

---

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

---

## FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended September 30, 2002**

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from      to

Commission file number 1-8607

---

## BELLSOUTH CORPORATION

(Exact name of registrant as specified in its charter)

**Georgia**

(State of Incorporation)

**58-1533433**

(I.R.S. Employer  
Identification Number)

**1155 Peachtree Street, N. E.,  
Atlanta, Georgia**

(Address of principal executive offices)

**30309-3610**

(Zip Code)

Registrant's telephone number 404-249-2000

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

At October 31, 2002, 1,858,563,844 common shares were outstanding.

---

## Table of Contents

<u>Item</u>		<u>Page</u>
	<b>Part I</b>	
1.	Financial Statements	
	Consolidated Statements of Income .....	3
	Consolidated Balance Sheets .....	4
	Consolidated Statements of Cash Flows .....	5
	Consolidated Statements of Shareholders' Equity And Comprehensive Income .....	6
	Notes to Consolidated Financial Statements .....	8
2.	Management's Discussion and Analysis of Financial Condition and Results of Operations.....	21
3.	Qualitative and Quantitative Disclosures about Market Risk .....	35
4.	Controls and Procedures .....	36
	<b>Part II</b>	
1.	Legal Proceedings .....	37
6.	Exhibits and Reports on Form 8-K .....	37

**Item 1. Financial Statements**

**BELLSOUTH CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)  
(In Millions, Except Per Share Amounts)

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2001</b>	<b>2002</b>	<b>2001</b>	<b>2002</b>
Operating Revenues:				
Communications group.....	\$ 4,770	\$ 4,469	\$ 14,199	\$ 13,745
Latin America .....	710	494	2,227	1,747
Domestic advertising and publishing .....	493	458	1,363	1,212
All other .....	40	13	128	44
Total Operating Revenues .....	<u>6,013</u>	<u>5,434</u>	<u>17,917</u>	<u>16,748</u>
Operating Expenses:				
Operational and support expenses .....	3,138	3,193	9,531	9,523
Depreciation and amortization .....	1,178	1,161	3,538	3,492
Total Operating Expenses .....	<u>4,316</u>	<u>4,354</u>	<u>13,069</u>	<u>13,015</u>
Operating income .....	1,697	1,080	4,848	3,733
Interest expense .....	304	291	998	896
Gain on sale of operations .....	24	-	24	1,318
Net earnings of equity affiliates .....	167	114	357	455
Foreign currency transaction gains (losses) .....	(2)	8	(66)	(637)
Other income (expense), net .....	<u>(1,525)</u>	<u>91</u>	<u>(1,297)</u>	<u>(345)</u>
Income Before Income Taxes and Cumulative Effect of Change in Accounting Principle .....	57	1,002	2,868	3,628
Provision for Income Taxes .....	50	339	1,090	1,517
Income Before Cumulative Effect of Change in Accounting Principle .....	<u>7</u>	<u>663</u>	<u>1,778</u>	<u>2,111</u>
Cumulative Effect of Change in Accounting Principle, Net of Tax .....	-	-	-	(1,285)
Net Income .....	<u>\$ 7</u>	<u>\$ 663</u>	<u>\$ 1,778</u>	<u>\$ 826</u>
Weighted-Average Common Shares Outstanding:				
Basic .....	1,875	1,867	1,874	1,874
Diluted .....	1,887	1,870	1,886	1,880
Dividends Declared Per Common Share .....	\$ 0.19	\$ 0.20	\$ 0.57	\$ 0.59
Basic Earnings Per Share:				
Income Before Cumulative Effect of Change in Accounting Principle .....	\$ 0.00	\$ 0.36	\$ 0.95	\$ 1.13
Net Income .....	\$ 0.00	\$ 0.36	\$ 0.95	\$ 0.44
Diluted Earnings Per Share:				
Income Before Cumulative Effect of Change in Accounting Principle .....	\$ 0.00	\$ 0.35	\$ 0.94	\$ 1.12
Net Income .....	\$ 0.00	\$ 0.35	\$ 0.94	\$ 0.44

The accompanying notes are an integral part of these consolidated financial statements.

**BELLSOUTH CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
(In Millions, Except Per Share Amounts)

	<b>December 31, 2001</b>	<b>September 30, 2002 (Unaudited)</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 592	\$ 2,050
Accounts receivable, net of allowance for uncollectibles of \$466 and \$453 .....	4,989	4,150
Material and supplies .....	382	295
Other current assets .....	892	1,053
Total current assets .....	<u>6,855</u>	<u>7,548</u>
Investments and advances .....	<u>10,620</u>	<u>10,016</u>
Property, plant and equipment .....	64,332	64,548
Less: accumulated depreciation .....	39,389	40,888
Property, plant and equipment, net .....	<u>24,943</u>	<u>23,660</u>
Deferred charges and other assets .....	5,122	5,666
Goodwill .....	1,639	349
Other intangible assets, net .....	<u>2,867</u>	<u>2,479</u>
Total assets .....	<u><u>\$ 52,046</u></u>	<u><u>\$ 49,718</u></u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Debt maturing within one year .....	\$ 5,111	\$ 5,387
Accounts payable .....	1,656	1,281
Other current liabilities .....	3,301	3,565
Total current liabilities .....	<u>10,068</u>	<u>10,233</u>
Long-term debt .....	<u>15,014</u>	<u>12,287</u>
Noncurrent liabilities:		
Deferred income taxes .....	3,206	4,555
Other noncurrent liabilities .....	5,161	5,208
Total noncurrent liabilities .....	<u>8,367</u>	<u>9,763</u>
Shareholders' equity:		
Common stock, \$1 par value (8,650 shares authorized; 1,877 and 1,862 shares outstanding) .....	2,020	2,020
Paid-in capital .....	6,875	6,881
Retained earnings .....	15,137	14,769
Accumulated other comprehensive loss .....	(294)	(815)
Shares held in trust and treasury .....	(4,996)	(5,351)
Guarantee of ESOP debt .....	(145)	(69)
Total shareholders' equity .....	<u>18,597</u>	<u>17,435</u>
Total liabilities and shareholders' equity .....	<u><u>\$ 52,046</u></u>	<u><u>\$ 49,718</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**BELLSOUTH CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In Millions)

	<b>For the Nine Months Ended September 30,</b>	
	<b>2001</b>	<b>2002</b>
<b>Cash Flows from Operating Activities:</b>		
Net income .....	\$ 1,778	\$ 826
Adjustments to net income:		
Depreciation and amortization .....	3,538	3,492
Provision for uncollectibles .....	370	603
Net earnings of equity affiliates .....	(357)	(455)
Dividends received from equity affiliates .....	279	-
Minority interests in income of subsidiaries .....	5	(80)
Deferred income taxes and investment tax credits .....	(343)	1,036
Net losses on sale or impairment of equity securities .....	1,704	388
Postretirement benefit curtailment charge .....	72	-
Brazilian loan impairment .....	-	383
A&P unbilled receivable adjustment .....	-	163
Provision for restructuring and asset impairments .....	-	685
Foreign currency transaction losses .....	66	637
Cumulative effect of change in accounting principle .....	-	1,285
Gain on sale of operations .....	(24)	(1,318)
Net change in:		
Accounts receivable and other current assets .....	(505)	5
Accounts payable and other current liabilities .....	255	(497)
Deferred charges and other assets .....	(730)	(641)
Other liabilities and deferred credits .....	119	(9)
Other reconciling items, net .....	134	30
Net cash provided by operating activities .....	<u>6,361</u>	<u>6,533</u>
<b>Cash Flows from Investing Activities:</b>		
Capital expenditures .....	(4,724)	(2,863)
Investments in and advances to equity affiliates .....	(1,597)	(281)
Proceeds from sale of investments .....	1,147	1,472
Proceeds from disposition of short-term investments .....	108	2
Purchases of short-term investments .....	(76)	-
Proceeds from repayment of loans and advances .....	25	432
Investments in debt securities .....	(279)	-
Other investing activities, net .....	12	47
Net cash used for investing activities .....	<u>(5,384)</u>	<u>(1,191)</u>
<b>Cash Flows from Financing Activities:</b>		
Net repayments of short-term debt .....	(1,405)	(1,130)
Proceeds from long-term debt .....	1,865	8
Repayments of long-term debt .....	(727)	(1,219)
Dividends paid .....	(1,068)	(1,088)
Purchase of treasury shares .....	-	(455)
Other financing activities, net .....	151	-
Net cash used for financing activities .....	<u>(1,184)</u>	<u>(3,884)</u>
Net increase (decrease) in cash and cash equivalents .....	(207)	1,458
Cash and cash equivalents at beginning of period .....	1,061	592
Cash and cash equivalents at end of period .....	<u>\$ 854</u>	<u>\$ 2,050</u>

The accompanying notes are an integral part of these consolidated financial statements.

**BELLSOUTH CORPORATION**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**AND COMPREHENSIVE INCOME**  
**(Unaudited)**  
**(In Millions)**

For the Nine Months Ended September 30, 2001

	Number of Shares		Amount						Total
	Common Stock	Shares Held in Trust and Treasury (a)	Common Stock	Paid-in Capital	Retained Earnings	Accum. Other Comprehensive Income/ (Loss)	Shares Held in Trust and Treasury (a)	Guaran-tee of ESOP Debt	
Balance at December 31, 2000 .....	2,020	(148)	\$ 2,020	\$ 6,740	\$ 14,074	\$ (488)	\$ (5,222)	\$ (212)	\$ 16,912
Net income .....	-	-	-	-	1,778	-	-	-	1,778
Other comprehensive income, net of tax:									
Foreign currency translation adjustment .....	-	-	-	-	-	(27)	-	-	(27)
Net unrealized losses on securities:									
Unrealized losses on securities .....	-	-	-	-	-	(241)	-	-	(241)
Adjustments for other-than-temporary losses included in net income.....	-	-	-	-	-	525	-	-	525
Net unrealized losses on derivatives .....	-	-	-	-	-	(46)	-	-	(46)
Total comprehensive income (b) .....	-	-	-	-	-	-	-	-	1,989
Dividends declared .....	-	-	-	-	(1,069)	-	-	-	(1,069)
Share issuances for employee benefit plans .....	-	5	-	6	(81)	-	200	-	125
Share issuances for Grantor Trust.....	-	-	-	-	-	-	(12)	-	(12)
Tax benefit related to stock options .....	-	-	-	20	-	-	-	-	20
ESOP activities and related tax benefit .....	-	-	-	-	2	-	-	73	75
Balance at September 30, 2001 .....	<u>2,020</u>	<u>(143)</u>	<u>\$ 2,020</u>	<u>\$ 6,766</u>	<u>\$ 14,704</u>	<u>\$ (277)</u>	<u>\$ (5,034)</u>	<u>\$ (139)</u>	<u>\$ 18,040</u>

(a) Trust and treasury shares are not considered to be outstanding for financial reporting purposes. As of September 30, 2001, there were approximately 36 shares held in trust and 107 shares held in treasury.

(b) Total comprehensive income for third quarter 2001 was \$477.

The accompanying notes are an integral part of these consolidated financial statements.

**BELLSOUTH CORPORATION**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**AND COMPREHENSIVE INCOME**  
**(Unaudited)**  
**(In Millions)**

For the Nine Months Ended September 30, 2002

	Number of Shares		Amount						
	Common Stock	Shares Held in Trust and Treasury (a)	Common Stock	Paid-in Capital	Retained Earnings	Accum. Other Comprehensive Income/ (Loss)	Shares Held in Trust and Treasury (a)	Guarantee of ESOP Debt	Total
Balance at December 31, 2001 .....	2,020	(143)	\$ 2,020	\$ 6,875	\$ 15,137	\$ (294)	\$ (4,996)	\$ (145)	\$ 18,597
Net income .....	-	-	-	-	826	-	-	-	826
Other comprehensive income, net of tax:									
Foreign currency translation adjustment ..	-	-	-	-	-	(502)	-	-	(502)
Net unrealized losses on securities .....	-	-	-	-	-	(33)	-	-	(33)
Net unrealized gains on derivatives (b) .....	-	-	-	-	-	14	-	-	14
Total comprehensive income (c) .....	-	-	-	-	-	-	-	-	305
Dividends declared .....	-	-	-	-	(1,108)	-	-	-	(1,108)
Share issuances for employee benefit plans ..	-	4	-	6	(70)	-	117	-	53
Purchase of treasury stock .....	-	(19)	-	-	-	-	(490)	-	(490)
Purchase of stock by grantor trust .....	-	-	-	-	(18)	-	18	-	-
ESOP activities and related tax benefit .....	-	-	-	-	2	-	-	76	78
Balance at September 30, 2002 .....	<u>2,020</u>	<u>(158)</u>	<u>\$ 2,020</u>	<u>\$ 6,881</u>	<u>\$ 14,769</u>	<u>\$ (815)</u>	<u>\$ (5,351)</u>	<u>\$ (69)</u>	<u>\$ 17,435</u>

(a) Trust and treasury shares are not considered to be outstanding for financial reporting purposes. As of September 30, 2002, there were approximately 37 shares held in trust and 121 shares held in treasury.

(b) Net unrealized gains on derivatives include an adjustment for realized gains of \$31.

(c) Total comprehensive income for third quarter 2002 was \$324.

The accompanying notes are an integral part of these consolidated financial statements.

# BELLSOUTH CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

### NOTE A – PREPARATION OF INTERIM FINANCIAL STATEMENTS

In this report, BellSouth Corporation and its subsidiaries are referred to as “we” or “BellSouth.”

The accompanying unaudited consolidated financial statements have been prepared based upon Securities and Exchange Commission (SEC) rules that permit reduced disclosure for interim periods. In our opinion, these statements include all adjustments necessary for a fair presentation of the results of the interim periods shown. All adjustments are of a normal recurring nature unless otherwise disclosed. Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year. For a more complete discussion of our significant accounting policies and other information, you should read this report in conjunction with the consolidated financial statements included in our latest annual report on Form 10-K, previous quarterly reports on Form 10-Q and our other filings with the SEC.

Certain amounts within the prior year’s information have been reclassified to conform to the current year’s presentation.

### NOTE B – NEW ACCOUNTING PRONOUNCEMENTS

#### GOODWILL AND OTHER INTANGIBLE ASSETS

On January 1, 2002, we adopted Statement of Financial Accounting Standards No. 142, “Goodwill and Other Intangible Assets” (SFAS No. 142). Under SFAS No. 142, we ceased to amortize goodwill, embedded goodwill related to equity investments and costs associated with indefinite life wireless licenses. In addition, our net earnings of equity affiliates reflect the impact of adopting this new accounting standard on the operations of our equity investments (the most significant of which is our investment in Cingular Wireless). As required by SFAS No. 142, we reassessed the expected useful lives of existing intangible assets. This reassessment resulted in changes to the expected useful lives of some of our Latin American wireless licenses.

Cingular has FCC licenses that provide for the exclusive right to utilize certain radio frequency spectrum to provide cellular communication services. FCC licenses are issued for only a fixed time, generally ten years, and such licenses are subject to renewal by the FCC. Renewals of FCC licenses have occurred routinely and at nominal cost. Moreover, Cingular has determined that there are currently no legal, regulatory, contractual, competitive, economic or other factors that limit the useful life of its FCC licenses. As a result, the FCC licenses were treated as an indefinite-lived intangible asset under the provisions of SFAS No. 142 and will not be amortized but rather will be tested for impairment. Cingular will reevaluate the useful life determination for wireless licenses each reporting period to determine whether events and circumstances continue to support an indefinite useful life.

