

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

(Mark One)
☒ [X]

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2023

or

☐ [] **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 001-36769

FRP HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Florida

(State or other jurisdiction of
incorporation or organization)

47-2449198

(I.R.S. Employer Identification No.)

**200 W. Forsyth St., 7th Floor,
Jacksonville, FL**

(Address of principal executive offices)

32202

(Zip Code)

904-396-5733

(Registrant's telephone number, including area code)

| Title of each class | Trading Symbol | Name of each exchange on which registered |
|-------------------------------|-----------------------|--|
| Common Stock, \$.10 par value | FRPH | NASDAQ |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ [x] No ☐ []

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ [x] No ☐ []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ []

Accelerated filer ☐ []

Non-accelerated filer ☒ [x]

Smaller reporting company ☒ [x]

Emerging growth company ☐ []

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐ []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ [] No ☒ [x]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Common Stock, \$.10 par value per share

Outstanding at August 9, 2023

9,495,673 shares

FRP HOLDINGS, INC.
FORM 10-Q
QUARTER ENDED JUNE 30, 2023

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Preliminary Note Regarding Forward-Looking Statements.

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by us, contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words or phrases “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “would,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions identify forward-looking statements. Such statements reflect management’s current views with respect to financial results related to future events and are based on assumptions and expectations that may not be realized and are inherently subject to risks and uncertainties, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, financial or otherwise, may differ, perhaps materially, from the results discussed in the forward-looking statements. Risk factors discussed in Item 1A of this Form 10-Q and other factors that might cause differences, some of which could be material, include, but are not limited to: the possibility that we may be unable to find appropriate investment opportunities; levels of construction activity in the markets served by our mining properties; demand for flexible warehouse/office facilities in the Baltimore-Washington-Northern Virginia area; demand for apartments in Washington D.C. and Greenville, South Carolina; our ability to obtain zoning and entitlements necessary for property development; the impact of lending and capital market conditions on our liquidity, our ability to finance projects or repay our debt; general real estate investment and development risks; vacancies in our properties; risks associated with developing and managing properties in partnership with others; competition; our ability to renew leases or re-lease spaces as leases expire; illiquidity of real estate investments; bankruptcy or defaults of tenants; the impact of restrictions imposed by our credit facility; the level and volatility of interest rates; environmental liabilities; inflation risks; cyber security risks; as well as other risks listed from time to time in our SEC filings, including but not limited to, our annual and quarterly reports. We have no obligation to revise or update any forward-looking statements, other than as imposed by law, as a result of future events or new information. Readers are cautioned not to place undue reliance on such forward-looking statements. Additional information regarding these and other risk factors may be found in the Company’s other filings made from time to time with the Securities and Exchange Commission.

PART I. FINANCIAL INFORMATION, ITEM 1. FINANCIAL STATEMENTS
FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Unaudited) (In thousands, except share data)

| | June 30, 2023 | December 31, 2022 |
|--|---------------|-------------------|
| Assets: | | |
| Real estate investments at cost: | | |
| Land | \$ 141,578 | 141,579 |
| Buildings and improvements | 282,070 | 270,579 |
| Projects under construction | 2,667 | 12,208 |
| Total investments in properties | 426,315 | 424,366 |
| Less accumulated depreciation and depletion | 62,720 | 57,208 |
| Net investments in properties | 363,595 | 367,158 |
| Real estate held for investment, at cost | 10,392 | 10,182 |
| Investments in joint ventures | 152,587 | 140,525 |
| Net real estate investments | 526,574 | 517,865 |
| Cash and cash equivalents | 166,537 | 177,497 |
| Cash held in escrow | 823 | 797 |
| Accounts receivable, net | 1,472 | 1,166 |
| Unrealized rents | 1,299 | 856 |
| Deferred costs | 2,620 | 2,343 |
| Other assets | 571 | 560 |
| Total assets | \$ 699,896 | 701,084 |
| Liabilities: | | |
| Secured notes payable | \$ 178,631 | 178,557 |
| Accounts payable and accrued liabilities | 3,153 | 5,971 |
| Other liabilities | 1,886 | 1,886 |
| Federal and state income taxes payable | 186 | 18 |
| Deferred revenue | 891 | 259 |
| Deferred income taxes | 67,903 | 67,960 |
| Deferred compensation | 1,381 | 1,354 |
| Tenant security deposits | 873 | 868 |
| Total liabilities | 254,904 | 256,873 |
| Commitments and contingencies | | |
| Equity: | | |
| Common stock, \$.10 par value | | |
| 25,000,000 shares authorized, | | |
| 9,495,673 and 9,459,686 shares issued | | |
| and outstanding, respectively | 950 | 946 |
| Capital in excess of par value | 67,028 | 65,158 |
| Retained earnings | 342,610 | 342,317 |
| Accumulated other comprehensive income (loss), net | (712) | (1,276) |
| Total shareholders' equity | 409,876 | 407,145 |
| Noncontrolling interest | 35,116 | 37,066 |
| Total equity | 444,992 | 444,211 |
| Total liabilities and equity | \$ 699,896 | 701,084 |

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands except per share amounts)
(Unaudited)

| | THREE MONTHS ENDED JUNE 30, | | SIX MONTHS ENDED JUNE 30, | |
|---|--------------------------------|------------|------------------------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| Revenues: | | | | |
| Lease revenue | \$ 7,432 | 6,745 | 14,264 | 13,027 |
| Mining lands lease revenue | 3,264 | 2,883 | 6,546 | 5,308 |
| Total Revenues | 10,696 | 9,628 | 20,810 | 18,335 |
| Cost of operations: | | | | |
| Depreciation, depletion and amortization | 2,819 | 2,868 | 5,599 | 5,766 |
| Operating expenses | 1,822 | 1,541 | 3,562 | 3,349 |
| Property taxes | 879 | 1,041 | 1,826 | 2,069 |
| Management company indirect | 1,040 | 805 | 1,879 | 1,579 |
| Corporate expenses (Note 4 Related Party) | 1,369 | 1,307 | 2,323 | 2,142 |
| Total cost of operations | 7,929 | 7,562 | 15,189 | 14,905 |
| Total operating profit | 2,767 | 2,066 | 5,621 | 3,430 |
| Net investment income | 3,125 | 1,120 | 5,507 | 2,018 |
| Interest expense | (1,129) | (739) | (2,135) | (1,477) |
| Equity in loss of joint ventures | (4,047) | (1,766) | (7,672) | (3,370) |
| Gain (loss) on sale of real estate | (2) | — | 8 | 733 |
| Income before income taxes | 714 | 681 | 1,329 | 1,334 |
| Provision for income taxes | 222 | 99 | 431 | 348 |
| Net income | 492 | 582 | 898 | 986 |
| Loss attributable to noncontrolling interest | (106) | (75) | (265) | (343) |
| Net income attributable to the Company | <u>\$ 598</u> | <u>657</u> | <u>1,163</u> | <u>1,329</u> |
| Earnings per common share: | | | | |
| Net income attributable to the Company- | | | | |
| Basic | \$ 0.06 | 0.07 | 0.12 | 0.14 |
| Diluted | \$ 0.06 | 0.07 | 0.12 | 0.14 |
| Number of shares (in thousands) used in computing: | | | | |
| -basic earnings per common share | 9,432 | 9,384 | 9,424 | 9,375 |
| -diluted earnings per common share | 9,466 | 9,424 | 9,463 | 9,416 |

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands except per share amounts)
(Unaudited)

| | THREE MONTHS ENDED JUNE 30, | | SIX MONTHS ENDED JUNE 30, | |
|---|--------------------------------|------------|------------------------------|------------|
| | 2023 | 2022 | 2023 | 2022 |
| Net income | \$ 492 | 582 | 898 | 986 |
| Other comprehensive income (loss) net of tax: | | | | |
| Unrealized gain/(loss) on investments, net of income tax effect of \$76, \$(133), \$215 and \$(448) | 206 | (359) | 580 | (1,209) |
| Minimum pension liability, net of income tax effect of \$(5), \$0, \$(5) and \$0 | (16) | — | (16) | — |
| Comprehensive income (loss) | \$ 682 | 223 | 1,462 | (223) |
| Less comp. income (loss) attributable to Noncontrolling interest | \$ (106) | (75) | (265) | (343) |
| Comprehensive income attributable to the Company | <u>\$ 788</u> | <u>298</u> | <u>1,727</u> | <u>120</u> |

See accompanying notes

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
SIX MONTHS ENDED JUNE 30, 2023 AND 2022
(In thousands) (Unaudited)

| | <u>2023</u> | <u>2022</u> |
|--|-------------------|----------------|
| Cash flows from operating activities: | | |
| Net income | \$ 898 | 986 |
| Adjustments to reconcile net income to net cash provided by continuing operating activities: | | |
| Depreciation, depletion and amortization | 5,724 | 5,890 |
| Deferred income taxes | (57) | 133 |
| Equity in loss of joint ventures | 7,672 | 3,370 |
| Gain on sale of equipment and property | (15) | (733) |
| Stock-based compensation | 1,201 | 1,026 |
| Net changes in operating assets and liabilities: | | |
| Accounts receivable | (306) | (630) |
| Deferred costs and other assets | (278) | (1,294) |
| Accounts payable and accrued liabilities | (2,186) | (1,468) |
| Income taxes payable and receivable | 168 | 1,501 |
| Other long-term liabilities | 32 | 26 |
| Net cash provided by operating activities | <u>12,853</u> | <u>8,807</u> |
| Cash flows from investing activities: | | |
| Investments in properties | (2,185) | (17,411) |
| Investments in joint ventures | (26,634) | (4,261) |
| Return of capital from investments in joint ventures | 6,897 | 6,677 |
| Proceeds from sales of investments available for sale | — | 4,317 |
| Proceeds from the sale of assets | 17 | 741 |
| Cash held in escrow | (26) | (13) |
| Net cash used in investing activities | <u>(21,931)</u> | <u>(9,950)</u> |
| Cash flows from financing activities: | | |
| Distribution to noncontrolling interest | (1,685) | (1,349) |
| Repurchase of company stock | (1,000) | — |
| Exercise of employee stock options | 803 | 233 |
| Net cash used in financing activities | <u>(1,882)</u> | <u>(1,116)</u> |
| Net decrease in cash and cash equivalents | (10,960) | (2,259) |
| Cash and cash equivalents at beginning of year | <u>177,497</u> | <u>161,521</u> |
| Cash and cash equivalents at end of the period | <u>\$ 166,537</u> | <u>159,262</u> |
| Supplemental disclosure of cash flow information: | | |
| Cash paid (received) during the period for: | | |
| Interest | 2,133 | 1,475 |
| Income taxes | 530 | (1,734) |

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
THREE AND SIX MONTHS ENDED JUNE 30, 2023 AND 2022
(In thousands, except share amounts) (Unaudited)

