

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ [X]

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2021

or

☐ [ ]

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-36769

**FRP HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

**Florida**

(State or other jurisdiction of  
incorporation or organization)

**47-2449198**

(I.R.S. Employer Identification No.)

**200 W. Forsyth St., 7th Floor,  
Jacksonville, FL**

(Address of principal executive offices)

**32202**

(Zip Code)

**904-396-5733**

(Registrant's telephone number, including area code)

**Title of each class**  
Common Stock, \$.10 par value

**Trading Symbol**  
FRPH

**Name of each exchange on which registered**  
NASDAQ

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ [x] No ☐ [ ]

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ [x] No ☐ [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ [ ]

Accelerated filer ☐ [ ]

Non-accelerated filer ☒ [x]

Smaller reporting company ☒ [x]

Emerging growth company ☐ [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐ [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ [ ] No ☒ [x]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at November 9, 2021
Common Stock, \$.10 par value per share	9,411,028 shares

FRP HOLDINGS, INC.  
FORM 10-Q  
QUARTER ENDED SEPTEMBER 30, 2021

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## Preliminary Note Regarding Forward-Looking Statements.

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by us, contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words or phrases “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “would,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions identify forward-looking statements. Such statements reflect management’s current views with respect to financial results related to future events and are based on assumptions and expectations that may not be realized and are inherently subject to risks and uncertainties, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, financial or otherwise, may differ, perhaps materially, from the results discussed in the forward-looking statements. Risk factors discussed in Item 1A of this Form 10-K and other factors that might cause differences, some of which could be material, include, but are not limited to: the impact of the Covid-19 Pandemic on our operations and financial results; the possibility that we may be unable to find appropriate investment opportunities; levels of construction activity in the markets served by our mining properties; demand for flexible warehouse/office facilities in the Baltimore-Washington-Northern Virginia area; demand for apartments in Washington D.C., Richmond, Virginia and Greenville, South Carolina; our ability to obtain zoning and entitlements necessary for property development; the impact of lending and capital market conditions on our liquidity, our ability to finance projects or repay our debt; general real estate investment and development risks; vacancies in our properties; risks associated with developing and managing properties in partnership with others; competition; our ability to renew leases or re-lease spaces as leases expire; illiquidity of real estate investments; bankruptcy or defaults of tenants; the impact of restrictions imposed by our credit facility; the level and volatility of interest rates; environmental liabilities; inflation risks; cyber security risks; as well as other risks listed from time to time in our SEC filings, including but not limited to, our annual and quarterly reports. We have no obligation to revise or update any forward-looking statements, other than as imposed by law, as a result of future events or new information. Readers are cautioned not to place undue reliance on such forward-looking statements.

These forward-looking statements are made as of the date hereof based on management’s current expectations, and the Company does not undertake an obligation to update such statements, whether as a result of new information, future events or otherwise. Additional information regarding these and other risk factors may be found in the Company’s other filings made from time to time with the Securities and Exchange Commission.

**PART I. FINANCIAL INFORMATION, ITEM 1. FINANCIAL STATEMENTS**  
**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited) (In thousands, except share data)

	September 30, 2021	December 31, 2020
<b>Assets:</b>		
Real estate investments at cost:		
Land	\$ 123,397	91,744
Buildings and improvements	255,366	141,241
Projects under construction	<u>13,799</u>	<u>4,879</u>
Total investments in properties	392,562	237,864
Less accumulated depreciation and depletion	<u>44,266</u>	<u>34,724</u>
Net investments in properties	<u>348,296</u>	<u>203,140</u>
 Real estate held for investment, at cost	 9,559	 9,151
Investments in joint ventures	<u>145,975</u>	<u>167,071</u>
Net real estate investments	<u>503,830</u>	<u>379,362</u>
 Cash and cash equivalents	 162,881	 73,909
Cash held in escrow	502	196
Accounts receivable, net	991	923
Investments available for sale at fair value	4,315	75,609
Federal and state income taxes receivable	2,082	4,621
Unrealized rents	580	531
Deferred costs	3,047	707
Other assets	<u>525</u>	<u>502</u>
Total assets	<u>\$ 678,753</u>	<u>536,360</u>
 <b>Liabilities:</b>		
Secured notes payable	\$ 178,371	89,964
Accounts payable and accrued liabilities	3,706	3,635
Other liabilities	1,886	1,886
Deferred revenue	470	542
Deferred income taxes	65,379	56,106
Deferred compensation	1,247	1,242
Tenant security deposits	<u>764</u>	<u>332</u>
Total liabilities	251,823	153,707
 Commitments and contingencies		
 <b>Equity:</b>		
Common stock, \$.10 par value		
25,000,000 shares authorized,		
9,411,028 and 9,363,717 shares issued		
and outstanding, respectively	941	936
Capital in excess of par value	57,512	56,279
Retained earnings	338,344	309,764
Accumulated other comprehensive income, net	<u>193</u>	<u>675</u>
Total shareholders' equity	396,990	367,654
Noncontrolling interest MRP	<u>29,940</u>	<u>14,999</u>
Total equity	426,930	382,653
Total liabilities and shareholders' equity	<u>\$ 678,753</u>	<u>536,360</u>

See accompanying notes.

**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands except per share amounts)  
(Unaudited)

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2021	2020	2021	2020
<b>Revenues:</b>				
Lease revenue	\$ 6,224	3,591	15,623	10,636
Mining lands lease revenue	2,249	2,507	7,198	7,094
Total Revenues	<u>8,473</u>	<u>6,098</u>	<u>22,821</u>	<u>17,730</u>
<b>Cost of operations:</b>				
Depreciation, depletion and amortization	3,796	1,438	9,627	4,406
Operating expenses	1,557	892	3,792	2,598
Property taxes	986	706	2,764	2,089
Management company indirect	745	844	2,137	2,208
Corporate expenses	657	637	2,486	2,850
Total cost of operations	<u>7,741</u>	<u>4,517</u>	<u>20,806</u>	<u>14,151</u>
<b>Total operating profit</b>	732	1,581	2,015	3,579
Net investment income, including realized gains of \$0, \$55, \$0 and \$297, respectively	943	1,814	3,366	5,915
Interest expense	(414)	(46)	(1,785)	(142)
Equity in loss of joint ventures	(1,244)	(1,788)	(3,997)	(3,773)
Gain on remeasurement of investment in real estate partnership	—	—	51,139	—
Gain on sale of real estate	<u>—</u>	<u>5,732</u>	<u>805</u>	<u>9,329</u>
Income before income taxes	17	7,293	51,543	14,908
Provision for income taxes	<u>130</u>	<u>2,022</u>	<u>10,500</u>	<u>4,161</u>
Net income (loss)	(113)	5,271	41,043	10,747
Gain (loss) attributable to noncontrolling interest	(465)	(184)	12,236	(475)
<b>Net income attributable to the Company</b>	<u>\$ 352</u>	<u>5,455</u>	<u>28,807</u>	<u>11,222</u>
<b>Earnings per common share:</b>				
Net income attributable to the Company-				
Basic	\$ 0.04	0.57	3.08	1.16
Diluted	\$ 0.04	0.57	3.07	1.16
<b>Number of shares (in thousands) used in computing:</b>				
-basic earnings per common share	9,363	9,517	9,352	9,646
-diluted earnings per common share	9,399	9,545	9,390	9,681

See accompanying notes.

**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In thousands except per share amounts)  
(Unaudited)

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2021	2020	2021	2020
Net income (loss)	\$ (113)	5,271	41,043	10,747
Other comprehensive income net of tax:				
Minimum pension liability, net of income tax effect of \$0, \$53, \$0 and \$53	—	143	—	143
Unrealized gain (loss) on investments sale, net of income tax effect of \$(28), \$(126), \$(179) and \$(26)	(75)	(341)	(482)	(70)
Comprehensive income (loss)	\$ (188)	5,073	40,561	10,820
Less comp. income attributable to Noncontrolling interest	\$ (465)	(184)	12,236	(475)
Comprehensive income attributable to the Company	<u>\$ 277</u>	<u>5,257</u>	<u>28,325</u>	<u>11,295</u>

See accompanying notes

**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020**  
(In thousands) (Unaudited)

	<u>2021</u>	<u>2020</u>
<b>Cash flows from operating activities:</b>		
Net income	\$ 41,043	10,747
Adjustments to reconcile net income to net cash provided by continuing operating activities:		
Depreciation, depletion and amortization	9,772	4,572
Deferred income taxes	9,273	2,421
Equity in loss of joint ventures	3,997	3,773
Gain on remeasurement of invest in real estate partnership	(51,139)	—
Gain on sale of equipment and property	(876)	(9,343)
Stock-based compensation	1,006	1,241
Realized gain on available for sale investments	—	(297)
Net changes in operating assets and liabilities:		
Accounts receivable	639	(377)
Deferred costs and other assets	151	(178)
Accounts payable and accrued liabilities	(442)	440
Income taxes payable and receivable	2,539	(340)
Other long-term liabilities	437	694
Net cash provided by operating activities	<u>16,400</u>	<u>13,353</u>
<b>Cash flows from investing activities:</b>		
Investments in properties	(11,555)	(3,200)
Investments in joint ventures	(10,031)	(12,297)
Return of capital from investments in joint ventures	20,100	1,386
Purchases of investments available for sale	—	(24,584)
Proceeds from sales of investments available for sale	69,865	57,240
Cash at consolidation of real estate partnership	3,704	—
Proceeds from the sale of assets	934	19,257
Cash held in escrow	30	(15,073)
Net cash provided by investing activities	<u>73,047</u>	<u>22,729</u>
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt	92,070	—
Repayment of long-term debt	(90,000)	—
Debt issue costs	(704)	—
Distribution to noncontrolling interest	(1,846)	(713)
Repurchase of company stock	(264)	(15,687)
Exercise of employee stock options	269	—
Net cash used in financing activities	<u>(475)</u>	<u>(16,400)</u>
<b>Net increase in cash and cash equivalents</b>	88,972	19,682
Cash and cash equivalents at beginning of year	73,909	26,607
Cash and cash equivalents at end of the period	<u>\$ 162,881</u>	<u>46,289</u>

See accompanying notes.

