

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-Q**

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(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2014.

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **33-26115**

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**PATRIOT TRANSPORTATION HOLDING, INC.**

(Exact name of registrant as specified in its charter)

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**Florida**

(State or other jurisdiction of  
incorporation or organization)

**59-2924957**

(I.R.S. Employer Identification No.)

**200 W. Forsyth St., 7th Floor,  
Jacksonville, FL**

(Address of principal executive offices)

**32202**

(Zip Code)

**904-396-5733**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at March 31, 2014
Common Stock, \$.10 par value per share	9,639,419 shares

PATRIOT TRANSPORTATION HOLDING, INC.  
FORM 10-Q  
QUARTER ENDED MARCH 31, 2014

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## Preliminary Note Regarding Forward-Looking Statements.

Certain matters discussed in this report contain forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those indicated by such forward-looking statements.

These forward-looking statements relate to, among other things, capital expenditures, liquidity, capital resources and competition and may be indicated by words or phrases such as "anticipate", "estimate", "plans", "projects", "continuing", "ongoing", "expects", "management believes", "the Company believes", "the Company intends" and similar words or phrases. The following factors and others discussed in the Company's periodic reports and filings with the Securities and Exchange Commission are among the principal factors that could cause actual results to differ materially from the forward-looking statements: freight demand for petroleum products including recessionary and terrorist impacts on travel in the Company's markets; levels of construction activity in the markets served by our mining properties; fuel costs and the Company's ability to recover fuel surcharges; accident severity and frequency; risk insurance markets; driver availability and cost; the impact of future regulations regarding the transportation industry; availability and terms of financing; competition in our markets; interest rates, inflation and general economic conditions; demand for flexible warehouse/office facilities in the Baltimore-Washington-Northern Virginia area; and ability to obtain zoning and entitlements necessary for property development. However, this list is not a complete statement of all potential risks or uncertainties.

These forward-looking statements are made as of the date hereof based on management's current expectations, and the Company does not undertake an obligation to update such statements, whether as a result of new information, future events or otherwise. Additional information regarding these and other risk factors may be found in the Company's other filings made from time to time with the Securities and Exchange Commission.

**PART I. FINANCIAL INFORMATION, ITEM 1. FINANCIAL STATEMENTS**  
**PATRIOT TRANSPORTATION HOLDING, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(In thousands, except share data)

	March 31, 2014	September 30, 2013
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 1,132	502
Cash held in escrow	220	1,569
Accounts receivable (net of allowance for doubtful accounts of \$209 and \$162, respectively)	9,505	7,707
Real estate tax refund receivable	415	1,576
Federal and state income taxes receivable	1,077	-
Deferred income taxes	216	-
Inventory of parts and supplies	857	881
Prepaid tires on equipment	1,986	1,871
Prepaid taxes and licenses	1,067	2,223
Prepaid insurance	141	609
Prepaid expenses, other	121	79
Real estate held for sale, at cost	1,319	-
Total current assets	18,056	17,017
Property, plant and equipment, at cost	365,675	356,335
Less accumulated depreciation and depletion	119,424	114,922
Net property, plant and equipment	246,251	241,413
Real estate held for investment, at cost	4,532	4,343
Investment in joint ventures	13,550	13,406
Goodwill	3,431	1,087
Unrealized rents	4,785	4,659
Other assets, net	9,300	5,168
Total assets	\$ 299,905	287,093
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 6,119	7,290
Federal and state income taxes payable	-	475
Deferred income taxes	-	127
Accrued payroll and benefits	4,383	6,008
Accrued insurance	1,422	1,285
Accrued liabilities, other	1,015	1,486
Long-term debt due within one year	4,456	4,311
Total current liabilities	17,395	20,982
Long-term debt, less current portion	55,173	45,593
Deferred income taxes	23,061	22,567
Accrued insurance	1,183	1,133
Other liabilities	4,235	4,172
Commitments and contingencies (Note 7)	-	-
Shareholders' equity:		
Preferred stock, no par value; 5,000,000 shares authorized; none issued		
Common stock, \$.10 par value; 25,000,000 shares authorized, 9,639,419 and 9,564,220 shares issued and outstanding, respectively	964	956
Capital in excess of par value	46,418	44,258
Retained earnings	151,438	147,394
Accumulated other comprehensive income, net	38	38
Total shareholders' equity	198,858	192,646
Total liabilities and shareholders' equity	\$ 299,905	287,093
See accompanying notes		

**PATRIOT TRANSPORTATION HOLDING, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands except per share amounts)  
(Unaudited)

	<b>THREE MONTHS ENDED</b>		<b>SIX MONTHS ENDED</b>	
	<b>MARCH 31,</b>		<b>MARCH 31,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>Revenues:</b>				
Transportation	\$ 31,900	27,176	63,491	53,815
Mining royalty land	1,226	1,244	2,494	2,575
Developed property rentals	6,781	5,448	12,742	10,535
Total revenues	<u>39,907</u>	<u>33,868</u>	<u>78,727</u>	<u>66,925</u>
<b>Cost of operations:</b>				
Transportation	31,003	25,255	61,138	50,097
Mining royalty land	347	318	676	626
Developed property rentals	4,587	3,318	8,465	6,554
Unallocated corporate	824	669	1,178	932
Total cost of operations	<u>36,761</u>	<u>29,560</u>	<u>71,457</u>	<u>58,209</u>
<b>Operating profit:</b>				
Transportation	897	1,921	2,353	3,718
Mining royalty land	879	926	1,818	1,949
Developed property rentals	2,194	2,130	4,277	3,981
Unallocated corporate	(824)	(669)	(1,178)	(932)
Total operating profit	<u>3,146</u>	<u>4,308</u>	<u>7,270</u>	<u>8,716</u>
Gain on investment land sold	22	—	78	1,116
Interest income and other	—	5	1	37
Equity in loss of joint ventures	(31)	(11)	(63)	(19)
Interest expense	(346)	(580)	(657)	(1,008)
Income before income taxes	2,791	3,722	6,629	8,842
Provision for income taxes	(1,088)	(1,451)	(2,585)	(3,448)
<b>Net income</b>	<u>\$ 1,703</u>	<u>2,271</u>	<u>4,044</u>	<u>5,394</u>
<b>Comprehensive Income</b>	<u>\$ 1,703</u>	<u>2,271</u>	<u>4,044</u>	<u>5,394</u>
<b>Earnings per common share:</b>				
Basic	0.18	0.24	0.42	0.57
Diluted	0.18	0.24	0.42	0.56
<b>Number of shares (in thousands)</b> <b>used in computing:</b>				
-basic earnings per common share	9,619	9,527	9,593	9,481
-diluted earnings per common share	9,707	9,599	9,690	9,565

See accompanying notes

**PATRIOT TRANSPORTATION HOLDING, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**SIX MONTHS ENDED MARCH 31, 2014 AND 2013**  
(In thousands)  
(Unaudited)

