

BNP Paribas Securities Corp.
(SEC I.D. No. 8-32682)

**FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES
FOR THE YEAR ENDED DECEMBER 31, 2020
AND
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

* * * * *

This report is deemed CONFIDENTIAL in accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934 and Regulation 1.10(a) under the Commodity Exchange Act. A Statement of Financial Condition and Compliance report, bound separately, has been filed with the Securities and Exchange Commission. A Statement of Financial Condition and report on internal controls report has been filed with the Commodity Futures Trading Commission simultaneously herewith as a Public Document.

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

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FORM X-17A-5
PART III

SEC FILE NUMBER

8-32682

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/20 AND ENDING 12/31/20
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

BNP PARIBAS SECURITIES CORP.

OFFICIAL USE ONLY

FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

787 Seventh Avenue

(No. and Street)

New York

(City)

New York

(State)

10019

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Michael Farrell

(201) 850-6704

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM whose opinion is contained in this Report*

PricewaterhouseCoopers LLP

(Name - if individual, state last, first, middle name)

300 Madison Avenue

(Address)

New

(City)

York

New York

(State)

10017

(Zip Code)

CHECK ONE:



Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2). SEC 1410 (06-02)

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CONFIDENTIAL TREATMENT REQUESTED

Affirmation

I, Michael Farrell, affirm that to the best of my knowledge and belief, the accompanying financial statements and supplementary schedules pertaining to the firm of BNP Paribas Securities Corp. as of December 31, 2020, are true and correct. I further affirm that neither BNP Paribas Securities Corp. nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Michael Farrell

Chief Financial Officer
Title

Subscribed and sworn to before me on this 25th day
of February 2020.

Notary Public

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
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*** For conditions of confidential treatment of certain portions of this filing, see Section 240.17a-5(e)(3).*

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Statement of Financial Condition
As of December 31, 2020
(in thousands, except for share amounts)

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Assets

| | | |
|--|-----------|-------------------|
| Cash and cash equivalents | \$ | 123,888 |
| Cash segregated under regulations | | 496,078 |
| Securities segregated under regulations - at fair value | | 529,923 |
| Financial instruments owned - at fair value | | 6,235,178 |
| (includes securities pledged to counterparties of \$6,157,155) | | |
| Securities purchased under agreements to resell | | 136,283 |
| Securities borrowed | | 13,997,078 |
| Receivable from brokers, dealers, and clearing organizations | | 8,516,226 |
| Receivable from customers | | 784,346 |
| Securities received as collateral - at fair value | | 13,391 |
| Other assets (includes \$31,746 at fair value) | | 478,021 |
| Total Assets | \$ | 31,310,412 |

Liabilities and Stockholder's equity

Liabilities

| | | |
|--|----|-------------------|
| Short-term borrowings | \$ | 530,761 |
| Securities sold under agreements to repurchase | | 4,984,584 |
| Securities loaned | | 12,451,316 |
| Payable to customers | | 4,990,241 |
| Payable to brokers, dealers, and clearing organizations | | 3,980,400 |
| Financial instruments sold, not yet purchased - at fair value | | 436,691 |
| Obligation to return securities received as collateral - at fair value | | 13,391 |
| Accrued expenses and other liabilities (includes \$30,854 at fair value) | | 685,438 |
| Total Liabilities | | 28,072,822 |

| | |
|---|-----------|
| Liabilities subordinated to the claims of general creditors | 1,855,000 |
|---|-----------|

Stockholder's Equity

| | |
|--|----------------------|
| Common stock, \$10,000 stated value - 1,000 shares authorized, 321 shares issued and outstanding | 3,210 |
| Additional paid-in capital | 1,155,828 |
| Retained earnings | 223,552 |
| Total Stockholder's Equity | 1,382,590 |
| Total Liabilities and Stockholder's Equity | \$ 31,310,412 |

The accompanying notes are an integral part of these financial statements

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Statement of Operations
For the year ended December 31, 2020
(in thousands)

3

Revenues

| | |
|-------------------------------|------------|
| Interest | \$ 525,246 |
| Fees | 554,452 |
| Investment banking fees | 461,074 |
| Commissions | 81,875 |
| Trading gains and losses, net | (11,131) |
| Other | 3,889 |

| | |
|-----------------------|------------------|
| Total Revenues | <u>1,615,405</u> |
|-----------------------|------------------|

Expenses

| | |
|--|---------|
| Interest | 308,550 |
| Allocated operating costs | 409,427 |
| Employee compensation and benefits | 430,685 |
| Communication and data processing | 53,838 |
| Professional fees | 25,166 |
| Floor brokerage, clearance and commissions | 43,613 |
| Occupancy | 11,930 |
| Other | 40,306 |

| | |
|-----------------------|------------------|
| Total Expenses | <u>1,323,515</u> |
|-----------------------|------------------|

| | |
|--------------------------------|---------|
| Net income before income taxes | 291,890 |
|--------------------------------|---------|

| | |
|--------------------|---------------|
| Income tax expense | <u>68,338</u> |
|--------------------|---------------|

| | |
|-------------------|-------------------|
| Net Income | <u>\$ 223,552</u> |
|-------------------|-------------------|

The accompanying notes are an integral part of these financial statements

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.

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(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)**Statement of Changes in Stockholder's Equity****For the year ended December 31, 2020****(in thousands)**

| | Common Stock | Additional Paid-in Capital | Retained Earnings | Total Stockholder's Equity |
|----------------------------|-------------------------|---|------------------------------|---|
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Balance, December 31, 2019 | \$ 3,210 | \$ 1,155,828 | \$ 67,389 | \$ 1,226,427 |
| Net Income | - | - | 223,552 | 223,552 |
| Dividend | - | - | (67,389) | (67,389) |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Balance, December 31, 2020 | <u>\$ 3,210</u> | <u>\$ 1,155,828</u> | <u>\$ 223,552</u> | <u>\$ 1,382,590</u> |

The accompanying notes are an integral part of these financial statements

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Statement of Changes in Liabilities Subordinated to
Claims of General Creditors
For the year ended December 31, 2020
(in thousands)

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| | |
|---|---------------------|
| Subordinated liabilities due to affiliates, December 31, 2019 | \$ 1,855,000 |
| Increase of subordinated liabilities due to affiliates | - |
| Prepayment of subordinated liabilities due to affiliates | <u>-</u> |
| Subordinated liabilities due to affiliates, December 31, 2020 | <u>\$ 1,855,000</u> |

The accompanying notes are an integral part of these financial statements

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Statement of Cash Flows
For the year ended December 31, 2020
(in thousands)

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| | |
|---|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | |
| Net income | \$ 223,552 |
| Adjustments to reconcile net income to net cash used by operating activities: | |
| Deferred tax benefit | (6,297) |
| (Increases) decreases in operating assets: | |
| Securities segregated under regulations - at fair value | 1,480,504 |
| Securities purchased under agreements to resell | 2,986,435 |
| Securities owned - at fair value | 267,421 |
| Securities borrowed | (5,900,984) |
| Receivable from brokers, dealers, and clearing organizations | (3,617,452) |
| Receivable from customers | 37,298 |
| Securities received as collateral - at fair value | 48,994 |
| Other assets | (75,990) |
| Increases (decreases) in operating liabilities: | |
| Securities sold under agreements to repurchase | (1,801,752) |
| Securities sold, not yet purchased - at fair value | (222,745) |
| Payable to brokers, dealers, and clearing organizations | 642,943 |
| Payable to customers | (384,874) |
| Securities loaned | 5,925,444 |
| Obligation to return securities received as collateral - at fair value | (48,994) |
| Accrued expenses and other liabilities | 130,890 |
| Net cash used by operating activities | <u>(315,607)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | |
| Increase in short-term borrowings | 167,345 |
| Payment of dividend | <u>(67,389)</u> |
| Net cash provided by financing activities | <u>99,956</u> |
| NET DECREASE IN CASH AND CASH SEGREGATED UNDER REGULATIONS | (215,651) |
| Cash - December 31, 2019 | <u>835,617</u> |
| Cash - December 31, 2020 | <u>\$ 619,966</u> |
| Cash and cash equivalents | \$ 123,888 |
| Cash segregated under regulations | <u>496,078</u> |
| | <u>\$ 619,966</u> |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | |
| Cash paid/received during the year for: | |
| Interest paid | \$ 329,129 |
| Taxes paid in cash (See Note 10) | \$ 53,457 |

The accompanying notes are an integral part of these financial statements

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Notes to Financial Statements
For the year ended December 31, 2020
(in thousands, except for share amounts)

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1. Organization and Nature of Business

BNP Paribas Securities Corp. (the “Company” or “BNPPSC”) is a wholly-owned subsidiary of BNP Paribas US Wholesale Holdings, Corp. (“WHC”), which is a wholly-owned subsidiary of BNP Paribas USA, Inc. (“BNPPUSA”), the ultimate parent of which is BNP Paribas S.A. (“BNPP”).

The Company is registered as a broker-dealer with the Securities and Exchange Commission (“SEC”) under the Securities Exchange Act of 1934. As a broker-dealer, the Company is a member of the New York Stock Exchange (“NYSE”) and the Financial Industry Regulatory Authority (“FINRA”). In addition, BNPPSC is registered as a futures commission merchant (“FCM”) with the Commodity Futures Trading Commission (“CFTC”), under the Commodity Exchange Act. As an FCM, the Company is a member of the Chicago Mercantile Exchange (“CME”), the New York Mercantile Exchange (“NYMEX”), the National Futures Association (“NFA”), LCH. Clearnet Limited, ICE Clear Credit LLC, ICE Futures US, ICE Futures Europe (“ICE”), Options Clearing Corporation (“OCC”) and various other commodity exchanges. The Company is approved by the ICE Clear Credit LLC as a clearing member for credit default swaps products and by CME to clear over-the-counter swap derivatives transactions.

The Company engages in market making transactions and brokerage activities for its customers, primarily institutions, other broker-dealers, and affiliates. BNPPSC also engages in investment banking activities and provides certain operational services. In addition, the Company provides prime brokerage and FCM services. Prime brokerage services include secured financing, securities settlement, custody, capital introduction, and securities lending to hedge funds, investment companies, affiliates and others. FCM services include commodity clearing and execution services to various institutional customers, including affiliates.

Standard & Poor’s (“S&P”) ratings services assigned an A+/A-1 counterparty credit ratings to the Company. S&P based its rating of BNPPSC solely on the ratings of its ultimate parent BNPP.

2. Significant Accounting Policies

Basis of Presentation

The preparation of financial statements is in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenue and expense, and disclosures of contingent assets and liabilities. Estimates include the realization of a deferred tax asset, deferred compensation, provisions for losses that may arise from litigation and the fair value measurement of Financial instruments owned and Financial instruments sold, not yet purchased. Actual results could differ materially from such estimates included in the financial statements.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments not held for resale with original maturities of three months or less. The Company has all cash on deposit with major money center banks. Cash and cash equivalents are carried at cost, which approximates fair value.

