

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2004

OR

**[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 0-11655

**NTS-PROPERTIES IV**

*(Exact name of registrant as specified in its charter)*

Kentucky

*(State or other jurisdiction of  
incorporation or organization)*

61-1026356

*(I.R.S. Employer Identification No.)*

10172 Linn Station Road, Louisville, Kentucky 40223

*(Address of principal executive offices)*

(502) 426-4800

*(Registrant's telephone number, including area code)*

*(Former name, former address and former fiscal year, if changed since last report)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

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Some of the statements included in this quarterly report on Form 10-Q, particularly those included in Part I, Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A"), may be considered "forward-looking statements" because the statements relate to matters which have not yet occurred. For example, phrases such as "we anticipate," "believe" or "expect" indicate that it is possible that the event anticipated, believed or expected may not occur. If these events do not occur, the result which we expected also may, or may not, occur in a different manner, which may be more or less favorable to us. We do not undertake any obligation to update these forward-looking statements.

Any forward-looking statements included in MD&A, or elsewhere in this report, reflect our general partner's best judgment based on known factors, but involve risks and uncertainties. Actual results could differ materially from those anticipated in any forward-looking statements as a result of a number of factors, including but not limited to those described in our filings with the Securities and Exchange Commission, particularly our annual report on Form 10-K for the year ended December 31, 2003. Any forward-looking information provided by us pursuant to the safe harbor established by the Private Securities Litigation Reform Act of 1995 should be evaluated in the context of these factors.

## PART I - FINANCIAL INFORMATION

### Item 1 - Financial Statements

#### NTS-PROPERTIES IV BALANCE SHEETS

	As of March 31, 2004 (UNAUDITED)	As of December 31, 2003
<u>ASSETS</u>		
Cash and equivalents	\$ 150,608	\$ 298,240
Cash and equivalents - restricted	70,496	47,101
Accounts receivable, net	151,958	171,432
Land, buildings and amenities, net	5,724,063	5,847,221
Investment in and advances to joint ventures	1,192,887	1,198,424
Other assets	84,057	92,601
 TOTAL ASSETS	 \$ <u>7,374,069</u>	 \$ <u>7,655,019</u>
<u>LIABILITIES AND PARTNERS' EQUITY</u>		
Mortgages payable	\$ 3,022,317	\$ 3,180,515
Accounts payable and accrued payables	218,243	246,940
Security deposits	28,713	28,663
Other liabilities	99,373	75,422
 TOTAL LIABILITIES	 3,368,646	 3,531,540
COMMITMENTS AND CONTINGENCIES (Note 10)		
 PARTNERS' EQUITY	 <u>4,005,423</u>	 <u>4,123,479</u>
 TOTAL LIABILITIES AND PARTNERS' EQUITY	 \$ <u>7,374,069</u>	 \$ <u>7,655,019</u>

#### NTS-PROPERTIES IV STATEMENT OF PARTNERS' EQUITY (UNAUDITED)

	Limited Partners	General Partner	Total
<u>PARTNERS' EQUITY/(DEFICIT)</u>			
Capital contributions, net of offering costs	\$ 25,834,899	\$ --	\$ 25,834,899
Net income - prior years	1,061,011	10,719	1,071,730
Net loss - current year	(116,877)	(1,181)	(118,058)
Cash distributions declared to date	(21,586,280)	(218,253)	(21,804,533)
Repurchase of limited partnership interests	<u>(978,615)</u>	<u>--</u>	<u>(978,615)</u>
 BALANCES ON MARCH 31, 2004	 \$ <u>4,214,138</u>	 \$ <u>(208,715)</u>	 \$ <u>4,005,423</u>

The accompanying notes to financial statements are an integral part of these statements.

**NTS-PROPERTIES IV**  
**STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

	Three Months Ended March 31,	
	2004	2003
<u>REVENUES</u>		
Rental income	\$ 551,512	\$ 581,259
Tenant reimbursements	45,696	43,259
 TOTAL REVENUES	 597,208	 624,518
 <u>EXPENSES</u>		
Operating expenses	123,718	115,035
Operating expenses - affiliated	127,371	92,154
Management fees	34,333	34,537
Real estate taxes	31,354	31,266
Professional and administrative expenses	203,114	75,823
Professional and administrative expenses - affiliated	37,507	36,794
Depreciation and amortization	126,181	126,320
 TOTAL OPERATING EXPENSES	 683,578	 511,929
 OPERATING (LOSS) INCOME	 (86,370)	 112,589
 Interest and other income	 1,882	 498
Interest expense	(58,061)	(70,613)
Income from investment in joint ventures	24,491	33,299
 Net (loss) income	 \$ <u>(118,058)</u>	 \$ <u>75,773</u>
 Net (loss) income allocated to the limited partners	 \$ <u>(116,877)</u>	 \$ <u>75,015</u>
 Net (loss) income per limited partnership interest	 \$ <u>(4.85)</u>	 \$ <u>3.11</u>
 Weighted average number of limited partnership interests	 <u>24,109</u>	 <u>24,109</u>

The accompanying notes to financial statements are an integral part of these statements.

**NTS-PROPERTIES IV**  
**STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

	Three Months Ended March 31,	
	2004	2003
<b><u>CASH FLOWS FROM OPERATING ACTIVITIES</u></b>		
Net (loss) income	\$ (118,058)	\$ 75,773
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization	135,504	136,722
Income from investment in joint ventures	(24,491)	(33,299)
Changes in assets and liabilities:		
Cash and equivalents - restricted	(23,395)	(28,969)
Accounts receivable	19,474	(74,929)
Other assets	(777)	2,370
Accounts payable	(28,697)	13,229
Security deposits	50	300
Other liabilities	23,951	30,724
Net cash (used in) provided by operating activities	(16,439)	121,921
<b><u>CASH FLOWS FROM INVESTING ACTIVITIES</u></b>		
Additions to land, buildings and amenities	(3,023)	(16,260)
Distributions from joint ventures, net	30,028	10,046
Net cash provided by (used in ) investing activities	27,005	(6,214)
<b><u>CASH FLOWS FROM FINANCING ACTIVITIES</u></b>		
Principal payments on mortgages and note payable	(158,198)	(149,307)
Net cash used in financing activities	(158,198)	(149,307)
Net decrease in cash and equivalents	(147,632)	(33,600)
CASH AND EQUIVALENTS, beginning of period	298,240	205,729
CASH AND EQUIVALENTS, end of period	\$ 150,608	\$ 172,129
Interest paid on a cash basis	\$ 57,217	\$ 69,683

The accompanying notes to financial statements are an integral part of these statements.