Summarized below are the major classes of intangible assets that will continue to be amortized under SFAS No. 142, as well as the carrying values of those intangible assets, which will no longer be amortized:

	December 31, 2001		September 30, 2002	
	Carrying Amount	Accumulated Amortization	Carrying Amount	Accumulated Amortization
Intangible assets subject to amortization:				
Capitalized Software.....	\$ 2,208	\$ 686	\$ 2,362	\$ 863
Wireless Licenses .....	897	284	847	295
Customer related intangible assets .....	419	291	411	324
Other .....	36	11	33	12
Total.....	\$ 3,560	\$ 1,272	\$ 3,653	\$ 1,494
Intangible assets not subject to amortization:				
Wireless Licenses .....	\$ 360	\$ 22	\$ 177	\$ 10

The table above does not include Multichannel Multipoint Distribution Service (MMDS) licenses held for sale. MMDS licenses held for sale represented \$267 gross and \$241 net and are included in other intangibles, net in the December 31, 2001 and September 30, 2002 consolidated balance sheets. The MMDS licenses are classified as held for sale under Statement of Financial Accounting Standards No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets.” In the event we are unable to sell these licenses by the end of 2002, these licenses will be reclassified as held and used and subject to impairment under the provisions of SFAS No. 144.



**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UnAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE B – NEW ACCOUNTING PRONOUNCEMENTS (Continued)**

The following table presents current and expected amortization expense of the existing intangible assets as of September 30, 2002 for each of the following periods:

Aggregate amortization expense:	
For the nine months ended September 30, 2002 .....	\$ 452
Expected amortization expense for the years ending December 31, :	
2003 .....	567
2004 .....	560
2005 .....	557
2006 .....	435
2007 .....	432

The following table shows our 2001 results presented on a comparable basis to the 2002 results, adjusted to exclude amortization expense related to goodwill and indefinite lived wireless licenses. We expect the annual increase to earnings for 2002 compared to 2001 to approximate \$130 after tax, or \$0.07 per share.

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	<u>2001</u>	<u>2002</u>	<u>2001</u>	<u>2002</u>
Income before income taxes and cumulative effect				
of change in accounting principle - as reported .....	\$ 57	\$ 1,002	\$ 2,868	\$ 3,628
Add back:				
License amortization, net of tax .....	2	-	6	-
Goodwill amortization, net of tax .....	15	-	41	-
Equity method amortization, net of tax .....	15	-	46	-
Income before income taxes and cumulative effect				
of change in accounting principle - as adjusted .....	<u>\$ 89</u>	<u>\$ 1,002</u>	<u>\$ 2,961</u>	<u>\$ 3,628</u>
Basic earnings per share:				
Net income - as reported .....	\$ 0.00	\$ 0.36	\$ 0.95	\$ 0.44
Goodwill amortization .....	0.01	-	0.02	-
Equity method amortization .....	0.01	-	0.02	-
Net income - as adjusted * .....	<u>\$ 0.02</u>	<u>\$ 0.36</u>	<u>\$ 1.00</u>	<u>\$ 0.44</u>
Diluted earnings per share:				
Net income - as reported .....	\$ 0.00	\$ 0.35	\$ 0.94	\$ 0.44
Goodwill amortization .....	0.01	-	0.02	-
Equity method amortization .....	0.01	-	0.02	-
Net income - as adjusted * .....	<u>\$ 0.02</u>	<u>\$ 0.35</u>	<u>\$ 0.99</u>	<u>\$ 0.44</u>

\* Basic and diluted earnings per share for year-to-date 2001 do not sum due to rounding.

As part of the adoption of SFAS No. 142, we were required to perform initial valuations to determine if any impairment of goodwill and indefinite-lived intangibles exists. We will continue to test embedded goodwill related to equity investments for impairment under accounting rules for equity investments, which are based on comparisons between fair value and carrying value.

During the second quarter 2002, we completed the transitional impairment test required under SFAS No. 142. In accordance with SFAS No. 142, goodwill was tested for impairment by comparing the fair value of our reporting units to their carrying values. Fair values were determined by the assessment of future discounted cash flows. The fair values of our Latin American reporting units were less than the carrying value of these units. The allocation of fair values to identifiable tangible and intangible assets resulted in an implied valuation of the goodwill associated with these reporting units of \$118. As a result, we recorded an impairment loss of \$1,277, with no income tax benefit. Additionally, our equity investee, Cingular Wireless, completed its transitional impairment test in the second quarter resulting in an impairment loss to BellSouth of \$8 after tax. These impairment losses are recorded as a cumulative effect of change in accounting principle on the income statement as of January 1, 2002.

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UnAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE B – NEW ACCOUNTING PRONOUNCEMENTS (Continued)**

The changes in the carrying amount of goodwill by operating segment for the nine months ended September 30, 2002 are as follows:

	Domestic <u>Wireless</u>	Latin <u>America</u>	<u>Total</u>
Balance at December 31, 2001.....	\$ 244	\$ 1,395	\$ 1,639
SFAS No. 142 impairment.....	--	(1,277)	(1,277)
Other.....	6	(19)	(13)
Balance at September 30, 2002.....	<u>\$ 250</u>	<u>\$ 99</u>	<u>\$ 349</u>

The \$1,285 cumulative effect of change in accounting principle in the consolidated income statements includes \$8 recorded through net earnings (losses) of equity affiliates. Other charges above consist primarily of foreign currency translation adjustments.

**SFAS NO. 143, "ACCOUNTING FOR ASSET RETIREMENT OBLIGATIONS"**

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This standard provides the accounting for the cost of legal obligations associated with the retirement of long-lived assets. SFAS No. 143 requires that companies recognize the fair value of a liability for asset retirement obligations in the period in which the obligations are incurred and capitalize that amount as a part of the book value of the long-lived asset. That cost is then depreciated over the remaining life of the underlying long-lived asset. We are required to adopt SFAS No. 143 effective January 1, 2003. We are currently evaluating the impact this new standard will have on our future results of operations or financial position.

**SFAS NO. 144, "ACCOUNTING FOR THE IMPAIRMENT OR DISPOSAL OF LONG-LIVED ASSETS"**

In January 2002, we adopted SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS No. 144), which supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." SFAS No. 144 applies to all long-lived assets, including discontinued operations, and consequently amends Accounting Principles Board (APB) Opinion No. 30, "Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." SFAS No. 144 also amends Accounting Research Bulletin No. 51, "Consolidated Financial Statements" to eliminate the exception to consolidation for a subsidiary for which control is likely to be temporary.

**SFAS NO. 145, "RESCISSION OF FASB STATEMENTS NO. 4, 44, AND 64, AMENDMENT OF FASB STATEMENT NO. 13 AND TECHNICAL CORRECTIONS"**

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." Among other things, this statement rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt" (SFAS No. 4), which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as an extraordinary item, net of the related income tax effect. As a result, the criteria in Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," which requires gains and losses on extinguishments of debt to be classified as income or loss from continuing operations, will now be applied. We early adopted the provisions of this statement related to the rescission of SFAS No. 4 in the third quarter of 2002.

**SFAS NO. 146, "ACCOUNTING FOR COSTS ASSOCIATED WITH EXIT OR DISPOSAL ACTIVITIES"**

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (SFAS No. 146), which addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)" (EITF 94-3). The principal difference between SFAS No. 146 and EITF 94-3 relates to SFAS No. 146's requirements for recognition of a liability for a cost associated with an exit or disposal activity. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF 94-3, a liability for an exit cost as generally defined in EITF 94-3 was recognized at the date of an entity's commitment to an exit plan. We will adopt the new standard effective January 1, 2003.

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE C – EARNINGS PER SHARE**

Basic earnings per share is computed on the weighted-average number of common shares outstanding during each period. Diluted earnings per share is based on the weighted-average number of common shares outstanding plus net incremental shares arising out of employee stock options and benefit plans. The following is a reconciliation of the weighted-average share amounts (in millions) used in calculating earnings per share:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2001	2002	2001	2002
Basic common shares outstanding .....	1,875	1,867	1,874	1,874
Incremental shares from stock options and benefit plans.....	12	3	12	6
Diluted common shares outstanding .....	<u>1,887</u>	<u>1,870</u>	<u>1,886</u>	<u>1,880</u>

The earnings amounts used for per-share calculations are the same for both the basic and diluted methods. Outstanding options to purchase 52 million shares for the three months ended September 30, 2001 and 50 million shares for the nine months ended September 30, 2001 were not included in the computation of diluted earnings per share because the exercise price of these options was greater than the average market price of the common stock. Outstanding options to purchase 79 million shares for the three months ended September 30, 2002 and 64 million shares for the nine months ended September 30, 2002 were not included in the computation of diluted earnings per share because the exercise price of these options was greater than the average market price of the common stock.

**NOTE D—PURCHASE OF TREASURY SHARES**

In July 2002, we announced our intention to purchase up to \$2 billion of our outstanding common stock over the ensuing 18 months. During third quarter 2002, we purchased 10.9 million shares of our common stock in the open market for approximately \$255, which included \$220 of cash payments and \$35 of purchases that settled in October. We have made year-to-date purchases of 18.5 million shares for approximately \$490.

**NOTE E—DIVESTITURES**

*Conversion of E-Plus Interest to KPN*

In March 2002, we completed a transaction with Dutch telecommunications provider Royal KPN N.V. (KPN) in which we exchanged our 22.51% stake in E-Plus for 234.7 million KPN shares. After this exchange, we held approximately 9.42% of KPN's outstanding shares. As part of this transaction, we surrendered existing warrants to purchase KPN shares and exchange rights with regard to KPN Mobile. We recorded a gain of \$1,335, or \$854 after tax, representing the difference in the fair value of the KPN shares received and the carrying value of our investment in E-Plus. We sold the 234.7 million shares that we held in KPN in March 2002 for \$1,076 in proceeds and recognized a loss of \$27, or \$17 after tax, on the sale.

We report our results on a calendar basis, except for our international operations, including E-Plus, which we reported on a one-month lag basis. As described above, we disposed of our investment in E-Plus during March 2002. Therefore, the lag basis of reporting was no longer applicable to this investment. Accordingly, the gain resulting from this transaction was recorded in our financial statements for the period ended March 31, 2002.

As part of the agreement, KPN repaid \$426 under a loan facility we provided to KPN and purchased approximately 2.13 billion Euro of loans that we previously extended to E-Plus with its notes payable in three principal payments. Concurrent with KPN's purchase of these loans, we unwound several foreign-currency forward contracts associated with the original loans to E-Plus and recognized a gain of \$31, or \$20 after tax. At the same time, we entered into three foreign currency swap contracts to mitigate foreign currency risk on the new KPN loans. The swaps, which qualify as cash flow hedges, lock-in the foreign exchange rate at an average of Euro/USD of 0.8730 for the three payments of principal along with the quarterly interest payments due from KPN during 2002 through 2004.

**NOTE F—BRAZILIAN LOAN IMPAIRMENT**

We own equity interests in two wireless communications companies in Brazil (BCP SA and BSE SA). In addition to equity infusions, we have advanced these companies an aggregate of \$506 in the form of shareholder loans, including a guarantee of BCP debentures. In August 2002 we were required to perform on the guarantee and purchase these debentures requiring a \$94 cash payment to a third party bank. We have not guaranteed any other debt of BCP. BCP is currently in default on \$430 principal payment and accrued interest. BSE is experiencing similar difficulties in paying its debt obligations from its operating cash flows.

In March 2002, as a result of default and inability to reach an agreement with our partners or these companies' lenders, we evaluated the probability of collecting our outstanding loans to these companies and the probability of

BELLSOUTH CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE F—BRAZILIAN LOAN IMPAIRMENT (Continued)**

our having to perform on the debt guarantee. In our assessment, given the companies' capital structures, deterioration of credit measures and the subordination of some of our loans to other third-party debt, we determined that it was probable that the loans would not be repaid. In determining the impairment, we compared the book basis of our net investment, including the debt guarantee, with the fair value of our interests in the companies. This analysis indicated an impairment of approximately \$383, including \$7 of accrued interest on the loans. As of September 30, 2002, our net investment in BSE equaled \$5, while the investment in BCP was \$0. Because our investment and net advances to BCP have been reduced to zero and due to the fact we have no further commitment of financial support, we have ceased recognizing losses related to this operation.

We continue to discuss alternatives with our principal partner and these companies' lenders. The parties have not reached any agreement to date. We are pursuing options, including the sale of these companies. There can be no assurance that an agreement with our principal partner and our lenders will be reached or that the properties will be sold.

In the event of sale or liquidation of our investment, we will recognize cumulative translation losses as part of the gain or loss on sale or liquidation. The cumulative foreign currency translation losses related to these investments were \$262 at September 30, 2002.

**NOTE G—FOREIGN CURRENCY TRANSACTION GAINS AND LOSSES**

In Argentina, we own an equity interest in CRM, a wireless communications company. We consolidate this subsidiary in our financial statements. In January 2002, the Argentine government announced economic reforms, including a devaluation of its national currency, the Argentine Peso. The Argentine Peso has lost over 72% of its value as compared to the U.S. Dollar since the beginning of 2002. Based on the net monetary position of CRM, we recorded foreign currency transaction losses of \$672 during 2002. We are recording a 100% valuation allowance on the net operating losses, deferring recognition of the tax benefits generated by these losses due to the lack of clarity in the tax law and potentially limited tax carryforward period in Argentina.

Effective first quarter 2002 as a result of the cumulative devaluation, CRM has violated covenants or has not paid on \$320 of its U.S. Dollar-denominated debt. The debt is classified as current in our consolidated September 30, 2002 balance sheet. This debt is non-recourse to BellSouth. CRM is currently working with lenders to resolve this matter. The devaluation, the resulting new laws and regulations instituted, and political issues make it difficult to anticipate the long-term impacts of the economic situation in Argentina.

In Venezuela, we own an equity interest in Telcel, a wireless communications company. We consolidate this subsidiary in our financial statements. In February 2002, the Venezuelan government let the Bolivar float freely. The Bolivar has devalued approximately 47% since the beginning of our fiscal period 2002. Based on Telcel's net monetary position, we recorded foreign currency transaction gains of \$89 in the third quarter of 2002. In addition, Venezuela is no longer considered a hyperinflationary economy, which resulted in a change in the functional currency from the U.S. Dollar to the Bolivar. As a result, the remeasurement of assets and liabilities is reflected as a foreign currency translation adjustment in the other comprehensive income portion of shareholders' equity.

**NOTE H—RESTRUCTURING AND WORKFORCE RELATED CHARGES**

**WORKFORCE REDUCTION CHARGES**

In the fourth quarter 2001, we recorded a charge of \$232, or \$143 after tax, reflecting restructuring actions that were taken to reduce operating costs. As a result of these reductions, we eliminated approximately 4,200 positions. The charge, recorded in accordance with provisions of SFAS No. 112, "Employer's Accounting for Postemployment Benefits" (SFAS No. 112), consisted primarily of cash severance and enhancements to post employment health benefits under pre-existing separation pay plans.

In second quarter 2002, we recorded a charge of \$357, or \$225 after tax, related to our plans to reduce our workforce by approximately 5,000 positions to reduce operating costs in response to a slow economy, increased competition and regulatory pricing pressures. The charge, recorded in accordance with provisions of SFAS No. 112, consisted primarily of cash severance and enhancements to post employment health benefits under pre-existing separation plans. In third quarter 2002, we recorded additional severance expense of \$87, or \$53 after tax, related to final acceptance of voluntary offers under the workforce reduction plan initiated in the second quarter.

**ASSET IMPAIRMENTS**

During the third quarter 2002, we announced we are eliminating certain service offerings, including our own line of e-business services and some products within our wholesale long distance portfolio. We will also discontinue operations at our multi-media Internet exchange (MIX) in Miami. We are currently seeking to align with another provider of e-

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UnAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE H—RESTRUCTURING AND WORKFORCE RELATED CHARGES (Continued)**

business services to meet the needs of current and future customers. We will continue to support our existing e-business customers until this transition is complete. In connection with the previously announced exit of our public telephone operations, our periodic evaluation of the undiscounted cash flows indicated an impairment. As a result of these combined events, we recorded a charge of \$134 in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" and Emerging Issues Task Force Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity." This charge includes asset impairments, early termination penalties on contracts and leases, and severance for affected employees and is summarized in the table below.

