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Unity Bancorp Reports Fourth Quarter and Twelve Month Earnings

Clinton, NJ - Unity Bancorp, Inc. (NASDAQ: UNTY), parent company of Unity Bank, reported net income of \$584 thousand, or \$0.07 per diluted share, for the quarter ended December 31, 2008, compared to net income of \$680 thousand, or \$0.09 per diluted share, for the quarter ended December 31, 2007.

For the year ended December 31, 2008, net income was \$1.9 million, or \$0.25 per diluted share, compared to \$4.7 million, or \$0.63 per diluted share for the same period a year ago. Return on average assets and average common equity for the year ended December 31, 2008, were 0.23% and 3.71%, respectively, as compared to 0.66% and 10.11%, respectively, for the prior year's comparable period.

James A. Hughes, Unity Bancorp's President and CEO, said, "Everyday there seems to be more negative news reporting increased turmoil in the financial markets, corporate bankruptcies, layoffs, rising unemployment, etc. Clearly, the economy is under considerable stress, and the financial institution sector has been hit the hardest. Our results have been affected by the economic downturn through higher loan loss provisions, security write-downs on FHLMC preferred stock and the collapse of the secondary market for Small Business Administration ("SBA") loan sales. However, throughout this period Unity has remained a profitable institution."

Mr. Hughes added, "The times are indeed challenging, however they are also a time of great opportunity. As the larger banks contract inward, it is time for community banks to increase market share by selling the message that when it comes to banking, smaller is better. We approach these opportunities as a well capitalized institution, ready to lend in our communities. The recent \$20.6 million investment in the Company by the U.S. Treasury under the Capital Purchase Program will help us to continue to serve as a source of credit."

Net Interest Income

Since December 31, 2007, the Federal Open Market Committee has lowered interest rates 400 basis points in an attempt to stimulate economic activity. These decreases have resulted in lower yields on earning assets. During this period, our funding costs have also fallen. Unity has a large portfolio of variable rate, prime based loans. As a result of the drop in rates in the fourth quarter, the yield on the Company's interest-earning assets may continue to contract early in 2009. However, lower deposit pricing and additional equity capital should mitigate any material decline in net interest income.

For the quarter ended December 31, 2008, net interest income was \$6.7 million, an increase of 6.1% from December 31, 2007. Factors affecting fourth quarter net interest income include:

- The yield on interest-earning assets decreased 96 basis points to 6.18% from 7.14% for the same period last year.
- $. \label{eq:cost-of-optimization} The cost of interest-bearing liabilities decreased 75 basis points from 4.05\% to 3.30\% in the fourth quarter of 2008.$
- · Average earning assets, consisting primarily of loans, rose 17.8%.
- · Net interest margin was 3.25%, a 37 basis point decline from 3.62% in the fourth quarter of 2007.

For the year ended December 31, 2008, net interest income was \$27.3 million, an increase of 11.7% from the year ended December 31, 2007. Factors affecting net interest income for the year ended December 31 include:

- . The yield on interest-earning assets decreased from 7.23% in 2007 to 6.52% for 2008.
- · The cost of interest-bearing liabilities decreased from 4.16% in 2007 to 3.39% in 2008.
- · Average earning assets, consisting primarily of loans, rose 15.1%.
- · Net interest margin for 2008 was 3.51%, compared to 3.62% in 2007.

Noninterest income

Historically, Unity has had a strong source of noninterest income in the form of gains on the sale of its SBA loans. However, during the second half of 2008, pricing in the secondary market for SBA loans began to deteriorate in response to the credit crisis. Consequently, Unity held all current production of SBA loans. This decision resulted in reduced noninterest income for the quarter and will likely continue in the foreseeable future. In addition, other than temporarily impaired charges and losses on the sales of Federal Home Loan Mortgage Corporation ("FHLMC") perpetual preferred callable securities of \$1.6 million have significantly reduced noninterest income during 2008.

For the quarter ended December 31, 2008, noninterest income was \$555 thousand, a decrease of 47% from December 31, 2007:

- · Service charges on deposit accounts remained relatively flat compared to the prior year's period.
- Service and loan fee income decreased 22.6% to \$335 thousand in 2008, due to lower levels of prepayment fees.
- · Net security losses amounted to \$324 thousand, primarily due to other-than-temporary impairment charges on a pooled trust preferred security.
- · There were no gains on sales of SBA loans, compared to \$580 thousand a year ago.

For the year ended December 31, 2008, noninterest income was \$2.7 million, a decrease of 55% from December 31, 2007:

- Service charges on deposit accounts were flat at \$1.4 million.
- Service and loan fee income amounted to \$1.3 million for the twelve months ended 2008, a decrease of \$336 thousand, or 20.9%, as compared to the same period last year, primarily due to lower levels of prepayment penalties and SBA servicing income.
- Gains on sales of SBA loans amounted to \$1.2 million for 2008, compared to \$2.4 million for the same period a year ago, reflecting a lower volume of loans sold and lower premiums on loans sold.
- Net security losses amounted to \$1.9 million primarily related to other-than-temporarily impaired charges and losses on the sales of FHLMC perpetual preferred callable securities.
- Other income amounted to \$481 thousand for the twelve months ended 2008, a decrease of \$391 thousand, or 44.8%, as compared to the same period last year, primarily due to lower levels of loan referral fees.

