

The Baylor Scott & White Charles A Sammons Cancer Center  
Dallas, Texas



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# Investor Presentation

March 2024

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Examples of forward-looking statements include, among other things, (i) statements regarding timing, outcomes and other details relating to current, pending or contemplated acquisitions, dispositions, transitions, developments, redevelopments, densifications, joint venture transactions, leasing activity and commitments, capital recycling plans, financing activities, or other transactions; (ii) development and densification opportunities; (iii) outlooks related to outpatient medical, lab, and CCRCs; and (iv) potential capital sources and uses. You should not place undue reliance on these forward-looking statements. Pending acquisitions, dispositions, joint venture transactions, leasing activity, and financing activity, including those that are subject to binding agreements, remain subject to closing conditions and may not be completed within the anticipated timeframes or at all. Forward-looking statements reflect our current expectations and views about future events and are subject to risks and uncertainties that could significantly affect our future financial condition and results of operations. While forward-looking statements reflect our good faith belief and assumptions we believe to be reasonable based upon current information, we can give no assurance that our expectations or forecasts will be attained. Further, we cannot guarantee the accuracy of any such forward-looking statement contained in this presentation, and such forward-looking statements are subject to known and unknown risks and uncertainties that are difficult to predict. These risks and uncertainties include, but are not limited to: macroeconomic trends, including inflation, interest rates, labor costs, and unemployment; risks associated with the merger transactions with Physicians Realty Trust (the “Mergers”), including, but not limited to, potential loss or disruption of current and prospective commercial relationships due to the uncertainties about the Mergers, and the outcome of legal proceedings instituted against us, our Board of Directors, and others related to the Mergers; our ability to integrate the operations of the Company and Physicians Realty Trust successfully and realize the anticipated synergies and other benefits of the Mergers or do so within the anticipated time frame; changes within the industries in which we operate; significant regulation, funding requirements, and uncertainty faced by our lab tenants; factors adversely affecting our tenants’, operators’, or borrowers’ ability to meet their financial and other contractual obligations to us; the insolvency or bankruptcy of one or more of our major tenants, operators, or borrowers; our concentration of real estate investments in the healthcare property sector, which makes us more vulnerable to a downturn in a specific sector than if

we invested across multiple sectors; the illiquidity of real estate investments; our ability to identify and secure new or replacement tenants and operators; our property development, redevelopment, and tenant improvement risks, including project abandonments, project delays, and lower profits than expected; the ability of the hospitals on whose campuses our outpatient medical buildings are located and their affiliated healthcare systems to remain competitive or financially viable; our ability to develop, maintain, or expand hospital and health system client relationships; operational risks associated with third party management contracts, including the additional regulation and liabilities of our properties operated through RIDEA structures; economic conditions, natural disasters, weather, and other conditions that negatively affect geographic areas where we have concentrated investments; uninsured or underinsured losses, which could result in significant losses and/or performance declines by us or our tenants and operators; our investments in joint ventures and unconsolidated entities, including our lack of sole decision making authority and our reliance on our partners’ financial condition and continued cooperation; our use of fixed rent escalators, contingent rent provisions, and/or rent escalators based on the Consumer Price Index; competition for suitable healthcare properties to grow our investment portfolio; our ability to foreclose or exercise rights on collateral securing our real estate-related loans; any requirement that we recognize reserves, allowances, credit losses, or impairment charges; investment of substantial resources and time in transactions that are not consummated; our ability to successfully integrate or operate acquisitions; the potential impact on us and our tenants, operators, and borrowers from litigation matters, including rising liability and insurance costs; environmental compliance costs and liabilities associated with our real estate investments; ESG and sustainability commitments and requirements, as well as stakeholder expectations; epidemics, pandemics, or other infectious diseases, including Covid, and health and safety measures intended to reduce their spread; human capital risks, including the loss or limited availability of our key personnel; our reliance on information technology systems and the possibility of a cybersecurity incident or cybersecurity threat affect our information systems or the information systems of our tenants, operators or borrowers; volatility, disruption, or uncertainty in the financial markets; increased borrowing costs, including due to rising interest rates; cash available for distribution to stockholders and our ability to make dividend distributions at expected levels; the availability of external capital on acceptable terms or at all, including due to rising interest rates, changes in our credit ratings and the value of our common stock, bank failures or other events affecting financial institutions; our ability to manage our indebtedness level and covenants in and changes to the terms of such indebtedness; the failure of our tenants, operators, and borrowers to comply with federal, state, and local laws and regulations, including resident health and safety requirements, as well as licensure, certification, and inspection requirements; required regulatory approvals to transfer our senior housing properties; compliance with the Americans with Disabilities Act and fire, safety, and other regulations; laws or regulations prohibiting eviction of our tenants; the requirements of, or changes to, governmental reimbursement programs such as Medicare or Medicaid; legislation to address federal government operations and administrative decisions affecting the Centers for Medicare and Medicaid Services; our participation in the CARES Act Provider Relief Fund and other Covid-related stimulus and relief programs; our ability to maintain our qualification as a REIT; our taxable REIT subsidiaries being subject to corporate level tax; tax imposed on any net income from “prohibited transactions”; changes to U.S. federal income tax laws, and potential deferred and contingent tax liabilities from corporate acquisitions; calculating non-REIT tax earnings and profits distributions; ownership limits in our charter that restrict ownership in our stock;

provisions of Maryland law and our charter that could prevent a transaction that may otherwise be in the interest of our stockholders; conflicts of interest between the interests of our stockholders and the interests of holders of Healthpeak OP common units; provisions in the operating agreement of Healthpeak OP and other agreements that may delay or prevent unsolicited acquisitions and other transactions; our status as a holding company of Healthpeak OP; and other risks and uncertainties described from time to time in our Securities and Exchange Commission filings. Except as required by law, we do not undertake, and hereby disclaim, any obligation to update any forward-looking statements, which speak only as of the date on which they are made.

## Market and Industry Data

This presentation also includes market and industry data that the Company has obtained from market research, publicly available information and industry publications. The accuracy and completeness of such information are not guaranteed. Such data is often based on industry surveys and preparers’ experience in the industry. Similarly, although Healthpeak believes that the surveys and market research that others have performed are reliable, such surveys and market research are subject to assumptions, estimates and other uncertainties and Healthpeak has not independently verified this information.

## Non-GAAP Financial Measures

This presentation contains certain supplemental non-GAAP financial measures. While the Company believes that non-GAAP financial measures are helpful in evaluating its operating performance, the use of non-GAAP financial measures in this presentation should not be considered in isolation from, or as an alternative for, a measure of financial or operating performance as defined by GAAP. We caution you that there are inherent limitations associated with the use of each of these supplemental non-GAAP financial measures as an analytical tool. Additionally, the Company’s computation of non-GAAP financial measures may not be comparable to those reported by other REITs. You can find reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures in the fourth quarter 2023 Discussion and Reconciliation of Non-GAAP Financial Measures available on our website at <http://ir.healthpeak.com/quarterly-results>.

# Executive Summary – Continued Strong Execution

## 2023 Performance<sup>(1)</sup>

- AFFO of \$1.53 per share; +5 pennies better than original guidance
- FFO as Adjusted of \$1.78 per share; +5 pennies better than original guidance
- Same-store growth of 4.8%; +130 basis points better than original guidance
- Near-record leasing volume with ~5.1 million square feet of executions across Outpatient Medical and Lab

## 2024 Outlook<sup>(1)</sup>

- AFFO of \$1.50 - \$1.56 per share; in-line with consensus estimates
- FFO as Adjusted of \$1.73 - \$1.79 per share; includes 3 penny headwind from non-cash merger-related debt mark-to-market
- Same-store growth of 2.25% - 3.75%

## 2025+ Upside

- ~\$60 million cash NOI<sup>(1)</sup> upside opportunity from temporary downtime at trophy Lab campuses (Vantage, Portside, and Gateway / Directors) and additional ~\$20 million of incremental merger synergies above the \$40 million year-one target
- Accretive stock buybacks with excess cash including proceeds from less-core property sales and / or seller-financing loan repayments

## Fortress Balance Sheet

- 5.2x Net Debt to EBITDA<sup>(1)</sup> and ~\$3 billion of liquidity
- New 5-year, \$750 million term loan swapped to a fixed rate of 4.5%

## Recent Updates

- Merger with Physicians Realty Trust closed on March 1<sup>st</sup>; Healthpeak trading under the ticker “DOC” beginning March 4<sup>th</sup>
  - \$40 million of year-one merger synergies included in 2024 Outlook
  - Completed property management internalization in four markets to date with an additional five markets scheduled by the end of the second quarter
- Received \$69 million of proceeds from repayment of seller financing loans in mid-February and under contract on ~\$40 million of outpatient dispositions; continue to pursue less-core property dispositions

1) Reconciliations, definitions, and important discussions regarding the usefulness and limitations of the non-GAAP financial measures including AFFO, FFO as Adjusted, “EBITDA”, and “same-store” used in this presentation can be found in the fourth quarter 2023 Discussion and Reconciliation of Non-GAAP Financial Measures at <http://ir.healthpeak.com/quarterly-results>. “Same-store growth” represents Total Portfolio Same-Store Cash (Adjusted) NOI growth. “EBITDA” represents Adjusted EBITDAre. Net Debt to Adjusted EBITDAre as of 12/31/23; there is no material change expected in Net Debt to Adjusted EBITDAre following the merger with Physicians Realty Trust completed on 3/1/2024. The 2024 Outlook ranges provide a framework for metrics of Healthpeak following the merger with Physicians Realty Trust. We expect to finalize 2024 guidance in late April once 1Q books are closed and GAAP merger adjustments are finalized.

