# **TD Securities**



# **TD Securities (USA) LLC**

# Statement of Financial Condition

With Report of Independent Registered Public Accounting Firm

October 31, 2021

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# ANNUAL REPORTS FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: Oct. 31, 2023 Estimated average burden hours per response: 12

SEC FILE NUMBER

8-36747

### **FACING PAGE**

Information Required Pursuant to Rules 17a-5, 17a-12, and 18a-7 under the Securities Exchange Act of 1934

FILING FOR THE PERIOD BEGINNING	11/01/2020	AND ENDING	10/31/2021		
	MM/DD/YY		MM/DD/YY		
	A. REGISTRANT IDENTIFIC	CATION			
NAME OF FIRM:	TD SECURITIES (U	SA) LLC			
TYPE OF REGISTRANT (check all appli ☑ Broker-dealer ☐ Security-ba ☐ Check here if respondent is also an O	sed swap dealer 🔲 I	Major security-base	ed swap participant		
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not use a P.0	D. box no.)			
ONE V	ANDERBILT AVENU	E			
	(No. and Street)				
NEW YORK	NY		10017		
(City)	(State)		(Zip Code)		
PERSON TO CONTACT WITH REGARD	TO THIS FILING				
Richard Rosenthal	212-827-6840	richard.ı	richard.rosenthal@tdsecurities.com		
(Name)	(Area Code – Telephone Num	ber) (Email /	(Email Address)		
В	. ACCOUNTANT IDENTIFI	CATION			
INDEPENDENT PUBLIC ACCOUNTAN	Γ whose reports are conta rnst & Young LLP	ined in this filing*			
(Name -	- if individual, state last, first, ar	nd middle name)			
1 MANHATTAN WEST	NY	NY	10001		
(Address)	(City)	(State	(Zip Code)		
(Date of Registration with PCAOB)(if applicable)	ble)	(PCAOB Regist	tration Number, if applicable)		
	FOR OFFICIAL USE O	NLY			

Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup> Claims for exemption from the requirement that the annual reports be covered by the reports of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis of the exemption. See 17 CFR 240.17a-5(e)(1)(ii), if applicable.

### **OATH OR AFFIRMATION**

L	Richard Rosenthal , swear (or affirm) that, to the best of my knowledge and belief, the
finan	cial report pertaining to the firm of, as of
	OCTOBER 31 , 2 021 , is true and correct. I further swear (or affirm) that neither the company nor any
partr	ner, officer, director, or equivalent person, as the case may be, has any proprietary interest in any account classified solely
	at of a customer.
us en	
	ABIDAS CHOWDHURY  Signature: Michael Hasenthul
$\wedge$	Notary Public - State of New York NO. 01CH6363552    Notary Public - State of New York   Ittle: FINOP - Director of Financial Reporting
W	Qualified in Queens County  My Commission Expires Aug 242021
Nota	ry Public
11014	.,,
This	filing** contains (check all applicable boxes):
	a) Statement of financial condition.
Delightio No.	b) Notes to consolidated statement of financial condition.
	c) Statement of income (loss) or, if there is other comprehensive income in the period(s) presented, a statement of
	comprehensive income (as defined in § 210.1-02 of Regulation S-X).
	d) Statement of cash flows.
	e) Statement of changes in stockholders' or partners' or sole proprietor's equity.
	f) Statement of changes in liabilities subordinated to claims of creditors.
	g) Notes to consolidated financial statements.
	h) Computation of net capital under 17 CFR 240.15c3-1 or 17 CFR 240.18a-1, as applicable.
	i) Computation of tangible net worth under 17 CFR 240.18a-2.
	(i) Computation for determination of customer reserve requirements pursuant to Exhibit A to 17 CFR 240.15c3-3.
	(k) Computation for determination of security-based swap reserve requirements pursuant to Exhibit B to 17 CFR 240.15c3-3 or
	Exhibit A to 17 CFR 240.18a-4, as applicable.
	(I) Computation for Determination of PAB Requirements under Exhibit A to § 240.15c3-3.
	(m) Information relating to possession or control requirements for customers under 17 CFR 240.15c3-3.
	(n) Information relating to possession or control requirements for security-based swap customers under 17 CFR
	240.15c3-3(p)(2) or 17 CFR 240.18a-4, as applicable.
	(o) Reconciliations, including appropriate explanations, of the FOCUS Report with computation of net capital or tangible net
	worth under 17 CFR 240.15c3-1, 17 CFR 240.18a-1, or 17 CFR 240.18a-2, as applicable, and the reserve requirements under 17
	CFR 240.15c3-3 or 17 CFR 240.18a-4, as applicable, if material differences exist, or a statement that no material differences
	exist.
	(p) Summary of financial data for subsidiaries not consolidated in the statement of financial condition.
$\overline{2}$	(q) Oath or affirmation in accordance with 17 CFR 240.17a-5, 17 CFR 240.17a-12, or 17 CFR 240.18a-7, as applicable.
	(r) Compliance report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
	(s) Exemption report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
	(t) Independent public accountant's report based on an examination of the statement of financial condition.
$\square$	(u) Independent public accountant's report based on an examination of the financial report or financial statements under 17
	CFR 240.17a-5, 17 CFR 240.18a-7, or 17 CFR 240.17a-12, as applicable.
	(v) Independent public accountant's report based on an examination of certain statements in the compliance report under 17
	CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
	(w) Independent public accountant's report based on a review of the exemption report under 17 CFR 240.17a-5 or 17
	CFR 240.18a-7, as applicable.
	(x) Supplemental reports on applying agreed-upon procedures, in accordance with 17 CFR 240.15c3-1e or 17 CFR 240.17a-12,
	as applicable.
	(y) Report describing any material inadequacies found to exist or found to have existed since the date of the previous audit, or
	a statement that no material inadequacies exist, under 17 CFR 240.17a-12(k).
	(z) Otner:
tuneed	

<sup>\*\*</sup>To request confidential treatment of certain portions of this filing, see 17 CFR 240.17a-5(e)(3) or 17 CFR 240.18a-7(d)(2), as applicable.

# TD Securities (USA) LLC

# Statement of Financial Condition

Year Ended October 31, 2021

# **Contents**

# Facing Page and Oath or Affirmation

Report of Independent Registered Public Accounting Firm	1
Statement of Financial Condition	2
Notes to Statement of Financial Condition	3



### Report of Independent Registered Public Accounting Firm

To the Member and the Board of Directors of TD Securities (USA) LLC

#### Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of TD Securities (USA) LLC (the Company) as of October 31, 2021 and the related notes (the "financial statement"). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company at October 31, 2021, in conformity with U.S. generally accepted accounting principles.

