# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> <br> FORM 10-Q 

 <br> <br> FORM 10-Q}
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ Commission File Number: 000-27816

# REDWOOD MORTGAGE INVESTORS VIII, a California Limited Partnership <br> (Exact name of registrant as specified in its charter) 

## California <br> (State or other jurisdiction of incorporation or organization)

900 Veterans Blvd., Suite 500, Redwood City, CA
(Address of principal executive offices)

94-3158788
(I.R.S. Employer

Identification No.)
(650) 365-5341
(Registrant's telephone number, including area code)

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] YES [ ] NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
[ ]YES [ ] NO
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ]
Non-accelerated filer [ ]
(Do not check if a smaller reporting company)

Accelerated filer [ ]
Smaller reporting company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
[ ] YES [X] NO

## Part I -FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> Consolidated Balance Sheets <br> JUNE 30, 2010 (unaudited) AND DECEMBER 31, 2009 (audited) (in thousands)

ASSETS

Cash and cash equivalents

| June 30, <br> 2010 | December 31, <br> 2009 |
| :---: | :---: |
| $\$$ | 17,063 |$\$ 11,161$

Loans
Secured by deeds of trust Principal balances 240,053
Advances
18,096
268,445
Accrued interest
Allowance for loan losses
Net loans
15,012
18,421
15,405

| $(34,818)$ |  |
| :---: | :---: |
| 238,343 | $(23,086)$ |

Real estate held for sale
9,580
8,102
Real estate held as investment, net
134,715
102,833
Receivable from affiliate
138
5

Other assets, net $\qquad$

Total assets
$\xlongequal{\$ \quad 400,421}$
$\xlongequal{\$ \quad 401,398}$
LIABILITIES AND CAPITAL
Liabilities
Line of credit
Mortgages payable
Accounts payable
Payable to affiliate
Total liabilities

| $\$$ | 54,500 | $\$$ |
| ---: | ---: | ---: |
| 40,985 |  | 80,000 |
| 1,623 |  | 1,680 |
|  | 1,501 |  |
|  | 98,609 | 2,439 |
|  |  | 85,875 |

Capital
Partners' capital

| Limited partners' capital, subject to redemption, net |  | 297,291 |  | 311,214 |
| :---: | :---: | :---: | :---: | :---: |
| General partners' capital (deficit), net |  | (47) |  | 81 |
| Total partners' capital |  | 297,244 |  | 311,295 |
| on-controlling interest |  | 4,568 |  | 4,228 |
| Total capital |  | 301,812 |  | 315,523 |
| Total liabilities and capital | \$ | 400,421 | \$ | 401,398 |

The accompanying notes are an integral part of these consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)
Consolidated Statements of Operations
For the Three and Six Months Ended June 30, 2010 and 2009 (in thousands, except for per limited partner amounts) (unaudited)

|  | THREE MONTHS ENDED JUNE 30, |  |  |  | SIX MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Revenues |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |
| Interest | \$ | 1,944 | \$ | 6,185 | \$ | 5,018 | \$ | 12,785 |
| Late fees |  | 4 |  | 20 |  | 28 |  | 24 |
| Total loan revenue |  | 1,948 |  | 6,205 |  | 5,046 |  | 12,809 |
| Imputed interest on formation loan |  | 142 |  | 76 |  | 289 |  | 369 |
| Other interest |  | 16 |  | 25 |  | 39 |  | 54 |
| Other |  | 3 |  | 6 |  | 7 |  | 9 |
| Total revenues |  | 2,109 |  | 6,312 |  | 5,381 |  | 13,241 |
| Interest expense |  |  |  |  |  |  |  |  |
| Line of credit |  | 834 |  | 584 |  | 1,724 |  | 1,168 |
| Amortization of originations fees for line of credit |  | 59 |  | 30 |  | 86 |  | 60 |
| Mortgages |  | 286 |  | - |  | 331 |  | - |
| Amortization of discount on imputed interest |  | 142 |  | 76 |  | 289 |  | 369 |
| Total interest expense |  | 1,321 |  | 690 |  | 2,430 |  | 1,597 |
| Provision for loan losses |  | 12,001 |  | 2,722 |  | 12,302 |  | 5,149 |
| Operating Expenses |  |  |  |  |  |  |  |  |
| Mortgage servicing fees |  | 303 |  | 865 |  | 886 |  | 1,280 |
| Asset management fees |  | 306 |  | 333 |  | 610 |  | 667 |
| Costs from Redwood Mortgage Corp. |  | 112 |  | 113 |  | 224 |  | 225 |
| Professional services |  | 420 |  | 93 |  | 782 |  | 137 |
| Rental operations, net |  | 274 |  | - |  | 134 |  | - |
| Real estate owned holding costs |  | 619 |  | 41 |  | 674 |  | 132 |
| Loss/(gain) on real estate sold |  | (3) |  | - |  | 220 |  | - |
| Impairment loss on real estate |  | - |  | - |  | 89 |  | - |
| Other |  | 61 |  | 54 |  | 100 |  | 72 |
| Total operating expenses |  | 2,092 |  | 1,499 |  | 3,719 |  | 2,513 |
| Net income (loss) | \$ | $(13,305)$ | \$ | 1,401 | \$ | $(13,070)$ | \$ | 3,982 |
| Net income (loss) |  |  |  |  |  |  |  |  |
| General partners ( $1 \%$ ) | \$ | (133) | \$ | 14 | \$ | (131) | \$ | 40 |
| Limited partners (99\%) |  | $(13,172)$ |  | 1,387 |  | $(12,939)$ |  | 3,942 |
|  | \$ | $\underline{(13,305})$ | \$ | 1,401 | \$ | $(13,070)$ | \$ | 3,982 |
| Net income (loss) per \$1,000 invested by |  |  |  |  |  |  |  |  |
| limited partners for entire period |  |  |  |  |  |  |  |  |
| Where income is reinvested | \$ | (40) | \$ | 3 | \$ | (39) | \$ | 11 |
| Where partner receives income in monthly distributions | \$ | (41) | \$ | 3 | \$ | (40) | \$ | 11 |

The accompanying notes are an integral part of these consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership) Consolidated Statements of Changes in Partners' Capital

For the Six Months Ended June 30, 2010
(in thousands) (unaudited)

|  | Limited Partners |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital <br> Account <br> Limited <br> Partners |  | Unallocated Syndication Costs |  | Formation <br> Loan, Gross |  | Total Limited Partners' Capital |  |
| Balances at December 31, 2009 | \$ | 323,840 | \$ | $(1,365)$ |  | $(11,261)$ | \$ | 311,214 |
| Formation loan payments received |  |  |  |  |  | 971 |  | 971 |
| Net income (loss) |  | $(12,939)$ |  | - |  | - |  | $(12,939)$ |
| Allocation of syndication costs |  | (174) |  | 174 |  | - |  | - |
| Partners' withdrawals |  | $(1,955)$ |  | - |  | - |  | $(1,955)$ |
| Early withdrawal penalties |  | (2) |  | - |  | 2 |  | - |
| Balances at June 30, 2010 | \$ | 308,770 | \$ | $(1,191)$ |  | $(10,288)$ | \$ | 297,291 |
|  | General Partners |  |  |  |  |  |  |  |
|  | Capital <br> Account <br> General <br> Partners |  | Unallocated Syndication Costs |  | Total General Partners' Capital |  | Total <br> Partners' <br> Capital |  |
| Balances at December 31, 2009 | \$ | 95 | \$ | (14) | \$ | 81 | \$ | 311,295 |
| Formation loan payments received |  | - |  | - |  | - |  | 971 |
| Net income (loss) |  | (131) |  | - |  | (131) |  | $(13,070)$ |
| Allocation of syndication costs |  | (2) |  | 2 |  | - |  | - |
| Partners' withdrawals |  | 3 |  | - |  | 3 |  | $(1,952)$ |
| Early withdrawal penalties |  | - |  | - |  | - |  | - |
| Balances at June 30, 2010 | \$ | (35) | \$ | (12) | \$ | (47) | \$ | 297,244 |

The accompanying notes are an integral part of these consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Consolidated Statements of Cash Flows For the Six Months Ended June 30, 2010 and 2009 (in thousands) (unaudited)

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income (loss) | \$ | $(13,070)$ | \$ | 3,982 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities |  |  |  |  |
| Amortization of origination fees |  | 86 |  | 60 |
| Imputed interest on formation loan |  | (289) |  | (369) |
| Amortization of discount on formation loan |  | 289 |  | 369 |
| Provision for loan losses |  | 12,302 |  | 5,149 |
| Depreciation from rental operations |  | 615 |  | - |
| Impairment loss on real estate |  | 89 |  | - |
| Change in operating assets and liabilities |  |  |  |  |
| Accrued interest |  | $(1,261)$ |  | $(2,412)$ |
| Advances on loans |  | (733) |  | $(7,504)$ |
| Receivable from affiliate |  | (133) |  | (5) |
| Loan origination fees |  | (556) |  | 6 |
| Accounts payable |  | (152) |  | (86) |
| Payable to affiliate |  | (938) |  | 318 |
| Net cash provided by (used in) operating activities |  | $(3,751)$ |  | (492) |
| Cash flows from investing activities |  |  |  |  |
| Loans originated |  | (943) |  | $(6,945)$ |
| Principal collected on loans |  | 18,026 |  | 8,585 |
| Payments for development of real estate |  | $(4,822)$ |  | $(3,110)$ |
| Proceeds from disposition of real estate |  | 5,385 |  | 2,278 |
| Net cash provided by (used in) investing activities |  | 17,646 |  | 808 |
| Cash flows from financing activities |  |  |  |  |
| Borrowings (repayments) on line of credit, net |  | $(25,500)$ |  | - |
| Mortgages taken |  | 19,600 |  | 245 |
| Payments on mortgages |  | $(1,452)$ |  | - |
| Partners' withdrawals |  | $(1,952)$ |  | $(2,978)$ |
| Formation loan collections |  | 971 |  | 973 |
| Increase in non-controlling interest |  | 340 |  | 326 |
| Net cash provided by (used in) financing activities |  | $(7,993)$ |  | $(1,434)$ |
| Net increase (decrease) in cash and cash equivalents |  | 5,902 |  | $(1,118)$ |
| Cash and cash equivalents - beginning of year |  | 11,161 |  | 12,495 |
| Cash and cash equivalents - end of year | \$ | 17,063 | \$ | 11,377 |

The accompanying notes are an integral part of these consolidated financial statements.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> Consolidated Statements of Cash Flows For the Six Months Ended June 30, 2010 and 2009 (in thousands) (unaudited) 

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Supplemental disclosures of cash flow information |  |  |  |  |
| Non-cash investing activities |  |  |  |  |
| Loans foreclosed including related interest and advances | \$ | 13,538 | \$ | 66,882 |
| Related loan loss reserve charge-offs upon foreclosure |  | (87) |  | $(6,769)$ |
| Mortgages and other payables taken subject to collateral foreclosure |  | 21,421 |  | 245 |
| Real estate acquired through foreclosure on loans receivable | \$ | 34,872 | \$ | 60,358 |
| Cash paid for interest | \$ | 2,055 | \$ | 1,168 |

The accompanying notes are an integral part of these consolidated financial statements.

# REDWOOD MORTGAGE INVESTORS VIII (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 1 - GENERAL

In the opinion of the management of the partnership, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal, recurring adjustments, necessary to present fairly the consolidated financial information included therein. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the partnership's Form 10-K for the fiscal year ended December 31, 2009 filed with the Securities and Exchange Commission. The results of operations for the six month period ended June 30, 2010 are not necessarily indicative of the operating results to be expected for the full year.

Redwood Mortgage Investors VIII, a California Limited Partnership, was organized in 1993. The general partners are Michael R. Burwell, an individual, Gymno Corporation and Redwood Mortgage Corp. (RMC), both California corporations that are owned and controlled directly or indirectly, by Michael R. Burwell through his individual stock ownership and as trustee of certain family trusts. The partnership was organized to engage in business as a mortgage lender for the primary purpose of making loans secured by deeds of trust on California real estate. Loans are being arranged and serviced by RMC. The rights, duties and powers of the general and limited partners of the partnership are governed by the limited partnership agreement and Sections 15611 et seq. of the California Corporations Code. Income taxes - federal and state - are the obligation of the partners, if and when taxes apply, other than for the annual California franchise taxes levied on and paid by the partnership.

In March 2009, the partnership suspended capital liquidations, and is not accepting new liquidation requests until further notice.

In December 2008, the partnership completed its sixth offering stage, wherein contributed capital totaled $\$ 299,813,000$ of approved aggregate offerings of $\$ 300,000,000$. No additional offerings are contemplated at this time.

Sales commissions are not paid directly by the partnership out of the offering proceeds. Instead, the partnership loans to RMC, one of the general partners, amounts to pay all sales commissions and amounts payable in connection with unsolicited orders. This loan is unsecured and non-interest bearing and is referred to as the "formation loan." The following summarizes formation loan transactions at June 30, 2010 (\$ in thousands):

| Formation loan made | $\$$ | 22,567 <br> $(2,024)$ |
| :--- | ---: | ---: |
| Unamortized discount on imputed interest | 20,543 |  |
| Formation loan made, net | $(11,637)$ |  |
| Repayments to date | $(642)$ |  |
| Early withdrawal penalties applied | 8,264 |  |
| Formation loan, net | 2,024 |  |
| Unamortized discount on imputed interest | $\boxed{\$ 10,288}$ |  |
| June 30, 2010 balance |  |  |

The formation loan is deducted from limited partners' capital in the consolidated balance sheets. As amounts are collected from RMC, the deduction from capital is reduced. Interest has been imputed at the market rate of interest in effect at the date the offerings closed which ranged from $4.00 \%$ to $9.50 \%$. An estimated amount of imputed interest is recorded for offerings still outstanding. The partnership had no outstanding offerings as of June 30, 2010. During the three months ended June 30, 2010 and 2009, $\$ 142,000$, and $\$ 76,000$, respectively, and for the six months ended June 30, 2010 and 2009, $\$ 289,000$ and $\$ 369,000$, respectively, were recorded related to amortization of the discount on imputed interest.