# Why Healthpeak



## Compelling Total Return Opportunity

3% cash same-store NOI growth, opportunity for ~\$60 million of cash NOI upside across three lab campuses and \$20 million of additional merger synergies, a well-covered dividend currently yielding ~7.2%, and a stock price currently trading ~30% below consensus NAV creates a compelling total return opportunity<sup>(1)</sup>



## Structural Demand Drivers

Portfolio benefits from continued scientific discovery, an aging population, and the trend toward lower-cost outpatient care delivery



## Portfolio Quality

Critical mass of purpose-built lab campuses in the three most important clusters and a high-quality outpatient medical portfolio leased to leading health systems and specialty physicians



## Competitive Advantage

Decades of operational expertise and relationships drive internal and external growth opportunities



## Fortress Balance Sheet

5.2x Net Debt to EBITDA<sup>(2)</sup>, limited floating rate debt, and no material 2024 debt maturities



## Sustainable and Responsible Business

Sustainability embedded into our business model and operating plan; committed to strong governance

1) 3% same-store growth represents the mid-point of Healthpeak's 2024 same-store Outlook. See page 9 for details on estimated NOI upside. Dividend yield based on Healthpeak's \$1.20 annualized dividend and a share price of \$16.75 as of 2/29/24. Consensus NAV per share of \$24.77 as of 2/29/24 per CapIQ. Reconciliations, definitions, and important discussions regarding the usefulness and limitations of the non-GAAP financial measures including AFFO, FFO as Adjusted, "EBITDA", and "same-store" used in this presentation can be found in the fourth quarter 2023 Discussion and Reconciliation of Non-GAAP Financial Measures located at <http://ir.healthpeak.com/quarterly-results>. "Same-store growth" represents Total Portfolio Same-Store Cash (Adjusted) NOI growth.  
2) "EBITDA" represents Adjusted EBITDAre. Net Debt to Adjusted EBITDAre as of 12/31/23; there is no material change expected in Net Debt to Adjusted EBITDAre following the merger with Physicians Realty Trust completed on 3/1/24.

# Strategic Merger Benefits

The combination of Healthpeak and Physicians Realty Trust accelerates key strategic goals

| Strategic Goal                         | Merger Benefit   |
|--|--|
| ✓ <b>Create Best-In-Class Platform</b> | Combined senior team has 200+ years of outpatient medical operating experience   |
| ✓ <b>Drive Internal Growth</b>         | Favorable supply / demand fundamentals are producing at or near all-time highs for outpatient medical same-store, retention, and releasing spreads   |
| ✓ <b>Grow Earnings</b>                 | Increases 2024 AFFO by 5 pennies per share (+3.4% versus stand-alone Healthpeak)   |
| ✓ <b>Lower Cap-Ex</b>                  | Legacy Physicians Realty Trust portfolio comprised of younger assets with longer WALT and higher percentage of investment grade tenants, resulting in lower cap-ex than industry averages; earnings and same-store are important metrics, but cash flow drives IRR |
| ✓ <b>Maintain Strong Balance Sheet</b> | Improves leverage and extends weighted average maturity  |
| ✓ <b>Improve G&amp;A Efficiency</b>    | Healthpeak G&A essentially flat despite adding ~\$5 billion of assets  |
| ✓ <b>Expand Growth Relationships</b>   | No company better networked in the outpatient medical sector; relationships create outsized internal and external growth opportunities   |

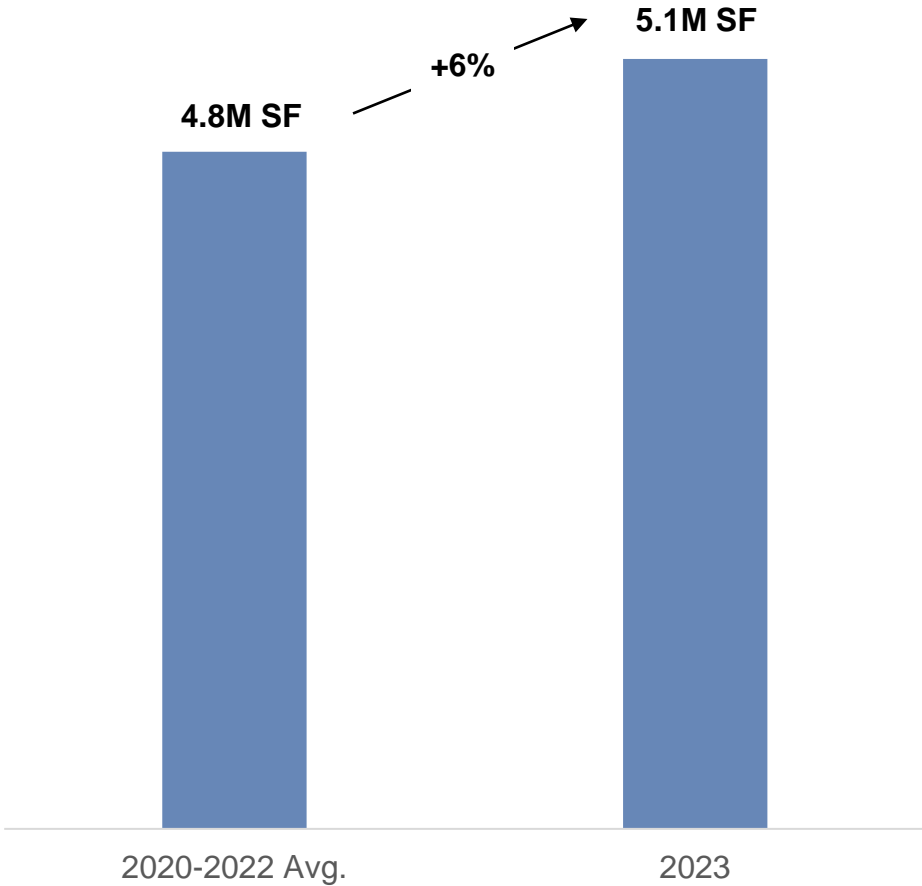
# Delivering Earnings Results & Exceeding Expectations

Strong track record for exceeding guidance

|                          | Original 2023 Guidance <sup>(1)</sup> | Actual 2023 Results <sup>(1)</sup> | Midpoint Variance |
|--------------------------|---------------------------------------|------------------------------------|-------------------|
| <b>FFO as Adjusted</b>   | \$1.73                                | \$1.78                             | <b>+ \$0.05</b>   |
| <b>AFFO</b>              | \$1.48                                | \$1.53                             | <b>+ \$0.05</b>   |
| <b>Same-Store Growth</b> | 3.5%                                  | 4.8%                               | <b>+ 130 bps</b>  |

# 2023 Lease Executions Above the 3-Year Average

Continued growth in outpatient demand and strong lab relationships drove above-trend leasing volumes



Outpatient Medical

Record or near-record lease executions, tenant retention, and lease spreads led to year-end same-store occupancy of ~92%, with +4% cash renewal spreads

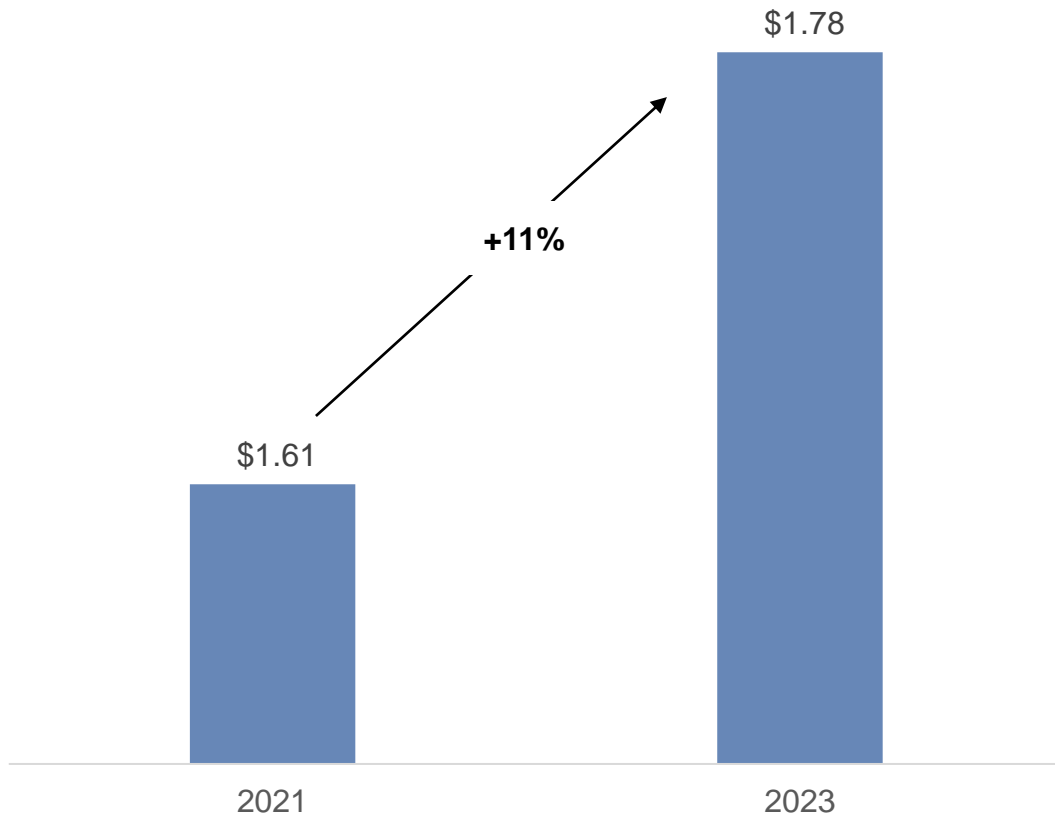
Lab

~90% of lease executions in our three core markets were with existing tenants, demonstrating the importance of scale and relationships to drive leasing success

