

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2003

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from To

Commission file number 1-9618

**NAVISTAR INTERNATIONAL CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

36-3359573  
(I.R.S. Employer  
Identification No.)

4201 Winfield Road, P.O. Box 1488  
Warrenville, Illinois 60555  
(Address of principal executive offices, Zip Code)

Registrant's telephone number, including area code (630) 753-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_

**APPLICABLE ONLY TO ISSUERS INVOLVED  
IN BANKRUPTCY PROCEEDINGS DURING  
THE PRECEDING FIVE YEARS**

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes \_\_\_\_ No \_\_\_\_

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

As of August 29, 2003, the number of shares outstanding of the registrant's common stock was 68,695,891.

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**PART I - FINANCIAL INFORMATION****ITEM 1. Financial Statements****STATEMENT OF INCOME (Unaudited)**

Millions of dollars, except per share data

Navistar International Corporation and Consolidated Subsidiaries				
	Three Months Ended July 31		Nine Months Ended July 31	
	2003	2002	2003	2002
<b>Sales and revenues</b>				
Sales of manufactured products.....	\$ 1,810	\$ 1,524	\$ 5,097	\$ 4,502
Finance and insurance revenue.....	81	61	226	210
Other income .....	3	6	13	16
Total sales and revenues.....	<u>1,894</u>	<u>1,591</u>	<u>5,336</u>	<u>4,728</u>
<b>Costs and expenses</b>				
Cost of products and services sold .....	1,579	1,355	4,587	3,985
Postretirement benefits expense .....	71	58	225	174
Engineering and research expense.....	57	61	175	190
Selling, general and administrative expense .....	120	115	366	376
Interest expense .....	33	39	104	115
Other expense .....	2	2	20	19
Total costs and expenses .....	<u>1,862</u>	<u>1,630</u>	<u>5,477</u>	<u>4,859</u>
Income (loss) from continuing operations before income taxes .....	32	(39)	(141)	(131)
Income tax expense (benefit) .....	13	(23)	(50)	(60)
Income (loss) from continuing operations .....	19	(16)	(91)	(71)
Loss from discontinued operations .....	(1)	-	(4)	(5)
<b>Net income (loss).....</b>	<u>\$ 18</u>	<u>\$ (16)</u>	<u>\$ (95)</u>	<u>\$ (76)</u>
<b>Basic earnings (loss) per share</b>				
Continuing operations .....	\$ 0.27	\$ (0.26)	\$ (1.35)	\$ (1.18)
Discontinued operations .....	(0.01)	(0.01)	(0.06)	(0.09)
Net income (loss).....	<u>\$ 0.26</u>	<u>\$ (0.27)</u>	<u>\$ (1.41)</u>	<u>\$ (1.27)</u>
<b>Diluted earnings (loss) per share</b>				
Continuing operations .....	\$ 0.26	\$ (0.26)	\$ (1.35)	\$ (1.18)
Discontinued operations .....	(0.01)	(0.01)	(0.06)	(0.09)
Net income (loss).....	<u>\$ 0.25</u>	<u>\$ (0.27)</u>	<u>\$ (1.41)</u>	<u>\$ (1.27)</u>
Average shares outstanding (millions)				
Basic .....	68.5	60.6	67.7	60.2
Diluted.....	74.8	60.6	67.7	60.2

See Notes to Financial Statements.

**STATEMENT OF FINANCIAL CONDITION (Unaudited)**

Millions of dollars

	Navistar International Corporation and Consolidated Subsidiaries		
	July 31 2003	October 31 2002	July 31 2002
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents .....	\$ 187	\$ 620	\$ 547
Marketable securities .....	125	-	10
Receivables, net .....	818	1,046	608
Inventories .....	536	595	714
Deferred tax asset, net .....	256	242	154
Other assets .....	261	120	169
Total current assets .....	<u>2,183</u>	<u>2,623</u>	<u>2,202</u>
Marketable securities .....	439	116	256
Finance and other receivables, net .....	935	1,209	1,264
Property and equipment, net .....	1,304	1,479	1,514
Investments and other assets .....	328	167	210
Prepaid and intangible pension assets .....	59	63	277
Deferred tax asset, net .....	<u>1,346</u>	<u>1,286</u>	<u>851</u>
<b>Total assets</b> .....	<u><b>\$ 6,594</b></u>	<u><b>\$ 6,943</b></u>	<u><b>\$ 6,574</b></u>
<b>LIABILITIES AND SHAREOWNERS' EQUITY</b>			
<b>Liabilities</b>			
Current liabilities			
Notes payable and current maturities of long-term debt ....	\$ 229	\$ 358	\$ 399
Accounts payable, principally trade .....	892	1,020	932
Other liabilities .....	<u>1,012</u>	<u>1,021</u>	<u>708</u>
Total current liabilities .....	<u>2,133</u>	<u>2,399</u>	<u>2,039</u>
Debt: Manufacturing operations .....	871	747	789
Financial services operations .....	1,418	1,651	1,417
Postretirement benefits liability .....	1,362	1,354	915
Other liabilities .....	<u>517</u>	<u>541</u>	<u>366</u>
Total liabilities .....	<u>6,301</u>	<u>6,692</u>	<u>5,526</u>
Commitments and contingencies			
<b>Shareowners' equity</b>			
Series D convertible junior preference stock .....	4	4	4
Common stock and additional paid in capital			
(75.3 million shares issued) .....	2,121	2,146	2,139
Retained earnings (deficit) .....	(890)	(721)	(261)
Accumulated other comprehensive loss .....	(725)	(705)	(361)
Common stock held in treasury, at cost			
(6.8 million, 14.8 million and 14.8 million shares held)	<u>(217)</u>	<u>(473)</u>	<u>(473)</u>
Total shareowners' equity .....	<u>293</u>	<u>251</u>	<u>1,048</u>
<b>Total liabilities and shareowners' equity</b> .....	<u><b>\$ 6,594</b></u>	<u><b>\$ 6,943</b></u>	<u><b>\$ 6,574</b></u>

See Notes to Financial Statements.

**STATEMENT OF CASH FLOW** (Unaudited)

Millions of dollars

		Navistar International Corporation and Consolidated Subsidiaries	
		<b>Nine Months Ended July 31</b>	
		<b>2003</b>	<b>2002</b>
<b>Cash flow from operations</b>			
Net loss .....	\$	(95)	\$ (76)
Adjustments to reconcile net loss to cash used in operations:			
Depreciation and amortization .....		156	169
Deferred income taxes.....		(78)	(22)
Postretirement benefits funding less than expense.....		15	38
Other, net.....		(109)	(87)
Change in operating assets and liabilities:			
Receivables .....		38	219
Inventories .....		58	(62)
Prepaid and other current assets.....		(82)	(47)
Accounts payable .....		(125)	(167)
Other liabilities .....		2	(7)
<b>Cash used in operations .....</b>		<b>(220)</b>	<b>(42)</b>
<b>Cash flow from investment programs</b>			
Purchases of retail notes and lease receivables .....		(991)	(1,020)
Collections/sales of retail notes and lease receivables .....		1,426	1,011
Purchases of marketable securities .....		(673)	(90)
Sales or maturities of marketable securities.....		225	88
Proceeds from sale of business.....		-	63
Capital expenditures.....		(131)	(157)
Proceeds from sale -leasebacks .....		-	164
Property and equipment leased to others.....		26	(24)
Capitalized interest and other.....		(8)	(4)
<b>Cash provided by (used in) investment programs .....</b>		<b>(126)</b>	<b>31</b>
<b>Cash flow from financing activities</b>			
Issuance of debt .....		218	290
Principal payments on debt .....		(264)	(238)
Net decrease in notes and debt outstanding under bank revolving credit facility and commercial paper programs .....		(192)	(327)
Proceeds from sale of stock to benefit plans .....		175	-
Premiums on call options, net .....		(25)	-
Debt issuance costs and other financing activities.....		1	11
<b>Cash used in financing activities .....</b>		<b>(87)</b>	<b>(264)</b>
<b>Cash and cash equivalents</b>			
Decrease during the period .....		(433)	(275)
At beginning of the period .....		620	822
<b>Cash and cash equivalents at end of the period .....</b>	<b>\$</b>	<b>187</b>	<b>\$ 547</b>

See Notes to Financial Statements.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note A. Summary of Accounting Policies**

Navistar International Corporation (NIC) is a holding company whose principal operating subsidiary is International Truck and Engine Corporation (International). As used hereafter, “company” or “Navistar” refers to Navistar International Corporation and its consolidated subsidiaries. Navistar operates in three principal industry segments: truck, engine (collectively called “manufacturing operations”), and financial services. The consolidated financial statements include the results of the company’s manufacturing operations and its wholly owned financial services subsidiaries. The effects of transactions between the manufacturing and financial services operations have been eliminated to arrive at the consolidated totals.

The accompanying unaudited financial statements have been prepared in accordance with accounting policies described in the 2002 Annual Report on Form 10-K and should be read in conjunction with the disclosures therein.

In the opinion of management, these interim financial statements reflect all adjustments, consisting of normal recurring accruals, necessary to present fairly the financial condition, results of operations and cash flow for the periods presented. Interim results are not necessarily indicative of results for the full year. Certain 2002 amounts have been reclassified to conform with the presentation used in the 2003 financial statements.

The disposal of the domestic truck business in Brazil has been accounted for as discontinued operations in accordance with Statement of Financial Accounting Standards No. 144 (SFAS 144), “Accounting for the Impairment or Disposal of Long-Lived Assets.” Accordingly, the operating results of this business have been classified as “Discontinued operations” and prior periods have been restated. See Note I for further information.

As a result of the 2002 Plan of Restructuring as further described in Note H, substantially all of the participants of the company’s pension plans are inactive. Accordingly, effective February 1, 2003, cumulative unrecognized gains and losses related to pension benefits are amortized over the remaining life expectancy of the participants in the plans. This resulted in a \$17 million reduction in pension expense for the nine months ended July 31, 2003. The company previously recognized these costs over the remaining service life of active participants.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note A. Summary of Accounting Policies (continued)**

Statement of Financial Accounting Standards No. 123 (SFAS 123), "Accounting for Stock-Based Compensation" and Statement of Financial Accounting Standards No. 148 (SFAS 148), "Accounting for Stock-Based Compensation – Transition and Disclosure," encourage, but do not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The company has chosen to continue to account for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, no compensation cost has been recognized for fixed stock options because the exercise prices of the stock options equal the market value of the company's common stock at the date of grant. Further disclosure about the company's stock compensation plans can be found in Note 20 to the company's 2002 Annual Report on Form 10-K. The following table illustrates the effect on the company's net income (loss) and earnings (loss) per share if the company had applied the fair value recognition provision of SFAS 123 in accordance with the disclosure provisions of SFAS 148.

Millions of dollars	Three Months Ended July 31		Nine Months Ended July 31	
	2003	2002	2003	2002
Net income (loss), as reported.....	\$ 18	\$ (16)	\$ (95)	\$ (76)
Add: Interest expense on 2.5% senior convertible debt for dilutive purposes (net of tax).....	1	-	-	-
Adjusted net income (loss) available to common shareholders plus assumed conversions.....	19	(16)	(95)	(76)
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects.....	(3)	(3)	(8)	(8)
Pro forma net income (loss).....	<u>\$ 16</u>	<u>\$ (19)</u>	<u>\$ (103)</u>	<u>\$ (84)</u>
Earnings (loss) per share:				
Basic – as reported	\$ 0.26	\$ (0.27)	\$ (1.41)	\$ (1.27)
Basic – pro forma	\$ 0.23	\$ (0.32)	\$ (1.53)	\$ (1.41)
Diluted – as reported	\$ 0.25	\$ (0.27)	\$ (1.41)	\$ (1.27)
Diluted – pro forma	\$ 0.21	\$ (0.32)	\$ (1.53)	\$ (1.41)

**Note B. New Accounting Pronouncements**

In November 2002, the Financial Accounting Standards Board (FASB) issued Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also requires a guarantor to recognize, at inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of FIN 45 are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The company has provided disclosures about guarantees in Note K.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note B. New Accounting Pronouncements (continued)**

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities." This interpretation addresses consolidation requirements of variable interest entities. Transferors to qualified special purpose entities (QSPEs) subject to the reporting requirements of Statement of Financial Accounting Standards No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," are excluded from the scope of this interpretation. The company currently sells receivables to entities meeting the requirements of QSPEs.

In April 2003, the FASB issued Statement of Financial Accounting Standards No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities," which amends and clarifies accounting and reporting for certain derivative instruments. This statement is effective for contracts entered into or modified after June 30, 2003, and for hedging relationships designated after June 30, 2003, and is to be applied prospectively. The company currently reports cash received from, or paid to, derivative contracts consistent with the underlying assets on its Statement of Cash Flow.

In May 2003, the FASB issued Statement of Financial Accounting Standards No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity," which establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. This statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The company is evaluating the impact of this new standard on its financial condition, results of operations and cash flows.

**Note C. Supplemental Cash Flow Information**

Consolidated interest payments during the first nine months of 2003 and 2002 were \$115 million and \$125 million, respectively. Consolidated tax payments made during the first nine months of 2003 were \$15 million and were not significant for the same period in 2002.

**Note D. Income Taxes**

The Statement of Income reflects the tax expense of current operations, which is principally used to reduce the cumulative benefit of NOL carryforwards reported as a deferred tax asset in the Statement of Financial Condition. Cash payment of income taxes may be required for certain state and international operations, however, until the company has utilized its significant NOL carryforwards, the cash payment of United States (U.S.) federal and state income taxes will be minimal.

**Note E. Inventories**

Inventories are as follows:

Millions of dollars	July 31 2003	October 31 2002	July 31 2002
Finished products .....	\$ 310	\$ 313	\$ 349
Work in process .....	58	65	112
Raw materials and supplies .....	168	217	253
Total inventories .....	<u>\$ 536</u>	<u>\$ 595</u>	<u>\$ 714</u>



**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note F. Sales of Receivables**

Navistar Financial Corporation's (NFC) primary business is to provide wholesale, retail and lease financing for new and used trucks sold by International and International's dealers and, as a result, NFC's finance receivables and leases have significant concentration in the trucking industry. NFC retains as collateral an ownership interest in the equipment associated with leases and a security interest in equipment associated with wholesale notes and retail notes.