**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020**

(In thousands, except share amounts)

	Common Stock Shares	Amount	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comp- rehensive Income, net	Total Share holders' Equity	Non- Controlling Interest	Total Equity
Balance at June 30, 2021	9,411,028	\$ 941	\$ 57,360	\$ 337,992	\$ 268	\$ 396,561	\$ 31,724	\$ 428,285
Stock option grant compensation			17			17		17
Restricted stock compensation			135			135		135
Net income				352		352	(465)	(113)
Distributions to partners							(1,319)	(1,319)
Unrealized loss on investment, net					(75)	(75)		(75)
Balance at September 30, 2021	<u>9,411,028</u>	<u>\$ 941</u>	<u>\$ 57,512</u>	<u>\$ 338,344</u>	<u>\$ 193</u>	<u>\$ 396,990</u>	<u>\$ 29,940</u>	<u>\$ 426,930</u>
Balance at December 31, 2020	9,363,717	\$ 936	\$ 56,279	\$ 309,764	\$ 675	\$ 367,654	\$ 14,999	\$ 382,653
Stock option grant compensation			52			52		52
Restricted stock compensation			404			404		404
Shares granted to Employees	1,098		50			50		50
Restricted stock award	27,778	3	(3)			—		—
Shares granted to Directors	9,105	1	499			500		500
Exercise of stock options	15,334	1	268			269		269
Shares purchased and cancelled	(6,004)		(37)	(227)		(264)		(264)
Contributions from partners							4,551	4,551
Net income				28,807		28,807	12,236	41,043
Distributions to partners							(1,846)	(1,846)
Unrealized loss on investment, net					(482)	(482)		(482)
Balance at September 30, 2021	<u>9,411,028</u>	<u>\$ 941</u>	<u>\$ 57,512</u>	<u>\$ 338,344</u>	<u>\$ 193</u>	<u>\$ 396,990</u>	<u>\$ 29,940</u>	<u>\$ 426,930</u>
Balance at June 30, 2020	9,563,144	\$ 956	\$ 57,107	\$ 310,486	\$ 1,194	\$ 369,743	\$ 16,058	\$ 385,801
Stock option grant compensation			24			24		24
Restricted stock compensation			46			46		46
Shares purchased and cancelled	(81,506)	(8)	(487)	(2,838)		(3,333)		(3,333)
Net income				5,455		5,455	(184)	5,271
Distributions to partners							(305)	(305)
Minimum pension liability, net					143	143		143
Unrealized gain on investment, net					(341)	(341)		(341)
Balance at September 30, 2020	<u>9,481,638</u>	<u>\$ 948</u>	<u>\$ 56,690</u>	<u>\$ 313,103</u>	<u>\$ 996</u>	<u>\$ 371,737</u>	<u>\$ 15,569</u>	<u>\$ 387,306</u>
Balance at December 31, 2019	9,817,429	\$ 982	\$ 57,705	\$ 315,278	\$ 923	\$ 374,888	\$ 16,757	\$ 391,645
Stock option grant compensation			71			71		71
Restricted stock compensation			140			140		140
Shares granted to Employees	11,448	1	529			530		530
Shares granted to Directors	12,050	1	499			500		500
Restricted stock award	20,520	2	(2)			—		—
Shares purchased and cancelled	(379,809)	(38)	(2,252)	(13,397)		(15,687)		(15,687)
Net income				11,222		11,222	(475)	10,747
Distributions to partners							(713)	(713)
Minimum pension liability, net					143	143		143
Unrealized loss on investment, net					(70)	(70)		(70)
Balance at September 30, 2020	<u>9,481,638</u>	<u>\$ 948</u>	<u>\$ 56,690</u>	<u>\$ 313,103</u>	<u>\$ 996</u>	<u>\$ 371,737</u>	<u>\$ 15,569</u>	<u>\$ 387,306</u>



**FRP HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2021**  
(Unaudited)

**(1) Description of Business and Basis of Presentation.**

FRP Holdings, Inc. is a holding company engaged in various real estate businesses, namely (i) mining royalty land ownership and leasing, (ii) land acquisition, entitlement and development primarily for future warehouse/office or residential building construction, (iii) ownership, leasing, and management of residential apartment buildings, and (iv) warehouse/office building ownership, leasing and management.

The accompanying consolidated financial statements include the accounts of FRP Holdings, Inc. (the “Company” or “FRP”) inclusive of our operating real estate subsidiaries, FRP Development Corp. (“Development”) and Florida Rock Properties, Inc. (“Properties”), Riverfront Investment Partners I, LLC, and commencing March 31, 2021 also Riverfront Investment Partners II, LLC (See Note 12). Our investment in the Brooksville joint venture, BC FRP Realty joint venture, Riverfront Investment Partners II, LLC prior to March 31, 2021, Bryant Street Partnerships, 1800 Half Street and Greenville/Woodfield are accounted for under the equity method of accounting (See Note 11). Our ownership of Riverfront Investment Partners I, LLC and Riverfront Investment Partners II, LLC includes a non-controlling interest representing the ownership of our partner. The Company uses the cost method to account for its investment in DST Hickory Creek because it does not have significant influence over operating and financial policies.

These statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions to Form 10-Q and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (primarily consisting of normal recurring accruals) considered necessary for a fair statement of the results for the interim periods have been included. Operating results for the nine months ended September 30, 2021 are not necessarily indicative of the results that may be expected for the year ending December 31, 2021. The accompanying consolidated financial statements and the information included under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Form 10-K for the year ended December 31, 2020.

**(2) Recently Issued Accounting Standards.**

None.

**(3) Business Segments.**

The Company is reporting its financial performance based on four reportable segments, Asset Management, Mining Royalty Lands, Development and Stabilized Joint Venture, as described below.

The Asset Management segment owns, leases and manages commercial properties. The flex/office warehouses in the Asset Management Segment were sold and reclassified to discontinued operations leaving only two commercial properties and one recent industrial acquisition, Cranberry Run, which we purchased in 2019. In July 2020 we sold our property located at 1801 62<sup>nd</sup> Street, our most recent spec building in Hollander Business Park, which had joined Asset Management April 1, 2019.

Our Mining Royalty Lands segment owns several properties comprising approximately 15,000 acres currently under lease for mining rents or royalties (this does not include the 4,280 acres owned in our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia.

Through our Development segment, we own and are continuously assessing for their highest and best use for several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all of our non-income producing lands into income production through (i) an orderly process of constructing new buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will form joint ventures on new developments of land not previously owned by the Company.

The Stabilized Joint Venture segment includes joint ventures which own, lease and manage buildings that have met our initial lease up criteria. Two of our two joint ventures in the segment, Riverfront Investment Partners I, LLC (“Dock 79”) and Riverfront Investment Partners II, LLC (“The Maren”) are consolidated. The Maren was consolidated effective March 31, 2021 and prior periods are still reflected under the equity method. The ownership of Dock 79 and The Maren (commencing March 31, 2021) attributable to our partner MidAtlantic Realty Partners, LLC (MRP) is reflected on our consolidated balance sheet as a noncontrolling interest. Such noncontrolling interests are reported on the Consolidated Balance Sheets within equity but separately from shareholders' equity. On the Consolidated Statements of Income, all of the revenues and expenses from Dock 79 are reported in net income, including both the amounts attributable to the Company and the noncontrolling interest. The Maren is reflected in Equity in loss of joint ventures on the Consolidated Statements of Income for the periods up to March 31, 2021 but is reflected like Dock 79 for periods commencing April 1, 2021. The amounts of consolidated net income attributable to the noncontrolling interest is clearly identified on the accompanying Consolidated Statements of Income.

Operating results and certain other financial data for the Company’s business segments are as follows (in thousands):

	Three Months ended September 30,		Nine Months ended September 30,	
	2021	2020	2021	2020
Revenues:				
Asset management	\$ 619	721	1,919	2,089
Mining royalty lands	2,249	2,507	7,198	7,094
Development	401	290	1,169	862
Stabilized Joint Venture	5,204	2,580	12,535	7,685
	<u>8,473</u>	<u>6,098</u>	<u>22,821</u>	<u>17,730</u>
Operating profit (loss):				
Before corporate expenses:				
Asset management	\$ 169	200	528	700
Mining royalty lands	2,037	2,291	6,531	6,486
Development	(404)	(659)	(1,201)	(2,136)
Stabilized Joint Venture	(413)	386	(1,357)	1,379
Operating profit before corporate expenses	<u>1,389</u>	<u>2,218</u>	<u>4,501</u>	<u>6,429</u>
Corporate expenses:				
Allocated to asset management	(180)	(165)	(682)	(738)
Allocated to mining royalty lands	(69)	(53)	(258)	(234)
Allocated to development	(326)	(381)	(1,267)	(1,710)
Allocated to stabilized joint venture	(82)	(38)	(279)	(168)
Total corporate expenses	<u>(657)</u>	<u>(637)</u>	<u>(2,486)</u>	<u>(2,850)</u>
	<u>\$ 732</u>	<u>1,581</u>	<u>2,015</u>	<u>3,579</u>
Interest expense	\$ 414	46	1,785	142

Depreciation, depletion and amortization:

Asset management	\$ 137	137	408	529
Mining royalty lands	38	60	161	160
Development	53	53	159	160
Stabilized Joint Venture	3,568	1,188	8,899	3,557
	<u>\$ 3,796</u>	<u>1,438</u>	<u>9,627</u>	<u>4,406</u>
Capital expenditures:				
Asset management	\$ 100	233	318	787
Mining royalty lands	—	—	—	—
Development	4,237	1,754	10,443	2,371
Stabilized Joint Venture	373	46	794	42
	<u>\$ 4,710</u>	<u>2,033</u>	<u>11,555</u>	<u>3,200</u>

	September 30, 2021	December 31, 2020
Identifiable net assets		
Asset management	\$ 11,127	11,172
Mining royalty lands	37,205	37,387
Development	185,500	196,212
Stabilized Joint Venture	268,907	130,472
Investments available for sale at fair value	4,315	75,609
Cash items	163,383	74,105
Unallocated corporate assets	8,316	11,403
	<u>\$ 678,753</u>	<u>536,360</u>

#### (4) Related Party Transactions.

The Company is a party to a Transition Services Agreement which resulted from our January 30, 2015 spin-off of Patriot Transportation Holding, Inc. (Patriot). The Transition Services Agreement sets forth the terms on which Patriot will provide to FRP certain services that were shared prior to the Spin-off, including the services of certain shared executive officers. The boards of the respective companies amended and extended this agreement for one year effective April 1, 2021.

The consolidated statements of income reflect charges and/or allocation from Patriot for these services of \$260,000 and \$290,000 for the three months ended September 30, 2021 and 2020 and \$772,000 and \$870,000 for the nine months ended September 30, 2021 and 2020, respectively. These charges are reflected as part of corporate expenses.

To determine these allocations between FRP and Patriot as set forth in the Transition Services Agreement, we employ an allocation method to allocate said expenses and thus we believe that the allocations to FRP are a reasonable approximation of the costs related to FRP's operations, but any such related-party transactions cannot be presumed to be carried out on an arm's-length basis.

#### (5) Long-Term Debt.

The Company's outstanding debt, net of unamortized debt issuance costs, consisted of the following (in thousands):

	September 30, 2021	December 31, 2020
Fixed rate mortgage loans, 3.03% interest only, matures 4/1/2033	\$ 178,371	89,964
Credit agreement	—	—
	<u>\$ 178,371</u>	<u>89,964</u>

On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the “Credit Agreement”) with Wells Fargo Bank, N.A. (“Wells Fargo”), effective February 6, 2019. The Credit Agreement modifies the Company’s prior Credit Agreement with Wells Fargo dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement will be a maximum of 1.50% over Daily 1-Month LIBOR, which may be reduced quarterly to 1.25% or 1.0% over Daily 1-Month LIBOR if the Company meets a specified ratio of consolidated debt to consolidated total capital, as defined which excludes FRP Riverfront. A commitment fee of 0.25% per annum is payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The Credit Agreement contains certain conditions, affirmative financial covenants and negative covenants. As of September 30, 2021, there was no debt outstanding on this revolver, \$506,000 outstanding under letters of credit and \$19,494,000 available for borrowing. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The letter of credit fee is 1% and applicable interest rate would have been 1.08238% on September 30, 2021. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of September 30, 2021, these covenants would have limited our ability to pay dividends to a maximum of \$228 million combined.