	<b>2014</b>	<b>2013</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 4,044	5,394
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	7,943	6,738
Deferred income taxes	151	1,545
Equity in loss of joint ventures	63	19
Loss (Gain) on sale of equipment and property	18	(1,812)
Stock-based compensation	960	726
Net changes in operating assets and liabilities:		
Accounts receivable	(637)	11
Inventory of parts and supplies	24	(170)
Prepaid expenses and other current assets	1,743	1,933
Other assets	(985)	(1,049)
Accounts payable and accrued liabilities	(3,262)	(3,845)
Income taxes payable and receivable	(1,552)	(161)
Long-term insurance liabilities and other long-term liabilities	113	54
Net cash provided by operating activities	8,623	9,383
<b>Cash flows from investing activities:</b>		
Purchase of transportation group property and equipment	(5,744)	(7,361)
Investments in developed property rentals segment	(4,798)	(5,571)
Transportation group business acquisition	(10,023)	-
Cash held in escrow	1,349	-
Investment in joint ventures	(210)	(39)
Proceeds from the sale of property, plant and equipment	500	2,677
Net cash used in investing activities	(18,926)	(10,294)
<b>Cash flows from financing activities:</b>		
Repayment of long-term debt	(2,120)	(2,576)
Repurchase of Company Stock	-	(233)
Proceeds from borrowing on revolving credit facility	20,145	1,000
Payment on revolving credit facility	(8,300)	(1,000)
Excess tax benefits from exercises of stock options	539	539
Exercise of employee stock options	669	995
Net cash provided by (used in) financing activities	10,933	(1,275)
Net increase (decrease) in cash and cash equivalents	630	(2,186)
Cash and cash equivalents at beginning of period	502	6,713
Cash and cash equivalents at end of the period	\$ 1,132	4,527

The Company recorded non-cash transactions for vacation liability of the transportation group business acquisition of \$132 in the first six months of fiscal 2014 and a receivable on previously capitalized real estate taxes on the Anacostia property of \$41 in the first six months of fiscal 2013.

See accompanying notes.

**PATRIOT TRANSPORTATION HOLDING, INC. AND SUBSIDIARIES**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2014**  
(Unaudited)

(1) **Basis of Presentation.** The accompanying consolidated financial statements include the accounts of Patriot Transportation Holding, Inc. and its subsidiaries (the "Company"). Investment in the 50% owned Brooksville Joint Venture is accounted for under the equity method of accounting. Investment in Riverfront Investment Partners I, LLC is accounted for under the equity method of accounting (See Note 12). These statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions to Form 10-Q and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (primarily consisting of normal recurring accruals) considered necessary for a fair statement of the results for the interim periods have been included. Operating results for the six months ended March 31, 2014 are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2014. The accompanying consolidated financial statements and the information included under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Form 10-K for the year ended September 30, 2013.

(2) **Recently Issued Accounting Standards.** In April 2014, the FASB issued ASU 2014-08, "Presentation of Financial Statements and Property, Plant, and Equipment - Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." ASU 2014-08 changes the definition of a discontinued operation to include only those disposals of components of an entity that represent a strategic shift that has (or will have) a major effect on an entity's operations and financial results. The ASU also expands the disclosure requirements for transactions that meet the definition of a discontinued operation and requires entities to disclose information about individually significant components that are disposed of or held for sale and do not qualify as discontinued operations. This new guidance is effective for annual periods beginning on or after December 15, 2014 and interim periods within those years, with early adoption permitted. Effective immediately, the Company will apply the new guidance, as applicable, to future disposals of components or classifications as held for sale.

(3) **Business Segments.** The Company operates in three reportable business segments. The Company's operations are substantially in the Southeastern and Mid-Atlantic states. The transportation segment hauls petroleum and other liquids and dry bulk commodities by tank trailers. The Company's real estate operations consist of two reportable segments. The Mining royalty land segment owns real estate including construction aggregate royalty sites and parcels held for investment. The Developed property rentals segment acquires,

constructs, and leases office/warehouse buildings primarily in the Baltimore/Northern Virginia/Washington area, and holds real estate for future development or related to its developments.

The Company's transportation and real estate groups operate independently and have minimal shared overhead except for corporate expenses. Corporate expenses are allocated in fixed quarterly amounts based upon budgeted and estimated proportionate cost by segment. Unallocated corporate expenses primarily include stock compensation and corporate aircraft expenses.

Operating results and certain other financial data for the Company's business segments are as follows (in thousands):

	Three Months ended March 31,		Six Months ended March 31,	
	2014	2013	2014	2013
<b>Revenues:</b>				
Transportation	\$ 31,900	27,176	\$ 63,491	53,815
Mining royalty land	1,226	1,244	2,494	2,575
Developed property rentals	6,781	5,448	12,742	10,535
	<u>\$ 39,907</u>	<u>33,868</u>	<u>\$ 78,727</u>	<u>66,925</u>
<b>Operating profit:</b>				
Transportation	\$ 1,324	2,328	\$ 3,272	4,596
Mining royalty land	1,068	1,102	2,196	2,301
Developed property rentals	2,477	2,394	4,843	4,509
<b>Corporate expenses:</b>				
Allocated to transportation	(427)	(407)	(919)	(878)
Allocated to mining land	(189)	(176)	(378)	(352)
Allocated to developed property	(283)	(264)	(566)	(528)
Unallocated	(824)	(669)	(1,178)	(932)
	<u>(1,723)</u>	<u>(1,516)</u>	<u>(3,041)</u>	<u>(2,690)</u>
	<u>\$ 3,146</u>	<u>4,308</u>	<u>\$ 7,270</u>	<u>8,716</u>
<b>Interest expense:</b>				
Mining royalty land	\$ 39	12	\$ 65	23
Developed property rentals	307	568	592	985
	<u>\$ 346</u>	<u>580</u>	<u>\$ 657</u>	<u>1,008</u>
<b>Capital expenditures:</b>				
Transportation (a)	\$ 410	574	\$ 9,141	7,361
Mining royalty land	—	—	—	—
<b>Developed property rentals:</b>				
Capitalized interest	477	417	993	1,008
Internal labor	100	108	195	218
Real estate taxes	16	256	40	507
Other costs	436	626	3,570	3,838
	<u>\$ 1,439</u>	<u>1,981</u>	<u>\$ 13,939</u>	<u>12,932</u>

(a) Includes \$3,397 related to the Pipeline Transportation, Inc. acquisition during the six month period ended March 31, 2014.

Depreciation, depletion and amortization:

Transportation	\$ 2,294	1,827	\$ 4,324	3,580
Mining royalty land	28	23	56	48
Developed property rentals	1,723	1,515	3,322	2,903
Other	123	102	241	207
	<u>\$ 4,168</u>	<u>3,467</u>	<u>\$ 7,943</u>	<u>6,738</u>

	March 31,	September 30,
Identifiable net assets	2014	2013
Transportation	\$ 60,985	49,410
Mining royalty land	39,214	40,008
Developed property rentals	195,393	195,476
Cash items	1,132	502
Unallocated corporate assets	3,181	1,697
	<u>\$ 299,905</u>	<u>287,093</u>

(4) **Long-Term debt.** Long-term debt is summarized as follows (in thousands):

	March 31,	September 30,
	2014	2013
Revolving credit (uncollateralized)	\$ 11,845	—
5.6% to 8.6% mortgage notes		
due in installments through 2027	47,784	49,904
	59,629	49,904
Less portion due within one year	4,456	4,311
	<u>\$ 55,173</u>	<u>45,593</u>

On December 21, 2012, the Company entered into a five year credit agreement with Wells Fargo Bank, N.A. with a maximum facility amount of \$55 million (the "Credit Agreement"). The Credit Agreement provides a revolving credit facility (the "Revolver") with a maximum facility amount of \$40 million, with a \$20 million sublimit for standby letters of credit, and a term loan facility of \$15 million. As of March 31, 2014, \$11,845,000 was borrowed under the Revolver, \$7,423,000 in letters of credit was outstanding, and \$35,732,000 was available for additional borrowing. The letters of credit were issued for insurance retentions and to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The Revolver bears interest at a rate of 1.0% over the selected LIBOR, which may change quarterly based on the Company's ratio of Consolidated Total Debt to Consolidated Total Capital, as defined. A commitment fee of 0.15% per annum is payable quarterly on the unused portion of the commitment. The commitment fee may also change quarterly based upon the ratio described above. The Credit Agreement contains certain conditions, affirmative financial covenants and negative covenants including limitations on paying cash dividends. As of March 31, 2014, \$69,578,000 of consolidated retained earnings would be available for payment of dividends. The Company was in compliance with all

covenants as of March 31, 2014.