**Costs Accrued in Three Months Ended September 30, 2002**

Severance and related costs .....	\$ 15
Lease and contract termination penalties .....	38
Write-offs of leasehold improvements .....	16
Asset impairments, primarily equipment .....	65
Total .....	<u>\$ 134</u>

**RESTRUCTURING LIABILITY**

As of September 30, 2002, the aggregate liability related to the charges described above was \$403. We expect the majority of headcount reductions to occur by the end of 2002.

	<b>Type of Cost</b>		
	<u>Employee Separations</u>	<u>Other Exit Costs</u>	<u>Total</u>
Balance at December 31, 2001 .....	\$ 202	\$ --	\$ 202
Additions .....	459	38	497
Deductions .....	(296)	--	(296)
Balance at September 30, 2002 .....	<u>\$ 365</u>	<u>\$ 38</u>	<u>\$ 403</u>

**PENSION SETTLEMENTS AND CURTAILMENTS**

In third quarter 2002, lump-sum pension distributions for the represented pension plan exceeded the settlement threshold equal to the sum of the service cost and interest cost components of net periodic pension cost. This resulted in recognition of a settlement loss of \$107, or \$65 after tax, for all cash settlements under the plan. We expect to recognize additional settlement losses in the fourth quarter as lump sum payments continue to be paid through the end of 2002.

In first quarter 2001, we recognized a curtailment loss of \$72 in accordance with provisions of SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." The loss resulted from accelerated recognition of prior service cost in excess of the decrease in our postretirement benefit obligation for the wireless employees that were subsequently transferred to and covered under Cingular's postretirement benefit plans.

**NOTE I—DEBT**

In third quarter 2002, we redeemed \$620 of our outstanding debt and recognized a \$37 loss on early extinguishment of debt. In second quarter 2002, we redeemed \$500 of our outstanding debt and recognized a \$3 loss on early extinguishment of debt.

**NOTE J—MARKETABLE SECURITIES**

We have investments in marketable securities, primarily common stocks, which are accounted for under the cost method and are classified as available-for-sale under SFAS No. 115. Under SFAS No. 115, available-for-sale securities are required to be carried at their fair value, with unrealized gains and losses, net of income taxes, recorded in accumulated other comprehensive income (loss) in our statements of changes in shareholders' equity and comprehensive income. The fair values of our investments in marketable securities are determined based on market quotations. Equity securities that are restricted for more than one year or are not publicly traded are recorded at cost.

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UnAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE J—MARKETABLE SECURITIES (Continued)**

*Qwest*

At the beginning of 2001, we held 74.0 million shares of Qwest common stock. Since that time, we have sold all of our shares for a total of \$1.4 billion in cash proceeds. The following table summarizes our Qwest transactions (in millions):

	Shares	Cash Proceeds	Losses on Sales	Other-than- temporary Impairments
12/31/00 .....	74.0			
Less Sales:				
1Q01 .....	22.2	\$ 1,000	\$ 52	\$ -
2Q01 .....	0.1	2	1	-
3Q01 .....	4.5	135	78	1,286
4Q01 .....	1.7 (a)	-	-	231
1Q02 .....	18.5	166	93	156
2Q02 .....	18.5	116	36	51
3Q02 .....	8.5	18	-	-
	<u>0.0</u>	<u>\$ 1,437</u>	<u>\$ 260</u>	<u>\$ 1,724</u>

(a) Shares exchanged for services (at book value of \$81).

*Other-than-temporary Impairments*

Qwest stock has declined significantly since the beginning of 2001. We concluded that the continuing difficulties experienced by Qwest and other companies in the telecom sector indicated that the decline was other than temporary and therefore required an adjustment as reflected in the preceding table. In third quarter 2001, we also recorded a \$280 noncash pretax charge to reduce the carrying value of certain strategic investments in publicly traded and private equity securities. These charges are included in Other income (expense), net, in our consolidated statements of income.

*Telecentro Oeste Celular Participacoes SA (TCO)*

During first quarter 2002, we sold the American Depositary Receipts representing nonvoting preferred stock that we held in TCO. We received total proceeds of \$90 and recognized a gain of \$22, or \$14 after tax. The pretax gain is included in Other income (expense), net, in our consolidated statement of income.

**NOTE K—SEGMENT INFORMATION**

We have four reportable operating segments: (1) Communications group; (2) Domestic wireless; (3) Latin America; and (4) Domestic advertising and publishing.

The following table provides information for each operating segment:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2001	2002	2001	2002
<b>Communications group</b>				
External revenues .....	\$ 4,756	\$ 4,577	\$ 14,142	\$ 13,853
Intersegment revenues .....	36	38	106	115
Total segment revenues .....	<u>\$ 4,792</u>	<u>\$ 4,615</u>	<u>\$ 14,248</u>	<u>\$ 13,968</u>
Segment operating income .....	<u>\$ 1,354</u>	<u>\$ 1,254</u>	<u>\$ 4,294</u>	<u>\$ 3,904</u>
Segment net income .....	<u>\$ 766</u>	<u>\$ 709</u>	<u>\$ 2,440</u>	<u>\$ 2,208</u>
<b>Domestic wireless</b>				
External revenues .....	\$ 1,465	\$ 1,511	\$ 4,189	\$ 4,428
Intersegment revenues .....	-	-	-	-
Total segment revenues .....	<u>\$ 1,465</u>	<u>\$ 1,511</u>	<u>\$ 4,189</u>	<u>\$ 4,428</u>
Segment operating income .....	<u>\$ 291</u>	<u>\$ 247</u>	<u>\$ 799</u>	<u>\$ 802</u>
Net losses of equity affiliates .....	<u>\$ (4)</u>	<u>\$ (26)</u>	<u>\$ (10)</u>	<u>\$ (76)</u>
Segment net income .....	<u>\$ 128</u>	<u>\$ 68</u>	<u>\$ 345</u>	<u>\$ 259</u>

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(UNAUDITED)

(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE K – SEGMENT INFORMATION (Continued)**

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2001	2002	2001	2002
<b>Latin America</b>				
External revenues .....	\$ 710	\$ 494	\$ 2,227	\$ 1,747
Intersegment revenues .....	6	1	20	5
Total segment revenues .....	<u>\$ 716</u>	<u>\$ 495</u>	<u>\$ 2,247</u>	<u>\$ 1,752</u>
Segment operating income .....	<u>\$ 86</u>	<u>\$ 63</u>	<u>\$ 173</u>	<u>\$ 206</u>
Net losses of equity affiliates .....	<u>\$ (2)</u>	<u>\$ (6)</u>	<u>\$ (22)</u>	<u>\$ (13)</u>
Segment net (loss) income .....	<u>\$ 3</u>	<u>\$ 54</u>	<u>\$ (67)</u>	<u>\$ 72</u>
<b>Domestic advertising and publishing</b>				
External revenues .....	\$ 492	\$ 459	\$ 1,363	\$ 1,375
Intersegment revenues .....	4	5	13	15
Total segment revenues .....	<u>\$ 496</u>	<u>\$ 464</u>	<u>\$ 1,376</u>	<u>\$ 1,390</u>
Segment operating income .....	<u>\$ 257</u>	<u>\$ 196</u>	<u>\$ 679</u>	<u>\$ 607</u>
Segment net income .....	<u>\$ 158</u>	<u>\$ 118</u>	<u>\$ 414</u>	<u>\$ 368</u>
<b>Reconciliation to Consolidated Financial Information</b>				
<i>Operating Revenues</i>				
Total reportable segments .....	\$ 7,469	\$ 7,085	\$ 22,060	\$ 21,538
Cingular proportional consolidation .....	(1,443)	(1,473)	(4,115)	(4,314)
A&P unbilled receivable adjustment .....	-	-	-	(163)
Florida gross receipts tax .....	15	-	58	-
Refund of customer late fees in Florida .....	-	(108)	-	(108)
Corporate, eliminations and other .....	(28)	(70)	(86)	(205)
Total consolidated .....	<u>\$ 6,013</u>	<u>\$ 5,434</u>	<u>\$ 17,917</u>	<u>\$ 16,748</u>
<i>Operating Income</i>				
Total reportable segments .....	\$ 1,988	\$ 1,760	\$ 5,945	\$ 5,519
Cingular proportional consolidation .....	(291)	(248)	(798)	(802)
A&P unbilled receivable adjustment .....	-	-	-	(163)
Provisions for restructurings and asset impairments.....	-	(328)	(73)	(685)
Adjustment to ISP accrual.....	-	-	(143)	-
Refund of customer late fees in Florida.....	-	(108)	-	(108)
Corporate, eliminations and other .....	-	4	(83)	(28)
Total consolidated .....	<u>\$ 1,697</u>	<u>\$ 1,080</u>	<u>\$ 4,848</u>	<u>\$ 3,733</u>
<i>Net Income</i>				
Total reportable segments .....	\$ 1,055	\$ 949	\$ 3,132	\$ 2,907
Foreign currency transaction losses .....	(55)	(13)	(210)	(571)
Brazilian loan impairments .....	-	-	-	(263)
Net gains on sales of operations .....	-	-	-	857
A&P unbilled receivable adjustment .....	-	-	-	(101)
Net losses on sale or impairment of securities .....	(1,069)	-	(1,101)	(274)
Provisions for restructurings and asset impairments.....	-	(202)	(47)	(427)
FAS 142 Impairment charge.....	-	-	-	(1,285)
Adjustment to ISP accrual.....	-	-	(88)	-
Early extinguishment of debt.....	-	(22)	-	(22)
Refund of customer late fees in Florida.....	-	(70)	-	(70)
Corporate and other .....	76	21	92	75
Total consolidated .....	<u>\$ 7</u>	<u>\$ 663</u>	<u>\$ 1,778</u>	<u>\$ 826</u>

BELLSOUTH CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE L – SUMMARY FINANCIAL INFORMATION FOR EQUITY INVESTEEES**

The following table displays the summary combined financial information of our equity method businesses. These amounts are shown on a 100-percent basis.

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2001	2002	2001	2002
Revenues .....	<u>\$4,713</u>	<u>\$4,376</u>	<u>\$13,819</u>	<u>\$13,304</u>
Operating income .....	<u>\$ 927</u>	<u>\$ 698</u>	<u>\$ 2,210</u>	<u>\$ 2,307</u>
Net income .....	<u>\$ 482</u>	<u>\$ (128)</u>	<u>\$ 833</u>	<u>\$ 473</u>

**NOTE M– RELATED PARTY TRANSACTIONS**

We have made advances to Cingular that totaled \$3,816 at September 30, 2002. We earned \$72 in the third quarter of 2001 and 2002 and \$215 year-to-date 2001 and \$213 year-to-date 2002 from interest income on this advance. In addition, Cingular owed us \$76 at September 30, 2002, which represents receivables incurred in the ordinary course of business, and is included in other current assets. We generated revenues of approximately \$55 and \$96 in third quarter 2001 and 2002, respectively and \$160 and \$286 year-to-date 2001 and 2002, respectively from the provision of local interconnect and long distance services to Cingular. In September 2002, BellSouth made a capital contribution of \$172 to Cingular indirectly related to income tax benefits received associated with our investment in Cingular. We expect to fund \$28 in the fourth quarter 2002 for similar reasons, but otherwise we do not anticipate any additional capital contributions to Cingular in the foreseeable future.

**NOTE N – COMMITMENTS & CONTINGENCIES**

Beginning in 1996, we operated under a price regulation plan approved by the South Carolina Public Service Commission under existing state laws. In April 1999, however, the South Carolina Supreme Court invalidated this price regulation plan. In July 1999, we elected to be regulated under a new statute, adopted subsequent to the Commission's approval of the earlier plan. The new statute allows telephone companies in South Carolina to operate under price regulation without obtaining approval from the Commission. The election became effective during August 1999. The South Carolina Consumer Advocate petitioned the Commission seeking review of the level of our earnings during the 1996–1998 period when we operated under the subsequently invalidated price regulation plan. The Commission voted to dismiss the petition in November 1999 and issued orders confirming the vote in February and June of 2000. In July 2000, the Consumer Advocate appealed the Commission's dismissal of the petition. If the Consumer Advocate prevails, the case could be remanded to the South Carolina PSC, which could, after considering evidence, order material refunds to customers in South Carolina.

Also in 2000, the Florida Public Service Commission issued a proposed agency action stating that our change in 1999 from a late charge based on a percentage of the amounts overdue to a flat rate fee plus an interest charge violated the Florida price regulation statute and voted that approximately \$65 should be refunded. We protested the decision. On August 30, 2001, the Commission issued an order adopting its proposed action. We appealed to the Florida Supreme Court and continued to bill and collect the charges subject to refund. On October 31, 2002, the Florida Supreme Court affirmed the decision of the Florida Public Service Commission. This will require a one-time refund to affected customers in Florida. Based on this decision, we recorded a reduction to revenues of \$108 and additional interest expense of \$6 in the third quarter of 2002.

On April 29, 2002 five African-American employees filed a putative class action lawsuit, captioned *Gladys Jenkins et al. v. BellSouth Corporation*, against the Company in the United States District Court for the Northern District of Alabama. The complaint alleges that BellSouth discriminated against current and former African-American employees with respect to compensation and promotions in violation of Title VII of the Civil Rights Act of 1964 and 42 U.S.C. Section 1981. Plaintiffs purport to bring the claims on behalf of two classes: a class of all African-American hourly workers employed by the Company at any time since April 29, 1998, and a class of all African-American salaried workers employed by the Company at any time since April 29, 1998 in management positions at or below Job Grade 59/ Level C. The plaintiffs are seeking unspecified amounts of back pay, benefits, punitive damages and attorneys' fees and costs, as well as injunctive relief. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of the amount of loss, if any, be made.

Several individual shareholders have filed substantially identical class action lawsuits against the Company and three of its senior officers, alleging violations of the federal securities laws. The cases, captioned *In re BellSouth Securities Litigation*, are pending in the United States District Court for the Northern District of Georgia. The plaintiffs allege that during the period January 22, 2001 through July 19, 2002, the Company 1) overstated the unbilled receivables balance of its advertising and publishing subsidiary; 2) failed to disclose that a Florida CLEC had stopped paying money owed to the Company; and 3) understated its exposure to bad debt losses. The plaintiffs are seeking an unspecified amount



BELLSOUTH CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE N – COMMITMENTS & CONTINGENCIES (Continued)**

of damages, as well as attorney's fees and costs. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

Three substantially identical class action lawsuits were recently filed in the United States District Court for the Northern District of Georgia against the Company, its directors, three of its senior officers, and other individuals, alleging violations of the Employee Retirement Income Security Act ("ERISA"). The plaintiffs, who seek to represent a putative class of participants and beneficiaries of the Company's 401(k) plan ("the Plan"), allege that the Company breached its fiduciary duties in violation of ERISA by, among other things, (1) failing to provide accurate information to the Plan participants and beneficiaries; (2) failing to ensure that the Plan's assets were invested properly; (3) failing to monitor the Plan's fiduciaries; and (4) failing to disregard Plan directives that the defendants knew or should have known were imprudent. The plaintiffs are seeking an unspecified amount of damages, injunctive relief, attorney's fees and costs. Certain factual allegations underlying these lawsuits are substantially similar to those in the putative securities class actions captioned *In re BellSouth Securities Litigation*, which are described above. At this early stage of the litigation, the likely outcome of the cases cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

A number of antitrust class action lawsuits were recently filed against the Company in federal district courts in Atlanta, Georgia and Ft. Lauderdale, Florida. The plaintiffs purport to represent putative classes consisting of all BellSouth local telephone service subscribers and/or all subscribers of competitive local exchange carriers in nine southeastern states since 1996. The plaintiffs allege that the Company engaged in unlawful anticompetitive conduct in violation of state and federal antitrust laws by, among other things, (1) denying competitors access to certain essential facilities necessary for competitors to provide local telephone service; (2) using its monopoly power in the wholesale market for local telephone service as leverage to maintain a monopoly in the retail market; and (3) failing to provide the same quality of service, access, and billing to competitors that it provides its own retail customers. The plaintiffs are seeking an unspecified amount of treble damages, injunctive relief, as well as attorney's fees and costs. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

**OTHER CLAIMS**

We are subject to claims arising in the ordinary course of business involving allegations of personal injury, breach of contract, anti-competitive conduct, employment law issues, regulatory matters and other actions. BST is also subject to claims attributable to pre-divestiture events involving environmental liabilities, rates, taxes, contracts and torts. Certain contingent liabilities for pre-divestiture events are shared with AT&T Corp. While complete assurance cannot be given as to the outcome of these claims, these matters could affect the operating results of any one quarter when resolved in future periods. However, we believe that after final disposition, any monetary liability or financial impact to us arising out of these claims beyond that provided for at September 30, 2002 would not be material to our annual consolidated financial statements.