Cash segregated under regulations

Cash segregated under regulations consists of cash in banks subject to withdrawal restrictions, cash segregated in compliance with regulations, and cash deposited in a special reserve bank account for the exclusive benefit of customers pursuant to the Securities Exchange Act of 1934 section 240.15c3-3 "*Customer protection – reserves and custody of securities*" ("SEC Rule 15c3-3").

Securities segregated under regulations – at fair value

The Company is required by its primary regulators, including the SEC and the CFTC, to segregate qualified securities to satisfy rules regarding the protection of customer assets.

Financial instruments owned and sold, not yet repurchased - at fair value

Regular way securities transactions are recognized on a trade date basis. Regular way securities transactions settle within the time frame generally established by regulation or market convention. Forward settling trades such as extended settlement and to be announced ("TBA") securities are not considered regular way trades when settlement does not occur within the shortest period possible for the security type. These transactions are recorded as derivatives on trade date and only the mark-to-market is recognized on the Statement of Financial Condition. Financial instruments owned and Financial instruments sold, not yet purchased are recorded at fair value in accordance with Accounting Standards Codification ("ASC") 820-10 "*Fair Value Measurements*" with unrealized gains and losses included in Trading gains and losses, net. Commissions and related clearing expenses are recorded on trade date as securities transactions occur. Customers' securities transactions are reported on settlement date with related commission revenue and expense reported on trade date. Commodity commissions are recorded on a half-turn basis. Customers' commodity transactions are reported on trade date.

Allowance for Credit Losses

The Company accounts for estimated credit losses on financial assets measured at an amortized cost basis and certain off-balance sheet credit exposures in accordance with ASC 326-20, Financial Instruments – Credit Losses. ASC 326-20 requires the Company to estimate expected credit losses over the life of its financial assets and certain off-balance sheet exposures as of the reporting date based on relevant information about past events, current conditions, and reasonable and supportable forecasts.

Many of the Company's financial assets measured at amortized cost basis are eligible for the collateral maintenance practical expedient as described in ASC 326-20-35-6. The practical expedient may be elected in these arrangements when the counterparty is contractually obligated to continue to fully replenish the collateral to meet the requirements of the contract and the Company reasonably expects the counterparty to continue to replenish the collateral. When the fair value of the collateral is equal to or exceeds the amortized cost basis of the financial asset the practical expedient permits the Company to consider that the expectation of nonpayment of the

amortized cost basis is zero. If the fair value of the collateral is less than the amortized cost basis of the financial assets the Company establishes an allowance for credit losses for the unsecured amount of the amortized cost basis. The allowance for credit losses on the financial asset is limited to the difference between the fair value of the collateral at the reporting date and the amortized cost basis of the financial assets.

Securities Borrowing and Lending Activities

Securities borrowed and Securities loaned are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require the Company to deposit cash or similar collateral with the lender. With respect to Securities loaned, the Company receives collateral in the form of cash in an amount generally in excess of the fair value of securities loaned. The Company monitors the fair value of securities borrowed or securities loaned on a daily basis with additional collateral obtained or returned, as necessary. Interest receivable or interest payable on such transactions is accrued and included in the Statement of Financial Condition in Other assets or Accrued expenses and other liabilities, respectively.

The Company applies the practical expedient based on collateral maintenance provisions in estimating an allowance for credit losses for securities borrowed receivables. The Company has established policies and procedures for mitigating credit risk on securities borrowed transactions, including reviewing and establishing limits for credit exposure, maintaining collateral, and continually assessing the creditworthiness of counterparties.

Receivables from and Payables to Broker-Dealers and Clearing Organizations

Receivables from broker-dealers and clearing organizations include amounts receivable from clearing organizations relating to open transactions, non-customer receivables and margin deposits. Payables to broker-dealers and clearing organizations include amounts payable to clearing organizations relating to open transactions, non-customer payables, and amounts related to unsettled securities trading activity. These balances are reported net by counterparty when the right of offset exists. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the Statement of Financial Condition.

Receivables and Payables with Customers

Customer receivables and payables represent amounts due from/to customers, primarily related to unsettled securities transactions, margin balances, unsettled commodities activity and cash deposits, which are reported net by customer. The Company does not include in the Statement of Financial Condition the securities owned by customers or the securities sold short by customers.

Receivables from customers include margin loans that represent credit extended to customers to finance their purchases of securities by borrowing against securities they own and are fully collateralized by these securities in customer accounts. Collateral is maintained at required levels at all times. The borrowers of a margin loan are contractually required to continually adjust the amount of the collateral as its fair value changes. The Company subjects the borrowers to an internal qualification process and monitors customer activity. The Company applies the practical expedient based on collateral maintenance provisions in estimating an allowance for credit losses for margin loans.

Reverse Repurchase and Repurchase Agreements

Securities purchased under agreements to resell (reverse repo) and securities sold under agreements to repurchase (repo) are treated as collateralized financing transactions and are carried at their contracted price plus accrued interest. It is the Company's policy to take possession of securities with a fair value equal to or in excess of the principal amount loaned plus accrued interest. The Company monitors the fair value of reverse repo and repo on a daily basis with additional collateral obtained or returned, as necessary. Where the requirements of ASC 210-20 "*Offsetting*" are met, resell and repurchase agreements with the same counterparty are reported on a net basis in the Statement of Financial Condition. Such transactions are netted by counterparty where the right to offset exists.

The Company applies the practical expedient based on collateral maintenance provisions in estimating an allowance for credit losses for reverse repurchase agreements. The Company has established policies and procedures for mitigating credit risk on reverse repo transactions including reviewing and establishing limits for credit exposure, maintaining collateral, and continually assessing the creditworthiness of counterparties.

Securities Received as Collateral and Obligation to Return Securities Received as Collateral

The Company receives and pledges securities as collateral in connection with non-cash transactions in which the Company is the lender. When the Company is permitted to sell or repledge these securities, the Company reports the fair value of the collateral received and the related obligation to return the collateral in the Statement of Financial Condition.

Securities Received from Customers and Affiliates

Securities received from customers and affiliates in lieu of cash margin are not reflected in the Statement of Financial Condition as the Company does not own such securities and they may only be sold or hypothecated to the extent the Company requires the equivalent funds to meet regulatory or counterparty requirements.

Offsetting Assets and Liabilities

To reduce credit exposures on derivatives and securities financing transactions, the Company may enter into master netting agreements or similar arrangements (collectively, netting agreements) with counterparties that permit it to offset receivables and payables with such counterparties. A netting agreement is a contract with a counterparty that permits net settlement of multiple transactions with that counterparty, including upon the exercise of termination rights by a non-defaulting party. Upon exercise of such termination rights, all transactions governed by the netting agreement are terminated and a net settlement amount is calculated. In addition, the Company receives and posts cash and securities collateral with respect to its derivatives and securities financing transactions, subject to the terms of the related credit support agreements or similar arrangements (collectively, credit support agreements). An enforceable credit support agreement grants the non-defaulting party exercising termination rights the right to liquidate the collateral and apply the proceeds to any amounts owed.

Derivatives are reported on a net-by-counterparty basis (i.e., the net payable or receivable for derivative assets and liabilities for a given counterparty) in the Statement of Financial Condition when a legal right of setoff exists under an enforceable netting agreement. Reverse repo, repo and

securities borrowed and loaned transactions with the same term and currency are presented on a net-by-counterparty basis in the Statement of Financial Condition when such transactions meet certain settlement criteria and are subject to netting agreements.

In the Statement of Financial Condition, derivatives are reported net of cash collateral received and posted under enforceable credit support agreements, when transacted under an enforceable netting agreement. In the Statement of Financial Condition, resale and repurchase agreements, and securities borrowed and loaned, are not reported net of the related cash and securities received or posted as collateral. See Note 4 for further information about collateral received and pledged, including rights to deliver or repledge collateral. See Notes 4 and 17 for further information about offsetting.

Short-Term Borrowings

The Company obtains short-term financing by borrowing from an affiliate or a major money center bank using an unsecured loan facility. The affiliated borrowing is on an overnight basis and term loans are up to one month in duration. The principal associated with these borrowings is recorded as Short-term borrowings in the Statement of Financial Condition.

Interest Revenue/Interest Expense

Interest revenue/interest expense is accrued in accordance with contractual rates. Interest revenue is earned on investments in debt securities, securities borrowed transactions, securities purchased under agreements to resell, U.S. Government obligations, receivables from customers and affiliates, receivables from brokers, dealers and clearing organizations, short-term investments and cash. Interest expense is incurred on debt securities sold, not yet purchased, securities loaned transactions, securities sold under agreements to repurchase, payables to customers and affiliates, short-term borrowings, and subordinated liabilities. Interest receivable or interest payable on such transactions is accrued and included in the Statement of Financial Condition in Other assets or Accrued expenses and other liabilities, respectively.

Fees

The Company is a party to numerous service level agreements (“SLA”) with its affiliates. The Company receives fee-based compensation at cost plus a mark-up for services provided to affiliates. The Company is also charged for services provided by affiliates, following a cost plus methodology, included under Allocated operating costs. The Company is a party to global transfer pricing fee agreements associated with its principal activities. Included in the calculation of these fees are net revenue allocations between subsidiaries of BNPP for non-routine functions on trading, marketing and structuring support which includes net revenue allocations related to offshore hedges and a credit for contributing to the BNPP liquidity coverage ratio as defined under Basel III rules. Costs related to routine activities allocated through transfer pricing arrangements are central costs incurred by BNPP and BNP Paribas London to support the global functional activities outlined under the transfer pricing agreements. They include operations, research, information technology, risk and management expenses and are included in Allocated operating costs on the Statement of Operations.

Investment Banking Fees

Investment banking revenues include gains, losses and fees arising from securities offerings in which the Company acts as an underwriter or agent. Investment banking revenues also include fees earned from providing merger and acquisition and financial restructuring advisory services. Investment banking management fees are recorded on offering date, sales concessions on settlement date, and underwriting fees at the time the underwriting is completed and the income is reasonably determinable. Advisory fees are recognized as performance obligations have been satisfied.

Income Taxes

The Company is included in a consolidated tax group and tax is computed using a modified benefit for loss methodology. Under this methodology, the Company records an income tax provision equal to the total current and deferred tax provision/benefit, but (i) taking into account implications of certain unitary/combined state tax group, and (ii) considering whether the tax attributes of the Company are realizable by the consolidated or unitary/combined group even if the Company would not otherwise have realized such attributes on a stand-alone basis (see Note 10).

Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and the tax basis of the Company's assets and liabilities. Valuation allowances are established, if applicable, to reduce deferred tax assets to the amount that more likely than not will be realized. The Company's net tax assets or liabilities are presented as a component of either Other assets or Accrued expenses and other liabilities, respectively, in the Statement of Financial Condition.

Uncertain tax positions are evaluated in accordance with ASC 740-10-25 "*Income Taxes*" which prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken in income tax returns.

