

The Case for Change at Immunomedics, Inc. (IMMU)

Disclosures/Disclaimer

venBio Select Advisor LLC, ("venBio") Behzad Aghazadeh, Scott Canute, Peter Barton Hutt and Khalid Islam (collectively, the "Participants") have filed with the Securities and Exchange Commission (the "SEC") a definitive proxy statement and accompanying form of proxy to be used in connection with the solicitation of consents from the stockholders of Immunomedics, Inc. (the "Company"). All stockholders of the Company are advised to read the definitive proxy statement and other documents related to the solicitation of proxies by the Participants, as they contain important information, including additional information related to the Participants. The definitive proxy statement and an accompanying proxy card are being furnished to some or all of the Company's stockholders and are, along with other relevant documents, available at no charge on the SEC website at http://www.sec.gov/ or from Okapi Partners at 212-297-0720 or info@okapipartners.com.

Information about the Participants and a description of their direct or indirect interests by security holdings is contained in the definitive proxy statement on Schedule 14A filed by the Participants with the SEC on December 6, 2016. This document is available free of charge from the sources indicated above.

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THIS PRESENTATION CONTAINS FORWARD LOOKING STATEMENTS. FORWARD LOOKING STATEMENTS CAN BE IDENTIFIED BY USE OF WORDS SUCH AS "OUTLOOK", "BELIEVE", "INTEND", "EXPECT", "POTENTIAL", "WILL", "MAY", "SHOULD", "ESTIMATE", "ANTICIPATE", AND DERIVATIVES OR NEGATIVES OF SUCH WORDS OR SIMILAR WORDS. FORWARD LOOKING STATEMENTS IN THIS PRESENTATION ARE BASED UPON PRESENT BELIEFS OR EXPECTATIONS. HOWEVER, FORWARD LOOKING STATEMENTS AND THEIR IMPLICATIONS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR AS A RESULT OF VARIOUS RISKS, REASONS AND UNCERTAINTIES. EXCEPT AS REQUIRED BY LAW, VENBIO AND ITS AFFILIATES AND RELATED PERSONS UNDERTAKE NO OBLIGATION TO UPDATE ANY FORWARD LOOKING STATEMENT, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE DEVELOPMENTS OR OTHERWISE.



Executive Summary

- 1. venBio is IMMU's largest stockholder (9.9% of shares outstanding); our interests are aligned with other stockholders to maximize value
- IMMU's management and board have overseen decades of value destruction; recent management missteps have further penalized stockholders and impeded patient access to promising therapy
- Early data for company's lead product candidate IMMU-132 promises significant potential, but requires competent oversight to prevent repeat of missteps leading to further value destruction
- 4. venBio strongly believes there is a limited window to realizing value, which requires structural changes within the board
 - a) Assembled team of industry veterans to oversee transformational period at IMMU
 - b) Developed robust 100-day plan to critically evaluate IMMU assets and capabilities, to formulate winning strategy for long-term value creation



venBio Select Advisor

- Public market investment fund focused on innovation within biotechnology sector
 - Fund launched in 2010
 - Team of seasoned investment professionals with medical/scientific backgrounds
 - IMMU is venBio's first activist situation; activism not regular component of our investment strategy
 - venBio Select is based in New York and independent of venBio venture capital business (based in San Francisco)
- As IMMU's largest stockholder, we are seeking change due to concerns over company's ability to execute and deliver value to stockholders
 - Followed company for many years and holder of 9.9% of outstanding shares
 - Over 18 months held numerous one-on-one meetings with management over phone / email, medical meetings, investor conferences, and site visit at IMMU headquarters
 - Decided to actively pursue change, in light of major concerns for company's ability to realize potential of IMMU-132 and bring this important medicine to patients
 - IMMU's dilutive financing in October, with stock already trading near 52-week lows and down
 50% from yearly highs, added to our concerns compelling us to seek urgently needed change