NFC securitizes and sells receivables through Navistar Financial Retail Receivables Corporation (NFRRC), Navistar Financial Securities Corporation (NFSC), Truck Retail Accounts Corporation (TRAC) and Truck Engine Receivables Financing Corporation (TERFCO), all special purpose corporations (SPCs) and wholly owned subsidiaries of NFC. The sales of receivables in each securitization constitute sales under accounting principles generally accepted in the United States of America, with the result that the sold receivables are removed from NFC's balance sheet and the investor's interests in the related trust or conduit are not reflected as liabilities.

NFRRC, NFSC, TRAC and TERFCO have limited recourse on the sold receivables and their assets are available to satisfy the claims of their creditors prior to such assets becoming available for their own use or to NFC or affiliated companies. The terms of receivable sales generally require NFC to provide credit enhancements in the form of over collateralizations and/or cash reserves with the trusts and conduits. The use of such cash reserves by NFC is restricted under the terms of the securitized sales agreements. The maximum exposure under all receivable sale recourse provisions as of July 31, 2003, was \$457 million. The allowance for losses allocated to sold receivables totaled \$15 million, \$14 million and \$16 million at July 31, 2003, October 31, 2002 and July 31, 2002, respectively.

The SPCs' retained interests in the related trusts or assets held by the trusts are included in "Finance and other receivables" on the Statement of Financial Condition. The carrying amounts of these retained interests approximate fair value and were \$457 million, \$358 million and \$489 million at July 31, 2003, October 31, 2002 and July 31, 2002, respectively.

Management estimates the prepayment speed for the receivables sold and the discount rate used to present value the interest-only receivables in order to calculate the gain or loss. Estimates of prepayment speeds and discount rates are based on historical experience and other factors and are made separately for each securitization transaction. In addition, NFC estimates the fair value of the interest-only receivables on a quarterly basis.

Key economic assumptions used in measuring the interest-only receivables at the date of the sale for sales of retail notes and finance leases completed during the quarter ended July 31, 2003, were a prepayment speed of 1.4, a weighted average life of 41 months and an interest-only receivables discount rate of 4.93%. For those sales completed during the quarter ended July 31, 2002, the assumptions used were a prepayment speed of 1.4, a weighted average life of 40 months and an interest-only receivables discount rate of 6.93%.

Sold receivable balances are summarized below.

Millions of dollars	July 31 2003	October 31 2002	July 31 2002
Retail notes, net of unearned income.....	\$ 1,874	\$ 1,522	\$ 1,805
Finance leases, net of unearned income .....	38	-	-
Wholesale notes .....	873	801	697
Retail accounts.....	95	127	164
Total.....	<u>\$ 2,880</u>	<u>\$ 2,450</u>	<u>\$ 2,666</u>

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note F. Sales of Receivables (continued)**

Serviced portfolio balances are summarized below.

Millions of dollars	July 31 2003	October 31 2002	July 31 2002
Gross serviced receivables:			
Retail notes .....	\$ 2,518	\$ 2,529	\$ 2,573
Finance leases .....	178	206	210
Wholesale notes .....	907	839	715
Accounts.....	303	384	242
Total gross serviced receivables.....	3,906	3,958	3,740
Net investment in operating leases.....	192	248	264
Total serviced portfolio.....	<u>\$ 4,098</u>	<u>\$ 4,206</u>	<u>\$ 4,004</u>

Additional financial data for the gross serviced portfolio as of July 31, 2003, and for the nine months then ended is summarized below:

Millions of dollars	Retail Notes	Finance and Operating Leases	Wholesale Notes	Accounts
Balances with payments past due over 60 days...	\$ 11	\$ 2	\$ 4	\$ 3
Credit losses, net of recoveries.....	11	1	-	-

Certain cash flows received from (paid to) securitization trusts/conduits were as follows:

Millions of dollars	Nine Months Ended July 31	
	2003	2002
Proceeds from sales of finance receivables .....	\$ 1,347	\$ 999
Proceeds from sales of finance receivables into revolving facilities .....	3,749	3,385
Servicing fees received .....	20	18
Repurchase of receivables in breach of terms.....	(24)	(120)
Cash used in exercise of purchase option.....	(140)	(45)
All other cash received from trusts.....	127	179

**Note G. Debt**

In December 2002, the company completed the private placement of \$190 million of senior convertible bonds due 2007. The bonds were priced to yield 2.5% with a conversion premium of 30% on a closing price of \$26.70. Simultaneous with the issuance of the convertible bonds, the company's Cayman Islands subsidiary entered into two call option derivative contracts, the consequences of which will allow the company to minimize share dilution upon conversion of the convertible debt from the conversion price of the bond up to a 100% premium over the share price at issuance. The net premium paid for the call options was \$25 million. In February 2003, \$100 million of the net proceeds from the \$190 million offering was used to repay the aggregate principal amount of the 7% senior notes due February 2003. The remaining funds were used to repay other existing debt, replenish cash balances that were used to repay other debt that matured in fiscal 2002 and to pay fees and expenses related to the offering.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note H. Restructuring and Other Non-recurring Charges**2000 and 2002 Restructuring Charges

In October 2000, the company incurred charges for restructuring, asset write-downs and other exit costs eventually totaling \$309 million, after \$3 million in net adjustments in 2001 and 2002, as part of an overall plan to restructure its manufacturing and corporate operations (2000 Plan of Restructuring). The major restructuring, integration and cost reduction initiatives, which were substantially complete as of November 30, 2001, included in the 2000 Plan of Restructuring are as follows:

- Replacement of steel cab trucks with a new line of High Performance Vehicles (HPV) and a concurrent realignment of the company's truck manufacturing facilities
- Closure of certain operations
- Launch of the next generation technology diesel engines (NGD)
- Consolidation of corporate operations
- Realignment of the bus and truck dealership network and termination of various dealerships' contracts

In October 2002, the company's board of directors approved a separate restructuring plan (2002 Plan of Restructuring) and the company incurred charges for restructuring, asset and inventory write-downs and other exit costs totaling \$372 million. In addition, the company incurred non-recurring charges of \$170 million related to its V-6 diesel engine program and \$60 million in losses (net of tax) from discontinued operations associated with its exit of the Brazil domestic truck market (see Note I).

The following are the major restructuring, integration and cost reduction initiatives included in the 2002 Plan of Restructuring:

- Closure of facilities and exit of certain activities including the Chatham, Ontario heavy truck assembly facility, the Springfield, Ohio body plant and a manufacturing production line within one of the company's plants
- Offer of an early retirement program to certain union represented employees
- Completion of the launch of the HPV and NGD product programs

Of the 2002 pre-tax restructuring, other non-recurring charges and adjustments of \$544 million, \$157 million represented non-cash charges.

Through July 31, 2003, approximately \$619 million in charges related to the 2000 and 2002 Plans of Restructuring and the 2002 non-recurring charges have been incurred. Curtailment losses of \$169 million related to the company's postretirement benefit plans have been reclassified as a non-current postretirement benefits liability. The remaining restructuring and other non-recurring charges liability of \$232 million is expected to be funded from existing cash balances and internally generated cash flows from operations.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note H. Restructuring and Other Non-recurring Charges (continued)**2000 and 2002 Restructuring Charges (continued)

A description of the significant components of the 2000 and 2002 restructuring charges is as follows:

The 2000 Plan of Restructuring included the reduction of approximately 1,900 employees from the workforce, primarily in North America. At October 31, 2002, the remaining \$18 million balance of the total net charge of \$75 million was adjusted as part of the \$94 million charge for severance and benefits related to the 2002 restructuring charge. Pursuant to the 2002 Plan of Restructuring, an additional 3,500 positions will be eliminated throughout the company, primarily in North America. During the nine months ended July 31, 2003, approximately \$31 million was paid for severance and other benefits to approximately 1,500 employees as a result of the two Plans of Restructuring, of which \$7 million was paid in the third quarter. The severance and other benefits balance represents costs related to future payments due to the company's contractual severance obligations.

Lease termination costs related to the 2000 Plan of Restructuring include future obligations under long-term non-cancelable lease agreements at facilities being vacated following workforce reductions. This charge primarily consisted of the estimated lease costs, net of probable sublease income, associated with the cancellation of the company's corporate office lease at NBC Tower in Chicago, Illinois, which expires in 2010. As of July 31, 2003, \$11 million of the total net charge of \$38 million has been incurred for lease termination costs, of which \$1 million was incurred during the quarter.

The 2000 Plan of Restructuring included the effect of the sale of Harco National Insurance Company (Harco). On November 30, 2001, NFC completed the sale of Harco to IAT Reinsurance Syndicate Ltd. (IAT), a Bermuda reinsurance company. During the nine months ended July 31, 2003, \$3 million of payments related to exit costs were incurred of which \$1 million was incurred during the quarter.

Dealer termination costs related to the 2000 Plan of Restructuring include the termination of certain dealer contracts in connection with the realignment of the company's bus distribution network, and other litigation costs to implement the 2000 restructuring initiatives. Other exit costs principally include \$25 million of contractually obligated exit and closure costs incurred as a result of the planned closure of both the Chatham Assembly Plant and the Springfield Body Plant. As of July 31, 2003, \$26 million of the total net charge of \$68 million has been paid for dealer termination and other exit costs, of which \$1 million was incurred during the quarter.

Other Non-Recurring Charges

In addition to the 2002 Plan of Restructuring charges, the company recorded non-recurring charges of \$170 million primarily related to the discontinuance of the company's V-6 diesel engine program with Ford Motor Company (Ford). In October 2002, Ford advised the company that its current business case for a V-6 diesel engine in the specified vehicles was not viable and discontinued its program for the use of these engines. As a result, the company determined that the timing of the commencement of the V-6 diesel engine program was neither reasonably predictable nor probable. The non-recurring pre-tax charge of \$167 million in 2002 included the write-off of deferred pre-production costs, the write-down to fair value of certain V-6 diesel engine-related fixed assets that were abandoned, an accrual for future lease obligations under non-cancelable operating leases for certain V-6 diesel engine assembly assets that will not be used by the company, an accrual for amounts contractually owed to suppliers related to the V-6 diesel engine program and the write-down to fair value of certain other assets.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note H. Restructuring and Other Non-recurring Charges (continued)**

Other Non-Recurring Charges (continued)

The company worked with Ford to negotiate a reimbursement of its investment and development costs as well as any amounts owed to the company's suppliers. While the company believed that it was legally entitled to such reimbursement under the agreement, Ford did not agree to any such reimbursement of the company's investment and development costs. No anticipated recovery has been recorded as part of the \$167 million pre-tax charge. As of July 31, 2003, of the total net charge of \$170 million, \$89 million has been incurred primarily related to the write-off or write-down to fair value of fixed assets and for the payment of supplier settlements and lease obligations of which \$12 million was incurred during the quarter.

Components of the company's restructuring plans and other non-recurring charges, including the plans initiated in both 2002 and 2000, are shown in the following table.

Millions of dollars	Balance October 31 2002	Amount Incurred	Balance July 31 2003
Severance and other benefits.....	\$ 112	\$ (31)	\$ 81
Lease terminations .....	30	(3)	27
Loss on sale of business.....	4	(3)	1
Dealer terminations and other exit costs ...	46	(4)	42
Other non-recurring charges.....	104	(23)	81
Total.....	<u>\$ 296</u>	<u>\$ (64)</u>	<u>\$ 232</u>

In April 2003, the company reached a comprehensive agreement with Ford concerning termination of its V-6 diesel engine program. The terms of the agreement include compensation to neutralize certain current and future V-6 diesel engine program related costs not accrued for as part of the 2002 non-recurring charge, resolution of ongoing pricing related to the company's V-8 diesel engine program and a release by the parties of all of their obligations under the V-6 diesel engine contract. The company will continue as Ford's exclusive supplier of V-8 diesel engines through 2012 for use in its over 8,500 lb. gross vehicle weight pick-up trucks, vans and SUVs for North America.

**Note I. Discontinued Operations**

In October 2002, the company announced its decision to discontinue the domestic truck business in Brazil (Brazil Truck) effective October 31, 2002. In connection with this discontinuance, the company recorded a loss on disposal of \$46 million in fiscal 2002. The loss related to the write-down of assets to fair value, contractual settlement costs for the termination of the dealer contracts, severance and other benefits costs, and the write-off of Brazil Truck's cumulative translation adjustment due to the company's substantial liquidation of its investment in Brazil Truck. The disposal of Brazil Truck has been accounted for as discontinued operations in accordance with SFAS 144. Accordingly, the operating results of Brazil Truck have been classified as "Discontinued operations" and prior periods have been restated.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note J. Financial Instruments**

The company uses derivative financial instruments as part of its overall interest rate and foreign currency risk management strategy as further described under Item 7A and in Note 13 to the 2002 Annual Report on Form 10-K.

The financial services operations manage exposure to fluctuations in interest rates by limiting the amount of fixed rate assets funded with variable rate debt. This is accomplished by selling fixed rate receivables on a fixed rate basis and by utilizing derivative financial instruments. These derivative financial instruments may include interest rate swaps, interest rate caps and forward contracts. The fair value of these instruments is estimated based on quoted market prices and is subject to market risk as the instruments may become less valuable due to changes in market conditions or interest rates. NFC manages exposure to counter-party credit risk by entering into derivative financial instruments with major financial institutions that can be expected to fully perform under the terms of such agreements. NFC does not require collateral or other security to support derivative financial instruments with credit risk. NFC's counter-party credit exposure is limited to the positive fair value of contracts at the reporting date. As of July 31, 2003, NFC's derivative financial instruments had a negative net fair value. Notional amounts of derivative financial instruments do not represent exposure to credit loss.

At July 31, 2003, the notional amounts and fair values of the company's derivatives are presented in the following table, in millions. The fair values of all these derivatives are recorded in other liabilities on the Statement of Financial Condition.

