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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended June 30, 2004**

or

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For transition period from                      to**

**Commission File No. 0-12553**

**PACCAR FINANCIAL CORP.**

(Exact name of registrant as specified in its charter)

**Washington**

(State or other jurisdiction of  
incorporation or organization)

**91-6029712**

(I.R.S. Employer Identification No.)

**777 – 106<sup>th</sup> Ave. N.E., Bellevue, WA**

(Address of principal executive offices)

**98004**

(Zip code)

**(425) 468-7100**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common Stock, \$100 par value—145,000 shares as of July 31, 2004

THE REGISTRANT IS A WHOLLY-OWNED INDIRECT SUBSIDIARY OF PACCAR INC AND MEETS THE CONDITIONS SET FORTH IN GENERAL INSTRUCTIONS (H)(1)(A) AND (B) OF FORM 10-Q AND IS, THEREFORE, FILING THIS FORM WITH THE REDUCED DISCLOSURE FORMAT.

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**FORM 10-Q**  
**PACCAR FINANCIAL CORP.**

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**FORM 10-Q**  
**PACCAR FINANCIAL CORP.**

**PART I—FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**Statements of Income and Retained Earnings (Unaudited)**

(Millions of Dollars)

|  | Three Months Ended<br>June 30 |                 | Six Months Ended<br>June 30 |                 |
|--|-------------------------------|-----------------|-----------------------------|-----------------|
|  | 2004                          | 2003            | 2004                        | 2003            |
| Interest and fee income                                    | \$ 49.1                       | \$ 51.2         | \$ 96.5                     | \$ 103.5        |
| Operating lease and rental income                          | 20.4                          | 14.4            | 38.7                        | 27.2            |
| Insurance premiums and other revenue                       | 7.9                           | 5.4             | 14.2                        | 10.9            |
| <b>TOTAL INTEREST AND OTHER REVENUE</b>                    | <b>77.4</b>                   | <b>71.0</b>     | <b>149.4</b>                | <b>141.6</b>    |
| Interest and other borrowing expenses                      | 16.7                          | 22.5            | 33.5                        | 46.3            |
| Depreciation and other operating lease and rental expenses | 16.6                          | 11.1            | 31.7                        | 21.0            |
| Insurance claims and other expenses                        | 4.4                           | 3.0             | 8.5                         | 6.2             |
| Selling general and administrative expenses                | 10.6                          | 10.2            | 21.7                        | 20.8            |
| Provision for losses on receivables                        | 1.1                           | 5.9             | 1.6                         | 12.0            |
| <b>TOTAL EXPENSES</b>                                      | <b>49.4</b>                   | <b>52.7</b>     | <b>97.0</b>                 | <b>106.3</b>    |
| <b>INCOME BEFORE INCOME TAXES</b>                          | <b>28.0</b>                   | <b>18.3</b>     | <b>52.4</b>                 | <b>35.3</b>     |
| Income taxes   | 10.6                          | 7.1             | 19.9                        | 13.7            |
| <b>NET INCOME</b>  | <b>17.4</b>                   | <b>11.2</b>     | <b>32.5</b>                 | <b>21.6</b>     |
| <b>RETAINED EARNINGS AT BEGINNING OF PERIOD</b>            | <b>419.4</b>                  | <b>436.4</b>    | <b>473.3</b>                | <b>426.0</b>    |
| Cash dividends paid  | —                             | —               | 69.0                        | —               |
| <b>RETAINED EARNINGS AT END OF PERIOD</b>                  | <b>\$ 436.8</b>               | <b>\$ 447.6</b> | <b>\$ 436.8</b>             | <b>\$ 447.6</b> |

Earnings per share and dividends per share are not reported because the Company is a wholly-owned subsidiary of PACCAR Financial Services Corporation.

See Notes to Financial Statements.