The fair values of the Company's mortgage notes payable were estimated based on current rates available to the Company for debt of the same remaining maturities. At March 31, 2014, the carrying amount and fair value of such other long-term debt was \$47,784,000 and \$51,165,000, respectively.

(5) **Earnings per share.** The following details the computations of the basic and diluted earnings per common share (dollars in thousands, except per share amounts):

	Three Months ended March 31,		Six Months ended March 31,	
	2014	2013	2014	2013
Weighted average common shares outstanding during the period - shares used for basic earnings per common share	9,619	9,527	9,593	9,481
Common shares issuable under share based payment plans which are potentially dilutive	<u>88</u>	<u>72</u>	<u>97</u>	<u>84</u>
Common shares used for diluted earnings per common share	<u>9,707</u>	<u>9,599</u>	<u>9,690</u>	<u>9,565</u>
Net income	<u>\$ 1,703</u>	<u>2,271</u>	<u>4,044</u>	<u>5,394</u>
Earnings per common share				
Basic	<u>\$ 0.18</u>	<u>0.24</u>	<u>0.42</u>	<u>0.57</u>
Diluted	<u>\$ 0.18</u>	<u>0.24</u>	<u>0.42</u>	<u>0.56</u>

For the three and six months ended March 31, 2014, 26,334 and 31,790 shares attributable to outstanding stock options were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive. For the three and six months ended March 31, 2013, 165,740 and 173,240 shares attributable to outstanding stock options were excluded from the calculation of diluted earnings per common share because their inclusion would have been anti-dilutive.

(6) **Stock-Based Compensation Plans.** As more fully described in Note 7 to the Company's notes to the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended September 30, 2013, the Company's stock-based compensation plan permits the grant of stock options, stock appreciation rights, restricted stock awards, restricted stock units, and stock awards. The number of common shares available for future issuance was 486,590 at March 31, 2014.

The Company recorded the following stock compensation expense in its consolidated statements of income (in thousands):

	Three Months ended March 31,		Six Months ended March 31,	
	2014	2013	2014	2013
Stock option grants	\$ 93	89	262	219
Annual director stock award	698	507	698	507
	<u>\$ 791</u>	<u>596</u>	<u>960</u>	<u>726</u>

A summary of changes in outstanding options is presented below (in thousands, except share and per share amounts):

<u>Options</u>	<u>Number of Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Term (yrs)</u>	<u>Weighted Average Grant Date Fair Value</u>
Outstanding at October 1, 2013	414,590	\$ 20.40	4.2	\$ 3,668
Granted	31,790	\$ 41.39		\$ 545
Exercised	<u>55,699</u>	<u>\$ 12.01</u>		<u>\$ 335</u>
Outstanding at March 31, 2014	390,681	\$ 23.30	4.7	\$ 3,878
Exercisable at March 31, 2014	303,527	\$ 21.39	3.6	\$ 2,745
Vested during six months ended March 31, 2014	28,348			\$ 322

The aggregate intrinsic value of exercisable in-the-money options was \$4,489,000 and the aggregate intrinsic value of all outstanding in-the-money options was \$5,151,000 based on the market closing price of \$36.05 on March 31, 2014 less exercise prices. Gains of \$1,485,000 were realized by option holders during the six months ended March 31, 2014. The realized tax benefit from options exercised for the six months ended March 31, 2014 was \$575,000. The unrecognized compensation cost of options granted but not yet vested as of March 31, 2014 was \$994,000, which is expected to be recognized over a weighted-average period of 3.6 years.

(7) **Contingent liabilities.** Certain of the Company's subsidiaries are involved in litigation on a number of matters and are subject to certain claims which arise in the normal course of business. The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage. There is a reasonable possibility that the Company's estimate of vehicle and workers' compensation liability for the transportation segment may be understated or overstated but the possible range can not be estimated. The liability at any point in time depends upon the relative ages and amounts of the individual open claims. In the opinion of management, none of these matters are expected to have a material adverse effect

on the Company's consolidated financial condition, results of operations or cash flows.

Preliminary testing on the site of the Company's four phase master development known as Riverfront on the Anacostia in Washington, D.C. indicated the presence of contaminated material that will have to be specially handled upon excavation in conjunction with construction. The Company has agreed with our joint venture partner to bear the cost of handling the contaminated materials on the first phase of this development up to a cap of \$1.871 million. We recorded an expense in the fourth quarter of fiscal 2012 of \$1,771,000 for this environmental remediation liability which is the lower end of the range of estimates. The Company has no obligation to remediate this contamination on Phases II, III and IV of the development until such time as it makes a commitment to commence construction there. The Company's position is that the prior tenant on the property is responsible for the cost of removal of the contaminated materials. The Company's actual expense to address this issue may be materially higher or lower than the expense previously recorded depending upon the actual costs incurred and any reimbursement that we receive from the prior tenant.

(8) **Concentrations.** The transportation segment primarily serves customers in the petroleum industry in the Southeastern U.S. Significant economic disruption or downturn in this geographic region or these industries could have an adverse effect on our financial statements.

During the first six months of fiscal 2014, the transportation segment's ten largest customers accounted for approximately 56.3% of the transportation segment's revenue. One of these customers accounted for 20.8% of the transportation segment's revenue. The loss of any one of these customers could have a material adverse effect on the Company's revenues and income. Accounts receivable from the transportation segment's ten largest customers was \$4,954,000 and \$3,565,000 at March 31, 2014 and September 30, 2013 respectively.

The mining royalty land segment has one lessee that accounted for 71.8% of the segment's revenues and \$115,000 of accounts receivable at March 31, 2014. The termination of certain of this lessee's underlying leases could have a material adverse effect on the segment.

The Company places its cash and cash equivalents with high credit quality institutions. At times, such amounts may exceed FDIC limits.

(9) **Fair Value Measurements.** Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 means the use of quoted prices in active markets for identical

assets or liabilities. Level 2 means the use of values that are derived principally from or corroborated by observable market data. Level 3 means the use of inputs that are unobservable and significant to the overall fair value measurement.

As of March 31, 2014 the Company had no assets or liabilities measured at fair value on a recurring basis or non-recurring basis. The fair value of all other financial instruments with the exception of mortgage notes (see Note 4) approximates the carrying value due to the short-term nature of such instruments.

**(10) Real Estate Held for Sale.** In November 2013 the Company signed an agreement to sell 4.4 acres at Patriot Business Park for \$2,000,000. The book value of the property at March 31, 2014 was \$1,319,000. The sale closed April 21, 2014.