| | Common Stock | | Capital in | Retained | Accumulated | Total | Non- | Total |
|---|------------------|---------------|------------------------|-------------------|---|-----------------------------|-------------------------|-------------------|
| | Shares | Amount | Excess of Par Value | Earnings | Other Comp- rehensive Income (loss), net | Share holders' Equity | Controlling Interest | Equity |
| Balance at April 1, 2023 | 9,503,633 | \$ 950 | \$ 66,281 | \$ 342,882 | \$ (902) | \$409,211 | \$ 35,974 | \$ 445,185 |
| Stock option grant compensation | — | — | 16 | — | — | 16 | — | 16 |
| Restricted stock compensation | — | — | 261 | — | — | 261 | — | 261 |
| Shares purchased and cancelled | (18,340) | (1) | (129) | (870) | — | (1,000) | — | (1,000) |
| Shares granted to Directors | 10,380 | 1 | 599 | — | — | 600 | — | 600 |
| Net income | — | — | — | 598 | — | 598 | (106) | 492 |
| Distributions to partners | — | — | — | — | — | — | (752) | (752) |
| Minimum pension liability, net | — | — | — | — | (16) | (16) | — | (16) |
| Unrealized gain on investment, net | — | — | — | — | 206 | 206 | — | 206 |
| Balance at June 30, 2023 | <u>9,495,673</u> | <u>\$ 950</u> | <u>\$ 67,028</u> | <u>\$ 342,610</u> | <u>\$ (712)</u> | <u>\$409,876</u> | <u>\$ 35,116</u> | <u>\$ 444,992</u> |
| Balance at January 1, 2023 | 9,459,686 | \$ 946 | \$ 65,158 | \$ 342,317 | \$ (1,276) | \$407,145 | \$ 37,066 | \$ 444,211 |
| Exercise of stock options | 17,735 | 2 | 801 | — | — | 803 | — | 803 |
| Stock option grant compensation | — | — | 33 | — | — | 33 | — | 33 |
| Restricted stock compensation | — | — | 518 | — | — | 518 | — | 518 |
| Shares granted to Employees | 928 | — | 50 | — | — | 50 | — | 50 |
| Restricted stock award | 25,284 | 2 | (2) | — | — | — | — | — |
| Shares purchased and cancelled | (18,340) | (1) | (129) | (870) | — | (1,000) | — | (1,000) |
| Shares granted to Directors | 10,380 | 1 | 599 | — | — | 600 | — | 600 |
| Net income | — | — | — | 1,163 | — | 1,163 | (265) | 898 |
| Distributions to partners | — | — | — | — | — | — | (1,685) | (1,685) |
| Minimum pension liability, net | — | — | — | — | (16) | (16) | — | (16) |
| Unrealized loss on investment, net | — | — | — | — | 580 | 580 | — | 580 |
| Balance at June 30, 2023 | <u>9,495,673</u> | <u>\$ 950</u> | <u>\$ 67,028</u> | <u>\$ 342,610</u> | <u>\$ (712)</u> | <u>\$409,876</u> | <u>\$ 35,116</u> | <u>\$ 444,992</u> |
| Balance at April 1, 2022 | 9,431,994 | \$ 943 | \$ 57,812 | \$ 338,424 | \$ (737) | \$396,442 | \$ 27,788 | \$ 424,230 |
| Stock option grant compensation | — | — | 17 | — | — | 17 | — | 17 |
| Restricted stock compensation | — | — | 162 | — | — | 162 | — | 162 |
| Shares granted to Directors | 11,232 | 1 | 649 | — | — | 650 | — | 650 |
| Exercise of stock options | 11,870 | 1 | 232 | — | — | 233 | — | 233 |
| Net income | — | — | — | 657 | — | 657 | (75) | 582 |
| Distributions to partners | — | — | — | — | — | — | (578) | (578) |
| Unrealized loss on investment, net | — | — | — | — | (359) | (359) | — | (359) |
| Balance at June 30, 2022 | <u>9,455,096</u> | <u>\$ 945</u> | <u>\$ 58,872</u> | <u>\$ 339,081</u> | <u>\$ (1,096)</u> | <u>\$397,802</u> | <u>\$ 27,135</u> | <u>\$ 424,937</u> |
| Balance at January 1, 2022 | 9,411,028 | \$ 941 | \$ 57,617 | \$ 337,752 | \$ 113 | \$396,423 | \$ 28,827 | \$ 425,250 |
| Stock option grant compensation | — | — | 34 | — | — | 34 | — | 34 |
| Restricted stock compensation | — | — | 292 | — | — | 292 | — | 292 |
| Shares granted to Employees | 865 | — | 50 | — | — | 50 | — | 50 |
| Restricted stock award | 21,464 | 2 | (2) | — | — | — | — | — |
| Shares granted to Directors | 11,232 | 1 | 649 | — | — | 650 | — | 650 |
| Forfeiture of restricted stock award | (1,363) | — | — | — | — | — | — | — |
| Exercise of stock options | 11,870 | 1 | 232 | — | — | 233 | — | 233 |
| Net income | — | — | — | 1,329 | — | 1,329 | (343) | 986 |
| Distributions to partners | — | — | — | — | — | — | (1,349) | (1,349) |
| Unrealized loss on investment, net | — | — | — | — | (1,209) | (1,209) | — | (1,209) |
| Balance at June 30, 2022 | <u>9,455,096</u> | <u>\$ 945</u> | <u>\$ 58,872</u> | <u>\$ 339,081</u> | <u>\$ (1,096)</u> | <u>\$397,802</u> | <u>\$ 27,135</u> | <u>\$ 424,937</u> |

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023
(Unaudited)

(1) Description of Business and Basis of Presentation.

FRP Holdings, Inc. is a holding company engaged in the investment and development of real estate, namely (i) leasing and management of industrial and commercial properties owned by The Company, (ii) leasing and management of mining royalty land owned by The Company, (iii) real property acquisition, entitlement, development and construction primarily for apartment, retail, warehouse, and office, (iv) management of mixed use residential/retail properties owned through our joint ventures.

The accompanying consolidated financial statements include the accounts of FRP Holdings, Inc. (the “Company” or “FRP”) inclusive of our operating real estate subsidiaries, FRP Development Corp. (“Development”), Florida Rock Properties, Inc. (“Properties”), Riverfront Investment Partners I, LLC, and Riverfront Investment Partners II, LLC. Our investments accounted for under the equity method of accounting are detailed in Note 11. Our ownership of Riverfront Investment Partners I, LLC and Riverfront Investment Partners II, LLC includes a non-controlling interest representing the ownership of our partner.

These statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions to Form 10-Q and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (primarily consisting of normal recurring accruals) considered necessary for a fair statement of the results for the interim periods have been included. Operating results for the six months ended June 30, 2023 are not necessarily indicative of the results that may be expected for the year ending December 31, 2023. The accompanying consolidated financial statements and the information included under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Form 10-K for the year ended December 31, 2022.

(2) Recently Issued Accounting Standards.

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016 - 13, "Financial Instruments - Credit Losses," which introduced new guidance for an approach based on expected losses to estimate credit losses on certain types of financial instruments. This standard was effective for the Company as of January 1, 2023. There was no impact on our financial statements at adoption.

(3) Business Segments.

The Company is reporting its financial performance based on four reportable segments, Asset Management, Mining Royalty Lands, Development and Stabilized Joint Venture, as described below.

The Asset Management Segment owns, leases and manages in-service commercial properties wholly owned by the Company. Currently this includes nine warehouses in two business parks, an office building partially occupied by the Company, and two ground leases.

Our Mining Royalty Lands segment owns several properties totaling approximately 16,650 acres currently under lease for mining rents or royalties (this does not include the 4,280 acres owned in our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia.

Through our Development segment, we own and are continuously assessing the highest and best use of several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all of our non-

income producing lands into income production through (i) an orderly process of constructing new buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will form joint ventures on new developments of land not previously owned by the Company.

The Stabilized Joint Venture segment includes joint ventures which own, lease and manage buildings that have met our initial lease-up criteria. Two of our joint ventures in the segment, Riverfront Investment Partners I, LLC (“Dock 79”) and Riverfront Investment Partners II, LLC (“The Maren”) are consolidated. The ownership of Dock 79 and The Maren attributable to our partners are reflected on our consolidated balance sheet as a noncontrolling interest. Such noncontrolling interests are reported on the Consolidated Balance Sheets within equity but separately from shareholders' equity. On the Consolidated Statements of Income, all of the revenues and expenses from Dock 79 and The Maren are reported in net income, including both the amounts attributable to the Company and the noncontrolling interest. The amounts of consolidated net income attributable to the noncontrolling interest is clearly identified on the accompanying Consolidated Statements of Income.

Operating results and certain other financial data for the Company’s business segments are as follows (in thousands):

| | Three Months ended June 30, | | Six Months ended June 30, | |
|--|--------------------------------|----------------|------------------------------|----------------|
| | 2023 | 2022 | 2023 | 2022 |
| Revenues: | | | | |
| Asset management | \$ 1,420 | 912 | 2,490 | 1,751 |
| Mining royalty lands | 3,264 | 2,883 | 6,546 | 5,308 |
| Development | 467 | 408 | 953 | 791 |
| Stabilized Joint Venture | 5,545 | 5,425 | 10,821 | 10,485 |
| | <u>10,696</u> | <u>9,628</u> | <u>20,810</u> | <u>18,335</u> |
| Operating profit (loss): | | | | |
| Before corporate expenses: | | | | |
| Asset management | \$ 681 | 419 | 1,158 | 711 |
| Mining royalty lands | 2,886 | 2,498 | 5,783 | 4,681 |
| Development | (472) | (581) | (933) | (1,299) |
| Stabilized Joint Venture | 1,041 | 1,037 | 1,936 | 1,479 |
| Operating profit before corporate expenses | 4,136 | 3,373 | 7,944 | 5,572 |
| Corporate expenses: | | | | |
| Allocated to asset management | (271) | (225) | (453) | (369) |
| Allocated to mining royalty lands | (154) | (148) | (261) | (242) |
| Allocated to development | (815) | (816) | (1,389) | (1,337) |
| Allocated to stabilized joint venture | (129) | (118) | (220) | (194) |
| Total corporate expenses | <u>(1,369)</u> | <u>(1,307)</u> | <u>(2,323)</u> | <u>(2,142)</u> |
| | <u>\$ 2,767</u> | <u>2,066</u> | <u>5,621</u> | <u>3,430</u> |
| Interest expense | \$ 1,129 | 739 | 2,135 | 1,477 |
| Depreciation, depletion and amortization: | | | | |
| Asset management | \$ 359 | 230 | 637 | 464 |
| Mining royalty lands | 151 | 189 | 334 | 244 |
| Development | 41 | 47 | 96 | 92 |
| Stabilized Joint Venture | 2,268 | 2,402 | 4,532 | 4,966 |
| | <u>\$ 2,819</u> | <u>2,868</u> | <u>5,599</u> | <u>5,766</u> |
| Capital expenditures: | | | | |
| Asset management | \$ 65 | 145 | 545 | 595 |
| Mining royalty lands | — | 11,126 | — | 11,217 |
| Development | 867 | 2,426 | 1,461 | 5,379 |
| Stabilized Joint Venture | 47 | 78 | 179 | 220 |
| | <u>\$ 979</u> | <u>13,775</u> | <u>2,185</u> | <u>17,411</u> |

| | June 30, 2023 | December 31, 2022 |
|------------------------------|-------------------|----------------------|
| Identifiable net assets | | |
| Asset management | \$ 39,093 | 26,053 |
| Mining royalty lands | 48,324 | 48,494 |
| Development | 190,350 | 188,834 |
| Stabilized Joint Venture | 253,176 | 257,535 |
| Cash items | 167,360 | 178,294 |
| Unallocated corporate assets | 1,593 | 1,874 |
| | <u>\$ 699,896</u> | <u>701,084</u> |

(4) Related Party Transactions.

The Company is a party to an Administrative Services Agreement which resulted from our January 30, 2015 spin-off of Patriot Transportation Holding, Inc. (Patriot). The Administrative Services Agreement sets forth the terms on which Patriot will provide to FRP certain services that were shared prior to the Spin-off, including the services of certain shared executive officers. The boards of the respective companies amended and extended this agreement for one year effective April 1, 2023.

The consolidated statements of income reflect charges and/or allocation from Patriot for these services of \$226,000 and \$224,000 for the three months ended June 30, 2023 and 2022 and \$451,000 and \$447,000 for the six months ended June 30, 2023 and 2022, respectively. These charges are reflected as part of corporate expenses.

To determine these allocations between FRP and Patriot as set forth in the Administrative Services Agreement, we employ an allocation method to allocate said expenses and thus we believe that the allocations to FRP are a reasonable approximation of the costs related to FRP's operations, but any such related-party transactions cannot be presumed to be carried out on an arm's-length basis.

(5) Long-Term Debt.

The Company's outstanding debt, net of unamortized debt issuance costs, consisted of the following (in thousands):

| | June 30, 2023 | December 31, 2022 |
|--|-------------------|----------------------|
| Fixed rate mortgage loans, 3.03% interest only, matures 4/1/2033 | \$ 180,070 | 180,070 |
| Unamortized debt issuance costs | (1,439) | (1,513) |
| Credit agreement | — | — |
| | <u>\$ 178,631</u> | <u>178,557</u> |

On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. ("Wells Fargo"), effective February 6, 2019. The Credit Agreement modifies the Company's prior Credit Agreement with Wells Fargo dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement through June 30, 2023 was a maximum of 1.50% over Daily 1-Month LIBOR, which may be reduced quarterly to 1.25% or 1.0% over Daily 1-Month LIBOR if the Company met a specified ratio of consolidated debt to consolidated total capital, as defined which excludes FRP Riverfront. Starting July 1, 2023 the interest rate was .25% to 1.0% over the Federal Funds rate depending on the same ratio. A commitment fee of 0.25% per annum is

payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The Credit Agreement contains certain conditions, affirmative financial covenants and negative covenants. As of June 30, 2023, there was no debt outstanding on this revolver, \$432,000 outstanding under letters of credit and \$19,568,000 available for borrowing. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The letter of credit fee is 1% and applicable interest rate would have been 6.193% on June 30, 2023. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of June 30, 2023, these covenants would have limited our ability to pay dividends to a maximum of \$249 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Debt cost amortization of \$37,000 was recorded during the three months ended June 30, 2023 and 2022 and \$74,000 was recorded during the six months ended June 30, 2023 and 2022. During the three months ended June 30, 2023 and 2022 the Company capitalized interest costs of \$283,000 and \$672,000, respectively. During the six months ended June 30, 2023 and June 30, 2022 the Company capitalized interest costs of \$689,000 and \$1,346,000, respectively.