**FORM 10-Q**  
**PACCAR FINANCIAL CORP.**

**Balance Sheets**  
(Millions of Dollars)

|  | June 30<br>2004<br>(Unaudited) | December 31<br>2003* |
|--|--------------------------------|----------------------|
| <b>ASSETS</b>  |                                |                      |
| Cash   | \$ 10.5                        | \$ 5.5               |
| Finance and other receivables, net of allowance for losses<br>(2004 - \$66.8 and 2003 - \$67.4)  | 3,152.5                        | 2,976.7              |
| Loans to PACCAR Inc and affiliates   | 231.9                          | 265.0                |
| Equipment on operating leases, net of depreciation<br>(2004 - \$56.4 and 2003 - \$44.3)  | 244.8                          | 198.7                |
| Other assets   | 37.5                           | 27.4                 |
| <b>TOTAL ASSETS</b>  | <b>\$ 3,677.2</b>              | <b>\$ 3,473.3</b>    |
| <b>LIABILITIES</b>   |                                |                      |
| Accounts payable, accrued expenses and other   | \$ 123.9                       | \$ 134.4             |
| Commercial paper   | 1,050.7                        | 1,014.5              |
| Medium-term notes  | 1,630.0                        | 1,480.0              |
| Income taxes - current and deferred  | 243.9                          | 205.9                |
| <b>TOTAL LIABILITIES</b>   | <b>\$ 3,048.5</b>              | <b>\$ 2,834.8</b>    |
| <b>STOCKHOLDER'S EQUITY</b>  |                                |                      |
| Preferred stock, par value \$100 per share,<br>6% noncumulative and nonvoting, 450,000 shares authorized,<br>310,000 shares issued and outstanding | \$ 31.0                        | \$ 31.0              |
| Common stock, par value \$100 per share,<br>200,000 shares authorized, 145,000 shares issued and outstanding                                       | 14.5                           | 14.5                 |
| Additional paid-in capital   | 142.8                          | 131.9                |
| Retained earnings  | 436.8                          | 473.3                |
| Accumulated other comprehensive income (loss)  | 3.6                            | (12.2)               |
| <b>TOTAL STOCKHOLDER'S EQUITY</b>  | <b>628.7</b>                   | <b>638.5</b>         |
| <b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b>  | <b>\$ 3,677.2</b>              | <b>\$ 3,473.3</b>    |

\*The December 31, 2003 balance sheet has been derived from audited financial statements.

See Notes to Financial Statements.

**FORM 10-Q**  
**PACCAR FINANCIAL CORP.**

**Statements of Cash Flows (Unaudited)**  
(Millions of Dollars)

Six Months Ended June 30

|   | 2004           | 2003           |
|---|----------------|----------------|
| <b>OPERATING ACTIVITIES</b>   |                |                |
| Net income  | \$ 32.5        | \$ 21.6        |
| Items included in net income not affecting cash:                        |                |                |
| Depreciation and amortization   | 22.6           | 15.3           |
| Benefit for deferred income taxes                                       | (14.1)         | (12.0)         |
| Provision for losses on receivables                                     | 1.6            | 12.0           |
| Increase in payables and other  | 39.6           | 19.5           |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                        | <b>82.2</b>    | <b>56.4</b>    |
| <b>INVESTING ACTIVITIES</b>   |                |                |
| Finance and other receivables originated                                | (766.0)        | (523.1)        |
| Collections on finance and other receivables                            | 624.7          | 670.6          |
| Net increase in wholesale receivables                                   | (34.2)         | (11.3)         |
| Net decrease (increase) in loans to PACCAR Inc and affiliates           | 33.1           | (121.5)        |
| Acquisition of equipment on operating leases, primarily from PACCAR Inc | (71.2)         | (44.9)         |
| Acquisition of equipment  | (.2)           | (.2)           |
| Proceeds from disposal of equipment                                     | 7.8            | 2.1            |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>                            | <b>(206.0)</b> | <b>(28.3)</b>  |
| <b>FINANCING ACTIVITIES</b>   |                |                |
| Net increase (decrease) in commercial paper                             | 36.2           | (197.3)        |
| Proceeds from medium-term notes   | 600.0          | 430.0          |
| Payments of medium-term notes   | (450.0)        | (259.0)        |
| Dividends paid  | (69.0)         | -              |
| Payment of advances from (to) PACCAR Inc                                | .7             | (2.2)          |
| Capital contributions   | 10.9           | 8.7            |
| <b>NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES</b>              | <b>128.8</b>   | <b>(19.8)</b>  |
| <b>NET INCREASE IN CASH</b>   | <b>5.0</b>     | <b>8.3</b>     |
| <b>CASH AT BEGINNING OF PERIOD</b>                                      | <b>5.5</b>     | <b>9.9</b>     |
| <b>CASH AT END OF PERIOD</b>  | <b>\$ 10.5</b> | <b>\$ 18.2</b> |