**NTS-PROPERTIES IV**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The unaudited financial statements included herein should be read in conjunction with NTS-Properties IV's 2003 annual report on Form 10-K as filed with the Securities and Exchange Commission on March 26, 2004. In the opinion of our general partner, all adjustments, consisting only of normal recurring accruals, necessary for a fair presentation have been made to the accompanying financial statements for the three months ended March 31, 2004 and 2003. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period. As used in this quarterly report on Form 10-Q the terms "we," "us" or "our," as the context requires, may refer to NTS-Properties IV or its interests in its properties and joint ventures.

**Note 1 - Basis of Presentation and Joint Venture Accounting**

The financial statements include the accounts of all wholly-owned properties. Intercompany transactions and balances have been eliminated. Less than 50% owned joint ventures are accounted for under the equity method.

**Note 2 - Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Note 3 - Concentration of Credit Risk**

We own and operate, either wholly or through a joint venture, four commercial properties - Commonwealth Business Center Phase I, Plainview Point Office Center Phases I and II, Plainview Point Office Center Phase III and Blankenbaker Business Center 1A ("BBC 1A"), in Louisville, Kentucky and three commercial properties - Lakeshore Business Center Phases I, II and III, in Fort Lauderdale, Florida. One tenant occupies 100% of BBC 1A. We also own and operate, either wholly or through a joint venture, two apartment communities - The Willows of Plainview Phases I and II, in Louisville, Kentucky and one apartment community - Golf Brook Apartments, in Orlando, Florida.

Our financial instruments that are exposed to concentrations of credit risk consist of cash and equivalents. We maintain our cash accounts primarily with banks located in Kentucky. Cash balances are insured by the FDIC up to \$100,000 per bank account. We may at times, in certain accounts, have deposits in excess of \$100,000.

#### **Note 4 - Cash and Equivalents**

Cash and equivalents include cash on hand and short-term, highly liquid investments with initial maturities of three months or less. We have a cash management program which provides for the overnight investment of excess cash balances. Under an agreement with a bank, excess cash is invested in a repurchase agreement for U.S. government or agency securities each night. As of March 31, 2004, approximately \$149,000 of our overnight investment was included in cash and equivalents.

#### **Note 5 - Cash and Equivalents - Restricted**

Cash and equivalents - restricted represents funds received for residential security deposits and funds escrowed with mortgage companies for property taxes and insurance in accordance with the loan agreements with said mortgage companies.

#### **Note 6 - Basis of Property and Depreciation**

Land, buildings and amenities are stated at historical cost, less accumulated depreciation. Costs directly associated with the acquisition, development and construction of a project are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets which are 5-30 years for land improvements, 3-30 years for buildings and improvements and 3-30 years for amenities. The aggregate cost of our properties for federal tax purposes is approximately \$15,441,000.

Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," specifies circumstances in which certain long-lived assets must be reviewed for impairment. If the carrying amount of an asset exceeds the sum of its expected future cash flows, the asset's carrying value must be written down to fair value. There were no impairment losses during any of the periods presented.

#### **Note 7 - Investment in Joint Ventures**

We own several investments in joint ventures in conjunction with our affiliates. The unconsolidated subsidiaries of NTS-Properties IV consist of NTS/Willows Phase II Joint Venture, NTS Sabal Golf Villas Joint Venture, Plainview Point III Joint Venture, Blankenbaker Business Center Joint Venture and Lakeshore/University II Joint Venture. The interests we own through these unconsolidated subsidiaries are described as follows:

- A 9.70% joint venture interest in The Willows of Plainview Phase II, a 144-unit luxury apartment community in Louisville, Kentucky.
- A 3.97% joint venture interest in Golf Brook Apartments, a 195-unit luxury apartment community in Orlando, Florida.



- A 4.96% joint venture interest in Plainview Point Office Center Phase III, an office center with approximately 61,700 net rentable square feet in Louisville, Kentucky.
- A 29.61% joint venture interest in BBC 1A , a business center with approximately 50,300 net rentable ground floor square feet and approximately 50,300 net rentable mezzanine square feet in Louisville, Kentucky.
- A 10.92% joint venture interest in the Lakeshore/University II Joint Venture. A description of the properties owned by this joint venture appears below:
  - Lakeshore Business Center Phase I - a business center with approximately 104,100 net rentable square feet located in Fort Lauderdale, Florida.
  - Lakeshore Business Center Phase II - a business center with approximately 96,600 net rentable square feet located in Fort Lauderdale, Florida.
  - Lakeshore Business Center Phase III - a business center with approximately 38,900 net rentable square feet located in Fort Lauderdale, Florida.

For the three months ended March 31, 2004 and 2003, the unconsolidated joint ventures had total revenues of \$2,223,011 and \$2,195,199, respectively, and net income of \$162,372 and \$295,625, respectively.

## Note 8 - Mortgages Payable

Mortgages payable consists of the following:

	March 31, 2004	December 31, 2003
Mortgage payable to an insurance company in monthly installments, bearing interest at a fixed rate of 8.8%, due October 1, 2004, secured by land and a building.	\$ 247,642	\$ 349,958
Mortgage payable to an insurance company in monthly installments, bearing interest at a fixed rate of 7.15%, due January 5, 2013, secured by land, buildings and amenities.	1,421,487	1,450,116
Mortgage payable to an insurance company in monthly installments, bearing interest at a fixed rate of 7.15%, due January 5, 2013, secured by land, buildings and amenities.	<u>1,353,188</u>	<u>1,380,441</u>
	<u>\$ 3,022,317</u>	<u>\$ 3,180,515</u>

Our mortgages may be prepaid but are subject to a yield-maintenance premium.

As of March 31, 2004, the fair value of long-term debt is approximately \$3,049,000, based on the borrowing rates currently available to us for mortgages with similar terms and average maturities.

## **Note 9 - Related Party Transactions**

Pursuant to an agreement with us, NTS Development Company, an affiliate of our General Partner, receives property management fees on a monthly basis. The monthly fees are equal to 5% of the gross receipts from our apartment community and 6% of the gross receipts from our commercial properties. Also pursuant to an agreement, NTS Development Company receives a repair and maintenance fee equal to 5.9% of costs incurred which relates to capital improvements and major repair and renovation projects. These repair and maintenance fees are capitalized as part of land, buildings and amenities.

We were charged the following amounts from NTS Development Company for the three months ended March 31, 2004 and 2003. These charges include items which have been expensed as operating expenses - affiliated or professional and administrative expenses - affiliated and items which have been capitalized as other assets or as land, buildings and amenities.