On November 17, 2017, Dock 79 borrowed a principal sum of \$90,000,000 pursuant to a Loan Agreement and Deed of Trust Note entered into with EagleBank. The loan was secured by the Dock 79 real property and improvements, bore a fixed interest rate of 4.125% per annum and had a term of 120 months. The loan was paid in full on March 19, 2021. A prepayment penalty of \$900,000 was recorded into interest expense in the quarter ending March 31, 2021.

Effective March 31, 2021, the Company consolidated the assets (at current fair value), liabilities and operating results of our Riverfront Investment Partners II, LLC partnership (“The Maren”) which was previously accounted for under the equity method. As such the full amount of our mortgage loan was recorded in the consolidated financial statements.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Debt cost amortization of \$37,000 and \$113,000 was recorded during the three and nine months ended September 30, 2021, respectively. During the three months ended September 30, 2021 and September 30, 2020 the Company capitalized interest costs of \$999,000 and \$948,000, respectively. During the nine months ended September 30, 2021 and September 30, 2020 the Company capitalized interest costs of \$2,892,000 and \$2,823,000, respectively.

The Company was in compliance with all debt covenants as of September 30, 2021.

## (6) Earnings per Share.

The following details the computations of the basic and diluted earnings per common share (in thousands, except per share amounts):

	Three Months ended September 30,		Nine Months ended September 30,	
	2021	2020	2021	2020
Weighted average common shares	9,363	9,517	9,352	9,646

outstanding during the period – shares used  
for basic earnings per common share

Common shares issuable under share-based payment plans which are potentially dilutive	<u>36</u>	<u>28</u>	<u>38</u>	<u>35</u>
Common shares used for diluted earnings per common share	<u>9,399</u>	<u>9,545</u>	<u>9,390</u>	<u>9,681</u>
Net income attributable to the Company	\$ 352	5,455	28,807	11,222
Earnings per common share:				
-basic	\$ 0.04	0.57	3.08	1.16
-diluted	\$ 0.04	0.57	3.07	1.16

For the nine months ended September 30, 2021, 19,950 shares attributable to outstanding stock options were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive. For the three and nine months ended September 30, 2020, 74,065 and 53,545 shares attributable to outstanding stock options were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

During the first nine months of 2021 the Company repurchased 6,004 shares at an average cost of \$43.95. During the first nine months of 2020 the Company repurchased 379,809 shares at an average cost of \$41.30.

#### **(7) Stock-Based Compensation Plans.**

The Company has two Stock Option Plans (the 2006 Stock Incentive Plan and the 2016 Equity Incentive Option Plan) under which options for shares of common stock were granted to directors, officers and key employees. The 2016 plan permits the grant of stock options, stock appreciation rights, restricted stock awards, restricted stock units, or stock awards. The options awarded under the plans have similar characteristics. All stock options are non-qualified and expire ten years from the date of grant. Stock based compensation awarded to directors, officers and employees are exercisable immediately or become exercisable in cumulative installments of 20% or 25% at the end of each year following the date of grant. When stock options are exercised, the Company issues new shares after receipt of exercise proceeds and taxes due, if any, from the grantee.

The Company utilizes the Black-Scholes valuation model for estimating fair value of stock compensation for options awarded to officers and employees. Each grant is evaluated based upon assumptions at the time of grant. The assumptions were no dividend yield, expected volatility between 29% and 41%, risk-free interest rate of 1.0% to 2.9% and expected life of 3.0 to 7.0 years.

The dividend yield of zero is based on the fact that the Company does not pay cash dividends and has no present intention to pay cash dividends. Expected volatility is estimated based on the Company's historical experience over a period equivalent to the expected life in years. The risk-free interest rate is based on the U.S. Treasury constant maturity interest rate at the date of grant with a term consistent with the expected life of the options granted. The expected life calculation is based on the observed and expected time to exercise options by the employees.

In January 2021, 8,896 shares of restricted stock were granted to employees that will vest over the next four years. In January 2021, 18,882 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2020, 20,520 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. The number of common shares available for future issuance was 397,747 at September 30, 2021. In March 2021 and March 2020, 1,098 and 11,448 shares of stock, respectively, were granted to employees rather than stock options as in prior years.

The Company recorded the following stock compensation expense in its consolidated statements of income (in thousands):

	Three Months ended September 30,		Nine Months ended September 30,	
	2021	2020	2021	2020
Stock option grants	\$ 17	24	52	71
Restricted stock awards	135	46	404	140
Employee stock grant	—	—	50	530
Annual director stock award	—	—	500	500
	<u>\$ 152</u>	<u>70</u>	<u>1,006</u>	<u>1,241</u>

A summary of changes in outstanding options is presented below (in thousands, except share and per share amounts):

Options	Number Of Shares	Weighted Average Exercise Price	Weighted Average Remaining Term (yrs)	Weighted Average Grant Date Fair Value(000's)
Outstanding at December 31, 2020	120,089	\$ 35.33	5.3	\$ 1,531
Exercised	<u>(15,334)</u>	<u>\$ 17.54</u>		<u>\$ (115)</u>
Outstanding at September 30, 2021	104,755	\$ 37.93	5.1	\$ 1,416
Exercisable at September 30, 2021	92,407	\$ 36.87	4.8	\$ 1,212
Vested during nine months ended September 30, 2021	—			\$ —

The aggregate intrinsic value of exercisable in-the-money options was \$1,761,000 and the aggregate intrinsic value of outstanding in-the-money options was \$1,884,000 based on the market closing price of \$55.92 on September 30, 2021 less exercise prices.

The unrecognized compensation cost of options granted to FRP employees but not yet vested as of September 30, 2021 was \$146,000, which is expected to be recognized over a weighted-average period of 2.1 years.

Gains of \$602,000 were realized by option holders during the nine months ended September 30, 2021.

A summary of changes in restricted stock awards is presented below (in thousands, except share and per share amounts):

Restricted stock	Number Of Shares	Weighted Average Exercise Price	Weighted Average Remaining Term (yrs)	Weighted Average Grant Date Fair Value(000's)
Non-vested at December 31, 2020	20,520	\$ 46.30	3.4	\$ 950
Time-based awards granted	8,896	45.55		405
Performance-based awards granted	<u>18,882</u>	<u>45.55</u>		<u>860</u>
Non-vested at September 30, 2021	48,298	\$ 45.87	3.3	\$ 2,215

Total compensation cost of restricted stock granted but not yet vested as of September 30, 2021 was \$1,515,000 which is expected to be recognized over a weighted-average period of 3.6 years.

## **(8) Contingent Liabilities.**

The Company may be involved in litigation on a number of matters and is subject to certain claims which arise in the normal course of business. The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage. In the opinion of management, none of these matters are expected to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

The Company is subject to numerous environmental laws and regulations. The Company believes that the ultimate disposition of currently known environmental matters will not have a material effect on its financial position, liquidity, or operations. The Company can give no assurance that previous environmental studies with respect to its properties have revealed all potential environmental contaminants; that any previous owner, occupant or tenant did not create any material environmental condition not known to the Company; that the current environmental condition of the properties will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; and that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to the Company.

As of September 30, 2021, there was \$506,000 outstanding under letters of credit. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development.

## **(9) Concentrations.**

The mining royalty lands segment has a total of five tenants currently leasing mining locations and one lessee that accounted for 23.8% of the Company's consolidated revenues during the nine months ended September 30, 2021, and \$294,000 of accounts receivable at September 30, 2021. The termination of these lessees' underlying leases could have a material adverse effect on the Company. The Company places its cash and cash equivalents with Wells Fargo Bank and First Horizon Bank. At times, such amounts may exceed FDIC limits.

## **(10) Fair Value Measurements.**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 means the use of quoted prices in active markets for identical assets or liabilities. Level 2 means the use of values that are derived principally from or corroborated by observable market data. Level 3 means the use of inputs are those that are unobservable and significant to the overall fair value measurement.

At September 30, 2021, the Company was invested in two corporate bonds with maturities in January 2022. The unrealized gain on these bonds of \$16,000 was recorded as part of comprehensive income and was based on the estimated market value by National Financial Services, LLC ("NFS") obtained from sources that may include pricing vendors, broker/dealers who clear through NFS and/or other sources (Level 2). The amortized cost of the investments was \$4,299,000 and the carrying amount and fair value of such bonds were \$4,315,000 as of September 30, 2021.

At September 30, 2021 and 2020, the carrying amount reported in the consolidated balance sheets for cash and cash equivalents and revolving credit approximate their fair value based upon the short-term nature of these items.

The fair values of the Company's other mortgage notes payable were estimated based on current rates available to the Company for debt of the same remaining maturities. At September 30, 2021, the carrying amount and fair value of such other long-term debt was \$178,371,000 and \$173,634,000, respectively. At September 30, 2020, the carrying amount and fair value of such other long-term debt was \$89,027,000 and \$95,138,000, respectively.

# **(11) Investments in Joint Ventures.**

The Company has investments in joint ventures, primarily with other real estate developers. Joint ventures where FRP is not the primary beneficiary are reflected in the line “Investment in joint ventures” on the balance sheet and “Equity in loss of joint ventures” on the income statement. The assets of these joint ventures are restricted to use by the joint ventures and their obligations can only be settled by their assets or additional contributions by the partners.

The following table summarizes the Company’s investments in unconsolidated joint ventures (in thousands):

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership (1)
As of September 30, 2021					
Brooksville Quarry, LLC	50.00%	\$ 7,463	14,332	(66)	(32)
BC FRP Realty, LLC	50.00%	5,454	22,612	(227)	(113)
Riverfront Holdings II, LLC (1)		—	—	(760)	(628)
Bryant Street Partnerships	61.36%	59,899	201,144	(3,566)	(3,234)
Hyde Park		—	—	—	—
DST Hickory Creek	26.65%	6,000	46,560	(325)	257
Amber Ridge Loan		12,471	12,471	—	—
1800 Half St. Owner, LLC	61.37%	38,456	76,829	19	25
Greenville/Woodfield Partnerships	40.00%	16,232	80,476	(680)	(272)
Total		<u>\$ 145,975</u>	<u>454,424</u>	<u>(5,605)</u>	<u>(3,997)</u>

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership (1)
As of December 31, 2020					
Brooksville Quarry, LLC	50.00%	\$ 7,499	14,347	(78)	(39)
BC FRP Realty, LLC	50.00%	5,184	22,747	(411)	(207)
Riverfront Holdings II, LLC	80.00%	23,533	108,538	(4,573)	(3,907)
Bryant Street Partnerships	61.36%	60,159	173,814	(836)	(2,130)
Hyde Park		591	591	—	—
DST Hickory Creek	26.65%	6,000	47,761	(367)	339
Amber Ridge Loan		10,026	10,026	—	—
1800 Half St. Owner, LLC	61.37%	37,875	54,275	158	164
Greenville/Woodfield Partnerships	40.00%	16,204	46,457	182	90
Total		<u>\$ 167,071</u>	<u>478,556</u>	<u>(5,925)</u>	<u>(5,690)</u>

(1): Riverfront Holdings II, LLC was consolidated on March 31, 2021. Bryant Street Partnerships includes \$674,000 in 2021 and \$1,146,000 in 2020 for the Company’s share of preferred interest and \$354,000 in 2021 and \$471,000 in 2020 for amortization of guarantee liability related to the Bryant Street loan.

