

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2013

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-28342

**VALLEY FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

**VIRGINIA**

(State or other jurisdiction of incorporation or organization)

**54-1702380**

(I.R.S. Employer Identification No.)

**36 Church Avenue, S.W.**

**Roanoke, Virginia**

(Address of principal executive offices)

**24011**

(Zip Code)

**(540) 342-2265**

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting company ☒

Indicate by checkmark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act.)

Yes ☐ No ☒

At November 8, 2013, 4,787,605 shares of common stock, no par value, of the registrant were outstanding.

**VALLEY FINANCIAL CORPORATION**  
**FORM 10-Q**  
**September 30, 2013**

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## Forward-Looking and Cautionary Statements

The Private Securities Litigation Reform Act of 1995 (the “1995 Act”) provides a safe harbor for forward-looking statements made by or on our behalf. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of our management and on information available at the time these statements and disclosures were prepared.

This report includes forward-looking statements within the meaning of the 1995 Act. These statements are included throughout this report and relate to, among other things, projections of revenues, earnings, earnings per share, cash flows, capital expenditures, or other financial items, expectations regarding acquisitions, discussions of estimated future revenue enhancements, potential dispositions, and changes in interest rates. These statements also relate to our business strategy, goals and expectations concerning our market position, future operations, margins, profitability, liquidity, and capital resources. The words “believe”, “anticipate”, “could”, “estimate”, “expect”, “intend”, “may”, “plan”, “predict”, “project”, “will”, and similar terms and phrases identify forward-looking statements in this report.

Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside of our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a number of factors. Factors that may cause actual results to differ materially from those expected include the following:

- General economic conditions may deteriorate and negatively impact the ability of borrowers to repay loans and depositors to maintain balances;
- General decline in the residential real estate construction and finance market;
- Decline in market value of real estate in the Company’s markets;
- Changes in interest rates could reduce net interest income and/or the borrower’s ability to repay loans;
- Competitive pressures among financial institutions may reduce yields and profitability;
- Legislative or regulatory changes, including changes in accounting standards, may adversely affect the businesses that the Company is engaged in;
- Increased regulatory supervision could limit our ability to grow and could require considerable time and attention of our management and board of directors;
- New products developed or new methods of delivering products could result in a reduction in business and income for the Company;
- The Company’s ability to continue to improve operating efficiencies;
- Natural events and acts of God such as earthquakes, fires and floods;
- Loss or retirement of key executives; and
- Adverse changes may occur in the securities market.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report.

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.**

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Balance Sheets**  
**(In 000s, except share data)**

	(Unaudited) September 30, 2013	(Audited) December 31, 2012
<b>Assets</b>		
Cash and due from banks	\$ 8,785	\$ 9,576
Interest bearing deposits	7,532	10,227
Total cash and cash equivalents	16,317	19,803
Securities available for sale	142,524	124,220
Securities held to maturity (fair value 9/30/13: \$23,740; 12/31/12: \$27,791)	23,132	26,252
Loans, net of allowance for loan losses, 9/30/13: \$7,430; 12/31/12: \$8,060	550,360	533,893
Foreclosed assets	21,115	21,364
Premises and equipment, net	9,041	8,291
Bank owned life insurance	18,706	18,206
Accrued interest receivable	2,441	2,434
Other assets	12,213	10,121
Total assets	\$ 795,849	\$ 764,584
<b>Liabilities and Shareholders' Equity</b>		
<i>Liabilities:</i>		
Non-interest bearing deposits	\$ 26,595	\$ 24,289
Interest bearing deposits	622,617	596,812
Total deposits	649,212	621,101
Securities sold under agreements to repurchase	21,350	19,745
FHLB borrowings	43,000	38,000
Junior subordinated debentures	16,496	16,496
Accrued interest payable	346	337
Other liabilities	5,136	4,674
Total liabilities	735,540	700,353
<i>Shareholders' equity:</i>		
Preferred stock, no par value; 10,000,000 shares authorized; 9,619 shares issued and outstanding at September 30, 2013 and 14,419 shares issued and outstanding at December 31, 2012	9,597	14,256
Common stock, no par value; 10,000,000 shares authorized; 4,787,269 shares issued and outstanding at September 30, 2013 and 4,760,095 shares issued and outstanding at December 31, 2012	24,159	23,940
Retained earnings	29,883	25,458
Accumulated other comprehensive income (loss)	(3,330)	577
Total shareholders' equity	60,309	64,231
<b>Total liabilities and shareholders' equity</b>	<b>\$ 795,849</b>	<b>\$ 764,584</b>

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Income Statements**  
(In 000s, except share and per share data)

	<b>Three Months Ended (Unaudited)</b>		<b>Nine Months Ended (Unaudited)</b>	
	<b>9/30/2013</b>	<b>9/30/2012</b>	<b>9/30/2013</b>	<b>9/30/2012</b>
<b>Interest income</b>				
Interest and fees on loans	\$ 6,824	\$ 6,935	\$ 20,496	\$ 20,415
Interest on securities - taxable	830	833	2,361	3,040
Interest on securities - nontaxable	175	131	470	396
Interest on deposits in banks	4	4	17	30
Total interest income	7,833	7,903	23,344	23,881
<b>Interest expense</b>				
Interest on deposits	603	984	1,955	3,342
Interest on borrowings	381	455	1,207	1,353
Total interest expense	984	1,439	3,162	4,695
Net interest income	6,849	6,464	20,182	19,186
<b>Provision for loan losses</b>	(332)	—	(267)	(53)
Net interest income after provision for loan losses	7,181	6,464	20,449	19,239
<b>Noninterest income</b>				
Service charges on deposit accounts	482	437	1,349	1,163
Mortgage fee income	173	159	569	464
Brokerage fee income, net	225	183	724	655
Realized gain on sale of securities	15	118	83	158
Other income	260	292	885	771
Total noninterest income	1,155	1,189	3,610	3,211
<b>Noninterest expense</b>				
Compensation expense	2,978	2,716	8,908	7,955
Occupancy and equipment expense	439	405	1,361	1,175
Data processing expense	385	328	1,133	957
Insurance expense	212	233	614	850
Professional fees	206	290	568	750
Foreclosed asset expense, net	589	475	1,090	917
Other operating expense	842	767	2,502	2,322
Total noninterest expense	5,651	5,214	16,176	14,926
Income before income taxes	2,685	2,439	7,883	7,524
<b>Income tax expense</b>	756	742	2,333	2,299
Net income	\$ 1,929	\$ 1,697	\$ 5,550	\$ 5,225
<b>Preferred dividends and accretion of discounts on warrants</b>	167	245	592	734
Net income available to common shareholders	\$ 1,762	\$ 1,452	\$ 4,958	\$ 4,491
<b>Earnings per share</b>				
Basic earnings per common share	\$ 0.37	\$ 0.31	\$ 1.04	\$ 0.95
Diluted earnings per common share	\$ 0.36	\$ 0.30	\$ 1.01	\$ 0.93
Weighted average common shares outstanding	4,787,269	4,742,295	4,785,520	4,737,998
Diluted average common shares outstanding	4,950,080	4,871,077	4,923,772	4,829,638
Dividends declared per common share	\$ 0.035	\$ 0.035	\$ 0.11	\$ 0.035

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Statements of Comprehensive Income**  
(In 000s)

	<b>Three Months Ended (Unaudited)</b>		<b>Nine Months Ended (Unaudited)</b>	
	<b>9/30/2013</b>	<b>9/30/2012</b>	<b>9/30/2013</b>	<b>9/30/2012</b>
<b>Net Income</b>	\$ 1,929	\$ 1,697	\$ 5,550	\$ 5,225
Other comprehensive income (loss) ("OCI"):				
Unrealized gains (losses) on securities:				
Unrealized holding gains (losses) arising during period	(152)	1,066	(5,819)	2,310
Tax related to unrealized gains (losses)	52	(362)	1,978	(785)
Reclassification adjustment for gains included in net income	(15)	(118)	(83)	(158)
Tax related to realized gains	5	40	28	54
Holding gains on securities transferred to HTM from AFS:				
Holding gains amortized during period	(15)	(2)	(17)	(10)
Tax related to amortized holding gains	5	1	6	3
Total other comprehensive income (loss)	(120)	625	(3,907)	1,414
<b>Total comprehensive income</b>	<b>\$ 1,809</b>	<b>\$ 2,322</b>	<b>\$ 1,643</b>	<b>\$ 6,639</b>

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Statements of Cash Flows**  
(In 000s)

	<b>Nine Months Ended (Unaudited)</b>	
	<b>9/30/2013</b>	<b>9/30/2012</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 5,550	\$ 5,225
Adjustments to reconcile net income to net cash and cash equivalents provided by operating activities:		
Provision for loan losses	(267)	(53)
Depreciation and amortization of bank premises, equipment and software	602	519
Net amortization of bond premiums/discounts	1,248	1,930
Stock compensation expense	217	188
Net gains on sale of securities	(83)	(158)
Net losses and impairment writedowns on foreclosed assets and premises	595	391
Increase in value of life insurance contracts	(500)	(477)
(Increase) decrease in other assets	(1,906)	841
Increase in other liabilities	471	344
Net cash and cash equivalents provided by operating activities	5,927	8,750
<b>Cash flows from investing activities</b>		
Purchases of bank premises, equipment and software	(1,341)	(966)
Purchases of securities available-for-sale	(61,041)	(85,946)
Proceeds from maturities, calls, and paydowns of securities available-for-sale	37,755	103,266
Proceeds from maturities, calls, and paydowns of securities held-to-maturity	3,030	2,214
Proceeds from sale of foreclosed assets	3,239	302
Purchase of bank owned life insurance	—	(500)
Capitalized costs related to foreclosed assets	(690)	(1,058)
Increase in loans, net	(19,299)	(39,270)
Net cash and cash equivalents used in investing activities	(38,347)	(21,958)
<b>Cash flows from financing activities</b>		
Increase in non-interest bearing deposits	2,306	101
Increase (decrease) in interest bearing deposits	25,805	(13,262)
Proceeds from borrowings	5,000	15,000
Increase in securities sold under agreements to repurchase	1,605	3,376
Net proceeds from issuance of common stock	4	3
Redemptions of preferred stock	(4,800)	—
Excess tax benefits from share-based payment agreements	52	—
Purchase and retirement of treasury stock	(54)	—
Cash dividends paid	(984)	(600)
Net cash and cash equivalents provided by financing activities	28,934	4,618
<b>Net decrease in cash and cash equivalents</b>	<b>(3,486)</b>	<b>(8,590)</b>
Cash and cash equivalents at beginning of period	19,803	30,724
Cash and cash equivalents at end of period	\$ 16,317	\$ 22,134
<b>Supplemental disclosure of cash flow information</b>		
Cash paid during the period for interest	\$ 3,153	\$ 4,791
Cash paid during the period for income taxes	\$ 2,577	\$ 2,105
<b>Noncash financing and investing activities</b>		
Transfer of loans to foreclosed property	\$ 2,895	\$ 4,746

See accompanying notes to consolidated financial statements.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2013 (Unaudited)  
(In thousands, except share and per share data)

**Note 1. Organization and Summary of Significant Accounting Policies**

Valley Financial Corporation (the "Company") was incorporated under the laws of the Commonwealth of Virginia on March 15, 1994, primarily to serve as a holding company for Valley Bank (the "Bank"), which opened for business on May 15, 1995. The Company's fiscal year end is December 31.

The consolidated financial statements of the Company conform to generally accepted accounting principles and to general banking industry practices. The interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments of a normal recurring nature which are necessary for a fair presentation of the consolidated financial statements herein have been included. The consolidated financial statements herein should be read in conjunction with the Company's 2012 Annual Report on Form 10-K.

Interim financial performance is not necessarily indicative of performance for the full year.

The Company reports its activities as a single business segment.

*Use of Estimates*

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Subsequent Events*

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure.

**Recent and Future Accounting Considerations**

On July 18, 2013, the FASB issued ASU 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the FASB Emerging Issues Task Force), to eliminate the diversity in practice regarding presentation of unrecognized tax benefits in the statement of financial position. Under the provisions of the ASU, an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset unless certain criteria are met. The Company does not expect these amendments to have any effect on its financial statements.

On April 22, 2013, the FASB issued guidance addressing application of the liquidation basis of accounting. The guidance is intended to clarify when an entity should apply the liquidation basis of accounting. In addition, the guidance provides principles for the recognition and measurement of assets and liabilities and requirements for financial statements prepared using the liquidation basis of accounting. The amendments will be effective for entities that determine liquidation is imminent during annual reporting periods beginning after December 15, 2013, and interim reporting periods therein and those requirements should be applied prospectively from the day that liquidation becomes imminent. Early adoption is permitted. The Company does not expect these amendments to have any effect on its financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.



**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2013 (Unaudited)  
(In thousands, except share and per share data)

**Note 2. Securities**

The carrying values, unrealized gains, unrealized losses, and approximate fair values of available-for-sale and held-to-maturity investment securities at September 30, 2013 are shown in the tables below. As of September 30, 2013, investments (including both available-for-sale and held-to-maturity) and restricted equity securities with amortized costs and fair values of \$100,706 and \$98,412 respectively, were pledged as collateral for public deposits, a line of credit available from the Federal Home Loan Bank, customer sweep accounts, and for other purposes as required or permitted by law.