See Notes to Financial Statements.

**FORM 10-Q**  
**PACCAR FINANCIAL CORP.**

**Notes to Financial Statements**

(Millions of Dollars)

**NOTE A—Basis of Presentation**

The accompanying unaudited financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. For further information, refer to the financial statements and footnotes included in PACCAR Financial Corp.'s (the "Company") Annual Report on Form 10-K for the year ended December 31, 2003.

*Reclassifications:* Certain prior year amounts have been reclassified to conform to the 2004 presentation.

**NOTE B—Transactions with PACCAR Inc and Affiliates**

The Company and PACCAR Inc ("PACCAR") are parties to a Support Agreement that obligates PACCAR to provide, when required, financial assistance to the Company to ensure that the Company maintains a ratio of net earnings available for fixed charges to fixed charges (as defined) of at least 1.25 to 1 for any fiscal year. The required ratio for the six months ended June 30, 2004 and full year 2003 was met without assistance. The Company determines the amount of PACCAR assistance, if any, at the end of each fiscal year. The Support Agreement also requires PACCAR to own, directly or indirectly, all outstanding voting stock of the Company.

PACCAR Financial Services Corporation ("PFSC") charges the Company for certain administrative services it provides and certain services the Company receives indirectly from PACCAR. The costs are charged to the Company based upon the Company's specific use of the services at PFSC's or PACCAR's cost. Management considers these charges similar to the costs that would be incurred if the Company were on a stand-alone basis. PFSC recognizes certain of these administrative services as an additional investment in the Company. The Company records the investment as additional paid-in capital. A cash dividend in the amount of \$69.0 was declared and paid during the first quarter 2004. There were no cash dividends declared or paid during the second quarter of 2004 or the full year 2003.

Periodically, the Company borrows funds from PACCAR and makes loans to PACCAR. Loans outstanding to PACCAR were \$7.1 and \$54.5 at June 30, 2004 and December 31, 2003, respectively. Loans outstanding from PACCAR were \$.4 at June 30, 2004. There were no loans outstanding from PACCAR at December 31, 2003.

The Company's principal office is located in the corporate headquarters building of PACCAR (owned by PACCAR). The Company also leases office space from two other facilities owned by PACCAR.

The Company's employees are covered by a defined benefit pension plan, an unfunded post-retirement medical and life insurance plan, and a defined contribution plan sponsored by PACCAR. Separate allocations of defined benefit plan assets and obligations relating to the Company have not been made.

PACCAR has issued letters of credit as of June 30, 2004 in the amount of \$7.9 on behalf of the Company to guarantee funds for payment to insured franchisees and their customers for any future insurance losses.

The Company periodically loans funds to certain foreign finance and leasing affiliates of PACCAR. These various affiliates have Support Agreements with PACCAR, similar to the Company's Support Agreement. The

foreign affiliates operate in the United Kingdom, the Netherlands, Mexico, Canada and Australia, and any resulting currency exposure is fully hedged. The foreign affiliates provide financing and leasing of trucks and related equipment manufactured primarily by PACCAR and sold through PACCAR's independent dealer networks in Europe, Mexico, Canada and Australia. The Company will not make loans to the foreign affiliates in excess of the equivalent of \$300.0 United States dollars, unless the amount in excess of such limits is guaranteed by PACCAR. The Company periodically reviews the funding alternatives for these affiliates, and these limits may be revised in the future. There was a total of \$224.8 and \$210.5 in loans outstanding to foreign affiliates operating in the United Kingdom and the Netherlands at June 30, 2004 and December 31, 2003, respectively.