**NOTE O - SUBSIDIARY FINANCIAL INFORMATION**

We have fully and unconditionally guaranteed all of the outstanding debt securities of BST that are subject to the reporting requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934. BST is a 100% owned subsidiary of BellSouth. In accordance with SEC rules, BST is no longer subject to the reporting requirements of the Securities Exchange Act of 1934, and we are providing the following condensed consolidating financial information.

BST is listed separately because it has debt securities, registered with the SEC, that we have guaranteed. All other operating subsidiaries that do not have registered securities guaranteed by us are presented in the Other column. The Parent column is comprised of headquarter entities which provide, among other services, executive management, administrative support and financial management to operating subsidiaries. The Adjustments column includes the necessary amounts to eliminate the intercompany balances and transactions between BST, Other and Parent to reconcile to our consolidated financial information.

BELLSOUTH CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE O - SUBSIDIARY FINANCIAL INFORMATION (Continued)**

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

	For the Three Months Ended September 30, 2001					For the Nine Months Ended September 30, 2001				
	BST	Other	Parent	Adjust ments	Total	BST	Other	Parent	Adjust ments	Total
Total operating revenues.....	\$ 4,662	\$ 1,536	\$ 755	\$ (940)	\$ 6,013	\$ 13,895	\$ 4,716	\$ 1,948	\$ (2,642)	\$ 17,917
Total operating expenses .....	3,531	1,248	482	(945)	4,316	10,276	4,033	1,414	(2,654)	13,069
Operating income .....	1,131	288	273	5	1,697	3,619	683	534	12	4,848
Interest expense .....	140	40	213	(89)	304	471	208	580	(261)	998
Net earnings (losses) of equity affiliates .....	3	177	1,112	(1,125)	167	11	353	3,386	(3,393)	357
Other income (expense), net .....	4	(139)	(1,272)	(96)	(1,503)	14	(48)	(1,029)	(276)	(1,339)
Income before income taxes .....	998	286	(100)	(1,127)	57	3,173	780	2,311	(3,396)	2,868
Provision for (benefit from) income taxes .....	362	149	(529)	68	50	1,145	442	(568)	71	1,090
Net income .....	\$ 636	\$ 137	\$ 429	\$ (1,195)	\$ 7	\$ 2,028	\$ 338	\$ 2,879	\$ (3,467)	\$ 1,778

  

	For the Three Months Ended September 30, 2002					For the Nine Months Ended September 30, 2002				
	BST	Other	Parent	Adjust ments	Total	BST	Other	Parent	Adjust ments	Total
Total operating revenues.....	\$ 4,322	\$ 1,418	\$ 737	\$ (1,043)	\$ 5,434	\$ 13,336	\$ 4,187	\$ 1,962	\$ (2,737)	\$ 16,748
Total operating expenses .....	3,580	1,367	450	(1,043)	4,354	10,485	3,878	1,395	(2,743)	13,015
Operating income .....	742	51	287	-	1,080	2,851	309	567	6	3,733
Interest expense .....	124	39	184	(56)	291	369	129	584	(186)	896
Net earnings (losses) of equity affiliates .....	4	138	910	(938)	114	12	466	(242)	219	455
Other income (expense), net .....	(35)	42	146	(54)	99	(46)	(553)	1,127	(192)	336
Income before income taxes and change in accounting principle .....	587	192	1,159	(936)	1,002	2,448	93	868	219	3,628
Provision for (benefit from) income taxes .....	215	23	132	(31)	339	907	218	426	(34)	1,517
Cumulative effect of change in accounting principle .....	-	-	-	-	-	-	-	(1,285)	-	(1,285)
Net income .....	\$ 372	\$ 169	\$ 1,027	\$ (905)	\$ 663	\$ 1,541	\$ (125)	\$ (843)	\$ 253	\$ 826

**BELLSOUTH CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
(UnAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE O - SUBSIDIARY FINANCIAL INFORMATION (Continued)**

**CONDENSED CONSOLIDATING BALANCE SHEETS**

	<b>December 31, 2001</b>					<b>September 30, 2002</b>				
	<b>BST</b>	<b>Other</b>	<b>Parent</b>	<b>Adjustments</b>	<b>Total</b>	<b>BST</b>	<b>Other</b>	<b>Parent</b>	<b>Adjustments</b>	<b>Total</b>
<b>ASSETS</b>										
Current assets:										
Cash and cash equivalents .....	\$ 111	\$ 481	\$ -	\$ -	\$ 592	\$ 107	\$ 695	\$ 1,248	\$ -	\$ 2,050
Accounts receivable, net .....	3,032	2,152	4,046	(4,241)	4,989	2,735	1,666	3,363	(3,614)	4,150
Other current assets .....	520	727	95	(68)	1,274	336	605	446	(39)	1,348
Total current assets .....	3,663	3,360	4,141	(4,309)	6,855	3,178	2,966	5,057	(3,653)	7,548
Investments and advances .....	287	5,801	8,117	(3,585)	10,620	309	6,309	6,718	(3,320)	10,016
Property, plant and equipment, net .....	22,085	2,580	278	-	24,943	21,594	1,775	291	-	23,660
Deferred charges and other assets .....	4,795	213	180	(66)	5,122	5,214	237	253	(38)	5,666
Intangible assets, net .....	1,122	3,081	288	15	4,506	1,150	2,616	(938)	-	2,828
Total assets .....	\$ 31,952	\$ 15,035	\$ 13,004	\$ (7,945)	\$ 52,046	\$ 31,445	\$ 13,903	\$ 11,381	\$ (7,011)	\$ 49,718
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>										
Current liabilities:										
Debt maturing within one year .....	\$ 3,468	\$ 794	\$ 4,261	\$ (3,412)	\$ 5,111	\$ 3,793	\$ 868	\$ 3,343	\$ (2,617)	\$ 5,387
Other current liabilities .....	3,063	1,568	1,182	(856)	4,957	3,403	1,349	1,256	(1,162)	4,846
Total current liabilities .....	6,531	2,362	5,443	(4,268)	10,068	7,196	2,217	4,599	(3,779)	10,233
Long-term debt .....	7,353	2,313	8,450	(3,102)	15,014	5,302	1,369	8,293	(2,677)	12,287
Noncurrent liabilities:										
Deferred income taxes .....	2,907	1,080	(840)	59	3,206	3,214	1,326	(262)	277	4,555
Other noncurrent liabilities .....	3,330	1,436	492	(97)	5,161	3,325	1,072	848	(37)	5,208
Total noncurrent liabilities .....	6,237	2,516	(348)	(38)	8,367	6,539	2,398	586	240	9,763
Shareholders' equity:.....	11,831	7,844	(541)	(537)	18,597	12,408	7,919	(2,097)	(795)	17,435
Total liabilities and shareholders' equity.....	\$ 31,952	\$ 15,035	\$ 13,004	\$ (7,945)	\$ 52,046	\$ 31,445	\$ 13,903	\$ 11,381	\$ (7,011)	\$ 49,718

**CONDENSED CONSOLIDATING CASH FLOW STATEMENTS**

	<b>For the Nine Months Ended September 30, 2001</b>				
	<b>BST</b>	<b>Other</b>	<b>Parent</b>	<b>Adjustments</b>	<b>Total</b>
Cash flows from operating activities .....	\$ 4,605	\$ 1,218	\$ (629)	\$ 1,167	\$ 6,361
Cash flows from investing activities .....	(3,948)	(744)	(1,101)	409	(5,384)
Cash flows from financing activities .....	(719)	(582)	1,693	(1,576)	(1,184)
Net decrease in cash .....	\$ (62)	\$ (108)	\$ (37)	\$ -	\$ (207)
	<b>For the Nine Months Ended September 30, 2002</b>				
	<b>BST</b>	<b>Other</b>	<b>Parent</b>	<b>Adjustments</b>	<b>Total</b>
Cash flows from operating activities .....	\$ 5,266	\$ 885	\$ 180	\$ 202	\$ 6,533
Cash flows from investing activities .....	(2,477)	(177)	2,605	(1,142)	(1,191)
Cash flows from financing activities .....	(2,793)	(494)	(1,537)	940	(3,884)
Net increase (decrease) in cash .....	\$ (4)	\$ 214	\$ 1,248	\$ -	\$ 1,458

BELLSOUTH CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(UNAUDITED)  
(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

**NOTE P – DOMESTIC ADVERTISING AND PUBLISHING**

During first quarter 2002, we determined that the unbilled receivable balance at our advertising and publishing subsidiary was overstated. As a result, we recorded a reduction to advertising and publishing revenues of \$163, or \$101 after tax, to adjust the unbilled receivable balance. Based on our analysis of this matter, we have concluded that the overstatement was caused by a number of customer adjustments that were not properly posted to the general ledger. Our analysis indicates that: this issue occurred over an extended period of time; no one period was materially misstated and operating trends were not affected; no regulatory requirements have been affected; we do not have any debt or any covenants with which to comply that are affected by this error; and the error did not result from an unlawful transaction.

**NOTE Q – GUATEMALA IMPAIRMENT**

As a result of continuing poor economic conditions in Latin America and increasing competition, the long-term value of our equity investment in Guatemala has declined significantly. Our review indicated the declines in fair value below carrying value were other-than-temporary and, accordingly, we recorded an impairment loss during the second quarter of 2002 of \$62 with no tax benefit. This charge reduced the carrying amount of our investment to its fair value.

**NOTE R – TRACKING STOCK**

In September 2002, we requested the SEC to withdraw our Registration Statement (Form S-3), initially filed in March 2000, related to the Latin Tracking Stock.

**BELLSOUTH CORPORATION**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL**  
**CONDITION AND RESULTS OF OPERATIONS**  
**(Dollars in Millions, Except Per Share Amounts)**

For a more complete understanding of our industry, the drivers of our business and our current period results, you should read the following Management's Discussion and Analysis of Financial Condition and Results of Operations in conjunction with our latest annual report on Form 10-K, previous quarterly reports on Form 10-Q and our other filings with the SEC.

**Consolidated Results of Operations**

Key financial and operating data for the third quarter 2001 and 2002 and the respective year-to-date periods are as follows. All references to earnings per share are on a diluted basis:

	For the Three Months Ended September 30,		%	For the Nine Months Ended September 30,		%
	2001	2002	Change	2001	2002	Change
<b>Results of operations:</b>						
Operating revenues	\$ 6,013	\$ 5,434	(9.6)	\$ 17,917	\$ 16,748	(6.5)
Operating expenses	4,316	4,354	0.9	13,069	13,015	(0.4)
Operating income	1,697	1,080	(36.4)	4,848	3,733	(23.0)
Interest expense	304	291	(4.3)	998	896	(10.2)
Gain on sale of operations	24	—	N/M*	24	1,318	N/M
Net earnings of equity affiliates	167	114	(31.7)	357	455	27.5
Foreign currency transaction gains (losses)	(2)	8	N/M	(66)	(637)	N/M
Other income (expense), net	(1,525)	91	N/M	(1,297)	(345)	(73.4)
Provision for income taxes	50	339	N/M	1,090	1,517	39.2
Cumulative effect of change in accounting principle	--	--	N/M	--	(1,285)	N/M
Net income	\$ 7	\$ 663	N/M	\$ 1,778	\$ 826	(53.5)
Earnings per share	\$ 0.00	\$ 0.35	N/M	\$ 0.94	\$ 0.44	(53.2)
<b>Cash flow data:</b>						
Cash provided by operating activities	\$ 2,434	\$ 2,340	(3.9)	\$ 6,361	\$ 6,533	2.7
Cash used for investing activities	\$(2,695)	\$(1,101)	(59.1)	\$(5,384)	\$(1,191)	(77.9)
Cash provided by (used for) financing activities	\$ 457	\$(1,031)	N/M	\$(1,184)	\$(3,884)	N/M
<b>Other:</b>						
Capital Expenditures	\$ 1,367	\$ 835	(38.9)	\$ 4,724	\$ 2,863	(39.4)
Effective tax rate	87.7%	33.8%	-5390 bps	38.0%	41.8%	+380 bps
Average debt balances:						
Short-term debt	\$ 6,434	\$ 5,122	(20.4)	\$ 6,332	\$ 5,006	(20.9)
Long-term debt	\$13,123	\$ 12,537	(4.5)	\$13,172	\$ 13,654	3.7
Total average debt balance	\$19,557	\$ 17,659	(9.7)	\$19,504	\$ 18,660	(4.3)

\* Not meaningful

## Overview of consolidated results of operations

The following events impacted operating revenues and expenses during the nine months ended September 30:

	Impact on Revenues and Expenses – Increase (Decrease)	
	Operating Revenues	Operating Expense
<b>2001</b>		
Postretirement benefit expense for former wireless employees .....	\$ --	\$ 72
Adjustment to ISP accrual .....	--	143
	<u>\$ --</u>	<u>\$ 215</u>
<b>2002</b>		
Domestic advertising and publishing unbilled receivable adjustment .....	\$ (163)	\$ --
Workforce reduction .....	--	551
Refund of customer late fees in Florida .....	(108)	--
Service curtailments and asset impairments .....	--	134
	<u>\$ (271)</u>	<u>\$ 685</u>

*Postretirement benefit expense for former wireless employees* – The amount shown represents expense for changes in postretirement medical benefit obligations for the wireless employees that were transitioned to Cingular.

*Adjustment to ISP accrual* — Represents the adjustment of the accrual for prior claims from competitive local exchange carriers regarding reciprocal compensation for ISP traffic.

*Domestic advertising and publishing unbilled receivable adjustment* – During first quarter 2002, we determined that the unbilled receivable balance was overstated. As a result, we recorded a reduction to advertising and publishing revenues.

*Workforce reduction* — The amount shown represents the expense to reduce our workforce by approximately 5,000 positions. We are eliminating these positions in an effort to reduce operating costs in response to a slow economy, increased competition and regulatory pricing pressures.

*Refund of customer late fees in Florida* - Represents a reduction in revenues of \$108 related to a one-time refund of late fees to affected customers in Florida in the third quarter of 2002.

*Service curtailments and asset impairments* – Represents charges related to the decision to eliminate sales of certain services: wholesale long distance, e-business services, multi-media Internet exchange and public communications (pay phones). Charges relate to asset impairments, early termination penalties on contracts and leases, and severance for affected employees.