The major classes of assets, liabilities and equity of the Company’s Investments in Joint Ventures as of September 30, 2021 are summarized in the following two tables (in thousands):



	As of September 30, 2021					Total
	Riverfront Holdings II, LLC	Bryant Street Partnership	DST Hickory Creek	1800 Half St. Partnership	Greenville/Woodfield	Apartment/Mixed Use
Investments in real estate, net	\$ 0	198,039	44,224	73,580	80,261	\$ 396,104
Cash and cash equivalents	0	848	978	439	207	2,472
Unrealized rents & receivables	0	1,892	1,004	0	8	2,904
Deferred costs	0	365	354	2,810	0	3,529
Total Assets	<u>\$ 0</u>	<u>201,144</u>	<u>46,560</u>	<u>76,829</u>	<u>80,476</u>	<u>\$ 405,009</u>
Secured notes payable	\$ 0	116,705	29,325	0	35,879	\$ 181,909
Other liabilities	0	7,620	162	15,766	5,370	28,918
Capital - FRP	0	58,014	4,550	37,483	15,691	115,738
Capital – Third Parties	0	18,805	12,523	23,580	23,536	78,444
Total Liabilities and Capital	<u>\$ 0</u>	<u>201,144</u>	<u>46,560</u>	<u>76,829</u>	<u>80,476</u>	<u>\$ 405,009</u>

	As of September 30, 2021					Total
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Hyde Park	Amber Ridge Loan	Apartment/Mixed Use	Grand Total
Investments in real estate, net.	\$ 14,283	21,627	0	12,471	396,104	\$ 444,485
Cash and cash equivalents	49	231	0	0	2,472	2,752
Unrealized rents & receivables	0	470	0	0	2,904	3,374
Deferred costs	0	284	0	0	3,529	3,813
Total Assets	<u>\$ 14,332</u>	<u>22,612</u>	<u>0</u>	<u>12,471</u>	<u>405,009</u>	<u>\$ 454,424</u>
Secured notes payable	\$ 0	11,524	0	0	181,909	\$ 193,433
Other liabilities	81	138	0	0	28,918	29,137
Capital - FRP	7,463	5,475	0	12,471	115,738	141,147
Capital - Third Parties	6,788	5,475	0	0	78,444	90,707
Total Liabilities and Capital	<u>\$ 14,332</u>	<u>22,612</u>	<u>0</u>	<u>12,471</u>	<u>405,009</u>	<u>\$ 454,424</u>

The Company's capital recorded by the unconsolidated Joint Ventures is \$4,828,000 less than the Investment in Joint Ventures reported in the Company's consolidated balance sheet due primarily to capitalized interest.

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of December 31, 2020 are summarized in the following two tables (in thousands):

	As of December 31, 2020					Total
	Riverfront Holdings II, LLC	Bryant Street Partnership	DST Hickory Creek	1800 Half St. Partnership	Greenville/Woodfield	Apartment/Mixed Use
Investments in real estate, net	\$ 105,737	173,560	45,379	37,452	42,668	\$ 404,796
Cash and cash equivalents	2,626	111	1,202	14,011	3,554	21,504
Unrealized rents & receivables	13	58	775	2	0	848
Deferred costs	162	85	405	2,810	235	3,697
Total Assets	<u>\$ 108,538</u>	<u>173,814</u>	<u>47,761</u>	<u>54,275</u>	<u>46,457</u>	<u>\$ 430,845</u>
Secured notes payable	\$ 64,982	72,471	29,291	0	1,776	\$ 168,520
Other liabilities	4,189	22,952	107	1,953	4,774	33,975
Capital - FRP	34,667	58,559	4,894	37,466	15,963	151,549
Capital - Third Parties	4,700	19,832	13,469	14,856	23,944	76,801
Total Liabilities and Capital	<u>\$ 108,538</u>	<u>173,814</u>	<u>47,761</u>	<u>54,275</u>	<u>46,457</u>	<u>\$ 430,845</u>

	As of December 31, 2020					
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Hyde Park	Amber Ridge Loan	Apartment/ Mixed Use	Grand Total
Investments in real estate, net.	\$ 14,287	22,067	591	10,026	404,796	\$451,767
Cash and cash equivalents	55	90	0	0	21,504	21,649
Unrealized rents & receivables	0	254	0	0	848	1,102
Deferred costs	5	336	0	0	3,697	4,038
Total Assets	<u>\$ 14,347</u>	<u>22,747</u>	<u>591</u>	<u>10,026</u>	<u>430,845</u>	<u>\$ 478,556</u>
Secured notes payable	\$ 0	12,370	0	0	168,520	\$ 180,890
Other liabilities	28	123	0	0	33,975	34,126
Capital - FRP	7,499	5,127	591	10,026	151,549	174,792
Capital - Third Parties	6,820	5,127	0	0	76,801	88,748
Total Liabilities and Capital	<u>\$ 14,347</u>	<u>22,747</u>	<u>591</u>	<u>10,026</u>	<u>430,845</u>	<u>\$ 478,556</u>

The amount of consolidated retained earnings (accumulated deficit) for these joint ventures was \$(7,660,000) and \$(8,278,000) as of September 30, 2021 and December 31, 2020, respectively.

The income statements of the Bryant Street Partnerships are as follows (in thousands):

	Bryant Street Partnerships Total JV Nine Months ended September 30, 2021	Bryant Street Partnerships Company Share Nine Months ended September 30, 2021
<b>Revenues:</b>		
Rental Revenue	\$ 1,153	\$ 707
Revenue – other	190	117
Total Revenues	<u>1,343</u>	<u>824</u>
<b>Cost of operations:</b>		
Depreciation and amortization	1,482	909
Operating expenses	1,938	1,190
Property taxes	255	156
Total cost of operations	<u>3,675</u>	<u>2,255</u>
<b>Total operating profit</b>	(2,332)	(1,431)
Interest expense	<u>(1,234)</u>	<u>(1,803)</u>
Net loss before tax	<u>(3,566)</u>	<u>(3,234)</u>

## (12) Consolidation of Riverfront Investment Partners II, LLC. Riverfront Holdings II, LLC.

On May 4, 2018, the Company and MRP Realty formed a Joint Venture to develop the second phase only of the four phase master development known as Riverfront on the Anacostia in Washington, D.C. The purpose of the Joint Venture is to develop and own a 250,000-square-foot mixed-use development which supports 264 residential units and 6,937 square feet of retail. The Company contributed land with an agreed to value of \$16,300,000 (cost basis of \$4.6 million) and \$6.2 million of cash to the Joint Venture for an 80% stake in the venture. MRP contributed capital of \$5.6 million to the joint venture including development costs paid prior to formation of the joint venture and a \$725,000 development fee. The Company further agreed to fund \$13.75 million preferred equity financing at 7.5% interest rate all of which was advanced and repaid with interest in March 2021. The Company's equity interest in the joint venture was previously accounted for under the equity method of accounting as MRP acts as the administrative agent of the

joint venture and oversees and controls the day-to-day operations of the project.

In March 2021, Phase II (The Maren) reached stabilization. Stabilization in this case means 90% of the individual apartments have been leased and are occupied by third party tenants. Upon reaching stabilization, the Company has, for a period of one year, the exclusive right to (i) cause the joint venture to sell the property or (ii) cause the Company's and MRP's percentage interests in the joint venture to be adjusted so as to take into account the contractual payouts assuming a sale at the value of the development at the time of this "Conversion election".

Reaching stabilization results in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, beginning March 31, 2021, the Company consolidated the assets (at fair value), liabilities and operating results of the joint venture. This consolidation resulted in a gain on remeasurement of investment in real estate partnership of \$51,139,000 of which \$13,965,000 was attributed to the noncontrolling interest. In accordance with the terms of the Joint Venture agreements, the Company used the fair value amount at date of conversion and calculated an adjusted ownership under the Conversion election. As such for financial reporting purposes effective March 31, 2021, the Company ownership is based upon this substantive profit sharing arrangement and is 70.41% on a prospective basis as agreed to by FRP and MRP.

	As of March 31, 2021		
	Riverfront Holdings II, LLC	Gain on Remeasurement	Revised
Land	\$ 6,472	\$ 22,858	\$ 29,330
Building and improvements, net	87,269	23,531	110,800
Project under construction	258	—	258
Value of leases in place	—	4,750	4,750
Cash	3,704	—	3,704
Cash held in escrow	336	—	336
Accounts receivable	707	—	707
Prepaid expenses	197	—	197
Total Assets	<u>\$ 98,943</u>	<u>\$ 51,139</u>	<u>\$ 150,082</u>
Long-term Debt	\$ 88,000	\$ —	\$ 88,000
Amortizable debt costs	(1,072)	—	(1,072)
Other liabilities	441	—	441
Equity – FRP	7,026	37,174	44,200
Equity - MRP	4,548	13,965	18,513
Total Liabilities and Capital	<u>\$ 98,943</u>	<u>\$ 51,139</u>	<u>\$ 150,082</u>

### (13) Subsequent Event.

On October 8, 2021, the Company entered into a loan agreement with a Baltimore developer to be the principal capital source of a residential development venture in Harford County, Maryland to be known as "Aberdeen Station." We have committed up to \$31.1 million in exchange for an interest rate of 10% plus a portion of the sales proceeds based upon the project IRR. This project will hold 344 residential lots. We are currently pursuing entitlements and the loan agreements anticipates taking the development to record plat in two phases potentially through June 30, 2026.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes in Item 1 and with the audited consolidated financial statements and the related notes included in our annual report on Form 10-K. The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements in this discussion are forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including the risks and uncertainties described in "Forward-Looking Statements" below and "Risk Factors" on page 5 of our annual report on Form 10-K. Our actual results may differ materially from those contained in or implied by any forward-looking statements. We assume no obligation to revise or publicly release any revision to any forward-looking statements contained in this quarterly report on Form 10-Q, unless required by law.

The following discussion includes a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission to supplement the financial results as reported in accordance with GAAP. The non-GAAP financial measure discussed is net operating income (NOI). The Company uses this metric to analyze its continuing operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures. Refer to "Non-GAAP Financial Measure" below in this quarterly report for a more detailed discussion, including reconciliations of this non-GAAP financial measure to its most directly comparable GAAP financial measure.

**Business Overview** - FRP Holdings, Inc. is a real estate development, asset management and operating company businesses. Our properties are located in the Mid-Atlantic and southeastern United States and consist of:

Lands leased to mining companies, some of which will have second lives as development properties;

Residential apartments in Washington, D.C.;

Warehouse or office properties in the Mid-Atlantic states either existing or under development;

Mixed use properties under development in Washington, D.C. or Greenville, South Carolina; and

Properties held for sale.

We believe our present capital structure, liquidity and land provide us with years of opportunities to increase recurring revenue and long-term value for our shareholders. We intend to focus on our core business activity of real estate development, asset management and operations. We are developing a broad range of asset types that we believe will provide acceptable rates of return, grow recurring revenues and support future business. Capital commitments will be funded with cash proceeds from completed projects, existing cash, owned-land, partner capital and financing arrangements. We do not anticipate immediate benefits from investments. Timing of projects may be subject to delays caused by factors beyond our control.

### Reportable Segments

We conduct primarily all of our business in the following four reportable segments: (1) asset management (2) mining royalty lands (3) development and (4) stabilized joint ventures. For more information regarding our reportable segments, see Note 3. *Business Segments* of our condensed consolidated financial statements included in this quarterly report.

