

UNIONBANC INVESTMENT SERVICES, LLC
(A wholly owned subsidiary of MUFG Union Bank, N.A.)

STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2016

REVENUES:

Commissions	\$ 33,324,007
Advisory fees	10,333,537
Principal transactions	10,696,347
Asset-based fees	9,369,929
Interest and dividends	476,802
Other income	<u>601,213</u>
Total revenues	<u>64,801,835</u>

EXPENSES:

Salaries and employee benefits	37,441,731
Management fees	23,333,880
Clearing expenses	4,527,748
Occupancy and equipment	3,248,741
Market and Data	1,581,483
Regulatory fees	813,282
Other expenses	<u>3,596,513</u>
Total expenses	<u>74,543,378</u>

LOSS BEFORE INCOME TAXES (9,741,543)

INCOME TAX BENEFIT (3,816,272)

NET LOSS \$ (5,925,271)

See accompanying notes to financial statements.