

# Press Release

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# MAXIM INTEGRATED REPORTS RESULTS FOR THE SECOND QUARTER OF FISCAL 2015

Revenue: \$567 million

• Gross Margin: 55.4% GAAP (60.3% excluding special items)

• EPS: \$0.25 GAAP loss (\$0.33 profit excluding special items)

Cash, cash equivalents, and short term investments: \$1.38 billion

Fiscal second quarter revenue outlook: \$565 million to \$605 million

SAN JOSE, CA - January 22, 2015 - Maxim Integrated Products, Inc. (NASDAQ:MXIM) reported net revenue of \$567 million for its second quarter of fiscal 2015 ended December 27, 2014, a 2% decrease from the \$580 million revenue recorded in the prior quarter, and a 9% decrease year over year.

Tunc Doluca, President and Chief Executive Officer, commented, "We are pleased with our December quarter revenue performance, driven by our diversification in Consumer and continued strength in our Automotive business." Mr. Doluca continued, "We are on track to achieve our previously announced cost reduction plans, which will enable us to reduce spending while we focus investment in our growth businesses. We also decided to stop investment in Consumer MEMS and Touch technology."

### **Fiscal Year 2015 Second Quarter Results**

Based on Generally Accepted Accounting Principles (GAAP), diluted earnings per share in the December quarter was a \$0.25 loss. The results were affected by pre-tax special items which primarily consisted of \$138 million in charges related to impairment of goodwill and other assets related to our MEMS business, \$28 million in charges related to restructuring activities and \$23 million in charges related to acquisitions. GAAP earnings per share, excluding special items was \$0.33. An analysis of GAAP versus GAAP excluding special items is provided in the last table of this press release.

### **Cash Flow Items**

At the end of the second quarter of fiscal 2015, total cash, cash equivalents and short term investments was \$1.38 billion, an increase of \$62 million from the prior quarter. Notable items included:

• Cash flow from operations: \$173 million

• Capital additions: \$17 million

Proceeds from property sales: \$24 million

• Dividends: \$79 million (\$0.28 per share)

• Stock repurchases: \$60 million

### **Business Outlook**

The Company's 90-day backlog at the beginning of the third fiscal quarter of 2015 was \$378 million. Based on the beginning backlog and expected turns, results for the March 2015 quarter are expected to be as follows:

• Revenue: \$565 million to \$605 million

• Gross Margin: 52% to 56% GAAP (58% to 62% excluding special items)

• EPS: \$0.20 to \$0.26 GAAP (\$0.32 to \$0.38 excluding special items)

Maxim Integrated's business outlook does not include the potential impact of any restructuring activity, acquisitions, or other business combinations that may be completed during the quarter.

### Dividend

A cash dividend of \$0.28 per share will be paid on March 5, 2015, to stockholders of record on February 19, 2015.

#### **Conference Call**

Maxim Integrated has scheduled a conference call on January 22, 2015, at 2:00 p.m. Pacific Time to discuss its financial results for the second quarter of fiscal 2015 and its business outlook. To listen via telephone, dial (866) 804-3547 (toll free) or (703) 639-1328. This call will be webcast by Shareholder.com and can be accessed at the Company's website at <a href="https://www.maximintegrated.com/company/investor">www.maximintegrated.com/company/investor</a>.

A presentation summarizing financial information to be discussed on the conference call is posted at <a href="https://www.maximintegrated.com/company/investor">www.maximintegrated.com/company/investor</a>.

### CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

			Three I	Months Ended			
	December 27, 2014		Sep	tember 27, 2014	December 28, 2013		
		(in	thousands,	except per share da	ata)		
Net revenues	\$	566,809	\$	580,275	\$	620,274	
Cost of goods sold (1)		252,732		241,454		291,602	
Gross margin		314,077		338,821		328,672	
Operating expenses:		_					
Research and development		135,945		140,362		142,971	
Selling, general and administrative		79,778		79,989		83,471	
Intangible asset amortization		4,155		4,327		4,968	
Impairment of long-lived assets (2)		50,745		10,226		5,197	
Impairment of goodwill and intangible assets (3)		93,010		_		_	
Severance and restructuring expenses (4)		13,635		1,385		10,227	
Acquisition-related costs		_		_		4,137	
Other operating expenses (income), net (5)		885		1,574		7,307	
Total operating expenses		378,153		237,863		258,278	
Operating income (loss)		(64,076)		100,958		70,394	
Interest and other income (expense), net		(7,599)		(6,477)		(5,833)	
Income (loss) before provision for income taxes		(71,675)		94,481		64,561	
Provision (benefit) for income taxes (6)		359		(5,499)		20,208	
Net income (loss)	\$	(72,034)	\$	99,980	\$	44,353	
Earnings (loss) per share:							
Basic	\$	(0.25)	\$	0.35	\$	0.16	
Diluted	\$	(0.25)	\$	0.35	\$	0.15	
Shares used in the calculation of earnings (loss) per share:							
Basic		282,992		284,086		282,664	
Diluted		282,992		289,430		288,565	
Dividends paid per share	\$	0.28	\$	0.28	\$	0.26	

# SCHEDULE OF SPECIAL EXPENSE ITEMS (Unaudited)

		Three Months Ended									
	Dec	ember 27, 2014	Sept	tember 27, 2014	Dec	ember 28, 2013					
			(in	thousands)							
Cost of goods sold:											
Intangible asset amortization	\$	18,750	\$	18,750	\$	19,098					
Accelerated depreciation (1)		8,895		_		_					
Acquisition-related inventory write-up		<u> </u>				13,066					
Total	\$	27,645	\$	18,750	\$	32,164					
Operating expenses:											
Intangible asset amortization	\$	4,155	\$	4,327	\$	4,968					
Impairment of long-lived assets (2)		50,745		10,226		5,197					
Impairment of goodwill and intangible assets (3)		93,010		_		_					
Severance and restructuring (4)		13,635		1,385		10,227					
Acquisition-related costs		_		_		4,137					
Other operating expenses (income), net (5)		885		1,574		7,307					
Total	\$	162,430	\$	17,512	\$	31,836					
Interest and other expense (income), net	\$	(217)	\$	_	\$	_					
Total	\$	(217)	\$		\$						
Provision (benefit) for income taxes:											
Reversal of Tax Reserves (6)	\$	_	\$	(21,747)	\$	_					
Fiscal year 2014 research & development tax credits		(2,863)		_		_					
Total	\$	(2,863)	\$	(21,747)	\$						

- (1) Accelerated depreciation related to San Jose wafer manufacturing building and equipment.
- (2) Includes impairment charges related to MEMS and non-MEMS wafer manufacturing equipment and end of line test equipment.
- (3) Includes impairment of goodwill and write-off of in-process research and development related to MEMS business unit.

- (4) Includes severance charges associated with closure of San Jose wafer manufacturing facility and reorganization of various business units, and severance & retention and lease abandonment charges related to Volterra acquisition.
- (5) Includes loss related to sale of land & buildings, expected loss on rent expense for vacated office space, legal settlement, and contingent consideration adjustments related to certain acquisitions.
- (6) Includes reversal of tax reserves related to a favorable settlement of a foreign tax issue.

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CONSOLIDATED BALANCE SHEETS								
(Unaudited)								
	De	ecember 27, 2014			De	cember 28, 2013		
ASSETS								
Current assets:								
Cash and cash equivalents	\$	1,305,870	\$	1,243,883	\$	1,149,909		
Short-term investments		75,012		75,094				
Total cash, cash equivalents and short-term investments		1,380,882		1,318,977		1,149,909		
Accounts receivable, net		258,506		281,932		288,285		
Inventories		306,564		305,108		297,234		
Deferred tax assets		59,794		54,379		69,154		
Other current assets		67,244		67,383		85,554		
Total current assets		2,072,990		2,027,779		1,890,136		
Property, plant and equipment, net		1,195,323		1,303,861		1,372,393		
Intangible assets, net		306,111		337,917		404,652		
Goodwill		511,838		595,441		596,898		
Other assets		38,265		40,127		42,803		
TOTAL ASSETS	\$	4,124,527	\$	4,305,125	\$	4,306,882		
LIABILITIES AND STOCKHO		DS' FAIITY						
Current liabilities:	LDE	KS EQUIT	L					
Accounts payable	\$	82,526	\$	96,347	\$	99,009		
Income taxes payable	Ψ	20,102	Ψ	20,122	Ψ	21,717		
Accrued salary and related expenses		150,405		126,624		140,738		
Accrued expenses		54,103		65,216		94,110		
Deferred revenue on shipments to distributors		27,103		26,821		25,542		
Total current liabilities	_	334,239		335,130		381,116		
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Long-term debt		1,000,000		1,001,026		1,000,871		
Income taxes payable		363,251		350,396		337,053		
Deferred tax liabilities		120,308		145,597		202,435		
Other liabilities	_	64,988		61,572		29,343		
Total liabilities		1,882,786	_	1,893,721		1,950,818		
Stockholders' equity:								
Common stock and capital in excess of par value		283		284		283		
Retained earnings		2,259,997		2,430,194		2,368,350		
Accumulated other comprehensive loss		(18,539)		(19,074)		(12,569)		
Total stockholders' equity		2,241,741		2,411,404		2,356,064		
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	\$	4,124,527	\$	4,305,125	\$	4,306,882		