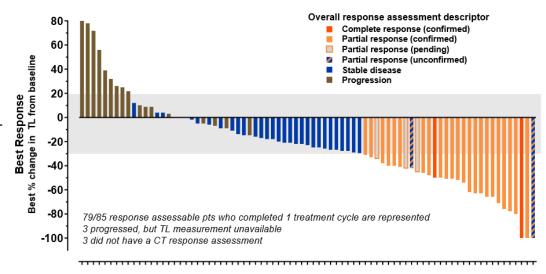


IMMU's track record of destroying stockholder value while enriching management

Early data of lead drug candidate IMMU-132 supports a significant opportunity

Early success of lead drug candidate is IMMU-132

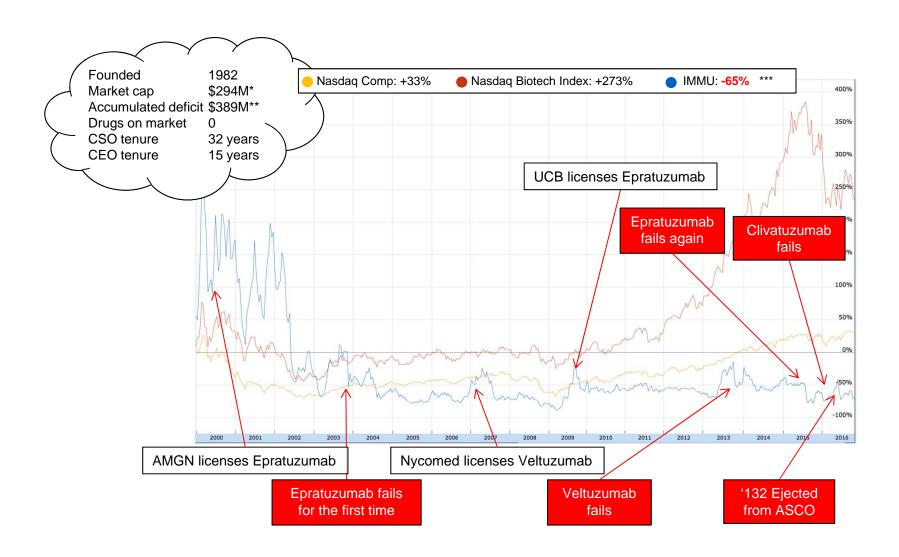
- IMMU-132 is being studied for the treatment of Triple Negative Breast Cancer ("TNBC")
 - Most aggressive form of breast cancer
 - significant unmet need
- The FDA granted Breakthrough Designation recognition of compelling early data
 - 30% tumor shrinkage vs 10-15% expected ("response rate")
 - Disease progression at 6 mos vs 2-3mos expected ("progression free survival")
 - Time to death ~19mos vs 9-11mos expected ("median survival")

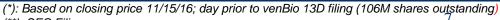


Additional indications with early promising data could materially add to the potential of the product

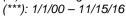


IMMU has a history of drug failures and value destruction





(**): SEC Filings





Despite the recent clinical success of IMMU-132, the stock has significantly underperformed

IMMU-132 has enjoyed major clinical progress compared to peers ...

		IMMU	<u>FPRX</u>	BPMC	<u>ARRY</u>	<u>SGEN</u>	XNCR	<u>IMGN</u>	<u>TSRO</u>	<u>CLVS</u>	<u>MGNX</u>	CTMX
>	Oncology	V	V	~	~	~	•	•	•	~	~	V
olog	Antibody Engineering	V	V	×	×	•	•	•	×	×	•	~
Technology	Platform Technology	~	V	V	•	V	~	~	X	×	V	~
	First in Class	V	V	V	X	V	X	V	X	×	×	×
Clinical Progress	Positive Results (Lead Program)	V	×	×	~	×	×	×	~	~	×	×
	Breakthrough Designation (FDA)	•	×	×	×	V	×	X	×	•	×	×
Clinic	Regulatory Clarity	~	×	×	•	×	×	×	~	~	×	×

Our peer group consists of small- and mid-cap biotechnology companies developing oncology drugs and possessing novel platform technologies

... yet IMMU's stock continues to underperform**

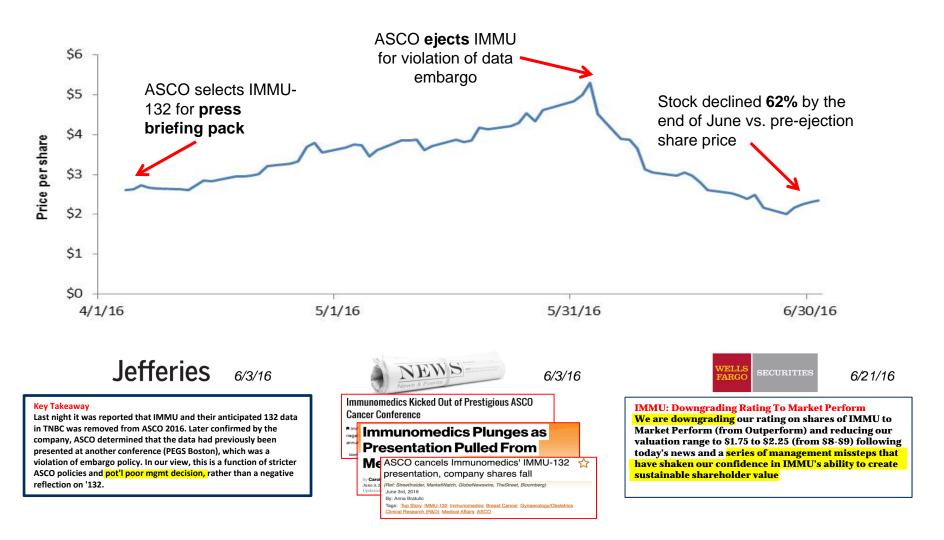
	1 year	2 year	3 year
IMMU	-10%	-27%	-27%
FPRX	71%	285%	500%
ВРМС	79%		
ARRY	64%	93%	23%
SGEN	65%	101%	73%
XNCR	110%	139%	
IMGN	-82%	-77%	-85%
TSRO	173%	337%	247%
CLVS	18%	-33%	-30%
MGNX	-5%	34%	14%
CTMX	-10%		
Average (ex-IMMU)	48%	110%	106%

