

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-K**

Annual Report Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

**For the fiscal year ended December 31, 2004**

Commission File Number 1-15817

**OLD NATIONAL BANCORP**

(Exact name of the Registrant as specified in its charter)

**INDIANA**  
(State or other jurisdiction of  
incorporation or organization)

**35-1539838**  
(I.R.S. Employer  
Identification No.)

**1 Main Street**  
**Evansville, Indiana**  
(Address of principal executive offices)

**47708**  
(Zip Code)

**(812) 464-1294**  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act

Title of Each Class  
**Common Stock, No Par Value**  
**Preferred Stock Purchase Rights**

Name of each exchange on which registered  
**New York Stock Exchange**

Securities registered pursuant to Section 12(g) of the Act:  
None

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes ☒ No ☐

The aggregate market value of the Registrant's voting common stock held by non-affiliates on June 30, 2004, was \$1,611,437,618 (based on the closing price on that date of \$23.65, as quoted on the New York Stock Exchange). In calculating the market value of securities held by non-affiliates of the Registrant, the Registrant has treated as securities held by affiliates as of June 30, 2004, voting stock owned of record by its directors and principal executive officers, and voting stock held by the Registrant's trust department in a fiduciary capacity for benefit of its directors and principal executive officers.

The number of shares outstanding of the Registrant's common stock, as of January 31, 2005, was 69,102,000.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement for the Annual Meeting of Shareholders to be held April 28, 2005, is incorporated by reference into Part III of this Form 10-K.

**OLD NATIONAL BANCORP**  
**2004 ANNUAL REPORT ON FORM 10-K**

**TABLE OF CONTENTS**

PART I	PAGE
Item 1. <a href="#"><u>Business</u></a>	3
Item 2. <a href="#"><u>Properties</u></a>	10
Item 3. <a href="#"><u>Legal Proceedings</u></a>	10
Item 4. <a href="#"><u>Submission of Matters to a Vote of Security Holders</u></a>	10
 PART II	
Item 5. <a href="#"><u>Market for the Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities</u></a>	11
Item 6. <a href="#"><u>Selected Financial Data</u></a>	12
Item 7. <a href="#"><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></a>	13
Item 7A. <a href="#"><u>Quantitative and Qualitative Disclosures About Market Risk</u></a>	34
Item 8. <a href="#"><u>Financial Statements and Supplementary Data</u></a>	37
Item 9. <a href="#"><u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u></a>	74
Item 9A. <a href="#"><u>Controls and Procedures</u></a>	74
Item 9B. <a href="#"><u>Other Information</u></a>	74
 PART III	
Item 10. <a href="#"><u>Directors and Executive Officers of the Registrant</u></a>	74
Item 11. <a href="#"><u>Executive Compensation</u></a>	75
Item 12. <a href="#"><u>Security Ownership of Certain Beneficial Owners and Management</u></a>	75
Item 13. <a href="#"><u>Certain Relationships and Related Transactions</u></a>	75
Item 14. <a href="#"><u>Principal Accountant Fees and Services</u></a>	75
 PART IV	
Item 15. <a href="#"><u>Exhibits and Financial Statement Schedules</u></a>	76
<a href="#"><u>SIGNATURES</u></a>	79

# **OLD NATIONAL BANCORP**

## **2004 ANNUAL REPORT ON FORM 10-K**

### **PART I**

#### **ITEM 1. BUSINESS**

##### **GENERAL**

Old National Bancorp ("Old National") is a financial holding company incorporated in the State of Indiana and maintains its principal executive office in Evansville, Indiana. Old National, through its wholly owned banking subsidiary, provides a wide range of services, including commercial and consumer loan and depository services, lease financing and other traditional banking services. Through its non-bank affiliates, Old National provides services to supplement the banking business including fiduciary and wealth management services, investment and brokerage services, investment consulting, insurance and other financial services. As of December 31, 2004, Old National employed 2,743 full-time equivalent associates.

##### **COMPANY PROFILE**

Old National Bank, Old National Bancorp's wholly owned banking subsidiary, was founded in 1834 and is the oldest company in Evansville, Indiana. In 1982, Old National Bancorp was formed, in 2001 became a financial holding company and is currently the largest financial holding company headquartered in the state of Indiana. Also in 2001, Old National completed the consolidation of 21 bank charters enabling Old National to operate under a common name with consistent product offerings throughout the financial center locations, consolidating back-office operations and allowing Old National to provide more convenient service to clients. Over the past several years, Old National has grown to include financial services operations in Indiana, Illinois, Kentucky, Tennessee, Ohio and Missouri.

Old National has identified potential growth areas within its existing franchise focused on community banking and building long-term client relationships. In 2004, Old National identified three strategic initiatives essential to the achievement of the company's earnings and financial performance objectives:

- Strengthen Risk Environment

By the end of 2003, Old National had implemented its new lending structure in which loan approvals require dual signatures from both market originators and independent credit underwriters. This formalized process ensures consistency in underwriting criteria across the organization while maintaining a strong commitment to client needs. Other lending risk management initiatives include intensified workout and restructuring efforts, negotiations to move high-risk credit relationships to other lenders and the sale of pools of problem loans.

During 2004, Old National created a compliance division, combining the areas of compliance, risk management, vendor risk management, business continuity and corporate security. By the end of 2004, this division created new policies, programs and positions to ensure the appropriate oversight of compliance with applicable laws and regulations and to enhance operational risk management capabilities. In addition, during 2004, Old National fully implemented processes in compliance with Section 404 of the Sarbanes-Oxley Act for management's assessment of the effectiveness of internal control over financial reporting.

- Leverage Expense Discipline

Project "Ascend," the company-wide profit improvement initiative announced in late 2003, is well underway. The initial phases of the project, the idea generation and evaluation phases, were completed during the second quarter of 2004. The project is currently in the implementation phase, with expectations of full implementation by the end of 2005. The idea generation phase was conducted with the assistance of EHS Partners. The project was an intense evaluation of every aspect of operations for expense reductions and revenue growth ideas. The process which was developed for analyzing and justifying initiatives and the disciplined approach used in planning and implementing approved ideas is expected to have a lasting impact on the corporate culture at Old National.

- Achieve Consistent Quality Earnings

A key strategic goal for the company is to eliminate the volatility that has plagued results in recent years and return to consistent quality earnings. During 2000 to 2004, net income was impacted by several unique items such as higher than usual provisions for loan losses; merger and restructuring charges; a litigation reserve; gains on sales of assets, credit card operations and securities; and nonrecurring charges related to "Ascend." Even without those singular events, earnings generated by ongoing operations were erratic. Quality revenue growth is key to this initiative and is expected to be achieved by expanding relationships with retail and commercial clients, maintaining a strong credit culture, leveraging the distinctiveness of Old National's wealth management service, integrating insurance products with relationship-building initiatives and a focus on accountability at the local market level.

## **OPERATING SEGMENTS**

Old National is divided into three operating segments: community banking, non-bank services and treasury. A description of each segment follows.

### **Community Banking Segment**

The community banking segment, operating under the name of Old National Bank, has traditionally been the most significant contributor to Old National, historically representing approximately 80% of consolidated net income. The primary goal of the community banking segment is to provide products and services that address clients' needs and help clients reach their financial goals by providing a broad array of quality services. Old National's financial centers focus on convenience factors such as location, space for private consultations and quick client access to routine transactions.

As of December 31, 2004, Old National Bank operated more than 120 banking financial centers in Indiana, Illinois, Kentucky, and a limited area in Tennessee and in Ohio. The community banking segment primarily consists of lending and depository activities along with merchant cash management, payroll, Internet banking and other services relating to the general banking business. In addition, the community banking segment includes the Indiana Old National Insurance Company ("IONIC") and Central Life Insurance Company, which reinsure credit life insurance. IONIC also provides property and casualty insurance for Old National and reinsures most of the coverage with non-affiliated carriers.

#### *Lending Activities*

Old National earns interest income on loans as well as fee income from the origination of loans. Lending activities include loans to individuals which primarily consist of home equity lines of credit, residential real estate loans and consumer loans, and loans to commercial clients, which include commercial loans, commercial real estate loans, letters of credit and lease financing. Typically, fixed-rate residential real estate loans are sold to secondary investors with servicing rights retained by Old National, with gains or losses from the sales being recognized, while adjustable-rate loans are typically held in the portfolio.

#### *Depository Activities*

Old National strives to serve individuals and commercial clients by providing depository services that fit their needs at competitive rates. Old National pays interest on the interest-bearing deposits and receives service fee revenue on various accounts. Deposit accounts include products such as noninterest-bearing demand, NOW, savings and money market, and time deposits. Debit and ATM cards provide access to the clients' accounts 24 hours a day at any ATM location. Old National also provides 24-hour telephone access and online banking as well as other electronic banking services.

### **Non-bank Services Segment**

The non-bank services segment provides a variety of financial services including investment advisory and wealth management, investment and brokerage services, investment consulting services and insurance agency services. Old National has identified the non-bank services segment as an important component in achieving revenue growth. This is consistent with Old National's transition to stronger client relationships and less dependence on interest rate conditions. These units serve clients of the community banking segment as well as members of the general public.

### *Wealth Management*

Fiduciary and trust services targeted at high net worth individuals are offered through an affiliate trust company under the business name of Old National Trust Company. Signal Capital Management, Inc., an affiliate of Old National Trust Company, provides fee-based asset management and manages mutual funds.

### *Investment and Brokerage Services*

ONB Investment Services, Inc., a registered broker-dealer, operates as a subsidiary of Old National Bank to provide clients with convenient and professional investment services and a variety of brokerage products. This line of business offers a full array of investment options and investment advice to its clients.

### *Investment Consulting Services*

Fund Evaluation Group, LLC, a subsidiary of Old National Bancorp, provides investment consulting services specializing in portfolio structure, investment management research and performance reporting.

### *Insurance Agency Services*

Through its insurance agency subsidiaries, Old National offers full-service insurance brokerage services including commercial property and casualty, surety, loss control services, employee benefits consulting and administration, and personal insurance. These subsidiaries are insurance agencies that offer products that are issued and underwritten by various insurance companies not affiliated with Old National.

### **Treasury Segment**

Treasury manages investments, wholesale funding, interest rate risk, liquidity and leverage for Old National. Treasury also provides capital markets products, including interest rate derivatives, foreign exchange and industrial revenue bond financing for the company's commercial clients.

Additional information about Old National's business segments is included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 22 to the consolidated financial statements.

### **MARKET AREA**

Old National provides financial services primarily in Indiana, with limited presence in the northern part of the state, eastern and southeastern Illinois, central and western Kentucky, northern Tennessee, western Ohio and eastern Missouri, supporting both rural and urban communities.

The majority of existing Old National markets can be characterized as low-growth and high-share markets. According to recent U.S. Census Bureau data, the 5-year household growth projection for communities surrounding Old National offices is less than 3%. Deposit market share information provided by FDIC statistics and company information indicates that approximately 66% of existing client households reside in communities in which Old National has 20% or greater deposit market share. In contrast, new expansion markets in Indianapolis, Indiana and Louisville, Kentucky offer exceptional market growth and share increase opportunities with growth rates in excess of 5% and current deposit market share of less than 2%. Median household income in the majority of markets served by Old National averages \$42,400, slightly under the 2003 census bureau national median of \$43,300. Median household income in targeted counties in the expansion markets of Indianapolis and Louisville exceed national income levels, reporting median household incomes of \$49,300 and \$46,400, respectively.

