



# VectorGlobal WMG, Inc.

## Statement of Financial Condition

December 31, 2019

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17 A-5  
PART III**

SEC FILE NUMBER
8-45715

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1/01/2019 AND ENDING 12/31/2019  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: VectorGlobal WMG, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

1001 Brickell Bay Dr., Suite 1900

(No. and Street)

Miami

Florida

33131

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Juan L. Osorio

(305) 350-3348

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Morrison, Brown, Argiz & Farra, LLC

(Name - if individual, state last, first, middle name)

1450 Brickell Avenue, 18<sup>th</sup> Floor,

Miami

Florida

33131

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in the United States or any of its possessions

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17 a-5(e) (2)

## OATH OR AFFIRMATION

I, Juan L. Osorio, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of VectorGlobal WMG, Inc., as of December 31, 2019, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

No exceptions

  
(Signature)  
Principal Financial Officer  
(Title)

\_\_\_\_\_  
(Notary Public)

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition. (Cash Flows)
- ☐ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☐ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

*\*\* For conditions of confidential treatment of certain portions of this filing. See section 240.17a-5(e)(3).*

A report containing a statement of financial condition has been included; accordingly it is requested that this report be given confidential treatment.

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholder  
VectorGlobal WMG, Inc.

### **Opinion on the Financial Statement**

We have audited the accompanying statement of financial condition of VectorGlobal WMG, Inc. (the "Company") as of December 31, 2019, and the related notes (collectively referred to as the "financial statement"). In our opinion, the statement of financial condition presents fairly, in all material respects, the financial position of VectorGlobal WMG, Inc. as of December 31, 2019 in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

This financial statement is the responsibility of VectorGlobal WMG, Inc.'s management. Our responsibility is to express an opinion on the Company's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company's in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### **Emphasis of Matter**

As discussed in Note 2 to the financial statements, effective January 1, 2019, VectorGlobal WMG, Inc., adopted Accounting Standards Codification 842, Leases ("ASC 842"). The adoption of ASC 842 required VectorGlobal WMG, Inc. to record right of use of assets and the related lease obligations amounting to \$1,468,542 and \$1,580,385, respectively, during 2019. Our opinion is not modified with respect to this matter.

*Morrison, Brown, Argiz & Farra*

We have served as VectorGlobal WMG, Inc.'s auditors since 2015.

Miami, Florida  
February 28, 2020

An independent member of Baker Tilly International



**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2019

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**ASSETS**

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CASH AND CASH EQUIVALENTS	\$	335,456
DEPOSIT WITH CLEARING ORGANIZATION		250,000
RECEIVABLE FROM BROKERS		2,487,581
INVESTMENT SECURITIES, AT FAIR VALUE		6,825,792
DUE FROM RELATED PARTIES		538,382
PROPERTY AND EQUIPMENT, NET		136,900
OPERATING LEASE RIGHT OF USE		938,486
OTHER ASSETS		2,237,085
	\$	13,749,682

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**LIABILITIES AND STOCKHOLDER'S EQUITY**

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LIABILITIES

Accounts payable and accrued liabilities	\$	1,819,085
Accrued bonus payable		1,375,387
Due to related parties		239,820
Operating lease liability		1,018,066
Deferred tax liabilities		374,615
Total liabilities		4,826,973

COMMITMENTS AND CONTINGENCY (NOTES 9 & 12)

STOCKHOLDER'S EQUITY		8,922,709
TOTAL LIABILITIES & STOCKHOLDER'S EQUITY	\$	13,749,682

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**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
NOTES TO FINANCIAL STATEMENT

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**NOTE 1. ORGANIZATION AND BUSINESS**

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VectorGlobal WMG, Inc., (the "Company"), a Delaware corporation, is a wholly owned subsidiary of Vectormex International, Inc. (the "Parent"), which is in turn a wholly owned subsidiary of Vector Casa de Bolsa, S.A. de C.V. (the "Ultimate Parent"), a broker-dealer operating in Mexico.

The Company is registered as a broker-dealer with the Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority ("FINRA").

The Company's principal business is securities brokerage of primarily U.S. and Latin American securities. These activities are related to the facilitation of transactions for its customers, which include high net worth individuals, institutional investors, and other financial institutions. Customer transactions are introduced to and cleared through clearing and custodial brokers.

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**NOTE 2. SIGNIFICANT ACCOUNTING POLICIES**

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***Basis of Presentation***

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including principal transactions, agency transactions, and investment banking.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates.