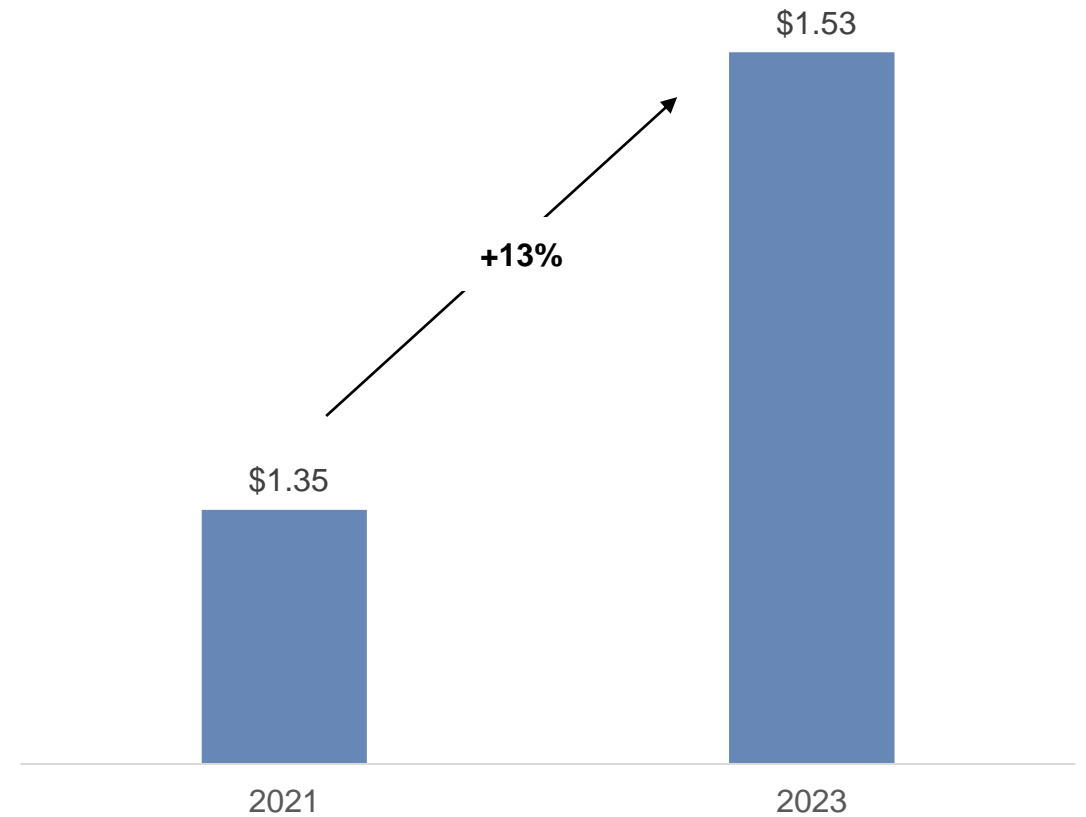
# Double Digit Earnings Growth Over the Past Two Years

Earnings growth driven by development earn-in, property performance, and a more efficient G&A structure

FFO as Adjusted per Share<sup>(1)</sup>



AFFO per Share<sup>(1)</sup>





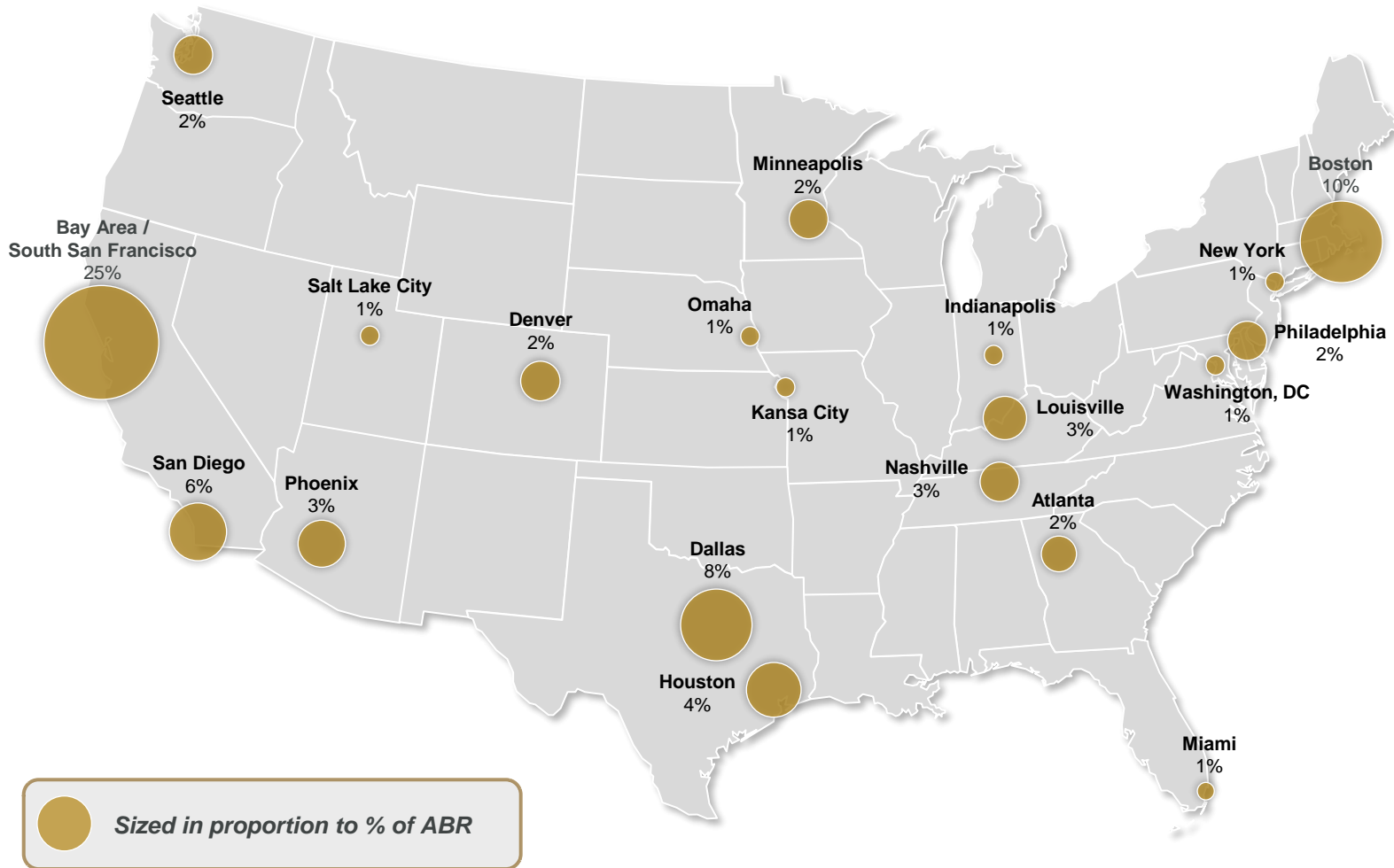
# Significant Potential Growth Opportunity

~\$60 million of cash NOI upside and ~\$20 million of additional merger synergies that are not included in our 2024 earnings Outlook; majority of capital needed to achieve upside already incurred or included in 2024 forecast

|  | 2025+ Upside Opportunity |
|--|--------------------------|
| Vantage Phase I Development <sup>(1)</sup>     | +\$15M                   |
| Gateway / Directors Dev & Redev <sup>(1)</sup> | +\$20M                   |
| Portside Redevelopment <sup>(1)</sup>          | +\$25M                   |
| Additional Merger Synergies <sup>(2)</sup>     | +\$20M                   |
|  | <b>+\$80M</b>            |

# National Scale, Local Competitive Advantage, Attractive Diversification

13 markets with footprints of 1 million square feet or more to help drive local competitive advantage