In July 2013 the Company sold 15.18 acres of land at Patriot Business Park resulting in \$835,000 of cash held in escrow related to post sale obligations of the Company. The amount of cash held in escrow for work to be completed was \$220,000 as of March 31, 2014.

**(11) Unusual or Infrequent Items Impacting Quarterly Results.** Income from continuing operations for the first quarter of fiscal 2013 included a gain on the sale of the developed property rentals Commonwealth property in Jacksonville, Florida, of \$1,116,000 before income taxes. The book value of the property was \$723,000.

**(12) Riverfront I Joint Venture.** On March 30, 2012 the Company entered into a Contribution Agreement with MRP SE Waterfront Residential, LLC. ("MRP") to form a joint venture to develop the first phase only of the four phase master development known as Riverfront on the Anacostia in Washington, D.C. The purpose of the Joint Venture is to develop, own, lease and ultimately sell an approximately 300,000 square foot residential apartment building (including approximately 18,000 square feet of retail) on a portion of the roughly 5.82 acre site. The joint venture, Riverfront Investment Partners I, LLC ("Riverfront I") was formed in June 2013 as contemplated. The Company's cost of the property to be contributed of \$5,839,000 was transferred from Property, plant and equipment to Investment in joint ventures and is accounted for under the equity method of accounting. MRP will contribute capital of at least \$4,000,000 to the joint venture including development costs paid prior to formation of the joint venture. MRP will raise any additional equity capital and obtain a nonrecourse loan for the balance of the estimated construction and lease up costs. At this point the Company anticipates commencement of construction of Phase I in mid 2014 with lease up scheduled between late 2015 and all of 2016. The Company's equity interest in the joint venture will be determined based on leverage of the entity, additional cash contributions by the Company,

and negotiations with potential third partners.

**(13) Transportation Business Acquisition.** The Company's transportation segment acquired certain assets of Pipeline Transportation, Inc. on November 7, 2013 for \$10,023,000. Pipeline's operations have been conducted in the Florida and Alabama markets. For the twelve month period ending June 30, 2013, Pipeline had gross revenues of just over \$16,500,000.

The Company has accounted for this acquisition in accordance with the provisions of ASC 805, Business Combinations (ASC 805). The Company has allocated the purchase price of the business, through the use of a third party valuations and management estimates, based upon the fair value of the assets acquired and liabilities assumed as follows (in thousands):

Consideration:

Fair value of consideration transferred (cash paid)	<u><u>\$ (10,023)</u></u>
Acquisition related costs expensed	\$ 75
Recognized amounts of identifiable assets acquired and liabilities assumed:	
Property and equipment	\$ 3,397
Prepaid tires and other prepaid assets	276
Customer relationships	4,004
Trade name	72
Non-compete agreement	62
Vacation liability assumed	(132)
Total identifiable net assets assumed	<u>\$ 7,679</u>
Goodwill	<u>2,344</u>
Total	<u><u>\$ 10,023</u></u>

The goodwill recorded resulting from the acquisition is tax deductible. The intangible assets acquired are reflected in the line Other assets, net on the consolidated balance sheets. In connection with the Pipeline acquisition, the Company assumed certain vehicle leases. These non-cancellable operating leases will require minimum annual rentals approximating \$2,838,000 over the next 3.5 fiscal years.

**(14) Subsequent Events.** On May 7, 2014, the Company announced that it planned to separate its transportation business into an independent publicly traded company through a tax free spin-off of the transportation business to Patriot shareholders. The separation, which is subject to a number of conditions including final Board approval, receipt of an opinion of tax counsel and effectiveness of a registration statement on Form 10, is expected to be completed in the next 12 months.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

**Overview** - Patriot Transportation Holding, Inc. (the Company) is a holding company engaged in the transportation and real estate businesses.

The Company's transportation business, Florida Rock & Tank Lines, Inc. is engaged in hauling primarily petroleum and other liquids and dry bulk commodities in tank trailers.

The Company's transportation segment acquired certain assets of Pipeline Transportation, Inc. on November 7, 2013 for \$10,023,000. Pipeline's operations have been conducted in the Florida and Alabama markets. For the twelve month period ending June 30, 2013, Pipeline had gross revenues of just over \$16,500,000. The Company has accounted for this acquisition in accordance with the provisions of ASC 805, Business Combinations (ASC 805). The Company has allocated the purchase price of the business, through the use of a third party valuations and management estimates, based upon the fair value of the assets acquired and liabilities assumed. In connection with the Pipeline acquisition, the Company assumed certain vehicle leases. These non-cancellable operating leases will require minimum annual rentals approximating \$2,838,000 over the next 3.5 fiscal years.

The Company's real estate operations consist of two reportable segments. The Mining royalty land segment owns real estate including construction aggregate royalty sites and parcels held for investment. The Developed property rentals segment acquires, constructs, leases, operates and manages office/warehouse buildings primarily in the Baltimore/Northern Virginia/Washington area, and holds real estate for future development or related to its developments. Substantially all of the real estate operations are conducted within the Southeastern and Mid-Atlantic United States.

On May 7, 2014, the Company announced that it planned to separate its transportation business into an independent publicly traded company through a tax free spin-off of the transportation business to Patriot shareholders. The separation, which is subject to a number of conditions including final Board approval, receipt of an opinion of tax counsel and effectiveness of a registration statement on Form 10, is expected to be completed in the next 12 months.

The Company's operations are influenced by a number of external and internal factors. External factors include levels of economic and industrial activity in the United States and the Southeast, driver availability and cost, regulations regarding driver qualifications and hours of service, petroleum product usage in the Southeast which is driven in part by tourism and commercial aviation, fuel costs, construction activity, aggregates sales by lessees from the Company's mining properties, interest rates, market conditions and attendant prices for casualty insurance, demand for commercial warehouse space

in the Baltimore-Washington-Northern Virginia area, and ability to obtain zoning and entitlements necessary for property development. Internal factors include revenue mix, capacity utilization, auto and workers' compensation accident frequencies and severity, other operating factors, administrative costs, group health claims experience, and construction costs of new projects. There is a reasonable possibility that the Company's estimate of vehicle and workers' compensation liability for the transportation group may be understated or overstated but the possible range can not be estimated. The liability at any point in time depends upon the relative ages and amounts of the individual open claims. Financial results of the Company for any individual quarter are not necessarily indicative of results to be expected for the year.

### **Comparative Results of Operations for the Three months ended March 31, 2014 and 2013**

**Consolidated Results** - Net income for the second quarter of fiscal 2014 was \$1,703,000 compared to \$2,271,000 for the same period last year. Diluted earnings per common share for the second quarter of fiscal 2014 were \$.18 compared to \$.24 for the same quarter last year. Although revenues for the Transportation segment were up 17% quarter over quarter, Transportation segment operating profit was impacted by a \$303,000 increase (\$121,000 out-of-town driver pay and \$182,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$128,000 increase in driver hiring and testing, a \$102,000 loss on wrecked equipment, and a \$225,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an adequate number of local drivers are hired to service the business opportunities. The mining royalty land segment's results were lower due to a shift in production at one location decreasing the share of mining on property owned by the Company. The Developed property rentals segment's results improved due to higher occupancy and new buildings added partially offset by higher property taxes and professional fees.