***Cash and Cash Equivalents***

The Company considers all money market instruments with an original maturity of three months or less at date of acquisition to be cash equivalents. Primarily all cash and cash equivalents were held or custodied at a U.S. financial institution. The Company, during the ordinary course of business, may maintain balances in excess of insured limits.

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**NOTE 2.      SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Government and Other Regulation***

The Company's business is subject to significant regulation by various governmental authorities and self-regulatory organizations. Such regulation includes, among other things, periodic examinations by these regulatory bodies to determine whether the Company is conducting and reporting its operations in accordance with the applicable requirements of these organizations.

***Receivable from brokers***

As of December 31, 2019, Receivable from Brokers consisted primarily of commissions receivable. This amount was subsequently collected in January 2020.

***Fair Value Hierarchy***

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- *Level 1.* Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date.
- *Level 2.* Inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly.
- *Level 3.* Unobservable inputs for the asset or liability.



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**NOTE 2.      SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, the liquidity of markets, and other characteristics particular to the security. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

***Investment Securities, at Fair Value***

During the year, the Company continued to hold and reinvest in various corporate bonds, diversified among different issuers. The Company increased its investment by approximately \$3,000,000. The bonds held at year-end mature on or before November 2020. The Company may continue to invest available funds in short-term bonds during the coming fiscal year.

As of December 31, 2019, the total market value of these corporate bonds, diversified among different issues was approximately \$6,089,000. The fair value of these bonds was determined by the most recent transactions in said bonds on the over the counter market at the end of the fiscal year, making them Level 2 positions.

The Company also continued to maintain investments in various mutual funds. These funds are to remain invested and rebalanced periodically, based on the mutual fund distributions of the Company's model portfolios, as determined by its internal investment committee. As of December 31, 2019, the total market value of these mutual funds was approximately \$737,000. The fair value of these mutual funds was determined by the quoted prices at the end of the fiscal year, making them Level 1 positions.

***Certificates of Deposit***

The Company does not maintain certificate of deposits. In prior years the Company used to maintain a certificate of deposit in Colombia which acted as a security deposit for its offices in that country. At December 31, 2019, this deposit does not exist anymore.

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**NOTE 2.      SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Deposit with Clearing Organization***

The Company collects net revenues from trading activities in its various accounts held with its custodian. As this is generally cash-on-hand or realized cash receivables that the Company can access on the measurement date, it is considered a Level 1 position.

***Due from Related Parties***

Amounts due from related parties are stated at the outstanding balance of funds due for repayment of cash advances and charges for services rendered. The carrying amount may be reduced by an allowance that reflects management's best estimate of the amounts that will not be collected. As management believes that the amounts are fully collectible and are therefore stated at net realizable value, management has not recorded an allowance for doubtful accounts.

***Property and Equipment***

Furniture and fixtures, computer equipment, office equipment and software are carried at cost and are depreciated on a straight-line basis using an estimated useful life of three to five years. Leasehold improvements are amortized on a straight-line basis over the lesser of the estimated useful life of the improvement or the term of the lease.

***Employee Advances***

The Company offers an incentive to newly-hired brokers whereby an incremental amount is paid to these brokers for net new assets introduced to the Company in anticipation of the expected revenue to be generated from these assets. These payments are calculated and paid-out on a quarterly basis, and promissory notes are issued against these payments, requiring that the employee remain in good standing with the Company for the life of the promissory note. If the broker violates the terms, the entire amount is immediately due for repayment to the Company. However, if the terms are met, the promissory note is forgiven at expiration. The Company records an asset for these promissory notes and amortizes them until expiration (See Note 6).

***Income Taxes***

The Company accounts for income taxes under the liability method whereby deferred tax assets and liabilities are provided for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

**NOTE 2.      SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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Deferred tax assets, net of a valuation allowance, are recorded when management believes it is more likely than not that the tax benefits will be realized. Realization of the deferred tax assets is dependent upon generating sufficient taxable income in the future. The amount of deferred tax asset considered realizable could change in the near term if estimates of future taxable income are modified.

The Company assesses its tax positions in accordance with "*Accounting for Uncertainties in Income Taxes*" as prescribed by the Accounting Standards Codification, which provides guidance for financial statement recognition and measurement of uncertain tax positions taken or expected to be taken in a tax return for open tax years (generally a period of three years from the later of each return's due date or the date filed) that remain subject to examination by the Company's major tax jurisdictions. Generally, the Company is no longer subject to income tax examinations by its major taxing authorities for years before 2016.