Reference from 11/15/16 (*)



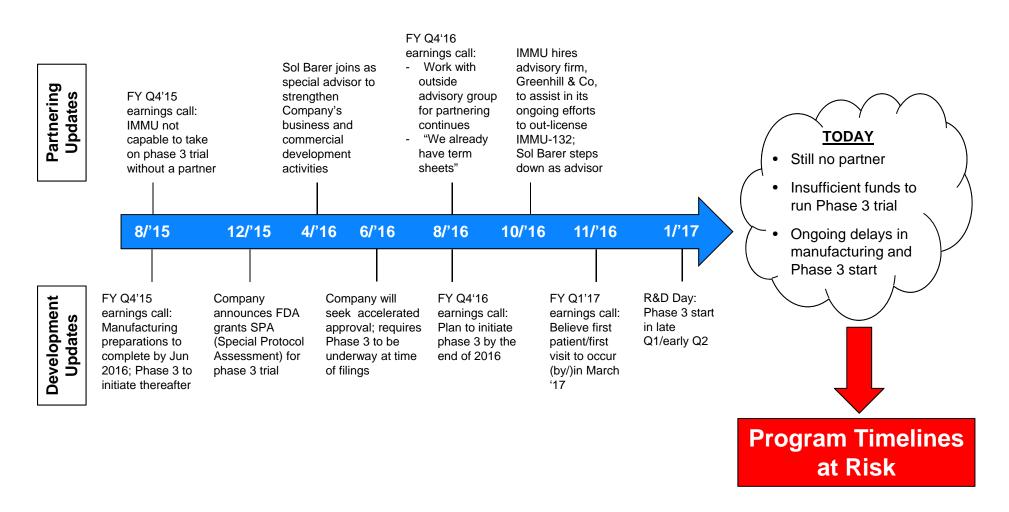
Management's missteps directly contributed to this underperformance

IMMU stock price surrounding ASCO conference





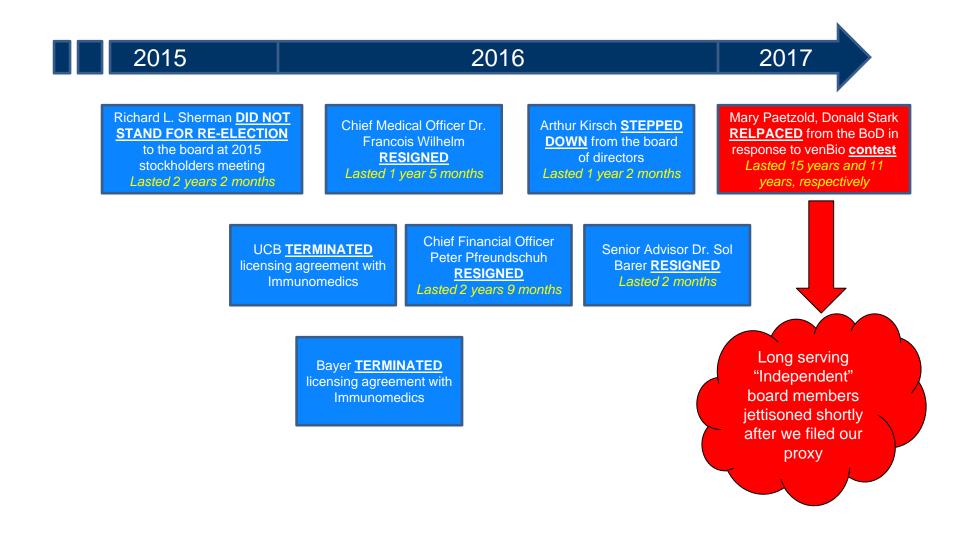
Management has failed to execute on main corporate goal: striking a pharma partnership to enable approval and advancement of '132 to market



Delays have hurt patients and destroyed stockholder value



IMMU has been unable to retain independent & competent partners

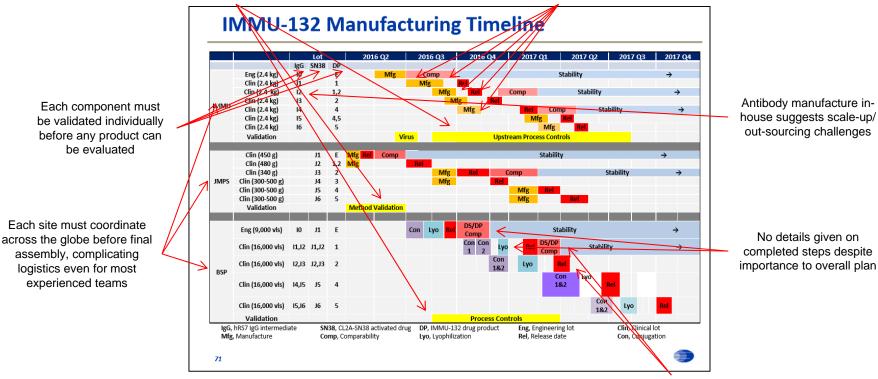




Our experts are skeptical of IMMU's communicated manufacturing strategy and timelines

