

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

For Quarter Ended September 30, 2002

Commission file number 1-8966

SJW Corp.

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of
incorporation or organization)

77-0066628
(IRS Employer
Identification No.)

374 West Santa Clara Street, San Jose, CA
(Address of principal executive offices)

95196
(Zip Code)

408-279-7800

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Common shares outstanding as of November 12, 2002 and as of the date of this report are 3,045,147.

PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

SJW CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

(In thousands, except share and per share data)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	SEPTEMBER 30		SEPTEMBER 30	
	2002	2001	2002	2001
OPERATING REVENUE	\$46,153	44,182	\$112,567	104,791
OPERATING EXPENSES:				
Operation:				
Purchased water	12,868	11,625	29,174	26,593
Power	2,308	2,196	5,496	4,971
Pump taxes	6,691	7,165	15,405	16,145
Other operating expenses	6,603	5,474	18,821	16,777
Maintenance	1,836	1,830	5,811	5,218
Property taxes and other nonincome taxes	1,015	1,111	3,192	3,272
Depreciation and amortization	3,504	3,319	10,507	9,928
Income taxes	3,931	3,515	7,672	6,013
Total operating expenses	38,756	36,235	96,078	88,917
OPERATING INCOME	7,397	7,947	16,489	15,874
Other income	158	166	579	530
Dividend income	308	307	924	920
Interest expense and other	(2,087)	(2,025)	(6,476)	(6,081)
NET INCOME	\$ 5,776	6,395	\$11,516	11,243
Other comprehensive income (loss):				
Unrealized gain (loss) on investment	363	1,485	(242)	-
Income taxes related to other comprehensive income (loss)	(149)	(609)	99	-
Other comprehensive income (loss), net	214	876	(143)	-
COMPREHENSIVE INCOME	\$ 5,990	7,271	\$11,373	11,243
BASIC EARNINGS PER SHARE	\$ 1.90	2.10	\$ 3.78	3.69
COMPREHENSIVE INCOME PER SHARE	\$ 1.97	2.39	\$ 3.73	3.69
DIVIDENDS PER SHARE	\$ 0.69	0.65	\$ 2.07	1.92
WEIGHTED AVERAGE SHARE OUTSTANDING	3,045,147	3,045,147	3,045,147	3,045,147

See Accompanying Notes to Condensed Consolidated Financial Statements.

SJW CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(In thousands)

	SEPTEMBER 30	DECEMBER 31
ASSETS	2002	2001
UTILITY PLANT	\$539,447	\$507,227
Less accumulated depreciation and amortization	<u>159,675</u>	<u>149,721</u>
Net utility plant	379,772	357,506
NONUTILITY PROPERTY	11,940	11,666
Less accumulated depreciation	<u>1,533</u>	<u>1,357</u>
Net nonutility plant	10,407	10,309
CURRENT ASSETS:		
Cash and equivalents	638	5,021
Accounts receivable and accrued utility revenue	23,033	14,098
Prepaid expenses and other	<u>1,893</u>	<u>1,308</u>
Total current assets	25,564	20,427
OTHER ASSETS:		
Investment in California Water Service Group	28,082	28,324
Investment in joint venture	1,173	1,199
Unamortized debt issuance and reacquisition costs	3,535	3,658
Goodwill	1,744	1,744
Regulatory assets	5,642	5,567
Other	<u>3,572</u>	<u>2,283</u>
Total other assets	<u>43,748</u>	<u>42,775</u>
	<u><u>\$459,491</u></u>	<u><u>\$431,017</u></u>
CAPITALIZATION AND LIABILITIES		
CAPITALIZATION:		
Common stock	\$ 9,516	\$ 9,516
Additional paid-in capital	12,357	12,357
Retained earnings	127,628	122,415
Accumulated other comprehensive income	<u>4,922</u>	<u>5,066</u>
Shareholders' equity	154,423	149,354
Long-term debt	<u>110,000</u>	<u>110,000</u>
Total capitalization	264,423	259,354
CURRENT LIABILITIES:		
Line of credit	10,050	11,500
Accrued pump taxes and purchased water	6,713	3,091
Accounts payable	5,638	422
Accrued interest	2,124	3,136
Accrued taxes	4,574	1,182
Other current liabilities	<u>6,318</u>	<u>4,828</u>
Total current liabilities	35,417	24,159
DEFERRED INCOME TAXES AND CREDITS	27,026	26,706
ADVANCES FOR AND CONTRIBUTIONS IN		
AID OF CONSTRUCTION	125,253	114,519
OTHER NONCURRENT LIABILITIES	<u>7,372</u>	<u>6,279</u>
	<u><u>\$459,491</u></u>	<u><u>\$431,017</u></u>

See Accompanying Notes to Condensed Consolidated Financial Statements.