Inception Date	Maturity Date	Derivative Type	Notional Amount	Fair Value
January 1999 – April 2003	October 2003 – March 2007	Interest Rate Swaps	\$ 308	\$ (3)
October 2000 – July 2003	October 2003 – November 2012	Interest Rate Caps	1,014	-
February 2003 – April 2003	July 2005	Forward Starting Swaps	400	(1)
April 2003	October 2003	Cross Currency Swaps	20	-

In November 2002, NFC entered into an interest rate swap agreement in connection with a sale of retail notes and lease receivables. The purpose of the swap was to convert the floating rate portion of the asset-backed securities issued into fixed rate interest to match the interest basis of the receivables pool sold to the owner trust and to protect NFC from interest rate volatility. The notional amount of this swap is calculated as the difference between the actual pool balances and the projected pool balances. At July 31, 2003, the notional amount was zero. The outcome of the swap results in NFC paying a fixed rate of interest on the projected balance of the pool. To the extent that actual pool balances differ from the projected balances, NFC has retained interest rate exposure on this difference. This transaction is accounted for as a non-hedging derivative instrument and gains and losses are recorded in other income.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note J. Financial Instruments (continued)**

In addition to those instruments described above, the company's Cayman Islands subsidiary entered into two call option derivative contracts in connection with the issuance of the \$190 million senior convertible notes in December 2002. The purchased call option and written call option will allow the company to minimize share dilution associated with the convertible debt from the conversion price of the bond up to a 100% premium over the share price at issuance. In accordance with EITF 00-19, "Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock," the company has recorded these instruments in permanent equity, and will not recognize subsequent changes in fair value as long as the instruments remain classified as equity. The net premium paid for the call options was \$25 million.

**Note K. Guarantees**

The company and its subsidiaries occasionally provide guarantees that could obligate them to make future payments if the primary entity fails to perform under its contractual obligations. The company has not recorded a liability for these guarantees. The company has no recourse as guarantor in case of default.

In connection with the \$400 million 9 3/8% Senior Notes due 2006 that were issued by the company in May 2001, International provided a full and unconditional guarantee of this indebtedness along with guarantees on the \$250 million 8% Senior Subordinated Notes due 2008 that were issued by the company in February 1998. International has also provided a guarantee on the \$190 million 2.5% Senior Convertible Notes due 2007 that were issued by the company in December 2002.

The company provided a guarantee on the \$19 million 9.95% Senior Notes due 2011 that International issued in June 2001. As of July 31, 2003, the outstanding balance on this debt was \$17 million.

The company and International are obligated under certain agreements with public and private lenders of NFC to maintain the subsidiary's income before interest expense and income taxes at not less than 125% of its total interest expense. No income maintenance payments were required for the nine months ended July 31, 2003.

The company guarantees a total of \$393 million of lines of credit made available to its Mexican finance subsidiaries by third parties and NFC. At July 31, 2003, outstanding loans under the lines of credit totaled \$112 million. The lines of credit have various maturity dates with July 2007 being the longest maturity date from a third party.

The company also guarantees many of the operating leases of its operating subsidiaries. The leases have various expiration dates that extend through June 2014. The remaining maximum obligations under these leases as of July 31, 2003, totaled approximately \$667 million.

The company and International also guarantee real estate operating leases of International and of the subsidiaries of the company. The leases have various maturity dates extending out through 2014. As of July 31, 2003, the total remaining obligation under these leases is approximately \$45 million.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note K. Guarantees (continued)**

The company and NFC have issued residual value guarantees in connection with various operating leases. The amount of the guarantees is undeterminable because in some instances, neither the company nor NFC is responsible for the entire amount of the guaranteed lease residual. The company's and NFC's guarantees are contingent upon the fair value of the leased assets at the end of the lease term. The excess of the guaranteed lease residual value over the fair value of the residual represents the amount of the company's and NFC's exposure.

NFC has an \$820 million contractually committed bank revolving credit facility that will mature in December 2005. Under this agreement, the company's Mexican finance subsidiaries are permitted to borrow up to \$100 million in the aggregate. Such borrowings by the Mexican finance subsidiaries are guaranteed by the company and NFC. As of July 31, 2003, the outstanding balance on this portion of the facility was \$32 million.

In October 2002, NFC entered into an agreement to guarantee the 200 million peso-denominated bank facility of two of the company's Mexican finance subsidiaries. The due date of the longest loan maturity is July 2006. As of July 31, 2003, the total outstanding balance of the debt was \$19 million, or 200 million pesos.

In May 2002, NFC entered into an agreement to guarantee the peso-denominated line of credit of two of the Mexican finance subsidiaries up to the amount of 116 million pesos, equivalent to \$11 million. The due date of the longest loan maturity is March 2006. As of July 31, 2003, the total outstanding balance of the debt was \$11 million, or 116 million pesos.

In November 2001, NFC entered into an agreement to guarantee the 500 million peso-denominated medium term note of one of the Mexican finance subsidiaries. The due date is November 2004. As of July 31, 2003, the outstanding balance of peso-denominated debt was \$48 million, or 500 million pesos.

As of July 31, 2003, NFC had guaranteed derivative contracts for foreign currency forwards, interest rate swaps and cross currency swaps related to two of the company's Mexican finance subsidiaries. NFC is liable up to the fair market value of these derivative contracts only in cases of default by the two Mexican finance subsidiaries. The notional amount available on this date under these derivative contracts is \$50 million in interest rate swaps and cross currency swaps. As of July 31, 2003, there was an outstanding balance of \$45 million related to interest rate swaps and cross currency swaps, and the fair market value of the outstanding balance was immaterial.

As part of the sale of Harco to IAT, NFC has agreed to guarantee the adequacy of Harco's loss reserves as of November 30, 2001, the closing date of the sale. There is no limit to the potential amount of future payments required under this agreement, which is scheduled to expire in November 2008. As security for its obligation under this agreement, NFC has escrowed \$5 million, which will become available for use in February 2004. The carrying amount of the liability under this guarantee is estimated at \$1 million as of July 31, 2003. Management believes this reserve is adequate to cover any future potential payments to IAT.

At July 31, 2003, the Canadian operating subsidiary was contingently liable for \$319 million of retail customers' contracts and \$40 million of retail leases that are financed by a third party. The Canadian operating subsidiary is responsible for the residual values of these financing arrangements. These contract amounts approximate the resale market value of the collateral underlying the note liabilities.



**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note K. Guarantees (continued)**

In addition, the company entered into various guarantees for purchase commitments, credit guarantees and buyback programs with various expiration dates that total approximately \$90 million. In the ordinary course of business, the company also provides routine indemnifications and other guarantees whose terms range in duration and often are not explicitly defined. The company does not believe these will have a material impact on the results of operations or financial condition of the company.

Product Warranty

Provisions for estimated expenses related to product warranty are made at the time products are sold. These estimates are established using historical information about the nature, frequency and average cost of warranty claims. Management actively studies trends of warranty claims and takes action to improve vehicle quality and minimize warranty claims. Management believes that the warranty reserve is appropriate; however, actual claims incurred could differ from the original estimates, requiring adjustments to the reserve.

Changes in the product warranty accrual for the nine months ended July 31, 2003, were as follows:

Millions of dollars

Balance, beginning of period .....	\$ 185
Change in liability for warranties issued during the period.....	104
Change in liability for preexisting warranties.....	(7)
Payments made .....	(130)
Balance, end of period .....	<u>\$ 152</u>

**Note L. Legal Proceedings and Environmental Matters**

The company and its subsidiaries are subject to various claims arising in the ordinary course of business, and are parties to various legal proceedings that constitute ordinary routine litigation incidental to the business of the company and its subsidiaries. In the opinion of the company's management, none of these proceedings or claims is material to the business or the financial condition of the company.

The company has been named a potentially responsible party (PRP), in conjunction with other parties, in a number of cases arising under an environmental protection law, the Comprehensive Environmental Response, Compensation, and Liability Act, popularly known as the Superfund law. These cases involve sites that allegedly have received wastes from current or former company locations. Based on information available to the company which, in most cases, consists of data related to quantities and characteristics of material generated at, or shipped to, each site as well as cost estimates from PRPs and/or federal or state regulatory agencies for the cleanup of these sites, a reasonable estimate is calculated of the company's share, if any, of the probable costs and is provided for in the financial statements. These obligations are generally recognized no later than completion of the remedial feasibility study and are not discounted to their present value. The company reviews its accruals on a regular basis and believes that, based on these calculations, its share of the potential additional costs for the cleanup of each site will not have a material effect on the company's financial results.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note L. Legal Proceedings and Environmental Matters (continued)**

Various claims and controversies have arisen between the company and its former fuel system supplier, Caterpillar Inc. (Caterpillar), regarding the ownership and validity of certain patents covering fuel system technology used in the company's new version of diesel engines that were introduced in February 2002. In June 1999, in Federal Court in Peoria, Illinois, Caterpillar sued Sturman Industries, Inc. (Sturman), the company's joint venture partner in developing fuel system technology, alleging that technology invented and patented by Sturman and licensed to the company, belongs to Caterpillar. After a trial, on July 18, 2002, the jury returned a verdict in favor of Caterpillar finding that this technology belongs to Caterpillar under a prior contract between Caterpillar and Sturman. In June 2003, Sturman appealed this decision. In May 2003, in Federal Court in Columbia, South Carolina, Caterpillar sued the company, its supplier of injectors and joint venture partner Siemens Diesel Systems Technology, LLC and Sturman for patent infringement, alleging that certain Caterpillar patents are infringed in the company's new engines. In January 2002, Caterpillar sued the company in the Circuit Court in Peoria County, Illinois, and the company counter-claimed against Caterpillar each alleging the other breached the purchase agreement pursuant to which Caterpillar supplied fuel systems for the company's prior version of diesel engines. The alleged breaches involve disputes over the price paid by the company to Caterpillar for fuel injectors delivered, Caterpillar's refusal to supply the new fuel system and the company's subsequent replacement of Caterpillar as the supplier of such systems for the company's new version of diesel engines. The company believes that it has meritorious defenses to the claims Caterpillar has asserted against the company and will defend vigorously any such actions. Based upon the information developed to date, the company believes that the proceedings or claims will not have a material adverse impact on the business, results of operations or financial condition of the company.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note M. Segment Data**

Reportable operating segment data is as follows:

Millions of dollars	Truck	Engine	Financial Services	Total
<b>For the quarter ended July 31, 2003</b>				
External revenues .....	\$ 1,307	\$ 503	\$ 82	\$ 1,892
Intersegment revenues .....	-	124	8	132
Total revenues.....	<u>\$ 1,307</u>	<u>\$ 627</u>	<u>\$ 90</u>	<u>\$ 2,024</u>
Segment profit .....	\$ 22	\$ 29	\$ 41	\$ 92
<b>For the nine months ended July 31, 2003</b>				
External revenues .....	\$ 3,654	\$ 1,444	\$ 230	\$ 5,328
Intersegment revenues .....	-	360	25	385
Total revenues.....	<u>\$ 3,654</u>	<u>\$ 1,804</u>	<u>\$ 255</u>	<u>\$ 5,713</u>
Segment profit (loss).....	\$ (96)	\$ 41	\$ 101	\$ 46
<b>As of July 31, 2003</b>				
Segment assets .....	\$ 1,623	\$ 985	\$ 2,253	\$ 4,861
<b>For the quarter ended July 31, 2002</b>				
External revenues .....	\$ 1,106	\$ 418	\$ 64	\$ 1,588
Intersegment revenues .....	-	115	8	123
Total revenues.....	<u>\$ 1,106</u>	<u>\$ 533</u>	<u>\$ 72</u>	<u>\$ 1,711</u>
Segment profit (loss).....	\$ (64)	\$ 61	\$ 15	\$ 12
<b>For the nine months ended July 31, 2002</b>				
External revenues .....	\$ 3,191	\$ 1,311	\$ 218	\$ 4,720
Intersegment revenues .....	-	330	26	356
Total revenues.....	<u>\$ 3,191</u>	<u>\$ 1,641</u>	<u>\$ 244</u>	<u>\$ 5,076</u>
Segment profit (loss).....	\$ (220)	\$ 164	\$ 70	\$ 14
<b>As of July 31, 2002</b>				
Segment assets .....	\$ 1,914	\$ 991	\$ 2,282	\$ 5,187

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note M. Segment Data (continued)**

Reconciliation to the consolidated financial statements as of and for the three months and nine months ended July 31 is as follows:

	<b>Three Months Ended July 31</b>		<b>Nine Months Ended July 31</b>	
Millions of dollars	<b>2003</b>	2002	<b>2003</b>	2002
<b>Segment sales and revenues</b> .....	<b>\$ 2,024</b>	\$ 1,711	<b>\$ 5,713</b>	\$ 5,076
Other income .....	<b>2</b>	3	<b>8</b>	8
Intercompany .....	<b>(132)</b>	(123)	<b>(385)</b>	(356)
<b>Consolidated sales and revenues</b> .....	<b><u>\$ 1,894</u></b>	<u>\$ 1,591</u>	<b><u>\$ 5,336</u></b>	<u>\$ 4,728</u>
<b>Segment profit</b> .....	<b>\$ 92</b>	\$ 12	<b>\$ 46</b>	\$ 14
Corporate items .....	<b>(46)</b>	(37)	<b>(145)</b>	(105)
Manufacturing net interest expense .....	<b>(14)</b>	(14)	<b>(42)</b>	(40)
<b>Consolidated pre -tax income (loss) from continuing operations</b> .....	<b><u>\$ 32</u></b>	<u>\$ (39)</u>	<b><u>\$ (141)</u></b>	<u>\$ (131)</u>
<b>Segment assets</b> .....	<b>\$ 4,861</b>	\$ 5,187		
Cash and marketable securities .....	<b>203</b>	362		
Deferred taxes .....	<b>1,602</b>	1,005		
Corporate intangible pension assets .....	<b>9</b>	76		
Other corporate and eliminations .....	<b>(81)</b>	(56)		
<b>Consolidated assets</b> .....	<b><u>\$ 6,594</u></b>	<u>\$ 6,574</u>		

**Note N. Common Shareowners' Equity**

In November 2002, the company completed the sale of a total of 7,755,030 shares of its common stock held in Treasury, par value \$0.10 per share, at a price of \$22.566 per share, for an aggregate purchase price of \$175 million to three employee benefit plan trusts of International. The securities were offered and sold in reliance upon the exemption from securities registration afforded by Section 4(2) of the Securities Act of 1933 and Rule 506 under Regulation D. The proceeds from the sale of the stock will be used primarily to fund the company's retirement plans in 2003.