Immunomedics Manufacturing Plan Communicated 1/18/2017

Impossible to validate multicomponent pharmaceutical products in parallel as this suggests Suggestion of multiple runs in parallel before a single one is validated is ill-conceived

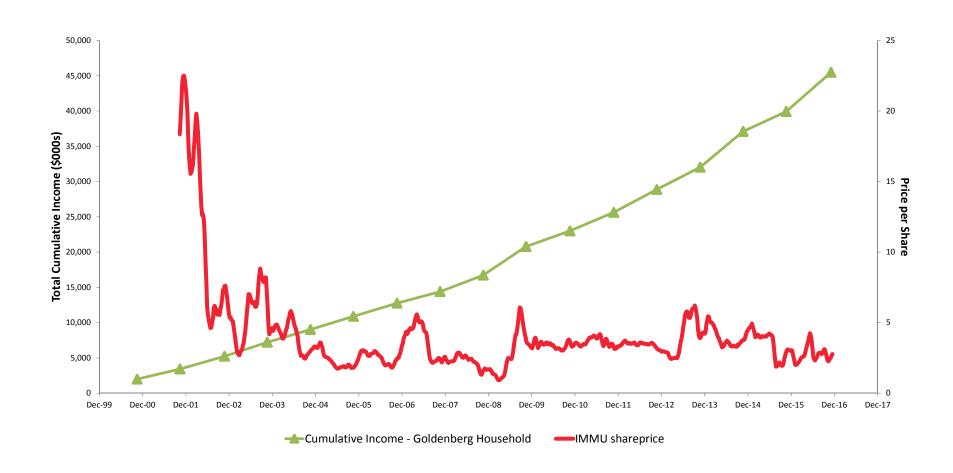


Best case scenario, ready mid-2Q17, making 2Q17 trial start unlikely

IMMU cannot manufacture their product without world-class CMC (Chemistry, Manufacturing & Controls) operating flawlessly, which they likely do not have



Meanwhile, IMMU's management has rewarded themselves generously



Goldenberg household (CEO & CSO) income paid by IMMU since 2000 equated to ~15% of IMMU market cap at time of venBio filing



The founder/CSO also benefits from extraordinary self-enrichment arrangements

David Goldenberg, CSO, Additional Compensation

Product royalties

- 0.75% of 3rd party transaction \$
- 1.5% of annual net revenue*
- \$150k/yr minimum payment as credit against special incentive programs**

Under the terms of his employment agreement, Dr. Goldenberg will also be eligible to receive certain additional incentive compensation related to our net income or loss (the "Additional Incentive Compensation Payments"), which remain unchanged from his prior agreement, as follows: With respect to any fiscal year during Dr. Goldenberg's employment in which we record an annual net loss, Dr. Goldenberg will receive as an Additional Incentive Compensation Payment a sum equal to 0.75% of the total Consideration (as defined in the agreement) we receive from any third party transaction, with certain exceptions. In the event we record positive net income with respect to any fiscal year during either the term of Dr. Goldenberg's employment or the 3-year period following termination during which Dr. Goldenberg is subject to non-compete covenants, Dr. Goldenberg will receive a sum equal to 1.5% of our Annual Net Revenue (as defined in the agreement) for each such fiscal year. In accordance with the terms of Dr. Goldenberg's employment agreement, we pay Dr. Goldenberg a minimum of \$150,000 during each fiscal year in equal quarterly payments as a credit against any amounts due to Dr. Goldenberg for Additional Incentive Compensation Payments, Lifetime Royalty Payments, described below, and Dispositions of Undeveloped Assets, described below.

Partnership royalties

20%+ royalty on partnership fee

In the event we complete a Disposition (as defined in the Goldenberg Agreement) during the term of the Goldenberg Agreement, or within three years thereafter, of any one or more of our Undeveloped Assets (as defined in the Goldenberg Agreement) for which Dr. Goldenberg was an inventor, we will pay Dr. Goldenberg a sum equal to at least twenty percent, or more (as determined by the Board), of the Consideration we receive from each Disposition; provided, however that no such payment shall be due in the event an arbitrator or court finds that Dr. Goldenberg committed a material breach of his covenants contained in the Goldenberg Agreement. Our obligation to compensate Dr. Goldenberg upon Dispositions of Undeveloped Assets applies to all Dispositions completed within the term of the Goldenberg Agreement or within three years thereafter, even if we actually receive the Consideration at some time after the three year period elapses.



Additional salary from IBC, a wholly owned subsidiary

(3) Includes compensation of \$87,000, \$84,000 and \$79,000 paid to Dr. Goldenberg by IBC Pharmaceuticals, our majority-owned subsidiary, for services rendered in fiscal years 2016, 2015 and 2014, respectively.