The Company assesses its tax positions and determines whether it has any material unrecognized liabilities for uncertain tax positions. The Company records these liabilities to the extent it deems them more likely than not to be incurred. Interest and penalties related to uncertain tax positions, if any, would be classified as a component of income tax expense. The Company believes that it does not have any significant uncertain tax positions requiring recognition or measurement in the accompanying financial statement.

**LEASE ACCOUNTING**

Effective January 1, 2019, the Company adopted Accounting Standards Codification 842, Leases ("ASC 842"). The Company determines if an arrangement contains a lease at inception based on whether the Company has the right to control the asset during the control period and other facts and circumstances.

The Company evaluates the classification of leases as operating or finance at inception. Leases that meet one or more of the following criteria will be classified as finance lease:

- The company can acquire the leased asset at the end of the lease term for a below market price.
- The ownership of the leased asset is transferred to the Company at the end of the lease period.
- The duration of the lease encompasses at least 75% of the useful life of the leased assets.
- The present value of the minimum lease payments under the lease represent at least 90% of the fair value of the leased assets.

**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
**NOTES TO FINANCIAL STATEMENT**

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**NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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The Company has determined that all leases under which they are the lessee to be operating leases. The Company is the lessee in a lease contract when they obtain the right to control the asset. Operating lease right-of-use ("ROU") assets represent the Company's right to use an underlying asset for the lease term, and the lease liability represent the Company's obligation to make lease payments arising from the lease, both of which are recognized based on the present value of the future minimum lease payments over the lease term at the commencement date. The Company determines the lease term by assuming the exercise of renewal options that are reasonably certain. As most of the Company's leases do not provide an implicit interest rate, the Company uses the Libor rate at 90 days plus 1.75% for financing over the period of the lease based on the information available at the commencement date in determining the present value of future payments. Leases with a lease term of 12 months or less at inception are not recorded on the Company's balance sheet and are expensed on a straight-line basis.

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**NOTE 3. OPERATING LEASES**

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The Company has a non-cancellable operating lease for its main office space in Miami, Florida that expires in June 2021. The Company also has a non-cancellable operating lease in The Woodlands, Texas that expires in November 2022. These two leases contain provisions for rent escalations and periods in which rent payments are reduced (abated). The Company also has three operating leases for the offices in Bogota, Cali, and Bucaramanga (Colombia). These leases have a one-year term that are renewed automatically each year, the Company plan to maintain those contracts at least until June 2021.

Operating lease assets and liabilities as of December 31, 2019 are as follows:

Operating lease ROU assets: \$938,486

Operating lease liability: \$1,018,066

Upon adoption, on January 1, 2019, the Company recorded a ROU asset of \$1,468,542 and an operating lease liability of \$1,580,385 assuming a discount rate of 4.54%.

Information associated with measurement of the remaining operating lease obligations as of December 31, 2019 is as follows:

Weighted-average remaining lease term in years 2.14

Weighted-average discount rate 4.54%

As of December 31, 2019, the estimated future minimum lease payments, exclusive of taxes and other charges are as follows:

**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
**NOTES TO FINANCIAL STATEMENT**

**NOTE 3. OPERATING LEASES (continued)**

Year ended December 31,	
2020	643,000
2021	356,000
2022	58,000
Total future minimum payments required	\$ 1,057,000
Less imputed interests	( 38,934)
Total operating lease liability	1,018,066

**NOTE 4. FAIR VALUE MEASUREMENTS ON A RECURRING BASIS**

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2019. There were no transfers between levels during the year 2019.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b>ASSETS</b>				
Investment Securities, at fair value	736,532	6,089,260	-	6,825,792
<b>TOTALS</b>	<b>\$ 736,532</b>	<b>\$ 6,089,260</b>	<b>\$ -</b>	<b>\$ 6,825,792</b>

There are no assets or liabilities measured at fair value on a non-recurring basis.

**NOTE 5. PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2019 consist of the following:

Leasehold improvements	\$ 356,956
Office equipment	71,065
Computer equipment	104,285
Furniture and fixtures	521,288
	1,053,594
Less: accumulated depreciation and amortization	( 916,694)
	\$ 136,900

**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
**NOTES TO FINANCIAL STATEMENT**

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**NOTE 6. OTHER ASSETS**

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Other assets at December 31, 2019 consist of the following:

Employee advances	\$ 2,136,098
Rent deposits	31,136
Prepaid expenses	69,722
Other	129
	<hr/>
	\$ 2,237,085

**NOTE 7. INCOME TAXES**

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The Company files a consolidated Federal income tax return and combined Florida, Texas, New York, Illinois, California and New York City tax returns with its Parent and computes its federal and state tax provision on a separate-company basis. The Company files a separate tax return with the state of New Jersey.