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CONSOLIDATED STATEMENTS	OF CAS	SH FLOWS				
(Unaudited)		7	Fhwaa I	Mantha Endad		
	De	cember 27,		Months Ended tember 27,		
		2014		2014	_	2013
Cook flows from anaroting activities			(ın	thousands)		
Cash flows from operating activities:	¢	(72.024)	Φ	00 000	¢	44 252
Net income (loss)	\$	(72,034)	\$	99,980	\$	44,353
Adjustments to reconcile net income to net cash provided by operating activities:		20.776		22.420		22.960
Stock-based compensation		20,776		22,420		22,869
Depreciation and amortization		71,625		63,693		64,404
Deferred taxes		(30,849)		6,207		(11,705)
Loss (gain) from sale of property, plant and equipment		1,844		244		265
Tax benefit (shortfall) related to stock-based compensation		(229)		1,610		(726)
Impairment of long-lived assets		50,745		10,226		5,197
Impairment of goodwill and intangible assets		93,010		_		_
Excess tax benefit from stock-based compensation		(1,931)		(2,249)		(2,459)
Changes in assets and liabilities:						
Accounts receivable		23,426		13,896		33,056
Inventories		(1,486)		(15,650)		14,030
Other current assets		1,009		(24,974)		30,330
Accounts payable		(12,007)		4,455		(3,252)
Income taxes payable		12,835		(12,289)		19,002
Deferred revenue on shipments to distributors		282		1,087		(1,637)
All other accrued liabilities		15,839		(51,659)		20,704
Net cash provided by (used in) operating activities		172,855		116,997		234,431
Cash flows from investing activities:						
Purchase of property, plant and equipment		(18,585)		(31,686)		(46,133)
Proceeds from sales of property, plant and equipment		24,467		212		_
Payments in connection with business acquisition, net of cash acquired		_		_		(453,506)
Purchases of available-for-sale securities		_		(25,142)		_
Proceeds from maturity of available-for-sale securities		_		· —		27,000
Net cash provided by (used in) investing activities		5,882		(56,616)		(472,639)
Cash flows from financing activities:		_				
Excess tax benefit from stock-based compensation		1,931		2,249		2,459
Contingent consideration paid		_		_		(4,601)
Repayment of notes payable		_		(437)		(1,839)
Issuance of debt		_		_		497,795
Debt issuance cost		_		_		(3,431)
Net issuance of restricted stock units		(6,822)		(8,038)		(7,106)
Proceeds from stock options exercised		8,323		9,704		8,622
Issuance of ESPP shares under employee stock purchase program		18,653				19,096
Repurchase of common stock		(59,666)		(62,685)		(59,101)
Dividends paid		(79,169)		(79,763)		(73,324)
Net cash provided by (used in) financing activities		(116,750)		(138,970)		378,570
Net increase (decrease) in cash and cash equivalents		61,987		(78,589)		140,362
Cash and cash equivalents:		01,707		(10,207)		140,302
Beginning of period		1,243,883		1,322,472		1,009,547
End of period	\$	1,305,870	\$	1,243,883	\$	1,149,909
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Total cash, cash equivalents, and short-term investments	\$	1,380,882	\$	1,318,977	\$	1,149,909

