

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 24, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

To

Commission File Number: 1-9109

RAYMOND JAMES FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Florida

(State or other jurisdiction of incorporation or organization)

No. 59-1517485

(I.R.S. Employer Identification No.)

880 Carillon Parkway, St. Petersburg, Florida 33716

(Address of principal executive offices) (Zip Code)

(727) 567-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the close of the latest practicable date.

73,882,378 shares of Common Stock as of July 27, 2005.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

Form 10-Q for the Quarter Ended June 24, 2005

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RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

(Unaudited)

(In thousands, except share data)

	June 24, 2005	September 24, 2004
ASSETS		
Cash and cash equivalents	\$ 799,682	\$ 528,823
Cash and cash equivalents, segregated pursuant to federal regulations	2,341,737	2,322,402
Securities owned:		
Trading account securities, at fair value	446,504	329,861
Available for sale securities, at fair value	184,243	208,022
Receivables:		
Clients	2,210,075	1,961,553
Stock borrowed	1,139,015	1,536,879
Brokers, dealers and clearing organizations	81,619	125,544
Other	196,437	169,577
Property and equipment, net	131,609	122,750
Deferred income taxes, net	81,421	73,559
Deposits with clearing organizations	31,959	28,466
Goodwill	62,575	62,575
Investment in leveraged leases	19,462	20,160
Prepaid expenses and other assets	127,839	131,675
	<u>\$ 7,854,177</u>	<u>\$ 7,621,846</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Loans payable	\$ 141,845	\$ 136,393
Payables:		
Clients	4,557,141	4,121,713
Stock loaned	1,223,101	1,597,117
Brokers, dealers and clearing organizations	72,442	74,258
Trade and other	189,919	195,291
Trading account securities sold but not yet purchased, at fair value	192,884	122,281
Accrued compensation, commissions and benefits	253,188	256,062
Income taxes payable	10,861	32,145
	<u>6,641,381</u>	<u>6,535,260</u>
Minority Interests	20,287	21,373
Shareholders' equity		
Preferred stock; \$.10 par value; authorized 10,000,000 shares; issued and outstanding -0- shares	-	-
Common Stock; \$.01 par value; authorized 180,000,000 shares; issued 76,384,296 at June 24, 2005 and 75,321,926 at Sept. 24, 2004	764	753
Shares exchangeable into common stock: 285,325	5,493	5,493
Additional paid-in capital	158,660	127,405
Accumulated other comprehensive income	5,231	3,875
Retained earnings	1,043,956	957,317
	<u>1,214,104</u>	<u>1,094,843</u>
Less: 1,279,926 and 1,761,322 common shares in treasury, at cost	21,595	29,630
	<u>1,192,509</u>	<u>1,065,213</u>
	<u>\$ 7,854,177</u>	<u>\$ 7,621,846</u>

See accompanying Notes to Condensed Consolidated Financial Statements.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended		Nine Months Ended	
	June 24, 2005	June 25, 2004	June 24, 2005	June 25, 2004
Revenues:				
Securities commissions and fees	\$ 349,364	\$ 326,701	\$ 1,048,206	\$ 982,030
Investment banking	30,544	17,226	87,436	69,017
Investment advisory fees	38,674	33,517	115,233	99,934
Interest	66,354	33,271	178,161	96,001
Net trading profits	2,722	5,031	19,919	16,323
Financial service fees	20,507	20,852	64,665	61,126
Other	18,197	14,937	49,446	43,137
Total Revenues	526,362	451,535	1,563,066	1,367,568
Interest expense	32,818	11,424	87,419	33,021
Net Revenues	493,544	440,111	1,475,647	1,334,547
Non-Interest Expenses:				
Compensation, commissions and benefits	348,361	319,962	1,039,762	961,993
Communications and information processing	23,948	20,425	67,205	60,975
Occupancy and equipment costs	16,695	14,913	48,570	45,435
Clearance and floor brokerage	6,769	5,094	18,014	15,466
Business development	17,057	15,398	47,303	42,194
Other	29,750	16,561	78,205	53,680
Total Non-Interest Expenses	442,580	392,353	1,299,059	1,179,743
Income before provision for income taxes and minority interests	50,964	47,758	176,588	154,804
Provision for income taxes	19,094	18,101	68,088	56,665
Minority interest	(512)	44	2,178	1,227
Net Income	\$ 32,382	\$ 29,613	\$ 106,322	\$ 96,912
Net Income per share-basic	\$ 0.44	\$ 0.40	\$ 1.45	\$ 1.32
Net Income per share-diluted	\$ 0.43	\$ 0.40	\$ 1.41	\$ 1.30
Weighted average common shares				
outstanding-basic	73,663	73,592	73,320	73,275
Weighted average common and common				
equivalent shares outstanding-diluted	75,588	74,560	75,493	74,353

See accompanying Notes to Condensed Consolidated Financial Statements.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

(In thousands)

continued on next page

	Nine Months Ended	
	June 24, 2005	June 25, 2004
Cash Flows from operating activities:		
Net Income	\$ 106,322	\$ 96,912
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	12,023	12,441
Deferred income taxes	(7,863)	(3,045)
Unrealized gain and premium amortization on available for sale securities	(979)	(1,452)
Ineffectiveness of interest rate swaps accounted for as cash flow hedges	(4)	(374)
Gain on sale of property and equipment	(156)	(9)
Provision for bad debts and other accruals	28,927	16,460
Stock and option compensation expense	11,826	14,136
Minority Interest	(1,085)	1,227
(Increase) decrease in operating assets:		
Assets segregated pursuant to federal regulations	(19,335)	(12,777)
Receivables:		
Clients, net	(248,379)	(269,549)
Stock borrowed	397,864	(61,838)
Brokers-dealers and clearing organizations	43,926	60,826
Other	(26,860)	(19,025)
Trading securities, net	(46,040)	(77,223)
Prepaid expenses and other assets	8,101	(29,074)
Increase (decrease) in operating liabilities:		
Payables:		
Clients	435,428	8,811
Stock loaned	(374,016)	196,452
Brokers-dealers and clearing organizations	(1,816)	(52,729)
Trade and other	(34,442)	(18,528)
Accrued compensation, commissions and benefits	(2,874)	26,955
Income taxes payable	(21,284)	(21,508)
Total adjustments	152,962	(229,823)
Net cash provided by (used in) operating activities	259,284	(132,911)

See accompanying Notes to Condensed Consolidated Financial Statements.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

(in thousands)

Continued from previous page

	Nine Months Ended	
	June 24, 2005	June 25, 2004
Cash Flows from investing activities:		
Additions to property and equipment, net	(18,988)	(17,025)
Sales of available for sale securities	9,251	-
Purchases of available for sale securities	(37,434)	(20,740)
Maturations and repayments of available for sale securities	52,098	78,496
Net cash provided by investing activities	4,927	40,731
Cash Flows from financing activities:		
Proceeds from loans payable	10,000	79,404
Repayments on loans payable	(4,549)	(51,567)
Exercise of stock options and employee stock purchases	19,120	11,649
Purchase of treasury stock	(96)	(275)
Cash dividends on common stock	(19,684)	(14,720)
Net cash provided by financing activities	4,791	24,491
Currency adjustments:		
Effect of exchange rate changes on cash	1,857	2,472
Net increase (decrease) in cash and cash equivalents	270,859	(65,217)
Cash and cash equivalents at beginning of period	528,823	734,631
Cash and cash equivalents at end of period	\$ 799,682	\$ 669,414
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 86,841	\$ 32,942
Cash paid for taxes	\$ 83,075	\$ 81,218

See accompanying Notes to Condensed Consolidated Financial Statements.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
June 24, 2005

Note 1 - Basis of Presentation

The condensed consolidated financial statements include the accounts of Raymond James Financial, Inc. ("RJF") and its consolidated subsidiaries. RJF is a Florida-based holding company whose subsidiaries are engaged in various financial service businesses; as used herein, the term "the Company" refers to RJF or one or more of its subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation. Certain financial information that is normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") but not required for interim reporting purposes has been condensed or omitted. Pursuant to GAAP, these unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial position and results of operations for the interim periods presented. The nature of the Company's business is such that the results of any interim period are not necessarily indicative of results for a full year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended September 24, 2004. To prepare consolidated financial statements in conformity with GAAP, management must estimate certain amounts that affect the reported assets and liabilities, disclosure of contingent assets and liabilities, and reported revenues and expenses. Actual results could differ from those estimates. Certain reclassifications have been made to the condensed consolidated financial statements of the prior period to conform to the current period presentation.

The Company's quarters end on the last Friday (unless Friday is a holiday in which case it is the preceding business day) of December, March, June and September. Three of the Company's wholly-owned subsidiaries, Raymond James Bank ("RJBank"), Raymond James Limited ("RJ Ltd.") and Raymond James Tax Credit Funds, Inc. ("RJ Tax Credit") have quarters that end on the last day of each calendar quarter.

Note 2 - Effects of recently issued accounting standards

In June 2005, the Financial Accounting Standards Board ("FASB") ratified the consensus reached by the Emerging Issues Task Force ("EITF") in issue 04-5, "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights" on the guidance on how general partners in a limited partnership should determine whether they control a limited partnership. This consensus is effective for general partners of all new limited partnerships formed and for existing limited partnerships for which the partnership agreements are modified subsequent to the date of the ratification of this consensus (June 29, 2005). The guidance in this Issue is effective for existing partnerships no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The Company is currently evaluating the potential impact of this EITF.

In December 2004, the FASB issued Statement of Financial Accounting Standard ("SFAS") No. 123R (revised 2004), "Share-Based Payment". This statement requires the recognition of the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award in its financial statements. It also requires the cost to be recognized over the period during which an employee is required to provide service in exchange for the award (usually the vesting period). SFAS No. 123R replaces SFAS No. 123 and supersedes APB Opinion No. 25, and its related interpretations. SFAS No. 123R is effective at the beginning of the first annual reporting period beginning on or after June 15, 2005 and applies to all awards granted, modified, repurchased, or cancelled after that date. The adoption of this statement is not expected to have a material impact on its financial statements given that the Company adopted the fair value recognition provisions of SFAS No. 123 effective September 28, 2002.