The Company was in compliance with all debt covenants as of June 30, 2023.

(6) Earnings per Share.

The following details the computations of the basic and diluted earnings per common share (in thousands, except per share amounts):

| | Three Months ended June 30, | | Six Months ended June 30, | |
|--|--------------------------------|--------------|------------------------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| Weighted average common shares outstanding during the period – shares used for basic earnings per common share | 9,432 | 9,384 | 9,424 | 9,375 |
| Common shares issuable under share based payment plans which are potentially dilutive | <u>34</u> | <u>40</u> | <u>39</u> | <u>41</u> |
| Common shares used for diluted earnings per common share | <u>9,466</u> | <u>9,424</u> | <u>9,463</u> | <u>9,416</u> |
| Net income attributable to the Company | \$ 598 | 657 | 1,163 | 1,329 |
| Earnings per common share: | | | | |
| -basic | \$ 0.06 | 0.07 | 0.12 | 0.14 |
| -diluted | \$ 0.06 | 0.07 | 0.12 | 0.14 |

For the three and six months ended June 30, 2023, the Company did not have any outstanding anti-dilutive stock options. For the three and six months ended June 30, 2022, the Company did not have any outstanding anti-dilutive stock options.

During the first six months of 2023 the Company repurchased 18,340 shares at an average cost of \$54.52.

(7) Stock-Based Compensation Plans.

The Company has two Stock Option Plans (the 2006 Stock Incentive Plan and the 2016 Equity Incentive Option Plan) under which options for shares of common stock were granted to directors, officers and key employees. The 2016 plan permits the grant of stock options, stock appreciation rights, restricted stock awards, restricted stock units, or stock awards. The options awarded under the plans have similar characteristics. All stock options are non-qualified and expire ten years from the date of grant. Stock based compensation awarded to directors, officers and employees are exercisable immediately or become exercisable in cumulative installments of 20% or 25% at the end of each year following the date of grant. When stock options are exercised, the Company issues new shares after receipt of exercise proceeds and taxes due, if any, from the grantee.

The Company utilizes the Black-Scholes valuation model for estimating fair value of stock compensation for options awarded to officers and employees. Each grant is evaluated based upon assumptions at the time of grant. The assumptions were no dividend yield, expected volatility between 31.5% and 41.2%, risk-free interest rate of 2.0% to 2.9% and expected life of 5.0 to 7.0 years.

The dividend yield of zero is based on the fact that the Company does not pay cash dividends and has no present intention to pay cash dividends. Expected volatility is estimated based on the Company's historical experience over a period equivalent to the expected life in years. The risk-free interest rate is based on the U.S. Treasury constant maturity interest rate at the date of grant with a term consistent with the expected life of the options granted. The expected life calculation is based on the observed and expected time to exercise options by the employees.

In January 2023, 7,980 shares of restricted stock were granted to employees that will vest over the next four years. In January 2023, 15,032 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2023, 2,272 shares of restricted stock were granted to employees under the terms of the 2021 long-term incentive plan. In January 2022, 7,448 shares of restricted stock were granted to employees that will vest over the next four years. In January 2022, 14,016 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2023 and March 2022, 928 and 865 shares of stock, respectively, were granted to employees. The number of common shares available for future issuance was 343,912 at June 30, 2023.

The Company recorded the following stock compensation expense in its consolidated statements of income (in thousands):

| | Three Months ended June 30, | | Six Months ended June 30, | |
|-----------------------------|--------------------------------|------------|------------------------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| Stock option grants | \$ 16 | 17 | 33 | 34 |
| Restricted stock awards | 261 | 162 | 518 | 292 |
| Employee stock grant | — | — | 50 | 50 |
| Annual director stock award | 600 | 650 | 600 | 650 |
| | <u>\$ 877</u> | <u>829</u> | <u>1,201</u> | <u>1,026</u> |

A summary of changes in outstanding options is presented below (in thousands, except share and per share amounts):

| Options | Number Of Shares | Weighted Average Exercise Price | Weighted Average Remaining Term (yrs) | Weighted Average Grant Date Fair Value(000's) |
|---|------------------------|--|--|--|
| Outstanding at January 1, 2023 | 88,295 | \$ 40.33 | 4.4 | \$ 1,271 |
| Exercised | <u>(17,735)</u> | \$ 45.27 | | \$ <u>(190)</u> |
| Outstanding at June 30, 2023 | 70,560 | \$ 39.09 | 3.6 | \$ 1,081 |
| Exercisable at June 30, 2023 | 66,570 | \$ 38.68 | 3.5 | \$ 1,015 |
| Vested during six months ended June 30, 2023 | — | | | \$ — |

The aggregate intrinsic value of exercisable in-the-money options was \$1,258,000 and the aggregate intrinsic value of outstanding in-the-money options was \$1,304,000 based on the market closing price of \$57.57 on June 30, 2023 less exercise prices.

The unrecognized compensation cost of options granted to FRP employees but not yet vested as of June 30, 2023 was \$27,000, which is expected to be recognized over a weighted-average period of .4 years.

A summary of changes in restricted stock awards is presented below (in thousands, except share and per share amounts):

| Restricted stock | Number Of Shares | Weighted Average Grant Date Fair Value | Weighted Average Remaining Term (yrs) | Weighted Average Grant Date Fair Value(000's) |
|----------------------------------|------------------------|---|--|--|
| Non-vested at January 1, 2023 | 50,496 | \$ 50.42 | 3.0 | \$ 2,546 |
| Time-based awards granted | 7,980 | 53.86 | | 430 |
| Performance-based awards granted | 17,304 | 53.92 | | 933 |
| Vested | <u>(6,211)</u> | <u>46.49</u> | | <u>(289)</u> |
| Non-vested at June 30, 2023 | 69,569 | \$ 52.03 | 3.1 | \$ 3,620 |

Total unrecognized compensation cost of restricted stock granted but not yet vested as of June 30, 2023 was \$2,981,000 which is expected to be recognized over a weighted-average period of 3.3 years.

(8) Contingent Liabilities.

The Company may be involved in litigation on a number of matters and is subject to certain claims which arise in the normal course of business. The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage. In the opinion of management, none of these matters are expected to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

The Company is subject to numerous environmental laws and regulations. The Company believes that the ultimate disposition of currently known environmental matters will not have a material effect on its financial position, liquidity, or operations. The Company can give no assurance that previous environmental studies with respect to its properties

have revealed all potential environmental contaminants; that any previous owner, occupant or tenant did not create any material environmental condition not known to the Company; that the current environmental condition of the properties will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; and that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to the Company.

As of June 30, 2023, there was \$432,000 outstanding under letters of credit. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development.

The Company and MRP guaranteed \$26 million of the construction loan on the Bryant Street Partnerships in exchange for a 1% lower interest rate. The Company and MRP have a side agreement limiting the Company's guarantee to its proportionate ownership. The value of the guarantee was calculated at \$1.9 million based on the present value of the 1% interest savings over the anticipated 48-month term. This amount is included as part of the Company's investment basis and is amortized to expense over the 48 months. The Company will evaluate the guarantee liability based upon the success of the project and assuming no payments are made under the guarantee the Company will have a gain for \$1.9 million when the loan is paid in full. Borrower may prepay a portion of the unpaid principal to satisfy such tests.

(9) Concentrations.

The mining royalty lands segment has a total of five tenants currently leasing mining locations and one lessee that accounted for 25.3% of the Company's consolidated revenues during the six months ended June 30, 2023, and \$599,000 of accounts receivable at June 30, 2023. The termination of these lessees' underlying leases could have a material adverse effect on the Company. The Company places its cash and cash equivalents with Wells Fargo Bank and First Horizon Bank. At times, such amounts may exceed FDIC limits.

(10) Fair Value Measurements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 means the use of quoted prices in active markets for identical assets or liabilities. Level 2 means the use of values that are derived principally from or corroborated by observable market data. Level 3 means the use of inputs are those that are unobservable and significant to the overall fair value measurement.

At June 30, 2023, the Company was invested in U.S. Treasury notes valued at \$151,861,000 maturing in 2023 through early 2024. The unrealized loss on these investments of \$1,108,000 was recorded as part of comprehensive income and based on the estimated market value by Wells Fargo Bank, N.A. (Level 1).

At June 30, 2023 and December 31, 2022, the carrying amount reported in the consolidated balance sheets for cash and cash equivalents including U.S. Treasury notes was adjusted to fair value as described above.

The fair values of the Company's other mortgage notes payable were estimated based on current rates available to the Company for debt of the same remaining maturities. At June 30, 2023, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$145,128,000, respectively. At June 30, 2022, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$152,988,000, respectively.

(11) Investments in Joint Ventures.

The Company has investments in joint ventures, primarily with other real estate developers. Joint ventures where FRP is not the primary beneficiary are reflected in the line "Investment in joint ventures" on the balance sheet and "Equity in loss of joint ventures" on the income statement. The assets of these joint ventures are restricted to use by the joint ventures and their obligations can only be settled by their assets or additional contributions by the partners.

The following table summarizes the Company's investments in unconsolidated joint ventures (in thousands):

| | Common Ownership | Total Investment | Total Assets of The Partnership | Profit (Loss) Of the Partnership | The Company's Share of Profit (Loss) of the Partnership |
|----------------------------|---------------------|---------------------|------------------------------------|-------------------------------------|---|
| As of June 30, 2023 | | | | | |
| Brooksville Quarry, LLC | 50.00% | \$ 7,496 | 14,367 | (48) | (24) |
| BC FRP Realty, LLC | 50.00% | 5,180 | 21,959 | (350) | (175) |
| Buzzard Point Sponsor, LLC | 50.00% | 2,150 | 4,300 | — | — |
| Bryant Street Partnerships | 61.36% | 61,448 | 196,532 | (5,296) | (3,348) |
| Lending ventures | | 22,033 | 11,448 | — | — |
| Estero Partnership | 16.00% | 3,600 | 38,541 | — | — |
| Verge Partnership | 61.37% | 38,626 | 132,101 | (5,383) | (3,303) |
| Greenville Partnerships | 40.00% | 12,054 | 98,683 | (2,056) | (822) |
| Total | | <u>\$ 152,587</u> | <u>517,931</u> | <u>(13,133)</u> | <u>(7,672)</u> |

| | Common Ownership | Total Investment | Total Assets of The Partnership | Profit (Loss) Of the Partnership | The Company's Share of Profit (Loss) of the Partnership |
|----------------------------|---------------------|---------------------|------------------------------------|-------------------------------------|---|
| As of December 31, 2022 | | | | | |
| Brooksville Quarry, LLC | 50.00% | \$ 7,522 | 14,374 | (84) | (42) |
| BC FRP Realty, LLC | 50.00% | 5,453 | 21,825 | (358) | (175) |
| Buzzard Point Sponsor, LLC | 50.00% | 1,453 | 2,906 | — | — |
| Bryant Street Partnerships | 61.36% | 55,561 | 199,774 | (10,339) | (6,829) |
| Lending ventures | | 16,476 | 5,577 | — | — |
| DST Hickory Creek | 26.65% | — | — | 10,960 | 3,164 |
| Estero Partnership | 16.00% | 3,600 | 38,505 | — | — |
| Verge Partnership | 61.37% | 38,471 | 131,128 | (1,841) | (1,129) |
| Greenville Partnerships | 40.00% | 11,989 | 96,551 | (1,775) | (710) |
| Total | | <u>\$ 140,525</u> | <u>510,640</u> | <u>(3,437)</u> | <u>(5,721)</u> |