### **Asset Management Segment.**

The Asset Management segment owns, leases and manages commercial properties. These assets create revenue and cash flows through tenant rental payments, lease management fees and reimbursements for building operating costs. The major cash outlays incurred in this segment are for operating expenses, real estate taxes, building repairs, lease commissions and other lease closing costs, construction of tenant improvements, capital to acquire existing operating buildings and closing costs related thereto and personnel costs of our property management team.

As of September 30, 2021, the Asset Management Segment owned three commercial properties in fee simple as follows:

- 1) 34 Loveton Circle in suburban Baltimore County, Maryland consists of one office building totaling 33,708 square feet which is 95.1% occupied (16% of the space is occupied by the Company for use as our Baltimore headquarters). The property is subject to commercial leases with various tenants.
- 2) 155 E. 21<sup>st</sup> Street in Duval County, Florida was an office building property that remains under lease through March 2026. We permitted the tenant to demolish all structures on the property during 2018.
- 3) Cranberry Run Business Park in Hartford County, Maryland consists of five office buildings totaling 267,737 square feet which are 68.6% occupied and 96.6% leased. The property is subject to commercial leases with various tenants.

Management focuses on several factors to measure our success on a comparative basis in this segment. The major factors we focus on are (1) net operating income growth, (2) growth in occupancy, (3) average annual occupancy rate (defined as the occupied square feet at the end of each month during a fiscal year divided by the number of months to date in that fiscal year as a percentage of the average number of square feet in the portfolio over that same time period), (4) tenant retention success rate (as a percentage of total square feet to be renewed), (5) building and refurbishing assets to meet Class A and Class B institutional grade classifications, and (6) reducing complexities and deferred capital expenditures to maximize sale price.

### **Mining Royalty Lands Segment.**

Our Mining Royalty Lands segment owns several properties comprising approximately 15,000 acres currently under lease for mining rents or royalties (excluding the 4,280 acres owned by our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia. The typical lease in this segment requires the tenant to pay us a royalty based on the number of tons of mined materials sold from our property during a given fiscal year multiplied by a percentage of the average annual sales price per ton sold. As a result of this royalty payment structure, we do not bear the cost risks associated with the mining operations, however, we are subject to the cyclical nature of the construction markets in these states as both volumes and prices tend to fluctuate through those cycles. In certain locations, typically where the reserves on our property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount. We believe strongly in the potential for future growth in construction in Florida, Georgia, and Virginia which would positively benefit our profitability in this segment. Our mining properties had estimated remaining reserves of 506 million tons as of December 31, 2020, after a total of 8.5 million tons were consumed in 2020.

The major expenses in this segment are comprised of collection and accounting for royalties, management's oversight of the mining leases, land entitlement for post-mining uses and property taxes at our non-leased locations and at our Grandin location which, unlike our other leased mining locations, are not entirely paid by the tenant. As such, our costs in this business are very low as a percentage of revenue, are relatively stable and are not affected by increases in production at our locations. Our current mining tenants include Vulcan Materials, Martin Marietta, Cemex, Argos and The Concrete Company.

Additionally, these locations provide us with opportunities for valuable "second lives" for these assets through proper land planning and entitlement.

**Significant “2<sup>nd</sup> life” Mining Lands:**

<b>Location</b>	<b>Acreage</b>	<b>Status</b>
Brooksville, FL	4,280 +/-	Development of Regional of Impact and County Land Use and Master Zoning in place for 5,800 residential unit, mixed-use development
Ft. Myers, FL	1,907 +/-	Approval in place for 105, 1 acre, waterfront residential lots after mining completed.
<b>Total</b>	<b>6,187 +/-</b>	

**Development Segment.**

Through our Development segment, we own and are continuously monitoring for their “highest and best use” several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all our non-income producing lands into income production through (i) an orderly process of constructing new commercial and residential buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will purchase or form joint ventures on new developments of land not previously owned by the Company.

Revenues in this segment are generated predominately from land sales and interim property rents. The significant cash outlays incurred in this segment are for land acquisition costs, entitlement costs, property taxes, design and permitting, the personnel costs of our in-house management team and horizontal and vertical construction costs.

**Development Segment – Warehouse/Office Land.**

At September 30, 2021, this segment owned the following development parcels:

- 1) 14 acres of horizontally developed land with 247,995 square feet in three industrial buildings under construction at Hollander 95 Business Park in Baltimore City, Maryland.
- 2) 55 acres of land that will be capable of supporting over 625,000 square feet of industrial product located at 1001 Old Philadelphia Road in Aberdeen, Maryland.
- 3) 17 acres of land in Harford County, Maryland that will support 250,000 square feet of industrial development.

We also have three properties that were either spun-off to us from Florida Rock Industries in 1986 or acquired by us from unrelated third parties. These properties, as a result of our “highest and best use” studies, are being prepared for income generation through sale or joint venture with third parties, and in certain cases we are leasing these properties on an interim basis for an income stream while we wait for the development market to mature.

**Development Segment - Significant Investment Lands Inventory:**

<b>Location</b>	<b><u>Approx.</u> <u>Acreage</u></b>	<b><u>Status</u></b>	<b><u>NBV</u></b>
Riverfront on the Anacostia Phases III-IV	2.5	Conceptual design program ongoing	\$6,126,000
Hampstead Trade Center, MD	73	Residential zoning applied for in preparation for sale	\$9,545,000
Square 664E, on the Anacostia River in DC	2	Under lease to Vulcan Materials as a concrete batch plant through 2026	\$7,719,000
<b>Total</b>	<b>77.5</b>		<b>\$23,390,000</b>

## Development Segment - Investments in Joint Ventures

The third leg of our Development Segment consists of investments in joint ventures for properties in development. The Company has investments in joint ventures, primarily with other real estate developers which are summarized below:

<b>Property</b>	<b>JV Partner</b>	<b>Status</b>	<b>% Ownership</b>
Brooksville Quarry, LLC near Brooksville, Florida	Vulcan Materials Company	Future planned residential development of 3,500 acres which are currently subject to mining lease	50%
BC FRP Realty, LLC for 35 acres in Maryland	St John Properties	Development of 329,000 square feet multi-building business park in progress	50%
Bryant Street Partnerships for 5 acres of land in Washington, D.C.	MRP Realty	Mixed-use development with 487 residential units and 85,681 square feet of retail partially completed	61.36%
Hyde Park residential development in Essexshire, MD		Property sold, \$3.5 million investment in exchange for an interest rate of 10% and a preferred return of 20%	Financing
Amber Ridge residential development in Prince George's County, Maryland		\$18.5 million in exchange for an interest rate of 10% and a preferred return of 20% after which the Company is also entitled to a portion of proceeds from sale	Financing
1800 Half Street property in Buzzard Point area of Washington, D.C.	MRP Realty	Construction of ten-story structure with 344 apartments and 11,246 square feet of ground floor retail underway	61.37%
.408 Jackson property in Greenville, SC	Woodfield Development	Construction of mixed-use project with 227 multifamily units and 4,700 square feet of retail space began in May 2020	40%
Riverside property 1430 Hampton Avenue, Greenville, SC	Woodfield Development	Construction of 200-unit apartment project began in February 2020	40%

Joint ventures where FRP is not the primary beneficiary are reflected in the line "Investment in joint ventures" on the balance sheet and "Equity in loss of joint ventures" on the income statement. The following table summarizes the Company's investments in unconsolidated joint ventures (in thousands):

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership (1)
As of September 30, 2021					
Brooksville Quarry, LLC	50.00%	\$ 7,463	14,332	(66)	(32)
BC FRP Realty, LLC	50.00%	5,454	22,612	(227)	(113)
RiverFront Holdings II, LLC (1)		—	—	(760)	(628)
Bryant Street Partnerships	61.36%	59,899	201,144	(3,566)	(3,234)
Hyde Park		—	—	—	—
DST Hickory Creek	26.65%	6,000	46,560	(325)	257
Amber Ridge Loan		12,471	12,471	—	—
1800 Half St. Owner, LLC	61.37%	38,456	76,829	19	25
Greenville/Woodfield Partnerships	40.00%	16,232	80,476	(680)	(272)
Total		<u>\$ 145,975</u>	<u>454,424</u>	<u>(5,605)</u>	<u>(3,997)</u>

(1) Riverfront Holdings II, LLC was consolidated on March 31, 2021, and reflected in Stabilized Joint Ventures.

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of September 30, 2021, are summarized in the following two tables (in thousands):

	As of September 30, 2021					Total
	Riverfront Holdings II, LLC	Bryant Street Partnership	DST Hickory Creek	1800 Half St. Partnership	Greenville/ Woodfield	Apartment/ Mixed Use
Investments in real estate, net	\$ 0	198,039	44,224	73,580	80,261	\$ 396,104
Cash and cash equivalents	0	848	978	439	207	2,472
Unrealized rents & receivables	0	1,892	1,004	0	8	2,904
Deferred costs	0	365	354	2,810	0	3,529
Total Assets	<u>\$ 0</u>	<u>201,144</u>	<u>46,560</u>	<u>76,829</u>	<u>80,476</u>	<u>\$ 405,009</u>
Secured notes payable	\$ 0	116,705	29,325	0	35,879	\$ 181,909
Other liabilities	0	7,620	162	15,766	5,370	28,918
Capital - FRP	0	58,014	4,550	37,483	15,691	115,738
Capital - Third Parties	0	18,805	12,523	23,580	23,536	78,444
Total Liabilities and Capital	<u>\$ 0</u>	<u>201,144</u>	<u>46,560</u>	<u>76,829</u>	<u>80,476</u>	<u>\$ 405,009</u>

	As of September 30, 2021					Grand Total
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Hyde Park	Amber Ridge Loan	Apartment/ Mixed Use	
Investments in real estate, net.	\$ 14,283	21,627	0	12,471	396,104	\$ 444,485
Cash and cash equivalents	49	231	0	0	2,472	2,752
Unrealized rents & receivables	0	470	0	0	2,904	3,374
Deferred costs	0	284	0	0	3,529	3,813
Total Assets	<u>\$ 14,332</u>	<u>22,612</u>	<u>0</u>	<u>12,471</u>	<u>405,009</u>	<u>\$ 454,424</u>
Secured notes payable	\$ 0	11,524	0	0	181,909	\$ 193,433
Other liabilities	81	138	0	0	28,918	29,137
Capital - FRP	7,463	5,475	0	12,471	115,738	141,147
Capital - Third Parties	6,788	5,475	0	0	78,444	90,707
Total Liabilities and Capital	<u>\$ 14,332</u>	<u>22,612</u>	<u>0</u>	<u>12,471</u>	<u>405,009</u>	<u>\$ 454,424</u>

### **Stabilized Joint Venture Segment.**

Currently the segment includes three stabilized joint ventures which own, lease and manage buildings. These assets create revenue and cash flows through tenant rental payments, and reimbursements for building operating costs. The major cash outlays incurred in this segment are for property taxes, full service maintenance, property management, utilities and marketing. The three stabilized joint venture properties are as follows:

Property and Occupancy	JV Partner	Method of Accounting	% Ownership
Dock 79 apartments Washington, D.C. 305 apartment units and 18,000 square feet of retail	MRP Realty	Consolidated	66%
The Maren apartments Washington, D.C. 264 residential units and 6,937 square feet of retail	MRP Realty	Consolidated as of March 31, 2021	70.41%
DST Hickory Creek 294 apartment units in Henrico County, MD	Capital Square	Cost Method	26.6%