SJW CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(In thousands)

	NINE MONTHS ENDED	
	SEPTEMBER 30	
	2002	2001
OPERATING ACTIVITIES:		
Net income	\$11,516	\$11,243
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,507	9,928
Deferred income taxes and credits	320	2,040
Changes in operating assets and liabilities:		
Accounts receivable and accrued utility revenue	(8,935)	(8,582)
Prepaid expenses and other	(585)	(267)
Accounts payable and other current liabilities	6,706	2,336
Accrued pump taxes and purchased water	3,622	3,763
Accrued taxes	3,392	5,769
Accrued interest	(1,012)	(732)
Other changes, net	354	(470)
NET CASH PROVIDED BY OPERATING ACTIVITIES	25,885	25,028
INVESTING ACTIVITIES:		
Additions to utility plant	(33,299)	(39,701)
Additions to nonutility property	(335)	(249)
Cost to retire utility plant, net of salvage	(672)	(479)
Investment in affiliate	(8)	179
NET CASH USED IN INVESTING ACTIVITIES	(34,314)	(40,250)
FINANCING ACTIVITIES:		
Borrowings from line of credit, net of repayments	(1,450)	(11,200)
Dividends paid	(6,303)	(5,847)
Advances and contributions in aid of construction	12,987	14,794
Refunds of advances	(1,188)	(1,210)
Proceeds from issuance of long-term debt	-	20,000
NET CASH PROVIDED BY FINANCING ACTIVITIES	4,046	16,537
NET CHANGE IN CASH AND EQUIVALENTS	\$(4,383)	\$ 1,315
CASH AND EQUIVALENTS, BEGINNING OF PERIOD	5,021	783
CASH AND EQUIVALENTS, END OF PERIOD	\$ 638	\$ 2,098
Cash paid during period for:		
Interest	\$ 6,754	\$ 6,686
Income taxes	4,700	-

See Accompanying Notes to Condensed Consolidated Financial Statements.

SJW CORP. AND SUBSIDIARIES
Notes to Condensed Consolidated Financial Statements
September 30, 2002

Note 1. General

In the opinion of SJW Corp., the accompanying unaudited condensed consolidated financial statements contain all adjustments, consisting only of normal recurring adjustments, necessary for the fair presentation of the results for the interim periods.

The Notes to Consolidated Financial Statements in SJW Corp.'s 2001 Annual Report on Form 10-K should be read with the accompanying condensed consolidated financial statements.

Basic earnings per share and comprehensive income per share are calculated using income available to common shareholders and comprehensive income, respectively, divided by the weighted average number of shares outstanding during the year. SJW Corp. has no dilutive securities, and accordingly, diluted earnings per share are not shown.

SJW Corp. and its subsidiaries operate predominantly in one reportable business segment providing water utility services. Nonutility revenue, assets and net income do not have a material effect on the corporation's financial condition and results of operation.

Note 2. Long-Term Incentive Plan

At the 2002 Annual Meeting of Shareholders of SJW Corp. held on April 18, 2002, the shareholders approved the adoption of the Long-Term Incentive Plan (Incentive Plan) under which 300,000 shares of common stock will initially be reserved for issuance. The Incentive Plan will allow SJW Corp. to provide key employees, including officers, the opportunity to acquire a meaningful equity interest in the corporation as an incentive for them to remain employed by SJW Corp. and its subsidiaries. In no event may any one participant in the Incentive Plan receive awards under the Incentive Plan in any calendar year covering an aggregate of more than 100,000 shares of the common stock. Additionally, awards granted under the Incentive Plan may be conditioned upon the attainment of specified performance goals. The types of awards included in the Incentive Plan are stock options, dividend units, performance shares, rights to acquire restricted stock and stock bonuses. As of September 30, 2002, no award has been granted under the Incentive Plan.

Note 3. Goodwill

SJW Corp. adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 142 "Goodwill and Other Intangible Assets" regarding goodwill amortization effective January 1, 2002. Accordingly, the company no longer amortizes goodwill from business acquisitions. On a pro-forma basis, if the company had applied SFAS No. 142 during the corresponding six

months period a year ago, amortization of goodwill and other intangible assets would be as follows:

<u>Dollars in thousands</u>	<u>Nine months ended September 30, 2002</u>	<u>Nine months ended September 30, 2001</u>
Reported net income	\$11,516	\$11,243
Add: Goodwill amortization, net of tax	<u>-</u>	<u>42</u>
Adjusted net income	<u>\$11,516</u>	<u>\$11,285</u>
Basic earnings per share, as reported	\$3.78	\$3.69
Basic earnings per share, adjusted	\$3.78	\$3.71

Note 4. Impact of Recent Accounting Pronouncements

In August 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 143, "Accounting for Asset Retirement Obligations", which applies to legal obligations that are associated with the retirement of long-lived assets and the associated asset retirement costs. The statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. SJW Corp. does not anticipate that the adoption of SFAS No. 143 will have a material effect on SJW Corp.'s financial condition and results of operations.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets". This statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets and superceded SFAS No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed Of". SJW Corp. adopted SFAS No. 144 beginning January 1, 2002. The adoption of SFAS No. 144 did not have a material impact on SJW Corp.'s financial condition and results of operations.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections". Among other provisions, SFAS No. 145 rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt". Accordingly, gains or losses from extinguishment of debt shall not be reported as extraordinary items unless the extinguishment qualifies as an extraordinary item under the criteria of APB No. 30. Gains or losses from extinguishment of debt that do not meet the criteria of APB No. 30 should be reclassified to income from continuing operations in all prior periods presented. SFAS No. 145 is effective for fiscal years beginning after May 15, 2002. SJW Corp. does not anticipate that the adoption of SFAS No. 145 will have a material effect on SJW Corp.'s financial condition and results of operations.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities". The standard requires companies to recognize costs associated with exit or disposal activities when they are incurred, rather than at the date of a commitment to an exit or disposal plan. Examples of costs covered by the standard include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operations, a plant closing, or other exit or disposal activities. The provisions of this statement

are effective for exit and disposal activities that are initiated by a company after December 31, 2002. SJW Corp. does not anticipate that the adoption of SFAS No. 146 will have a material effect on SJW Corp.'s financial condition and results of operations.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains forward-looking statements within the meaning of the federal securities laws relating to future events and financial performance of SJW Corp. and its subsidiaries. Such forward-looking statements are identified by words including “expect”, “estimate”, “anticipate” and similar expressions. SJW Corp.'s actual results could differ materially from those discussed in such forward-looking statements.

General:

SJW Corp. was incorporated in California on February 8, 1985. SJW Corp. is a holding company with three subsidiaries.

San Jose Water Company, a wholly owned subsidiary, with headquarters at 374 West Santa Clara Street, San Jose, California 95196, was originally incorporated under the laws of the State of California in 1866. The company was later reorganized and reincorporated as the San Jose Water Works. San Jose Water Works was reincorporated in 1985 as San Jose Water Company, with SJW Corp. as the parent holding company. San Jose Water Company is a public utility in the business of providing water service to a population of approximately 1,000,000 people in an area comprising about 138 square miles in the metropolitan San Jose area. San Jose Water Company's web site can be accessed via the Internet at <http://www.sjwater.com>.

The principal business of San Jose Water Company consists of the production, purchase, storage, purification, distribution and retail sale of water. San Jose Water Company provides water service to customers in portions of the cities of Cupertino and San Jose and in the cities of Campbell, Monte Sereno, Saratoga and the Town of Los Gatos, and adjacent unincorporated territory, all in the County of Santa Clara in the State of California. It distributes water to customers in accordance with accepted water utility methods, which include pumping from storage and gravity feed from high elevation reservoirs.

SJW Land Company, a wholly owned subsidiary, was incorporated in 1985. SJW Land Company owns and operates parking facilities adjacent to the company's headquarters and the San Jose Compaq Center. SJW Land Company also owns commercial buildings and other undeveloped land in the San Jose Metropolitan area, and a 70% limited partnership interest in 444 West Santa Clara Street, L.P.

Crystal Choice Water Service LLC, a 75% owned limited liability subsidiary formed in January 2001, engages in the sale and rental of water conditioning and purification equipment.

SJW Corp. also owns 1,099,952 shares of California Water Service Group.

Critical Accounting Policies:

SJW Corp. has identified accounting policies below as the policies critical to the business operations and the understanding of the results of operations. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and revenues and expenses. SJW Corp. bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. The impact and any associated risks related to these policies on our business operations is discussed throughout Management's Discussion and Analysis of Financial Condition and Results of Operations where such policies affect our reported and expected financial results. Our critical accounting policies are as follows:

Recognition of balancing account

The California Public Utilities Commission (CPUC) establishes a balancing account mechanism within its regulatory regime. A separate balancing account must be maintained for each offset expense item (e.g. purchased water, purchased power and pump tax). The purpose of a balancing account is to track the under-collection or over-collection associated with expense changes and the revenue authorized by the CPUC to offset those expense changes. Since balances are being tracked and have to be approved by the CPUC before they can be incorporated into rates, San Jose Water Company has not recognized the balancing account in its consolidated financial statements. Had the balancing account under-collection been recognized in San Jose Water Company's financial statements, San Jose Water Company's earnings would be increased by the amount of balancing account revenue under-collected. At September 30, 2002, the balancing account had a net under-collected balance of \$562,000.

Accrued unbilled revenue

San Jose Water Company reads its customer's meters on a bi-monthly basis and records its revenue based on its meter reading results. Revenues from the meter reading date to the end of the accounting period are estimated based on historical usage patterns, production records and the effective tariff rates. The estimate of the unbilled revenue is a management estimate utilizing certain sets of assumptions and conditions which include the number of days between meter reads for each billing cycle, the customers' consumption changes, and the company's experiences in unaccounted-for water. Actual results could differ from those estimates, which would result in operating revenue being adjusted in the period that the revision to our estimates is determined.

Recognition of regulatory assets and liabilities

Generally accepted accounting principles for water utilities include the recognition of regulatory assets and liabilities as permitted by SFAS No. 71, "Accounting for the Effects of Certain Types of Regulation". In accordance with SFAS No. 71, San Jose Water Company records deferred costs and credits on the balance sheet as regulatory assets and liabilities when it is probable that these costs and credits will be recovered in the ratemaking process in a period different from

when the costs and credits were incurred. Accounting for such costs and credits is based on management's judgment that it is probable that these costs will be recoverable in the future revenue of the company through the ratemaking process. The regulatory assets and liabilities recorded by San Jose Water Company primarily relate to the recognition of deferred income taxes for ratemaking versus tax accounting purposes. The disallowance of any asset in future ratemaking purposes, including the deferred regulatory assets, would require San Jose Water Company to immediately recognize the impact of the costs for financial reporting purposes.

Liquidity and Capital Resources:

The water utility business is highly seasonal in nature. Customer consumption demand during summer months could significantly exceed that of winter months. Operating revenue, accounts receivable and unbilled revenue increase as customer consumption increases. The higher accounts receivable balance as of September 30, 2002 in comparison to December 31, 2001 was due to the seasonal increase of revenue during summer months. Historically, San Jose Water Company's write-offs for uncollectible accounts represent less than 1% of its total revenue. Management believes it can continue to collect its accounts receivable balances at its historical collection rate.

Accounts payable and current liabilities increase during the summer months due to increased water production volume to meet higher customer demand and timing of payment of certain expenses. Please refer to "Sources of Capital" for further discussion.

Starting in 1997, San Jose Water Company began a four-phased Infrastructure Study establishing a systematic approach to replace its utility facilities. Phase IV was completed in July of 2002. Phase I and II of the Infrastructure Study analyzed the company's pipes and mains. Phase III and IV examined all other utility facilities. The Infrastructure Study will be used as a guide for future capital improvement programs, and serve as the master plan for the company's replacement program for the next 20 years.

San Jose Water Company's capital expenditures are incurred in connection with normal upgrading and expansion of existing facilities and to comply with environmental regulations. San Jose Water Company expects to incur approximately \$140,000,000, exclusive of customer contributions and advances, in capital expenditures over the next five years. The company's actual capital expenditures may vary from its projections due to changes in the expected demand for services, weather patterns, actions by governmental agencies and general economic conditions. Total additions to utility plant normally exceed company-financed additions by several million dollars because certain new facilities are constructed using advances from developers and contributions in aid of construction.

A substantial portion of San Jose Water Company's distribution system was constructed during the period from 1945 to 1980. Expenditure levels for renewal and modernization of this part of the system will grow at an increasing rate as these components reach the end of their useful lives. In most cases, replacement cost will significantly exceed the original installation cost of the retired assets due to increases in the costs of goods and services.

As of September 30, 2002, SJW Corp. has invested \$287,000 in Crystal Choice Water Service LLC for its 75% share of capital investment. The capital is invested primarily in rental equipment used by the LLC in its rental operation.

Sources of Capital:

San Jose Water Company's ability to finance future construction programs and sustain dividend payments depends on its ability to attract external financing and maintain or increase internally generated funds. The level of future earnings and the related cash flow from operations is dependent, in large part, upon the timing and outcome of regulatory proceedings.

San Jose Water Company has outstanding \$110,000,000 of unsecured senior notes as of September 30, 2002. The senior note agreements of San Jose Water Company generally have terms and conditions that restrict the company from issuing additional funded debt if (1) the funded debt would exceed 66-2/3% of total capitalization, and (2) net income available for interest charges for the trailing twelve calendar month period would be less than 175% of interest charges.

San Jose Water Company's financing activity is designed to achieve a capital structure consistent with regulatory guidelines of approximately 50% debt and 50% equity. As of September 30, 2002, San Jose Water Company's funded debt was 46.5% of total capitalization and the net income for preceding twelve months was 437% of interest charges.

SJW Corp. and its subsidiaries have unsecured lines of credit available allowing aggregate short-term borrowings of up to \$30,000,000 at rates that approximate the bank's prime or reference rate. At September 30, 2002, SJW Corp. and its subsidiaries had available unused short-term bank lines of credit of \$19,950,000. Cost of borrowing averaged 4.10% for the first nine months of 2002.

Results of Operations:

Overview

SJW Corp.'s consolidated net income for the third quarter of 2002 was \$5,776,000, a decrease of \$619,000 or 10% from \$6,395,000 in the third quarter of 2001. Nine months earnings was \$11,516,000, an increase of \$273,000 or 2% from \$11,243,000 for the same period in 2001.

Operating Revenue

Consolidated Operating Revenue (in thousands)	Three months ended September 30		Nine months ended September 30	
	2002	2001	2002	2001
San Jose Water Company	\$45,660	\$43,778	\$110,720	\$103,365
SJW Land Company	308	333	1,328	1,273
Crystal Choice Water Service	185	71	519	153
	<u>\$46,153</u>	<u>\$44,182</u>	<u>\$112,567</u>	<u>\$104,791</u>

Quarterly operating revenue was \$46,153,000, or 4% increase over the \$44,182,000 for the same quarter in 2001 due to two rate increases in the period from January through July 2002. The change in consolidated operating revenue from the same period in 2001 was due to the following factors:

Consolidated Operating Revenue (in thousands)	Three months ended September 30, 2002 vs 2001		Nine months ended September 30, 2002 vs 2001	
	Increase/(decrease)		Increase/(decrease)	
Utility:				
Consumption changes	\$ 192	-	\$ (842)	(1%)
New customers increase	71	-	71	-
Rate increases	1,619	4%	8,126	8%
Parking and rental	(25)	-	55	-
Crystal Choice Water Service	114	-	366	-
	<u>\$1,971</u>	<u>4%</u>	<u>\$7,776</u>	<u>7%</u>

Operating Expenses

Consolidated Operating Expense Excluding Income Taxes (in thousands)	Three months ended September 30		Nine months ended September 30	
	2002	2001	2002	2001
San Jose Water Company	\$34,209	\$32,248	\$86,654	\$80,440
SJW Land Company	147	156	501	455
Crystal Choice Water Service	231	152	775	539
SJW Corp.	238	164	476	1,470
	<u>\$34,825</u>	<u>\$32,720</u>	<u>\$88,406</u>	<u>\$82,904</u>

The change in consolidated operating expense, excluding income taxes, from the same period in 2001 was due to the following:

Consolidated Operating Expense Excluding Income Taxes (in thousands)	Three months ended September 30 2002 vs 2001 Increase/(decrease)		Six months ended September 30 2002 vs 2001 Increase/(decrease)	
Production costs:				
Increased surface water supply	\$ (258)	-	\$ (91)	-
Increase (decrease) in usage and new customers	473	1%	(422)	-
Pump tax and purchased water price increase	352	1%	1,844	2%
Energy price increase	314	1%	1,035	1%
Total production costs	881	3%	2,366	3%
Other operating expense	1,129	3%	2,044	2%
Maintenance	6	-	593	1%
Property taxes and other nonincome taxes	(96)	-	(80)	-
Depreciation and amortization	185	-	579	1%
	\$2,105	6%	\$5,502	7%

For the three months ended September 30, 2002, the increase in production costs was primarily due to an increase in Santa Clara Valley Water District (SCVWD) water production rates (pump tax and purchased water) in July 2002, energy costs increase and a slightly higher customer demand. For the nine months ended September 30, 2002, the increase in production costs was primarily due to similar reasons as explained above. Water production, however, was slightly below the nine months reporting period in 2001, but was consistent with changes in customer consumption. Additional energy costs were also incurred due to the scheduled maintenance of a SCVWD treatment plant, altering the company's distribution mix and optimal pumping pattern for 2002.

San Jose Water Company's water supply is obtained from wells, surface run-off and diversion and by purchases from the SCVWD. Surface water supply is the least expensive source of water and the availability of a slightly higher surface water supply reduced water production costs in the third quarter of 2002.

The change in San Jose Water Company's source of supply mix was as follows:

	Three months ended 2002 vs 2001		Nine months ended 2002 vs 2001	
	Increase/(decrease)		Increase/(decrease)	
	(Million gallons)			
Purchased water	986	6%	1,033	2%
Ground water	(657)	(4%)	(1,494)	(3%)
Surface water	196	1%	46	-
Reclaimed water	22	-	7	-
	547	3%	(408)	(1%)

The changes in the source of supply mix were consistent with the changes in the water production costs.

The increase in other operating expenses, excluding income taxes and production costs for the third quarter of 2002 in comparison to the third quarter of 2001, was due to increases in pension cost accruals as a result of a decline in market value of retirement trust assets, depreciation expense on added utility plant, additional professional fees, higher liability insurance, increase in medical and workers' compensation insurance costs and an increase in salaries and wages in accordance with bargaining unit wage escalation and additional new hires after the termination of the proposed merger of SJW Corp. with American Water Works Company, Inc. (American Water) on March 1, 2001.

Operating expense increased for the nine months ended September 30, 2002 in comparison to the same period, for the similar reasons explained above. However, the operating expense increase was partially offset by approximately \$900,000 of administration and compensation costs incurred, in the first quarter of 2001, in conjunction with the above-mentioned merger effort.

Income tax expense increased \$416,000, or 12%, in comparison to the third quarter of 2001 due to higher earnings in 2002 and the tax benefits associated with certain merger related expenses in 2001. The effective income tax rates for the third quarter of 2002 and 2001 approximated 40% and 35%, respectively.

Interest expense increased \$62,000, or 3%, due to issuance of Series F senior notes in September 2001, partially offset by lower short term borrowing in the quarter ended September 30, 2002.

Since the water business is highly seasonal in nature, a comparison of the revenue and expense of the current quarter with the immediately preceding quarter would not be meaningful. Average usage per metered customer for the third quarter increased slightly while average usage per metered customer for the nine months of 2002 decreased 1% from the same period in 2001.

The change in other comprehensive income was primarily due to the changes in market value of investment in California Water Service Group. Other comprehensive income was \$214,000 for the three months ended September 30, 2002. However, there was an other comprehensive loss for the nine months ended September 30, 2002 of \$143,000.

Factors That May Affect Future Results

Medical insurance cost increased 15% in 2002. In 2002, pension accruals increased \$1,270,000 on an annual basis primarily due to the decline in valuation of the retirement plan portfolio in 2001. Market conditions, not changes in operating risk or loss experience, were the sole reason for the average liability insurance cost increase of 49% in 2002 after adjustments in self-insured retentions. Medical, liability and pension expenses are expected to continue to have similar increases in 2003.

To the extent that San Jose Water Company has to pump water during peak periods to satisfy customer demand when imported water is not available, higher energy costs will be incurred. Currently, the CPUC has no established procedure for water utilities to recover the additional

costs incurred due to such unanticipated changes in water supply mix. There can be no assurance that such costs will be recovered in full or in part.

On October 8, 2002, SJW Land Company, a wholly owned subsidiary of SJW Corp., entered into an agreement with the Santa Clara Valley Water District (SCVWD) whereby SJW Land Company will sell to the SCVWD the San Tomas station, a nonutility property, at a contract price of \$5,400,000. The contract calls for a closing date of October 31, 2002 with two sixty-day extensions, which expire in February of 2003. When executed, the sale of the nonutility property will have a positive financial impact on SJW Corp.'s earnings.

In January, 2002 SJW Land Company entered into an Agreement for Possession and Use with Valley Transportation Agency (VTA) whereby SJW Land Company has granted VTA an irrevocable right to possession and use of 1.23 acres of the Company's parking lot property for the development of a light rail station. VTA has adopted a resolution authorizing a condemnation proceeding to acquire the land and has deposited \$3.7 million in an escrow account as fair market compensation. SJW Land Company waived the right to challenge VTA's possession and use in any subsequent eminent domain proceeding but reserved the right to assert, and has disputed the fair market value placed on the land. According to the terms of the Agreement, if a settlement is not reached within three months of the execution of the Agreement, VTA can file an eminent domain complaint to acquire title to the parking lot property. VTA has not filed a complaint and SJW Land Company continues to negotiate in good faith with VTA over the fair market value. This transaction will be booked and is expected to result in an increase to net income, if and when the compensation issue is settled or a final court order is rendered.

Water Supply & Energy Resources

Groundwater in 2002 remained comparable to the 30-year normal level. On November 7, 2002, the SCVWD's ten reservoirs were 29.2% full with 49,490 acre-feet of water in storage. The rainfall in the winter of 2002 was slightly below average. San Jose Water Company believes that its various sources of water supply are sufficient to meet customer demand for the remainder of the year. Surface water is a less costly source of water and its availability significantly impacts the results of operations.

The pumps and motors at San Jose Water Company's groundwater production facilities are propelled by electrical power. Over the last few years, San Jose Water Company has installed standby power generators at eighteen of its strategic water production sites. In addition, the commercial office and operations control centers are equipped with standby generators that allow critical distribution and customer service operations to continue during a power outage. The SCVWD informed San Jose Water Company that its filter plants, which deliver imported water to the San Jose Water Company, are also equipped with standby generators. In the event of a power outage, San Jose Water Company believes it will be able to prevent an interruption of service to customers for a limited period by pumping water with its standby generators and by using the imported water from SCVWD.

San Jose Water Company withdrew from its energy provider's real-time pricing (RTP) program effective May, 2002. Benefits associated with pricing electricity on an hourly basis under the

RTP experimental schedule were no longer available in the energy shortage environment in California. Utilizing its computer system, San Jose Water Company continues to pump efficiently during on-peak, partial-peak and off-peak hours under conventional time of use schedules. However, with the loss of the once less expensive RTP pricing schedule and the change in pumping mix due to the scheduled maintenance of the SCVWD treatment plant, San Jose Water Company faces uncertainty in containing its energy costs.

Security Issues

San Jose Water Company has begun the implementation of a comprehensive security upgrade program for production and storage facilities, pump stations and company buildings. San Jose Water Company also coordinates security and planning information with SCVWD and various governmental and law enforcement agencies.

San Jose Water Company is in the process of conducting a system-wide vulnerability assessment in compliance with federal regulations imposed on all water utilities. This assessment is required to be completed by March 31, 2003. San Jose Water Company has also actively participated in the security vulnerability assessment training offered by the American Water Works Association Research Foundation and the Environmental Protection Agency.

The federal government provides grants to private and public water utility systems for conducting the vulnerability assessment. San Jose Water Company will actively participate in the process to obtain reimbursement of the associated costs in conducting the study.

Regulatory Affairs

Almost all the operating revenue of San Jose Water Company results from the sale of water at rates authorized by the CPUC. The CPUC sets rates that are intended to provide revenue sufficient to recover operating expenses and produce a reasonable return on common equity. The company's most recent rate decision, approved in April 2001, authorized a return on common equity in 2001, 2002 and 2003 of 9.95%. This is within the range of recent rates of return authorized by the CPUC for water utilities. San Jose Water Company received a 3% step rate increase on January 1, 2002, and a 1% rate increase on July 1, 2002 to offset increases charged to the company by SCVWD for purchased water and pump tax that became effective July 1, 2002.

Pursuant to Section 792.5 of the California Public Utilities Code, a balancing account is to be kept for all expense items for which revenue offsets have been authorized. A separate balancing account must be maintained for each offset expense item (i.e., purchased water, purchased power and pump tax). The purpose of a balancing account is to track the under-collection or over-collection associated with expense changes and the revenue authorized by the CPUC to offset those expense changes. At September 30, 2002, the balancing account had a net under-collected balance of \$562,000, of which \$373,000 was accrued prior to November 29, 2001.

On November 29, 2001, the CPUC issued Resolution W-4294 (Resolution) implementing significant changes in the long-established offset rate increase and balancing account procedures of water utilities, which could have a significant impact on the risk profile of the industry.

Specifically, the Resolution provides that (1) the CPUC will open an Order Instituting Rulemaking (OIR) to evaluate existing balancing account and offset rate practices and policies, (2) all water companies with existing balancing accounts shall, effective as of the date of the Resolution, suspend such balancing accounts pending the outcome of the OIR, and (3) water utilities can request future offset rate increases provided they pass a pro-forma summary of earnings test.

On August 29, 2002, the CPUC issued a draft OIR decision proposing revisions to the procedures for recovery of balancing account balances existing prior to November 29, 2001. Pursuant to the draft decision, utilities may recover the balancing account balances accrued prior to November 29, 2001 if a utility is within its rate case cycle and is not over earning as measured on a pro-forma basis. However, if the utility is over earning, the utility's recovery of the balancing account balances will be reduced by the amount of the over earning. At this time, it is unclear how the CPUC would implement these requirements and whether San Jose Water Company's ability to recover all of the balancing account balance of \$373,000 accrued prior to November 29, 2001 will be impacted. The draft decision has yet to be scheduled for CPUC consideration. Furthermore, it is uncertain how any future CPUC regulation dealing with balancing account balances accrued after November 29, 2001 (\$189,000) will affect San Jose Water Company's ability to collect the balancing account under-collection and to receive future offset rate relief.

On September 30, 2002 Governor Davis signed the interim rate bill (AB 2838), sponsored by the California water utility industry, into law. The bill allows for the implementation of interim water rates in general rate cases when the CPUC fails to establish new rates in accordance with the established rate case schedule. The interim rates would be based on a water company's existing rates increased for the amount of inflation since the last approved rate adjustment. The bill also allows for a revenue true-up from the time of the implementation of the interim rates to the time of the CPUC's ultimate decision in the rate case. In principal, this mechanism is designed to eliminate the adverse financial impact on water utilities caused by regulatory delays in general rate cases. The bill goes into effect on January 1, 2003.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

SJW Corp. is subject to market risks in the normal course of business, including changes in interest rates and equity prices. The exposure to changes in interest rates is a result of financings through the issuance of fixed-rate, long-term debt and short-term funds obtained through the variable rate line of credit. SJW Corp. also owns 1,099,952 shares of California Water Service Group and is exposed to the risk of changes in equity prices.

The Corporation has no derivative financial instruments, financial instruments with significant off-balance sheet risks, or financial instruments with concentrations of credit risk. There is no material sensitivity to change in market rates and prices.

Item 4. CONTROLS AND PROCEDURES

- (a) Evaluation of disclosure controls and procedures. Based on their evaluation as of September 30, 2002 which is within 90 days of the filing date of this report, SJW Corp.'s Chief Executive Officer and Chief Financial Officer have concluded that SJW Corp.'s disclosure controls and procedures (as defined in Rules 13a-14(c) and 15d-14(c) under the Securities Exchange Act of 1934 "Exchange Act")) are effective to ensure that information required to be disclosed by SJW Corp. in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.
- (b) Changes in internal controls. There have been no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to September 30, 2002, including any corrective actions with regard to significant deficiencies and material weaknesses.

PART II. OTHER INFORMATION

Item 5. OTHER INFORMATION

On October 24, 2002, the Board of Directors declared the regular quarterly dividend of \$.69 per common share. The dividend will be paid December 1, 2002 to shareholders of record as of the close of business on November 5, 2002.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits required to be filed by Item 601 of Regulation S-K.

See Exhibit Index located immediately following the Certifications of this document which is incorporated herein by reference as required to be filed by Item 601 of Regulation S-K for the quarter ended September 30, 2002.

- (b) Reports on Form 8-K.

No reports on Form 8-K have been filed during the quarter ended September 30, 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SJW Corp.

Date: November 13, 2002

By /s/ Angela Yip

Angela Yip

Chief Financial Officer and Treasurer

Date: November 13, 2002

By /s/ W. Richard Roth

W. Richard Roth

President and Chief Executive Officer

CERTIFICATION

I, W. Richard Roth, President and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of SJW Corp. (the “registrant”);
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant’s other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant’s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the “Evaluation Date”); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant’s other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant’s auditors and the audit committee of registrant’s board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant’s ability to record, process, summarize and report financial data and have identified for the registrant’s auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal controls; and
6. The registrant’s other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

/s/ W. RICHARD ROTH
President and Chief Executive Officer

CERTIFICATION

I, Angela Yip, Chief Financial Officer and Treasurer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of SJW Corp. (the “registrant”);
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant’s other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant’s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the “Evaluation Date”); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant’s other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant’s auditors and the audit committee of registrant’s board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant’s ability to record, process, summarize and report financial data and have identified for the registrant’s auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal controls; and
6. The registrant’s other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

/s/ ANGELA YIP

Chief Financial Officer and Treasurer

EXHIBIT INDEX

Sequentially Numbered Copy	Description	Located in Exhibit No.
99.1	Certification by President and Chief Executive Officer.	22
99.2	Certification by Chief Financial Officer and Treasurer.	23

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of SJW Corp. (the “Company”) on Form 10-Q for the quarterly period ended September 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, W. Richard Roth, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ W. Richard Roth
W. RICHARD ROTH
President and Chief Executive Officer
November 13, 2002

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of SJW, Corp. (the “Company”) on Form 10-Q for the quarterly period ended September 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Angela Yip, Chief Financial Officer and Treasurer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Angela Yip
ANGELA YIP
Chief Financial Officer and Treasurer
November 13, 2002