... Including ownership in IMMU's IBC subsidiary that enriches him over IMMU stockholders

David Goldenberg decides IMMU product ownership rights ...

Certain members of our senior management and Board of Directors have relationships and agreements, both with us as well as among themselves and their respective affiliates, which create the potential for both real, as well as perceived, conflicts of interest. These include Dr. David M. Goldenberg, our Chairman, Chief Scientific Officer, and Chief Patent Officer, Ms. Cynthia L. Sullivan, our President and Chief Executive Officer (who is also the wife of Dr. Goldenberg), and certain companies with which we do business, including the Center for Molecular Medicine and Immunology and the Garden State Cancer Center (which operated as the clinical arm of CMMI to facilitate the translation of CMMI's research efforts in the treatment of patients), collectively defined as CMMI. For example, Dr. Goldenberg was the President and a Trustee of CMMI, a not-for-profit cancer research center that we used to conduct certain research activities. CMMI has ceased operations. Dr. Goldenberg is also a minority stockholder, director and officer of our majority-owned subsidiary, IBC Pharmaceuticals, Inc. Dr. Goldenberg is the primary inventor of new intellectual property for Immunomedics and IBC and is largely responsible for allocating ownership between the two companies. Dr. Goldenberg also has primary responsibility for monitoring the market for incidences of potential infringement of the Company's intellectual property by third parties.

... while he owns 18.3% of IBC vs. 6.8% of IMMU

As of June 30, 2016, the shares of **IBC** were held as follows:

Stockholder	Holdings	% of Tot
Immunomedics, Inc.	5.6M shrs Ser A pref	73.5%
Third Party Investors	0.6M shrs Ser B pref	8.2%
Goldenberg Mill. Trust	1.4M shrs Ser C pref	18.3%

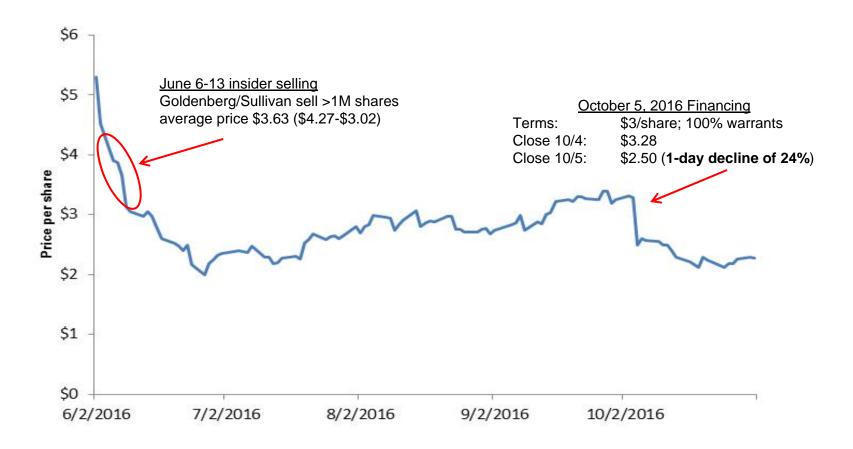
- 143 FTEs; 54 MD/PhD/other advanced degrees
- funded by IMMU shareholders
- <u>UNUSUAL</u> for Goldenberg to be named "PRIMARY INVENTOR OF ALL INTELLECTUAL PROPERTY"

Goldenberg has perverse incentives in allotting ownership of new inventions



Management sells shares ahead of a dilutive financing; dilution that failed to raise the cash needed to fund the required phase 3 study

IMMU stock price Jun-Nov 2016



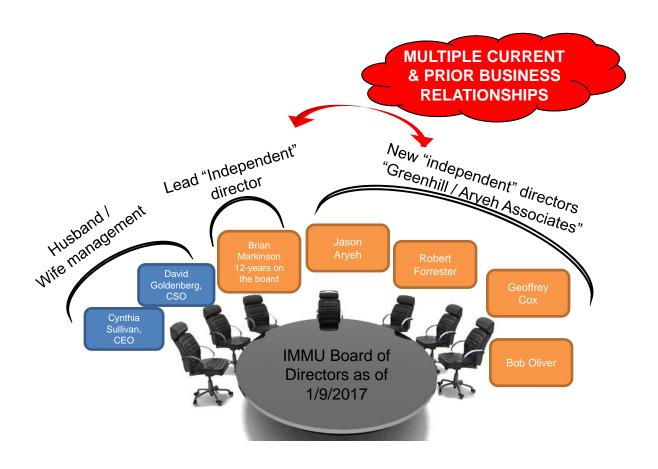
\$30M raise equates to <2 quarters of runway based on most recent burn rate



IMMU's response to venBio filing: a newly appointed equally unqualified and self-serving BoD

In response to our proxy filing, IMMU reconstituted its board with a closely linked group that is affiliated with the IMMU board and banker

New IMMU Board announced January 12th, 2017





The newly appointed IMMU board is highly inter-connected with multiple current and past relationships with Aryeh at the center