Two key growth strategies built around Old National market profiles focus on: 1) increasing client household penetration with additional products and services in low-growth, high-share markets; and 2) further investment into high-growth markets. In 2004, expansion efforts continued with new offices opening in Indianapolis, Indiana, O'Fallon, Illinois and Louisville, Kentucky.

After years of registering flat growth, Ball State University and Indiana University's Kelly School of Business economists project employment will increase 1.5 to 2 percent in 2005 for the state of Indiana, Old National's primary state of operation. In addition, Indiana factory employment levels have stabilized in what has been a challenged manufacturing sector.

The following table reflects Old National's market share for significant markets with the most recent data available.

**Old National Deposit Market Share and Number of Branch Locations  
Deposits as of June 30, 2004**

<b>Market Location</b>	<b>Number of Branches</b>	<b>Deposit Market Share Rank</b>
Evansville, Indiana	16	1st
Clarksville, Tennessee	5	2nd
Muncie, Indiana	7	3rd
Bloomington, Indiana	5	4th
Terre Haute, Indiana	6	2nd
Danville, Illinois	3	1st

Source: SNL Financial

### **ACQUISITION AND DIVESTITURE STRATEGY**

Since the formation of Old National Bancorp in 1982, Old National has acquired more than 40 financial institutions and financial services companies. In the future, Old National will continue to pursue opportunities to acquire both financial institutions and financial services companies. Acquisitions and divestitures will be driven by a disciplined financial process and will be consistent with the existing focus on community banking, client relationships and consistent quality earnings. Targeted geographic markets for acquisitions include mid-size markets within or near Old National's existing franchise with average to above average growth rates.

As with previous acquisitions, the consideration paid by Old National will be in the form of cash, debt or Old National Bancorp stock. The amount and structure of such consideration is based on reasonable growth and cost savings assumptions and a thorough analysis of the impact on both long- and short-term financial results.

Old National plans to divest of selected non-strategic assets to better align its operations with its market and product focus. See Note 23 to the consolidated financial statements for further discussion regarding the expected divestitures identified subsequent to December 31, 2004.

### **COMPETITION**

The banking industry and related financial service providers operate in a highly competitive market. Within its six-state geography, Old National competes with financial services providers such as local, regional and national banking institutions, savings and loan associations, credit unions, finance companies and mortgage banking companies. In addition, Old National's non-bank services segment faces competition with investment brokers, asset managers and advisory services, money market and mutual fund companies and insurance agencies.

### **SUPERVISION AND REGULATION**

Old National is registered as a bank holding company and has elected to be a financial holding company. It is subject to the supervision of, and regulation by, the Board of Governors of the Federal Reserve System ("Federal Reserve") under the Bank Holding Company Act of 1956, as amended ("BHC Act"). The Federal Reserve has issued regulations under the BHC Act requiring a bank holding company to serve as a source of financial and managerial strength to its subsidiary banks. It is the policy of the Federal Reserve that, pursuant to this requirement, a bank holding company should stand ready to use its resources to provide adequate capital funds to its subsidiary banks during periods of financial stress or adversity.

The BHC Act requires the prior approval of the Federal Reserve to acquire more than a 5% voting interest of any bank or bank holding company. Additionally, the BHC Act restricts Old National's non-banking activities to those which are determined by the Federal Reserve to be closely related to banking and a proper incident thereto.

On July 30, 2002, the Senate and the House of Representatives of the United States ("Congress") enacted the Sarbanes-Oxley Act of 2002, a law that addresses, among other issues, corporate governance, auditing and accounting, executive compensation and enhanced and timely disclosures of corporate information. In response, the New York Stock Exchange also adopted new corporate governance rules that are intended to allow shareholders to more easily and efficiently monitor the performance of companies and directors.

Effective August 29, 2002, as directed by Section 302(a) of the Sarbanes-Oxley Act, Old National's principal executive officer and principal financial officer are required to certify that Old National's quarterly and annual reports do not contain any untrue statements of a material fact. The rules also require that these officers certify that they are responsible for establishing, maintaining and regularly evaluating the effectiveness of Old National's internal controls; they have made certain disclosures to auditors and the Audit Committee of the Board of Directors about internal controls; and they have included information in Old National's quarterly and annual reports about their evaluation and whether there have been significant changes in Old National's internal controls or in other factors that could significantly affect internal controls subject to the evaluation. Old National filed the Section 302(a) certifications with the SEC and the Listed Company Manual Section 303A.12(a) CEO certification with the New York Stock Exchange for the prior year.

On January 27, 2005, the Board of Directors approved amendments to the Corporate Governance and Nominating Committee Charter, the Audit Committee Charter, the Compensation Committee Charter, and the Code of Business Conduct and Ethics, including changing the name of the Compensation Committee to the Compensation and Management Development Committee. In addition, all associates are now required annually to sign a written acknowledgement of the Code of Business Conduct and Ethics as a basis of continued employment. The Senior Financial and Executive Officer Code of Ethics remained intact as previously approved on January 23, 2003. These corporate governance documents, and any future amendments, will be available for review under the Corporate Governance link on Old National's website at [www.oldnational.com](http://www.oldnational.com).

Effective August 14, 2003, pursuant to Section 404 of the Sarbanes-Oxley Act of 2002 the Company is required to include an internal control report of management in its Annual Report on Form 10-K beginning with its first fiscal year ending after June 15, 2004. The internal control report must contain (i) a statement of management's responsibility for establishing and maintaining adequate internal control over financial reporting, (ii) a statement identifying the framework used by management to conduct the required evaluation of the effectiveness of internal control over financial reporting, (iii) management's assessment of the effectiveness of internal control over financial reporting as of the end of the most recent fiscal year, including a statement as to whether or not internal control over financial reporting is effective, and (iv) a statement that the Company's independent auditors have issued an attestation report on management's assessment of internal control over financial reporting. Refer to Item 8 for Management's Report on Internal Control over Financial Reporting.

Effective October 28, 2004, the Board of Governors of the Federal Reserve System ("Board") adopted final amendments to Regulation CC and its commentary to implement the Check Clearing for the 21st Century Act ("Check 21 Act"). The Check 21 Act was enacted on October 28, 2003, and became effective on October 28, 2004.

To facilitate check truncation and electronic check exchange, the Check 21 Act authorizes a new negotiable instrument called a "substitute check" and provides that a properly prepared substitute check is the legal equivalent of the original check for all purposes. A substitute check is a paper reproduction of the original check that can be processed just like the original check. The Check 21 Act does not require any bank to create substitute checks or to accept checks electronically. The Board's amendments: (i) set forth the requirements of the Check 21 Act that apply to all banks, including those that choose not to create substitute checks; (ii) provide a model disclosure and model notices relating to substitute checks; and (iii) set forth bank endorsement and identification requirements for substitute checks. The amendments to Regulation CC also clarify some existing provisions of the rule and commentary. Old National is in compliance with the Check 21 Act.

On October 26, 2001, the USA Patriot Act of 2001 was signed into law. Enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C. on September 11, 2001, the Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence community's ability to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Patriot Act on financial institutions of all kinds is significant and wide-ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and requires various regulations, including: (a) due diligence requirements for financial institutions that administer, maintain, or manage private bank accounts or correspondent accounts for non-U.S. persons; (b) standards for verifying customer identification at account opening; (c) rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering; (d) reports by non-financial trades and businesses filed with the Treasury Department's Financial Crimes Enforcement Network for transactions exceeding \$10,000; and (e) filing of suspicious activities reports by brokers and dealers if they believe a customer may be violating U.S. laws and regulations.

Under the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), a bank holding company is required to guarantee the compliance of any insured depository institution subsidiary that may become "undercapitalized" (as defined in FDICIA) with the terms of any capital restoration plan filed by such subsidiary with its appropriate federal bank regulatory agency.

Bank holding companies are required to comply with the Federal Reserve's risk-based capital guidelines. The Federal Deposit Insurance Corporation ("FDIC") and the Office of the Comptroller of the Currency ("OCC") have adopted risk-based capital ratio guidelines to which depository institutions under their respective supervision are subject. The guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations. Risk-based capital ratios are determined by allocating assets and specified off-balance sheet commitments to four risk-weighted categories, with higher levels of capital being required for the categories perceived as representing greater risk. Old National's affiliate bank met all risk-based capital requirements of the FDIC and OCC as of December 31, 2004. For Old National's regulatory capital ratios and regulatory requirements as of December 31, 2004, see Note 20 to the consolidated financial statements.

Old National's affiliate bank is subject to the provisions of the National Bank Act, is supervised, regulated and examined by the OCC, and is subject to the rules and regulations of the OCC, Federal Reserve and the FDIC.

A substantial portion of Old National's cash revenue is derived from dividends paid to it by its affiliate bank. These dividends are subject to various legal and regulatory restrictions as summarized in Note 20 to the consolidated financial statements.

Both federal and state law extensively regulates various aspects of the banking business, such as reserve requirements, truth-in-lending and truth-in-savings disclosures, equal credit opportunity, fair credit reporting, trading in securities and other aspects of banking operations. Branching by Old National's affiliate bank is subject to the jurisdiction and requires notice to or the prior approval of the OCC.

Old National and its affiliate bank are subject to the Federal Reserve Act, which restricts financial transactions between banks and affiliated companies. The statute limits credit transactions between banks, affiliated companies and its executive officers and its affiliates. The statute prescribes terms and conditions for bank affiliate transactions deemed to be consistent with safe and sound banking practices, and restricts the types of collateral security permitted in connection with a bank's extension of credit to an affiliate. Additionally, all transactions with an affiliate must be on terms substantially the same or at least as favorable to the institution as those prevailing at the time for comparable transactions with nonaffiliated parties.

FDICIA accomplished a number of sweeping changes in the regulation of depository institutions, including Old National's affiliate bank. FDICIA requires, among other things, federal bank regulatory authorities to take "prompt corrective action" with respect to banks which do not meet minimum capital requirements. FDICIA further directs that each federal banking agency prescribe standards for depository institutions and depository institution holding companies relating to internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, management compensation, a maximum ratio of classified assets to capital, minimum earnings sufficient to absorb losses, a minimum ratio of market value to book value of publicly traded shares and such other standards as the agency deems appropriate.

The deposits of Old National's affiliate bank are insured up to \$100,000 per insured account by the Bank Insurance Fund ("BIF"), which is administered by the FDIC, except for deposits acquired in connection with affiliations with savings associations, which deposits are insured by the Savings Association Insurance Fund ("SAIF"). Accordingly, Old National's affiliated bank pays deposit insurance premiums to both BIF and SAIF.

The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 allows for interstate banking and interstate branching without regard to whether such activity is permissible under state law. Bank holding companies may now acquire banks anywhere in the United States subject to certain state restrictions.

The Gramm-Leach-Bliley Act ("GLBA") permits bank holding companies which have elected to become financial holding companies to engage in a substantially broader range of non-banking activities, including securities, investment advice and insurance activities, than is permissible for bank holding companies that have not elected to



become financial holding companies. Old National has elected to be a financial holding company. As a result, Old National may underwrite and sell securities and insurance. It may acquire, or be acquired by, brokerage firms and insurance underwriters. GLBA established new requirements for financial institutions to provide enhanced privacy protections to customers. In June of 2000, the Federal banking agencies jointly adopted a final regulation providing for the implementation of these protections. Financial institutions are required to provide notice to consumers which details its privacy policies and practices, describes under what conditions a financial institution may disclose nonpublic personal information about consumers to nonaffiliated third parties and provides an "opt-out" method which enables consumers to prevent the financial institution from disclosing customer information to nonaffiliated third parties. Financial institutions were required to be in compliance with the final regulation by July 1, 2001, and Old National was in compliance at such date and continues to be in compliance.