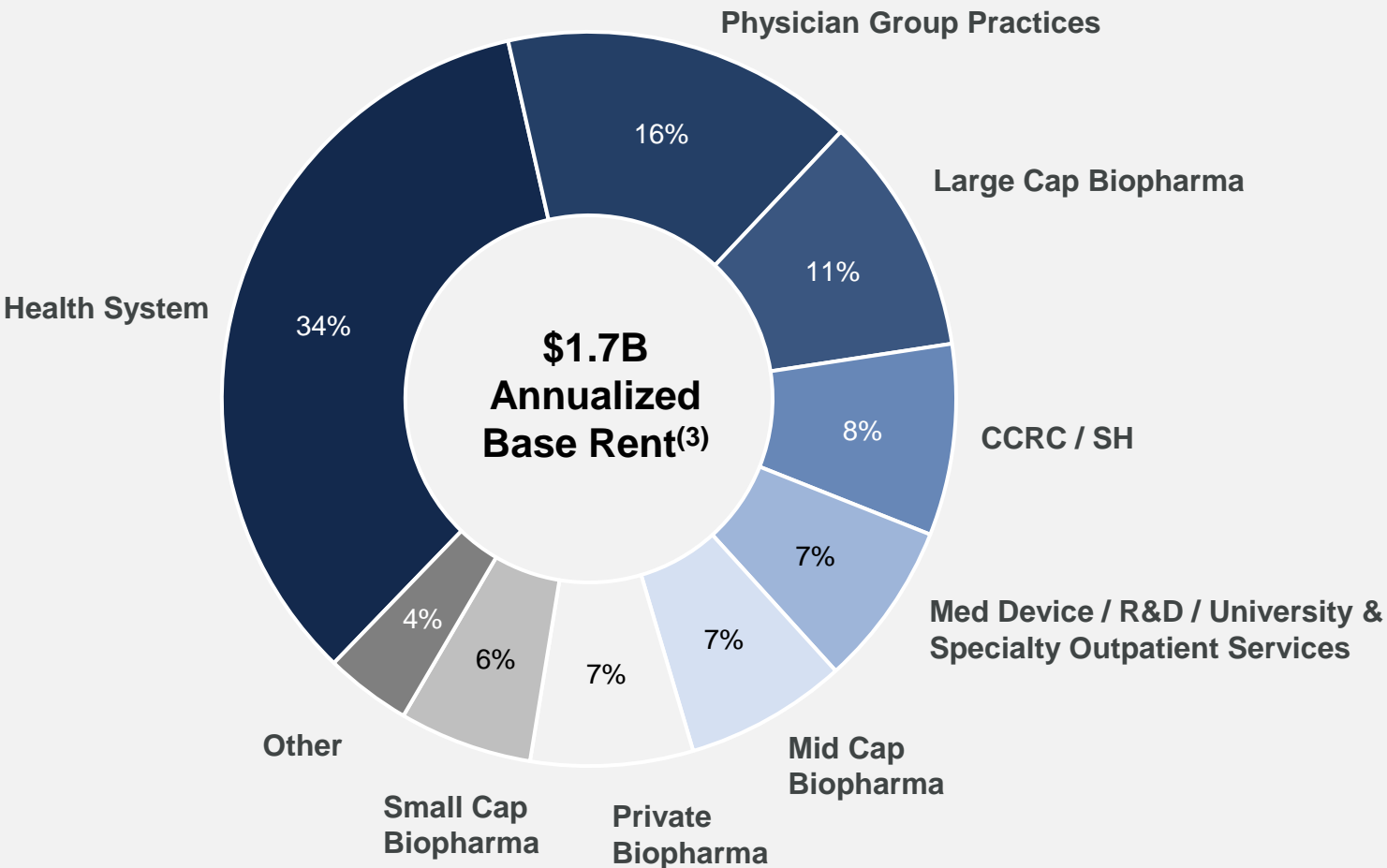
## Top 20 Outpatient and Lab Markets

| Rank | Market                              | Square Feet (M) | % of ABR <sup>(1)</sup> |
|------|-------------------------------------|-----------------|-------------------------|
| 1    | Bay Area (S. SF), CA <sup>(2)</sup> | 6.3             | 25%                     |
| 2    | Boston, MA                          | 2.8             | 10%                     |
| 3    | Dallas, TX                          | 4.6             | 8%                      |
| 4    | San Diego, CA                       | 3.0             | 6%                      |
| 5    | Houston, TX                         | 3.6             | 4%                      |
| 6    | Nashville, TN                       | 1.8             | 3%                      |
| 7    | Phoenix, AZ                         | 1.8             | 3%                      |
| 8    | Louisville, KY                      | 1.9             | 3%                      |
| 9    | Denver, CO                          | 1.2             | 2%                      |
| 10   | Seattle, WA                         | 1.1             | 2%                      |
| 11   | Atlanta, GA                         | 1.2             | 2%                      |
| 12   | Minneapolis, MN                     | 1.0             | 2%                      |
| 13   | Philadelphia, PA                    | 1.3             | 2%                      |
| 14   | New York, NY                        | 0.8             | 1%                      |
| 15   | Indianapolis, IN                    | 0.8             | 1%                      |
| 16   | Salt Lake City, UT                  | 0.8             | 1%                      |
| 17   | Miami, FL                           | 0.6             | 1%                      |
| 18   | Washington, DC                      | 0.5             | 1%                      |
| 19   | Kansas City, MO                     | 0.5             | 1%                      |
| 20   | Omaha, NE                           | 0.7             | 1%                      |
|      | Remainder                           | 15.0            | 21%                     |

# Diversified Tenant Base and Leading Relationships

Unmatched roster of leading biopharma, health systems, and physician groups to drive internal and external growth; only two tenants represent more than 1% of ABR

Tenant Diversification<sup>(1)</sup>



Top 20 Tenants<sup>(2)</sup>

| Rank | Parent Name                  | Classification      | % of ABR <sup>(3)</sup> |
|------|------------------------------|---------------------|-------------------------|
| 1    | HCA Healthcare               | Health System       | 9%                      |
| 2    | CommonSpirit Health          | Health System       | 3%                      |
| 3    | Astellas Pharma              | Large Cap Biopharma | 1%                      |
| 4    | McKesson Corporation         | Health System       | 1%                      |
| 5    | University of Louisville     | Health System       | 1%                      |
| 6    | Ascension Health             | Health System       | 1%                      |
| 7    | Tenet Healthcare             | Health System       | 1%                      |
| 8    | Northside Hospital           | Health System       | 1%                      |
| 9    | Bristol-Myers Squibb         | Large Cap Biopharma | 1%                      |
| 10   | Arcus Biosciences            | Mid Cap Biopharma   | 1%                      |
| 11   | Johnson & Johnson            | Large Cap Biopharma | 1%                      |
| 12   | Community Health Systems     | Health System       | 1%                      |
| 13   | Memorial Hermann             | Health System       | 1%                      |
| 14   | Myriad Genetics              | Mid Cap Biopharma   | 1%                      |
| 15   | Norton Healthcare            | Health System       | 1%                      |
| 16   | HonorHealth                  | Health System       | 1%                      |
| 17   | Novo Nordisk                 | Large Cap Biopharma | 1%                      |
| 18   | Pfizer                       | Large Cap Biopharma | 1%                      |
| 19   | Nkarta                       | Small Cap Biopharma | 1%                      |
| 20   | Alphabet (Calico subsidiary) | Large Cap Biopharma | 1%                      |

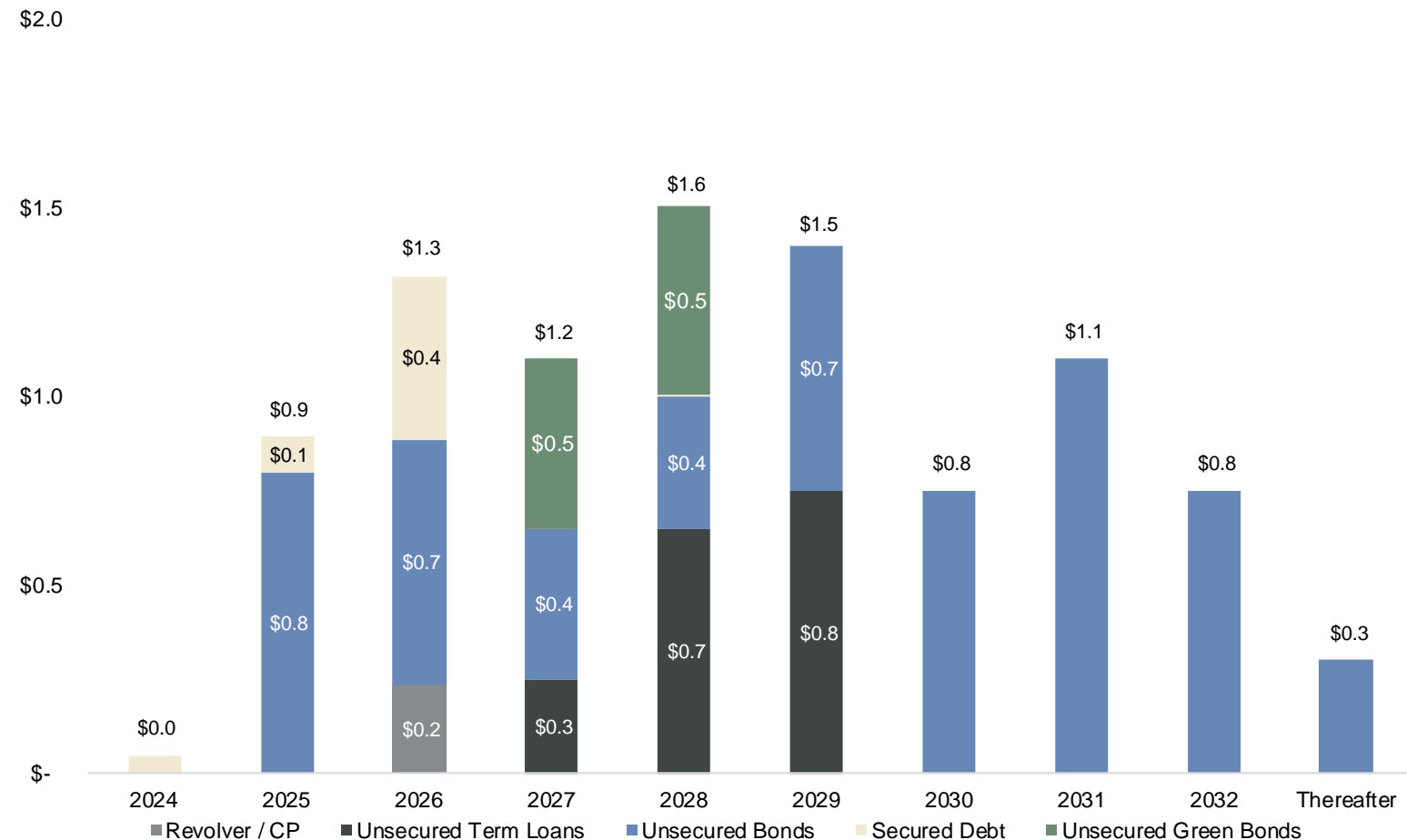
1) Specialty outpatient services includes tenant types such as non-health system ambulatory surgical centers, cancer treatment and dialysis centers, imaging and radiology, urgent care and sleep labs. Large Cap Biopharma represents companies with a market cap (as of 12/31/2023) as follows: >\$10B; Mid Cap between \$10B and \$500M; and Small Cap: <\$500M.  
 2) Top 20 Tenants excludes Amgen due to recent lease expirations.  
 3) Represents Annualized Base Rent ("ABR") for the combined company's Outpatient and Lab portfolios as of 12/31/2023 plus the fourth quarter 2023 annualized Cash NOI for the properties contained in Healthpeak's CCRC / Senior Housing UV portfolio.

