# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-11373

# Cardinal Health, Inc.

(Exact name of registrant as specified in its charter)

Ohio

(State or other jurisdiction of incorporation or organization)

31-0958666 (IRS Employer Identification No.)

43017

(Zip Code)

7000 Cardinal Place , Dublin , Ohio

(Address of principal executive offices)

(614) 757-5000

(Registrant's telephone number, including area code)

| Securities registered pursuant to Section 12(b) of the Act: |                   |   |  |  |  |  |  |  |
|---|-------------------|---|--|--|--|--|--|--|
| Title of each class   | Trading Symbol(s) | Name of each exchange on which registered |  |  |  |  |  |  |
| Common shares (without par value)                           | САН               | New York Stock Exchange                   |  |  |  |  |  |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🖉 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | $\checkmark$ | Accelerated filer         |  |
|-------------------------|--------------|---------------------------|--|
| Non-accelerated filer   |              | Smaller reporting company |  |
|                         |              | Emerging growth company   |  |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗹

The number of the registrant's common shares, without par value, outstanding as of October 31, 2019, was the following: 292,488,354.

# **Cardinal Health**

Q1 Fiscal 2020 Form 10-Q

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### **About Cardinal Health**

Cardinal Health, Inc. is an Ohio corporation formed in 1979 and is a globally integrated healthcare services and products company providing customized solutions for hospitals, healthcare systems, pharmacies, ambulatory surgery centers, clinical laboratories and physician offices. We provide medical products and pharmaceuticals and cost-effective solutions that enhance supply chain efficiency. We connect patients, providers, payers, pharmacists and manufacturers for integrated care coordination and better patient management. We manage our business and report our financial results in two segments: Pharmaceutical and Medical. As used in this report, "we," "our," "us," and similar pronouns refer to Cardinal Health, Inc. and its subsidiaries, unless the context requires otherwise. Our fiscal year ends on June 30. References to fiscal 2020 and fiscal 2019 and to FY20 and FY19 are to the fiscal years ending or ended June 30, 2020 and June 30, 2019, respectively.

# **Forward-Looking Statements**

This Quarterly Report on Form 10-Q for the quarter ended September 30, 2019 (this "Form 10-Q") (including information incorporated by reference) includes "forward-looking statements" addressing expectations, prospects, estimates and other matters that are dependent upon future events or developments. Many forward-looking statements appear in Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A"), but there are others in this Form 10-Q, which may be identified by words such as "expect," "anticipate," "intend," "plan," "believe," "will," "should," "could," "would," "project," "continue," "likely," and similar expressions, and include statements reflecting future results, trends or guidance, statements of outlook and various accruals and estimates. These matters are subject to risks and uncertainties that could cause actual results to differ materially from those made, projected or implied. The most significant of these risks and uncertainties are described in this Form 10-Q, including Exhibit 99.1, and in "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended June 30, 2019 (our "2019 Form 10-K"). Forward-looking statements in this Form 10-Q speak only as of the date of this document. Except to the extent required by applicable law, we undertake no obligation to update or revise any forward-looking statement.

# **Non-GAAP Financial Measures**

In the "Overview of Consolidated Results" section of MD&A, we use financial measures that are derived from our consolidated financial data but are not presented in our condensed consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). These measures are considered "non-GAAP financial measures" under the Securities and Exchange Commission ("SEC") rules. The reasons we use these non-GAAP financial measures and the reconciliations to their most directly comparable GAAP financial measures are included in the "Explanation and Reconciliation of Non-GAAP Financial Measures" section following MD&A in this Form 10-Q.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion and analysis presented below is concerned with material changes in financial condition and results of operations between the periods specified in our condensed consolidated balance sheets at September 30, 2019 and June 30, 2019, and in our condensed consolidated statements of earnings/(loss) for the three months ended September 30, 2019 and 2018. All comparisons presented are with respect to the prior-year period, unless stated otherwise. This discussion and analysis should be read in conjunction with the MD&A included in our 2019 Form 10-K.

### **Overview of Consolidated Results**

### Revenue



Revenue for the three months ended September 30, 2019 increased 6 percent to \$37.3 billion due to sales growth from pharmaceutical distribution and specialty pharmaceutical customers.

### GAAP and Non-GAAP Operating Earnings/(Loss)

|   | т  | hree Mont | ths En | nded September 30 |        |  |
|---|----|-----------|--------|-------------------|--------|--|
| <u>in millions)</u>                                   |    | 2019      | 20     | )18               | Change |  |
| GAAP  | \$ | (5,264)   | \$     | 816               | N.M.   |  |
| State opioid assessment related to prior fiscal years |    | 5         |        | 29                |        |  |
| Restructuring and employee severance                  |    | 30        |        | 32                |        |  |
| Amortization and other acquisition-related costs      |    | 132       |        | 156               |        |  |
| Impairments and (gain)/loss on disposal of assets     |    | 1         |        | (511)             |        |  |
| Litigation (recoveries)/charges, net                  |    | 5,673     |        | 19                |        |  |
| Non-GAAP  | \$ | 577       | \$     | 542               | 6%     |  |

The sum of the components may not equal the total due to rounding.

We had a GAAP operating loss of \$5.3 billion during the three months ended September 30, 2019 due to a \$5.63 billion pre-tax charge we recognized for the estimated liability associated with lawsuits and claims brought against us by states and political subdivisions relating to the distribution of prescription opioid pain medications. As described further in the Significant Developments in Fiscal 2020 section in this MD&A and <u>Note 7</u> of the "Notes to Condensed Consolidated Financial Statements", in October 2019, we agreed in principle to a global settlement framework with a leadership group of four state attorneys general that is designed to resolve all pending and future opioid lawsuits and claims by states and political subdivisions. GAAP operating earnings during the three months ended September 30, 2018 were favorably impacted by a \$508 million pre-tax gain from the divestiture of our naviHealth Holdings, LLC ("naviHealth") business.

The 6 percent increase in non-GAAP operating earnings to \$577 million was primarily due to the beneficial impact of enterprise-wide costsavings measures, higher contribution from our Medical distribution and products businesses and growth from our specialty pharmaceutical products distribution and services business, partially offset by the adverse impact of pharmaceutical customer contract renewals.

### GAAP and Non-GAAP Diluted EPS

|   | Three Months Ended Septembe |              |        |  |  |  |  |  |  |  |
|---|-----------------------------|--------------|--------|--|--|--|--|--|--|--|
| (\$ per share)  | 2019 (1) (2) (3)            | 2018 (1) (2) | Change |  |  |  |  |  |  |  |
| GAAP  | \$ (16.65)                  | \$ 1.94      | N.M.   |  |  |  |  |  |  |  |
| State opioid assessment related to prior fiscal years | 0.01                        | 0.07         |        |  |  |  |  |  |  |  |
| Restructuring and employee severance                  | 0.08                        | 0.08         |        |  |  |  |  |  |  |  |
| Amortization and other acquisition-related costs      | 0.33                        | 0.39         |        |  |  |  |  |  |  |  |
| Impairments and (gain)/loss on disposal of assets     | -                           | (1.23)       |        |  |  |  |  |  |  |  |
| Litigation (recoveries)/charges, net                  | 17.51                       | 0.05         |        |  |  |  |  |  |  |  |
| Non-GAAP  | \$ 1.27                     | \$ 1.29      | (2)%   |  |  |  |  |  |  |  |

(1) The sum of the components may not equal the total due to rounding.

(2) The reconciling items are presented within this table net of tax. See quantification of tax effect of each reconciling item in our GAAP to Non-GAAP Reconciliations in the "Explanation and Reconciliation of Non-GAAP Financial Measures".

(3) First quarter fiscal 2020 GAAP diluted loss per share attributable to Cardinal Health, Inc. ("GAAP diluted EPS") and the EPS impact from the GAAP to non-GAAP per share reconciling items are calculated using a weighted average of 296 million common shares, which excludes potentially dilutive securities from the denominator due to their antidilutive effects resulting from our GAAP net loss for the quarter. First quarter fiscal 2020 non-GAAP diluted EPS is calculated using a weighted average of 297 million common shares, which includes potentially dilutive shares.

We had a \$(16.65) GAAP diluted loss per share attributable to Cardinal Health, Inc. ("GAAP diluted EPS") during the three months ended September 30, 2019 due to the charge we recognized for the estimated liability associated with lawsuits and claims brought against us by states and political subdivisions relating to the distribution of prescription opioid pain medications. The charge had a \$(17.40) after tax impact on GAAP diluted EPS. GAAP diluted EPS during the three months ended September 30, 2018 was favorably impacted by a \$1.24 gain from the divestiture of naviHealth.

During the three months ended September 30, 2019, non-GAAP diluted EPS decreased 2 percent to \$1.27 per share. This decrease was primarily due to the prior-year benefit from discrete tax items, largely related to international legal entity changes. The unfavorable year-over-year impact of the discrete tax items was largely offset by the factors discussed above impacting non-GAAP operating earnings and a lower share count as a result of share repurchases.

### **Cash and Equivalents**

Our cash and equivalents balance was \$1.2 billion at September 30, 2019 compared to \$2.5 billion at June 30, 2019. The decrease in cash and equivalents during the three months ended September 30, 2019 was due to \$653 million of net cash used in operating activities, \$350 million paid for share repurchases and \$146 million paid in dividends. Cash used in operating activities for the quarter was primarily driven by changes in working capital associated with the timing of payments to vendors. We expect our operating cash flow to be higher in the quarter ended December 31, 2019 due to expected working capital improvement.

# **Significant Developments in Fiscal 2020**

### **Opioid Lawsuits Development**

In October 2019, we agreed in principle to a global settlement framework with a leadership group of four state attorneys general from the multi-state task force that is designed to resolve all pending and future opioid lawsuits and claims by states and political subdivisions, but not private plaintiffs (the "Settlement Framework"). This Settlement Framework is subject to contingencies and uncertainties as to final terms, but is the basis for our negotiation of definitive terms and documentation. The Settlement Framework includes (1) a cash component, pursuant to which we would pay up to \$5.56 billion over eighteen years, (2) development and participation in a program for free or rebated distribution of opioid abuse treatment medications for a period of ten years, and (3) industry-wide changes to be specified to controlled substance anti-diversion programs. In order to continue working on the Settlement Framework, we also agreed, with two other national distributors, to a \$215 million settlement with two plaintiffs counties in a trial that had been scheduled for October 2019; our portion of that settlement is \$66 million, which will be payable upon execution of a final settlement agreement.

In connection with these matters, we recorded a total pre-tax charge of \$5.63 billion (\$5.14 billion after tax) during the three months ended September 30, 2019 for the cash component. We accrue for contingencies when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Because loss contingencies are inherently unpredictable and unfavorable developments or resolutions can occur, the assessment is highly subjective and requires judgments about future events. Moreover, the global Settlement Framework is in its early phases, and there is no assurance that the necessary parties will agree to a definitive settlement agreement or that the contingencies to any agreement will be satisfied. We will regularly review these opioid litigation matters to determine whether our accrual is adequate. We are unable to reasonably estimate the liability associated with any potential distribution of treatment medications and any incremental costs for changes to our controlled substance anti-diversion program that we may agree to under the Settlement Framework. The amount of ultimate loss may differ materially from this accrual. See <u>Note 7</u> of the "Notes to Condensed Consolidated Financial Statements" for additional information.

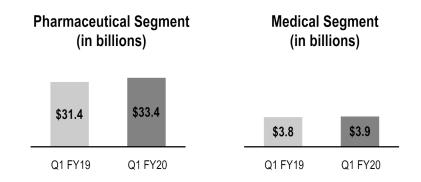
Also in connection with these matters, we recorded a tax benefit of \$487 million, which is net of unrecognized tax benefits of \$468 million, during the three months ended September 30, 2019, reflecting our current assessment of the estimated future deductibility of the amount that may be paid under the \$5.63 billion accrual taken in connection with the opioid litigation. Tax benefits from uncertain tax positions are recognized when it is more likely than not that the position will be sustained upon examination of the technical merits of the position, including resolutions of any related appeals or litigation. The amount recognized is measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon settlement. For tax benefits that do not qualify for recognition, we recognize a liability for unrecognized tax benefits. Our assumptions and estimates around this benefit and uncertain tax position require significant judgment since the definitive settlement terms and documentation, including provisions related to deductibility, under the Settlement Framework have not been negotiated and the U.S. tax law governing deductibility was changed by the U.S. Tax Cuts and Jobs Act ("Tax Act"). We have made reasonable estimates and recorded amounts based on management's judgment and our current understanding of the Tax Act which is subject to further interpretation by the U.S. Internal Revenue Service ("IRS"). Further, it is possible that the tax authorities could challenge our interpretation of the Tax Act or the estimates and assumptions used to assess the future deductibility of these benefits. The actual amount of tax benefit related to uncertain tax positions may differ materially from these estimates. See <u>Note 8</u> of the "Notes to the Condensed Consolidated Financial Statements" for additional information.

### **Cost-savings Initiatives**

We are implementing certain cost-savings initiatives intended to optimize and simplify our operating model and cost structure. As a result of these initiatives, we recognized \$20 million in restructuring and employee severance expense during the three months ended September 30, 2019. We expect these cost-savings initiatives, which will affect various functional and commercial areas across the Company, to be substantially implemented during fiscal year 2020.

# **Results of Operations**

### Revenue



|                       | Th | ree Mont | Ended Sep | ed September 30, |        |  |
|-----------------------|----|----------|-----------|------------------|--------|--|
| n millions)           |    | 2019     |           | 2018             | Change |  |
| Pharmaceutical        | \$ | 33,428   | \$        | 31,416           | 6%     |  |
| Medical               |    | 3,917    |           | 3,801            | 3%     |  |
| Total segment revenue |    | 37,345   |           | 35,217           | 6%     |  |
| Corporate             |    | (4)      |           | (4)              | N.M.   |  |
| Total revenue         | \$ | 37,341   | \$        | 35,213           | 6%     |  |

### **Pharmaceutical Segment**

Pharmaceutical segment revenue increased during the three months ended September 30, 2019 due to sales growth from pharmaceutical distribution and specialty pharmaceutical customers, which together increased revenue by \$2.0 billion.

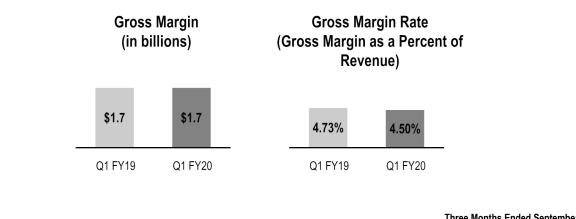
### **Medical Segment**

Medical segment revenue increased during the three months ended September 30, 2019 primarily due to sales growth from our distribution and products businesses and Cardinal Health at-Home Solutions. The increase was partially offset by the divestiture of naviHealth in the prior year.

### **Cost of Products Sold**

Cost of products sold increased 6 percent to \$35.7 billion due to the factors affecting the changes in revenue and gross margin.

### **Gross Margin**



|                      | Three | Mont | hs E | nded Sep | tember 30, |
|----------------------|-------|------|------|----------|------------|
| <u>(in millions)</u> | 2019  | )    |      | 2018     | Change     |
| Gross margin         | \$1,  | 679  | \$   | 1,667    | 1%         |

Gross margin during the three months ended September 30, 2019 was essentially flat versus the prior-year period.

Gross margin rate declined 23 basis points during the three months ended September 30, 2019 mainly due to the adverse impact of pharmaceutical customer contract renewals and pharmaceutical distribution product mix.