In addition to the matters discussed above, Old National's affiliate bank is subject to additional regulation of its activities, including a variety of consumer protection regulations affecting its lending, deposit and collection activities and regulations affecting secondary mortgage market activities. The earnings of financial institutions are also affected by general economic conditions and prevailing interest rates, both domestic and foreign and by the monetary and fiscal policies of the United States government and its various agencies, particularly the Federal Reserve.

Additional legislative and administrative actions affecting the banking industry may be considered by Congress, state legislatures and various regulatory agencies, including those referred to above. It cannot be predicted with certainty whether such legislative or administrative action will be enacted or the extent to which the banking industry in general or Old National and its affiliate bank in particular would be affected.

#### **FORWARD-LOOKING STATEMENTS AND RISK FACTORS**

The following is a cautionary note about forward-looking statements. In its oral and written communications, Old National from time to time includes forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward looking statements can include statements about estimated cost savings, plans and objectives for future operations, and expectations about performance as well as economic and market conditions and trends. These statements often can be identified by the use of words like "expect," "may," "could," "intend," "project," "estimate," "believe" or "anticipate." Old National may include forward-looking statements in filings with the Securities and Exchange Commission, such as this Form 10-K, in other written materials and in oral statements made by senior management to analysts, investors, representatives of the media and others. It is intended that these forward-looking statements speak only as of the date they are made, and Old National undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward looking statement is made or to reflect the occurrence of unanticipated events. By their nature, forward-looking statements are based on assumptions and are subject to risks, uncertainties and other factors. Actual results may differ materially from those contained in the forward-looking statement. Uncertainties which could affect Old National's future performance include, but are not limited to: (1) economic, market, operational, liquidity, credit and interest rate risks associated with Old National's business; (2) economic conditions generally and in the financial services industry; (3) increased competition in the financial services industry either nationally or regionally, resulting in, among other things, credit quality deterioration; (4) volatility and direction of market interest rates; (5) governmental legislation and regulation (see the discussion under the heading "Supervision and Regulation" above), including changes in accounting regulation or standards; (6) the ability of Old National to execute its business plan and execute the "Ascend" project initiatives; (7) a weakening of the economy which could materially impact credit quality trends and the ability to generate loans; (8) changes in the securities markets; and (9) changes in fiscal, monetary and tax policies. Investors should consider these risks, uncertainties and other factors in addition to those mentioned by Old National in this and its other filings from time to time when considering any forward-looking statement.

#### **AVAILABLE INFORMATION**

All reports filed electronically by Old National Bancorp with the Securities and Exchange Commission ("SEC"), including the annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy and information statements, other information and amendments to those reports filed (if applicable), are accessible at no cost on Old National's web site at [www.oldnational.com](http://www.oldnational.com). The SEC maintains an Internet site that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC, and Old National's filings are accessible on the SEC's web site at [www.sec.gov](http://www.sec.gov). The public may read and copy any

materials filed by Old National with the SEC at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

## **ITEM 2. PROPERTIES**

The principal executive offices of Old National and its community banking, non-banking services and treasury segments are currently located in the newly constructed Evansville main financial center and corporate headquarters located at 1 Main Street, Evansville, Indiana. The building is owned by Old National Bank and is free from any encumbrances.

Old National's affiliate bank and subsidiaries conduct business primarily from facilities Old National owns. Of the over 130 banking and financial services centers operated by Old National in Indiana, Illinois, Kentucky, Tennessee, Ohio and Missouri, 43 are leased from non-affiliated third parties and the remainder are owned by Old National and are free from mortgages and major encumbrances.

## **ITEM 3. LEGAL PROCEEDINGS**

Old National has no material pending legal proceedings required to be disclosed under Item 3. See Note 18 to the consolidated financial statements for further discussion of Old National's legal proceedings.

## **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matters were submitted to a vote of security holders of Old National during the fourth quarter of 2004.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Old National's common stock is traded on the New York Stock Exchange ("NYSE") under the ticker symbol ONB. The following table lists the NYSE price quotes, share volume and dividend data for 2004 and 2003.

	Price Per Share		Share Volume	Dividend Declared
	High	Low		
<b>2004</b>				
First Quarter	\$21.79	\$20.02	6,498,660	\$0.18
Second Quarter	24.33	20.89	8,714,895	0.18
Third Quarter	24.56	22.05	6,276,795	0.18
Fourth Quarter	25.41	22.90	5,702,865	0.18
<b>2003</b>				
First Quarter	\$21.63	\$19.22	3,929,420	\$0.17
Second Quarter	21.59	19.54	4,476,150	0.17
Third Quarter	21.73	20.28	3,974,513	0.17
Fourth Quarter	21.09	19.63	4,055,988	0.18

Data adjusted for all stock dividends, including a 5% stock dividend to shareholders of record on January 5, 2005, distributed on January 26, 2005.

In December 2004, a 5% stock dividend was declared to shareholders of record on January 5, 2005. There were 26,639 shareholders of record as of December 31, 2004. Also, Old National declared \$0.72 per share in dividends during the year ended December 31, 2004, and \$0.69 per share in dividends for the year ended December 31, 2003. Old National's ability to pay cash dividends primarily depends on cash dividends received from Old National Bank. Dividend payments from Old National Bank are subject to various regulatory restrictions. See Note 20 to the consolidated financial statements for additional information.

In December 2003, the Board of Directors approved the repurchase of a maximum of 5% of outstanding stock during the calendar year 2004. Old National announced on December 9, 2004, that the Board of Directors approved the continuation of the stock repurchase program up to 5% of outstanding stock for 2005. The following table summarizes the purchases of equity securities made by Old National during the fourth quarter of 2004.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares	
			Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
10/01/04 - 10/31/04	124,950	\$23.19	124,950	2,143,552
11/01/04 - 11/30/04	34,545	23.75	34,545	2,107,542
12/01/04 - 12/31/04	113,190	24.51	113,190	1,989,549
Total	272,685	\$23.81	272,685	1,989,549

Data adjusted for all stock dividends, including a 5% stock dividend to shareholders of record on January 5, 2005, distributed on January 26, 2005.

## ITEM 6. SELECTED FINANCIAL DATA

(dollars in thousands, except per share data)	2004	2003	2002	2001	2000	1999	Five-Year Growth Rate
<b>Results of Operations</b>							
Net interest income (1)	\$274,702	\$297,130	\$314,606	\$312,620	\$289,510	\$299,165	(1.7) %
Fee and service charge income	179,227	168,593	129,580	108,197	101,832	80,513	17.4
Net securities gains (losses)	2,936	23,556	12,444	4,770	(119)	2,637	N/M
Gain on branch divestitures	-	-	12,473	-	-	-	N/M
Total revenue (1)	456,865	489,279	469,103	425,587	391,223	382,315	3.6
Provision for loan losses	22,400	85,000	33,500	28,700	29,803	14,798	8.6
Salaries and other operating expenses	335,927	299,716	257,845	245,109	228,034	223,897	8.5
Merger and restructuring costs	-	-	-	9,703	37,503	-	N/M
Income taxes (1)	30,967	34,150	59,826	49,031	34,187	50,363	(9.3)
Income from continuing operations	67,571	70,413	117,932	93,044	61,696	93,257	(6.2)
Discontinued operations (after-tax)	-	-	-	-	-	4,101	N/M
Net income	\$ 67,571	\$ 70,413	\$117,932	\$ 93,044	\$ 61,696	\$ 97,358	(7.0) %
<b>Per Share Data (2)</b>							
Net income (diluted)	\$ 0.97	\$ 1.00	\$ 1.67	\$ 1.29	\$ 0.85	\$ 1.30	(5.7) %
Cash dividends paid	0.72	0.69	0.63	0.56	0.53	0.49	8.0
Book value at year-end	10.15	10.24	10.52	9.03	8.55	8.10	4.6
Stock price at year-end	24.63	20.72	20.99	20.77	23.46	24.21	0.3
<b>Balance Sheet Data (at December 31)</b>							
Total assets	\$8,898,304	\$9,363,232	\$9,612,556	\$9,080,473	\$8,767,748	\$8,086,012	1.9 %
Loans (3)	4,987,326	5,586,455	5,769,635	6,132,854	6,348,313	5,714,688	(2.7)
Deposits	6,414,263	6,493,092	6,439,280	6,616,440	6,583,906	5,962,069	1.5
Other borrowings	1,312,661	1,624,092	1,234,014	1,083,046	863,165	768,055	11.3
Shareholders' equity	703,208	715,490	740,710	639,235	626,341	584,995	3.7
<b>Performance Ratios</b>							
Return on average assets	0.74 %	0.74 %	1.27 %	1.05 %	0.73 %	1.25 %	
Return on average shareholders' equity	9.51	9.48	17.05	14.45	10.55	15.82	
Dividend payout	74.40	68.69	37.25	43.13	62.84	36.52	
Average equity to average assets	7.79	7.78	7.47	7.27	6.92	7.90	
Net interest margin (1)	3.31	3.37	3.65	3.77	3.65	4.09	
Efficiency ratio (noninterest expense/revenue) (1)	73.53	61.26	54.97	59.87	67.87	58.56	
Net charge-offs to average loans (3)	0.61	1.21	0.34	0.45	0.39	0.17	
Allowance for loan losses to ending loans (3)	1.72	1.70	1.52	1.21	1.16	1.15	
<b>Other Data</b>							
Number of full-time equivalent employees	2,743	3,019					
Number of shareholders	26,639	25,459					
Number of shares traded (in thousands) (2)	27,193	16,436					

(1) Includes the effect of taxable equivalent adjustments of \$23.9 million for 2004, \$25.1 million for 2003, \$25.2 million for 2002, \$21.3 million for 2001, \$19.6 million for 2000, and \$17.9 million for 1999, using the federal statutory tax rate in effect of 35% for all periods.

(2) All share and per share data have been adjusted for stock dividends and stock splits, including a 5% stock dividend to shareholders of record on January 5, 2005, distributed on January 26, 2005. Diluted data assumes the conversion of stock options, restricted stock and subordinated debentures.

(3) Includes residential loans held for sale.

N/M = Not meaningful

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **EXECUTIVE SUMMARY**

Net income for 2004 decreased compared to previous years, impacted primarily by nonrecurring charges related to "Ascend", decreased net securities gains and reduced mortgage banking revenue. Weak loan demand in the markets served by Old National as well as low interest rates continue to negatively affect the net interest margin. Positive factors during 2004 included reduced provisions for loan losses, increased insurance premiums and commissions, and increased service charge income. In addition, 2003 included a \$10.0 million reserve for the settlement of pending litigation.

Old National's financial condition at December 31, 2004, reflected significant reductions in loans, time deposits and borrowed funds. The reduction in loans was primarily the result of two loan sales occurring during the year as well as soft loan demand. Management uses various indicators such as return on assets, return on equity and asset quality ratios to evaluate the performance of the business. These are discussed throughout this "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### **FINANCIAL BASIS**

The following discussion is an analysis of Old National's results of operations for the years ended December 31, 2002 through 2004, and financial condition as of December 31, 2004 and 2003. This discussion and analysis should be read in conjunction with Old National's consolidated financial statements and related notes. This discussion contains forward-looking statements concerning Old National's business that are based on estimates and involves certain risks and uncertainties. Therefore, future results could differ significantly from management's current expectations and the related forward-looking statements. See Item 1, "Business" for further information regarding forward-looking statements.