### Third Quarter Operational Highlights

- Dock 79 ended the reporting period with residential occupancy above 94% for the fourth straight quarter
- Leasing efforts have begun at Riverside as well as the second building at Bryant Street, Chase 1B
- Average residential occupancy above 95% for the quarter for both Dock 79 and The Maren
- Both Dock 79 and The Maren are now 100% commercially leased

### Comparative Results of Operations for the Three months ended September 30, 2021 and 2020

#### Consolidated Results

(dollars in thousands)

	Three Months Ended September 30,			
	2021	2020	Change	%
<b>Revenues:</b>				
Lease Revenue	\$ 6,224	\$ 3,591	\$ 2,633	73.3%
Mining lands lease revenue	2,249	2,507	(258)	-10.3%
Total Revenues	8,473	6,098	2,375	38.9%
<b>Cost of operations:</b>				
Depreciation/Depletion/Amortization	3,796	1,438	2,358	164.0%
Operating Expenses	1,557	892	665	74.6%
Property Taxes	986	706	280	39.7%
Management company indirect	745	844	(99)	-11.7%
Corporate Expense	657	637	20	3.1%
Total cost of operations	7,741	4,517	3,224	71.4%
<b>Total operating profit</b>	732	1,581	(849)	-53.7%
Net investment income, including realized gains of \$0 and \$55	943	1,814	(871)	-48.0%
Interest Expense	(414)	(46)	(368)	800.0%
Equity in loss of joint ventures	(1,244)	(1,788)	544	-30.4%
Gain on sale of real estate	—	5,732	(5,732)	-100.0%
Income before income taxes	17	7,293	(7,276)	-99.8%
Provision for income taxes	130	2,022	(1,892)	-93.6%
Net income (loss)	(113)	5,271	(5,384)	-102.1%
Loss attributable to noncontrolling interest	(465)	(184)	(281)	152.7%
<b>Net income attributable to the Company</b>	<u>\$ 352</u>	<u>\$ 5,455</u>	<u>\$ (5,103)</u>	<u>-93.5%</u>

Net income attributable to the Company for the third quarter of 2021 was \$352,000 or \$.04 per share versus \$5,455,000 or \$.57 per share in the same period last year. The third quarter of 2021 was impacted by the following items:

- Interest income decreased \$871,000 due to bond maturities and the repayment of the Company's preferred interest in The Maren upon the building's refinancing.
- Interest expense increased \$368,000 due to interest on The Maren's debt partially offset by a lower interest rate on the refinanced Dock 79 debt.
- Gain from sale of real estate decreased \$5,732,000 because of two property sales during the same period last year. The sale of our building at 1801 62nd Street and 87 acres at Ft. Myers resulted in a gain of \$5,732,000 in the third quarter of 2020 and there were no such gains this quarter to offset the decrease.

### **Asset Management Segment Results**

(dollars in thousands)	Three months ended September 30				Change	%
	2021	%	2020	%		
Lease revenue	\$ 619	100.0%	721	100.0%	(102)	-14.1%
Depreciation, depletion and amortization	137	22.1%	137	19.0%	—	0.0%
Operating expenses	76	12.3%	139	19.3%	(63)	-45.3%
Property taxes	37	6.0%	43	5.9%	(6)	-14.0%
Management company indirect	200	32.3%	202	28.0%	(2)	-1.0%
Corporate expense	180	29.1%	165	22.9%	15	9.1%
Cost of operations	630	101.8%	686	95.1%	(56)	-8.2%
Operating profit (loss)	\$ (11)	-1.8%	35	4.9%	(46)	-131.4%

Total revenues in this segment were \$619,000, down \$102,000 or 14.1%, over the same period last year due to the sale of our warehouse 1801 62<sup>nd</sup> Street in July 2020 which had \$59,000 of revenues in the same quarter last year. Operating loss was \$(11,000), down \$46,000 from an operating profit of \$35,000 in the same quarter last year primarily due to the sale of 1801 62<sup>nd</sup> Street. Cranberry Run, which we purchased in the first quarter of 2019, is a five-building industrial park in Harford County, Maryland totaling 267,737 square feet of industrial/ flex space and at quarter end was 96.6% leased and 68.6% occupied compared to 78.6% leased and occupied at the end of the same quarter last year. Our other two properties remain substantially leased during both periods, with 34 Loveton 95.1% occupied and Vulcan's former Jacksonville office (now a vacant lot), fully leased through March 2026.

### **Mining Royalty Lands Segment Results**

(dollars in thousands)	Three months ended September 30				Change	%
	2021	%	2020	%		
Mining lands lease revenue	\$ 2,249	100.0%	2,507	100.0%	(258)	-10.3%
Depreciation, depletion and amortization	38	1.7%	60	2.4%	(22)	-36.7%
Operating expenses	11	0.5%	16	0.6%	(5)	-31.3%
Property taxes	68	3.0%	59	2.4%	9	15.3%
Management company indirect	95	4.2%	81	3.2%	14	17.3%
Corporate expense	69	3.1%	53	2.1%	16	30.2%
Cost of operations	281	12.5%	269	10.7%	12	4.5%
Operating profit	\$ 1,968	87.5%	2,238	89.3%	(270)	-12.1%

Total revenues in this segment were \$2,249,000 versus \$2,507,000 in the same period last year. Total operating profit in this segment was \$1,968,000, a decrease of \$270,000 versus \$2,238,000 in the same period last year. This decrease is a result of Vulcan temporarily shifting operations off of our land in Manassas this quarter as part of their mining plan.

## **Development Segment Results**

(dollars in thousands)	Three months ended September 30		
	2021	2020	Change
Lease revenue	\$ 401	290	111
Depreciation, depletion and amortization	53	53	—
Operating expenses	62	62	—
Property taxes	355	330	25
Management company indirect	335	504	(169)
Corporate expense	326	381	(55)
Cost of operations	1,131	1,330	(199)
Operating loss	<u>\$ (730)</u>	<u>(1,040)</u>	<u>310</u>

With respect to developments in the quarter on ongoing projects:

- This quarter, we purchased 17 acres in Harford County, Maryland for \$1.96 million for the purposes of industrial development. We are pursuing entitlements on the land, and we anticipate beginning construction in the third quarter of 2022 on a 260,000 square foot, Class A warehouse which will comprise the entirety of the developable space on the site.
- In the third quarter of 2020, we received permit entitlements for two industrial buildings at Hollander Business Park. We have started construction and anticipate shell completion in the fourth quarter of 2021. Of this project's 145,750 square feet, 42,405 square feet are pre-leased. We have started construction on a build-to-suit building totaling 101,750 square feet. We estimate shell completion and occupancy in the fourth quarter of 2022.
- With respect to our joint venture with St. John Properties, we are now in the process of leasing these four single-story buildings totaling 100,030 square feet of office and retail space. At quarter end, Phase I was 48.1% leased and 46.8% occupied.
- We are the principal capital source of a residential development venture in Prince George's County, Maryland known as "Amber Ridge." Of the \$18.5 million committed capital to the project, \$15.3 million in principal draws have taken place to date. Through the end of the third quarter, 16 of the 187 units have been sold, and we have received \$4,126,179 in preferred interest and principal to date.
- The Coda, the first of our four buildings at Bryant Street joint venture, received a final certificate of occupancy on April 1, 2021, and leasing efforts are under way. At quarter end, the Coda was 95.5% leased and 93.5% occupied. Leasing began in August on the second building at Bryant Street, known as the Chase 1B. At quarter end, this building was 48.1% leased and 23.5% occupied. Leasing of the third building, the Chase 1A, should begin in the fourth quarter. The fourth building which is purely a commercial space is 90% leased to Alamo Draft House. We expect it to open in the fourth quarter of this year. In total, at quarter end, two of our four buildings have their certificate of occupancy, and Bryant Street's 488 residential units are 46.1% leased and 37.3% occupied. Its commercial space is 74.9% leased with no occupancy currently.
- We began construction on our 1800 Half Street, now known as The Verge joint venture project at the end of August 2020 and expect the building to be complete in the third quarter of 2022. As of the end of the third quarter, the project was 45.61% complete.
- At quarter end, our Riverside joint venture project in Greenville, South Carolina is 98% complete and awaiting its final certificate of occupancy. Leasing began this quarter, and the building is 35% leased and 23% occupied.
- At quarter end, our .408 Jackson joint venture project in Greenville, South Carolina is 70% complete. We expect to complete construction and begin leasing in third quarter of 2022.

## **Stabilized Joint Venture Segment Results**

(dollars in thousands)	Three months ended September 30				Change	%
	2021	%	2020	%		
Lease revenue	\$ 5,204	100.0%	2,580	100.0%	2,624	101.7%
Depreciation, depletion and amortization	3,568	68.6%	1,188	46.0%	2,380	200.3%
Operating expenses	1,408	27.0%	675	26.2%	733	108.6%
Property taxes	526	10.1%	274	10.6%	252	92.0%
Management company indirect	115	2.2%	57	2.2%	58	101.8%
Corporate expense	82	1.6%	38	1.5%	44	115.8%
Cost of operations	5,699	109.5%	2,232	86.5%	3,467	155.3%
Operating profit (loss)	\$ (495)	-9.5%	348	13.5%	(843)	-242.2%

In March 2021, we reached stabilization on Phase II (The Maren) of the development known as RiverFront on the Anacostia in Washington, D.C., a 250,000-square-foot mixed-use development which supports 264 residential units and 6,937 square feet of retail developed by a joint venture between the Company and MRP. Stabilization in this case means 90% of the individual apartments had been leased and occupied by third party tenants. Upon reaching stabilization, the Company has, for a period of one year, the exclusive right to (i) cause the joint venture to sell the property or (ii) cause the Company's and MRP's percentage interests in the joint venture to be adjusted so as to take into account the contractual payouts assuming a sale at the value of the development at the time of this "Conversion Election". Reaching stabilization resulted in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, as of March 31, 2021, the Company consolidated the assets (at current fair value based on appraisal), liabilities and operating results of the joint venture. Up through the first quarter of this year, accounting for The Maren was reflected in Equity in loss of joint ventures on the Consolidated Statements of Income. Starting April 1, 2021, all the revenue and expenses are accounted for in the same manner as Dock 79 in the stabilized joint venture segment.

Total revenues in this segment were \$5,204,000, an increase of \$2,624,000 versus \$2,580,000 in the same period last year. The Maren's revenue was \$2,428,000 and Dock 79 revenues increased \$196,000. Total operating loss in this segment was \$(495,000), a decrease of \$843,000 versus a profit of \$348,000 in the same period last year. The quarter includes \$1,373,000 amortization expense of the \$4,750,000 fair value of The Maren's leases-in-place established when we booked this asset as part of the gain on remeasurement upon consolidation of this Joint Venture. Net Operating Income this quarter for this segment was \$3,113,000, up \$1,479,000 or 90.51% compared to the same quarter last year due to The Maren's consolidation into this segment.

At the end of September, The Maren was 93.56% leased and 95.45% occupied. Average residential occupancy for the quarter was 95.92%, and 71.91% of expiring leases renewed with no increase in rent due to the mandated rent freeze on renewals in DC. The Maren is a joint venture between the Company and MRP, in which FRP Holdings, Inc. is the majority partner with 70.41% ownership.

Dock 79's average residential occupancy for the quarter was 95.94%, and at the end of the quarter, Dock 79's residential units were 93.11% leased and 94.75% occupied. This quarter, 57.75% of expiring leases renewed with no increase in rent due to the mandated rent freeze on renewals in DC. Dock 79 is a joint venture between the Company and MRP, in which FRP Holdings, Inc. is the majority partner with 66% ownership.