The recent and rapid increase in long-term interest rates after the Federal Reserve signaled that tapering of its asset purchases in the market could come around the end of 2013 has resulted in a shift in the Company's investment portfolio from a net unrealized gain position to a net unrealized loss position. The Company's liquidity and capital positions are very strong and as such, the Company does not foresee a need to divest of these securities in the near future that could result in any significant loss. The amortized costs, gross unrealized gains and losses, and approximate fair values of securities available-for-sale ("AFS") as of September 30, 2013 and December 31, 2012 were as follows:

	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Values</b>
<b>September 30, 2013</b>				
U.S. Government and federal agency	\$ 10,910	\$ —	\$ (521)	\$ 10,389
Government-sponsored enterprises *	33,582	—	(1,811)	31,771
Mortgage-backed securities	62,273	250	(1,179)	61,344
Collateralized mortgage obligations	9,901	73	(80)	9,894
States and political subdivisions	31,043	4	(1,921)	29,126
	<u>\$ 147,709</u>	<u>\$ 327</u>	<u>\$ (5,512)</u>	<u>\$ 142,524</u>
<b>December 31, 2012</b>				
U.S. Government and federal agency	\$ 5,016	\$ 115	\$ —	\$ 5,131
Government-sponsored enterprises *	34,138	79	(137)	34,080
Mortgage-backed securities	51,856	696	(45)	52,507
Collateralized mortgage obligations	10,537	135	(13)	10,659
States and political subdivisions	21,956	53	(166)	21,843
	<u>\$ 123,503</u>	<u>\$ 1,078</u>	<u>\$ (361)</u>	<u>\$ 124,220</u>

\* Such as FNMA, FHLMC and FHLB.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2013 (Unaudited)  
(In thousands, except share and per share data)

The amortized costs, gross unrealized gains and losses, and approximate fair values of securities held-to-maturity (“HTM”) as of September 30, 2013 and December 31, 2012 were as follows:

<b>September 30, 2013</b>	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Values</b>
U.S. Government and federal agency	\$ 7,473	\$ 176	\$ (28)	\$ 7,621
Mortgage-backed securities	172	10	—	182
Collateralized mortgage obligations	101	6	—	107
States and political subdivisions	15,386	465	(21)	15,830
	<u>\$ 23,132</u>	<u>\$ 657</u>	<u>\$ (49)</u>	<u>\$ 23,740</u>
<b>December 31, 2012</b>				
U.S. Government and federal agency	\$ 8,258	\$ 380	\$ —	\$ 8,638
Mortgage-backed securities	231	16	—	247
Collateralized mortgage obligations	1,644	96	—	1,740
States and political subdivisions	16,119	1,047	—	17,166
	<u>\$ 26,252</u>	<u>\$ 1,539</u>	<u>\$ —</u>	<u>\$ 27,791</u>

The amortized costs and approximate fair values of our total private-label collateralized mortgage obligations were \$6 and \$6, respectively, as of September 30, 2013. The amortized costs and approximate fair values of our total private-label collateralized mortgage obligations were \$1,607 and \$1,520, respectively, as of December 31, 2012.

The following tables present the maturity ranges of securities available-for-sale and held-to-maturity as of September 30, 2013 and the weighted average yields of such securities. Maturities may differ from scheduled maturities on mortgage-backed securities and collateralized mortgage obligations because the mortgages underlying the securities may be repaid prior to the scheduled maturity date. Maturities on all other securities are based on the contractual maturity. The weighted average yields are calculated on the basis of the cost and effective yields weighted for the scheduled maturity of each security. Weighted average yields on tax-exempt obligations have been computed on a taxable equivalent basis using a tax rate of 34%.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2013 (Unaudited)  
(In thousands, except share and per share data)

**Investment Portfolio Maturity Distribution**

	Available-for-Sale			Held-to-Maturity		
	Amortized Costs	Fair Value	Yield	Amortized Costs	Fair Value	Yield
<i>In thousands</i>						
<b>U.S. Government and federal agency:</b>						
After five but within ten years	\$ 6,506	\$ 6,229	2.40%	\$ 3,974	\$ 4,126	3.45%
After ten years	4,404	4,160	2.32%	3,499	3,495	3.22%
<b>Government-sponsored enterprises:</b>						
After five but within ten years	23,610	22,733	1.61%	—	—	—%
After ten years	9,972	9,038	2.80%	—	—	—%
<b>Obligations of states and subdivisions:</b>						
Less than one year	—	—	—%	300	302	3.75%
After one but within five years	5,491	5,376	1.84%	—	—	—%
After five but within ten years	8,104	7,728	2.08%	3,420	3,528	3.90%
After ten years	17,448	16,022	3.06%	11,666	12,000	4.59%
<b>Mortgage-backed securities</b>	62,273	61,344	1.91%	172	182	4.60%
<b>Collateralized mortgage obligations</b>	9,901	9,894	2.13%	101	107	4.15%
<b>Total</b>	<b>\$ 147,709</b>	<b>\$ 142,524</b>		<b>\$ 23,132</b>	<b>\$ 23,740</b>	
<b>Total Securities by Maturity Period</b>						
Less than one year	\$ —	\$ —		\$ 300	\$ 302	
After one but within five years	5,491	5,376		—	—	
After five but within ten years	38,220	36,690		7,394	7,654	
After ten years	31,824	29,220		15,165	15,495	
Mortgage-backed securities*	62,273	61,344		172	182	
Collateralized mortgage obligations*	9,901	9,894		101	107	
<b>Total by Maturity Period</b>	<b>\$ 147,709</b>	<b>\$ 142,524</b>		<b>\$ 23,132</b>	<b>\$ 23,740</b>	

\* Maturities on mortgage-backed securities and collateralized mortgage obligations are not presented in this table because maturities may differ substantially from contractual terms due to early repayments of principal.

The following tables detail unrealized losses and related fair values in the Company's available-for-sale and held-to-maturity investment securities portfolios. This information is aggregated by the length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2013 and December 31, 2012, respectively.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2013 (Unaudited)  
(In thousands, except share and per share data)

**Temporarily Impaired Securities in AFS Portfolio**

<i>In thousands</i>	Less than 12 months		Greater than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
<b>September 30, 2013</b>						
U.S. Government and federal agency	\$ 9,376	\$ (521)	\$ —	\$ —	\$ 9,376	\$ (521)
Government-sponsored enterprises	31,770	(1,811)	—	—	31,770	(1,811)
Mortgage-backed securities	41,841	(1,179)	—	—	41,841	(1,179)
Collateralized mortgage obligations	4,222	(80)	6	—	4,228	(80)
States and political subdivisions	26,561	(1,762)	2,350	(159)	28,911	(1,921)
	<u>\$ 113,770</u>	<u>\$ (5,353)</u>	<u>\$ 2,356</u>	<u>\$ (159)</u>	<u>\$ 116,126</u>	<u>\$ (5,512)</u>
<b>December 31, 2012</b>						
Government-sponsored enterprises	\$ 16,930	\$ (137)	\$ —	\$ —	\$ 16,930	\$ (137)
Mortgage-backed securities	7,630	(45)	—	—	7,630	(45)
Collateralized mortgage obligations	2,921	(13)	9	—	2,930	(13)
States and political subdivisions	13,205	(166)	—	—	13,205	(166)
	<u>\$ 40,686</u>	<u>\$ (361)</u>	<u>\$ 9</u>	<u>\$ —</u>	<u>\$ 40,695</u>	<u>\$ (361)</u>

**Temporarily Impaired Securities in HTM Portfolio**

<i>In thousands</i>	Less than 12 months		Greater than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
<b>September 30, 2013</b>						
U.S. Government and federal agency	2,434	(28)	—	—	2,434	(28)
States and political subdivisions	1,879	(21)	—	—	1,879	(21)
	<u>\$ 4,313</u>	<u>\$ (49)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 4,313</u>	<u>\$ (49)</u>

There were no securities with unrealized losses in the HTM portfolio at December 31, 2012.

Management considers the nature of the investment, the underlying causes of the decline in the market value and the severity and duration of the decline in market value in determining if impairment is other than temporary. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. At September 30, 2013, there were four securities in the portfolio with an unrealized loss for a period greater than 12 months of \$159. As of September 30, 2013, management believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The unrealized losses are largely due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe such securities are other-than-temporarily impaired due to reasons of credit quality. Accordingly, as of September 30, 2013, management believes the impairments detailed in the table above are temporary and no impairment loss has been realized in the Company's consolidated income statement.

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**Note 3. Loans and Allowance for Loan and Lease Losses**

The major components of loans in the consolidated balance sheets at September 30, 2013 and December 31, 2012 are as follows:

<i>In thousands</i>	<b>9/30/2013</b>	<b>12/31/2012</b>
Commercial	\$ 88,870	\$ 92,512
Real estate:		
Commercial real estate	272,236	261,724
Construction real estate	41,600	41,690
Residential real estate	151,018	141,598
Consumer	3,995	4,154
Deferred loan fees, net	71	275
Gross loans	557,790	541,953
Allowance for loan losses	(7,430)	(8,060)
<b>Net loans</b>	<b>\$ 550,360</b>	<b>\$ 533,893</b>

Substantially all one-four family residential and commercial real estate loans collateralize the line of credit available from the Federal Home Loan Bank and substantially all commercial and construction loans collateralize the line of credit with the Federal Reserve Bank of Richmond Discount Window. The aggregate amount of deposit overdrafts that have been reclassified as loans and included in the consumer category in the above table as of September 30, 2013 and December 31, 2012 was \$76 and \$49, respectively.

*Loan Origination.* The Company has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management and the Board of Directors review and approve these policies and procedures on a periodic basis. A reporting system supplements the review process by providing management and the Board of Directors with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

Commercial and industrial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationship banking rather than transactional banking. Once it is determined that the borrower's management possesses sound ethics and solid business acumen, the Company's management examines current and projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate market or in the general economy. Management monitors and evaluates commercial real estate loans based on collateral and risk grade criteria. In addition, management tracks the level of owner-occupied commercial real estate loans versus income producing loans. At September 30, 2013, approximately 41% of the outstanding principal balance of the Company's commercial real estate loans was secured by owner-occupied properties and 50% was secured by income-producing properties.

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With respect to construction and development loans that the Company may originate from time to time, the Company generally requires the borrower to have had an existing relationship with the Company and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by recurring on-site inspections during the construction phase and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

Residential real estate loans are secured by deeds of trust on 1-4 family residential properties. The Bank also serves as a broker for residential real estate loans placed in the secondary market. There are occasions when a borrower or the real estate does not qualify under secondary market criteria, but the loan request represents a reasonable credit risk. On these occasions, if the loan meets the Bank's internal underwriting criteria, the loan will be closed and placed in the Company's portfolio. Residential real estate loans carry risk associated with the continued credit-worthiness of the borrower and changes in the value of collateral.

The Company routinely makes consumer loans, both secured and unsecured, for financing automobiles, home improvements, education, and personal investments. The credit history, cash flow and character of individual borrowers is evaluated as a part of the credit decision. Loans used to purchase vehicles or other specific personal property and loans associated with real estate are usually secured with a lien on the subject vehicle or property. Negative changes in a customer's financial circumstances due to a large number of factors, such as illness or loss of employment, can place the repayment of a consumer loan at risk. In addition, deterioration in collateral value can add risk to consumer loans.

*Risk Management.* It is the Company's policy that loan portfolio credit risk shall be continually evaluated and categorized on a consistent basis. The Board of Directors recognizes that commercial, commercial real estate and construction lending involve varying degrees of risk, which must be identified, managed, and monitored through established risk rating procedures. Management's ability to accurately segment the loan portfolio by the various degrees of risk enables the Bank to achieve the following objectives:

1. Assess the adequacy of the Allowance for Loan and Lease Losses;
2. Identify and track high risk situations and ensure appropriate risk management;
3. Conduct portfolio risk analysis and make informed portfolio planning and strategic decisions; and
4. Provide risk profile information to management, regulators and independent accountants as requested in a timely manner.

There are three levels of accountability in the risk rating process:

1. Risk Identification - The primary responsibility for risk identification lies with the account officer. It is the account officer's responsibility for the initial and ongoing risk rating of all notes and commitments in his or her portfolio. The account officer is the one individual who is closest to the credit relationship and is in the best position to identify changing risks. Account officers are required to continually review the risk ratings for their credit relationships and make timely adjustments, up or down, at the time the circumstances warrant a change. Account officers are responsible for ensuring that accurate and timely risk ratings are maintained at all times. Account officers are allowed a maximum 30-day period to assess current financial information (e.g. prepare credit analysis) which may influence the current risk rating. Account officers are required to review the risk ratings of loans assigned to their portfolios on a monthly basis and to certify to the accuracy of the ratings. Certifications are submitted to the Chief Credit Officer and Chief Lending Officer for review. All risk rating changes (upgrades and downgrades) must be approved by the Chief Credit Officer prior to submission for input into the Commercial Loan System.
2. Risk Supervision - In addition to the account officer's process of assigning and managing risk ratings, the Chief Credit Officer is responsible for periodically reviewing the risk rating process employed by the account officers. Through credit administration, the Chief Credit Officer manages the credit process which, among other things, includes maintaining and managing the risk identification process. The Chief Credit Officer is responsible for the accuracy and timeliness of account officer risk ratings and has the authority to override account officer risk ratings and initiate rating changes, if warranted. Upgrades from a criticized or classified category to a pass category or upgrades within the criticized/classified categories require the approval of the Senior Loan Committee or Directors' Loan Committee based

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upon aggregate exposure. Upgrades must be reported to the Directors' Loan Committee and Board of Directors at their next scheduled meetings.