#### **Transportation Results**

(dollars in thousands)	Three months ended March 31			
	2014	%	2013	%
Transportation revenue	\$ 26,800	84.0%	22,460	82.6%
Fuel surcharges	5,100	16.0%	4,716	17.4%
Revenues	31,900	100.0%	27,176	100.0%
Compensation and benefits	11,816	37.0%	9,733	35.8%
Fuel expenses	7,647	24.0%	6,470	23.8%
Operating & repairs	3,454	10.8%	2,457	9.0%
Insurance and losses	2,563	8.0%	2,193	8.1%

Depreciation expense	2,063	6.5%	1,781	6.6%
Rents, tags & utilities	1,006	3.2%	624	2.3%
Sales, general & administrative	2,133	6.7%	2,023	7.5%
Allocated corporate expenses	427	1.3%	407	1.5%
(Gain) Loss on equipment sales	<u>(106)</u>	<u>-0.3%</u>	<u>(433)</u>	<u>-1.7%</u>
Cost of operations	<u>31,003</u>	<u>97.2%</u>	<u>25,255</u>	<u>92.9%</u>
Operating profit	<u>\$ 897</u>	<u>2.8%</u>	<u>1,921</u>	<u>7.1%</u>

Transportation segment revenues were \$31,900,000 in the second quarter of 2014, an increase of \$4,724,000 over the same quarter last year. Revenue miles increased 19.7% compared to the second quarter of fiscal 2013 due to the Pipeline acquisition on November 7, 2013, additional business growth and a longer average haul length. Revenue per mile decreased 2.0% over the same quarter last year due to a longer average haul length, a change in the mix of business and lower rates on the business acquired in the Pipeline acquisition.

Fuel surcharge revenue increased \$384,000 due to the increase in miles offset by the lower cost of fuel and an increase in the mix of customers with lower surcharges. Fuel surcharges decreased as a percentage of total revenues due to an increase in the mix of customers with lower fuel surcharges. It is not meaningful to compare the amount of fuel surcharge revenue or the change in fuel surcharge revenue between reporting periods as a significant portion of fuel costs are included in transportation revenue.

The Transportation segment's cost of operations was \$31,003,000 in the second quarter of 2014, an increase of \$5,748,000 over the same quarter last year. The Transportation segment's cost of operations as a percentage of revenue increased to 97.2% compared to 92.9% in the second quarter of 2013 primarily due to the following reasons:

- Compensation and benefits increased 1.2% as a percentage of revenues due primarily to a driver pay increase implemented on March 2, 2013, a \$121,000 increase in out-of-town driver pay to service new business and to address unexpected driver attrition in the acquired Pipeline business.
- Operating and repairs expenses increased 1.8% as a percentage of revenues due primarily to a \$182,000 increase in driver travel costs to service new business and to address unexpected driver attrition in the acquired Pipeline business as well as a \$128,000 increase in driver hiring costs and higher repair costs.
- Rents, tags and utilities increased .9% as a percentage of revenues due primarily to the addition of leased tractors in the Pipeline acquisition.
- Gains on equipment sales decreased 1.4% as a percentage of revenues during the quarter due to fewer equipment sales and a

\$102,000 loss in the quarter on wrecked equipment.

These expense increases were partially mitigated by lower sales, general and administrative expense as a percentage of revenue due to lower bonus compensation accruals.

### **Mining Royalty Land Results**

(dollars in thousands)	Three months ended March 31			
	2014	%	2013	%
Mining royalty land revenue	\$ 1,226	100%	1,244	100%
Property operating expenses	124	10%	122	10%
Depreciation and depletion	28	2%	23	2%
Management Company indirect	6	0%	(3)	0%
Allocated corporate expenses	<u>189</u>	<u>16%</u>	<u>176</u>	<u>14%</u>
Cost of operations	<u>347</u>	<u>28%</u>	<u>318</u>	<u>26%</u>
Operating profit	<u>\$ 879</u>	<u>72%</u>	<u>926</u>	<u>74%</u>

Mining royalty land segment revenues for the second quarter of fiscal 2014 were \$1,226,000, a decrease of \$18,000 or 1.4% over the same quarter last year due to a shift in production at one location decreasing the share of mining on property owned by the Company.

The mining royalty land segment's cost of operations was \$347,000 in the second quarter of 2014, an increase of \$29,000 over the same quarter last year due primarily to higher allocated corporate and management expenses.

### **Developed Property Rentals Results**

(dollars in thousands)	Three months ended March 31			
	2014	%	2013	%
Developed property rentals revenue	\$ 6,781	100%	5,448	100%
Property operating expenses	2,222	33%	1,240	23%
Depreciation and amortization	1,685	25%	1,421	26%
Management Company indirect	397	6%	393	7%
Allocated corporate expenses	<u>283</u>	<u>4%</u>	<u>264</u>	<u>5%</u>
Cost of operations	<u>4,587</u>	<u>68%</u>	<u>3,318</u>	<u>61%</u>
Operating profit	<u>\$ 2,194</u>	<u>32%</u>	<u>2,130</u>	<u>39%</u>

Developed property rentals segment revenues for the second quarter of fiscal 2014 were \$6,781,000, an increase of \$1,333,000 or 24.5% due to higher occupancy, snow removal reimbursements, revenue on the 125,550 square foot build to suit building completed and occupied during the

quarter and revenue on the 5 buildings added June 2013 related to the purchase of Transit Business Park. Occupancy at March 31, 2014 was 89.8% as compared to 88.5% at March 31, 2013.

Developed property rentals segment's cost of operations was \$4,587,000 in the second quarter of 2014, an increase of \$1,269,000 or 38.2% over the same quarter last year. Property operating expenses increased \$982,000 due to higher occupancy, property taxes (\$258,000), snow removal costs (\$625,000), professional fees (\$58,000), and the new buildings placed in service. Depreciation and amortization increased \$264,000 primarily due to the newly completed build to suit building and the purchase of Transit Business Park reduced by certain tenant improvements becoming fully depreciated. Management Company indirect expenses (excluding internal allocations for lease related property management and construction fees) increased \$4,000. Allocated corporate expenses increased \$19,000.

### **Consolidated Results**

**Operating Profit** - Consolidated operating profit was \$3,146,000 in the second quarter of fiscal 2014, a decrease of \$1,162,000 or 27.0% compared to \$4,308,000 in the same period last year. Operating profit in the transportation segment decreased \$1,024,000 or 53.3%. Although revenues for the Transportation segment were up 17% quarter over quarter, Transportation segment operating profit was impacted by a \$303,000 increase (\$121,000 out-of-town driver pay and \$182,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$128,000 increase in driver hiring and testing, a \$102,000 loss on wrecked equipment, and a \$225,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an adequate number of local drivers are hired to service the business opportunities. Operating profit in the mining royalty land segment decreased \$47,000 or 5.1% primarily due to a shift in production at one location decreasing share of mining on property owned by the Company. Operating profit in the Developed property rentals segment increased \$64,000 or 3.0% due to higher occupancy, the 125,550 square foot build to suit building completed and occupied during the second quarter 2014, and the addition of Transit Business Park offset by higher property taxes and professional fees. Consolidated operating profit includes corporate expenses not allocated to any segment in the amount of \$824,000 in the second quarter of fiscal 2014, an increase of \$155,000 compared to the same period last year primarily due to the higher market value associated with the annual director stock grant.