Third quarter distributions from our CS1031 Hickory Creek DST investment were \$86,000.

## **Nine Months Operational Highlights**

- Highest mining royalty revenue total through the first nine months in segment's history
- Three straight quarters of mining revenue for the LTM higher than \$9.5 million

## Comparative Results of Operations for the Nine months ended September 30, 2021 and 2020

### Consolidated Results

(dollars in thousands)

	Nine Months Ended September 30,			
	2021	2020	Change	%
<b>Revenues:</b>				
Lease Revenue	\$ 15,623	\$ 10,636	\$ 4,987	46.9%
Mining lands lease revenue	7,198	7,094	104	1.5%
Total Revenues	22,821	17,730	5,091	28.7%
<b>Cost of operations:</b>				
Depreciation/Depletion/Amortization	9,627	4,406	5,221	118.5%
Operating Expenses	3,792	2,598	1,194	46.0%
Property Taxes	2,764	2,089	675	32.3%
Management company indirect	2,137	2,208	(71)	-3.2%
Corporate Expense	2,486	2,850	(364)	-12.8%
Total cost of operations	20,806	14,151	6,655	47.0%
<b>Total operating profit</b>	2,015	3,579	(1,564)	-43.7%
Net investment income, including realized gains of \$0 and \$297	3,366	5,915	(2,549)	-43.1%
Interest Expense	(1,785)	(142)	(1,643)	1157.0%
Equity in loss of joint ventures	(3,997)	(3,773)	(224)	5.9%
Gain on remeasurement of investment in real estate partnership	51,139	—	51,139	0.0%
Gain on sale of real estate	805	9,329	(8,524)	-91.4%
Income before income taxes	51,543	14,908	36,635	245.7%
Provision for income taxes	10,500	4,161	6,339	152.3%
Net income	41,043	10,747	30,296	281.9%
Gain (loss) attributable to noncontrolling interest	12,236	(475)	12,711	-2676.0%
<b>Net income attributable to the Company</b>	<u>\$ 28,807</u>	<u>\$ 11,222</u>	<u>\$ 17,585</u>	<u>156.7%</u>

Net income attributable to the Company for the first nine months of 2021 was \$28,807,000 or \$3.07 per share versus \$11,222,000 or \$1.16 per share in the same period last year. The first nine months of 2021 was impacted by the following items:

- Gain of \$51.1 million on the remeasurement of investment in The Maren real estate partnership, which is included in Income before income taxes. This gain on remeasurement is mitigated by a \$10.1 million provision for taxes and \$14.0 million attributable to noncontrolling interest.
- The period includes \$3,241,000 amortization expense of the \$4,750,000 fair value of The Maren's leases-in-place established when we booked this asset as part of the gain on remeasurement upon consolidation of this Joint Venture.
- Interest income decreased \$2,549,000 due to bond maturities and the repayment of the Company's preferred interest in The Maren upon the building's refinancing.
- Interest expense increased \$1,643,000 due to a \$900,000 prepayment penalty on the Dock 79 refinancing plus interest on The Maren's debt partially offset by a lower interest rate on Dock 79.
- Gain from sale of real estate decreased \$8,524,000. The prior quarter included \$805,000 for an easement and sale of excess land in the Mining Royalty Lands Segment. The prior year included a gain of \$9,329,000 from the sale of the three remaining lots at our Lakeside Business Park, 1801 62nd Street, our inactive and depleted quarry land at Gulf Hammock, and 87 acres from our Ft. Myers property.

**Asset Management Segment Results**

(dollars in thousands)	Nine months ended September 30					
	2021	%	2020	%	Change	%
Lease revenue	\$ 1,919	100.0%	2,089	100.0%	(170)	-8.1%
Depreciation, depletion and amortization	408	21.3%	529	25.3%	(121)	-22.9%
Operating expenses	289	15.0%	332	15.9%	(43)	-13.0%
Property taxes	117	6.1%	91	4.4%	26	28.6%
Management company indirect	577	30.1%	437	20.9%	140	32.0%
Corporate expense	682	35.5%	738	35.3%	(56)	-7.6%
Cost of operations	2,073	108.0%	2,127	101.8%	(54)	-2.5%
Operating loss	\$ (154)	-8.0%	(38)	-1.8%	(116)	305.3%

Total revenues in this segment were \$1,919,000, down \$170,000 or 8.1%, over the same period last year due to the sale of our warehouse 1801 62<sup>nd</sup> Street in July 2020 which had \$423,000 of revenues in the same period last year. Operating loss was (\$154,000), down \$116,000 from an operating loss of (\$38,000) in the same period last year primarily due to the sale of 1801 62<sup>nd</sup> Street.

**Mining Royalty Lands Segment Results**

(dollars in thousands)	Nine months ended September 30					
	2021	%	2020	%	Change	%
Mining lands lease revenue	\$ 7,198	100.0%	7,094	100.0%	104	1.5%
Depreciation, depletion and amortization	161	2.2%	160	2.3%	1	0.6%
Operating expenses	34	0.5%	43	0.6%	(9)	-20.9%
Property taxes	199	2.8%	191	2.7%	8	4.2%
Management company indirect	273	3.8%	214	3.0%	59	27.6%
Corporate expense	258	3.6%	234	3.3%	24	10.3%
Cost of operations	925	12.9%	842	11.9%	83	9.9%
Operating profit	\$ 6,273	87.1%	6,252	88.1%	21	0.3%

Total revenues in this segment were \$7,198,000 versus \$7,094,000 in the same period last year. Total operating profit in this segment was \$6,273,000, an increase of \$21,000 versus \$6,252,000 in the same period last year.

**Development Segment Results**

(dollars in thousands)	Nine months ended September 30		
	2021	2020	Change
Lease revenue	\$ 1,169	862	307
Depreciation, depletion and amortization	159	160	(1)
Operating expenses	133	415	(282)
Property taxes	1,082	1,019	63
Management company indirect	996	1,404	(408)
Corporate expense	1,267	1,710	(443)
Cost of operations	3,637	4,708	(1,071)
Operating loss	\$ (2,468)	(3,846)	1,378

## **Stabilized Joint Venture Segment Results**

(dollars in thousands)	Nine months ended September 30				Change	%
	2021	%	2020	%		
Lease revenue	\$ 12,535	100.0%	7,685	100.0%	4,850	63.1%
Depreciation, depletion and amortization	8,899	71.0%	3,557	46.3%	5,342	150.2%
Operating expenses	3,336	26.6%	1,808	23.5%	1,528	84.5%
Property taxes	1,366	11.0%	788	10.2%	578	73.4%
Management company indirect	291	2.3%	153	2.0%	138	90.2%
Corporate expense	279	2.2%	168	2.2%	111	66.1%
Cost of operations	14,171	113.1%	6,474	84.2%	7,697	118.9%
Operating profit (loss)	<u>\$ (1,636)</u>	<u>-13.1%</u>	<u>1,211</u>	<u>15.8%</u>	<u>(2,847)</u>	<u>-235.1%</u>

Total revenues in this segment were \$12,535,000, an increase of \$4,850,000 versus \$7,685,000 in the same period last year. The Maren's revenue was \$4,591,000 and Dock 79 revenues increased \$260,000. Total operating loss in this segment was (\$1,636,000), a decrease of \$2,847,000 versus a profit of \$1,211,000 in the same period last year. The period includes \$3,241,000 amortization expense of the \$4,750,000 fair value of The Maren's leases-in-place established when we booked this asset as part of the gain on remeasurement upon consolidation of this Joint Venture. Net Operating Income for this segment was \$7,684,000, up \$2,584,000 or 50.67% compared to the same period last year due to The Maren's consolidation into this segment.

Since The Maren achieved stabilization on the last day of March, average residential occupancy is 94.86% and 68.15% of expiring leases have renewed with no increase in rent due to the mandated rent freeze on renewals in DC. The Maren is a joint venture between the Company and MRP, in which FRP Holdings, Inc. is the majority partner with 70.41% ownership.

Dock 79's average residential occupancy for the first nine months of 2021 was 95.43%. Through the first nine months of the year, 59.33% of expiring leases renewed with no increase in rent due to the mandated rent freeze on renewals in DC. Dock 79 is a joint venture between the Company and MRP, in which FRP Holdings, Inc. is the majority partner with 66% ownership.

In March, we completed a refinancing of Dock 79 as well as securing permanent financing for The Maren. This \$180 million loan (\$92 million for Dock 79, \$88 million for The Maren) lowers the interest rate at Dock 79 from 4.125% to 3.03%, defers any principal payments for 12 years for both properties, and repays the \$13.75 million in preferred equity along with \$2.3 million in accrued interest.

Distributions from our CS1031 Hickory Creek DST investment were \$257,000 for the first nine months of the year.

**Liquidity and Capital Resources.** The growth of the Company's businesses requires significant cash needs to acquire and develop land or operating buildings and to construct new buildings and tenant improvements. As of September 30, 2021, we had \$163,383,000 of cash and cash equivalents along with \$4,315,000 of investments available for sale. As of September 30, 2021, we had no debt borrowed under our \$20 million Wells Fargo revolver, \$506,000 outstanding under letters of credit and \$19,494,000 available to borrow under the revolver. On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing.

**Cash Flows** - The following table summarizes our cash flows from operating, investing and financing activities for

each of the periods presented (in thousands of dollars):

	<b>Nine months Ended September 30,</b>	
	<b>2021</b>	<b>2020</b>
Total cash provided by (used for):		
Operating activities	\$ 16,400	13,353
Investing activities	73,047	22,729
Financing activities	(475)	(16,400)
Increase in cash and cash equivalents	\$ 88,972	19,682
Outstanding debt at the beginning of the period	89,964	88,925
Outstanding debt at the end of the period	178,371	89,027

**Operating Activities** - Net cash provided by operating activities for the nine months ended September 30, 2021 was \$16,400,000 versus \$13,353,000 in the same period last year. The Gain on remeasurement of investment in real estate partnership and related deferred income taxes were both non-cash adjustments to net income to arrive at net cash provided by operating activities.

**Investing Activities** - Net cash provided by investing activities for the nine months ended September 30, 2021 was \$73,047,000 versus \$22,729,000 in the same period last year. The \$50 million increase was primarily due to a return of our preferred equity financing with interest of \$16.1 million from The Maren, \$24.6 million decrease in purchases of corporate bonds due to lack of attractive investment opportunities, a \$12.6 million increase on maturities and sales of our corporate bond portfolio, and \$3.7 million for cash on the books of The Maren upon consolidation.

At September 30, 2021, the Company was invested in two corporate bonds with maturities in January 2022. The unrealized gain on these bonds of \$16,000 was recorded as part of comprehensive income and was based on the estimated market value by National Financial Services, LLC ("NFS") obtained from sources that may include pricing vendors, broker/dealers who clear through NFS and/or other sources (Level 2). The Company recorded no realized gains or losses on bonds that matured or were sold in 2021.

**Financing Activities** - Net cash used in investing activities was \$475,000 versus \$16,400,000 in the same period last year due primarily due to the refinancing of Dock 79 for \$1.4 million more net of debt issuance costs than the amount matured and \$15.4 million lower repurchases of company stock.