# Fortress Balance Sheet

Strong balance sheet with well-laddered maturities and low floating rate debt exposure

## Debt Maturities and Credit Metrics<sup>(1)(2)</sup>

(\$ in billions)



|  |           |
|--|-----------|
| Weighted Average Interest Rate <sup>(3)</sup>  | 3.8%      |
| Weighted Average Debt Maturity <sup>(2)</sup>  | 4.9 years |
| Secured Debt Percentage                        | 2.3%      |
| Net Floating Rate Debt Exposure <sup>(4)</sup> | 2.3%      |
| Net Debt / Adjusted EBITDA <sup>(5)</sup>      | 5.2x      |
| Liquidity <sup>(6)</sup>                       | ~\$3B     |

- As of 12/31/23 adjusted to reflect the merger with Physicians Realty Trust, a new \$750M unsecured term loan maturing in 2029, repayment of a portion of Healthpeak's commercial paper balance, repayment of \$210M of Physicians Realty Trust's private placement notes, and the assumption of Physician Realty Trust's existing unsecured term loan, unsecured bonds, and mortgage debt.
- Assumes one-year extension option is exercised for Healthpeak's \$250M unsecured term loan maturing 2/22/2027.
- Based on coupon rate and excludes amortization of any discount / premium and deferred financing costs.
- Includes variable rate loans receivable of \$110M.
- "EBITDA" represents Adjusted EBITDAre. Net Debt to Adjusted EBITDAre as of 12/31/23; there is no material change expected in Net Debt to Adjusted EBITDAre following the merger with Physicians Realty Trust completed on 3/1/2024.
- Consists of Healthpeak's cash and cash equivalents of \$118M and available capacity under Healthpeak's revolving credit facility.

# **Outpatient Medical Overview**

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# Unmatched Outpatient Medical Platform and Portfolio

40M sq. ft. Outpatient Medical portfolio with concentration in high-growth markets and local competitive advantage



**40M**  
Sq. Ft.

**575**  
Properties

**95%**  
On-Campus or Affiliated

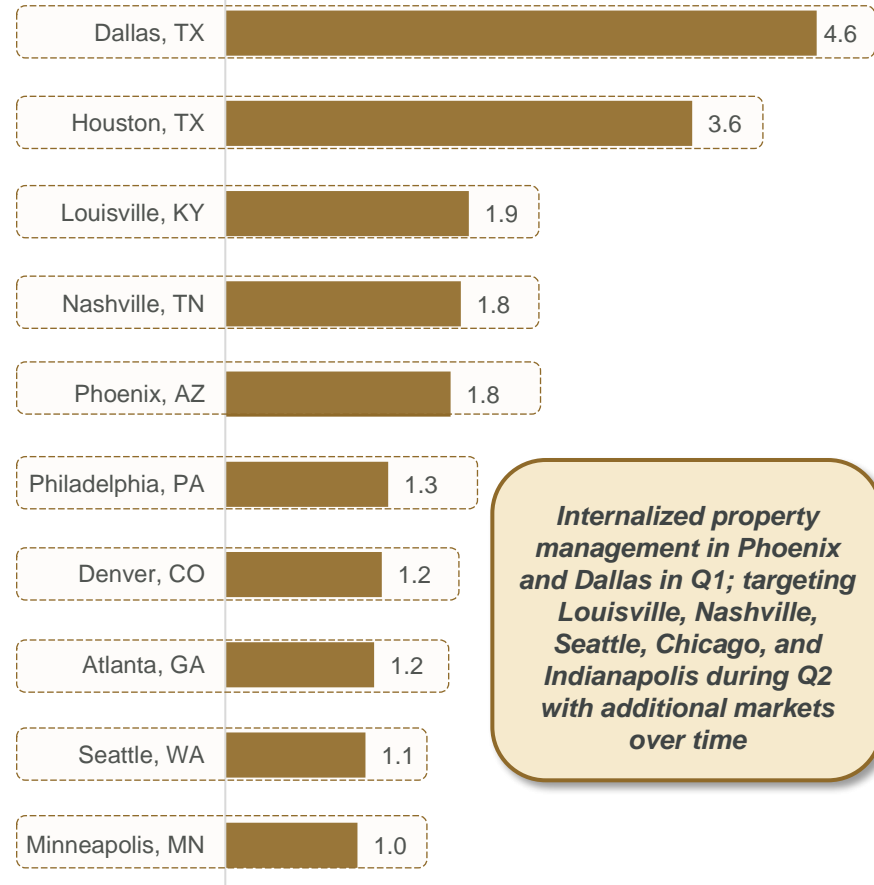
**10/10**  
Relationships With Top 10 Health Systems

**~30M+**  
Annual Patient Visits

**~60%**  
Investment Grade<sup>(1)</sup>

## Top 10 Healthpeak Outpatient Medical MSAs

(Based on square footage in millions)



*Internalized property management in Phoenix and Dallas in Q1; targeting Louisville, Nashville, Seattle, Chicago, and Indianapolis during Q2 with additional markets over time*

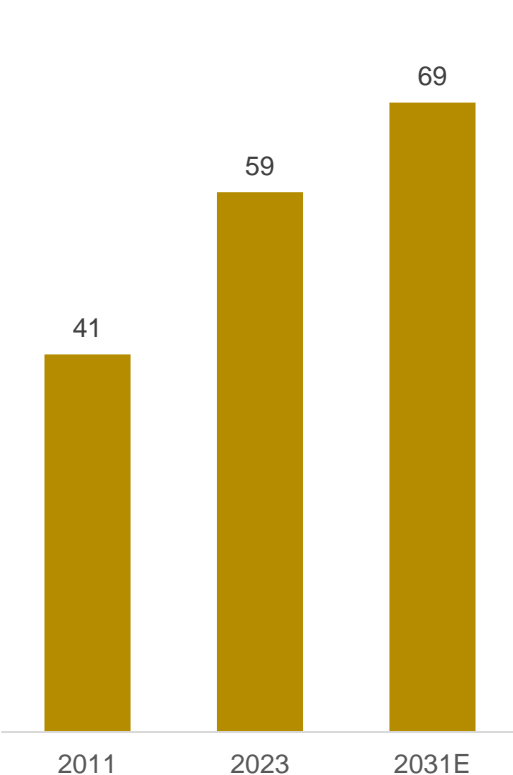
Considerable opportunity to internalize property management and generate earnings upside

# Outpatient Medical Demand Drivers are Stronger Than Ever

The structural trends of an aging population and the growth in healthcare spending support continued growth in lower-cost outpatient care settings, which should generate long-term demand for our real estate

## Aging Senior Population

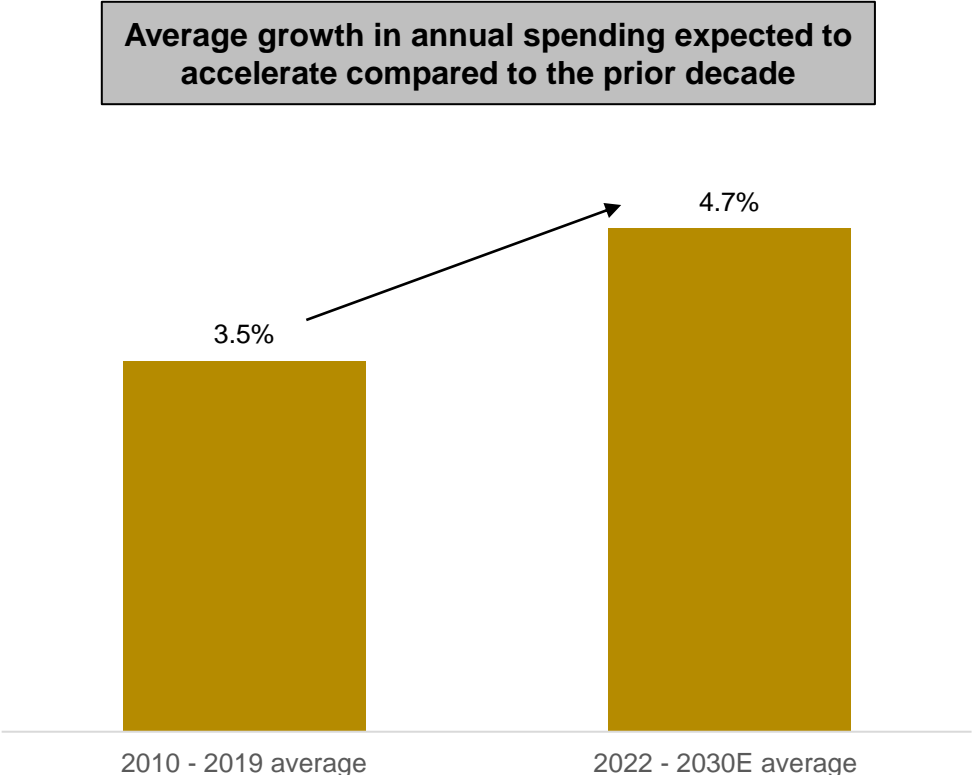
(US age 65+ in millions)