	Three Months Ended March 31,	
	2004	2003
Property management fees	\$ 34,333	\$ 34,537
Property management	76,752	57,903
Leasing	20,787	15,096
Administrative - operating	27,906	18,626
Other	1,926	529
Total operating expenses - affiliated	127,371	92,154
Professional and administrative expenses - affiliated	37,507	36,794
Repair and maintenance fees	--	4,303
Leasing commissions	5,788	--
Total related party transactions capitalized	5,788	4,303
Total related party transactions	\$ 204,999	\$ 167,788

During the three months ended March 31, 2004 and 2003, NTS Development Company leased 1,604 square feet in Commonwealth Business Center Phase I at a rental rate of \$5.50 per square foot. We received approximately \$2,200 in rental payments from NTS Development Company during each of the three months ended March 31, 2004 and 2003. The lease term for NTS Development Company ends on August 31, 2006.

## **Note 10 - Commitments and Contingencies**

As an owner of real estate, we are subject to various environmental laws of federal, state and local governments. Our compliance with existing laws has not had a material adverse effect on our financial condition or results of operations. However, we cannot predict the impact of new or changed laws or regulations on our current properties or on properties that we may acquire in the future.

We are jointly and severally liable for mortgages payable of our unconsolidated joint ventures. The outstanding balance on these mortgages on March 31, 2004 was \$13,978,872. Our financial statements do not reflect a liability for these mortgages.

### ***Litigation***

On December 12, 2001, three individuals filed an action in the Superior Court of the State of California for the County of Contra Costa (the “Superior Court”) originally captioned *Buchanan, et al. v. NTS-Properties Associates, et al.* (Case No. C 01-05090) against the general partners (the “General Partners”) of NTS-Properties III, NTS-Properties IV, NTS-Properties V, NTS-Properties VI and NTS-Properties VII, Ltd. (the “Partnerships”), as well as several individuals and entities affiliated with us. The action purports to bring claims on behalf of a class of limited partners. These claims are based on, among other things, tender offers made by the Partnerships and an affiliate of the General Partners, as well as the operation of the Partnerships by the General Partners. The plaintiffs allege, among other things, that the prices at which limited partnership interests were purchased in these tender offers were too low. The plaintiffs are seeking monetary damages and equitable relief, including an order directing the disposition of the properties owned by the Partnerships and the distribution of the proceeds. No amounts have been accrued as a liability for this action in our financial statements. Under an indemnification agreement with our general partner, we are responsible for the costs of defending any such action.

On February 27, 2003, two individuals filed a class and derivative action in the Circuit Court of Jefferson County, Kentucky captioned *Bohm, et al. v. J.D. Nichols, et al.* (Case No. 03-CI-01740) against certain of the General Partners and several individuals and entities affiliated with us. The complaint was amended to include the general partner of NTS-Properties III and the general partner of NTS-Properties Plus Ltd., which is no longer in existence. In the amended complaint, the plaintiffs purport to bring claims on behalf of a class of limited partners and derivatively on behalf of us and the Partnerships based on alleged overpayment of fees, prohibited investments, improper failures to make distributions, purchases of limited partnerships interests at insufficient prices and other violations of the limited partnership agreements. The plaintiffs are seeking, among other things, compensatory and punitive damages in an unspecified amount, an accounting, the appointment of a receiver or liquidating trustee, the entry of an order of dissolution against the Partnerships, a declaratory judgment and injunctive relief. No amounts have been accrued as a liability for this action in our financial statements. Our general partner believes that this action is without merit and is vigorously defending it.

On June 20, 2003, the General Partners reached an agreement in principle with the representatives of the class of plaintiffs to settle the *Buchanan* litigation. This agreed upon settlement includes releases for all of the parties for all of the claims asserted in the *Buchanan* litigation and the *Bohm* litigation. As part of the agreed upon settlement, the General Partners agreed to pursue a merger of the Partnerships and other real estate entities affiliated with the General Partners into a newly-formed entity named NTS Realty Holdings Limited Partnership (“NTS Realty”).

On December 5, 2003, the General Partners, certain of their affiliates and the class of plaintiffs in the *Buchanan* litigation jointly filed a Stipulation and Agreement of Settlement (the “Settlement Agreement”) with the Superior Court. The Settlement Agreement sets forth in writing the terms of the agreed upon settlement the parties reached on June 20, 2003. On February 26, 2004, the Superior Court preliminarily approved the Settlement Agreement as within the range of reasonableness and that it is fair, just and adequate to the class of plaintiffs. The Superior Court scheduled a hearing to finally determine whether the Settlement Agreement is in the best interests of the class of plaintiffs and whether the *Buchanan* litigation should be dismissed with prejudice.

On March 2, 2004, we, along with all defendants, filed a Motion to Dismiss the *Bohm* litigation. The Motion is currently pending before the court.

On May 6, 2004, the Superior Court granted its final approval of the Settlement Agreement. At the final hearing, any member of the class of plaintiffs was given the opportunity to object to the final approval of the Settlement Agreement, the entry of a final judgment dismissing with prejudice the *Buchanan* litigation, or an application of an award for attorneys’ fees and expenses to plaintiffs’ counsel. The Superior Court’s order provides, among other things, that: (1) the Settlement Agreement, and all transactions contemplated thereby, including the proposed merger of the Partnerships into NTS Realty, are fair, reasonable and adequate, and in the best interests of the class of plaintiffs; (2) the plaintiffs’ complaint and each and every cause of action and claim set forth therein is dismissed with prejudice; (3) each class member is barred from (a) transferring, selling or otherwise disposing of (other than by operation of law) their interests until the earlier of the closing date of the merger, the termination of the settlement or June 30, 2004; and (4) each class member who requested to be excluded from the settlement released their claims in the *Bohm* litigation.

For the three months ended March 31, 2004, our share of the legal costs for the *Buchanan* and *Bohm* litigations was approximately \$32,000, which was included in our professional and administrative expenses.

We do not believe there is any other litigation threatened against us other than routine litigation arising out of the ordinary course of business, some of which is expected to be covered by insurance, none of which is expected to have a material effect on our financial position or results of operations, except as discussed herein.

### ***Proposed Merger***

As part of the Settlement Agreement, our general partner and the general partners of the four public partnerships affiliated with us, have agreed to pursue a merger of the partnerships and several other affiliated real estate entities into a newly formed limited partnership known as NTS Realty. The merger is subject to, among other things, approval by a majority of the limited partner interests in each partnership. We may not seek the approval of the limited partners until a filing made by NTS Realty with the Securities and Exchange Commission is declared effective. For the three months ended March 31, 2004, our share of the legal and professional fees for the proposed merger was approximately \$141,000.

