

PODESTA & CO.

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2017

ASSETS

Cash	\$ 198,260
Receivable from broker/dealer	85,697
Securities owned, at fair value	6,945
Related party receivable	6,500
Other assets	<u>10,416</u>
 TOTAL ASSETS	 <u>\$ 307,818</u>

LIABILITIES AND SHAREHOLDERS' EQUITY

LIABILITIES

Accounts payable and accrued expenses	\$ 33,706
Commissions payable	24,097
Subordinated loans	<u>125,000</u>
 Total Liabilities	 <u>\$ 182,803</u>

SHAREHOLDERS' EQUITY

Common stock, \$.01 par value; 100,000 shares authorized, 2,211 shares issued and outstanding	\$ 22
Less: Treasury stock, at cost	(15,543)
Additional paid-in capital	61,855
Retained earnings	<u>78,681</u>
 Total Shareholders' Equity	 <u>\$ 125,015</u>

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 307,818</u>
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The accompanying notes are an integral part of these financial statements.

PODESTA & CO.

STATEMENT OF OPERATIONS

YEAR ENDED MARCH 31, 2017

REVENUE

Commissions and concessions	\$ 510,886
Investment advisory fees	241,081
Other	<u>4,930</u>
Total Revenue	<u>\$ 756,897</u>

EXPENSES

Compensation and related benefits	\$ 373,629
Commissions	120,980
Clearing and execution charges	58,039
Communications	51,991
Occupancy	66,183
Other expenses	<u>80,944</u>
Total Expenses	<u>\$ 751,766</u>

NET INCOME	<u><u>\$ 5,131</u></u>
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PODESTA & CO.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

YEAR ENDED MARCH 31, 2017

	Common Stock	Treasury Stock	Additional Paid-In Capital	Retained Earnings	Total Shareholders '
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Balance- Beginning of Year	\$ 22	\$ (15,543)	\$ 61,855	\$ 73,550	\$ 119,884
Net Income	<u>-</u>	<u>-</u>	<u>-</u>	<u>5,131</u>	<u>5,131</u>
 BALANCE-END OF YEAR	 <u>\$ 22</u>	 <u>\$ (15,543)</u>	 <u>\$ 61,855</u>	 <u>\$ 78,681</u>	 <u>\$ 125,015</u>

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PODESTA & CO.

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2017

Cash Flows from Operating Activities	
Net Income	\$ 5,131
Adjustments:	
Unrealized gain	(307)
Increase in receivable from broker/dealers	(13,151)
Increase in other assets	(1)
Decrease in accounts payable and accrued expenses	(2,552)
Decrease in commissions payable	<u>(10,523)</u>
Net Cash Flow Provided (Used) by Operating Activities	<u>\$ (21,403)</u>
Net Cash Flow Provided (Used) by Investing Activities	<u>\$ -0-</u>
Net Cash Flow Provided (Used) by Financing Activities	
Proceeds from subordinated loan	<u>\$ 75,000</u>
Net Increase in Cash	<u>\$ 53,597</u>
Cash at March 31, 2016	<u>\$ 144,663</u>
Cash at March 31, 2017	<u><u>\$ 198,260</u></u>
<u>Supplemental Information:</u>	
Interest paid	<u><u>\$ 4,404</u></u>

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PODESTA & CO.

STATEMENT OF CHANGES IN LIABILITIES
SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

YEAR ENDED MARCH 31, 2017

Subordinated liabilities at April 1, 2016	\$ 65,000
Increases:	
Issuance of subordinated loan	75,000
Decreases:	
Termination of secured demand note collateral agreement	<u>(15,000)</u>
Subordinated liabilities at March 31, 2017	<u>\$ 125,000</u>

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