In October 2004, the FASB ratified the consensus reached by the EITF in issue 04-10, "Determining Whether to Aggregate Operating Segments that do not meet the Quantitative Thresholds." The task force concluded that operating segments that do not meet the quantitative thresholds established by SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," can be aggregated only if aggregation is consistent with the objective and basic principles of SFAS No. 131, the segments have similar economic characteristics, and the segments share a majority of the aggregation criteria listed in SFAS No. 131. This EITF becomes applicable for fiscal years ending after September 15, 2005, and that the corresponding information for earlier periods, including interim periods, should be restated unless it is impractical to do so. Early application of the consensus is permitted. The Company is currently evaluating the potential impact of this EITF.

In March 2004, the FASB ratified the consensus reached by the EITF in issue 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments" on the guidance to be used in determining when an investment is considered impaired, whether that impairment is other than temporary, and the measurement of an impairment loss. This consensus ratified by the FASB in March 2004 was effective for other-than-temporary impairment evaluations made in reporting periods beginning after June 15, 2004. However, the guidance contained in paragraphs 10-20 of EITF 03-1, related to determining whether an impairment is other-than-temporary and measuring the related impairment loss, has been delayed by FASB Staff Position ("FSP") EITF Issue 03-1-1, "Effective Date of Paragraphs 10-20 of EITF Issue No. 03-1." The delay of the effective date for paragraphs 10-20 will be superseded concurrent with the final issuance of proposed FSP EITF Issue 03-1-a, "Implication Guidance for the Application of Paragraph 16 of EITF Issue No. 03-1, 'The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments.'" The Company does not believe that the impact of adopting the provisions of this EITF will be material to its consolidated financial statements.

Note 3 - Trading Account Securities Owned And Trading Account Securities Sold But Not Yet Purchased, at Fair Value:

	<u>June 24, 2005</u>		<u>September 24, 2004</u>	
	<u>Trading Account Securities Owned At Fair Value</u>	<u>Trading Account Securities Sold but Not yet Purchased, at Fair Value</u>	<u>Trading Account Securities Owned at Fair Value</u>	<u>Trading Account Securities Sold but Not yet Purchased, at Fair Value</u>
(in 000's)				
Marketable:				
Equities	\$ 26,063	\$ 38,928	\$ 33,910	\$ 32,950
Municipal obligations	219,971	291	192,099	-
Corporate obligations	41,918	561	26,216	3,522
Government obligations	30,891	70,489	43,518	55,082
Agency obligations	63,203	32,819	8,817	10,991
Derivative contracts	57,672	49,796	14,567	8,926
Other	6,774	-	8,457	10,810
Non-marketable	12	-	2,277	-
	<u>\$ 446,504</u>	<u>\$ 192,884</u>	<u>\$ 329,861</u>	<u>\$ 122,281</u>

Note 4 - Variable Interest Entities ("VIE's")

Under the provisions of FASB Interpretation 46R ("FIN 46R") the Company determined that Raymond James Employee Investment Funds I and II (the "Funds"), Comprehensive Software Systems, Inc. ("CSS"), and certain entities in which Raymond James Tax Credit Funds, Inc. holds an interest are VIE's.

The Funds are limited partnerships, for which the Company is the general partner, that invest in the merchant banking and private equity activities of the Company and other unaffiliated venture capital limited partnerships. Both Funds were established as compensation and retention measures for certain qualified key employees of the Company. The Company makes non-recourse loans to these employees for two-thirds of the purchase price per unit. The loans and applicable interest are to be repaid based solely on the earnings of the Funds. The Company is deemed to be the primary beneficiary, and accordingly, consolidates the Funds, which have combined assets of approximately \$10.5 million at June 24, 2005. None of those assets act as collateral for any obligations of the Funds. The Company's exposure to loss is limited to its contributions and the loans it funded to the employee investors. At June 24, 2005, that exposure is approximately \$9.4 million.

CSS was formed by a group of broker-dealer firms, including the Company, to develop a back-office software system. CSS is currently funded by capital contributions and loans from its owners. CSS had assets of \$8.5 million at June 24, 2005. The Company's exposure to loss is limited to its capital contributions. The Company is not the primary beneficiary of CSS and accounts for its investment using the equity method of accounting. The carrying value of the Company's investment in CSS was approximately \$1.6 million at June 24, 2005.

Raymond James Tax Credit Funds, Inc. ("RJTCF") is a wholly owned subsidiary of RJF and is the managing member or general partner in approximately 25 individual funds. These funds are legally organized as limited liability companies or limited partnerships for the purpose of investing in limited partnerships which purchase and develop properties qualifying for tax credits. As of June 24, 2005, 22 of these funds are VIEs. RJTCF is not the primary beneficiary of these funds and accordingly the Company does not consolidate its financial interests in these funds. RJTCF's exposure to loss is limited to its investment in these funds. The carrying value of RJTCF's investment in these funds was not material at June 24, 2005. The remaining three funds are not VIEs and are wholly owned by RJTCF and are included in the Company's consolidated financial statements. These funds have combined assets of approximately \$18.9 million at June 24, 2005.

Note 5 - Stock-based Compensation

At June 24, 2005, the Company had nine stock-based compensation plans, which are described more fully in Note 14 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended September 24, 2004. The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation." For the three months ended June 24, 2005 and June 25, 2004, the Company recognized expense of \$3.9 million and \$4.2 million, respectively, related to its stock-based compensation plans. For the nine months ended June 24, 2005 and June 25, 2004, the Company recognized expense of \$11.8 million and \$10.8 million, respectively, related to its stock-based compensation plans.

Note 6 - Commitments and Contingencies

RJBank has outstanding at any time a significant number of commitments to extend credit. These arrangements are subject to strict credit control assessments and each client's credit worthiness is evaluated on a case-by-case basis. A summary of commitments to extend credit and letters of credit outstanding are as follows:

	<u>June 30, 2005</u>	<u>September 24, 2004</u>
	(in 000's)	
Standby letters of credit	\$ 14,371	\$ 7,917
Consumer lines of credit	18,981	31,708
Commercial lines of credit	108,108	62,085
Unfunded loan commitments - variable rate	197,684	119,669
Unfunded loan commitments - fixed rate	13,366	3,755

Because many commitments expire without being funded in whole or part, the contract amounts are not estimates of future cash flows. The majority of loan commitments have terms of up to one year.

In the normal course of business, RJBank issues, or participates in the issuance of, financial standby letters of credit whereby it provides an irrevocable guarantee of payment in the event the letter of credit is drawn down by the beneficiary. As of June 30, 2005, \$14.4 million of such letters of credit were outstanding. Of the letters of credit outstanding, \$12.9 million are underwritten as part of a larger corporate credit relationship, and the remaining \$1.5 million are fully secured by cash or securities. In the event that a letter of credit is drawn down, RJBank would pursue repayment from the account party under the existing borrowing relationship, or would liquidate collateral, or both. The proceeds from repayment or liquidation of collateral are expected to cover the maximum potential amount of any future payments of amounts drawn down under the existing letters of credit.

At June 30, 2005 and September 24, 2004, no securities were pledged by RJBank as collateral with the Federal Home Loan Bank of Atlanta ("FHLB") for advances. In lieu of pledging securities as collateral for advances, RJBank provided the FHLB with a lien against RJBank's portfolio of residential mortgages.

As part of an effort to increase brand awareness, the Company entered into a stadium naming rights contract in July 1998. The contract has a thirteen-year term with a five-year renewal option and a 4% annual escalator. Expenses of \$707,313 and \$680,109 were recognized in the three months ended June 24, 2005 and June 25, 2004, respectively.

In the normal course of business, the Company enters into underwriting commitments. Transactions relating to such commitments that were open at June 24, 2005 and were subsequently settled had no material effect on the consolidated financial statements as of that date.

The Company utilizes client marginable securities to satisfy deposits with clearing organizations. At June 24, 2005 and September 24, 2004, the Company had client margin securities valued at \$90.7 million and \$90.2 million, respectively, on deposit with a clearing organization.

The Company has guaranteed lines of credit for various foreign joint ventures as follows: three lines of credit totaling \$12.5 million in Turkey and one line of credit totaling \$1.25 million in Argentina. At June 24, 2005, there were no outstanding balances on these lines of credit. The Company has also from time to time authorized guarantees for the completion of trades with counterparties in Argentina and Turkey: at June 24, 2005 there were outstanding guarantees for a maximum of \$4 million in Argentina and no guarantees were outstanding for Turkey.

The Company has committed a total of \$34.9 million, in amounts ranging from \$200,000 to \$1.5 million, to 36 different independent venture capital or private equity partnerships. As of June 24, 2005, the Company had invested \$26.2 million of that amount. Additionally, the Company is the general partner in two internally sponsored private equity limited partnerships to which it has committed \$14 million. Of that amount, the Company has invested \$10.1 million as of June 24, 2005.

In the normal course of business, certain subsidiaries of the Company act as general partner and may be contingently liable for activities of various limited partnerships. These partnerships engaged primarily in real estate activities. In the opinion of the Company, such liabilities, if any, for the obligations of the partnerships will not in the aggregate have a material adverse effect on the Company's consolidated financial position.

The Company guarantees the existing mortgage debt of Raymond James & Associates, Inc. ("RJA") of \$70.6 million. The Company may guarantee interest rate swap obligations of RJ Capital Services, Inc. The Company has also committed to lend to or guarantee obligations of RJ Tax Credit Funds, Inc. of up to \$90 million upon request, subject to certain limitations as well as annual review and renewal. The borrowings are secured by real estate properties. RJ Tax Credit Funds, Inc. borrows in order to invest in partnerships which purchase and develop properties qualifying for tax credits. These investments in project partnerships are then sold to third parties, typically within a 90-day period, and the proceeds are used to repay RJ Tax Credit Funds, Inc.'s borrowings. At June 24, 2005 there were no guarantees outstanding to third parties and cash funded to invest in project partnerships was \$56.1 million. In addition, at June 24, 2005 RJ Tax Credit Funds, Inc. is committed to additional future fundings of \$95.1 million, of which \$64.4 million relates to project partnerships that have already been sold to third parties.