#### **Basis for Opinion**

This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Ernet + Young LLP

We have served as the Company's auditor since 1989.

December 20, 2021

# TD Securities (USA) LLC Statement of Financial Condition October 31, 2021

(In Thousands)

### **Assets**

Cash	\$ 196,276
Securities segregated under federal regulations	77,538
Collateralized financing agreements:	
Securities borrowed	5,145,167
Securities purchased under agreements to resell	18,631,991
Receivable from customers, brokers, dealers and clearing organizations	419,304
Receivable from affiliates	83,699
Financial instruments owned, at fair value (includes securities pledged as collateral of	
\$ 8,601,414)	8,229,570
Interest receivable	21,632
Deferred tax assets, net	96,440
Fixed assets, at cost (net of accumulated depreciation and amortization of \$45,137)	126,617
Other assets	 286,445
Total assets	\$ 33,314,679
	 _
Liabilities and member's equity	
Liabilities:	
Liabilities:	
Loan from affiliate	\$ 3,050,000
	\$ 3,050,000
Loan from affiliate	\$ 3,050,000 21,666,422
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned	\$ 21,666,422 191,988
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations	\$ 21,666,422 191,988 957,614
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned	\$ 21,666,422 191,988
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations	\$ 21,666,422 191,988 957,614 4,601,086 478,573
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value	\$ 21,666,422 191,988 957,614 4,601,086 478,573 11,504
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates	\$ 21,666,422 191,988 957,614 4,601,086 478,573
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable	\$ 21,666,422 191,988 957,614 4,601,086 478,573 11,504
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable	\$ 21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable Accounts payable, accrued expenses and other liabilities	\$ 21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013 31,433,200
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable Accounts payable, accrued expenses and other liabilities  Liabilities subordinated to claims of general creditors Total liabilities	\$ 21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013 31,433,200 785,000 32,218,200
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable Accounts payable, accrued expenses and other liabilities  Liabilities subordinated to claims of general creditors	\$  21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013 31,433,200 785,000
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable Accounts payable, accrued expenses and other liabilities  Liabilities subordinated to claims of general creditors Total liabilities  Member's equity	 21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013 31,433,200 785,000 32,218,200 1,096,479
Loan from affiliate Collateralized financing agreements: Securities sold under agreements to repurchase Securities loaned Payable to customers, brokers, dealers and clearing organizations Financial instruments sold, but not yet purchased, at fair value Payable to affiliates Interest payable Accounts payable, accrued expenses and other liabilities  Liabilities subordinated to claims of general creditors Total liabilities	 21,666,422 191,988 957,614 4,601,086 478,573 11,504 476,013 31,433,200 785,000 32,218,200

See accompanying notes to statement of financial condition

# TD Securities (USA) LLC Notes to Statement of Financial Condition October 31, 2021

### 1. Organization

TD Securities (USA) LLC ("TDSU" or the "Company") is a wholly owned subsidiary of Toronto Dominion Holdings (U.S.A.) Inc. ("TDH"), which is a wholly owned subsidiary of TD Group US Holdings LLC ("TDGUS"), which is a wholly owned subsidiary of The Toronto-Dominion Bank (the "Bank"). TDGUS is the top-tier intermediate holding company ("IHC") mandated by Dodd Frank, and the Company is a subsidiary within the IHC corporate structure. The Company is registered as a broker-dealer with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is also a Primary Dealer of the Federal Reserve Bank of New York.

TDSU acts as both a broker (i.e., agent) and a dealer (i.e., as principal) in the purchase and sale of U.S. and Canadian corporate debt, U.S. and Canadian government securities, mortgage backed securities, equity and money market securities and listed futures. TDSU also acts as principal and agent in the underwriting, distribution and private placement of debt and equity securities and other financial instruments. The Company currently operates in one reportable business segment which represents principally all of the Company's capital markets activities.

National Financial Services LLC, a U.S. broker-dealer, acts as clearing agent for the Company's equity trading activities. Additionally, TDSU clears certain fixed income securities and futures through the Bank, The Bank of New York Mellon, National Financial Services LLC, Euroclear Plc and J.P. Morgan Securities LLC.

### 2. Summary of Significant Accounting Policies

### **Basis of Presentation**

The financial statements are prepared in conformity with accounting principles generally accepted in the United States ("U.S. GAAP") and codified in the Accounting Standards Codification ("ASC"), as set forth by the Financial Accounting Standards Board ("FASB"), which require management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates and assumptions.

The World Health Organization declared outbreak of the coronavirus (COVID-19) pandemic in the first quarter of 2020 has resulted in economic uncertainties which could negatively impact the Company's financial condition. The pandemic continued in fiscal year 2021, including the above mentioned economic uncertainties. The Company has determined that there was no material impact as a result of the pandemic and the responses of various governments.

# 2. Summary of Significant Accounting Policies (continued)

### **Fair Value Measurements**

The Company measures many of its assets and liabilities on a recurring basis at fair value in accordance with ASC 820, *Fair Value Measurements*. Depending upon the nature of the asset or liability, the Company uses various valuation techniques and assumptions when estimating an instrument's fair value in accordance with the various standards. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement dates.

### Fair Value Hierarchy

ASC 820, Fair Value Measurements, establishes a three-level hierarchy for valuation and disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 – Fair value is based on unadjusted quoted prices for identical financial instruments in active markets that are accessible by the Company at the measurement date. Level 1 assets and liabilities generally include debt and equity securities and derivative contracts that are traded in an active market.

Level 2 – Fair value is based on observable inputs other than Level 1 prices, such as quoted market prices for similar (but not identical) assets or liabilities in active markets, quoted market prices for identical assets or liabilities in inactive markets, and other inputs that are observable or can be corroborated by observable market data. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

Level 3 – Fair value is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Financial instruments classified within Level 3 of the fair value hierarchy are initially valued at transaction price, which is considered the best estimate of fair value. After initial measurement, the fair value of Level 3 assets and liabilities is determined using pricing models, discounted cash flow methodologies or similar techniques requiring significant management judgment or estimation.

# 2. Summary of Significant Accounting Policies (continued)

# **Revenue Recognition**

Revenue is recognized at an amount that reflects the consideration the Company expects to be entitled to in exchange for providing services to a customer. The Company recognizes revenue when it has satisfied its obligation to provide the agreed upon services to the customer. The determination of when performance obligations are satisfied, which may affect the timing of revenue recognition, requires the use of judgment.

The Company's contracts generally have a term of one year or less, consist of a single performance obligation, and the performance obligations generally reflect the individual services outlined in the contracts.