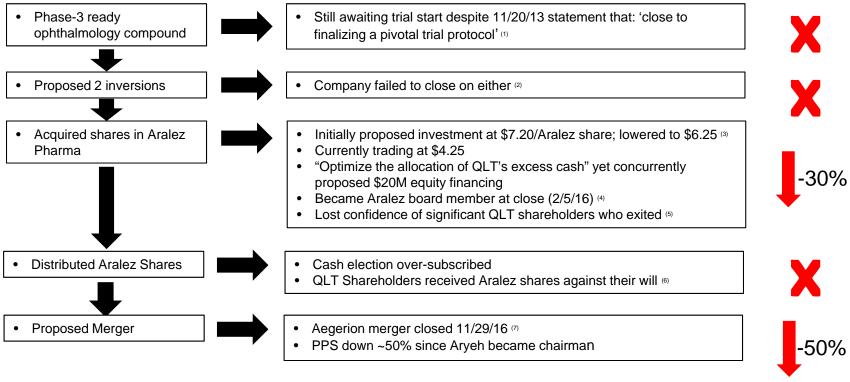




QLT: Case study of Aryeh's failed chairmanship



Aryeh Appointed Chairman of QLT mid-2012



IMMU does NOT NEED a chairman with the credentials of Aryeh

- (1) QLT press release 11/20/13
- (2) Auxilium acquired by Endo; Insite Vision acquired by Sun Pharma
- (3) QLT press release 6/08/15 and 2/05/16
- (4) Aralez webpage
- (5) SEC Filings
- (6) QLT press release 2/21/16
- (7) QLT press release 11/29/16



As a board member, Jason Aryeh has overseen value destruction and

underperformance



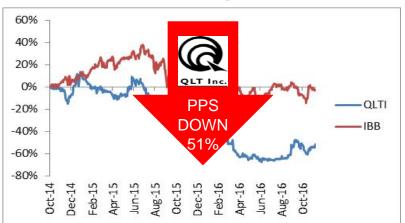


Geoffrey Cox has NOT had successful development experience since 1997



Cox manufacturing experience is irrelevant







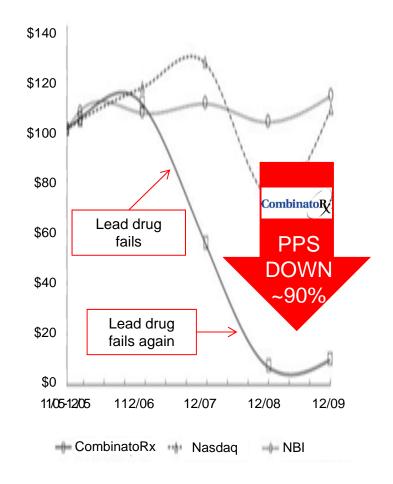
Robert Forrester has failed in the C-suite



CEO of Verastem (2012-present)

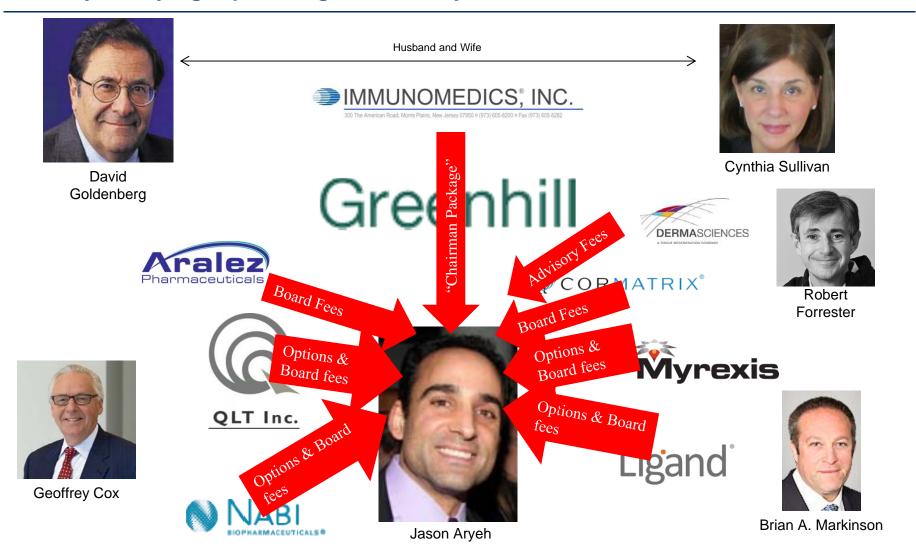


COO of CombinatorX (2005-2009)





Yet they always get paid: e.g., Jason Aryeh ...