## Average Annual Growth in Health Expenditures

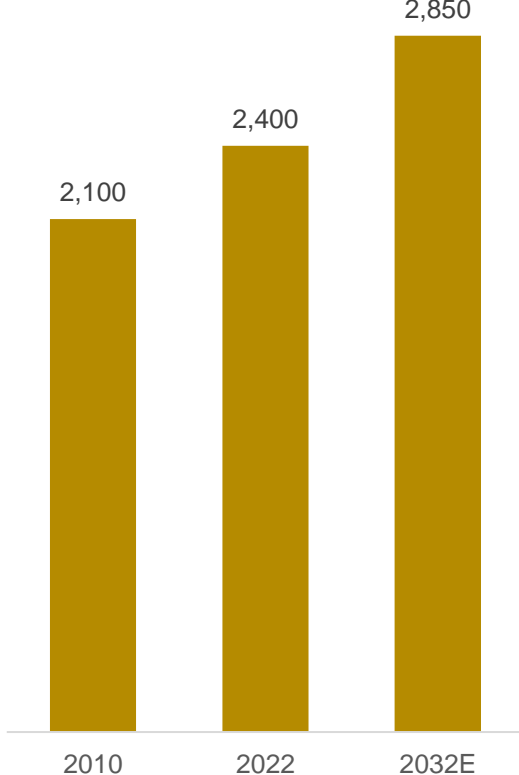
(per capita<sup>(1)</sup>)

Average growth in annual spending expected to accelerate compared to the prior decade



## Outpatient Visits Growing

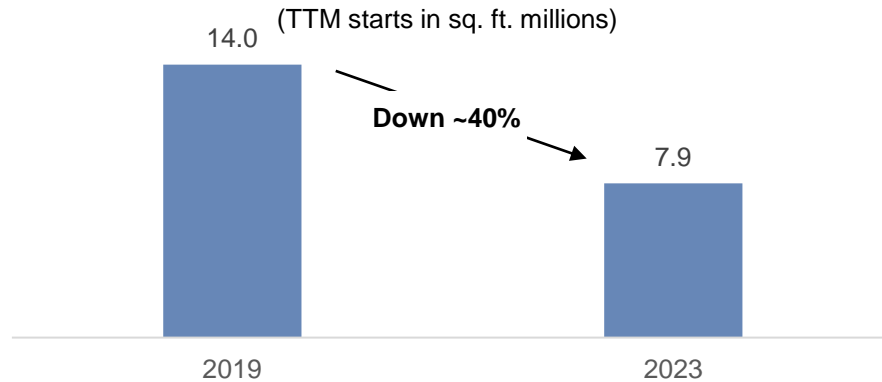
(per 1,000 population)



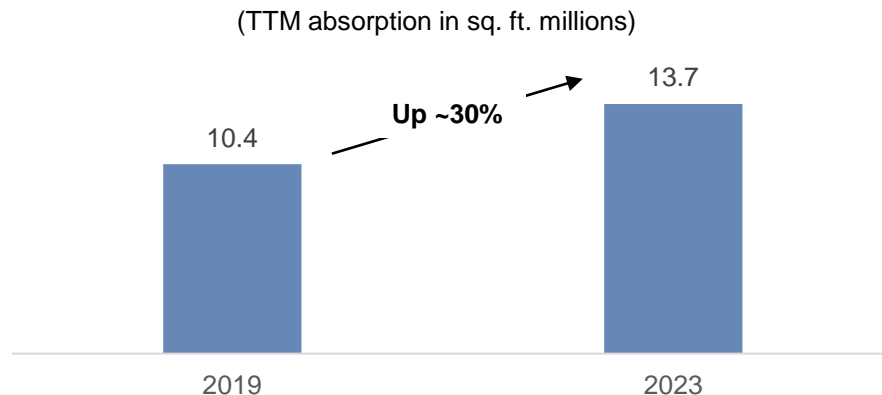
# Outpatient Medical Fundamentals Driving Improved Growth

Demand exceeds supply and is generating increased occupancy and rent growth, which we expect to continue

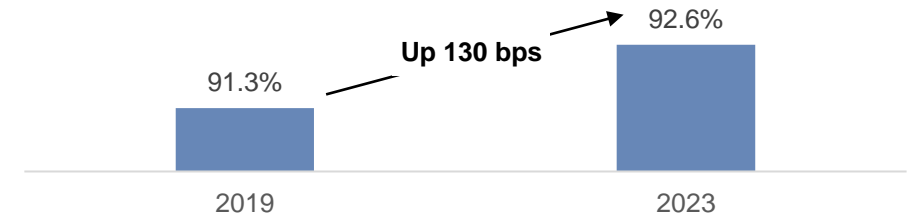
## Declining Development Starts



## Increasing Absorption



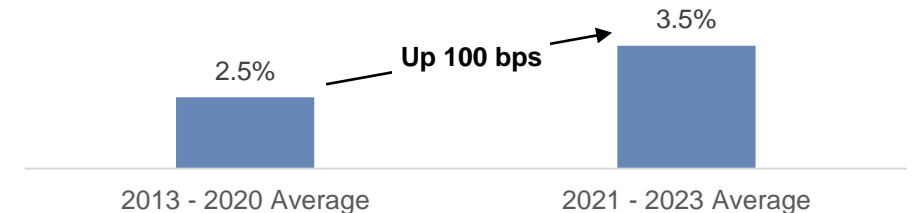
## Sector Occupancy Trending Higher



## Healthpeak's Rent Mark-to-Market Increasing<sup>(1)</sup>



## Healthpeak's Outpatient Same-Store Growth<sup>(2)</sup>



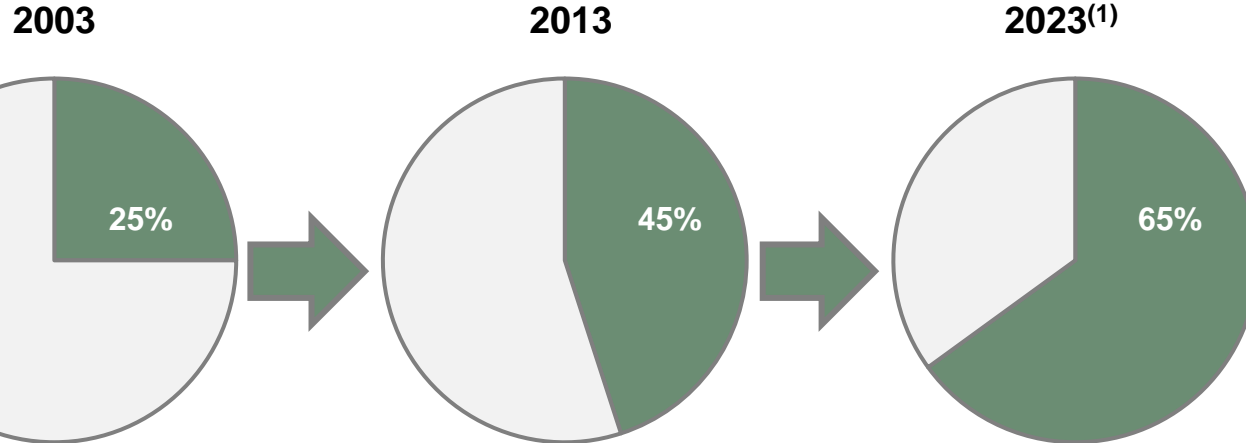


# Strong Tenant Credit and Importance of Relationships

Health systems have significantly expanded their outpatient footprint as healthcare delivery has shifted to an outpatient model; the growth in outpatient is likely to continue and no company is better positioned to support this growth than Healthpeak

## Space in Our Portfolio Leased by Health Systems Has More Than Doubled

Health Systems
  Other Physicians & Outpatient Services



## Focus on Specialty Physicians and Services Limits Competition from Retail Clinics or Telemedicine

| Types of Specialties        | Healthpeak <sup>(2)</sup> | National Benchmark <sup>(3)</sup> |
|-----------------------------|---------------------------|-----------------------------------|
| Orthopedics                 | 11%                       | 4%                                |
| Oncology                    | 10%                       | 3%                                |
| Ambulatory Surgery Center   | 9%                        | N/A                               |
| Obstetrics / Gynecology     | 7%                        | 5%                                |
| Cardiovascular              | 6%                        | 4%                                |
| General / Specialty Surgery | 6%                        | 4%                                |
| Imaging / Radiology         | 6%                        | 3%                                |
| Ophthalmology               | 3%                        | 2%                                |
| Neurology                   | 3%                        | 2%                                |
| Other                       | 23%                       | 40%                               |
| <b>Total Specialties</b>    | <b>84%</b>                | <b>67%</b>                        |
| <b>Primary Care</b>         | <b>16%</b>                | <b>33%</b>                        |

# Lab Overview

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# Concentrated Lab Clusters Across the Leading Markets

Well-located portfolio of amenity-rich spaces for R&D and collaboration

**12M**  
Lab Sq. Ft.

**146**  
Properties

**97%**  
Occupied  
Operating Portfolio

**85%**  
ABR from Campuses  
over 400,000 Sq. Ft.

**~5M+ Sq. Ft.**  
Future Development  
Densification Potential

## Bay Area

Preeminent lab real estate owner in South San Francisco



## Boston

Cambridge and Lexington focused portfolio with a pathway to significant future growth



## San Diego

Strategically positioned in Torrey Pines and Sorrento Mesa



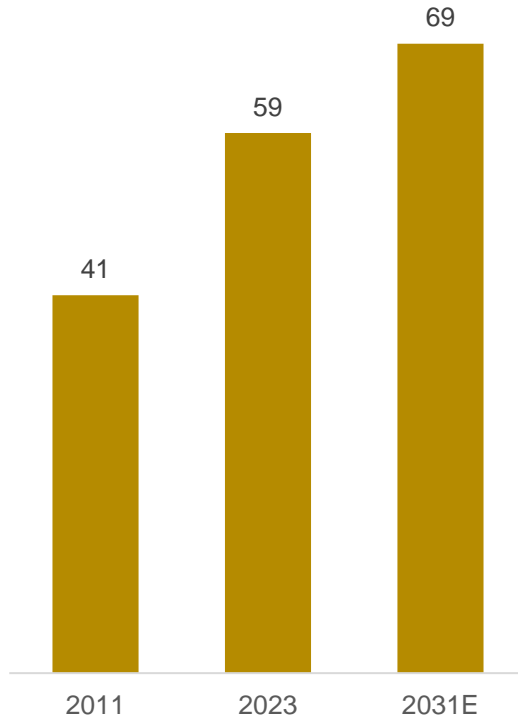
Embedded long-term growth opportunities from well-located, developable land sites across leading lab submarkets