The Company's receipt of payment from customers generally occurs subsequent to the satisfaction of performance obligations or a short time thereafter. As such, the Company has not recognized any material contract assets (unbilled receivables) or contract liabilities (deferred revenues) and there is no significant financing component associated with the consideration due to the Company.

### Cash

Cash consists of demand and term deposits at various deposit taking institutions which can be withdrawn without restriction.

### **Securities Segregated Under Federal Regulations**

The Company is obligated by rule 15c3-3 of the Securities Exchange Act of 1934 ("SEA") to maintain and segregate cash and/or securities in a special reserve bank account for the benefit of customers. The amount included in securities segregated under federal regulations in the Statement of Financial Condition approximates fair value.

### **Collateralized Financing Agreements**

Securities purchased under agreements to resell and securities sold under agreements to repurchase are treated as collateralized financing transactions and are carried at the amounts at which the securities will be subsequently resold or reacquired plus accrued interest. Such transactions are collateralized by U.S. treasuries, government agencies and corporate bonds. The Company's exposure to credit risk associated with the non-performance of counterparties in fulfilling these contractual obligations can be directly impacted by market fluctuations, which may impair the counterparties' ability to satisfy their obligations. It is the Company's policy to obtain possession

# 2. Summary of Significant Accounting Policies (continued)

of collateral related to securities purchased under agreements to resell with market value in excess of the principal amount loaned. The market value of the securities to be repurchased or resold is valued daily and the Company may require counterparties to deposit additional collateral or return collateral pledged when appropriate.

Securities borrowed and securities loaned are collateralized financing arrangements that are recorded at the amount of cash collateral advanced plus accrued interest. Securities borrowed transactions require the Company to deposit cash or other collateral with the lender of the securities. Securities loaned transactions require the counterparties to deposit cash or other collateral with the Company as lender of the securities. The Company monitors the market value of securities borrowed and loaned on a daily basis, with additional collateral obtained or refunded as necessary. Counterparties are principally other brokers and dealers and financial institutions.

The Company applies the practical expedient based on collateral maintenance provisions in estimating the allowance for credit losses for collateralized financing agreements. The allowance for credit losses was not material for the period presented.

# Financial Instruments Owned and Financial Instruments Sold, but not yet Purchased, at Fair Value

Financial instruments owned and financial instruments sold, but not yet purchased, at fair value, arise as a result of the Company's trading activities as a dealer in various financial instruments. These instruments, as well as related revenues and expenses, are recorded on a trade date basis. The financial instruments are carried at fair value in the Statement of Financial Condition. See note 10 for additional information on valuation of financial instruments owned and financial instruments sold, but not yet purchased. Securities pledged as collateral are presented on the Statement of Financial Condition on a settlement date basis

### Receivables from and Payables to Customers, Brokers, Dealers and Clearing Organizations

Receivables from customers, brokers, dealers and clearing organizations consist primarily of securities not delivered by the Company to a purchaser by the settlement date (fails to deliver), and receivables from clearing brokers. Payables to customers, brokers, dealers, and clearing organizations primarily include amounts payable for securities not received by the Company from a seller by the settlement date (fails to receive). Brokers and dealers receivables and payables also include net receivables or net payables arising from unsettled trades, including the net mark to market gains or losses due from or due to others resulting from transactions in when issued and to be announced ("TBA") transactions. Due to their short-term nature, the amounts recognized for customers, brokers and dealers receivables and payables approximate fair value. See note 5 for additional information on receivables from and payables to customers, brokers, dealers and clearing organizations.

# 1. Summary of Significant Accounting Policies (continued)

# Receivables from and Payables to Affiliates and Loan from Affiliate

Loan from affiliate represents the amount drawn by the Company under its existing \$6.0 billion unsecured revolving line of credit agreement with TDH. Other receivables and payables from/to affiliates consist primarily of amounts receivable for securities not delivered by the Company to affiliates by the settlement date (fails to deliver) and amounts payable for securities not received by the Company from affiliates by the settlement date (fails to receive), fees receivable for providing brokerage services to affiliates and amounts due to TDH under tax transfer pricing agreements and to TDBG discussed under leasing activity below. See note 7 for additional information on related-party transactions.

### **Fixed Assets**

Fixed assets are stated at cost, less accumulated depreciation and amortization. Depreciation of furniture, fixtures and equipment is computed on a straight-line basis over estimated useful lives of five years. Depreciation of computer equipment and software is computed on a straight-line basis over estimated useful lives of three years. Amortization of leasehold improvements is determined on a straight-line basis over the lesser of the economic useful lives of the improvements, currently 15 years, or the terms of the leases. Maintenance and repairs, which do not extend the useful life of the respective assets, are charged to expense as incurred.

### **Leasing Activity**

The Company's lessee arrangements predominantly consist of operating leases of office space. The Company recognizes right-of-use ("ROU") assets and lease liabilities for arrangements that meet the definition of a lease on the commencement date. The ROU asset is initially measured as the lease liability, subject to certain adjustments. The lease liability is initially measured at the present value of the future lease payments over the remaining lease term and is discounted using the Company's incremental borrowing rate.

The lease term includes renewal and termination options that the Company is reasonably certain to exercise, and the lease liability is remeasured when there are adjustments to future lease payments, and changes in the Company's assumptions or strategies relating to the exercise of purchase, extension, or termination options.

Some of the Company's operating leases include variable lease payments which are periodic adjustments of payments based on changes in factors such as tax rates imposed by taxing authorities, lessor cost of insurance or cost of maintenance. Management made an accounting policy election not to separate lease and non-lease components of a contract that is or contains a lease for its real estate leases. As such, lease payments represent payments on both lease and non-lease components.

# 2. Summary of Significant Accounting Policies (continued)

All leases are recorded on the Statement of Financial Condition except leases with an initial term less than 12 months for which management made the short-term lease election. Operating lease ROU assets are recorded in other assets and operating lease liabilities are included in payable to affiliate.

# **Stock-Based Compensation**

The Company issues company-sponsored mutual fund awards ("RSU") and Company performance units ("EPU") awards to certain employees. Under the RSU plan, the participants are granted units equivalent to the Bank's common shares. During the vesting period, dividend equivalents accrue to the participants in the form of additional share units. The plan is managed, and the share price hedged, by the Bank. The accrued liability for these units is denominated in Canadian dollars and subject to foreign currency exchange risk, which is managed along with other offsetting foreign currency exchange risk of the firm such that the overall risk is not material. On the Statement of Financial Condition, the RSU awards and the EPU awards are reported in accrued expenses and other liabilities.

### Revenues from Shared Services Agreements, net

The Company is engaged in a number of formal shared services arrangements as a result of the specialized services primarily provided to and from affiliated entities. Arrangements are documented in accordance with international transfer pricing guidelines and are intended to ensure that the tax filings of affiliated entities within the consolidated bank group are prepared properly on a stand-alone basis. The transfer pricing arrangements are utilized to determine the appropriate taxable income for legal entities in differing jurisdictions.

### **Underwriting and Syndication Fees**

Underwriting fees include fees arising from securities offerings in which the Company acts or participates as an underwriter or agent, as well as management fees and sales concessions. The Company recognizes revenue when it has satisfied its obligation to provide the agreed upon services to the customer, which in the case of management fees is the offering date, for sales concessions it is the deal settlement date, and for underwriting fees it is at the time the underwriting is completed and the income is reasonably determinable and assured of collection. Private placement and syndication fees are recorded at the time the placement or syndication is completed.

### **Translation of Foreign Currencies**

Assets and liabilities denominated in foreign currencies are revalued at rates of exchange prevailing at the close of business at the balance sheet date,

# 2. Summary of Significant Accounting Policies (continued)

### **Employee Benefit Plans**

# Defined Benefit Plans

The costs of the pension and other post-retirement plans are determined on the basis of actuarial valuations. The Company measures the plan assets and benefit obligations at each fiscal year end. This process involves making certain estimates and assumptions, including the discount rate and the expected long-term rate of return on plan assets.

The fair value of plan assets is based on fair values generally representing observable market prices. The projected benefit obligation is determined based on the present value of projected benefit distributions at an assumed discount rate. The accumulated benefit obligation represents the actuarial present value of benefits attributed by the plan's benefit formula to employee service rendered prior to that date and based on current and past compensation levels.

The assumed discount rate, in management's judgment, reflects the rates at which benefits could be effectively settled. Such discount rate is used to measure the projected and accumulated benefit obligations and to calculate the service cost and interest cost. The assumed discount rate for each of the plans was selected in consultation with the independent actuaries, using a pension discount yield curve based on the characteristics of the plan benefit obligations.

The Company recognizes the changes in the net funded or unfunded plan assets as increases or decreases in other comprehensive income ("OCI"). All OCI included in the Company's financial statements relates to actuarial gains and losses on the Company's pension and post-retirement benefit plans.

The Company funds pension costs in the year accrued to the extent such costs do not exceed the deductibility limit under the Internal Revenue Code. The amount of contribution is based on the Company's proportionate share in the pension obligation. The Company funds other post-retirement benefits when incurred.

### Defined Contribution Plan

The Company's contribution to the defined contribution plan is predetermined by the terms of the plan, which outline how much is to be contributed for each member for each year. The contributions required to be made by the Company for any year are charged as an expense in that year.

# 2. Summary of Significant Accounting Policies (continued)

### **Income Taxes**

The Company provides for income taxes on all transactions that have been recognized in the financial statements in accordance with ASC 740, *Income Taxes*. Certain income and expense items are accounted for in different periods for income tax purposes than for financial reporting purposes. Deferred tax assets or liabilities are recognized for the estimated future tax effects attributable to temporary differences and carryforwards. A temporary difference is the difference between the tax basis of an asset or liability and its reported amount in the financial statements. Deferred tax assets and liabilities are determined at currently enacted income tax rates applicable to the period in which the deferred tax assets and liabilities are expected to be realized or settled.

Subsequent changes in the tax laws or rates require adjustment to these assets and liabilities. A deferred tax valuation allowance is established when in the judgment of management it is more likely than not that all or a portion of deferred tax assets will not be realized. The Company recognizes the financial statement effects of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination.

## 3. New Accounting Standards

#### Recently Adopted Accounting Standards:

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments—Credit Losses (Topic 326) that requires the Company to provide users of the financial statements with more information on expected credit losses on financial instruments held at each balance sheet date. The amendments replace the current incurred loss methodology with an expected loss methodology incorporating a broader range of information to support credit loss estimates, including consideration of forward-looking information and reasonable and supportable forecasts, subject to certain practical expedients allowable. This guidance was adopted on November 1, 2019, and was effective for the October 31, 2020 annual reporting period. The guidance did not have a material impact on the financial statements for the current reporting period. Additional information regarding the methodology for estimating credit losses for assets within the scope of the standard can be found in the relevant section of Note 2, Summary of Significant Accounting Policies.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash", which requires that a statement of cash flows explains the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The standard was

# 3. New Accounting Standards (continued)

adopted starting November 1, 2019 (for the 2020 fiscal year) and, the guidance did not have a material impact on the financial statements.

### Newly issued Accounting Standards Effective in Future Periods:

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes.* This ASU simplifies the accounting for income taxes by removing certain expectations. This ASU also improves consistent application and simplifies US GAAP by clarifying and amending existing guidance. The Company is still evaluating the impact of this guidance on the financial statements.

# 4. Financial Instruments Owned and Financial Instruments Sold, but Not Yet Purchased

Financial instruments owned and securities sold, but not yet purchased at October 31, 2021, consist of the following at fair value (in thousands):

	Owned			
U.S. government bonds	\$	4,148,632	\$ 4,573,068	
Mortgage-backed securities		3,663,989	-	
U.S. corporate bonds		278,370	28,018	
U.S. common shares		4,719	-	
Municipal bonds		133,860	-	
Total	\$	8,229,570	\$ 4,601,086	

Securities owned, pledged to creditors or clearing brokers, represent proprietary positions, which have been pledged as collateral to counterparties or to clearing brokers. Such collateral is pledged on terms that permit the counterparty or clearing broker to sell or re-pledge the securities to others, subject to certain limitations. As of October 31, 2021, the Company owned approximately \$.4 million of corporate bonds issued by the Bank, including accrued interest.

# 5. Receivable from and Payable to Customers, Brokers, Dealers, and Clearing Organizations

Amounts receivable from and payable to customers, brokers, dealers, and clearing organizations at October 31, 2021, consist of the following (in thousands):

	Receivable			<b>Payable</b>
Customer receivable/payable	\$	164,986	\$	23,970
Securities failed to deliver/receive - brokers & dealers		35,735		14,222
Receivable from/payable to clearing brokers		218,583		919,422
	\$	419,304	\$	957,614

The receivable from customers and clearing brokers arises primarily from securities transactions executed for clients or the proprietary trades of the Company that have not yet settled. The Company may be exposed to settlement risk associated with these transactions in the event that its clearing agents or clients are unable to satisfy their contracted obligations. These positions settled subsequent to year-end without material adverse effects on the financial statements.

# **6.** Collateralized Financing Transactions

The Company enters into securities repurchase and reverse repurchase agreements and securities borrowing and securities loaned transactions to meet counterparty needs, earn residual interest spreads, and obtain securities for settlement purposes. Under these transactions, the Company either receives or provides collateral, including U.S. Government and agency securities, corporate bonds, cash or other collateral. Under most agreements, the Company is permitted to sell or repledge securities received as collateral. At October 31, 2021, the fair value of securities received as collateral where the Company is permitted to sell or re-pledge the securities was \$29.4 billion, of which \$5.6 billion was received from affiliated companies. The fair value of securities received as collateral that had been sold or re-pledged was \$19.2 billion, of which \$4.8 billion was received from affiliated companies.

The Company has ownership of various financial securities, virtually all of which can be pledged to collateralize repurchase agreements. Pledged assets that can be sold or re-pledged by the secured party are disclosed parenthetically in financial instruments owned, at fair value, on the Statement of Financial Condition.

# **6.** Collateralized Financing Transactions (continued)

Offsetting of Collateralized Financing Transactions

Substantially all securities repurchase and reverse repurchase agreements and securities borrowed and securities loaned agreements are transacted under master repurchase agreements that give the

Company the right to liquidate securities held and offset receivablesand payables with the same

counterparty in the event of default by that counterparty. The Company offsets repurchase and reverse repurchase transactions with the same counterparty and securities borrowed and securities loaned agreements with the same counterparty on the statement of financial condition when the transactions have the same explicit maturity date and enforceable netting terms are included in the master repurchase agreement.he tables below present the gross balances, amounts offset, and market value of financial instruments received or pledged.

(amounts in \$ millions)						Assets -	Octo	ber 31, 202	1			
	Gro	Amounts Net Amounts Offset in Reported Statement of Statement Financial Financial ross Assets Condition Condition		eported in atement of Sinancial	Financial Instruments (Up to the Amount of the Related Receivable Balance)		Instruments (Up to the Amount of the Related Receivable		Cash collateral received		Net Asset	
Receivables under reverse repurchase agreements	\$	23,982	\$	(5,350)	\$	18,632	\$	(18,621)	\$	(11)	\$	-
Receivables under securities borrowed transactions		5,145		-		5,145		(5,104)		-		41
Total	\$	29,127	\$	(5,350)	\$	23,777	\$	(23,725)	\$	(11)	\$	41

# **6.** Collateralized Financing Transactions (continued)

(amounts in \$ millions)						Liabilities	- Oc	ctober 31, 2	021			
	Gross Liabilities		Amounts Offset in Statement of Financial Condition		Net Amounts Reported in Statement of Financial Condition		Financial Instruments (Up to the Amount of the Related Payable Balance)		Cash collateral paid		Net Liability	
Payables under repurchase agreements	\$	27,016	\$	(5,350)	\$	21,666	\$	(21,602)	\$	(64)	\$	-
Payables under securities loaned agreements		192		-		192		(190)		-		2
Total	\$	27,208	\$	(5,350)	\$	21,858	\$	(21,792)	\$	(64)	\$	2

The columns titled financial instruments represent the fair value of securities pledged and received under repurchase agreements or securities lending agreements. These amounts are not offset in the Statement of Financial Condition, but are shown as a reduction to the net amounts reported in the Statement of Financial Condition for the purpose of deriving a net asset or liability in the above table.

# **6.** Collateralized Financing Transactions (continued)

Payable under Repurchase Agreement and Securities Loaned Transactions Accounted for as Secured Borrowings

The tables below represent repurchase agreements and securities loaned by remaining term to maturity and class of collateral pledged as of October 31, 2021.

(Amounts in \$millions)									
	Overnight and continuous		30 days or less		After 30 through 90 days		After 90 days		Gross Contract Amount
Payables under repurchase agreements	\$	25,129	\$	1,564	\$	323	\$	-	\$ 27,016
Payables under securities loaned agreements		192							192
Total	\$	25,321	\$	1,564	\$	323	\$	-	\$ 27,208

Class of Collateral Pledged	Payable under repurchase agreements	Payable under securities loaned	Total
U.S. government and agencies U.S. corporate bonds	\$ 23,811 3,205	\$ 192 -	\$ 24,003 3,205
Total	\$ 27,016	\$ 192	\$ 27,208

### 7. Related-Party Transactions

The Company maintains demand deposit bank accounts with the Bank. At October 31, 2021, the balances in these bank accounts totaled approximately \$6.8 million, which is included in cash on the Statement of Financial Condition.

In the normal course of business, the Company executes securities transactions on behalf of the Bank and its affiliates. As of October 31, 2021, the Company has approximately \$2.9 billion in unsettled trades related to these trading activities, which are included in payable to customers, brokers, dealers, and clearing organizations on the Statement of Financial Condition.

# 7. Related-Party Transactions

The Company acts as an agent on behalf of the Bank and its subsidiaries and provides shared services in connection with proprietary trading activities and the distribution of certain financial instruments.

Receivable from and Payable to affiliates includes amounts receivable for securities not delivered by the Company to affiliates by the settlement date (fails to deliver) and amounts payable for securities not received by the Company from affiliates by the settlement date (fails to receive), respectively. Such amounts receivable and payable as of October 31, 2021 totaled \$9.8 million and \$150.2 million, respectively.

During the year ended October 31, 2021, the Company entered into certain repurchase and resale agreements with affiliates. At October 31, 2021, the aggregate fair value of such securities sold under agreements to repurchase and the securities purchased under agreements to resell was approximately \$5.6 billion and \$0.8 billion, respectively. The average maturity of these agreements is less than two weeks. Furthermore, the aggregate contract value of such securities sold under agreements to repurchase and securities purchased under agreements to resell, including accrued interest, was approximately \$5.6 billion and \$0.8 billion, respectively.

At October 31, 2021, the Company has booked net taxes payable to TDH in the amount \$37.6 million. See note 11 for additional information regarding the Company's relationship with TDH with regard to income taxes.

The Company has an existing \$6.0 billion unsecured revolving line of credit agreement with TDH, of which \$3.05 billion was drawn as of October 31, 2021. Loans drawn under the line of credit bear interest at the hourly effective federal funds rate.. See note 9 for further detail relating to the Company's subordinated loans from TDH.

Affiliates of the Company receive and provide support services from/to the Company under Service Level Agreements ("SLA's") that define the services to be provided to/by those affiliates and the basis upon which the Company will reimburse them or be reimbursed for expenses incurred in providing those services. These services cover a wide variety of operational and administrative functions, including Operations, Risk Management, Finance, Legal, Human Resources and other support functions.

As of October 31, 2021, the Company has a receivable from affiliates of \$68.8 million and a payable to affiliates of \$290.2 million representing lease liabilities of \$261.8 million (refer to Note 15 leasing activity) and \$38.4 million amounts owed and due under other SLA's not received or paid as of that date, which are included in Receivable from affiliates and Payable to affiliates, respectively. The Company also pays expenses on behalf of a related party.

# 8. Employee Benefits

The Bank has a noncontributory defined benefit pension plan (the "Pension Plan") which covers full-time employees of the Company and the Bank between the ages of 21 and 65. The cost of pension benefits for eligible employees, measured by length of service, compensation and other factors, is funded through a trust (the "Trust") established under the Pension Plan.

Funding of retirement costs for the Pension Plan complies with the minimum funding requirements specified by the Employee Retirement Income Security Act of 1974, as amended, and other statutory requirements.

The Bank also provides post-retirement medical, dental and life insurance (the "Post-retirement Plan"), which covers full-time employees of the Company and the Bank upon reaching normal retirement age.

The Company participates in the Pension Plan and the Post-retirement Plan (collectively the "Plans") with other Bank affiliates and amounts disclosed in this note is the Company's portion only unless otherwise disclosed. The following tables set forth the financial position of the Plans at October 31, 2021. Change in benefit obligations and reconciliation of funded status represent the obligations of the Company related to the Plans.

The change in plan assets represents assets of the Plans and are for the benefit of employees of the Company (in thousands):

				Post-	
	P	Ret	tirement		
	Ber	efit Plan	<b>Benefit Plan</b>		
Change in projected benefit obligation					
Projected benefit obligation at beginning of year	\$	55,279	\$	9,294	
Service cost		117		92	
Interest cost		1,707		268	
Actuarial gains (losses)		2,462		755	
Benefits/Expenses paid	<u> </u>	(1,502)		(332)	
Projected benefit obligation at end of year	\$	58,065	\$	10,077	

## 8. Employee Benefits (continued)

			Post-	
	]	Retirement		
Change in plan assets	Be	nefit Plan	<b>Benefit Plan</b>	
Fair value of plan assets at beginning of year	\$	54,365	\$ -	
Actual return on plan assets		6,763	-	
Employer contribution		-	-	
Benefits/Expenses paid		(1,544)	-	_
Fair value of plan assets at end of year	\$	59,584	\$ -	
			_	
Unfunded pension benefit plan liability	\$	-	_	

Pension Plan assets as of October 31, 2021 and the benefits paid during fiscal 2021 were allocated among the members of the Plan in proportion to their projected benefit obligation as of October 31, 2020. Actuarial gains and losses occurring in the current year are recognized as increases or decreases in other comprehensive income as they arise.

The assumptions used to calculate funded status as of October 31, 2021, are as follows:

	Weighted-Ave	rage Assumptions
	as of Octo	ober 31, 2021
	<b>Pension Benef</b>	it Post-retirement
	Plan	<b>Benefit Plan</b>
Discount rate	2.91%	2.91%

In determining the expected long-term rate of return on plan assets, the Company considers the current level of expected returns on risk-free investments (primarily government bonds), the historical level of risk premiums associated with other asset classes and the expectations of future

returns over a 20-year time horizon on each asset class. The expected return for each asset class is then weighted based on the plan's target asset allocation. Consideration is also given to expectations of value added by active management net of investment expenses.

The Pension Plan assets are held in a trust. Pension Plan fiduciaries set investment policies and strategies for the Pension Plan. Long-term strategic investment objectives include preserving the funded status of the Pension Plan and balancing risk and return. The Pension Plan fiduciaries oversee the investment allocation process, which includes selecting investment managers, setting long-term strategic targets and monitoring asset allocations.

# 8. Employee Benefits (continued)

Pension Plan assets within the Trust are for the entire Pension Plan and consist of the following (dollars in thousands):

	Fair Market			
	Value		Percentage	
Assets				
Cash equivalents	\$	211	0.35%	
Mutual fund		59,373	99.65	
Total	\$	59,584	100.00%	

Mutual funds are valued at the net asset value of shares held by the plan at year-end.

The strategic target of Pension Plan asset allocations for 2021 was as follows:

	Target Asset Allocation
Equity securities	15%
Debt securities	85%

The expected benefit payments of the Company are as follows (in thousands):

# Year Ending October 31:

2022	\$ 2,171
2023	2,334
2024	2,549
2025	2,772
2026	2,940
Next five years	16,608

# 8. Employee Benefits (continued)

Effective January 1, 2009, the Company made the decision to freeze the Pension Plan for highly compensated employees, as defined by the Internal Revenue Service, based on the employees' fiscal 2007 total compensation. Those employees considered non-highly compensated and who continue earning pension benefits as elected during fiscal 2006 retirement choice period will continue to accrue benefits under the Pension Plan with a minimum guaranteed per month payable as a life annuity. In place of the Pension Plan, the Company's defined contribution 401(k) was enhanced, with the benefits, rights and features of the 401(k) plan remaining substantially the same.

Effective January 1, 2020, the Company changed how certain non-pension benefit programs will be delivered to existing and future retirees. Post-65 retirees shifted from group insurance coverage to individual Medicare Supplement plans plus a TD subsidized Health Reimbursement account to cover premium costs and help subsidize existing retiree out of pocket costs. Pre-65 retirees shifted to a flat rate TD subsidy with the option to elect the same medical plans available to active employees. Retiree life insurance will not be available to anyone retiring after December 31, 2020. Also, TD will end subsidization of retiree health benefits for anyone retiring after December 31, 2024.

The defined contribution retirement plan (401(k) savings plan) of the Bank covers most of the employees of the Company and the Bank..

As discussed in note 2, the Company provides stock-based pay in the form of RSUs. As of October 31, 2021, the outstanding number of awards granted was 3.2 million shares and the outstanding liability was approximately \$163.8 million. The amount vested and paid during the year was approximately \$46.0 million. For the year ended October 31, 2021, compensation expense related to RSUs was approximately \$66.9 million.

# 9. Subordinated Borrowing

The Company owes TDH the following amounts pursuant to subordination agreements approved by FINRA:

-	Amount	Maturity	Rate
\$	35,000,000	09/30/23	1-month LIBOR + 1/8 of 1%
\$	250,000,000	05/31/23	1-month LIBOR + 1/8 of 1%
\$	500,000,000	05/31/23	1-month LIBOR + $1/8$ of $1%$

In addition, the Company has available a subordinated revolving line of credit for \$300 million from TDH that can be drawn upon at any time to add additional regulatory capital. At October 31, 2021, zero was drawn from that line of credit. The loans are subordinated to claims of general creditors and are included by the Company for purposes of computing net capital under the SEC's Uniform Net Capital Rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid. Accrued interest payable to TDH pursuant to subordinated agreements is included in accrued expenses and other liabilities on the Statement of Financial Condition and was immaterial as of October 31, 2021.

# 10. Fair Value Measurements

The following table presents at October 31, 2021 the level within the fair value hierarchy for each of the assets and liabilities measured at fair value on a recurring basis (in thousands):

Description	Total	Level 1	Level 2	Level 3
<b>Total Assets</b>				
Securities segregated under federal regulations	\$ 77,538	\$ - \$	77,538	\$ -
Financial instruments owned, at fair value				
U.S. government bonds Mortgage-backed securities U.S. corporate bonds U.S. common shares Municipal bonds	4,148,632 3,663,989 278,370 4,719 133,860 8,307,108	4,719 - 4,719 \$	4,148,632 3,663,989 278,370 - 133,860 8,302,389	- - - - - \$ -
Listed Futures Totals	\$ 8,307,749	\$ 5,360 \$	8,302,389	
Description	Total	Level 1	Level 2	Level 3
Liabilities				
Financial instruments sold, but not yet purchased, at fair value				
U.S. government bonds U.S. corporate bonds	\$ 4,573,068 28,018	\$ - \$ -	4,573,068 28,018	\$ -
	\$ 4,601,086	\$ - \$	4,601,086	\$ -
Listed Futures	930	930	-	
Totals	\$4,602,016	\$ 930 \$	4,601,086	\$ -

### 10. Fair Value Measurements (continued)

Other financial instruments are recorded by the Company at contract amounts, which approximate fair value and include cash (Level 1); receivables from and payables to broker, dealers and clearing organizations (Level 2); receivables from and payables to affiliates (Level 2); and collateralized financing agreements (Level 2). These financial instruments are considered to approximate their carrying amounts because they have limited counterparty credit risk, are short-term, or bear interest at market rates and, accordingly, are carried at amounts which are a reasonable estimate of fair value.

#### 11. Income Taxes

The Company, TDH, and its affiliates file a consolidated U.S. federal income tax return. Pursuant to a tax-sharing arrangement, TDH arranges for the payment of U.S. federal, state, and local income taxes on behalf of the entire consolidated group. The Company reimburses or receives payment on a current basis from TDH based upon its proportionate share of the group's U.S. federal, state, and local tax liability. The Company is treated as a disregarded entity for U.S. tax purposes, and files combined state and local income tax returns with TDH.

The Company recognizes the federal, state and local deferred taxes associated with various temporary differences arising from recognized assets and liabilities as well as direct income and expense transactions. The Company has gross deferred tax assets of \$157.2 million and gross deferred tax liabilities of \$56.9 million which results in a net deferred tax asset of \$100.3 million before valuation allowance ("VA"). These deferred taxes consist primarily of deferred compensation. The Company has recorded a VA of \$3.9 million related to a Foreign Tax Credit carry forward of \$3.9 million for which management believes it is more likely than not that the Company will not

realize this deferred tax asset. As a result, the net deferred tax asset is \$96.4 million, net of VA. The FTC carry forwards begin to expire in 2022.

### 11. Income Taxes (continued)

The significant components of the provision for incomes taxes for the year ended October 31, 2021, consist of the following (in thousands):

Current	
Federal	\$39,667
State and local	7,080
Foreign	814
Total current	\$47,561
Deferred	
Federal	\$(22,164)
State and local	(5,901)
Total deferred	\$(28,065)
Total	\$19,496

ASC 740-10 clarifies the accounting for income taxes by prescribing a "more likely than not" recognition threshold that a tax position is required to meet before being recognized in the financial statements. In addition, the guidance clarifies the measurement of uncertain tax positions and classification of interest and penalties and requires additional disclosures on tax reserves.

At October 31, 2021, the Company had approximately \$3.8 million of federal and, state and local related unrecognized tax benefits, of which \$3.0 million would affect the Company's effective tax rate if recognized.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in thousands):

Balance at beginning of year	\$ 2,511
Additions based on tax positions related to current year	920
Additions based on tax positions related to prior year	1,206
Decreases based on tax positions related to prior year	(55)
Decreases related to settlement	(772)
Decreases related to lapse of statute of limitation	(35)
Balance at end of year	\$ 3,775

The Company's policy is to recognize interest and/or penalties related to income tax matters in income tax expense. At October 31, 2021, the Company had accrued \$0.34 million for interest, net of tax effect.

### 11. Income Taxes (continued)

The Company operates in the U.S., Canada and other tax jurisdictions, and various years ranging from 2016-2020 remain subject to examination by tax authorities. The Company believes that it is reasonably possible that approximately \$0.07 million of its current unrecognized tax benefits may be recognized by the end of 2022 as a result of a lapse of the statute of limitations and court case settlements.

# 12. Regulatory Requirements

As a registered broker-dealer and member of FINRA, TDSU is subject to the Uniform Net Capital Rule (SEA Rule 15c3-1) and has elected to compute its net capital in accordance with the "Alternative Net Capital Requirement" of this rule. In accordance with such requirements, the Company must maintain net capital in excess of the greater of \$1,000,000 or 2% of aggregate debit items, as defined, which was \$3.7 million as of October 31, 2021.

At October 31, 2021, TDSU's net capital, as defined, was \$1,153.8 million, which exceeded the minimum requirement under SEA Rule 15c3-1 by \$1,150.1 million. The percentage of net capital to aggregate debit items was 626%.

In addition to SEA Rule 15c3-1, TDSU is subject to a minimum net capital requirement of \$150 million mandated by the Federal Reserve Bank of New York because of TDSU's status as a Primary Dealer. At October 31, 2021, TDSU's net capital, as defined, of \$1,153.8 million exceeded the minimum requirement by \$1,003.8 million.

As of October 31, 2021, U.S. Treasury securities with a market value of approximately \$77.5 million have been segregated in a special reserve bank account for the exclusive benefit of customers, in accordance with SEA Rule 15c3-3.

The Company has entered into appropriate proprietary accounts of broker-dealers ("PAB") agreements with its clearing firms, and the clearing firms have not given notice to the Company that they did not maintain adequate PAB reserves in order for the Company to classify its proprietary accounts held at the clearing firms as allowable assets in the Company's net capital computations.