**Gain on investment land sold** - Gain on investment land sold for the second quarter of fiscal 2014 included \$22,000 of deferred profits on prior year land sales.

**Interest income and other (expense) income, net** - Interest income and

other (expense) income, net decreased \$5,000 over the same quarter last year.

**Interest expense** - Interest expense decreased \$234,000 over the same quarter last year due to a declining mortgage principal balance and higher capitalized interest. The amount of interest capitalized on real estate projects under development was \$60,000 higher than the same quarter in fiscal 2013.

**Income taxes** - Income tax expense decreased \$363,000 over the same quarter last year due to lower earnings compared to the same quarter last year.

**Net income** - Net income for the second quarter of fiscal 2014 was \$1,703,000 compared to \$2,271,000 for the same period last year. Diluted earnings per common share for the second quarter of fiscal 2014 were \$.18 compared to \$.24 for the same quarter last year. Although revenues for the Transportation segment were up 17% quarter over quarter, Transportation segment operating profit was impacted by a \$303,000 increase (\$121,000 out-of-town driver pay and \$182,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$128,000 increase in driver hiring and testing, a \$102,000 loss on wrecked equipment, and a \$225,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an adequate number of local drivers are hired to service the business opportunities. The mining royalty land segment's results were lower due to a shift in production at one location decreasing the share of mining on property owned by the Company. The Developed property rentals segment's results improved due to higher occupancy and new buildings added partially offset by higher property taxes and professional fees.

#### **Comparative Results of Operations for the Six months ended March 31, 2014 and 2013**

**Consolidated Results** - Net income for the first six months of fiscal 2014 was \$4,044,000 compared to \$5,394,000 for the same period last year. Diluted earnings per common share for the first six months of fiscal 2014 were \$.42 compared to \$.56 for the same period last year. Although revenues for the Transportation segment were up 18% year over year, Transportation segment operating profit was impacted by a \$569,000 increase (\$246,000 out-of-town driver pay and \$323,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$187,000 increase in driver hiring and testing, a \$223,000 loss on wrecked equipment, and a \$345,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an

adequate number of local drivers are hired to service the business opportunities. The mining royalty land segment's results were lower due to a shift in production at one location decreasing the share of mining on property owned by the Company. The Developed property rentals segment's results improved due to higher occupancy and new buildings added partially offset by higher property taxes and professional fees.

### Transportation Results

(dollars in thousands)	Six months ended March 31			
	2014	%	2013	%
Transportation revenue	\$ 53,290	83.9%	44,451	82.6%
Fuel surcharges	10,201	16.1%	9,364	17.4%
Revenues	63,491	100.0%	53,815	100.0%
Compensation and benefits	23,412	36.9%	19,167	35.6%
Fuel expenses	14,930	23.5%	12,726	23.7%
Operating & repairs	6,603	10.4%	4,910	9.1%
Insurance and losses	5,038	7.9%	4,081	7.6%
Depreciation expense	4,031	6.4%	3,488	6.5%
Rents, tags & utilities	1,777	2.8%	1,176	2.2%
Sales, general & administrative	4,519	7.1%	4,330	8.0%
Allocated corporate expenses	919	1.4%	878	1.6%
(Gain) Loss on equipment sales	(91)	-.1%	(659)	-1.2%
Cost of operations	61,138	96.3%	50,097	93.1%
Operating profit	\$ 2,353	3.7%	3,718	6.9%

Transportation segment revenues were \$63,491,000 in the first six months of 2014, an increase of \$9,676,000 over the same period last year. Revenue miles in the first six months of fiscal 2014 were up 21.0% compared to the first six months of fiscal 2013 due to the Pipeline acquisition on November 7, 2013, business growth and a longer average haul length. Revenue per mile decreased 2.7% over the same period last year due to a longer average haul length and lower rates on the business acquired in the Pipeline acquisition.

Fuel surcharge revenue increased \$837,000 due to the increase in miles offset by the lower cost of fuel and an increase in the mix of customers with lower surcharges. Fuel surcharges decreased as a percentage of total revenues due to an increase in the mix of customers with lower fuel surcharges. It is not meaningful to compare the amount of fuel surcharge revenue or the change in fuel surcharge revenue between reporting periods as a significant portion of fuel costs are included in transportation revenue.

The Transportation segment's cost of operations was \$61,138,000 in the first six months of 2014, an increase of \$11,041,000 over the same period last year. The Transportation segment's cost of operations in

the first six months of 2014 as a percentage of revenue increased to 96.1% compared to 93.1% in the first six months of 2013 primarily due to the following reasons:

- Compensation and benefits increased 1.3% as a percentage of revenues due primarily to a driver pay increase implemented on March 2, 2013, a \$246,000 increase in out-of-town driver pay to service new business and to address unexpected driver attrition in the acquired Pipeline business.
- Operating and repairs expenses increased 1.3% as a percentage of revenues due primarily to a \$323,000 increase in driver travel costs to service new business and to address unexpected driver attrition in the acquired Pipeline business as well as a \$187,000 increase in driver hiring costs and \$104,000 in rigging and rebranding costs related to the Pipeline acquisition.
- Insurance and losses increased .3% as a percentage of revenues due primarily to higher health and risk insurance claims.
- Rents, tags and utilities increased .6% as a percentage of revenues due primarily to the addition of leased tractors in the Pipeline acquisition.
- Gains on equipment sales decreased 1.1% as a percentage of revenues during the quarter due to fewer equipment sales and a \$223,000 loss in the quarter on wrecked equipment.

These expense increases were partially mitigated by lower sales, general and administrative expense as a percentage of revenue due to lower bonus compensation accruals.

### **Mining Royalty Land Results**

(dollars in thousands)	Six months ended March 31			
	2014	%	2013	%
Mining royalty land revenue	\$ 2,494	100%	2,575	100%
Property operating expenses	242	10%	234	9%
Depreciation and depletion	56	2%	48	2%
Management Company indirect	-	0%	(8)	0%
Allocated corporate expenses	378	15%	352	13%
Cost of operations	676	27%	626	24%
Operating profit	\$ 1,818	73%	1,949	76%

Mining royalty land segment revenues for the first six months of fiscal 2014 were \$2,494,000, a decrease of \$81,000 or 3.1% over the same period last year due to a shift in production at one location decreasing the share of mining on property owned by the Company.

The mining royalty land segment's cost of operations was \$676,000 in the first six months of 2014, an increase of \$50,000 over the same period last year due primarily to higher property taxes and an increase in allocated corporate expenses.

### **Developed Property Rentals Results**

(dollars in thousands)	Six months ended March 31			
	2014	%	2013	%
Developed property rentals revenue	\$ 12,742	100%	10,535	100%
Property operating expenses	3,831	30%	2,357	22%
Depreciation and amortization	3,284	26%	2,851	27%
Management Company indirect	784	6%	818	8%
Allocated corporate expenses	566	4%	528	5%
Cost of operations	8,465	66%	6,554	62%
Operating profit	\$ 4,277	34%	3,981	38%

Developed property rentals segment revenues for the first six months of fiscal 2014 were \$12,742,000, an increase of \$2,207,000 or 20.9% due to higher occupancy, snow removal reimbursements, revenue on the 117,600 square foot build to suit building completed and occupied during the quarter ended March 2013, revenue on the 5 buildings added June 2013 related to the purchase of Transit Business Park and revenue on the 125,550 square foot build to suit building completed and occupied during the quarter ended March 2014. Occupancy at March 31, 2014 was 89.8% as compared to 88.5% at March 31, 2013.