### Operating Revenues

Operating revenues decreased \$579 in third quarter 2002 and \$1,169 for the year-to-date period as compared to the same periods in 2001. Excluding the impact of the items in the table above, revenues decreased \$471 in the third quarter and \$898 for the year-to-date period as compared to the same periods in 2001. The remaining decreases reflect:

- A decline in communications group revenues due to declines in local voice revenues driven by retail line losses, including 241 thousand lines to competitors using UNE-P lines during the quarter and 854 thousand since September 30, 2001; and slowing data revenue growth reflecting continued weak demand in the enterprise market and the telecommunications industry. Revenue growth was also impacted by product substitution and, to a lesser degree, by the discontinuation of our payphone business and lower collocation rents from competitors. These decreases were offset by growth in DSL and long distance revenues and, to a lesser degree, in calling features and the impact of SAB 101.
- A decline in revenues at the Latin America group. Revenues in this segment were negatively impacted by the effect of foreign currency exchange rates.
- A decline in revenues in third quarter and in the year-to-date period from the domestic advertising and publishing group driven by the standardization of the timing of directory publishing schedules.
- A decrease in other revenues for the third quarter and year-to-date period due to the loss of wireless handset captive insurance revenues.

### Operating Expenses

Total operating expenses increased \$38 during the third quarter 2002 and decreased \$54 for the year-to-date period as compared to the same periods in 2001. Excluding the impact of the items in the table above, total operating expenses

decreased \$290 during the third quarter 2002 and decreased \$524 for the year-to-date period as compared to the same periods in 2001.

- Operational and support expenses increased \$55 during the third quarter 2002 and decreased \$8 in the year-to-date period 2002. Excluding the impact of the items in the table above, operational and support expenses decreased \$273 for the third quarter 2002 and decreased \$478 for the year-to-date as compared to the same periods in 2001.
- Decreases in expenses of \$89 in the Communications Group in the third quarter 2002 and increases in the year-to-date period of \$49 reflect decreases in salary and wage expenses, decreases in contract services, offset to some extent by increases in employee benefit related costs and increases due to the impact of SAB 101. The year-to-date results also reflect an increase in uncollectibles and increases in our wholesale long distance business generating a net increase in communications group operating expenses for the year-to-date compared to the prior year.
- Expenses in the Latin America segment decreased in the third quarter 2002 and for the year-to-date period driven primarily by changes in foreign currency exchange rates and to a lesser extent reduced acquisition and overhead costs.
- Increase in uncollectible expense at our Domestic Advertising and Publishing operations.
- Depreciation and amortization decreased \$17 in third quarter 2002 and \$46 in the year-to-date period. These decreases are due to a decline in expenses in the Latin America segment for third quarter 2002 and for the year-to-date period, reflecting the effect of foreign currency exchange rates, the cessation of amortization of goodwill due to the adoption of SFAS No. 142 and revisions to depreciation at the Colombian operations, which resulted in lower depreciation expense in first quarter 2002. The decreases were partially offset by increases at the communications group reflecting additional deployment of capitalized software and investment in the network.

#### **Interest expense**

Interest expense decreased \$13 during third quarter 2002 and \$102 for the year-to-date period as compared to the same periods in 2001. Declines were the result of both lower short-term interest rates and lower average principal amounts outstanding on short-term and long-term borrowings.

#### **Gain on sale of operations**

The third quarter of 2001 includes a gain of \$24 related to the sale of our 24.5% ownership interest in SkyCell Communications, a wireless communications provider in India.

Gain on sale of operations for year-to-date 2002 includes a gain of \$1,335 related to the conversion of our ownership interest in E-Plus and a loss of \$17 associated with the disposal of one of our Brazilian advertising and publishing companies.

#### **Net earnings of equity affiliates**

Earnings from our unconsolidated businesses decreased \$53 in third quarter 2002 and increased \$98 for the year-to-date period compared to the same periods in 2001. The third quarter decrease is mainly attributable to decreases in equity in earnings from Cingular of \$97 offset by a decrease in losses from our Brazil equity investments of \$44. The year-to-date increase of \$98 is primarily attributable to a decrease in Brazil equity investment losses of \$183 and a decrease in our former Germany equity investment losses of \$44, offset by decreases in Cingular equity earnings of \$142. The decreases in Brazil losses for the quarter and the year-to-date reflect the cessation of recording losses for our investment in BCP.

#### **Other income (expense), net**

Other income (expense), net includes interest income, gains (losses) on disposition of assets, gains (losses) on the sale and impairments of investments and miscellaneous nonoperating income.

The quarter over quarter increase of \$1,616 is primarily driven by a \$1,644 impact resulting from losses on sales and impairments on the investments noted in the table below, partially offset by the \$37 of expenses related to the early extinguishment of long-term debt in third quarter 2002.

Included in the year-over-year increase of \$952 is a \$1,383 impact resulting from losses on sales and impairments on the investments noted in the table below and an \$85 increase in minority interests at our Latin American operations. These increases were partially offset by \$383 of expense in first quarter 2002 from the recognition of an impairment on shareholder loans to our Brazilian equity investments; \$62 for an impairment of our investment in BellSouth Guatemala in second quarter 2002; and \$40 of expense related to the extinguishment of long-term debt in second and third quarter of 2002.

<b><u>Investment Sales and Impairments</u></b>	<b><u>For the Three Months Ended September 30,</u></b>			<b><u>For the Nine Months Ended September 30,</u></b>		
	<b><u>2001</u></b>	<b><u>2002</u></b>	<b><u>Change</u></b>	<b><u>2001</u></b>	<b><u>2002</u></b>	<b><u>Change</u></b>
Losses (Gains) on Sales:						
Qwest .....	\$ 78	\$ --	\$ 78	\$ 131	\$ 129	\$ 2
TCO .....	--	--	--	--	(22)	22
Impairments:						
Qwest .....	1,286	--	1,286	1,286	207	1,079
TCO .....	138	--	138	138	--	138
Crown Castle .....	86	--	86	86	--	86
Other .....	56	--	56	56	--	56
Total .....	<u>\$ 1,644</u>	<u>\$ --</u>	<u>\$ 1,644</u>	<u>\$ 1,697</u>	<u>\$ 314</u>	<u>\$ 1,383</u>

#### **Foreign currency transaction losses**

Foreign currency transaction losses of consolidated subsidiaries, which relate primarily to U.S. dollar denominated debt in Latin America, decreased \$10 for the third quarter and increased \$571 for the year-to-date period, compared to comparable periods in 2001. The majority of the losses in 2002 were driven by the devaluation of the Argentinean peso.

#### **Provision for income taxes**

The effective tax rate was 33.8% in third quarter 2002 and 41.8% for year-to-date 2002 compared to 87.7% and 38.0% in the prior year comparable periods, respectively. The current quarter effective rate includes an income tax benefit of \$33 related to the recognition of a deferred tax asset for the excess of our tax basis over book basis in our Brazilian Yellow Page operation because it became evident that this temporary difference between tax and book basis would reverse in the foreseeable future based on current plans to exit or sell these operations. In addition, the current quarter also includes income tax benefits of \$25 related to inflation adjustments deductible for Venezuelan tax purposes.

The decrease in the effective rate in the current quarter compared to third quarter 2001 is attributable to the lower pre tax income in third quarter 2001 due to substantial investment write downs. The increase in the year-to-date effective tax rate compared to 2001 was driven by the recording of a 100% foreign tax valuation allowance, deferring recognition of the tax benefits generated by losses at our operations in Argentina. The valuation allowance is necessary due to the lack of clarity in the tax law and potentially limited tax carry-forward period.

#### **Cumulative effect of change in accounting principle**

This amount reflects a one-time charge related to the adoption of new accounting rules for goodwill, known as Statement of Financial Accounting Standard No. 142 (SFAS No. 142). The non-cash charge reduced the value of goodwill on the company's balance sheet by approximately \$1.3 billion. The effect of SFAS No. 142 was recorded as a cumulative effect of accounting change as of January 1, 2002 to BellSouth's first quarter 2002 results. See note B to our consolidated financial statements for further discussion.

---

#### **Results by Segment**

---

Our reportable segments reflect strategic business units that offer similar products and services and/or serve similar customers. We have four reportable operating segments:

- Communications group;
- Domestic wireless;
- Latin America; and
- Domestic advertising and publishing.

We have included the operations of all other businesses falling below the reporting threshold in the "All other businesses" segment.

Management evaluates the performance of each business unit based on net income, exclusive of internal charges for use of intellectual property and adjustments for unusual items that may arise. Unusual items are transactions or events that are included in reported consolidated results but are excluded from segment results due to their nonrecurring or nonoperational nature. In addition, when changes in our business affect the comparability of current versus historical results, we will adjust the related segment's historical operating information to reflect the current business structure. See Note K to the consolidated financial statements for a reconciliation of segment results to the consolidated financial information.

The following discussion highlights our performance in the context of these segments. For a more complete understanding of our industry, the drivers of our business, and our current period results, you should read this discussion in conjunction with our consolidated financial statements, including the related notes.



## Communications Group

The communications group includes our core domestic businesses including: all domestic wireline voice, data, broadband, e-commerce, long distance, Internet services and advanced voice features. The group provides these services to an array of customers, including residential, business and wholesale.

### Adjustments to Segment Results

Gross versus net presentation – We have adjusted the communications group's historical revenues and expenses to reflect a change in reporting of gross receipts taxes in Florida. Beginning in the fourth quarter of 2001, we are required to account for the tax collected from customers as a pass-through billing (i.e. net presentation). This change is neutral to earnings as it reduces revenues and expenses by an equal amount.

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,		
	2001	2002	% Change	2001	2002	% Change
<b>Results of Operations</b>						
Segment Operating revenues:						
Local service	\$ 2,991	\$ 2,893	(3.3)	\$ 8,841	\$ 8,773	(0.8)
Network access	1,252	1,154	(7.8)	3,711	3,541	(4.6)
Long distance	192	234	21.9	538	652	21.2
Other communications	357	334	(6.4)	1,158	1,002	(13.5)
Total segment operating revenues	4,792	4,615	(3.7)	14,248	13,968	(2.0)
Segment operating expenses:						
Operational and support expenses	2,424	2,335	(3.7)	6,951	7,000	0.7
Depreciation and amortization	1,014	1,026	1.2	3,003	3,064	2.0
Total segment operating expenses	3,438	3,361	(2.2)	9,954	10,064	1.1
Segment operating income	1,354	1,254	(7.4)	4,294	3,904	(9.1)
Segment net income	\$ 766	\$ 709	(7.4)	\$ 2,440	\$ 2,208	(9.5)
<b>Key Indicators</b>						
Access line counts (000's):						
Access lines: <sup>(1)</sup>						
Residential retail				16,417	15,482	(5.7)
Residential wholesale				656	1,159	76.7
Business retail				7,728	7,371	(4.6)
Business wholesale				556	694	24.8
Other				218	188	(13.8)
Total access lines				25,575	24,894	(2.7)
Access line equivalents <sup>(2)</sup>				36,796	44,132	19.9
Total equivalent access lines				62,371	69,026	10.7
Resale lines <sup>(1)</sup>				707	494	(30.1)
UNE Combo <sup>(1)</sup>				515	1,382	168.3
UNE-L <sup>(1)</sup>				401	385	(4.0)
Total Resale lines and UNEs (000's)				1,623	2,261	39.3
DSL customers				463	924	99.6
Access minutes of use (millions)	26,922	24,591	(8.7)	83,338	75,247	(9.7)
Toll messages (millions)	109	98	(10.1)	331	291	(12.1)
Digital and data services revenues	\$1,079	\$1,065	(1.3)	\$3,061	\$ 3,244	6.0
Calling feature revenues	\$ 576	\$ 596	3.5	\$1,712	\$ 1,777	3.8
Capital expenditures	\$1,138	\$ 737	(35.2)	\$4,032	\$ 2,577	(36.1)

(1) Access lines includes an adjustment to convert ISDN lines to a switched access line basis for comparability.

(2) Access line equivalents represent a conversion of non-switched data circuits to a switched access line basis and are presented for comparability purposes. Equivalents are calculated by converting high-speed/high-capacity data circuits to the equivalent of a switched access line based on transport capacity. While the revenues generated by access line equivalents have a directional relationship with these counts, growth rates cannot be compared on an equivalent basis.

### Segment operating revenues

#### Local Service

Local service revenues decreased \$98 in the third quarter 2002 and \$68 for the year-to-date period when compared to the same periods in 2001. Loss of retail access lines, competitive pressures on pricing and declines in data revenues were the primary drivers of the decreases in revenues. The impact of SAB 101 revenue deferrals increased revenues \$19 in the third quarter and \$108 in the year-to-date period. These increases were offset by corresponding increases in expenses.

Total residential and business access lines decreased 2.5% and 2.6% respectively since September 30, 2001. The declines are being driven by soft economic conditions, technology substitution through wireless and broadband and, to a lesser extent, facilities-based competition. Since September 30, 2001, retail residential and business access lines were down 5.7% and 4.6%, respectively, while wholesale residential and business access lines increased 76.7% and 24.8%, respectively. The shift in mix of access lines from retail to wholesale is being driven primarily by regulatory pricing and competitors who benefit from such pricing.

Competitors primarily utilize our local network under two methods: resale and through the use of UNE platform. Lines provided on a resale basis include all of the components necessary for a wholesale customer to provide complete service delivery to an end-user. UNEs represent components of our network that wholesale customers may combine with components of their own networks, or with other UNEs purchased from us (referred to as UNE Platform or UNE-P) to allow complete service delivery to an end-user. Wholesale UNE prices are based on a forward-looking cost model and the premise of a most efficient network design. Because the pricing is not based on historical cost, certain costs that exist in today's network are omitted from the calculations. The impact of competitors' use of UNEs and the UNE platform on us is two-fold in that it results in lower revenue per access line and has a detrimental impact on our margins as we retain the majority of the costs to maintain and service the access line. The impact is amplified due to competitors' fashioning service bundles that target high revenue customers. Under the legacy framework of state PSC-mandated subsidies, business rates are artificially higher in order to subsidize lower residence and rural rates. In addition, revenues from non-UNE sources such as switching and calling features as well as complimentary services such as inside wire maintenance, operator services, directory assistance, are lost to UNE-P provisioned lines.

During the third quarter of 2002, we added 241 thousand UNE-P lines, bringing total lines served via UNE-P to 1.4 million. At September 30, 2002, we provided 2.2 million wholesale lines to competitors, on both a resale and UNE basis. As state public service commissions lower UNE rates, competitors have increasingly switched from a resale model to the UNE Platform due to the higher discounts.

Revenues from optional calling features such as caller ID, call waiting, call return and voicemail service increased \$20, or 3.5%, during third quarter 2002 and \$65, or 3.8%, for the year-to-date period when compared to the same periods in 2001. These increases were driven by growth in calling feature usage through our Complete Choice® Package, a one-price bundled offering of over 20 calling features. With 5.9 million packages, Complete Choice® has penetrated 35% of residential access lines. During the quarter, we introduced BellSouth Answers, a package that combines the Complete Choice calling plan with Cingular Wireless service and, where available, BellSouth Long Distance. We ended the quarter with nearly one million Answers packages in service.

Data services revenues decreased 1.3% during the third quarter and increased 6.0% for the year-to-date period. The third quarter decrease was due to weak sales of wholesale data transport services to other communications providers. Wholesale data revenues represented about 55% of total data services revenues while retail services such as DSL, ISDN, Frame Relay, Lightgate, and Smartring account for the remaining 45%. During the quarter, DSL revenues of \$111 were up \$35 from the third quarter 2001 as we increased our subscriber base. During the third quarter of 2002, we added 121 thousand DSL subscribers.

#### *Network access*

Network access revenues decreased \$98 in the third quarter of 2002 when compared to the same 2001 period, and \$170 year over year. Switched access revenues, including intrastate, declined \$63 in the third quarter and \$183 for the year-to-date period resulting from a 8.7% decrease quarter over quarter and 9.7% decrease year over year in access minutes-of-use volumes and a shift in the basis of wholesale line sales from resale to UNEs, which do not provide switched access revenues. These volumes continue to be negatively impacted by migration of minutes to dedicated digital and data services offerings which are fixed-charge based rather than minute-of-use based, competition from competitive local exchange carriers whose traffic completely bypasses our network, and the effect of alternative services such as wireless and Internet e-mail. Revenues from dedicated high-capacity data line offerings declined approximately \$26 quarter over quarter due to special access rate decreases effective July 2002, but increased \$35 year over year as high-capacity users increased their use of our network.