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of June 30, 2023 are summarized in the following two tables (in thousands):

| | As of June 30, 2023 | | | | | Total |
|---------------------------------|-------------------------------|------------------------------|-----------------------|----------------------|---------------------------|-------------------------|
| | Buzzard Point Sponsor, LLC | Bryant Street Partnership | Estero Partnership | Verge Partnership | Greenville Partnership | Apartment/ Mixed-Use |
| Investments in real estate, net | \$ 0 | 189,926 | 33,787 | 129,828 | 97,201 | \$ 450,742 |
| Cash and cash equivalents | 0 | 1,137 | 4,725 | 1,917 | 1,304 | 9,083 |
| Unrealized rents & receivables | 0 | 4,668 | 29 | 184 | 26 | 4,907 |
| Deferred costs | 4,300 | 801 | 0 | 172 | 152 | 5,425 |
| Total Assets | <u>\$ 4,300</u> | <u>196,532</u> | <u>38,541</u> | <u>132,101</u> | <u>98,683</u> | <u>\$ 470,157</u> |
| Secured notes payable | \$ 0 | 116,884 | 16,000 | 71,664 | 67,382 | \$ 271,930 |
| Other liabilities | 0 | 2,553 | 12 | 1,166 | 2,705 | 6,436 |
| Capital - FRP | 2,150 | 59,440 | 3,605 | 36,421 | 11,102 | 112,718 |
| Capital – Third Parties | 2,150 | 17,655 | 18,924 | 22,850 | 17,494 | 79,073 |
| Total Liabilities and Capital | <u>\$ 4,300</u> | <u>196,532</u> | <u>38,541</u> | <u>132,101</u> | <u>98,683</u> | <u>\$ 470,157</u> |

| | As of June 30, 2023 | | | | Total |
|---------------------------------|----------------------------|-----------------------|---------------------|-------------------------|-------------------|
| | Brooksville Quarry, LLC | BC FRP Realty, LLC | Lending Ventures | Apartment/ Mixed-Use | Grand Total |
| Investments in real estate, net | \$ 14,342 | 21,077 | 11,448 | 450,742 | \$ 497,609 |
| Cash and cash equivalents | 21 | 215 | 0 | 9,083 | 9,319 |
| Unrealized rents & receivables | 0 | 392 | 0 | 4,907 | 5,299 |
| Deferred costs | 4 | 275 | 0 | 5,425 | 5,704 |
| Total Assets | <u>\$ 14,367</u> | <u>21,959</u> | <u>11,448</u> | <u>470,157</u> | <u>\$ 517,931</u> |
| Secured notes payable | \$ 0 | 10,586 | (10,586) | 271,930 | \$ 271,930 |
| Other liabilities | 43 | 1,127 | 0 | 6,436 | 7,606 |
| Capital – FRP | 7,496 | 5,123 | 22,034 | 112,718 | 147,371 |
| Capital - Third Parties | 6,828 | 5,123 | 0 | 79,073 | 91,024 |
| Total Liabilities and Capital | <u>\$ 14,367</u> | <u>21,959</u> | <u>11,448</u> | <u>470,157</u> | <u>\$ 517,931</u> |

The Company's capital recorded by the unconsolidated Joint Ventures is \$5,216,000 less than the Investment in Joint Ventures reported in the Company's consolidated balance sheet due primarily to capitalized interest.

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of December 31, 2022 are summarized in the following two tables (in thousands):

| | As of December 31, 2022 | | | | | Total |
|---------------------------------|-------------------------------|------------------------------|-----------------------|----------------------|---------------------------|-------------------------|
| | Buzzard Point Sponsor, LLC | Bryant Street Partnership | Estero Partnership | Verge Partnership | Greenville Partnership | Apartment/ Mixed-Use |
| Investments in real estate, net | \$ 0 | 192,904 | 33,008 | 130,616 | 95,883 | \$ 452,411 |
| Cash and cash equivalents | 0 | 1,349 | 5,497 | 359 | 567 | 7,772 |
| Unrealized rents & receivables | 0 | 5,128 | 0 | 14 | 13 | 5,155 |
| Deferred costs | 2,906 | 393 | 0 | 139 | 88 | 3,526 |
| Total Assets | <u>\$ 2,906</u> | <u>199,774</u> | <u>38,505</u> | <u>131,128</u> | <u>96,551</u> | <u>\$ 468,864</u> |
| Secured notes payable | \$ 0 | 129,263 | 16,000 | 66,584 | 64,954 | \$ 276,801 |
| Other liabilities | 0 | 2,338 | 5 | 5,328 | 3,014 | 10,685 |
| Capital - FRP | 1,453 | 53,553 | 3,600 | 36,348 | 11,087 | 106,041 |
| Capital – Third Parties | 1,453 | 14,620 | 18,900 | 22,868 | 17,496 | 75,337 |
| Total Liabilities and Capital | <u>\$ 2,906</u> | <u>199,774</u> | <u>38,505</u> | <u>131,128</u> | <u>96,551</u> | <u>\$ 468,864</u> |

| | As of December 31, 2022 | | | | Total |
|---------------------------------|----------------------------|-----------------------|---------------------|-------------------------|-------------------|
| | Brooksville Quarry, LLC | BC FRP Realty, LLC | Lending Ventures | Apartment/ Mixed-Use | Grand Total |
| Investments in real estate, net | \$ 14,307 | 21,059 | 5,547 | 452,411 | \$ 493,324 |
| Cash and cash equivalents | 66 | 99 | 0 | 7,772 | 7,937 |
| Unrealized rents & receivables | 0 | 422 | 0 | 5,155 | 5,577 |
| Deferred costs | 1 | 245 | 30 | 3,526 | 3,802 |
| Total Assets | <u>\$ 14,374</u> | <u>21,825</u> | <u>5,577</u> | <u>468,864</u> | <u>\$ 510,640</u> |
| Secured notes payable | \$ 0 | 10,899 | (10,899) | 276,801 | \$ 276,801 |
| Other liabilities | 0 | 338 | 0 | 10,685 | 11,023 |
| Capital – FRP | 7,522 | 5,294 | 16,476 | 106,041 | 135,333 |
| Capital - Third Parties | 6,852 | 5,294 | 0 | 75,337 | 87,483 |
| Total Liabilities and Capital | <u>\$ 14,374</u> | <u>21,825</u> | <u>5,577</u> | <u>468,864</u> | <u>\$ 510,640</u> |

The amount of consolidated retained earnings (accumulated deficit) for these joint ventures was \$(18,712,000) and \$(13,115,000) as of June 30, 2023 and December 31, 2022, respectively.

The income statements of the Bryant Street Partnerships are as follows (in thousands):

| | Bryant Street Partnerships Total JV Six Months ended June 30, 2023 | Bryant Street Partnerships Total JV Six Months ended June 30, 2022 | Bryant Street Partnerships Company Share Six Months ended June 30, 2023 | Bryant Street Partnerships Company Share Six Months ended June 30, 2022 |
|--------------------------------------|---|---|--|--|
| Revenues: | | | | |
| Rental Revenue | \$ 6,197 | \$ 4,018 | \$ 3,802 | \$ 2,465 |
| Revenue – other | 1,108 | 733 | 680 | 450 |
| Total Revenues | 7,305 | 4,751 | 4,482 | 2,915 |
| Cost of operations: | | | | |
| Depreciation and amortization | 3,350 | 3,260 | 2,056 | 2,000 |
| Operating expenses | 2,895 | 2,523 | 1,776 | 1,548 |
| Property taxes | 439 | 578 | 269 | 355 |
| Total cost of operations | 6,684 | 6,361 | 4,101 | 3,903 |
| Total operating profit/(loss) | 621 | (1,610) | 381 | (988) |
| Interest expense | (5,917) | (3,177) | (3,729) | (2,198) |
| Net loss before tax | <u>\$ (5,296)</u> | <u>\$ (4,787)</u> | <u>\$ (3,348)</u> | <u>\$ (3,186)</u> |

The income statements of the Greenville Partnerships are as follows (in thousands):

| | Greenville Partnerships Total JV Six Months ended June 30, 2023 | Greenville Partnerships Total JV Six Months ended June 30, 2022 | Greenville Partnerships Company Share Six Months ended June 30, 2023 | Greenville Partnerships Company Share Six Months ended June 30, 2022 |
|--------------------------------------|--|--|---|---|
| Revenues: | | | | |
| Rental Revenue | \$ 2,758 | \$ 1,335 | \$ 1,104 | \$ 534 |
| Revenue – other | 201 | 86 | 80 | 34 |
| Total Revenues | 2,959 | 1,421 | 1,184 | 568 |
| Cost of operations: | | | | |
| Depreciation and amortization | 1,573 | 765 | 629 | 306 |
| Operating expenses | 1,120 | 601 | 449 | 240 |
| Property taxes | 561 | 317 | 224 | 127 |
| Total cost of operations | 3,254 | 1,683 | 1,302 | 673 |
| Total operating profit/(loss) | (295) | (262) | (118) | (105) |
| Interest expense | (1,761) | (301) | (704) | (120) |
| Net loss before tax | <u>\$ (2,056)</u> | <u>\$ (563)</u> | <u>\$ (822)</u> | <u>\$ (225)</u> |

The income statements of the Verge Partnership are as follows (in thousands):

| | Verge Partnership Total JV Six Months ended June 30, 2023 | Verge Partnership Company Share Six Months ended June 30, 2023 |
|-------------------------------|--|---|
| Revenues: | | |
| Rental Revenue | \$ 870 | \$ 534 |
| Revenue – other | 120 | 74 |
| Total Revenues | 990 | 608 |
| Cost of operations: | | |
| Depreciation and amortization | 2,210 | 1,356 |
| Operating expenses | 1,286 | 790 |
| Property taxes | 509 | 312 |
| Total cost of operations | 4,005 | 2,458 |
| Total operating profit | (3,015) | (1,850) |
| Interest expense | (2,368) | (1,453) |
| Net profit before tax | <u>\$ (5,383)</u> | <u>\$ (3,303)</u> |

(12) Subsequent Event.

In the ordinary course of business, the Company’s mining tenants make estimated royalty payments and conduct an annual volumetric analysis to reconcile the actual amounts due. This process is complicated, especially when the mining tenant is simultaneously mining separate tracts with different owners. On August 8, 2023, the Company received correspondence from one of its mining tenants asserting that the tenant had overpaid royalties by approximately \$840,000. The Company is reviewing this analysis to make its own determination as to the amount of the royalties. Depending on the outcome of that analysis, the Company expects to enter into a separate agreement or negotiate an amendment to the mining lease regarding the issue. The Company cannot be certain as to the outcome of its separate analysis or such negotiations.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes in Item 1 and with the audited consolidated financial statements and the related notes included in our annual report on Form 10-K. The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements in this discussion are forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including the risks and uncertainties described in “Forward-Looking Statements” below and “Risk Factors” on page 5 of our annual report on Form 10-K. Our actual results may differ materially from those contained in or implied by any forward-looking statements. We assume no obligation to revise or publicly release any revision to any forward-looking statements contained in this quarterly report on Form 10-Q, unless required by law.

The following discussion includes a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission to supplement the financial results as reported in accordance with GAAP. The non-GAAP financial measure discussed is pro-rata net operating income (NOI). The Company uses this metric to analyze its continuing operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures. Refer to

“Non-GAAP Financial Measure” below in this quarterly report for a more detailed discussion, including reconciliations of this non-GAAP financial measure to its most directly comparable GAAP financial measure.

Business Overview - FRP Holdings, Inc. is a real estate development, asset management and operating company businesses. Our properties are located in the Mid-Atlantic and southeastern United States and consist of:

- Mining royalty lands, some of which will have second lives as development properties;
- Residential apartments in Washington, D.C. and Greenville, South Carolina;
- Warehouse or office properties in the Mid-Atlantic states either existing or under development;
- Mixed use properties under development in Washington, D.C. or Greenville, South Carolina; and
- Properties held for sale.

We believe our present capital structure, liquidity and land provide us with years of opportunities to increase recurring revenue and long-term value for our shareholders. We intend to focus on our core business activity of real estate development, asset management and operations. We are developing a broad range of asset types that we believe will provide acceptable rates of return, grow recurring revenues and support future business. Capital commitments will be funded with cash proceeds from completed projects, existing cash, owned-land, partner capital and financing arrangements. We do not anticipate immediate benefits from investments. Timing of projects may be subject to delays caused by factors beyond our control.

Reportable Segments

We conduct primarily all of our business in the following four reportable segments: (1) asset management (2) mining royalty lands (3) development and (4) stabilized joint ventures. For more information regarding our reportable segments, see Note 3. *Business Segments* of our condensed consolidated financial statements included in this quarterly report.

Asset Management Segment.

The Asset Management segment owns, leases and manages commercial properties. These assets create revenue and cash flows through tenant rental payments, lease management fees and reimbursements for building operating costs. The Company’s industrial warehouses typically lease for terms ranging from 3 – 10 years often with one or two renewal options. All base rent revenue is recognized on a straight-lined basis. All of the commercial warehouse leases are triple net and common area maintenance costs (CAM Revenue) are billed monthly, and insurance and real estate taxes are billed annually. 34 Loveton is the only office product wherein all leases are full service therefore there is no CAM revenue. Office leases are also recognized on a straight-lined basis. The major cash outlays incurred in this segment are for operating expenses, real estate taxes, building repairs, lease commissions and other lease closing costs, construction of tenant improvements, capital to acquire existing operating buildings and closing costs related thereto and personnel costs of our property management team.