Developed property rentals segment's cost of operations was \$8,465,000 in the first six months of 2014, an increase of \$1,911,000 or 29.2% over the same period last year. Property operating expenses increased \$1,474,000 due to higher occupancy, property taxes (\$511,000), snow removal costs (\$702,000), professional fees (\$136,000) and the new buildings placed in service. Depreciation and amortization increased \$433,000 primarily due to the recently completed build to suit buildings and the purchase of Transit Business Park reduced by certain tenant improvements becoming fully depreciated. Management Company indirect expenses (excluding internal allocations for lease related property management and construction fees) decreased \$34,000 due to lower health insurance costs partially offset by higher professional fees. Allocated corporate expenses increased \$38,000.

### **Consolidated Results**

**Operating Profit** - Consolidated operating profit was \$7,270,000 in the first six months of fiscal 2014, a decrease of \$1,446,000 or 16.6% compared to \$8,716,000 in the same period last year. Operating profit

in the transportation segment decreased \$1,365,000 or 36.7%. Although revenues for the Transportation segment were up 18% year over year, Transportation segment operating profit was impacted by a \$569,000 increase (\$246,000 out-of-town driver pay and \$323,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$187,000 increase in driver hiring and testing, a \$223,000 loss on wrecked equipment, and a \$345,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an adequate number of local drivers are hired to service the business opportunities. Operating profit in the mining royalty land segment decreased \$131,000 or 6.7% primarily due a shift in production at one location decreasing share of mining on property owned by the Company. Operating profit in the Developed property rentals segment increased \$296,000 or 7.4% due to higher occupancy, the 117,600 square foot build to suit building completed and occupied during the second quarter 2013, the addition of Transit Business Park and the 125,550 square foot build to suit building completed and occupied during the second quarter 2014 offset by higher property taxes and professional fees. Consolidated operating profit includes corporate expenses not allocated to any segment in the amount of \$1,178,000 in the first six months of fiscal 2014, an increase of \$246,000 compared to the same period last year primarily due to the higher market value associated with the annual director stock grant.

**Gain on investment land sold** - Gain on investment land sold for the first six months of fiscal 2014 included \$78,000 of deferred profits on prior year land sales. Gain on investment land sold for the first six months of fiscal 2013 included a gain on the sale of the developed property rentals Commonwealth property of \$1,116,000 before income taxes. The book value of the property was \$723,000.

**Interest income and other (expense) income, net** - Interest income and other (expense) income, net decreased \$36,000 over the same period last year due to funds received in consideration for the conveyance of easement property in the prior year.

**Interest expense** - Interest expense decreased \$351,000 over the same period last year due to a declining mortgage principal balance offset by lower capitalized interest. The amount of interest capitalized on real estate projects under development was \$15,000 lower than the same period in fiscal 2013.

**Income taxes** - Income tax expense decreased \$863,000 over the same period last year due to lower earnings compared to the same period last year.

**Net income** - Net income for the first six months of fiscal 2014 was \$4,044,000 compared to \$5,394,000 for the same period last year. Diluted earnings per common share for the first six months of fiscal 2014 were \$.42 compared to \$.56 for the same period last year.

Although revenues for the Transportation segment were up 18% year over year, Transportation segment operating profit was impacted by a \$569,000 increase (\$246,000 out-of-town driver pay and \$323,000 driver travel costs) in out-of-town driver cost to service new business and to address unexpected driver attrition in the acquired Pipeline business, a \$187,000 increase in driver hiring and testing, a \$223,000 loss on wrecked equipment, and a \$345,000 reduction in equipment sale gains. The Company expects the out-of-town driver and driver recruitment costs to continue to exceed prior periods until an adequate number of local drivers are hired to service the business opportunities. The mining royalty land segment's results were lower due to a shift in production at one location decreasing the share of mining on property owned by the Company. The Developed property rentals segment's results improved due to higher occupancy and new buildings added partially offset by higher property taxes and professional fees.

**Liquidity and Capital Resources.** The growth of the Company's businesses requires significant cash needs. The Company expects to meet short-term liquidity requirements generally through working capital, net cash provided by operations, and, if necessary, borrowings on its unsecured revolving credit facility. The Company intends to meet long-term funding requirements for transportation equipment and acquisitions, property acquisitions and development, debt service, and share repurchases through net cash from operations, long-term secured and unsecured indebtedness, including borrowings under its unsecured revolving credit facility, and proceeds from sales of strategically identified assets.

For the first six months of fiscal 2014, the Company used cash provided by operating activities of \$8,623,000, borrowings of \$20,145,000 under its Revolver, proceeds from the sale of plant, property and equipment of \$500,000, proceeds from the exercise of employee stock options of \$669,000, excess tax benefits from the exercise of stock options of \$539,000, and cash balances to purchase \$5,744,000 in transportation equipment, to expend \$4,798,000 in real estate development, to invest \$10,023,000 in the Pipeline Transportation business acquisition, to invest \$210,000 in joint ventures, to make \$2,120,000 in payments on long-term debt, and to make payments of \$8,300,000 under the Revolver. Cash held in escrow decreased \$1,349,000. Cash increased \$630,000.

Cash flows from operating activities for the first six months of fiscal 2014 were \$760,000 lower than the same period last year primarily due to higher insurance liability payments in the prior year offset by increased receivables resulting from transportation revenue increases. Accrued insurance liabilities were higher in the prior year due to payment in settlement of three unusually large prior year liability and health claims.

Cash flows used in investing activities for the first six months of fiscal 2014 were \$8,632,000 higher primarily due to the acquisition of

Pipeline Transportation, Inc. in November 2013. The prior year included larger sales of equipment and land while the current year included lower purchases of transportation equipment exclusive of the Pipeline Transportation, Inc. acquisition.

Cash flows provided by financing activities for the first six months of fiscal 2014 were \$12,208,000 higher than the same period last year due to borrowing on the Revolver.

On December 21, 2012, the Company entered into a five year credit agreement with Wells Fargo Bank, N.A. with a maximum facility amount of \$55 million (the "Credit Agreement"). The Credit Agreement provides a revolving credit facility (the "Revolver") with a maximum facility amount of \$40 million, with a \$20 million sublimit for standby letters of credit, and a term loan facility of \$15 million. As of March 31, 2014, \$11,845,000 was borrowed under the Revolver, \$7,423,000 in letters of credit was outstanding, and \$35,732,000 was available for additional borrowing. The letters of credit were issued for insurance retentions and to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The Revolver bears interest at a rate of 1.0% over the selected LIBOR, which may change quarterly based on the Company's ratio of Consolidated Total Debt to Consolidated Total Capital, as defined. A commitment fee of 0.15% per annum is payable quarterly on the unused portion of the commitment. The commitment fee may also change quarterly based upon the ratio described above. The Credit Agreement contains certain conditions, affirmative financial covenants and negative covenants including limitations on paying cash dividends. As of March 31, 2014, \$69,578,000 of consolidated retained earnings would be available for payment of dividends. The Company was in compliance with all covenants as of March 31, 2014.