Noninterest Expense

As a result of current market conditions, there were significant head-count reductions enacted in the fourth quarter of 2008 and the Company undertook other expense saving measures which will benefit 2009. Unfortunately, some of these benefits which will be realized in 2009, will be offset by the anticipated increase in FDIC insurance premiums.

For the quarter ended December 31, 2008, noninterest expenses were \$5.8 million, a decrease of 2.6% from December 31, 2007:

- · Compensation and benefits expense decreased \$115 thousand, due to reduced head count.
- Processing and communications and occupancy expense declined by 13.6% and 11.8%, respectively, due to reduced communications costs from renegotiated contracts and a
 decline in capital expenditures.
- $. \ \ Professional\ fees\ increased\ \$88\ thousand, due\ to\ increased\ consulting, legal\ and\ audit\ costs.$
- · Loan collection costs increased \$55 thousand, due to increased collection costs on delinquent loans.
- · FDIC insurance premiums increased \$281 thousand, due primarily to the increase in FDIC insurance rates.
- · Tax expense was reduced by the benefit from the other-than-temporary impairment charge for FHLMC preferred stock recognized in the third quarter.

For the year ended December 31, 2008, noninterest expenses were \$22.9 million, an increase of 3.7% from December 31, 2007:

- · Compensation and benefits expense increased \$539 thousand, primarily due to annual cost of living increases.
- · Processing and communications expense declined 7.5%, due to renegotiated contracts and lower items processing costs.
- Professional services expense increased \$300 thousand, due to increased consulting costs related to tax planning, compliance with the Sarbanes Oxley and outsourced credit review fees.
- . FDIC insurance premiums increased \$522 thousand, due to the increase in FDIC insurance rates.
- . Other expense decreased \$401 thousand or 20%, primarily related to the collection of prior period retail losses, and reduced recruiting and stationary and supplies expense.

Financial Condition

At December 31, 2008, total assets were \$898.3 million, a 19.4% increase from a year ago.

- Total loans increased \$95.8 million, or 16.2%, from \$590.1 million at December 31, 2007. The increase was across all product lines. SBA, commercial, residential and consumer loans increased 12.6%, 5.2%, 80.6% and 9.5%, respectively.
- · Total securities increased \$50.9 million as Unity took advantage of favorable credit spreads to invest excess liquidity.
- Total deposits increased 17.6% or \$105.8 million to \$707 million at December 31, 2008. This increase was due to a \$154.8 million increase in time deposits, a \$9.0 million increase in interest-bearing checking accounts and a \$3.5 million increase in demand deposits, partially offset by a \$61.5 million decline in savings deposits.
- Total borrowed funds increased \$20.0 million to support the growth in the investment portfolio.
- The allowance for loan losses totaled \$10.3 million at December 31, 2008, or 1.51% of total loans. The provision for loan losses for the first twelve months of 2008 amounted to \$4.5 million, an increase of \$3.0 million from the same period a year ago. Net charge-offs were \$2.6 million for the year ended 2008, compared to \$791 thousand for the same period a year ago.
- Nonperforming assets totaled \$16.8 million at December 31, 2008, or 2.45% of total loans and "OREO" compared to \$5.6 million, or 0.94% of total loans and "OREO" a year ago. The increase in nonperforming assets was primarily related to the credit deterioration in the SBA 7(a) and SBA 504 portfolios most of which is secured by real estate.
- · Shareholders' equity was \$67.8 million at December 31, 2008 an increase of \$20.5 million, primarily due to the issuance of preferred stock, and book value per common share was \$6.99.
- · At December 31, 2008 the leverage, Tier I and total risk based capital ratios were 9.55%, 12.03% and 13.28%, respectively.

Unity Bancorp, Inc. is a financial service organization headquartered in Clinton, New Jersey, with approximately \$900 million in assets and \$700 million in deposits. Unity Bank provides financial services to retail, corporate and small business customers through its 16 retail service centers located in Hunterdon, Middlesex, Somerset, Union and Warren Counties in New Jersey and Northampton County, Pennsylvania. For additional information about Unity, visit our website at www.unitybank.com, or call 800-618-BANK.

This news release contains certain forward-looking statements, either expressed or implied, which are provided to assist the reader in understanding anticipated future financial performance. These statements involve certain risks, uncertainties, estimates and assumptions made by management, which are subject to factors beyond the company's control and could impede its ability to achieve these goals. These factors include general economic conditions, trends in interest rates, the ability of our borrowers to repay their loans, and results of regulatory exams, among other factors.