**Note O. Comprehensive Income**

The components of comprehensive income (loss) for the three and nine months ended July 31 are as follows:

	<b>Three Months Ended July 31</b>		<b>Nine Months Ended July 31</b>	
Millions of dollars	<b>2003</b>	2002	<b>2003</b>	2002
Net income (loss) .....	<b>\$ 18</b>	\$ (16)	<b>\$ (95)</b>	\$ (76)
Other comprehensive loss .....	<b>(2)</b>	(28)	<b>(20)</b>	(22)
Total comprehensive income (loss) .....	<b><u>\$ 16</u></b>	<u>\$ (44)</u>	<b><u>\$ (115)</u></b>	<u>\$ (98)</u>

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note P. Earnings Per Share**

Earnings (loss) per share was computed as follows:

Millions of dollars, except share and per share data	<b>Three Months Ended July 31</b>		<b>Nine Months Ended July 31</b>	
	<b>2003</b>	2002	<b>2003</b>	2002
Income (loss) from continuing operations .....	\$ 19	\$ (16)	\$ (91)	\$ (71)
Add: Interest expense on 2.5% senior convertible debt for dilutive purposes (net of tax) .....	<u>1</u>	<u>-</u>	<u>-</u>	<u>-</u>
Adjusted income (loss) from continuing operations ..	<u>20</u>	<u>(16)</u>	<u>(91)</u>	<u>(71)</u>
Loss from discontinued operations .....	<u>(1)</u>	<u>-</u>	<u>(4)</u>	<u>(5)</u>
Net income (loss) available to common shareholders plus assumed conversions .....	<u>\$ 19</u>	<u>\$ (16)</u>	<u>\$ (95)</u>	<u>\$ (76)</u>
Average shares outstanding (millions)				
Basic .....	68.5	60.6	67.7	60.2
Diluted .....	74.8	60.6	67.7	60.2
<b>Basic earnings (loss) per share</b>				
Continuing operations .....	\$ 0.27	\$ (0.26)	\$ (1.35)	\$ (1.18)
Discontinued operations .....	<u>(0.01)</u>	<u>(0.01)</u>	<u>(0.06)</u>	<u>(0.09)</u>
Net income (loss) .....	<u>\$ 0.26</u>	<u>\$ (0.27)</u>	<u>\$ (1.41)</u>	<u>\$ (1.27)</u>
<b>Diluted earnings (loss) per share</b>				
Continuing operations .....	\$ 0.26	\$ (0.26)	\$ (1.35)	\$ (1.18)
Discontinued operations .....	<u>(0.01)</u>	<u>(0.01)</u>	<u>(0.06)</u>	<u>(0.09)</u>
Net income (loss) .....	<u>\$ 0.25</u>	<u>\$ (0.27)</u>	<u>\$ (1.41)</u>	<u>\$ (1.27)</u>

The computation of diluted shares outstanding for the three months ended July 31, 2003 and 2002, and for the nine months ended July 31, 2003 and 2002, excludes incremental shares of 3.9 million, 4.5 million, 8.8 million and 2.1 million, respectively, related to employee stock options, convertible debt and other dilutive securities. These shares are excluded due to their anti-dilutive effect.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note Q. Condensed Consolidating Guarantor and Non-Guarantor Financial Information**

The following tables set forth the condensed consolidating Statements of Financial Condition as of July 31, 2003 and 2002, and October 31, 2002, and the Statements of Income and Cash Flow for the nine months ended July 31, 2003 and 2002. The following information is included as a result of the guarantee of the 9 3/8% senior notes due 2006 by International, exclusive of its subsidiaries. International is a direct wholly owned subsidiary of NIC. International, exclusive of its subsidiaries, also guarantees NIC's obligations under its 2.5% senior convertible notes due 2007 and 8% senior subordinated notes due 2008. None of NIC's other subsidiaries guarantee any of these notes. Each of the guarantees is full and unconditional. Separate financial statements and other disclosures concerning International have not been presented because management believes that such information is not material to investors. NIC includes the consolidated financial results of the parent company only, with all of its wholly owned subsidiaries accounted for under the equity method. International, for purposes of this disclosure only, includes the consolidated financial results of its wholly owned subsidiaries accounted for under the equity method. "Non-Guarantor Companies and Eliminations" includes the consolidated financial results of all other non-guarantor subsidiaries including the elimination entries for all intercompany transactions. All applicable corporate expenses have been allocated appropriately among the guarantor and non-guarantor subsidiaries.

NIC files a consolidated U.S. federal income tax return which includes International and its U.S. subsidiaries. International has a tax allocation agreement (Tax Agreement) with NIC which requires International to compute its separate federal income tax expense based on its adjusted book income. Any resulting tax liability is paid to NIC. In addition, under the Tax Agreement, International is required to pay to NIC any tax payments received from its subsidiaries. The effect of the Tax Agreement is to allow NIC, rather than International, to utilize U.S. operating income/losses and NIC operating loss carryforwards.

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note Q. Condensed Consolidating Guarantor and Non-Guarantor Financial Information (continued)**

Millions of dollars	NIC	International	Non-Guarantor Companies and Eliminations	Consolidated
<b><u>CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE NINE MONTHS ENDED JULY 31, 2003</u></b>				
Sales and revenues .....	\$ 2	\$ 4,030	\$ 1,304	\$ 5,336
Cost of products and services sold .....	58	3,744	785	4,587
All other operating expenses .....	(18)	771	137	890
<b>Total costs and expenses .....</b>	<b>40</b>	<b>4,515</b>	<b>922</b>	<b>5,477</b>
Equity in income (loss) of non-consolidated subsidiaries .....	(103)	322	(219)	-
Income (loss) from continuing operations before income taxes .....	(141)	(163)	163	(141)
Income tax expense (benefit) .....	(50)	37	(37)	(50)
<b>Income (loss) from continuing operations .....</b>	<b>(91)</b>	<b>(200)</b>	<b>200</b>	<b>(91)</b>
<b>Loss from discontinued operations .....</b>	<b>(4)</b>	<b>-</b>	<b>-</b>	<b>(4)</b>
<b>Net income (loss) .....</b>	<b>\$ (95)</b>	<b>\$ (200)</b>	<b>\$ 200</b>	<b>\$ (95)</b>
<b><u>CONDENSED CONSOLIDATING STATEMENT OF FINANCIAL CONDITION AS OF JULY 31, 2003</u></b>				
<b>Assets</b>				
Cash and marketable securities .....	\$ 80	\$ 6	\$ 665	\$ 751
Receivables, net .....	6	64	1,683	1,753
Inventories .....	-	318	218	536
Property and equipment, net .....	-	788	516	1,304
Investment in affiliates .....	(2,705)	949	1,756	-
Deferred tax asset and other assets .....	1,611	189	450	2,250
<b>Total assets .....</b>	<b>\$ (1,008)</b>	<b>\$ 2,314</b>	<b>\$ 5,288</b>	<b>\$ 6,594</b>
<b>Liabilities and Shareowners' Equity</b>				
Debt .....	\$ 840	\$ 17	\$ 1,661	\$ 2,518
Postretirement benefits liability .....	-	1,485	(123)	1,362
Amounts due to (from) affiliates .....	(2,432)	2,401	31	-
Other liabilities .....	291	1,438	692	2,421
<b>Total liabilities .....</b>	<b>(1,301)</b>	<b>5,341</b>	<b>2,261</b>	<b>6,301</b>
<b>Shareowners' equity (deficit) .....</b>	<b>293</b>	<b>(3,027)</b>	<b>3,027</b>	<b>293</b>
<b>Total liabilities and shareowners' equity .....</b>	<b>\$ (1,008)</b>	<b>\$ 2,314</b>	<b>\$ 5,288</b>	<b>\$ 6,594</b>
<b><u>CONDENSED CONSOLIDATING STATEMENT OF CASH FLOW FOR THE NINE MONTHS ENDED JULY 31, 2003</u></b>				
<b>Cash provided by (used in) operations .....</b>	<b>\$ (565)</b>	<b>\$ 91</b>	<b>\$ 254</b>	<b>\$ (220)</b>
<b>Cash flow from investment programs</b>				
Purchases, net of collections, of finance receivables .....	-	-	435	435
Net increase in marketable securities .....	(53)	-	(395)	(448)
Capital expenditures .....	-	(107)	(24)	(131)
Other investing activities .....	(2)	19	1	18
<b>Cash provided by (used in) investment programs .....</b>	<b>(55)</b>	<b>(88)</b>	<b>17</b>	<b>(126)</b>
<b>Cash flow from financing activities</b>				
Net borrowings (repayments) of debt .....	52	(4)	(286)	(238)
Other financing activities .....	180	(1)	(28)	151
<b>Cash provided by (used in) financing activities .....</b>	<b>232</b>	<b>(5)</b>	<b>(314)</b>	<b>(87)</b>
<b>Cash and cash equivalents</b>				
Decrease during the period .....	(388)	(2)	(43)	(433)
At beginning of the period .....	415	8	197	620
<b>Cash and cash equivalents at end of the period .....</b>	<b>\$ 27</b>	<b>\$ 6</b>	<b>\$ 154</b>	<b>\$ 187</b>

**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note Q. Condensed Consolidating Guarantor and Non-Guarantor Financial Information (continued)**

Millions of dollars	NIC	International	Non-Guarantor Companies and Eliminations	Consolidated
<b><u>CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE NINE MONTHS ENDED JULY 31, 2002</u></b>				
Sales and revenues .....	\$ 5	\$ 3,661	\$ 1,062	\$ 4,728
Cost of products and services sold .....	(28)	3,336	677	3,985
All other operating expenses .....	(17)	707	184	874
<b>Total costs and expenses .....</b>	<b>(45)</b>	<b>4,043</b>	<b>861</b>	<b>4,859</b>
Equity in income (loss) of non-consolidated subsidiaries .....	(181)	130	51	-
Income (loss) from continuing operations before income taxes.....	(131)	(252)	252	(131)
Income tax expense (benefit).....	(60)	7	(7)	(60)
<b>Income (loss) from continuing operations .....</b>	<b>(71)</b>	<b>(259)</b>	<b>259</b>	<b>(71)</b>
<b>Loss from discontinued operations .....</b>	<b>(5)</b>	<b>-</b>	<b>-</b>	<b>(5)</b>
<b>Net income (loss) .....</b>	<b>\$ (76)</b>	<b>\$ (259)</b>	<b>\$ 259</b>	<b>\$ (76)</b>
<b><u>CONDENSED CONSOLIDATING STATEMENT OF FINANCIAL CONDITION AS OF JULY 31, 2002</u></b>				
<b>Assets</b>				
Cash and marketable securities .....	\$ 328	\$ 7	\$ 478	\$ 813
Receivables, net .....	6	110	1,756	1,872
Inventories .....	-	373	341	714
Property and equipment, net .....	-	760	754	1,514
Investment in affiliates .....	(1,292)	999	293	-
Deferred tax asset and other assets .....	999	304	358	1,661
<b>Total assets .....</b>	<b>\$ 41</b>	<b>\$ 2,553</b>	<b>\$ 3,980</b>	<b>\$ 6,574</b>
<b>Liabilities and shareowners' equity</b>				
Debt .....	\$ 821	\$ 21	\$ 1,763	\$ 2,605
Postretirement benefits liability .....	-	1,019	103	1,122
Amounts due to (from) affiliates .....	(1,928)	1,818	110	-
Other liabilities .....	100	1,238	461	1,799
<b>Total liabilities .....</b>	<b>(1,007)</b>	<b>4,096</b>	<b>2,437</b>	<b>5,526</b>
<b>Shareowners' equity (deficit) .....</b>	<b>1,048</b>	<b>(1,543)</b>	<b>1,543</b>	<b>1,048</b>
<b>Total liabilities and shareowners' equity .....</b>	<b>\$ 41</b>	<b>\$ 2,553</b>	<b>\$ 3,980</b>	<b>\$ 6,574</b>
<b><u>CONDENSED CONSOLIDATING STATEMENT OF CASH FLOW FOR THE NINE MONTHS ENDED JULY 31, 2002</u></b>				
<b>Cash provided by (used in) operations .....</b>	<b>\$ (304)</b>	<b>\$ (42)</b>	<b>\$ 304</b>	<b>\$ (42)</b>
<b>Cash flow from investment programs</b>				
Purchases, net of collections, of finance receivables .....	-	-	(9)	(9)
Net (increase) decrease in marketable securities .....	40	-	(42)	(2)
Capital expenditures .....	-	(129)	(28)	(157)
Other investing activities .....	(139)	172	166	199
<b>Cash provided by (used in) investment programs .....</b>	<b>(99)</b>	<b>43</b>	<b>87</b>	<b>31</b>
<b>Cash flow from financing activities</b>				
Net repayments of debt .....	-	-	(275)	(275)
Other financing activities .....	73	-	(62)	11
<b>Cash provided by (used in) financing activities .....</b>	<b>73</b>	<b>-</b>	<b>(337)</b>	<b>(264)</b>
<b>Cash and cash equivalents</b>				
Increase (decrease) during the period .....	(330)	1	54	(275)
At beginning of the period .....	658	6	158	822
<b>Cash and cash equivalents at end of the period .....</b>	<b>\$ 328</b>	<b>\$ 7</b>	<b>\$ 212</b>	<b>\$ 547</b>