## NOTE C— Stockholder's Equity

### Preferred Stock

The Company's Articles of Incorporation provide that the 6% noncumulative, nonvoting preferred stock (100% owned by PFSC) is redeemable only at the option of the Company's Board of Directors.

### Comprehensive Income

The components of comprehensive income, net of related tax, were as follows:

|   | Three Months Ended<br>June 30 |                | Six Months Ended<br>June 30 |                |
|---|-------------------------------|----------------|-----------------------------|----------------|
|   | 2004                          | 2003           | 2004                        | 2003           |
| Net income                                  | \$ 17.4                       | \$ 11.2        | \$ 32.5                     | \$ 21.6        |
| Other comprehensive income:                 |                               |                |                             |                |
| Unrealized net gain on derivative contracts | 16.9                          | .9             | 15.8                        | 5.7            |
| Total comprehensive income                  | <u>\$ 34.3</u>                | <u>\$ 12.1</u> | <u>\$ 48.3</u>              | <u>\$ 27.3</u> |

The increase in unrealized net gain on derivative contracts for the three months and for the six months ended June 30, 2004 was due to a rise in market interest rates causing unrealized net gains to increase on floating to fixed rate contracts.

Accumulated other comprehensive income of \$3.6 and loss of \$12.2 at June 30, 2004 and December 31, 2003, respectively, is comprised of the unrealized net gain (loss) on derivative contracts.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION** (Millions of Dollars)

**Results of Operations**

The Company's net income of \$17.4 for the second quarter of 2004 increased 55% from the \$11.2 for the second quarter of 2003. Net income of \$32.5 for the first six months of 2004 increased \$10.9 or 50% higher than the \$21.6 earned in the first six months of 2003. The profit improvement resulted from both a lower provision for losses and a higher finance margin. The provision for losses decreased \$4.8 to \$1.1 in the second quarter of 2004 and decreased by \$10.4 to \$1.6 in the first six months of 2004. The improvement was mainly due to lower credit losses related to a significant reduction in repossessed units, reflecting improvements in the portfolio. In addition, finance margin increased in both the second quarter of 2004 and for the first six months of 2004, benefiting from more favorable market conditions and continuing enhancements made to pricing and credit policies. Also in the second quarter, average earning assets increased approximately 4% from the comparable period in the prior year. The increase in average earning assets was due to higher new business volume and lower contract terminations from repossessions. Interest income and expense in the second quarter and for the first six months of 2004 were lower primarily due to lower market interest rates. Operating lease revenue and related depreciation have increased due to an increase in equipment on operating leases.

The following table summarizes the activity in the Company's allowance for losses on receivables and presents related ratios:

**Allowance for Losses**

|  | Six Months<br>Ended<br>June 30<br>2004 | Year Ended<br>December 31<br>2003 | Six Months<br>Ended<br>June 30<br>2003 |
|--|--|-----------------------------------|--|
| Balance at beginning of period   | \$ 67.4                                | \$ 66.9                           | \$ 66.9                                |
| Provision for losses   | 1.6                                    | 19.6                              | 12.0                                   |
| Credit losses, net of recoveries   | (2.2)                                  | (19.1)                            | (11.8)                                 |
| Balance at end of period   | \$ 66.8                                | \$ 67.4                           | \$ 67.1                                |
| Ratios:  |  |                                   |  |
| Credit losses net of recoveries (\$2.2 in 2004) to average net receivables (\$2,988.2 in 2004) annualized at June 30, 2004 and 2003                        | .15%                                   | .64%                              | .78%                                   |
| Allowance for losses (\$66.8 in 2004) to period-end net receivables (\$3,119.1 in 2004)  | 2.14%                                  | 2.27%                             | 2.25%                                  |
| Period-end finance and lease receivables past due, over 60 days, (\$22.8 in 2004) to period-end retail contracts and lease receivables (\$2,839.1 in 2004) | .80%                                   | 1.15%                             | 1.61%                                  |