Unity Bancorp, Inc. Consolidated Financial Highlights (Dollars in thousands, except per share data)

							Dec. 08	vs.
BALANCE SHEET DATA:		Dec. 31, 2008		Sep. 30, 2008		Dec. 31, 2007	Sep. 08	Dec. 07
Assets		898,310	\$	864.083	\$	752,196	4.0%	19.4%
Deposits	•	707,117	·	684,680		601,268	3.3	17.6
oans		685,946		685,023		590,132	0.1	16.2
Securities		149,509		99,410		98,591	50.4	51.6
Shareholders' equity		67,803		46,539		47,260	45.7	43.5
Allowance for loan losses		10,326		9,913		8,383	4.2	23.2
FINANCIAL DATA - QUARTER TO DATE:								
Net income (loss) before taxes	\$	218	\$	(1,141)	\$	922	(119.1)%	(76.4)%
Federal and state income tax provision (benefit)		(366)		(139)		242	163.3	(251.2)
Net income (loss)		584	_	(1,002)		680	(158.3)	(14.1)
Per share-basic		0.07		(0.14)		0.10	(150.0)	(26.8)
Per share-diluted		0.07		(0.14)		0.09	(150.0)	(24.6)
Return on average assets		0.26%	ý _o	(0.50)%		0.36%	(152.0)	(27.8)
Return on average common equity		3.56	v	(8.39)		5.78	(142.5)	(38.4)
Efficiency ratio		75.81		70.51		74.07	7.5	2.4
Efficiency faulo		73.01		70.51		74.07	7.5	2.7
FINANCIAL DATA - YEAR TO DATE:								
Net income before taxes	 \$	2,546		_	\$	6,703	-	(62.0)%
Federal and state income tax provision		616		_	_	1,978	_	(68.9)
Net income		1,930	_	-	_	4,725		(59.2)
		0.00				0.45		(40.0)
Per share-basic		0.26		-		0.65	-	(60.0)
Per share-diluted		0.25		-		0.63	-	(60.3)
Return on average assets		0.23%	ó	-		0.66%	-	(65.2)
Return on average common equity		3.71		-		10.11	-	(63.3)
Efficiency ratio		71.90		-		71.48	-	0.6
SHARE INFORMATION:								
Closing price per share	\$	3.90	\$	4.00	\$	8.10	(2.5)%	(51.8)%
Cash dividends declared		0.00		0.00		0.05	-	-
Book value per common share		6.99		6.76		6.70	3.4	4.4
Average diluted shares outstanding (QTD)		7,190		7,259		7,328	(1.0)	(1.9)
CAPITAL RATIOS:								
Total equity to total assets		7.55%	ó	5.76%		6.33%	31.1%	19.3%
Fier I capital to average assets (leverage)		9.54		7.42		8.25	28.6	15.6
Fier I capital to risk-adjusted assets		12.02		9.07		9.81	32.5	22.5
Otal risk-based capital		13.27		10.33		11.06	28.5	20.0
CREDIT QUALITY AND RATIOS:								
Nonperforming assets	\$	16,830	\$	10,954	\$	5,567	53.6%	202.3%
Net charge offs to average loans (QTD)		0.52%	ó	0.67%		0.24%	(22.4)	116.7
Allowance for loan losses to total loans		1.51		1.45		1.42	4.1	6.3
Nonperforming assets to total loans and OREO		2.45		1.60		0.94	53.1	160.6

Unity Bancorp, Inc.

Consolidated Balance Sheets	Consolidated	Balance	Sheets

(In thousands)						Dec. 08 vs.		
	 Dec. 31, 2008	_	Sep. 30, 2008	_	Dec. 31, 2007	Sep. 08	Dec. 07	
ASSETS								
Cash and due from banks	\$ 18,902	\$	21,987	\$	14,336	(14.0) %	31.89	
Federal funds sold and interest bearing deposits	15,529		29,356		21,976	(47.1)	(29.3)	
Securities:								
Available for sale	117,348		70,144		64,855	67.3	80.9	
Held to maturity	 32,161	_	29,266	_	33,736	9.9	(4.7)	
Total securities	149,509		99,410		98,591	50.4	51.6	
Loans:								
SBA - Held for sale	22,181		19,863		24,640	11.7	(10.0)	
SBA - Held to Maturity	83,127		82,551		68,875	0.7	20.7	
Commercial	384,967		394,215		365,786	(2.3)	5.2	
Residential mortgage	133,110		128,216		73,697	3.8	80.6	
Consumer	 62,561	_	60,178	_	57,134	4.0	9.5	
Total loans	685,946		685,023		590,132	0.1	16.2	
Less: Allowance for loan losses	 10,326	_	9,913	_	8,383	4.2	23.2	
Net loans	675,620		675,110		581,749	0.1	16.1	
Goodwill and other intangibles	1,574		1,577		1,588	(0.2)	(0.9)	
Premises and equipment, net	12,580		12,475		12,102	0.8	3.9	
Accrued interest receivable	4,712		4,364		3,994	8.0	18.0	
Loan servicing asset	1,503		1,721		2,056	(12.7)	(26.9)	
						, ,	, ,	
Bank Owned Life Insurance	5,780		5,727		5,570	0.9	3.8	
FHLB/ACBB Stock	4,857		5,307		4,395	(8.5)	10.5	
Other assets	 7,744	_	7,049	_	5,839	9.9	32.6	
Total Assets	\$ 898,310	\$	864,083	\$	752,196	4.0 %	19.49	
Noninterest-bearing demand deposits	\$ 74,090	\$	82,167	\$	70,600	(9.8) %	4.99	
Interest-bearing deposits:								
Interest bearing checking	87,046		87,587		78,019	(0.6)	11.6	
Savings	134,875		148,026		196,390	(8.9)	(31.3)	
Time, under \$100,000	270,275		274,845		168,244	(1.7)	60.6	
Time, \$100,000 and over	 140,831	_	92,055	_	88,015	53.0	60.0	
Total deposits	 707,117	_	684,680	_	601,268	3.3	17.6	
Borrowed funds and subordinated debentures	120,465		130,465		100,465	(7.7)	19.9	
Accrued interest payable	805		869		635	(7.4)	26.8	
Accrued expenses and other liabilities	 2,120	_	1,530	_	2,568	38.6	(17.4)	
Total liabilities	830,507		817,544		704,936	1.6	17.8	
Commitments and Contingencies	-		-		-			
Shareholders' equity:								
Common stock, no par value, 12,500 shares authorized	55,179		52,453		49,447	5.2	11.6	
Preferred stock, no par value, 500 shares authorized	18,064		-		-	=	-	
Retained earnings	1,085		591		2,472	83.6	(56.1)	
Treasury stock at cost	(4,169)		(4,169)		(4,169)	=	-	
Accumulated other comprehensive loss, net of tax	(2,356)	_	(2,336)	_	(490)	0.9	380.8	
Total shareholders' equity	67,803	_	46,539	_	47,260	45.7	43.5	
Total Liabilities and Shareholders' Equity	\$ 898,310	\$	864,083	\$	752,196	4.0 %	19.49	
COMMON SHARES AT PERIOD END:								
	7 5 4 4		7.525		7.400			
Issued	7,544		7,535		7,488			
Outstanding Treasury	7,119 425		7,110		7,063 425			
Heasury	425		425		443			