The Company is a defendant or co-defendant in various lawsuits and arbitrations incidental to its securities business. Consistent with retail securities industry trends, the number of claims seeking recovery due to portfolio losses experienced in the early 2000's has begun to decline.

As a result of the extensive regulation of the securities industry, the Company's broker-dealer subsidiaries are subject to regular reviews and inspections by regulatory authorities and self-regulatory organizations, which can result in the imposition of sanctions for regulatory violations, ranging from non-monetary censure to fines and, in serious cases, temporary or permanent suspension from business. In addition, from time to time regulatory agencies and self-regulatory organizations institute investigations into industry practices, which can also result in the imposition of such sanctions.

As previously reported, on September 30, 2004 the SEC instituted an administrative proceeding against Raymond James Financial Services, Inc. ("RJFS") alleging fraud and failure to supervise a former financial advisor in the RJFS Cranston, Rhode Island office. The Company believes that the testimony and documentary exhibits introduced at the hearing do not support the sanctions requested by the Division. The Company has made provision in its financial statements for its estimate of the reasonable exposure it may face in the event of an adverse ruling, in an amount substantially less than the amount sought by the Division. The Administrative Law Judge is scheduled to issue an initial decision by September 15, 2005; both RJFS and the Division of Enforcement have a right to appeal the initial decision to the full Commission for review.

As previously reported, the Company and RJFS are defendants in a series of lawsuits and arbitrations relating to an alleged mortgage lending program known as the "Premiere 72" program, that was administered by a company owned in part by two individuals who were registered as Financial Advisors with RJFS in Houston. The lawsuits are pending in various courts, and several cases that had been removed to federal court were remanded to state court, and the plaintiffs are seeking reconsideration of that decision. In July 2005, RJFS paid approximately \$24 million in a settlement with approximately 380 claimants in this litigation, representing approximately 2/3 of the outstanding claims. The Company estimates that the value of the claims resolved also represents approximately 2/3 of the value of the total claims and has made adjustments to its litigation reserves to give effect to the estimated impact of the settlement. Several of the arbitration claims relating to this matter had been previously settled by RJFS for amounts consistent with its evaluation of those claims.

RJFS has been named in a NASD arbitration styled Adamczewski, et al. v. Donna Vogt and Raymond James Financial Services, Inc., Case Number 04-0224. The arbitration involves approximately 36 family groups with 125 separate brokerage accounts. The primary claims concern the suitability of certain investments recommended by former RJFS financial advisor Donna Vogt. The net out-of-pocket losses of the combined accounts amount to approximately \$6.5 million. The company is contesting these allegations.

The Company is contesting the allegations in these and other matters and believes that there are meritorious defenses in each of these matters. In view of the number and diversity of claims against the Company, the number of jurisdictions in which litigation is pending and the inherent difficulty of predicting the outcome of litigation and other claims, the Company cannot state with certainty what the eventual outcome of pending litigation or other claims will be. In the opinion of the Company's management, based on current available information, review with outside legal counsel, and consideration of amounts provided for in the accompanying consolidated financial statements with respect to these matters, ultimate resolution of these matters will not have a material adverse impact on the Company's financial position or results of operations. However, resolution of one or more of these matters may have a material effect on the results of operations in any future period, depending upon the ultimate resolution of those matters and upon the level of income for such period.

Note 7 - Capital Transactions

The Company did not repurchase any stock during the quarter ended June 24, 2005. The Company does not have a formal stock repurchase plan. Shares are repurchased at the discretion of management pursuant to prior authorization from the Board of Directors. On May 20, 2004, the board of directors authorized purchases of up to \$75 million. Since that date, 80,101 shares have been purchased for a total of \$1.8 million, leaving \$73.2 million available to repurchase shares. Historically the Company has considered such purchases when the price of its stock reaches or approaches 1.5 times book value or when employees surrender shares as payment for option exercises. The decision to repurchase shares is subject to cash availability and other factors.

Note 8 - Regulation and Capital Requirements

Certain broker-dealer subsidiaries of the Company are subject to the requirements of the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934. Raymond James & Associates, Inc. ("RJA"), a member firm of the NYSE, is also subject to the rules of the NYSE, whose requirements are substantially the same. Rule 15c3-1 requires that aggregate indebtedness, as defined, not exceed fifteen times net capital, as defined. Rule 15c3-1 also provides for an "alternative net capital requirement", which both RJA and RJFS have elected. It requires that minimum net capital, as defined, be equal to the greater of \$250,000 or two percent of Aggregate Debit Items arising from client transactions. The NYSE may require a member firm to reduce its business if its net capital is less than four percent of Aggregate Debit Items and may prohibit a member firm from expanding its business and declaring cash dividends if its net capital is less than five percent of Aggregate Debit Items. The net capital position of RJA at June 24, 2005 and September 24, 2004 was as follows:

	June 24, 2005	September 24, 2004
Raymond James & Associates, Inc.:	(\$ in 000's)	
(alternative method elected)		
Net capital as a percent of Aggregate Debit Items	29%	28%
Net capital	\$ 358,194	\$ 363,049
Less: required net capital	(25,140)	(25,840)
Excess net capital	<u>\$ 333,054</u>	<u>\$ 337,209</u>

At June 24, 2005 and September 24, 2004, RJFS had no Aggregate Debit Items and therefore the minimum net capital of \$250,000 was applicable. The net capital position of RJFS at June 24, 2005 and September 24, 2004 was as follows:

	<u>June 24,</u> <u>2005</u>	<u>September 24,</u> <u>2004</u>
Raymond James Financial Services, Inc.:	(in 000's)	
(alternative method elected)		
Net capital	\$ 39,028	\$ 39,663
Less: required net capital	(250)	(250)
Excess net capital	<u>\$ 38,778</u>	<u>\$ 39,413</u>

Raymond James Ltd. is subject to the Minimum Capital Rule (By-Law No. 17 of the Investment Dealers Association ("IDA")) and the Early Warning System (By-Law No. 30 of the IDA). The Minimum Capital Rule requires that every member shall have and maintain at all times Risk Adjusted Capital greater than zero calculated in accordance with Form 1 (Joint Regulatory Financial Questionnaire and Report) and with such requirements as the Board of Directors of the IDA may from time to time prescribe. Insufficient Risk Adjusted Capital may result in suspension from membership in the stock exchanges or the IDA.

The Early Warning System is designed to provide advance warning that a member firm is encountering financial difficulties. This system imposes certain sanctions on members who are designated in Early Warning level 1 or level 2 according to its capital, profitability, liquidity position, frequency of designation or at the discretion of the IDA. Restrictions on business activities and capital transactions, early filing requirements, and mandated corrective measures are sanctions that may be imposed as part of the Early Warning System. The Company was not in Early Warning level 1 or level 2 at June 30, 2005 or 2004.

The Risk Adjusted Capital of RJ Ltd. was CDN \$27,071,277 and CDN \$21,347,676 at June 30, 2005 and 2004, respectively.

RJBank is subject to various regulatory and capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, RJBank must meet specific capital guidelines that involve quantitative measures of RJBank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. RJBank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require RJBank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I Capital (as defined in the regulations) to risk-weighted assets (as defined). Management believes that, as of June 30, 2005 and September 30, 2004, the Bank meets all capital adequacy requirements to which it is subject.

As of June 30, 2005, the most recent notification from the Office of Thrift Supervision categorized RJBank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized", RJBank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed the institution's category.

	<u>Actual</u>		<u>Requirement for capital</u> <u>Adequacy</u> <u>Purposes</u>		<u>Requirement</u> <u>to be categorized as</u> <u>"well capitalized"</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
(\$ in 000's)						
As of June 30, 2005:						
Total capital (to						
risk-weighted assets)	\$ 90,459	15.2%	\$ 47,750	8.0%	\$ 59,688	10.0%
Tier I capital (to						
risk-weighted assets)	82,998	13.9%	23,875	4.0%	35,813	6.0%
Tier I capital (to						
Adjusted assets)	82,998	7.2%	46,060	4.0%	57,575	5.0%

	Actual		Requirement for capital Adequacy Purposes		Requirement to be categorized as "well capitalized"	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	(\$ in 000's)					
As of September 30, 2004:						
Total capital (to risk-weighted assets)	\$ 84,278	15.1%	\$ 44,666	8.0%	\$ 55,832	10.0%
Tier I capital (to risk-weighted assets)	77,299	13.8%	22,333	4.0%	33,499	6.0%
Tier I capital (to adjusted assets)	77,299	8.0%	38,468	4.0%	48,084	5.0%

Note 9 - Earnings Per Share

The following table presents the computation of basic and diluted earnings per share (in 000's, except per share amounts):

	Three Months Ended		Nine Months Ended	
	June 24, 2005	June 25, 2004	June 24, 2005	June 25, 2004
Net income	\$ 32,382	\$ 29,613	\$ 106,322	\$ 96,912
Weighted average common shares outstanding during the period	73,663	73,592	73,320	73,275
Additional shares assuming exercise of stock options (1)	1,925	968	2,173	1,078
Weighted average diluted common shares (1)	75,588	74,560	75,493	74,353
Net income per share - basic	\$ 0.44	\$ 0.40	\$ 1.45	\$ 1.32
Net income per share - diluted (1)	\$ 0.43	\$ 0.40	\$ 1.41	\$ 1.30
Securities excluded from weighted average common shares diluted because their effect would be antidilutive	730	1,382	682	103

(1) Represents the number of shares of common stock issuable on the exercise of dilutive employee stock options less the number of shares of common stock which could have been purchased with the proceeds from the exercise of such options. These purchases were assumed to have been made at the average market price of the common stock during the period, or that part of the period for which the option was outstanding.