The Company recognizes interest and penalties related to unrecognized tax benefits within the appropriate interest expense and tax penalty line items within the Statement of Operations, as applicable. Accrued interest and penalties, if any, are included in Accrued expenses and other liabilities in the Statement of Financial Condition.

Exchange Memberships

Membership shares and rights that are required by the Company to conduct its clearance and execution activities are recorded at cost, less any adjustments for permanent impairments and are included in Other assets in the Statement of Financial Condition.

Foreign Currencies

The Company's functional base currency is U.S. dollar. At December 31, 2020, the Company has assets and liabilities balances denominated in foreign currencies which are translated at closing exchange rates at December 31, 2020 while the revenues and expenses are translated at average exchange rates with any resulting gain or loss reflected in the Statement of Operations classified as either Other revenue or Other expenses.

Fair Value Measurement – Definition and Hierarchy

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

ASC 820 *“Fair Value Measurements”* established a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 instruments.

Level 2 – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly. Observable inputs include interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The Company uses market quotes for pricing its trading portfolio, when available. When no active market exists, the Company uses prices of comparable instruments to determine the fair value. In some instances, the Company may also employ a mark to model valuation methodology. During 2020, no trading positions were valued using a mark to model approach.

Recent Accounting Developments

Accounting Standards Update (“ASU”) 2020-04 *“Reference Rate Reform (“Topic 848”) – Facilitation of the Effects of Reference Rate Reform on Financial Reporting”*. In March 2020, the FASB issued guidance to provide optional expedients and exceptions contracts, hedging relationships, and other transactions that reference the London Interbank Offered Rate (“LIBOR”) or another reference rate expected to be discontinued because of reference rate reform. The guidance allows the Company to not apply modification accounting to contracts that are related to the discontinuation of the reference rate. If certain criteria are met, the amendments also allow exceptions to the de-designation criteria of qualifying hedging relationship and the assessment of hedge effectiveness during the transition period. Subsequently, the FASB issued ASU 2021-01 *“Reference Rate Reform (“Topic 848”) – Scope”* to tailor existing guidance to derivative instruments affected by the discounting transition and other general clarifications. The guidance is effective from the date of issuance and the Company’s decision to elect specific optional expedients can be made at any time until December 31, 2022. At the time of adoption, the guidance did not have a significant impact on the Company and the Company will continue to assess the impact as the reference rate transition occurs over the next two years.

The Company adopted ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, on January 1, 2020. The ASU introduces the Current Expected Credit Loss (“CECL”) model which replaced the current incurred loss model used for recognizing impairment provisions. The CECL impairment accounting framework requires management to recognize lifetime expected credit losses associated with financial assets measured at an amortized cost basis and certain off-balance sheet credit exposures upon initial recognition, taking into account reasonable and supportable information around forecasted economic conditions. A significant portion of the financial instruments within the scope of the guidance represent secured financing receivables (reverse repurchase, secured borrowing, and margin loan agreements) that are substantially collateralized. Entities may apply the practical expedient provided in the ASU for assets secured by collateral if they reasonably expect the borrower or the counterparty to continue to replenish the collateral to meet the requirements of the contracts. As such, under the practical expedient, entities may elect to measure the allowance for expected credit losses by comparing the amortized cost basis of the financial asset with the fair value of collateral at the measurement date. This approach may result in an estimate of de minimis or zero expected credit losses. As a result of the above application, the impact of adoption did not have a material impact on the Company's financial statements.

3. Revenue from Contracts with Customers

Revenue is recognized when control of promised goods or services transfer to a customer at an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those goods or services. ASC 606 *“Revenue from contracts with customers”* is applied using a five step process: (1) identify the contract with the customer; (2) identify the performance obligations; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations; (5) recognize revenue when (or as) the entity satisfies a performance obligation. The Company's revenue from contracts with customers is primarily from investment banking fees (which comprise of fees from underwriting and financial advisory) and commissions. A majority of the Company's contracts with customers have no fixed duration, can be terminated at will without significant penalty and contain a single performance obligation. Revenue is recognized when performance obligations are satisfied, either over time or at a point in time. Some of the contracts with customers within investment banking services include variable consideration which is constrained at contract inception. Revenue is recognized when the underlying uncertainty is subsequently resolved.

Disaggregation of revenue

The Company's total revenue is comprised of interest income on financial instruments and noninterest income. Interest income and Trading gains and losses, net are recognized in accordance with the applicable guidance in US GAAP and are out of scope of ASC 606 *“Revenue from contracts with customers”*. The following table summarizes the Company's total revenues disaggregated by revenue streams:

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| | Year Ended December 31, 2020 |
|--|---------------------------------|
| Revenues: | |
| Interest ⁽¹⁾ | \$ 525,246 |
| Fees | 554,452 |
| Investment banking fees: | |
| Underwriting | 447,278 |
| Advisory | 13,796 |
| Commissions | 81,875 |
| Trading gains and losses, net ⁽¹⁾ | (11,131) |
| Other | 3,889 |
| | <hr/> |
| Total Revenues | \$ 1,615,405 |

⁽¹⁾ Interest income and Trading gains and losses, net are excluded from the scope of ASC 606 "Revenue from contracts with customers".

The following is a discussion of revenues within the scope of ASC 606 "Revenue from contracts with customers".

Fees from Service Level Agreements

The Company receives fee-based compensation at cost plus a mark-up through Service Level Agreements with affiliates. Revenues are recognized when performance obligations are satisfied, at a point in time, when services have been completed.

Investment Banking Fees

Underwriting

Fees from underwriting assignments are recognized in revenues upon completion of the underlying transaction based on the terms of the assignment. Revenue is recognized on the trade date (the date on which the Company purchases securities from the issuer) for the portion the Company is contracted to buy. The Company believes the trade date is the appropriate point in time to recognize revenue for underwriting assignments, as there are no significant actions which the Company needs to take subsequent to this date.

Underwriting expenses such as marketing, advertising, legal and other costs associated with setting up the syndicate group and associated with underwriting assignments are deferred until the related revenue is recognized or the assignment is otherwise concluded. Such expenses are presented gross as part of Floor brokerage, clearance and commissions expenses.

Advisory

Fees from financial advisory assignments are recognized in revenues when the services related to the underlying transactions are completed under the terms of the assignment. Non-refundable

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deposits, such as retainer fees, and milestone payments in connection with the financial advisory assignments are recognized in revenues upon completion of the underlying transaction or when the assignment is otherwise concluded. Non-refundable deposits and milestone payments were recognized in revenues in accordance with the terms of the contract. As a result of adopting ASC 606 "*Revenue from contracts with customers*", the Company delays recognition of non-refundable deposits and certain milestone payments on financial advisory assignments when (or as) the Company satisfies a performance obligation.

Commissions

The Company provides brokerage services to customers by buying and selling securities on behalf of its customers. For this service, the Company earns commission fees from executing and clearing customer transactions on stocks, options and futures markets, as well as over-the-counter transactions. Commissions and fees are recognized upon trade execution. The Company believes that the performance obligation is satisfied on the trade date because that is when the underlying financial instrument or purchaser is identified, the pricing is agreed upon and the risks and rewards of ownership have been transferred to/from the customer.

Contract balances

A contract asset is the right to consideration for transferred goods or services when the amount is conditioned on something other than the passage of time. A contract liability is the Company's obligation to transfer goods or services to a customer for which the Company has received consideration from customer. As of December 31, 2020, there were no material contract assets or liabilities on the Company's Statement of Financial Condition.

Remaining performance obligation

Remaining performance obligations are services that the Company has committed to perform in the future in connection with its contracts with customers. The Company's remaining performance obligations are generally related to its financial advisory assignments. Revenues associated with remaining performance obligations relating to financial advisory assignments cannot be determined until the outcome of the transaction.

Other

The Company also did not have any material capitalizable costs to obtain or costs to fulfill a contract or use any significant judgments or estimates in recognizing revenue for financial reporting purposes.

4. Collateralized Transactions

The Company enters into reverse repurchase agreements, repurchase agreements, securities borrowed and securities loaned transactions to, among other things, acquire securities to cover short positions and settle other securities obligations, to accommodate customers' needs and to finance the Company's inventory positions. The Company manages credit exposure arising from such transactions by, in appropriate circumstances, entering into master netting agreements and collateral agreements with counterparties that provide the Company, in the event of a counterparty default (such as bankruptcy or a counterparty's failure to pay or perform), the right to net a counterparty's rights and obligations under such agreement and liquidate and setoff collateral against the net amount owed by the counterparty. The Company's policy is generally to take

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possession of securities purchased under agreements to resell and securities borrowed, and to receive securities and cash posted as collateral (with rights of rehypothecation). In certain cases the Company may agree for such collateral to be posted to a third party custodian under a tri-party arrangement that enables the Company to take control of such collateral in the event of a counterparty default. The Company also monitors the fair value of the underlying securities as compared with the related receivable or payable, including accrued interest, and, as necessary, requests additional collateral as provided under the applicable agreement to ensure such transactions are adequately collateralized.

The Company is a netting member of the Government Securities Division of the Fixed Income Clearing Corporation ("FICC"), an industry clearing house for reverse repurchase and repurchase transactions. At the end of each business day, for every trade submitted to and matched by FICC, the transaction is novated to FICC, at which time FICC becomes the Company's counterparty.

At December 31, 2020, included in Securities purchased under agreements to resell on the Statement of Financial Condition are amounts under contract with both affiliate and non-affiliate counterparties. In accordance with applicable accounting guidance, netting applied to these reverse repurchase and repurchase balances was \$13,241,596.

The following table presents information about the offsetting of these instruments and related collateral amounts:

| | | | | Gross Amounts Not Offset in the Statement of Financial Condition | | |
|--|--------------------------------|---|---|--|-------------------------|------------|
| | Gross Amounts Recognized | Gross Amounts offset in the Statement of Financial Condition | Net Amounts Presented in the Statement of Financial Condition | Available Collateral* | Counterparty Netting | Net Amount |
| Assets | | | | | | |
| Securities purchased under agreements to resell | \$ 13,377,879 | \$ (13,241,596) | \$ 136,283 | \$ (135,935) | \$ - | \$ 348 |
| Securities borrowed | 13,997,078 | - | 13,997,078 | (13,562,474) | (147,901) | 286,703 |
| Liabilities | | | | | | |
| Securities sold under agreements to repurchase | \$ 18,226,180 | \$ (13,241,596) | \$ 4,984,584 | \$ (4,984,567) | \$ - | \$ 17 |
| Securities loaned | 12,451,316 | - | 12,451,316 | (12,097,452) | (147,901) | 205,963 |

* Collateral is reflected at its fair value, but has been limited to the net exposure in the Statement of Financial Condition so as not to include any overcollateralization.

As of December 31, 2020, the gross liabilities for Securities sold under agreements to repurchase and Securities loaned disaggregated by class of collateral pledged and by remaining contractual maturity of the agreements were:

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| | Securities sold under agreements to repurchase | Securities loaned | Total |
|---|---|----------------------|----------------------|
| U.S. Government and agencies securities | \$ 14,895,571 | \$ 152,359 | \$ 15,047,930 |
| Corporate debt securities | 1,028,266 | 974,511 | 2,002,777 |
| Non-Agency Mortgage and Asset-backed securities | 2,302,343 | - | 2,302,343 |
| Equities | - | 11,324,446 | 11,324,446 |
| | 18,226,180 | 12,451,316 | 30,677,496 |
| Reverse Repos and Repos offset (ASC 210-20-45-11) | (13,241,596) | - | (13,241,596) |
| | <u>\$ 4,984,584</u> | <u>\$ 12,451,316</u> | <u>\$ 17,435,900</u> |

| | Securities sold under agreements to repurchase | Securities loaned | Total |
|---|---|----------------------|----------------------|
| Overnight and Open | \$ 448,631 | \$ 11,969,118 | \$ 12,417,749 |
| Up to 30 days | 15,557,371 | 5,292 | 15,562,663 |
| 31 - 90 days | 2,220,178 | 476,906 | 2,697,084 |
| Greater than 90 days | - | - | - |
| | 18,226,180 | 12,451,316 | 30,677,496 |
| Reverse Repos and Repos offset (ASC 210-20-45-11) | (13,241,596) | - | (13,241,596) |
| | <u>\$ 4,984,584</u> | <u>\$ 12,451,316</u> | <u>\$ 17,435,900</u> |

5. Financial Instruments Owned and Financial Instruments Sold, Not Yet Purchased – at Fair Value

Financial instruments owned and Financial instruments sold, not yet purchased – at fair value as of December 31, 2020 consist of:

| | Owned | Sold |
|--|---------------------|-------------------|
| U.S. Government and agency securities | \$ 5,639,863 | \$ 388,610 |
| Asset-backed securities | 552,713 | - |
| Equities and convertibles | 12,751 | 4,097 |
| U.S. agency securities TBA | 14,804 | 26,860 |
| Extended settlement receivables/payables | 15,044 | 17,095 |
| Corporate debt securities | 3 | 29 |
| | <u>\$ 6,235,178</u> | <u>\$ 436,691</u> |

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Financial instruments owned that are pledged to counterparties represent proprietary positions, which have been pledged as collateral to counterparties on terms which permit the counterparty to sell or repledge the securities to others.

6. Receivable from and Payable to Brokers, Dealers and Clearing Organizations

Amounts receivable from and payable to brokers, dealers and clearing organizations as of December 31, 2020, consist of the following:

| | <u>Receivable</u> | <u>Payable</u> |
|---|---------------------|---------------------|
| Receivable/Payable from/to clearing organizations | \$ 5,814,724 | \$ 35,174 |
| Receivable/Payable from/to non-customers | 2,169,722 | 3,827,694 |
| Receivable/Payable from/to brokers & dealers | 435,409 | 10,634 |
| Securities failed to deliver/receive | 96,371 | 76,462 |
| Unsettled trades receivable/payable, net | <u>-</u> | <u>30,436</u> |
| | <u>\$ 8,516,226</u> | <u>\$ 3,980,400</u> |

The Company clears certain of its proprietary, non-customer, and customer transactions through various clearing organizations. Unsettled regular way trades relate to amounts receivable from or payable to clearing organizations for proprietary positions that had not yet reached settlement date.

Securities failed to deliver are generally short term and resolved within 30 days. Additionally, as a large portion of the Company's trades and contracts are cleared through a clearing organization and settled daily the amount of unsettled credit exposures is limited to the amount owed the Company for a very short period of time. The Company continually reviews the credit quality of its counterparties.

The Company's expectation on credit risk associated with broker fee receivables, which includes receivables on Investment banking activities, is not significant until they are 90 days past due based on the contractual arrangement and expectation of collection in accordance with industry standards.

7. Liabilities Subordinated to Claims of General Creditors

The Company has six subordinated loan agreements totaling \$1,855,000 with affiliates outstanding as of December 31, 2020. These loans have various rollover dates, the most recent date being January 29, 2021.

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| <u>Rollover Date</u> | <u>Affiliated Lender</u> | <u>Rate</u> | <u>Amount</u> |
|--|--------------------------|------------------|---------------------|
| January 29, 2021 | WHC | OIS FF* +88bps | \$ 230,000 |
| June 29, 2021 | WHC | 3M LIBOR + 67bps | 500,000 |
| December 31, 2021 | WHC | 3M LIBOR + 56bps | 275,000 |
| December 31, 2021 | WHC | 1M LIBOR + 62bps | 100,000 |
| December 31, 2021 | WHC | 3M LIBOR + 56bps | 300,000 |
| December 31, 2021 | WHC | 3M LIBOR + 56bps | 450,000 |
| * Overnight Index Swap based on the Fed Funds rate | | | <u>\$ 1,855,000</u> |

The loans allow for prepayment of all or any part of the obligations at the option of the Company, and upon receipt of prior written approval of the FINRA and the CME. The Company recorded interest expense on subordinated loans in the amount of \$29,559 during the year. The effective interest rate for the year approximated 1.59%.

The agreements covering the subordinated borrowings have been approved by the FINRA and the CME, and are thus available in computing net capital pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934 and Regulation 1.17 under the Commodity Exchange Act. To the extent that such borrowings are required for the Company's continued compliance with net capital requirements, they may not be repaid. The FINRA subordinated loan agreements have automatic annual rollover extensions with regard to maturity dates. FINRA requires more than six months advance notification of intent to not extend the maturity of a subordinated loan agreement. The Company has made no such notification.

8. Deferred Compensation

BNPP sponsors numerous deferred compensation plans. Employees of the Company with annual discretionary bonus awards in excess of a certain fixed amount as defined by BNPP will receive a portion of such excess amount in units according to the specific award provisions of each plan.

The plans offered are:

- Deferred Compensation Scheme ("DCS")
- Deferred Compensation Scheme Plus ("DCS Plus")
- Key Contributors Deferred Plan ("KCDP")
- Deferred Compensation Scheme Plus Group Belgium ("DCS+G BE")
- US Regulated Plan
- Global Markets Development Scheme ("GMDS")

All six plans are liability awards with grant dates in February of the year following their establishment. Units are awarded based on the average closing price of BNPP shares over a specified period. The vesting of DCS Plus plan is subject to fulfillment of specified performance conditions. The remaining plans vest based on the fulfillment of service conditions and all plans vest over a period of three years after the grant dates.

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Plans established in 2016 through 2019 that were not completely vested and paid as of the beginning of 2020 are:

| 2019 | 2018 | 2017 | 2016 |
|-------------------|-------------------|-------------------|-------------------|
| DCS | DCS | DCS | DCS |
| DCS Plus | DCS Plus | DCS Plus | DCS Plus |
| KCDP | KCDP | KCDP | KCDP |
| US Regulated plan | GMDS | DCS +G BE | DCS +G BE |
| | US Regulated plan | US Regulated plan | US Regulated plan |

For the year ended December 31, 2020, the Company has recorded \$40,127 of expenses related to these deferred compensation plans in Employee compensation and benefits in the Statement of Operations. As of December 31, 2020, the Company has \$6,207 of expenses from the 2018 plans related to non-vested periods expected to be recognized over a weighted-average period of two years and \$39,690 of expenses related to the 2019 plans expected to be recognized over three years.

In addition, Bonus Buy Out plans are established annually whereby the value of new employees' unvested and forfeited awards under deferred compensation arrangements from former employers is divided equally between Cash Buy Out and Cash Index Buy out plans. Buy Out plans are granted in the year following their establishment and are paid out over a period of five years after the grant date for the plans established in 2016 and 2017, and four years for those established in 2018 and 2019.

For the year ended December 31, 2020, the Company has recorded a net benefit of \$413 related to these Buy Out plans in Employee compensation and benefits in the Statement of Operations and unrecognized expenses of \$945.

In 2017, 2018, 2019 and 2020, BNPP granted selected key employees the International Sustainability and Incentive Scheme to receive a cash amount in June 2020, 2021, 2022 and 2023 subject to indexation, performance, and payment conditions. For the year ended, December 31, 2020, the Company recorded \$125 of expense related to these plans in Employee compensation and benefits in the Statement of Operations.

In 2020, the Company recognized \$139,670 as cash bonus while the 2020 deferred plans have not yet been approved.

In addition, BNPP allows certain employees to defer up to 100% of their bonus through a voluntary deferred compensation plan ("Plan"). The assets of the Plan are owned by BNPP and recorded as an asset with an offsetting liability to the individual employees.

9. Employee Benefit Plans

Substantially all employees of BNPP and its affiliates in the United States of America, who meet certain age and tenure requirements, are covered under various benefit plans in which BNPPSC participates. The plans include a funded noncontributory defined benefit plan, a supplemental executive retirement plan and a defined contribution 401(k) plan. The assets of the defined benefit

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plan are principally invested in fixed income and equity securities, held by a third-party trustee and managed by third party investment advisors. The defined benefit plan and supplemental executive retirement plan were frozen as of December 31, 2011.

Pension expense recognized during the period ended December 31, 2020 was \$1,551. Employer matching contributions into the 401(k) plan was \$5,650 for the period ended December 31, 2020.

10. Income Taxes

The Company is a member of a consolidated group for U.S. federal income tax purposes and a member of multiple combined group tax return filings for state and local income tax purposes. Federal and state income taxes as well as benefits for federal and state net operating losses (“NOLs”) are allocated based on a formal tax sharing agreement between the Company and BNPPUSA. All current balances will be settled by the Company with BNPPUSA.

The tax sharing agreement in place for the U.S. consolidated group outlines the arrangements amongst the members with respect to federal taxes and is consistent with the applicable federal tax consolidation rules governing the tax sharing agreement. It outlines the allocation amongst the members of the consolidated federal tax liabilities (where there is consolidated taxable income for an income year).

The income tax expense (benefit) for the year ended December 31, 2020 consists of:

| | <u>Current</u> | <u>Deferred</u> | <u>Total</u> |
|------------------------------------|------------------|-------------------|------------------|
| Federal | \$ 54,630 | \$ (6,333) | \$ 48,297 |
| State & local | <u>20,005</u> | <u>36</u> | <u>20,041</u> |
| Total income tax expense/(benefit) | <u>\$ 74,635</u> | <u>\$ (6,297)</u> | <u>\$ 68,338</u> |

The Company’s tax is included in a consolidated tax group and computed using a modified benefit for loss methodology. Under this methodology, the Company records an income tax provision equal to the total current and deferred tax provision/benefit, but (i) taking into account implications of certain unitary/combined state tax group, and (ii) considering whether the tax attributes of the Company are realizable by the consolidated or combined/unitary group even if the Company would not otherwise have realized such attributes on a stand-alone basis.

The difference between the Company’s federal statutory and effective tax rate is due to permanent differences such as dividend factoring basis disallowance, non-deductible meals and entertainment, and state and local taxes.

The resulting tax payable or benefit receivable is settled with BNPPUSA periodically. The Company paid \$53,457 in net tax liability to BNPPUSA during 2020.

At December 31, 2020, the Company’s net deferred tax asset of \$61,826 is comprised of \$72,609 of deferred tax assets, \$606 of deferred tax liabilities, and a valuation allowance of \$10,177 against its New York City (“NYC”) and Pennsylvania (“PA”) net deferred tax asset. The net deferred tax

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asset is due to differences between the tax basis of assets and liabilities and their respective financial-reporting amounts arising primarily from differences in the timing of expenses for deferred compensation and cash bonuses, goodwill amortization, and reserves against certain investments. The valuation allowance decreased by \$622 from the balance of \$10,799 at December 31, 2019.

The Company has recorded a valuation allowance against the net deferred tax asset related to NYC and PA, as management believes that the benefit related to the deferred tax asset is not more likely than not to be realized in the future in those particular jurisdictions. The net deferred tax asset as of December 31, 2020 is included in Other Assets in the Statement of Financial Condition.

As of December 31, 2020, the Company's open tax years potentially subject to examination by the Internal Revenue Service are 2016-2020, while New York State ("NYS") and NYC are 2015 through 2020. As of December 31, 2020, on a stand-alone basis, the Company has a PA post-apportioned NOL carryforward of \$104,155, the majority of which will expire between 2030 and 2033; however, management does not expect to be able to utilize this NOL due to decreased tax apportionment and significant tax adjustments that generate losses in the State. As such, there is a valuation allowance against this deferred tax asset item.

Members of the U.S. consolidated group that generate a current NOL contribute such loss against the U.S. consolidated group's income tax liability to the extent members of the U.S. consolidated group contributed taxable income. The loss member will be due an amount equal to the loss that has been utilized to offset taxable income in accordance with the terms of the tax sharing agreement. The settlement of the tax accounts between the Company and BNPPUSA are in line with the terms of the tax sharing agreement.

As of December 31, 2020, Management has evaluated the Company's tax positions and determined that there are no remaining uncertain tax positions required to be recognized by the Company. The Company does not expect the unrecognized tax benefit to change significantly during the next twelve months.

As stated, the Company is included in the consolidated tax return of BNPPUSA. The Company calculates the provision for income taxes by using a "separate return" method. Under this method, the Company is assumed to file a separate return with the tax authority, thereby reporting taxable income or loss and paying the applicable tax to or receiving the appropriate refund from BNPPUSA based on the tax sharing agreement.

11. Transactions with Related Parties

The Company engages in various transactions with BNPP and its affiliates. These transactions include financing agreements and operational support.

At December 31, 2020, the Company has a formal unsecured line of credit with BNPP. Borrowings under this line of credit bear interest at LIBOR plus a nominal markup. The borrowing limit under these arrangements is €3,500,000 which is \$2,866,503 based on the 12/31/2020 exchange rate. On any date in which the equivalent in euros of the aggregate principal amount of all advances outstanding exceeds 105% of the maximum borrowing amount, BNPP may, at its sole discretion

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notify the Company of such excess and make demand for prepayment in respect thereof. At December 31, 2020, the Company borrowed \$465,758 from BNPP and affiliates.

At December 31, 2020, the Company has a revolving loan facility of \$100,000 with WHC. The total amount drawn at December 31, 2020 was \$65,000 and is included in Short-term borrowings.

At December 31, 2020, assets and liabilities with related parties consist of:

Assets

| | |
|--|---------------------|
| Cash and cash equivalents | \$ 73,728 |
| Cash segregated under regulations | 234,009 |
| Receivable from brokers, dealers, and clearing organizations | 2,588,956 |
| Securities borrowed | 2,808,877 |
| Securities received as collateral - at fair value | 13,391 |
| Securities purchased under agreements to resell | 26,181 |
| Receivable from customers | 5,827 |
| Financial instruments owned - at fair value | 15,973 |
| Other assets | 198,754 |
| Total assets | \$ 5,965,696 |

Liabilities

| | |
|--|----------------------|
| Short-term borrowings | \$ 530,758 |
| Securities sold under agreements to repurchase | 1,951,610 |
| Securities loaned | 7,178,964 |
| Payable to brokers, dealers, and clearing organizations | 3,593,756 |
| Payable to customers | 1,677,852 |
| Obligation to return securities received as collateral - at fair value | 13,391 |
| Financial instrument sold, not yet purchased - at fair value | 2,204 |
| Accrued expenses and other liabilities | 305,769 |
| Total liabilities | \$ 15,254,304 |

| | |
|---|--------------|
| Liabilities subordinated to the claims of general creditors | \$ 1,855,000 |
|---|--------------|

On July 28, 2020, the Company paid a dividend in the amount of \$67,388 to WHC.

Payable to brokers, dealers, and clearing organizations includes net unsettled regular way trade sales in the amount of \$265,303.

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For the year ended December 31, 2020, revenues and expenses with related parties consist of:

| | |
|--|-------------------|
| Revenues | |
| Interest | \$ 172,545 |
| Fees | 554,152 |
| Investment Banking fees | 36,878 |
| Commissions | 17,293 |
| Other | 33 |
| Total Revenues | \$ 780,901 |
| Expenses | |
| Interest | \$ 116,792 |
| Allocated operating costs | 409,427 |
| Floor brokerage, clearance and commissions | 2,494 |
| Professional fees | 469 |
| Other | 9,682 |
| Total Expenses | \$ 538,864 |

The Company executes various transactions with its affiliates, such as securities purchased under agreements to resell, securities sold under agreements to repurchase, securities borrowed, securities loaned, margin financing and clearance and settlement.

The Company has been historically notified in late March of the following year regarding its final settlement amounts concerning its portion of the global transfer pricing flows. To mitigate the impact of this late notification, the Company has entered into an agreement with WHC, whereby WHC pays or receives the difference between the amount accrued at year end and the final settlement amount. This agreement also covers bonus accruals and any other expense allocation adjustments made in the following year.

In addition, the Company entered a separate agreement with the US Permanent Establishment of BNPP, in which the maximum amount payable under the Transfer Pricing agreements in respect of a calendar year shall not exceed the sum of (a) the retained earnings by the Company as of December 31 for that calendar and (b) the amount accrued by the Company as of December 31 for that calendar year with respect to routine costs of affiliates allocated to the Company under the Transfer Pricing Agreements. The Company paid fees to these affiliates totaling \$5,609 for these arrangements for the year ended December 31, 2020. The fees are recorded in Other expenses on the Statement of Operations.

The Company is a party to numerous service level agreements (“SLA”) with its affiliates. Due to the nature of these agreements, the Company could experience a significant impact on its financial statements from these cost allocations that follow a cost plus methodology. The Company receives fee-based compensation at cost plus a mark-up through SLAs with affiliates. At December 31,

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2020, SLA receivable from affiliates of \$138,921 is included in Other assets in the Statement of Financial condition.

The Company continues to be a party to global transfer pricing fee agreements associated with its principal activities. For the year ended December 31, 2020, these fees consisted of contra-revenue allocations of \$80,641 including net revenue related to off shore hedges, a liquidity credit from parent of \$28,014 and allocations from other non-routine activities and are included in Fees on the Statement of Operations. Routine costs incurred to support these global activities were \$46,447 and are included in Allocated operating costs on the Statement of Operations. At December 31, 2020, the intercompany transfer pricing fee payable is \$127,088 which is included in Accrued expenses and other liabilities in the Statement of Financial condition. The Company settles transfer pricing fees, clearing related fees and revenue and cost sharing fees with affiliates on a periodic basis.

BNPP and its affiliates charge the Company under various cost sharing agreements for overhead expenses and for the costs of providing operations and information technology support. These expenses amounted to \$363,280 for the year ended December 31, 2020 and are included in Allocated operating costs. The Company also charges BNPP and its affiliates under various cost sharing agreements for certain overhead expenses. During the year ended December 31, 2020, the income amounted to \$634,793 and is included in Fees on the Statement of Operations. As such, the Company has entered into an Agency & Common Paymaster agreement with BNPPUSA, whereby BNPPUSA is the paying agent for the Company's operating expenses, and the Company will reimburse BNPPUSA for such expenses paid. The Company had a payable of \$9 to BNPPUSA and other affiliates for cost and revenue sharing agreements and other general expenses, which is included in Accrued expenses and other liabilities.

BNP Paribas Arbitrage SNC, acting through its US Branch ("BNPPA-US"), provides services on behalf of the Company to facilitate the Exchange Traded Fund financing business between BNPP-PBIL and the Company and their respective customers. At December 31, 2020, the Company accrued \$901 shared revenue payable to BNPPA-US and is included in Accrued expenses and other liabilities. The Company settles with BNPPA-US on a periodic basis.

The Company has a parental guarantee from BNPP covering all obligations of the entity. The outstanding blanket guarantee fee payable of \$435 as of December 31, 2020 is included in Accrued expenses and other liabilities in the Statement of Financial Condition.

12. Pledged Assets, Commitments and Contingencies

At December 31, 2020, the approximate fair values of collateral received which may be sold or repledged by the Company were:

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| | |
|--|-----------------------------|
| Sources of collateral | |
| Securities purchased under agreements to resell | \$ 13,712,202 |
| Securities received in securities borrowed vs. cash transactions | 13,562,475 |
| Securities received in securities borrowed/reverse repo vs. pledged transactions | 12,617,948 |
| Securities received as collateral | 13,391 |
| Securities received from margin loans available to repledge | <u>4,399,321</u> |
| Total | \$ <u>44,305,337</u> |

At December 31, 2020, the approximate fair values of the portion of collateral received that were sold or repledged by the Company, including the collateral related to amounts netted under ASC 210-20-45 *"Other presentation matters"* (formerly FIN 41), were:

| | |
|---|-----------------------------|
| Uses of collateral | |
| Securities sold under agreements to repurchase | \$ 15,244,006 |
| Securities lent in securities loaned vs. cash transactions | 12,097,454 |
| Securities pledged in securities borrowed/reverse repo vs. pledged transactions | 9,628,747 |
| Obligation to return securities received as collateral | 13,391 |
| Pledged to clearing corporations | 1,820,783 |
| Securities sold by customer | <u>1,263,403</u> |
| Total | \$ <u>40,067,784</u> |

Additionally, securities received as collateral for securities purchased under agreements to resell were segregated for regulatory requirements under SEC Rule 15c3-3 as it pertains to proprietary accounts of broker-dealers ("PAB") and for liquidity purposes. The fair market value of the amounts segregated were \$442,927, \$66,694 and \$2,519,438 respectively.

The Company is required to maintain deposits with various clearing organizations and exchanges. At December 31, 2020, the Company has placed securities, on deposit, it owns which have a fair value of \$649,892 of which \$529,923 is included in Securities segregated under regulations- at fair value. In addition, the Company has cash deposits of \$5,604,609 to satisfy customer and firm requirements.

The BNP Paribas New York Branch funds the Company using a combination of cash and money market investments to cover the OCC requirement for option positions. At December 31, 2020, the Company has cash deposits of \$10,000 and securities of \$8,046 to satisfy such requirements.

As of December 31, 2020 there are no outstanding letters of credit issued on behalf of the Company. The letter of credit issued by a third-party bank in the amount of \$40,000 expired on September 1, 2020 and was not renewed.

The Company has committed reverse repurchase facilities agreements for a maximum amount of \$300,000 with ICE Clear Europe Limited and ICE Clear credit for \$200,000 and \$100,000, respectively, which can be drawn at any time.

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Certain customers have credit facility agreements for collateralized borrowings with the Company in accordance with internal margin guidelines. As of December 31, 2020, the Company had commitments of \$388,940 related to credit facilities of which \$143,158 were not drawn.

As a member of the Mortgage Backed Securities Division ("MBSD") and Government Securities Division ("GSD") of the Fixed Income Clearing Corp ("FICC"), the Company participates in the Capped Contingency Liquidity Facility ("CCLF"). The CCLF creates overnight repos between the FICC and each of its solvent firms so that, if a firm fails, the funding to offset its portfolio would be sourced across FICC's membership rather than dependent on an expensive, long-term line of credit. As of December 31, 2020, the Company's commitment to the CCLF was \$563,033 for MBSD and \$92,997 for GSD, of which no utilization had occurred. This amount is calculated by FICC based on membership size and volumes and may fluctuate significantly.

The Company is a member of numerous exchanges and clearinghouses. Under the membership agreements, members are generally required to guarantee the performance of other members. Additionally, if a member becomes unable to satisfy its obligations to the clearinghouse, other members would be required to meet shortfalls. To mitigate these performance risks, the exchanges and clearinghouses often require members to post collateral as well as meet certain minimum financial standards. The Company's maximum potential liability under these arrangements cannot be quantified. However, the potential for the Company to be required to make payments under these arrangements is remote. Accordingly, no contingent liability is recorded in the Statement of Financial Condition for these arrangements.

The Company, in the normal course of business, has been named as a defendant in various legal proceedings. In view of the inherent difficulty of predicting the outcome of legal matters, particularly where the claimants seek very large or indeterminate damages or where the cases present novel legal theories or involve a large number of parties, the Company cannot state with confidence what the eventual outcome of the pending matters will be, or that such outcome would not have a material adverse effect on the Company's financial statements.

13. Net Capital Requirements

As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule ("Rule 15c3-1") under the Securities Exchange Act of 1934. The Company has elected to compute its net capital using the alternative method, which requires the maintenance of minimum net capital equal to the greater of \$1,500 or 2% of aggregate debit balances arising from customer transactions, as defined.

As a registered futures commission merchant, the Company is subject to the Minimum Financial Requirements Rule pursuant to Regulation 1.17 under the Commodity Exchange Act, which requires the maintenance of minimum net capital, as defined, equal to the greater of 8% of the total customer risk margin requirements plus 8% of the total non-customer risk margin requirements required to be segregated pursuant to the Commodity Exchange Act.

At December 31, 2020, the 8% of the customer risk margin requirements plus 8% of the total non-customer risk margin requirements produced the greater net capital requirement. The Company had net capital of \$2,449,671, which was \$1,907,286 in excess of its required net capital.

14. Cash and Securities Segregated under Regulations

As a registered broker-dealer, the Company is subject to the Customer Protection Rule (“Rule 15c3-3”) under the Securities Exchange Act of 1934. The Rule requires the deposit of cash and/or qualified securities, as defined, in a special reserve account for the exclusive benefit of customers. As of December 31, 2020, the Company made a computation related to Rule 15c3-3 and was required to maintain a balance of \$0 in this account. The Company had segregated cash in a money market demand account with a value of \$1,370 as of December 31, 2020. In addition, the Company had qualified securities with a market value of \$434,068 in a special reserve account for the exclusive benefit of customers as of December 31, 2020.

As of December 31, 2020, the Company made a computation related to the reserve requirement for Proprietary Accounts of Brokers (“PAB”). As of December 31, 2020, the Company made a computation related to PAB Rule 15c3-3 and was required to maintain a balance of \$0 in this account. The Company had segregated cash in a money market demand account with a value of \$1,057 as of December 31, 2020. In addition, the Company had qualified securities with a market value of \$65,360 in a special reserve account for the exclusive benefit of brokers as of December 31, 2020.

The Company is subject to Section 4d(2) and Regulation 30.7 under the Commodity Exchange Act (“CEA”), which requires a FCM to segregate, secure or sequester money, securities, funds and property related to customers’ regulated commodity futures accounts in a special bank account for the exclusive benefit of customers. As of December 31, 2020, the Company made a segregation computation related to Section 4d(2) and was required to maintain a balance of \$3,280,220 in this account. The total amount segregated was \$3,580,437, which consisted of segregated cash of \$213,747, deposits at clearing organizations of \$1,963,895 and funds and property related to customers’ regulated commodity balances with a fair value of \$2,332,406. These assets have been segregated under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades or contracts.

As of December 31, 2020, the Company made a secured computation related to Regulation 30.7 and was required to maintain a balance of \$255,173. The total amount segregated was \$334,484, which consisted of secured cash of \$94,024, deposits at clearing organizations of \$284,230, and funds and property related to customers’ regulated commodity balances with a fair value of (\$43,770). Both amounts have been segregated under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades or contracts.

As of December 31, 2020, the Company made a customer cleared swaps computation under the CEA and was required to maintain a balance of \$1,693,771 in this account. The total amount segregated was \$1,868,012, which consisted of cash of \$185,879, deposits at clearing organizations of \$1,114,320, and funds and property related to customers’ cleared swaps balances with a fair value of \$567,813 have been sequestered under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades.

15. Credit Risk and Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Company executes and settles securities and commodity activities with customers, non-customers, brokers and dealers, commodity exchanges and affiliates.

These securities transactions are on a cash or margin basis. The Company is exposed to risk of loss on these transactions in the event the counterparty or affiliate fails to satisfy its obligations in which case the Company may be required to purchase or sell financial instruments at prevailing market prices.

The Company engages in various securities and commodity activities with a diverse group of domestic and foreign counterparties and affiliates. The Company's exposure to credit risk associated with the nonperformance of these counterparties in fulfilling their contractual obligations pursuant to these activities can be directly impacted by volatile trading markets which may impair the ability of the counterparties to satisfy their obligations to the Company.

In margin transactions, the Company extends credit to its affiliates, customers and non-customers, subject to various regulatory and internal margin guidelines, collateralized by cash and securities in the affiliates', customers' or non-customers' accounts. In connection with these activities, the Company executes and clears affiliate, customer and non-customer transactions involving the sale of securities not yet purchased, substantially all of which are transacted on a margin basis subject to individual exchange regulations. Such transactions may expose the Company to significant off-balance sheet risk in the event margin requirements are not sufficient to fully cover losses that affiliates, customers and non-customers may incur. In the event the affiliate, customer or non-customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at the prevailing market prices to fulfill the affiliates', customers' and non-customers' obligations.

The Company seeks to control the risks associated with its affiliate, customer and non-customer activities by requiring counterparties to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors daily the required margin levels, and pursuant to such guidelines, requires the counterparties to deposit additional collateral or to reduce positions when necessary.

In connection with securities financing activities, the Company enters into reverse repos and repos, primarily in U.S. government securities, and securities borrowing and lending arrangements which may result in significant credit exposure in the event the counterparty to the transaction is unable to fulfill its contractual obligations.

In accordance with industry practice, reverse repos are generally collateralized by securities held by the Company with a fair value in excess of the customers' or affiliates' obligation under the contract and repos are collateralized by securities deposited by the Company with a fair value in excess of the Company's obligation under the contract. Similarly, securities borrowed and loaned agreements are collateralized by deposits and receipts of cash. The Company attempts to minimize credit risk associated with these activities by monitoring customer credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Company when deemed necessary.

Securities sold, but not yet purchased represent obligations of the Company to deliver the specified securities or underlying security at the contracted price, and thereby, create a liability to repurchase them in the market at prevailing prices. Accordingly, these transactions result in off-balance-sheet risk as the Company's repurchase of such securities may exceed the amount recognized in the Company's Statement of Financial Condition.

The Company has entered into an irrevocable guarantee with BNPP for payment and performance of guaranteed obligations of BNPPSC (see Note 11).

16. Fair Value Disclosures

Due to the nature of its operations, substantially all of the Company's assets are comprised of cash and securities deposited with clearing organizations or segregated under regulations, reverse repos, securities borrowed, securities failed to deliver, receivables from customers, brokers, dealers, and clearing organizations, securities owned and U.S. agency securities TBA. Securities deposited with clearing organizations or segregated under federal regulations, securities owned, and U.S. agency securities TBA are carried at fair value based on the fair value hierarchy described. All remaining assets are short-term in nature and the carrying amounts are a reasonable estimate of fair value.

Similarly, substantially all of the Company's liabilities arise from repos, securities loaned, securities failed to receive, payables to customers, brokers, dealers, and clearing organizations and securities sold, not yet purchased. Securities sold, not yet purchased, and U.S. agency securities TBA are carried at fair value based on the fair value hierarchy described below. All remaining liabilities are short-term in nature and the carrying amounts are a reasonable estimate of fair value.

Due to the variable rate of interest charged on its subordinated loans the carrying value approximates the estimated fair value.

Assets and liabilities measured at fair value on a recurring basis are disclosed in the table below.

Level 1 – Assets and liabilities utilizing Level 1 inputs include U.S. Government and agencies securities, Listed equity options, Equities and convertibles, TBA contracts and Extended settlement contracts. Level 1 inputs are unadjusted quoted prices in active markets for assets or liabilities identical to those to be reported at fair value.

Level 2 – Assets and liabilities utilizing Level 2 inputs include U.S. Government and agencies securities, Corporate debt securities, Equities and convertibles and asset-backed securities, TBA contracts and Extended settlement contracts. Level 2 inputs are inputs other than quoted prices within Level 1 inputs that are observable either directly or indirectly. The Company uses prices of comparable securities in determining the fair value of Level 2 securities. Observable inputs other than quoted prices for the asset or liability (e.g. interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates).

Level 3 – During 2020, the Company had no activity in Level 3 assets. As of December 31, 2020, the Company has no assets or liabilities measured under Level 3 of the hierarchy.

During 2020, there were no transfers between levels of the fair value hierarchy for any assets or liabilities.

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Assets Measured at Fair Value on a Recurring Basis as of December 31, 2020

| | Level 1 | Level 2 | Level 3 | Netting and collateral | Total |
|---|---------------------|---------------------|----------------|-------------------------------|---------------------|
| Securities segregated under regulations - at fair value | | | | | |
| U.S. Government securities | \$ 479,923 | \$ - | \$ - | \$ - | \$ 479,923 |
| Money Market Fund | 50,000 | - | - | - | 50,000 |
| Financial instruments owned - at fair value | | | | | |
| U.S. Government and agencies securities | 790,136 | 4,849,727 | - | - | 5,639,863 |
| Asset-backed securities | - | 552,713 | - | - | 552,713 |
| Equities and convertibles | 12,751 | - | - | - | 12,751 |
| Corporate debt securities | - | 3 | - | - | 3 |
| U.S. agency securities TBA | 98,385 | - | - | (83,581) | 14,804 |
| Extended settlement receivables | 14,582 | 7,592 | - | (7,130) | 15,044 |
| Securities received as collateral - at fair value | | | | | |
| Equities | 13,391 | - | - | - | 13,391 |
| Other assets | | | | | |
| Excess rights | 708 | - | - | - | 708 |
| Investments in Mutual Funds | 31,039 | - | - | - | 31,039 |
| | <u>\$ 1,490,915</u> | <u>\$ 5,410,035</u> | <u>\$ -</u> | <u>\$ (90,711)</u> | <u>\$ 6,810,239</u> |

Liabilities Measured at Fair Value on a Recurring Basis as of December 31, 2020

| | Level 1 | Level 2 | Level 3 | Netting and collateral | Total |
|--|-------------------|-----------------|----------------|-------------------------------|-------------------|
| Financial instruments sold, not yet purchased - at fair value | | | | | |
| U.S. Government and agencies securities | \$ 388,610 | \$ - | \$ - | \$ - | \$ 388,610 |
| Equities | 4,097 | - | - | - | 4,097 |
| Corporate debt securities | - | 29 | - | - | 29 |
| U.S. agency securities TBA | 103,263 | - | - | (76,403) | 26,860 |
| Extended settlement payables | 14,595 | 9,630 | - | (7,130) | 17,095 |
| Obligation to return securities received as collateral - at fair value | | | | | |
| Equities | 13,391 | - | - | - | 13,391 |
| Accrued expenses & other liabilities | | | | | |
| Payables to Employees | 30,854 | - | - | - | 30,854 |
| | <u>\$ 554,810</u> | <u>\$ 9,659</u> | <u>\$ -</u> | <u>\$ (83,533)</u> | <u>\$ 480,936</u> |

The carrying values of certain financial assets and liabilities that are not carried at fair value on the Statement of Financial Condition are carried at amounts that approximate fair value due to their short-term nature and generally negligible credit risk.

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(in thousands, except for share amounts)

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Assets Not Measured at Fair Value as of December 31, 2020

| | Carrying Value | Level 1 | Level 2 | Level 3 | Total Estimated Fair Value |
|--|----------------------|-------------------|----------------------|-------------|----------------------------------|
| Cash and cash equivalents | \$ 123,888 | \$ 123,888 | \$ - | \$ - | \$ 123,888 |
| Cash segregated under regulations | 496,078 | 496,078 | - | - | 496,078 |
| Securities purchased under agreements to resell | 136,283 | - | 136,283 | - | 136,283 |
| Receivable from brokers, dealers and clearing organizations | 8,516,226 | - | 8,516,226 | - | 8,516,226 |
| Securities borrowed | 13,997,078 | - | 13,997,078 | - | 13,997,078 |
| Receivable from customers | 784,346 | - | 784,346 | - | 784,346 |
| Other Assets | | | | | |
| DTC/Exchange Membership | 6,022 | - | 16,927 | - | 16,927 |
| | <u>\$ 24,059,921</u> | <u>\$ 619,966</u> | <u>\$ 23,450,860</u> | <u>\$ -</u> | <u>\$ 24,070,826</u> |

Liabilities Not Measured at Fair Value as of December 31, 2020

| | Carrying Value | Level 1 | Level 2 | Level 3 | Total Estimated Fair Value |
|--|----------------------|-------------|----------------------|-------------|----------------------------------|
| Short-term borrowings | \$ 530,761 | \$ - | \$ 530,761 | \$ - | \$ 530,761 |
| Securities sold under agreements to repurchase | 4,984,584 | - | 4,984,584 | - | 4,984,584 |
| Payable to customers | 4,990,241 | - | 4,990,241 | - | 4,990,241 |
| Payable to brokers, dealers and clearing organizations | 3,980,400 | - | 3,980,400 | - | 3,980,400 |
| Securities loaned | 12,451,316 | - | 12,451,316 | - | 12,451,316 |
| Liabilities subordinated to the claims of general creditors | 1,855,000 | - | 1,855,000 | - | 1,855,000 |
| | <u>\$ 28,792,302</u> | <u>\$ -</u> | <u>\$ 28,792,302</u> | <u>\$ -</u> | <u>\$ 28,792,302</u> |

17. Derivative Instruments

The derivative balances represent future commitments to exchange payment streams based on notional amounts or to purchase or sell other financial instruments at specific terms on a specific date. The Company enters into trading derivatives contracts to satisfy the needs of its clients, for trading purposes and to manage the Company's exposure to market and credit risks resulting from its trading and market making activities. Derivative financial instruments used for trading purposes, including economic hedges of trading instruments, are carried at fair value. Fair values for exchange-traded derivatives, principally futures and equity options, are based on quoted market prices.

Open equity in futures transactions are recorded as receivables from and payables to broker-dealers and clearing organizations, as applicable. Premiums and unrealized gains and losses for equity option contracts are recognized gross in the Statement of Financial Condition. The unrealized gains for TBA and extended settlement securities are recorded in the Statement of Financial Condition net of unrealized losses by counterparty where master netting agreements are in place.

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The following table sets out the fair value and the notional value of the Company's derivative contracts by major product type as of December 31, 2020:

| | Derivative Assets | Derivative Liabilities | Notional |
|---|------------------------------|-----------------------------------|-----------------|
| U.S. agency securities TBA | \$ 98,385 | \$ 103,263 | \$ 31,873,824 |
| Extended settlement receivables/ payables | 22,174 | 24,225 | 15,494,084 |
| | 120,559 | 127,488 | |
| Counterparty netting within product category | (90,711) | (83,533) | |
| Total included in Financial instruments owned/sold, not yet purchased - at fair value | <u>\$ 29,848</u> | <u>\$ 43,955</u> | |

The contractual or notional amounts related to these financial instruments are presented gross by transaction which reflect the volume and activity and generally do not reflect the amounts at risk.

TBAs and extended settlement are reported on a net-by-counterparty basis (i.e., the net payable or receivable for derivative assets and liabilities for a given counterparty) when a legal right of setoff exists under an enforceable netting agreement (counterparty netting). For TBAs, the Company receives or posts cash collateral which mitigate counterparty credit risk. Derivatives are accounted for at fair value, net of cash collateral received or posted under enforceable netting agreements (cash collateral netting). Where amounts that are not subject to enforceable netting agreements and are not eligible for netting, those derivative receivables and payables are shown separately in the following table:

| Amounts Subject to Enforceable Netting Arrangements | | | | | | | |
|--|--|---------------------------|--|---------------------------------|-------------------|--|---|
| | Effects of Offsetting on Statement of Financial Condition | | Related Amounts Not offset | | | | |
| | Gross Amounts | Amounts Offset (a) | Net Amounts Presented in the Statement of Financial Condition | Financial Collateral (b) | Net Amount | Amounts Not Subject to Enforceable Netting Agreements | Statement of Financial Condition Total |
| Derivative Assets | \$ 120,096 | \$ (90,711) | \$ 29,385 | \$ - | \$ 29,385 | \$ 463 | \$ 29,848 |
| Derivative Liabilities | 112,520 | (83,533) | 28,987 | - | 28,987 | 14,968 | \$ 43,955 |

(a) Derivative receivable netting included cash collateral of \$9,022 and derivative payable netting included cash collateral of \$1,845

(b) Collateral is reflected at its fair value, but has been limited to the net exposure in the Statement of Financial Condition so as not to include any over-collateralization. Includes financial instrument collateral related to arrangements subject to an enforceable master netting agreement

CONFIDENTIAL TREATMENT REQUESTED

In addition to the cash collateral received and transferred that is presented on a net basis with net derivative receivables and payables, the Company receives and transfers additional collateral (financial instruments and cash). These amounts mitigate counterparty credit risk associated with TBAs but are not eligible for net presentation, because (a) the collateral consists of non-cash financial instruments (generally U.S. government and agency securities) and, (b) the amount of collateral held or transferred exceeds the fair value exposure at the individual counterparty level, as of the date presented.

Net gains on derivative trading activities in the amount of \$12,303 were recognized in the Statement of Operations.

18. Subsequent Events

Management performed an evaluation of subsequent events through February 24, 2021. There have been no material subsequent events that occurred during this period that would require disclosure or adjustment to these financial statements.

BNP Paribas Securities Corp.
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Computation of Net Capital under Rule 15c3-1 of the
Securities and Exchange Commission
As of December 31, 2020
(in thousands)

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Schedule A

| | |
|---|----------------------------|
| Net Capital | |
| Total stockholder's equity | \$ 1,382,590 |
| Add subordinated liabilities | <u>1,855,000</u> |
| Total capital and allowable subordinated liabilities | 3,237,590 |
| Deductions and/or charges | |
| Nonallowable assets | |
| Receivable from brokers, dealers, and clearing organizations | 181,041 |
| Unsecured receivable from customers | 13,216 |
| Receivables from customers - commodity accounts | - |
| Receivables from non-customers | - |
| Securities owned, not marketable | 54,607 |
| Exchange memberships | 958 |
| Unsecured receivable from affiliates | 233,901 |
| Dividends and interest receivable | 11,329 |
| Other assets | <u>140,003</u> |
| | <u>(635,055)</u> |
| Additional charges for customers' and non-customers' security accounts | 4,222 |
| Additional charges for customers' and non-customers' commodity accounts | - |
| Aged fails-to-deliver | 7,358 |
| Other deductions and/or charges | <u>30,565</u> |
| | <u>(42,145)</u> |
| Tax addback to tentative net capital | <u>55,858</u> |
| Net capital before haircuts on securities positions | <u>2,616,248</u> |
| Haircuts on securities | |
| U.S. Government and agencies securities | 121,876 |
| Corporate debt instruments | 40,996 |
| Equities | 2,705 |
| Other securities | <u>1,000</u> |
| | <u>(166,577)</u> |
| Net capital | 2,449,671 |
| Computation of minimum net capital requirement | |
| Minimum net capital required (the greater of the SEC minimum dollar net capital requirement or 2% of aggregate debit items as shown in formula for reserve requirement pursuant to Rule 15c3-3 or 8% of the total customer risk margin requirements plus 8% of the total non-customer risk margin requirements (as defined in 1.17(b)(8)) for positions carried by the FCM in customer and noncustomer accounts respectively) | |
| | <u>542,385</u> |
| Excess net capital | <u>\$ 1,907,286</u> |

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

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BNP Paribas Securities Corp.

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(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)**Computation for Determination of Customer Account Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission****As of December 31, 2020****(in thousands)****Schedule B**

| | |
|---|---------------------|
| Credit balances | |
| Free credit balances and other credit balances in customers' securities accounts | \$ 1,704,266 |
| Monies payable against customers' securities loaned | 147,580 |
| Customers' securities failed to receive | 56,817 |
| Credit balances in firm accounts which are attributable to principal sales to customers | 142,044 |
| Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days | 10,565 |
| Market value of short securities and credits (not to be offset by longs or by debits) in all suspense accounts over 30 calendar days | 105,490 |
| Other | 2,754 |
| Total credits | <u>\$ 2,169,516</u> |
| Debit balances | |
| Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection net of deductions pursuant to Note E, Exhibit A, Rule 15c3-3 | \$ 1,469,690 |
| Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver | 550,423 |
| Failed to deliver of customers' securities not older than 30 calendar days | 33,113 |
| Margin required and on deposit with the Options Clearing Corporation for all option contracts written or purchased in customer accounts | 303,927 |
| Aggregate debit items | 2,357,153 |
| Less 3% of aggregate debit items | <u>(70,714)</u> |
| Total debits | <u>2,286,439</u> |
| Excess of total debits over total credits | <u>\$ (116,923)</u> |
| Amount held on deposit in reserve bank accounts, including value of qualified securities, at December 31, 2020 | \$ 435,438 |
| New amount in reserve bank accounts after adding deposit or subtracting withdrawal including value of qualified securities at December 22, 2020 | <u>\$ 435,438</u> |

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.

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(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)**Computation for Determination of PAB Account Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission****As of December 31, 2020****(in thousands)****Schedule C**

| | |
|---|-----------------|
| Credit balances | |
| Free credit balances and other credit balances in PAB security accounts | \$ 3,992 |
| Monies borrowed, collateralized by securities carried for the accounts of PAB | - |
| Monies payable against PAB securities loaned | - |
| PAB securities failed to receive | - |
| Credit balances in firm accounts that are attributable to principal sales to PAB | - |
| Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days | - |
| Market value of short security count differences over 30 calendar days old | - |
| Market value of short securities and credits (not to be offset by "longs" or by debits) in all suspense accounts over 30 calendar days | - |
| Market value of securities that are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the transfer agent or the issuer | - |
| Other | - |
| Total PAB credit items | <u>\$ 3,992</u> |
| Debit balances | |
| Debit balances in PAB cash and margin accounts excluding unsecured accounts and accounts doubtful of collection net of deductions pursuant to Rule 15c3-3 | \$ - |
| Securities borrowed to effectuate short sales by PAB and securities borrowed to make delivery on PAB securities failed to deliver | - |
| Failed to deliver of PAB securities not older than 30 calendar days (including debit balances in continuous net settlement accounts) | - |
| Margin required and on deposit with the Options Clearing Corporation for all option contracts written or purchased in PAB accounts | - |
| Margin required and on deposit with a registered clearing agency registered with the Commission under section 17A of the Act (15 U.S.C. 78q-1) or a derivatives clearing organization registered with the Commodity Futures Trading Commission under section 5b of the Commodity Exchange Act (7 U.S.C. 7a-1) related to the following types of positions written, purchased or sold in PAB accounts: (1) security futures products and (2) futures contracts (and options thereon) carried in a securities account pursuant to an SRO portfolio margining rule | - |
| Other | - |
| Total PAB debit items | <u>\$ -</u> |
| Reserve Computation | |
| Excess of total PAB debits over total PAB credits | - |
| Excess of total PAB credits over total PAB debits | \$ 3,992 |
| Excess debits in customer reserve formula computation | 116,923 |
| PAB Reserve Requirement | <u>\$ -</u> |
| Amount held on deposit in "Reserve Bank Account(s)", including value of qualified securities, at end of reporting period | \$ 66,417 |

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Information Relating to Possession or Control Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission
As of December 31, 2020
(in thousands)

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Schedule D

1. Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of December 31, 2020, (for which instructions to reduce to possession or control had been issued as of that date but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3):
 - (A) Number of items - None
 - (B) Market value - Not Applicable

2. Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of December 31, 2020, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3:
 - (A) Number of items - None
 - (B) Market value - Not Applicable

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.

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(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)**Schedule of Segregation Requirements and Funds in Segregation****For Customers' Regulated Commodity Futures and Options Accounts****As of December 31, 2020****(in thousands)****Schedule E**

Segregation Requirements

| | |
|---|---------------------|
| 1. Net Ledger Balance | |
| A. Cash | \$ 2,565,794 |
| B. Securities (at market) | 881,192 |
| 2. Net unrealized profit (loss) in open futures contracts traded on a contract market | (114,149) |
| 3. Exchange Traded Options | |
| A. Add market value of open option contracts purchased on a contract market | 435,538 |
| B. Deduct market value of open option contracts granted (sold) on a contract market | <u>(489,806)</u> |
| 4. Net equity (deficit) (add lines 1, 2, and 3) | 3,278,569 |
| 5. Accounts liquidating to a deficit and accounts with debit balances - gross amount | <u>1,651</u> |
| 6. Amount required to be segregated (add lines 4 and 5) | <u>\$ 3,280,220</u> |

Funds in Segregated Accounts

| | |
|---|-------------------|
| 7. Deposited in segregated funds bank accounts | |
| A. Cash | \$ 213,747 |
| B. Securities representing investments of customers' funds (at market) | \$ 50,000 |
| C. Securities held for particular customers or option customers in lieu of cash (at market) | - |
| 8. Margins on deposit with clearing corporations of contract markets | |
| A. Cash | 1,963,895 |
| B. Securities representing investments of customers' funds (at market) | 479,923 |
| C. Securities held for particular customers or option customers in lieu of cash (at market) | 881,192 |
| 9. Net settlement from (to) clearing organizations of contract markets | 32,040 |
| 10. Exchange traded options | |
| A. Value of open long option contracts | 435,538 |
| B. Value of open short option contracts | (489,806) |
| 11. Net equities with other FCMs | |
| A. Net liquidating equity | 13,908 |
| 13. Total amount in segregation (add lines 7 through 12) | <u>3,580,437</u> |
| 14. Excess (deficiency) funds in segregation (subtract line 6 from line 13) | <u>\$ 300,217</u> |
| 15. Management Target Amount for Excess funds in segregation | 240,000 |
| 16. Excess (deficiency) funds in segregation over (under) Management Target Amount Excess | \$ 60,217 |

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.
(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)
Schedule of Secured Amounts and Funds Held in
Separate Accounts for Foreign Futures and Foreign
Options Customers Pursuant to Regulation 30.7
Under the Commodity Exchange Act
As of December 31, 2020
(in thousands)

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Schedule F

Section 30.7 Requirements

Net Ledger Balance

A. Cash \$ 298,943

B. Securities (at market) -

Net unrealized profit (loss) in open futures contracts traded on a foreign board of trade (43,770)

Exchange Traded Options

A. Add market value of open option contracts purchased on a foreign board of trade -

B. Deduct market value of open option contracts granted (sold) on a foreign board of trade -

Net equity (deficit) 255,173

Accounts liquidating to a deficit and accounts with debit balances - gross amount -

Less: amount offset by customers owned securities -

Amount to be set aside in separate Section 30.7 accounts \$ 255,173

Funds in separate Section 30.7 accounts

Cash in banks

Banks located in the United States 94,024

Securities

In safekeeping with banks located in the United States

Amounts held by members of foreign boards of trade

Cash 284,230

Unrealized gain on open futures contracts (43,770)

Value of long option contracts -

Value of short option contracts

Total funds in separate section 30.7 accounts 334,484

Excess funds in separate Section 30.7 accounts \$ 79,310

Management Target Amount for Excess funds in separate section 30.7 accounts 30,000

Excess (deficiency) funds in separate 30.7 accounts over (under) Management Target \$ 49,310

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

CONFIDENTIAL TREATMENT REQUESTED

BNP Paribas Securities Corp.

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(An indirectly wholly owned subsidiary of BNP PARIBAS S.A.)**Schedule of Cleared Swaps Customer Segregation Requirement and Funds****In Cleared Swaps Customer Accounts under 4d(f) of the Commodity Exchange Act****As of December 31, 2020****(in thousands)****Schedule G****Cleared Swaps Customer Requirements**

| | |
|--|--------------|
| 1. Net Ledger Balance | |
| A. Cash | \$ 1,653,651 |
| B. Securities (at market) | 592,986 |
| 2. Net unrealized profit (loss) in open cleared swaps | (552,866) |
| 3. Cleared Swaps Options | |
| A. Market value of open cleared swaps option contracts purchased | |
| B. Market value of open cleared swaps option contracts granted (sold) | |
| 4. Net equity (deficit) (add lines 1, 2, and 3) | 1,693,771 |
| 5. Accounts liquidating to a deficit and accounts with debit balances - gross amount | 532 |
| Less: amount offset against U.S. treasury obligations owned by particular customers | (532) |
| 6. Amount required to be segregated for cleared swaps customers (add lines 4 and 5) | \$ 1,693,771 |

Funds in Cleared Swaps Customer Segregated Accounts

| | |
|---|------------|
| 7. Deposited in cleared swaps customer segregated accounts at banks | |
| A. Cash | \$ 185,879 |
| B. Securities representing investments of customers' funds (at market) | |
| C. Securities held for particular customers or option customers in lieu of cash (at market) | - |
| 8. Margins on deposit with derivatives clearing organizations in cleared swaps customer segregated accounts | |
| A. Cash | 1,114,320 |
| B. Securities representing investments of customers' funds (at market) | |
| C. Securities held for particular customers or option customers in lieu of cash (at market) | 592,986 |
| 9. Net settlement from (to) derivative clearing organizations | (25,173) |
| 10. Cleared swaps options | |
| A. Value of open cleared swaps long option contracts | - |
| B. Value of open cleared swaps short option contracts | - |
| 11. Net equities with other FCMs | |
| A. Net liquidating equity | - |
| B. Securities representing investments of customers' funds (at market) | - |
| C. Securities held for particular customers in lieu of cash (at market) | - |
| 12. Cleared swaps customer funds on hand | - |
| 13. Total amount in cleared swaps customer segregation (add lines 7 through 12) | 1,868,012 |
| 14. Excess (deficiency) funds in cleared swaps customer segregation | \$ 174,241 |
| 15. Management Target Amount for Excess funds in cleared swaps segregated accounts | \$ 95,000 |
| 16. Excess (deficiency) funds in cleared swaps customer segregated accounts over (under) Management Target Excess | \$ 79,241 |

There are no material differences between the above computation and the computation reported by the Company in its unaudited Form X-17A-5 - Part II as of December 31, 2020, filed on January 27, 2021.

CONFIDENTIAL TREATMENT REQUESTED