Unity Bancorp, Inc. Consolidated Statements of Income (In thousands, except per share data)

						Dec. 08 vs.		
FOR THE THREE MONTHS ENDED:	_	Dec. 31, 2008		Sep. 30, 2008	Dec. 31, 2007	Sep. 08	Dec. 07	
NTEREST INCOME								
Fed funds sold and interest on deposits	\$	67	\$	113	\$ 195	(40.7) %	(65.6)%	
FHLB/ACBB Stock		6		58	78	(89.7)	(92.3)	
Securities:		0.00		0.05	225		44.0	
Available for sale		959		907	835	5.7	14.9	
Held to maturity	_	366		381	443	(3.9)	(17.4)	
Total securities		1,325		1,288	1,278	2.9	3.7	
Loans:								
SBA		1,971		2,043	2,307	(3.5)	(14.6)	
Commercial		6,717		6,877	6,772	(2.3)	(0.8)	
Residential mortgage		1,963		1,720	1,093	14.1	79.6	
Consumer	_	849		866	934	(2.0)	(9.1)	
Total loan interest income	_	11,500		11,506	11,106	(0.1)	3.5	
Total interest income	_	12,898		12,965	12,657	(0.5)	1.9	
NTEREST EXPENSE								
Interest-bearing demand deposits		348		404	448	(13.9)	(22.3)	
Savings deposits		603		774	1,776	(22.1)	(66.0)	
Γime deposits		4,057		3,553	3,089	14.2	31.3	
Borrowed funds and subordinated debentures		1,154		1,152	997	0.2	15.7	
Total interest expense		6,162		5,883	6,310	4.7	(2.3)	
Net interest income		6,736		7,082	6,347	(4.9)	6.1	
Provision for loan losses		1,300		2,100	550	(38.1)	136.4	
Net interest income after provision for loan losses		5,436		4,982	5,797	9.1	(6.2)	
NONINTEREST INCOME	_	-,					(#1=)	
Service charges on deposit accounts		351		381	357	(7.9)	(1.7)	
Service and loan fee income		335		334	433	0.3	(22.6)	
Gain on Mortgage loan sales		19		-	(9)	-	(311.1)	
Gain on SBA loan sales		9		215	580	(95.8)	(98.4)	
Bank owned life insurance		53		53	50	-	6.0	
Net securities (loss) gains		(324)		(1,458)	(603)	100.0	100.0	
Other income		112		131	245	(14.5)	(54.3)	
Total noninterest income	_	555		(344)	1,053	(261.3)	(47.3)	
NONINTEREST EXPENSES	_	333		(344)	1,055	(201.3)	(+7.3)	
Compensation and benefits		2,837		2,948	2,952	(3.8)	(3.9)	
Processing and communications		583		554	675	5.2	(13.6)	
Occupancy, net		671		688	761	(2.5)	(13.0)	
Furniture and equipment		451		423	462	6.6	(2.4)	
Professional fees		272		285	184	(4.6)	47.8	
Loan collection costs		216		206	161	4.9	34.2	
Advertising		152		158	145	(3.8)	4.8	
FDIC Insurance		298		117	17	154.7	1,652.9	
Other		293		400	571	(26.8)	(48.7)	
Total noninterest expenses	_	5,773		5,779	5,928	(0.1)	(2.6)	
-	_	218		(1,141)	922	(119.1)	(76.4)	
ncome (loss) before taxes Federal and state income tax provision (benefit)								
* '	φ _	(366)	Ф	(139)	\$ 242 680	163.3	(251.2)	
let Income (loss)	\$	584	\$	(1,002)	\$ 680	(158.3) %	(14.1)%	
Net Income Per Common Share-Basic	\$	0.07	\$	(0.14)	\$ 0.10	(150.0) %	(26.8)%	
Net Income Per Common Share-Diluted	\$	0.07	\$	(0.14)	\$ 0.09	(150.0) %	(24.6)%	
AVERAGE COMMON SHARES OUTSTANDING:								
AVERAGE COMMON SHARES OUTSTANDING: Basic		7,113		7,107	7,107			