### Distribution, Selling, General, and Administrative ("SG&A") Expenses

|               | Three Mor | Three Months Ended September 30, |        |  |  |
|---------------|-----------|----------------------------------|--------|--|--|
| (in millions) | 2019      | 2018                             | Change |  |  |
| SG&A expenses | \$ 1,107  | \$ 1,155                         | (4)%   |  |  |

During the three months ended September 30, 2019, SG&A expenses decreased due to the beneficial impact of enterprise-wide cost-savings measures and lower state assessments on sales of prescription opioid medications. In the three months ended September 30, 2018, we accrued \$34 million for an assessment on prescription opioid medications that were sold or distributed in New York state, which was reversed in the three months ended December 31, 2018 when the New York state assessment was declared unconstitutional.

### **Segment Profit**

We evaluate segment performance based on segment profit, among other measures. See <u>Note 13</u> of the "Notes to Condensed Consolidated Financial Statements" for additional information on segment profit.

|  | Three Mon  | ths Ended Se | ptember 30, |
|--|------------|--------------|-------------|
| n millions)                                  |            | 2018         | Change      |
| Pharmaceutical                               | \$ 398     | \$ 409       | (3)%        |
| Medical                                      | 170        | 135          | 26 %        |
| Total segment profit                         | 568        | 544          | 4 %         |
| Corporate                                    | (5,832)    | 272          | N.M         |
| Total consolidated operating earnings/(loss) | \$ (5,264) | \$ 816       | N.M         |

### **Pharmaceutical Segment Profit**

The decrease in Pharmaceutical segment profit during the three months ended September 30, 2019 was primarily due to the adverse impact of customer contract renewals. This decrease was partially offset by the beneficial impact of cost-savings measures and growth from our specialty pharmaceutical products and services business.

#### **Medical Segment Profit**

The increase in Medical segment profit during the three months ended September 30, 2019 was primarily due to the beneficial impact of costsavings measures and higher contribution from the segment's distribution and products businesses.

### Corporate

The changes in Corporate during the three months ended September 30, 2019 are due to the factors discussed in the Other Components of Consolidated Operating Earnings/(Loss) section that follows.

### Other Components of Consolidated Operating Earnings/(Loss)

In addition to revenue, gross margin, and SG&A expenses discussed previously, consolidated operating earnings/(loss) were impacted by the following:

|  | Three Months En | ded September 30, |
|--|-----------------|-------------------|
| (in millions)  | 2019            | 2018              |
| Restructuring and employee severance                   | \$ 30           | \$ 32             |
| Amortization and other acquisition-related costs       | 132             | 156               |
| Impairments and (gain)/loss on disposal of assets, net | 1               | (511)             |
| Litigation (recoveries)/charges, net                   | 5,673           | 19                |

#### **Restructuring and Employee Severance**

During the three months ended September 30, 2019 and 2018, we recognized \$20 million and \$26 million, respectively, of expenses in connection with our implementation of certain enterprise-wide cost-saving measures.

#### Amortization and Other Acquisition-Related Costs

Amortization of acquisition-related intangible assets was \$129 million and \$133 million for the three months ended September 30, 2019 and 2018, respectively. Transaction and integration costs associated with the Patient Recovery Business acquisition were \$1 million and \$22 million for the three months ended September 30, 2019 and 2018, respectively.

#### Impairments and (Gain)/Loss on Disposal of Assets, Net

During the three months ended September 30, 2018, we recognized a pre-tax gain of \$508 million related to the divestiture of our naviHealth business.

#### Litigation (Recoveries)/Charges, Net

During the three months ended September 30, 2019, we recognized a pre-tax charge of \$5.63 billion (\$5.14 billion after tax) associated with the opioid litigation. See Significant Developments in Fiscal 2020 section in this MD&A for additional information.

### Earnings/(Loss) Before Income Taxes

In addition to the items discussed above, earnings/(loss) before income taxes was impacted by the following:

|                             | Thr  | e Mont | hs Enc | led Sep | tember 30, |
|-----------------------------|------|--------|--------|---------|------------|
| <u>(in millions)</u>        | 2019 |        | 2018   |         | Change     |
| Other (income)/expense, net | \$   | 14     | \$     | 3       | N.M.       |
| Interest expense, net       |      | 66     |        | 77      | (14)%      |

#### Other (Income)/Expense, Net

The increase in other (income)/expense, net during the three months ended September 30, 2019 was primarily due to fluctuations in foreign exchange rates.

#### Interest Expense, Net

The decrease in interest expense during the three months ended September 30, 2019 was primarily due to less debt outstanding.

### Provision for/(Benefit From) Income Taxes

During the three months ended September 30, 2019 and 2018, the effective tax rate was 7.9 percent and 19.4 percent, respectively. The decrease in the effective tax rate from fiscal 2019 to fiscal 2020 is primarily due to the net tax benefit of \$487 million related to the opioid litigation pre-tax charge of \$5.63 billion, as described further in the Significant Developments in Fiscal 2020 section in this MD&A, partially offset by the prior-year benefit of discrete tax items.

# Liquidity and Capital Resources

We currently believe that, based on available capital resources (cash on hand and committed credit facilities) and projected operating cash flow, we have adequate capital resources to fund working capital needs; currently anticipated capital expenditures; currently anticipated business growth and expansion; contractual obligations; tax payments; and current and projected debt service requirements, dividends and share repurchases as well as potential opioid litigation settlement payments associated with the Settlement Framework. If we were to decide to engage in one or more additional acquisitions, depending on the size and timing of such transactions, we might need to access capital markets for additional financing.

### **Cash and Equivalents**

Our cash and equivalents balance was \$1.2 billion at September 30, 2019 compared to \$2.5 billion at June 30, 2019. At September 30, 2019, our cash and equivalents were held in cash depository accounts with major banks or invested in high quality, short-term liquid investments.

During the three months ended September 30, 2019, net cash used in operating activities was \$653 million, primarily driven by increases in working capital associated with the timing of payments to vendors. We also deployed \$350 million for share repurchases and \$146 million for cash dividends. We expect our operating cash flow to be higher in the quarter ended December 31, 2019 due to expected working capital improvement.

Changes in working capital, which impact operating cash flow, can vary significantly depending on factors such as the timing of customer payments, inventory purchases and payments to vendors in the regular course of business, as well as fluctuating working capital needs driven by customer and product mix.

The cash and equivalents balance at September 30, 2019 included \$710 million of cash held by subsidiaries outside of the United States.

### **Other Financing Arrangements and Financial Instruments**

### **Credit Facilities and Commercial Paper**

In addition to cash and equivalents and operating cash flow, other sources of liquidity at September 30, 2019 include a \$2.0 billion commercial paper program, backed by a \$2.0 billion revolving credit facility. We also have a \$1.0 billion committed receivables sales facility. At September 30, 2019, we had no amounts outstanding under our commercial paper program, revolving credit facility or our committed receivables sales facility. Under our commercial paper program, we had maximum amounts outstanding of \$190 million and an average daily amount outstanding of \$6 million during three months ended September 30, 2019.

In September 2019, we renewed our committed receivables sales facility program through Cardinal Health Funding, LLC ("CHF") through September 30, 2022. Our revolving credit facility and committed receivables sales facilities require us to maintain, as of the end of every fiscal quarter from September 30, 2019 through December 2020, a consolidated net leverage ratio of no more than 4.00-to-1. The maximum quarter-end permitted ratio will reduce to 3.75-to-1 in March 2021 and as of the end of every fiscal quarter thereafter. As of September 30, 2019, we were in compliance with our financial covenants.

### Long-Term Debt

At September 30, 2019, we had total long-term obligations, including the current portion and other short-term borrowings, of \$8.0 billion at both September 30, 2019 and June 30, 2019. During the three months ended September 30, 2019, we repurchased a total of \$74 million of notes due in 2022 and 2047 with available cash. We plan to repay our outstanding 2.40% notes at maturity in November 2019 with \$450 million of available cash.

### **Capital Deployment**

### **Opioid Settlement Framework**

In October 2019, we agreed in principle to a Settlement Framework which includes a cash component, pursuant to which we would pay up to \$5.56 billion over eighteen years. We currently expect payment amounts under the Settlement Framework to be spread through the 18-year period subject to participation by states and political subdivisions. See Significant Developments in Fiscal 2020 section in this MD&A for additional information.

### **Capital Expenditures**

Capital expenditures during the three months ended September 30, 2019 and 2018 were \$72 million and \$58 million, respectively.

### Dividends

On each of May 8, 2019 and August 7, 2019, our Board of Directors approved a quarterly dividend of \$0.4811 per share, or \$1.92 per share on an annualized basis, which were paid on July 15, 2019 and October 15, 2019 to shareholders of record on July 1, 2019 and October 1, 2019, respectively.

On November 6, 2019, our Board of Directors approved a quarterly dividend of \$0.4811 per share, or \$1.92 per share on an annualized basis, payable on January 15, 2020 to shareholders of record on January 2, 2020.

### Share Repurchases

During the three months ended September 30, 2019, we deployed \$350 million to purchase our common shares under an accelerated share repurchase ("ASR") program. We funded the ASR program with available cash and short-term borrowings. At September 30, 2019, we had \$1.0 billion remaining under our existing share repurchase authorization. The ASR program is expected to conclude in the second quarter of fiscal 2020, which will reduce the amount remaining under our existing share repurchase authorization to \$943 million. See <u>Note 11</u> of the "Notes to Condensed Consolidated Financial Statements" for additional information on our ASR program.

### **Other Items**

The MD&A in our 2019 Form 10-K addresses our contractual obligations and off-balance sheet arrangements, as of and for the fiscal year ended June 30, 2019. There have been no subsequent material changes outside of the ordinary course of business to those items except for the agreement in principle on a global settlement framework designed to resolve all pending and future opioid lawsuits and claims brought by states and political subdivisions described in the Significant Developments in Fiscal 2020 section in this MD&A and <u>Note 7</u> of the "Notes to Condensed Consolidated Financial Statements".

# **Critical Accounting Policies and Sensitive Accounting Estimates**

The discussion and analysis presented below are supplemental disclosures to the critical accounting policies and sensitive accounting estimates specified in our consolidated balance sheets at June 30, 2019. This discussion and analysis should be read in conjunction with the Critical Accounting Policies and Sensitive Accounting Estimates included in our 2019 Form 10-K.

Critical accounting policies are those accounting policies that (i) can have a significant impact on our financial condition and results of operations and (ii) require the use of complex and subjective estimates based upon past experience and management's judgment. Other people applying reasonable judgment to the same facts and circumstances could develop different estimates. Because estimates are inherently uncertain, actual results may differ.

### Goodwill

Purchased goodwill is tested for impairment annually or when indicators of impairment exist. Goodwill impairment testing involves a comparison of the estimated fair value of reporting units to the respective carrying amount, which may be performed utilizing either a qualitative or quantitative assessment. Qualitative factors are first assessed to determine if it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If it is determined that it is more likely than not that the fair value does not exceed the carrying amount, then a quantitative test is performed. The quantitative goodwill impairment test involves a comparison of the estimated fair value of the reporting unit to the respective carrying amount. A reporting unit is defined as an operating segment or one level below an operating segment (also known as a component).

Goodwill impairment testing involves judgment, including the identification of reporting units, qualitative evaluation of events and circumstances to determine if it is more likely than not that an impairment exists, and, if necessary, the estimation of the fair value of the applicable reporting unit. Our qualitative evaluation considers

the weight of evidence and significance of all identified events and circumstances and most relevant drivers of fair value, both positive and negative, in determining whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount.

### Medical Unit Goodwill

For our annual impairment test in fiscal 2019, the fair value of our Medical Unit exceeded its carrying value of \$10.8 billion by approximately 4 percent. Although we believe the assumptions used to arrive at the estimate of fair value during the fourth quarter of fiscal 2019 continue to be reasonable and appropriate, changes in key assumptions during fiscal 2020, including a failure to meet expected earnings or other financial plans, or other unanticipated events and circumstances, such as an increase in interest rates or a significant change in industry or economic trends, may affect future estimates. Adverse changes in key assumptions may result in a decline in fair value below the carrying value in the future resulting in an impairment in our Medical segment in future periods, which could adversely affect our results of operations.

### **Loss Contingencies**

In connection with the opioid litigation as described further in the Significant Developments in Fiscal 2020 section in this MD&A, we recorded a pre-tax charge of \$5.63 billion (\$5.14 billion after tax) during the three months ended September 30, 2019. We accrue for contingencies when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated.

Because loss contingencies are inherently unpredictable and unfavorable developments or resolutions can occur the assessment is highly subjective and requires judgments about future events. Moreover, the global Settlement Framework is in its early phases, and there is no assurance that the necessary parties will agree to a definitive settlement agreement or that the contingencies to any agreement will be satisfied. We will regularly review opioid litigation matters to determine whether our accrual is adequate. The amount of ultimate loss may differ materially from this accrual.

### **Provision for Income Taxes**

Tax benefits from uncertain tax positions are recognized when it is more likely than not that the position will be sustained upon examination of the technical merits of the position, including resolutions of any related appeals or litigation. The amount recognized is measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon settlement. For tax benefits that do not qualify for recognition, we recognize a liability for unrecognized tax benefits.

In connection with the \$5.63 billion pre-tax charge for the opioid litigation, we recorded a tax benefit of \$487 million, which is net of unrecognized tax benefits of \$468 million, reflecting our current assessment of the estimated future deductibility of the amount that may be paid. We have made reasonable estimates and recorded amounts based on management's judgment and our current understanding of the Tax Act; however, these estimates require significant judgment since the definitive settlement terms and documentation, including provisions related to deductibility, under the Settlement Framework have not been negotiated and the U.S. tax law governing deductibility was changed by the Tax Act. Further, it is possible that the tax authorities could challenge our interpretation of the Tax Act or the estimates and assumptions used to assess the future deductibility of these benefits. The actual amount of the tax benefit related to uncertain tax positions may differ materially from these estimates. See Note 8 of the Notes to the "Condensed Consolidated Financial Statements" for more information regarding these matters.

We file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and various foreign jurisdictions. With few exceptions, we are subject to audit by taxing authorities for fiscal years 2008 through the current fiscal year. Tax laws are complex and subject to varying interpretations. Tax authorities have challenged some of our tax positions, including IRS challenges to our international transfer pricing for the periods from 2008 to 2014, and it is possible that they will challenge others. These challenges may adversely affect our effective tax rate or tax payments.

# **Explanation and Reconciliation of Non-GAAP Financial Measures**

The "Overview of Consolidated Results" section within MD&A in this Form 10-Q contains financial measures that are not calculated in accordance with GAAP.

In addition to analyzing our business based on financial information prepared in accordance with GAAP, we use these non-GAAP financial measures internally to evaluate our performance, evaluate the balance sheet, engage in financial and operational planning, and determine incentive compensation because we believe that these measures provide additional perspective on and, in some circumstances are more closely correlated to, the performance of our underlying, ongoing business. We provide these non-GAAP financial measures to investors as supplemental metrics to assist readers in assessing the effects of items and events on our financial and operating results on a year-over-year basis and in comparing our performance to that of our competitors. However, the non-GAAP financial measures that we use may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies. The non-GAAP financial measures disclosed by us should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP, and the financial results calculated in accordance with GAAP and reconciliations to those financial statements set forth below should be carefully evaluated.