On February 4, 2004, NTS Realty filed a joint consent solicitation statement/prospectus on Form S-4 with the Securities and Exchange Commission. The solicitation statement/prospectus presents the merger of NTS-Properties III; NTS-Properties IV; NTS-Properties V; NTS-Properties VI; and NTS-Properties VII, Ltd. with NTS Realty. Concurrent with the merger, ORIG, LLC, a Kentucky limited liability company, which is affiliated with our general partner, will contribute substantially all its real estate assets and all of its liabilities to NTS Realty.

### **Note 11 - Segment Reporting**

Our two reportable operating segments are Residential and Commercial Real Estate Operations. The residential operations represent our ownership and operating results relative to an apartment community known as The Willows of Plainview Phase I. The commercial operations represent our ownership and operating results relative to suburban commercial office space known as Commonwealth Business Center Phase I and Plainview Point Office Center Phases I and II.

The financial information of the operating segments has been prepared using a management approach, which is consistent with the basis and manner in which our management internally reports financial information for the purposes of assisting in making internal operating decisions. Our management evaluates performance based on stand-alone operating segment net income.

Certain items such as professional and administrative expenses and joint venture income or loss incurred at the Partnership level have not been allocated to the operating segments.

Three Months Ended March 31, 2004			
	Residential	Commercial	Total
Rental income	\$ 286,589	\$ 264,923	\$ 551,512
Tenant reimbursements	--	45,696	45,696
Total revenues	286,589	310,619	597,208
Operating expenses and operating expenses - affiliated	137,979	113,110	251,089
Management fees	14,716	19,617	34,333
Real estate taxes	13,260	18,094	31,354
Depreciation and amortization	50,864	73,788	124,652
Total operating expenses	216,819	224,609	441,428
Operating income	69,770	86,010	155,780
Interest and other income	69	1,502	1,571
Interest expense	(50,437)	(7,624)	(58,061)
Net income	\$ 19,402	\$ 79,888	\$ 99,290

Three Months Ended March 31, 2003			
	Residential	Commercial	Total
Rental income	\$ 285,103	\$ 296,156	\$ 581,259
Tenant reimbursements	--	43,259	43,259
Total revenues	285,103	339,415	624,518
Operating expenses and operating expenses - affiliated	98,711	108,478	207,189
Management fees	15,053	19,484	34,537
Real estate taxes	15,429	15,837	31,266
Depreciation and amortization	51,685	73,106	124,791
Total operating expenses	180,878	216,905	397,783
Operating income	104,225	122,510	226,735
Interest and other income	63	264	327
Interest expense	(54,337)	(16,276)	(70,613)
Net income	\$ 49,951	\$ 106,498	\$ 156,449

A reconciliation of the totals reported for the operating segments to the applicable line items in the financial statements for the three months ended March 31, 2004 and 2003, is necessary given amounts recorded at the Partnership level and not allocated to the operating properties for internal reporting purposes.

	Three Months Ended March 31,	
	2004	2003
<u>DEPRECIATION AND AMORTIZATION</u>		
Total depreciation and amortization for reportable segments	\$ 124,652	\$ 124,791
Depreciation and amortization for Partnership	<u>1,529</u>	<u>1,529</u>
Total depreciation and amortization	<u>\$ 126,181</u>	<u>\$ 126,320</u>
<u>INTEREST AND OTHER INCOME</u>		
Total interest and other income for reportable segments	\$ 1,571	\$ 327
Interest and other income for Partnership	<u>311</u>	<u>171</u>
Total interest and other income	<u>\$ 1,882</u>	<u>\$ 498</u>
<u>NET INCOME (LOSS)</u>		
Total net income for reportable segments	\$ 99,290	\$ 156,449
Net loss for Partnership (1)	<u>(217,348)</u>	<u>(80,676)</u>
Total net (loss) income	<u>\$ (118,058)</u>	<u>\$ 75,773</u>

- (1) The Partnership net loss is primarily composed of professional and administrative costs born by the Partnership as well as interest and other income, depreciation and any joint venture income or loss recorded at the partnership level and not allocated to the operating segments. The professional and administrative costs include the tax and public company reporting and compliance costs associated with a public limited partnership.

## **Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Financial Statements in Item 1 and the cautionary statements below.

### **Critical Accounting Policies**

#### ***General***

A critical accounting policy is one that would materially effect our operations or financial condition, and requires management to make estimates or judgments in certain circumstances. These judgments often result from the need to make estimates about the effect of matters that are inherently uncertain. Critical accounting policies discussed in this section are not to be confused with accounting principles and methods disclosed in accordance with accounting principles generally accepted in the United States ("GAAP"). GAAP requires information in financial statements about accounting principles, methods used and disclosures pertaining to significant estimates. The following disclosure discusses judgments known to management pertaining to trends, events or uncertainties known which were taken into consideration upon the application of those policies and the likelihood that materially different amounts would be reported upon taking into consideration different conditions and assumptions.

#### ***Impairment and Valuation***

Statement of Financial Accounting Standards ("SFAS") No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets," specifies circumstances in which certain long-lived assets must be reviewed for impairment. If the carrying amount of an asset exceeds the sum of its expected future cash flows, the asset's carrying value must be written down to fair value. In determining the value of an investment property and whether the investment property is impaired, management considers several factors such as projected rental and vacancy rates, property operating expenses, capital expenditures and interest rates. The capitalization rate used to determine property valuation is based on the market in which the investment property is located, length of leases, tenant financial strength, the economy in general, demographics, environment, property location, visibility, age and physical condition among others. All of these factors are considered by management in determining the value of any particular investment property. The value of any particular investment property is sensitive to the actual results of any of these factors, either individually or taken as a whole. If the actual results differ from management's judgment, the valuation could be negatively or positively affected.



### ***Recognition of Rental Income***

Our apartment community has operating leases with apartment residents with terms generally of twelve months or less. We recognize rental revenue related to these leases on an accrual basis when due from residents. In accordance with our standard lease terms, rental payments are generally due on a monthly basis.

Our commercial property leases are accounted for as operating leases. We accrue minimum rents on a straight-line basis over the terms of their respective leases. We structure our leases to allow us to recover a significant portion of our property operating, real estate taxes and repairs and maintenance expenses from our commercial tenants. Property operating expenses typically include utility, insurance, security, janitorial, landscaping and other administrative expenses. We accrue reimbursements from tenants for recoverable portions of all these expenses as revenue in the period the applicable expenditures are incurred. We also receive estimated payments for these reimbursements from substantially all our tenants throughout the year. We do this to reduce the risk of loss on uncollectible accounts once we perform the final year-end billings for recoverable expenditures. We recognize the difference between estimated recoveries and the final billed amounts in the subsequent year and we believe these differences were not material in any period presented.

Under GAAP, we are required to recognize rental income based on the effective monthly rent for each lease. The effective monthly rent is equal to the average monthly rent during the term of the lease, not the stated rent for any particular month. The process, known as "straight-lining" or "stepping" rent generally has the effect of increasing rental revenues during the early phases of a lease and decreasing rental revenues in the latter phases of a lease. Due to the impact of "straight-lining," rental income exceeded the cash collected for rent by approximately \$12,000 for the three months ended March 31, 2004, while the cash collected for rent exceeded rental income by approximately \$12,000 for the three months ended March 31, 2003. If rental income calculated on a straight-line basis exceeds the cash rent due under the lease, the difference is recorded as an increase in deferred rent receivable and included as a component of accounts receivable on the relevant balance sheet. If the cash rent due under the lease exceeds rental income calculated on a straight-line basis, the difference is recorded as a decrease in deferred rent receivable and is recorded as a decrease of accounts receivable on the relevant balance sheet. We defer recognition of contingent rental income, such as percentage or excess rent, until the specified target that triggers the contingent rental income is achieved. We periodically review the collectability of outstanding receivables. Allowances are generally taken for tenants with outstanding balances due for a period greater than ninety days and for tenants with potentially uncollectible outstanding balances due for a period less than ninety days.

### ***Recognition of Lease Termination Income***

We recognize lease termination income upon receipt of the income. We accrue lease termination income if there is a signed termination agreement, all of the conditions of the agreement have been met and the tenant is no longer occupying the property.

### ***Cost Capitalization and Depreciation Policies***

We review all expenditures and capitalize any item exceeding \$1,000 deemed to be an upgrade or a tenant improvement with an expected useful life greater than one year. Land, building and amenities are stated at cost. Depreciation expense is computed using the straight-line method over the estimated useful lives of the assets. Buildings and improvements have estimated useful lives between 3-30 years, land improvements have estimated useful lives of between 5-30 years, and amenities have estimated useful lives between 3-30 years.

### **Results of Operations**

The following tables include our selected summarized operating data for the three months ended March 31, 2004 and 2003. This data is presented to provide assistance in identifying trends in our operating results and other factors affecting our business. This data should be read in conjunction with our financial statements, including the notes thereto, in Part I, Item 1 of this report.

	Three Months Ended March 31, 2004			
	Residential	Commercial	Partnership	Total
Net revenues	\$ 286,589	\$ 310,619	\$ --	\$ 597,208
Operating expenses and operating expenses - affiliated	137,979	113,110	--	251,089
Depreciation and amortization	50,864	73,788	1,529	126,181
Interest expense	50,437	7,624	--	58,061
Net income (loss)	19,402	79,888	(217,348)	(118,058)

	Three Months Ended March 31, 2003			
	Residential	Commercial	Partnership	Total
Net revenues	\$ 285,103	\$ 339,415	\$ --	\$ 624,518
Operating expenses and operating expenses - affiliated	98,711	108,478	--	207,189
Depreciation and amortization	51,685	73,106	1,529	126,320
Interest expense	54,337	16,276	--	70,613
Net income (loss)	49,951	106,498	(80,676)	75,773

During our most recent operating period net revenues for the residential segment have remained level, while net revenues for the commercial segment have decreased primarily due to lower average occupancy at Plainview Point Office Center Phases I and II and Commonwealth Business Center Phase I. Operating expenses and operating expenses – affiliated have increased primarily as a result of increased repairs and maintenance and landscaping expenses at The Willows of Plainview Phase I and personnel changes for both the residential and commercial segments. Depreciation expense has remained level, while interest expense has decreased due to lower debt balances. The expenses related to our ongoing litigation and proposed merger have negatively impacted our partnership net losses.

Rental income and tenant reimbursements generated by our properties and joint ventures for the three months ended March 31, 2004 and 2003 were as follows:

	Three Months Ended	
	March 31,	
	2004	2003
<u>Wholly-Owned Properties</u>		
Commonwealth Business Center Phase I	\$ 186,435	\$ 192,158
Plainview Point Office Center Phases I & II	\$ 124,184	\$ 147,257
The Willows of Plainview Phase I	\$ 286,589	\$ 285,103
<u>Joint Venture Properties</u>		
<u>(Ownership % on March 31, 2004)</u>		
The Willows of Plainview Phase II (9.70%)	\$ 293,138	\$ 316,105
Golf Brook Apartments (3.97%)	\$ 716,783	\$ 743,892
Plainview Point Office Center Phase III (4.96%)	\$ 137,976	\$ 130,343
Blankenbaker Business Center 1A (29.61%)	\$ 237,253	\$ 237,253
Lakeshore Business Center Phase I (10.92%)	\$ 365,229	\$ 359,627
Lakeshore Business Center Phase II (10.92%)	\$ 335,933	\$ 334,383
Lakeshore Business Center Phase III (10.92%)	\$ 136,699	\$ 73,596

We believe the changes in rental income and tenant reimbursements from period to period are temporary effects of each property's specific mix of lease maturities and are not indicative of any known trend, except for Lakeshore Business Center Phase III where rental income and tenant reimbursements trended up at this recently constructed property.

The occupancy levels at our properties and joint ventures as of March 31, 2004 and 2003 were as follows:

	Three Months Ended	
	March 31,	
	2004	2003
<u>Wholly-Owned Properties</u>		
Commonwealth Business Center Phase I	88%	91%
Plainview Point Office Center Phases I & II	72%	85%
The Willows of Plainview Phase I	92%	95%
<u>Joint Venture Properties</u>		
<u>(Ownership % on March 31, 2004)</u>		
The Willows of Plainview Phase II (9.70%)	82%	81%
Golf Brook Apartments (3.97%)	92%	90%
Plainview Point Office Center Phase III (4.96%)	55%	49%
Blankenbaker Business Center 1A (29.61%)	100%	100%
Lakeshore Business Center Phase I (10.92%)	72%	71%
Lakeshore Business Center Phase II (10.92%)	79%	81%
Lakeshore Business Center Phase III (10.92%)	89%	38%

We believe the changes in occupancy on March 31 from year to year are temporary effects of each property's specific mix of lease maturities and are not indicative of any known trend, except for Lakeshore Business Center Phase III where occupancy has trended up at this recently constructed property.