**Navistar International Corporation and Consolidated Subsidiaries**  
**Notes to Financial Statements (Unaudited)**

**Note Q. Condensed Consolidating Guarantor and Non-Guarantor Financial Information (continued)**

Millions of dollars	NIC	International	Non-Guarantor Companies and Eliminations	Consolidated
<b><u>CONDENSED CONSOLIDATING STATEMENT OF FINANCIAL CONDITION AS OF OCTOBER 31, 2002</u></b>				
<b>Assets</b>				
Cash and marketable securities .....	\$ 415	\$ 8	\$ 313	\$ 736
Receivables, net .....	6	104	2,158	2,268
Inventories .....	-	300	295	595
Property and equipment, net .....	-	770	709	1,479
Investment in affiliates .....	(2,539)	720	1,819	-
Deferred tax asset and other assets .....	1,476	101	288	1,865
<b>Total assets .....</b>	<b><u>\$ (642)</u></b>	<b><u>\$ 2,003</u></b>	<b><u>\$ 5,582</u></b>	<b><u>\$ 6,943</u></b>
<b>Liabilities and shareowners' equity</b>				
Debt .....	\$ 788	\$ 21	\$ 1,947	\$ 2,756
Postretirement benefits liability .....	-	1,483	149	1,632
Amounts due to (from) affiliates .....	(1,872)	1,817	55	-
Other liabilities .....	191	1,472	641	2,304
<b>Total liabilities .....</b>	<b><u>(893)</u></b>	<b><u>4,793</u></b>	<b><u>2,792</u></b>	<b><u>6,692</u></b>
<b>Shareowners' equity (deficit) .....</b>	<b><u>251</u></b>	<b><u>(2,790)</u></b>	<b><u>2,790</u></b>	<b><u>251</u></b>
<b>Total liabilities and shareowners' equity .....</b>	<b><u>\$ (642)</u></b>	<b><u>\$ 2,003</u></b>	<b><u>\$ 5,582</u></b>	<b><u>\$ 6,943</u></b>

**Note R. Subsequent Events**

In May 2003, the company announced that as a result of discussions with the National Automobile, Aerospace and Agricultural Implement Workers of Canada, or CAW, it has reached a conditional understanding on a plan that would keep the company's Chatham, Ontario heavy truck assembly plant open if certain financial and operating conditions were met including obtaining financial support from the Government of Canada and the Province of Ontario. As of July 31, 2003, these conditions had not been met and accordingly no adjustments were made to the 2002 Plan of Restructuring. In September 2003, the company finalized negotiations with the Government of Canada and the Province of Ontario that provided the company with investment and financial support sufficient to meet the company's financial requirements and conditions. Accordingly, the company's board of directors has approved the decision to keep the Chatham, Ontario heavy truck assembly plant open and maintain a production schedule of heavy trucks. The impact of this decision will result in the reversal of a portion of the 2002 restructuring charge.

In September 2003, the company accelerated the sign-up period for an early retirement window program offered to certain eligible, long-service United Auto Worker union employees. The purpose of the window program is to enable the company to address the changing staffing needs of the business. The expected dates for retirement under the program have not been changed, but the earlier sign-up period requires the company to account for the program in the fourth quarter of 2003.

The company is in the process of quantifying the impact of these decisions which will be reflected in the company's 2003 fourth quarter results.

## Navistar International Corporation and Consolidated Subsidiaries

## Additional Financial Information (Unaudited)

The following additional financial information is provided based upon the continuing interest of certain shareholders and creditors.

Navistar International Corporation (with financial services operations on an equity basis)  
Millions of dollars

Condensed Statement of Income	Three Months Ended July 31		Nine Months Ended July 31	
	2003	2002	2003	2002
Sales of manufactured products.....	\$ 1,811	\$ 1,524	\$ 5,098	\$ 4,502
Other income .....	<u>2</u>	<u>3</u>	<u>9</u>	<u>8</u>
<b>Total sales and revenues .....</b>	<b><u>1,813</u></b>	<b><u>1,527</u></b>	<b><u>5,107</u></b>	<b><u>4,510</u></b>
Cost of products sold .....	1,566	1,338	4,542	3,937
Postretirement benefits expense .....	69	58	222	173
Engineering and research expense.....	57	61	175	190
Selling, general and administrative expense .....	104	97	318	321
Other expense .....	<u>26</u>	<u>27</u>	<u>92</u>	<u>90</u>
<b>Total costs and expenses .....</b>	<b><u>1,822</u></b>	<b><u>1,581</u></b>	<b><u>5,349</u></b>	<b><u>4,711</u></b>
Income (loss) from continuing operations before income taxes:				
Manufacturing operations .....	(9)	(54)	(242)	(201)
Financial services operations .....	<u>41</u>	<u>15</u>	<u>101</u>	<u>70</u>
Income (loss) from continuing operations before income taxes.....	32	(39)	(141)	(131)
Income tax expense (benefit).....	<u>13</u>	<u>(23)</u>	<u>(50)</u>	<u>(60)</u>
Income (loss) from continuing operations .....	19	(16)	(91)	(71)
Loss from discontinued operations .....	<u>(1)</u>	<u>-</u>	<u>(4)</u>	<u>(5)</u>
<b>Net income (loss) .....</b>	<b><u>\$ 18</u></b>	<b><u>\$ (16)</u></b>	<b><u>\$ (95)</u></b>	<b><u>\$ (76)</u></b>

Condensed Statement of Financial Condition	July 31 2003	October 31 2002	July 31 2002
Cash, cash equivalents and marketable securities.....	\$ 278	\$ 549	\$ 454
Inventories.....	504	566	675
Property and equipment, net.....	1,094	1,208	1,227
Equity in non-consolidated subsidiaries .....	500	448	445
Other assets .....	892	683	980
Deferred tax asset, net.....	<u>1,602</u>	<u>1,526</u>	<u>1,003</u>
<b>Total assets .....</b>	<b><u>\$ 4,870</u></b>	<b><u>\$ 4,980</u></b>	<b><u>\$ 4,784</u></b>
Accounts payable, principally trade .....	\$ 850	\$ 970	\$ 880
Postretirement benefits liability .....	1,639	1,618	1,109
Debt.....	904	897	921
Other liabilities .....	1,184	1,244	826
Shareowners' equity .....	<u>293</u>	<u>251</u>	<u>1,048</u>
<b>Total liabilities and shareowners' equity.....</b>	<b><u>\$ 4,870</u></b>	<b><u>\$ 4,980</u></b>	<b><u>\$ 4,784</u></b>

## Navistar International Corporation and Consolidated Subsidiaries

## Additional Financial Information (Unaudited) (continued)

Navistar International Corporation (with financial services operations on an equity basis)

Millions of dollars

Condensed Statement of Cash Flow	Nine Months Ended July 31	
	2003	2002
<b>Cash flow from operations</b>		
Net loss .....	\$ (95)	\$ (76)
Adjustments to reconcile net loss to cash used in operations:		
Depreciation and amortization .....	114	121
Deferred income taxes.....	(80)	(22)
Postretirement benefits funding less than expense.....	15	38
Equity in earnings of investees, net of dividends received.....	(53)	(41)
Other, net.....	(53)	(71)
Change in operating assets and liabilities .....	(184)	(270)
<b>Cash used in operations .....</b>	<b>(336)</b>	<b>(321)</b>
<b>Cash flow from investment programs</b>		
Purchases of marketable securities .....	(348)	(29)
Sales or maturities of marketable securities.....	225	69
Capital expenditures.....	(130)	(154)
Proceeds from sale -leasebacks .....	-	164
Receivable from financial services operations .....	39	(60)
Investment in affiliates .....	5	2
Capitalized interest and other.....	(6)	(5)
<b>Cash used in investment programs .....</b>	<b>(215)</b>	<b>(13)</b>
<b>Cash provided by financing activities.....</b>	<b>158</b>	<b>22</b>
<b>Cash and cash equivalents</b>		
Decrease during the period.....	(393)	(312)
At beginning of the period .....	549	766
<b>Cash and cash equivalents at end of the period.....</b>	<b>\$ 156</b>	<b>\$ 454</b>

**Navistar International Corporation and Consolidated Subsidiaries****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*Certain statements under this caption that are not purely historical constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 and involve risks and uncertainties. These forward-looking statements are based on current management expectations as of the date made. The company assumes no obligation to update any forward-looking statements. Navistar International Corporation's actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, those discussed under the captions "Restructuring and Other Non-recurring Charges" and "Business Environment." Additional information regarding factors that could cause actual results to differ materially from those in the forward-looking statements is contained from time to time in the company's filings with the Securities and Exchange Commission.*

**Results of Operations****Third Quarter Ended July 31, 2003**

The company reported net income of \$18 million, or \$0.25 per diluted common share for the third quarter ended July 31, 2003, primarily due to higher truck and engine volumes and an increase in finance revenues. For the comparable quarter last year, the net loss was \$16 million, or a \$0.27 loss per diluted common share.

The truck segment's profit for the third quarter of 2003 was \$22 million, an \$86 million increase compared to the same period in 2002. The truck segment's improvements are primarily the results of higher shipments and lower production costs.

The engine segment's profit for the third quarter of 2003 was \$29 million, a \$32 million decrease compared to the same period in 2002. The decrease is primarily due to start-up costs associated with the new 6.0 liter (6.0L) V-8 engine. The engine segment's revenues were \$627 million in the third quarter of 2003, 18% higher than the comparable quarter in 2002. This increase is mainly driven by higher shipments due to strong demand for the new 6.0L V-8 engine.

The financial services segment's profit increased \$26 million from the third quarter of 2002 to \$41 million primarily due to greater gains on sales of receivables. During the third quarter of 2003, the financial services segment sold \$500 million of retail notes and leases for a pre-tax gain of \$26 million. During the third quarter of 2002, \$112 million of retail notes were sold for a pre-tax gain of \$2 million. Revenues for the financial services segment increased \$18 million compared to the same period last year.

**Sales and Revenues.** Sales and revenues for the third quarter of 2003 totaled \$1,894 million, 19% higher than the \$1,591 million reported for the comparable quarter in 2002.

United States (U.S.) and Canadian industry retail sales of Class 5 through 8 trucks totaled 77,700 units in the third quarter of 2003, which is 3% lower than the 79,900 units sold during this period in 2002. Class 8 heavy truck sales of 44,100 units during the third quarter of 2003 were 4% lower than the 2002 level of 46,100 units. Industry sales of Class 5, 6 and 7 medium trucks, including school buses, of 33,600 units were comparable to the third quarter of 2002. Industry sales of school buses, which accounted for 24% of the medium truck market, were 17% higher than the 2002 level of 7,000 units.

The company's market share in the combined U.S. and Canadian Class 5 through 8 truck market for the third quarter of 2003 increased to 24.6% from 24.2% reported in the same period in 2002.

**Navistar International Corporation and Consolidated Subsidiaries****Results of Operations (continued)**

Total engine shipments for the quarter ended July 31, 2003, reached 97,900 units, which is 11% higher than the 88,500 units shipped in the same quarter last year. Shipments of mid-range diesel engines by the company to other original equipment manufacturers (OEMs) during the third quarter of 2003 totaled 82,200 units, a 12% increase from the same period in 2002.

Finance and insurance revenue of \$81 million in the third quarter of 2003 increased 33% from 2002. This increase was attributable to greater gains on the sales of receivables as previously discussed.

**Costs and expenses.** Manufacturing gross margin was 13.5% of sales for the third quarter of 2003 compared with 12.2% for the same period in 2002. This increase is due to improved pricing and cost reduction initiatives included in the 2002 Plan of Restructuring. Specifically, the closure of the Springfield, Ohio body plant and a manufacturing production line within one of the company's plants contributed to the margin improvement.

Postretirement benefits expense increased \$13 million from the third quarter of 2002 to \$71 million. This increase is the result of higher pension and health care obligations combined with lower returns on invested assets. In addition, higher amortization expense due to significant losses in 2002 contributed to the increase. These increases were partially offset by the effects of a required change in how certain unrecognized gains and losses are amortized into income which is described in Note A to the Financial Statements.

Engineering and research expense in 2003 decreased \$4 million from the third quarter of 2002 to \$57 million due to completion of new products and controlled spending.

Selling, general and administrative expense increased 4% to \$120 million in the third quarter of 2003 from \$115 million for the comparable quarter in 2002.

Interest expense totaled \$33 million for the third quarter of 2003, compared to \$39 million for the same period last year. This decrease is due to the company's lower weighted average interest rates on new debt.

**Nine Months Ended July 31, 2003**

The company reported a net loss of \$95 million, or a \$1.41 loss per diluted common share for the first nine months of 2003, primarily due to higher start-up costs and postretirement benefits expense. The net loss was \$76 million, or a \$1.27 loss per diluted common share, for the comparable period of 2002.

The truck segment's loss decreased \$124 million and revenues increased \$463 million for the first nine months of 2003 compared to the same period in 2002. The truck segment's improvements are primarily the result of higher shipments and lower production costs.

The engine segment's profit for the first nine months of 2003 was \$41 million, a \$123 million decrease compared to the same period in 2002. The decrease is primarily the result of start-up costs associated with the new 6.0L V-8 engine. The engine segment's revenues were \$1,804 million in the first nine months of 2003, 10% higher than the comparable period in 2002. This increase was driven by higher shipments to Ford Motor Company (Ford).

**Navistar International Corporation and Consolidated Subsidiaries****Results of Operations (continued)**

The financial services segment's profit was \$101 million for the first nine months of 2003, a \$31 million increase over the comparable period in 2002. The increase in earnings was primarily attributable to a greater gain on the sale of retail receivables during the first three quarters of 2003. In the first nine months of 2003, the financial services segment sold \$1,350 million of retail receivables for a pretax gain of \$59 million. During the same period of 2002, \$1,000 million of retail receivables were sold for a pretax gain of \$29 million. Revenues for the financial services segment increased \$11 million.

**Sales and Revenues.** Sales and revenues for the first nine months of 2003 totaled \$5,336 million, 13% higher than the \$4,728 million reported for the comparable period in 2002.