### **Exclusions from Non-GAAP Financial Measures**

Management believes it is useful to exclude the following items from the non-GAAP measures presented in this report for its own and for investors' assessment of the business for the reasons identified below:

- <u>LIFO charges and credits</u> are excluded because the factors that drive last-in first-out ("LIFO") inventory charges or credits, such as
  pharmaceutical manufacturer price appreciation or deflation and year-end inventory levels (which can be meaningfully influenced
  by customer buying behavior immediately preceding our fiscal year-end), are largely out of our control and cannot be accurately
  predicted. The exclusion of LIFO charges and credits from non-GAAP metrics facilitates comparison of our current financial results
  to our historical financial results and to our peer group companies' financial results.
- <u>State opioid assessments related to prior fiscal years</u> is the portion of state assessments for prescription opioid medications that
  were sold or distributed in periods prior to the fiscal year of the initial assessment. This portion is excluded from non-GAAP financial
  measures because it is retrospectively applied to sales in prior fiscal years and inclusion would obscure analysis of the current fiscal
  year results of our underlying, ongoing business. Additionally, while states' laws may require us to make payments on an ongoing
  basis, the portion of the assessment related to sales in prior periods are contemplated to be one-time, nonrecurring items. Reversals
  of these accruals have occurred when certain assessments were declared unconstitutional.
- <u>Restructuring and employee severance costs</u> are excluded because they are not part of the ongoing operations of our underlying business.
- <u>Amortization and other acquisition-related costs</u>, which include transaction costs, integration costs, and changes in the fair value
  of contingent consideration obligations, are excluded because they are not part of the ongoing operations of our underlying business
  and to facilitate comparison of our current financial results to our historical financial results and to our peer group companies' financial
  results. Additionally, costs for amortization of acquisition-related intangible assets are non-cash amounts, which are variable in
  amount and frequency and are significantly impacted by the timing and size of acquisitions, so their exclusion facilitates comparison
  of historical, current and forecasted financial results. We also exclude other acquisition-related costs, which are directly related to
  an acquisition but do not meet the criteria to be recognized on the acquired entity's initial balance sheet as part of the purchase
  price allocation. These costs are also significantly impacted by the timing, complexity and size of acquisitions.
- <u>Impairments and gain or loss on disposal of assets</u> are excluded because they do not occur in or reflect the ordinary course of our
  ongoing business operations and are inherently unpredictable in timing and amount, and in the case of impairments, are non-cash
  amounts, so their exclusion facilitates comparison of historical, current and forecasted financial results.
- <u>Litigation recoveries or charges, net</u> are excluded because they often relate to events that may have occurred in prior or multiple periods, do not occur in or reflect the ordinary course of our business and are inherently unpredictable in timing and amount.
- Loss on extinguishment of debt is excluded because it does not typically occur in the normal course of business and may obscure
  analysis of trends and financial performance. Additionally, the amount and frequency of this type of charge is not consistent and is
  significantly impacted by the timing and size of debt extinguishment transactions.
- <u>Transitional tax benefit</u>, net related to the Tax Cuts and Jobs Act is excluded because it results from the one-time impact of a very
  significant change in the U.S. federal corporate tax rate and, due to the significant size of the benefit, obscures analysis of trends
  and financial performance. The transitional tax benefit includes the initial estimate and subsequent adjustments for the re-

measurement of deferred tax assets and liabilities due to the reduction of the U.S. federal corporate income tax rate and the repatriation tax on undistributed foreign earnings.

The tax effect for each of the items listed above, other than the transitional tax benefit item, is determined using the tax rate and other tax attributes applicable to the item and the jurisdiction(s) in which the item is recorded. The gross, tax and net impact of each item are presented with our GAAP to non-GAAP reconciliations.

### Definitions

Growth rate calculation: growth rates in this report are determined by dividing the difference between current-period results and prior-period results by prior-period results.

Non-GAAP distribution, selling, general and administrative expenses or Non-GAAP SG&A: distribution, selling, general and administrative expenses, excluding state opioid assessments related to prior fiscal years.

Non-GAAP operating earnings: operating earnings excluding (1) LIFO charges/(credits), (2) state opioid assessment related to prior fiscal years, (3) restructuring and employee severance, (4) amortization and other acquisition-related costs, (5) impairments and (gain)/loss on disposal of assets, and (6) litigation (recoveries)/charges, net.

Non-GAAP earnings before income taxes: earnings before income taxes excluding (1) LIFO charges/(credits), (2) state opioid assessment related to prior fiscal years, (3) restructuring and employee severance, (4) amortization and other acquisition-related costs, (5) impairments and (gain)/loss on disposal of assets, (6) litigation (recoveries)/charges, net, and (7) loss on extinguishment of debt.

Non-GAAP Net Earnings attributable to Cardinal Health, Inc.: net earnings attributable to Cardinal Health, Inc. excluding (1) LIFO charges/ (credits), (2) state opioid assessment related to prior fiscal years, (3) restructuring and employee severance, (4) amortization and other acquisition-related costs, (5) impairments and (gain)/loss on disposal of assets, (6) litigation (recoveries)/charges, net, (7) loss on extinguishment of debt, each net of tax, and (8) transitional tax benefit, net.

**Non-GAAP effective tax rate**: provision for/(benefit from) income taxes adjusted for (1) LIFO charges/(credits), (2) state opioid assessment related to prior fiscal years, (3) restructuring and employee severance, (4) amortization and other acquisition-related costs, (5) impairments and (gain)/loss on disposal of assets, (6) litigation (recoveries)/charges, net, (7) loss on extinguishment of debt, and (8) transitional tax benefit, (net) divided by (earnings before income taxes adjusted for the first seven items).

Non-GAAP diluted earnings/(loss) per share attributable to Cardinal Health, Inc.: non-GAAP net earnings/(loss) attributable to Cardinal Health, Inc. divided by diluted weighted-average shares outstanding.

# **GAAP to Non-GAAP Reconciliations**

| (in millions, except per common share amounts)        | S  | G&A1  | SG&A <sup>1</sup><br>Growth<br>Rate | Ea | erating<br>rnings/<br>Loss) | Operating<br>Earnings<br>Growth<br>Rate | I  | arnings/<br>(Loss)<br>Before<br>ncome<br>Taxes | Provision for/<br>(Benefit from)<br>Income Taxes<br>d September 30 | Net<br>arnings/<br>(Loss) <sup>2</sup> | Net<br>Earnings²<br>Growth<br>Rate | )iluted<br>EPS <sup>2,3</sup> | Diluted<br>EPS <sup>2</sup><br>Growth<br>Rate |
|---|----|-------|-------------------------------------|----|-----------------------------|---|----|--|--|--|------------------------------------|-------------------------------|---|
| GAAP  | \$ | 1,107 | (4)%                                | \$ | (5,264)                     | N.M.                                    | \$ | (5,344)  |  |  | N.M.                               | \$<br>(16.65)                 | N.M.  |
| State opioid assessment related to prior fiscal years |    | (5)   | .,                                  |    | 5                           |   |    | 5  | 1  | 4                                      |                                    | 0.01                          |   |
| Restructuring and employee severance                  |    | _     |                                     |    | 30                          |   |    | 30   | 8  | 22                                     |                                    | 0.08                          |   |
| Amortization and other acquisition-related costs      |    | _     |                                     |    | 132                         |   |    | 132  | 34   | 98                                     |                                    | 0.33                          |   |
| Impairments and (gain)/loss on disposal of assets     |    | -     |                                     |    | 1                           |   |    | 1  | -  | 1                                      |                                    | -                             |   |
| Litigation (recoveries)/charges, net <sup>4</sup>     |    | -     |                                     |    | 5,673                       |   |    | 5,673  | 498  | 5,175                                  |                                    | 17.51                         |   |
| Non-GAAP  | \$ | 1,102 | (2)%                                | \$ | 577                         | 6 %                                     | \$ | 496  | \$ 117   | \$<br>378                              | (4)%                               | \$<br>1.27                    | (2)%  |

|   | Three Months Ended September 30, 2018 |        |       |          |        |        |       |          |        |       |
|---|---------------------------------------|--------|-------|----------|--------|--------|-------|----------|--------|-------|
| GAAP  | \$ 1,155                              | 9 % \$ | 816   | 211 % \$ | 736 \$ | 142 \$ | 593   | 416 % \$ | 1.94   | 439 % |
| State opioid assessment related to prior fiscal years | (29)                                  |        | 29    |          | 29     | 8      | 21    |          | 0.07   |       |
| Restructuring and employee severance                  | _                                     |        | 32    |          | 32     | 8      | 24    |          | 0.08   |       |
| Amortization and other acquisition-related costs      | _                                     |        | 156   |          | 156    | 36     | 120   |          | 0.39   |       |
| Impairments and (gain)/loss on disposal of assets     | -                                     |        | (511) |          | (511)  | (134)  | (377) |          | (1.23) |       |
| Litigation (recoveries)/charges, net                  | _                                     |        | 19    |          | 19     | 5      | 14    |          | 0.05   |       |
| Non-GAAP  | \$ 1,126                              | 6 % \$ | 542   | (11)% \$ | 461 \$ | 65 \$  | 396   | 14 % \$  | 1.29   | 18 %  |

<sup>1</sup> Distribution, selling, general and administrative expenses.

<sup>2</sup> Attributable to Cardinal Health, Inc.

<sup>3</sup> First quarter fiscal 2020 GAAP diluted loss per share attributable to Cardinal Health, Inc. ("GAAP diluted EPS") and the EPS impact from the GAAP to non-GAAP per share reconciling items are calculated using a weighted average of 296 million common shares, which excludes potentially dilutive securities from the denominator due to their anti-dilutive effects resulting from our GAAP net loss for the quarter. First quarter fiscal 2020 non-GAAP diluted EPS is calculated using a weighted average of 297 million common shares, which includes potentially dilutive shares.

<sup>4</sup> Litigation (recoveries)/charges, net includes a pre-tax charge of \$5.63 billion (\$5.14 billion after tax) recorded in the first quarter of fiscal 2020 related to the opioid litigation.

The sum of the components may not equal the total due to rounding.

We apply varying tax rates depending on the item's nature and tax jurisdiction where it is incurred.

# **Quantitative and Qualitative Disclosures About Market Risk**

There have been no material changes in the quantitative and qualitative market risk disclosures included in our 2019 Form 10-K since the end of fiscal 2019 through September 30, 2019.

# **Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

We evaluated, with the participation of our principal executive officer and principal financial officer, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of September 30, 2019. Based on this evaluation, our principal executive officer and principal financial officer have concluded that as of September 30, 2019, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC rules and forms and that such information is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting during the quarter ended September 30, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **Legal Proceedings**

In addition to the proceeding described below, the legal proceedings described in <u>Note 7</u> of the "Notes to Condensed Consolidated Financial Statements" are incorporated in this "Legal Proceedings" section by reference.

In June 2019, Melissa Cohen, a purported shareholder, filed an action on behalf of Cardinal Health, Inc. in the U.S. District Court for the Southern District of Ohio against certain current and former members of our Board of Directors alleging that the defendants breached their fiduciary duties by failing to effectively monitor Cardinal Health's distribution of controlled substances. The derivative complaint seeks, among other things, unspecified money damages against the defendants and an award of attorneys' fees.

# **Risk Factors**

You should carefully consider the information in this Form 10-Q, including the risk factors below, and the risk factors discussed in "Risk Factors" and other risks discussed in our 2019 Form 10-K and our filings with the SEC since June 30, 2019. These risks could materially and adversely affect our results of operations, financial condition, liquidity, and cash flows. Our business also could be affected by risks that we are not presently aware of or that we currently consider immaterial to our operations.

#### The public health crisis involving the abuse of prescription opioid pain medication and our efforts to resolve related claims could have additional or unexpected material negative effects on our business.

Our Pharmaceutical segment distributes prescription opioid pain medications. In recent years, the abuse of prescription opioid pain medication has become a public health crisis.

A significant number of counties, municipalities and other plaintiffs, including a number of state attorneys general, have filed lawsuits against pharmaceutical manufacturers, pharmaceutical wholesale distributors (including us), retail chains and others relating to the manufacturing, marketing or distribution of prescription opioid pain medications. In addition, we are currently being investigated or sued by most other states for the same activities and expect to be named as a defendant in additional lawsuits. The defense and resolution of current and future lawsuits and events relating to these lawsuits are subject to uncertainty and could have a material adverse effect on our results of operations, financial condition, cash flows, liquidity, our ability to pay dividends or repurchase our shares, or have adverse reputational or operational effects on our business.

In October 2019, we agreed in principle to Settlement Framework and in connection with this development we recorded a pre-tax accrual of \$5.56 billion in the quarter ended September 30, 2019. This Settlement Framework is subject to contingencies but is the basis for our negotiation of definitive terms and documentation. Moreover, the Settlement Framework is in its early phases, and there is no assurance that the necessary parties will agree to a definitive settlement agreement or that the contingencies to any agreement will be satisfied. We will regularly review opioid litigation matters to determine whether our accrual is adequate. The amount of ultimate loss may differ materially from this accrual. See <u>Note 7</u> of the "Notes to Condensed Consolidated Financial Statements" for more information regarding these matters.

Other legislative, regulatory or industry measures related to the public health crisis involving the abuse of prescription opioid pain medication and the distribution of these medications could affect our business in ways that we may not be able to predict. For example, several states have now adopted taxes or other fees on the sale of opioids, and several other states have proposed similar legislative initiatives. These laws and proposals vary in the tax amounts imposed and the means of calculation. Liabilities for taxes or assessments under any such laws could have an adverse impact on our results of operations unless we are able to mitigate them through operational changes or commercial arrangements where permitted.

Ongoing unfavorable publicity regarding the abuse or misuse of prescription opioid pain medications and the role of wholesale

distributors in the supply chain of such prescription medications, as well as the continued proliferation of the opioid lawsuits, investigations, regulations and legislative actions, and unfavorable publicity in relation to those lawsuits could have a material adverse effect on our reputation or results of operations.

# We could be subject to adverse changes in the tax laws or challenges to our tax positions.

We are a large multinational corporation with operations in the United States and many foreign countries. As a result, we are subject to the tax laws of many jurisdictions.

From time to time, initiatives are proposed in the United States and other jurisdictions in which we operate that could adversely affect our tax positions, effective tax rate or tax payments. Specific initiatives that may impact us include the repeal of the LIFO (last-in, first-out) method of inventory accounting for income tax purposes, the establishment or increase in taxation at the U.S. state level on the basis of gross revenues, recommendations of the recently completed base erosion and profit shifting project undertaken by the Organization for Economic Cooperation and Development and the European Commission's investigation into illegal state aid.

Additionally, in connection with the \$5.63 billion pre-tax charge for the opioid litigation, we recorded a tax benefit of \$487 million, which is net of unrecognized tax benefits of \$468 million, reflecting our current assessment of the estimated future deductibility of the amount that may be paid. We have made reasonable estimates and recorded amounts based on management's judgment and our current understanding of the Tax Act; however, these estimates require significant judgment since the definitive settlement terms and documentation, including provisions related to deductibility, under the Settlement Framework have not been negotiated and the U.S. tax law governing deductibility was changed by the Tax Act. Further, it is possible that the tax authorities could challenge our interpretation of the Tax Act or the estimates and assumptions used to assess the future deductibility of these benefits. The actual amount of the tax benefit related to uncertain tax positions may differ materially from these estimates. See Note 8 of the "Notes to Condensed Consolidated Financial Statements" for more information regarding these matters.

We file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and various foreign jurisdictions. With few exceptions, we are subject to audit by taxing authorities for fiscal years 2008 through the current fiscal year. Tax laws are complex and subject to varying interpretations. Tax authorities have challenged some of our tax positions, including IRS challenges to our international transfer pricing for the periods from 2008 to 2014, and

it is possible that they will challenge others. These challenges may adversely affect our effective tax rate or tax payments.

# **Unregistered Sales of Equity Securities and Use of Proceeds**

### **Issuer Purchases of Equity Securities**

| Period         | Total Number<br>of Shares<br>Purchased (1) | Average Price Paid per Share (2) | Total Number of Shares<br>Purchased<br>as Part of Publicly<br>Announced Programs (2, 3) | Approximate<br>Dollar Value of<br>Shares That May<br>Yet be Purchased<br>Under the Program (3)<br>(in millions) |
|----------------|--|----------------------------------|---|---|
| July 2019      | 1,203                                      | \$ 47.26                         |   | \$ 1,293  |
| August 2019    | 6,400,332                                  | 43.76                            | 6,398,537   | 1,013   |
| September 2019 | 285  | 47.36                            |   | 1,013   |
| Total          | 6,401,820                                  | \$ 43.76                         | 6,398,537   | \$ 1,013  |

(1) Reflects 1,203, 1,795 and 285 common shares purchased in July, August and September 2019, respectively, through a rabbi trust as investments of participants in our Deferred Compensation Plan.

(2) On August 20, 2019, we entered into an accelerated share repurchase ("ASR") program to purchase common shares for an aggregate purchase price of \$350 million and received an initial delivery of 6.4 million common shares using a reference price of \$43.76. The program is expected to conclude in the second quarter of fiscal 2020. See <u>Note 11</u> of the "Notes to Condensed Consolidated Financial Statements" for additional information.

(3) On February 7, 2018, our Board of Directors approved a \$1.0 billion share repurchase program that expires on December 31, 2020. On November 7, 2018, our Board of Directors approved a new \$1.0 billion share repurchase program that expires on December 31, 2021. As of September 30, 2019, we have \$1.0 billion authorized for share repurchases remaining under these programs. The approximate dollar value of shares that may yet be purchased under these programs has been reduced by the initial delivery of 6.4 million shares under the ASR program.

# **Condensed Consolidated Statements of Earnings**

(Unaudited)

|   | Three Months Ended September 30, |       |        |  |  |  |
|---|----------------------------------|-------|--------|--|--|--|
| (in millions, except per common share amounts)                          | 2019                             |       | 2018   |  |  |  |
| Revenue   | \$ 37,34                         | \$    | 35,213 |  |  |  |
| Cost of products sold   | 35,66                            | 2     | 33,546 |  |  |  |
| Gross margin  | 1,679                            | )     | 1,667  |  |  |  |
| Operating expenses:   |                                  |       |        |  |  |  |
| Distribution, selling, general and administrative expenses              | 1,10                             | 7     | 1,155  |  |  |  |
| Restructuring and employee severance                                    | 3                                | )     | 32     |  |  |  |
| Amortization and other acquisition-related costs                        | 13                               | 2     | 156    |  |  |  |
| Impairments and (gain)/loss on disposal of assets, net                  |                                  | I     | (511   |  |  |  |
| Litigation (recoveries)/charges, net                                    | 5,673                            | 3     | 19     |  |  |  |
| Operating earnings/(loss)   | (5,264                           | l)    | 816    |  |  |  |
| Other (income)/expense, net   | 14                               | 1     | 3      |  |  |  |
| Interest expense, net   | 6                                | 6     | 77     |  |  |  |
| Earnings/(loss) before income taxes                                     | (5,34                            | I)    | 736    |  |  |  |
| Provision for (benefit from) income taxes                               | (42)                             | 3)    | 142    |  |  |  |
| Net earnings/(loss)   | (4,92                            | )     | 594    |  |  |  |
| Less: Net earnings attributable to noncontrolling interests             | (                                | l)    | (1     |  |  |  |
| Net earnings/(loss) attributable to Cardinal Health, Inc.               | \$ (4,92)                        | 2) \$ | 593    |  |  |  |
| Earnings/(loss) per common share attributable to Cardinal Health, Inc.: |                                  |       |        |  |  |  |
| Basic   | \$ (16.6                         | 5) \$ | 1.95   |  |  |  |
| Diluted   | (16.6                            | 5)    | 1.94   |  |  |  |
| Weighted-average number of common shares outstanding:                   |                                  |       |        |  |  |  |
| Basic   | 290                              | ;     | 305    |  |  |  |
| Diluted   | 296                              | i     | 306    |  |  |  |
| Cash dividends declared per common share                                | \$ 0.481                         | I \$  | 0.4763 |  |  |  |

# Condensed Consolidated Statements of Comprehensive Income/(Loss)

(Unaudited)

|   | Three Months E | Three Months Ended September 3 |      |  |  |  |  |
|---|----------------|--------------------------------|------|--|--|--|--|
| (in millions)   | 2019           |                                | 2018 |  |  |  |  |
| Net earnings/(loss)   | \$ (4,92       | 1) \$                          | 594  |  |  |  |  |
| Other comprehensive income/(loss):                                      |                |                                |      |  |  |  |  |
| Foreign currency translation adjustments and other                      | (1             | 7)                             | (3)  |  |  |  |  |
| Net unrealized gain/(loss) on derivative instruments, net of tax        | (              | 5)                             | (1)  |  |  |  |  |
| Total other comprehensive income/(loss), net of tax                     | (2             | 2)                             | (4)  |  |  |  |  |
|   |                |                                |      |  |  |  |  |
| Total comprehensive income/(loss)                                       | (4,94          | 3)                             | 590  |  |  |  |  |
|   |                |                                |      |  |  |  |  |
| Less: comprehensive income attributable to noncontrolling interests     |                | 1)                             | (1)  |  |  |  |  |
| Total comprehensive income/(loss) attributable to Cardinal Health, Inc. | \$ (4,94       | 4) \$                          | 589  |  |  |  |  |

# **Condensed Consolidated Balance Sheets**

(Unaudited)

| (in millions)  | Septer | nber 30, 2019 | June 30, 2019 |         |
|--|--------|---------------|---------------|---------|
| Assets   |        |               |               |         |
| Current assets:  |        |               |               |         |
| Cash and equivalents   | \$     | 1,212         | \$            | 2,531   |
| Trade receivables, net   |        | 8,190         |               | 8,448   |
| Inventories, net   |        | 12,458        |               | 12,822  |
| Prepaid expenses and other   |        | 1,855         |               | 1,946   |
| Total current assets   |        | 23,715        |               | 25,747  |
|  |        |               |               |         |
| Property and equipment, net  |        | 2,324         |               | 2,356   |
| Goodwill and other intangibles, net  |        | 11,658        |               | 11,808  |
| Other assets   |        | 1,482         |               | 1,052   |
| Total assets   | \$     | 39,179        | \$            | 40,963  |
| Liabilities and Shareholders' Equity   |        |               |               |         |
| Current liabilities:   |        |               |               |         |
| Accounts payable   | \$     | 19,724        | \$            | 21,535  |
| Current portion of long-term obligations and other short-term borrowings   |        | 631           |               | 452     |
| Other accrued liabilities  |        | 2,194         |               | 2,122   |
| Total current liabilities  |        | 22,549        |               | 24,109  |
|  |        |               |               |         |
| Long-term obligations, less current portion  |        | 7,360         |               | 7,579   |
| Deferred income taxes and other liabilities  |        | 8,367         |               | 2,945   |
|  |        |               |               |         |
| Shareholders' equity:  |        |               |               |         |
| Preferred shares, without par value:   |        |               |               |         |
| Authorized—500 thousand shares, Issued—none  |        | -             |               | _       |
| Common shares, without par value:  |        |               |               |         |
| Authorized—755 million shares, Issued—327 million shares at September 30, 2019 and June 30, 2019, respectively                     |        | 2,669         |               | 2,763   |
| Retained earnings  |        | 371           |               | 5,434   |
| Common shares in treasury, at cost: <b>34 million</b> shares and 28 million shares at <b>September 30, 2019</b> and June 30, 2019, |        | 5/1           |               | 3,434   |
| respectively   |        | (2,039)       |               | (1,790) |
| Accumulated other comprehensive loss   |        | (101)         |               | (79)    |
| Total Cardinal Health, Inc. shareholders' equity   |        | 900           |               | 6,328   |
| Noncontrolling interests   |        | 3             |               | 2       |
| Total shareholders' equity   |        | 903           |               | 6,330   |
| Total liabilities and shareholders' equity   | \$     | 39,179        | \$            | 40,963  |

# **Condensed Consolidated Statements of Shareholders' Equity**

(Unaudited)

|  | Commo                                 | n Shares |                                    | Treasury | / Shares   | Accumulated                    |                             |      |                               |  |
|--|---------------------------------------|----------|------------------------------------|----------|------------|--------------------------------|-----------------------------|------|-------------------------------|--|
| (in millions)  | Shares<br>Issued                      | Amount   | Retained<br>Earnings<br>/(Deficit) | Shares   | Amount     | Other<br>Comprehensive<br>Loss | Noncontrolling<br>Interests | Shar | Total<br>reholders'<br>Equity |  |
|  | Three Months Ended September 30, 2019 |          |                                    |          |            |                                |                             |      |                               |  |
| Balance at June 30, 2019   | 327                                   | \$ 2,763 | \$ 5,434                           | (28)     | \$ (1,790) | \$ (79)                        | \$2                         | \$   | 6,330                         |  |
| Net loss   |                                       |          | (4,922)                            |          |            |                                | 1                           |      | (4,921)                       |  |
| Other comprehensive income/(loss), net of tax                            |                                       |          |                                    |          |            | (22)                           |                             |      | (22)                          |  |
| Employee stock plans activity, net of shares withheld for employee taxes |                                       | (24)     |                                    |          | 31         |                                |                             |      | 7                             |  |
| Share repurchase program activity  |                                       | (70)     |                                    | (6)      | (280)      |                                |                             |      | (350)                         |  |
| Dividends declared   |                                       |          | (141)                              |          |            |                                |                             |      | (141)                         |  |
| Balance at September 30, 2019  | 327                                   | \$ 2,669 | \$ 371                             | (34)     | \$ (2,039) | \$ (101)                       | \$ 3                        | \$   | 903                           |  |

| _  | Three Months Ended September 30, 2018 |    |       |    |       |      |            |               |   |    |       |
|--|---------------------------------------|----|-------|----|-------|------|------------|---------------|---|----|-------|
| Balance at June 30, 2018   | 327                                   | \$ | 2,730 | \$ | 4,645 | (18) | \$ (1,224) | \$<br>(92) \$ | _ | \$ | 6,059 |
| Net earnings   |                                       |    |       |    | 593   |      |            |               |   |    | 593   |
| Other comprehensive income/(loss), net of tax                            |                                       |    |       |    |       |      |            | (4)           |   |    | (4)   |
| Employee stock plans activity, net of shares withheld for employee taxes |                                       |    | (20)  |    |       |      | 26         |               |   |    | 6     |
| Share repurchase program activity  |                                       |    | (120) |    |       | (9)  | (480)      |               |   |    | (600) |
| Dividends declared   |                                       |    |       |    | (143) |      |            |               |   |    | (143) |
| Other  |                                       |    |       |    | 2     |      |            |               |   |    | 2     |
| Balance at September 30, 2018  | 327                                   | \$ | 2,590 | \$ | 5,097 | (27) | \$ (1,678) | \$<br>(96) \$ | _ | \$ | 5,913 |

# **Condensed Consolidated Statements of Cash Flows**

(Unaudited)

|  | Three Months Ended September 30, |            |          |  |  |
|--|----------------------------------|------------|----------|--|--|
| <u>(in millions)</u>   |                                  | 2019       | 2018     |  |  |
| Cash flows from operating activities:  |                                  |            |          |  |  |
| Net earnings/(loss)  | \$                               | (4,921) \$ | 594      |  |  |
| Adjustments to reconcile net earnings/(loss) to net cash provided by/(used in) operating activities: |                                  |            |          |  |  |
| Depreciation and amortization  |                                  | 234        | 245      |  |  |
| Impairments and (gain)/loss on sale of investments   |                                  | _          | 2        |  |  |
| Impairments and (gain)/loss on disposal of assets, net   |                                  | 1          | (511     |  |  |
| Share-based compensation   |                                  | 20         | 19       |  |  |
| Provision for bad debts  |                                  | 29         | 21       |  |  |
| Change in operating assets and liabilities, net of effects from acquisitions and divestitures:       |                                  |            |          |  |  |
| (Increase)/decrease in trade receivables   |                                  | 229        | (302     |  |  |
| (Increase)/decrease in inventories   |                                  | 356        | (178     |  |  |
| Increase/(decrease) in accounts payable  |                                  | (1,812)    | 559      |  |  |
| Other accrued liabilities and operating items, net   |                                  | 5,211      | (84      |  |  |
| Net cash provided by/(used in) operating activities  |                                  | (653)      | 365      |  |  |
| Cash flows from investing activities:  |                                  |            |          |  |  |
| Additions to property and equipment  |                                  | (72)       | (58      |  |  |
| Purchase of available-for-sale securities and other investments                                      |                                  | (3)        | (4       |  |  |
| Proceeds from sale of available-for-sale securities and other investments                            |                                  | 2          | 1        |  |  |
| Proceeds from divestitures, net of cash sold, and disposal of property and equipment                 |                                  | —          | 740      |  |  |
| Net cash provided by/(used in) investing activities  |                                  | (73)       | 679      |  |  |
| Cash flows from financing activities:  |                                  |            |          |  |  |
| Net change in short-term borrowings  |                                  | (2)        | _        |  |  |
| Reduction of long-term obligations   |                                  | (74)       | (1       |  |  |
| Net tax proceeds/(withholdings) from share-based compensation  |                                  | (13)       | (13      |  |  |
| Dividends on common shares   |                                  | (146)      | (150     |  |  |
| Purchase of treasury shares  |                                  | (350)      | (600     |  |  |
| Net cash used in financing activities  |                                  | (585)      | (764     |  |  |
| Effect of exchange rate changes on cash and equivalents  |                                  | (8)        | 2        |  |  |
| Net increase/(decrease) in cash and equivalents  |                                  | (1,319)    | 282      |  |  |
| Cash and equivalents at beginning of period  |                                  | 2,531      | 1,763    |  |  |
| Cash and equivalents at end of period  | \$                               | 1,212 \$   | \$ 2,045 |  |  |

# **Notes to Condensed Consolidated Financial Statements**

# **1. Basis of Presentation and Summary of Significant Accounting Policies**

### **Basis of Presentation**

Our condensed consolidated financial statements include the accounts of all majority-owned or controlled subsidiaries, and all significant intercompany transactions and amounts have been eliminated. Investments in business entities in which we do not have control, but have the ability to exercise significant influence over operating and financial policies, are accounted for using the equity method. Refer to <u>Note 4</u> for further information on our equity method investments.

References to "we," "our," and similar pronouns in this Quarterly Report on Form 10-Q for the quarter ended September 30, 2019 (this "Form 10-Q") refer to Cardinal Health, Inc. and its majority-owned or controlled subsidiaries unless the context requires otherwise.

Our fiscal year ends on June 30. References to fiscal 2020 and 2019 in these condensed consolidated financial statements are to the fiscal years ending or ended June 30, 2020 and June 30, 2019, respectively.

Our condensed consolidated financial statements have been prepared in accordance with the U.S. Securities and Exchange Commission ("SEC") instructions to Quarterly Reports on Form 10-Q and include the information and disclosures required by accounting principles generally accepted in the United States ("GAAP") for interim financial reporting. The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect amounts reported in the condensed consolidated financial statements and accompanying notes. Actual amounts may differ from these estimated amounts. In our opinion, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included. Except as disclosed elsewhere in this Form 10-Q, all such adjustments are of a normal and recurring nature. To conform to the current year presentation, certain prior year amounts have been reclassified. In addition, financial results presented for this fiscal 2020 interim period are not necessarily indicative of the results that may be expected for the full fiscal year ending June 30, 2020. These condensed consolidated financial statements are unaudited and, accordingly, should be read in conjunction with the audited consolidated financial statements and related notes contained in our Annual Report on Form 10-K for the fiscal year ended June 30, 2019 (the "2019 Form 10-K").

# Recently Adopted Financial Accounting Standards

### Derivatives and Hedging

In October 2018, the Financial Accounting Standards Board ("FASB") issued amended accounting guidance related to derivatives and hedging which permits the use of the Secured Overnight Financing Rate ("SOFR") Overnight Index Swap ("OIS") as a Benchmark

Interest Rate for Hedge Accounting Purposes. This guidance is effective beginning the first quarter of fiscal 2020 and must be applied on a prospective basis. The adoption did not have a material impact on our consolidated financial statements.

#### Leases

In February 2016, the FASB issued amended accounting guidance that requires lessees to recognize most leases on the balance sheet as a lease liability and corresponding right-of-use asset. The guidance also requires disclosures that meet the objective of enabling financial statement users to assess the amount, timing and uncertainty of cash flows arising from leases. We adopted this guidance during the first quarter of fiscal 2020 and elected the transition option which allows us to apply the guidance prospectively. The adoption resulted in the recognition of lease liabilities in the amount of \$422 million and did not have a material impact on our results of operations, liquidity or debt covenant compliance under our current debt agreements. The majority of our lease spend relates to certain real estate with the remaining lease spend primarily related to vehicles and equipment. The adoption required certain changes to our systems and processes. See Note 5 for additional information regarding leases.

### Recently Issued Financial Accounting Standards Not Yet Adopted

#### Financial Instruments - Credit Losses

In June 2016, the FASB issued amended accounting guidance that will require entities to measure credit losses on trade and other receivables, held-to-maturity debt securities, loans and other instruments using an "expected credit loss" model that considers historical experience, current conditions and reasonable supportable forecasts. This guidance also requires that credit losses on available for-sale debt securities with unrealized losses be recognized as allowances rather than as deductions in the amortized cost of the securities. This guidance will be effective for us in the first quarter of fiscal 2021. We are currently evaluating the impact of adoption on our consolidated financial statements.

### 2. Restructuring and Employee Severance

The following table summarizes restructuring and employee severance costs:

|  | ee months end | e months ended September 30, |    |      |  |  |  |
|--|---------------|------------------------------|----|------|--|--|--|
| (in millions)                              |               | 2019                         |    | 2018 |  |  |  |
| Employee-related costs (1)                 | \$            | 20                           | \$ | 29   |  |  |  |
| Facility exit and other costs (2)          |               | 10                           |    | 3    |  |  |  |
| Total restructuring and employee severance | \$            | 30                           | \$ | 32   |  |  |  |

(1) Employee-related costs primarily consist of termination benefits provided to employees who have been involuntarily terminated, duplicate payroll costs and retention bonuses incurred during transition periods.

(2) Facility exit and other costs primarily consist of product distribution and lease contract termination costs, lease costs associated with vacant facilities, accelerated depreciation, equipment relocation costs, project consulting fees, costs associated with restructuring our delivery of information technology infrastructure services and certain other divestiture-related costs.

During fiscal 2020 and 2019, we implemented certain enterprisewide cost-saving initiatives affecting various functional and commercial areas intended to optimize and simplify our operating model and cost structure. We incurred \$20 million and \$26 million for the three months ended September 30, 2019 and 2018, respectively, in expenses related to these cost savings initiatives, which are reflected in restructuring and employee severance in the condensed consolidated statements of earnings.

The following table summarizes activity related to liabilities associated with restructuring and employee severance:

| <u>(in millions)</u>           | nployee-<br>ated Costs | cility Exit<br>Other Costs | Т  | otal |
|--------------------------------|------------------------|----------------------------|----|------|
| Balance at June 30, 2019       | \$<br>64               | \$<br>8                    | \$ | 72   |
| Additions                      | 19                     | 6                          |    | 25   |
| Payments and other adjustments | (10)                   | (2)                        |    | (12) |
| Balance at September 30, 2019  | \$<br>73               | \$<br>12                   | \$ | 85   |

### 3. Goodwill and Other Intangible Assets

#### Goodwill

The following table summarizes the changes in the carrying amount of goodwill by segment and in total:

| <u>(in millions)</u>                                 | Pharma | aceutical | Medical  | Total |       |  |
|--|--------|-----------|----------|-------|-------|--|
| Balance at June 30, 2019                             | \$     | 2,663     | \$ 5,715 | \$    | 8,378 |  |
| Goodwill acquired, net of purchase price adjustments |        | (5)       | _        |       | (5)   |  |
| Foreign currency translation adjustments and other   |        | _         | (13)     |       | (13)  |  |
| Balance at September 30, 2019                        | \$     | 2,658     | \$ 5,702 | \$    | 8,360 |  |

### **Other Intangible Assets**

The following tables summarize other intangible assets by class at:

|                                       | <br>September 30, 2019 |    |                          |      |                |  |  |  |  |
|---------------------------------------|------------------------|----|--------------------------|------|----------------|--|--|--|--|
| (in millions)                         | iross                  |    | cumulated<br>nortization | Int  | Net<br>angible | Weighted-<br>Average<br>Remaining<br>Amortization<br>Period<br>(Years) |  |  |  |
| Indefinite-life intangibles:          |                        |    |                          |      |                |  |  |  |  |
| IPR&D,<br>trademarks and<br>other     | \$<br>22               | \$ | _                        | \$   | 22             | N/A  |  |  |  |
| Total indefinite-<br>life intangibles | 22                     |    | _                        |      | 22             | N/A  |  |  |  |
| Definite-life intangibles:            |                        |    |                          |      |                |  |  |  |  |
| Customer relationships                | 3,555                  |    | 1,592                    |      | 1,963          | 13   |  |  |  |
| Trademarks, trade names and patents   | 673                    |    | 307                      |      | 366            | 13   |  |  |  |
| Developed<br>technology and<br>other  | 1,603                  |    | 656                      |      | 947            | 11   |  |  |  |
| Total definite-life intangibles       | 5,831                  |    | 2,555                    |      | 3,276          | 12   |  |  |  |
| Total other<br>intangible<br>assets   | \$<br>5,853            | \$ | 2,555                    | \$   | 3,298          | N/A  |  |  |  |
|                                       |                        |    |                          | June | 30 2019        |  |  |  |  |

|                                     | June 30, 2019 |                  |    |                          |                   |       |
|-------------------------------------|---------------|------------------|----|--------------------------|-------------------|-------|
| (in millions)                       |               | Gross<br>angible |    | cumulated<br>nortization | Net<br>Intangible |       |
| Indefinite-life intangibles:        |               |                  |    |                          |                   |       |
| IPR&D, trademarks and other         | \$            | 22               | \$ | _                        | \$                | 22    |
| Total indefinite-life intangibles   |               | 22               |    | _                        |                   | 22    |
|                                     |               |                  |    |                          |                   |       |
| Definite-life intangibles:          |               |                  |    |                          |                   |       |
| Customer relationships              |               | 3,562            |    | 1,517                    |                   | 2,045 |
| Trademarks, trade names and patents |               | 672              |    | 295                      |                   | 377   |
| Developed technology and other      |               | 1,602            |    | 616                      |                   | 986   |
| Total definite-life intangibles     |               | 5,836            |    | 2,428                    |                   | 3,408 |
| Total other intangible assets       | \$            | 5,858            | \$ | 2,428                    | \$                | 3,430 |

Total amortization of intangible assets was \$129 million and \$133 million for the three months ended September 30, 2019 and 2018, respectively. Estimated annual amortization of intangible assets for the remainder of fiscal 2020 through 2024 is as follows: \$382 million, \$442 million, \$408 million, \$358 million, and \$328 million.

### 4. Investments

In August 2018, we sold our 98 percent ownership interest in naviHealth Holdings, LLC ("naviHealth") to investor entities controlled by Clayton, Dubilier & Rice in exchange for cash proceeds of \$737 million (after adjusting for certain fees and expenses) and a 44 percent equity interest in a partnership that owns 100 percent of the equity interest of naviHealth. We also have certain call rights to reacquire naviHealth. We are accounting for this investment using the equity method of accounting and on a one-month reporting lag.

During the three months ended September 30, 2018, we recognized a pre-tax gain of \$508 million related to this divestiture in impairments and (gain)/loss on disposal of assets in our condensed consolidated statement of earnings.

The carrying value of this investment was \$329 million and \$334 million as of September 30, 2019 and June 30, 2019, respectively. For the three months ended September 30, 2019, our proportionate share of naviHealth's net loss, which was recorded in Other (income)/ expense, net in the condensed consolidated statement of earnings, was immaterial.

### 5. Leases

We primarily have operating leases for corporate offices, distribution facilities, vehicles, and equipment. We determine if an arrangement is a lease at inception by evaluating whether the arrangement conveys the right to use an identified asset and whether we obtain substantially all of the economic benefits from and have the ability to direct the use of the asset. Our lease agreements generally do not contain any material residual value guarantees or material restrictive covenants.

Beginning July 1, 2019, operating leases are included in other assets, other accrued liabilities, and deferred income taxes and other liabilities in our condensed consolidated balance sheet. Operating lease right-of-use assets and corresponding operating lease liabilities are recognized at commencement date based on the present value of lease payments over the lease term. Operating lease expense for operating lease assets is recognized on a straight-line basis over the lease term. As most of our leases do not provide an implicit rate, we use our collateralized incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. We use the implicit rate if it is readily determinable.

Finance leases are included in property and equipment, net, current portion of long-term obligations and other short-term borrowings, and long-term obligations, less current portion in our condensed consolidated balance sheet.

Our lease agreements include leases that contain lease components and non-lease components. For all asset classes, we have elected to account for both of these provisions as a single lease component. We also, from time to time, sublease portions of our real estate property, resulting in sublease income. Sublease income and the related assets and cash flows are not material to the condensed consolidated financial statements at or for the three months ended September 30, 2019.

We also have elected to apply a practical expedient for short-term leases whereby we do not recognize a lease liability and right-of-use asset for leases with a term of less than 12 months. Short-term lease expense recognized in the three months ended September 30, 2019 was not material. In addition, we elected the package of three practical expedients permitted under the transition guidance, which include the carry forward of our leases without reassessing 1) whether any contracts are leases or contain leases, 2) lease classification and 3) initial direct costs.

Our leases have remaining lease terms from less than 1 year up to approximately 23 years. Our lease terms may include options to extend or terminate the lease when it is reasonably certain and there is a significant economic incentive to exercise that option.

The following table summarizes the components of lease cost:

|                                     | Three Months Ende<br>September 30, |    |  |
|-------------------------------------|------------------------------------|----|--|
| <u>(in millions)</u>                | 20                                 | 19 |  |
| Operating lease cost                | \$                                 | 31 |  |
| Finance lease cost                  |                                    |    |  |
| Amortization of right-of-use assets |                                    | 4  |  |
| Total finance lease cost            |                                    | 4  |  |
| Variable lease cost                 |                                    | 1  |  |
| Total lease cost                    | \$                                 | 36 |  |

The following tables summarizes supplemental balance sheet information related to leases:

| (in millions)                                  | September 30, 2019 |     |
|--|--------------------|-----|
| Operating Leases                               |                    |     |
| Operating lease assets                         | \$                 | 394 |
|  |                    |     |
| Current portion of operating lease liabilities |                    | 103 |
| Operating lease liabilities                    |                    | 312 |
| Total operating lease liabilities              |                    | 415 |
|  |                    |     |
| Finance Leases                                 |                    |     |
| Property and equipment, net                    |                    | 18  |
|  |                    |     |
| Current portion of long-term obligations       |                    | 5   |
| Long-term obligations, less current portion    |                    | 12  |
| Total finance lease liabilities                | \$                 | 17  |

The following tables summarizes supplemental cash flow information related to leases:

|   | e Months Ended<br>eptember 30, |
|---|--------------------------------|
| <u>(in millions)</u>  | 2019                           |
| Cash paid for amounts included in the measurement of lease liabilities:         |                                |
| Operating cash flows paid for operating leases                                  | \$<br>31                       |
| Financing cash flows paid for finance lease                                     | 2                              |
| Non-cash right-of-use assets obtained in exchange for lease obligations:        |                                |
| New operating leases  | 15                             |
| New finance leases  | 17                             |
| Amended lease standard adoption impact as of July 1, 2019 $^{\left( 1\right) }$ | 400                            |

(1) Includes the effect of \$22 million from reclassifying deferred rent as an offset in accordance with the transition guidance.

Our operating leases had a weighted-average remaining lease term of 6.2 years and a weighted-average discount rate of 3.0 percent.

Future lease payments under non-cancellable leases as of September 30, 2019 were as follows:

| (in millions)                      | Operating<br>Leases |    | ance<br>ases | 1  | otal |
|------------------------------------|---------------------|----|--------------|----|------|
| Years Ending September 30,         |                     |    |              |    |      |
| Remainder of 2020                  | \$<br>91            | \$ | 4            | \$ | 95   |
| 2021                               | 101                 |    | 6            |    | 107  |
| 2022                               | 79                  |    | 4            |    | 83   |
| 2023                               | 58                  |    | 4            |    | 62   |
| 2024                               | 41                  |    | 1            |    | 42   |
| Thereafter                         | 149                 |    | —            |    | 149  |
| Total future lease payments        | 519                 |    | 19           |    | 538  |
| Less: leases not yet commenced (1) | 61                  |    | —            |    | 61   |
| Less: imputed interest             | 43                  |    | 2            |    | 45   |
| Total lease liabilities            | \$<br>415           | \$ | 17           | \$ | 432  |

(1) As of September 30, 2019, we had certain leases that were executed but did not have control of the underlying assets; therefore, the lease liabilities and right-of-use assets are not recorded in the condensed consolidated balance sheets.

As previously disclosed in our fiscal 2019 Form 10-K under the prior accounting guidance, the future minimum rental payments for operating leases having initial or remaining non-cancelable lease terms in excess of one year at June 30, 2019 for fiscal 2020 through 2024 and thereafter were as follows: \$126 million, \$100 million, \$76 million, \$54 million, \$33 million and \$94 million.

# 6. Long-Term Obligations and Other Short-Term Borrowings

### Long-Term Debt

We had total long-term obligations, including the current portion and other short-term borrowings, of \$8.0 billion at both September 30, 2019 and June 30, 2019. All the notes represent unsecured obligations of Cardinal Health, Inc. and rank equally in right of payment with all of our existing and future unsecured and unsubordinated indebtedness. Interest is paid pursuant to the terms of the obligations. These notes are effectively subordinated to the liabilities of our subsidiaries, including trade payables of \$19.7 billion and \$21.5 billion at September 30, 2019 and June 30, 2019, respectively.

During the three months ended September 30, 2019, we repurchased a total of \$74 million of notes due in 2022 and 2047 with available cash.

### **Other Financing Arrangements**

In addition to cash and equivalents and operating cash flow, other sources of liquidity include a \$2.0 billion commercial paper program backed by a \$2.0 billion revolving credit facility. We also have a \$1.0 billion committed receivables sales facility.

In September 2019, we renewed our committed receivables sales facility program through Cardinal Health Funding, LLC ("CHF") through September 30, 2022. CHF was organized for the sole purpose of buying receivables and selling undivided interests in those receivables to third-party purchasers. Although consolidated with Cardinal Health, Inc. in accordance with GAAP, CHF is a separate legal entity from Cardinal Health, Inc. and from our subsidiary that sells receivables to CHF. CHF is designed to be a special purpose, bankruptcy-remote entity whose assets are available solely to satisfy the claims of its creditors.

Our revolving credit facility and committed receivables sales facilities require us to maintain, as of the end of every fiscal quarter from September 30, 2019 through December 2020, a consolidated net leverage ratio of no more than 4.00-to-1. The maximum permitted ratio will reduce to 3.75-to-1 in March 2021 and as of the end of every fiscal quarter thereafter. As of September 30, 2019, we were in compliance with our financial covenants.

# 7. Commitments, Contingent Liabilities and Litigation

### Commitments

# Generic Sourcing Venture with CVS Health Corporation ("CVS Health")

In July 2014, we established Red Oak Sourcing, LLC ("Red Oak Sourcing"), a U.S.-based generic pharmaceutical sourcing venture with CVS Health for an initial term of 10 years. Red Oak Sourcing negotiates generic pharmaceutical supply contracts on behalf of its participants. Due to the achievement of predetermined milestones, we are required to make quarterly payments of \$45.6 million to CVS Health for the remainder of the initial term.

### Legal Proceedings

We become involved from time to time in disputes, litigation and regulatory matters.

We are named from time to time in *qui tam* actions initiated by private third parties. In such actions, the private parties purport to act on behalf of federal or state governments, allege that false claims have been submitted for payment by the government and may receive an award if their claims are successful. After a private party has filed a *qui tam* action, the government must investigate the private party's claim and determine whether to intervene in and take control over the litigation. These actions may remain under seal while the government makes this determination. If the government declines to intervene, the private party may nonetheless continue to pursue the litigation on his or her own purporting to act on behalf of the government.

From time to time, we become aware through employees, internal audits or other parties of possible compliance matters, such as complaints or concerns relating to accounting, internal accounting controls, financial reporting, auditing, or other ethical matters or relating to compliance with laws such as healthcare fraud and abuse, anti-corruption or anti-bribery laws. When we become aware of such possible compliance matters, we investigate internally and take appropriate corrective action. In addition, from time to time, we receive subpoenas or requests for information from various federal or state agencies relating to our business or to the business of a customer, supplier or other industry participants. Internal investigations, subpoenas or requests for information have led, and may in the future lead, to the assertion of claims or the commencement of legal proceedings against us or result in sanctions.

From time to time, we determine that products we manufacture or market do not meet our specifications, regulatory requirements, or published standards. When we or a regulatory agency identify a potential quality or regulatory issue, we investigate and take appropriate corrective action. Such actions can lead to product recalls, costs to repair or replace affected products, temporary interruptions in product sales, action by regulators and product liability claims and lawsuits, including class actions. Even absent an identified regulatory or quality issue or product recall, we can become subject to product liability claims and lawsuits.

We accrue for contingencies related to disputes, litigation and regulatory matters if it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Because these matters are inherently unpredictable and unfavorable developments or resolutions can occur, assessing contingencies is highly subjective and requires judgments about future events. We regularly review contingencies to determine whether our accruals and related disclosures are adequate. The amount of ultimate loss may differ from these estimates.

We recognize income from the favorable outcome of litigation when we receive the associated cash or assets.

We recognize estimated loss contingencies for certain litigation and regulatory matters and income from favorable resolution of litigation in litigation (recoveries)/charges in our condensed consolidated statements of earnings.

#### **Opioid Lawsuits**

Pharmaceutical wholesale distributors, including us, have been named as defendants in approximately 2,400 lawsuits relating to the distribution of prescription opioid pain medications. These lawsuits have been filed by counties, municipalities, cities and political subdivisions in various federal, state, and other courts. The lawsuits seek equitable relief and monetary damages based on a variety of legal theories including various common law claims, such as negligence, public nuisance and unjust enrichment as well as violations of controlled substance laws, the Racketeer Influenced and Corrupt Organizations Act and various other statutes. These lawsuits also name pharmaceutical manufacturers, retail pharmacy chains and other entities as defendants.

The vast majority of these lawsuits were filed in U.S. federal court and have been transferred for consolidated pre-trial proceedings in a Multi-District Litigation proceeding in the U.S. District Court for the Northern District of Ohio (the "MDL").

In addition, 21 state attorneys general have filed lawsuits against distributors, including us, in various state courts.

Additionally, 43 state attorneys general have formed a multi-state task force to investigate the manufacturing, distribution, dispensing and prescribing practices of opioid medications. We have received requests related to the multi-state investigation, as well as separate civil investigative demands, subpoenas or requests for information from these and other state attorneys general offices.

In October 2019, we agreed in principle to a global settlement framework with a leadership group of four state attorneys general from the multi-state task force that is designed to resolve all pending and future opioid lawsuits and claims by states and political subdivisions, but not private plaintiffs (the "Settlement Framework"). This Settlement Framework is subject to contingencies and uncertainties as to final terms, but is the basis for our negotiation of definitive terms and documentation.

The Settlement Framework includes (1) a cash component, pursuant to which we would pay up to \$5.56 billion over eighteen years, (2) development and participation in a program for free or rebated distribution of opioid abuse treatment medications for a period of ten years, and (3) industry-wide changes to be specified to controlled substance anti-diversion programs. The Settlement Framework is in its early phases, and there is no assurance that the necessary parties will agree to a definitive settlement agreement or that the contingencies to any agreement will be satisfied. We have included a \$5.56 billion accrual related to the Settlement Framework in deferred income taxes and other liabilities in the condensed consolidated balance sheets and litigation (recoveries)/charges, net, in the condensed consolidated statements of earnings.

On October 21, 2019, we and two other national distributors agreed to a \$215 million settlement with two Ohio counties, Cuyahoga and

Summit, to resolve all claims in the first bellwether trial in the MDL that had been scheduled for trial in October 2019. In connection with this settlement, we have accrued \$66 million, which is included in other accrued liabilities in the condensed consolidated balance sheets and litigation (recoveries)/charges, net, in the condensed consolidated statements of earnings.

In connection with these matters, we recorded a total pre-tax charge of \$5.63 billion (\$5.14 billion after tax) during the three-months ended September 30, 2019 for the cash component. Because loss contingencies are inherently unpredictable and unfavorable developments or resolutions can occur, the assessment is highly subjective and requires judgments about future events. Moreover, the global Settlement Framework is in early stages and there is no assurance that the necessary parties will agree to a definitive settlement agreement or that the contingencies to any agreement will be satisfied. We will regularly review these opioid litigation matters to determine whether our accrual is adequate. We are unable to reasonably estimate the liability associated with any potential distribution of treatment medications and any incremental costs for changes to our controlled substance anti-diversion program that we may agree to under the Settlement Framework. The amount of ultimate loss may differ materially from this accrual. We continue to strongly dispute the allegations made in these lawsuits and reaching an agreement in principle on a global settlement framework is not an admission of liability or wrongdoing.

The Settlement Framework does not address claims by private parties, which includes unions and other health and welfare funds, hospital systems and other healthcare providers, businesses and individuals. Private parties had brought approximately 325 lawsuits as of November 1, 2019. Of these, 97 are purported class actions. The causes of action asserted by these plaintiffs are similar to those asserted by public plaintiffs. We will continue to vigorously defend ourselves in these matters.

#### **Product Liability Lawsuits**

As of November 1, 2019, we are named as a defendant in 280 product liability lawsuits coordinated in Alameda County Superior Court in California involving claims by approximately 3,463 plaintiffs that allege personal injuries associated with the use of Cordis OptEase and TrapEase inferior vena cava (IVC) filter products. Another 24 lawsuits involving similar claims by approximately 28 plaintiffs are pending in other jurisdictions. These lawsuits seek a variety of remedies, including unspecified monetary damages. We are vigorously defending ourselves in these lawsuits.

At September 30, 2019, we had a total of \$414 million, net of estimated insurance recoveries, accrued for losses and legal defense costs related to the Cordis IVC filter lawsuits which are presented on a gross basis in the condensed consolidated balance sheets. We believe there is a range of estimated losses with respect to these matters. Because no amount within the range is a better estimate than any other amount within the range, we have accrued the minimum amount in the range. We estimate the high end of the range

to be approximately \$836 million, net of estimated insurance recoveries.

#### **Shareholder Securities Litigation**

In August 2019, the Louisiana Sheriffs' Pension & Relief Fund filed a purported class action complaint against Cardinal Health and certain current and former officers and employees in the United States District Court for the Southern District of Ohio purportedly on behalf of all purchasers of our common shares between March 2015 and May 2018. The complaint alleges that the defendants violated Sections 10(b) and 20(a) of the Securities and Exchange Act of 1934 by making misrepresentations and omissions related to the integration of the Cordis business and inventory and supply chain problems within the Cordis business, and seeks to recover unspecified damages and equitable relief for the alleged misstatements and omissions. We believe that the claims asserted in this complaint are without merit and intend to vigorously defend against them. Due to the early stage of this proceeding, it is not possible to reasonably estimate the amount of any possible loss or range of loss in this matter.

### 8. Income Taxes

Fluctuations in our provision for income taxes as a percentage of pretax earnings ("effective tax rate") are due to changes in international and U.S. state effective tax rates resulting from our business mix and discrete items.

#### **Opioid Settlement Framework**

In connection with the \$5.63 billion pre-tax charge for the opioid litigation, we recorded a tax benefit of \$487 million, which is net of unrecognized tax benefits of \$468 million, reflecting our current assessment of the estimated future deductibility of the amount that may be paid. We have made reasonable estimates and recorded amounts based on management's judgment and our current understanding of the Tax Act; however, these estimates require significant judgment since the definitive settlement terms and documentation, including provisions related to deductibility, under the Settlement Framework have not been negotiated and the U.S. tax law governing deductibility was changed by the Tax Act. Further, it is possible that the tax authorities could challenge our interpretation of the Tax Act or the estimates and assumptions used to assess the future deductibility of these benefits. The actual amount of the tax benefit related to uncertain tax positions may differ materially from these estimates. See Note 7 for more information regarding these matters.

### **Effective Tax Rate**

During the three months ended September 30, 2019 and 2018, the effective tax rate was 7.9 percent and 19.4 percent, respectively. The change in the effective tax rate from fiscal 2019 to fiscal 2020 is primarily due to the net effects of the Settlement Framework, partially offset by the prior-year benefit of discrete tax items.

#### **Unrecognized Tax Benefits**

We had \$943 million and \$456 million of unrecognized tax benefits at September 30, 2019 and June 30, 2019, respectively. The September 30, 2019 and June 30, 2019 balances include \$795 million and \$303 million, respectively, of unrecognized tax benefits that, if recognized, would have an impact on the effective tax rate.

At September 30, 2019 and June 30, 2019, we had \$126 million and \$122 million, respectively, accrued for the payment of interest and penalties related to unrecognized tax benefits, which we recognize in the provision for/(benefit from) income taxes in the condensed consolidated statements of earnings. These balances are gross amounts before any tax benefits and are included in deferred income taxes and other liabilities in the condensed consolidated balance sheets.

It is reasonably possible that there could be a change in the amount of unrecognized tax benefits within the next 12 months due to activities of the U.S. Internal Revenue Service ("IRS") or other taxing authorities, possible settlement of audit issues, reassessment of existing unrecognized tax benefits or the expiration of statutes of limitations. We estimate that the range of the possible change in unrecognized tax benefits within the next 12 months is between zero and a net decrease of \$10 million, exclusive of penalties and interest.

#### **Other Tax Matters**

We file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and various foreign jurisdictions. With few exceptions, we are subject to audit by taxing authorities for fiscal years 2008 through the current fiscal year. Tax laws are complex and subject to varying interpretations. Tax authorities have challenged some of our tax positions, including IRS challenges to our international transfer pricing for the periods from 2008 to 2014, and it is possible that they will challenge others. These challenges may adversely affect our effective tax rate or tax payments.

We are a party to a tax matters agreement with CareFusion Corporation ("CareFusion"), which has been acquired by Becton, Dickinson and Company. Under the tax matters agreement, CareFusion is obligated to indemnify us for certain tax exposures and transaction taxes prior to our fiscal 2010 spin-off of CareFusion. The indemnification receivable was \$168 million and \$165 million at September 30, 2019 and June 30, 2019, respectively, and is included in other assets in the condensed consolidated balance sheets.

As a result of the acquisition of the Patient Recovery Business, Medtronic plc is obligated to indemnify us for certain tax exposures and transaction taxes related to periods prior to the acquisition. The indemnification receivable was \$23 million and \$22 million at September 30, 2019 and June 30, 2019, respectively, and is included in other assets in the condensed consolidated balance sheet.

Future adjustments to the financial statements may be necessary as final tax regulations related to U.S. Tax Reform are issued. We will assess any impact as additional guidance is issued.

### 9. Fair Value Measurements

The following tables present the fair values for assets and (liabilities) measured on a recurring basis at:

|                       | September 30, 2019 |       |     |       |     |       |    |      |
|-----------------------|--------------------|-------|-----|-------|-----|-------|----|------|
| (in millions)         | Le                 | vel 1 | Lev | vel 2 | Lev | vel 3 | Т  | otal |
| Assets:               |                    |       |     |       |     |       |    |      |
| Other investments (1) | \$                 | 109   | \$  | _     | \$  | _     | \$ | 109  |
| Forward contracts (2) |                    | _     |     | 95    |     | —     |    | 95   |
|                       | June 30, 2019      |       |     |       |     |       |    |      |
| (in millions)         | Le                 | vel 1 | Lev | /el 2 | Lev | /el 3 | Т  | otal |
| Assets:               |                    |       |     |       |     |       |    |      |
| Other investments (1) | \$                 | 118   | \$  | _     | \$  | _     | \$ | 118  |
| Forward contracts (2) |                    | _     |     | 53    |     |       |    | 53   |

(1) The other investments balance includes investments in mutual funds, which are used to offset fluctuations in deferred compensation liabilities. These mutual funds invest in the equity securities of companies with both large and small market capitalization and high quality fixed income debt securities. The fair value of these investments is determined using quoted market prices.

(2) The fair value of interest rate swaps, foreign currency contracts, commodity contracts, and net investment hedges is determined based on the present value of expected future cash flows considering the risks involved, including non-performance risk, and using discount rates appropriate for the respective maturities. Observable Level 2 inputs are used to determine the present value of expected future cash flows. The fair value of these derivative contracts, which are subject to master netting arrangements under certain circumstances, is presented on a gross basis in prepaid expenses and other, other assets, other accrued liabilities, and deferred income taxes and other liabilities within the condensed consolidated balance sheets.

### **10. Financial Instruments**

We utilize derivative financial instruments to manage exposure to certain risks related to our ongoing operations. The primary risks managed through the use of derivative instruments include interest rate risk, currency exchange risk, and commodity price risk. We do not use derivative instruments for trading or speculative purposes. While the majority of our derivative instruments are designated as hedging instruments, we also enter into derivative instruments that are designed to hedge a risk, but are not designated as hedging instruments. These derivative instruments are adjusted to fair value through earnings at the end of each period. We are exposed to counterparty credit risk on all of our derivative instruments. Accordingly, we have established and maintain strict counterparty credit guidelines and only enter into derivative instruments with major financial institutions that are investment grade or better. We do not have significant exposure to any one counterparty and we believe the risk of loss is remote. Additionally, we do not require collateral under these agreements.

### Interest Rate Risk Management

We are exposed to the impact of interest rate changes. Our objective is to manage the impact of interest rate changes on cash flows and the market value of our borrowings. We utilize a mix of debt maturities along with both fixed-rate and variable-rate debt to manage changes in interest rates. In addition, we enter into interest rate swaps to further manage our exposure to interest rate variations related to our borrowings and to lower our overall borrowing costs.

#### **Currency Exchange Risk Management**

We conduct business in several major international currencies and are subject to risks associated with changing foreign exchange rates. Our objective is to reduce volatility in earnings, cash flow and net investments in certain subsidiaries to allow management to focus its attention on business operations. Accordingly, we enter into various contracts that change in value as foreign exchange rates change to protect the value of existing foreign currency assets and liabilities, commitments and anticipated foreign currency revenue and expenses.