The average occupancy levels at our properties and joint ventures for the three months ended March 31, 2004 and 2003 were as follows:

	Three Months Ended March 31,	
	2004	2003
<u>Wholly-Owned Properties</u>		
Commonwealth Business Center Phase I	88%	91%
Plainview Point Office Center Phases I & II	72%	85%
The Willows of Plainview Phase I	92%	95%
<u>Joint Venture Properties</u>		
<u>(Ownership % on March 31, 2004)</u>		
The Willows of Plainview Phase II (9.70%)	83%	85%
Golf Brook Apartments (3.97%)	91%	92%
Plainview Point Office Center Phase III (4.96%)	55%	49%
Blankenbaker Business Center 1A (29.61%)	100%	100%
Lakeshore Business Center Phase I (10.92%)	71%	70%
Lakeshore Business Center Phase II (10.92%)	79%	81%
Lakeshore Business Center Phase III (10.92%)	89%	37%

We believe the changes in average occupancy from period to period are temporary effects of each property's specific mix of lease maturities and are not indicative of any known trend, except for Lakeshore Business Center Phase III where average occupancy has trended up at this recently constructed property.

The following discussion relating to changes in our results of operations includes only material line items within our Statements of Operations or line items for which there was a material change between the three months ending March 31, 2004 and 2003.

### ***Rental Income and Tenant Reimbursements***

Our rental income and tenant reimbursements for the three months ended March 31, 2004 and 2003 were approximately \$597,000 and \$624,000, respectively. The decrease of \$27,000, or 4%, was primarily the result of decreased occupancy at Plainview Point Office Center Phases I and II and Commonwealth Business Center Phase I.

Quarter-ending occupancy percentages represent occupancy only on a specific date; therefore, the above analysis considers average occupancy percentages, which are more representative of the entire year-to-date results.

### ***Operating Expenses and Operating Expenses – Affiliated***

Our operating expenses did not change significantly between the three months ended March 31, 2004 and 2003. There were no offsetting material changes.

Our operating expenses - affiliated for the three months ended March 31, 2004 and 2003 were approximately \$127,000 and \$92,000, respectively. The increase of \$35,000, or 38%, was primarily due to personnel changes.

Operating expenses – affiliated are for the services performed by employees of NTS Development Company, an affiliate of our General Partner. These employee services include property management, leasing, maintenance, security and other services necessary to manage and operate our business.

### ***Professional and Administrative Expenses and Professional and Administrative Expenses – Affiliated***

Our professional and administrative expenses for the three months ended March 31, 2004 and 2003 were approximately \$203,000 and \$76,000, respectively. The increase of \$127,000 was primarily the result of an increase in legal and professional fees related to our proposed merger and litigation filed by limited partners. See Part I, Item 1 – Note 10 for information regarding our proposed merger and litigation filed by limited partners.

Our professional and administrative expenses - affiliated did not change significantly between the three months ended March 31, 2004 and 2003. There were no offsetting material changes.

Professional and administrative expenses – affiliated are for the services performed by employees of NTS Development Company, an affiliate of our General Partner. These employee services include legal, financial and other services necessary to manage and operate our business.

### ***Depreciation and Amortization***

Our depreciation and amortization did not change significantly between the three months ended March 31, 2004 and 2003. There were no offsetting material changes.

### ***Interest Expense***

Our interest expense did not change significantly between the three months ended March 31, 2004 and 2003. There were no offsetting material changes.

## Liquidity and Capital Resources

The following table sets forth the cash provided by or used in operating activities, investing activities and financing activities for the three months ended March 31, 2004 and 2003.

Cash flows (used in) provided by:

	Three Months Ended March 31,	
	2004	2003
Operating activities	\$ (16,439)	\$ 121,921
Investing activities	27,005	(6,214)
Financing activities	(158,198)	(149,307)
Net decrease in cash and equivalents	\$ <u>(147,632)</u>	\$ <u>(33,600)</u>

Net cash used in operating activities was approximately \$16,000 for the three months ended March 31, 2004. For the three months ended March 31, 2003 net cash provided by operating activities was approximately \$122,000. The decrease was primarily due to decreased net income from operations as a result of increased expenses associated with our litigation filed by limited partners and proposed merger and increased cash used to reduce amounts owed to our vendors included in accounts payable. The decrease is partially offset by increased cash collection of outstanding accounts receivable.

Net cash provided by investing activities was approximately \$27,000 for the three months ended March 31, 2004. For the three months ended March 31, 2003 net cash used in investing activities was approximately \$6,000. The increase was due to changes in cash flows from our joint venture investments and decreased capital expenditures at Commonwealth Business Center Phase I.

Net cash used in financing activities increased from approximately \$149,000 for the three months ended March 31, 2003 to approximately \$158,000 for the three months ended March 31, 2004. The increase was the result of continued principal payments made on the Commonwealth Business Center Phase I and The Willows of Plainview Phase I mortgages.

Due to the fact that no distributions were made during the three months ended March 31, 2004 or 2003, the table which presents that portion of the distributions that represents a return of capital in accordance with GAAP has been omitted.

### ***Future Liquidity***

We believe the current occupancy levels are adequate to fund the operations of our properties. However, our future liquidity depends significantly on our properties' occupancy remaining at a level which provides for debt payments and adequate working capital, currently and in the future. If occupancy were to fall below that level and remain at or below that level for a significant period of time, our ability to make payments due under our debt agreements and to continue paying daily operational costs would be greatly impaired. In addition, we may be required to obtain financing in connection with the capital improvements and leasing costs described below.

On March 14, 2003, we reached an agreement with the mortgage lender on the Lakeshore Business Center Phases I and II mortgages to suspend principal payments for twelve months beginning with the payments due May 1, 2003. The principal payments due to the lender will continue to be paid and deposited by the lender into an escrow account. We will then be allowed to draw upon the escrowed funds for specific capital improvements listed in the agreement. The agreement does not change any terms of the existing mortgage loans. However, the suspension of principal payments will result in significant balances remaining due on the loans at maturity in 2008, currently estimated to be approximately \$757,000 and \$814,000, respectively.

On June 1, 2003, we signed an amendment to the agreement reached on March 14, 2003 with the mortgage lender on the Lakeshore Business Center Phases I and II mortgages. The amendment suspended principal payments for twelve months beginning with the payments due June 1, 2003. The May 1, 2003 payments were applied to the principal balances. The amendment does not change any terms of the existing mortgage loans.