Note 10 - Comprehensive Income

Total comprehensive income for the three and nine months ended June 24, 2005 and June 25, 2004 is as follows (in 000's):

	Three Months Ended		Nine Months Ended	
	June 24, 2005	June 25, 2004	June 24, 2005	June 25, 2004
Net income	\$ 32,382	\$ 29,613	\$ 106,322	\$ 96,912
Other comprehensive income:				
Unrealized (loss) gain on securities available for sale, net of tax	(90)	(230)	21	(193)
Unrealized gain on interest rate swaps accounted for as cash flow hedges, net of tax	246	717	835	1,783
Foreign currency translation adjustment	(1,021)	(692)	498	(1,193)
Total comprehensive income	\$ 31,517	\$ 29,408	\$ 107,676	\$ 97,309

Note 11 - Derivative Financial Instruments and Hedging Activities

The Company makes limited use of derivative financial instruments in certain of its businesses. Certain derivative financial instruments are used to manage well-defined interest rate risk at RJBank, while others are designed to offset risk within fixed income inventories. In addition, the Company acts as a dealer/agent in matched book swap transactions. The Company accounts for its derivative financial instruments and hedging activities in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", as subsequently amended by SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statements No. 133", SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities", and SFAS No. 149, "Amendments of Statement 133 on Derivative Instruments and Hedging Activities", which establishes accounting and reporting standards for derivatives and hedging activities. These statements establish standards for designating a derivative as a hedge. Derivatives in a broker-dealer or those that do not meet the criteria for designation as a hedge are accounted for as trading account assets, and recorded at fair value in the statement of financial condition with the gain or loss recorded in the statement of operations for the period.

RJBank uses variable-rate deposits to finance the purchase of certain loan pools that are fixed for the first five years of their life. The funding sources expose RJBank to variability in interest payments due to changes in interest rates. Management believes it is prudent to limit the variability of its interest payments. To meet this objective, management may enter into interest rate swap agreements to manage fluctuations in cash flows resulting from interest rate risk. These swaps change the variable-rate cash flow exposure on the funding sources to fixed cash flows. Under the terms of the interest rate swaps, RJBank receives variable interest rate payments and makes fixed interest rate payments, thereby creating the equivalent of fixed-rate funding. At June 30, 2005 and September 24, 2004, RJBank was party to \$18.8 million and \$49.3 million, respectively, in notional amount of interest rate swap agreements, and had securities and cash totaling \$1.0 million and \$3.0 million, respectively, pledged or held as interest-bearing collateral for such agreements.

Changes in the fair value of a derivative that is highly effective, as defined by SFAS 133, and that is designated and qualifies as a cash flow hedge are recorded in other comprehensive income until earnings are affected by the variability in cash flows of the designated hedged item. Any ineffectiveness resulting from the cash flow hedge is recorded in income or expense during each reporting period. When hedge accounting is discontinued, RJBank continues to carry the derivative at its fair value in the statement of financial condition, and recognizes any changes in its fair value in earnings. For the three months ended June 30, 2005 and 2004, RJBank recorded (\$456) and \$187,322, respectively, in (expense) income from ineffective cash flow hedges and transition adjustments.

The Company uses interest rate swaps as well as futures contracts to offset market risk in certain fixed income inventory positions. In addition, the Company enters into interest rate swaps with counterparties which are economically hedged. These positions are marked to market with the gain or loss recorded in the statement of operations for the period. At June 24, 2005 and September 24, 2004, the Company had outstanding derivative contracts with notional amounts of \$1.8 billion and \$701 million, respectively, in interest rate swaps. The notional amount of a derivative contract does not change hands; it is simply used as a reference to calculate payments. Accordingly, the notional amount of the Company's derivative contracts outstanding at June 24, 2005 significantly exceeds the market value and the possible losses that could arise from such transactions. The net market value of these open swap positions at June 24, 2005 and September 24, 2004 was an asset of approximately \$6 million and \$5 million, respectively.

The Company is exposed to credit losses in the event of nonperformance by the counterparties to its interest rate swap agreements. The Company performs a credit evaluation of counterparties prior to entering into swap transactions. Currently, the Company anticipates that all counterparties will be able to fully satisfy their obligations under those agreements. The Company may require collateral from counterparties to support these obligations as established by the credit threshold specified by the agreement and/or as a result of monitoring the credit standing of the counterparties. However, state laws prohibit certain municipalities and other governmental entities from posting collateral in these transactions.

Note 12 - Segment Information

The Company currently operates through the following five business segments: Private Client Group, Capital Markets, Asset Management, RJBank, and Other. The business segments are based upon factors such as the services provided and the distribution channels served and are consistent with how the Company assesses performance and determines how to allocate resources throughout the Company and its subsidiaries. The financial results of the Company's segments are presented using the same policies as those described in Note 1 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K. Segment data includes charges allocating corporate overhead and benefits to each segment. Intersegment revenues, charges, receivables and payables are eliminated between segments upon consolidation.

The Private Client Group segment includes the retail branches of the Company's broker-dealer subsidiaries located throughout the United States, Canada and the United Kingdom. These branches provide securities brokerage services including the sale of equities, mutual funds, fixed income products and insurance products to their individual clients. The segment includes net interest earnings on client margin loans and cash balances. Additionally, this segment includes the correspondent clearing services that the Company provides to other broker-dealer firms.

The Capital Markets segment includes institutional sales and trading in the United States, Canada and Europe. It provides securities brokerage, trading, and research services to institutions with an emphasis on the sale of U.S. and Canadian equities and fixed income products. This segment also includes the Company's management of and participation in underwritings, merger and acquisition services, public finance activities, and the operations of Raymond James Tax Credit Funds.

The Asset Management segment includes investment portfolio management services of Eagle Asset Management, Inc., Awad Asset Management, Inc., and the Raymond James & Associates asset management services division, mutual fund management by Heritage Asset Management, Inc., private equity management by Raymond James Capital, Inc. and RJ Ventures, LLC, and trust services of Raymond James Trust Company and Raymond James Trust Company West. In addition to the asset management services noted above, this segment also offers fee-based programs to clients who have contracted for portfolio management services from outside money managers.

Raymond James Bank is a separate segment, which provides consumer, residential, and commercial loans, as well as FDIC-insured deposit accounts to clients of the Company's broker-dealer subsidiaries and to the general public.

The Other segment includes the Company's securities lending business and the activities of the consolidated foreign joint ventures in emerging market countries.

Information concerning operations in these segments of business is as follows (in 000's):

	Three Months Ended		Nine Months Ended	
	June 24, 2005	June 25, 2004	June 24, 2005	June 25, 2004
Revenues:				
Private Client Group	\$ 341,559	\$ 311,509	\$ 1,019,478	\$ 925,728
Capital Markets	106,134	89,151	326,817	294,004
Asset Management	43,139	36,956	125,661	109,137
RJBank	12,243	7,099	31,046	20,554
Other	23,287	6,820	60,064	18,145
Total	\$ 526,362	\$ 451,535	\$ 1,563,066	\$ 1,367,568
Pre-tax Income:				
Private Client Group	\$ 17,879	\$ 27,835	\$ 81,634	\$ 90,122
Capital Markets	15,229	10,197	45,482	37,822
Asset Management	10,292	7,485	29,107	21,385
RJBank	3,379	2,775	9,457	7,038
Other	4,697	(578)	8,730	(2,790)
Total	\$ 51,476	\$ 47,714	\$ 174,410	\$ 153,577

The following table presents the Company's total assets on a segment basis (in 000's):

	June 24, 2005	September 24, 2004
	(000's)	
Total Assets:		
Private Client Group	\$ 4,284,930	\$ 3,945,968
Capital Markets	780,404	740,210
Asset Management	59,144	81,559
RJBank	1,160,712	924,747
Other*	1,568,987	1,929,362
Total	\$ 7,854,177	\$ 7,621,846

* Includes Stock Borrowed balance of \$1,139,015 and \$1,536,879 at June 24, 2005 and September 24, 2004, respectively.

The Company has operations in the United States, Canada, Europe and joint ventures in India, France, Turkey, and Argentina. Substantially all long-lived assets are located in the United States. The following table represents revenue by country for the three and nine months ended June 24, 2005 and June 25, 2004 (in 000's).

	Three Months Ended		Nine Months Ended	
	June 24, 2005	June 25, 2004	June 24, 2005	June 25, 2004
Revenues:				
United States	\$ 473,619	\$ 408,457	\$ 1,395,258	\$ 1,232,103
Canada	36,129	25,621	116,620	87,527
Europe	9,766	13,379	27,692	38,281
Other	6,848	4,078	23,496	9,657
Total	\$ 526,362	\$ 451,535	\$ 1,563,066	\$ 1,367,568

While the dollar amount invested in emerging market joint ventures is only \$4.8 million, these investments carry greater risk than amounts invested in developed markets.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Business and Total Company Overview

The Company's overall financial results continue to be highly and directly correlated to the direction of the equity markets. Business activity across the firm was reasonably strong as evidenced by the record gross revenues and increased net revenues. Unfortunately, the Company did not realize the economic benefit of operating leverage as would normally be expected. Net additions to legal reserves were the primary contributor to the non-interest expense growth, which exceeded the growth in net revenues. If favorable market conditions continue, positive recruiting results in the private client group, a relatively full deal pipeline in investment banking and good asset management performance should augur well for continued strong revenues.

Results of Operations - Three Months Ended June 24, 2005 Compared with the Three Months Ended June 25, 2004

Total Company

For the third quarter of fiscal 2005, the Company's net revenues increased \$53 million, or 12%, over the same period in the prior year. Of this increase, \$23 million is attributable to an increase in securities commissions and fees. This increase was the result of increased trade volume, appreciation of assets held in wrap-fee/commission equivalent accounts and an increase in commissions from equity capital markets activities. The remainder of the increase in revenues is due to investment banking revenue, net interest and investment advisory fees, which increased by \$13 million, \$12 million and \$5 million, respectively. The increase in investment banking revenue is attributable to the increase in lead-managed underwritings and M&A fees. The increase in net interest is due primarily to increased rates, producing greater earnings on the Company's free capital, which is largely invested in overnight money market instruments and fixed income inventories. The increase in investment advisory fees is due to asset appreciation and positive net sales.

Net income increased \$2.7 million, or 9%, to \$32.3 million, or \$0.43 per diluted share, from last year's \$29.6 million, or \$0.40 per diluted share. Offsetting the increase in net revenues were increases in compensation, communications, information processing and legal expenses. The increase in compensation expense is attributable to commission expense, which rose with the increase in related revenues, and incentive compensation, which increased due to improved profitability. Communications and information processing expenses increased due to a combination of expenses associated with information systems improvements, an increased number of accounts (such as postage), and increased quote systems expenses. Legal expenses were high due to net additions of \$8 million to legal reserves, of which \$6.5 million related to two groups of claims.

Segments

The company operates through the following five segments: Private Client Group, Capital Markets, Asset Management, RJBank, and Other.

The following tables present the revenues and pre-tax income of the Company on a segment basis (in 000's):

	Three Months Ended			
	June 24, 2005	June 25, 2004	Dollar Change	Percentage Change
Revenues:				
Private Client Group	\$ 341,559	\$ 311,509	\$ 30,050	10%
Capital Markets	106,134	89,151	16,983	19%
Asset Management	43,139	36,956	6,183	17%
RJBank	12,243	7,099	5,144	72%
Other	23,287	6,820	16,467	241%
Total	<u>\$ 526,362</u>	<u>\$ 451,535</u>	<u>\$ 74,827</u>	17%

	Three Months Ended			
	June 24, 2005	June 25, 2004	Dollar Change	Percentage Change
Pre-tax Income:				
Private Client Group	\$ 17,879	\$ 27,835	\$ (9,956)	(36%)
Capital Markets	15,229	10,197	5,032	49%
Asset Management	10,292	7,485	2,807	38%
RJBank	3,379	2,775	604	22%
Other	4,697	(578)	5,275	(913%)
Total	\$ 51,476	\$ 47,714	\$ 3,762	8%

Private Client Group

The Private Client Group segment includes the retail branches of the Company's broker-dealer subsidiaries located throughout the United States, Canada, and the United Kingdom. The Private Client Group Financial Advisors provide securities brokerage services including the sale of equity securities, mutual funds, fixed income instruments and insurance products. This segment accounts for the majority of the Company's revenues (65% of total company revenues for the three months ended June 24, 2005). It generates revenues principally through commissions charged on securities transactions, fees from wrap fee investment accounts and the interest revenue generated from client margin loans and cash balances. The Company charges commissions to its Private Client Group clients based on commission schedules or through asset-based fee alternatives that clients can elect as an alternative to traditional commissions.

The success of the Private Client Group is dependent upon the quality and integrity of its Financial Advisors and other associates and the Company's ability to attract, retain, and motivate a sufficient number of these associates. The Company faces competition for qualified associates from major financial services companies, including other brokerage firms, insurance companies, banking institutions, and discount brokerage firms. The Company currently offers several alternatives for Financial Advisors ranging from the traditional branch setting, under which the Financial Advisors are employees of the Company and the costs associated with running the branch are incurred by the Company, to the independent contractor model, under which the Financial Advisors are responsible for all of their own direct costs. Accordingly, the independent contractor Financial Advisors are paid a larger percentage of commissions and fees. By offering alternative models to potential and existing Financial Advisors, the Company is able to effectively compete with other brokerage firms for qualified Financial Advisors, as Financial Advisors can choose the model that best suits their practice and profile. As of June 24, 2005 the Company had 4,600 Private Client Group Financial Advisors. Although this number is relatively flat when compared to the same time period in the prior year, it reflects the nearly completed effort to create a more productive sales force by adjusting and enforcing the minimum production standards for Financial Advisors. It also reflects the Company's effort to recruit Financial Advisors with higher average production levels. The following table presents a summary of Private Client Group Financial Advisors as of the periods indicated.

	June 25, 2005	June 25, 2004
Private Client Group - Financial Advisors:		
Traditional Branch	1,076	1,034
Independent Contractor *	3,554	3,525
Total Financial Advisors	4,630	4,559

* Prior year quarter is restated to reflect a change in the definition of a producing Financial Advisor.

For the quarter ended June 24, 2005, Private Client Group segment revenues increased \$30 million, or 10%, when compared to the same quarter in the prior year. This increase is due to the increase in interest income and increases in securities commissions and fees, of which approximately \$8 million is attributable to the domestic independent contractor Financial Advisors, \$3 million to the domestic employee Financial Advisors and \$4 million to RJ Ltd Private Client Financial Advisors. As noted above, the increase in commissions and fees can be attributed to: (1) increased trade volume, which was up 8% over the same quarter in the prior year; (2) increased fees from wrap fee accounts, a result of the increase in asset values; and (3) the ongoing effort to recruit and retain a more productive population of Financial Advisors. The impact of the revenue increase was more than offset by increased legal and other expenses, resulting in a decline in Private Client Group pretax income of \$10 million, or 36%.

	Three Months Ended	
	June 24, 2005	June 25, 2004
(\$ in millions)		
Client Margin Accounts:		
Average Balance	\$ 1,105	\$ 1,032
Average Rate	5.88%	3.81%
Assets Segregated:		
Average Balance	\$ 2,391	\$ 2,361
Average Rate	2.99%	1.00%
Client Interest Program:		
Average Balance	\$ 2,847	\$ 2,793
Average Rate	2.23%	0.33%

Capital Markets

The Capital Markets segment includes institutional sales and trading in the United States, Canada, and Europe; management of and participation in underwritings; merger and acquisition services; public finance activities; and the syndication of investment partnerships designed to yield returns in the form of low-income housing tax credits to institutions. The Company provides securities brokerage services to institutions with an emphasis on the sale of U.S. and Canadian equities and fixed income products. Institutional sales commissions account for the majority of the segment's revenue and are driven primarily through trade volume, resulting from a combination of general market activity and by the Capital Markets group's ability to find attractive investment opportunities and promote those opportunities to potential and existing clients. Revenues from investment banking activities are driven principally by the number and the dollar value of the transactions with which the company is involved. This segment also includes trading of taxable and tax-exempt fixed income products, as well as equity securities in the OTC and Canadian markets. This trading involves the purchase of securities from, and the sale of securities to, clients of the Company or other dealers who may be purchasing or selling securities for their own account or acting as agent for their clients. Profits and losses related to this trading activity are primarily derived from the spreads between bid and ask prices in the relevant market.

Capital Markets segment revenues increased by \$17 million, or 19%, during the quarter ended June 24, 2005 compared to the same quarter in fiscal year 2004. The increase is primarily attributable to increases in investment banking revenue and institutional equity sales commissions, net of lower fixed income commissions and trading profits. The increase in equity commissions primarily reflects the current equity market conditions and new issue volume. The decline in fixed income commissions and trading profits are attributable to the rising interest rate environment, which has led to diminished activity in fixed income products as investors anticipate higher yields ahead.

Investment banking revenue increased by \$13 million, or 77%. This increase is attributable to an increase in M&A fees, an increase in acquisition fees at Raymond James Tax Credit Funds, increased underwriting fees at RJ Ltd (related to increased dollars raised) and increased underwriting fees at RJA (related to a significant increase in the number of lead managed deals from one in the quarter ended June 25, 2004 to six in the quarter ended June 24, 2005).

	Three Months Ended	
	June 24, 2005	June 25, 2004
Number of managed/co-managed public equity offerings:		
US	20	22
Canada	3	5
Number of lead managed deals:		
US	6	1
Total dollars raised (in 000's):		
US	\$ 6,721,247	\$ 6,599,814
Canada (in U.S. dollars)	41,944	13,529

The increase in pre-tax income of \$5 million, or 49%, reflects the significant operating leverage within this segment.

Asset Management

The Asset Management segment includes investment portfolio management services, mutual fund management, private equity management, and trust services. Investment portfolio management services include both proprietary and selected outside money managers. The majority of the revenue for this segment is generated by the investment advisory fees related to asset management services for individual investment portfolios and mutual funds. These accounts are billed a fee based on a percentage of assets. Investment advisory fees are charged based on either a single point in time within the quarter, typically the beginning or end of a quarter, or the “average daily” balances of assets under management. The balance of assets under management is affected by both the performance of the underlying investments and the new sales and redemptions of client accounts/funds. Improving equity markets provide the Asset Management segment with the potential to improve revenues from investment advisory fees as existing accounts appreciate in value, in addition to individuals and institutions being more likely to commit new funds to the equity markets. The following table presents the assets under management as of the dates indicated:

	June 24, 2005	March 24, 2005	Dec. 31, 2004	Sept. 24, 2004
Assets Under Management (in 000's):				
Eagle Asset Management, Inc.	\$ 11,198,226	\$ 10,722,299	\$ 10,393,956	\$ 8,842,611
Heritage Family of Mutual Funds	8,439,054	8,517,701	8,533,528	8,055,112
Raymond James Consulting Services	6,192,639	5,794,133	5,632,472	4,810,935
Awad Asset Management	1,189,450	1,423,757	1,560,230	1,349,040
Freedom Accounts	1,956,063	1,523,684	1,264,874	988,010
Total Assets Under Management	\$ 28,975,432	\$ 27,981,574	\$ 27,385,060	\$ 24,045,708
Less: Assets Managed for Related Parties	2,807,011	2,536,049	2,313,716	1,728,788
Total Third Party Assets Under Management	\$ 26,168,421	\$ 25,445,525	\$ 25,071,344	\$ 22,316,920
Trust Company Assets Under Administration	\$ 1,041,895	\$ 1,032,794	\$ 1,055,572	\$ 949,773

The increase in revenues for the Asset Management segment of \$6 million, or 17%, for the quarter ended June 24, 2005 compared to the same quarter in fiscal year 2004 is due almost entirely to the increase in investment advisory fees, which increased \$5 million, or 15%. The increase in assets was predominantly a product of positive net sales combined with asset appreciation. As a result of the aforementioned revenue increases and a cost structure that provides for significant operating leverage, pre-tax income increased by approximately \$2.8 million, or 38%, well above the rate of revenue increase.

RJ Bank

RJBank provides residential, consumer, and commercial loans, as well as FDIC-insured deposit accounts, to clients of the Company's broker-dealer subsidiaries and to the general public. RJBank also purchases residential whole loan packages, and participates with other banks in corporate loan syndications. RJBank generates revenue principally through the interest income earned on the loans noted above offset by the interest expense it incurs on client deposits and borrowings. RJBank's policy is to maintain a substantially duration-matched portfolio of assets and liabilities. As the largest portion of liabilities are floating rate demand deposits, certain asset purchases are hedged with similar term deposits or FHLB advances, or by entering into interest rate swap contracts.

RJBank's net revenues (net interest income plus non-interest income) increased 28% over the prior year quarter to \$6.0 million, generating a 22% increase in pre-tax net income. The improvement in net interest income is the result of rising interest rates and growth in the loan portfolio, which have resulted in improved spreads.

Other expense was higher than the prior year quarter, primarily due to a larger addition to loan loss reserves within the quarter as a result of net loan growth. During the periods of growth, as new loans are originated or purchased, an allowance for loan losses is established for potential losses inherent in those new loans. Accordingly, a robust period of net loan growth paradoxically results in a charge to earnings in that period, while the benefit of the higher interest earnings is realized in later periods.

Over 75% of RJBank's assets at June 30, 2005 consist of loans, which is its highest yielding asset class. RJBank's current capital base allows for continued loan growth, even to the point of utilizing modest leverage. Further, the Company has demonstrated a willingness to infuse capital as necessary to grow this subsidiary. In addition, the Company is considering the possibility of redirecting deposits from other parts of the firm to RJ Bank. The objective of this strategy is to produce a higher return to the Company while providing clients with a comparable yield and FDIC insurance, but would also require a significant additional investment in RJ Bank on the part of the Company.

Other

The Other segment principally represents securities lending activity and investments in international joint ventures. Revenue for the segment is primarily interest generated by the securities lending activity, which involves the borrowing and lending of securities from and to other broker-dealers and other financial institutions, generally as an intermediary. The borrower of the securities puts up a cash deposit, commonly in excess of the market value of the securities, on which interest is earned. Conversely, the lender receives the cash deposit and incurs interest expense accordingly. As the Company generally acts as an intermediary between two firms that enter into a securities lending transaction, the Company earns a spread between the interest rates on the cash deposits.

For the quarter ended June 24, 2005, the Other segment revenues and pre-tax income were up by \$16 million and \$5 million, respectively, compared to fiscal year 2004. In addition to the increase in interest revenue from stock borrowed/loaned transactions generated by increased spreads arising from higher interest rates, there was an increase in revenue from foreign joint ventures and private equity investments.

Results of Operations - Nine Months Ended June 24, 2005 Compared with the Nine Months Ended June 25, 2004

Except as discussed below, the underlying reasons for the variances to the prior year period are substantially the same as the comparative quarterly discussion above and the statements contained in such foregoing discussion also apply for the nine-month comparison.

Total Company

For the first nine months of fiscal 2005, the Company's net revenues increased \$141 million, or 11%, over the same period in the prior year. Of this increase, \$66 million, \$18 million, and \$15 million are attributable to an increase in securities commissions and fees, investment banking revenue, and investment advisory fees, respectively. Net interest revenue increased \$28 million or 44%. Net income increased \$9.4 million, or 10%, to \$106 million, or \$1.41 per diluted share.

Segments

The following tables present the revenues and pre-tax income of the Company on a segment basis (in 000's):

	Nine Months Ended			
	June 24, 2005	June 25, 2004	Dollar Change	Percentage Change
Revenues:				
Private Client Group	\$ 1,019,478	\$ 925,728	\$ 93,750	10%
Capital Markets	326,817	294,004	32,813	11%
Asset Management	125,661	109,137	16,524	15%
RJBank	31,046	20,554	10,492	51%
Other	60,064	18,145	41,919	231%
Total	<u>\$ 1,563,066</u>	<u>\$ 1,367,568</u>	<u>\$ 195,498</u>	<u>14%</u>

	Nine Months Ended			
	June 24, 2005	June 25, 2004	Dollar Change	Percentage Change
Pre-tax Income:				
Private Client Group	\$ 81,634	\$ 90,122	\$ (8,488)	(9%)
Capital Markets	45,482	37,822	7,660	20%
Asset Management	29,107	21,385	7,722	36%
RJBank	9,457	7,038	2,419	34%
Other	8,730	(2,790)	11,520	413%
Total	<u>\$ 174,410</u>	<u>\$ 153,577</u>	<u>\$ 20,833</u>	<u>14%</u>

On a year-to-date basis the segments have experienced results similar to the quarter-to-date results. For the Private Client Group, revenues increased due to increased interest revenue and the more productive sales force, which produced an increase in commission revenues. These increases did not translate into increased pre-tax income due to increases in legal reserves. The Capital Markets segment's results were driven by both equity commissions, which were up due to the general performance of the equity markets, and investment banking revenues, which were up due to increased M&A fees and increased underwriting fees as a result of an increase in the number of lead managed deals from eight in the nine months ended June 25, 2004 to seventeen in the nine months ended June 24, 2005. Revenues and pre-tax income for the Asset Management segment increased \$16 million and \$8 million, respectively, due to the 18% increase in assets under management.

Interest rates had a significant impact on both RJBank and the Other segment. Net revenues and pre-tax net income for RJBank increased \$3.0 million and \$2.4 million, respectively. The Other segment revenues increased \$42 million, yielding a \$12 million increase in pre-tax income.

Liquidity and Capital Resources

Cash provided by operating activities during the nine months ended June 24, 2005 was approximately \$259 million. Cash was primarily provided by earnings and increased client payable balances. This was partially offset by an increase in receivables due from clients, an increase in securities inventory levels, and a decrease in trade and other payables.

Investing activities provided \$4.9 million in cash, which is primarily due to the maturation and repayments of mortgage-backed securities and the sales of available for sale securities, purchases of available for sale securities and capital expenditures. In conjunction with the Company's decision to expand its Detroit operations, Raymond James & Associates purchased an 84,000 square foot building on March 10, 2005 in Southfield, Michigan for \$5.8 Million. Additionally, the Company expects to incur approximately \$5 million in operational expansion costs over the next two years, including build-out and equipment (primarily additional computer hardware). These amounts are based on current estimates. Actual expenditures may be higher than these estimates.

Financing activities provided \$4.8 million, the net result of the payment of cash dividends, the net proceeds from borrowings, and net cash provided from the exercise of stock options and employee stock purchases.

At June 24, 2005 and September 24, 2004 the Company had loans payable of approximately \$141.8 million and \$136.3 million, respectively. The balance at June 24, 2005 is comprised primarily of a \$70.5 million mortgage on its home-office complex, \$70 million in Federal Home Loan Bank advances (used to fund operations at RJBank), and various short-term borrowings totaling \$1.3 million.

As of June 24, 2005, consistent with year-end, the Company's liabilities are comprised primarily of client payables of \$4.5 billion at the broker-dealer subsidiaries and RJBank, as well as deposits held on stock loaned transactions of \$1.2 billion. The Company primarily acts as an intermediary in stock borrowed/loan transactions. As a result, the liability associated with the stock loaned transactions is offset by the \$1.1 billion receivable related to the Company's cash deposits for stock borrowed transactions. To meet its obligations to clients, the Company has approximately \$3.1 billion in cash and cash equivalents segregated pursuant to federal regulations. The Company also has client receivables of \$2.2 billion.

The Company believes its existing assets, which are highly liquid in nature, together with funds generated from operations should provide adequate funds for continuing operations.

As of June 24, 2005 both of the Company's domestic broker-dealer subsidiaries well exceeded the net capital requirements of the Uniform Net Capital Rule under the Securities Exchange Act of 1934, RJ Ltd exceeded the Risk Adjusted Capital required under the Minimum Capital Rule of the IDA, and RJBank was "well capitalized" under the regulatory framework for prompt corrective action. There have been no significant changes in circumstances since year-end that have affected the capital of either the broker-dealer subsidiaries or RJBank with respect to their respective regulatory capital requirements.

In its Annual Report on Form 10-K for the year-ended September 24, 2004, the Company reported that it had contractual obligations of \$611 million, with \$102 million coming due in 2005 and another \$225 million related to RJBank's commitments to extend credit, which represented potential obligations of 2005. Since year-end, there have been no significant changes to the Company's contractual obligations.

In addition to the mortgage loan and advances from the Federal Home Loan Bank, the Company and its subsidiaries have several lines of credit denominated in U.S. dollars and one line of credit denominated in Canadian dollars, with aggregate available balances of \$560 million and CDN\$40 million (US\$32.5 million), respectively. At June 24, 2005, the Company was in compliance with all covenants of the lines of credit and its mortgage loan, with no outstanding balances on these lines of credit.

Effects of Inflation

The Company's assets are primarily liquid in nature and are not significantly affected by inflation. Management believes that the changes in replacement cost of property and equipment are adequately insured and therefore would not materially affect operating results. However, the rate of inflation affects the Company's expenses, including employee compensation, communications and occupancy, which may not be readily recoverable through charges for services provided by the Company.

Factors Affecting “Forward-Looking Statements”

From time to time, the Company may publish “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, or make verbal statements that constitute forward-looking statements. These forward-looking statements may relate to such matters as anticipated financial performance, future revenues or earnings, business prospects, projected ventures, new products, anticipated market performance, and similar matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. In order to comply with the terms of the safe harbor, the Company cautions readers that a variety of factors could cause the Company's actual results to differ materially from the anticipated results or other expectations expressed in the Company's forward-looking statements. These risks and uncertainties, many of which are beyond the Company's control, include, but are not limited to: (i) transaction volume in the securities markets; (ii) the volatility of the securities markets; (iii) fluctuations in interest rates; (iv) changes in regulatory requirements which could affect the cost of doing business or the profitability of certain segments of the Company's business; (v) fluctuations in currency rates; (vi) general economic conditions, both domestic and international; (vii) changes in the rate of inflation and related impact on securities markets; (viii) competition from existing financial institutions and other new participants in the securities markets; (ix) legal developments affecting the litigation experience of the Company or the securities industry generally; (x) changes in federal and state tax laws which could affect the popularity of products sold by the Company; (xi) natural disasters; (xii) political and military events which would affect the United States of America or world markets, or which could disrupt the Company's communications and securities processing capabilities or other operations; and (xiii) changes in investor confidence which could adversely affect the sale of the Company's products and services. The Company does not undertake any obligation to publicly update or revise any forward-looking statements.

Critical Accounting Policies

The condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. For a full description of these and other accounting policies, see Note 1 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K. The Company believes that of its significant accounting policies, those described below involve a high degree of judgment and complexity. These critical accounting policies require estimates and assumptions that affect the amounts of assets, liabilities, revenues and expenses reported in the condensed consolidated financial statements. Due to their nature, estimates involve judgment based upon available information. Actual results or amounts could differ from estimates and the difference could have a material impact on the condensed consolidated financial statements. Therefore, understanding these policies is important in understanding the reported results of operations and the financial position of the Company.

Valuation of Securities

“Trading account securities” and “Available for sale securities” are reflected in the condensed consolidated statement of financial condition at fair value or amounts that approximate fair value. In accordance with SFAS 115, “Accounting for Certain Investments in Debt and Equity Securities”, unrealized gains and losses related to these financial instruments are reflected in net earnings or other comprehensive income, depending on the underlying purpose of the instrument. The following table presents our trading and available for sale securities segregated into cash (i.e., non-derivative) trading instruments, derivative contracts, and available for sale securities:

	<u>June 24, 2005</u>	
	<u>Financial Instruments Owned at Fair Value</u>	<u>Financial Instruments Sold but not yet Purchased at Fair Value</u>
	(in 000's)	
Cash trading instruments	\$ 388,832	\$ 143,088
Derivative contracts	57,672	49,796
Available for sale securities	184,243	-
Total	<u>\$ 630,747</u>	<u>\$ 192,884</u>

When available, the Company uses prices from independent sources such as listed market prices, or broker or dealer price quotations to derive the fair value of the instruments. For investments in illiquid, privately held or other securities that do not have readily determinable fair values, the Company uses estimated fair values as determined by management. Fair value for derivative contracts are obtained from pricing models that consider current market and contractual prices for the underlying financial instruments, as well as time value and yield curve or volatility factors underlying the positions. The following table presents the carrying value of cash trading, available for sale securities, and derivative contracts for which fair value is measured based on quoted prices or other independent sources versus those for which fair value is determined by management:

	June 24, 2005	
	Financial Instruments Owned at Fair Value	Financial Instruments Sold but not yet Purchased at Fair Value
	(in 000's)	
Fair value based on quoted prices and independent sources	\$ 478,207	\$ 143,088
Fair value determined by Management	152,540	49,796
Total	\$ 630,747	\$ 192,884

Goodwill

Intangible assets consist predominantly of goodwill related to the acquisitions of Roney & Co. (now part of RJA) and Goepel McDermid, Inc. (now called Raymond James Ltd). This goodwill, totaling \$63 million, was allocated to the reporting units within the Private Client Group and Capital Markets segments pursuant to SFAS No. 142, "Goodwill and Other Intangible Assets". Goodwill represents the excess cost of a business acquisition over the fair value of the net assets acquired. In accordance with SFAS No. 142, indefinite-life intangible assets and goodwill are not amortized.

The Company reviews its goodwill in order to determine whether its value is impaired on at least an annual basis. Goodwill is impaired when the carrying amount of the reporting unit exceeds the implied fair value of the reporting unit. When available, the Company uses recent, comparable transactions to estimate the fair value of the respective reporting units. The company calculates an estimated fair value based on multiples of revenues, earnings, and book value of comparable transactions. However, when such comparable transactions are not available or have become outdated, the Company uses discounted cash flow scenarios to estimate the fair value of the reporting units. As of June 24, 2005, goodwill had been allocated to the Private Client Group of RJA, and both the Private Client Group and Capital Markets segments of RJ Ltd. As of the most recent impairment test, the Company determined that the carrying value of the goodwill for each reporting unit had not been impaired. However, changes in current circumstances or business conditions could result in an impairment of goodwill. As required, the Company will continue to perform impairment testing on an annual basis or when an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

Reserves

The Company records reserves related to legal proceedings in "trade and other payables". Such reserves are established and maintained in accordance with SFAS No. 5, "Accounting for Contingencies", and Financial Interpretation No. 14. The determination of these reserve amounts requires significant judgment on the part of management. Management considers many factors including, but not limited to: the amount of the claim; the amount of the loss in the client's account; the basis and possible validity of the claim; the possibility of wrongdoing on the part of an associate of the Company; likely insurance coverage; previous results in similar cases; and legal precedents and case law. Each legal proceeding is reviewed with counsel in each quarterly period and the reserve is adjusted as deemed appropriate by management. Any change in the reserve amount is recorded in the consolidated financial statements and is recognized as a charge/credit to earnings in that period. The assumptions of management in determining the estimates of reserves may prove to be incorrect, which could materially affect results in the period the expenses are ultimately determined.

The Company also records reserves or allowances for doubtful accounts related to client margin receivables and loans. Client margin receivables at the broker-dealers are generally collateralized by securities owned by the brokerage clients. Therefore, when a receivable is considered to be impaired, the amount of the impairment is generally measured based on the fair value of the securities acting as collateral, which is measured based on current prices from independent sources such as listed market prices or broker-dealer price quotations.

Client loans at RJBank are generally collateralized by real estate or other property. RJBank provides for both an allowance for losses in accordance with SFAS No. 5, "Accounting for Contingencies", and a reserve for individually impaired loans in accordance with SFAS No. 114, "Accounting by a Creditor for Impairment of a Loan." The calculation of the SFAS No. 5 allowance is subjective as management segregates the loan portfolio into different classes and assigns each class an allowance percentage based on the perceived risk associated with that class of loans. The factors taken into consideration when assigning the reserve percentage to each class include trends in delinquencies; volume and terms; changes in geographic distribution, lending policies, local, regional, and national economic conditions; and past loss history. For individual loans identified as impaired, RJBank measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. At June 30, 2005, the amortized cost of all RJBank loans was \$900 million and an allowance for loan losses of \$8.3 million was recorded against that balance as a contra asset. An additional allowance of \$1.1 million was recorded for off-balance sheet loan instruments and is included in trade and other payables. The allowance for loan losses was 0.92% of the amortized cost of the loan portfolio, and was 1.04% when the allowance for off-balance sheet instruments is included. The combined allowance as a percent of the on-balance sheet loan portfolio has not changed significantly since September 24, 2004.

The Company also makes loans or pays advances to Financial Advisors, primarily for recruiting and retention purposes. The Company provides for a general allowance for loan losses on such receivables based on historical collection experience. Additionally, the Company provides for a specific reserve on these receivables if a Financial Advisor is no longer associated with the Company and it is determined that it is probable the amount will not be collected. At June 24, 2005 the receivable from Financial Advisors was approximately \$52.7 million, which is net of an allowance of \$8.6 million for estimated uncollectibility.

Item 3. Quantitative and Qualitative Disclosure of Market Risk

Market risk is the risk of loss to the Company resulting from changes in interest rates and equity prices. The Company has exposure to market risk primarily through its broker-dealer and banking operations. The Company's broker-dealer subsidiaries trade tax exempt and taxable debt obligations and act as an active market maker in approximately 270 over-the-counter equity securities. In connection with these activities, the Company maintains inventories in order to ensure availability of securities and to facilitate client transactions. Additionally, the Company, primarily within its Canadian broker-dealer subsidiary, invests for its own proprietary equity investment account.

The following table represents the carrying value of trading inventories associated with the Company's broker-dealer client facilitation, market-making activities and proprietary trading activities.

	June 24, 2005		September 24, 2004	
	Trading Securities	Securities Sold but Not yet Purchased	Trading Securities	Securities Sold but Not yet Purchased
(in 000's)				
Marketable:				
Municipal	\$ 219,971	\$ 291	\$ 192,099	\$ -
Corporate	41,918	561	26,216	3,522
Government	30,891	70,489	43,518	55,082
Agency	63,203	32,819	8,817	10,991
Total debt securities	355,983	104,160	270,650	69,595
Derivative contracts	57,672	49,796	14,567	8,926
Equity & other securities	32,849	38,928	44,644	43,760
Total	\$ 446,504	\$ 192,884	\$ 329,861	\$ 122,281

Changes in value of the Company's trading inventory may result from fluctuations in interest rates, credit ratings of the issuer, equity prices and the correlation among these factors. The Company manages its trading inventory by product type and has established trading divisions that have responsibility for each product type. The Company's primary method of controlling risk in its trading inventory is through the use of limits. As of June 24, 2005, the absolute fixed income and equity inventory limits were \$1,382,000,000 and \$76,550,000, respectively. The Company's trading activities were well within these limits at June 24, 2005. Additionally, for its derivative activities, primarily interest rate swaps, the company has established a limit structure that is based on factors such as interest rate risk and spread exposure. Position limits in trading inventory accounts are monitored on a daily basis. Consolidated position and exposure reports are prepared and distributed to senior management. Limit violations are carefully monitored. Management monitors inventory levels and trading results, as well as inventory aging, pricing, concentration and securities ratings. For derivative instruments, a daily report is reviewed by fixed income senior management and risk management that analyzes the portfolio against established limits for potential impact of changes in interest rates and other key measures of exposure.

RJBank maintains an investment portfolio that is comprised of mortgage-backed securities, as well as mortgage, consumer and commercial loans. Those investments are funded in part by its client obligations, including demand deposits, money market accounts, savings accounts, and certificates of deposit. Based on the banking industry and the current investment portfolio of RJBank, market risk for RJBank is limited primarily to interest rate risk. RJBank reviews interest rate risk based on the economic value of equity, and on net interest income, which is the net amount of interest received and interest paid. The following table represents the carrying value of RJBank's assets and liabilities that are subject to market risk. This table does not include financial instruments with limited market risk exposure due to offsetting asset and liability positions or short holding periods.