### **Commodity Price Risk Management**

We are exposed to changes in the price of certain commodities. Our objective is to reduce earnings and cash flow volatility associated with forecasted purchases of these commodities to allow management to focus its attention on business operations. Accordingly, we enter into derivative contracts when possible to manage the price risk associated with certain forecasted purchases.

### **Fair Value Hedges**

We enter into pay-floating interest rate swaps to hedge the changes in the fair value of fixed-rate debt resulting from fluctuations in interest rates. These contracts are designated and qualify as fair value hedges. Accordingly, the gain or loss recorded on the pay-floating interest rate swaps is directly offset by the change in fair value of the underlying debt. Both the derivative instrument and the underlying debt are adjusted to market value at the end of each period with any resulting gain or loss recorded in interest expense, net in the condensed consolidated statements of earnings. For the three months ended September 30, 2019 and 2018, there was no gain or loss recorded to interest expense as changes in the market value of the underlying debt.

### **Cash Flow Hedges**

We enter into derivative instruments to hedge our exposure to changes in cash flows attributable to interest rate, foreign currency and commodity price fluctuations associated with certain forecasted transactions. These derivative instruments are designated and qualify as cash flow hedges. Accordingly, the gain or loss on the derivative instrument is reported as a component of other comprehensive income and reclassified into earnings in the same line item associated with the forecasted transaction and in the same period during which the hedged transaction affects earnings.

During the three months ended September 30, 2019, we entered into a forward interest rate swap with a total notional amount of \$50 million to hedge probable, but not firmly committed, future transactions associated with our debt. Gains and losses recognized in accumulated other comprehensive loss and reclassified into earnings were immaterial for the three months ended September 30, 2019 and 2018. All gains and losses currently included within accumulated other comprehensive loss associated with our foreign exchange forward contracts to be reclassified into net earnings within the next 12 months are immaterial.

### **Net Investment Hedges**

We hedge the foreign currency risk associated with certain net investment positions in foreign subsidiaries. To accomplish this, we enter into cross-currency swaps that are designated as hedges of net investments.

During three months ended September 30, 2019, we entered into a ¥64.0 billion cross-currency swap maturing in 2022.

During three months ended September 30, 2018, we entered into a €200 million cross-currency swap maturing in 2023.

Cross-currency swaps designated as net investment hedges are marked to market using the current spot exchange rate as of the end of the period, with gains and losses included in the foreign currency translation component of accumulated other comprehensive income/ (loss) until the sale or substantial liquidation of the underlying net investments. To the extent the cross-currency swaps designated as net investment hedges are not highly effective, changes in carrying value attributable to the change in spot rates are recorded in earnings. There was no ineffectiveness in our net investment hedges during the three months ended September 30, 2019.

### **Economic (Non-Designated) Hedges**

We enter into foreign currency contracts to manage our foreign exchange exposure related to sales transactions, intercompany financing transactions and other balance sheet items subject to revaluation that do not meet the requirements for hedge accounting treatment. Accordingly, these derivative instruments are adjusted to current market value at the end of each period through earnings. The gain or loss recorded on these instruments is substantially offset by the remeasurement adjustment on the foreign currency denominated asset or liability. The settlement of the derivative instrument and the remeasurement adjustment on the foreign currency denominated asset or liability are both recorded in other (income)/expense, net. The gain and losses recognized in the three months ended September 30, 2019 and 2018 were immaterial. The principal currencies managed through foreign currency contracts are the euro, Canadian dollar, British pound, Japanese yen, and Chinese renminbi.

### Fair Value of Financial Instruments

The carrying amounts of cash and equivalents, trade receivables, accounts payable, and other accrued liabilities at September 30, 2019 and June 30, 2019 approximate fair value due to their short-term maturities.

The following table summarizes the estimated fair value of our longterm obligations and other short-term borrowings compared to the respective carrying amounts at:

| <u>(in millions)</u> | Septem | ber 30, 2019 | Jur | ne 30, 2019 |
|----------------------|--------|--------------|-----|-------------|
| Estimated fair value | \$     | 8,001        | \$  | 8,065       |
| Carrying amount      |        | 7,991        |     | 8,031       |

The fair value of our long-term obligations and other short-term borrowings is estimated based on either the quoted market prices for the same or similar issues or other inputs derived from available market information, which represents a Level 2 measurement.

### 11. Shareholders' Equity

During the three months ended September 30, 2019, we entered in an accelerated share repurchase ("ASR") program to purchase common shares for an aggregate purchase price of \$350 million and received an initial delivery of 6.4 million common shares having an aggregate cost of \$280 million. The average price paid per common share was \$43.76. The ASR program began on August 20, 2019 and is expected to conclude in the second quarter of fiscal 2020. We funded the repurchases with available cash and short-term borrowings.

During the three months ended September 30, 2018, we entered in an ASR program to purchase common shares for an aggregate purchase price of \$600 million and received an initial delivery of 9.5 million common shares having an aggregate cost of \$480 million. The average price paid per common share was \$50.45. The ASR program began on August 16, 2018 and was completed on October 25, 2018 when we received the final delivery of 2.0 million common shares. We funded the repurchases with available cash and shortterm borrowings.

The common shares repurchased are held in treasury to be used for general corporate purposes.

### Accumulated Other Comprehensive Loss

The following table summarizes the changes in the balance of accumulated other comprehensive loss by component and in total:

| (in millions)   | Cu<br>Trar | preign<br>rrency<br>Inslation<br>stments | Gair<br>Deri | ealized<br>n/(Loss)<br>on<br>vatives,<br>c of tax | <br>ccumulated<br>Other<br>nprehensive<br>Loss |
|---|------------|--|--------------|---|--|
| Balance at June 30, 2019  | \$         | (95)                                     | \$           | 16  | \$<br>(79)                                     |
| Other comprehensive income/<br>(loss), before reclassifications |            | (17)                                     |              | _   | (17)   |
| Amounts reclassified to earnings                                |            | _  |              | (5)   | (5)  |
| Other comprehensive income/(loss), net of tax                   |            | (17)                                     |              | (5)   | (22)   |
| Balance at September 30, 2019                                   | \$         | (112)                                    | \$           | 11  | \$<br>(101)                                    |

The sum of components may not equal the total due to rounding.

# 12. Earnings Per Share Attributable to Cardinal Health, Inc.

The following table reconciles the number of common shares used to compute basic and diluted earnings per share attributable to Cardinal Health, Inc.:

|  | Three Months Ended<br>September 30, |      |
|--|-------------------------------------|------|
| (in millions)  | 2019                                | 2018 |
| Weighted-average common shares-basic   | 296                                 | 305  |
| Effect of dilutive securities:   |                                     |      |
| $\ensuremath{Employee}$ stock options, restricted share units, and performance share units | _                                   | 1    |
| Weighted-average common shares-diluted   | 296                                 | 306  |

For the three months ended September 30, 2019, 6 million employee stock options, restricted share units and performance share units were excluded from the calculation of diluted shares outstanding, 1 million of which would be anti-dilutive as a result of the net loss for the period.

The potentially dilutive employee stock options, restricted share units and performance share units that were anti-dilutive for the three months ended September 30, 2018 were 6 million.

### **13. Segment Information**

Our operations are principally managed on a products and services basis and are comprised of two operating segments, which are the same as our reportable segments: Pharmaceutical and Medical. The factors for determining the reportable segments include the manner in which management evaluates performance for purposes of allocating resources and assessing performance combined with the nature of the individual business activities.

Our Pharmaceutical segment distributes branded and generic pharmaceutical, specialty pharmaceutical and over-the-counter healthcare and consumer products in the United States. This segment also provides services to pharmaceutical manufacturers and healthcare providers for specialty pharmaceutical products; operates nuclear pharmacies and radiopharmaceutical manufacturing facilities; provides pharmacy management services to hospitals as well as medication therapy management and patient outcomes services to hospitals, other healthcare providers and payers; and repackages generic pharmaceuticals and over-thecounter healthcare products.

Our Medical segment manufactures, sources and distributes Cardinal Health branded medical, surgical and laboratory products, which are sold in the United States, Canada, Europe, Asia and other markets. In addition to distributing Cardinal Health branded products, this segment also distributes a broad range of national brand products and provides supply chain services and solutions to hospitals, ambulatory surgery centers, clinical laboratories and other healthcare providers in the United States and Canada. This segment also distributes medical products to patients' homes in the United States through our Cardinal Health at-Home Solutions division.

#### Revenue

The following table presents revenue for each reportable segment, disaggregated revenue within our two reportable segments and Corporate:

|   | Three Months Ended<br>September 30, |        |      |        |  |
|---|-------------------------------------|--------|------|--------|--|
| <u>(in millions)</u>                                    |                                     | 2019   | 2018 |        |  |
| Pharmaceutical Distribution and Specialty Solutions (1) | \$                                  | 33,212 | \$   | 31,209 |  |
| Nuclear and Precision Health Solutions                  |                                     | 216    |      | 207    |  |
| Pharmaceutical segment revenue                          |                                     | 33,428 |      | 31,416 |  |
| Medical distribution and products (2)                   |                                     | 3,446  |      | 3,380  |  |
| Cardinal Health at-Home Solutions                       |                                     | 471    |      | 421    |  |
| Medical segment revenue                                 |                                     | 3,917  |      | 3,801  |  |
| Total segment revenue                                   |                                     | 37,345 |      | 35,217 |  |
| Corporate (3)   |                                     | (4)    |      | (4)    |  |
| Total revenue   | \$                                  | 37,341 | \$   | 35,213 |  |

(1) Products and services offered by our Specialty Solutions division are referred to as "specialty pharmaceutical products and services".

(2) Comprised of all Medical segment businesses except for Cardinal Health at-Home Solutions division.

(3) Corporate revenue consists of the elimination of inter-segment revenue and other revenue not allocated to the segments.

The following table presents revenue by geographic area:

|                       |    | Three Months Ended<br>September 30, |    |        |  |  |
|-----------------------|----|-------------------------------------|----|--------|--|--|
| <u>(in millions)</u>  | _  | 2019                                |    | 2018   |  |  |
| United States         | \$ | 36,310                              | \$ | 34,245 |  |  |
| International         |    | 1,035                               |    | 972    |  |  |
| Total segment revenue |    | 37,345                              |    | 35,217 |  |  |
| Corporate (1)         |    | (4)                                 |    | (4)    |  |  |
| Total revenue         | \$ | 37,341                              | \$ | 35,213 |  |  |

 Corporate revenue consists of the elimination of inter-segment revenue and other revenue not allocated to the segments.

#### Segment Profit

We evaluate segment performance based on segment profit, among other measures. Segment profit is segment revenue, less segment cost of products sold, less segment distribution, selling, general and administrative ("SG&A") expenses. Segment SG&A expenses include share-based compensation expense as well as allocated corporate expenses for shared functions, including corporate management, corporate finance, financial, and customer care shared services, human resources, information technology, and legal and compliance, including certain litigation defense costs. Corporate expenses are allocated to the segments based on headcount, level of benefit provided and other ratable allocation methodologies. The results attributable to noncontrolling interests are recorded within segment profit. We do not allocate the following items to our segments: last-in firstout, or ("LIFO"), inventory charges/(credits); restructuring and employee severance; amortization and other acquisition-related costs; impairments and (gain)/loss on disposal of assets; litigation (recoveries)/charges, net; state opioid assessment related to prior fiscal years; other (income)/expense, net; interest expense, net; loss on extinguishment of debt; and provision for income taxes.

In addition, certain investment spending, certain portions of enterprise-wide incentive compensation and other spending are not allocated to the segments. Investment spending generally includes the first-year spend for certain projects that require incremental investments in the form of additional operating expenses. Because approval for these projects is dependent on executive management, we retain these expenses at Corporate. Investment spending within Corporate was \$3 million and \$7 million for the three months ended September 30, 2019 and 2018, respectively.

In connection with the opioid litigation as discussed further in <u>Note</u> <u>7</u>, we recognized a pre-tax charge of \$5.63 billion during the three months ended September 30, 2019, which was retained at Corporate.

In connection with the naviHealth divestiture, we recognized a pretax gain of \$508 million during the three months ended September 30, 2018, which was retained at Corporate.

The following table presents segment profit by reportable segment and Corporate:

|                                 | Three Months Ended September 30 |         |    |      |  |  |
|---------------------------------|---------------------------------|---------|----|------|--|--|
| (in millions)                   |                                 | 2019    |    | 2018 |  |  |
| Pharmaceutical                  | \$                              | 398     | \$ | 409  |  |  |
| Medical                         |                                 | 170     |    | 135  |  |  |
| Total segment profit            |                                 | 568     |    | 544  |  |  |
| Corporate                       |                                 | (5,832) |    | 272  |  |  |
| Total operating earnings/(loss) | \$                              | (5,264) | \$ | 816  |  |  |

The following table presents total assets for each reportable segment and Corporate at:

| (in millions)  | Sep | September 30,<br>2019 |    | June 30,<br>2019 |  |
|----------------|-----|-----------------------|----|------------------|--|
| Pharmaceutical | \$  | 21,755                | \$ | 22,446           |  |
| Medical        |     | 15,462                |    | 15,284           |  |
| Corporate      |     | 1,962                 |    | 3,233            |  |
| Total assets   | \$  | 39,179                | \$ | 40,963           |  |

### 14. Share-Based Compensation

We maintain stock incentive plans (collectively, the "Plans") for the benefit of certain of our officers, directors and employees.

The following table provides total share-based compensation expense by type of award:

|                                | Three Months Ended September 30, |      |    |      |    |
|--------------------------------|----------------------------------|------|----|------|----|
| (in millions)                  |                                  | 2019 |    | 2018 |    |
| Restricted share unit expense  | \$                               | 17   | \$ |      | 14 |
| Employee stock option expense  |                                  | 1    |    |      | 4  |
| Performance share unit expense |                                  | 2    |    |      | 1  |
| Total share-based compensation | \$                               | 20   | \$ |      | 19 |

The total tax benefit related to share-based compensation was \$4 million and \$5 million for the three months ended September 30, 2019 and 2018, respectively.

### **Restricted Share Units**

Restricted share units granted under the Plans generally vest in equal annual installments over three years. Restricted share units accrue cash dividend equivalents that are payable upon vesting of the awards.

The following table summarizes all transactions related to restricted share units under the Plans:

| (in millions, except per share amounts) | Restricted<br>Share Units | Gra | hted-Average<br>ant Date Fair<br>ue per Share |
|---|---------------------------|-----|---|
| Nonvested at June 30, 2019              | 2                         | \$  | 51.65   |
| Granted                                 | 2                         |     | 42.09   |
| Vested                                  | (1)                       |     | 60.92   |
| Canceled and forfeited                  | _                         |     | _   |
| Nonvested at September 30, 2019         | 3                         | \$  | 45.29   |

At September 30, 2019, the total pre-tax compensation cost, net of estimated forfeitures, related to nonvested restricted share units not yet recognized was \$125 million, which is expected to be recognized over a weighted-average period of two years.

### **Stock Options**

Employee stock options granted under the Plans generally vest in equal annual installments over three years and are exercisable for ten years from the grant date. All stock options are exercisable at a price equal to the market value of the common shares underlying the option on the grant date.