3. **Risk Monitoring** - Valley Bank has a loan review program to provide an independent validation of portfolio quality. This independent review is intended to assess adherence to underwriting guidelines, proper credit analysis and documentation. In addition, the loan review process is required to test the integrity, accuracy, and timeliness of account officer risk ratings and to test the effectiveness of the credit administration function's controls over the risk identification process. Portfolio quality and risk rating accuracy are evaluated during regularly scheduled portfolio reviews. Risk Management is required to report all loan review findings to the quarterly joint meeting of the Audit Committee and Directors' Loan Committee.

**Related party loans.** In the ordinary course of business, the Company has granted loans to certain directors, executive officers, significant shareholders and their affiliates (collectively referred to as "related parties"). These loans were made on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with other unaffiliated persons, and do not involve more than normal credit risk or present other unfavorable features.

**Past Due Loans.** Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. The following schedule is an aging of past due loans receivable by portfolio segment as of September 30, 2013 and December 31, 2012:

<i>In thousands</i>	<b>30 - 59 Days Past Due</b>	<b>60 - 89 Days Past Due</b>	<b>Greater than 90 Days Past Due</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total Loans</b>	<b>Recorded Investment &gt; 90 Days, Accruing</b>
<b>September 30, 2013</b>							
Commercial	\$ —	\$ —	\$ 512	\$ 512	\$ 88,358	\$ 88,870	—
Commercial real estate							
Owner occupied	1,988	—	—	1,988	110,726	112,714	—
Income producing	—	—	—	—	135,266	135,266	—
Multifamily	—	—	—	—	24,256	24,256	—
Construction real estate							
1 - 4 Family	—	—	—	—	17,202	17,202	—
Other	—	—	3,161	3,161	20,084	23,245	—
Farmland	—	—	—	—	1,153	1,153	—
Residential real estate							
Equity Lines	101	—	57	158	27,826	27,984	—
1 - 4 Family	44	—	366	410	114,557	114,967	—
Junior Liens	24	—	—	24	8,043	8,067	—
Consumer							
Credit Cards	6	—	—	6	1,229	1,235	—
Other	6	10	—	16	2,744	2,760	—
Deferred loan fees, net	—	—	—	—	71	71	—
<b>Total</b>	<b>\$ 2,169</b>	<b>\$ 10</b>	<b>\$ 4,096</b>	<b>\$ 6,275</b>	<b>\$ 551,515</b>	<b>\$ 557,790</b>	<b>—</b>

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<i>In thousands</i>	<b>30 - 59 Days Past Due</b>	<b>60 - 89 Days Past Due</b>	<b>Greater than 90 Days Past Due</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total Loans</b>	<b>Recorded Investment &gt; 90 Days, Accruing</b>
<b>December 31, 2012</b>							
Commercial	\$ —	\$ 396	\$ 1,009	\$ 1,405	\$ 91,107	\$ 92,512	\$ —
Commercial real estate							
Owner occupied	185	466	408	1,059	112,852	113,911	—
Income producing	389	3,339	—	3,728	126,202	129,930	—
Multifamily	—	—	—	—	17,883	17,883	—
Construction real estate							
1 - 4 Family	—	—	72	72	21,481	21,553	—
Other	—	—	4,233	4,233	14,680	18,913	—
Farmland	—	—	—	—	1,224	1,224	—
Residential real estate							
Equity Lines	48	669	462	1,179	27,104	28,283	400
1 - 4 Family	612	50	659	1,321	104,892	106,213	—
Junior Liens	25	—	—	25	7,077	7,102	—
Consumer							
Credit Cards	22	8	1	31	1,225	1,256	—
Other	—	5	3	8	2,890	2,898	1
Deferred loan fees, net	—	—	—	—	275	275	—
<b>Total</b>	<b>\$ 1,281</b>	<b>\$ 4,933</b>	<b>\$ 6,847</b>	<b>\$ 13,061</b>	<b>\$ 528,892</b>	<b>\$ 541,953</b>	<b>\$ 401</b>

As noted in the chart above, the Company made significant progress in reducing the level of past due loans from December 31, 2012 to September 30, 2013. During this period, total loans past due decreased \$6,786 or 52% from \$13,061 to \$6,275.

*Nonaccrual Loans.* Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. Loans will be placed on nonaccrual status automatically when principal or interest is past due 90 days or more, unless the loan is both well secured and in the process of collection. In this case, the loan will continue to accrue interest despite its past due status. When interest accrual is discontinued, all unpaid accrued interest is reversed and any subsequent payments received are applied to the outstanding principal balance. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. The following is a schedule of loans receivable, by portfolio segment, on nonaccrual status as of September 30, 2013 and December 31, 2012:



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<i>In thousands</i>	<b>September 30, 2013</b>	<b>December 31, 2012</b>
Commercial	\$ 512	\$ 1,498
Commercial real estate		
Owner occupied	—	408
Construction real estate		
1 - 4 Family	—	73
Other	3,161	4,233
Residential real estate		
Equity Lines	128	62
1 - 4 Family	370	863
Junior Liens	—	45
Consumer		
Other	—	3
Total	<u>\$ 4,171</u>	<u>\$ 7,185</u>

Had nonaccrual loans performed in accordance with their original contract terms, the Company would have recognized additional interest income in the amount of \$228 during the nine months ended September 30, 2013; \$329 during the year ended December 31, 2012, and \$253 during the nine months ended September 30, 2012. There were four restructured loans totaling \$2,923 at September 30, 2013 and there were six restructured loans totaling \$3,201 at December 31, 2012.

*Impaired Loans.* Impaired loans are identified by the Company as loans in which it is determined to be probable that the borrower will not make interest and principal payments according to the contract terms of the loan. In determining impaired loans, our credit administration department reviews past-due loans, examiner classifications, Bank classifications, and a selection of other loans to provide evidence as to whether the loan is impaired. All loans rated as substandard are evaluated for impairment by the Bank's Allowances for Loan and Lease Losses ("ALLL") Committee. Once classified as impaired, the ALLL Committee individually evaluates the total loan relationship, including a detailed collateral analysis, to determine the reserve appropriate for each one. Any potential loss exposure identified in the collateral analysis is set aside as a specific reserve (valuation allowance) in the allowance for loan and lease losses. If the impaired loan is subsequently resolved and it is determined the reserve is no longer required, the specific reserve will be taken back into income during the period the determination is made. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Impaired loans as of September 30, 2013 and December 31, 2012 are set forth in the following table:

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<i>In thousands</i>	<b>Recorded Investment</b>	<b>Unpaid Principal Balance</b>	<b>Related Allowance</b>	<b>Average Recorded Investment</b>	<b>Interest Income Recognized</b>
<b>September 30, 2013</b>					
<b>With no related allowance:</b>					
Commercial	\$ 1,514	\$ 1,667	\$ —	\$ 1,715	\$ 37
Commercial real estate					
Owner occupied	5,215	5,215	—	5,265	256
Income producing	4,552	4,552	—	4,589	215
Construction real estate					
1 - 4 Family	415	415	—	491	17
Other	4,404	6,389	—	4,493	156
Farmland	173	173	—	176	8
Residential real estate					
Equity Lines	731	736	—	735	22
1 - 4 Family	811	886	—	897	27
Consumer					
Other	9	9	—	11	1
<b>Total loans with no allowance</b>	<b>\$ 17,824</b>	<b>\$ 20,042</b>	<b>\$ —</b>	<b>\$ 18,372</b>	<b>\$ 739</b>
<b>With an allowance recorded:</b>					
Construction real estate					
Other	2,566	8,139	1,337	2,566	—
Residential real estate					
Equity Lines	71	71	53	71	2
<b>Total loans with an allowance</b>	<b>\$ 2,637</b>	<b>\$ 8,210</b>	<b>\$ 1,390</b>	<b>\$ 2,637</b>	<b>\$ 2</b>
<b>Total:</b>					
Commercial	1,514	1,667	—	1,715	37
Commercial real estate	9,767	9,767	—	9,854	471
Construction real estate	7,558	15,116	1,337	7,726	181
Residential real estate	1,613	1,693	53	1,703	51
Consumer	9	9	—	11	1
<b>Totals</b>	<b>\$ 20,461</b>	<b>\$ 28,252</b>	<b>\$ 1,390</b>	<b>\$ 21,009</b>	<b>\$ 741</b>

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<i>In thousands</i>	<b>Recorded Investment</b>	<b>Unpaid Principal Balance</b>	<b>Related Allowance</b>	<b>Average Recorded Investment</b>	<b>Interest Income Recognized</b>
<b>December 31, 2012</b>					
<b>With no related allowance:</b>					
Commercial	\$ 2,527	\$ 2,796	\$ —	\$ 2,959	\$ 94
Commercial real estate					
Owner occupied	9,503	9,503	—	10,698	672
Income producing	4,627	4,627	—	3,000	179
Construction real estate					
1 - 4 Family	798	1,047	—	1,363	46
Other	2,467	4,892	—	3,218	90
Farmland	179	179	—	182	13
Residential real estate					
Equity Lines	551	555	—	569	24
1 - 4 Family	6,429	6,694	—	6,300	279
Consumer					
Other	16	16	—	18	—
<b>Total loans with no allowance</b>	<b>\$ 27,097</b>	<b>\$ 30,309</b>	<b>\$ —</b>	<b>\$ 28,307</b>	<b>\$ 1,397</b>
<b>With an allowance recorded:</b>					
Commercial	94	106	10	120	—
Construction real estate					
Other	2,566	8,139	1,338	2,566	—
Residential real estate					
Junior Liens	45	48	11	49	—
<b>Total loans with an allowance</b>	<b>\$ 2,705</b>	<b>\$ 8,293</b>	<b>\$ 1,359</b>	<b>\$ 2,735</b>	<b>\$ —</b>
<b>Total:</b>					
Commercial	2,621	2,902	10	3,079	94
Commercial real estate	14,130	14,130	—	13,698	851
Construction real estate	6,010	14,257	1,338	7,329	149
Residential real estate	7,025	7,297	11	6,918	303
Consumer	16	16	—	18	—
<b>Totals</b>	<b>\$ 29,802</b>	<b>\$ 38,602</b>	<b>\$ 1,359</b>	<b>\$ 31,042</b>	<b>\$ 1,397</b>

Cash basis interest income on impaired loans was \$824 for the nine months ended September 30, 2013 and \$1,375 for the year ended December 31, 2012.

*Credit Quality Indicators.* The Company categorizes loans and leases into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. This categorization is made on all commercial, commercial real estate and construction and development loans. The Company analyzes loans and leases individually by classifying the loans and leases as to credit risk. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

**Risk rated 1**

*Highest Caliber Credit* – to qualify as a “1”, a credit must be either fully secured by cash or secured by a portfolio of marketable securities within margin.

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**Risk rated 2**

*Very High Caliber Credit* – to qualify as a “2”, a credit must be a borrower within an industry exhibiting strong trends. The borrower must be a highly-rated individual or company whose management, profitability, liquidity, and leverage are very strong and above industry averages. Borrower should show substantial liquidation net worth and income or alternative fund sources to retire the debt as agreed.

**Risk rated 3**

*High Caliber Credit* - to qualify as a “3”, the criteria of management, industry, profitability, liquidity, and leverage must be generally strong and comparable to industry averages. Borrower should show above average liquidation net worth and sufficient income or alternative fund sources to retire the debt as agreed.

**Risk rated 4**

*Satisfactory Credit* – to qualify as a “4”, a credit should be performing relatively close to expectations, with adequate evidence that the borrower is continuing to generate adequate cash flow to service debt. There should be no significant departure from the intended source and timing of repayment, and there should be no undue reliance on secondary sources of repayment. To the extent that some variance exists in one or more criteria being measured, it may be offset by the relative strength of other factors and/or collateral pledged to secure the transaction. A credit secured by a portfolio of marketable securities in an out-of-margin condition would qualify as a “4”. Borrower should show average liquidation net worth and income sufficient to retire the debt on an amortizing basis.

**Risk rated 5**

*Monitored Satisfactory Credit* – there are certain satisfactory credits, which have elements of risk that the Bank chooses to monitor formally. The objective of the monitoring process is to assure that no weaknesses develop in credits with certain financial or operating leverage, or credits, which are subject to cyclical economic or variable industry conditions. Also included in this category are credits with positive operating trends and satisfactory financial conditions, which are achieving performance expectations at a slower pace than anticipated. This rating may also include loans which exhibit satisfactory credit quality but which are improperly structured as evidenced by excessive renewals, unusually long repayment schedules, the lack of a specific repayment plan, or which exhibit loan policy exceptions or documentation deficiencies.