IMMU does NOT NEED ANOTHER board with these credentials

Meanwhile, the new board continues IMMU's past practices of disseminating lies and making baseless threats

Excerpts from Immunomedics Stockholder Letter – 01/12/17



IMMUNOMEDICS CLAIMS

- "venBio's demands for representation and unilateral veto rights are especially unreasonable relative to the size of its stake in the company."
- "venBio rejected [. . .] alternative proposals, stating that it will not back down from its full demands."
- "venBio's actions and stated plans could have unintended consequences by triggering statutory and contractual change of control provisions..." (including loss of NOLs)
- "In fact, our newly appointed Vice Chairman and future Chairman, Jason Aryeh, was initially sought out by venBio as a potential candidate for the venBio slate of nominees."
- "We believe that, the venBio nominees, if elected, would delay the progress of IMMU-132 by up to two years..."
- "...they shockingly don't even want to allow any stockholders besides them to have the right to vote on any strategic transaction."

FACTS

- As IMMU's largest stockholder, our interests are directly aligned with investors, which is why we are fighting for truly independent representation at the Board level, as evidenced by the fact that three of our four nominees are independent of venBio
- We have negotiated in good faith, and it was the company that unilaterally ended negotiations the night after soliciting our proposal for resolving this situation called off the negotiations and appointed a new unqualified board
- The statement is flat out wrong, highly misleading, and represents an attempt to manipulate and scare stockholders. We are not seeking a change of control, we are seeking a change of board composition which does not affect NOLs (the company also overstates the amount of NOLs available)
- We never asked Jason Aryeh to join our slate of nominees. We DO NOT support Mr. Aryeh as a director or Chairman, and we view him as unqualified based on his past track record and lack of understanding of an R&D-stage oncology biotech company
- This claim is completely baseless and false, and any delay would be the direct result of intentional steps taken by the current management team
- This statement is designed to confuse stockholders and belies a complete misunderstanding of how pharmaceutical partnership deals are forged



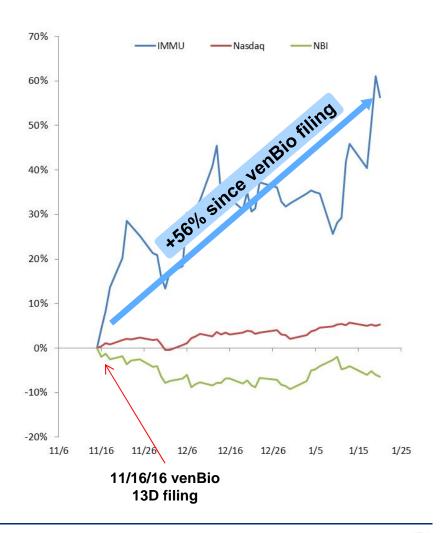
venBio's proposed plan and board expertise

There is a short window for value creation and the right team is needed – the market has responded favorably to venBio's proposal

Path to Value Creation

- Critical path involves securing Accelerated Approval (AA)
- IMMU's capabilities remain unproven in key areas, posing risks to timelines
 - No prior experience assembling a drug application
 - Never manufactured a complex biologic therapeutic at commercial sale
 - Co-development agreement has yet to materialize
 - Unable to launch a global phase 3 program
- High cash burn-rate with few financing options
 - Insufficient cash to complete manufacturing, or run phase 3 trial
 - High emphasis on early-stage research, despite lack of visibility to funding
 - Low credibility with Wall Street to raise additional funding
 - Excessive management compensation

Market reaction to venBio Filing



Our nominees are prepared to assume oversight immediately and maintain momentum while driving to a clear vision for the future of IMMU

Internally Oriented Activities

- Identify key IMMU personnel and ensure continuity – develop working relationship with management
- Bring in as needed additional resources and expertise to ensure smooth transition
- Understand key open items
 - Manufacturing
 - Clinical
 - Regulatory submission

Externally Oriented Activities

- Evaluate strategic options to advance '132 as rapidly as possible
 - Secure funding
 - Secure partnerships
 - Establish manufacturing relationships
- Implement CEO succession plan
 - Profile subject to outcome of strategic review

Strategic Direction to Maximize Stockholder Value



Our Board Nominees and Advisors provide the necessary expertise to position the company for long-term value creation



Additional strong advisory network that can be drawn upon



We have a defined plan with clear objectives ...

Function	Objective					
Governance	 Restore independent & competent governance Serve fiduciary responsibility to stockholders Rebuild confidence & credibility with stakeholders 					
Strategy	 Evaluate strategic options for IMMU-132 development Asset and capability evaluation & prioritization Resource allocation & portfolio optimization 					
Organization / Talent	 Evaluate and identify key talent to focus on IMMU-132 Highlight and fill key talent & capability gaps Put in place high-touch reporting to BoD 					
Operations	 Evaluate key operating processes – clinical, manufacturing, regulatory, commercial, etc. Put in place best-in-class, scalable, & efficient processes 					
Finance	 Audit and evaluate finances, budgets, & resource allocation Evaluate financing needs and options Determine new budget & resource allocation 					

... and identified key steps to maximize the potential for IMMU-132

Clinical/Organizational - Khalid Islam/Behzad Aghazadeh & Advisory Network



Manufacturing/CMC - Scott Canute



Regulatory - Peter Barton Hutt

Review FDA Identify FDA interactions counterpart	Validate Plan accelerated additional approval indication pathway pathway	Internal NDA regulatory affairs Plan
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Appendix