**Credit Facilities** - On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. (Wells Fargo). The Credit Agreement modifies the Company's prior Credit Agreement with Wells Fargo, dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement will be a maximum of 1.50% over Daily 1-Month LIBOR, which may be reduced quarterly to 1.25% or 1.0% over Daily 1-Month LIBOR if the Company meets a specified ratio of consolidated total debt to consolidated total capital. A commitment fee of 0.25% per annum is payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of September 30, 2021, these covenants would have limited our ability to pay dividends to a maximum of \$228 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee. Effective March 31, 2021, the Company consolidated the assets (at current



fair value), liabilities and operating results of our Riverfront Investment Partners II, LLC partnership (The Maren) which was previously accounted for under the equity method. As such the full amount of our mortgage loan was recorded in the consolidated financial statements.

**Cash Requirements** – The Company currently expects its capital expenditures for the remainder of 2021 to include approximately \$9.3 million for real estate including investments in joint ventures, which will be funded mostly out of cash and investments on hand, cash generated from operations and property sales, or borrowings under our credit facilities.

**Impact of the COVID-19 Pandemic.** The COVID-19 pandemic is having an extraordinary impact on the world economy and the markets in which we operate. As an essential business, we have continued to operate throughout the pandemic in accordance with White House guidance and orders issued by state and local authorities. We have implemented social distancing and other measures to protect the health of our employees and customers. Our Dock 79 and The Maren properties in Washington, D.C. suffered the principal impacts to our business from the pandemic during 2020 due to our retail tenants being unable to operate at capacity, the lack of attendance at the Washington Nationals baseball park and the rent freeze imposed by the District. It is possible that some of these same conditions may impact our ability to lease retail spaces in Washington, D.C. and Greenville. We anticipate that these impacts will continue for at least the remainder of 2021.

**Summary and Outlook.** Although royalty revenue is down this quarter compared to the same quarter last year, royalty revenue for the first nine months was \$7,198,000, an increase of 1.46% over the same period last year and the highest revenue total for the first nine months in the segment's history. Revenue for the last twelve months was \$9,581,000, an increase of 1.09% over calendar year 2020. This marks the third straight quarter where the last twelve months' revenue exceeded \$9.5 million.

For the fourth quarter in a row, Dock 79's occupancy has been above 94% at quarter end. This is the very first time Dock 79 has ended the four straight quarters with an occupancy higher than 94%.

With The Maren's stabilization at the end of March this year, we are now in our second reporting period with The Maren consolidated on to our books. Because of the increased depreciation and amortization attributable to the Company as a result of consolidating The Maren's results into our income statement, the impact on net income may in fact be negative for some time, but the positive impact on our NOI and cash flow will be significant. The Maren was 93.56% leased and 95.45% occupied at quarter end, and its retail space is 100% leased with occupancy expected in the fourth quarter of this year once build out is complete. It has been over a year since the District put in place the "emergency" measures which have prevented us from raising rents on renewals. This has obviously mitigated our ability to grow NOI at Dock 79. With The Maren now going through its first generation of renewals, it too is feeling the effect of these emergency measures. It is our understanding that these measures are set to expire but not prior to the end of the year. Because renewal negotiations take place several weeks in advance, if the emergency measures expire at year end, we will not see any practical effect to rent increases until February 2022.

We remain pleased with the current direction of our asset management segment, particularly the industrial assets. The speed with which we leased up and then sold our building at 1801 62<sup>nd</sup> Street last year strengthened our commitment to industrial development. We have a build-to-suit and two spec buildings under construction at Hollander and those three buildings will complete any development at Hollander for the foreseeable future. Because of that, we have bolstered our land bank with the \$10.5 million purchase of 55 acres in Aberdeen, Maryland as well as this quarter's purchase of 17 acres in Harford County, Maryland. Once entitled, this property will be capable of supporting over 625,000 square feet of industrial product and will be essential for future industrial development as we finish developing our remaining inventory at Hollander Business Park.

At the end of September, we held our very first Investor Day. We hope it was the first of many and the last one we hold virtually. The event afforded us an opportunity to take stock of where we are now and where we are headed. The first nine months have seen the stabilization, consolidation, and permanent financing of The Maren; the refinancing of Dock 79; leasing begin at Bryant St and Riverside in Greenville; a build-to-suit opportunity at Hollander as well as the

mining royalties' highest nine-month revenue performance. That is a lot to take stock of in a short period of time, but we are more excited about where we are headed. In the not-so-distant future, we will finish construction and start leasing Half Street and .408 Jackson; we will finish construction on three warehouses and begin work on allowing our landbank to accommodate our next generation of industrial development; and hopefully, we will not only see the passage but the practical effects of an infrastructure bill on our mining royalties income. We mentioned this at the Investor Day, but, assuming all goes according to plan, it is our belief that over the next few years, we will put all of our cash to use in new projects. We will continue to be opportunistic in repurchasing stock. During 2021, the Company repurchased 6,004 shares at an average cost of \$43.95 per share.

## Non-GAAP Financial Measure.

To supplement the financial results presented in accordance with GAAP, FRP presents certain non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. The non-GAAP financial measure included in this quarterly report is net operating income (NOI). FRP uses this non-GAAP financial measure to analyze its operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures.

Net Operating Income Reconciliation  
Nine months ended 09/30/21 (in thousands)

	Asset Management Segment	Development Segment	Stabilized Joint Venture Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Net Income (loss)	(130)	(2,521)	37,874	5,159	661	41,043
Income Tax Allocation	(50)	(933)	9,506	1,913	64	10,500
Income (loss) before income taxes	(180)	(3,454)	47,380	7,072	725	51,543
Less:						
Gain on remeasurement of real estate investment	—	—	51,139	—	—	51,139
Gain on investment land sold	—	—	—	831	—	831
Unrealized rents	49	—	149	166	—	364
Interest income	—	2,608	—	—	758	3,366
Plus:						
Loss on sale of land	26	—	—	—	—	26
Equity in loss of Joint Venture	—	3,594	371	32	—	3,997
Interest Expense	—	—	1,752	—	33	1,785
Depreciation/Amortization	408	159	8,899	161	—	9,627
Management Co. Indirect	577	996	291	273	—	2,137
Allocated Corporate Expenses	682	1,267	279	258	—	2,486
Net Operating Income (loss)	1,464	(46)	7,684	6,799	—	15,901

Net Operating Income Reconciliation  
Nine months ended 09/30/20 (in thousands)

	Asset Management Segment	Development Segment	Stabilized Joint Venture Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Income (loss) from continuing operations	2,745	(2,055)	864	7,200	1,993	10,747
Income Tax Allocation	1,018	(762)	496	2,670	739	4,161
Income (loss) from continuing operations before income taxes	3,763	(2,817)	1,360	9,870	2,732	14,908
Less:						
Equity in profit of Joint Ventures	—	—	254	—	—	254
Gains on sale of buildings	3,801	1,877	—	3,651	—	9,329
Unrealized rents	147	—	—	178	—	325
Interest income	—	3,146	—	—	2,769	5,915
Plus:						
Unrealized rents	—	—	11	—	—	11
Equity in loss of Joint Venture	—	3,994	—	33	—	4,027
Interest Expense	—	—	105	—	37	142
Depreciation/Amortization	529	160	3,557	160	—	4,406
Management Co. Indirect	437	1,404	153	214	—	2,208
Allocated Corporate Expenses	738	1,710	168	234	—	2,850
Net Operating Income (loss)	1,519	(572)	5,100	6,682	—	12,729

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS**

**Interest Rate Risk** - We are exposed to the impact of interest rate changes through our variable-rate borrowings under our Credit Agreement with Wells Fargo.

Under the Wells Fargo Credit Agreement, the applicable margin for borrowings at September 30, 2021 was Daily 1-Month LIBOR plus 1.0%. The applicable margin for such borrowings will be increased in the event that our debt to capitalization ratio as calculated under the Wells Fargo Credit Agreement Facility exceeds a target level.

The Company did not have any variable rate debt at September 30, 2021, so a sensitivity analysis was not performed to determine the impact of hypothetical changes in interest rates on the Company's results of operations and cash flows.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **CONCLUSION REGARDING THE EFFECTIVENESS OF DISCLOSURE CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure.

The Company also maintains a system of internal accounting controls over financial reporting that are designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving the desired control objectives.

As of September 30, 2021, the Company, under the supervision and with the participation of the Company's management, including the CEO, CFO and CAO, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on this evaluation, the Company's CEO, CFO and CAO concluded that the Company's disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be included in periodic SEC filings.

There have been no changes in the Company's internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### **PART II. OTHER INFORMATION**

#### **Item 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2020, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that

we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## Item 2. PURCHASES OF EQUITY SECURITIES BY THE ISSUER

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs	(d) Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)
July 1 through July 31	—	\$ —	—	\$ 9,363,000
August 1 through August 31	—	\$ —	—	\$ 9,363,000
September 1 through September 30	—	\$ —	—	\$ 9,363,000
Total	—	\$ —	—	

(1) On February 4, 2015, the Board of Directors authorized management to expend up to \$5,000,000 to repurchase shares of the Company's common stock from time to time as opportunities arise. On December 5, 2018, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 5, 2019, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On May 6, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 26, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization.

## Item 6. EXHIBITS

(a) Exhibits. The response to this item is submitted as a separate Section entitled "Exhibit Index", on page 38.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

FRP Holdings, Inc.

Date: November 9, 2021

By JOHN D. BAKER II  
John D. Baker II  
Chief Executive Officer  
(Principal Executive Officer)

By JOHN D. BAKER III  
John D. Baker III.  
Treasurer and Chief Financial Officer  
(Principal Financial Officer)

By JOHN D. KLOPFENSTEIN  
John D. Klopfenstein  
Controller and Chief Accounting  
Officer (Principal Accounting Officer)

**FRP HOLDINGS, INC.**  
**FORM 10-Q FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021**  
**EXHIBIT INDEX**

(31)(a)	Certification of John D. Baker II.
(31)(b)	Certification of John D. Baker III.
(31)(c)	Certification of John D. Klopfenstein.
(32)	Certification of Chief Executive Officer, Chief Financial Officer, and Chief Accounting Officer under Section 906 of the Sarbanes-Oxley Act of 2002.
101.XSD	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

I, John D. Baker II, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2021

/s/ John D. Baker II  
Chief Executive Officer

I, John D. Baker III, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2021

/s/ John D. Baker III

Treasurer and Chief Financial Officer



I, John D. Klopfenstein, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2021

/s/ John D. Klopfenstein  
Controller and Chief Accounting Officer

Exhibit 32

CERTIFICATION UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned certifies that this periodic report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in this periodic report fairly presents, in all material respects, the financial condition and results of operations of FRP Holdings, Inc.

FRP Holdings, Inc.

Date: November 9, 2021

By /s/JOHN D. BAKER II  
John D. Baker II  
Chief Executive Officer  
(Principal Executive Officer)

By /s/JOHN D. BAKER III  
John D. Baker III  
Treasurer and Chief Financial Officer  
(Principal Financial Officer)

By /s/JOHN D. KLOPFENSTEIN  
John D. Klopfenstein  
Controller and Chief Accounting  
Officer (Principal Accounting Officer)

A signed original of this written statement required by Section 906 has been provided to FRP Holdings, Inc. and will be retained by FRP Holdings, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification accompanies the issuer's Quarterly report on Form 10-Q and is not filed as provided in SEC Release Nos. 33-8212, 34-4751 and IC-25967, dated June 30, 2003.