The partnership bears its own syndication costs, other than certain sales commissions, including legal and accounting expenses, printing costs, selling expenses and filing fees. Syndication costs are charged against partners' capital and are allocated to individual partners consistent with the partnership agreement.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 1 - GENERAL (continued)

Through June 30, 2010, syndication costs of $\$ 5,010,000$ had been incurred by the partnership with the following distribution (\$ in thousands):

| Costs incurred | $\$$ | 5,010 <br> $(189)$ <br> Early withdrawal penalties applied <br> Allocated to date |
| :--- | ---: | ---: |
| $(3,618)$ |  |  |
| June 30, 2010 balance | 1,203 |  |

The partnership is scheduled to terminate on December 31, 2032, unless sooner terminated as provided in the partnership agreement.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of presentation

The partnership's consolidated financial statements include the accounts of its $100 \%$-owned subsidiaries, Russian Hill Property Company, LLC, Borrette Property Company, LLC, Altura, LLC, SF Dore, LLC and Grand Villa Glendale, LLC, and the partnership's 72.5\%-owned subsidiary, Larkin Property Company, LLC. All significant intercompany transactions and balances have been eliminated in consolidation.

## Management estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans, (which itself requires determining the fair value of the collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates.

Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the arithmetic difference between the fair value of the collateral, net of any senior liens, and the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon. This computation is done for each loan (whether impaired or performing), and while loans secured by collateral of similar property type are grouped, there is enough distinction and variation in the collateral that a loan-by-loan, collateral-by-collateral analysis is appropriate.

The fair value of the collateral is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low levels of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Management estimates (continued)

Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2) cost to replace and 3) capitalized cash flows or investment approach. These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, such as, determining highest and best use (which may or may not be the current use); determining the condition (e.g. as-is, when-completed, or for land when-entitled); and determining the unit of value (e.g. as a series of individual unit sales or as a bulk disposition). Further complicating this process already subject to judgment, uncertainty and imprecision are the current low transaction volumes in the residential, commercial and land markets, and the variability that has resulted. This exacerbates the imprecision in the process, and requires additional considerations and inquiries as to whether the transaction was entered into by a willing seller in a functioning market or the transaction was completed in a distressed market, in which the predominant number of sellers are surrendering properties to lenders in partial settlement of debt (as is currently prevalent in the residential markets and is occurring more frequently in commercial markets) and/or participating in "arranged sales" to achieve partial settlement of debts and claims and to generate tax advantage. Either way, the present market is at historically low transaction volumes with neither potential buyers nor sellers willing to transact. In certain asset classes the time elapsed between transactions - other than foreclosures - was 12 or more months.

The uncertainty in the process is exacerbated by the tendency in distressed market for lesser-quality properties to transact while upper echelon properties remain off the market - or come on and off the market - because these owners often believe in the intrinsic value of their properties (and the recoverability of that value) and are unwilling to accept non-economic offers from opportunistic - often all cash - acquirers taking advantage of distressed markets. This accounts for the ever lower transaction volumes for higher quality properties which exacerbate the perception of a broadly declining market in which each succeeding transaction establishes a new low.

Management has the requisite familiarity with the markets the partnership lends in generally and of the collateral properties specifically to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants - investors, developers, brokers, lenders - that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties - on and off the market that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types (such as land held for development and for units in a condominium conversion). Multiple inputs from different sources often collectively provide the best evidence of fair value. In these cases expected cash flows would be considered alongside other relevant information.

## Loans and interest income

Loans and advances generally are stated at the unpaid principal balance. Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the partnership's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the unpaid principal balance and accrue interest until repaid by the borrower.

The partnership may fund a specific loan origination net of an interest reserve to insure timely interest payments at the inception (one to two years) of the loan. As monthly interest payments become due, the partnership funds the payments into the affiliated trust account.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Loans and interest income (continued)

If based upon current information and events, it is probable the partnership will be unable to collect all amounts due according to the contractual terms of the loan agreement; a loan may be designated as impaired. Impaired loans are included in management's periodic analysis of recoverability. Any subsequent payments on impaired loans are applied to late fees and then to reduce first the accrued interest, then advances, and then unpaid balances.

The partnership may on occasion negotiate and enter into contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments which can delay and/or alter the loan's cash flow and delinquency status.

Interest is accrued daily based on the unpaid principal balance of the loans. An impaired loan continues to accrue as long as the loan is in the process of collection and is considered to be well-secured. Loans are placed on non-accrual status at the earlier of management's determination that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered wellsecured. When a loan is placed on non-accrual status, the accrual of interest is discontinued; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement.

## Allowance for loan losses

Loans and the related accrued interest and advances are analyzed on a periodic basis for ultimate recoverability. Delinquencies are identified and followed as part of the loan system. Delinquencies are determined based upon contractual terms. For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (unpaid principal balance, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (i.e., the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio.

The fair value estimates are derived from information available in the real estate markets including similar property, and may require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Real estate held for sale

Real estate held for sale includes real estate acquired in full or partial settlement of loan obligations generally through foreclosure that is being marketed for sale. Real estate held for sale is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's net realizable value, which is the fair value less estimated costs to sell, as applicable. Any excess of the recorded investment in the loan over the net realizable value is charged against the allowance for loan losses. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The estimates figure materially in calculating the value of the property at acquisition, the level of charge to the allowance for loan losses and any subsequent valuation reserves. After acquisition, costs incurred relating to the development and improvement of property are capitalized to the extent they do not cause the recorded value to exceed the net realizable value, whereas costs relating to holding and disposition of the property are expensed as incurred. After acquisition, real estate held for sale is analyzed periodically for changes in fair values and any subsequent write down is charged to operating expenses. Any recovery in the fair value subsequent to such a write down is recorded - not to exceed the net realizable value at acquisition - as an offset to operating expenses. Gains or losses on sale of the property are recorded in other income or expense. Recognition of gains on the sale of real estate is dependent upon the transaction meeting certain criteria related to the nature of the property and the terms of the sale including potential seller financing.

## Real estate held as investment

Real estate held as investment includes real estate acquired through foreclosure that is not being marketed for sale and is either being operated, such as rental properties; is being managed through the development process, including obtaining appropriate and necessary entitlements, permits and construction; or are idle properties awaiting more favorable market conditions. Real estate held as investment is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's estimated fair value, less estimated costs to sell, as applicable. After acquisition, costs incurred relating to the development and improvement of the property are capitalized, whereas costs relating to operating or holding the property are expensed. Subsequent to acquisition, management periodically compares the carrying value of real estate to expected undiscounted future cash flows for the purpose of assessing the recoverability of the recorded amounts. If the carrying value exceeds future undiscounted cash flows, the assets are reduced to estimated fair value.

## Recently issued accounting pronouncements

In July 2010, the FASB issued ASU 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This ASU requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables by disclosing an evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 201020 will be effective for the partnership's consolidated financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the partnership's consolidated financial statements that include periods beginning on or after January 1, 2011.

## REDWOOD MORTGAGE INVESTORS VIII (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited)

## NOTE 3 - GENERAL PARTNERS AND RELATED PARTIES

The following are commissions and/or fees that are paid to the general partners or their affiliates:

- Loan brokerage commissions - For fees in connection with the review, selection, evaluation, negotiation and extension of loans, the general partners may collect loan brokerage commissions (points) limited to an amount not to exceed $4 \%$ of the total partnership assets per year. The loan brokerage commissions are paid by the borrowers and thus, are not an expense of the partnership. Loan brokerage commissions paid by the borrowers in the three months ended June 30, 2010 and 2009, were $\$ 0$ and $\$ 50,000$, respectively, and in the six months then ended were $\$ 0$ and $\$ 85,000$, respectively.
- Mortgage servicing fees - RMC, a general partner, receives monthly mortgage servicing fees of up to $1 / 8$ of $1 \%$ ( $1.5 \%$ annually) of the unpaid principal balance of the loan portfolio or such lesser amount as is reasonable and customary in the geographic area where the property securing the mortgage is located. Historically, RMC has charged $1.0 \%$ annually, and at times waived additional amounts to enhance the partnership's earnings. Such fee waivers were not made for the purpose of providing the partnership with sufficient funds to satisfy withdrawal requests, nor were such waivers made in order to meet any required level of distributions, as the partnership has no such required level of distributions. RMC does not use any specific criteria in determining the exact amount of fees to be waived. The decision to waive fees and the amount, if any, to be waived, is made by RMC in its sole discretion.

Mortgage servicing fees are summarized in the following table for the three and six months ended June 30 ( $\$$ in thousands).

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Maximum chargeable by RMC Waived by RMC | \$ | $\begin{gathered} 517 \\ (214) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 1,298 \\ (433) \\ \hline \end{array}$ | \$ | $\begin{gathered} 1,392 \\ (506) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 2,370 \\ (1,090) \end{gathered}$ |
| Net charged | \$ | 303 | \$ | 865 | \$ | 886 | \$ | 1,280 |

- Asset management fees - The general partners receive monthly fees for managing the partnership's loan portfolio and operations of up to $1 / 32$ of $1 \%$ of the "net asset value" ( $3 / 8$ of $1 \%$ annually). At times, the general partners have charged less than the maximum allowable rate to enhance the partnership's earnings. Such fee waivers were not made with the purpose of providing the partnership with sufficient funds to satisfy withdrawal requests, nor to meet any required level of distributions, as the partnership has no such required level of distributions. RMC does not use any specific criteria in determining the exact amount of fees to be waived. The decision to waive fees and the amount, if any, to be waived, is made by RMC in its sole discretion.

Asset management fees for the three months ended June 30, 2010 and 2009, were $\$ 306,000$ and $\$ 333,000$, respectively, and for the six months then ended were $\$ 610,000$ and $\$ 667,000$, respectively. No asset management fees were waived during any period reported.

- Costs from RMC - RMC, a general partner, is reimbursed by the partnership for operating expenses incurred on behalf of the partnership including, without limitation, accounting and audit fees, legal fees and expenses, postage, and the costs for preparation of reports to limited partners, and out-of-pocket general and administration expenses. Operating expenses for the three months ended June 30, 2010 and 2009, were $\$ 112,000$ and $\$ 113,000$ respectively, and for the six months then ended were $\$ 224,000$ and $\$ 225,000$, respectively.


# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 4 - LOANS

The partnership generally funds loans with a fixed interest rate and a five-year term. Approximately half of all loans outstanding provide for monthly payments of interest only, with the principal due in full at maturity. The other loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

The cash flow and the income generated by the real property securing the loan factor into the credit decisions, as does the general creditworthiness, experience and reputation of the borrower. Such considerations though are subordinate to a determination that the value of the real property is sufficient, in and of itself, as a source of repayment. The amount of the partnership's loan combined with the outstanding debt and claims secured by a senior deed of trust on the property generally will not exceed a specified percentage of the appraised value of the property (the loan to value ratio or LTV) as determined by an independent written appraisal at the time the loan is made. The loan-to-value ratio generally will not exceed $80 \%$ for residential properties (including apartments), $70 \%$ for commercial properties, and $50 \%$ for land. The excess of the total debt, including the partnership's loan, and the value of the collateral is the protective equity.

Secured loan transactions are summarized in the following table for the six months ended June 30 ( $\$$ in thousands).
Unpaid principal balance, beginning of the year
New loans
Borrower repayments
Foreclosures
Other
Unpaid principal balance, June 30,

| 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: |
| \$ | 268,445 | \$ | 363,037 |
|  | 943 |  | 6,945 |
|  | $(18,026)$ |  | $(8,585)$ |
|  | $(11,309)$ |  | $(51,410)$ |
|  | - |  | (25) |
| \$ | 240,053 | \$ | 309,962 |

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited)

## NOTE 4 - LOANS (continued)

Secured loans had the characteristics presented in the following table (\$ in thousands).

|  | June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of secured loans |  | 93 |  | 110 |
| Secured loans - unpaid principal balance (or Principal) | \$ | 240,053 | \$ | 268,445 |
| Average secured loan | \$ | 2,581 | \$ | 2,440 |
| Average secured loan as percent of total secured loans |  | 1.08\% |  | .91\% |
| Average secured loan as percent of partners' capital |  | 0.87\% |  | .78\% |
| Largest secured loan | \$ | 37,923 | \$ | 37,923 |
| Largest secured loan as percent of total secured loans |  | 15.80\% |  | 14.13\% |
| Largest secured loan as percent of partners' capital |  | 12.76\% |  | 12.18\% |
| Largest secured loan as percent of total assets |  | 9.47\% |  | 9.45\% |
| Smallest secured loan | \$ | 79 | \$ | 67 |
| Smallest secured loan as percent of total secured loans |  | 0.03\% |  | 0.03\% |
| Smallest secured loan as percent of partners' capital |  | 0.03\% |  | 0.02\% |
| Smallest secured loan as percent of total assets |  | 0.02\% |  | 0.02\% |
| Number of counties where security is located (all California) |  | 28 |  | 28 |
| Largest percentage of secured loans in one county |  | 24.73\% |  | 30.05\% |
| Number of secured loans in foreclosure status |  | 8 |  | 9 |
| Secured loans in foreclosure - unpaid principal balance | \$ | 27,510 | \$ | 22,313 |
| Number of secured loans with an interest reserve |  | 1 |  | 1 |
| Interest reserves | \$ | 157 | \$ | 244 |
| Secured loans - interest rates range (fixed) |  | - 11.00\% |  | 0-11.00\% |

As of June 30, 2010, the partnership's largest loan, in the unpaid principal balance of $\$ 37,923,000$ (representing $15.80 \%$ of outstanding secured loans and $9.47 \%$ of partnership assets) was secured by a condominium/apartment complex located in Sacramento County, California. The loan bears interest at a rate of $9.25 \%$ and matured on July 1, 2010 (as extended from its prior maturity date of January 1, 2010). Negotiations regarding a possible further extension or other restructuring of this loan are pending. The borrower has remitted some partial payments in 2010, as the condominium/apartment complex approaches full occupancy. The loan was placed on nonaccrual status as of January 1, 2010.

Larger loans sometimes increase above $10 \%$ of the secured loan portfolio or partnership assets as these amounts decrease due to limited partner withdrawals, loan payoffs and restructuring of existing loans.