**Risk rated 6**

*Special Mention* – assets in this category are still adequately protected by the borrower’s capital adequacy and payment capability, but exhibit distinct weakening trends and/or elevated levels of exposure to external conditions. If left unchecked or uncorrected, these potential weaknesses may result in deteriorated prospects of repayment. These exposures require management’s close attention so as to avoid becoming undue or unwarranted credit exposures.

**Risk rated 7**

*Substandard* - substandard loans are inadequately protected by the borrower’s current financial condition and payment capability or of the collateral pledged, if any. Loans and leases so classified have a well-defined weakness or weaknesses that jeopardize the orderly repayment of debt. They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected.

**Risk rated 8**

*Doubtful* – an asset classified as doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Possibility of loss is extremely high, but because of certain important and reasonably specific factors that may work to the advantage and strengthening of the exposure, its classification as an estimate loss is deferred until its more exact status may be determined. The Company’s practice is to charge-off the portion of the loan amount determined to be doubtful in the quarter that the determination is made if the repayment of the loan is collateral dependent.

**Risk rated 9**

*Loss* – assets classified as loss are considered to be non-collectible and of such little value that their continuance as bankable assets is not warranted. This does not mean the loan has absolutely no recovery value, but rather it is neither practical nor desirable to defer writing off the loan, even though partial recovery may be obtained in the future. Losses are taken in the period in which they surface as uncollectible.

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As of September 30, 2013 and December 31, 2012, and based on the most recent analysis performed at those dates, the risk category of loans and leases is as follows:

**Internal Risk Rating Grades**

<i>In thousands</i>	<b>1-4</b>	<b>5</b>	<b>6</b>	<b>7</b>
<b>September 30, 2013</b>				
Commercial	\$ 25,302	\$ 60,606	\$ 1,043	\$ 1,919
Commercial real estate				
Owner occupied	35,093	67,454	2,737	7,430
Income producing	16,713	105,095	4,340	9,118
Multifamily	13,248	11,008	—	—
Construction real estate				
1 - 4 Family	4,711	9,559	1,525	1,407
Other	1,023	12,426	441	9,355
Farmland	223	757	—	173
<b>Totals</b>	<b>\$ 96,313</b>	<b>\$ 266,905</b>	<b>\$ 10,086</b>	<b>\$ 29,402</b>
<b>Total:</b>				
Commercial	25,302	60,606	1,043	1,919
Commercial real estate	65,054	183,557	7,077	16,548
Construction real estate	5,957	22,742	1,966	10,935
<b>Totals</b>	<b>\$ 96,313</b>	<b>\$ 266,905</b>	<b>\$ 10,086</b>	<b>\$ 29,402</b>
<b>December 31, 2012</b>				
Commercial	\$ 26,134	\$ 61,980	\$ 1,736	\$ 2,662
Commercial real estate				
Owner occupied	36,195	62,662	2,557	12,497
Income producing	14,253	99,055	6,329	10,293
Multifamily	10,103	7,780	—	—
Construction real estate				
1 - 4 Family	3,176	14,902	1,864	1,611
Other	—	9,489	2,505	6,919
Farmland	233	326	487	178
<b>Totals</b>	<b>\$ 90,094</b>	<b>\$ 256,194</b>	<b>\$ 15,478</b>	<b>\$ 34,160</b>
<b>Total:</b>				
Commercial	26,134	61,980	1,736	2,662
Commercial real estate	60,551	169,497	8,886	22,790
Construction real estate	3,409	24,717	4,856	8,708
<b>Totals</b>	<b>\$ 90,094</b>	<b>\$ 256,194</b>	<b>\$ 15,478</b>	<b>\$ 34,160</b>

There are no loans classified as 8 or 9 as of September 30, 2013 and December 31, 2012.

As can be seen from the table above, the Company continues to make progress in reducing its problem assets. Loans risk rated 6 or 7 have decreased 20% from \$49,638 at December 31, 2012 to \$39,488 at September 30, 2013. Senior management remains focused on continued improvement of these "watch-list" loans.

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All consumer-related loans, including residential real estate are evaluated and monitored based upon payment activity. Once a consumer-related loan becomes past due on a recurring basis, the Company will pull that loan out of the homogenized pool and evaluate it individually for impairment. At this time, the consumer-related loan may be placed on the Company's internal watch list and risk rated either special mention or substandard, depending upon the individual circumstances.

<b>Risk Based on Payment Activity</b> <i>In thousands</i>	<b>Performing</b>		<b>Non-Performing</b>	
	<b>9/30/2013</b>	<b>12/31/2012</b>	<b>9/30/2013</b>	<b>12/31/2012</b>
Residential real estate				
Equity Lines	\$ 27,856	\$ 28,221	\$ 128	\$ 62
1 - 4 Family	114,597	105,350	370	863
Junior Liens	8,067	7,057	—	45
Consumer				
Credit Cards	1,235	1,256	—	—
Other	2,760	2,895	—	3
<b>Totals</b>	<b>\$ 154,515</b>	<b>\$ 144,779</b>	<b>\$ 498</b>	<b>\$ 973</b>
<b>Total:</b>				
Residential real estate	150,520	140,628	498	970
Consumer	3,995	4,151	—	3
<b>Totals</b>	<b>\$ 154,515</b>	<b>\$ 144,779</b>	<b>\$ 498</b>	<b>\$ 973</b>

#### Allowance for Loan Losses

The allowance for possible loan losses is a reserve established through a provision for possible loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The Company's allowance for loan loss methodology includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies." Accordingly, the methodology is based on historical loss experience by type of credit and internal risk grade, specific homogeneous risk pools and specific loss allocations, with adjustments for current events and conditions. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. The provision for loan losses also reflects the totality of actions taken on all loans for a particular period. In other words, the amount of the provision reflects not only the necessary increases in the allowance for loan losses related to newly identified criticized loans, but it also reflects actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of three elements: (i) specific valuation allowances determined in accordance with accounting principles regarding receivables based on probable losses on specific loans; (ii) historical valuation allowances determined in accordance with accounting principles regarding contingencies based on historical loan loss experience for similar loans with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions; and (iii) general valuation allowances determined in accordance with accounting principles regarding contingencies based on general economic conditions and other qualitative risk factors both internal and external to the Company.

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Specific Valuation

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed at the relationship manager level for all commercial loans. When a loan is added to the internal watch list, the ALLL Committee analyzes the loan to determine whether the loan is impaired and, if impaired, the need to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, and economic conditions affecting the borrower's industry, among other things.

Historical Valuation

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans at the time they were charged-off. The Company uses a rolling 8-quarter analysis to determine its historical loss ratio for the specific pool. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on the proportion of actual charge-offs experienced to the average balance of loans in the pool for the respective quarter. The loss factors used at September 30, 2013 and December 31, 2012 are as follows:

	<b>9/30/2013</b>	<b>12/31/2012</b>
Commercial	0.21%	0.03%
Commercial real estate - Owner occupied	0.00%	0.00%
Commercial real estate - Income producing	0.00%	0.00%
Commercial real estate - Multifamily	0.00%	0.18%
Construction real estate - 1-4 Family	0.42%	0.01%
Construction real estate - Other	2.43%	3.86%
Construction real estate - Farmland	0.00%	0.00%
Residential real estate - Equity lines	0.18%	0.07%
Residential real estate - 1-4 Family	0.37%	0.33%
Residential real estate - Junior Liens	0.00%	0.00%
Consumer & credit cards	0.39%	0.70%
Loans held for sale	0.00%	0.00%

The Company applies the historical loss ratios to balances of all loans within each category to establish a high range allowance. The Company applies the historical loss ratios to loan balances carrying risk ratings of 5 and higher to establish the low range allowance for this factor. The rationale behind excluding loans risk rated 1 – 4 from the low range is that these credits range from the very highest caliber to satisfactory and the Company has never had a loan move from a 4 rated credit to a watchlist rated credit (6 or higher) within a one-quarter timeframe. All impaired loans are excluded from this calculation as they are individually evaluated in the specific valuation section as described above.

As can be seen from the above table, the loss factors moved around in several categories at September 30, 2013 as compared to December 31, 2012 based upon historical charge-offs experienced during the respective 8-quarter look-back periods. The net effect of these changes is an approximate \$173 increase in the reserve requirement for the historical valuation section of the allowance calculation at the high end of the range at September 30, 2013.

General Valuation

General valuation allowances are based on general economic conditions and other qualitative risk factors both internal and external to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) levels and trends in credit quality; (ii) trends in the volume of loans; (iii) the experience, ability and effectiveness of the bank's lending management and staff; (iv) local economic trends and conditions; (v) credit concentration risk; (vi) current industry conditions; (vii) real estate market conditions; (viii) and large relationship credit risk. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have

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either a high, moderate or low degree of risk. The results are then input into a general allocation matrix to determine an appropriate general valuation allowance, based on the risk assessment performed by management and the loss factors established for high and low ranges. Loans identified as losses by management, internal loan review and/or regulatory examiners are charged-off.

During the third quarter 2013, the Company reduced the risk assessment from high to medium for its credit quality environmental factor listed below. This reduction in risk was determined in consideration of a number of factors including the decreased level of past due loans, impaired loans and nonaccrual loans. Additionally the Company's improved risk profile of large relationships totaling \$8 million or higher resulted in the risk assessment moving from high to low for this particular factor at September 30, 2013. Finally, in comparison to December 31, 2012, the Company's trend in volume of loans fell to low risk. The net effect of these changes is an approximate \$1.1 million reduction in the environmental factor section of the allowance calculation at both the high and low ends of the range.

Environmental Factors	9/30/2013		12/31/2012	
	Low	High	Low	High
Levels and trends in credit quality	0.10%	0.20%	0.20%	0.30%
Trends in volume of loans	0.00%	1.00%	1.00%	1.50%
Experience, ability, and depth of lending management and staff	0.00%	0.05%	0.00%	0.05%
Local economic trends and conditions	0.25%	0.35%	0.25%	0.35%
Credit concentration risk	0.00%	0.05%	0.00%	0.05%
Current industry conditions/general economic conditions	0.05%	0.10%	0.05%	0.10%
Commercial Real Estate Devaluation	0.15%	0.25%	0.15%	0.25%
Residential Real Estate Devaluation	0.15%	0.25%	0.15%	0.25%
Credit concentration risk - large relationships > \$8 Million	0.00%	0.30%	0.60%	0.90%

All impaired loans are excluded from this calculation as they are individually evaluated in the specific valuation section as described above. The loss factors are multiplied by the loan balances related to each environmental factor at quarter-end. Therefore for example, only commercial real estate balances are used in the determination for the estimated loss for the commercial real estate devaluation factor. As described in the historical valuation section, the Company applies the historical loss ratios to balances of all loans within each category to establish a high range allowance. The Company applies the historical loss ratios to loan balances carrying risk ratings of 5 and higher to establish the low range allowance for this factor.

As a result of the Company's analysis, changes in the allowance for loan losses for the nine months ended September 30, 2013 by segment are as follows:

<i>In thousands</i>	Beginning				Ending
September 30, 2013	Balance	Charge-offs	Recoveries	Provision	Balance
Commercial	\$ 449	\$ (261)	\$ —	\$ 388	\$ 576
Commercial real estate	3,183	—	—	(459)	2,724
Construction real estate	2,805	(39)	75	128	2,969
Residential real estate	1,593	(106)	13	(356)	1,144
Consumer	30	(47)	2	32	17
Total	\$ 8,060	\$ (453)	\$ 90	\$ (267)	\$ 7,430

The reduction in the commercial real estate category is supported by an overall decrease of \$8.1 million or 25% in loans risk rated 6 or 7 at September 30, 2013 as compared to December 31, 2012. Likewise, the reduction in the residential real estate category is supported by the 49% reduction in nonperforming residential real estate loans from \$970 at December 31, 2012 to \$498 at September 30, 2013.