Unity Bancorp, Inc. Consolidated Statements of Income (Dollars in thousands, except per share data)

(· · · · · · · · · · · · · · · · · · ·					Dec. 08 vs.
YEAR TO DATE:		Dec. 31, 2008		Dec. 31, 2007	Dec. 07
INTEREST INCOME		Dec. 31, 2000		Dec. 31, 2007	Dec. 07
Fed funds sold and interest on deposits	\$	471	\$	1,068	(55.9)%
FHLB/ACBB Stock	Ψ	240	Ψ	258	(7.0)
Securities:					(114)
Available for sale		3,673		3,167	16.0
Held to maturity		1,582		1,913	(17.3)
Total securities		5,255		5,080	3.4
Loans:		ĺ			
SBA		8,370		9,039	(7.4)
Commercial		26,996		25,738	4.9
Residential mortgage		5,971		3,995	49.5
Consumer		3,462		3,722	(7.0)
Total loan interest income		44,799		42,494	5.4
Total interest income		50,765		48,900	3.8
INTEREST EXPENSE		20,102			
Interest-bearing demand deposits		1,468		1,928	(23.9)
Savings deposits		3,644		8,064	(54.8)
Time deposits		13,836		10,206	35.6
Borrowed funds and subordinated debentures		4,526		4,276	5.8
Total interest expense		23,474		24,474	(4.1)
Net interest income		27,291		24,426	11.7
Provision for loan losses		4,500		1,550	190.3
Net interest income after provision for loan losses		22,791		22,876	(0.4)
•		22,791		22,870	(0.4)
NONINTEREST INCOME		1 202		1 292	0.7
Service charges on deposit accounts		1,393 1,271		1,383 1,607	0.7 (20.9)
Service and loan fee income Gain on of Mortgage Loans		40		1,007	(20.9)
Gain on SBA loan sales		1,217		2,399	(49.3)
Bank owned life insurance		210		198	6.1
Net securities (loss) gains		(1,918)		(571)	100.0
Other income		481		872	(44.8)
Total noninterest income		2,694		5,940	(54.6)
		2,094		3,940	(34.0)
NONINTEREST EXPENSES		11,985		11,446	4.7
Compensation and benefits		2,251		2,433	(7.5)
Processing and communications		2,773			` /
Occupancy, net Furniture and equipment		1,675		2,777 1,675	(0.1) 0.0
Professional fees		898		598	50.2
Loan collection costs		662		604	9.6
Advertising		451		457	(1.3)
FDIC Insurance		589		67	779.1
Other		1,655		2,056	(19.5)
Total noninterest expenses		22,939		22,113	3.7
Income before taxes		2,546		6,703	(62.0)
Federal and state income tax provision		616		1,978	(68.9)
Net Income	\$	1,930	\$	4.725	
Net Income	Þ	1,930	\$	4,725	(59.2)%
Net Income Per Common Share-Basic	\$	0.26	\$	0.65	(60.0)%
Net Income Per Common Share-Diluted	\$	0.25	\$	0.63	(60.3)%
Average common shares outstanding:					
Basic		7,097		7,245	
Diluted		7,249		7,527	
		7,2-17		1,021	

Unity Bancorp, Inc.
Consolidated Average Balance Sheets
with Resultant Interest and Rates
(Tax-equivalent basis, dollars in thousands)

		I	Dece	mber 31, 2008					September 30, 2008			
	-	Balance		Interest	Rate	_	Balance		Interest	Rate		
ASSETS										<u>.</u>		
Interest-earning assets:												
Federal funds sold and interest-bearing deposits	\$	37,262	\$	67	0.72%	\$	24,118	\$	113	1.86%		
with banks												
FHLB/ACBB Stock		4,422		6	0.54		4,415		58	5.23		
Securities:												
Available for sale		76,941		972	5.05		72,658		920	5.06		
Held to maturity		29,962	_	384	5.13		31,209	_	399	5.11		
Total securities		106,903		1,356	5.07		103,867		1,319	5.08		
Loans, net of unearned discount:												
SBA		103,682		1,971	7.60		102,383		2,043	7.98		
Commercial		388,940		6,717	6.87		393,626		6,877	6.95		
Residential mortgage		131,557		1,963	5.97		114,058		1,720	6.03		
Consumer		61,114	_	849	5.53		59,933		866	5.75		
Total loans		685,293		11,500	6.69		670,000		11,506	6.84		
Total interest-earning assets		833,880		12,929	6.18		802,400		12,996	6.45		
Noninterest-earning assets:												
Cash and due from banks		21,520					19,166					
Allowance for loan losses		(10,111)					(9,092)					
Other assets		32,855					32,229					
Total noninterest-earning assets		44,264					42,303					
Total Assets	\$	878,144				\$	844,703					
		ŕ										
LIABILITIES AND SHAREHOLDERS' EQUITY												
Interest-bearing liabilities:												
Interest-bearing demand deposits	\$	88,166		348	1.57	\$	87,903		404	1.83		
Savings deposits		137,602		603	1.74		161,707		774	1.90		
Time deposits		407,239	_	4,057	3.96		353,743		3,553	4.00		
Total interest-bearing deposits		633,007		5,008	3.15		603,353		4,731	3.12		
Borrowed funds and subordinated debentures		110,802		1,154	4.14		110,684		1,152	4.14		
Total interest-bearing liabilities		743,809		6,162	3.30		714,037		5,883	3.28		
Noninterest-bearing liabilities:												
Demand deposits		78,351					81,157					
Other liabilities		3,058					2,321					
Total noninterest-bearing liabilities		81,409					83,478					
Shareholders' equity		52,926					47,188					
Total Liabilities and Shareholders' Equity	\$	878,144				\$	844,703					
Net interest spread				6,767	2.88%				7,113	3.17%		
Tax-equivalent basis adjustment				(31)					(31)			
Net interest income			\$	6,736				\$	7,082			