## REDWOOD MORTGAGE INVESTORS VIII (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited)

## NOTE 4 - LOANS (continued)

- Lien positions - Secured loans had the lien positions presented in the following table (\$ in thousands).

|  | June 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans | Principal |  | Percent | Loans |  | incipal | Percent |
| First trust deeds | 51 | \$ | 109,268 | 46\% | 59 | \$ | 126,702 | 47\% |
| Second trust deeds | 40 |  | 130,275 | 54 | 48 |  | 141,131 | 53 |
| Third trust deeds | 2 |  | 510 | 0 | 3 |  | 612 | 0 |
| Total secured loans | 93 |  | 240,053 | 100\% | 110 |  | 268,445 | 100\% |
| Liens due other lenders at loan closing |  |  | 260,913 |  |  |  | 291,912 |  |
| Total debt |  | \$ | 500,966 |  |  | \$ | 560,357 |  |
| Appraised property value at loan closing |  | \$ | 785,081 |  |  | \$ | 805,457 |  |

Percent of total debt to appraised values (LTV) at loan closing ${ }^{(1)}$
63.81 \%
69.57\%
(1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in security property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any. Property values likely have changed, particularly over the last two years, and the portfolio's current loan to value ratio likely is higher than this historical ratio.

- Property type - Secured loans summarized by property type of the collateral are presented in the following table (\$ in thousands).
Single family ${ }^{(2)}$
Multi-family
Commercial
Land
$\quad$ Total secured loans

| June 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans |  | ncipal | Percent | Loans |  | ncipal | Percent |
| 73 | \$ | 175,722 | 73\% | 82 | \$ | 185,663 | 69\% |
| 6 |  | 8,563 | 4 | 7 |  | 11,411 | 4 |
| 13 |  | 55,221 | 23 | 20 |  | 70,538 | 26 |
| 1 |  | 547 | 0 | 1 |  | 833 | 1 |
| 93 | \$ | 240,053 | 100\% | 110 | \$ | 268,445 | 100\% |

(2) Single family properties include owner-occupied and non-owner occupied single family homes, condominium units and condominium complexes. The outstanding principal amount of loans secured by condominium properties at June 30, 2010 and December 31, 2009, were $\$ 149,548,000$ and $\$ 157,594,000$, respectively,

From time to time, loan originations in one sector or property type increase due to prevailing market conditions. The current concentration of the partnership's loan portfolio in condominium properties may pose additional or increased risks as to the timing and the amount of the recovery of the partnership's investment in the loan. Recovery of the condominium sector of the real estate market is generally expected to lag behind that of single-family residences, which is itself distressed due to 1) the uncertainty regarding general economic conditions and employment; 2) tighter mortgage credit; and 3) the preponderance of bank-owned and short sales in the market. In addition, availability of financing for condominium properties has been, and will likely continue to be, constricted and more difficult to obtain than for stand-alone/detached property types.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements <br> June 30, 2010 (unaudited) 

## NOTE 4 - LOANS (continued)

Condominiums may create unique risks for the partnership that are not present for loans made on other types of properties. In the case of condominiums, a board of managers generally has discretion to make decisions affecting the condominium building, including regarding assessments to be paid by the unit owners, insurance to be maintained on the building, and the maintenance of that building, which may have an impact on the partnership loans that are secured by such condominium property.

Further, due to the nature of condominiums and a borrower's ownership interest therein, the partnership may have less flexibility in completing foreclosure and obtaining title to the collateral upon a default on the part of the borrower. Among other things, the partnership must consider the governing documents of the homeowners association and the state and local laws applicable to condominium units, which may require an owner to obtain a public report prior to the sale of the units.

- Scheduled maturities - Secured loans are scheduled to mature as presented in the following table (\$ in thousands).

| Scheduled maturities | Loans | Principal |  | Percent |
| :---: | :---: | :---: | :---: | :---: |
| 2010 | 11 | \$ | 60,251 | 26\% |
| 2011 | 19 |  | 37,909 | 16 |
| 2012 | 19 |  | 57,213 | 24 |
| 2013 | 20 |  | 12,723 | 5 |
| 2014 | 5 |  | 950 | 0 |
| Thereafter | 9 |  | 4,995 | 2 |
| Total future maturities | 83 |  | 174,041 | 73 |
| Matured at June 30, 2010 | 10 |  | 66,012 | 27 |
| Total secured loans | 93 | \$ | 240,053 | 100\% |

It is the partnership's experience that loans may be repaid or refinanced before, at or after the contractual maturity date. For matured loans, the partnership may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- Matured loans - Secured loans past maturity are summarized in the following table (\$ in thousands).

| Secured loans past maturity | $\begin{gathered} \text { June } 30 \text {, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Number of loans ${ }^{(3)}$ |  | 10 |  | 10 |
| Unpaid principal balance | \$ | 66,012 | \$ | 46,033 |
| Percent of loans |  | 27\% |  | 17.15\% |
| Advances |  | 5,309 |  | 2,930 |
| Accrued interest |  | 4,686 |  | 2,809 |

(3) The secured loans past maturity include 9 and 8 loans as of June 30, 2010 and December 31, 2009, respectively, that are also included in the secured loans more than 90 days delinquent shown in the table below.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited)

## NOTE 4 - LOANS (continued)

- Delinquent loans - Secured loans more than 90 days delinquent in interest payments and/or on nonaccrual status are summarized in the following table (\$ in thousands).

|  | June 30,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Secured loans more than 90 days delinquent |  |  |  |  |
| Number of loans ${ }^{(4)}$ |  | 26 |  | 25 |
| Unpaid principal balance | \$ | 138,901 | \$ | 136,168 |
| Advances |  | 16,870 |  | 15,768 |
| Accrued interest |  | 11,535 |  | 9,871 |
| Secured loans in nonaccrual status |  |  |  |  |
| Number of loans ${ }^{(4)}$ |  | 29 |  | 26 |
| Unpaid principal balance | \$ | 180,337 | \$ | 104,653 |
| Foregone interest, for the three months ended June 30, 2010 and for the year ended December 31, 2009 | \$ | 6,737 | \$ | 3,078 |

(4) Secured loans more than 90 days delinquent include 22 and 24 loans as of June 30, 2010 and December 31, 2009, respectively, that are also included in the loans on nonaccrual status.

Impaired loans - Secured loans designated as impaired loans are summarized in the following table for the six months ended June 30, 2010 and for the year ended December 31, 2009 (\$ in thousands).

|  | Loans | Unpaid |  | Loan |  | Average |  |  |  | Interest |  | Interest |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Specific |  | Investment |  | Income |  |  |  |
|  |  |  | incipal |  |  |  | paired | Income |  | Received |  |
|  |  |  | Balance |  | alance |  | serve |  | oans |  | rued |  | Cash |
| June 30, 2010 | 32 | \$ | 194,031 | \$ | 225,092 | \$ | 31,169 | \$ | 199,634 | \$ | 2,005 | \$ | 1,621 |
| December 31, 2009 | 29 | \$ | 146,956 | \$ | 174,175 | \$ | 20,884 | \$ | 115,225 | \$ | 9,367 | \$ | 2,495 |

Loans are designated impaired when based on current information and events, it is probable the partnership will be unable to collect all amounts due in accordance with the terms of the loan agreements. For loans designated impaired, but that are deemed well collateralized, no impairment to the investment in the loan is recorded (i.e. there is no specific reserve recorded). At June 30, 2010, and December 31, 2009, 17 loans and 20 loans, respectively, had specific reserves.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> Notes to Consolidated Financial Statements <br> June 30, 2010 (unaudited)

## NOTE 5 - ALLOWANCE FOR LOAN LOSSES

Allowance for loan losses activity is presented in the following table for the six months ended June 30 ( $\$$ in thousands).

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$ | 23,086 | \$ | 11,420 |
| Provision for loan losses |  | 12,302 |  | 5,016 |
| Charge-offs, net |  |  |  |  |
| Charge-offs |  | (570) |  | $(6,640)$ |
| Recoveries |  |  |  |  |
| Charge-offs, net |  | (570) |  | $(6,640)$ |
| Balance at end of June 30, | \$ | 34,818 | \$ | 9,796 |
| Ratio of charge-offs, net during the period to average secured loans outstanding during the period |  | 0.23 |  | 1.83 |

Allowance for loan losses applicable to secured loans (by property type) and the percentage of unpaid principal balance (by property type) are presented in the following table (\$ in thousands).

## Single family <br> Multi-family <br> Commercial <br> Land

Total allowance for loan losses

| June 30, 2010 |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount |  | Percent |  | mount | Percent |
| \$ | 28,401 | $73 \%$ | \$ | 15,431 | 69\% |
|  | 439 | 4 |  | 526 | 4 |
|  | 5,968 | 23 |  | 6,968 | 26 |
|  | 10 | 0 |  | 161 | 1 |
| \$ | 34,818 | 100\% | \$ | 23,086 | 100\% |

## NOTE 6 - REAL ESTATE HELD FOR SALE

Real estate held for sale activity and changes in the net realizable values are summarized in the following table for the six months ended June 30 ( $\$$ in thousands).
Real estate held for sale - beginning of the year
Acquisitions
Dispositions
Improvements/betterments
Charge-offs
Changes in net realizable values
Real estate held for sale - June 30,

| 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: |
| \$ | 8,102 | \$ | 5,113 |
|  | 7,188 |  | 5,640 |
|  | $(5,385)$ |  | $(5,410)$ |
|  | 9 |  | - |
|  | (245) |  | - |
|  | (89) |  | - |
| \$ | 9,580 | \$ | 5,343 |

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements <br> June 30, 2010 (unaudited)

## NOTE 6 - REAL ESTATE HELD FOR SALE (continued)

Real estate held for sale summarized by property type is presented in the following table ( $\$$ in thousands).

|  | June 30, 2010 |  | $\begin{gathered} \text { December } 31, \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of properties |  | 4 |  | 7 |
| Property type |  |  |  |  |
| Single family | \$ | 2,015 | \$ | 7,725 |
| Multi-family |  | 7,565 |  | 377 |
| Total real estate held for sale | \$ | 9,580 | \$ | 8,102 |

The results of operations for rental properties in real estate held for sale is presented in the following table for the three and six months ended June 30 (\$ in thousands).

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Rental income | \$ | 146 | \$ | - | \$ | 226 | \$ | - |
| Operating expenses |  |  |  |  |  |  |  |  |
| Property taxes |  | 87 |  | - |  | 89 |  | - |
| Management, administration and insurance |  | 15 |  | - |  | 9 |  | - |
| Utilities, maintenance and other |  | 27 |  | - |  | 51 |  | - |
| Advertising and promotions |  | 1 |  | - |  | 1 |  | - |
| Total operating expenses |  | 130 |  | - |  | 150 |  | - |
| Rental operations, net | \$ | 16 | \$ | - | \$ | 76 | \$ | - |

Interest expense on the mortgages securing the rental property was $\$ 84,000$ and $\$ 129,000$ for the three and six month periods ended June 30, 2010, respectively.

In February 2010, the partnership, along with two affiliated partnerships, acquired though foreclosure, a 22 unit, condominium complex, in which the partnership holds a $70.00 \%$ ownership interest. The property is subject to a senior loan with an interest rate of $7.21 \%$. At acquisition the transaction resulted in an increase to real estate held for sale of $\$ 7,188,000$, reductions to secured loans of $\$ 2,100,000$, accrued interest of $\$ 202,000$ and advances of $\$ 374,000$. Also at acquisition, the partnership's share of the unpaid principal balance of the senior loan and other claims was $\$ 4,512,000$. Following its acquisition, the property has been operated as a rental property. An independent, professional management firm has been engaged to oversee property operations. As of June 30, 2010, all of the units have been leased to tenants. RMC is processing/filing necessary administrative documents to offer for sale the individual units.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited)

## NOTE 7 - REAL ESTATE HELD AS INVESTMENT

For real estate held as investment, the activity and changes in the impairment reserves are summarized in the following table for the six months ended June 30 ( $\$$ in thousands).

|  | Cost |  |  |  | Accumulated Depreciation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Balance beginning of the year | \$ | 102,833 | \$ | 20,580 | \$ | 507 | \$ | - |
| Acquisitions |  | 31,108 |  | 57,810 |  | - |  | - |
| Dispositions |  | - |  | - |  | - |  | - |
| Improvements/betterments |  | 1,391 |  | 1,387 |  | - |  | - |
| Designated real estate held as investment |  | - |  | - |  | - |  | - |
| Depreciation |  | (617) |  | - |  | 617 |  | - |
| Change in impairment reserve |  | - |  | - |  | - |  | - |
| Balance June 30, | \$ | 134,715 | \$ | 79,777 | \$ | 1,124 | \$ | - |

Real estate held as investment summarized by property type is presented in the following table ( $\$$ in thousands).

|  | June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of properties |  | 13 |  | 8 |
| Property type |  |  |  |  |
| Single family | \$ | 7,953 | \$ | 4,140 |
| Multi-unit |  | 107,095 |  | 93,662 |
| Commercial |  | 14,637 |  | - |
| Land |  | 5,030 |  | 5,031 |
| Total real estate held as investment | \$ | 134,715 | \$ | 102,833 |

The results of operations for rental properties in real estate held as investment is presented in the following table for the three and six months ended June 30 (\$ in thousands).

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Rental income | \$ | 1,512 | \$ | - | \$ | 2,496 | \$ | - |
| Operating expenses |  |  |  |  |  |  |  |  |
| Property taxes |  | 232 |  | - |  | 406 |  | - |
| Management, administration and insurance |  | 379 |  | - |  | 572 |  | - |
| Utilities, maintenance and other |  | 918 |  | - |  | 1,098 |  | - |
| Advertising and promotions |  | 4 |  | - |  | 15 |  | - |
| Total operating expenses |  | 1,533 |  | - |  | 2,091 |  | - |
| Earnings/(loss) before depreciation |  | (21) |  | - |  | 405 |  | - |
| Depreciation |  | 269 |  | - |  | 615 |  | - |
| Rental operations, net | \$ | (290) | \$ | - | \$ | (210) | \$ | - |

Interest expense on the mortgages securing the rental property was $\$ 202,000$ for both the three and six month periods ended June 30, 2010, respectively.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 7 - REAL ESTATE HELD AS INVESTMENT (continued)

In August 2010, the homeowners association for the condominium complex in which Altura, LLC owns 72 units, levied a special assessment of $\$ 10,200$ per unit, payable over 12 months beginning in September 2010 to repair the water damage from overwhelmed storm drainage in early 2010 and to remediate the drainage problem by changing the landscaping and increasing the flow of the storm drains. Altura, LLC recorded repair and remediation expense of $\$ 739,000$ as of June 30, 2010.