ANALYSIS OF GAAP VERSUS GAAP EXCLUDING S	SPEC	CIAL ITEM	IS DI	ISCLOSURE	S	
(Unaudited)	Three Months Ended					
	De	cember 27, 2014	September 27, 2014		December 28, 2013	
	_		sands	, except per sha	re d	
Reconciliation of GAAP gross profit to GAAP gross profit excluding special items:		`				,
GAAP gross profit	\$	314,077	\$	338,821	\$	328,672
GAAP gross profit %		55.4%		58.4%		53.0%
Special items:						
Intangible asset amortization		18,750		18,750		19,098
Accelerated depreciation (1)		8,895		_		_
Acquisition-related inventory write-up		_				13,066
Total special items		27,645		18,750		32,164
GAAP gross profit excluding special items	\$	341,722	\$	357,571	\$	360,836
GAAP gross profit % excluding special items		60.3%		61.6%		58.2%
Reconciliation of GAAP operating expenses to GAAP operating expenses excluding special items:						
GAAP operating expenses	\$	378,153	\$	237,863	\$	258,278
Special items:						
Intangible asset amortization		4,155		4,327		4,968
Impairment of long-lived assets (2)		50,745		10,226		5,197
Impairment of goodwill and intangible assets (3)		93,010		_		_
Severance and restructuring (4)		13,635		1,385		10,227
Acquisition-related costs		_		_		4,137
Other operating expenses (income), net (5)		885		1,574		7,307
Total special items		162,430		17,512		31,836
GAAP operating expenses excluding special items	\$	215,723	\$	220,351	\$	226,442
Reconciliation of GAAP net income (loss) to GAAP net income excluding special items:						
GAAP net income (loss)	\$	(72,034)	\$	99,980	\$	44,353
Special items:						
Intangible asset amortization		22,905		23,077		24,066
Accelerated depreciation (1)		8,895		_		
Acquisition-related inventory write-up		_		_		13,066
Impairment of long-lived assets (2)		50,745		10,226		5,197
Impairment of goodwill and intangible assets (3)		93,010		_		_
Severance and restructuring (4)		13,635		1,385		10,227
Acquisition-related costs		_		_		4,137
Other operating expenses (income), net (5)		885		1,574		7,307
Interest and other expense (income), net		(217)		, <u> </u>		´ —
Pre-tax total special items		189,858		36,262		64,000
Tax effect of special items		(21,283)		(5,873)		(5,894)
Reversal of tax reserves (6)		(21,200)		(21,747)		(0,0)
Fiscal year 2014 research & development tax credits		(2,863)				_
GAAP net income excluding special items	\$	93,678	\$	108,622	\$	102,459
GAAP net income per share excluding special items:						
Basic	\$	0.33	\$	0.38	\$	0.36
Diluted	\$	0.33	\$	0.38	\$	0.36
Shares used in the calculation of earnings per share excluding special items:						
Basic		282,992		284,086	_	282,664
Diluted		282,992		289,430		288,565

- (1) Accelerated depreciation related to San Jose wafer manufacturing building and equipment.
- (2) Includes impairment charges related to MEMS and non-MEMS wafer manufacturing equipment and end of line test equipment.
- (3) Includes impairment of goodwill and write-off of in-process research and development related to MEMS business unit.
- (4) Includes severance charges associated with closure of San Jose wafer manufacturing facility and reorganization of various business units, and severance & retention and lease abandonment charges related to Volterra acquisition.
- (5) Includes loss related to sale of land & buildings, expected loss on rent expense for vacated office space, legal settlement, and contingent consideration adjustments related to certain acquisitions.
- (6) Includes reversal of tax reserves related to a favorable settlement of a foreign tax issue.

### **Non-GAAP Measures**

To supplement the consolidated financial results prepared under GAAP, Maxim Integrated uses non-GAAP measures which are adjusted from the most directly comparable GAAP results to exclude special items related to intangible asset amortization; accelerated depreciation; acquisition-related inventory write-up; impairment of long-lived assets; impairment of goodwill and intangible assets; severance and restructuring; acquisitionrelated costs; contingent consideration adjustments relating to certain acquisitions; expected loss on rent expense for vacated office space; legal settlement; loss related to sale of land and buildings; tax provision impacts due to reversal of tax reserves related to a favorable settlement of a foreign tax issue. Management uses these non-GAAP measures internally to make strategic decisions, forecast future results and evaluate Maxim Integrated's current performance. Many analysts covering Maxim Integrated use the non-GAAP measures as well. Given management's use of these non-GAAP measures, Maxim Integrated believes these measures are important to investors in understanding Maxim Integrated's current and future operating results as seen through the eyes of management. In addition, management believes these non-GAAP measures are useful to investors in enabling them to better assess changes in Maxim Integrated's core business across different time periods. These non-GAAP measures are not in accordance with or an alternative to GAAP financial data and may be different from non-GAAP measures used by other companies. Because non-GAAP financial measures are not standardized it may not be possible to compare these financial measures with other companies' non-GAAP financial measures, even if they have similar names. The non-GAAP measures displayed in the table above include the following:

### **GAAP Gross Profit Excluding Special Items**

The use of GAAP gross profit excluding special items allows management to evaluate the gross margin of the Company's core businesses and trends across different reporting periods on a consistent basis, independent of special items including intangible asset amortization, accelerated depreciation and acquisition-related inventory write-up. In addition, it is an important component of management's internal performance measurement and reward process as it is used to assess the current and historical financial results of the business, for strategic decision making, preparing budgets and forecasting future results. Management presents GAAP gross profit excluding special items to enable investors and analysts to evaluate our revenue generation performance relative to the direct costs of revenue of Maxim Integrated's core businesses.

# **GAAP Operating Expenses Excluding Special Items**

The use of GAAP operating expenses excluding special items allows management to evaluate the operating expenses of the Company's core businesses and trends across different reporting periods on a consistent basis, independent of special items including intangible asset amortization; impairment of long-lived assets;

impairment of goodwill and intangible assets; acquisition-related inventory write-up; impairment of long-lived assets; severance and restructuring; contingent consideration adjustments relating to certain acquisitions; expected loss on rent expense for vacated office space; legal settlement; loss related to sale of land and buildings. In addition, it is an important component of management's internal performance measurement and reward process as it is used to assess the current and historical financial results of the business, for strategic decision making, preparing budgets and forecasting future results. Management presents GAAP operating expenses excluding special items to enable investors and analysts to evaluate our core business and its direct operating expenses.

### **GAAP Net Income and GAAP Net Income per Share Excluding Special Items**

The use of GAAP net income and GAAP net income per share excluding special items allow management to evaluate the operating results of Maxim Integrated's core businesses and trends across different reporting periods on a consistent basis, independent of special items including intangible asset amortization; accelerated depreciation; acquisition-related inventory write-up; impairment of long-lived assets; impairment of goodwill and intangible assets; severance and restructuring; acquisition-related costs; contingent consideration adjustments relating to certain acquisitions; expected loss on rent expense for vacated office space; loss related to sale of land and buildings; tax provision impacts due to reversal of tax reserves related to a favorable settlement of a foreign tax issue. In addition, they are important components of management's internal performance measurement and reward process as it is used to assess the current and historical financial results of the business, for strategic decision making, preparing budgets and forecasting future results. Management presents GAAP net income and GAAP net income per share excluding special items to enable investors and analysts to understand the results of operations of Maxim Integrated's core businesses and to compare our results of operations on a more consistent basis against that of other companies in our industry.

### "Safe Harbor" Statement

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include the Company's business outlook and financial projections for its third quarter of fiscal 2015 ending in March 2015, which includes revenue, gross margin and earnings per share, as well as the belief that the Company is on track to achieve its previously announced cost reduction plans, which will enable the Company to reduce spending while the Company focuses investment in its growth businesses. These statements involve risk and uncertainty. Actual results could differ materially from those forecasted, based upon, among other things, general market and economic conditions, market developments that could adversely affect the growth of the mixed-signal analog market, product mix shifts, the loss of all or a substantial

portion of our sales to one of our large customers, customer cancellations and price competition, as well as other risks described in the Company's Annual Report on Form 10-K for the fiscal year ended June 28, 2014 (the "10-K") and Quarterly Reports on Form 10-Q filed after the 10-K.

All forward-looking statements included in this news release are made as of the date hereof, based on the information available to the Company as of the date hereof, and the Company assumes no obligation to update any forward-looking statement except as required by law.

# **About Maxim Integrated**

Maxim is the leader in analog integration. From mobile to industrial solutions, we're making analog smaller, smarter and more energy efficient. Learn more at www.maximintegrated.com.