#### *Long distance*

Long distance revenues increased \$42 quarter-over-quarter and \$114 for the year-to-date period. Increases include strong growth of \$31 quarter-over-quarter and \$139 year-over-year in wholesale long distance, including sales to Cingular, and a \$13 increase for the quarter and the year associated with the launch of retail interLATA services in Georgia and Louisiana. These increases were partially offset by \$3 of losses quarter over quarter and \$38 of losses year over year in intraLATA toll revenues as toll messages declined 10.1% for the quarter and 12.1% for the year. Growth rates for the year-to-date period were negatively impacted by favorable 2001 settlements. Growth in wholesale long distance was driven by increased sales to second and third tier long distance carriers and higher volumes related to Cingular driven by proliferation of wireless long distance plans. IntraLATA toll losses are driven by the expansion of our local calling areas and the increased demand for Area Plus services, which are included in local service. During the third quarter 2002, we decided to eliminate sales of certain products within the wholesale long distance portfolio. This will result in a decline in wholesale long distance revenues over the next year.

During the third quarter 2002, we obtained the right to provide interLATA services in North Carolina, South Carolina, Kentucky, Alabama and Mississippi. While this did not significantly impact reported amounts for the third quarter 2002, we expect increases in future periods.

#### *Other communications*

Other communications revenue decreased \$23 during third quarter 2002 and \$156 for the year-to-date period. Reductions in payphone and collocation rent were the primary drivers of the decrease. BellSouth continues to transition out of the payphone business and will completely exit by year-end 2003.

### **Segment operating expenses**

#### *Operational and support expenses*

Work force reductions and lower overtime for network repair and maintenance activity contributed to decreased salary and wage expense of \$91 in the third quarter 2002 and \$191 in the year-to-date 2002 period. Other employee-related expenses such as travel and employee training decreased \$6 in the third quarter and \$61 for the year-to-date period. Contract services declined \$40 in the third quarter and \$84 for the year-to-date period due in part to our completion of OSS design and testing to obtain approval to enter into the long distance market. Materials costs decreased \$2 and \$82 for the third quarter and year-to-date periods, respectively, in response to lower demand and operational efficiencies. Costs related to sales of customer premise equipment (CPE) and our payphone business were lower in both periods as we de-emphasized sales of CPE and continued transition out of the payphone business.

These cost reductions were offset by an increase in employee benefit costs which were up as pension income, net of postretirement benefit costs, was \$17 lower in the third quarter and \$67 lower for the year-to-date period. Medical and prescription drug claim costs also contributed to this increase. Uncollectible revenue expense increased \$5 in the third quarter and \$132 year-over-year due to bankruptcies of telecom sector wholesale customers and weak economic conditions. Also contributing were increased expenses associated with higher volumes in the wholesale long distance business, which were flat in the third quarter compared to prior year, but \$70 higher for the year-to-date 2002 period compared to the same period in prior year. The declining growth in wholesale long distance expenses is attributable to our decision to exit certain wholesale long distance services.

The impact of SAB 101 expense deferrals increased expenses \$19 in the third quarter and \$108 in the year-to-date period. These increases were offset by corresponding increases in revenues.

#### *Depreciation and amortization*

Depreciation and amortization expense increased \$12 during third quarter 2002 and \$61 for the year-to-date period when compared to the same periods in 2001. The increases are primarily attributable to increased amortization expense associated with higher levels of capitalized software partially offset by lower depreciation expense due to declines in the overall composite depreciation rate.

### **Segment income and adjustments to segment results**

Segment income decreased by \$57, or 7.4%, from third quarter 2001 to third quarter 2002 and decreased \$232, or 9.5%, from year-to-date 2001 to year-to-date 2002 primarily as a result of the after-tax impact of operating revenue and operating expenses described above. Special items which were excluded from this segment's results consisted of the following: in 2001, special items of \$(88) for the year-to-date period related to reciprocal compensation; for 2002, special items of \$(304) for the third quarter and \$(386) for the year-to-date period related to restructuring costs, costs associated with the early extinguishment of debt, costs associated with service curtailments and asset impairments and refund of customer late fees in Florida.

---

### **Domestic Wireless**

---

During fourth quarter 2000, we contributed our domestic wireless operations to a joint venture with SBC Communications, forming the second largest wireless carrier, in terms of subscribers, in the U.S., Cingular. We own an approximate 40% economic interest in the venture and share control with SBC. We account for the investment under the equity method. For management purposes, we evaluate our domestic wireless segment based on our pro rata share, measured by equity ownership, of Cingular's results. Accordingly, results for our domestic wireless segment reflect our 40% proportionate share of each individual line item of Cingular's income statement for the period subsequent to formation of the venture.

Because we exercise significant influence over the financial and operating policies of Cingular, we use the equity method of accounting for this investment. Under the equity method of accounting, we record our proportionate share of Cingular's earnings in our consolidated statements of income. These earnings are included in the caption "Net earnings (losses) of equity affiliates."

	For the Three Months Ended September 30,		%	For the Nine Months Ended September 30,		%
	2001	2002	Change	2001	2002	Change
Segment operating revenues:						
Service revenues	\$1,365	\$1,409	3.2	\$3,882	\$4,133	6.5
Equipment revenues	<u>100</u>	<u>102</u>	2.0	<u>307</u>	<u>295</u>	(3.9)
Total segment operating revenues	1,465	1,511	3.1	4,189	4,428	5.7
Segment operating expenses:						
Operational and support expenses	975	1,074	10.2	2,821	3,073	8.9
Depreciation and amortization	<u>199</u>	<u>190</u>	(4.5)	<u>569</u>	<u>553</u>	(2.9)
Total segment operating expenses	1,174	1,264	7.7	3,390	3,626	7.0
Segment operating income	291	247	(15.1)	799	802	0.4
Segment net income	\$ 128	\$ 68	(46.9)	\$ 345	\$ 259	(24.9)
Customers (000s) (Cellular / PCS)	8,512	8,830	3.7			
Average monthly revenue per customer	\$ 53	\$ 52	(1.9)	\$ 52	\$ 52	0.0

### Segment operating revenues

Although total customers increased 3.7 percent since September 2001, the growth rate is down from 7.8 percent in the period ended June 2002. The slower rate of growth reflects the economic slowdown, increasing competition, and continued erosion in Cingular's prepaid and reseller customer bases. It also reflects Cingular's strategies to focus on acquiring higher quality non-reseller postpaid customers, which historically contribute to higher subscriber average revenue per customer and lower churn, and selectively holding or raising prices to protect margins.

Segment operating revenues grew \$46 during third quarter 2002 and \$239 for the year-to-date period when compared to the same 2001 periods. Revenue growth includes service revenue increases of \$44 in the third quarter 2002 and \$251 year-to-date when compared to the same 2001 periods and equipment revenue increase of \$2 and decrease of \$12 when compared to the same 2001 periods.

Service revenue increases were primarily a result of higher local service revenues associated with growth in the customer base and the adoption of new rate plans that offer larger numbers of included minutes and bundling of roaming and long distance offerings. Although service revenues increased for the quarter and year-to-date, the growth rate continues to decline. This decline reflects economic slowdown, higher penetration levels and increasing competition in all markets. Also included in the service revenue growth was revenue derived from the first quarter 2002 addition of a wireless handset captive insurance subsidiary, which generated local service revenue rather than equipment revenue. These insurance fees contributed \$16 to the increase for the quarter and \$46 to the increase for the year. These increases were offset by declines in roaming and long distance revenues reflecting the migration of customers to the new national plans. Roaming revenues derived from the provision of access to customers of competitors declined as competitors continue to build out their networks, reducing the need for their customers to roam on Cingular's network.

Equipment revenues increased \$2 in the third quarter 2002 and decreased \$12 for the year-to-date period when compared to the same periods in 2001. The third quarter increase resulted from a 3.7% increase in non-reseller gross customer additions and increased purchases by national retailers, offset by a decrease in handset revenues related to the new handset insurance program. The year-to-date decline occurred due to the 2002 treatment of handset revenues more than offsetting the 2.9% annual increase in non-reseller gross customer additions.

### Segment operating expenses

#### *Operational and support expenses*

Operational and support expenses increased \$99 during third quarter 2002 and \$252 for the year-to-date period when compared to the same 2001 periods. Cingular's expense growth was driven by increased service costs of \$57 during the third quarter and \$144 for the year-to-date period when compared to the same 2001 periods resulting from a rise in minutes of use, higher roaming and long distance costs driven by customer movement toward all-inclusive rate plans which include more minutes, free long distance calling, and free roaming. Also impacting expense growth for the third quarter were selling, general and administrative costs which increased \$48 during the third quarter and \$131 for the year-to-date period when compared to the same 2001 periods. These increases were attributable to higher residual and upgrade commissions, higher billing and system development costs and costs associated with the launch of service in New York City. The quarter was also impacted by an increase in uncollectible expense and restructuring related severance costs. Slightly offsetting these increases were declines in branding expenses associated with the introduction of the Cingular brand name last year and lower interconnection costs and efficiencies attributable to greater digital usage.

#### *Depreciation and amortization*

Depreciation and amortization decreased \$9 during third quarter 2002 and \$16 year-to-date 2002, when compared to the same 2001 periods. Depreciation expense increased \$18 during third quarter 2002 and \$49 for the year-to-date period when compared to the same 2001 periods. Increased depreciation expense associated with new capital assets was partially offset by a reduction in depreciation expense associated with assets contributed to Cingular's network infrastructure venture with T-Mobile. This depreciation expense is now reflected as a component of equity in net loss of affiliates. Amortization expense declined \$27 quarter over quarter and \$65 year over year as a result of the cessation of amortization of licenses and goodwill due to the implementation of SFAS No. 142.

## Segment income and adjustments to segment results

Segment income decreased by \$60, or (46.9%), from third quarter 2001 to third quarter 2002 and decreased by \$86, or (24.9%), from year-to-date 2001 to year-to-date 2002 primarily as a result of the after-tax impact of operating revenue and operating expenses described above. Special items that were excluded from this segment's results consisted of the following: in year-to-date 2001, special items of \$(47) related to pension and postretirement losses; in year-to-date 2002, special items of \$(8) related to impairment losses under SFAS No. 142.

### Latin America

The Latin America segment is comprised of our investments in wireless businesses in eleven countries in Latin America. Consolidated operations include our businesses in Argentina, Chile, Colombia, Ecuador, Nicaragua, Peru and Venezuela. All other businesses, the most significant being the wireless operations in Brazil, are accounted for under the equity method, and accordingly their results are reported as Net earnings (losses) of equity affiliates.

	For the Three Months Ended September 30,		% Change	For the Nine Months Ended September 30,		% Change
	2001	2002		2001	2002	
Segment operating revenues:						
Service revenues	\$ 591	\$ 404	(31.6)	\$ 1,862	\$ 1,431	(23.1)
Equipment revenues	91	78	(14.3)	327	286	(12.5)
Advertising and publishing revenues	34	13	(61.8)	58	35	(39.7)
Total segment operating revenues	716	495	(30.9)	2,247	1,752	(22.0)
Segment operating expenses:						
Operational and support expenses	492	326	(33.7)	1,627	1,204	(26.0)
Depreciation and amortization	138	106	(23.2)	447	342	(23.5)
Total segment operating expenses	630	432	(31.4)	2,074	1,546	(25.5)
Segment operating income	86	63	(26.7)	173	206	19.1
Net losses of equity affiliates	(2)	(6)	N/M*	(22)	(13)	N/M
Segment net income (loss)	\$ 3	\$ 54	N/M	\$ (67)	\$ 72	N/M
Customers (000s)	8,092	7,913	(2.2)			
Average monthly revenue per customer <sup>(a)</sup>	\$ 24	\$ 17	(29.2)	\$ 26	\$ 20	(23.1)

\* Not Meaningful

(a) The amounts shown are for our consolidated properties and do not include customer data for our unconsolidated properties.

### Segment operating revenues

Segment operating revenues decreased \$221 compared to third quarter 2001 and \$495 compared to year-to-date 2001 due to the continued weakening of our Latin American operations' local currencies against the U.S. Dollar. Significant economic challenges continue in Argentina and Venezuela, two of BellSouth's largest Latin American markets. The currency devaluations that began during the first quarter continued to worsen in the second and third quarters. At the end of the third quarter reporting period, the Argentine Peso had devalued approximately 72 percent relative to the U.S. dollar and the Venezuelan Bolivar had depreciated approximately 47 percent since the beginning of 2002. We are attempting to mitigate these negative currency impacts through price increases.

The decreases in Argentina and Venezuela were partially offset by increases in service revenues totaling \$26 for the third quarter and \$96 year-to-date at our operations in Colombia and Ecuador, attributable to growth in the customer bases of those operations. Revenues from complementary business ventures in Venezuela, primarily wholesale long distance voice, data access and transport and Internet access also declined slightly in third quarter 2002 and increased \$61 in the year-to-date period.

### Segment operating expenses

#### Operational and support expenses

Operational and support expenses in the Latin America segment decreased \$166 in the third quarter 2002 and \$423 for the year-to-date period driven primarily by changes in foreign currency exchange rates. Reductions in expenses are also being driven by lower customer acquisition costs and targeted reductions in administrative costs through headcount reductions.

#### Depreciation and amortization

Depreciation expense decreased \$26 quarter over quarter and \$52 year over year as a result of currency devaluations. Amortization expense decreased \$6 quarter over quarter and \$53 year over year as a result of the cessation of amortization of goodwill due to the adoption of SFAS No. 142.

### Net losses of equity affiliates

Net losses from our Latin America equity affiliates declined \$4 to \$(6) in third quarter 2002 and improved \$9 to \$(13) for the year-to-date period. The year-to-date increase is primarily due to the cessation of recording losses for our investment in BCP.

## Segment income and adjustments to segment results

Segment income increased by \$51 from third quarter 2001 to third quarter 2002 and increased by \$139 from year-to-date 2001 to year-to-date 2002 primarily as a result of declining interest expense and favorable income tax benefits, partially offset by the after-tax impact of operating revenue and operating expenses described above. Approximately \$33 of the income tax benefit relates to recognition of a deferred tax asset for the excess of our tax basis over book basis in our Brazilian Yellow Page operation because it became evident that this temporary difference would reverse in the foreseeable future. In addition, the current quarter includes income tax benefits of \$25 related to inflation adjustments deductible for Venezuelan tax purposes. Special items which were excluded from this segment's results consisted of the following: in third quarter 2001, special items of \$(164) related to foreign currency transaction losses and asset impairments; in year-to-date 2001, special items of \$(319) related to foreign currency transaction losses and asset impairments; in third quarter 2002, special items of \$(14) related to foreign currency transaction losses and severance costs; and in year-to-date 2002, special items of \$(2,179) related to impairment losses under SFAS No. 142, foreign currency transaction losses, Brazil loan impairment, Guatemala impairment and severance costs.

## Domestic Advertising and Publishing

Our domestic advertising and publishing segment is comprised of companies in the U.S. that publish, print, sell advertising in and perform related services concerning alphabetical and classified telephone directories and electronic product offerings.