In April 2010, SF Dore, LLC, a wholly-owned subsidiary of the partnership, acquired a 42 unit condominium complex located in San Francisco, California. The property is currently being operated as rental apartments, and is considered fully occupied. An independent, professional management firm was engaged to oversee operations. As acquisition, the partnership's total investment in the property was approximately $\$ 12,808,000$. The property is subject to a mortgage loan with a balance at acquisition of approximately $\$ 5,925,000$ and an interest rate of $4.20 \%$. RMC is processing/filing necessary administrative documents to offer for sale the individual units.

In April 2010, the partnership acquired through foreclosure, a commercial property located in San Francisco, California. The property's sole tenant is the City of San Francisco, which occupies all leasable space on the property. Approximately 16 months remain on the lease. The tenant may, at its option, extend the lease for three additional five-year periods. At acquisition the partnership's total investment was approximately $\$ 10,342,000$. The property is subject to a mortgage loan with a balance at acquisition of approximately $\$ 8,000,000$ and an interest rate of $6.53 \%$.

In March 2010, the partnership acquired through foreclosure an approximately 13,500 square foot commercial property located in San Francisco, California. At acquisition the total investment was approximately $\$ 3,400,000$ of prior loan balance, accrued interest and advances. The property is currently vacant and typical cosmetic improvements are being made to enhance the property's appeal to the real estate leasing and sale markets.

In March 2010, the partnership acquired through foreclosure an eight unit condominium complex located in San Francisco, California. The property is subject to a senior loan of $\$ 2,460,000$, with an interest rate of $7.00 \%$. At acquisition the total investment was approximately $\$ 3,540,000$ of prior loan balance, accrued interest, advances and the senior loan. Following its acquisition, the property has been operated as a rental property. An independent, professional management firm has been engaged to oversee property operations. As of June 30, 2010, all of the units have been leased to tenants. RMC is processing/filing necessary administrative documents to offer for sale the individual units.

In January 2010, the partnership acquired through foreclosure a mixed use commercial property located in Sausalito, California. At acquisition the total investment was approximately $\$ 863,000$ of prior loan balance and accrued interest. The property has been vacated and typical cosmetic improvements are being made to enhance the property's appeal to the real estate leasing and sale markets.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 8 - BORROWINGS

## Bank Line of credit

The partnership's bank line of credit matured on June 30, 2010, which by agreement as of that date was extended to August 31, 2010. The loan agreements required the partnership to comply with certain financial covenants. As a result of reporting a net loss for the quarter ended September 30, 2009 and for the year ended December 31, 2009, the partnership was in technical noncompliance with the profitability covenant set forth in the loan agreement. In the fourth quarter of 2009, the banks and the partnership entered into a forbearance agreement under which the banks agreed, among other things, to forbear from exercising its rights and remedies arising out of the partnership's default in failing to comply with the profitability financial covenant until January 20, 2010 (which, forbearance period was subsequently extended by several later agreements to August 31, 2010. The terms of the forbearance agreement included increasing the interest rate on the line of credit by 2.0 percentage points to the default rate (prime plus $1.5 \%$ ) effective as of October 1, 2009 and charging a forbearance fee of $\$ 148,000$. Other modifications of the loan terms included a reduction of the revolving loan commitment to $\$ 80$ million; suspension of the revolving facility; and assignment of unassigned notes receivable secured by mortgages as additional collateral.

In addition to extending the maturity date to August 31, 2010, the maturity extension agreement, dated June 30, 2010, between the partnership and the banks, provided for a reduction of the revolving loan commitment to $\$ 54.5$ million (the outstanding balance at June 30, 2010), cancellation of the unused commitment fee, and an interest rate modification to Prime plus 1.5 percentage points subject to a floor of five percent (5\%). The extension agreement further provided for a temporary waiver of the 2009 event of default and any subsequent non-compliance with the financial covenants to August 31st, payment of a facility fee, and a deferral of the monthly collateral report and Borrowing Base Certificate in anticipation of a re-definition of the qualifying assets (loans and REO).

In July 2010, the general partners completed negotiation of a nonbinding Summary of Terms, broadly outlining the terms and conditions for the definitive agreement. The significant items in the Summary of Terms are: 1) the maturity date is to be June 30 , 2012; with continuing scheduled pay downs of the amount owing to maturity; 2) the interest rate is to be Prime plus 1.5 percentage points subject to a floor of five percent (5\%); 3) an annual facility fee (payable quarterly) of one half of one percent $(0.5 \%), 4) 70 \%$ of net proceeds from the sale or refinance of REO and/or net proceeds from loan payoffs in excess of $\$ 5$ million is to be remitted to the banks; 5) cash balances in excess of $\$ 12$ million are to be remitted to the banks; 6) restrictions on use of cash including no new loans with the exception of refinance of existing loans, no expenditures in the ordinary course of business to preserve, maintain, repair, or operate property in excess of $\$ 1$ million without prior written consent (subject to exclusions for funds set aside for REO projects and servicing of senior liens designated in the agreement), and limitations on distributions to electing limited partners of an amount not to exceed a distribution rate of $2.1 \%$; and 7) a collateral covenant. Other terms and conditions, including restrictions on use of cash and payments to investors, are consistent with present terms in the forbearance and maturity extension agreements. The final terms will not be known until negotiations are completed on the definitive agreement in August 2010.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 8 - BORROWINGS (continued)

## Mortgages payable

Mortgages payable are summarized in the following table (mortgage balance $\$$ in thousands).

| Lender | June 30,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Chinatrust Bank | \$ | 4,314 | \$ | - |
| Interest rate 7.21\% |  |  |  |  |
| Matures June 14, 2011 |  |  |  |  |
| Monthly payment \$31,245 |  |  |  |  |
| Lime Financial |  | - |  | 245 |
| Interest rate 6.25\% |  |  |  |  |
| Matures June 1, 2034 |  |  |  |  |
| Monthly payment \$1,580 |  |  |  |  |
| Bank of Alameda |  | - |  | 674 |
| Interest rate 8.00\% |  |  |  |  |
| Matures February 24, 2015 |  |  |  |  |
| Monthly payment \$5,215 |  |  |  |  |
| First National Bank of Northern California |  | 2,453 |  | - |
| Interest rate 7.00\% |  |  |  |  |
| Matures September 1, 2011 |  |  |  |  |
| Monthly payment \$17,043 |  |  |  |  |
| Business Partners |  | 7,951 |  | - |
| Interest rate 6.53\% |  |  |  |  |
| Matures May 1, 2015 |  |  |  |  |
| Monthly payment ${ }^{(1)}$ \$81,473 |  |  |  |  |
| NorthMarq Capital |  | 19,600 |  | - |
| Interest rate 3.08\% |  |  |  |  |
| Matures July 1, 2015 |  |  |  |  |
| Monthly payment ${ }^{(1)}$ \$81,473 |  |  |  |  |
| PNC Bank |  | 5,918 |  | - |
| Interest rate 4.20\% |  |  |  |  |
| Matures May 1, 2017 |  |  |  |  |
| Monthly payment ${ }^{(1)}$ \$43,786 |  |  |  |  |
| Wells Fargo |  | 397 |  | 403 |
| Interest rate 3.50\% |  |  |  |  |
| Matures October 1, 2032 |  |  |  |  |
| Monthly payment \$2,141 |  |  |  |  |
| Wachovia |  | 352 |  | 358 |
| Interest rate 6.26\% |  |  |  |  |
| Matures September 15, 2032 |  |  |  |  |
| Monthly payment \$2,581 |  |  |  |  |
| Total mortgages | \$ | 40,985 | \$ | 1,680 |

(1) monthly payments include amounts for various impounds such as property taxes, insurance, and repairs.

# REDWOOD MORTGAGE INVESTORS VIII (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 9 - FAIR VALUE

GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The partnership determines the fair values of its assets and liabilities based on the fair value hierarchy established in GAAP. The standard describes three levels of inputs that may be used to measure fair value (Level 1, Level 2 and Level 3). Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the partnership has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs reflect the partnership's own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the partnership's own data.

The partnership does not record loans at fair value on a recurring basis.
Assets and liabilities measured at fair value on a non-recurring basis as of June 30, 2010:

| Item | Fair Value Measurement at Report Date Using |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for dentical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  | Total |  |
| Impaired loans | \$ |  | \$ | - | \$ | 162,862 | \$ | 162,862 |
| Real estate held for sale | \$ | - | \$ | - | \$ | 7,188 | \$ | 7,188 |
| Real estate held as investment | \$ | - | \$ | - | \$ | 31,066 | \$ | 31,066 |

Assets and liabilities measured at fair value on a non-recurring basis as of December 31, 2009:

|  |  |  | me |  | Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  |  | ficant <br> ervable uts el 3) |  | tal |
| Impaired loans | \$ | \$ | - | \$ | 39,268 | \$ | 39,268 |
| Real estate held for sale | \$ | \$ | - | \$ | 8,102 | \$ | 8,102 |
| Real estate held as investment | \$ | \$ | - | \$ | 80,012 | \$ | 80,012 |

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 9 - FAIR VALUE (continued)

The following methods and assumptions were used to estimate the fair value:
(a) Cash and cash equivalents. The carrying amount equals fair value. All amounts, including interest bearing accounts, are subject to immediate withdrawal.
(b) Secured loans. The fair value of the non-impaired loans of $\$ 41,845,000$ and $\$ 120,948,000$ at June 30, 2010 and December 31, 2009, respectively, was estimated based upon projected cash flows discounted at the estimated current interest rates at which similar loans would be made. For impaired loans in which a specific allowance is established based on the fair value of the collateral, the collateral fair value is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers opinion of values, and publicly available information on in-market transactions (Level 2 inputs). Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low number of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required (Level 3 inputs).
(c) Unsecured loans. Unsecured loans are valued at their principal less any discount or loss reserves established by management after taking into account the borrower's creditworthiness and ability to repay the loan.
(d) Real estate held. Real estate acquired in full or partial settlement of loan obligations, generally through foreclosure, is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's fair value less estimated costs to sell, as applicable. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low number of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.
(e) Line of credit. The partnership has a bank line of credit with $\$ 54.5$ million outstanding at June 30,2010 for which a term out agreement is being negotiated with the lending banks. The interest rate of 1.5 points above the prime rate or $4.75 \%$ with a floor of $5 \%$ is deemed to be a market rate and the other terms and conditions are deemed to be customary for a well collateralized note with a two-year maturity.

# REDWOOD MORTGAGE INVESTORS VIII (A California Limited Partnership) Notes to Consolidated Financial Statements June 30, 2010 (unaudited) 

## NOTE 10 - COMMITMENTS AND CONTINGENCIES

## Loans

The partnership makes construction and rehabilitation loans which are not fully disbursed at loan inception. The partnership has approved the borrowers up to a maximum loan balance; however, disbursements are made periodically during completion phases of the construction or rehabilitation or at such other times as required under the loan documents. At June 30, 2010, there were $\$ 478,000$ of undisbursed loan funds which will be funded by a combination of borrower monthly mortgage payments, line of credit draws, retirements of principal on current loans and cash. The partnership does not maintain a separate cash reserve to hold the undisbursed obligations, which are intended to be funded.

The partnership may periodically negotiate various workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments. The partnership is not obligated to fund additional money as of June 30, 2010.

Larkin Property Company, LLC is rehabbing its property to complete the refurbishments of all the units that it intends to bring to market as Tenant in Common units. At June 30, 2010 approximately $\$ 450,000$ of work remained to be completed under existing construction contracts. The Larkin Property Company, LLC anticipates that it will enter into construction contracts in the approximate amount of $\$ 1,500,000$ to complete the remainder of the units in the third and fourth quarters of 2010.

## Legal proceedings

In the normal course of business, the partnership may become involved in various legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc., to enforce the provisions of the deeds of trust, collect the debt owed under the promissory notes, or to protect, or recoup its investment from the real property secured by the deeds of trust and to resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions typically would be of any material importance. As of the date hereof, the partnership is not involved in any legal proceedings other than those that would be considered part of the normal course of business.

## NOTE 11 - SUBSEQUENT EVENTS

Subsequent to June 30, 2010 the partnership purchased the senior lien of $\$ 6,531,000$, on a property on which it holds a second lien at a discount of $\$ 2,881,000$.

The partnership has foreclosed upon a single-family residence located in Los Angeles, CA. As of July 31, 2010, the partnership's investment in this property was approximately $\$ 2,500,000$.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and notes thereto, which are included in Item 1 of this Report, as well as the audited consolidated financial statements and the notes thereto, and "Management Discussion and Analysis of Financial Condition and Results of Operations" included in the partnership's Annual Report on Form 10-K for the year ended December 31, 2009.

## Forward-Looking Statements.

Certain statements in this Report on Form 10-Q which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the partnership's expectations, hopes, intentions, beliefs and strategies regarding the future. Forward-looking statements include statements regarding future interest rates and economic conditions and their effect on the partnership and its assets, trends in the California real estate market, estimates as to the allowance for loan losses, estimates of future limited partner withdrawals, 2010 annualized yield estimates, additional foreclosures in 2010, expectations regarding the level of loan delinquencies, plans to develop, hold or sell certain properties, beliefs relating to the impact on the partnership from current economic conditions and trends in the financial and credit markets, expectations as to when liquidations will resume or how long reduced earnings distributions will be in effect, beliefs regarding the partnership's ability to recover its investment in certain properties, beliefs regarding the effect of borrower foreclosures on liquidity, the use of excess cash flow and the intention not to sell the partnership's loan portfolio. Actual results may be materially different from what is projected by such forward-looking statements. Factors that might cause such a difference include unexpected changes in economic conditions and interest rates, the impact of competition and competitive pricing, regulatory changes and downturns in the real estate markets in which the partnership has made loans. All forward-looking statements and reasons why results may differ included in this Form 10-Q are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ.

## Critical Accounting Policies.

## Management estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans, (which itself requires determining the fair value of the collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates. Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the arithmetic difference between the fair value of the collateral, net of any senior liens, and the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon. This computation is done for each loan (whether impaired or performing), and while loans secured by collateral of similar property type are grouped, there is enough distinction and variation in the collateral that a loan-by-loan, collateral-by-collateral analysis is appropriate.

The fair value of the collateral is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low levels of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.

Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2) cost to replace and 3) capitalized cash flows or investment approach. These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, such as, determining highest and best use (which may or may not be the current use); determining the condition (e.g. as-is, when-completed, or for land when-entitled); and determining the unit of value (e.g. as a series of individual unit sales or as a bulk disposition). Further complicating this process already subject to judgment, uncertainty and imprecision are the current low transaction volumes in the residential, commercial and land markets, and the variability that has resulted. This exacerbates the imprecision in the process, and requires additional considerations and inquiries as to whether the transaction was entered into by a willing seller in a functioning market or the transaction was completed in a distressed market, in which the predominant number of sellers are surrendering properties to lenders in partial settlement of debt (as is currently prevalent in the residential markets and is occurring more frequently in commercial markets) and/or participating in "arranged sales" to achieve partial settlement of debts and claims and to generate tax advantage. Either way, the present market is at historically low transaction volumes with neither potential buyers nor sellers willing to transact. In certain asset classes the time elapsed between transactions - other than foreclosures - was 12 or more months.

The uncertainty in the process is exacerbated by overt (over)conservatism and caution exercised by appraisers. Criticized - as having contributed to the asset bubble by inflating values - beginning in the immediate aftermath of the market and economic crisis, as a class the tendency of appraisers now is seemingly to (over)compensate by searching out or over-weighting lower sales comparables, thereby depressing values. It also may be reflective of the tendency in distressed market for lesser-quality properties to transact while upper echelon properties remain off the market - or come on and off the market - because these owners often believe in the intrinsic value of their properties (and the recoverability of that value) and are unwilling to accept "vulture" offers. This accounts for the ever lower transaction volumes for higher quality properties which exacerbate the perception of a broadly declining market in which each succeeding transaction establishes a new low.

Management has the requisite familiarity with the markets the partnership lends in generally and of the collateral properties specifically to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants - investors, developers, brokers, lenders - that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties - on and off the market that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types (such as land held for development and for units in a condominium conversion). Multiple inputs from different sources often collectively provide the best evidence of fair value. In these cases expected cash flows would be considered alongside other relevant information.

## Loans, advances and interest income

Loans and advances generally are stated at the unpaid principal balance. Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the partnership's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the unpaid principal balance and accrue interest until repaid by the borrower.

The partnership may fund a specific loan origination net of an interest reserve to insure timely interest payments at the inception (one to two years) of the loan. As monthly interest payments become due, the partnership funds the payments into the affiliated trust account.

If based upon current information and events, it is probable the partnership will be unable to collect all amounts due according to the contractual terms of the loan agreement, a loan may be designated as impaired. Impaired loans are included in management's periodic analysis of recoverability. Any subsequent payments on impaired loans are applied to late fees and then to reduce first the accrued interest, then advances, and then unpaid principal balances.

From time to time, the partnership negotiates and enters into contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments which can delay and/or alter the loan's cash flow and delinquency status.

Interest is accrued daily based on the unpaid principal balance of the loans. An impaired loan continues to accrue as long as the loan is in the process of collection and is considered to be well-secured. Loans are placed on non-accrual status at the earlier of management's determination that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement.

## Allowance for loan losses

Loans and the related accrued interest and advances are analyzed on a periodic basis for ultimate recoverability. Delinquencies are identified and followed as part of the loan system. Delinquencies are determined based upon contractual terms. For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (unpaid principal balance, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (i.e., the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio.

The fair value estimates are derived from information available in the real estate markets including similar property, and may require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

## Real estate held for sale

Real estate held for sale includes real estate acquired in full or partial settlement of loan obligations generally through foreclosure that is being marketed for sale. Real estate held for sale is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's net realizable value, which is the fair value less estimated costs to sell, as applicable. Any excess of the recorded investment in the loan over the net realizable value is charged against the allowance for loan losses. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The estimates figure materially in calculating the value of the property at acquisition, the level of charge to the allowance for loan losses and any subsequent valuation reserves. After acquisition, costs incurred relating to the development and improvement of property are capitalized to the extent they do not cause the recorded value to exceed the net realizable value, whereas costs relating to holding and disposition of the property are expensed as incurred. After acquisition, real estate held for sale is analyzed periodically for changes in fair values and any subsequent write down is charged to operating expenses. Any recovery in the fair value subsequent to such a write down is recorded - not to exceed the net realizable value at acquisition - as an offset to operating expenses. Gains or losses on sale of the property are recorded in other income or expense. Recognition of gains on the sale of real estate is dependent upon the transaction meeting certain criteria related to the nature of the property and the terms of the sale including potential seller financing.

## Real estate held as investment

Real estate held as investment includes real estate acquired through foreclosure that is not being marketed for sale and is either being operated, such as rental properties; is being managed through the development process, including obtaining appropriate and necessary entitlements, permits and construction; or are idle properties awaiting more favorable market conditions. Real estate held as investment is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's estimated fair value, less estimated costs to sell, as applicable. After acquisition, costs incurred relating to the development and improvement of the property are capitalized, whereas costs relating to operating or holding the property are expensed. Subsequent to acquisition, management periodically compares the carrying value of real estate to expected undiscounted future cash flows for the purpose of assessing the recoverability of the recorded amounts. If the carrying value exceeds future undiscounted cash flows, the assets are reduced to estimated fair value.

## Recently issued accounting pronouncements

In July 2010, the FASB issued ASU 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This ASU requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables by disclosing an evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 201020 will be effective for the partnership's consolidated financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the partnership's consolidated financial statements that include periods beginning on or after January 1, 2011.

## Related Parties.

The general partners of the partnership are RMC, Gymno Corporation and Michael R. Burwell. Most partnership business is conducted through RMC, which arranges services and maintains the loan portfolio for the benefit of the partnership. The fees received by the general partners are paid pursuant to the partnership agreement and are determined at the sole discretion of the general partners, subject to limitations imposed by the partnership agreement. In the past the general partners have elected not to take the maximum compensation. See Note 1 (General) and Note 3 (General Partners and Related Parties) to the financial statements included in Part I, Item 1 of this report for a detailed discussion of various partnership activities for which the general partners and related parties are compensated, and other related-party transaction, including the formation loan.

## Results of Operations.

The partnership's operating results are discussed below (\$ in thousands).

|  | Changes during the three months ended June 30, 2010 versus 2009 |  |  | Changes during the six months ended June 30, 2010 versus 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dollars |  | Percent | Dollars |  | Percent |
| Revenue |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |
| Interest | \$ | $(4,241)$ | (69) \% | \$ | $(7,767)$ | (61) \% |
| Late fees |  | (16) | (80) |  | 4 | 17 |
| Total loan revenue |  | $(4,257)$ | (69) |  | $(7,763)$ | (61) |
| Imputed interest on formation loan |  | 66 | 87 |  | (80) | (22) |
| Other interest |  | (9) | (36) |  | (15) | (28) |
| Other |  | (3) | (50) |  | (2) | (22) |
| Total revenues |  | $(4,203)$ | (67) |  | $(7,860)$ | (59) |
| Interest expense |  |  |  |  |  |  |
| Line of credit |  | 250 | 43 |  | 556 | 48 |
| Amortization of origination fees - line of credit |  | 29 | 97 |  | 26 | 43 |
| Mortgages |  | 286 | - |  | 331 | - |
| Amortization of discount on imputed interest |  | 66 | 87 |  | (80) | (22) |
| Total interest expense |  | 631 | 91 |  | 833 | 52 |
| Provision for loan losses |  | 9,279 | 341 |  | 7,153 | 139 |
| Operating expenses |  |  |  |  |  |  |
| Mortgage servicing fees |  | (562) | (65) |  | (394) | (31) |
| Asset management fees |  | (27) | (8) |  | (57) | (9) |
| Costs through Redwood |  |  |  |  |  |  |
| Mortgage Corp. |  | (1) | (1) |  | (1) | 0 |
| Professional services |  | 327 | 352 |  | 645 | 471 |
| Rental operations, net |  | 274 | - |  | 134 | - |
| Real estate owned holding costs |  | 578 | 1,410 |  | 542 | 411 |
| Loss/(gain) on sale of real estate |  | (3) | - |  | 220 | - |
| Impairment loss on real estate |  | - | - |  | 89 | - |
| Other |  | 7 | 13 |  | 28 | 39 |
| Total operating expenses |  | 593 | 40 |  | 1,206 | 48 |
| Net income (loss) | \$ | $(14,706)$ | $(1,050)$ | \$ | $(17,052)$ | (428) \% |

Please refer to the above table throughout the discussion of Results of Operations.

## Revenue - Loans - Interest

The interest on loans decreased for both the three and six month periods ended June 30, 2010 compared to the same periods in 2009, due to a decrease in the average secured loan portfolio balance, the decrease in the related average yield rate and the increase in nonaccrual loans for the three and six month periods ended June 30, 2010, resulting in approximately $\$ 3,100,000$ and $\$ 6,100,000$, respectively, of additional foregone interest (i.e., interest not recorded for financial reporting purposes on loans designated as in nonaccrual status) in 2010 compared to 2009 . The table below recaps the quarterly averages and the effect of the foregone interest on the average yield rate (\$ in thousands).

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Secured Loan Balance |  | Stated <br> Average <br> Yield <br> Rate | Effective <br> Yield <br> Rate | Average Secured Loan Balance |  | Stated Average Yield Rate | Effective <br> Yield <br> Rate |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 2009 | \$ | 362,440 | 9.07\% | 6.83\% | \$ | 362,762 | 9.14\% | 7.05\% |
| 2010 | \$ | 243,267 | 8.77\% | 3.20\% | \$ | 252,336 | 8.81\% | 3.98\% |

Interest Expense - Line of Credit and other Borrowings
The increased interest expense and amortization of origination fees related to the line of credit for the three and six month periods ended June 30, 2010 compared to the same periods in 2009, are related primarily to an increase in the interest rate on the partnership's line of credit. The average daily borrowing for the three month period of 2010 was $\$ 68,648,000$ compared to $\$ 85,000,000$ for 2009 , the average interest rate for 2010 was $4.75 \%$ compared to $2.75 \%$ for 2009 . The average daily borrowing for the six month period of 2010 was $\$ 72,635,000$ compared to $\$ 85,000,000$ for 2009 , the average interest rate for 2010 was $4.75 \%$ compared to $2.75 \%$ for 2009. Due to the partnership recognizing a net loss for the quarter ended September 30, 2009 and the year ended December 31, 2009, the partnership was in technical non-compliance with a financial-performance covenant on its line of credit. In the fourth quarter of 2009 , the banks and the partnership entered into a forbearance agreement which, among other things, included increasing the interest rate charged on the line of credit by 2.0 percentage points to the default rate (prime plus $1.5 \%$ ) effective as of October 1, 2009 and charging additional origination fees. Please see Note 8 of the financial statements for an update on the line of credit.

The increased interest expense on mortgages is due to the partnership either obtaining a mortgage on a piece of owned property or making the payments on existing mortgages encumbering foreclosed upon property.

## Provision for losses on loans

The provision for losses on loans is primarily driven by the specific reserves maintained in the allowance for loan losses, associated with impaired loans as analyzed each quarter. During the three month period ended June 30, 2010, loans that were or became collateral dependent, went to non-accrual status, and/or were being considered for foreclosure due to borrower nonperformance increased, triggering an increase to the allowance for loan losses of $\$ 12,000,000$.

## Operating Expenses

The decreases in mortgage servicing fees for both the three and six month periods ended June 30,2010 , compared to the same periods in 2009 was due to the reductions in the loan portfolios during each period, and the increase in impaired loans during each period which are not charged such fee by RMC.

The increase in professional services for both the three and six month periods ended June 30 , 2010, compared to the same periods in 2009 was due to increases in professional costs for legal services, audits, and tax return processing. As more issues have arisen related to delinquent and impaired loans, and real estate owned, management's need to consult with experts has increased.

The rental operations for 2010 is attributable to the partnership's acquisition, since late June 2009, of nine properties which the general partners determined would best serve the partnership at this time and for the foreseeable future, to be rented rather than sold. The properties range from a single condominium unit up to a 126 unit condominium complex, along with a detached singlefamily residence and commercial property. Independent, professional management firms were engaged to oversee operations at each of the larger or complex properties.

Operating expenses of rental operations and depreciation of rental properties are presented in the following table for the three and six months ended June 30, (\$ in thousands).

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Rental income | \$ | 1,658 | \$ | - | \$ | 2,722 | \$ | - |
| Operating expenses |  |  |  |  |  |  |  |  |
| Property taxes |  | 319 |  | - |  | 495 |  | - |
| Management, administration and insurance |  | 394 |  | - |  | 581 |  | - |
| Utilities, maintenance and other |  | 945 |  | - |  | 1,149 |  | - |
| Advertising and promotions |  | 5 |  | - |  | 16 |  | - |
| Total operating expenses |  | 1,663 |  | - |  | 2,241 |  | - |
| Earnings/(loss) before depreciation |  | (5) |  | - |  | 481 |  | - |
| Depreciation |  | 269 |  | - |  | 615 |  | - |
| Rental operations, net | \$ | (274) | \$ | - | \$ | (134) | \$ | - |

Interest expense on the mortgage securing the rental property was $\$ 286,000$ and $\$ 331,000$ for the three and six month periods ended June 30, 2010, respectively.

In August 2010, the homeowners association for the condominium complex in which Altura, LLC owns 72 units, levied a special assessment of $\$ 10,200$ per unit, payable over 12 months beginning in September 2010 to repair the water damage from overwhelmed storm drainage in early 2010 and to remediate the drainage problem by changing the landscaping and increasing the flow of the storm drains. Altura, LLC recorded repair and remediation expense of \$739,000 as of June 30, 2010.

The increase in real estate owned holding costs for the three month period ended June 30, 2010 compared the same period in 2009, is primarily due to the loss on sale of property held by Russian, LLC of $\$ 340,000$. Other increases have been attorney fees and property taxes on newly acquired properties.