The Board of Directors has authorized Management to repurchase shares of the Company's common stock from time to time as opportunities arise. During the first six months of fiscal 2014 the Company did not repurchase any shares of stock. As of March 31, 2014, \$3,682,000 was authorized for future repurchases of common stock. The Company does not currently pay any cash dividends on common stock.

While the Company is affected by environmental regulations, such regulations are not expected to have a major effect on the Company's capital expenditures or operating results.

**Summary and Outlook.** Transportation revenues for the first six months of fiscal 2014 increased \$9,676,000 or 18.0% over the first six months of 2013. The bottom line contribution of these additional revenues was not achieved as duplicate expense of temporarily transferred drivers and extra driving and training pay nullified any return on the added revenues. The company has been adding approximately five net new drivers a month, exclusive of the Pipeline acquisition, for the last

nine months and anticipates continuing a similar addition of drivers. As permanent drivers are added to our employment rolls the company expects that the added revenues will become contributory to our profitability.

Developed property rentals occupancy has increased from 88.5% to 89.8% over March 31, 2013 as the market for new tenants has improved and traffic for vacant space has increased. Occupancy at March 31, 2014 and 2013 included 8,200 square feet or .2% and 25,660 square feet or .9% respectively for temporary leases under a less than full market lease rate. In November 2013 the Company signed an agreement to sell 4.4 acres at Patriot Business Park for \$2,000,000. The book value of the property at March 31, 2014 was \$1,319,000. The sale closed April 21, 2014.

The Company anticipates commencement of construction of the first phase of the four phase Anacostia development in mid 2014 with lease up scheduled between late 2015 and all of 2016.

On May 7, 2014, the Company announced that it planned to separate its transportation business into an independent publicly traded company through a tax free spin-off of the transportation business to Patriot shareholders. The separation, which is subject to a number of conditions including final Board approval, receipt of an opinion of tax counsel and effectiveness of a registration statement on Form 10, is expected to be completed in the next 12 months. The Company expects to incur significant transaction related expenses in connection with the separation.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS**

The Company is exposed to market risk from changes in interest rates. For its cash and cash equivalents, a change in interest rates affects the amount of interest income that can be earned. For its debt instruments with variable interest rates, changes in interest rates affect the amount of interest expense incurred. The Company prepared a sensitivity analysis of its cash and cash equivalents to determine the impact of hypothetical changes in interest rates on the Company's results of operations and cash flows. The interest-rate analysis assumed a 50 basis point adverse change in interest rates on all cash and cash equivalents. However, the interest-rate analysis did not consider the effects of the reduced level of economic activity that could exist in such an environment. Based on this analysis, management has concluded that a 50 basis point adverse move in interest rates on the Company's cash and cash equivalents would have an immaterial impact on the Company's results of operations and cash flows.

### **ITEM 4. CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures that are

designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO"), and Chief Accounting Officer ("CAO"), as appropriate, to allow timely decisions regarding required disclosure.

The Company also maintains a system of internal accounting controls over financial reporting that are designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving the desired control objectives.

As of March 31, 2014, the Company, under the supervision and with the participation of the Company's management, including the CEO, CFO and CAO, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on this evaluation, the Company's CEO, CFO and CAO concluded that the Company's disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be included in periodic SEC filings.

There have been no changes in the Company's internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended September 30, 2013, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

The Company has announced that it plans to separate its

transportation business into an independent publicly traded company. There are risks associated with the planned separation, which include a failure to complete the separation due to a failure of the conditions to closing, the failure to obtain the anticipated tax treatment, and the risk of not realizing the anticipated benefits from the separation.

**Item 2. PURCHASES OF EQUITY SECURITIES BY THE ISSUER**

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c)	(d)
			Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)
January 1 Through January 31	-	\$ -	-	\$ 3,682,000
February 1 Through February 28	-	\$ -	-	\$ 3,682,000
March 1 Through March 31	-	\$ -	-	\$ 3,682,000
Total	-	\$ -	-	

(1) In December 2003, the Board of Directors authorized management to expend up to \$6,000,000 to repurchase shares of the Company's common stock from time to time as opportunities arise. On February 19, 2008, the Board of Directors authorized management to expend up to an additional \$5,000,000 to repurchase shares of the Company's common stock from time to time as opportunities arise.

**Item 6. EXHIBITS**

(a) Exhibits. The response to this item is submitted as a separate Section entitled "Exhibit Index", on page 30.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

May 7, 2014

PATRIOT TRANSPORTATION HOLDING, INC.

Thompson S. Baker II  
Thompson S. Baker II  
President and Chief Executive  
Officer

John D. Milton, Jr.  
John D. Milton, Jr.  
Executive Vice President, Treasurer,  
Secretary and Chief  
Financial Officer

John D. Klopfenstein  
John D. Klopfenstein  
Controller and Chief  
Accounting Officer

**PATRIOT TRANSPORTATION HOLDING, INC.**  
**FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2014**  
**EXHIBIT INDEX**

- (14) Financial Code of Ethical Conduct between the Company, Chief Executive Officers and Financial Managers, as revised on January 28, 2004, which is available on the Company's website at [www.patriottrans.com](http://www.patriottrans.com).
- (31)(a) Certification of Thompson S. Baker II.  
(31)(b) Certification of John D. Milton, Jr.  
(31)(c) Certification of John D. Klopfenstein.
- (32) Certification of Chief Executive Officer, Chief Financial Officer, and Chief Accounting Officer under Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document  
101.XSD XBRL Taxonomy Extension Schema  
101.CAL XBRL Taxonomy Extension Calculation Linkbase  
101.DEF XBRL Taxonomy Extension Definition Linkbase  
101.LAB XBRL Taxonomy Extension Label Linkbase  
101.PRE XBRL Taxonomy Extension Presentation Linkbase

I, Thompson S. Baker II, certify that:

1. I have reviewed this report on Form 10-Q of Patriot Transportation Holding, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2014

/s/Thompson S. Baker II  
President and Chief Executive  
Officer

I, John D. Milton, Jr., certify that:

1. I have reviewed this report on Form 10-Q of Patriot Transportation Holding, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2014

/s/John D. Milton, Jr.

Executive Vice President, Treasurer,  
Secretary and Chief Financial Officer

I, John D. Klopfenstein, certify that:

1. I have reviewed this report on Form 10-Q of Patriot Transportation Holding, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2014

/s/John D. Klopfenstein  
Controller and Chief Accounting  
Officer

CERTIFICATION UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned certifies that this periodic report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in this periodic report fairly presents, in all material respects, the financial condition and results of operations of Patriot Transportation Holding, Inc.

May 7, 2014

PATRIOT TRANSPORTATION HOLDING, INC.

THOMPSON S. BAKER II  
Thompson S. Baker II  
President and Chief Executive  
Officer

JOHN D. MILTON, JR.  
John D. Milton, Jr.  
Executive Vice President,  
Treasurer, Secretary and  
Chief Financial Officer

JOHN D. KLOPFENSTEIN  
John D. Klopfenstein  
Controller and Chief  
Accounting Officer

A signed original of this written statement required by Section 906 has been provided to Patriot Transportation Holding, Inc. and will be retained by Patriot Transportation Holding, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification accompanies the issuer's Quarterly report on Form 10-Q and is not filed as provided in SEC Release Nos. 33-8212, 34-4751 and IC-25967, dated June 30, 2003.