# Positive Long-Term Demand Drivers for Lab

With an aging population and accelerating scientific discovery and drug approvals, we expect a long-term virtuous cycle that will support ongoing demand for our real estate

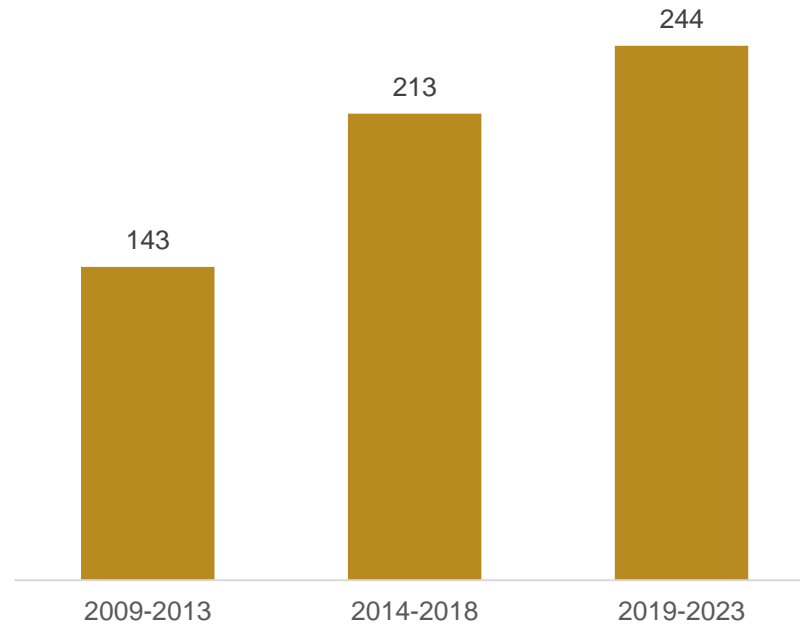
## Aging Senior Population

(US age 65+ in millions)



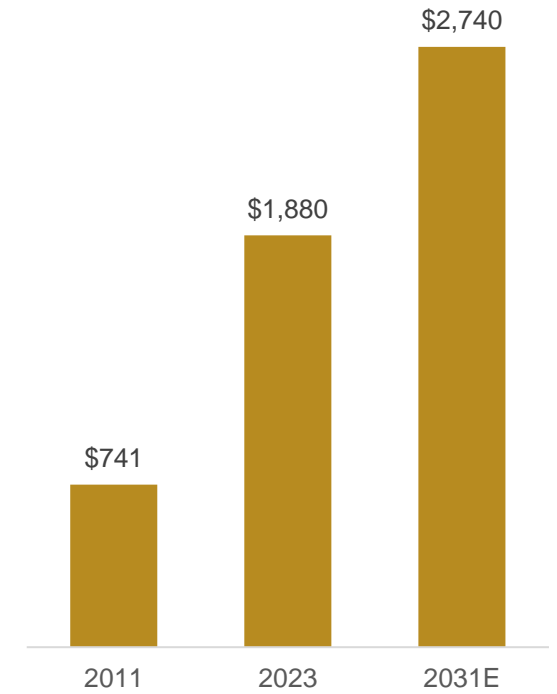
## Increasing Drugs Approvals

(New Drugs Approved by the FDA)



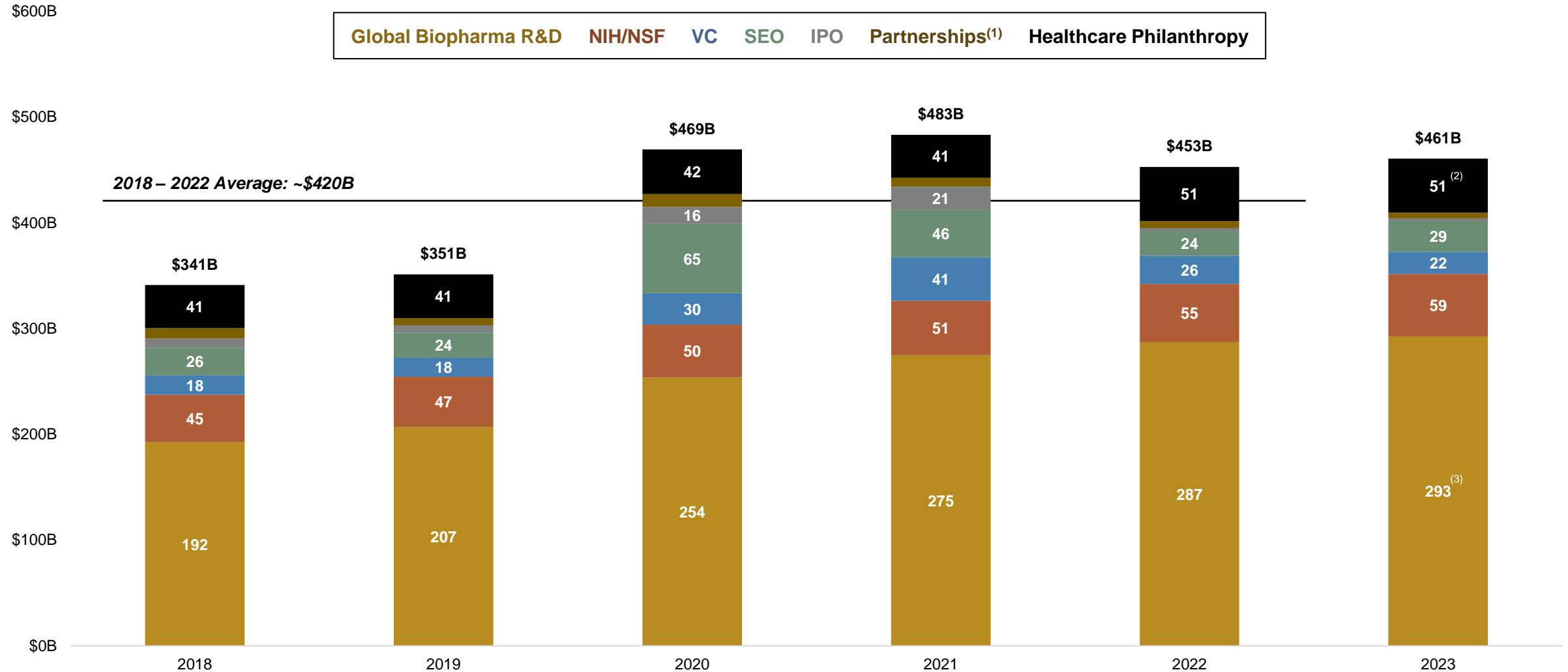
## Growing Global Drug Demand

(Global Pharmaceutical Drug Sales in \$B)



# Supportive Biopharma Capital Raising and R&D Trends

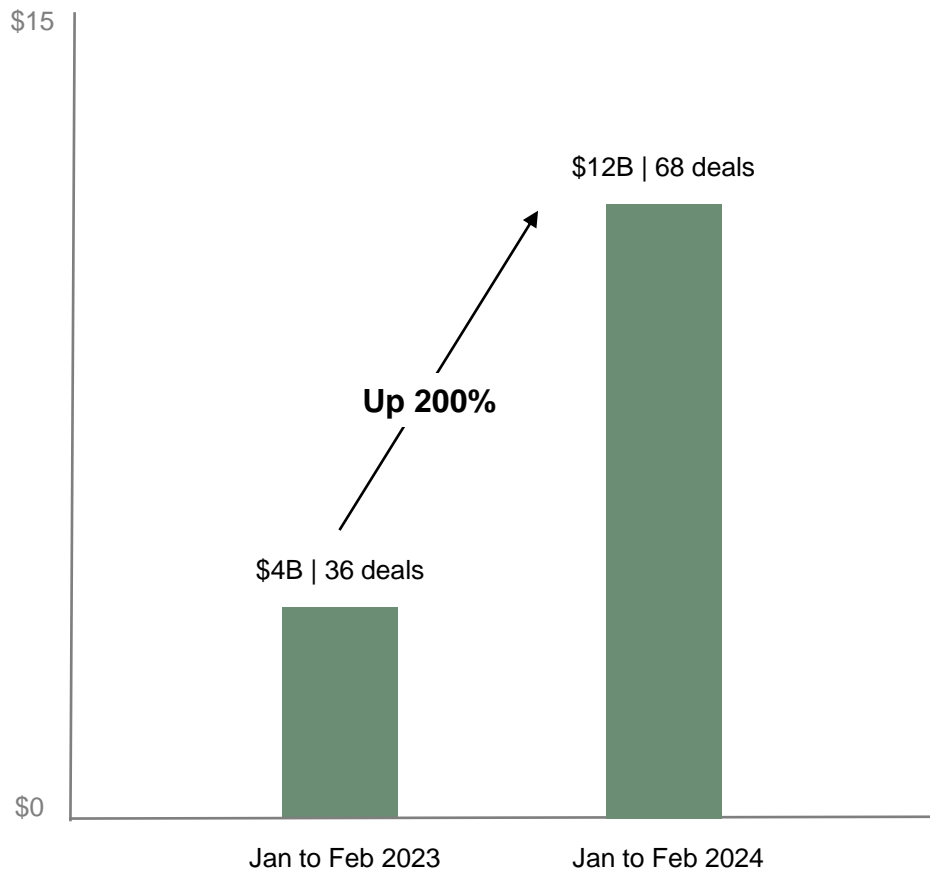
The lab industry benefits from diversified funding sources; 2023 funding was above the 2018-2022 average