The loss on disposal of real estate and impairment loss on real estate for 2010 is the result of the completed sale of a condominium unit and an accepted offer for sale on another condominium unit, set to close escrow in the second quarter of 2010.

## Allowance for Losses.

The allowance for loan losses is principally the total of the specific reserves for loans designated impaired (and therefore deemed collateral dependent). The increase in payment defaults is the primary cause of the increase in impaired loans as shown in the detail of delinquent loans and loans designated impaired below.

|  | Loans | Unpaid Principal Balance |  | Loan Balance |  | Specific <br> Reserve |  | Average Investment Impaired Loans |  | Interest Income Accrued |  | Interest <br> Income Received In Cash |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2010 | 32 | \$ | 194,031 | \$ | 225,092 | \$ | 31,169 | \$ | 199,634 | \$ | 2,005 | \$ | 1,621 |
| December 31, 2009 | 29 | \$ | 146,956 | \$ | 174,175 | \$ | 20,884 | \$ | 115,225 | \$ | 9,367 | \$ | 2,495 |

For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (unpaid principal balance, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (i.e., the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio. The decline in real estate transactions and volumes has impacted adversely the protective equity for substantially all loans and the allowance for loan losses increased correspondingly.

The partnership may enter into a workout agreement with a borrower whose loan is past maturity or whose loan payments are delinquent. Typically, a workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, or allows time to pay the loan in full. By deferring maturity dates of balloon payments or deferring past due payments, workout agreements may adversely affect the partnership's cash flow and maybe classified for financial reporting purposes as a troubled debt restructuring. If a workout agreement cannot be reached, if the borrower repeatedly is delinquent and/or if the collateral is at risk, the general partners may initiate foreclosure by filing a notice of default. This may result - unless the delinquency is satisfied by the borrower or a workout agreement is negotiated - in a foreclosure sale, often resulting in the title to the collateral property being taken by the partnership in satisfaction of the debt. Both troubled debt restructurings and foreclosure sales may result in charge-offs being recorded as offsets to the allowance for loan losses. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

Activity in the allowance for loan losses is presented in the following table for the six months ended June 30 ( $\$$ in thousands).


The partnership may restructure loans which are delinquent or past maturity. This is done either through the modification of an existing loan or by re-writing a whole new loan. It could involve, among other changes, an extension in maturity date, a reduction in repayment amount, a reduction in interest rate or granting an additional loan.

## Liquidity and Capital Resources.

The partnership relies upon loan payoffs, borrowers' mortgage payments, rents, and sale of real estate owned for the source of funds for new loans, partnership operations, and partner distributions and liquidations. Recently, mortgage interest rates have decreased somewhat from those available at the inception of the partnership. If interest rates were to increase substantially, the yield of the partnership's loans may provide lower yields than other comparable debt-related investments. Additionally, since the partnership has made primarily fixed rate loans, if interest rates were to rise, the likely result would be a slower prepayment rate for the partnership. This could cause a lower degree of liquidity as well as a slowdown in the ability of the partnership to invest in loans at the then current interest rates. Conversely, in the event interest rates were to decline, the partnership could experience significant borrower prepayments, which, if the partnership can only obtain the then existing lower rates of interest may cause a dilution of the partnership's yield on loans, thereby lowering the partnership's overall yield to the limited partners. Cash is generated from borrower payments of interest, principal, loan payoffs and from the partnership's sale of real estate owned properties.

Currently the credit and financial markets are facing a significant and prolonged disruption. As a result, loans are not readily available to borrowers or purchasers of real estate. These credit constraints have impacted the partnership and our borrowers' ability to sell properties or refinance their loans in the event they have difficulty making loan payments or their loan matures. Borrowers are also generally finding it more difficult to refinance or sell their properties due to the general decline in California real estate values in recent years. The partnership's loans generally have shorter maturity terms than typical mortgages. As a result, constraints on the ability of our borrowers to refinance their loans on or prior to maturity have had and will likely continue to have a negative impact on their ability to repay their loans. This has resulted, and may continue to result, in increasing number of loans designated as impaired. If based upon current information and events, it is probable the partnership will be unable to collect all amounts due according to the contractual terms of the loan agreement; a loan may be designated as impaired. Impaired loans are individually reviewed for ultimate collectability based on the fair value of the underlying collateral and the financial resources of the borrower. In addition, the relatively higher than median nature of our average loan balances, makes it more difficult for many of our borrowers to refinance with us, even though we are an "asset" lender. Residential-loan borrowers with high loan balances, particularly jumbo-loan borrowers, would find it difficult to refinance their loans with us. In the event a borrower is unable to repay a loan at maturity due to its inability to refinance the loan or otherwise, the partnership may consider extend the maturing loan through workouts or modifications, or foreclosing on the property as the general partners deem appropriate based on their evaluation of each individual loan. A slow down or reduction in loan repayments would likely reduce the partnership's cash flows and restrict the partnership's ability to invest in new loans or provide earnings and capital distributions.

The partnership's bank line of credit matured on June 30, 2010, which by agreement as of that date was extended to August 31, 2010. The loan agreements required the partnership to comply with certain financial covenants. As a result of reporting a net loss for the quarter ended September 30, 2009 and for the year ended December 31, 2009, the partnership was in technical noncompliance with the profitability covenant set forth in the loan agreement. In the fourth quarter of 2009, the banks and the partnership entered into a forbearance agreement under which the banks agreed, among other things, to forbear from exercising its rights and remedies arising out of the partnership's default in failing to comply with the profitability financial covenant until January 20, 2010 (which, forbearance period was subsequently extended by several later agreements to August 31, 2010. The terms of the forbearance agreement included increasing the interest rate on the line of credit by 2.0 percentage points to the default rate (prime plus $1.5 \%$ ) effective as of October 1, 2009 and charging a forbearance fee of $\$ 148,000$. Other modifications of the loan terms included a reduction of the revolving loan commitment to $\$ 80$ million; suspension of the revolving facility; and assignment of unassigned notes receivable secured by mortgages as additional collateral.

In addition to extending the maturity date to August 31, 2010, the maturity extension agreement, dated June 30, 2010, between the partnership and the banks, provided for a reduction of the revolving loan commitment to $\$ 54.5$ million (the outstanding balance at June 30, 2010), cancellation of the unused commitment fee, and an interest rate modification to Prime plus 1.5 percentage points subject to a floor of five percent (5\%). The extension agreement further provided for a temporary waiver of the 2009 event of default and any subsequent non-compliance with the financial covenants to August 31st, payment of a facility fee, and a deferral of the monthly collateral report and Borrowing Base Certificate in anticipation of a re-definition of the qualifying assets (loans and REO).

In July 2010, the general partners completed negotiation of a nonbinding Summary of Terms, broadly outlining the terms and conditions for the definitive agreement. The significant items in the Summary of Terms are: 1) the maturity date is to be June 30,2012 ; with continuing scheduled pay downs of the amount owing to maturity; 2 ) the interest rate is to be Prime plus 1.5 percentage points subject to a floor of five percent (5\%); 3) an annual facility fee (payable quarterly) of one half of one percent $(0.5 \%), 4) 70 \%$ of net proceeds from the sale or refinance of REO and/or net proceeds from loan payoffs in excess of $\$ 5$ million is to be remitted to the banks; 5) cash balances in excess of $\$ 12$ million are to be remitted to the banks; 6) restrictions on use of cash including no new loans with the exception of refinance of existing loans, no expenditures in the ordinary course of business to preserve, maintain, repair, or operate property in excess of $\$ 1$ million without prior written consent (subject to exclusions for funds set aside for REO projects and servicing of senior liens designated in the agreement), and limitations on distributions to electing limited partners of an amount not to exceed a distribution rate of $2.1 \%$; and 7) a collateral covenant. Other terms and conditions, including restrictions on use of cash and payments to investors, are consistent with present terms in the forbearance and maturity extension agreements. The final terms will not be known until negotiations are completed on the definitive agreement in August 2010.

At the time of their subscription to the partnership, limited partners must elect either to receive monthly, quarterly or annual cash distributions from the partnership, or to compound earnings in their capital account. If an investor initially elects to receive monthly, quarterly or annual distributions, such election, once made, is irrevocable. If the investor initially elects to compound earnings in his/her capital account, in lieu of cash distributions, the investor may, after three (3) years, change the election and receive monthly, quarterly or annual cash distributions. Earnings allocable to limited partners, who elect to compound earnings in their capital account, will be retained by the partnership for making further loans or for other proper partnership purposes and such amounts will be added to such limited partners' capital accounts. The percent of limited partnerships electing distribution of allocated net income, if any, by weighted average to total partners' capital was $49 \%$ and $44 \%$ at June 30, 2010 and 2009, respectively. Should the amount distributed to limited partners based on estimated net income exceed the full year results of operations, the excess amount distributed would be a return of capital.

Similarly, the partnership does not currently anticipate an increase in distribution amounts for the remainder of the year. If borrowers continue to default on their loan obligations, if the partnership's needs for cash increase substantially, or if income flows into the partnership decrease, then distributions could be reduced further or even suspended. As with the recovery of the real estate market and the economy generally, it is anticipated rebuilding earnings and cash flows will be a slow process. It is not anticipated limited partners will see a quick or large increase in the earnings or distributions. Rather, such increases, if any, are anticipated to grow slowly over time as the economy and the state of the partnership improves. For the three months ended June 30, 2010 and 2009, the partnership distributed $\$ 2,012,000$ and $\$ 2,414,000$, respectively, and for the six months ended June 30, 2010 and 2009, the partnership distributed $\$ 4,018,000$ and $\$ 6,544,000$, respectively.

The partnership also allows the limited partners to withdraw their capital account subject to certain limitations and penalties. Once a limited partner's initial five-year holding period has passed, the general partners expect to see an increase in liquidations due to the ability of limited partners to withdraw without penalty. This ability to withdraw five years after a limited partner's investment has the effect of providing limited partner liquidity and the general partners expect a portion of the limited partners to avail themselves of this liquidity. This has the anticipated effect of increasing the net capital of the partnership, primarily through retained earnings during the offering period. The general partners expect to see increasing numbers of limited partner withdrawals during a limited partner's $5^{\text {th }}$ through $10^{\text {th }}$ anniversary, at which time the bulk of those limited partners who have sought withdrawal have been liquidated.

In response to reduced cash flows due to reduced loan payoffs, increased loan delinquencies and increased needs for cash reserves necessary to protect and preserve the partnership's assets, as of March 16, 2009, the partnership suspended liquidation payments and announced that it will not be accepting new liquidation requests until further notice. Liquidation requests of approximately $\$ 2,700,000$ remained unfulfilled at March 31, 2009 and liquidations for future periods are suspended until future notice. Liquidation requests submitted to Redwood after March 16, 2009 are not deemed to be accepted, nor do they serve as placeholders for the submitting limited partner. In addition, since March 16, 2009, the partnership significantly reduced the amount of the cash distributions made to the limited partners, who had made the election to receive distributions of their prorata share of the net income.

The partnership is unable to predict when liquidations will resume or distributions will increase, as it will depend on its ability to collect monies due from borrowers and to dispose of or receive rental income from real estate owned, and on the improvement of general economic and capital market conditions and recovery of the real estate market. However, it is anticipated that liquidations will not resume for the remainder of 2010. In the event the current economic downturn worsens, the disruption in the credit markets is prolonged, or liquidity in the partnership is otherwise further restricted, liquidations will continue to be suspended. For the foreseeable future, the partnership intends to utilize available cash flows to implement its normal operations, protect its security interests in properties, maintain its real estate holdings, and pay down amounts due under its line of credit and on mortgages payable. It is anticipated liquidation payments will resume only when the partnership's line of credit is paid in full and cash flows improve to levels that enable the partnership to accomplish these objectives.

In some cases in order to satisfy broker-dealers and other reporting requirements, the general partners have valued the limited partners' interest in the partnership on a basis which utilizes a per unit system of calculation, rather than based upon the investors' capital account. This information has been reported in this manner in order to allow the partnership to integrate with certain software used by the broker-dealers and other reporting entities. In those cases, the partnership will report to brokerdealers, trust companies and others a "reporting" number of units based upon a $\$ 1.00$ per unit calculation. The number of reporting units provided will be calculated based upon the limited partner's capital account value divided by $\$ 1.00$. Each investor's capital account balance is set forth periodically on the partnership account statement provided to investors. The reporting units are solely for broker-dealers requiring such information for their software programs and do not reflect actual units owned by a limited partner or the limited partners' right or interest in cash flow or any other economic benefit in the partnership. Each investor's capital account balance is set forth periodically on the partnership account statement provided to investors. The amount of partnership earnings each investor is entitled to receive is determined by the ratio each investor's capital account bears to the total amount of all investor capital accounts then outstanding. The capital account balance of each investor should be included on any FINRA member client account statement in providing a per unit estimated value of the client's investment in the partnership in accordance with NASD Rule 2340.

While the general partners have set an estimated value for the units, such determination may not be representative of the ultimate price realized by an investor for such units upon sale. No public trading market exists for the units and none is likely to develop. Thus, there is no certainty the units can be sold at a price equal to the stated value of the capital account. Furthermore, the ability of an investor to liquidate his or her investment is limited subject to certain liquidation rights provided by the partnership, which may include early withdrawal penalties.

## Current Economic Conditions.

Beginning in 2007, and continuing through the $3^{\text {rd }}$ quarter of 2010, the United States economy is enduring the deepest and most devastating recession since the Great Depression of the 1930's. Many have termed this recession the "Great Recession." The financial troubles that began in 2007 in the capital markets with increasing defaults on subprime mortgage obligations and deteriorating values of financial instruments tied to these mortgages, eventually led to a credit and capital market meltdown that culminated in late 2008. The effects of these events and their aftershocks continue to affect negatively the economy and well-being of the nation. The United States government, in concert with the Federal Reserve Bank, launched multiple emergency efforts to stabilize the credit and capital markets, to bolster the banking system, and to improve the economy. While these have had some beneficial results, the economy generally, and the credit markets and job creation specifically, remain lackluster, and the overall consumer and business sentiment remains, at best, uncertain and negative as to the outlook for the future.