U.S. and Canadian industry retail sales of Class 5 through 8 trucks totaled 212,400 units for the first nine months of 2003, which is 2% higher than the 208,300 units sold during this period in 2002. Class 8 heavy truck sales of 114,300 units during the first nine months of 2003 were comparable to the 2002 level of 115,000 units. Industry sales of Class 5, 6 and 7 medium trucks, including school buses, increased 5% to 98,100 units. Industry sales of school buses, which accounted for 23% of the medium truck market, increased 10% to 22,100 units.

The company's market share in the combined U.S. and Canadian Class 5 through 8 truck market for the first nine months of 2003 increased to 26.6% from 25.9% reported in the same period of 2002. This improvement was the result of focused sales and marketing efforts.

Total engine shipments for the nine months ended July 31, 2003, reached 287,500 units, which is 5% higher than the 273,900 units shipped in the same period last year. Shipments of mid-range diesel engines by the company to other OEMs during the first nine months of 2003 totaled 241,300 units, 5% higher than the same period of 2002.

Finance and insurance revenue of \$226 million for the first nine months of 2003 increased 8% from 2002. This increase is due to higher gains on sales of receivables as previously discussed.

**Costs and expenses.** Manufacturing gross margin was 10.9% of sales for the first nine months of 2003, compared to 12.5% for the same period in 2002. The decrease is mainly due to start-up costs associated with the new 6.0L V-8 engine and costs associated with the planned move of premium conventional heavy truck production.

Postretirement benefits expense increased \$51 million from the first nine months of 2002 to \$225 million. This increase is the result of higher pension and health care obligations combined with lower returns on invested assets. In addition, higher amortization expense due to significant losses in 2002 contributed to the increase. These increases were partially offset by a \$17 million reduction in expense resulting from the effects of a required accounting change which is described previously in Note A to the Financial Statements.

Engineering and research expense in the first nine months of 2003 decreased \$15 million from the same period in 2002 to \$175 million due to completion of new products and controlled spending.

Selling, general and administrative expense decreased 3% from the first nine months of 2002. This change is due to a decrease in the provision for losses on receivables driven by a reduction in the repossession frequency.

Interest expense for the first nine months of 2003 decreased 10% from the first nine months of 2002 primarily due to the company's lower weighted average interest rates on new debt.

## **Navistar International Corporation and Consolidated Subsidiaries**

### **Restructuring and Other Non-recurring Charges**

#### 2000 and 2002 Restructuring Charges

In October 2000, the company incurred charges for restructuring, asset write-downs and other exit costs eventually totaling \$309 million, after \$3 million in net adjustments in 2001 and 2002, as part of an overall plan to restructure its manufacturing and corporate operations (2000 Plan of Restructuring). The major restructuring, integration and cost reduction initiatives, which were substantially complete as of November 30, 2001, included in the 2000 Plan of Restructuring are as follows:

- Replacement of steel cab trucks with a new line of HPV and a concurrent realignment of the company's truck manufacturing facilities
- Closure of certain operations
- Launch of the next generation technology diesel engines (NGD)
- Consolidation of corporate operations
- Realignment of the bus and truck dealership network and termination of various dealerships' contracts

In October 2002, the company's board of directors approved a separate restructuring plan (2002 Plan of Restructuring) and the company incurred charges for restructuring, asset and inventory write-downs and other exit costs totaling \$372 million. In addition, the company incurred non-recurring charges of \$170 million related to its V-6 diesel engine program and \$60 million in losses (net of tax) from discontinued operations associated with its exit of the Brazil domestic truck market (see Note I to the Financial Statements).

The following are the major restructuring, integration and cost reduction initiatives included in the 2002 Plan of Restructuring:

- Closure of facilities and exit of certain activities including the Chatham, Ontario heavy truck assembly facility, the Springfield, Ohio body plant and a manufacturing production line within one of the company's plants
- Offer of an early retirement program to certain union represented employees
- Completion of the launch of the HPV and NGD product programs

Of the 2002 pre-tax restructuring, other non-recurring charges and adjustments of \$544 million, \$157 million represented non-cash charges.

Through July 31, 2003, approximately \$619 million in charges related to the 2000 and 2002 Plans of Restructuring and the 2002 non-recurring charges have been incurred. Curtailment losses of \$169 million related to the company's postretirement benefit plans have been reclassified as a non-current postretirement benefits liability. The remaining restructuring and other non-recurring charges liability of \$232 million is expected to be funded from existing cash balances and internally generated cash flows from operations.

**Navistar International Corporation and Consolidated Subsidiaries****Restructuring and Other Non-recurring Charges (continued)**2000 and 2002 Restructuring Charges (continued)

A description of the significant components of the 2000 and 2002 restructuring charges is as follows:

The 2000 Plan of Restructuring included the reduction of approximately 1,900 employees from the workforce, primarily in North America. At October 31, 2002, the remaining \$18 million balance of the total net charge of \$75 million was adjusted as part of the \$94 million charge for severance and benefits related to the 2002 restructuring charge. Pursuant to the 2002 Plan of Restructuring, an additional 3,500 positions will be eliminated throughout the company, primarily in North America. During the nine months ended July 31, 2003, approximately \$31 million was paid for severance and other benefits to approximately 1,500 employees as a result of the two Plans of Restructuring, of which \$7 million was paid in the third quarter. The severance and other benefits balance represents costs related to future payments due to the company's contractual severance obligations.

Lease termination costs related to the 2000 Plan of Restructuring include future obligations under long-term non-cancelable lease agreements at facilities being vacated following workforce reductions. This charge primarily consisted of the estimated lease costs, net of probable sublease income, associated with the cancellation of the company's corporate office lease at NBC Tower in Chicago, Illinois, which expires in 2010. As of July 31, 2003, \$11 million of the total net charge of \$38 million has been incurred for lease termination costs, of which \$1 million was incurred during the quarter.

The 2000 Plan of Restructuring included the effect of the sale of Harco National Insurance Company (Harco). On November 30, 2001, Navistar Financial Corporation (NFC) completed the sale of Harco to IAT Reinsurance Syndicate Ltd., a Bermuda reinsurance company. During the nine months ended July 31, 2003, \$3 million of payments related to exit costs were incurred of which \$1 million was incurred in the quarter.

Dealer termination costs related to the 2000 Plan of Restructuring include the termination of certain dealer contracts in connection with the realignment of the company's bus distribution network, and other litigation costs to implement the 2000 restructuring initiatives. Other exit costs principally include \$25 million of contractually obligated exit and closure costs incurred as a result of the planned closure of both the Chatham Assembly Plant and the Springfield Body Plant. As of July 31, 2003, \$26 million of the total net charge of \$68 million has been paid for dealer termination and other exit costs, of which \$1 million was incurred during the quarter.

Other Non-Recurring Charges

In addition to the 2002 Plan of Restructuring charges, the company recorded non-recurring charges of \$170 million primarily related to the discontinuance of the company's V-6 diesel engine program with Ford. In October 2002, Ford advised the company that its current business case for a V-6 diesel engine in the specified vehicles was not viable and discontinued its program for the use of these engines. As a result, the company determined that the timing of the commencement of the V-6 diesel engine program was neither reasonably predictable nor probable. The non-recurring pre-tax charge of \$167 million in 2002 included the write-off of deferred pre-production costs, the write-down to fair value of certain V-6 diesel engine-related fixed assets that were abandoned, an accrual for future lease obligations under non-cancelable operating leases for certain V-6 diesel engine assembly assets that will not be used by the company, an accrual for amounts contractually owed to suppliers related to the V-6 diesel engine program and the write-down to fair value of certain other assets.



## Navistar International Corporation and Consolidated Subsidiaries

### Restructuring and Other Non-recurring Charges (continued)

#### Other Non-Recurring Charges (continued)

The company worked with Ford to negotiate a reimbursement of its investment and development costs as well as any amounts owed to the company's suppliers. While the company believed that it was legally entitled to such reimbursement under the agreement, Ford did not agree to any such reimbursement of the company's investment and development costs. No anticipated recovery has been recorded as part of the \$167 million pre-tax charge. As of July 31, 2003, of the total net charge of \$170 million, \$89 million has been incurred primarily related to the write-off or write-down to fair value of fixed assets and for the payment of supplier settlements and lease obligations of which \$12 million was incurred during the quarter.

The actions to implement the 2002 restructuring initiatives are expected to generate at least \$70 million in annual savings for the company, due to the reduction of manufacturing fixed costs. The company realized approximately \$36 million of these benefits in the first nine months of 2003, of which \$13 million was realized in the third quarter. Full annualized savings will be realized once the restructuring initiatives are fully implemented.

Components of the company's restructuring plans and other non-recurring charges, including the plans initiated in both 2002 and 2000, are shown in the following table.

Millions of dollars	Balance October 31 2002	Amount Incurred	Balance July 31 2003
Severance and other benefits.....	\$ 112	\$ (31)	\$ 81
Lease terminations .....	30	(3)	27
Loss on sale of business.....	4	(3)	1
Dealer terminations and other exit costs ...	46	(4)	42
Other non-recurring charges.....	104	(23)	81
Total.....	<u>\$ 296</u>	<u>\$ (64)</u>	<u>\$ 232</u>

In April 2003, the company reached a comprehensive agreement with Ford concerning termination of its V-6 diesel engine program. The terms of the agreement include compensation to neutralize certain current and future V-6 diesel engine program related costs not accrued for as part of the 2002 non-recurring charge, resolution of ongoing pricing related to the company's V-8 diesel engine program and a release by the parties of all of their obligations under the V-6 diesel engine contract. The company will continue as Ford's exclusive supplier of V-8 diesel engines through 2012 for use in its over 8,500 lb. gross vehicle weight pick-up trucks, vans and SUVs for North America

### Liquidity and Capital Resources

Cash flow is generated from the manufacture and sale of trucks and mid-range diesel engines and their associated service parts as well as from product financing provided to the company's dealers and retail customers by the financial services segment. The company's current debt ratings have made sales of finance receivables the most economical source of funding for NFC.

**Navistar International Corporation and Consolidated Subsidiaries****Liquidity and Capital Resources (continued)**

The company had working capital of \$50 million at July 31, 2003, compared to \$224 million at October 31, 2002. Cash used in operations during the first nine months of 2003 totaled \$220 million primarily from a net loss of \$95 million and a net change in operating assets and liabilities of \$109 million.

The net use of cash resulting from the change in operating assets and liabilities included a \$125 million decrease in accounts payable due to lower truck production levels in the third quarter of 2003 as well as an \$82 million increase in prepaid and other current assets primarily due to an increase in prepaid rent, prepaid insurance and foreign income taxes. This was partially offset by a \$58 million decrease in inventories primarily due to a decrease in truck production and lower inventory levels in engine as well as a \$38 million decrease in receivables primarily resulting from lower wholesale note and account balances.

Cash used in investment programs resulted from a net increase in marketable securities of \$448 million and \$131 million of capital expenditures primarily for the HPV and NGD programs. These were partially offset by a net decrease in retail notes and lease receivables of \$435 million.

Cash used by financing activities resulted from a net decrease of \$192 million in notes and debt outstanding under the bank revolving credit facility and other commercial paper programs as well as a net decrease in long-term debt of \$46 million. Also, included are net premiums paid on call options on the company's stock of \$25 million. This was partially offset by the sale of 7,755,030 shares of the company's common stock for an aggregate purchase price of \$175 million.

NFC has traditionally obtained the funds to provide financing to the company's dealers and retail customers from sales of finance receivables, commercial paper, short and long-term bank borrowings, medium and long-term debt and equity capital. As of July 31, 2003, NFC's funding consisted of sold finance receivables of \$2,880 million, bank and other borrowings of \$935 million, convertible debt of \$177 million, secured borrowings of \$237 million and equity of \$401 million.

NFC securitizes and sells receivables through Navistar Financial Retail Receivables Corporation (NFRRC), Navistar Financial Securities Corporation (NFSC), Truck Retail Accounts Corporation (TRAC) and Truck Engine Receivables Financing Corporation (TERFCO), all special purpose corporations and wholly owned subsidiaries of NFC. The sales of finance receivables in each securitization constitute sales under accounting principles generally accepted in the United States of America, with the result that the sold receivables are removed from NFC's balance sheet and the investor's interests in the related trust or conduit are not reflected as liabilities.

Through the asset-backed public market and private placement sales, NFC has been able to fund fixed rate retail notes and finance leases at rates which are more economical than those available to NFC in the unsecured public bond market. NFC sells retail notes and finance leases through NFRRC. During the first nine months of 2003 and 2002, NFC sold \$1,350 million and \$1,000 million, respectively, of retail notes and finance leases to an owner trust, which in turn, issued asset-backed securities that were sold to investors. As of July 31, 2003, the remaining shelf registration available to NFRRC for the public issuance of asset-backed securities was \$1,150 million.

TERFCO has in place a trust that provides for the funding of \$100 million of unsecured trade receivables generated by the sale of diesel engines and engine service parts from International to Ford. The facility matures in 2006. As of July 31, 2003, NFC has utilized \$95 million of this facility.

**Navistar International Corporation and Consolidated Subsidiaries****Liquidity and Capital Resources (continued)**

TRAC has in place a revolving retail account conduit that provides for the funding of \$100 million of eligible retail accounts. As of July 31, 2003, NFC was not utilizing any of this facility. The facility expired in August 2003. NFC is in the process of obtaining refinancing for the retail accounts.

As of July 31, 2003, NFSC has in place a revolving wholesale note trust that provides for the funding of \$1,224 million of eligible wholesale notes, of which \$873 million has been utilized. During the third quarter, one of the \$212 million tranches was issued in anticipation of the \$200 million tranche of investor certificates, which matured in August 2003.

As of July 31, 2003, cash available to fund finance receivables under NFC's bank revolving credit facilities, the revolving retail warehouse facility and the revolving wholesale note trust was \$887 million. When combined with unrestricted cash and cash equivalents, \$892 million was available to fund the general business purposes of NFC.

There have been no material changes in the company's hedging strategies since October 31, 2002, except for the purchased and written call options associated with the issuance of the \$190 million convertible notes. Further disclosure may be found in Note J to the Financial Statements and in the company's 2002 Annual Report on Form 10-K.