## **Company Outlook**

The future profitability of the Company is primarily dependent on the generation of new business and on the level of credit losses experienced. Asset growth in the second half of 2004 is contingent upon continued improvement in the general economy and the resulting increase in truck sales and the impact of increased competition. Some economic weakness, as well as high fuel and insurance costs and higher interest rates, could exert pressure on the profit margins of truck operators and cause a return to higher past-due accounts and repossessions, which could result in higher credit losses.

## **Funding and Liquidity**

The Company manages its capital structure consistent with industry standards. The Company believes that it has sufficient financial capabilities to continue funding receivables and servicing debt through internally generated funds, access to public and private debt markets, lines of credit and other financial resources. The Company's ability to obtain funds is partly affected by its credit ratings, which are closely related to the outlook for, and the financial condition of, PACCAR as well as its syndicated credit facilities. The Company's investment grade credit ratings continue to provide access to capital markets at competitive interest rates. The Company's credit ratings at June 30, 2004 are as follows:

|                       | <b>Moody's</b> | <b>Standard<br/>and Poor's</b> |
|-----------------------|----------------|--------------------------------|
| Commercial paper      | P-1            | A-1+                           |
| Senior unsecured debt | A1             | AA-                            |

A mix of short-term and long-term debt is used to fund the Company along with stockholder's equity. At June 30, 2004, the Company had \$1,050.7 of commercial paper and \$1,630.0 of senior unsecured term debt outstanding and \$628.7 of stockholder's equity.

Since 1983, the Company has registered debt securities under the Securities Act of 1933 for offering to the public. In December 2003, the Company filed a shelf registration statement which became effective on January 16, 2004, under which \$3,000.0 of medium-term notes could be issued as needed. As of June 30, 2004, \$2,400.0 of such securities were available for issuance.

The Company participates with PACCAR and certain other PACCAR affiliates in syndicated credit facilities of \$1,500.0 at June 30, 2004. Of this amount, \$750.0 was replaced in July 2004 and will expire in July 2005 with the remaining \$750.0 expiring in July 2006. PACCAR intends to replace these credit facilities as they expire with facilities of similar amounts. Of the \$1,500.0 in syndicated credit facilities, \$1,350.0 is available for use by the Company and/or PACCAR and certain other PACCAR affiliates. The remaining \$150.0 is only available for use by PACCAR's Canadian subsidiaries. These credit facilities along with cash and marketable securities of PACCAR are used to provide backup liquidity for the Company's commercial paper and maturing medium-term notes. The Company is liable only for its own borrowings under these credit facilities. There were no borrowings under these credit facilities in the six months ended June 30, 2004 and the year ended December 31, 2003.

Other information on liquidity, sources of capital, and contractual cash commitments as presented in the Company's 2003 Annual Report on Form 10-K continues to be relevant.

### **Forward Looking Statements**

Certain information presented in this Form 10-Q contains forward-looking statements made pursuant to the Private Securities Litigation Reform Act of 1995, which are subject to risks and uncertainties that may affect actual results. Risks and uncertainties include, but are not limited to: national and local economic, political and industry conditions; changes in the levels of new business volume due to unit fluctuations in new PACCAR truck sales; changes in competitive factors; changes affecting the profitability of truck owners and operators; price changes impacting equipment costs and residual values; changes in costs and availability of external funding sources; and legislation and governmental regulation.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There was no reportable information during the six months ended June 30, 2004.