Credit, as the lifeblood of modern economies, has been greatly curtailed in the wake of the crises of 2007 and 2008, and the concurrent deleveraging of consumers and businesses continues through the current quarter, often with unfortunate consequences. Financial institutions in response to the difficult economic times have increased underwriting standards and eliminated lending to perceived risky industries in their efforts to shore up balance sheets and credit quality. This has led to a dearth of available credit to many industries, particularly those involved with real estate such as construction, development, and lending for commercial and residential properties. Virtually all single family home loans are being financing by the three government agencies of Fannie Mae, Freddie Mac and FHA. Without greater availability of credit, real estate will continue to suffer as owners and buyers cannot effectively buy, sell or refinance property, or otherwise take advantage of the current lower interest rate environment. Substantial numbers of sales transactions that do occur are distressed transactions or even short sales that wipe out the borrowers' equity.

Gross Domestic Product (GDP) was a negative 2.4 percent overall for the year 2009, although it saw increases of 2.2 percent and 5.6 percent in the third and fourth quarters of 2009. The GDP increases in late 2009 continued in 2010 with a 3.7 percent increase in the first quarter and a slower increase in the second quarter to 2.4 percent. Fears continue of a double-dip recession and/or jobless recovery.

Unemployment remains at historically high rates. At the end of 2008, the national unemployment rate was 6.9 percent while California saw unemployment increase to 9.2 percent. By the end of 2009, the unemployment rate had grown to 10.0 percent in the US and to 12.3 percent in California. During the first quarter of 2010, the national unemployment rate declined slightly to 9.7 percent and then to 9.5 percent by June 2010. In California, the unemployment rate increased to 12.6 percent during the first quarter of 2010 - the all-time high since statistics have been kept - and then declined slightly to an estimated 12.3 percent for June 2010. In many areas of California, the unemployment numbers are far higher, particularly in the central valleys and non-urban business centers. The stubbornly high unemployment levels both nationally and in California and the decline in GDP in the second quarter of 2010 have many concerned that little recovery is taking place and that we may be poised for further economic troubles. Due to the prolonged inability to find work, workers who have lost their jobs might not be able to meet their financial obligations. Overall, the rapid rise in unemployment has caused significant worker concerns regarding their job security and lowered their confidence in their own financial circumstances.

With the general worsening of the United States' economy, delinquencies on real estate loans have risen dramatically. According to the Mortgage Bankers Association's National Delinquency Survey, the delinquency rate for mortgage loans on one-to-four-unit residential properties increased to a seasonally adjusted rate of 10.06 percent of all loans outstanding as of the end of the first quarter of 2010 , an increase of 59 basis points from the fourth quarter of 2009 and up 94 basis points from one year ago. The percentage of loans in the foreclosure process at the end of the first quarter was 4.63 percent, an increase of five basis points from the fourth quarter of 2009 and 78 basis points from one year ago. This represents another record high. The combined percentage of loans in foreclosure or at least one payment past due [at the end of the first quarter of 2010] was 14.01 percent on a non-seasonally adjusted basis, a decline from 15.02 percent in the prior quarter.

In California, delinquencies and foreclosures are higher than the national averages. In the first quarter of 2009, the number of notice of defaults peaked at 135,431 - the highest number ever recorded. A total of 70,051 notices of default were filed during the second quarter of 2010. That was down 13.6 percent from 81,054 for the prior quarter and down 43.8 percent from 124,562 in the second quarter of 2009. The 2010 second quarter total was the lowest level since the second quarter of 2007 when 53,943 notices of default were filed. The number of Trustee Deeds recorded, which reflect the number of houses or condominiums lost at the end of the foreclosure process, totaled 47,669 during the second quarter of 2010 . That is up 11.2 percent from the prior quarter and up 4.4 percent from the second quarter of 2009 . The all-time peak was 79,511 in the third quarter of 2008. As a comparison, during the last significant real estate downturn foreclosures peaked in the third quarter of 1996 at 15,418 . California has approximately 8.5 million homes and condominiums.

Mortgage interest rates are a key factor in the affordability of real estate. The higher the interest rate, the less affordable real estate becomes. Mortgage interest rates are significantly influenced by the United States 10-year treasury rate. In 2009, the 10year rate rose from 2.84 in January to 3.84 in December. During the first quarter of 2010, the 10 year rate traded within a relatively narrow range of 3.59 percent to 3.90 percent. In the second quarter of 2010 , the 10 -year rate began to drop and ended June 2010 at 2.97 percent. Since June 2010 the 10 -year rate has continued its general decline to the mid 2.75 percent range. Mortgage interest rates on 30 year fixed rate conforming loans followed suit as measured by Freddie Mac. In January 2008, the average rate was 5.76 percent. It rose to a high of 6.48 percent in August 2008 and dropped through the remainder of 2008 to 5.29 percent in December. In January 2009, the average rate for a 30 year fixed rate mortgage was 5.05 percent. That average rate dropped early in the second quarter before peaking at 5.42 percent in June, and then dropped again through the remainder of 2009 to 4.93 percent in December. Mortgage rates then began to climb reaching 5.21 percent for the week ending May 21, 2010, and then began a decent to their current low of 4.44 percent, with a 0.7 percent cost. The current 30 year mortgage interest rate is near historical lows. In spite of the current low interest rates, it appears that they are not low enough to entice concerned consumers to take on mortgage debt. Borrowers are also facing tight underwriting standards which makes if difficult to qualify for financing or refinancing at these rates.

In addition to mortgage rates, home prices also factor into affordability. Median home prices have declined from their highs in 2006. The median national sales price of existing homes as reported by the National Association of Realtors was $\$ 221,900$ for 2006 and then declined to $\$ 219,000$ in 2007 , to $\$ 198,100$ in 2008 , and then to $\$ 172,500$ in 2009 . As of March 2010, the median national sales price had dropped to $\$ 170,700$. By June 2010 it had risen to $\$ 183,700$. According to Dataquick, the median home price in California was $\$ 255,000$ in March 2010, up 14.3 percent from $\$ 223,000$ in March 2009. The median home price rose again in June 2010 to $\$ 270,000$ but declined from the previous May 2010 median of $\$ 278,000$. The median price peaked at $\$ 484,000$ in early 2007 and hit a low of $\$ 221,000$ in April 2009. In June 2010, the median home price in the nine-county San Francisco Bay area reached $\$ 410,000$, a 16.5 percent increase from June 2009. The median price peaked in the Bay Area peaked in June and July of 2007 at $\$ 665,000$ and reached bottom at $\$ 290,000$ in March 2009.

During the same time period, national sales volumes of existing homes fell from an annual rate of $6,287,800$ homes in 2006 to $5,652,000$ in 2007, and then to $4,913,000$ in 2008. In 2009, after a slow start to the year, existing home sales increased to an annual rate of $5,156,000$, due to robust sales volumes in the third and fourth quarter. Sales volumes peaked for the year in November at an annual rate of $6,490,000$. Volumes retracted in December to 5,440,000 and declined further as of March 2010 and June 2010, when the annual rates were 5,350,000 and 5,370,000. In California, DataQuick reports that 37,295 homes and condos were sold in March 2010, a 3 percent increase from the 36,215 sales in March 2009. During June 2010, 43,964 homes and condos were sold in California, a 0.5 percent decline from June 2009. Sales in California peaked in 2004 at 65,793 . On average, there are about 44,708 sales per month in California. There is concern that declining volumes of both national and California sale volumes could begin to pressure prices downward if inventories increase.

Commercial real estate, although slower to react than residential real estate, has seen an enormous adjustment from the record sales volumes in 2007. Few transactions are occurring as the market remains devoid of financing and buyers and sellers expectations remain widely divergent. In general, in the San Francisco Bay Area, as well as across the United States, sales volumes are down, values are down, rents are down, and vacancies are up. Office rents, after falling for three straight years, began 2010 remaining relatively stable for the $1^{\text {st }}$ quarter of 2010 as reported by Grubb and Ellis, but declined again during the second quarter of 2010 by $\$ 1.00$ and $\$ 0.45$ to $\$ 31.94$ and $\$ 26.01$ for Class A and Class B office space in San Francisco. With respect to vacancy, Grubb \& Ellis's Office Trends Report declared that by the fourth quarter of 2009 vacancy rates in the office sector had reached 28 percent in the core business districts of the Silicon Valley. They remained at that level through the first and second quarters of 2010. In San Francisco, vacancy rates had declined from 19 percent at December 2009 to 18.3 percent at June 2010.

Given the current difficult credit market, there is concern that borrowers with commercial mortgages that have balloon payments coming due in the next three years will have a difficult time extending or refinancing their existing real estate debt. To the extent that they cannot extend or refinance their debt, these borrowers will be forced to sell or default, resulting in increased available commercial real estate and placing downward price pressure on this asset class. All in all, the San Francisco Bay Area hasn't seen this steep of a decline in the commercial real estate sector since the dot-com bust hit the area in the early 2000s. In some areas declines are the worst since the recession in the early 1990s. The recent trends may be a sign that commercial rents and vacancies are stabilizing albeit at greatly reduced lease rates from their highs only a few years ago.

Overall, while there are some signs that economic conditions are improving as indicated among some watched statistics and indices, it must be remembered that these improvements are coming from historic lows often not seen in decades. A return to a stable economic climate appears to be, at best, slow in returning and perhaps will include periods of downturn. The second quarter of 2010 may in fact be one of those periods. As sales volumes of homes slow, this will put pressure on prices. Perhaps the most important factor in the near term direction of residential real estate prices is the "shadow inventory" of properties that have or will be taken back by lenders. The volume and timing of the shadow inventory supply entering the market may exert downward pressure upon residential real estate prices, posing a continuing risk that home prices might further decline. Most analysts expect some further downward pressure on prices as unemployment remains high, government stimulus programs end, credit remains tight and in some asset classes is virtually non-existent, and consumer confidence remains low or declining.

In light of these continuing difficult economic and market conditions, the partnership 1) continues to increase its allowance for loan losses to reflect the payment shortfalls by borrowers and the diminishing fair value of the underlying collateral, which in itself is reflective of the distressed credit and real estate markets; 2) adopts strategies (property by property, borrower by borrower) to protect loan interests in its collateral and take back that collateral when necessary and appropriate; 3) continues to explore opportunities to reduce the exposure to senior debt and claims on the collateral; 4) offer the properties for sale as markets permit; and 5) negotiate the term out agreement of the line of credit, such that the needs of all parties - the banks, the partnership and the investors are given due consideration. In some instances, the partnership anticipates realizing losses should it choose to immediately sell properties it acquires. The partnership believes it may be beneficial, in some cases, to hold property as an investment if the property has the potential to generate rental income or the value of the property can be enhanced through improvements or improved management. The current difficult economic conditions and distressed credit and real estate markets are not conducive to real estate sales of some properties and make holding certain properties taken in foreclosure attractive until more normal sales conditions result. This tactic will cause the partnership in many cases to hold properties as investments.

## Contractual Obligations

Contractual obligations of the partnership are summarized in the following table as of June 30, 2010 (\$ in thousands).

| Contractual Obligation (principal only) | Total |  | Less than 1 Year |  | 1-3 Years |  | More than 3 Years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line of credit | \$ | 54,500 | \$ | 19,500 | \$ | 35,000 | \$ | - |
| Mortgages payable |  | 40,985 |  | 949 |  | 8,487 |  | 31,549 |
| Construction contracts |  | 450 |  | 450 |  | - |  | - |
| HOA special assessment |  | 739 |  | 739 |  | - |  | - |
| Construction loans |  | - |  | - |  | - |  | - |
| Rehabilitation loans |  | 478 |  | 478 |  | - |  | - |
| Total | \$ | 97,152 | \$ | 22,116 | \$ | 43,487 | \$ | 31,549 |

## PORTFOLIO REVIEW

## Secured Loan Portfolio.

The partnership generally funds loans with a fixed interest rate and a five-year term. Approximately $35 \%$ of all loans outstanding provide for monthly payments of interest only, with the principal due in full at maturity. The other loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

The cash flow and the income generated by the real property securing the loan factor into the credit decisions, as does the general creditworthiness, experience and reputation of the borrower. Such considerations though are subordinate to a determination that the value of the real property is sufficient, in and of itself, as a source of repayment. The amount of the partnership's loan combined with the outstanding debt and claims secured by a senior deed of trust on the property generally will not exceed a specified percentage of the appraised value of the property (the loan to value ratio or LTV) as determined by an independent written appraisal at the time the loan is made. The loan-to-value ratio generally will not exceed $80 \%$ for residential properties (including apartments), $70 \%$ for commercial properties, and $50 \%$ for land. The excess of the total debt, including the partnership's loan, and the value of the collateral is the protective equity.

Secured loan activity is recapped in the following table for the six months ended June 30 ( $\$$ in thousands).

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Unpaid principal balance, beginning of the year | \$ | 268,445 | \$ | 363,037 |
| New loans |  | 943 |  | 6,945 |
| Borrower repayments |  | $(18,026)$ |  | $(8,585)$ |
| Foreclosures |  | $(11,309)$ |  | $(51,410)$ |
| Other |  | - |  | (25) |
| Unpaid principal balance, June 30, | \$ | 240,053 | \$ | 309,962 |

Secured loans had the characteristics presented in the following table (\$ in thousands).

|  |  | June 30, 2010 | $\begin{gathered} \text { December } 31 \text {, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of secured loans |  | 93 |  | 110 |
| Secured loans - unpaid principal balance (or Principal) | \$ | 240,053 | \$ | 268,445 |
| Average secured loan | \$ | 2,581 | \$ | 2,440 |
| Average secured loan as percent of total secured loans |  | 1.08\% |  | 0.91\% |
| Average secured loan as percent of partners' capital |  | 0.87\% |  | 0.78\% |
| Largest secured loan | \$ | 37,923 | \$ | 37,923 |
| Largest secured loan as percent of total secured loans |  | 15.80\% |  | 14.13\% |
| Largest secured loan as percent of partners' capital |  | 12.76\% |  | 12.18\% |
| Largest secured loan as percent of total assets |  | 9.47\% |  | 9.45\% |
| Smallest secured loan | \$ | 79 | \$ | 67 |
| Smallest secured loan as percent of total secured loans |  | 0.03\% |  | 0.03\% |
| Smallest secured loan as percent of partners' capital |  | 0.03\% |  | 0.02\% |
| Smallest secured loan as percent of total assets |  | 0.02\% |  | 0.02\% |
| Number of counties where security is located (all California) |  | 28 |  | 28 |
| Largest percentage of secured loans in one county |  | 24.73\% |  | 30.05\% |
| Number of secured loans in foreclosure status |  | 8 |  | 9 |
| Secured loans in foreclosure - unpaid principal balance | \$ | 27,510 | \$ | 22,313 |
| Number of secured loans with an interest reserve |  | 1 |  | 1 |
| Interest reserves | \$ | 157 | \$ | 244 |
| Secured loans - interest rates range (fixed) |  | $5.00-11.00 \%$ |  | 5.00-11.00\% |

As of June 30, 2010, the partnership's largest loan, in the unpaid principal balance of $\$ 37,923,000$ (representing $15.80 \%$ of outstanding secured loans and $9.47 \%$ of partnership assets) was secured by a condominium/apartment complex located in Sacramento County, California. The loan bears interest at a rate of $9.25 \%$ and matured on July 1, 2010 (as extended from its prior maturity date of January 1, 2010). Negotiations regarding a possible further extension or other restructuring of this loan are pending. The borrower has remitted some partial payments in 2010, as the condominium/apartment complex approaches full occupancy. The loan was placed on nonaccrual status as of January 1, 2010.