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The "Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as disclosures found elsewhere in the annual report, are based upon Old National's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires Old National to make estimates and judgements that affect the reported amounts of assets, liabilities, revenues and expenses. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of the mortgage servicing rights and the valuation of goodwill and intangibles. Actual results could differ from those estimates.

- **Allowance for Loan Losses.** The allowance for loan losses is maintained at a level believed adequate by management to absorb probable losses inherent in the consolidated loan portfolio. Management's evaluation of the adequacy of the allowance is an estimate based on reviews of individual loans, pools of homogeneous loans, assessments of the impact of current and anticipated economic conditions on the portfolio and historical loss experience. The allowance represents management's best estimate, but significant downturns in circumstances relating to loan quality and economic conditions could result in a requirement for additional allowance in the near future. Likewise, an upturn in loan quality and improved economic conditions may allow a reduction in the required allowance. In either instance, unanticipated changes could have a significant impact on results of operations.

The allowance is increased through a provision charged to operating expense. Uncollectible loans are charged-off through the allowance. Recoveries of loans previously charged-off are added to the allowance. A loan is considered impaired when it is probable that contractual interest and principal payments will not be collected either for the amounts or by the dates as scheduled in the loan agreement. Old National's policy for recognizing income on impaired loans is to accrue interest unless a loan is placed on nonaccrual status.

Old National monitors the quality of its loan portfolio on an on-going basis and uses a combination of detailed credit assessments by relationship managers and credit officers, historic loss trends, and economic and business environment factors in determining its allowance for loan losses. Old National records provisions for loan losses based on current loans outstanding, grade changes, mix of loans and expected losses. A detailed loan loss evaluation on an individual loan basis for the company's highest risk loans is performed quarterly.

Management follows the progress of the economy and how it might affect Old National's borrowers in both the near and the intermediate term. Old National has a formalized and disciplined independent loan review program to evaluate loan administration, credit quality and compliance with corporate loan standards. This program includes periodic reviews conducted at the community bank locations as well as regular reviews of problem loan reports, delinquencies and charge-offs.

Old National uses migration analysis as a tool to determine the adequacy of the allowance for loan losses for non-retail loans that are not impaired. Migration analysis is a statistical technique that attempts to estimate probable losses for existing pools of loans by matching actual losses incurred on loans back to their origination. The migration-derived historical commercial loan loss rates are applied to the current commercial loan pools to arrive at an estimate of probable losses for the loans existing at the time of analysis.

Old National calculates migration analysis using several different scenarios based on varying assumptions to evaluate the widest range of possible outcomes. The amounts determined by migration analysis are adjusted for management's best estimate of the effects of current economic conditions, loan quality trends, results from internal and external review examinations, loan volume trends, credit concentrations and various other factors. Historic loss ratios adjusted for expectations of future economic conditions are used in determining the appropriate level of reserves for consumer and residential real estate loans.

Management's analysis of probable losses inherent in the portfolio at December 31, 2004, resulted in a range for allowance for loan losses of \$7.2 million with the potential effect to net income ranging from a decrease of \$2.6 million to an increase of \$2.1 million. These sensitivities are hypothetical and are not intended to represent actual results.

- **Mortgage Servicing Rights.** Mortgage servicing rights are recognized as separate assets when loans are sold with servicing retained. The total price of loans sold is allocated between the loans sold and the mortgage servicing rights retained based on the relative fair values of each. The fair value of capitalized mortgage servicing rights is estimated by calculating the present value of estimated future net servicing income derived from related cash flows. Amortization of capitalized mortgage servicing rights is determined in proportion to and over the period of estimated net servicing income of the underlying financial assets. Impairment of mortgage servicing rights exists if the book value of the mortgage servicing rights exceeds its estimated fair value. In determining impairment, mortgage servicing rights are stratified by interest rates.

Critical assumptions used in determining fair value include expected mortgage loan prepayment rates, discount rates and other economic factors, which are determined based on current market conditions. The expected rates of mortgage loan prepayments are the most significant factors driving the value of mortgage servicing rights. Increases in expected mortgage loan prepayments reduce estimated future net servicing cash flows because the life of the underlying loan is reduced. Fair values are derived by using a statistical modeling technique utilizing third-party market-based prepayment rate assumptions. Negative adjustments to the value, if any, are recognized through a valuation allowance by charges against mortgage servicing income. The use of a valuation allowance enables the recovery of this value as market conditions become more favorable.

The decrease in fair value of mortgage servicing rights at December 31, 2004, to immediate 10% and 20% adverse changes in the current prepayment assumptions would be approximately \$0.9 million and \$1.7 million, respectively. A 10% and 20% adverse change in the discount rate assumption would decrease the fair value of mortgage servicing rights at December 31, 2004, by \$0.5 million and \$0.9 million, respectively. These sensitivities are hypothetical and are not intended to represent actual results. Also, in reality, changes in one factor may result in changes in other factors, which might magnify or counteract the sensitivities.

- **Goodwill and Intangibles.** For acquisitions, Old National is required to record the assets acquired, including identified intangible assets, and the liabilities assumed at their fair value. These often involve estimates based on third-party valuations, such as appraisals, or internal valuations based on discounted cash flow analyses or other valuation techniques that may include estimates of attrition, inflation, asset growth rates or other relevant factors. In addition, the determination of the useful lives for which an intangible asset will be amortized is subjective. Under Statement of Financial Accounting Standards ("SFAS") No. 142 "Goodwill and Other Intangible Assets," goodwill and indefinite-lived assets recorded must be reviewed for impairment on an annual basis, as well as on an interim basis if events or changes indicate that the asset might be impaired. An

impairment loss must be recognized for any excess of carrying value over fair value of the goodwill or the indefinite-lived intangible with subsequent reversal of the impairment loss being prohibited.

The determination of fair values is based on internal valuations using management's assumptions of future growth rates, future attrition, discount rates, multiples of earnings or other relevant factors. Changes in these factors, as well as downturns in economic or business conditions, could have a significant adverse impact on the carrying values of goodwill or intangibles and could result in impairment losses affecting the financials of the company as a whole and the individual lines of business in which the goodwill or intangibles reside.

Management believes the accounting estimates related to the allowance for loan losses; the capitalization, amortization and valuation of mortgage servicing rights; and the valuation of goodwill and intangibles are "critical accounting estimates" because: (1) the estimates are highly susceptible to change from period to period because they require company management to make assumptions concerning, among other factors, the changes in the types and volumes of the portfolios, rates of future prepayments, valuation assumptions and anticipated economic conditions, and (2) the impact of recognizing an impairment or loan loss could have a material effect on Old National's assets reported on the balance sheet as well as net income. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of the Board of Directors and the Audit Committee has reviewed the company's disclosure relating to it in this "Management's Discussion and Analysis".

#### **NON-GAAP FINANCIAL MEASURES**

In January 2003, the United States Securities and Exchange Commission ("SEC") issued Regulation G, "Conditions for Use of Non-GAAP Financial Measures." This "Management's Discussion and Analysis" may contain non-GAAP financial measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of the registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented.

In this regard, GAAP refers to generally accepted accounting principles in the United States of America. Pursuant to the requirements of Regulation G, Old National has provided reconciliations, as necessary, of the non-GAAP financial measure to the most directly comparable GAAP financial measure. See the "Earnings Summary" of this "Management's Discussion and Analysis" for non-GAAP financial measures.

#### **ACQUISITION, CONSOLIDATION AND DIVESTITURE ACTIVITY**

During 2003, Old National acquired three insurance agency operations, which enhanced the growth of the non-bank services segment. See Note 2 to the consolidated financial statements for more details.

Subsequent to December 31, 2004, Old National committed to a plan to sell selected non-strategic assets to better align its operations with its market and product focus. See Note 23 to the consolidated financial statements for further discussion regarding the expected divestitures identified subsequent to December 31, 2004.

## RESULTS OF OPERATIONS

### Earnings Summary

In 2004, Old National generated \$67.6 million of net income and \$0.97 net income per share compared to \$70.4 million and \$1.00, respectively in 2003. Old National's return on average assets ("ROA") was 0.74% and return on average shareholders' equity ("ROE") was 9.51% for the year, which was comparable to the 2003 ratios of 0.74% and 9.48%, respectively. Excluding the nonrecurring implementation charges related to "Ascend" of \$17.5 million after-tax, Old National's return on average assets and return on average shareholders' equity for the year ended December 31, 2004, was 0.93% and 11.97%, respectively, as reconciled in Table 1 and compared to the year ended December 31, 2003.

ROA/ROE (TABLE 1)		
	ROA	ROE
As reported December 31, 2004	0.74 %	9.51 %
Effect of "Ascend" implementation charges	0.19	2.46
Excluding "Ascend" implementation charges	0.93 %	11.97 %
<hr/>		
As reported December 31, 2003	0.74 %	9.48 %

Lower interest rates, as well as the sale of \$405.6 million of residential real estate loans during the second quarter of 2004, weak commercial loan demand, and the reduction of the average investment portfolio contributed to a decline of \$22.4 million in net interest income for 2004 compared to 2003.

Noninterest income decreased \$10.0 million in 2004, the result of reduced net securities gains and decreased mortgage revenue, offset primarily by increased insurance premiums and commissions and service charge income. Increased mortgage loan rates above the record low rates of 2003 hindered mortgage originations for 2004 compared to 2003. Details are discussed further in the "Noninterest Income" section of this "Management's Discussion and Analysis."

Noninterest expense increased as a result of the nonrecurring pre-tax charges related to "Ascend" of \$25.5 million, or \$17.5 million after tax, as well as increased severance benefits related to reorganization of management and increased occupancy expense due to the new Evansville main financial center and corporate headquarters. Also, in 2003 a charge of \$10.0 million pre-tax, or \$6.7 million after-tax was recorded to establish a reserve related to litigation settlements. The details of these expenses are discussed further in the "Noninterest Expense" section of this "Management's Discussion and Analysis". Also, see additional information on "Ascend" and details regarding the new Evansville main financial center and corporate headquarters below.

The most significant positive impact on December 31, 2004 earnings was the decrease in the provision for loan losses of \$62.6 million, largely a result of the reduction of nonperforming loans and charge-offs and reflective of enhanced credit administration and underwriting functions during 2004.

The company-wide program, "Ascend," was announced in late 2003. The initial phase of the project was conducted with the assistance of EHS Partners and was an intense evaluation of every aspect of operations for expense reductions and revenue growth ideas. At December 31, 2004, "Ascend" was in the implementation phase. Ideas representing approximately \$36.6 million of the targeted earnings were complete, \$27.8 million were on time, \$3.1 million were late, \$4.8 million were at risk of completion, \$4.7 million were withdrawn and an additional \$3.5 million of new ideas had been identified. Initiatives arising from the project are expected to be fully implemented by the end of 2005, with full realization of benefits by 2006.

In 2001, the Board of Directors approved construction of a new Evansville main financial center and corporate headquarters to be completed prior to expiration of the operating leases on the buildings then occupied. Prior to this decision, the Board of Directors evaluated renewal options for the leases on the then-occupied buildings including capital investments that would be required for improvements to the leased facilities. It was determined that the costs associated with continuing the leases and making the required capital investments would be relatively comparable to constructing a new building. The new Evansville main financial center and corporate headquarters was placed into service on August 11, 2004. At December 31, 2004, the total project cost was \$73.7 million including building



components of \$58.4 million, furniture, fixtures and equipment of \$7.3 million, land of \$4.9 million and capitalized interest of \$3.1 million.

### Business Line Results

Old National is managed in three primary business segments. Table 2 summarizes Old National's business line results for the years ended December 31.

<b>BUSINESS LINE RESULTS (TABLE 2)</b>			
(dollars in thousands)	<b>2004</b>	<b>2003</b>	<b>2002</b>
Community banking	<b>\$56,584</b>	\$50,043	\$ 90,336
Non-bank services	<b>2,882</b>	4,628	1,222
Treasury	<b>8,105</b>	22,476	18,092
Other	-	(6,734)	8,282
Consolidated net income	<b>\$67,571</b>	\$70,413	\$117,932

The 2004 community banking segment profit increased \$6.5 million from 2003. The most significant impact on the community banking segment profit was the decrease of \$62.8 million in the provision for loan losses, which is reflective of enhanced credit administration and underwriting functions during 2004, as well as a decline in the loan portfolio. This decline in the provision was offset by decreased noninterest income of \$8.0 million, decreased net interest income of \$5.1 million and increased noninterest expense of \$41.1 million. Noninterest income was affected primarily by the decline in mortgage banking activity during the current year. The decline in net interest income was reflective of a decrease in average earning assets as well as an increase in the cost of funding. The most significant contributors to the increase in noninterest expense in 2004 were the nonrecurring charges related to "Ascend," severance benefits related to reorganization of management and professional fees related to compliance with banking regulations and the first year implementation of Section 404 of the Sarbanes-Oxley Act.

The 2004 non-bank services segment profit decreased \$1.7 million from 2003 which is reflective of an increase in noninterest income of \$17.6 million that was offset by an increase in noninterest expense of \$20.6 million. The growth in noninterest income was primarily due to the insurance acquisitions made during 2003. The increase in noninterest expense can be partially attributed to these acquisitions and partially to the allocation of the "Ascend" charges. The treasury segment profit showed a decline of \$14.4 million in 2004 as compared to 2003, primarily as a result of the net securities gains decrease of \$20.6 million in 2004 compared to 2003.

The "Other" segment profit included gains or charges which management chose not to allocate to the various segments. "Other" for 2003 included expenses to record the litigation reserve of \$10.0 million, or \$6.7 million after tax.

### Net Interest Income

Net interest income was the most significant component of Old National's earnings, comprising over 57% of 2004 revenues. Net interest income and net interest margin in the following discussion is presented on a fully taxable equivalent basis, which adjusts tax-exempt interest income to an amount that would be comparable to interest subject to income taxes. Net income is unaffected by these taxable equivalent adjustments as an offsetting increase of the same amount is made in the income tax section. Net interest income included taxable equivalent adjustments of \$23.9 million for 2004 and \$25.1 million for 2003.

Net interest income and margin are influenced by many factors, primarily the volume and mix of earning assets and funding sources and interest rate fluctuations. Other factors include accelerated prepayments of mortgage-related assets and the composition and maturity of earning assets and interest-bearing liabilities. Loans typically generate more interest income than investment securities with similar maturities. Funding from client deposits generally cost less than wholesale funding sources. Factors, such as general economic activity, Federal Reserve Board monetary policy and price volatility of competing alternative investments, can also exert significant influence on Old National's ability to optimize its mix of assets and funding and its net interest income and margin.

Taxable equivalent net interest income was \$274.7 million in 2004, a 7.5% decrease from the \$297.1 million reported in 2003. The net interest margin was 3.31% for 2004, compared to 3.37% reported for 2003. The reduction in net interest income was a result of the increase in the cost of funding without offsetting increases in earning asset yields. Average earning assets declined by \$516.2 million, which consisted of decreased investment

securities of \$274.3 million and decreased loans of \$310.7 million, net of increased money market investments of \$68.8 million. The yield on average earning assets declined 30 basis points from 5.62% to 5.32%. Average interest-bearing liabilities declined by \$441.3 million or 5.6%, which included decreased borrowings of \$400.1 million and decreased interest-bearing deposits of \$41.2 million. The cost of interest-bearing liabilities declined 27 basis points from 2.49% to 2.22%. Noninterest-bearing deposits provided \$50.3 million in funding.

The continued decline in interest rates during 2003 and early 2004 had a notable effect on the volume, mix and yield of average earning assets. The target Federal funds rate, the rate that dictates national prime rate and determines many other short-term loan and liability rates, began to rise in June 2004 from 1.00% to 2.25% by December 2004. Market-driven interest rates, as evidenced by the five-year United States Treasury Note weekly yield, increased slowly but not significantly during 2004 from 3.05% in January to 3.61% in December.

Significantly affecting average earning assets during 2004 was the sale of \$405.6 million of residential real estate loans at the end of the second quarter of 2004. In addition, commercial and commercial real estate loans continued to decline during 2004 as a result of continued weak loan demand in Old National's markets, more stringent loan underwriting standards, and the sale of \$43.1 million in nonaccrual commercial and commercial real estate loans during the fourth quarter of 2004. During 2004, the company continued its strategy to reduce its investment portfolio assets because of the narrow spreads available on those assets in the current rate environment. However, at the end of 2004, the investment portfolio increased slightly as a short-term investment of funds from the fourth-quarter loan sale.

Table 3 presents a three-year average balance sheet and for each major asset and liability category, its related interest income and yield or its expense and rate for the years ended December 31. Table 4 shows fluctuations in net interest income attributable to changes in the average balances of assets and liabilities and the yields earned or rates paid for the years ended December 31.

**THREE-YEAR AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS (TABLE 3)**

(taxable equivalent basis, dollars in thousands)	2004			2003			2002		
	Average Balance	Interest & Fees	Yield/ Rate	Average Balance	Interest & Fees	Yield/ Rate	Average Balance	Interest & Fees	Yield/ Rate
<b>Earning Assets</b>									
Money market investments	\$ 95,094	\$ 1,318	1.39 %	\$ 26,284	\$ 314	1.19 %	\$ 25,841	\$ 383	1.48 %
Investment securities: (5)									
U.S. Treasury and									
Government agencies (1)	2,062,855	79,777	3.87	2,338,860	94,475	4.04	1,934,693	100,076	5.17
States and political									
subdivisions (4)	638,413	44,164	6.92	667,498	46,856	7.02	656,085	46,777	7.13
Other securities	153,329	6,355	4.14	122,507	5,956	4.86	120,467	7,135	5.92
Total investment securities	2,854,597	130,296	4.56	3,128,865	147,287	4.71	2,711,245	153,988	5.68
Loans: (2)									
Commercial (4)	1,611,132	87,191	5.41	1,686,664	94,706	5.61	1,690,377	111,201	6.58
Commercial real estate	1,767,528	100,674	5.70	1,866,105	109,475	5.87	1,844,492	127,877	6.93
Residential real estate (3)	765,537	42,896	5.60	1,003,098	63,947	6.37	1,286,664	94,135	7.32
Consumer, net of									
unearned income	1,196,490	78,718	6.58	1,095,567	79,142	7.22	1,056,730	84,976	8.04
Total loans (3)	5,340,687	309,479	5.79	5,651,434	347,270	6.14	5,878,263	418,189	7.11
Total earning assets	8,290,378	\$441,093	5.32 %	8,806,583	\$494,871	5.62 %	8,615,349	\$572,560	6.65 %
Less: Allowance for									
loan losses	(97,779)			(89,127)			(81,365)		
<b>Non-Earning Assets</b>									
Cash and due from banks	191,494			178,189			186,534		
Other assets	739,403			660,360			543,421		
Total assets	\$9,123,496			\$9,556,005			\$9,263,939		
<b>Interest-Bearing Liabilities</b>									
NOW deposits	\$1,735,613	\$ 16,306	0.94 %	\$1,504,662	\$ 13,550	0.90 %	\$1,215,858	\$ 15,033	1.24 %
Savings deposits	471,339	2,226	0.47	479,328	3,511	0.73	462,633	5,454	1.18
Money market deposits	586,957	6,428	1.10	612,044	5,729	0.94	644,037	10,003	1.55
Time deposits	2,822,872	86,311	3.06	3,061,922	115,881	3.78	3,468,623	156,070	4.50
Total interest-bearing									
deposits	5,616,781	111,271	1.98	5,657,956	138,671	2.45	5,791,151	186,560	3.22
Short-term borrowings	406,121	3,890	0.96	687,588	7,258	1.06	688,958	10,971	1.59
Other borrowings	1,471,621	51,230	3.48	1,590,262	51,812	3.26	1,283,225	60,423	4.71
Total interest-bearing									
liabilities	7,494,523	\$166,391	2.22 %	7,935,806	\$197,741	2.49 %	7,763,334	\$257,954	3.32 %
<b>Noninterest-Bearing Liabilities</b>									
Demand deposits	803,074			752,788			712,308		
Other liabilities	115,475			124,327			96,601		
Shareholders' equity	710,424			743,084			691,696		
Total liabilities and									
shareholders' equity	\$9,123,496			\$9,556,005			\$9,263,939		
<b>Interest Margin Recap</b>									
Interest income/average									
earning assets		\$441,093	5.32 %		\$494,871	5.62 %		\$572,560	6.65 %
Interest expense/average									
earning assets		166,391	2.01		197,741	2.25		257,954	3.00
Net interest income									
and margin		\$274,702	3.31 %		\$297,130	3.37 %		\$314,606	3.65 %

(1) Includes Government agency mortgage-backed securities.

(2) Includes principal balances of nonaccrual loans. Interest income relating to nonaccrual loans is included only if received. Includes loan fees of \$7.1 million in 2004, \$8.9 million in 2003 and \$12.2 million in 2002.

(3) Includes residential loans held for sale.

(4) Interest on states and political subdivisions investment securities and commercial loans includes the effect of taxable equivalent adjustments of \$15.1 million and \$8.8 million, respectively, in 2004; \$15.9 million and \$9.2 million, respectively, in 2003; and \$16.0 million and \$9.2 million, respectively, in 2002; using the federal statutory tax rate in effect of 35% for all periods.

(5) Yield information does not give effect to changes in fair value that are reflected as a component of shareholders' equity.

**NET INTEREST INCOME - RATE/VOLUME ANALYSIS (TABLE 4)**

(taxable equivalent basis, dollars in thousands)	2004 vs. 2003			2003 vs. 2002		
	Total Change	Attributed to		Total Change	Attributed to	
		Volume	Rate		Volume	Rate
<b>Interest Income</b>						
Money market investments	\$ 1,004	\$ 887	\$ 117	\$ (69)	\$ 6	\$ (75)
Investment securities (1)	(16,991)	(12,715)	(4,276)	(6,701)	21,689	(28,390)
Loans (1)	(37,791)	(18,551)	(19,240)	(70,919)	(15,038)	(55,881)
Total interest income	(53,778)	(30,379)	(23,399)	(77,689)	6,657	(84,346)
<b>Interest Expense</b>						
NOW deposits	2,756	2,124	632	(1,483)	3,086	(4,569)
Savings deposits	(1,285)	(48)	(1,237)	(1,943)	160	(2,103)
Money market deposits	699	(254)	953	(4,274)	(398)	(3,876)
Time deposits	(29,570)	(8,179)	(21,391)	(40,189)	(16,846)	(23,343)
Short-term borrowings	(3,368)	(2,834)	(534)	(3,713)	(18)	(3,695)
Other borrowings	(582)	(3,997)	3,415	(8,611)	12,231	(20,842)
Total interest expense	(31,350)	(13,188)	(18,162)	(60,213)	(1,785)	(58,428)
Net interest income	\$(22,428)	\$(17,191)	\$ (5,237)	\$(17,476)	\$ 8,442	\$(25,918)

The variance not solely due to rate or volume is allocated equally between the rate and volume variances.

(1) Interest on investment securities and loans includes the effect of taxable equivalent adjustments of \$15.1 million and \$8.8 million, respectively, in 2004; \$15.9 million and \$9.2 million, respectively, in 2003; and \$16.0 million and \$9.2 million, respectively, in 2002; using the federal statutory tax rate in effect of 35% for all periods.

**Provision for Loan Losses**

The provision for loan losses was \$22.4 million in 2004, a significant reduction from the \$85.0 million recorded in 2003, which can be primarily attributed to enhanced credit administration and underwriting functions during 2004. Refer to "Allowance for Loan Losses and Asset Quality" section for further discussion of non-performing loans, charge-offs and additional items impacting the provision.

**Noninterest Income**

Old National generates revenues in the form of noninterest income through client fees and sales commissions from its core banking franchise and other related businesses, such as wealth management, investment consulting, investment products and insurance. This source of revenue has remained steady as a percentage of total revenue at 39.9% in 2004 compared to 39.3% in 2003.

Noninterest income for 2004 was \$182.2 million, a decrease of \$10.0 million, or 5.2% compared to \$192.1 million reported for 2003, impacted most significantly by a \$20.6 million reduction of net securities gains and a \$10.7 million decrease in mortgage revenue. In 2004, Old National realized \$2.9 million of gains on the sales of investment securities in comparison to \$23.6 million for 2003. Investment securities transactions are considered part of the continuing management of the balance sheet to address interest rate and yield curve shifts.

The decrease in mortgage banking revenue was primarily attributable to the reduction in mortgage origination activity during 2004. Residential real estate loan originations for 2004 were \$0.587 billion compared to the record level of \$1.316 billion for 2003, with high levels of refinancing activity during 2003 being driven by unusually low interest rates. During 2004, net recoveries to the mortgage servicing rights valuation allowance of \$1.1 million and a net gain of \$2.7 million from the sale of \$405.6 million of residential real estate loans in the second quarter of 2004, partially offset reductions in income attributable to decreased mortgage origination activity.

These decreases were partially offset by net increases of \$21.3 million in fee and service charge income, excluding mortgage revenue. Most of the growth occurred in insurance premiums and commissions which increased by \$14.0 million or 35.6%, reflective of a full year's results for the insurance agencies acquired during 2003. Also deposit-related fees and service charges were \$48.5 million in 2004, compared to \$44.9 million for 2003, an increase of \$3.6 million, or 8.1%. The generation of increased revenue was primarily attributable to processing changes and ideas developed through the "Ascend" process.

Table 5 presents changes in the components of noninterest income for the years ended December 31.

**NONINTEREST INCOME (TABLE 5)**

(dollars in thousands)	2004	2003	2002	% Change From Prior Year	
				2004	2003
Wealth management fees	\$ 19,897	\$ 19,945	\$ 19,209	(0.2) %	3.8 %
Investment consulting fees	11,542	10,525	5,178	9.7	103.3
Service charges on deposit accounts	48,466	44,855	41,988	8.1	6.8
ATM and debit card fees	8,852	7,474	6,876	18.4	8.7
Mortgage banking revenue	8,491	19,144	14,496	(55.6)	32.1
Insurance premiums and commissions	53,175	39,225	16,686	35.6	135.1
Investment product fees	12,025	10,567	8,983	13.8	17.6
Bank-owned life insurance	7,477	6,922	7,944	8.0	(12.9)
Other income	9,302	9,936	8,220	(6.4)	20.9
Total fee and service charge income	179,227	168,593	129,580	6.3	30.1
Net securities gains	2,936	23,556	12,444	N/M	N/M
Gain on branch divestitures	-	-	12,473	N/M	N/M
Total noninterest income	\$182,163	\$192,149	\$154,497	(5.2) %	24.4 %
Noninterest income to total revenue (1)	39.9 %	39.3 %	32.9 %		

(1) Total revenue includes the effect of a taxable equivalent adjustment of \$23.9 million in 2004, \$25.1 million in 2003 and \$25.2 million in 2002.

N/M = Not meaningful

**Noninterest Expense**

Noninterest expense for 2004 totaled \$335.9 million, an increase of \$36.2 million, or 12.1% over the \$299.7 million recorded in 2003. Old National strives to improve its efficiency through cost control efforts and technology advancements while still providing quality client service. Driven by an increase in nonrecurring expenses related to the "Ascend" project, as well as severance benefits resulting from management reorganization, the efficiency ratio increased to its highest level in the past six years of 73.53% in 2004 from 61.26% in 2003.

The "Ascend" project, as discussed in Item 1, "Business," was designed to be an intense evaluation of every aspect of operations for expense reductions and revenue growth ideas. As a result of this program, Old National expects to have significant improvements in efficiency by the end of the implementation phase in 2005. Nonrecurring expenses related to "Ascend" are summarized in Table 6.

**"ASCEND" (TABLE 6)**

(dollars in thousands)	2004
Professional fees	\$14,790
Salaries and employee benefits	9,427
Other	1,258
Total "Ascend" expenses	\$25,475

Salaries and benefits, the largest component of noninterest expense, totaled \$192.7 million in 2004, compared to \$169.0 million in 2003, an increase of \$23.7 million, or 14.0%. This increase is primarily attributable to severance and related benefits expense of \$14.2 million recorded during 2004, including expenses related to several members of management and senior executives leaving the company during the year as well as terminations related to "Ascend" reflected in the table above. The increase in salaries and employee benefits expense is also reflective of a full year's operations for three insurance agencies acquired during 2003.

Professional fees totaled \$26.3 million for 2004 compared to \$9.1 million for 2003, an increase of \$17.2 million. As indicated above, consulting fees paid to EHS Partners during 2004 in connection with "Ascend" accounted for \$14.8 million of the increase. Other increases related primarily to fees paid in connection with strengthening compliance with banking regulations and first year implementation of Section 404 of the Sarbanes-Oxley Act.

Other losses totaled \$6.2 million, a decrease of \$8.4 million compared to \$14.7 million for 2003. This decrease was primarily attributable to the \$10.0 million charge in 2003 to establish a reserve in connection with litigation. For additional information on litigation, see Note 18 to the consolidated financial statements.

The remaining components of noninterest expense totaled \$110.7 million for 2004 compared to \$106.9 million for 2003. This increase is primarily attributable to increased occupancy expense partially related to the new Evansville main financial center and corporate headquarters, the provision for unfunded commitments and increased processing expense offset partly by decreases in several other noninterest expense accounts.

Old National completed construction of its principal executive offices in 2004. It is estimated that the net increase to occupancy, equipment and other noninterest expense components will have an annualized decrease to net income per share of \$0.01. However, the impact does not take into account that the lease of Old National's previous headquarters would have increased substantially beginning in 2005, reducing the effect below \$0.01. See additional details of the new Evansville main financial center and corporate headquarters in the "Results of Operations" section of this "Management's Discussion and Analysis."

Table 7 presents changes in the components of noninterest expense for the years ended December 31.

**NONINTEREST EXPENSE (TABLE 7)**

(dollars in thousands)	2004	2003	2002	% Change From Prior Year	
				2004	2003
Salaries and employee benefits	\$192,718	\$169,025	\$148,450	14.0 %	13.9 %
Occupancy	20,444	18,166	16,154	12.5	12.5
Equipment	14,662	14,296	15,153	2.6	(5.7)
Marketing	10,051	11,085	11,026	(9.3)	0.5
Outside processing	21,124	19,078	13,640	10.7	39.9
Communications and transportation	11,128	11,595	11,738	(4.0)	(1.2)
Professional fees	26,297	9,111	8,959	188.6	1.7
Loan expense	6,509	7,041	6,496	(7.6)	8.4
Supplies	4,019	4,829	5,048	(16.8)	(4.3)
Other losses	6,235	14,676	5,445	(57.5)	169.5
Other expense	22,740	20,814	15,736	9.3	32.3
Total noninterest expense	\$335,927	\$299,716	\$257,845	12.1 %	16.2 %

#### Provision for Income Taxes

Old National records a provision for income taxes currently payable and for income taxes payable or benefits to be received in the future, which arise due to timing differences in the recognition of certain items for financial statement and income tax purposes. The major difference between the effective tax rate applied to Old National's financial statement income and the federal statutory tax rate is caused by interest on tax-exempt securities and loans. Old National's effective tax rate was 9.5% in 2004 and 11.4% in 2003. The decreased tax rate in 2004 resulted from a higher percentage of tax-exempt income to total income. The reduction in 2004 total income is discussed in the earnings summary above. See Note 12 to the consolidated financial statements for additional details on Old National's income tax provision.

## Interim Financial Data

Table 8 provides a detailed summary of quarterly results of operations for the years ended December 31. These results contain all normal and recurring adjustments necessary for a fair and consistent presentation.

**INTERIM FINANCIAL DATA (TABLE 8)**

(dollars and shares in thousands, except per share data)	Quarters Ended 2004				Quarters Ended 2003			
	December 31	September 30	June 30	March 31	December 31	September 30	June 30	March 31
Interest income	\$102,171	\$101,478	\$105,428	\$108,121	\$111,176	\$114,761	\$120,233	\$123,578
Interest expense	42,637	40,473	40,271	43,010	44,909	47,289	51,768	53,775
Net interest income	59,534	61,005	65,157	65,111	66,267	67,472	68,465	69,803
Provision for loan losses	-	7,400	7,500	7,500	26,000	27,500	22,500	9,000
Noninterest income	43,332	42,131	51,072	45,628	40,543	45,773	62,913	42,920
Noninterest expense	81,362	75,425	98,687	80,453	80,126	75,465	73,960	70,165
Income before income taxes	21,504	20,311	10,042	22,786	684	10,280	34,918	33,558
Income tax expense (benefit)	2,909	2,127	(1,241)	3,277	(4,592)	(1,530)	7,851	7,298
Net income	\$ 18,595	\$ 18,184	\$ 11,283	\$ 19,509	\$ 5,276	\$ 11,810	\$ 27,067	\$ 26,260
Net income per share (1)								
Basic	\$0.27	\$0.26	\$0.16	\$0.28	\$0.07	\$0.17	\$0.39	\$0.37
Diluted	0.27	0.26	0.16	0.28	0.07	0.17	0.39	0.37
Weighted average shares (1)								
Basic	69,132	69,353	69,651	69,677	70,011	70,249	69,978	70,233
Diluted	70,022	70,067	70,160	69,783	70,064	70,425	70,034	70,292

(1) All share and per share data have been adjusted for stock dividends, including a 5% stock dividend to shareholders of record on January 5, 2005, distributed on January 26, 2005. Diluted data assumes the conversion of stock options and restricted stock.

## FINANCIAL CONDITION

### Overview

Old National's assets at December 31, 2004, were \$8.898 billion, a 5.0% decrease compared to \$9.363 billion recorded at December 31, 2003. Investments increased \$95.5 million, loans decreased \$605.3 million and total liabilities declined \$452.6 million compared to December 31, 2003. Total shareholders' equity decreased \$12.3 million since December 31, 2003.

### Earning Assets

Old National's earning assets are comprised of loans and loans held for sale, investment securities and money market investments. Earning assets were \$8.012 billion at December 31, 2004, a decrease of 5.9% from \$8.518 billion at December 31, 2003. The reduction in earning assets is due to a decline in the loan portfolio. At December 31, 2004, total loans, including residential loans held for sale, decreased \$599.1 million compared to December 31, 2003. This decline can be attributed primarily to sales of \$448.7 million in commercial, commercial real estate and residential real estate loans during the year as well as to continued weakness in commercial lending. Investment securities increased at December 31, 2004, as a temporary source of earning assets; however, during 2004 Old National reduced its average investment portfolio in light of fewer attractive investment opportunities and the company's desire to reduce its sensitivity to rising interest rates.

### Investment Securities

Old National classifies investment securities primarily as available-for-sale to give management the flexibility to sell the securities prior to maturity if needed, based on fluctuating interest rates or changes in the company's funding requirements. However, Old National added 15- and 20-year fixed-rate mortgage pass-through securities to its held-to-maturity investment portfolio during 2003. Emerging Issues Task Force ("EITF") Issue 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments," may potentially affect the treatment of investments in an unrealized loss position. Until final guidance is issued by the FASB, it is uncertain whether this EITF Issue will have a material impact on Old National. At December 31, 2004, Old National does not believe any individual unrealized loss on available-for-sale securities represents other-than-temporary impairment. The unrealized losses are primarily attributable to changes in interest rates. Old National has both the intent and ability to hold the securities for a time necessary to recover the amortized cost.

At December 31, 2004, the investment securities portfolio was \$2.963 billion compared to \$2.868 billion at December 31, 2003, an increase of 3.3%. Investment securities represented 37.0% of earning assets at December 31, 2004, compared to 33.7% at December 31, 2003. During the first half of 2003, Old National increased the investment portfolio as a short-term alternative source of earning assets to offset declining residential real estate and minimal commercial and consumer loan growth. During the second half of 2003 and continuing into 2004, Old National decreased the size of the investment portfolio and used the cash flows generated by the declining investment portfolio to reduce borrowed funds. At the end of 2004, investments increased slightly as a short-term investment of funds from the fourth-quarter loan sale. Stronger economic activity and stronger commercial loan demand would likely result in increased investments in loans and a reduction in the investment securities portfolio.

Investment securities available-for-sale portfolio had net unrealized gains of \$9.3 million at December 31, 2004, compared to \$23.7 million at December 31, 2003. These unrealized gains are driven by interest rate conditions. The decrease was a result of higher market interest rates at December 31, 2004, compared to December 31, 2003. Also, Old National realized pre-tax net gains on sales of securities from the available-for-sale portfolio of \$2.9 million during 2004 and \$23.6 million during 2003.

As a result of a planned reduction, the investment portfolio had an effective duration of 3.70 years at December 31, 2004, compared to 4.31 years at December 31, 2003. The weighted average yields on available-for-sale investment securities were 4.08% in 2004 and 4.90% in 2003. The average yields on the held-to-maturity portfolio were 4.31% in 2004 and 4.29% in 2003.

At December 31, 2004, Old National had a concentration of investment securities issued by certain states and their political subdivisions with the following aggregate market values: \$143.2 million by Indiana, which represented 20.4% of shareholders' equity, and \$113.0 million by Illinois, which represented 16.1% of shareholders' equity. At December 31, 2003, the aggregate market values of the concentration of certain states and their political subdivisions were \$149.0 million by Indiana, which represented 20.8% of shareholders' equity, and \$119.4 million by Illinois, which represented 16.7% of shareholders' equity. There were no other concentrations of investment securities issued by an individual state and its political subdivisions that were greater than 10% of shareholders' equity.

#### **Residential Loans Held for Sale**

Residential loans held for sale were \$22.5 million at December 31, 2004, compared to \$16.3 million at December 31, 2003. Residential loans held for sale are loans that are closed, but not yet sold on the secondary market. The amount of residential loans held for sale on the balance sheet varies depending on the timing of movement of originations and loan sales to the secondary market. During 2004, loan originations were down compared to 2003, primarily due to a reduced level of loan refinancing resulting from an upturn in interest rates above the record low rates of 2003.

#### **Lending and Loan Administration**

In 2003, due to continued credit quality concerns, Old National implemented certain credit approval disciplines in order to continue to focus on the reduction of problem and non-performing loans in the portfolio, including a restructuring of the manner in which commercial loans are analyzed and approved. Community-based credit personnel, which now include independent underwriting and analytic support staff, extend credit under guidelines established and administered by Old National's Credit Policy Committee. This committee, which meets quarterly, includes members from both the holding company and the bank, as well as outside directors. The committee monitors credit quality through its review of information such as delinquencies, problem loans and charge-offs and regularly reviews the loan policy to assure it remains appropriate for the current lending environment.

Old National lends primarily to small- and medium-sized commercial and commercial real estate clients in various industries including manufacturing, agribusiness, transportation, mining, wholesaling and retailing. As measured by Old National at December 31, 2004, the company had no concentration of loans in any single industry exceeding 10% of its portfolio and has no exposure to foreign borrowers or lesser-developed countries. Old National's policy is to concentrate its lending activity in the geographic market areas it serves, primarily Indiana, Illinois, Kentucky and Tennessee. Old National has been affected by weakness in the economy of its principal markets, particularly in its home state of Indiana, which has resulted in a decline of commercial loans and tighter credit underwriting standards. Old National anticipates that when the economy in Old National's principal markets shows increased improvement, commercial loans will begin to show higher levels of growth.



In the past four years, commercial, commercial real estate and residential real estate loans declined 0.9%, 2.3% and 26.4% per year, respectively while consumer loans rose 3.8% annually over the same period. Table 9 presents the composition of the loan portfolio at December 31.

**LOAN PORTFOLIO AT YEAR-END (TABLE 9)**

(dollars in thousands)	2004	2003	2002	2001	2000	Four-Year Growth Rate
Commercial	\$1,550,640	\$1,618,095	\$1,696,347	\$1,742,937	\$1,606,509	(0.9) %
Commercial real estate	1,653,122	1,849,275	1,883,303	1,848,945	1,810,805	(2.3)
Consumer credit	1,205,657	1,163,325	1,053,571	1,063,792	1,040,127	3.8
Total loans excluding residential real estate	4,409,419	4,630,695	4,633,221	4,655,674	4,457,441	(0.3)
Residential real estate	555,423	939,422	1,043,816	1,449,080	1,890,872	(26.4)
Total loans	4,964,842	5,570,117	5,677,037	6,104,754	6,348,313	(6.0) %
Less: Allowance for loan losses	85,749	95,235	87,742	74,241	73,833	
Net loans	\$4,879,093	\$5,474,882	\$5,589,295	\$6,030,513	\$6,274,480	

### Commercial and Consumer Loans

Commercial and consumer loans are the largest classification within the earning assets of Old National representing 55.0% of earning assets at December 31, 2004, a slight increase from 54.4% at December 31, 2003. At December 31, 2004, commercial and commercial real estate loans decreased \$67.5 million and \$196.2 million, respectively, from December 31, 2003. During 2004, Old National sold \$43.1 million of non-performing commercial and commercial real estate loans, which contributed to the change in commercial and commercial real estate loans. A write-down of \$3.4 million was recorded against the allowance for loan losses related to these sales. Weak loan demand in Old National's markets continued to affect commercial loan growth in 2004. Consumer loans, including automobile loans, personal and home equity loans and lines of credit, and student loans, increased \$42.3 million or 3.6% at December 31, 2004, compared to December 31, 2003, primarily the result of enhancements to marketing and customer contact programs.

Table 10 presents the maturity distribution and rate sensitivity of commercial loans and an analysis of these loans that have predetermined and floating interest rates. A significant percentage of commercial loans are due within one year, reflecting the short-term nature of a large portion of these loans.

**DISTRIBUTION OF COMMERCIAL LOAN MATURITIES AT DECEMBER 31, 2004 (TABLE 10)**

(dollars in thousands)	Within 1 Year	1 - 5 Years	Beyond 5 Years	Total
Interest rates:				
Predetermined	\$195,618	\$343,836	\$176,334	\$ 715,788
Floating	577,253	205,301	52,298	834,852
Total	\$772,871	\$549,137	\$228,632	\$1,550,640

### Residential Real Estate Loans

Residential real estate loans, primarily 1-4 family properties, have decreased in significance to the loan portfolio over the past five years due to higher levels of loan sales into the secondary market, primarily to Federal Home Loan Mortgage Corporation or Federal National Mortgage Association. Old National sells the majority of residential real estate loans originated as a strategy to better manage interest rate risk and liquidity. These loans are generally sold with loan servicing retained in order to maintain client relationships and generate noninterest income and fees. By using this strategy, Old National is able to recognize an immediate gain in noninterest income versus a small net interest income spread over a longer period of time. Old National sells the majority of the residential real estate loans without recourse, currently having less than 1% of loans sold with recourse.

Residential real estate loans were \$555.4 million at December 31, 2004, a decrease of \$384.0 million or 40.9% from December 31, 2003. The sale of \$405.6 million of residential real estate loans during the year was the most significant contributor to this decrease. At December 31, 2004, Old National was in the process of making a strategic shift from the mortgage operations being managed as a line of business with free-standing offices to being an integral part of the focus on expanding customer relationships.

### **Allowance for Loan Losses and Asset Quality Administration**

Old National monitors the quality of its loan portfolio on an on-going basis and uses a combination of detailed credit assessments by relationship managers and credit officers, historic loss trends, and economic and business environment factors in determining its allowance for loan losses. Old National records provisions for loan losses based on current loans outstanding, grade changes, mix of loans and expected losses. A detailed loan loss evaluation on an individual loan basis for the company's highest risk loans is performed quarterly. Management follows the progress of the economy and how it might affect Old National's borrowers in both the near and the intermediate term. Old National has a formalized and disciplined independent loan review program to evaluate loan administration, credit quality and compliance with corporate loan standards. This program includes periodic reviews conducted at the community bank locations as well as regular reviews of problem loan reports, delinquencies and charge-offs.

Each month, problem loan reports are prepared and reviewed, which include borrowers that show indications of being unable to meet debt obligations in the normal course of business, and loans which have other characteristics deemed by bank management to warrant special attention or have been criticized by regulators in the examination process. Classified loans include non-performing loans, past due 90 days or more and other loans deemed to have well-defined weaknesses while criticized loans, also known as special mention loans, are loans that are deemed to have potential weaknesses that deserve management's close attention and also require specific monthly reviews by the bank.

Assets determined by the various evaluation processes to be under-performing receive special attention by Old National management. Under-performing assets consist of: 1) nonaccrual loans where the ultimate collectibility of interest or principal is uncertain; 2) loans renegotiated in some manner, primarily to provide for a reduction or deferral of interest or principal payments because the borrower's financial condition deteriorated; 3) loans with principal or interest past due ninety (90) days or more; and 4) foreclosed properties.

A loan is generally placed on nonaccrual status when principal or interest become 90 days past due unless it is well secured and in the process of collection, or earlier when concern exists as to the ultimate collectibility of principal or interest. When loans are classified as nonaccrual, interest accrued during the current year is reversed against earnings; interest accrued in the prior year, if any, is charged to the allowance for loan losses. Cash received while a loan is classified as nonaccrual is recorded to principal.

Adjustments to the allowance for loan losses are made as deemed necessary for probable losses inherent in the portfolio. While an estimate of probable losses is, by its very nature, difficult to precisely predict, management of Old National believes that the methodology that it uses in determining an appropriate reserve for expected losses is reasonable.

Loan officers and credit underwriters jointly grade the larger commercial and commercial real estate loans in the portfolio periodically as determined by loan policy requirements or determined by specific guidelines based on loan characteristics as set by management and banking regulation. Periodically, these loan grades are reviewed independently by the loan review department. For impaired loans, an assessment is conducted as to whether there is likely loss in the event of default. If such a loss is determined to be likely, the loss is quantified and a specific reserve is assigned to the loan. For the balance of the commercial and commercial real estate loan portfolio, loan grade migration analysis coupled with historic loss experience within the respective grades is used to develop reserve requirement ranges based on expected losses.