As of March 31, 2004, our planned capital improvements for Commonwealth Business Center Phase I and Plainview Point Office Center Phases I and II include HVAC replacements estimated to cost approximately \$12,000 and \$17,500, respectively. At Plainview Point Office Center Phases I and II we also plan to replace the roof on one building for an estimated cost of approximately \$35,000.

Currently, our plans for renovations and other major capital expenditures include tenant improvements at our commercial properties as required by lease negotiations at these properties. Changes to current tenant finish improvements are a typical part of any lease negotiation. Improvements generally include a revision to the current floor plan to accommodate a tenant's needs, new carpeting and paint and/or wallcovering. The extent and cost of the improvements are determined by the size of the space being leased and whether the improvements are for a new tenant or incurred because of a lease renewal.

The demands on liquidity as discussed above will be managed by our general partner using cash provided by operations, cash reserves, existing financing or additional financing secured by our properties. Typically, these capital improvements and leasing costs require use of existing financing or additional financing. There can be no guarantee that such funds will be available at which time our general partner will manage the demand on liquidity according to our best interest.

We anticipate using cash provided by operations and cash reserves to fund a portion of the capital improvements and leasing costs described above. However, we believe that funding these expenses may also require existing financing or additional financing secured by our properties and there is no assurance that this financing will be available.

We are making efforts to increase the occupancy levels at our commercial properties. The leasing and renewal negotiations at the Lakeshore Business Center development are conducted by an employee of NTS Development Company, who makes calls to potential tenants and negotiates lease renewals with current tenants. The leasing and renewal negotiations for our remaining commercial properties are managed by leasing agents that are employees of NTS Development Company in Louisville, Kentucky. The leasing agents are located in the same city as the commercial properties. All advertising for these properties is coordinated by NTS Development Company's marketing staff located in Louisville, Kentucky. In an effort to continue to improve occupancy at our residential properties, we have an on-site leasing staff that are employees of NTS Development Company, at each of the apartment communities. The staff facilitates all on-site visits from potential tenants, coordinates local advertising with NTS Development Company's marketing staff, makes visits to local companies to promote fully furnished units and negotiates lease renewals with current residents.

Leases at Commonwealth Business Center Phase I, Blankenbaker Business Center 1A and Lakeshore Business Center Phases I, II and III provide for tenants to contribute toward the payment of common area maintenance expenses, insurance and real estate taxes. Leases at Plainview Point Office Center Phases I, II and III provide for tenants to contribute toward the payment of common area maintenance expenses, insurance, utilities and real estate taxes. These lease provisions, along with the fact that residential leases are generally for a period of one year, provide limited protection to our operations from the impact of inflation and changing prices.

A major tenant at Commonwealth Business Center Phase I, currently occupying 40,079 square feet, or 48% of the building, intends to vacate their space at the end of their lease term, which expires November 9, 2004. This vacancy will leave Commonwealth Business Center Phase I with occupancy of only 40%. This may significantly impact our liquidity and could result in significant costs to refurbish the vacated space and locate new tenants, currently estimated to be approximately \$150,000.

We are aware that the sole tenant in one of our joint venture commercial buildings is making efforts to seek alternatives to renewing its expiring lease. The failure of this tenant to renew its lease would result in a loss of annual rental revenue and operating expense recoveries of approximately \$938,000 to the joint venture. Income from our investment in the joint venture that owns this property would decrease accordingly. This would significantly affect our liquidity, and could result in significant costs to refurbish the vacated space and locate a new tenant. At this time, we are not certain whether the tenant intends to renew its lease as allowed by the lease agreement, or vacate its space.



The demand on future liquidity is also anticipated to increase as we continue our efforts in the leasing of Plainview Point Office Center Phase III. One tenant which occupied 16,895 square feet, or 27%, of the building, vacated its space on November 30, 2001. As a result of this vacancy, there will likely be a protracted period extending beyond 2004 for the property to become fully leased again. As of March 31, 2004, we have a commitment from a tenant to lease approximately 11,000 square feet of Plainview Point Office Center Phase III. The lease agreement calls for tenant finish, estimated to cost approximately \$411,000 of which our share will be approximately \$20,000. The tenant finish cost will be funded by loan proceeds from a note payable obtained October 1, 2003 and cash reserves. Through March 31, 2004, approximately \$332,000 of the tenant finish cost has been incurred of which our share is approximately \$16,000. It is estimated that an additional \$54,000 will be needed for tenant finish costs in order to return the building to full occupancy. Our share of these additional costs will be approximately \$3,000.

We had no other material commitments for renovations or capital improvements as of March 31, 2004.

### **Proposed Merger**

As part of the Settlement Agreement, our general partner and the general partners of the four public partnerships affiliated with us, have agreed to pursue a merger of the partnerships and several other affiliated real estate entities into a newly formed limited partnership known as NTS Realty Holdings Limited Partnership ("NTS Realty"). The merger is subject to, among other things, approval by a majority of the limited partner interests in each partnership. We may not seek the approval of the limited partners until a filing made by NTS Realty with the Securities and Exchange Commission is declared effective. For the three months ended March 31, 2004, our share of the legal and professional fees for the proposed merger was approximately \$141,000.

On February 4, 2004, NTS Realty filed a joint consent solicitation statement/prospectus on Form S-4 with the Securities and Exchange Commission. The solicitation statement/prospectus presents the merger of NTS-Properties III; NTS-Properties IV; NTS-Properties V; NTS-Properties VI; and NTS-Properties VII, Ltd. with NTS Realty. Concurrent with the merger, ORIG, LLC, a Kentucky limited liability company, which is affiliated with our general partner, will contribute substantially all its real estate assets and all of its liabilities to NTS Realty.

### **Ownership of Joint Ventures**

On June 25, 2002, NTS-Properties Plus Ltd. merged with ORIG, LLC, ("ORIG") an affiliate of ours. ORIG is the surviving entity as a result of this merger. NTS-Properties IV continues to hold a 29.61% interest in the Blankenbaker Business Center Joint Venture and a 10.92% interest in the Lakeshore/University II Joint Venture after the completion of the NTS-Properties Plus Ltd./ORIG Merger. ORIG now holds a 39.05% interest in the Blankenbaker Business Center Joint Venture and a 7.69% interest in the Lakeshore/University II Joint Venture.

## **Website Information**

Our website address is [www.ntsdevelopment.com](http://www.ntsdevelopment.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act are available and may be accessed free of charge through the “About NTS” section of our website as soon as reasonably practicable after we electronically file this material with, or furnish it to, the SEC. Our website and the information contained therein or connected thereto are not incorporated into this quarterly report on Form 10-Q.