As of June 30, 2023, the Asset Management Segment includes nine buildings at four commercial properties owned by the Company in fee simple as follows:

1) 34 Loveton Circle in suburban Baltimore County, Maryland consists of one office building totaling 33,708 square feet which is 90.8% occupied (16% of the space is occupied by the Company for use as our Baltimore headquarters). The property is subject to commercial leases with various tenants.

2) 155 E. 21st Street in Duval County, Florida was an office building property that remains under lease through March 2026. We permitted the tenant to demolish all structures on the property during 2018.

3) Cranberry Run Business Park in Hartford County, Maryland consists of five office buildings totaling 267,737 square feet which are 92.1% occupied and 92.1% leased. The property is subject to commercial leases with various tenants.

4) Hollander 95 Business Park in Baltimore City, Maryland consists of three buildings totaling 247,340 square feet that are 100.0% leased and 100.0% occupied.

Management focuses on several measures of success on a comparative basis in this segment: (1) net operating income growth, (2) growth in occupancy, (3) average annual occupancy rate (defined as the occupied square feet at the end of each month during a fiscal year divided by the number of months to date in that fiscal year as a percentage of the average number of square feet in the portfolio over that same time period), (4) tenant retention success rate (as a percentage of total square feet to be renewed).

Mining Royalty Lands Segment.

Our Mining Royalty Lands segment owns several properties totaling approximately 16,650 acres currently under lease for mining rents or royalties (excluding the 4,280 acres owned by our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia. The Company leases land under long-term leases that grant the lessee the right to mine and sell reserves from our property in exchange for royalty payments. A typical lease has an option to extend the lease for additional terms. The typical lease in this segment requires the tenant to pay us a royalty based on the number of tons of mined materials sold from our property during a given fiscal year multiplied by a percentage of the average annual sales price per ton sold. As a result of this royalty payment structure, we do not bear the cost risks associated with the mining operations, however, we are subject to the cyclical nature of the construction markets in these states as both volumes and prices tend to fluctuate through those cycles. In certain locations, typically where the reserves on our property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount. We believe strongly in the potential for future growth in construction in Florida, Georgia, and Virginia which would positively benefit our profitability in this segment.

The major expenses in this segment are comprised of collection and accounting for royalties, management's oversight of the mining leases, land entitlement for post-mining uses and property taxes at our non-leased locations and at our Grandin location which, unlike our other leased mining locations, are not entirely paid by the tenant. As such, our costs in this business are very low as a percentage of revenue, are relatively stable and are not affected by increases in production at our locations. Our current mining tenants include Vulcan Materials, Martin Marietta, Cemex, Argos and The Concrete Company.

Additionally, these locations provide us with opportunities for valuable "second lives" for these assets through proper land planning and entitlement.

Significant "Second Life" Mining Lands:

| Location | Acreage | Status |
|-----------------|------------------|--|
| Brooksville, FL | 4,280 +/- | Development of Regional of Impact and County Land Use and Master Zoning in place for 5,800 residential unit, mixed-use development |
| Ft. Myers, FL | 1,907 +/- | Approval in place for 105, 1 acre, waterfront residential lots after mining completed. |
| Total | 6,187 +/- | |

Development Segment.

Through our Development segment, we own and are continuously monitoring the highest and best use of several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all our non-income producing lands into income production through (i) an orderly process of constructing new commercial and

residential buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will purchase or form joint ventures on new developments of land not previously owned by the Company.

Revenues in this segment are generated predominately from land sales and interim property rents. The significant cash outlays incurred in this segment are for land acquisition costs, entitlement costs, property taxes, design and permitting, the personnel costs of our in-house management team and horizontal and vertical construction costs.

Development Segment – Warehouse/Office Land.

At June 30, 2023, this segment owned the following future development parcels:

- 1) 54 acres of land that can support over 690,000 square feet of industrial product located at 1001 Old Philadelphia Road in Aberdeen, Maryland.
- 2) 17 acres of land in Harford County, Maryland that can accommodate 259,000 square feet of industrial development.
- 3) 170 acres of land in Cecil County, Maryland that can accommodate 900,000 square feet of industrial development.

We also have three properties that were either spun-off to us from Florida Rock Industries in 1986 or acquired by us from unrelated third parties. These properties, as a result of our “highest and best use” studies, are being prepared for income generation through sale or joint venture with third parties, and in certain cases we are leasing these properties on an interim basis for an income stream while we wait for the development market to mature.

Development Segment - Significant Investment Lands Inventory:

| <u>Location</u> | <u>Approx. Acreage</u> | <u>Status</u> | <u>NBV</u> |
|---|-------------------------------|--|---------------------|
| Riverfront on the Anacostia Phases III-IV | 2.5 | Conceptual design program ongoing | \$6,534,000 |
| Hampstead Trade Center, MD | 118 | Residential zoning applied for in preparation for sale | \$10,409,000 |
| Square 664E, on the Anacostia River in DC | 2 | Under lease to Vulcan Materials as a concrete batch plant through 2026 | \$7,427,000 |
| Total | 122.5 | | \$24,370,000 |

Development Segment - Investments in Joint Ventures

The third leg of our Development Segment consists of investments in joint ventures for properties in development. The Company has investments in joint ventures, primarily with other real estate developers which are summarized below:

| Property | JV Partner | Status | % Ownership |
|--|--------------------------|--|--------------------|
| Brooksville Quarry, LLC near Brooksville, Florida | Vulcan Materials Company | Future planned residential development of 3,500 acres which are currently subject to mining lease | 50% |
| BC FRP Realty, LLC for 35 acres in Maryland | St John Properties | Development of 329,000 square feet multi-building business park in progress | 50% |
| Bryant Street Partnerships for 5 acres of land in Washington, D.C. | MRP Realty | Mixed-use development with 487 residential units and 91,607 square feet of retail is in final stages of lease-up | 61.36% |

| | | | |
|--|-----------------------|--|-----------|
| Aberdeen Station residential development in Harford County, Maryland | | \$31.1 million in exchange for an interest rate of 10% and a 20% preferred return after which the Company is also entitled to a portion of proceeds from sale | Financing |
| Amber Ridge residential development in Prince George's County, Maryland | | \$18.5 million in exchange for an interest rate of 10% and a preferred return of 20% after which the Company is entitled to a portion of proceeds from sale | Financing |
| The Verge at 1800 Half Street property in Buzzard Point area of Washington, D.C. | MRP Realty | Eleven-story structure with 344 apartments and 8,536 square feet of ground floor retail has final certificate of occupancy and currently underway with lease-up | 61.37% |
| .408 Jackson property in Greenville, SC | Woodfield Development | Mixed-use project with 227 multifamily units and 4,539 square feet of retail space has final certificate of occupancy and currently underway with lease-up | 40% |
| Estero | Woodfield Development | Pre-development activities for a mixed-use project with 554 multifamily units, 72,000 square feet of commercial space, 41,000 square feet of office space and a boutique 170-key hotel | 16% |
| FRP/MRP Buzzard Point Sponsor, LLC | MRP Realty | Pre-development activities for phase one of property owned by Steuart Investment Company (SIC) under a Contribution and Pre-Development Agreement between this partnership and SIC | 50% |
| Woven property in Greenville, SC | Woodfield Development | Pre-development activities for an apartment building | 50% |

Joint ventures where FRP is not the primary beneficiary (including those in the Stabilized Joint Venture Segment) are reflected in the line "Investment in joint ventures" on the balance sheet and "Equity in loss of joint ventures" on the income statement. The following table summarizes the Company's investments in unconsolidated joint ventures (in thousands):

| | Common Ownership | Total Investment | Total Assets of The Partnership | Profit (Loss) Of the Partnership | The Company's Share of Profit (Loss) of the Partnership |
|----------------------------|------------------|-------------------|---------------------------------|----------------------------------|---|
| As of June 30, 2023 | | | | | |
| Brooksville Quarry, LLC | 50.00% | \$ 7,496 | 14,367 | (48) | (24) |
| BC FRP Realty, LLC | 50.00% | 5,180 | 21,959 | (350) | (175) |
| Buzzard Point Sponsor, LLC | 50.00% | 2,150 | 4,300 | — | — |
| Bryant Street Partnerships | 61.36% | 61,448 | 196,532 | (5,296) | (3,348) |
| Lending ventures | | 22,033 | 11,448 | — | — |
| Estero Partnership | 16.00% | 3,600 | 38,541 | — | — |
| Verge Partnership | 61.37% | 38,626 | 132,101 | (5,383) | (3,303) |
| Greenville Partnerships | 40.00% | 12,054 | 98,683 | (2,056) | (822) |
| Total | | <u>\$ 152,587</u> | <u>517,931</u> | <u>(13,133)</u> | <u>(7,672)</u> |

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of June 30, 2023 are summarized in the following two tables (in thousands):

| | As of June 30, 2023 | | | | | Total |
|---------------------------------|-------------------------------|------------------------------|-----------------------|----------------------|---------------------------|-------------------------|
| | Buzzard Point Sponsor, LLC | Bryant Street Partnership | Estero Partnership | Verge Partnership | Greenville Partnership | Apartment/ Mixed-Use |
| Investments in real estate, net | \$ 0 | 189,926 | 33,787 | 129,828 | 97,201 | \$ 450,742 |
| Cash and cash equivalents | 0 | 1,137 | 4,725 | 1,917 | 1,304 | 9,083 |
| Unrealized rents & receivables | 0 | 4,668 | 29 | 184 | 26 | 4,907 |
| Deferred costs | 4,300 | 801 | 0 | 172 | 152 | 5,425 |
| Total Assets | <u>\$ 4,300</u> | <u>196,532</u> | <u>38,541</u> | <u>132,101</u> | <u>98,683</u> | <u>\$ 470,157</u> |
| Secured notes payable | \$ 0 | 116,884 | 16,000 | 71,664 | 67,382 | \$ 271,930 |
| Other liabilities | 0 | 2,553 | 12 | 1,166 | 2,705 | 6,436 |
| Capital - FRP | 2,150 | 59,440 | 3,605 | 36,421 | 11,102 | 112,718 |
| Capital – Third Parties | 2,150 | 17,655 | 18,924 | 22,850 | 17,494 | 79,073 |
| Total Liabilities and Capital | <u>\$ 4,300</u> | <u>196,532</u> | <u>38,541</u> | <u>132,101</u> | <u>98,683</u> | <u>\$ 470,157</u> |

| | As of June 30, 2023 | | | | Total |
|---------------------------------|----------------------------|-----------------------|---------------------|-------------------------|-------------------|
| | Brooksville Quarry, LLC | BC FRP Realty, LLC | Lending Ventures | Apartment/ Mixed-Use | Grand Total |
| Investments in real estate, net | \$ 14,342 | 21,077 | 11,448 | 450,742 | \$ 497,609 |
| Cash and cash equivalents | 21 | 215 | 0 | 9,083 | 9,319 |
| Unrealized rents & receivables | 0 | 392 | 0 | 4,907 | 5,299 |
| Deferred costs | 4 | 275 | 0 | 5,425 | 5,704 |
| Total Assets | <u>\$ 14,367</u> | <u>21,959</u> | <u>11,448</u> | <u>470,157</u> | <u>\$ 517,931</u> |
| Secured notes payable | \$ 0 | 10,586 | (10,586) | 271,930 | \$ 271,930 |
| Other liabilities | 43 | 1,127 | 0 | 6,436 | 7,606 |
| Capital – FRP | 7,496 | 5,123 | 22,034 | 112,718 | 147,371 |
| Capital - Third Parties | 6,828 | 5,123 | 0 | 79,073 | 91,024 |
| Total Liabilities and Capital | <u>\$ 14,367</u> | <u>21,959</u> | <u>11,448</u> | <u>470,157</u> | <u>\$ 517,931</u> |

Stabilized Joint Venture Segment.