Larger loans sometimes increase above $10 \%$ of the secured loan portfolio or partnership assets as these amounts decrease due to limited partner withdrawals and loan payoffs and due to restructuring of existing loans.

Secured loans had the lien positions presented in the following table (\$ in thousands).

First trust deeds
Second trust deeds
Third trust deeds
Total secured loans
Liens due other lenders at loan closing
Total debt

Appraised property value at loan closing
Percent of total debt to appraised values (LTV) at loan closing ${ }^{(1)}$

$63.81 \%$

December 31, 2009

| Loans | Principal |  | Percent |
| :---: | :---: | :---: | :---: |
| 59 | \$ | 126,702 | 47\% |
| 48 |  | 141,131 | 53 |
| 3 |  | 612 | 0 |
| 110 |  | 268,445 | 100\% |
|  |  | 291,912 |  |

$\$ \quad 560,357$
\$ 805,457
(1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in security property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any. Property values likely have changed, particularly over the last two years, and the portfolio's current loan to value ratio likely is higher than this historical ratio.

Secured loans summarized by property type of the collateral are presented in the following table (\$ in thousands).
Single family ${ }^{(2)}$
Multi-family
Commercial
Land $\quad \quad \quad$ Total secured loans

| June 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans |  | Pincipal | Percent | Loans |  | incipal | Percent |
| 73 | \$ | 175,722 | 73\% | 82 | \$ | 185,663 | 69\% |
| 6 |  | 8,563 | 4 | 7 |  | 11,411 | 4 |
| 13 |  | 55,221 | 23 | 20 |  | 70,538 | 26 |
| 1 |  | 547 | 0 | 1 |  | 833 | 1 |
| 93 | \$ | 240,053 | 100\% | 110 | \$ | 268,445 | 100\% |

(2) Single family properties include owner-occupied and non-owner occupied single family homes, condominium units and condominium complexes. From time to time, loan originations in one sector or property type become more active due to prevailing market conditions. The current concentration of the partnership's loan portfolio in condominium properties may pose additional or increased risks. Recovery of the condominium sector of the real estate market is generally expected to lag behind that of single-family residences. In addition, availability of financing for condominium properties has been, and will likely continue to be, constricted and more difficult to obtain than other properties types. As of June 30, 2010 and December 31, 2009, $\$ 149,548,000$ and $\$ 157,594,000$, respectively, of the partnership's loans were secured by condominium properties

Condominiums may create unique risks for the partnership that are not present for loans made on other types of properties. In the case of condominiums, a board of managers generally has discretion to make decisions affecting the condominium building, including regarding assessments to be paid by the unit owners, insurance to be maintained on the building, and the maintenance of that building, which may have an impact on the partnership loans that are secured by such condominium property.

Further, due to the nature of condominiums and a borrower's ownership interest therein, the partnership may have less flexibility in realizing on the collateral upon a default on the part of the borrower. Among other things, the partnership must consider the governing documents of the homeowners association and the state and local laws applicable to condominium units, which may require an owner to obtain a public report prior to the sale of the units.

Secured loans are scheduled to mature, as of June 30, 2010, as follows (\$ in thousands).

| Scheduled maturities | Loans | Principal |  | Percent |
| :---: | :---: | :---: | :---: | :---: |
| 2010 | 11 | \$ | 60,251 | 26\% |
| 2011 | 19 |  | 37,909 | 16 |
| 2012 | 19 |  | 57,213 | 24 |
| 2013 | 20 |  | 12,723 | 5 |
| 2014 | 5 |  | 950 | 0 |
| Thereafter | 9 |  | 4,995 | 2 |
| Total future maturities | 83 |  | 174,041 | 73 |
| Matured at June 30, 2010 | 10 |  | 66,012 | 27 |
| Total secured loans | 93 | \$ | 240,053 | 100\% |

It is the partnership's experience that loans may be repaid or refinanced before, at or after the contractual maturity date. On matured loans the partnership may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

Secured loans past maturity are summarized in the following table (\$ in thousands).

| Secured loans past maturity | June 30, 2010 |  | $\begin{gathered} \text { December } 31, \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Number of loans ${ }^{(3)}$ |  | 10 |  | 10 |
| Unpaid principal balance | \$ | 66,012 | \$ | 46,033 |
| Percent of loans |  | 27\% |  | 17.15\% |
| Advances |  | 5,309 |  | 2,930 |
| Accrued interest |  | 4,686 |  | 2,809 |

(3) The secured loans past maturity include 9 and 8 loans as of June 30, 2010 and December 31, 2009, respectively, that are also included in the secured loans more than 90 days delinquent shown in the table below.

Secured loans more than 90 days delinquent in interest payments and/or on nonaccrual status are summarized in the following table (\$ in thousands).

|  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Secure loans more than 90 days delinquent |  |  |  |  |
| Number of loans ${ }^{(4)}$ |  | 26 |  | 25 |
| Unpaid principal balance | \$ | 138,901 | \$ | 136,168 |
| Advances |  | 16,870 |  | 15,768 |
| Accrued interest |  | 11,535 |  | 9,871 |
| Secured loans in non-accrual status |  |  |  |  |
| Number of loans ${ }^{(4)}$ |  | 29 |  | 26 |
| Unpaid principal balance | \$ | 180,337 | \$ | 104,653 |
| Foregone interest, for the six months ended June 30, 2010 and for the year ended December 31, 2009 | \$ | 6,737 | \$ | 3,078 |

(4) Secured loans more than 90 days delinquent include 22 and 24 loans as of June 30, 2010 and December 31, 2009, respectively, are also included in the loans on nonaccrual status.

Loans designated as impaired and the allowance for loan losses are presented and discussed under the section entitled "Allowance for Losses" above.

The partnership held secured loans in the following locations (\$ in thousands).

|  | June 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | incipal | Percent | Loans |  | incipal | Percent |
| San Francisco Bay Area | 53 | \$ | 156,833 | 65\% | 69 | \$ | 185,732 | 69\% |
| Other Northern California | 17 |  | 57,113 | 24 | 18 |  | 57,200 | 21 |
| Southern California | 23 |  | 26,107 | 11 | 23 |  | 25,513 | 10 |
| Total secured loans | 93 | \$ | 240,053 | 100\% | 110 | \$ | 268,445 | 100\% |

The partnership also makes loans requiring periodic disbursements of funds. As of June 30, 2010, there were three such loans. These include loans for the ground up construction of buildings and loans for rehabilitation of existing structures. Interest on these loans is computed with the simple interest method and only on the amounts disbursed on a daily basis.

The status of the partnership's loans, which are periodically disbursed as of June 30, 2010, is set forth below (\$ in thousands).

|  | Com | ruct | Rehabilitation |  |
| :---: | :---: | :---: | :---: | :---: |
| Disbursed funds | \$ | - | \$ | 20,290 |
| Undisbursed funds | \$ | - | \$ | 478 |

"Construction loans" are determined by the management to be those loans made to borrowers for the construction of entirely new structures or dwellings, whether residential, commercial or multifamily properties. For each such construction loan, the partnership has approved a maximum balance for such loan; however, disbursements are made in phases throughout the construction process. As of June 30, 2010, the partnership had no commitments for construction loans. Upon project completion construction loans are reclassified as permanent loans. Funding of construction loans is limited to $10 \%$ of the loan portfolio.

The partnership also makes "rehabilitation loans," the proceeds of which are used to remodel, add to and/or rehabilitate an existing structure or dwelling, whether residential, commercial or multifamily properties and which, in the determination of management, are not construction loans. Many of these loans are for cosmetic refurbishment of both interiors and exteriors of existing condominiums. The refurbished units will then be sold to new owners, repaying the partnership's loan. As of June 30, 2010 , the partnership had $\$ 20,290,000$ in rehabilitation loans where $\$ 478,000$ remained to be disbursed for a combined total of $\$ 20,768,000$. While the partnership does not classify rehabilitation loans as construction loans, rehabilitation loans carry some of the same risks as construction loans. There is no limit on the amount of rehabilitation loans the partnership may make.

Larkin Property Company, LLC is rehabbing its property to complete the refurbishments of all the units that it intends to bring to market as Tenant in Common units. At June 30, 2010 approximately $\$ 450,000$ of work remained to be completed under existing construction contracts. The Larkin Property Company, LLC anticipates that it will enter into construction contracts in the approximate amount of $\$ 1,500,000$ to complete the remainder of the units in the third and fourth quarters of 2010.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not included as a smaller reporting company.

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

The partnership carried out an evaluation, under the supervision and with the participation of the general partners of the effectiveness of the design and operation of the partnership's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the general partners concluded the partnership's disclosure controls and procedures were effective.

## Changes to Internal Control Over Financial Reporting.

There have not been any changes in the partnership's internal control over financial reporting (as such term is defined in Rules 13a-15(f) under the Exchange Act) during the quarter ended March 31, 2010 that have materially affected, or are reasonably likely to materially affect, the partnership's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. Legal Proceedings

In the normal course of business, the partnership may become involved in various types of legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc., to enforce the provisions of the deeds of trust, collect the debt owed under the promissory notes, or to protect, or recoup its investment from the real property secured by the deeds of trust and resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions would typically be of any material importance. As of the date hereof, the partnership is not involved in any legal proceedings other than those that would be considered part of the normal course of business.

## ITEM 1A. Risk Factors

Not included as a smaller reporting company.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable.

## ITEM 3. Defaults Upon Senior Securities

Not Applicable.

ITEM 4. (Removed and Reserved)

ITEM 5. Other Information
None.

## ITEM 6. Exhibits

31.1 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.3 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.3 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

## REDWOOD MORTGAGE INVESTORS VIII

Signature
/S/ Michael R. Burwell
Michael R. Burwell
/S/ Michael R. Burwell
Michael R. Burwell

Title

General Partner

President of Gymno Corporation, (Principal Executive Officer); Director of Gymno Corporation Secretary/Treasurer of Gymno Corporation (Principal Financial and Accounting Officer)
/S/ Michael R. Burwell
Michael R. Burwell

President, Secretary/Treasurer of Redwood Mortgage Corp. (Principal
Financial and Accounting Officer);
Director of Redwood Mortgage Corp.

August 16, 2010
August 16, 2010
Date

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## GENERAL PARTNER CERTIFICATION

## I, Michael R. Burwell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors VIII, a California Limited Partnership (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the Registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's forth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Michael R. Burwell

Michael R. Burwell, General Partner

August 16, 2010

## PRESIDENT AND CHIEF FINANCIAL OFFICER CERTIFICATION

I, Michael R. Burwell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors VIII, a California Limited Partnership (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the Registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's forth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Michael R. Burwell
Michael R. Burwell, President, and
Chief Financial Officer of Gymno
Corporation, General Partner

August 16, 2010

## PRESIDENT'S CERTIFICATION

I, Michael R. Burwell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors VIII, a California Limited Partnership (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the Registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's forth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Michael R. Burwell
Michael R. Burwell, President,

General Partner

August 16, 2010

## CERTIFICATION PURSUANT TO

18 U.S.C SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors VIII (the "Partnership") on Form 10-Q for the period ended June 30, 2010 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), pursuant to 18 U.S.C. (S) 1350, as adopted pursuant to (S) 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, certify that to the best of my knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the partnership at the dates and for the periods indicated.

A signed original of this written statement required by Section 906 has been provided to Redwood Mortgage Investors VIII and will be retained by Redwood Mortgage Investors VIII and furnished to the Securities and Exchange Commission or its staff upon request.
/s/ Michael R. Burwell

Michael R. Burwell, General Partner
August 16, 2010

## CERTIFICATION PURSUANT TO <br> 18 U.S.C SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors VIII (the "Partnership") on Form 10-Q for the period ended June 30, 2010 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), pursuant to 18 U.S.C. (S) 1350, as adopted pursuant to (S) 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, certify that to the best of my knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the partnership at the dates and for the periods indicated.

A signed original of this written statement required by Section 906 has been provided to Redwood Mortgage Investors VIII and will be retained by Redwood Mortgage Investors VIII and furnished to the Securities and Exchange Commission or its staff upon request.
/s/ Michael R. Burwell

Michael R. Burwell, President, and
Chief Financial Officer of Gymno
Corporation, General Partner
August 16, 2010

## CERTIFICATION PURSUANT TO

18 U.S.C SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors VIII (the "Partnership") on Form 10-Q for the period ended June 30, 2010 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), pursuant to 18 U.S.C. (S) 1350, as adopted pursuant to (S) 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, certify that to the best of my knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the partnership at the dates and for the periods indicated.

A signed original of this written statement required by Section 906 has been provided to Redwood Mortgage Investors VIII and will be retained by Redwood Mortgage Investors VIII and furnished to the Securities and Exchange Commission or its staff upon request.
/s/ Michael R. Burwell

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[^0]:    Michael R. Burwell, President, Redwood Mortgage Corp., General Partner
    August 16, 2010