## **Item 3 - Quantitative and Qualitative Disclosures About Market Risk**

Our primary market risk exposure with regard to financial instruments is changes in interest rates. All of our debt bears interest at a fixed rate. On March 31, 2004, a hypothetical 100 basis point increase in interest rates would result in an approximate \$109,000 decrease in the fair value of debt.

## **Item 4 - Controls and Procedures**

Our General Partner, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of March 31, 2004. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2004. There were no material changes in our internal controls over financial reporting during the first quarter of 2004.

## PART II - OTHER INFORMATION

### Item 1 - Legal Proceedings

On May 6, 2004, the Superior Court of the State of California for the County of Contra Costa granted its final approval of the Stipulation and Agreement of Settlement (the "Settlement Agreement") jointly filed by the general partners (the "General Partners") of NTS-Properties III, NTS-Properties IV, NTS-Properties V, NTS-Properties VI and NTS-Properties VII, Ltd. (the "Partnerships"), along with certain of their affiliates, with the class of plaintiffs in the action originally captioned *Buchanan, et al. v. NTS-Properties Associates, et al.* (Case No. C 01-05090) on December 5, 2003. At the final hearing, any member of the class of plaintiffs was given the opportunity to object to the final approval of the Settlement Agreement, the entry of a final judgment dismissing with prejudice the *Buchanan* litigation, or an application of an award for attorneys' fees and expenses to plaintiffs' counsel. The Superior Court's order provides, among other things, that: (1) the Settlement Agreement, and all transactions contemplated thereby, including the proposed merger of the Partnerships into NTS Realty Holdings Limited Partnership, are fair, reasonable and adequate, and in the best interests of the class of plaintiffs; (2) the plaintiffs' complaint and each and every cause of action and claim set forth therein is dismissed with prejudice; (3) each class member is barred from (a) transferring, selling or otherwise disposing of (other than by operation of law) their interests until the earlier of the closing date of the merger, the termination of the settlement or June 30, 2004; and (4) each class member who requested to be excluded from the settlement released their claims in the *Bohm* litigation.

**Items 2 through 5 are omitted because these items are inapplicable or the answers to the items are negative.**

### Item 6 - Exhibits and Reports on Form 8-K

#### Exhibit No.

3	Amended and Restated Agreement and Certificate of Limited Partnership of NTS-Properties IV.	*
10	Property Management Agreement and Construction Management Agreement between NTS Development Company and NTS-Properties IV.	*
14	Code of Ethics	**
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended.	***

- |      |  |     |
|------|--|-----|
| 31.2 | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended.   | *** |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   | *** |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   | *** |
| *    | Incorporated by reference to documents filed with the Securities and Exchange Commission in connection with the filing of the Registration Statements on Form S-11 on May 16, 1983 (effective August 1, 1983) under Commission File No. 2-83771. |     |
| **   | See <a href="http://www.ntsdevelopment.com">www.ntsdevelopment.com</a> for our code of ethics.   |     |
| ***  | Attached as an exhibit with this Form 10-Q.  |     |

### **Reports on Form 8-K**

We filed a Form 8-K on February 6, 2004, to announce that NTS Realty Holdings Limited Partnership filed a Form S-4, which included a joint consent solicitation statement/prospectus, with the Securities and Exchange Commission on February 4, 2004.

We filed a Form 8-K on February 17, 2004, to inform investors of a second offer by CMG Partners, LLC to purchase their interests in NTS-Properties IV for \$275 per interest in cash. We also informed the investors that we recommended a rejection of the offer and provided reasons for our recommendation.

We filed a Form 8-K on March 1, 2004, to announce the preliminary approval of the settlement with the class of plaintiffs in the action originally captioned *Buchanan et al. v. NTS-Properties Associates, et al.* (Case No. C 01-05090) by the Superior Court of the State of California for the County of Contra Costa.

We filed a Form 8-K on May 10, 2004, to announce the final approval of the settlement with the class of plaintiffs in the action originally captioned *Buchanan et al. v. NTS-Properties Associates, et al.* (Case No. C 01-05090) by the Superior Court of the State of California for the County of Contra Costa.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### NTS-PROPERTIES IV

BY: NTS-Properties Associates IV,  
General Partner,  
BY: NTS Capital Corporation,  
General Partner

/s/ Brian F. Lavin

Brian F. Lavin

President of NTS Capital Corporation

/s/ Gregory A. Wells

Gregory A. Wells

Chief Financial Officer of NTS Capital Corporation

Date: May 13, 2004

## EXHIBIT 31.1

### CERTIFICATION

I, Brian F. Lavin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NTS-Properties IV;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the registrant's general partner:
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 13, 2004

/s/ Brian F. Lavin

President of NTS Capital Corporation,  
General Partner of NTS-Properties Associates IV,  
General Partner of NTS-Properties IV

## EXHIBIT 31.2

### CERTIFICATION

I, Gregory A. Wells, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NTS-Properties IV;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the registrant's general partner:
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 13, 2004

/s/ Gregory A. Wells

Chief Financial Officer of NTS Capital Corporation,  
General Partner of NTS-Properties Associates IV,  
General Partner of NTS-Properties IV

## **EXHIBIT 32.1**

### **CERTIFICATION**

I, Brian F. Lavin, President of NTS Capital Corporation, the general partner of NTS-Properties Associates IV, the general partner of NTS-Properties IV (the "Partnership"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The quarterly report on Form 10-Q of the Partnership for the period ended March 31, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Dated: May 13, 2004

/s/ Brian F. Lavin

President of NTS Capital Corporation,  
General Partner of NTS-Properties Associates IV,  
General Partner of NTS-Properties IV

A signed original of this written statement required by Section 906 has been provided to the Partnership and will be retained by the Partnership and furnished to the Securities and Exchange Commission or its staff upon request.



## **EXHIBIT 32.2**

### **CERTIFICATION**

I, Gregory A. Wells, Chief Financial Officer of NTS Capital Corporation, the general partner of NTS- Properties Associates IV, the general partner of NTS-Properties IV (the “Partnership”), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The quarterly report on Form 10-Q of the Partnership for the period ended March 31, 2004 (the “Report”) fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Dated: May 13, 2004

/s/ Gregory A. Wells  
Chief Financial Officer of NTS Capital Corporation,  
General Partner of NTS-Properties Associates IV,  
General Partner of NTS-Properties IV

A signed original of this written statement required by Section 906 has been provided to the Partnership and will be retained by the Partnership and furnished to the Securities and Exchange Commission or its staff upon request.