At quarter end, the segment included three stabilized joint ventures which own, lease and manage buildings. These assets create revenue and cash flows through tenant rental payments, and reimbursements for building operating costs. The Company's residential spaces generally lease for 12 – 15-month lease terms and 90 days prior to the expiration, as long as there is no balance due, the tenant is offered a renewal. If no notice to move out or renew is made, then the leases go to month to month until notification of termination or renewal is received. Renewal terms are typically 9 – 12 months. From March 2020 through the end of 2021, we were prohibited from increasing rent on renewals by emergency measures in Washington, DC designed to ease the burden of the pandemic on its citizens. These measures expired at the end of 2021. The Company also leases retail spaces at apartment/mixed-use properties. The retail leases are typically 10 -15-year leases with options to renew for another five years. Retail leases at these properties also include percentage rents which average 3-6% of annual sales for the tenant that exceed a breakpoint stipulated by each individual lease. All base rent revenue is recognized on a straight-line basis. The major cash outlays incurred in this segment are for property taxes, full service maintenance, property management, utilities and marketing. The three stabilized joint venture properties are as follows:

| Property and Occupancy | JV Partner | Method of Accounting | % Ownership |
|--|-----------------------|-----------------------------------|--------------------|
| Dock 79 apartments, Washington, D.C. 305 apartment units and 14,430 square feet of retail | MRP Realty | Consolidated | 66% |
| The Maren apartments, Washington, D.C. 264 residential units and 6,811 square feet of retail | MRP Realty | Consolidated as of March 31, 2021 | 70.41% |
| Riverside apartments Greenville, SC. 200 residential units with no retail component | Woodfield Development | Equity Method | 40% |

Second Quarter Operational Highlights

- 16.3% increase in pro-rata NOI (\$7.61 million vs \$6.55 million) over second quarter 2022
- Mining royalties' highest second quarter in terms of revenue; royalty revenue increased 13.2% over second quarter 2022; 9.9% increase in royalties per ton
- 55.7% increase in Asset Management revenue versus same period last year; 23.8% increase in Asset Management NOI versus second quarter 2022

Comparative Results of Operations for the Three months ended June 30, 2023 and 2022

Consolidated Results

(dollars in thousands)

| | Three months ended June 30, | | | |
|---|------------------------------------|---------------|----------------|--------------|
| | 2023 | 2022 | Change | % |
| Revenues: | | | | |
| Lease Revenue | \$ 7,432 | \$ 6,745 | \$ 687 | 10.2% |
| Mining lands lease revenue | 3,264 | 2,883 | 381 | 13.2% |
| Total Revenues | 10,696 | 9,628 | 1,068 | 11.1% |
| Cost of operations: | | | | |
| Depreciation/Depletion/Amortization | 2,819 | 2,868 | (49) | -1.7% |
| Operating Expenses | 1,822 | 1,541 | 281 | 18.2% |
| Property Taxes | 879 | 1,041 | (162) | -15.6% |
| Management company indirect | 1,040 | 805 | 235 | 29.2% |
| Corporate Expense | 1,369 | 1,307 | 62 | 4.7% |
| Total cost of operations | 7,929 | 7,562 | 367 | 4.9% |
| Total operating profit | 2,767 | 2,066 | 701 | 33.9% |
| Net investment income | 3,125 | 1,120 | 2,005 | 179.0% |
| Interest Expense | (1,129) | (739) | (390) | 52.8% |
| Equity in loss of joint ventures | (4,047) | (1,766) | (2,281) | 129.2% |
| Gain (loss) on sale of real estate | (2) | — | (2) | 0.0% |
| Income before income taxes | 714 | 681 | 33 | 4.8% |
| Provision for income taxes | 222 | 99 | 123 | 124.2% |
| Net income | 492 | 582 | (90) | -15.5% |
| Loss attributable to noncontrolling interest | (106) | (75) | (31) | 41.3% |
| Net income attributable to the Company | <u>\$ 598</u> | <u>\$ 657</u> | <u>\$ (59)</u> | <u>-9.0%</u> |

Net income for the second quarter of 2023 was \$598,000 or \$.06 per share versus \$657,000 or \$.07 per share in the same period last year. The second quarter of 2023 was impacted by the following items:

- Operating profit increased \$701,000 compared to the same quarter last year due to improved revenues.
- Management company indirect increased \$235,000 due to merit increases and new hires along with recruiting costs.
- Interest expense increased \$390,000 compared to the same quarter last year due to less capitalized interest. We capitalized less interest because of fewer in-house and joint venture projects under development this quarter compared to last year.
- Interest income increased \$2,005,000 due primarily to an increase in interest earned on cash equivalents and increased income from our lending ventures.
- Equity in loss of Joint Ventures increased \$2,281,000 primarily due to losses during lease up at The Verge and .408 Jackson.

Asset Management Segment Results

| (dollars in thousands) | Three months ended June 30 | | | | Change | % |
|--|----------------------------|--------|------|--------|--------|--------|
| | 2023 | % | 2022 | % | | |
| Lease revenue | \$ 1,420 | 100.0% | 912 | 100.0% | 508 | 55.7% |
| Depreciation, depletion and amortization | 359 | 25.3% | 230 | 25.2% | 129 | 56.1% |
| Operating expenses | 176 | 12.4% | 111 | 12.2% | 65 | 58.6% |
| Property taxes | 63 | 4.4% | 52 | 5.7% | 11 | 21.2% |
| Management company indirect | 141 | 9.9% | 100 | 10.9% | 41 | 41.0% |
| Corporate expense | 271 | 19.1% | 225 | 24.7% | 46 | 20.4% |
| Cost of operations | 1,010 | 71.1% | 718 | 78.7% | 292 | 40.7% |
| Operating profit | \$ 410 | 28.9% | 194 | 21.3% | 216 | 111.3% |

Total revenues in this segment were \$1,420,000, up \$508,000 or 55.7%, over the same period last year. Operating profit was \$410,000, up \$216,000 from \$194,000 in the same quarter last year. Revenues and operating profit are up because of full occupancy at 1841 and 1865 62nd Street (compared to 43.4% and 64.1% occupancy in the second quarter of 2022, respectively) and the addition of 1941 62nd Street to this segment in March 2023. 1941 62nd Street is a 101,750 square-foot build-to-suit, which is fully leased and occupied. We now have nine buildings in service at three different locations totaling 515,077 square feet of industrial and 33,708 square feet of office. At quarter end, we were 95.6% leased and 95.6% occupied. Net operating income in this segment was \$843,000, up \$162,000 or 23.8% compared to the same quarter last year.

Mining Royalty Lands Segment Results

| (dollars in thousands) | Three months ended June 30 | | | | Change | % |
|--|----------------------------|--------|-------|--------|--------|--------|
| | 2023 | % | 2022 | % | | |
| Mining lands lease revenue | \$ 3,264 | 100.0% | 2,883 | 100.0% | 381 | 13.2% |
| Depreciation, depletion and amortization | 151 | 4.6% | 189 | 6.6% | (38) | -20.1% |
| Operating expenses | 16 | 0.5% | 17 | 0.6% | (1) | -5.9% |
| Property taxes | 74 | 2.3% | 69 | 2.4% | 5 | 7.2% |
| Management company indirect | 137 | 4.2% | 110 | 3.8% | 27 | 24.5% |
| Corporate expense | 154 | 4.7% | 148 | 5.1% | 6 | 4.1% |

| | | | | | | |
|--------------------|-----------------|--------------|--------------|--------------|------------|--------------|
| Cost of operations | <u>532</u> | <u>16.3%</u> | <u>533</u> | <u>18.5%</u> | <u>(1)</u> | <u>-0.2%</u> |
| Operating profit | <u>\$ 2,732</u> | <u>83.7%</u> | <u>2,350</u> | <u>81.5%</u> | <u>382</u> | <u>16.3%</u> |

Total revenues in this segment were \$3,264,000 versus \$2,883,000 in the same period last year. Total operating profit in this segment was \$2,732,000, an increase of \$382,000 versus \$2,350,000 in the same period last year. This increase is the result of increases in revenue at nearly every active location. Net Operating Income this quarter for this segment was \$3,125,000, up \$380,000 or 14% compared to the same quarter last year.

Development Segment Results

| (dollars in thousands) | Three months ended June 30 | | |
|--|----------------------------|----------------|-------------|
| | 2023 | 2022 | Change |
| Lease revenue | \$ 467 | 408 | 59 |
| Depreciation, depletion and amortization | 41 | 47 | (6) |
| Operating expenses | 73 | 80 | (7) |
| Property taxes | 179 | 356 | (177) |
| Management company indirect | 646 | 506 | 140 |
| Corporate expense | <u>815</u> | <u>816</u> | <u>(1)</u> |
| Cost of operations | <u>1,754</u> | <u>1,805</u> | <u>(51)</u> |
| Operating loss | <u>\$ (1,287)</u> | <u>(1,397)</u> | <u>110</u> |

With respect to ongoing projects:

- We are the principal capital source of a residential development venture in Prince George’s County, Maryland known as “Amber Ridge.” Of the \$18.5 million in committed capital to the project, \$17.2 million in principal draws have taken place through quarter end. Through the end of June 30, 2023, 164 of the 187 units have been sold, and we have received \$19.6 million in preferred interest and principal to date.
- Bryant Street is a mixed-use joint venture between the Company and MRP in Washington, DC consisting of four buildings: The Coda, The Chase 1A, The Chase 1B, and one commercial building which became fully leased this quarter, 90% of which is leased to an Alamo Draft House movie theater. At quarter end, the Coda was 95% leased and 94.8% occupied and the two buildings that comprise the Chase were 90.69% leased and 92.49% occupied. In total, at quarter end, Bryant Street’s 487 residential units were 92.2% leased and 93.2% occupied. Its commercial space was 95.9% leased and 79.1% occupied at quarter end.
- Lease-up is underway at The Verge, and at quarter end, the building was 68.6% leased and 43.3% occupied. Retail at this location is 45.2% leased. This is our third mixed-use project in the Anacostia waterfront submarket in Washington, DC.
- .408 Jackson is our second joint venture project in Greenville. Leasing began in the fourth quarter of 2022 with residential units 85.9% leased and 76.2% occupied at quarter end. Retail at this location is 100% leased and currently under construction and expected to open during the fourth quarter of this year.
- Windlass Run, our suburban office and retail joint venture with St. John Properties, Inc. signed a new office lease for 12,126 square feet bringing the office portion of the project to 78.28% leased and 61.45% occupied. Retail space at this site is 22.86% leased and 13.46% occupied.

Stabilized Joint Venture Segment Results

| (dollars in thousands) | Three months ended June 30 | | | | Change | % |
|--|----------------------------|--------|-------|--------|--------|-------|
| | 2023 | % | 2022 | % | | |
| Lease revenue | \$ 5,545 | 100.0% | 5,425 | 100.0% | 120 | 2.2% |
| Depreciation, depletion and amortization | 2,268 | 40.9% | 2,402 | 44.3% | (134) | -5.6% |
| Operating expenses | 1,557 | 28.1% | 1,333 | 24.6% | 224 | 16.8% |
| Property taxes | 563 | 10.2% | 564 | 10.4% | (1) | -0.2% |
| Management company indirect | 116 | 2.1% | 89 | 1.6% | 27 | 30.3% |
| Corporate expense | 129 | 2.3% | 118 | 2.2% | 11 | 9.3% |
| Cost of operations | 4,633 | 83.6% | 4,506 | 83.1% | 127 | 2.8% |
| Operating profit | \$ 912 | 16.4% | 919 | 16.9% | (7) | -0.8% |

Total revenues in this segment were \$5,545,000, an increase of \$120,000 versus \$5,425,000 in the same period last year. The Maren's revenue was \$2,640,000 an increase of 7.4% and Dock 79 revenues decreased \$62,000 to \$2,906,000 or 2.1%. Total operating profit in this segment was \$912,000, a decrease of \$7,000 versus \$919,000 in the same period last year. Pro-rata net operating income this quarter for this segment was \$2,152,000, down \$248,000 or 10.3% compared to the same quarter last year because of the sale of our 20% TIC interest in both properties to SIC, mitigated by \$223,000 in pro-rata NOI from our share Riverside joint venture in Greenville, SC.

At the end of June, The Maren was 92.42% leased and 94.32% occupied. Average residential occupancy for the quarter was 96.88%, and 39.62% of expiring leases renewed with an average rent increase on renewals of 5.66%. The Maren is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 56.3% ownership.

Dock 79's average residential occupancy for the quarter was 94.75%, and at the end of the quarter, Dock 79's residential units were 91.48% leased and 95.41% occupied. This quarter, 65.31% of expiring leases renewed with an average rent increase on renewals of 3.20%. Dock 79 is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 52.8% ownership.

During the third quarter of 2022, we achieved stabilization at our Riverside Joint Venture in Greenville, South Carolina. At quarter end, the building was 97.0% leased with 95.5% occupancy. Average occupancy for the quarter was 95.42% with 61.76% of expiring leases renewing with an average rental increase of 11.96%. Riverside is a joint venture with Woodfield Development and the Company owns 40% of the venture.

Six Months Operational Highlights

- 24.5% increase in pro-rata NOI (\$14.60 million vs \$11.73 million)
- Mining Royalties increased 23.3%; 10.1% increase in royalties per ton
- 42.2% increase in Asset Management revenue; 39.2% increase in Asset Management NOI

Comparative Results of Operations for the Six months ended June 30, 2023 and 2022

Consolidated Results

(dollars in thousands)

| | Six months ended June 30, | | | |
|----------------------------|---------------------------|-----------|----------|-------|
| | 2023 | 2022 | Change | % |
| Revenues: | | | | |
| Lease Revenue | \$ 14,264 | \$ 13,027 | \$ 1,237 | 9.5% |
| Mining lands lease revenue | 6,546 | 5,308 | 1,238 | 23.3% |
| Total Revenues | 20,810 | 18,335 | 2,475 | 13.5% |

Cost of operations:

| | | | | |
|---|-----------------|-----------------|-----------------|---------------|
| Depreciation/Depletion/Amortization | 5,599 | 5,766 | (167) | -2.9% |
| Operating Expenses | 3,562 | 3,349 | 213 | 6.4% |
| Property Taxes | 1,826 | 2,069 | (243) | -11.7% |
| Management company indirect | 1,879 | 1,579 | 300 | 19.0% |
| Corporate Expense | 2,323 | 2,142 | 181 | 8.5% |
| Total cost of operations | 15,189 | 14,905 | 284 | 1.9% |
| Total operating profit | 5,621 | 3,430 | 2,191 | 63.9% |
| Net investment income | 5,507 | 2,018 | 3,489 | 172.9% |
| Interest Expense | (2,135) | (1,477) | (658) | 44.5% |
| Equity in loss of joint ventures | (7,672) | (3,370) | (4,302) | 127.7% |
| Gain on sale of real estate | 8 | 733 | (725) | -98.9% |
| Income before income taxes | 1,329 | 1,334 | (5) | -0.4% |
| Provision for income taxes | 431 | 348 | 83 | 23.9% |
| Net income | 898 | 986 | (88) | -8.9% |
| Loss attributable to noncontrolling interest | (265) | (343) | 78 | -22.7% |
| Net income attributable to the Company | \$ 1,163 | \$ 1,329 | \$ (166) | -12.5% |

Net income for the first six months of 2023 was \$1,163,000 or \$.12 per share versus \$1,329,000 or \$.14 per share in the same period last year. The first six months of 2023 was impacted by the following items:

- Operating profit increased \$2,191,000 compared to the same period last year due to improved revenues and profits in all four segments.
- Management company indirect increased \$300,000 due to merit increases and new hires along with recruiting costs.
- Interest expense increased \$658,000 compared to the same period last year due to less capitalized interest. We capitalized less interest because of fewer in-house and joint venture projects under development compared to last year.
- Interest income increased \$3,489,000 due primarily to an increase in interest earned on cash equivalents and increased income from our lending ventures.
- Equity in loss of Joint Ventures increased \$4,302,000 primarily due to losses during lease up at The Verge and .408 Jackson.

The first six months of 2022 included a \$733,000 gain on sales of excess property at Brooksville.

Asset Management Segment Results

| (dollars in thousands) | Six months ended June 30 | | | | Change | % |
|--|--------------------------|--------|-------|--------|--------|--------|
| | 2023 | % | 2022 | % | | |
| Lease revenue | \$ 2,490 | 100.0% | 1,751 | 100.0% | 739 | 42.2% |
| Depreciation, depletion and amortization | 637 | 25.6% | 464 | 26.5% | 173 | 37.3% |
| Operating expenses | 317 | 12.7% | 279 | 15.9% | 38 | 13.6% |
| Property taxes | 123 | 4.9% | 105 | 6.0% | 18 | 17.1% |
| Management company indirect | 255 | 10.3% | 192 | 11.0% | 63 | 32.8% |
| Corporate expense | 453 | 18.2% | 369 | 21.1% | 84 | 22.8% |
| Cost of operations | 1,785 | 71.7% | 1,409 | 80.5% | 376 | 26.7% |
| Operating profit | \$ 705 | 28.3% | 342 | 19.5% | 363 | 106.1% |

Total revenues in this segment were \$2,490,000, up \$739,000 or 42.2%, over the same period last year. Operating profit was \$705,000, up \$363,000 from \$342,000 in the same period last year. Revenues and operating profit are up partly because of rent growth at Cranberry Run, but primarily because of full occupancy at 1865 and 1841 62nd Street and the addition of 1941 62nd Street to this segment in March 2023. Net operating income in this segment was \$1,630,000, up \$459,000 or 39.2% compared to the same period last year.

Mining Royalty Lands Segment Results

| (dollars in thousands) | Six months ended June 30 | | | | Change | % |
|--|--------------------------|--------------|--------------|--------------|--------------|--------------|
| | 2023 | % | 2022 | % | | |
| Mining lands lease revenue | \$ 6,546 | 100.0% | 5,308 | 100.0% | 1,238 | 23.3% |
| Depreciation, depletion and amortization | 334 | 5.1% | 244 | 4.6% | 90 | 36.9% |
| Operating expenses | 33 | 0.5% | 32 | 0.6% | 1 | 3.1% |
| Property taxes | 143 | 2.2% | 134 | 2.5% | 9 | 6.7% |
| Management company indirect | 253 | 3.8% | 217 | 4.1% | 36 | 16.6% |
| Corporate expense | 261 | 4.0% | 242 | 4.6% | 19 | 7.9% |
| Cost of operations | <u>1,024</u> | <u>15.6%</u> | <u>869</u> | <u>16.4%</u> | <u>155</u> | <u>17.8%</u> |
| Operating profit | <u>\$ 5,522</u> | <u>84.4%</u> | <u>4,439</u> | <u>83.6%</u> | <u>1,083</u> | <u>24.4%</u> |

Total revenues in this segment were \$6,546,000 versus \$5,308,000 in the same period last year. Total operating profit in this segment was \$5,522,000, an increase of \$1,083,000 versus \$4,439,000 in the same period last year. This increase is the result of the additional royalties from the acquisition in Astatula, Florida, which we completed at the beginning of the second quarter 2022, as well as increases in revenue at nearly every active location. Net Operating Income in this segment was \$6,273,000, up \$1,236,000 or 25% compared to the same period last year.

Development Segment Results

| (dollars in thousands) | Six months ended June 30 | | |
|--|--------------------------|----------------|--------------|
| | 2023 | 2022 | Change |
| Lease revenue | \$ 953 | 791 | 162 |
| Depreciation, depletion and amortization | 96 | 92 | 4 |
| Operating expenses | 167 | 291 | (124) |
| Property taxes | 466 | 711 | (245) |
| Management company indirect | 1,157 | 996 | 161 |
| Corporate expense | <u>1,389</u> | <u>1,337</u> | <u>52</u> |
| Cost of operations | <u>3,275</u> | <u>3,427</u> | <u>(152)</u> |
| Operating loss | <u>\$ (2,322)</u> | <u>(2,636)</u> | <u>314</u> |

Stabilized Joint Venture Segment Results

| (dollars in thousands) | Six months ended June 30 | | | | Change | % |
|--|--------------------------|--------|--------|--------|--------|-------|
| | 2023 | % | 2022 | % | | |
| Lease revenue | \$ 10,821 | 100.0% | 10,485 | 100.0% | 336 | 3.2% |
| Depreciation, depletion and amortization | 4,532 | 41.9% | 4,966 | 47.4% | (434) | -8.7% |
| Operating expenses | 3,045 | 28.1% | 2,747 | 26.2% | 298 | 10.8% |
| Property taxes | 1,094 | 10.1% | 1,119 | 10.7% | (25) | -2.2% |

| | | | | | | |
|-----------------------------|-----------------|--------------|--------------|--------------|-------------|--------------|
| Management company indirect | 214 | 2.0% | 174 | 1.6% | 40 | 23.0% |
| Corporate expense | <u>220</u> | <u>2.0%</u> | <u>194</u> | <u>1.8%</u> | <u>26</u> | <u>13.4%</u> |
| Cost of operations | <u>9,105</u> | <u>84.1%</u> | <u>9,200</u> | <u>87.7%</u> | <u>(95)</u> | <u>-1.0%</u> |
| Operating profit | <u>\$ 1,716</u> | <u>15.9%</u> | <u>1,285</u> | <u>12.3%</u> | <u>431</u> | <u>33.5%</u> |

In the fourth quarter of 2022, as part of our new partnership with Steuart Investment Company and MidAtlantic Realty Partners, we sold a 20% ownership interest in a tenancy-in-common (TIC) of Dock 79 and The Maren for \$65.3 million, \$44.5 million attributable to the Company, placing a combined valuation of the two buildings at \$326.5 million.

Total revenues in this segment were \$10,821,000, an increase of \$336,000 versus \$10,485,000 in the same period last year. The Maren's revenue was \$5,231,000 an increase of 7.5% and Dock 79 revenues decreased \$29,000 to \$5,591,000 or .5%. Total operating profit in this segment was \$1,716,000, an increase of \$431,000 versus \$1,285,000 in the same period last year. Pro-rata net operating income for this segment was \$4,174,000, down \$364,000 or 8.0% compared to the same period last year because of the sale of our 20% TIC interest in both properties to SIC, mitigated by \$445,000 in pro-rata NOI from our share of the Riverside joint venture.

At the end of June, The Maren was 92.42% leased and 94.32% occupied. Average residential occupancy for the first six months of 2023 was 96.37%, and 43.53% of expiring leases renewed with an average rent increase on renewals of 6.64%. The Maren is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 56.3% ownership.

Dock 79's average residential occupancy for the first six months of 2023 was 93.77%, and at the end of the quarter, Dock 79's residential units were 91.48% leased and 95.41% occupied. Through the first six months of the year, 65.22% of expiring leases renewed with an average rent increase on renewals of 3.74%. Dock 79 is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 52.8% ownership.

During the third quarter of 2022, we achieved stabilization at our Riverside Joint Venture in Greenville, South Carolina. At end of June, the building was 97.0% leased with 95.5% occupancy. Average occupancy for the first six months of 2023 was 94.92% with 58.73% of expiring leases renewing with an average rental increase of 11.76%. Riverside is a joint venture with Woodfield Development and the Company owns 40% of the venture.

Liquidity and Capital Resources. The growth of the Company's businesses requires significant cash needs to acquire and develop land or operating buildings and to construct new buildings and tenant improvements. As of June 30, 2023, we had \$166,537,000 of cash and cash equivalents. As of June 30, 2023, we had no debt borrowed under our \$20 million Wells Fargo revolver, \$432,000 outstanding under letters of credit and \$19,568,000 available to borrow under the revolver. On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing.

Cash Flows - The following table summarizes our cash flows from operating, investing and financing activities for each of the periods presented (in thousands of dollars):

| | Six months Ended June 30, | |
|--|------------------------------|---------|
| | 2023 | 2022 |
| Total cash provided by (used for): | | |
| Operating activities | \$ 12,853 | 8,807 |
| Investing activities | (21,931) | (9,950) |
| Financing activities | (1,882) | (1,116) |
| Increase (decrease) in cash and cash equivalents | \$ (10,960) | (2,259) |

| | | |
|---|---------|---------|
| Outstanding debt at the beginning of the period | 178,557 | 178,409 |
| Outstanding debt at the end of the period | 178,631 | 178,483 |

Operating Activities - Net cash provided by operating activities for the six months ended June 30, 2023 was \$12,853,000 versus \$8,807,000 in the same period last year. The increase was primarily due to increases in operating profit and interest income while the increased joint venture losses are reflected in investing activities.

At June 30, 2023, the Company was invested in U.S. Treasury notes valued at \$151,861,000 maturing in 2023. The unrealized loss on these investments of \$1,108,000 was recorded as part of comprehensive income and was based on the estimated market value by Wells Fargo Bank, N.A. (Level 1).

Investing Activities - Net cash used in investing activities for the six months ended June 30, 2023 was \$21,931,000 versus \$9,950,000 in the same period last year. The \$12 million increase was primarily due to a \$22.4 million increase in investments in joint ventures partially offset by reduced asset management investments as we were building a warehouse in the same period last year. The increased investment in our joint ventures included \$8 million for FRP's share of a \$13 million paydown of the loan at Bryant Street, \$11 million for our Aberdeen Station lending venture, \$3.4 million for the impact of higher interest rates at Verge, and \$1.9 million for predevelopment activities for our next potential apartment projects in Washington, D.C. and in Greenville.

Financing Activities - Net cash required by financing activities was \$1,882,000 versus \$1,116,000 in the same period last year primarily due to the exercise of employee stock options and the repurchase of company stock in the six months ended June 30, 2023.

Credit Facilities - On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. (Wells Fargo). The Credit Agreement modifies the Company's prior Credit Agreement with Wells Fargo, dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement will be a maximum of 1.50% over Daily 1-Month LIBOR, which may be reduced quarterly to 1.25% or 1.0% over Daily 1-Month LIBOR if the Company meets a specified ratio of consolidated total debt to consolidated total capital. A commitment fee of 0.25% per annum is payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of June 30, 2023, these covenants would have limited our ability to pay dividends to a maximum of \$249 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Cash Requirements - The Company currently expects its capital expenditures for the remainder of 2023 to include approximately \$38.2 million for investment into our existing real estate holdings and partnerships as well as new real estate assets and joint ventures, with such capital being funded from cash and investments on hand, cash generated from operations and property sales, or borrowings under our credit facilities.

Summary and Outlook. Royalty revenue for this quarter was up 13% over the same period last year, and royalty revenue for the first six months is up 23%. The last three quarters have been the three highest revenue quarters in the segment's history. Mining royalty revenue for the last twelve months is \$11.92 million, a 21% increase over the same period last year, and the segment's highest revenue total over any twelve-month period.

In the Stabilized Joint Venture segment, pro-rata NOI is down for the segment for both the quarter and the first six months, which is to be expected after selling 20% of our share of Dock 79 and The Maren to SIC. NOI for the two projects as a whole increased 2.56% (\$6,841,000 vs \$6,670,000) for the first six months compared to the same period last year. After taking a dip in the first quarter, average occupancy at Dock 79 is back where we expect it to be (94.75%). The effort to get it back to where it should be is largely responsible for the flattening in rental increases (3.20% in the second quarter vs 4.52% in the first quarter) as well as the 3% loss on trade-outs. The Maren maintained a strong average occupancy this quarter (96.88%), though renewal rates (39.62%), increases (5.66%), and trade outs (6.0%) were slightly below what we've achieved in the past. Riverside in Greenville (which was added to this segment in the third quarter of last year) has maintained strong occupancy (95.42% this quarter) post stabilization. The renewal rate for the first six months (58.73%) is good, but the average increase on renewals of 11.76% is exceptional. These metrics continue to reinforce our faith in this market as well as the quality of the asset. Our pro-rata share of NOI at Riverside this quarter was \$223,000 and \$445,000 for the first six months.

In our Asset Management Segment, occupancy and our overall square-footage have increased since the second quarter of 2022, leading to a 39.2% increase in NOI for the first six months compared to the same period last year. We are 95.6% leased and occupied on 548,785 square feet compared to 84.3% occupied on 447,035 square feet at the end of the second quarter of 2022.

Inflation and the upward pressure on interest rates, while potentially softening, remain an obstacle for any developer. We have benefitted from the effect of these forces on rents and royalties, but the compression of future margins from hard costs and financing is a real problem for development. In (relatively) less capital-intensive projects like warehouse construction, this situation is potentially beneficial, because we can use our cash on hand to finance construction on an all equity basis and develop in-demand industrial product while the interest rates on construction loans keep most development on the sidelines. But in the instance of multi-family development, where a construction loan is an absolute necessity, we will in all likelihood sit tight for the time being. In regards to the first phase of our partnership with SIC and MRP, we will continue to pursue entitlements and all work required to prepare the project for development, but will delay vertical construction until the lending markets soften. As we mentioned last quarter, we have a long-term vision for the company, and we're not going to rush into anything and take on additional development risk if market conditions prevent us from making a reasonable return. We still have the utmost confidence in our assets and the markets in which they thrive. To that end, this past quarter we repurchased 18,340 shares at average cost of \$54.52 per share.

Non-GAAP Financial Measure.

To supplement the financial results presented in accordance with GAAP, FRP presents certain non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes. We provide Pro-rata net operating income (NOI) because we believe it assists investors and analysts in estimating our economic interest in our consolidated and unconsolidated partnerships, when read in conjunction with our reported results under GAAP. This measure is not, and should not be viewed as, a substitute for GAAP financial measures.

Pro-rata Net Operating Income Reconciliation
Six months ended 06/30/23 (in thousands)

| | Asset Management Segment | Development Segment | Stabilized Joint Venture Segment | Mining Royalties Segment | Unallocated Corporate Expenses | FRP Holdings Totals |
|---|--------------------------------|------------------------|---|--------------------------------|--------------------------------------|---------------------------|
| Net Income (loss) | \$ 513 | (5,257) | (509) | 4,018 | 2,133 | 898 |
| Income Tax Allocation | 190 | (1,950) | (90) | 1,490 | 791 | 431 |
| Income (loss) before income taxes | 703 | (7,207) | (599) | 5,508 | 2,924 | 1,329 |
| Less: | | | | | | |
| Unrealized rents | 420 | — | — | 97 | — | 517 |
| Gain on sale of real estate | — | — | — | 10 | — | 10 |
| Interest income | — | 2,561 | — | — | 2,946 | 5,507 |
| Plus: | | | | | | |
| Unrealized rents | — | — | 100 | — | — | 100 |
| Loss on sale of real estate | 2 | — | — | — | — | 2 |
| Equity in loss of Joint Ventures | — | 7,446 | 202 | 24 | — | 7,672 |
| Professional fees - other | — | — | 59 | — | — | 59 |
| Interest Expense | — | — | 2,113 | — | 22 | 2,135 |
| Depreciation/Amortization | 637 | 96 | 4,532 | 334 | — | 5,599 |
| Management Co. Indirect | 255 | 1,157 | 214 | 253 | — | 1,879 |
| Allocated Corporate Expenses | 453 | 1,389 | 220 | 261 | — | 2,323 |
| Net Operating Income (loss) | 1,630 | 320 | 6,841 | 6,273 | — | 15,064 |
| NOI of noncontrolling interest | — | — | (3,112) | — | — | (3,112) |
| Pro-rata NOI from unconsolidated joint ventures | — | 2,205 | 445 | — | — | 2,650 |
| Pro-rata net operating income | \$ 1,630 | 2,525 | 4,174 | 6,273 | — | 14,602 |

Pro-rata Net Operating Income Reconciliation
Six months ended 06/30/22 (in thousands)

| | Asset Management Segment | Development Segment | Stabilized Joint Venture Segment | Mining Royalties Segment | Unallocated Corporate Expenses | FRP Holdings Totals |
|---|--------------------------------|------------------------|---|--------------------------------|--------------------------------------|---------------------------|
| Net Income (loss) | \$ 249 | (3,351) | (92) | 3,758 | 422 | 986 |
| Income Tax Allocation | 93 | (1,242) | 92 | 1,393 | 12 | 348 |
| Income (loss) before income taxes | 342 | (4,593) | — | 5,151 | 434 | 1,334 |
| Less: | | | | | | |
| Unrealized rents | 196 | — | — | 105 | — | 301 |
| Gain on sale of real estate | — | — | — | 733 | — | 733 |
| Equity in gain of Joint Ventures | — | — | 171 | — | — | 171 |
| Interest income | — | 1,563 | — | — | 455 | 2,018 |
| Plus: | | | | | | |
| Unrealized rents | — | — | 51 | — | — | 51 |
| Equity in loss of Joint Ventures | — | 3,520 | — | 21 | — | 3,541 |
| Interest Expense | — | — | 1,456 | — | 21 | 1,477 |
| Depreciation/Amortization | 464 | 92 | 4,966 | 244 | — | 5,766 |
| Management Co. Indirect | 192 | 996 | 174 | 217 | — | 1,579 |
| Allocated Corporate Expenses | 369 | 1,337 | 194 | 242 | — | 2,142 |
| Net Operating Income (loss) | 1,171 | (211) | 6,670 | 5,037 | — | 12,667 |
| NOI of noncontrolling interest | — | — | (2,132) | — | — | (2,132) |
| Pro-rata NOI from unconsolidated joint ventures | — | 1,192 | — | — | — | 1,192 |
| Pro-rata net operating income | \$ 1,171 | 981 | 4,538 | 5,037 | — | 11,727 |

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

Interest Rate Risk - We are exposed to the impact of interest rate changes through our variable-rate borrowings under our Credit Agreement with Wells Fargo.

Under the Wells Fargo Credit Agreement, the applicable margin for borrowings at June 30, 2023 was Daily 1-Month LIBOR plus 1.0%. The applicable margin for such borrowings will be increased in the event that our debt to capitalization ratio as calculated under the Wells Fargo Credit Agreement Facility exceeds a target level.

The Company did not have any variable rate debt at June 30, 2023, so a sensitivity analysis was not performed to determine the impact of hypothetical changes in interest rates on the Company's results of operations and cash flows.

ITEM 4. CONTROLS AND PROCEDURES

CONCLUSION REGARDING THE EFFECTIVENESS OF DISCLOSURE CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure.

The Company also maintains a system of internal accounting controls over financial reporting that are designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving the desired control objectives.

As of June 30, 2023, the Company, under the supervision and with the participation of the Company's management, including the CEO, CFO and CAO, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on this evaluation, the Company's CEO, CFO and CAO concluded that the Company's disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be included in periodic SEC filings.

There have been no changes in the Company's internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. PURCHASES OF EQUITY SECURITIES BY THE ISSUER

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ⁽¹⁾ |
|--------------------------|---|------------------------------------|--|--|
| April 1 through April 30 | — | \$ — | — | \$ 9,363,000 |
| May 1 through May 31 | 18,340 | \$ 54.52 | 18,340 | \$ 8,363,000 |
| June 1 through June 30 | — | \$ — | — | \$ 8,363,000 |
| Total | 18,340 | \$ 54.52 | 18,340 | |

- (1) On February 4, 2015, the Board of Directors authorized management to expend up to \$5,000,000 to repurchase shares of the Company's common stock from time to time as opportunities arise. On December 5, 2018, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 5, 2019, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On May 6, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 26, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization.

Item 6. EXHIBITS

- (a) Exhibits. The response to this item is submitted as a separate Section entitled "Exhibit Index", on page 38.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

FRP Holdings, Inc.

Date: August 10, 2023

By JOHN D. BAKER II
John D. Baker II
Chief Executive Officer
(Principal Executive Officer)

By JOHN D. BAKER III
John D. Baker III.
Treasurer and Chief Financial Officer
(Principal Financial Officer)

By JOHN D. KLOPFENSTEIN
John D. Klopfenstein
Controller and Chief Accounting
Officer (Principal Accounting Officer)

FRP HOLDINGS, INC.
FORM 10-Q FOR THE THREE MONTHS ENDED JUNE 30, 2023
EXHIBIT INDEX

| | |
|---------|--|
| (31)(a) | Certification of John D. Baker II. |
| (31)(b) | Certification of John D. Baker III. |
| (31)(c) | Certification of John D. Klopfenstein. |
| (32) | Certification of Chief Executive Officer, Chief Financial Officer, and Chief Accounting Officer under Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.XSD | XBRL Taxonomy Extension Schema |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase |
| 104. | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101) |

CERTIFICATIONS

Exhibit 31(a)

I, John D. Baker II, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2023

/s/ John D. Baker II
Chief Executive Officer

I, John D. Baker III, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2023

/s/ John D. Baker III
Treasurer and Chief Financial Officer

I, John D. Klopfenstein, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2023

/s/ John D. Klopfenstein

Controller and Chief Accounting Officer

Exhibit 32

CERTIFICATION UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned certifies that this periodic report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in this periodic report fairly presents, in all material respects, the financial condition and results of operations of FRP Holdings, Inc.

FRP Holdings, Inc.

Date: August 10, 2023

By /s/JOHN D. BAKER II
John D. Baker II
Chief Executive Officer
(Principal Executive Officer)

By /s/JOHN D. BAKER III
John D. Baker III
Treasurer and Chief Financial Officer
(Principal Financial Officer)

By /s/JOHN D. KLOPFENSTEIN
John D. Klopfenstein
Controller and Chief Accounting
Officer (Principal Accounting Officer)

A signed original of this written statement required by Section 906 has been provided to FRP Holdings, Inc. and will be retained by FRP Holdings, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification accompanies the issuer's Quarterly report on Form 10-Q and is not filed as provided in SEC Release Nos. 33-8212, 34-4751 and IC-25967, dated June 30, 2003.