***Inventory of Deferred Tax Assets / Liabilities:***

<u>Deferred Tax Assets:</u>	<u>2019</u>
Accruals	48,967
Accrued Exp. – Foreign Related Party	53,950
Deferred Rent Liability	17,902
Fixed assets	629
<b>Total Deferred Tax Assets</b>	<b><u>121,448</u></b>
<u>Deferred Tax Liabilities:</u>	
Unrealized Gain on Securities	(51,155)
Employee Loan Losses	(444,908)
<b>Net Deferred Tax Liability</b>	<b><u>(496,063)</u></b>
<b>Net Deferred Tax Asset</b>	<b><u>\$ (374,615)</u></b>



**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
NOTES TO FINANCIAL STATEMENT

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**NOTE 8. RELATED PARTY TRANSACTIONS**

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*Ultimate Parent and Parent*

At December 31, 2019, the Company owed \$179,786 to the Ultimate Parent and another \$60,034 to a foreign subsidiary of the Parent (\$50,000 to Chile and \$10,034 to Venezuela). These amounts include the remaining balance of the accrual for corporate taxes owed to the tax-paying Parent and are included in due to related parties in the accompanying statement of financial condition, are non-interest bearing, unsecured, and due on demand.

The Company is included in the consolidated income tax filed by its Parent. As a result, the Company has a due from the Parent of \$501,082 as of December 31, 2019. Additionally, the Company has \$37,300 of advance payments made to a foreign subsidiary of the Parent, as well as fees associated with client referrals provided by the Company to the Ultimate Parent. These amounts are non-interest bearing, unsecured, and due on demand.

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**NOTE 9. COMMITMENTS AND CONTINGENCY**

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*Contingency*

During the normal course of operations, the Company, from time to time, may be involved in lawsuits, arbitration, claims, and other legal or regulatory proceedings. Management believes the resolution of these matters will not have a material effect on the Company's position or results from operations. As of December 31, 2019, the Company did not record any litigation accrual.

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**NOTE 10. DEFINED CONTRIBUTION PLAN**

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The Company has a safe harbor 401(k) plan, which covers all of its eligible employees. Under the plan, eligible employees may defer a portion of their compensation subject to the limitations as specified by the regulations that govern the plan. In accordance with the plan, the Company matches 100% of all eligible employee contributions up to 6% of the employee's eligible compensation. There is no vesting schedule for employer contributions. All employer contributions are fully vested.

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**NOTE 11. NET CAPITAL REQUIREMENT**

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The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3 1), which requires the maintenance of minimum net capital, as defined, equal to the greater of \$100,000 or 6 2/3% of aggregate indebtedness, as defined. Rule 15c3 1, also requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. At December 31, 2019, the Company had net capital of \$4,670,939, which was \$4,403,610 in excess of the amount required of \$267,329. The ratio of aggregate indebtedness to net capital was 0.86 to 1.

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**NOTE 12. RISK CONCENTRATIONS**

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*Securities Clearance and Custody*

The clearing and depository operations for the Company's securities transactions are primarily provided by Pershing LLC, whose principal offices are in New Jersey. At December 31, 2019, all securities owned and amounts due from brokers are held by and due from this broker.

*Other Off-Balance Sheet Risks*

The Company may be exposed to off-balance sheet risk in the event the customer or counterparty is unable to fulfill its contractual obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. The Company has a policy of reviewing, as considered necessary, the credit standing of each counterparty and customer with which it conducts business.

From time to time, the aggregate security positions held by the Company's customers may become concentrated in a particular sovereign country and/or corporate issuer. A significant decline in the value of a concentrated customer securities position could have a material adverse effect on the Company's business if a customer is unable to meet, in whole or part, a margin call from the Company's clearing broker.

**VECTORGLOBAL WMG, INC.** (a wholly owned subsidiary of Vectormex International, Inc.)  
NOTES TO FINANCIAL STATEMENT

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**NOTE 13. SUBSEQUENT EVENTS**

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*Subsequent Events Requiring Disclosure*

Management has evaluated the impact of all subsequent events through February 28, 2020, the date the financial statements are issued, and has determined that there have been no material subsequent events that occurred during such period that would require disclosure in these financial statements or would be required to be recognized in the financial statements as of December 31, 2019.

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See REPORT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM