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<b>Company Name:</b>	<b>-NOT DEFINED-</b>
<b>Form Type:</b>	<b>10-Q</b>
<b>Reporting Period / Event Date:</b>	<b>03-31-2007</b>
<b>Customer Service Representative:</b>	<b>-NOT DEFINED-</b>
<b>Revision Number:</b>	<b>-NOT DEFINED-</b>

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Sub Filer Ccc	xxxxxxx
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Contact Phone Number	262-827-5636
Reporting Period	03-31-2007
Global Enclosed File Count	6
Internet Address	fred.klug@cfg-mail.com
	stacey.bruckner@cfg-mail.com
	susan.hullin@cfg-mail.com

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### Documents

10-Q	form10q-03312007.htm
	Merchants & Manufacturers Bancorporation, Inc. Form 10-Q for the period ended March 31, 2007
EX-31.1_032007	exbt31_1.htm
	Exhibit 31.1
EX-31.2_032007	exbt31_2.htm
	Exhibit 31.2
EX-32.1_032007	exbt32_1.htm
	Exhibit 32.1
EX-32.2_032007	exbt32_2.htm
	Exhibit 32.2
10-Q	mmbc10q03312007.pdf
	Merchants & Manufacturers Bancorporation, Inc. Form 10-Q for the period ended March 31, 2007 PDF file

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### Module and Segment References

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON D.C. 20549

**FORM 10-Q**

**[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended March 31, 2007

or

**[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file Number 0-21292

**MERCHANTS AND MANUFACTURERS BANCORPORATION, INC.**

(Exact name of registrant as specified in its charter)

Wisconsin

(State or other jurisdiction of incorporation or organization)

39-1413328

(I.R.S. Employer Identification Number)

5445 S. Westridge Drive  
New Berlin, Wisconsin 53151  
(Address of principal executive office)

Registrant's telephone number, including area code: (262) 827-6700

Indicate by check mark whether the Registrant (1) has filed all reports required by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Exchange Act Rule 12b-2.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined by Exchange Act Rule 12b-2).

Yes ☐ No ☒

As of May 1, 2007, 3,661,857 shares of Common Stock were outstanding.

**MERCHANTS AND MANUFACTURERS BANCORPORATION, INC.**

**FORM 10-Q**

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## Part I. Financial Information

### Merchants and Manufacturers Bancorporation, Inc.

#### Unaudited Consolidated Statements of Financial Condition

	March 31,	December 31,	March 31,
	2007	2006	2006
	(Dollars in Thousands, Except Share and Per Share Amounts)		
ASSETS			
Cash and due from banks	\$ 37,937	\$ 36,500	\$ 33,935
Interest bearing deposits in banks	5,310	1,024	420
Federal funds sold	24,841	6,035	370
Cash and cash equivalents	68,088	43,559	34,725
Available-for-sale securities	151,277	158,253	174,617
Loans, less allowance for loan losses of \$12,468 at March 31, 2007, \$12,798 at December 31, 2006 and \$11,951 at March 31, 2006	1,169,607	1,193,658	1,158,109
Accrued interest receivable	7,713	7,667	7,179
FHLB stock	11,963	11,963	20,372
Premises and equipment	35,037	35,197	33,803
Goodwill	32,104	32,081	32,006
Intangible assets	2,702	2,794	3,149
Other assets	23,136	20,768	21,670
Total assets	\$ 1,501,627	\$ 1,505,940	\$ 1,485,630

#### LIABILITIES AND STOCKHOLDERS' EQUITY

##### Liabilities

Deposits:			
Non-interest bearing	\$ 121,990	\$ 136,709	\$ 123,958
Interest bearing	1,056,098	1,028,528	991,306
Total deposits	1,178,088	1,165,237	1,114,904
Short-term borrowings	34,533	59,710	100,077
Long-term borrowings	123,764	118,521	117,355
Junior subordinated debt owed to unconsolidated trusts	53,611	53,611	46,394
Accrued interest payable	4,861	4,465	3,783
Other liabilities	12,013	10,099	9,695
<b>Total liabilities</b>	<b>1,406,870</b>	<b>1,411,643</b>	<b>1,392,208</b>

##### Stockholders' equity

Preferred stock, \$1.00 par value; 250,000 shares authorized, shares issued and shares outstanding - none	-	-	-
Common stock \$1.00 par value; 25,000,000 shares authorized; shares issued: 3,770,251 at March 31, 2007, December 31, 2006 and March 31, 2006; shares outstanding: 3,661,857 at March 31, 2007, 3,677,180 at December 31, 2006 and 3,702,180 at March 31, 2006	3,770	3,770	3,770
Additional paid-in capital	53,672	53,684	53,668
Retained earnings	40,878	40,259	39,290
Accumulated other comprehensive loss	(546)	(881)	(1,602)
Treasury stock, at cost (109,512 shares at March 31, 2007, 93,071 shares at December 31, 2006 and 68,071 shares at March 31, 2006)	(3,017)	(2,535)	(1,704)
<b>Total stockholders' equity</b>	<b>94,757</b>	<b>94,297</b>	<b>93,422</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,501,627</b>	<b>\$ 1,505,940</b>	<b>\$ 1,485,630</b>

See notes to unaudited consolidated financial statements.

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**Merchants and Manufacturers Bancorporation, Inc.**

**Unaudited Consolidated Statements of Income**

	Three Months Ended	
	March 31,	
	2007	2006
	<i>(Dollars In Thousands, Except Per Share Amounts)</i>	
Interest and dividend income:		
Interest and fees on loans	\$ 21,764	\$ 19,320
Interest and dividends on securities:		
Taxable	245	343
Tax-exempt	564	642
Interest on mortgage-backed securities	960	969
Interest on interest bearing deposits in banks and federal funds sold	275	62
Total interest and dividend income	23,808	21,336
Interest expense:		
Interest on deposits	9,312	6,943
Interest on short-term borrowings	808	1,083
Interest on long-term borrowings	1,400	1,129
Interest on junior subordinated debt owed to unconsolidated trusts	1,046	863
Total interest expense	12,566	10,018
Net interest income	11,242	11,318
Provision for loan losses	450	390
Net interest income after provision for loan losses	10,792	10,928
Non-interest income:		
Service charges on deposit accounts	1,041	1,052
Service charges on loans	931	751
Gain on sale of loans, net	24	15
Net gain (loss) on sale of premises and equipment	(1)	175
Tax fees, brokerage and insurance commissions	877	804
Other	625	970
Total noninterest income	3,497	3,767
Noninterest expenses:		
Salaries and employee benefits	7,016	7,757
Premises and equipment	2,031	1,829
Data processing fees	897	910
Marketing and business development	476	503
Other	1,949	2,257
Total noninterest expense	12,369	13,256
Income before income taxes	1,920	1,439
Income taxes	642	411
Net income	\$ 1,278	\$ 1,028
Basic earnings per share	\$ 0.35	\$ 0.28
Diluted earnings per share	\$ 0.35	\$ 0.28
Dividends per share	\$ 0.18	\$ 0.18

See notes to unaudited consolidated financial statements.



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**Merchants and Manufacturers Bancorporation, Inc.**

**Unaudited Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income**

	Shares of		Additional		Accumulated		
	Common	Common	Paid-In	Retained	Other	Treasury	
	Stock	Stock	Capital	Earnings	Comprehensive	Stock	Total
	Outstanding	Stock	Capital	Earnings	Income	Stock	Total
<i>(In thousands, except Shares of Common Stock Outstanding and per share data)</i>							
<b>Three Months Ended March 31, 2006</b>							
Balance at December 31, 2005	3,701,621	\$ 3,770	\$ 53,614	\$ 38,928	\$ (1,369)	\$ (1,718)	\$ 93,225
Comprehensive income:							
Net income	-	-	-	1,028	-	-	1,028
Change in net unrealized losses on							
available-for-sale securities	-	-	-	-	(357)	-	(357)
Income tax effect	-	-	-	-	124	-	124
Total comprehensive income							795
Stock-based compensation			60				60
Cash dividend - \$0.18 per share	-	-	-	(666)	-	-	(666)
Exercise of stock options	559	-	(6)	-		14	8
Balance at March 31, 2006	<u>3,702,180</u>	<u>\$ 3,770</u>	<u>\$ 53,668</u>	<u>\$ 39,290</u>	<u>\$ (1,602)</u>	<u>\$ (1,704)</u>	<u>\$ 93,422</u>
<b>Three Months Ended March 31, 2007</b>							
Balance at December 31, 2006	3,677,180	\$ 3,770	\$ 53,684	\$ 40,259	\$ (881)	\$ (2,535)	\$ 94,297
Comprehensive income:							
Net income	-	-	-	1,278	-	-	1,278
Change in net unrealized gains on							
available-for-sale securities	-	-	-	-	516	-	516
Reclassification adjustment for gains							
realized in net income	-	-	-	-	-	-	-
Income tax effect	-	-	-	-	(181)	-	(181)
Total comprehensive income							1,613
Stock-based compensation	-	-	5	-	-	-	5
Cash dividend - \$0.18 per share	-	-	-	(659)	-	-	(659)
Purchase of treasury stock	(17,000)					(524)	(524)
Exercise of stock options	1,677	-	(17)	-	-	42	25
Balance at March 31, 2007	<u>3,661,857</u>	<u>\$ 3,770</u>	<u>\$ 53,672</u>	<u>\$ 40,878</u>	<u>\$ (546)</u>	<u>\$ (3,017)</u>	<u>\$ 94,757</u>

See notes to unaudited consolidated financial statements.

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**Merchants and Manufacturers Bancorporation, Inc. and Subsidiaries**

**Unaudited Consolidated Statements of Cash Flows**

	Three Months Ended March 31,	
	2007	2006
	(Dollars in Thousands)	
Cash Flows From Operating Activities		
Net income	\$ 1,278	\$ 1,028
Adjustments to reconcile net income to cash provided by operating activities:		
Provision for loan losses	450	390
Depreciation	715	673
Amortization and accretion of premiums and discounts, net	59	126
Amortization of intangibles	92	119
Gain on sale of loans, net	(24)	(15)
Loans originated for sale	(9,544)	(7,399)
Proceeds from sales of loans	9,073	7,044
(Gain) loss on sale of fixed assets, net	1	(175)
Increase in accrued interest receivable	(46)	(304)
Increase in accrued interest payable	396	152
Stock-based compensation expense	5	60
Other	157	(2,426)
Net cash provided by (used in) operating activities	2,612	(727)
Cash Flows From Investing Activities		
Purchase of available-for-sale securities	(811)	(8,646)
Proceeds from redemptions and maturities of available-for-sale securities	8,252	8,358
Net (increase) decrease in loans	22,858	(38,113)
Purchase of premises and equipment, net	(556)	(911)
Proceeds from sale of other real estate owned	123	1,638
Redemption of Federal Home Loan Bank stock	-	44
Net cash provided by (used in) investing activities	29,866	(37,630)
Cash Flows From Financing Activities		
Net increase (decrease) in deposits	12,851	(45,259)
Dividends paid	(659)	(666)
Net increase (decrease) in short-term borrowings	(25,176)	55,745
Proceeds from long-term borrowings	20,500	27,055
Repayment of long-term borrowings	(15,258)	(10,807)
Increase in advance payments by borrowers for taxes and insurance	292	228
Common stock transactions, net	(499)	8
Net cash provided by (used in) financing activities	(7,949)	26,304
Increase (decrease) in cash and cash equivalents	24,529	(12,053)
Cash and cash equivalents at beginning of period	43,559	46,778
Cash and cash equivalents at end of period	\$ 68,088	\$ 34,725
Supplemental Cash Flow Information and Noncash Transactions:		
Interest paid	\$ 12,170	\$ 9,866
Income taxes paid	302	429
Loans transferred to other real estate owned	1,238	600
Supplemental Schedules of Noncash Investing Activities:		
Change in accumulated other comprehensive income, unrealized losses on available-for-sale securities, net	\$ 335	\$ (233)

See notes to unaudited consolidated financial statements

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**Merchants and Manufacturers Bancorporation, Inc.**  
Notes to Unaudited Consolidated Financial Statements  
March 31, 2007

**NOTE A -- Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of Merchants and Manufacturers Bancorporation, Inc. and its wholly owned subsidiaries: Lincoln State Bank, Franklin State Bank, Grafton State Bank, Community Bank Financial, Fortress Bank, Fortress Bank of Cresco, Fortress Bank Minnesota, The Reedsburg Bank, and Wisconsin State Bank - collectively referred to as "the Banks," Lincoln Neighborhood Redevelopment Corp., Merchants Merger Corp., Merchants New Merger Corp., Community Financial Group Financial Services, Inc., and Community Financial Group Mortgage, Inc. Lincoln State Bank also includes the accounts of its wholly owned subsidiary, M&M Lincoln Investment Corporation. Grafton State Bank also includes the accounts of its wholly owned subsidiary, GSB Investments, Inc. and Community Bank Financial also includes the accounts of its wholly owned subsidiary, CBOC Investments, Inc. The Reedsburg Bank also includes the accounts of its wholly owned subsidiary, Reedsburg Investments, Inc. Fortress Bank also includes the accounts of its wholly owned subsidiary, Westby Investment Company, Inc. Wisconsin State Bank also includes the accounts of its wholly owned subsidiary Random Lake Investments, Inc. Community Financial Group Financial Services, Inc. also includes the accounts of its wholly owned subsidiaries Community Financial Services, LLC (CFS) and Keith C. Winters & Associates, LTD (KCW). All significant intercompany accounts and transactions for consolidated subsidiaries have been eliminated in the consolidated financial statements.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in our Form 10-K for the year ended December 31, 2006.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions which affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of date of the financial statements, as well as the reported amounts of income and expenses during the reported periods. Actual results could differ from those estimates.

**NOTE B -- Earnings Per Share**

Presented below are the calculations for basic and diluted earnings per share:

	Three Months Ended	
	March 31,	
Basic:	2007	2006
	<i>(Dollars In Thousands, Except Per Share Amounts)</i>	
Net income	\$ 1,278	\$ 1,028
Weighted average shares outstanding	3,666	3,702
Basic earnings per share	\$ 0.35	\$ 0.28
Diluted:		
	<i>(Dollars In Thousands, Except Per Share Amounts)</i>	
Net income	\$ 1,278	\$ 1,028
Weighted average shares outstanding	3,666	3,702
Effect of dilutive stock options outstanding	3	9
Diluted weighted average shares outstanding	3,669	3,711
Diluted earnings per share	\$ 0.35	\$ 0.28

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**NOTE C -- Loans Receivable**

The following table shows the composition of our loan portfolio on the dates indicated:

	March 31, 2007	December 31, 2006	March 31, 2006
	<i>(Dollars in Thousands)</i>		
First Mortgage:			
Conventional single-family residential	\$ 198,927	\$ 196,223	\$ 178,175
Commercial and multifamily residential	470,671	497,496	483,593
Construction	103,226	102,461	89,825
Farmland	64,429	65,398	55,261
	<u>837,253</u>	<u>861,578</u>	<u>806,854</u>
Commercial business loans	255,170	252,897	280,907
Consumer and installment loans	52,665	54,798	47,881
Home equity loans	31,218	31,321	28,202
Other	5,769	5,862	6,216
	<u>344,822</u>	<u>344,878</u>	<u>363,206</u>
Total loans	<u>1,182,075</u>	<u>1,206,456</u>	<u>1,170,060</u>
Less: Allowance for loan losses	(12,468)	(12,798)	(11,951)
Loans, net	<u>\$ 1,169,607</u>	<u>\$ 1,193,658</u>	<u>\$ 1,158,109</u>

**NOTE D - Stock-Based Compensation Plan**

During the second quarter of 2006, the Corporation's shareholders approved a 2006 Stock Incentive Plan under which 210,000 shares of common stock are reserved for the grant of options or restricted stock to directors, officers and employees at a price not less than the fair market value of the stock on the date of the grant. The Stock Incentive Plan limits the incentive stock options that may be granted to each employee to \$100,000 (based on aggregate fair market value at the date of the grant) per calendar year, on a cumulative basis. There is no such limit on the amount of nonstatutory options that may be issued to any employee. Options must be exercised within 10 years of the date of grant and can be regranted if forfeited. The 2006 Stock Incentive Plan also authorizes grants of restricted stock. Vesting periods are determined at the discretion of the Corporation's Compensation Committee.

The Corporation also has a 1996 Incentive Stock Option Plan. The Corporation had reserved 210,000 shares of common stock for issuance under the plan. Vesting periods were determined at the discretion of the Corporation's Compensation Committee. With the exception of 20,000 stock options granted in 2004, all stock options awarded in prior years were immediately vested on the date of grant. In 2004, 20,000 stock options were granted with a 32 month vesting period. As of March 31, 2007, these 20,000 stock options from the 2004 grant were fully vested. This plan became dormant upon approval of the 2006 Stock Incentive Plan, and no future grants of options are authorized from this plan.

At March 31, 2007, 210,000 shares were reserved for future grants. Activity in the 1996 Incentive Stock Option Plan and the 2006 Stock Incentive Plan are summarized in the following table:

	Three months ended March 31, 2007			
	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at beginning of period	110,223	\$ 33.71		
Granted	-	-		
Canceled	-	-		
Exercised	(1,677)	15.11		
Outstanding at end of period	<u>108,546</u>	<u>\$ 34.00</u>	<u>4.5</u>	<u>\$ 59,000</u>
Options exercisable	<u>108,546</u>	<u>\$ 34.00</u>	<u>4.5</u>	<u>\$ 59,000</u>

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The following table summarizes information about stock options outstanding at March 31, 2007:

Options Outstanding				Options Exercisable	
Exercise Price Range	Number Outstanding	Weighted Average Exercise Price	Weighted Average Life*	Number Outstanding	Weighted Average Exercise Price
\$ 15.11	3,907	\$ 15.11	1.0	3,907	\$ 15.11
25.45-28.31	46,017	27.95	2.0	46,017	27.95
30.50-35.00	20,700	30.65	7.6	20,700	30.65
45.00-46.00	37,922	45.11	6.8	37,922	45.11
	108,546	\$ 34.00		108,546	\$ 34.00

\*Weighted average contractual life remaining in years.

There were no options granted during the three month periods ended March 31, 2007 and 2006. The total intrinsic value of options exercised during the three month periods ended March 31, 2007 and 2006 was \$22,000 and \$12,000, respectively. The fair value of nonvested shares is determined based on the market price of the Corporation's stock on the grant date.

A summary of the status of the nonvested options as of March 31, 2007 and changes during the three month period ended March 31, 2007, is presented below.

	Options	Weighted Average Grant Date Fair Value
Nonvested at beginning of period	3,278	\$ 30.50
Granted	-	-
Vested	(3,278)	30.50
Canceled	-	-
Nonvested at end of period	-	\$ -

As a result of adopting FASB Statement No. 123(R), Shared-Based Payment ("FAS 123(R)"), on January 1, 2006, the Corporation's income before taxes and net income for the three months ended March 31, 2007 and 2006, are \$5,000 and \$4,000 lower, and \$60,000 and \$40,000 lower, respectively, than if it had continued to account for stock-based compensation under APB No. 25, Accounting For Stock Issued to Employees. Compensation expense for stock-based compensation as a result of the adoption of FAS 123(R) negatively impacted basic and diluted earnings per share for the three months ended March 31, 2006 by \$0.01 and \$0.01, respectively, and had no impact on basic and diluted earnings per share for the three months ended March 31, 2007. As of March 31, 2007, there was no unrecognized compensation cost related to nonvested stock-based compensation arrangements granted under the Corporation's stock-based compensation plans.

**NOTE E - Recent Accounting Pronouncements**

At its September 2006 meeting, the EITF reached a final consensus on Issue 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements." The consensus stipulates that an agreement by an employer to share a portion of the proceeds of a life insurance policy with an employee during the postretirement period is a postretirement benefit arrangement required to be accounted for under SFAS No. 106 or Accounting Principles Board Opinion ("APB") No. 12, "Omnibus Opinion - 1967." The consensus concludes that the purchase of a split-dollar life insurance policy does not constitute a settlement under SFAS No. 106 and, therefore, a liability for the postretirement obligation must be recognized under SFAS No. 106 if the benefit is offered under an arrangement that constitutes a plan or under APB No. 12 if it is not part of a plan. Issue 06-4 is effective for annual or interim reporting periods beginning after December 15, 2007. No significant impact is expected on the consolidated financial statements at the time of adoption.

In September 2006, the FASB issued FASB Statement No. 157, Fair Value Measurements ("FAS 157"). FAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and enhances disclosures about fair value measurements required under other accounting pronouncements, but does not change existing guidance as to whether or not an instrument is carried at fair value. For the Corporation this Statement is effective for calendar year 2007. No significant impact is expected on the consolidated financial statements at the time of adoption.

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In February 2007, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115*, which provides all entities, including not-for-profit organizations, with an option to report selected financial assets and liabilities at fair value. The objective of the Statement is to improve financial reporting by providing entities with the opportunity to mitigate volatility in earnings caused by measuring related assets and liabilities differently without having to apply the complex provisions of hedge accounting. Certain specified items are eligible for the irrevocable fair value measurement option as established by Statement No. 159. Statement No. 159 is effective as of the beginning of an entity's first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided the entity also elects to apply the provisions of Statement No. 157, *Fair Value Measurements*. The Corporation is currently evaluating the impact that the adoption of this Statement will have on its financial position, results of operation and cash flows.

**NOTE F - Commitments and Contingent Liabilities**

In the normal course of business, the Corporation is involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the consolidated financial statements.

The Corporation is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, financial guarantees, and standby letters of credit. They involve, to varying degrees, elements of credit risk in excess of amounts recognized on the consolidated balance sheets.

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Corporation uses the same credit policies in making commitments and issuing letters of credit as it does for on-balance-sheet instruments.

Off-balance-sheet financial instruments whose contracts represented credit and/or interest rate risk at March 31, 2007, December 31, 2006 and March 31, 2006, are as follows:

	March 31, 2007	December 31, 2006	March 31, 2006
	(Dollars in Thousands)		
Commitments to originate mortgage loans	\$ 27,209	\$ 23,984	\$ 22,768
Unused lines of credit:			
Commercial business	194,173	209,211	198,045
Home equity	43,451	41,676	35,389
Credit cards	19,897	18,608	17,381
Standby letters of credit	5,715	4,870	14,267

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Credit card commitments are unsecured.

Standby letters of credit are conditional commitments issued by a Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and, generally, have terms of one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The issuing Bank holds collateral, which may include accounts receivable, inventory, property, equipment, and income-producing properties, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the issuing Bank would be required to fund the commitment. The maximum potential amount of future payments the issuing Bank could be required to make is represented by the contractual amount shown in the summary above. If the commitment is funded, the issuing Bank would be entitled to seek recovery from the customer. At March 31, 2007 no amounts have been recorded as liabilities for the issuing Banks' potential obligations under these guarantees.

Except for the above-noted commitments to originate loans in the normal course of business, the Corporation and the Banks have not undertaken the use of off-balance-sheet derivative financial instruments for any purpose.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### *Overview*

The Corporation had net income of \$1.3 million, or \$0.35 per diluted share, for the three months ended March 31, 2007 compared to \$1.0 million, or \$0.28 per diluted share, for the three months ended March 31, 2006, representing a 24.3% increase in net income. The increase in earnings for the quarter ended 2007 compared to the quarter ended 2006 is attributable to a decrease in noninterest expense during the quarter partially offset by a decrease in noninterest income. Earnings were also negatively affected by a decline in the net interest margin to 3.30% for the quarter ended March 31, 2007 compared to 3.42% for the same period in the prior year. The decrease in our net interest margin is due to an increased cost of funds as a result of growth in relatively high cost deposits as well as additional competitive pressure on loan pricing which has made it difficult to increase loan volume.

### *Financial Condition*

#### **Total Assets**

Total assets decreased \$4.3 million, or 0.3%, to \$1.50 billion at March 31, 2007 compared to \$1.51 billion at December 31, 2006. The slight decline in assets can be attributed to a decrease in loans and investment securities partially offset by an increase in cash and cash equivalents.

#### **Investment Securities**

Available-for-sale investment securities decreased \$7.0 million, or 4.4%, from \$158.3 million at December 31, 2006, to \$151.3 million at March 31, 2007. The decrease in investment securities is due to maturities and principal pay downs.

#### **Loans Receivable**

Loans receivable decreased \$24.1 million from \$1.19 billion at December 31, 2006 to \$1.17 billion at March 31, 2007. The decline in loans can be attributed to the payoff of our largest commercial real estate loan during the first quarter. Currently, loans receivable consists mainly of commercial loans secured by business assets, real estate and guarantees as well as mortgages secured by residential properties located in our primary market areas. At March 31, 2007, we designated \$474,000 of loans as held for sale.

#### **Total Deposits and Borrowings**

Total deposits increased \$12.9 million, or 1.1%, from \$1.17 billion on December 31, 2006 to \$1.18 billion on March 31, 2007. The increase in deposits can be attributed to increases of \$28.2 million in certificates of deposit and \$6.2 million in savings, partially offset by decreases of \$14.7 million in non-interest bearing deposits, \$5.0 million in negotiable order of withdrawal accounts and \$1.8 million in money market demand accounts. At March 31, 2007, the Corporation had approximately \$115.1 million in brokered certificates of deposit compared with \$120.1 million at December 31, 2006. The brokered deposits are generally for terms of one year to five years. The level of deposit flows during any given period is heavily influenced by factors such as the general level of interest rates as well as alternative yields that investors may obtain on competing instruments, such as money market mutual funds.

Short-term borrowings totaled \$34.5 million at March 31, 2007, compared to \$59.7 million at December 31, 2006, a decrease of \$25.2 million. This decline was due to the combination of a decline in loans and an increase in deposits during the quarter. Short-term borrowings consist of federal funds borrowed from correspondent banks, repurchase agreements and a holding company line of credit from our primary correspondent bank. Long-term debt increased by \$5.2 million, or 4.4%, from \$118.5 million on December 31, 2006 to \$123.8 million on March 31, 2007. Long-term debt consists of Federal Home Loan Bank advances, acquisition notes and a financing obligation related to the sale-leaseback of the Company's corporate office.

Junior subordinated debt owed to unconsolidated trusts totaled \$53.6 million at both March 31, 2007 and December 31, 2006. We had obligations represented by subordinated debentures at March 31, 2007 totaling \$53.6 million with our wholly-owned trusts that were created for the purpose of issuing trust preferred securities. The subordinated debentures were the sole assets of the trusts at March 31, 2007. In accordance with FIN 46, we began deconsolidating the wholly-owned trusts that issued the trust preferred securities in 2004. As a result, these securities no longer are consolidated on our balance sheet. Instead, the subordinated debentures held by the trusts are disclosed on the balance sheet as junior subordinated debt owed to unconsolidated trusts.

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## Capital Resources

Stockholders' equity totaled \$94.8 million at March 31, 2007 compared to \$94.3 million at December 31, 2006. The component changes in stockholders' equity consist of net income of \$1.3 million, a net decrease of \$335,000 in accumulated other comprehensive income, exercise of stock options of \$25,000, an adjustment of \$5,000 due to the adoption of FAS 123(R), less payments of dividends to shareholders of \$659,000. We and our banks continue to exceed our regulatory capital requirements.

Under the Federal Reserve Board's risk-based guidelines, capital is measured against our subsidiary banks' risk-weighted assets. Our tier 1 capital to risk-weighted assets was 7.59% at March 31, 2007, above the 4.0% minimum required. Total capital to risk-adjusted assets was 10.28%; also above the 8.0% minimum requirement. The leverage ratio was at 6.28% compared to the 4.0% minimum requirement. According to FDIC capital guidelines, our subsidiary banks are considered to be "well capitalized" as well.

## Nonperforming Assets and Allowance for Losses

Generally a loan is classified as nonaccrual and the accrual of interest on such loan is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectibility of principal or interest. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collectibility of the total contractual principal and interest is no longer in doubt.

Nonperforming assets are summarized, for the dates indicated, as follows:

	March 31, 2007	December 31, 2006	March 31, 2006
	(Dollars in Thousands)		
Non-accrual loans:			
Conventional single-family residential	\$ 9,607	\$ 7,668	\$ 2,197
Commercial and multifamily residential	3,367	2,856	2,498
Commercial business loans	1,905	3,427	1,889
Consumer and installment loans	862	781	850
Total non-accrual loans	15,741	14,732	7,434
Other real estate owned			
	1,631	516	949
Total nonperforming assets	\$ 17,372	\$ 15,248	\$ 8,383
Ratios:			
Non-accrual loans to total loans	1.33%	1.22%	0.64%
Nonperforming assets to total assets	1.16%	1.01%	0.56%
Loan loss allowance to non-accrual loans	79.21%	86.87%	160.76%
Loan loss allowance to total loans	1.05%	1.06%	1.02%

Nonperforming assets increased by \$2.1 million from \$15.3 million at December 31, 2006 to \$17.4 million at March 31, 2007, an increase of 13.9%. The increase in nonperforming assets can be attributed to the increase in nonaccrual loans, primarily single-family residential and other real estate owned, partially offset by a decrease in commercial business loans. Other real estate owned is principally comprised of single-family residential and commercial properties acquired in partial or total satisfaction of problem loans. Management believes that losses on nonperforming assets will be minimal due to the collateral position in each situation.



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The following table presents changes in the allowance for loan losses:

	Three Months Ended March 31,	
	2007	2006
	(Dollars in Thousands)	
Balance at beginning of period	\$ 12,798	\$ 13,051
Provision for loan losses	450	390
Charge-offs:		
Commercial and multifamily residential	(702)	(253)
Commercial business loans	(69)	(1,028)
Consumer and installment loans	(201)	(286)
Total charge-offs	(972)	(1,567)
Recoveries:		
Commercial and multifamily residential	121	4
Commercial business loans	15	6
Consumer and installment loans	56	67
Total recoveries	192	77
Net charge-offs	(780)	(1,490)
Balance at end of period	\$ 12,468	\$ 11,951

For the three months ended March 31, 2007, net charge-offs were \$780,000 compared to \$1.5 million for the three months ended March 31, 2006. The ratio of allowance for loan losses to total loans was 1.05% at March 31, 2007, 1.06% as of December 31, 2006 and 1.02% at March 31, 2006.

We believe the allowance for loan losses accounting policy is critical to the portrayal and understanding of our financial condition and results of operations. As such, selection and application of this "critical accounting policy" involves judgments, estimates, and uncertainties that are susceptible to change. In the event that different assumptions or conditions were to prevail, and depending upon the severity of such changes, the possibility of a materially different financial condition or results of operations is a reasonable likelihood.

The allowance for loan losses is maintained at an amount that we believe will be adequate to absorb probable losses on existing loans, based on an evaluation of the collectibility of loans and prior loss experience. This evaluation also takes into consideration such factors as changes in the nature and volume of the loan portfolio, the value of underlying collateral, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to pay. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions. In addition, as an integral part of their examination process regulatory agencies periodically review our allowance for loan losses and may require us to make additions to the allowance based on their evaluation of information available at the time of their examinations.

The allowance for loan losses is based on estimates, and ultimate losses will vary from current estimates. These estimates are reviewed quarterly, and as adjustments, either positive or negative, become necessary, a corresponding increase or decrease is made in the provision for loan losses. The methodology used to determine the adequacy of the allowance for loan losses for the first three months of 2007 is consistent with prior periods.

#### Potential Problem Loans

We utilize an internal asset classification system as a means of reporting problem and potential problem assets. At least quarterly, a list is presented to each subsidiary bank's Board of Directors showing all loans listed as "Special Mention", "Substandard", "Doubtful" and "Loss." A Special Mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan at some future date. An asset is classified Substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Assets classified as Doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Assets classified as Loss are those considered uncollectible and viewed as non-bankable assets, worthy of charge-off. Assets that do not currently expose us to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that may or may not be within the control of the customer are deemed to be Watch loans. As of March 31,

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2007, loans classified as Special Mention, Substandard, Doubtful and Loss loans totaled \$81.9 million compared to \$67.8 million as of December 31, 2006, an increase of \$14.1 million or 20.8%. The increase is attributable to weakness in the loan portfolio across eight of our nine banks, specifically in commercial and commercial real estate related loans. This development over 2006 has led us to be even more aggressive in our risk rating system in order to identify problem loans sooner.

Our determination as to the classification of our assets and the amount of our valuation allowances is subject to review by the Banks' primary regulators, which can order the establishment of additional general or specific loss allowances. The FDIC, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation guidelines. Generally, the policy statement recommends that (i) institutions have effective systems and controls to identify, monitor and address asset quality problems; (ii) management has analyzed all significant factors that affect the collectibility of the portfolio in a reasonable manner; and (iii) management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. We have established an adequate allowance for probable loan losses. We analyze the process regularly, with modifications made if needed, and report those results four times per year to each subsidiary bank's Board of Directors. However, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially increase our allowance for loan losses at the time. Although management believes that adequate specific and general loan loss allowances have been established, actual losses are dependent upon future events and, as such, further additions to the level of specific and general loan loss allowances may become necessary.

*Comparison of Three Months Ended March 31, 2007 and 2006*

**Net Income**

The Corporation had net income of \$1.3 million, or \$0.35 per diluted share, for the three months ended March 31, 2007 compared to \$1.0 million, or \$0.28 per diluted share, for the three months ended March 31, 2006, representing a 24.3% increase in net income.

**Net Interest Income**

Net interest income equals the difference between interest earned on assets and the interest paid on liabilities and is a measure of how effectively management has balanced and allocated our interest rate sensitive assets and liabilities as well as being the most significant component of earnings. Net interest income on a fully taxable-equivalent basis for the three months ended March 31, 2007 was \$11.6 million, a decrease of 1.0% from the \$11.7 million reported for the same period in 2006. The slight decrease in net interest income is due to a decline in our net interest margin, partially offset by an increase in average interest earning assets of \$42.4 million to \$1.38 billion. Our net interest margin on a fully taxable-equivalent basis was 3.39% and 3.53% for the three month periods ended March 31, 2007 and 2006, respectively. Our net interest margin has continued to decrease due to an increased cost of funds resulting from growth in relatively high cost deposits as well as additional competitive pressure on loan pricing which has made it difficult to increase loan volume. The increase in market interest rates during the current year caused the average rate on a fully taxable-equivalent basis earned on interest earning assets to increase from 6.56% for the three months ended March 31, 2006 to 7.07% for the three months ended March 31, 2007. Similarly, the increase in market interest rates during the current year caused the average rate on a fully taxable-equivalent basis paid on interest bearing liabilities to increase to 4.00% for the three months ended March 31, 2007 compared to 3.30% for the same period in the prior year.

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The following table presents, for the periods indicated, the total dollar amount of interest income from average interest earning assets and the resultant yields, as well as the interest expense on average interest bearing liabilities, and the resultant costs, expressed both in dollars and rates:

AVERAGE BALANCES, INTEREST RATES AND YIELDS							
For the Three Months Ended March 31,							
	2007			2006			
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	
(Dollars in Thousands)							
Assets							
Loans, net (1)(2)	\$ 1,192,280	\$ 21,724	7.39%	\$ 1,134,915	\$ 19,283	6.89%	
Loans exempt from federal income taxes (3)	3,453	61	7.12%	3,386	56	6.71%	
Taxable investment securities (4)	24,188	245	4.11%	37,919	343	3.67%	
Mortgage-related securities (4)	81,509	960	4.78%	89,415	969	4.40%	
Investment securities exempt from federal income taxes (3)(4)	60,810	855	5.70%	69,280	973	5.69%	
Other securities	20,599	275	5.41%	5,560	62	4.52%	
Interest earning assets	1,382,839	24,119	7.07%	1,340,475	21,686	6.56%	
Non interest earning assets	119,220			138,444			
Average assets	\$ 1,502,059			\$ 1,478,919			
Liabilities and Stockholders' Equity							
NOW deposits	\$ 106,096	243	0.93%	\$ 107,187	199	0.75%	
Money market deposits	240,459	2,055	3.47%	243,051	1,569	2.62%	
Savings deposits	122,544	463	1.53%	131,126	413	1.28%	
Time deposits	569,615	6,551	4.66%	504,632	4,762	3.83%	
Short-term borrowings	57,822	808	5.67%	87,343	1,083	5.03%	
Long-term borrowings	122,377	1,400	4.64%	112,621	1,129	4.07%	
Junior subordinated debt owed to unconsolidated trusts	53,611	1,046	7.91%	46,394	863	7.54%	
Interest bearing liabilities	1,272,524	12,566	4.00%	1,232,354	10,018	3.30%	
Demand deposits and other non interest bearing liabilities	134,839			152,421			
Stockholders' equity	94,696			94,144			
Average liabilities and stockholders' equity	\$ 1,502,059			\$ 1,478,919			
Net interest spread (5)		\$ 11,553	3.07%		\$ 11,668	3.26%	
Net interest earning assets	\$ 110,315			\$ 108,121			
Net interest margin on a fully tax equivalent basis (6)			3.39%			3.53%	
Net interest margin (6)			3.30%			3.42%	
Ratio of average interest-earning assets to average interest-bearing liabilities			1.09			1.09	

- (1) For the purpose of these computations, nonaccrual loans are included in the daily average loan amounts outstanding.
- (2) Interest earned on loans includes loan fees (which are not material in amount) and interest income which has been received from borrowers whose loans were removed from nonaccrual status during the period indicated.
- (3) Taxable-equivalent adjustments were made using a 34% corporate tax rate for all years presented in calculating interest income and yields.
- (4) Average balances of securities available-for-sale are based on amortized cost.
- (5) Interest rate spread represents the difference between the average yield on interest earning assets and the average cost of interest bearing liabilities and is represented on a fully tax equivalent basis.
- (6) Net interest margin represents net interest income as a percentage of average interest earning assets.

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The following table sets forth the effects of changing interest rates and volumes of interest earning assets and interest bearing liabilities on our net interest income. Information is provided with respect to (i) effect on net interest income attributable to changes in volume (changes in volume multiplied by prior rate), (ii) effects on net interest income attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The net change attributable to the combined impact of volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

VOLUME, RATE AND MIX ANALYSIS OF NET INTEREST INCOME				
Three Months Ended March 31, 2007				
Compared to March 31, 2006				
	Change Due to Volume	Change Due to Rate	Total Change	
	(Dollars in Thousands)			
Interest-Earning Assets:				
Loans, net (1)	\$ 1,004	\$ 1,437	\$ 2,441	
Loans exempt from federal income taxes (2)	1	3	4	
Taxable investment securities	(146)	48	(98)	
Mortgage-related securities	(494)	485	(9)	
Investment securities exempt from federal income taxes (2)	(119)	1	(118)	
Other securities				
	198	15	213	
Total interest-earning assets	\$ 444	\$ 1,989	\$ 2,433	
Interest-Bearing Liabilities:				
NOW deposits	\$ (2)	\$ 46	\$ 44	
Money market deposits	(17)	503	486	
Savings deposits	(24)	74	50	
Time deposits	663	1,126	1,789	
Short-term borrowings	(440)	165	(275)	
Long-term borrowings	(103)	168	271	
Junior subordinated debt owed to unconsolidated trusts	139	44	183	
Total interest-bearing liabilities	\$ 422	\$ 2,126	\$ 2,548	
Net change in net interest income			\$ (115)	

- (1) Interest earned on loans includes loan fees (which are not material in amount) and interest income which has been received from borrowers whose loans were removed from non-accrual during the period indicated.
- (2) Taxable-equivalent adjustments were made using a 34% corporate tax rate for all years presented in calculating interest income and yields.

**Provision for Loan Losses**

For the three months ended March 31, 2007 and 2006, the provision for loan losses was \$450,000 and \$390,000, respectively. We use a risk-based assessment of our loan portfolio to determine the level of the loan loss allowance. This procedure is based on internal reviews intended to determine the adequacy of the loan loss allowance in view of presently known factors. However, changes in economic conditions in the future financial conditions of borrowers cannot be predicted and may result in increased future provisions to the loan loss allowance.

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### Non-Interest Income

Non-interest income for the three months ended March 31, 2007 was \$3.5 million compared to \$3.8 million for the three months ended March 31, 2006, a decrease of \$270,000, or 7.2%. The composition of non-interest income is shown in the following table.

	Three Months Ended March 31,	
	2007	2006
	<i>(Dollars in Thousands)</i>	
Service charges on deposit accounts	\$ 1,041	\$ 1,052
Service charges on loans	931	751
Tax fees, brokerage and insurance commissions	877	804
Gain on sale of loans, net	24	15
Gain (loss) on sale of fixed assets, net	(1)	175
Other	625	970
Total non-interest income	<u>\$ 3,497</u>	<u>\$ 3,767</u>

Service charges on deposits for the three months ended March 31, 2007 were \$1,041,000 compared to \$1,052,000 for the three months ended March 31, 2006, a decrease of \$11,000, or 1.10%. The decline was due to a decrease in net overdraft fee income.

Service charges on loans for the three months ended March 31, 2007 were \$931,000 compared to \$751,000 for the three months ended March 31, 2006, an increase of \$180,000, or 24.0%. The increase is due directly to increases in fee income generated from the sale of loans to the SBA and a significant pre-payment penalty on the large commercial real estate loan that was paid-off during the first quarter of 2007. The increase in loan fee income was partially off-set by the deferral of \$131,000 in loan fee income under FAS 91.

Tax fees and brokerage and insurance commissions were \$877,000 for the three months ended March 31, 2007 compared to \$804,000 for the three months ended March 31, 2006 due to the continued expansion of those services in a number of locations.

Gains on the sale of loans were \$24,000 for the three months ended March 31, 2007 compared to \$15,000 for the three months ended March 31, 2006. Higher interest rates in 2006 and 2007 resulted in reduced opportunities to sell loans.

Gains on the sale of assets were (\$1,000) for the three months ended March 31, 2007 compared to \$175,000 for the three months ended March 31, 2006. The gain on sale of assets during the three months ended March 31, 2006 was due to the sale of property owned by the Corporation that was originally purchased as a potential site for our corporate headquarters.

Other non-interest income for the three months ended March 31, 2007 was \$625,000 compared to \$970,000 for the same period in the prior year. Other non-interest income includes credit and debit card income, safe deposit box fees, ATM fees and income associated with the increase in the cash surrender value of life insurance policies. The decrease is due to non-recurring fee income that was a partial restitution from a loan officer at one of our subsidiary banks who was operating outside of prescribed bank lending policies and procedures. In addition, the Corporation sold a significant portion of our merchant card portfolio during the fourth quarter of 2006.

### Non-Interest Expense

Non-interest expense for the three months ended March 31, 2007 was \$12.4 million compared to \$13.3 million for the three months ended March 31, 2006, a decrease of \$887,000, or 6.7%. The major components of non-interest expense are shown in the following table:

	Three Months Ended March 31,	
	2007	2006
	<i>(Dollars in Thousands)</i>	
Salaries and employee benefits	\$ 7,016	\$ 7,757
Premises and equipment	2,031	1,829
Data processing fees	897	910
Marketing and business development	476	503
Other	1,949	2,257
Total noninterest expense	<u>\$ 12,369</u>	<u>\$ 13,256</u>

Salaries and employee benefits for the three months ended March 31, 2007 were \$7.0 million compared to \$7.8 million for the three months ended March 31, 2006, a decrease of \$741,000, or 9.6%. The decrease in salaries and benefits is due to the deferral of \$260,000 of salary expenses related to deferred costs under FAS 91. In addition there were no bonus accruals recognized in the first quarter of 2007.

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Premises and equipment expense increased \$202,000 to \$2.0 million for the three months ended March 31, 2007 compared to \$1.8 million for the same period in the prior year. Premises and equipment expense includes costs associated with new branch openings, utility costs, depreciation and continuing maintenance of our facilities.

Other expenses for the three months ended March 31, 2007 were \$1.9 million compared to \$2.3 million for the three months ended March 31, 2006, a decrease of \$308,000 or 13.7%. The three months ended March 31, 2006 included expenses related to the sale of a significant portion of our merchant card portfolio in the fourth quarter of 2006. We continue to be focused as an organization on controlling expenses during 2007.

#### Income Taxes

The Corporation adopted the provisions of FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109" on January 1, 2007. As a result of the implementation of FIN 48, there were no adjustments in the liability for unrecognized income tax benefits.

The Corporation recognizes interest and penalties related to uncertain tax positions in income tax expense. As of March 31, 2007, we did not have any accrued interest and penalties related to uncertain tax positions.

The Corporation is subject to U.S. federal income tax as well as income tax of state jurisdictions. The tax years 2003-2006 remain open to examination by the U.S. federal and state jurisdictions to which we are subject.

Income taxes for the three months ended March 31, 2007 were \$642,000 compared to \$411,000 for the three months ended March 31, 2006, an increase of \$231,000, or 56.2%. The effective tax rate increased to 33.4% for the three months ended March 31, 2007 compared to 28.6% for the same period in the prior year. The increase in the effective tax rate is primarily due to a decrease in tax exempt income due to the maturity of tax exempt securities during the three month period ended March 31, 2007.

#### Liquidity

Our cash flows are composed of three classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. Net cash provided by operating activities was \$2.6 million for the three months ended March 31, 2007, compared to \$727,000 used in operating activities for the three months ended March 31, 2006, an increase of \$3.4 million. Net cash provided by investing activities increased by \$67.5 million, to \$29.9 million for the three months ended March 31, 2007, from \$37.6 million used in the same period in 2006. Net cash used in financing activities was \$7.9 million for the three months ended March 31, 2007 compared to \$26.4 million provided by financing activities during the three month period in 2006, a decrease of \$34.3 million.

The Corporation expects to have available cash to meet its liquidity needs. Liquidity management is monitored by the Asset/Liability Management committee, which takes into account the marketability of assets, the sources and stability of funding and the level of unfunded commitments. The Corporation's primary sources of funds are deposits, including brokered certificates of deposit, borrowings from the FHLB and proceeds from principal and interest payments on loans and investment securities. Although maturities and scheduled amortization of loans are predictable sources of funds, deposit flows, prepayments on loans and investment securities are influenced significantly by general interest rates, economic conditions and competition. In the event that additional short-term liquidity is needed, the Banks have established relationships with our correspondent banks to provide short-term borrowings in the form of federal funds purchased. While there are no firm lending commitments in place, we believe that the Banks could borrow \$195.3 million for a short time from these banks on a collective basis. The Banks are members of the Federal Home Loan Bank (FHLB) and each has the ability to borrow from the FHLB. As a contingency plan for significant funding needs, the Asset/Liability Management committee may also consider the sale of investment securities, selling securities under agreement to repurchase or the temporary curtailment of lending activities.

#### Asset/Liability Management

Financial institutions are subject to interest rate risk to the extent their interest-bearing liabilities (primarily deposits) mature or reprice at different times and on a different basis than their interest-earning assets (consisting primarily of loans and securities). Interest rate sensitivity management seeks to match maturities on assets and liabilities and avoid fluctuating net interest margins while enhancing net interest income during periods of changing interest rates. The difference between the amount of interest-earning assets maturing or repricing within a specific time period and the amount of interest-bearing liabilities maturing or repricing within the same time period is referred to as an interest rate gap. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. During periods of falling interest rates, a negative gap tends to positively affect net interest

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income while a positive gap tends to result in a decrease in net interest income. During a period of rising interest rates, a positive gap tends to result in an increase in net interest income while a negative gap tends to adversely affect net interest income.

The following table shows the interest rate sensitivity gap for four different time intervals as of March 31, 2007. Certain assumptions regarding prepayment and withdrawal rates made are based upon the Corporation's historical experience and management believes such assumptions are reasonable.

	Amounts Maturing or Repricing as of March 31, 2007				
	Within	Six to Twelve	One to Five	Over	
	Six months	Months	Years	Five Years	Total
(Dollars in Thousands)					
Interest-earning assets:					
Fixed-rate mortgage loans	\$ 129,267	\$ 98,846	\$ 366,940	\$ 15,135	\$ 610,188
Adjustable-rate mortgage loans	152,088	22,617	37,531	14,829	227,065
Total mortgage loans	281,355	121,463	404,471	29,964	837,253
Commercial business loans	143,284	29,558	78,011	4,317	255,170
Consumer loans	19,132	7,782	24,235	1,516	52,665
Home equity loans	28,303	145	2,770	-	31,218
Other loans	2,360	282	2,373	754	5,769
Mortgage-related securities	3,187	5,765	44,102	25,880	78,934
Fixed rate investment securities and other	2,145	2,122	26,600	41,476	72,343
Variable rate investment securities and other	43,239	-	-	-	43,239
Total interest-earning assets	\$ 523,005	\$ 167,117	\$ 582,562	\$ 103,907	\$ 1,376,591
Interest-bearing liabilities:					
Deposits					
Time deposits	\$ 237,991	\$ 130,631	\$ 206,224	\$ 11,039	\$ 585,885
NOW accounts	6,429	6,429	64,284	30,000	107,142
Savings accounts	7,632	7,632	76,325	35,618	127,207
Money market accounts	17,023	13,969	139,686	65,187	235,864
Short-term borrowings	31,969	2,564	-	-	34,533
Long-term borrowings	10,511	19,759	91,902	1,592	123,764
Junior subordinated debt owed to unconsolidated trusts	28,352	-	-	25,259	53,611
Total interest-bearing liabilities	\$ 339,907	\$ 180,984	\$ 578,421	\$ 168,695	\$ 1,268,006
Interest-earning assets less interest-bearing liabilities	\$ 183,098	(\$ 13,867)	\$ 4,141	(\$ 64,788)	\$ 108,585
Cumulative interest rate sensitivity gap	\$ 183,098	\$ 169,231	\$ 173,372	\$ 108,584	
Cumulative interest rate sensitivity gap as a percentage of total assets	12.19%	11.27%	11.55%	7.23%	

At March 31, 2007, the Corporation's cumulative interest-rate sensitive gap as a percentage of total assets was a positive 12.19% for amounts maturing or repricing within six months and a positive 11.27% for one-year maturities. Therefore, we are positively gapped at one year and may benefit from rising interest rates.

Certain shortcomings are inherent in the method of analysis presented in the above schedule. For example, although certain assets and liabilities may have similar maturities or periods of repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features that restrict changes in interest rates, on a short-term basis over the life of the asset. Further, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the schedule.

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## Forward-Looking Statements

When used in this Quarterly Report on Form 10-Q and in other filings with the Securities and Exchange Commission, in press releases or other public shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "believe," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "plans," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. These statements may relate to our future financial performance, strategic plans or objectives, revenues or earnings projections, or other financial items. By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements.

Important factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: (1) the credit risks of lending activities, including changes in the level and direction of loan delinquencies and write-offs; (2) changes in management's estimate of the adequacy of the allowance for loan losses; (3) competitive pressures among depository institutions; (4) interest rate movements and their impact on customer behavior and our net interest margin; (5) the impact of repricing and competitors' pricing initiatives on loan and deposit products; (6) our ability to adapt successfully to technological changes to meet customers' needs and developments in the market place; (7) our ability to access cost-effective funding; (8) changes in financial markets and general economic conditions; (9) new legislation or regulatory changes; and (10) changes in accounting principles, policies or guidelines. Other risks that may affect our performance are discussed further in Part I, Item 1A, "Risk Factors," in our Form 10-K for the year ended December 31, 2006.

We do not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date on which the forward-looking statement is made.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Corporation has not experienced any material changes to its market risk position since December 31, 2006, from that disclosed in the Corporation's 2006 Form 10-K Annual Report.

## Item 4. Controls and Procedures

### Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the Corporation carried out an evaluation under the supervision and with the participation of the Corporation's management, including the Corporation's Chairman of the Board and Chief Executive Officer and the Corporation's Chief Financial Officer, of the Corporation's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended). Based on this evaluation, the Corporation's Chairman of the Board and Chief Executive Officer and the Corporation's Chief Financial Officer concluded that, as of the end of the period covered by this report, the Corporation's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis information required to be disclosed by the Corporation in reports that the Corporation files with or submits to the Securities and Exchange Commission. It should be noted that in designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. The Corporation has designed its disclosure controls and procedures to reach a level of reasonable assurance of achieving the desired control objectives and based on the evaluation described above, the Corporation's Chairman of the Board and Chief Executive Officer and the Corporation's Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective at reaching that level of reasonable assurance.

### Changes in Internal Control Over Financial Reporting

There was no change in the Corporation's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) during the Corporation's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.



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## Part II. Other Information

Item 1. Legal Proceedings  
As of March 31, 2007 there were no material pending legal proceedings, other than ordinary routine litigation incidental to the business of the Corporation, to which the Corporation or any of its subsidiaries was a party or to which any of their property was subject.

Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in Part I, Item 1A, "Risk Factors," of our Form 10-K for the year ended December 31, 2006. Please refer to that section for disclosures regarding the risks and uncertainties relating to our business.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) NONE

(b) NONE

(c) The following table provides information regarding shares of common stock repurchased by the Corporation during the first quarter of 2007.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Program	Maximum Number of Shares that May Yet be Purchased Under the Program
January 1 2007 - January 31, 2007	17,000	\$ 30.85	-	-
February 1, 2007 - February 28, 2007	-	-	-	-
March 1, 2007 - March 31, 2007	-	-	-	-
Total	17,000	\$ 30.85	-	-

The shares reflected on the table above represent a privately negotiated purchase by the Corporation of shares of its common stock from a brokerage firm. The Corporation does not currently have a stock repurchase program in effect.

Item 3. Defaults upon Senior Securities - NONE

Item 4. Submission of Matters to Vote of Security Holders - NONE

Item 5. Other Information - NONE

Item 6. Exhibits

The following exhibits are filed as part of this report:

EXHIBIT 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer

EXHIBIT 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer

EXHIBIT 32.1\* Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer

EXHIBIT 32.2\* Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer

\*These certifications are not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MERCHANTS AND MANUFACTURERS BANCORPORATION, INC.**

(Registrant)

Date May 9, 2007

/s/ Michael J. Murry  
Michael J. Murry  
Chairman of the Board of Directors  
and Chief Executive Officer  
Principal Executive Officer

Date May 9, 2007

/s/ Frederick R. Klug  
Frederick R. Klug  
Executive Vice President & Chief  
Financial Officer  
Principal Financial Officer

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**10-Q EXHIBIT LIST**

EXHIBIT NO.	DESCRIPTION
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EXHIBIT 31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer
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EXHIBIT 31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer
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EXHIBIT 32.1*	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer
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EXHIBIT 32.2*	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer
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\*These certifications are not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

**EXHIBIT 31.1**

**302 CERTIFICATION**

I, Michael J. Murry, certify that:

1) I have reviewed this quarterly report on Form 10-Q of Merchants and Manufacturers Bancorporation, Inc.;

2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2007

/s/ Michael J. Murry

Michael J. Murry  
Chairman of the Board of Directors and Chief Executive Officer

**EXHIBIT 31.2**

**302 CERTIFICATION**

I, Frederick R. Klug, certify that:

1) I have reviewed this quarterly report on Form 10-Q of Merchants and Manufacturers Bancorporation, Inc.;

2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which could adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2007

/s/ Frederick R. Klug

Frederick R. Klug  
Executive Vice President and Chief Financial Officer

**EXHIBIT 32.1**

The following certification is provided by the undersigned Chairman of the Board of Directors and Chief Executive Officer of Merchants and Manufacturers Bancorporation, Inc. on the basis of such officer's knowledge and belief for the sole purpose of complying with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael J. Murry, Chairman of the Board of Directors and Chief Executive Officer of Merchants and Manufacturers Bancorporation, Inc., certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.

(1) The Quarterly Report of Merchants and Manufacturers Bancorporation, Inc. for the quarter ended March 31, 2007 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, (14 U.S.C. 78m or 78o (d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Merchants and Manufacturers Bancorporation, Inc.

/s/ Michael J. Murry

Name: Michael J. Murry  
Title: Chairman of the Board of Directors and Chief Executive Officer  
Date: May 9, 2007

**EXHIBIT 32.2**

The following certification is provided by the undersigned Chief Financial Officer of Merchants and Manufacturers Bancorporation, Inc. on the basis of such officer's knowledge and belief for the sole purpose of complying with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Frederick R. Klug, Chief Financial Officer of Merchants and Manufacturers Bancorporation, Inc., certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.

(1) The Quarterly Report of Merchants and Manufacturers Bancorporation, Inc. for the quarter ended March 31, 2007 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, (14 U.S.C. 78m or 78o (d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Merchants and Manufacturers Bancorporation, Inc.

/s/ Frederick R. Klug

Name: Frederick R. Klug  
Title: Chief Financial Officer  
Date: May 9, 2007