In November 2002, the company completed the sale of a total of 7,755,030 shares of its common stock held in Treasury, par value \$0.10 per share, at a price of \$22.566 per share, for an aggregate purchase price of \$175 million to three employee benefit plan trusts of International. The securities were offered and sold in reliance upon the exemption from securities registration afforded by Section 4(2) of the Securities Act of 1933 and Rule 506 under Regulation D. The proceeds from the sale of the stock will be used primarily to fund the company's retirement plans in 2003.

In December 2002, Fitch IBCA lowered the company's and NFC's senior unsecured debt ratings to BB from BB+. They also lowered the company's and NFC's senior subordinated debt ratings to B+ from BB-. Also in December 2002, Standard and Poor's lowered the company's and NFC's senior unsecured debt ratings to BB- from BB and the company's senior subordinated debt rating to B from B+. In December 2002, Moody's also lowered the company's senior unsecured debt rating to Ba3 from Ba1 and the company's and NFC's senior subordinated debt ratings to B2 from Ba2.

In December 2002, the company completed the private placement of \$190 million of senior convertible bonds due 2007. The bonds were priced to yield 2.5% with a conversion premium of 30% on a closing price of \$26.70. Simultaneous with the issuance of the convertible bonds, the company's Cayman Islands subsidiary entered into two call option derivative contracts, the consequences of which will allow the company to eliminate share dilution upon conversion of the convertible debt from the conversion price of the bond up to a 100% premium over the share price at issuance. In February 2003, \$100 million of the net proceeds from the \$190 million offering was used to repay the aggregate principal amount of the 7% senior notes due February 2003. The remaining funds were used to repay other existing debt, replenish cash balances that were used to repay other debt that matured in fiscal 2002 and to pay fees and expenses related to the offering.

Cash flow from the company's manufacturing operations, financial services operations and financing capacity is currently sufficient to cover planned investment in the business. The company had outstanding capital commitments of \$123 million at July 31, 2003, primarily for the HPV, NGD and other new engine programs.

## **Navistar International Corporation and Consolidated Subsidiaries**

### **Liquidity and Capital Resources (continued)**

It is the opinion of management that, in the absence of significant unanticipated cash demands, current and forecasted cash flow as well as available financing actions will provide sufficient funds to meet operating requirements and capital expenditures. Currently, under limitations in various debt agreements, the manufacturing operations are generally unable to incur material amounts of additional debt. The manufacturing operations are generally allowed under these limitations to refinance their debt as it matures.

Management of the company's financial services operations believes that collections on the outstanding receivables portfolios as well as funds available from various funding sources will permit the financial services operations to meet the financing requirements of International's dealers and retail customers.

### **Critical Accounting Policies**

The company has identified critical accounting policies that, as a result of the judgments, uncertainties, uniqueness and complexities of the underlying accounting standards and operations involved could result in material changes to its financial condition or results of operations under different conditions or using different assumptions. The company's most critical accounting policies are related to sales allowances, sales of receivables, product warranty, product liability, pension and other postretirement benefits, allowance for losses and impairment of long-lived assets. Details regarding the company's use of these policies are described in the 2002 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There have been no material changes to these policies since October 31, 2002, except as noted below.

As a result of the 2002 Plan of Restructuring substantially all of the participants of the company's pension plans are inactive. Accordingly, effective February 1, 2003, cumulative unrecognized gains and losses related to pension benefits are amortized over the remaining life expectancy of the participants in the plans. This resulted in a \$17 million reduction in pension expense for the nine months ended July 31, 2003. The company previously recognized these costs over the average remaining service life of active participants.

### **Income Taxes**

The Statement of Financial Condition at July 31, 2003, includes a deferred tax asset of \$1,602 million, net of valuation allowances of \$110 million. The company performs extensive analysis to determine the amount of the deferred tax asset. Such analysis is based on the premise that the company is, and will continue to be, a going concern and that it is more likely than not that deferred tax benefits will be realized through the generation of future taxable income. For more information, refer to Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 3 in the company's 2002 Annual Report on Form 10-K.

**Navistar International Corporation and Consolidated Subsidiaries****New Accounting Pronouncements**

In November 2002, the Financial Accounting Standards Board (FASB) issued Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also requires a guarantor to recognize, at inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of FIN 45 are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The company has provided disclosures about guarantees in Note K to the Financial Statements.

In December 2002, the FASB issued Statement of Financial Accounting Standards No. 148 (SFAS 148), "Accounting for Stock-Based Compensation – Transition and Disclosure," which amends Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation." SFAS 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. It also requires prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The provisions of SFAS 148 are effective for fiscal years ending after December 15, 2002, and the interim disclosure provisions are effective for interim periods beginning after December 15, 2002. The company has provided the required interim disclosures in Note A to the Financial Statements.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities." This interpretation addresses consolidation requirements of variable interest entities. Transferors to qualified special purpose entities (QSPEs) subject to the reporting requirements of Statement of Financial Accounting Standards No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," are excluded from the scope of this interpretation. The company currently sells receivables to entities meeting the requirements of QSPEs.

In April 2003, the FASB issued Statement of Financial Accounting Standards No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities," which amends and clarifies accounting and reporting for certain derivative instruments. This statement is effective for contracts entered into or modified after June 30, 2003, and for hedging relationships designated after June 30, 2003, and is to be applied prospectively. The company currently reports cash received from, or paid to, derivative contracts consistent with the underlying assets on its Statement of Cash Flow.

In May 2003, the FASB issued Statement of Financial Accounting Standards No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity," which establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. This statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The company is evaluating the impact of this new standard on its financial condition, results of operations and cash flows.

## **Navistar International Corporation and Consolidated Subsidiaries**

### **Business Environment**

Sales of Class 5 through 8 trucks have historically been cyclical, with demand affected by such economic factors as industrial production, construction, demand for consumer durable goods, interest rates and the earnings and cash flow of dealers and customers. Truck sales in the first nine months of 2003 were hindered by a number of factors including the overall state of the economy, rising insurance costs, tightened credit availability and increased fuel prices. The company's U.S. and Canadian order backlog at July 31, 2003, is 17,800 units, compared with 29,400 at July 31, 2002. Historically, retail deliveries have been impacted by the rate at which new truck orders are received. Therefore, in order to manage through the current downturn, the company continually evaluates order receipts and backlog throughout the year by balancing production with demand as appropriate. To control costs and align production schedules with demand, the company reduced its production schedules during the quarter through a shutdown period at its facility in Escobedo, Mexico.

The company currently projects 2003 U.S. and Canadian Class 8 heavy truck demand to be 156,000 units, down 4% from 2002. Class 6 and 7 medium truck demand, excluding school buses, is forecast at 72,700 units, approximately the same as 2002. Demand for school buses is expected to be 27,500 units, consistent with 2002. Mid-range diesel engine shipments by the company to OEMs in 2003 are expected to be 335,000 units, 6% higher than 2002.

In May 2003, the company announced that as a result of discussions with the National Automobile, Aerospace and Agricultural Implement Workers of Canada, or CAW, it has reached a conditional understanding on a plan that would keep the company's Chatham, Ontario heavy truck assembly plant open if certain financial and operating conditions were met including obtaining financial support from the Government of Canada and the Province of Ontario. As of July 31, 2003, these conditions had not been met and accordingly no adjustments were made to the 2002 Plan of Restructuring. In September 2003, the company finalized negotiations with the Government of Canada and the Province of Ontario that provided the company with investment and financial support sufficient to meet the company's financial requirements and conditions. Accordingly, the company's board of directors has approved the decision to keep the Chatham, Ontario heavy truck assembly plant open and maintain a production schedule of heavy trucks. The impact of this decision will result in the reversal of a portion of the 2002 restructuring charge.

In September 2003, the company accelerated the sign-up period for an early retirement window program offered to certain eligible, long-service United Auto Worker union employees. The purpose of the window program is to enable the company to address the changing staffing needs of the business. The expected dates for retirement under the program have not been changed, but the earlier sign-up period requires the company to account for the program in the fourth quarter of 2003.

The company is in the process of quantifying the impact of these decisions which will be reflected in the company's 2003 fourth quarter results.

**Navistar International Corporation and Consolidated Subsidiaries**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The company's primary market risks include fluctuations in interest rates and foreign currency exchange rates as further described in Item 7A of the 2002 Annual Report on Form 10-K.

Interest rate risk is the risk that the company will incur economic losses due to adverse changes in interest rates. Assuming a hypothetical instantaneous 10% adverse change in interest rates as of July 31, 2003, the net fair value of these instruments, primarily finance receivables and debt, would decrease by approximately \$19 million.

Foreign currency risk is the risk that the company will incur economic losses due to adverse changes in the foreign currency exchange rates. There have been no material changes in the company's foreign currency risk exposure since October 31, 2002, as reported in the 2002 Annual Report on Form 10-K.

**Item 4. Controls and Procedures**

a) Evaluation of Disclosure Controls and Procedures.

The company's principal executive officer and principal financial officer, along with other management of the company, evaluated the effectiveness of the company's disclosure controls and procedures (as defined in rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of July 31, 2003. Based on that evaluation, the principal executive officer and principal financial officer of the company concluded that, as of July 31, 2003, the disclosure controls and procedures in place at the company were (1) designed to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to them to allow timely decisions regarding required disclosure and (2) effective, in that such disclosure controls and procedures provide reasonable assurance that information required to be disclosed by the company, including its consolidated subsidiaries, in reports that the company files or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis in accordance with applicable rules and regulations. Although the company's principal executive officer and principal financial officer believe the company's existing disclosure controls and procedures are adequate to enable the company to comply with its disclosure obligations, the company has established a disclosure committee that is in the process of formalizing and documenting the controls and procedures already in place.

b) Changes in Internal Control over Financial Reporting.

The company has not made any change to its internal control over financial reporting (as defined in rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter ended July 31, 2003 that have materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting.

**Navistar International Corporation and Consolidated Subsidiaries****PART II – OTHER INFORMATION****Item 1. Legal Proceedings**

The company and its subsidiaries are subject to various claims arising in the ordinary course of business, and are parties to various legal proceedings that constitute ordinary routine litigation incidental to the business of the company and its subsidiaries. In the opinion of the company's management, none of these proceedings or claims is material to the business or the financial condition of the company.

Various claims and controversies have arisen between the company and its former fuel system supplier, Caterpillar Inc. (Caterpillar), regarding the ownership and validity of certain patents covering fuel system technology used in the company's new version of diesel engines that were introduced in February 2002. In June 1999, in Federal Court in Peoria, Illinois, Caterpillar sued Sturman Industries, Inc. (Sturman), the company's joint venture partner in developing fuel system technology, alleging that technology invented and patented by Sturman and licensed to the company, belongs to Caterpillar. After a trial, on July 18, 2002, the jury returned a verdict in favor of Caterpillar finding that this technology belongs to Caterpillar under a prior contract between Caterpillar and Sturman. In June 2003, Sturman appealed this decision. In May 2003, in Federal Court in Columbia, South Carolina, Caterpillar sued the company, its supplier of injectors and joint venture partner Siemens Diesel Systems Technology, LLC and Sturman for patent infringement, alleging that certain Caterpillar patents are infringed in the company's new engines. In January 2002, Caterpillar sued the company in the Circuit Court in Peoria County, Illinois, and the company counter-claimed against Caterpillar each alleging the other breached the purchase agreement pursuant to which Caterpillar supplied fuel systems for the company's prior version of diesel engines. The alleged breaches involve disputes over the price paid by the company to Caterpillar for fuel injectors delivered, Caterpillar's refusal to supply the new fuel system and the company's subsequent replacement of Caterpillar as the supplier of such systems for the company's new version of diesel engines. The company believes that it has meritorious defenses to the claims Caterpillar has asserted against the company and will defend vigorously any such actions. Based upon the information developed to date, the company believes that the proceedings or claims will not have a material adverse impact on the business, results of operations or financial condition of the company.

**Item 2. Changes in Securities and Use of Proceeds**

Directors of the company who are not employees receive an annual retainer and meeting fees payable at their election in shares of common stock of the company or in cash. Currently the board of directors mandates that at least one-fourth of the annual retainer be paid in the form of common stock of the company. For the period covered by this report, receipt of approximately 1,539 shares were deferred as payment for the 2003 annual retainer and meeting fees. In each case, the shares were acquired at prices ranging from \$32.695 to \$34.785 per share, which represented the fair market value of such shares on the date of acquisition. Exemption from registration of the shares is claimed by the company under Section 4(2) of the Securities Act of 1933, as amended.

Payments of cash dividends and the repurchase of common stock are currently limited due to restrictions contained in the company's \$400 million Senior Notes, \$250 million Senior Subordinated Notes and \$19 million Note Purchase Agreement. The company has not paid dividends on the common stock since 1980 and does not expect to pay cash dividends on the common stock in the foreseeable future.



**Navistar International Corporation and Consolidated Subsidiaries****PART II - OTHER INFORMATION (continued)****Item 6. Exhibits and reports on Form 8-K**

	<u>10-Q Page</u>
(a) Exhibits:	
3. Articles of Incorporation and By-Laws	E-1
4. Instruments Defining The Rights of Security Holders, Including Indentures	E-3
10. Material Contracts	E-7
31.1 CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	E-8
31.2 CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	E-9
32.1 CEO Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	E-10
32.2 CFO Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	E-11

**(b) Reports on Form 8-K:**

The company filed a current report on Form 8-K with the Commission on May 15, 2003, in which the company furnished its second quarter 2003 earnings.

The company filed a current report on Form 8-K with the Commission on June 9, 2003, in which the company updated the description of its common stock.

The company furnished a current report on Form 8-K with the Commission on June 16, 2003, in which the company announced the presentation of a business update at the Business Update & Escobedo Assembly Plant Tour in Monterrey, Mexico.

SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NAVISTAR INTERNATIONAL CORPORATION

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(Registrant)

By: /s/ Mark T. Schwetschenau

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Mark T. Schwetschenau  
Vice President and Controller  
(Principal Accounting Officer)

September 12, 2003

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**ARTICLES OF INCORPORATION AND BY-LAWS**

The following documents of Navistar International Corporation are incorporated herein by reference:

- 3.1 Restated Certificate of Incorporation of Navistar International Corporation effective July 1, 1993, filed as Exhibit 3.2 to Annual Report on Form 10-K dated October 31, 1993, which was filed on January 27, 1994, Commission File No. 1-9618, and amended as of May 4, 1998.
- 3.2\* Certificate of Retirement of Stock filed with the Secretary of State for the State of Delaware effective July 30, 2003 retiring the Class B common stock of the company in accordance with the Restated Certificate of Incorporation of the company.
- 3.3 The By-Laws of Navistar International Corporation effective February 14, 1995, filed as Exhibit 3.2 to Annual Report on Form 10-K dated October 31, 1995, which was filed on January 26, 1996, on Commission File No. 1-9618.

\* Filed herewith

**CERTIFICATE OF RETIREMENT OF STOCK**

\* \* \* \* \*

NAVISTAR INTERNATIONAL CORPORATION, a corporation organized and existing under the General Corporation Law of the State of Delaware,

DOES HEREBY CERTIFY:

FIRST: That at a meeting of the Board of Directors of Navistar International Corporation, a resolution was duly adopted which identified shares of the capital stock of said corporation, which, to the extent hereinafter set forth, had the status of retired shares, and which retired shares had capital applied in connection with their acquisition.

SECOND: The shares of capital stock of the corporation, which are retired, are identified as being the Class B Common (the "Class B") shares of the capital stock with a par value of \$.10 per share.

THIRD: That the Restarted Certificate of Incorporation of the corporation prohibits the reissuance of the shares of Class B stock when so retired and that the shares so retired constitute all the authorized shares of the Class B stock; and pursuant to the provisions of Section 243 of the General Corporation Law of the State of Delaware, upon the effective date of the filing of this Certificate as therein provided, the Certificate of Incorporation of said corporation shall be amended so as to effect a reduction in the authorized number of shares of the corporation by the elimination therefrom of all reference to said Class B stock, comprising 26,000,000 shares Class B par value of \$.10 per share.

FOURTH: This Certificate of Retirement of Stock shall be effective on July 30, 2003.

IN WITNESS WHEREOF, said NAVISTAR INTERNATIONAL CORPORATION has caused this Certificate to be signed by Gregory Lennes, its Assistant Secretary, this 30<sup>th</sup> day of July 2003.

Navistar International Corporation

/s/ Gregory Lennes  
Gregory Lennes  
Assistant Secretary

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**INSTRUMENTS DEFINING RIGHTS OF SECURITY HOLDERS,  
INCLUDING INDENTURES**

The following instruments of Navistar International Corporation and its principal subsidiary International Truck and Engine Corporation, and its principal subsidiary Navistar Financial Corporation defining the rights of security holders are incorporated herein by reference.

- 4.1 Indenture, dated as of February 4, 1998, by and between Navistar International Corporation and Harris Trust and Savings Bank, as Trustee, for 8% Senior Subordinated Notes due 2008 for \$250,000,000. Filed on Registration No. 333-47063 as Exhibit 4.3.
- 4.2 \$100,000,000 Revolving Credit Agreement dated as of July 9, 1999, as amended by Amendment No. 7 dated as of April 25, 2001, among Arrendadora Financiera Navistar, S.A. de C.V., Servicios Financieros Navistar, S.A. de C.V. and Navistar Comercial, S.A. de C.V. and Banco Nacional de Mexico, S.A. de C.V. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
- 4.3 Credit Agreement for \$820,000,000 Revolving Credit and Competitive Advance Facility dated as of December 8, 2000, between Navistar Financial Corporation, Arrendadora Financiera Navistar, S.A. de C.V., Servicios Financieros Navistar, S.A. de C.V. and Navistar Comercial, S.A. de C.V., as borrowers, lenders party hereto, The Chase Manhattan Bank as Administrative Agent, Bank of America as Syndication Agent and Bank of Nova Scotia as Documentation Agent. Filed as Exhibit 10.05 to Navistar Financial Corporation's Form 10-Q dated March 15, 2001. Commission File No. 1-4146-1.
- 4.4 Guarantee, dated as of December 8, 2000, made by Navistar International Corporation, in favor of The Chase Manhattan Bank, as Administrative Agent, for the lenders parties to the Credit Agreement, dated as of December 8, 2000, among Navistar Financial Corporation and Arrendadora Financiera Navistar, S.A. de C.V., Servicios Financieros Navistar, S.A. de C.V. and Navistar Comercial, S.A. de C.V., the Lenders, Bank of America, N.A., as syndication agent, The Bank of Nova Scotia, as documentation agent, and the Administrative Agent. Filed as Exhibit 10.07 to Navistar Financial Corporation's Form 10-Q dated March 15, 2001. Commission File No. 1-4146-1.
- 4.5 Indenture, dated as of May 31, 2001, by and between Navistar International Corporation, International Truck and Engine Corporation and BNY Midwest Trust Company, as Trustee, for 9 3/8% Senior Notes due 2006 for \$400,000,000. Filed on Registration No. 333-64626 as Exhibit 4.3.
- 4.6 First Supplement to Indenture, dated as of May 31, 2001, by and between Navistar International Corporation, International Truck and Engine Corporation and BNY Midwest Trust Company, as Trustee, for 8% Senior Subordinated Notes due 2008 for \$250,000,000. Filed on Registration No. 333-64626 as Exhibit 4.2.

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**INSTRUMENTS DEFINING RIGHTS OF SECURITY HOLDERS,  
INCLUDING INDENTURES**

- 4.7 Note Purchase Agreement, dated as of June 15, 2001, as amended by Amendment dated August 16, 2001, between International Truck and Engine Corporation and the State of Wisconsin Investment Board for 9.95% Senior Notes due 2011 for \$19,000,000. The Registrant agrees to furnish to the Commission upon request a copy of such agreement, which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
  
- 4.8 \$250,000,000 Mexican Peso Credit Agreement dated as of July 25, 2001, as amended by Amendment No. 2 dated as of August 21, 2002, by and between Servicios Financieros Navistar, S.A. de C.V., Arrendadora Financiera Navistar, S.A. de C.V., Navistar Comercial, S.A. de C.V. and Banco Nacional de Obras y Servicios Publicos, S.N.C. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
  
- 4.9 First Supplement to Indenture, dated as of August 22, 2001, by and between Navistar International Corporation, International Truck and Engine Corporation and BNY Midwest Trust Company, as Trustee, for 9 3/8% Senior Notes due 2006 for \$400,000,000. Filed as Exhibit 4.19 to Annual Report on Form 10-K dated December 18, 2001. Commission File No. 1-9618.
  
- 4.10 Second Supplement to Indenture, dated as of August 22, 2001, by and between Navistar International Corporation, International Truck and Engine Corporation and BNY Midwest Trust Company, as Trustee, for 8% Senior Subordinated Notes due 2008 for \$250,000,000. Filed as Exhibit 4.20 to Annual Report on Form 10-K dated December 18, 2001. Commission File No. 1-9618.
  
- 4.11 \$30,000,000 Revolving Credit Agreement dated as of October 25, 2001, as amended by Amendment No. 2 dated as of August 29, 2002, among Arrendadora Financiera Navistar, S.A. de C.V. and Servicios Financieros Navistar, S.A. de C.V. and Export Development Canada. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
  
- 4.12 \$500,000,000 Mexican Peso Medium Term Promissory Notes Program issued November 22, 2001, by Servicios Financieros Navistar, S.A. de C.V. and placed in the market by the intermediate underwriter Casa de Bolsa Citibank, S.A. de C.V. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
  
- 4.13 \$200,000,000 Mexican Peso Revolving Credit Agreement dated as of November 27, 2001, as amended by Amendment No. 3 dated as of January 31, 2003, and renewed on this same date, among Arrendadora Financiera Navistar, S.A. de C.V. and Servicios Financieros Navistar, S.A. de C.V. and Comerica Bank Mexico, S.A. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**INSTRUMENTS DEFINING RIGHTS OF SECURITY HOLDERS,  
INCLUDING INDENTURES**

- 4.14 \$120,000,000 Mexican Peso Revolving Credit Agreement dated as of February 27, 2002, among Arrendadora Financiera Navistar, S.A. de C.V., as borrower, and Nacional Financiera, S.N.C., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
- 4.15 \$120,000,000 Mexican Peso Revolving Credit Agreement dated as of February 27, 2002, among Servicios Financieros Navistar, S.A. de C.V., as borrower, and Nacional Financiera, S.N.C., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601(b)(4)(iii).
- 4.16 Navistar International Corporation Restated Stock Certificate filed as Exhibit 4.20 to Form 10-Q dated March 11, 2002. Commission File No. 1-9618.
- 4.17 Indenture, dated as of March 25, 2002, by and among Navistar Financial Corporation, Navistar International Corporation and BNY Midwest Trust Company, as Trustee, for Navistar Financial Corporation's 4.75% Subordinated Exchangeable Notes due 2009 for \$220,000,000. Filed as Exhibit 4.1 to Form S-3 dated May 7, 2002. Registration No. 333-87716.
- 4.18 Registration Rights Agreement, dated as of March 25, 2002, by and among Navistar Financial Corporation, Navistar International Corporation, Salomon Smith Barney, Inc. and Banc of America Securities, LLC. Filed as Exhibit 4.2 to Form S-3 dated May 7, 2002. Registration No. 333-87716.
- 4.19 \$141,000,000 Mexican Peso Revolving Credit Agreement dated as of May 6, 2003, among Servicios Financieros Navistar, S.A. de C.V. and Arrendadora Financiera Navistar, S.A. de C.V., as borrowers and Ixe Banco, S.A., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601 (b)(4)(iii).
- 4.20 \$10,000,000 Revolving Credit Agreement dated as of May 31, 2002, among Servicios Financieros Navistar, S.A. de C.V. and Arrendadora Financiera Navistar, S.A. de C.V., as borrowers and Banco Internacional, S.A., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601 (b)(4)(iii).

**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**INSTRUMENTS DEFINING RIGHTS OF SECURITY HOLDERS,  
INCLUDING INDENTURES**

- 4.21 \$50,000,000 Mexican Peso Revolving Credit Agreement dated as of June 24, 2002, between Servicios Financieros Navistar, S.A. de C.V., as borrower and Banco Invex, S.A., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601 (b)(4)(iii).
- 4.22 \$200,000,000 Mexican Peso Revolving Credit Agreement dated as of October 16, 2002, among Servicios Financieros Navistar, S.A. de C.V. and Arrendadora Financiera Navistar, S.A. de C.V., as borrowers and Scotiabank Inverlat, S.A., as lender. The Registrant agrees to furnish to the Commission upon request a copy of such agreement which it has elected not to file under the provisions of Regulation 601 (b)(4)(iii).
- 4.23 Registration Rights Agreement, dated as of November 8, 2002, by and between Navistar International Corporation and the Investors party thereto. Filed as Exhibit 4.3 to Form S-3 dated December 6, 2002. Registration No. 333-101684.
- 4.24 Indenture, dated as of December 16, 2002, by and among Navistar International Corporation, International Truck and Engine Corporation and BNY Midwest Trust Company, as Trustee, for Navistar International Corporation's 2.50% Senior Convertible Notes due 2007 for \$190,000,000. Filed as Exhibit 4.3 to Form S-3 dated February 25, 2003. Registration No. 333-103437.
- 4.25 Registration Rights Agreement, dated as of December 16, 2002, by and between Navistar International Corporation and Credit Suisse First Boston Corporation. Filed as Exhibit 4.2 to Form S-3 dated February 25, 2003. Registration No. 333-103437.

Instruments defining the rights of holders of other unregistered long-term debt of Navistar and its subsidiaries have been omitted from this exhibit index because the amount of debt authorized under any such instrument does not exceed 10% of the total assets of the Registrant and its consolidated subsidiaries. The Registrant agrees to furnish a copy of any such instrument to the Commission upon request.



**NAVISTAR INTERNATIONAL CORPORATION  
AND CONSOLIDATED SUBSIDIARIES**

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**MATERIAL CONTRACTS**

The following documents of Navistar International Corporation are incorporated herein by reference.

- 10.36 Indenture dated as of June 5, 2003, between Navistar Financial 2003-A Owner Trust and The Bank of New York, as Indenture Trustee, with respect to Navistar Financial 2003-A Owner Trust. Filed as Exhibit 4.2 to Navistar Financial Retail Receivables Corporation's Form 8-K dated June 11, 2003. Registration No. 333-67112.
- 10.37 Series 2003-1 Supplement to the Pooling and Service Agreement dated as of July 13, 2003, among Navistar Financial Corporation, as Servicer, Navistar Financial Securities Corporation, as Seller, and the Bank of New York, as Master Trust Trustee on behalf of the Series 2003-1 Certificateholders. Filed as Exhibit 4.1 to Navistar Financial Securities Corporation's Form 8-K dated July 11, 2003. Registration No. 333-102345-01.

CERTIFICATION

I, Daniel C. Ustian, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Navistar International Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 12, 2003

/s/ Daniel C. Ustian  
Daniel C. Ustian  
President and Chief Executive Officer  
(Principal Executive Officer)

CERTIFICATION

I, Robert C. Lannert, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Navistar International Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - d) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - e) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - f) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - c) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report information; and
  - d) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 12, 2003

/s/ Robert C. Lannert  
Robert C. Lannert  
Vice Chairman and Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Navistar International Corporation (the "Company") on Form 10-Q for the period ended July 31, 2003 as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), I, Daniel C. Ustian, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the SEC or its staff upon request.

/s/ Daniel C. Ustian

Daniel C. Ustian  
Chief Executive Officer  
September 12, 2003

This certification accompanies the Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. This certification shall also not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates it by reference.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Navistar International Corporation (the "Company") on Form 10-Q for the period ended July 31, 2003 as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), I, Robert C. Lannert, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (3) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (4) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the SEC or its staff upon request.

/s/ Robert C. Lannert

Robert C. Lannert  
Chief Financial Officer  
September 12, 2003

This certification accompanies the Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. This certification shall also not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates it by reference.