# Recent Lab Capital Raising Trends Improving Tenant Credit

The positive momentum in biotech valuations has led to an active funding market to start 2024; expected to contribute towards improved levels of space demand over next 6-12 months

## Biotech Public Equity Funding Up Significantly YoY



## Select Healthpeak Tenant Capital Raise Activity

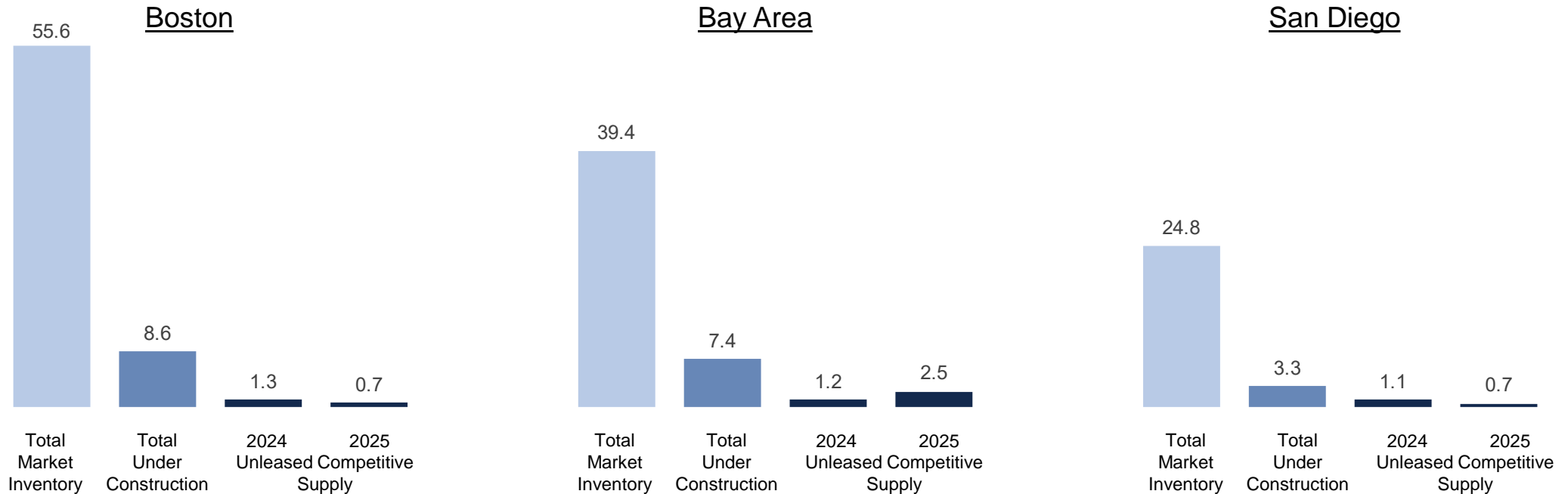
|  |  |  |
|--|--|--|
|  <p><b>\$500M</b><br/>Follow-On<br/>Equity Offering<br/>February 2024</p>                 |  <p><b>\$120M</b><br/>VC Funding<br/>February 2024</p>                        |  <p><b>\$287.5M</b><br/>Follow-On<br/>Equity Offering<br/>February 2024</p>           |
|  <p><b>\$125M</b><br/>Follow-On<br/>Equity Offering<br/>January 2024</p>                  |  <p><b>\$100M</b><br/>Follow-On<br/>Equity Offering<br/>January 2024</p>      |  <p><b>\$2.2B</b> acquisition by<br/><b>sanofi</b><br/>January 2024</p>               |
|  <p><b>\$100M</b> upfront<br/>partnership with<br/><b>NOVARTIS</b><br/>January 2024</p> |  <p><b>\$127.5M</b><br/>Follow-On<br/>Equity Offering<br/>February 2024</p> |  <p><b>\$66M</b> upfront<br/>partnership with<br/><b>Roche</b><br/>January 2024</p> |

# Competitive New Supply

Healthpeak's near-term lease roll is modest; speculative development starts have fallen to near zero which should provide a multi-year window beyond '25 of limited deliveries allowing for further market stabilization and recovery

## Lab Inventory and New Supply by Market<sup>(1)</sup>

Sorted by market inventory (sq. ft. in millions)



| Healthpeak Expirations<br>(% of total lab sq. ft.) | 2024 | 2025 | 2024                | 2025 | 2024 | 2025 |
|--|------|------|---------------------|------|------|------|
|  | 0.0% | 1.0% | 3.0% <sup>(2)</sup> | 4.3% | 0.4% | 4.9% |

Headline new supply numbers include projects that we believe are not directly competitive due to a combination of submarket locations, inferior building design & capability, and / or sponsorship by developers with limited credibility and footprint









**Sustainable  
and  
Responsible Business**

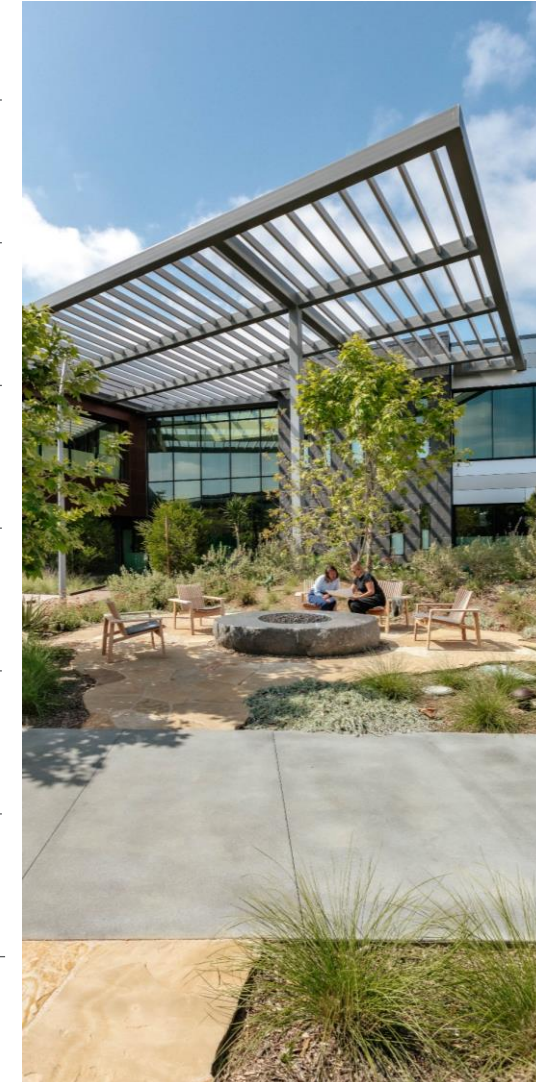
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# Sustainability in Action

## Improving our portfolio through sustainability initiatives

|  |  |  |
|--|--|--|
|    | <b>LED Lighting</b>                    | Optimize energy efficiency by using LED lighting in new construction and through retrofits   |
|    | <b>Energy-Efficient HVAC Systems</b>   | Implement upgrades and replacements to help drive energy savings, including boiler retrofits, compressor replacements, adding variable frequency drives and whole system replacements  |
|    | <b>Renewable Energy</b>                | Utilize on-site renewables such as solar and off-site renewables such as wind power when feasible and procure offsite renewable energy through renewable energy certificates           |
|    | <b>Window Film &amp; Smart Windows</b> | Install energy-saving window films and use "smart" view glass windows to automatically control temperature and glare   |
|    | <b>Recycling &amp; Composting</b>      | Work with property managers and tenants to implement best practices for waste management and landfill diversion, including recycling and composting                                    |
|   | <b>Occupancy Sensors</b>               | Install occupancy sensors in our properties to reduce energy usage   |
|  | <b>Smart Building Technology</b>       | Use self-regulating electrical systems that adjust automatically based on feedback from the surrounding environment, increasing power grid efficiency and cost-effectiveness           |
|  | <b>Water Conservation</b>              | Maximize water savings through drought-tolerant landscaping, drip irrigation, smart controllers, low-flow sprinkler heads, efficient plumbing fixtures and condensate recovery systems |



# Recognized Leader in Corporate Responsibility



## Environmental

ENERGY STAR Partner of the Year

**3 Times**

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Green Lease Leader

**Platinum**

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GRESB Green Star Rating

**12 Consecutive Years**

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CDP Leadership Band

**11 Consecutive Years**

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S&P Global

*Dow Jones Sustainability World Index*

**4 Times**

*Dow Jones Sustainability N. America Index*

**11 Consecutive Years**

*Sustainability Yearbook*

**9 Consecutive Years**

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FTSE4Good Index Series

**12 Consecutive Years**



## Social

*Fortune* Best Workplaces in Real Estate

**2 Consecutive Years**

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Modern Healthcare Best Places to Work

**3 Times**

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Great Place to Work Certified

**4 Consecutive Years**

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Bloomberg Gender-Equality Index

**4 Consecutive Years**

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Women's Forum of NY Corporate Champion

**5 Times**

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Top / Best Place to Work Recognitions

**Orange County, Milwaukee and Tennessee**



## Governance

*Newsweek* America's Most Responsible Companies

**5 Times**

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Governance Intelligence and IR Magazine

**Winner – Best Proxy Statement (Mid Cap)**

**Finalist – Best ESG Reporting (Mid Cap)**

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ISS ESG Corporate Rating

**Prime**

Top 10% QualityScore

**Score of “1”**

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MSCI Rating

**AA**

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20/20 Women on Boards

**Board Diversity Recognition**

Healthpeak<sup>®</sup> | **DOC**  
**LISTED**  
**NYSE**