	For the Three Months Ended September 30,		%	For the Nine Months Ended September 30,		%
	2001	2002	Change	2001	2002	Change
Segment operating revenues	\$ 496	\$ 464	(6.5)	\$1,376	\$1,390	1.0
Segment operating expenses:						
Operational and support expenses	232	262	12.9	677	763	12.7
Depreciation and amortization	7	6	(14.3)	20	20	0.0
Total segment operating expenses	239	268	12.1	697	783	12.3
Segment operating income	257	196	(23.7)	679	607	(10.6)
Segment net income	\$ 158	\$ 118	(25.3)	\$ 414	\$ 368	(11.1)

## Segment operating revenues

Revenues decreased \$32 during third quarter 2002 and increased \$14 for the year-to-date period when compared to the same periods in 2001. Approximately \$16 of the third quarter reduction and \$6 of the year-to-date increase is related to a 2002 initiative to align effective bill dates, which drives revenue recognition, to the end of the fiscal month for all directories versus the prior practice of recording revenue on the day of the month that the directory is distributed. The impact of the alignment will cause year over year timing differences on a quarterly basis, but will not have an impact on full year results. Absent these factors and related reserve adjustments, revenues for the segment would have decreased 1% for both the quarter and the year-to-date periods. Negative growth is attributable to continued weak economic conditions.

## Segment operating expenses

Operational and support expenses increased \$30 in third quarter 2002 and \$86 for the year-to-date period. This increase is primarily due to higher uncollectible expense of \$38 for the third quarter and \$110 for the year-to-date, partially offset by lower printing and distribution costs.

## Segment income and adjustments to segment results

Segment income decreased by \$40, or (25.3%), from third quarter 2001 to third quarter 2002 and \$46, or (11.1%), from year-to-date 2001 to year-to-date 2002 primarily as a result of the after-tax impact of operating revenue and operating expenses described above. Special items that were excluded from this segment's results consisted of the following: in year-to-date 2002, special items of \$(104) related to an unbilled receivable adjustment, which decreased revenues by \$163 in the first quarter and severance costs and employee benefits related to workforce reduction.

## All Other Businesses

All other businesses primarily consist of a captive insurance subsidiary and equity investments in wireless operations in Israel, Denmark and our former operations in Germany.

	For the Three Months Ended September 30,		%	For the Nine Months Ended September 30,		%
	2001	2002		2001	2002	
Segment operating revenues	\$ 35	\$25	(28.6)	\$ 102	\$ 75	(26.5)
Segment operating expenses	29	15	(48.3)	83	45	(45.8)
Segment operating income	6	10	66.7	19	30	57.9
Net earnings (losses) of equity affiliates	11	12	9.1	(18)	38	N/M
Segment net income (loss)	\$ 18	\$ 16	N/M*	\$(3)	57	N/M

\* - Not Meaningful.

## Segment operating results

Revenues and expenses were derived primarily from the sale of insurance on customer premises equipment and amortization of deferred revenues related to a transaction with Crown Castle to monetize wireless towers in 1999. The decrease in operating revenues and expenses is attributable to the discontinuance of sales of insurance on wireless handsets effective first quarter 2002.

Net earnings of equity affiliates increased \$1 quarter over quarter and \$56 year over year, attributable to the cessation of recording losses related to E-Plus subsequent to its sale during the first quarter of 2002.

## Segment income and adjustments to segment results

Segment net income decreased \$2 quarter over quarter and increased \$60 year over year primarily as a result of the after-tax impact of operating revenue, operating expenses and net earnings of equity affiliates described above. Special items which were excluded from this segment's results consisted of the following: in year-to-date 2002, special items of \$857 related to a gain on the disposition of our investment in E-Plus; and in third quarter and year-to-date 2001, special items of \$19 related to a gain from the sale of our investment in SkyCell.

## Liquidity and Financial Condition

Cash flows from operations are our primary source of cash for funding existing operations, capital expenditures, debt interest and principal payments, and dividend payments to shareholders. Should the need arise, however, we believe we are well positioned to raise capital in the public debt markets. At September 30, 2002, our corporate debt rating was Aa3 from Moody's Investor Service and A+ from Standard and Poor's. Our short-term credit rating at September 30, 2002 was P-1 from Moody's and A-1 from Standard and Poor's. Our commercial paper program as of September 30, 2002 was \$8.0 billion, with \$2.1 billion outstanding. We believe that we have ready access to the commercial paper market in the event funding in excess of our operating cash flows is needed. Furthermore, we have \$2.0 billion in unused committed back-up lines of credit available in case we are unable to access the commercial paper market. The terms of each facility vary, but there are no significant covenants, commitment fees or requirements for compensating balances associated with any line of credit. We do not have any balances outstanding under any of the referenced back-up lines. We also have a registration statement on file with the SEC under which \$2.3 billion of long-term debt securities could be issued. While current liabilities exceed current assets, our sources of funds — primarily from operations and, to the extent necessary, from readily available external financing arrangements — are sufficient to meet all current obligations on a timely basis. We believe that these sources of funds will be sufficient to meet the needs of our business for the next twelve months.

The majority of our operating cash flow is generated by our Communications Group and Domestic Advertising and Publishing segments. These segments generate sufficient cash flow to both cover their operating, investing and financing needs and provide excess cash to the corporate parent for corporate uses. The Latin America group is expected to generate sufficient cash to meet its operating needs. As discussed below, however, some of the operations within this segment may experience financing needs for the purchase of additional ownership interests or to meet debt payments that will require funding from within the Group. The Domestic Wireless segment, which consists entirely of our equity investment in Cingular, does not rely on BellSouth for funding; Cingular generates sufficient cash flow to meet its operating, investing and financing needs through its own operations or through its own financing activities.

## Net cash provided by (used for):

	For the Nine Months Ended September 30,		
	2001	2002	Change
Operating activities.....	\$ 6,361	\$ 6,533	\$ 172
Investing activities .....	\$ (5,384)	\$ (1,191)	\$ 4,193
Financing activities.....	\$ (1,184)	\$(3,884)	\$ (2,700)
			2.7 %
			(77.9) %
			N/M*

\* Not Meaningful

#### *Net cash provided by operating activities*

Cash generated by operations increased \$172 in 2002 compared to 2001. The increase was driven primarily by positive working capital changes, offset to some extent by lower cash generated from operations attributable to negative revenue growth and margin contraction.

#### *Net cash provided by investing activities*

During 2002, we invested \$2,863 related to capital expenditures to support our wireline and wireless networks, to promote the introduction of new products and services and to increase operating efficiency and productivity. Capital expenditures decreased significantly from \$4,724 invested during the same period in 2001. Primary drivers of the decrease in capital spending are lower overall demand, improved asset utilization and a tighter focus on spending. Advances in technology and improved vendor pricing also contributed to the decrease. We expect capital spending levels through 2003 to remain consistent with current 2002 year-to-date levels.

Other 2002 investing activities include receipt \$1,904 in proceeds from the sale of investments in KPN/E-Plus and Qwest and portions of our investment in Telecentro Oeste Celular Participacoes SA (TCO) as well as proceeds from a principal payment related to a loan to KPN. In addition, we contributed a total of \$281 to equity affiliates, including \$172 to Cingular and \$94 to Brazil. The Cingular contribution indirectly related to income tax benefits received associated with our investment in Cingular. We expect to fund \$28 in the fourth quarter 2002 for similar reasons, but otherwise we do not anticipate any additional capital contributions to Cingular in the foreseeable future.

#### *Net cash used for financing activities*

During 2002 we reduced our short-term borrowings by \$1,130 and long-term notes by \$1,219. In addition, we paid dividends of \$.58 per share totaling \$1,088 and purchased 18.5 million shares of our common stock in the open market for approximately \$490, which included \$455 of cash payments and \$35 of purchases that settled in October. Our debt to total capitalization ratio of 50.3% at September 30, 2002 decreased from 52.0% at December 31, 2001.

### **Market Risk**

For a complete discussion of our market risks, you should refer to the caption "Quantitative and Qualitative Disclosure About Market Risk" in our 2001 annual report on Form 10-K. Our primary exposure to market risks relates to unfavorable movements in interest rates and foreign currency exchange rates. We do not anticipate any significant changes in our objectives and strategies with respect to managing such exposures.

---

### **Operating Environment and Trends of the Business**

---

#### *Domestic Telecommunications Industry Trends*

The domestic telecommunications industry continues to be negatively affected by the combination of excess capacity, reduced capital spending, technology migration and diminished investor confidence. These issues translate to reduced revenues and earnings and widespread layoffs and bankruptcies. The convergence of these factors has the potential to adversely affect the overall economy's growth and productivity in both the short and long-term.

Specifically, the regional Bell operating companies continue to be adversely affected by economic weakness, technology substitution, competition and regulatory burdens. In addition, smaller telecommunications competitors continue to declare bankruptcy at alarming rates, raising questions about the ability of the newly bankrupt companies to pay their obligations and their business models if they re-emerge from bankruptcy with significantly less leverage. Technology substitution from wireless services, DSL and cable telephony is expected to continue for the foreseeable future. Further, CLECs continue to use UNE-P as an alternative to facilities deployment, significantly reducing their costs. The widespread use of UNE-P enables competitive local exchange carriers to offer lower priced services, enabling them to gain market share. Meanwhile, the obligation to provide competitors with access to facilities under UNE-P significantly reduces the revenue and margins of the regional Bell operating companies. The FCC is considering the effects of UNE-P pricing and availability as part of its first triennial review of its policies on unbundled network elements, but no decisions are expected in the short term. We believe the ability to offer long distance services gives us product parity to influence customer retention and reacquisition but will do little to offset the reduced margin effects of UNE-P pricing.

Over the next 12 to 24 months, we expect to see continued growth in our DSL subscribers and a significant increase in our long-distance subscriber base as we launch service in our remaining seven states. We continue to increase our DSL household coverage, and expect to have broadband available to over 74% of all our eligible households by the end of 2002. We expect to receive approval from the FCC to offer long distance service in all nine states of our region by the end of 2002.

In the domestic wireless area, increasing competition and market saturation will likely cause the increase in subscribers to continue to slow in comparison to historical growth rates. It is widely anticipated that the wireless communications industry could experience further consolidation. However, it is difficult to predict how any such consolidation would affect Cingular's financial condition.



## *Domestic Economic Trends*

On average, the economy of the nine-state region tends to closely track the US economy. Real GDP growth for 2002 is expected to be a 2.3 percent average annual rate, increasing to 3.8 percent in 2003. Growth in the first half of the year was driven largely by consumer spending and by restocking of inventories. Business spending on plant and equipment is not expected to contribute significantly to growth until 2003. Employment in the region, which has been closely correlated with various measures of BellSouth's business performance in the past, is expected to begin to recover in the second half of 2003.

Real personal income growth in the nine-state region is expected to average 2.6 percent in 2002 and 4.6 percent in 2003. Employment is not expected to grow in 2002, but is forecast to increase 1.8 percent in 2003. Residential construction activity, which did not slump in the recession, is expected to remain at a strong pace. Housing starts are predicted to top 450 thousand in both 2002 and 2003.

Historically, our business has generally followed the timing of the cycle in the overall economy. Signs of recovery have not appeared yet and may not appear at all this year.

## *Other Trends in the Domestic Business*

Supra Telecom, a local service provider in Florida, leases over 300 thousand access lines on a UNE and resale basis. We have been involved in numerous legal proceedings during the last two years with this customer regarding payment for services. Since January 2002, we have not recognized revenue for services rendered to this customer, as collectibility of the receivable was not probable. Receivables recorded prior to that time are completely reserved. Accordingly, there is no unrecognized financial exposure related to this customer.

Recently, as this customer has not paid for services rendered, we have taken steps to terminate services for nonpayment. On October 21, this customer's time to pay expired. To avoid disruption of service to end-users, also on October 21, we filed a petition with the Florida Public Service Commission (PSC) asking it to determine whether emergency service transition procedures should be invoked. Those procedures would require BellSouth to provide notice to Supra customers that their service would be terminated and that they should select a new service provider. Pursuant to a Florida PSC order, we began implementing the notice requirements of the procedures on October 22. We subsequently suspended the notices when Supra later filed for bankruptcy on October 23. We have asked the bankruptcy court to provide adequate assurance of payment to BellSouth for post-petition services, and we have also asked the court to dismiss the bankruptcy filing. On November 5, the bankruptcy court addressed Supra's timely payment of post-petition obligations by ruling that Supra must make weekly payments to BellSouth or be subject to expedited termination of service.

We have contractual arrangements with WorldCom, Inc. and/or its subsidiaries ("WorldCom") related to interconnection of our networks, provision of telecommunication services and purchase of WorldCom's accounts receivables in connection with a billing and collection agreement. Monthly billings to WorldCom are approximately \$80 while monthly payables under the billing and collection agreement are approximately \$65.

On July 21, 2002, WorldCom and certain of its subsidiary corporations filed voluntary petitions for relief under chapter 11 of the United States Bankruptcy Code. The Bankruptcy Code entitles a debtor to accept or reject "executory" contracts, that is contracts where some future act remains to be done, as in the case of many of our arrangements with WorldCom. A party to a rejected contract may be entitled to damages from the debtor for breach of contract. However, such a claim would likely be an unsecured claim.

No assurance can be given that WorldCom will pay us on a timely basis, or whether WorldCom will accept, reject or request to renegotiate our existing contracts, or whether we will be successful in asserting any rights of set-off against amounts due to us from WorldCom. Should WorldCom reject certain of our contracts, the impact could be material to operating results if we are unable to substitute the revenue stream with another customer and utilize the underlying assets.

## *Regulatory Developments*

Beginning in late 1996, we operated under a price regulation plan approved by the South Carolina Public Service Commission under existing state laws. In April 1999, however, the South Carolina Supreme Court invalidated this price regulation plan. In July 1999, we elected to be regulated under a new statute, adopted subsequent to the Commission's approval of the earlier plan. The new statute allows telephone companies in South Carolina to operate under price regulation without obtaining approval from the Commission. The election became effective during August 1999. The South Carolina Consumer Advocate petitioned the Commission seeking review of the level of our earnings during the 1996 – 1998 period when we operated under the subsequently invalidated price regulation plan. The Commission voted to dismiss the petition in November 1999 and issued orders confirming the vote in February and June of 2000. In July 2000, the Consumer Advocate appealed the Commission's dismissal of the petition. If the Consumer Advocate prevails, the case could be remanded to the South Carolina PSC, which could, after considering evidence, order material refunds to customers in South Carolina. At this time, we are unable to predict the outcome of this appeal and therefore cannot determine the impact, if any, this matter may have on future earnings.

Also in 2000, the Florida Public Service Commission issued a proposed agency action stating that our change in 1999 from a late charge based on a percentage of the amounts overdue to a flat rate fee plus an interest charge violated the Florida price regulation statute and voted that approximately \$65 should be refunded. We protested the decision. On August 30, 2001, the Commission issued an order adopting its proposed action. We appealed to the Florida Supreme Court and continued to bill

and collect the charges subject to refund. On October 31, 2002, the Florida Supreme Court affirmed the decision of the Florida Public Service Commission. This will require a one-time refund to affected customers in Florida. Based on this decision, we recorded a reduction to revenues of \$108 plus interest expense of \$6 in the third quarter of 2002.

Following applications that were filed in October 2001 and refiled in February 2002, the FCC on May 15, 2002 granted our applications to provide long distance in Georgia and Louisiana. On June 20, 2002, we filed applications at the FCC to provide long distance in Alabama, Kentucky, Mississippi, North Carolina and South Carolina. On September 18, 2002, the FCC granted the application for each state. On September 20, 2002, we filed applications at the FCC to provide long distance in Florida and Tennessee. The state commission for each state had earlier endorsed our seeking such authority. On October 25, 2002, the U.S. Department of Justice recommended that the FCC approve BellSouth's application to provide long distance in Florida and Tennessee. A decision on those applications is due on or before December 19, 2002. We do not know whether future approvals will be conditioned on changes in interconnection obligations or operating systems. Any changes could result in significant additional expense or a significant increase in customer loss to CLECs.