### **ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of June 30, 2004 ("Evaluation Date"). Based on that evaluation, the principal executive officer and principal financial officer of the Company concluded that the disclosure controls and procedures in place at the Company were adequate to ensure that information required to be disclosed by the Company, including its consolidated subsidiaries (the Company has no subsidiaries), in reports that the Company files or submits under the Exchange Act, is recorded, processed, summarized and reported on a timely basis in accordance with applicable rules and regulations. There have been no significant changes in the Company's internal controls over financial reporting during the second quarter of 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II—OTHER INFORMATION**

For items 1, 2, 3, 4 and 5, there was no reportable information during the six months ended June 30, 2004.

### **ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

- (a) Exhibits filed as part of this report are listed in the accompanying Index to Exhibits.
- (b) There were no reports on Form 8-K for the quarter ended June 30, 2004.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**PACCAR Financial Corp.**

(Registrant)

Date August 6, 2004

By /s/ Timothy M. Henebry

Timothy M. Henebry

President

(Authorized Officer)

By /s/ Brice J. Poplawski

Brice J. Poplawski

Controller

(Chief Accounting Officer)

## INDEX TO EXHIBITS

### Exhibits (in order of assigned index numbers)

- 3.1 Restated Articles of Incorporation of the Company, as amended (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K dated March 26, 1985. Amendment incorporated by reference to Exhibit 19.1 to the Company's Quarterly Report on Form 10-Q dated August 13, 1985, File Number 0-12553).
- 3.2 By-laws of the Company, as amended (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form 10-Q dated October 20, 1983, File Number 0-12553).
- 4.1 Indenture for Senior Debt Securities dated as of December 1, 1983 and first Supplemental Indenture dated as of June 19, 1989 between the Company and Citibank, N.A. (incorporated by reference to Exhibit 4.1 to the Company's Annual Report on Form 10-K dated March 26, 1984, File Number 0-12553 and Exhibit 4.2 to the Company's Registration Statement on Form S-3 dated June 23, 1989, Registration Number 33-29434).
- 4.4 Forms of Medium-Term Note, Series I (incorporated by reference to Exhibits 4.2A and 4.2B to the Company's Registration Statement on Form S-3 dated September 10, 1998, Registration Number 333-63153).  
  
Form of Letter of Representation among the Company, Citibank, N.A. and The Depository Trust Company, Series I (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-3 dated September 10, 1998, Registration Number 333-63153).
- 4.5 Forms of Medium-Term Note, Series J (incorporated by reference to Exhibits 4.2A and 4.2B to the Company's Registration Statement on Form S-3 dated March 2, 2000, Registration Number 333-31502).  
  
Form of Letter of Representation among the Company, Citibank, N.A. and The Depository Trust Company, Series J (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-3 dated March 2, 2000, Registration Number 333-31502).
- 4.6 Forms of Medium-Term Note, Series K (incorporated by reference to Exhibits 4.2A and 4.2B to the Company's Registration Statement on Form S-3 dated December 23, 2003, Registration Number 333-111504).  
  
Form of Letter of Representation among the Company, Citibank, N.A. and The Depository Trust Company, Series K (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-3 dated December 23, 2003, Registration Number 333-111504).
- 10.1 Support Agreement between the Company and PACCAR dated as of June 19, 1989 (incorporated by reference to Exhibit 28.1 to the Company's Registration Statement on Form S-3 dated June 23, 1989, Registration Number 33-29434).
- 12.1 Statement re: computation of ratio of earnings to fixed charges of the Company pursuant to SEC reporting requirements for the six-month periods ended June 30, 2004 and 2003.

- 12.2 Statement re: computation of ratio of earnings to fixed charges of the Company pursuant to the Support Agreement between the Company and PACCAR for the six-month periods ended June 30, 2004 and 2003.
- 12.3 Statement re: computation of ratio of earnings to fixed charges of PACCAR and subsidiaries pursuant to SEC reporting requirements for the six-month periods ended June 30, 2004 and 2003.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification - Certification of Principal Executive Officer.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification - Certification of Principal Financial Officer.
- 32.1 Section 1350 Certifications - Certification pursuant to Rule 13a-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. section 1350).

Other exhibits listed in Item 601 of Regulation S-K are not applicable.