RJBank Financial Instruments with Market Risk
(as described above, in 000's):

	<u>June 30, 2005</u>	<u>September 24, 2004</u>
Mortgage-backed securities	\$ 7,404	\$ 9,121
Municipal obligations	20	41
Loans receivable, net	562,378	420,744
Total assets with market risk	<u>\$ 569,802</u>	<u>\$ 429,906</u>
Certificates of deposit	\$ 208,722	\$ 140,980
Federal Home Loan Bank advances	70,000	60,000
Interest rate swaps	196	1,299
Total liabilities with market risk	<u>\$ 278,918</u>	<u>\$ 202,279</u>

Interest Rate Risk

RJA is exposed to interest rate risk as a result of maintaining trading inventories of fixed income instruments, which are sensitive to changes in interest rates. The Company monitors, on a daily basis, the Value-at-Risk ("VaR") in its institutional Fixed Income trading portfolios (cash instruments and interest rate derivatives held either as economic hedges or as customer-related positions). Using a variance/covariance methodology, VaR is a technique for estimating the potential loss in the Company's fixed income portfolio due to adverse market movements over a defined time horizon with a specified confidence level.

A standard regulatory-type data set is used (one year historical observation period, 0% exponential decay) and the results are compared daily against those obtained using corresponding data with a 6% exponential decay factor. VaR is reported at a 99% confidence level, based on a 1-day holding period; this is consistent with the Company's high-turnover trading activity, which is based on supporting client sales activity. This means that there is a one in 100 chance that daily trading net revenues will fall below the expected daily trading net revenues by an amount at least as large as the reported VaR. However, shortfalls on a single day can exceed reported VaR by significant amounts. Shortfalls can also accumulate over a longer time horizon, such as a number of consecutive trading days.

The following table sets forth the high, low and average VaR for the Company's overall portfolio during the quarter ended June 24, 2005, with the corresponding dollar value of the Company's portfolio:

	Highest Daily VaR		Lowest Daily VaR		Daily Averages	
VaR	\$	1,919,000	\$	931,000	\$	1,216,000
Portfolio value (net)	\$	167,655,000	\$	173,399,000	\$	213,267,000
VaR as a percent of portfolio value		1.14%		0.54%		0.60%

The modeling of the risk characteristics of trading positions involves a number of assumptions and approximations. While management believes that its assumptions and approximations are reasonable, there is no uniform industry methodology for estimating VaR, and different assumptions and/or approximations could produce materially different VaR estimates. Given its reliance on historical data, VaR is most effective in estimating risk exposures in markets in which there are no sudden fundamental changes or shifts in market conditions. An inherent limitation of VaR is that the distribution of past changes in market risk factors may not produce accurate predictions of future market risk. Moreover, VaR calculated for a one-day time horizon does not fully capture the market risk of positions that cannot be liquidated or offset with hedges within one day. Accordingly, management also monitors the risk in its trading activities by establishing position limits and daily review of trading results, inventory aging, pricing, concentration and securities ratings.

Additional information is discussed under Derivative Financial Instruments in Note 11 of the Notes to the Condensed Consolidated Financial Statements of this Form 10-Q.

As noted above, RJBank reviews interest rate risk based on net interest income and equity valuation. One of the core objectives of RJBank's Asset/Liability Management Committee is to manage the sensitivity of net interest income to changes in market interest rates. The Asset/Liability Management Committee uses several measures to monitor and limit RJBank's interest rate risk including scenario analysis, interest repricing gap analysis and limits, and net portfolio value limits. Model-based scenario analysis is used to monitor and report the interest rate risk positions, and analyze alternative strategies.

Net interest income is the net amount of interest received less interest paid. This involves large volumes of contracts and transactions, and numerous different products. Simulation models and estimation techniques are used to assess the sensitivity of the net interest income stream to movements in interest rates. Assumptions about consumer behavior play an important role in these calculations; this is particularly relevant for loans such as mortgages where the client has the right, but not the obligation, to repay before the scheduled maturity. On the liability side, the re-pricing characteristics of deposits are based on estimates since the rates are not coupled to a specified market rate.

The sensitivity of net interest income to interest rate conditions is estimated for a variety of scenarios. Assuming an immediate and lasting shift of 100 basis points in the term structure of interest rates, RJBank's sensitivity analysis indicates that an upward movement would decrease RJBank's net interest income by 9.86% in the first year after the rate jump, whereas a downward shift of the same magnitude would decrease RJBank's net interest income by 0.29%. These sensitivity figures are based on positions as of June 30, 2005, and are subject to certain simplifying assumptions, including that management takes no corrective action. The outcome is affected by higher pre-payment expectations if rates fall.

Equity Price Risk

The Company is exposed to equity price risk as a consequence of making markets in equity securities and the investment activities of RJA and RJ Ltd. The U.S. broker-dealer activities are client-driven, with the objective of meeting clients' needs while earning a trading profit to compensate for the risk associated with carrying inventory. The Company attempts to reduce the risk of loss inherent in its inventory of equity securities by monitoring those security positions constantly throughout each day and establishing position limits. The Company's Canadian broker-dealer has a proprietary trading business with 24 traders. The average aggregate inventory held for proprietary trading during the quarter-ended June 30, 2005 was CDN\$6,584,240. The Company's equity securities inventories are priced on a regular basis and there are no material unrecorded gains or losses.

Item 4. CONTROLS AND PROCEDURES

Disclosure Controls are procedures designed to ensure that information required to be disclosed in the Company's reports filed under the Exchange Act, such as this report, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Within the 90-day period prior to the filing of this report, an evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. No significant changes were made in the internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

PART II OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

The Company is a defendant or co-defendant in various lawsuits and arbitrations incidental to its securities business. Consistent with retail securities industry trends, the number of claims seeking recovery due to portfolio losses experienced in the early 2000's has begun to decline.

As a result of the extensive regulation of the securities industry, the Company's broker-dealer subsidiaries are subject to regular reviews and inspections by regulatory authorities and self-regulatory organizations, which can result in the imposition of sanctions for regulatory violations, ranging from non-monetary censure to fines and, in serious cases, temporary or permanent suspension from business. In addition, from time to time regulatory agencies and self-regulatory organizations institute investigations into industry practices, which can also result in the imposition of such sanctions.

As previously reported, on September 30, 2004 the SEC instituted an administrative proceeding against Raymond James Financial Services, Inc. ("RJFS") alleging fraud and failure to supervise a former financial advisor in the RJFS Cranston, Rhode Island office. The Company believes that the testimony and documentary exhibits introduced at the hearing do not support the sanctions requested by the Division. The Company has made provision in its financial statements for its estimate of the reasonable exposure it may face in the event of an adverse ruling, in an amount substantially less than the amount sought by the Division. The Administrative Law Judge is scheduled to issue an initial decision by September 15, 2005; both RJFS and the Division of Enforcement have a right to appeal the initial decision to the full Commission for review.

As previously reported, the Company and RJFS are defendants in a series of lawsuits and arbitrations relating to an alleged mortgage lending program known as the "Premiere 72" program, that was administered by a company owned in part by two individuals who were registered as Financial Advisors with RJFS in Houston. The lawsuits are pending in various courts, and several cases that had been removed to federal court were remanded to state court, and the plaintiffs are seeking reconsideration of that decision. In July 2005, RJFS paid approximately \$24 million in a settlement with approximately 380 claimants in this litigation, representing approximately 2/3 of the outstanding claims. The Company estimates that the value of the claims resolved also represents approximately 2/3 of the value of the total claims and has made adjustments to its litigation reserves to give effect to the estimated impact of the settlement. Several of the arbitration claims relating to this matter had been previously settled by RJFS for amounts consistent with its evaluation of those claims.

RJFS has been named in a NASD arbitration styled Adamczewski, et al. v. Donna Vogt and Raymond James Financial Services, Inc., Case Number 04-0224. The arbitration involves approximately 36 family groups with 125 separate brokerage accounts. The primary claims concern the suitability of certain investments recommended by former RJFS financial advisor Donna Vogt. The net out-of-pocket losses of the combined accounts amount to approximately \$6.5 million. The company is contesting these allegations.

The Company is contesting the allegations in these and other matters and believes that there are meritorious defenses in each of these matters. In view of the number and diversity of claims against the Company, the number of jurisdictions in which litigation is pending and the inherent difficulty of predicting the outcome of litigation and other claims, the Company cannot state with certainty what the eventual outcome of pending litigation or other claims will be. In the opinion of the Company's management, based on current available information, review with outside legal counsel, and consideration of amounts provided for in the accompanying consolidated financial statements with respect to these matters, ultimate resolution of these matters will not have a material adverse impact on the Company's financial position or results of operations. However, resolution of one or more of these matters may have a material effect on the results of operations in any future period, depending upon the ultimate resolution of those matters and upon the level of income for such period.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Reference is made to information contained under "Capital Transactions" in Note 7 of the Notes to Condensed Consolidated Financial Statements for the information required by Part II, Item 2(c).

The Company expects to continue paying cash dividends. However, the payment and rate of dividends on the Company's common stock is subject to several factors including operating results, financial requirements of the Company, compliance with the net worth covenant in the Company's line of credit agreement, and the availability of funds from the Company's subsidiaries, including the broker-dealer subsidiaries, which may be subject to restrictions under the net capital rules of the SEC, NYSE and the IDA; and RJBank, which may be subject to restrictions by federal banking agencies. Such restrictions have never become applicable with respect to the Company's dividend payments. (See Note 8 of the Notes to Consolidated Financial Statements for more information on the capital restrictions placed on RJBank and the Company's broker-dealer subsidiaries).

Item 6. EXHIBITS

- | | |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 11 | Statement Re: Computation of per Share Earnings (The calculation of per share earnings is included in Part I, Item 1 in the Notes to Condensed Consolidated Financial Statements (Earnings Per Share) and is omitted here in accordance with Section (b)(11) of Item 601 of Regulation S-K.). |
| 31.1 | Principal Executive Officer Certification as required by Rule 13a-14(a)/15d-14(a), filed herewith. |
| 31.2 | Principal Financial Officer Certification as required by Rule 13a-14(a)/15d-14(a), filed herewith. |
| 32 | Certification furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RAYMOND JAMES FINANCIAL, INC.

(Registrant)

Date: August 3, 2005

/s/ Thomas A. James

Thomas A. James
Chairman and Chief
Executive Officer

/s/ Jeffrey P. Julien

Jeffrey P. Julien
Senior Vice President - Finance
and Chief Financial
Officer