Unity Bancorp, Inc. Consolidated Average Balance Sheets with Resultant Interest and Rates (Tax-equivalent basis, dollars in thousands)

Thron	Months	Endod

	I	Dece	mber 31, 2008				December 31, 2007			
	 Balance		Interest	Rate		Balance		Interest	Rate	
ASSETS	 	_	-				_			
Interest-earning assets:										
Federal funds sold and interest-bearing deposits	\$ 37,262	\$	67	0.72%	\$	17,961	\$	195	4.31%	
with banks										
FHLB/ACBB Stock	4,422		6	0.54		3,786		78	8.17	
Securities:										
Available for sale	76,941		972	5.05		67,765		875	5.16	
Held to maturity	 29,962		384	5.13		35,157		461	5.25	
Total securities	106,903		1,356	5.07		102,922		1,336	5.19	
Loans, net of unearned discount:	 	_								
SBA	103,682		1,971	7.60		90,120		2,307	10.24	
Commercial	388,940		6,717	6.87		362,512		6,772	7.41	
Residential mortgage	131,557		1,963	5.97		74,057		1,093	5.90	
Consumer	61,114		849	5.53		56,421		934	6.57	
Total loans	685,293		11,500	6.69		583,110		11,106	7.57	
Total interest-earning assets	 833,880	_	12,929	6.18		707,779		12,715	7.14	
Noninterest-earning assets:										
Cash and due from banks	21,520					14,518				
Allowance for loan losses	(10,111)					(8,499)				
Other assets	32,855					29,130				
Total noninterest-earning assets	 44,264					35,149				
Total Assets	\$ 878,144				\$	742,928				
	 0.0,2					,				
LIABILITIES AND SHAREHOLDERS' EQUITY										
Interest-bearing liabilities:										
Interest-bearing demand deposits	\$ 88,166		348	1.57	\$	81,759		448	2.17	
Savings deposits	137,602		603	1.74		195,241		1,776	3.61	
Time deposits	407,239		4,057	3.96		253,790		3,089	4.83	
Total interest-bearing deposits	633,007		5,008	3.15		530,790		5,313	3.97	
Borrowed funds and subordinated debentures	 110,802	_	1,154	4.14		86,826		997	4.56	
Total interest-bearing liabilities	743,809		6,162	3.30		617,616		6,310	4.05	
Noninterest-bearing liabilities:	 									
	78,351					76,406				
Demand deposits						2,267				
Demand deposits Other liabilities	3,058					2,207				
Other liabilities	 									
Other liabilities Total noninterest-bearing liabilities	 81,409				_	78,673				
Other liabilities Total noninterest-bearing liabilities Shareholders' equity	 81,409 52,926				\$	78,673 46,639				
Other liabilities Total noninterest-bearing liabilities Shareholders' equity	\$ 81,409				\$	78,673				
Other liabilities Total noninterest-bearing liabilities Shareholders' equity Total Liabilities and Shareholders' Equity	\$ 81,409 52,926		6,767	2.88%	\$	78,673 46,639		6,405	3.09%	
Other liabilities Total noninterest-bearing liabilities Shareholders' equity Total Liabilities and Shareholders' Equity Net interest spread	\$ 81,409 52,926			2.88%	\$	78,673 46,639		6,405 (58)	3.09%	
Other liabilities Total noninterest-bearing liabilities	\$ 81,409 52,926	\$	6,767 (31) 6,736	2.88%	\$	78,673 46,639	<u> </u>	,	3.09%	

Unity Bancorp, Inc. Consolidated Average Balance Sheets with Resultant Interest and Rates (Tax-equivalent basis, dollars in thousands)

		I)ecei	nber 31, 2008		_	· · · · · · · · · · · · · · · · · · ·	Dece	nber 31, 2007	
		Balance		Interest	Rate		Balance		Interest	Rate
ASSETS										
Interest-earning assets:										
Federal funds sold and interest-bearing deposits	\$	26,686	\$	471	1.76%	\$	22,290	\$	1,068	4.79%
with banks										
FHLB/ACBB Stock		4,353		240	5.51		3,336		258	7.73
Securities:										
Available for sale		74,243		3,761	5.07		65,853		3,253	4.94
Held to maturity		31,710		1,654	5.22		37,724		1,986	5.26
Total securities		105,953		5,415	5.11		103,577		5,239	5.06
Loans, net of unearned discount:										
SBA		101,430		8,370	8.25		84,185		9,039	10.74
Commercial		383,368		26,996	7.04		341,841		25,738	7.53
Residential mortgage		100,110		5,971	5.96		68,443		3,995	5.84
Consumer		59,291		3,462	5.84	_	54,789	_	3,722	6.79
Total loans		644,199		44,799	6.95		549,258		42,494	7.74
Total interest-earning assets		781,191		50,925	6.52		678,461		49,059	7.23
Noninterest-earning assets:										
Cash and due from banks		17,529					13,467			
Allowance for loan losses		(9,179)					(8,184)			
Other assets		31,667					29,304			
Total noninterest-earning assets		40,017					34,587			
Total Assets	\$	821,208				\$	713,048			
LIABILITIES AND SHAREHOLDERS' EQUITY										
Interest-bearing liabilities:										
Interest-bearing demand deposits	\$	84,336		1,468	1.74	\$	85,750		1.928	2.25
Savings deposits		168,784		3,644	2.16		204,214		8,064	3.95
Time deposits		330,174		13,836	4.19		213,407		10,206	4.78
Total interest-bearing deposits		583,294	_	18,948	3.25	_	503,371	_	20,198	4.01
Borrowed funds and subordinated debentures		108,214	_	4,526	4.18	_	84,962	_	4,276	5.03
		691,508		23,474	3.39		588,333		24,474	4.16
Total interest-bearing liabilities		091.508					500,555	_	2.,	
Total interest-bearing liabilities		091,508	_	20,						
Noninterest-bearing liabilities:	_		_				75 581			
Noninterest-bearing liabilities: Demand deposits		78,282		<u> </u>			75,581 2.416			
Noninterest-bearing liabilities: Demand deposits Other liabilities		78,282 2,531	_	20,111			2,416			
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities		78,282 2,531 80,813		22,11		_	2,416 77,997			
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities Shareholders' equity	\$	78,282 2,531 80,813 48,887		25,11		\$	2,416 77,997 46,718			
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities	\$	78,282 2,531 80,813		25,	0.00	\$	2,416 77,997			
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities Shareholders' equity Total Liabilities and Shareholders' Equity	\$	78,282 2,531 80,813 48,887		27,451	3.13%	\$	2,416 77,997 46,718		24,585	3.07%
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities Shareholders' equity	\$	78,282 2,531 80,813 48,887				\$	2,416 77,997 46,718		24,585 (159)	3.07%
Noninterest-bearing liabilities: Demand deposits Other liabilities Total noninterest-bearing liabilities Shareholders' equity Total Liabilities and Shareholders' Equity Net interest spread	\$	78,282 2,531 80,813 48,887	\$	27,451		\$	2,416 77,997 46,718		,	3.07%

Unity Bancorp, Inc. Allowance for Loan Losses and Loan Quality Schedules (Dollars in thousands)

		12/31/2008		9/30/2008 6/30		6/30/2008		3/31/2008		12/31/2007	
ALLOWANCE FOR LOAN LOSSES:											
Balance, beginning of quarter	\$	9,913	\$	8,945	\$	8,650	\$	8,383	\$	8,183	
Provision charged to expense		1,300		2,100	_	650		450	_	550	
		11,213		11,045		9,300		8,833		8,733	
Less: Charge offs											
SBA		310		423		249		264		260	
Commercial		648		700		60		0		126	
Residential mortgage				-		-		25		-	
Consumer		5		78	_	56	_	6		20	
Total Charge Offs		963		1,201		365		295		406	
Add: Recoveries											
SBA		72		40		5		60		53	
Commercial		4		29		4		2		3	
Residential mortgage		-		-		-		0		-	
Consumer		0		-		1		50		-	
Total Recoveries		76		69		10		112		56	
Net Charge Offs		887		1,132		355		183		350	
Balance, end of quarter	\$	10,326	\$	9,913	\$	8,945	\$	8,650	\$	8,383	
LOAN QUALITY INFORMATION:											
Nonperforming loans	\$	16,120	\$	10,636	\$	6,621	\$	4,142	\$	5,461	
Other real estate owned, net		710		318		266		266		106	
Nonperforming assets	\$	16,830	\$	10,954	\$	6,887	\$	4,408	\$	5,567	
Loans 90 days past due and still accruing	\$	2,536	\$	3,532	\$	76	\$	546	\$	155	
Allowance for loan losses to:											
Total loans at period end		1.51 %	/0	1.45 %	<u></u>	1.39 %	<u></u>	1.43 %		1.42%	
Nonperforming loans		64.06	U	93.20	J	135.10	J	208.85	,	153.49	
Nonperforming assets		61.36		90.50		129.88		196.23		150.58	
Net charge offs to average loans (QTD)		0.52		0.67		0.23		0.12		0.24	
Net charge offs to average loans (YTD)		0.40		0.35		0.18		0.12		0.14	
Nonperforming loans to total loans		2.35		1.55		1.03		0.69		0.93	
Nonperforming assets to total loans and OREO		2.45		1.60		1.07		0.73		0.94	

Unity Bancorp, Inc. Quarterly Financial Data

Quality Financial Data	12/31/08		09/30/08			06/30/08		03/31/08		12/31/07	
SUMMARY OF INCOME (in thousands):										<u> </u>	
Interest income	\$	12,898	\$	12,965	\$	12,267	\$	12,635	\$	12,657	
Interest expense		6,162		5,883		5,429		6,000		6,310	
Net interest income		6,736		7,082		6,838		6,635		6,347	
Provision for loan losses		1,300		2,100		650		450		550	
Net interest income after provision		5,436		4,982		6,188		6,185		5,797	
Noninterest income		555		(344)		1,028		1,455		1,053	
Noninterest expense		5,773		5,779		5,617		5,770		5,928	
Income before income taxes		218		(1,141)		1,599		1,870		922	
Federal and state income tax provision (benefit)		(366)		(139)		495		626		242	
Net Income (loss)		584		(1,002)		1,104		1,244		680	
Per share - Basic	\$	0.07	\$	(0.14)	\$	0.16	\$	0.18	\$	0.10	
Per share - Diluted		0.07		(0.14)		0.15		0.17		0.09	
COMMON SHARE DATA:											
Cash dividends declared	\$	-	\$	_	\$	0.05	\$	0.05	\$	0.05	
Book value per common share at quarter end	Ŧ	6.99		6.55	-	6.76	-	6.76	-	6.70	
Market value at quarter end		3.90		4.00		6.95		7.48		8.10	
Average common shares outstanding: (000's)											
Basic		7,113		7,107		7,092		7,075		7,107	
Diluted		7,190		7,259		7,275		7,271		7,328	
Common shares outstanding at period end (000's)		7,119		7,110		7,095		7,063		7,063	
OPERATING RATIOS:											
Return on average assets		0.26 %		(0.50) %	ń	0.56 %	ń	0.65 %		0.36%	
Return on average common equity		3.56		(8.39)	,	9.29	,	10.50		5.78	
Efficiency ratio		75.81		70.51		69.59		71.95		74.07	
BALANCE SHEET DATA (in thousands):											
Assets	\$	898,310	\$	864,083	\$	832,315	\$	807,874	\$	752,196	
Deposits	Ψ	707,117	Ψ	684,680	Ψ	671,881	Ψ	642,282	Ψ	601,267	
Loans		685,946		685,023		643,039		602,943		590,132	
Shareholders' equity		67,803		46,539		47,951		47,896		47,260	
Allowance for loan losses		10,326		9,913		8,945		8,650		8,383	
TAX-EQUIVALENT YIELDS AND RATES:										- 7,	
Interest-earning assets		6.18 %		6.45 %	ó	6.57 %	ó	6.93 %)	7.14%	
Interest-bearing liabilities		3.30		3.28		3.31		3.73		4.05	
Net interest spread		2.88		3.17		3.26		3.20		3.09	
Net interest margin		3.25		3.55		3.66		3.64		3.62	
CREDIT QUALITY:											
Nonperforming assets (in thousands)	\$	16,830	\$	10,954	\$	6,887	\$	4,408	\$	5,567	
Allowance for loan losses to period-end loans		1.51 %		1.45 %	ó	1.39 %	ó	1.43 %)	1.42%	
Net charge offs to average loans		0.52		0.67		0.23		0.12		0.24	
Nonperforming assets to loans and OREO		2.45		1.60		1.07		0.73		0.94	
CAPITAL AND OTHER:											
Total equity to assets		7.55 %		5.39 %	ó	5.76 %	ó	5.93 %)	6.28%	
Tier I capital to average assets (leverage)		9.54		7.42		8.01		8.06		8.25	
Tier I capital to risk-adjusted assets		12.02		9.07		9.42		9.66		9.81	
Total capital to risk-adjusted assets		13.27		10.33		10.67		10.91		11.06	
Number of banking offices		16		16		16		17		17	
Number of ATMs		19		19		19		20		20	
Number of employees		167		176		191		188		201	

Unity Bancorp, Inc. is a financial service organization headquartered in Clinton, New Jersey, with \$898 million in assets and \$707 million in deposits. Unity Bank provides financial services to retail, corporate & small business customers through its 16 retail service centers located in Hunterdon, Middlesex, Somerset, Union and Warren counties in New Jersey and Northampton county in Pennsylvania. For additional information about Unity visit our website at www.unitybank.com or call (800) 618-BANK.

This letter contains certain forward-looking statements, either expressed or implied, which are provided to assist the reader in understanding anticipated future financial performance. These statements involve certain risks, uncertainties, estimates and assumptions made by management, which are subject to factors beyond the Company's control and could impede its ability to achieve these goals. These factors include general economic conditions, trends in interest rates, the ability of our borrowers to repay their loans, and results of regulatory exams, among other factors.