The following table summarizes all stock option transactions under the Plans:

| (in millions, except per share amounts) | Stock<br>Options | Exer | Jhted-Average<br>cise Price per<br>mmon Share |
|---|------------------|------|---|
| Outstanding at June 30, 2019            | 6                | \$   | 63.78   |
| Granted                                 | _                |      | _   |
| Exercised                               | _                |      | _   |
| Canceled and forfeited                  | _                |      | _   |
| Outstanding at September 30, 2019       | 6                | \$   | 63.75   |
| Exercisable at September 30, 2019       | 6                | \$   | 63.67   |

At September 30, 2019, the total pre-tax compensation cost, net of estimated forfeitures, related to nonvested stock options not yet recognized was \$3 million, which is expected to be recognized over a weighted-average period of one year.

The following tables provide additional detail related to stock options:

| (in millions)   | September 30,<br>2019 |    | June 30,<br>2019 |             |
|---|-----------------------|----|------------------|-------------|
| Aggregate intrinsic value of outstanding options at period end                      | \$                    | 10 | \$               | 10          |
| Aggregate intrinsic value of exercisable options at period end                      |                       | 10 |                  | 10          |
|   |                       |    |                  |             |
| (in years)  | Septembe<br>2019      |    |                  | e 30,<br>19 |
| (in years)<br>Weighted-average remaining contractual life of<br>outstanding options |                       |    |                  |             |

### **Performance Share Units**

Performance share units vest over a three-year performance period based on achievement of specific performance goals. Based on the extent to which the targets are achieved, vested shares may range from zero to 240 percent of the target award amount. Performance share units accrue cash dividend equivalents that are payable upon vesting of the awards.

The following table summarizes all transactions related to performance share units under the Plans (based on target award amounts):

| (in millions, except per share amounts) | Performance<br>Share Units | Weighted-Average<br>Grant Date Fair<br>Value per Share |       |
|---|----------------------------|--|-------|
| Nonvested at June 30, 2019              | 0.9                        | \$   | 51.45 |
| Granted                                 | 0.5                        |  | 43.68 |
| Vested                                  | (0.1)                      |  | 48.40 |
| Canceled and forfeited                  | (0.1)                      |  | 50.59 |
| Nonvested at September 30, 2019         | 1.2                        | \$   | 50.84 |

At September 30, 2019, the total pre-tax compensation cost, net of estimated forfeitures, related to nonvested performance share units not yet recognized was \$25 million, which is expected to be recognized over a weighted-average period of three years if the performance goals are achieved.

# **Exhibits**

| <u>Exhibit</u><br>Number | Exhibit Description  |
|--------------------------|--|
| 3.1                      | Amended and Restated Articles of Incorporation of Cardinal Health, Inc., as amended (incorporated by reference to Exhibit 3.1 to Cardinal Health's Quarterly Report on Form 10-Q for the guarter ended September 30, 2008, File No. 1-11373)                     |
| 3.2                      | Cardinal Health, Inc. Restated Code of Regulations (incorporated by reference to Exhibit 3.2 to Cardinal Health's Current Report on Form 8-K filed on June 30, 2016, File No. 1-11373)   |
| 10.1                     | Fourth Amendment and Joinder, dated September 30, 2019, to the Fourth Amended and Restated Receivables Purchase Agreement (incorporated by reference to Exhibit 10.1 to Cardinal Health's Current Report on Form 8-K filed on October 2, 2019, File No. 1-11373) |
| 10.2                     | Amendment No. 3 to Seventh Amended and Restated Performance Guaranty (incorporated by reference to Exhibit 10.2 to Cardinal Health's Current<br>Report on Form 8-K filed on October 2, 2019, File No. 1-11373)   |
| 10.3                     | Offer Letter to David C. Evans (incorporated by reference to Exhibit 10.1 to Cardinal Health's Current Report on Form 8-K filed on August 8, 2019, File No. 1-11373)   |
| 31.1                     | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 31.2                     | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   |
| 32.1                     | Certification of the Chief Executive Officer and the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 99.1                     | Statement Regarding Forward-Looking Information  |
| 101.SCH                  | Inline XBRL Taxonomy Extension Schema Document   |
| 101.CAL                  | Inline XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF                  | Inline XBRL Taxonomy Definition Linkbase Document  |
| 101.LAB                  | Inline XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE                  | Inline XBRL Taxonomy Extension Presentation Linkbase Document  |

104 Cover Page Interactive Data File - formatted in Inline XBRL (included as Exhibit 101)

### **Cardinal Health Website**

Cardinal Health uses its website as a channel of distribution for material company information. Important information, including news releases, financial information, earnings and analyst presentations, and information about upcoming presentations and events is routinely posted and accessible at ir.cardinalhealth.com. In addition, the website allows investors and other interested persons to sign up automatically to receive e-mail alerts when we post news releases, SEC filings and certain other information on its website.

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N/A Not applicable

# **Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Cardinal Health, Inc.

Date: November 7, 2019

/s/ MICHAEL C. KAUFMANN

Michael C. Kaufmann Chief Executive Officer

/s/ DAVID C. EVANS

David C. Evans Chief Financial Officer

#### I, Michael C. Kaufmann, certify that:

- 1. I have reviewed this Form 10-Q of Cardinal Health, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019

/s/ MICHAEL C. KAUFMANN Michael C. Kaufmann Chief Executive Officer I, David C. Evans, certify that:

- 1. I have reviewed this Form 10-Q of Cardinal Health, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019

/s/ DAVID C. EVANS

David C. Evans Chief Financial Officer

# Certification of the Chief Executive Officer and the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted

### Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Michael C. Kaufmann, Chief Executive Officer of Cardinal Health, Inc. (the "Company") and David C. Evans, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, that:

- (1) the Periodic Report on Form 10-Q for the quarter ended September 30, 2019 containing the financial statements of the Company (the "Periodic Report"), which this statement accompanies, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 7, 2019

/s/ MICHAEL C. KAUFMANN

Michael C. Kaufmann Chief Executive Officer

/s/ DAVID C. EVANS

David C. Evans Chief Financial Officer

### Statement Regarding Forward-Looking Information

As used in this exhibit, "we," "our," "us" and similar pronouns refer to Cardinal Health, Inc. and its subsidiaries, unless the context requires otherwise. Our filings with the Securities and Exchange Commission, including this Annual Report on Form 10-K for the fiscal year ended June 30, 2019 (the "2019 Form 10-K"), our quarterly reports on Form 10-Q and our current reports on Form 8-K (along with any exhibits and amendments to such reports), as well as our news releases or any other written or oral statements made by or on behalf of us, including materials posted on our website, may include, directly or by incorporation by reference, forward-looking statements that reflect our current view (as of the date the forward-looking statement is first made) about future events, prospects, projections or financial performance. The matters discussed in these forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected, anticipated or implied in or by such statements. These risks and uncertainties include:

- · competitive pressures in the markets in which we operate, including pricing pressures;
- · uncertainties relating to the pricing of generic pharmaceuticals;
- · uncertainties relating to the timing, frequency and profitability of generic pharmaceutical launches;
- our ability to maintain the benefits of our generic pharmaceutical sourcing venture with CVS Health Corporation;
- with respect to our distribution services agreements with branded pharmaceutical manufacturers, changes in the amount of service fees
  we receive or, in cases where part of our compensation under these agreements is based on branded pharmaceutical price appreciation,
  changes in the frequency or magnitude of such price appreciation;
- changes in manufacturer approaches to pricing branded pharmaceutical products and risks related to our compensation under contractual arrangements with manufacturers being set as a percentage of the wholesale acquisition cost of branded pharmaceuticals;
- · changes in the timing or frequency of the introduction of branded pharmaceuticals;
- risks associated with the resolution and defense of the lawsuits and investigations in which we have been or will be named relating to the distribution of prescription opioid pain medication, including the risk that the outcome of these lawsuits and investigations could have a material adverse effect on our results of operations, financial condition, cash flows or liquidity;
- potential damage to our reputation, adverse operational impacts or other effects that may result from the national opioid epidemic, the allegations that have been made about our role in such epidemic and the ongoing unfavorable publicity surrounding the lawsuits and investigations against us;
- risks associated with the ongoing discussions regarding a potential global settlement of certain opioid lawsuits and investigations against
  us, including the risk that we could fail to reach a final settlement, that any final settlement reached could require us to pay more than we
  currently anticipate or could have a negative effect on our liquidity or ability to return money to shareholders, and the risk that any injunctive
  or non-monetary remedies we may agree to could have unintended consequences;
- potential adverse impact to our financial results resulting from enacted and proposed state taxes or other assessments on the sale or distribution of opioid medications;
- our high sales concentration with certain key customers, including CVS Health Corporation and OptumRx;
- actions of regulatory bodies and other governmental authorities, including the U.S. Drug Enforcement Administration, certain agencies within the U.S. Department of Health and Human Services (including the U.S. Food and Drug Administration, Centers for Medicare and Medicaid Services, the Office of Inspector General and the Office for Civil Rights), the U.S. Nuclear Regulatory Commission, the U.S. Federal Trade Commission, the U.S. Customs and Border Protection, various state boards of pharmacy, state controlled substance authorities, state health departments, state insurance departments, state Medicaid departments or comparable regulatory bodies or governmental authorities or foreign equivalents that, in each case, could delay, limit or suspend product development, manufacturing, distribution, importation or sales or result in warning letters, recalls, seizures, injunctions or monetary sanctions;
- any compromise of our information systems or of those of a third-party service provider, including unauthorized access to or use or disclosure
  of company or customer information, disruption of access and ancillary risks associated with our ability to effectively manage any issues
  arising from any such compromise or disruption;
- uncertainties related to our Medical segment's Cardinal Health Brand products, including our ability to manage infrastructure and cost challenges, and to improve its performance;
- risks associated with the realignment of our Medical segment's supply chain and other businesses, including our ability to achieve the expected benefits from such realignment;
- uncertainties with respect to our cost-savings initiatives or other restructuring activities, including the ability to achieve the expected benefits
  from such initiatives, the risk that we could incur unexpected charges, and the risk that we may fail to retain key personnel;
- difficulties or delays in the development, production, manufacturing, sourcing and marketing of new or existing products and services, including difficulties or delays associated with obtaining requisite regulatory consents or approvals associated with those activities;
- manufacturing disruptions, whether due to regulatory action, production quality deviations, safety issues or raw material shortages or defects, or because a key product is manufactured at a single manufacturing facility with limited alternate facilities;
- risks arising from possible violations of healthcare fraud and abuse laws;

- costs or claims resulting from potential errors or defects in our manufacturing of medical devices or other products or in our compounding, repackaging, information systems or pharmacy management services that may injure persons or damage property or operations, including costs from remediation efforts or recalls and related product liability claims and lawsuits, including class action lawsuits;
- risks arising from possible violations of the U.S. Foreign Corrupt Practices Act and other similar anti-corruption laws in other jurisdictions and U.S. and foreign export control, trade embargo and customs laws;
- risks arising from our collecting, handling and maintaining patient-identifiable health information and other sensitive personal and financial information, which are subject to federal, state and foreign laws that regulate the use and disclosure of such information;
- risks arising from certain of our businesses being Medicare-certified suppliers or participating in other federal and state healthcare programs, such as state Medicaid programs and the federal 340B drug pricing program, which businesses are subject to accreditation and quality standards and other rules and regulations, including applicable reporting, billing, payment and record-keeping requirements;
- risks arising from certain of our businesses manufacturing pharmaceutical and medical products or repackaging pharmaceuticals that are
  purchased or reimbursed through, or are otherwise governed by, federal or state healthcare programs, which businesses are subject to
  federal and state laws that establish eligibility for reimbursement by such programs and other applicable standards and regulations;
- changes in laws or changes in the interpretation or application of laws or regulations, as well as possible failures to comply with applicable laws or regulations, including as a result of possible misinterpretations or misapplications;
- material reductions in purchases, pricing changes, non-renewal, early termination, or delinquencies or defaults under contracts with key customers;
- · unfavorable changes to the terms of key customer or supplier relationships, or changes in customer mix;
- risks arising from changes in U.S. or foreign tax laws and unfavorable challenges to our tax positions and payments to settle these challenges;
- uncertainties due to possible government healthcare reform, including proposals related to Medicare drug rebate arrangements, possible repeal or replacement of major parts of the Patient Protection and Affordable Care Act, proposals related to prescription drug pricing transparency and the possible adoption of Medicare-For-All;
- reductions or limitations on governmental funding at the state or federal level or efforts by healthcare insurance companies to limit payments for products and services;
- · changes in manufacturers' pricing, selling, inventory, distribution or supply policies or practices;
- · changes in legislation or regulations governing prescription drug pricing, healthcare services or mandated benefits;
- · changes in hospital buying groups or hospital buying practices;
- changes in distribution or sourcing models for pharmaceutical and medical and surgical products, including an increase in direct and limited distribution;
- · changes to the prescription drug reimbursement formula and related reporting requirements for generic pharmaceuticals under Medicaid;
- continuing consolidation in the healthcare industry, which could give the resulting enterprises greater bargaining power and may increase
  pressure on prices for our products and services or result in the loss of customers;
- disruption, damage or lack of access to, or failure of, our or our third-party service providers' information systems, our critical facilities, including our national logistics center, or our distribution networks;
- risks to our business and information and controls systems in the event that business process improvements, infrastructure modernizations
  or initiatives to use third-party service providers for key systems and processes are not effectively implemented;
- the results, costs, effects or timing of any commercial disputes, government contract compliance matters, patent infringement claims, *qui* tam actions, government investigations, shareholder lawsuits or other legal proceedings;
- possible losses relating to product liability lawsuits and claims regarding products for which we cannot obtain product liability insurance or for which such insurance may not be adequate to cover our losses, including the product liability lawsuits we are currently defending relating to alleged personal injuries associated with the use of Cordis inferior vena cava filter products;
- our ability to maintain adequate intellectual property protections;
- the costs, difficulties and uncertainties related to the integration of acquired businesses, including liabilities relating to the operations or activities of such businesses prior to their acquisition, and uncertainties relating to our ability to achieve the anticipated results from acquisitions;
- our ability to manage and complete divestitures or other strategic business combination transactions, including our ability to find buyers or other strategic exit opportunities and risks associated with the possibility that we could experience greater dis-synergies than anticipated or otherwise fail to achieve our strategic objectives;
- increased costs for commodities and other materials used in the Medical segment manufacturing, including various components, compounds, raw materials or energy such as oil-based resins, pulp, cotton, latex and other commodities;
- shortages in commodities, components, compounds, raw materials or energy used by our businesses, including supply disruptions of radioisotopes;

- the loss of, or default by, one or more key suppliers for which alternative suppliers may not be readily available;
- · bankruptcy, insolvency or other credit failure of a customer or supplier that owes us a substantial amount;
- risks associated with global operations, including the effect of local economic environments, inflation, recession, currency volatility and global competition, in addition to risks associated with compliance with U.S. and international laws relating to global operations;
- uncertainties with respect to U.S. or international trade policies, tariffs, excise or border taxes and their impact on our ability to source products or materials that we need to conduct our business;
- risks associated with our use of and reliance on the global capital and credit markets, including our ability to access credit and our cost of credit, which may adversely affect our ability to efficiently fund our operations or undertake certain expenditures;
- our ability to introduce and market new products and our ability to keep pace with advances in technology;
- · significant charges to earnings if goodwill or intangible assets become impaired;
- · uncertainties relating to general political, business, industry, regulatory and market conditions; and
- other factors described in the "Risk Factors" section of the 2019 Form 10-K.

The words "expect," "anticipate," "intend," "plan," "believe," "will," "should," "could," "would," "project," "continue," "likely," and similar expressions generally identify "forward-looking statements," which speak only as of the date the statements were made, and also include statements reflecting future results or guidance, statements of outlook and expense accruals. We undertake no obligation to update or revise any forward-looking statements, except to the extent required by applicable law.