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As of September 30, 2013 and December 31, 2012, loans individually and collectively evaluated for impairment, by loan portfolio segment, and the corresponding allowance are as follows:

<b>Individually Evaluated for Impairment</b>					
<b>9/30/2013</b>			<b>12/31/2012</b>		
<i>In thousands</i>	<b>Allowance</b>	<b>Total Loans</b>	<b>Allowance</b>	<b>Total Loans</b>	
Commercial	\$ —	\$ 1,514	\$ 10	\$ 2,621	
Commercial real estate	—	9,767	—	14,130	
Construction real estate	1,337	7,558	1,338	6,010	
Residential real estate	53	1,613	11	7,025	
Consumer	—	9	—	16	
Total	\$ 1,390	\$ 20,461	\$ 1,359	\$ 29,802	

<b>Collectively Evaluated for Impairment</b>					
<b>9/30/2013</b>			<b>12/31/2012</b>		
<i>In thousands</i>	<b>Allowance</b>	<b>Total Loans</b>	<b>Allowance</b>	<b>Total Loans</b>	
Commercial	\$ 576	\$ 87,356	\$ 439	\$ 89,891	
Commercial real estate	2,724	262,469	3,183	247,594	
Construction real estate	1,632	34,042	1,467	35,680	
Residential real estate	1,091	149,405	1,582	134,573	
Consumer	17	3,986	30	4,138	
Unallocated	—	71	—	275	
Total	\$ 6,040	\$ 537,329	\$ 6,701	\$ 512,151	

**Troubled Debt Restructurings ("TDRs")**

Modifications of terms for loans and their inclusion as TDRs are based on individual facts and circumstances. Loan modifications that are included as TDRs may involve either an increase or reduction of the interest rate, extension of the term of the loan, or deferral of principal payments, regardless of the period of the modification. The loans included in all loan classes as TDRs at September 30, 2013 had either an interest rate modification or a deferral of principal payments, which we consider to be a concession. All loans designated as TDRs were modified due to financial difficulties experienced by the borrower.

There were no TDRs identified during the the three months ending September 30, 2013 and 2012. The table below provides information about TDRs identified during the the nine months ending September 30, 2013 and 2012.

For the nine months ended							
September 30, 2013			September 30, 2012				
	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	
<i>In thousands</i>							
Construction real estate	—	—	—	1	4,496	2,369	
Total	0	\$	—	\$	4,496	\$	2,369

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TDR Defaults are those TDRs that were greater than 90 days past due, and aligns with our internal definition of default for those loans not identified as TDRs. The Company did not experience any TDR defaults during the three or nine month periods ended September 30, 2013 or 2012.

**Note 4. Foreclosed Assets**

The following table summarizes the activity in foreclosed assets for the nine months ended September 30, 2013 and the year ended December 31, 2012:

	<b>9/30/2013</b>	<b>12/31/2012</b>
Balance, beginning of period	\$ 21,364	\$ 17,040
Additions	2,895	5,320
Capitalized items	690	1,337
Sales	(3,239)	(531)
Impairment writedowns	(620)	(1,717)
Gain (loss)	25	(85)
<b>Balance, end of period</b>	<b>\$ 21,115</b>	<b>\$ 21,364</b>

**Note 5. Earnings Per Share**

Basic earnings per share are based upon the weighted average number of common shares outstanding during the period. The weighted average common shares outstanding for the diluted earnings per share computations were adjusted to reflect the assumed conversion of shares available under stock options. The following tables summarize earnings per share and the shares utilized in the computations for the three months ended September 30, 2013 and 2012, respectively:

	<b>Net Income Available to Common Shareholders (000s)</b>	<b>Weighted Average Common Shares</b>	<b>Per Share Amount</b>
<b><i>Quarter ended September 30, 2013</i></b>			
Basic earnings per common share	\$ 1,762	4,787,269	\$ 0.37
Effect of dilutive stock options		46,397	
Effect of dilutive stock warrants		116,414	
Diluted earnings per common share	<b>\$ 1,762</b>	<b>4,950,080</b>	<b>\$ 0.36</b>
<b><i>Quarter ended September 30, 2012</i></b>			
Basic earnings per common share	\$ 1,452	4,742,295	\$ 0.31
Effect of dilutive stock options		51,916	
Effect of dilutive stock warrants		76,866	
Diluted earnings per common share	<b>\$ 1,452</b>	<b>4,871,077</b>	<b>\$ 0.30</b>

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The following tables summarize earnings per share and the shares utilized in the computations for the nine months ended September 30, 2013 and 2012, respectively:

	<b>Net Income Available to Common Shareholders (000s)</b>	<b>Weighted Average Common Shares</b>	<b>Per Share Amount</b>
<b><i>Year to date September 30, 2013</i></b>			
Basic earnings per common share	\$ 4,958	4,785,520	\$ 1.04
Effect of dilutive stock options		40,771	
Effect of dilutive stock warrants		97,481	
Diluted earnings per common share	<b>\$ 4,958</b>	<b>4,923,772</b>	<b>\$ 1.01</b>
<b><i>Year to date September 30, 2012</i></b>			
Basic earnings per common share	\$ 4,491	4,737,998	\$ 0.95
Effect of dilutive stock options		45,552	
Effect of dilutive stock warrants		46,088	
Diluted earnings per common share	<b>\$ 4,491</b>	<b>4,829,638</b>	<b>\$ 0.93</b>

**Note 6. Stock Based Compensation**

The Company has two share-based compensation plans, which are described in the Company's December 31, 2012 Annual Report on Form 10-K. The compensation cost that has been charged against income for those plans was approximately \$217 and \$188 for the nine months ended September 30, 2013 and 2012, respectively. The Company has no nonqualified stock options outstanding at September 30, 2013.

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A summary of option activity during the nine months ended September 30, 2013 and 2012 is presented below:

<b>September 30, 2013</b>	<b>Options Outstanding</b>	<b>Weighted Avg. Exercise Price</b>	<b>Weighted Avg. Grant Date Fair Value</b>	<b>Aggregate Intrinsic Value</b>	<b>Weighted Avg. Contractual Term</b>
<b>Balances at December 31, 2012</b>	208,750	\$ 8.80	\$ 2.93	\$ 370	4.83 years
Granted	10,000	9.44	4.12		
Exercised	(600)	6.52	1.42	2	
Forfeited	(1,000)	12.28	3.95	—	
Expired	(11,700)	10.23	1.09		
<b>Balances at September 30, 2013</b>	205,450	8.74	3.09	499	4.60 years
<b>Exercisable at September 30, 2013</b>	162,808	\$ 9.47	\$ 3.30	\$ 315	3.88 years
<b>September 30, 2012</b>					
<b>Balances at December 31, 2011</b>	221,290	\$ 8.59	\$ 2.74	\$ 62	5.28 years
Granted	5,300	6.96	3.12		
Exercised	(1,000)	3.41	1.10	4	
Forfeited	(1,640)	10.07	3.97		
Expired	(13,100)	5.33	0.51		
<b>Balances at September 30, 2012</b>	210,850	8.76	2.89	407	4.96 years
<b>Exercisable at September 30, 2012</b>	156,638	\$ 9.99	\$ 3.26	\$ 181	4.19 years

Cash received from options exercised under all share-based payment arrangements for the three months and nine months ended September 30, 2013 was \$0 and \$4, respectively.

Information regarding options vested during the nine months ended September 30, 2013 and 2012 are as follows:

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>9/30/2013</b>	<b>9/30/2012</b>	<b>9/30/2013</b>	<b>9/30/2012</b>
Number of options vested:	460	460	6,980	11,080
Total grant date fair value of options vested	\$ 1	\$ 1	\$ 19	\$ 34

A summary of restricted stock activity during the nine months ended September 30, 2013 and 2012 is presented below:

	<b>September 30, 2013</b>		<b>September 30, 2012</b>	
	<b>Non-Vested Restricted Stock Outstanding</b>	<b>Weighted Average Grant Date Fair Value</b>	<b>Non-Vested Restricted Stock Outstanding</b>	<b>Weighted Average Grant Date Fair Value</b>
<b>Beginning balance outstanding</b>	11,730	\$ 4.05	37,460	\$ 3.68
Granted	20,536	8.87	18,442	5.52
Vested	(32,266)	7.12	(30,172)	4.95
<b>Ending balance outstanding</b>	—	\$ —	25,730	\$ 3.51

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**Note 7. Borrowings and Restricted Stock**

Long-term Federal Home Loan Bank (“FHLB”) borrowings totaled \$28,000 at September 30, 2013 and December 31, 2012. The Company had \$15,000 and \$10,000 short-term borrowings at September 30, 2013 and December 31, 2012, respectively.

Through the nine months ended September 30, 2013, interest expense was \$886 on FHLB borrowings, was \$274 on junior subordinated debt and was \$47 on fed funds purchased and securities sold under agreements to repurchase. In the same prior year period, interest expense was \$1,019 on FHLB borrowings, was \$299 on junior subordinated debt and was \$35 on fed funds purchased and securities sold under agreements to repurchase.

Restricted stock, which represents a required investment in the common stock of a correspondent bank, is carried at cost, and as of September 30, 2013 and December 31, 2012, included the common stock of the FHLB which is included in other assets. Restricted stock totaled \$4,221 at September 30, 2013 and \$4,236 at December 31, 2012.

Management evaluates the restricted stock for impairment in accordance with authoritative accounting guidance under ASC Topic 320, “Investments – Debt and Equity Securities.” Management’s determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of the cost of an investment is influenced by criteria such as (1) the significance of the decline in net assets of the issuing bank as compared to the capital stock amount for that bank and the length of time this situation has persisted, (2) commitments by the issuing bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of that bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the issuing bank.

The FHLB of Atlanta neither provides dividend guidance prior to the end of each quarter, nor conducts repurchases of excess activity-based stock on a daily basis, instead making such determinations quarterly. Based on evaluation of criteria under ASC Topic 320, management believes that no impairment charge in respect of the restricted stock is necessary as of September 30, 2013.

**Note 8. Fair Value**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. Generally accepted accounting principles regarding fair value measurements, establish a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

*Level 3:* Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

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The following is a description of valuation methodologies used for assets and liabilities recorded at fair value. The determination of where an asset or liability falls in the hierarchy requires significant judgment. The Company evaluates its hierarchy disclosures each quarter and based on various factors, it is possible that an asset or liability may be classified differently from quarter to quarter. However, the Company expects changes in classifications between levels will be rare.

*Securities:* Investment securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relaying on the securities' relationship to other benchmark quoted securities. Level 1 securities include those traded on nationally recognized securities exchanges, U.S. Treasury securities, and money market funds. Level 2 securities include U.S. Agency securities, mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

*Loans:* Other than the Company's Held For Sale portfolio, the Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value, and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.

At September 30, 2013, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

*Foreclosed assets:* Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at net realizable value. Fair value is based upon independent market prices, appraised values of the collateral, or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

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**Assets and Liabilities Recorded at Fair Value on a Recurring Basis**

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2013 and December 31, 2012 are summarized below:

*In thousands***September 30, 2013**

	Total	Level 1	Level 2	Level 3
Investment securities available-for-sale:				
U.S. Government and federal agency	\$ 10,389	\$ —	\$ 10,389	\$ —
Government-sponsored enterprises	31,771	—	31,771	—
Mortgage-backed securities	61,344	—	61,344	—
Collateralized mortgage obligations	9,894	—	9,894	—
State and political subdivisions	29,126	—	29,126	—
Held for sale loans	810	—	810	—
<b>Total assets at fair value</b>	<b>\$ 143,334</b>	<b>\$ —</b>	<b>\$ 143,334</b>	<b>\$ —</b>
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

**December 31, 2012**

Investment securities available-for-sale:				
U.S. Government and federal agency	\$ 5,131	\$ —	\$ 5,131	\$ —
Government-sponsored enterprises	34,080	—	34,080	—
Mortgage-backed securities	52,507	—	52,507	—
Collateralized mortgage obligations	10,659	—	10,659	—
State and political subdivisions	21,843	—	21,843	—
Held for sale loans	1,178	—	1,178	—
<b>Total assets at fair value</b>	<b>\$ 125,398</b>	<b>\$ —</b>	<b>\$ 125,398</b>	<b>\$ —</b>
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

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**Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis**

The Company may be required from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis as of September 30, 2013 and December 31, 2012 are included in the tables below:

*In thousands***September 30, 2013**

	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Impaired Loans:				
Commercial	\$ 384	\$ —	\$ —	\$ 384
Residential Real Estate	387	—	—	387
Construction Real Estate	2,074	—	—	2,074
Total Impaired Loans	\$ 2,845	\$ —	\$ —	\$ 2,845
Foreclosed Assets	21,115	—	—	21,115
<b>Total assets at fair value</b>	<b>\$ 23,960</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 23,960</b>
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

**December 31, 2012**

Impaired Loans:				
Commercial	\$ 582	\$ —	\$ —	\$ 582
Residential Real Estate	1,098	—	—	1,098
Construction Real Estate	3,218	—	—	3,218
Total Impaired Loans	\$ 4,898	\$ —	\$ —	\$ 4,898
Foreclosed Assets	21,364	—	—	21,364
<b>Total assets at fair value</b>	<b>\$ 26,262</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 26,262</b>
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

For level 3 assets and liabilities measured at fair value on a recurring or non-recurring basis as of September 30, 2013, the significant unobservable inputs used in the fair value measurements were as follows:

	<b>Fair Value at September 30, 2013</b>	<b>Valuation Technique</b>	<b>Significant Unobservable Inputs</b>	<b>Significant Unobservable Input Value</b>
Impaired Loans	\$ 2,845	Management estimate	Appraisals and/or sales of comparable properties	n/a
Foreclosed Assets	\$ 21,115	Management estimate	Appraisals and/or sales of comparable properties	n/a



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Accounting standards for financial instruments require disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. These accounting standards exclude certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The methodologies for estimating fair value of financial assets and liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The estimated fair value approximates carrying value for cash and cash equivalents, accrued interest and the cash surrender value of life insurance policies. The methodologies for other financial assets and liabilities are discussed below:

*Loans:* For variable-rate loans that re-price frequently and with no significant changes in credit risk, fair values are based on carrying values. The fair values for other loans were estimated using discounted cash flow analysis, using interest rates currently being offered. An overall valuation adjustment is made for specific credit risks as well as general portfolio credit risk.

*Deposit liabilities:* The fair values disclosed for demand and savings deposits are, by definition, equal to the amount payable on demand at the reporting date. The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits.

*Short-term borrowings:* The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within 90 days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analysis on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

*Federal Home Loan Bank of Atlanta advances:* The fair values of the Company's Federal Home Loan Bank of Atlanta advances are estimated using discounted cash flow analysis based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

*Junior Subordinated Debentures:* The values of the Company's junior subordinated debentures are variable rate instruments that reprice on a quarterly basis; therefore, carrying value is adjusted for the three month repricing lag in order to approximate fair value.

*Off-Balance-Sheet Financial Instruments:* The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of stand-by letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At September 30, 2013, the fair value of loan commitments and stand-by letters of credit was immaterial.

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<b>September 30, 2013</b>	<b>Carrying Amounts</b>	<b>Approximate Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
<b><i>In thousands</i></b>					
<b><i>Financial assets</i></b>					
Securities held-to-maturity	\$ 23,132	\$ 23,740	\$ —	\$ 23,740	\$ —
Loans, net	550,360	558,658	—	—	558,658
<b><i>Financial liabilities</i></b>					
Time deposits/IRAs	153,557	154,774	—	154,774	—
FHLB borrowings	43,000	45,890	—	45,890	—
Junior subordinated debentures	16,496	15,834	—	15,834	—
<b><i>December 31, 2012</i></b>					
<b><i>Financial assets</i></b>					
Securities held-to-maturity	\$ 26,252	\$ 27,791	\$ —	\$ 27,791	\$ —
Loans, net	533,893	546,347	—	—	546,347
<b><i>Financial liabilities</i></b>					
Time deposits/IRAs	125,580	127,127	—	127,127	—
FHLB borrowings	38,000	42,115	—	42,115	—
Junior subordinated debentures	16,496	15,864	—	15,864	—

## Note 9. Commitments and Contingencies

The income tax returns of the Company for 2009, 2010 and 2011 remain subject to examination.

### ***Litigation***

In the normal course of business the Bank may be involved in various legal proceedings. Based on the information presently available, and after consultation with legal counsel, management believes that the ultimate outcome in such proceedings, in the aggregate, will not have a material adverse effect on the business or the financial condition or results of operations of the Company.

### ***Financial Instruments with Off-Balance-Sheet Risk***

In the normal course of business to meet the financing needs of its customers, the Company is a party to financial instruments with off-balance-sheet risk, which involve commitments to extend credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The contract amounts of these instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

Credit risk is defined as the possibility of sustaining a loss because the other parties to a financial instrument fail to perform in accordance with the terms of the contract. The Bank's maximum exposure to credit loss under commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. At September 30, 2013 outstanding commitments to extend credit were \$165,181 as compared to \$146,449 at December 31, 2012.

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Commitments to extend credit are agreements to lend to a customer as long as there is no breach of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Commitments may be at fixed or variable rates and generally expire within one year. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

***Derivative Financial Instruments***

For asset/liability management purposes, we may use interest rate swap agreements to hedge interest rate risk exposure to declining rates. Such derivatives are used as part of the asset/liability management process and are linked to specific assets, and have a high correlation between the contract and the underlying item being hedged, both at inception and throughout the hedge period. Cash flows resulting from the derivative financial instruments that are accounted for as hedges of assets and liabilities are classified in the cash flow statement in the same category as the cash flow of the items being hedged. At September 30, 2013 and December 31, 2012 the Company did not have any derivative agreements related to interest rate hedging in place.

**Note 10. Regulatory Matters**

***Dividends***

The Company's principal source of funds for dividend payments is dividends received from the Bank. The amount of dividends that may be paid by the Bank to the Company will depend on the Bank's earnings and capital position and is limited by state law, regulations and policies. A state bank may not pay dividends from its capital; all dividends must be paid out of net undivided profits then on hand. Before any dividend is declared, any deficit in capital funds originally paid in shall have been restored by earnings to their initial level, and no dividend shall be declared or paid by any bank which would impair the paid-in-capital of the bank. As of September 30, 2013 and December 31, 2012, the amount available from the Bank's retained earnings for payment of dividends was \$38,260 and \$37,172 respectively. The Company is current on all dividend payments for the Series A Preferred Stock and current on all dividend payments on its Trust Preferred Securities. Additionally, subsequent to quarter-end, the Company declared a quarterly cash dividend of \$0.035 per share to be paid December 2, 2013 to common shareholders of record November 15, 2013.

***Capital Requirements***

The Company and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of September 30, 2013 and December 31, 2012 that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of September 30, 2013 and December 31, 2012, the Company and the Bank were categorized as "well capitalized" as defined by applicable regulations. To be categorized as "well capitalized", the Company and Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that date that management believes have changed the Company's or the Bank's category. The Company received regulatory permission and paid the fourth 10% redemption increment of its Series A Preferred Stock in the amount of \$1.6 million to the U.S. Treasury on August 14, 2013. The Company's and the Bank's actual capital amounts and ratios are also presented in the table below.

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	<b>Actual</b>		<b>Minimum Required for Capital Adequacy Purposes</b>		<b>Minimum to be Well Capitalized Under Prompt Corrective Action Provisions</b>	
<b>September 30, 2013</b>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
Total Capital (to risk weighted assets):						
Valley Financial Corporation	\$87,069	14.5%	\$48,205	8.0%	n/a	n/a
Valley Bank	86,329	14.3%	48,186	8.0%	60,233	10.0%
Tier 1 Capital (to risk weighted assets):						
Valley Financial Corporation	79,639	13.2%	24,102	4.0%	n/a	n/a
Valley Bank	78,899	13.1%	24,093	4.0%	36,140	6.0%
Tier 1 Capital - Leverage (to average assets):						
Valley Financial Corporation	79,639	10.0%	31,821	4.0%	n/a	n/a
Valley Bank	78,899	9.9%	31,789	4.0%	39,736	5.0%
<b>December 31, 2012</b>						
Total Capital (to risk weighted assets):						
Valley Financial Corporation	\$87,030	14.8%	\$47,153	8.0%	n/a	n/a
Valley Bank	85,185	14.5%	47,134	8.0%	58,917	10.0%
Tier 1 Capital (to risk weighted assets):						
Valley Financial Corporation	79,654	13.5%	23,576	4.0%	n/a	n/a
Valley Bank	77,812	13.2%	23,567	4.0%	35,350	6.0%
Tier 1 Capital - Leverage (to average assets):						
Valley Financial Corporation	79,654	10.3%	30,935	4.0%	n/a	n/a
Valley Bank	77,812	10.1%	30,905	4.0%	38,631	5.0%

**Note 11. Subsequent Events**

On October 24, 2013, the Company's Board of Directors declared a quarterly cash dividend in the amount of \$0.035 per share, payable on December 2, 2013 to common shareholders of record November 15, 2013.

On October 16, 2013, with regulatory permission, the Board of Directors authorized the Company's redemption of the remaining 9,619 shares of its TARP preferred stock at par of \$1,000. On November 13, 2013, the Company entered into a Warrant Repurchase Letter Agreement (the "Repurchase Agreement") with the United States Department of Treasury (the "Treasury") to repurchase a warrant to purchase 344,742 shares of the Company's common stock that was issued to the Treasury on December 12, 2008 (the "Warrant") in connection with the Company's sale to the Treasury of 16,019 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A as part of the Treasury's Capital Purchase Program. Pursuant to the terms of the Repurchase Agreement, the Company repurchased the Warrant for a purchase price of \$1,548. As a result of the Warrant repurchase, the Company has no securities issued or outstanding to the Treasury and is no longer participating in the Treasury's Capital Purchase Program.

The completion of this redemption was preceded by the issuance of an \$11,000 subordinated note (the "Note") on October 15, 2013. The Note has a maturity date of October 15, 2023 with principal and interest payments due monthly. The Note bears interest at a variable rate of 30-day LIBOR plus 5.00% per annum, with a floor of 5.50% and a cap of 9.50%. Based on the current 30-day LIBOR rate, the Note bears interest at the floor rate of 5.50%. The Note is not convertible into common stock or preferred stock. The Note is an unsecured, subordinated obligation of the Company and ranks junior in right of payment to the Company's senior indebtedness and to the Company's obligations to its general creditors.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of the financial condition and results of operations of the Company as of September 30, 2013 and December 31, 2012 and for the nine months ended September 30, 2013 and 2012 is as follows. The discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

### Critical Accounting Estimates

#### **General**

The Company's financial statements are prepared in accordance with Accounting Principles Generally Accepted in the United States ("GAAP") and with general practices within the banking industry. In connection with the application of those principles, we have made judgments and estimates, which in the case of the determination of our allowance for loan losses, deferred tax assets, and foreclosed assets have been critical to the determination of our financial position and results of operations.

Management considers accounting estimates to be critical to reported financial results if (i) the accounting estimate requires management to make assumptions about matters that are highly uncertain and (ii) different estimates that management reasonably could have used for the accounting estimate in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, could have a material impact on the Company's financial statements.

For a discussion on the Company's critical accounting estimates, see the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

#### Non-GAAP Financial Measures

The Company measures the net interest margin as an indicator of profitability. The net interest margin is calculated by dividing tax-equivalent net interest income by total average earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax-equivalent net interest income is considered in the calculation of this ratio. Tax-equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit for 2013 and 2012 is 34%. The reconciliation of tax-equivalent net interest income, which is not a measurement under GAAP, to net interest income, is reflected in the table below.

<i>In thousands</i>	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>9/30/2013</b>	<b>9/30/2012</b>	<b>9/30/2013</b>	<b>9/30/2012</b>
Net interest income, non tax-equivalent	\$ 6,849	\$ 6,464	\$ 20,182	\$ 19,186
Less: tax-exempt interest income	(175)	(131)	(470)	(396)
Add: tax-equivalent of tax-exempt interest income	265	197	712	600
<b>Net interest income, tax-equivalent</b>	<b>\$ 6,939</b>	<b>\$ 6,530</b>	<b>\$ 20,424</b>	<b>\$ 19,390</b>

### Results of Operations

The Company reported net income for the three months ended September 30, 2013 of \$1,929,000, which slightly exceeds net income reported for the second quarter of 2013 of \$1,928,000. The third quarter results represent an increase of \$232,000 or 14% over the \$1,697,000 net income reported for the same quarter last year. After deducting dividends and discount accretion on preferred stock from net income, net income available to common shareholders increased 21% to \$1,762,000 as compared to \$1,452,000 for the prior year's third quarter while earnings per share increased 20% to \$0.36 as compared to \$0.30. Our third quarter financial performance was fueled by a 6.0% increase in net interest income and a reduction in our ALLL due to continued improvements in our asset quality indicators as evidenced by a reduction in non-performing assets and a reduction in impaired loans.

Select highlights:

- Record net income of \$1,929,000 and \$0.36 per diluted share, producing a return on average total assets of 0.96% and annualized return on average shareholder's equity of 11.99%.
- Increase in net interest margin of 15 basis points to 3.73% as compared to the 3.58% reported for the same quarter last year.
- Nonperforming assets ("NPAs") decreased \$2,392,000, from \$30,601,000 at June 30, 2013 to \$28,209,000. This resulted in a 26 basis point reduction in the Company's NPAs as a percentage of total assets, from 3.80% at June 30, 2013 to 3.54% at September 30, 2013.

- The Company's Allowance for Loan and Lease Losses ("ALLL") to total loans decreased from 1.45% at June 30, 2013 to 1.33% at September 30, 2013.
- Loan demand continued to improve with an increase in average loans outstanding of \$16,209,000 or 3% from the same period last year and \$5,924,000 to the linked quarter.
- The Company redeemed an additional \$1,600,000 of its preferred stock held by the US Treasury during the third quarter bringing the total redemption amount as of September 30, 2013 to \$6,400,000.
- On October 16, 2013, the Company redeemed the remaining \$9,600,000 of its TARP preferred stock at par with the proceeds of a newly issued \$11,000,000 subordinated note. As a result, the US Treasury no longer owns any preferred shares in the Company.

The following table shows our key performance ratios for the periods ended September 30, 2013, December 31, 2012 and September 30, 2012:

	Key Performance Ratios(1)			
	Nine months ended		Twelve months ended	
	9/30/2013		12/31/2012	
	9/30/2012			
Return on average assets		0.94%	0.83%	0.89%
Return on average equity(2)		11.63%	10.31%	11.21%
Net interest margin(3)		3.76%	3.57%	3.55%
Cost of funds		0.59%	0.85%	0.87%
Yield on earning assets		4.34%	4.41%	4.41%
Basic net earnings per common share \$		1.04	\$ 1.16	\$ 0.95
Diluted net earnings per common share \$		1.01	\$ 1.14	\$ 0.93

1. Ratios are annualized.

2. The calculation of ROE excludes the effect of any unrealized gains or losses on investment securities available-for-sale.

3. Calculated on a fully taxable equivalent basis ("FTE").

## Net Income

### 2013 Compared to 2012

Net income for the three months ended September 30, 2013 was \$1,929,000, an increase of \$232,000 or 14% over the \$1,697,000 net income reported for the same quarter last year. After deducting dividends and discount accretion on preferred stock from net income, net income available to common shareholders increased 21% to \$1,762,000 as compared to \$1,452,000 for the prior year's third quarter, while diluted earnings per share increased 20% to \$0.36 as compared to \$0.30. The Company's earnings for the three-month period produced an annualized return on average total assets of 0.96% and an annualized return on average shareholder's equity of 11.99% as compared to 0.86% and 10.54% for the prior year. For the nine months ended September 30, 2013, net income available to common shareholders was \$4,958,000 as compared to \$4,491,000 for the same period last year, an increase of \$467,000, or 10%. Fully-diluted earnings per share for the nine-month period ended September 30, 2013 were \$1.01 compared to \$0.93 for the same nine-month period of 2012, an increase of 9%. The year-to-date earnings produced an annualized return on average earning assets of 0.94% and an annualized return on average shareholder's equity of 11.63% as compared to 0.89% and 11.21% respectively for the prior year.

### 2012 Compared to 2011

Net income for the three-month period ended September 30, 2012 was \$1,697,000 as compared to net income of \$1,570,000 for the same period in 2011, an increase of \$127,000 or 8%. After the dividend on preferred stock and accretion of discounts on warrants, net income available to common shareholders was \$1,452,000, or \$0.30 per diluted common share, as compared to \$1,328,000 or \$0.28 per diluted common share for the third quarter of 2011, an increase of 7%. The Company's earnings for the third quarter of 2012 produced an annualized return on average total assets of 0.86% and an annualized return on average shareholders' equity of 10.54%, as compared to 0.80% and 10.77%, respectively for the same period in 2011. For the nine-month period ended September 30, 2012, net income available to common shareholders was \$4,491,000 as compared to \$3,161,000 for the same nine-month period in 2011, an increase of \$1,330,000 or 42%.

## Net Interest Income

The primary source of the Company's banking revenue is net interest income, which represents the difference between interest income on earning assets and interest expense on liabilities used to fund those assets. Earning assets include loans, securities,

and federal funds sold. Interest bearing liabilities include deposits and borrowings. To compare the tax-exempt yields to taxable yields, amounts are adjusted to pretax equivalents based on a 34% federal corporate income tax rate.

Net interest income is affected by changes in interest rates, volume of interest bearing assets and liabilities, and the composition of those assets and liabilities. The “interest rate spread” and “net interest margin” are two common statistics related to changes in net interest income. The interest rate spread represents the difference between the yields earned on interest earning assets and the rates paid for interest bearing liabilities. The net interest margin is defined as the percentage of net interest income to average earning assets. Earning assets obtained through noninterest bearing sources of funds such as regular demand deposits and shareholders’ equity result in a net interest margin that is higher than the interest rate spread.

### ***2013 Compared to 2012***

Net interest income for the three months ended September 30, 2013 was \$6,849,000, a \$385,000 or 6% increase when compared to the \$6,464,000 reported for the same prior year period. The Company’s net interest margin, at 3.73%, increased by 15 basis points as compared to the 3.58% reported for the same quarter last year. For the nine months ended September 30, 2013, net interest income was \$20,182,000 as compared to \$19,186,000 for the same period last year, an increase of \$996,000, or 5%.

The increase in net interest margin during the third quarter was the result of continued funding cost reductions as the Company’s average cost of funds was 0.53%, down 27 basis points from the 0.80% reported in the same period last year. As anticipated, asset yields continue to compress as the yield on assets during the third quarter of 2013 was 4.26% compared to 4.36% in the same quarter last year.

The recent \$11.0 million subordinated note issuance on October 15, 2013 will have an approximate 8 basis point negative impact on the margin moving forward as the interest expense will be included in our net interest margin whereas the preferred dividends were an after-tax expense of the Company. This transaction coupled with continued asset yield compression may result in a reduction in the Company’s net interest margin for the fourth quarter.

### ***2012 Compared to 2011***

Net interest income for the three-month period ended September 30, 2012 was \$6,464,000, a \$301,000 or 5% increase when compared to the \$6,163,000 reported for the same period in 2011. The Company’s net interest margin, at 3.58%, increased by 17 basis points over the 3.41% reported for the same quarter in 2011. Net interest income for the nine-month period ended September 30, 2012 was \$19,186,000, an \$822,000 or 5% increase when compared to the \$18,364,000 reported for the same period in 2011.

## **Noninterest Income**

### ***2013 Compared to 2012***

Noninterest income decreased \$34,000 for the three months ended September 30, 2013, or 3%, compared to the same period last year, from \$1,189,000 to \$1,155,000. Excluding gains on the sale of securities, noninterest income increased \$69,000 or 6% compared to the same period last year, from \$1,071,000 to \$1,140,000. Valley Wealth Management Services produced another strong quarter with \$225,000 earned, an increase of \$42,000 or 23% in comparison to the same quarter last year. Mortgage fee income increased \$14,000 or 9% while service charges on deposit accounts increased \$45,000 or 10%. Annualized total noninterest income, exclusive of gains realized on the sale of securities, was 0.62% of average earning assets for the period compared to 0.59% in the prior year. For the nine months ended September 30, 2013, noninterest income was \$3,610,000, a \$399,000 or 12% increase when compared to the \$3,211,000 reported for the same period last year. Excluding gains on the sale of securities, noninterest income increased \$474,000 or 16% as compared to the prior year’s nine-month period.

### ***2012 Compared to 2011***

Noninterest income for the three-month period ended September 30, 2012 was \$1,189,000, a decrease of \$184,000 or 13% compared to the \$1,373,000 for the same period in 2011. After excluding gains on the sale of securities, noninterest income improved \$239,000 or 29%, led by the Company’s mortgage division and an increase in service charges on deposit accounts. Mortgage fee income increased \$92,000 or 137% while service charge income increased \$77,000 or 21%. Noninterest income for the nine-month period ended September 30, 2012 was \$3,211,000, a \$23,000 or 1% increase when compared to the \$3,188,000 reported for the same period in 2011. Excluding gains realized on the sale of securities, noninterest income increased \$882,000 or 41% as compared to the nine-month period ended September 30, 2011.



## Noninterest Expense

### ***2013 Compared to 2012***

Non-interest expense for the third quarter of 2013 totaled \$5,651,000, up \$437,000 or 8% as compared to the \$5,214,000 recorded for the quarter ended September 30, 2012. The Company's efficiency ratio (a non-GAAP metric that measures the costs expended to generate a dollar of revenue) for the third quarter of 2013 increased to 69.10% as compared to 66.83% for the same quarter last year. Specific items to note are as follows:

- Compensation expense increased \$262,000 in comparison to the third quarter of 2012. The increase is the result of equity and merit increases for all employees which went into effect January 1, 2013 as well as commissions earned during the quarter as a result of increased brokerage fee income and mortgage activity.
- Occupancy and equipment expense increased \$34,000 in comparison to the third quarter of 2012 as a result of our expansion of office space in our downtown location and the new mortgage office at The Shoppes at West Village.
- Data processing expense increased \$57,000 due to an improvement and enhancement of our corporate-wide network and telecommunications infrastructure as well as increased customer transactions across all business lines.
- Foreclosed asset expense increased \$114,000 due primarily to impairment charges taken on three OREO properties during the third quarter.
- These increases were partially offset by reduced insurance expense of \$21,000 and reduced professional fees of \$84,000 in comparison to the third quarter of 2012. The reduction in insurance expense is primarily related to reduced FDIC assessment while professional fees decreased due to lower expenses associated with vendor reviews, external loan review, payroll processing, and business consulting.

Noninterest expense for the nine months ended September 30, 2013 was \$16,176,000, a \$1,250,000 or 8% increase when compared to the \$14,926,000 reported for the same period last year.

### ***2012 Compared to 2011***

Noninterest expense for the three-month period ended September 30, 2012 was \$5,214,000, a decrease of \$128,000, or 2%, compared to the \$5,342,000 recorded in same period in 2011. The Company's efficiency ratio for the third quarter of 2012 was 66.83%, as compared to 69.57% for the same period in 2011. Compared to the third quarter of 2011, insurance expense decreased \$212,000 based on decreased FDIC insurance premiums; professional fees decreased \$125,000 due to reduced legal expenses and net foreclosed asset expense decreased \$104,000 due to reduced impairment losses taken on foreclosed assets during the third quarter of 2012. These reductions were offset by a \$257,000 increase in compensation expense, which is the result of equity and merit increases for all employees which went into effect January 1, 2012, increased commissions earned in our Mortgage and Valley Wealth Management areas, and increased incentive and profit sharing accruals based upon the Company's performance during the first nine months of 2012. Noninterest expense for the nine-month period ended September 30, 2012 was \$14,926,000, an \$888,000 or 6% decrease when compared to the \$15,814,000 reported for the same period in 2011.

## **Asset Quality**

### **Non-Performing Assets**

Non-performing assets include nonaccrual loans, loans past due 90 days or more and still accruing, restructured loans and foreclosed assets. A loan will be placed on nonaccrual status when collection of all principal or interest is deemed unlikely. A loan will be placed on nonaccrual status automatically when principal or interest is past due 90 days or more, unless the loan is both well secured and in the process of being collected. In this case, the loan will continue to accrue interest despite its past due status.

A restructured loan is a loan in which the original contract terms have been modified due to a borrower's financial condition or there has been a transfer of assets in full or partial satisfaction of the loan. A modification of original contractual terms is generally a concession to a borrower that a lending institution would not normally consider.

Based on generally accepted accounting standards for receivables, a loan is impaired when, based on current information and events, it is likely that a creditor will be unable to collect all amounts, including both principal and interest, due according to the contractual terms of the loan agreement.

The Company's ratio of non-performing assets as a percentage of total assets decreased 90 basis points to 3.54% as compared to 4.44% one year earlier and decreased 66 basis points from the 4.20% reported at December 31, 2012.

Nonperforming assets at September 30, 2013, December 31, 2012 and September 30, 2012 are presented in the following table:

	Nonperforming Assets				
<i>In thousands</i>	9/30/2013		12/31/2012		9/30/2012
Nonaccrual loans	\$	4,171	\$	7,185	\$ 8,547
Loans past due 90 days or more and still accruing		—		401	876
Restructured loans		2,923		3,201	3,324
Total nonperforming loans	\$	7,094	\$	10,787	\$ 12,747
Foreclosed, repossessed and idled properties		21,115		21,364	22,151
<b>Total nonperforming assets</b>	<b>\$</b>	<b>28,209</b>	<b>\$</b>	<b>32,151</b>	<b>\$ 34,898</b>

**Nonaccrual Loans**

Nonaccrual loans decreased \$1.2 million during the third quarter of 2013 due primarily to the foreclosure of three properties totaling \$1.2 million and charge-offs totaling \$170,000 during the third quarter. We also received principal payments totaling \$226,000 on our nonaccrual portfolio and added one new relationship to nonaccrual status with loans totaling approximately \$400,000. Additionally, due to potential loss exposure, a specific valuation allowance of \$53,000 was added to this newly impaired relationship during the quarter.

If nonaccrual loans had performed in accordance with their original terms, additional interest income would have been recorded in the amount of \$228,000 for the nine months ended September 30, 2013; \$329,000 for the year ended December 31, 2012; and \$253,000 for the nine months ended September 30, 2012.

**Foreclosed Assets**

During the third quarter the Company received \$2.3 million in proceeds on the sale of foreclosed assets and incurred net realized losses totaling \$6,000 on these transactions. Additionally, the Company took an aggregate impairment charge of \$413,000 during the third quarter on six properties based on updated valuations and/or discussions with potential purchasers. Partially offsetting these decreases were foreclosures totaling \$1.2 million, though one of those properties was subsequently sold during the third quarter. Additionally, the Company spent \$210,000 on capitalized improvements and \$216,000 on the purchase of a first deed of trust from another institution on one of the newly foreclosed properties.

**Impaired Loans**

The Company's impaired loans decreased by \$1.1 million or 5% during the quarter to \$20.5 million. The primary driver to the reduction is the foreclosure of three properties totaling \$1.2 million during the quarter.

**Past Due Loans**

At September 30, 2013, total loans past due 30 - 89 days were \$2.1 million, or 0.4% of total loans, a decrease from \$3.4 million, or 0.6%, one year ago. Of the \$2.1 million past due, \$2.0 million or 94% is related to one relationship that is classified as a watchlist credit and monitored monthly for impairment. In comparison to June 30, 2013, total loans past due 30 - 89 days increased \$1.8 million. There were no loans past due greater than 90 days and accruing interest at September 30, 2013 or June 30, 2013 as compared to \$876,000 at September 30, 2012.

**Provision/Charge-offs**

The Company recorded a negative \$332,000 provision for loan losses during the third quarter of 2013, as compared to no provision for the same period last year. The reduction in ALLL at September 30, 2013 was determined in consideration of a number of factors including the decreased level of past due loans, impaired loans and nonaccrual loans which supported an improved risk assessment from high to medium for our asset quality environmental factor. Additionally, our improved risk profile of our large relationships totaling \$8 million or higher resulted in the risk assessment moving from high to low for this particular factor at September 30, 2013. The Company recorded net charge-offs of \$267,000 during the third quarter of 2013 as compared to net charge-offs of \$443,000 for third quarter of 2012.

The ratio of allowance for loan and lease losses as a percentage of total loans decreased from 1.58% at September 30, 2012 to 1.33% at September 30, 2013. At September 30, 2013, the Company's total reserves amounted to \$7,430,000, of which \$1,390,000 are specific reserves on impaired loans and \$6,040,000 are general reserves to cover inherent risks in the loan portfolio based on the current economic environment. Total reserves represented 178% of the non-accrual loan balances as of September 30, 2013 as compared to 100% reported at September 30, 2012.

## Summary of Allowance for Loan Losses

### **2013 Compared to 2012**

The allowance for loan and lease losses ("ALLL") was \$7,430,000 as of September 30, 2013, compared to \$8,060,000 as of December 31, 2012 and \$8,548,000 reported a year earlier. The ratio of the ALLL to total loans outstanding was approximately 1.33% at September 30, 2013, which compares to approximately 1.49% of total loans at December 31, 2012 and 1.58% of total loans at September 30, 2012. A total of \$1,390,000 in specific reserves was included in the balance of the ALLL as of September 30, 2013 for impaired loans, which compares to a total of \$1,359,000 as of December 31, 2012 and \$2,210,000 at September 30, 2012. These estimates are primarily based on our historical loss experience, portfolio concentrations, evaluation of individual loans and economic conditions. We believe the ALLL is adequate to provide for expected losses in the loan portfolio, but there are no assurances that it will be. Total reserves represented 178% of the non-accrual loan balances as of September 30, 2013, as compared to 100% reported in the same period last year.

The Company recorded a net reduction of \$332,000 in provision for loan losses during the third quarter of 2013 compared to a net reduction of \$0 for the same period last year. The reduction in ALLL at September 30, 2013 was determined in consideration of a number of factors including the decreased level of past due loans, impaired loans and nonaccrual loans. The Company recorded net charge-offs of \$267,000 during the third quarter of 2013 as compared to net charge-offs of \$443,000 for the same quarter one year ago.

### **2012 Compared to 2011**

The allowance for loan losses ("ALLL") was \$8,548,000 as of September 30, 2012, compared to \$9,650,000 as of December 31, 2011 and \$10,013,000 reported as of September 30, 2011. The ratio of the allowance for loan losses to total loans outstanding was approximately 1.58% at September 30, 2012, which compares to approximately 1.90% of total loans at December 31, 2011 and 1.96% of total loans at September 30, 2011. A total of \$2,210,000 in specific reserves was included in the balance of the allowance for loan losses as of September 30, 2012 for impaired loans, which compares to a total of \$2,099,000 as of December 31, 2011 and \$1,048,000 at September 30, 2011. Total reserves represented 100% of the non-accrual loan balances as of September 30, 2012, as compared to 106% reported as of September 30, 2011. The Company recorded no provision for loan losses during the third quarter of 2012 compared to a net provision expense of \$164,000 in the same period in 2011. Net charge-offs as a percentage of average loans receivable was 0.08% for the third quarter of 2012, compared to 0.09% for the same quarter in 2011. Net charge-offs were \$443,000 for the quarter ended September 30, 2012 in comparison to \$450,000 for the third quarter in 2011.

### **Higher Risk Loans**

Certain types of loans, such as option ARM products, interest-only loans, sub-prime loans, and loans with initial teaser rates, can have a greater risk of non-collection than other loans. We do not offer option ARM, interest-only, or sub-prime mortgage loans.

Junior-lien mortgages can also be considered higher risk loans and our junior lien portfolio currently consists of balances totaling \$24,094,000 (4.3% of total portfolio) at September 30, 2013. Loans included in this category that were initially made with high loan-to-value ratios of 100% or greater have current balances totaling \$1,762,000 at September 30, 2013. Since 2003, we have experienced net charge-offs totaling \$930,000 in junior lien mortgages.

### **Financial Condition**

Total assets at September 30, 2013 were \$795,849,000, up \$31,265,000 or 4% from \$764,584,000 at December 31, 2012. The principal components of the Company's assets at the end of the period were \$16,317,000 in cash and cash equivalents, \$142,524,000 in securities available-for-sale, \$23,132,000 in securities held-to-maturity and \$557,790,000 in gross loans. Total assets at December 31, 2012 were \$764,584,000 with the principal components consisting of \$19,803,000 in cash and cash equivalents, \$124,220,000 in securities available-for-sale, \$26,252,000 in securities held-to-maturity and \$541,953,000 in gross loans.

Total liabilities at September 30, 2013 were \$735,540,000, up from \$700,353,000 at December 31, 2012, an increase of \$35,187,000 or 5%. Deposits increased \$28,111,000 or 5% to \$649,212,000 from the \$621,101,000 level at December 31, 2012. Total shareholders' equity at September 30, 2013 was \$60,309,000, down from \$64,231,000 at December 31, 2012, a decrease of \$3,922,000 or 6%. The decline in shareholder's equity is attributable to the redemption of \$4,800,000 of preferred stock from the U.S. Treasury during the nine months of 2013 as well as a reduction in accumulated other comprehensive income ("AOCI") of \$3,907,000 due to increased unrealized losses in our AFS portfolio. The recent and rapid increase in long-term interest rates after the Federal Reserve signaled that tapering of its asset purchases in the market could come around the end of 2013 has resulted in a shift in our investment portfolio from an unrealized gain position to an unrealized loss position.

Our liquidity and capital positions are very strong and as such, we do not foresee a need to divest of these securities in the near future that could result in any significant loss. The Company's tangible book value per share (defined as total capital, including AOCI, divided by outstanding common shares) increased 1% from \$10.50 at December 31, 2012 to \$10.59 at September 30, 2013.

### **Capital Adequacy**

Capital resources represent funds, earned or obtained, over which financial institutions can exercise greater or longer control in comparison with deposits and borrowed funds. The adequacy of the Company's capital is reviewed by management on an ongoing basis with reference to size, composition, and quality of the Company's resources and consistency with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses, yet allow management to effectively leverage its capital to maximize return to shareholders.

The primary source of additional capital to the Company is earnings retention, which represents net income less dividends declared. The Company is current on all dividend payments for the Series A Preferred Stock. The Company's Board of Directors declared a quarterly cash dividend in the amount of \$0.035 per share, payable December 2, 2013 to common shareholders of record November 15, 2013.

On October 16, 2013 the Company redeemed the remaining \$9,619,000 of its original \$16,019,000 of TARP preferred stock held by the U.S. Treasury ("Treasury"). During the past twelve months, the Company had already redeemed \$6,400,000 of the preferred stock from retained earnings. As a result, Treasury no longer owns any preferred shares in the Company. The completion of this redemption was preceded by the issuance of an \$11,000,000 subordinated note (the "Note") on October 15, 2013. The Note has a maturity date of October 15, 2023 with principal and interest payments due monthly. The Note bears interest at a variable rate of 30-day LIBOR plus 5.00% per annum, with a floor of 5.50% and a cap of 9.50%. Based on the current 30-day LIBOR rate, the Note bears interest at the floor rate of 5.50%. The floor rate of 5.50% equates to an effective interest rate, assuming a 30% effective tax benefit, of 3.85%. This effective interest rate is 115 basis points less than the current preferred dividend rate of 5.00%, which is an after tax payment. The cap rate of 9.50% equates to an effective interest rate, after tax, of 6.65%, which is 235 basis points less than the preferred dividend rate of 9.00% that would have gone into effect in December 2013. The Note is not convertible into common stock or preferred stock. The Note is an unsecured, subordinated obligation of the Company and ranks junior in right of payment to the Company's senior indebtedness and to the Company's obligations to its general creditors. The Company will use the additional proceeds from the Note to repurchase the outstanding warrant from Treasury. As a result, the Company has successfully redeemed in less than five years the aggregate investment the Treasury made in the Company without diluting its shareholders through the issuance of common stock.

The Company and its banking subsidiary also are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company and the subsidiary bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action under the Federal Deposit Insurance Corporation Improvement Act ("FDICIA"), the Company and its banking subsidiary must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and reclassifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and its banking subsidiary to maintain minimum amounts and ratios of total and Tier 1 capital to average assets. As of September 30, 2013 and December 31, 2012, the Company and the subsidiary bank met all minimum capital adequacy requirements to which they are subject and are categorized as "well capitalized". These capital amounts and ratios are included in Note 10 of the consolidated financial statements incorporated by reference herein.

### **Interest Rate Risk**

Interest rate risk is the exposure to fluctuations in the Company's future earnings (earnings at risk) and value (economic value at risk) resulting from changes in interest rates. This exposure results from differences between the amounts of interest earning assets and interest bearing liabilities that reprice within a specified time period as a result of scheduled maturities and repayment and contractual interest rate changes. At September 30, 2013 the Company remains asset sensitive as simulation results indicate that net interest income would rise by approximately 4% if rates were to rise 200 basis points. For a further discussion on interest rate risks, see the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

### **Liquidity**

One of the principal goals of the Bank's asset and liability management strategy is to maintain adequate liquidity. Liquidity measures our ability to meet our maturing obligations and existing commitments, to withstand fluctuations in deposit levels, to fund our operations and to provide for customers' credit needs. Liquidity represents a financial institution's ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds from alternative funding sources. We sell excess funds overnight to provide an immediate source of liquidity and as of September 30, 2013 we had a total of \$7,507,000 in overnight funds at the Reserve Bank. The Company also maintains approved lines of credit with correspondent banks as backup liquidity sources.

The secondary liquidity source for both short-term and long-term borrowings consists of a secured line of credit from the Federal Home Loan Bank ("FHLB"). At September 30, 2013, the line of credit had \$43,000,000 outstanding under a total available line of \$75,205,000. Borrowings from the FHLB are secured by a blanket collateral agreement on a pledged portion of the Bank's 1-4 family residential real estate loans, multifamily mortgage loans, and commercial mortgage collateral. Additionally, we have an established line of credit with the Reserve Bank's Discount Window that had no outstanding balance under a total available line of \$58,663,000 at September 30, 2013. Borrowings from the FRB Discount Window are secured by a collateral agreement on a pledged portion of the Bank's commercial and real estate construction collateral.

The Company maintains a liquidity policy as a means to manage liquidity and the associated risk. The policy includes a Liquidity Contingency Plan ("the Liquidity Plan") that is designed as a tool for the Company to detect liquidity issues in order to protect depositors, creditors and shareholders. The Liquidity Plan includes monitoring various internal and external indicators such as changes in core deposits and changes in the market conditions. It provides for timely responses to a wide variety of funding scenarios ranging from changes in loan demand to a decline in the Company's quarterly earnings to a decline in market price of the Company's stock. The Liquidity Plan calls for specific responses designed to meet a wide range of liquidity needs based upon assessments that are performed on a recurring basis by the Company and its Board of Directors. As a result of our management of liquid assets and our ability to generate liquidity through alternative funding sources, we believe we maintain overall liquidity sufficient to meet our depositors' requirements and satisfy our customers' credit needs.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Not applicable.

### **Item 4. Controls and Procedures.**

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There has not been any change in our internal control over financial reporting that occurred during the last quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

The design of any system of controls is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goal under every potential condition, regardless of how remote. In addition, the operation of any system of controls and procedures is dependent upon the employees responsible for executing it. While we have evaluated the operation of our disclosure controls and procedures and found them effective, there can be no assurance that they will succeed in every instance to achieve their objective.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

In the normal course of business the Bank may be involved in various legal proceedings. Based on the information presently available, and after consultation with legal counsel, management believes that the ultimate outcome in such proceedings, in the aggregate, will not have a material adverse effect on the business or the financial condition or results of operations of the Company.

### **Item 1A. Risk Factors.**

There were no material changes to the Company's risk factors as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2012.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

None.

**Item 5. Other Information.**

None.

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
31.2	Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
32.1	Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
32.2	Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
101	Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2013, is formatted in XBRL interactive data files: (i) Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012; (ii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2013 and 2012; (iii) Consolidated Balance Sheets at September 30, 2013 and December 31, 2012; (iv) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012; and (v) Notes to Consolidated Financial Statements.

\* Filed herewith.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### **VALLEY FINANCIAL CORPORATION**

November 14, 2013

\_\_\_\_\_  
Date

/s/ Ellis L. Gutshall

\_\_\_\_\_  
Ellis L. Gutshall, President and Chief Executive Officer

November 14, 2013

\_\_\_\_\_  
Date

/s/ Kimberly B. Snyder

\_\_\_\_\_  
Kimberly B. Snyder, Executive Vice President and  
Chief Financial Officer



## EXHIBIT INDEX

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