#### 13. Derivative Instruments

The Company trades and takes proprietary positions in listed futures and options. The Company uses these instruments for trading, as well as for asset and liability management. The Company manages its trading positions by employing various risk mitigation strategies, including diversification of risk exposures. The Company manages the market risk associated with its trading activities on an individual product basis.

Credit risk with respect to derivative instruments arises from the potential failure of a counterparty to perform according to the terms of the contract. The Company's exposure to credit risk at any point in time is represented by the fair value of the derivative contracts reported as assets. The fair value of a derivative represents the amount at which the derivative could be exchanged in an orderly transaction between market participants.

As of October 31, 2021, the Company had the following futures contracts outstanding (dollars in thousands):

	Number of Outstan		Marke	et V	'alue
	Long	Short	Asset		Liability
Eurodollar	162	3,072	\$ 119	\$	240
Interest	2,413	3,448	522		690
Total	2,575	6,520	\$ 641	\$	930

Changes in the market value of these futures contracts are settled on a daily basis and recognized payable to customers, brokers, dealers and clearing organizations, in the Statement of Financial Condition.

### 14. Fixed Assets

Fixed Assets at October 31, 2021, consist of the following (in thousands):

	Gross Assets		Accumulated Depreciation and Amortization	Net Assets	
Property & equipment Leasehold improvements Capitalized software	\$	38,221 88,604 44,929	(10,430) (5,655) (29,052)	\$	27,791 82,949 15,877
Total	\$	171,754	(45,137)	\$	126,617

# 15. Leasing Activity

The Company leases office space from the Bank under non-cancelable operating leases that expire between 2024 and 2041, with provisions for renewal.

The information below provides a summary of the Company's leasing activities as a lessee at October 31, 2021 (in thousands).

ROU assets	\$ 214,061
Lease liabilities	\$ 261,807

ROU assets are included in Other assets and Lease liabilities are included in Accounts payable, accrued expenses and Payable to affiliate in the Statement of Financial Condition.

The following table presents the components of lease cost as of October 31, 2021 (in thousands). The Variable Lease Cost figure primarily consists of payments for common area maintenance and property taxes.

Lease Cost	<b>Total as of Oct 31, 2021</b>		
Operating Lease Cost	\$	19,230	
Variable Lease Cost		2,261	
Total Lease Cost	\$	21,491	

### 15. Leasing Activity (continued)

The following table provides the future lease payments under operating leases as of October 31, 2021 (in thousands).

2022	\$ 14,293
2023	17,911
2024	17,140
2025	15,213
2026	16,257
Thereafter	232,432
Total Lease Payments	\$ 313,247
Less: Interest	(51,439)
Present Value of Lease Liabilities	\$261,807

As of October 31, 2021, the weighted average remaining lease term is 18 years and the weighted average incremental borrowing rate is 2.2%.

### 16. Off-Balance Sheet Risk and Concentration of Credit Risk

In the normal course of business, the Company's activities involve execution, settlement and financing of various securities transactions for clients. These activities may expose the Company to risk in the event clients, other brokers and dealers, banks, depositories or clearing organizations are unable to fulfill their contractual obligations.

The Company enters into off-balance sheet transactions in relation to its proprietary trading activities to reduce its exposure to market risk. Transactions include the sale and purchase of exchange traded options and futures contracts and other agreements to exchange payments based on a gross contractual amount.

Contracts with off balance sheet exposure that meet the definition of a derivative are valued at fair value. The Company monitors its positions continuously to reduce the risk of future loss due to changes in the market value of its financial instruments or failure of counterparties to perform.

Transactions in futures contracts are conducted through regulated exchanges which have margin requirements, and are settled in cash on a daily basis for the net gain or loss, thereby minimizing credit risk.

### 16. Off-Balance Sheet Risk and Concentration of Credit Risk (continued)

The Company's financing activities require that it accept and pledge securities as collateral for secured financing, such as securities purchased under agreements to resell and securities sold under agreements to repurchase. The Company monitors the market value of such collateral held and the market value of securities receivable from others. It is the Company's policy to request and obtain additional collateral when exposure to loss exists.

In the event the counterparty is unable to meet its contractual obligation to return the securities, the Company may be exposed to the off-balance sheet risk of acquiring securities at prevailing market prices.

The Company conducts business with banks and other brokers and dealers located primarily in the New York metropolitan area and in Canada on behalf of its clients and for its own account. At October 31, 2021, approximately \$120 million of the balance shown as cash on the statement of financial position is held with a single counterparty.

Securities sold not yet purchased represent obligations to purchase specified securities at a contracted price. Accordingly, these transactions may result in unrecorded market risk, as the Company's obligation to purchase these securities in the market may exceed the amount recognized in the Statement of Financial Condition.

Each of the Company's clearing brokers extends credit to the Company, based upon both the market value and the profile of the securities which each of the clearing brokers holds in a custody arrangement for the Company.

### 17. Commitments and Contingencies

In the normal course of its business, the Company has been named a defendant in a number of lawsuits and other legal proceedings. After considering all relevant facts and the advice of counsel, management determines whether a provision for losses is deemed necessary as of the balance sheet date. Such loss contingencies did not have a material impact on the financial statements and are included in Accounts payable, accrued expenses and other liabilities in the Statement of Financial Condition.

#### 18. Guarantees

The Company is a member of a central counterparty clearing house ("CCP") and a customer of several organizations that clear and settle securities. In the normal course of business, certain activities of the Company involve the settlement of transactions with counterparties through these entities. These activities may expose the Company to risk in the event a counterparty is unable to fulfill its contractual obligation. Pursuant to the clearing and membership agreements, the Company has agreed to indemnify these entities for losses that they may sustain from the clients introduced by the Company. However, the transactions are collateralized by the underlying security, thereby reducing the associated risk to changes in the market value of the security through settlement date.

Associated with its CCP membership, the Company may be required to pay a proportionate share of the financial obligations of another member who may default on its obligations to the exchange or the clearinghouse. Under the terms of the membership agreement, the Company posts collateral in the form of cash or securities relating to this requirement. In general, the Company's guarantee obligations would arise only if the CCP had previously exhausted its resources.

At October 31, 2021, there were no amounts to be indemnified to these entities pursuant to these agreements, and the Company believes that any potential requirement to make payments under these agreements is remote.

### 19. Subsequent Events

The Company is required by accounting literature (ASC 855, Subsequent Events) to evaluate whether events occurring after the Statement of Financial Condition date but before the date the Statement of Financial Condition is available to be issued require accounting as of the balance sheet date or disclosure in the financial statements. The Company has evaluated all subsequent events through the date of issuance of the financial statements and determined that no such events have occurred.