We are involved in numerous other legal proceedings associated with state and federal regulatory matters. While complete assurance cannot be given as to the outcome of these matters, we believe that any financial impact would not be material to our results of operations, financial position or cash flows. See note N to our consolidated interim financial statements

#### *Pension and Post-Retirement Medical Costs*

The decline in equity markets in recent years coupled with record low interest rates and rising medical costs have negatively impacted companies with defined benefit pension and post retirement medical plans. These factors have decreased plan assets that are available to pay plan benefits at the same time the cost of providing the benefits has increased. We expect these declines in the market and rising medical costs will result in significantly lower net pension and post-retirement income in 2003. Although difficult to predict because of the relation to market performance, we do not anticipate any cash funding needs to meet minimum required funding thresholds.

#### *Latin American Trends*

The Latin American economies have been affected by negative economic and difficult political conditions. Much of this can be attributed to currency devaluations and sharp recessions in Argentina, Uruguay, and Venezuela and weak global demand for the region's exports. We are restricting new investment in the region and have expectations that the Latin America group can fund its financial needs from the group's operating cash flows. In addition, we do not expect to enter into additional, or increase existing, debt guarantees.

In the wake of its financial crisis, Argentina's economy is contracting sharply this year, perhaps as much as 15 percent. No recovery is in sight and the country's troubles are expected to extend into 2003 before recovery begins. Following its currency devaluation this winter, Venezuela's economy is expected to contract 5 percent in 2002. Oil and gas export revenues have helped to keep the economy afloat, but prices have fallen and there is a risk of lower prices next year. Recent political events in the country have significantly increased the downside risk to this forecast. We believe inflation rates upward of 25 percent are likely in both Argentina and Venezuela this year.

Colombia's civil war remains a drain on its economy, keeping confidence low and both money and human capital flowing out of the country. Oil exports have bolstered export revenues, but coffee prices are low and are expected to remain low next year. Real GDP growth is expected to be below 2 percent this year.

In the Latin America group companies, our overall penetration of wireless services is 4.9%. As we increase penetration into lower socio-economic groups, revenue per customer declines. We are responding to these trends by seeking new sources of revenue growth and by attempting to increase the profitability of customers from lower socio-economic groups.

BellSouth's Latin America business has three major regional competitors—America Movil, Telefonica Moviles and Telecom Italia Mobile. The incumbent wireline provider is a major competitor in most markets. It is likely that these three major players will increase their share by acquisition. We have four competitors in Argentina, three competitors in Venezuela, Chile, Peru and Guatemala and two competitors in Colombia, with a new competitor expected to enter, and one competitor in Brazil, Ecuador, Panama and Uruguay, with a new competitor expected to enter in each case, and no competitors in Nicaragua with a new competitor expected to enter.

*Argentina.* In Argentina, we own an equity interest in CRM, a wireless communications company. We consolidate this investment in our financial statements. In January 2002, the Argentine government announced economic reforms, including a devaluation of its national currency, the Argentine Peso. The Argentine Peso has lost over 72% of its value as compared to the U.S. Dollar since the beginning of 2002. Based on the net monetary position of CRM, we recorded foreign currency transaction losses of \$672 during 2002. We are recording a 100% valuation allowance on the net operating losses, deferring recognition of the tax benefits generated by these losses due to the lack of clarity in the tax law and potentially limited tax carryforward period in Argentina.

Effective first quarter 2002 as a result of the cumulative devaluation, CRM has violated covenants or has not paid on \$320 of its U.S. Dollar-denominated debt. The debt is classified as current in our consolidated September 30, 2002 balance sheet. This debt is non-recourse to BellSouth. CRM is currently working with lenders to resolve this matter. The devaluation, the resulting new laws and regulations instituted, and political issues make it difficult to anticipate the long-term impacts of the economic situation in Argentina.

*Venezuela.* In Venezuela, we own an equity interest in Telcel, a wireless communications company. We consolidate this investment in our financial statements. In February 2002, the Venezuelan government let the Bolivar float freely. The Bolivar has devalued approximately 47% since the beginning of our fiscal period 2002. Based on Telcel's net monetary position, we recorded foreign currency transaction gains of \$89 in the third quarter of 2002. In addition, Venezuela is no longer considered a hyperinflationary economy, which resulted in a change in the functional currency from the U.S. Dollar to the Bolivar. As a result, the remeasurement of assets and liabilities is reflected as a foreign currency translation adjustment in the other comprehensive income portion of shareholders' equity.

*Brazil.* In March 2002, BCP, one of our Brazilian investments, defaulted on a principal payment. We continue to discuss alternatives with our principal partner and BCP's lenders. The parties have not reached any agreement to date. There can be no assurance that an agreement will be reached. In addition, BSE, another of our Brazilian investments, is experiencing difficulties in meeting its debt obligations from its operating cash flows. We are pursuing options, including the sale of these companies. There can be no assurance that an agreement with our principal partner and our lenders will be reached or that the properties will be sold. See note F to our consolidated interim financial statements for further discussion of this investment.

#### *Foreign Risks*

Our reporting currency is the U.S. Dollar. However, most of our international revenues are generated in the currencies of the countries in which we operate. In addition, many of our international operations and equity investees hold U.S. Dollar-denominated short- and long-term debt. The currencies of many Latin American countries have experienced substantial volatility and depreciation currently, as well as in the past. Declines in the value of the local currencies in which we are paid relative to the U.S. Dollar cause local currency revenues to decrease in U.S. Dollar terms and dollar-denominated liabilities to increase in local currency. Where we consider it to be economically feasible, we attempt to limit our exposure to exchange rate fluctuations by using foreign currency forward exchange contracts or similar instruments as a vehicle for hedging; however, a substantial amount of our exposures are unhedged.

Argentina, Uruguay and Venezuela have experienced major currency devaluations in 2002. The political situation in each country adds complexity to the economic scenario. In Argentina, the currency has devalued over 72% since the beginning of our fiscal year. Uruguay is heavily affected by the economic situation in Argentina. The Uruguayan peso has devalued by 52% within the same time period. In Venezuela, the Bolivar has devalued 47% since the beginning of our fiscal year.

The impact of devaluation or depreciating currency on an entity depends on the residual effect on the local economy and the ability of an entity to raise prices and/or reduce expenses. Our ability to raise prices is limited in many instances by government regulation of tariff rates and competitive constraints. Due to our constantly changing currency exposure and the potential substantial volatility of currency exchange rates, we cannot predict the effect of exchange rate fluctuations on our business. For the first three quarters of this year, we have recorded \$637 in foreign currency transaction losses.

Economic, social and political conditions in Latin America are, in some countries, unfavorable and volatile, which have adversely affected our operations. These conditions are making it difficult for us to continue development of our business, generate revenues or achieve or sustain profitability in some countries and could have this effect throughout the region. Historically, recessions and volatility have been primarily caused by: monetary, exchange rate and/or fiscal policies; currency devaluations; significant governmental influence over many aspects of local economies; political and economic instability; unexpected changes in regulatory requirements; social unrest or violence; slow or negative economic growth; imposition of trade barriers; and wage and price controls. Our Latin American business has been materially adversely affected by the recent political and economic crises in Argentina and Brazil. Other operations in the region could be materially adversely affected if these crises spread to other Latin American countries.

Most or all of these factors have occurred at various times in the last two decades in our core Latin American markets. We have no control over these matters. Economic conditions in Latin America are generally less attractive than those in the U.S., and poor social, political and economic conditions may limit use of our services, which may adversely affect our business.

#### *New Accounting Pronouncements*

See note B to our consolidated interim financial statements.

### **Item 3. Qualitative and Quantitative Disclosures About Market Risk**

See the caption labeled "Market Risk" in Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures, which, by their nature, can provide only reasonable assurance regarding management's control objectives. We also have investments in certain unconsolidated entities. As we do not control or manage these entities, the disclosure controls and procedures with respect to such entities are necessarily more limited than those we maintain with respect to our consolidated subsidiaries.

Within 90 days prior to the date of filing of this report, we carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer along with the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon the foregoing, the Chief Executive Officer along with the Chief Financial Officer concluded that our disclosure controls and procedures are effective, in all material respects, in timely alerting them to material information relating to BellSouth (including consolidated subsidiaries) required to be included in our Exchange Act reports. There have been no significant changes in our internal controls or in other factors that could significantly affect internal controls subsequent to the date we carried out the evaluation.

---

#### Cautionary Language Concerning Forward-Looking Statements

---

In addition to historical information, this document contains forward-looking statements regarding events and financial trends that may affect our future operating results, financial position and cash flows. These statements are based on our assumptions and estimates and are subject to risks and uncertainties. For these statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

There are possible developments that could cause our actual results to differ materially from those forecast or implied in the forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which are current only as of the date of this filing. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. While the below list of cautionary statements is not exhaustive, some factors, in addition to those contained throughout this document, that could affect future operating results, financial position and cash flows and could cause actual results to differ materially from those expressed in the forward-looking statements are:

- a change in economic conditions in domestic or international markets where we operate or have material investments which would affect demand for our services;
- changes in U.S. or foreign laws or regulations, or in their interpretations, which could result in the loss, or reduction in value, of our licenses, concessions or markets, or in an increase in competition, compliance costs or capital expenditures;
- continued pressures on the telecommunications industry from a financial, competitive, and regulatory perspective;
- a decrease in the growth rate of demand for the services which we offer;
- the intensity of competitive activity and its resulting impact on pricing strategies and new product offerings;
- our ability to succeed in the interLATA long distance market;
- significant deterioration in foreign currencies relative to the U.S. Dollar in foreign countries in which we operate, particularly Latin American countries;
- the potential unwillingness or inability of our partners to fund their obligations to our international joint ventures due to deteriorating economic conditions or other facts;
- the potential unwillingness of banks or other lenders to lend to our international joint ventures due to deteriorating economic conditions and tightening credit standards;
- higher than anticipated start-up costs or significant up-front investments associated with new business initiatives;
- the outcome of pending litigation;
- unanticipated higher capital spending from, or delays in, the deployment of new technologies;
- the impact of terrorist attacks on our business; and
- the impact and the success of the wireless joint venture with SBC Communications, known as Cingular Wireless, including marketing and product development efforts, technological change and financial capacity.

## PART II -- OTHER INFORMATION

### Item 1. Legal Proceedings

On April 29, 2002 five African-American employees filed a putative class action lawsuit, captioned *Gladys Jenkins et al. v. BellSouth Corporation*, against the Company in the United States District Court for the Northern District of Alabama. The complaint alleges that BellSouth discriminated against current and former African-American employees with respect to compensation and promotions in violation of Title VII of the Civil Rights Act of 1964 and 42 U.S.C. Section 1981. Plaintiffs purport to bring the claims on behalf of two classes: a class of all African-American hourly workers employed by the Company at any time since April 29, 1998, and a class of all African-American salaried workers employed by the Company at any time since April 29, 1998 in management positions at or below Job Grade 59/Level C. The plaintiffs are seeking unspecified amounts of back pay, benefits, punitive damages and attorneys' fees and costs, as well as injunctive relief. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of the amount of loss, if any, be made.

Several individual shareholders have filed substantially identical class action lawsuits against the Company and three of its senior officers, alleging violations of the federal securities laws. The cases, captioned *In re BellSouth Securities Litigation*, are pending in the United States District Court for the Northern District of Georgia. The plaintiffs allege that during the period January 22, 2001 through July 19, 2002, the Company 1) overstated the unbilled receivables balance of its advertising and publishing subsidiary; 2) failed to disclose that a Florida CLEC had stopped paying money owed to the Company; and 3) understated its exposure to bad debt losses. The plaintiffs are seeking an unspecified amount of damages, as well as attorney's fees and costs. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

Three substantially identical class action lawsuits were recently filed in the United States District Court for the Northern District of Georgia against the Company, its directors, three of its senior officers, and other individuals, alleging violations of the Employee Retirement Income Security Act ("ERISA"). The plaintiffs, who seek to represent a putative class of participants and beneficiaries of the Company's 401(k) plan ("the Plan"), allege that the Company breached its fiduciary duties in violation of ERISA by, among other things, (1) failing to provide accurate information to the Plan participants and beneficiaries; (2) failing to ensure that the Plan's assets were invested properly; (3) failing to monitor the Plan's fiduciaries; and (4) failing to disregard Plan directives that the defendants knew or should have known were imprudent. The plaintiffs are seeking an unspecified amount of damages, injunctive relief, attorney's fees and costs. Certain factual allegations underlying these lawsuits are substantially similar to those in the putative securities class actions captioned *In re BellSouth Securities Litigation*, which are described above. At this early stage of the litigation, the likely outcome of the cases cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

A number of antitrust class action lawsuits were recently filed against the Company in federal district courts in Atlanta, Georgia and Ft. Lauderdale, Florida. The plaintiffs purport to represent putative classes consisting of all BellSouth local telephone service subscribers and/or all subscribers of competitive local exchange carriers in nine southeastern states since 1996. The plaintiffs allege that the Company engaged in unlawful anticompetitive conduct in violation of state and federal antitrust laws by, among other things, (1) denying competitors access to certain essential facilities necessary for competitors to provide local telephone service; (2) using its monopoly power in the wholesale market for local telephone service as leverage to maintain a monopoly in the retail market; and (3) failing to provide the same quality of service, access, and billing to competitors that it provides its own retail customers. The plaintiffs are seeking an unspecified amount of treble damages, injunctive relief, as well as attorney's fees and costs. At this early stage of the litigation, the likely outcome of the case cannot be predicted, nor can a reasonable estimate of loss, if any, be made.

### Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits:

Exhibit Number	
4a	No instrument which defines the rights of holders of our long- and intermediate-term debt is filed herewith pursuant to Regulation S-K, Item 601(b)(4)(iii)(A). Pursuant to this regulation, we agree to furnish a copy of any such instrument to the SEC upon request.
10r-2	Second Amendment dated July 8, 2002 to the BellSouth Corporation Trust Under Executive Benefit Plan(s).
10s-2	Second Amendment dated July 8, 2002 to the BellSouth Telecommunications, Inc. Trust Under Executive Benefit Plan(s).
10w-2	Second Amendment dated March 14, 2002 to the BellSouth Retirement Savings Plan.
11	Computation of Earnings Per Common Share.
12	Computation of Ratio of Earnings to Fixed Charges.

**(b) Reports on Form 8-K:**

**Date of Event**

**Subject**

August 12, 2002

Under Item 5, Statements under Oath of Chief Executive Officer and Chief Financial Officer in accordance with the SEC's June 27, 2002 Order requiring the filing of sworn statements pursuant to Section 21(a)(1) of the Securities Act of 1934.

August 29, 2002

Under Item 5, BellSouth Press Release updating financial guidance.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BELLSOUTH CORPORATION

By /s/ W. Patrick Shannon  
W. PATRICK SHANNON  
Vice President – Finance  
(Principal Accounting Officer)

November 6, 2002

## CERTIFICATIONS

I, F. Duane Ackerman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of BellSouth Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 5, 2002

F. Duane Ackerman  
Chairman of the Board, Chief  
Executive Officer and President



I, Ronald M. Dykes, certify that:

1. I have reviewed this quarterly report on Form 10-Q of BellSouth Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 5, 2002

Ronald M. Dykes  
Chief Financial Officer

## EXHIBIT INDEX

### **Exhibit Number**

4a	No instrument which defines the rights of holders of our long- and intermediate-term debt is filed herewith pursuant to Regulation S-K, Item 601(b)(4)(iii)(A). Pursuant to this regulation, we agree to furnish a copy of any such instrument to the SEC upon request.
10r-2	Second Amendment dated July 8, 2002 to the BellSouth Corporation Trust Under Executive Benefit Plan(s).
10s-2	Second Amendment dated July 8, 2002 to the BellSouth Telecommunications, Inc. Trust Under Executive Benefit Plan(s).
10w-2	Second Amendment dated March 14, 2002 to the BellSouth Retirement Savings Plan.
11	Computation of Earnings Per Common Share.
12	Computation of Ratio of Earnings to Fixed Charges.