Appendix: Board Nominee Bio – Behzad Aghazadeh, PhD

Dr. Behzad Aghazadeh – Dr. Aghazadeh is a Managing Partner and Portfolio Manager of the venBio Select Fund. He brings more than 20 years of experience in the biopharmaceutical industry, including more than 10 years as an institutional investor and previously six years at Booz Allen as a general management consultant to senior executive teams in the healthcare sector. Dr. Aghazadeh holds a Master's in Physics from the Ludwig-Maximilians-University (Munich, Germany) and a PhD in Biochemistry & Biophysics from Cornell University. We believe that Dr. Aghazadeh's extensive experience working on strategic initiatives for executive management teams and boards of directors of numerous companies in the biopharmaceutical industry, as well as his considerable experience as an investor in emerging companies in the sector, make him well-qualified to serve as a director of Immunomedics.



Appendix: Independent Board Nominee Bio – Khalid Islam, PhD

Dr. Khalid Islam – Dr. Islam has over 29 years of experience in the pharmaceutical and biotechnology industry and currently serves as the Managing Director of Life Sciences Management GmbH. He also co-founded Sirius Healthcare Partners, a Swiss life sciences company, and PrevABR LLC, an American clinical-stage therapeutics company. Dr. Islam also previously served as Chairman and CEO of Gentium S.p.A., a Nasdaq-listed pharmaceutical company. Dr. Islam graduated from Chelsea College and received his PhD from Imperial College, University of London. *In our view, Dr. Islam's extraordinary board experience, deep knowledge of business development and collaboration, and outstanding leadership position him well to be a Board member at Immunomedics.*



Appendix: Independent Board Nominee Bio – Peter Barton Hutt

Peter Barton Hutt – Mr. Hutt is a renowned expert in food and drug law and currently serves as Senior Counsel at Covington & Burling LLP. He began his law practice with the firm in 1960 and has remained at the firm with the exception of serving as Chief Counsel for the Food and Drug Administration from 1971 until 1975. He has been recognized by The Washingtonian magazine as one of Washington's 50 best lawyers and one of the 40 best health care lawyers in the U.S. by the National Law Journal. He holds a B.A. from Yale University, an LL.B. from Harvard Law School, and an LL.M. from the New York University School of Law. We believe that Mr. Hutt's expertise in the US and EU regulatory frameworks including successful interactions with both the FDA and the EMA as well as his service on a wide range of Boards of Directors in the biotechnology and pharmaceutical industries, make him very well qualified for the Board of Immunomedics.



Appendix: Independent Board Nominee Bio – Scott Canute

Scott Canute – Mr. Canute has more than 34 years of experience in the biopharmaceutical industry, having served as President, Global Manufacturing and Corporate Operations at Genzyme Corporation and previously as President of Global Manufacturing Operations at Eli Lilly and Company. He holds a B.S. in chemical engineering from the University of Michigan and an M.B.A. from Harvard Business School. *Mr. Canute's specific expertise in the area of commercial biologics manufacturing and CMC as well as his extensive Board experience with multiple pharmaceutical companies, make him well qualified to serve on the Board of Immunomedics, in our view.*



Appendix: Independent Advisor Bio – Richard Heyman, PhD

Dr. Richard Heyman – Dr. Heyman possesses extensive relevant experience, having served as the co-founder and Chief Executive Officer of Aragon Pharmaceuticals, which focused on androgen receptor signaling inhibitors for the treatment of prostate cancer and was acquired by Johnson & Johnson in 2013, and Seragon Pharmaceuticals, which focused on Selective Estrogen Receptor Degraders (SERDs) for the treatment of breast cancer and was acquired by Genentech in 2014. Dr. Heyman received a Ph.D. in pharmacology from the University of Minnesota and a B.S. in chemistry from the University of Connecticut.

Disclosures

Performance Disclosures

Unless otherwise indicated, the performance shown is unaudited, net of applicable management, performance and other fees, and expenses, presumes reinvestment of earnings and excludes investor specific sales and other charges. Please refer to the Fund's Offering Documents for more information regarding the Fund's fees, charges and expenses, which will reduce the Fund's gains. Performance may vary substantially from year to year or even from month to month. An investor's actual performance and actual fees may differ from the performance information shown due to, among other factors, capital contributions and withdrawals/redemptions, different share classes and eligibility to participate in "new issues." The value of investments can go down as well as up. Certain share classes of the Fund may be closed, including the share class from which the performance shown has been derived. Past performance is not indicative of future results.

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Performance targets or objectives should not be relied upon as an indication of actual or projected future performance. Actual volatility and returns will depend on a variety of factors including overall market conditions and the ability of the Investment Manager to implement the Fund's investment process, investment objectives and risk management. No representation is made that these targets or objectives will be achieved, in whole or on part, by the Fund.

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