A loan is considered impaired under SFAS No. 114, "Accounting by Creditors for Impairment of a Loan, an amendment of FASB Statement No. 5 and 15" when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. An impaired loan does not include larger groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, loans that are measured at fair value or at the lower of cost or fair value, leases and debt securities.

Old National uses migration analysis as a tool to determine the adequacy of the allowance for loan losses for non-retail loans that are not impaired. Migration analysis is a statistical technique that attempts to estimate probable losses for existing pools of loans by matching actual losses incurred on loans back to their origination. The migration-derived historical commercial loan loss rates are applied to the current commercial loan pools to arrive at an estimate of probable losses for the loans existing at the time of analysis.

Old National calculates migration analysis using several different scenarios based on varying assumptions to evaluate the widest range of possible outcomes. The amounts determined by migration analysis are adjusted for management's best estimate of the effects of current economic conditions, loan quality trends, results from internal and external review examinations, loan volume trends, credit concentrations and various other factors. Historic loss ratios adjusted for expectations of future economic conditions are used in determining the appropriate level of reserves for consumer and residential real estate loans.

#### **Allowance for Loan Losses and Asset Quality**

At December 31, 2004, the allowance for loan losses was \$85.7 million, a decrease of \$9.5 million compared to \$95.2 million at December 31, 2003. As a percentage of total loans, including loans held for sale, the allowance increased to 1.72% at December 31, 2004, from 1.70% at December 31, 2003. During 2004, the provision for loan losses amounted to \$22.4 million, a decrease of \$62.6 million compared to 2003. Reductions in nonperforming loans and charge-offs were significant factors in the decrease of the allowance for loan losses during 2004. Other factors included the sales of \$405.6 million of residential real estate loans and \$43.1 million of nonaccrual commercial and commercial real estate loans, changes to separate the loan production functions from the underwriting functions, significant strengthening of the commercial underwriting processes and the elevation of the Credit Policy Committee to a board level committee to improve credit quality. In comparison, the amount necessary to cover the higher than normal losses in 2003 was significant, collateral values in the markets served by Old National deteriorated which led to the need for higher reserves in the event of liquidation and 2003 loss experience elevated the rate of expected future losses.

In keeping with evolving industry practice and in accordance with generally accepted accounting principles, the amount of the allowance for loan losses attributable to the allowance for unfunded loan commitments was reclassified into a liability account on the balance sheet during 2004. For consistency in presentation, the allowance for unfunded loan commitments has been reclassified for the year ended December 31, 2003, as well. The balance of the allowance for unfunded loan commitments was insignificant for reclassification for years ended prior to December 31, 2003.

For commercial and commercial real estate loans, the reserve decreased by \$12.3 million at December 31, 2004, compared to December 31, 2003. The reserve as a percentage of that portfolio decreased to 2.19% at December 31, 2004, from 2.38% at December 31, 2003, which is reflective of the sale of \$43.1 million of nonaccrual loans of this type during the fourth quarter of 2004. The absolute level of classified and criticized loans at December 31, 2004, decreased 39.2% from December 31, 2003.

The reserve for residential real estate loans as a percentage of that portfolio increased to 0.7% at December 31, 2004, from 0.5% at December 31, 2003. This increase reflected an increase in historical loss rates due to higher residential real estate loan charge-offs during 2004, including the losses resulting from the sale of residential real estate loans. The reserve for consumer loans increased to 1.0% at December 31, 2004, from 0.7% at December 31, 2003. This was reflective of the acknowledgement of the relatively higher growth rate in the consumer portfolio as well as a change in the inherent loss estimate used for these types of loans. Table 11 details the allowance for loan losses by loan category and the percent of loans in each category compared to total loans at December 31.

**ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES BY CATEGORY OF LOANS  
AND THE PERCENTAGE OF LOANS BY CATEGORY TO TOTAL LOANS (TABLE 11)**

	2004		2003		2002		2001		2000	
	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans
(dollars in thousands)										
Commercial and										
commercial real estate	\$70,292	64.5 %	\$82,635	62.2 %	\$79,412	63.1 %	\$65,669	58.9 %	\$61,450	53.8 %
Residential real estate	3,689	11.2	4,400	16.9	1,200	18.4	1,422	23.7	1,500	29.8
Consumer credit	11,768	24.3	8,200	20.9	7,130	18.5	7,150	17.4	10,883	16.4
Total	\$85,749	100.0 %	\$95,235	100.0 %	\$87,742	100.0 %	\$74,241	100.0 %	\$73,833	100.0 %

Charge-offs, net of recoveries, excluding write-downs on loans transferred to held for sale totaled \$28.0 million in 2004 and \$53.4 million in 2003. Additionally write-downs of \$4.6 million in 2004 and \$14.7 million in 2003 from loans transferred to held for sale related to loan sales were recognized. The 2003 charge-offs included significant items including one loan relationship write-down of \$10.3 million and a \$6.5 million single commercial credit charge-off resulting from fraud in the client's operation. Although net charge-offs have been concentrated primarily in commercial loans reflecting slowdown of the economy, no single industry segment represented a significant share of total net charge-offs. The allowance to average loans, which ranged from 1.18% to 1.69% for the last five years, was 1.61% at December 31, 2004. Table 12 summarizes activity in the allowance for loan losses for the years ended December 31, along with related statistics for the allowance and net charge-offs.

**ALLOWANCE FOR LOAN LOSSES (TABLE 12)**

(dollars in thousands)	2004	2003	2002	2001	2000
Balance, January 1	\$95,235	\$87,742	\$74,241	\$73,833	\$65,685
Loans charged-off:					
Commercial and commercial real estate	28,656	50,173	16,429	25,292	19,561
Residential real estate	2,197	1,358	1,211	1,399	1,500
Consumer credit	10,393	10,123	9,936	9,461	8,284
Total charge-offs	41,246	61,654	27,576	36,152	29,345
Recoveries on charged-off loans:					
Commercial and commercial real estate	9,940	5,622	3,989	5,013	2,402
Residential real estate	19	82	913	165	510
Consumer credit	3,257	2,523	2,675	2,682	2,546
Total recoveries	13,216	8,227	7,577	7,860	5,458
Net charge-offs	28,030	53,427	19,999	28,292	23,887
Transfer from (to) allowance for unfunded commitments	755	(9,336)	-	-	-
Write-downs on loans transferred to held for sale	(4,611)	(14,744)	-	-	-
Provision charged to expense	22,400	85,000	33,500	28,700	29,803
Acquired by acquisition	-	-	-	-	2,232
Balance, December 31	\$85,749	\$95,235	\$87,742	\$74,241	\$73,833
Average loans for the year (1)	\$5,340,687	\$5,651,434	\$5,878,263	\$6,280,995	\$6,087,869
Asset Quality Ratios: (1)					
Allowance/year-end loans	1.72 %	1.70 %	1.52 %	1.21 %	1.16 %
Allowance/average loans	1.61	1.69	1.49	1.18	1.21
Net charge-offs/average loans (2)	0.61	1.21	0.34	0.45	0.39

(1) Loans include residential loans held for sale.

(2) Net charge-offs include write-downs on loans transferred to held for sale.

Management believes that it has appropriately identified and reserved for loan losses related to nonaccrual loans at December 31, 2004. A loan is generally placed on nonaccrual status when principal or interest becomes 90 days past due unless it is well secured and in the process of collection, or earlier when concern exists as to the ultimate collectibility of principal or interest. Approximately \$17.9 million of nonaccrual loans less than thirty days delinquent were still contractually performing at December 31, 2004. Management will continue its efforts to reduce the level of non-performing loans and will consider the possibility of additional sales of troubled and non-performing loans, which could result in additional write-downs to the allowance for loan losses.

Interest income of approximately \$3.0 million and \$6.8 million would have been recorded on nonaccrual and renegotiated loans outstanding at December 31, 2004 and 2003, respectively if such loans had been accruing interest throughout the year in accordance with their original terms. The amount of interest income actually recorded on nonaccrual and renegotiated loans was \$1.2 million in 2004 and \$3.1 million in 2003. Old National had no renegotiated loans at December 31, 2004 and 2003. The total portfolio of loans identified by Old National as problem credits continues to decline.

Under-performing assets totaled \$65.6 million at December 31, 2004 and \$118.5 million at December 31, 2003. As a percent of total loans and foreclosed properties, under-performing assets at December 31 were 1.31% for 2004 and 2.12% for 2003. The nonaccrual category of under-performing loans was \$54.9 million at December 31, 2004, a decrease of \$49.7 million since December 31, 2003, which is reflective of both the sale of \$43.1 million in nonaccrual loans and the enhanced credit administration and underwriting functions during 2004. At December 31, 2004, the allowance for loan losses to under-performing assets ratio stood at 130.65% compared to 80.36% at December 31, 2003.

Classified loans were \$192.2 million at December 31, 2004, a decrease of \$151.7 million from \$343.9 million at December 31, 2003. Of this total, other problem loans, which are loans reviewed for the borrowers' ability to comply with present repayment terms, totaled \$134.9 million at December 31, 2004, compared to \$234.2 million at December 31, 2003. Criticized loans, or special mention loans, were \$148.1 million at December 31, 2004, a decrease of \$67.6 million from \$215.7 million at December 31, 2003.

Management believes it has taken a prudent approach to the evaluation of under-performing, criticized and classified loans, and the loan portfolio in general both in acknowledging the portfolio's general condition and in establishing the allowance for loan losses. Old National has been affected by weakness in the economy of its markets, which has resulted in minimal growth of commercial loans and tighter credit underwriting standards. Management expects that trends in under-performing, criticized and classified loans will be influenced by the degree to which the economy strengthens. Old National operates in the Midwest, primarily in the state of Indiana, which has been particularly negatively affected by the weakness in the manufacturing segment of the economy. The longer the significant softness in manufacturing continues the more stress it puts on Old National's borrowers, increasing the potential for additional nonaccrual loans.

Table 13 presents the components of under-performing assets for the years ended December 31.

**ASSET QUALITY (TABLE 13)**

(dollars in thousands)	2004	2003	2002	2001	2000
Nonaccrual loans	\$54,890	\$104,627	\$100,287	\$37,894	\$22,690
Renegotiated loans	-	-	-	25,871	227
Past due loans (90 days or more):					
Commercial and commercial real estate	870	4,127	8,567	8,024	2,269
Residential real estate	270	67	322	2,946	2,795
Consumer	1,274	926	627	1,610	1,524
Total past due loans	2,414	5,120	9,516	12,580	6,588
Foreclosed properties	8,331	8,763	7,916	9,204	3,616
Total under-performing assets	\$65,635	\$118,510	\$117,719	\$85,549	\$33,121
Classified loans (includes nonaccrual, renegotiated, past due 90 days and other problem loans)	\$192,214	\$343,943	\$455,723	\$359,847	\$211,108
Criticized loans	148,118	215,700	257,059	340,007	198,064
Total criticized and classified loans	\$340,332	\$559,643	\$712,782	\$699,854	\$409,172
Asset Quality Ratios:					
Non-performing loans/total loans (1) (2)	1.10 %	1.87 %	1.74 %	1.04 %	0.36 %
Under-performing assets/total loans and foreclosed properties (1)	1.31	2.12	2.04	1.39	0.52
Under-performing assets/total assets	0.74	1.27	1.22	0.94	0.38
Allowance for loan losses/under-performing assets	130.65	80.36	74.54	86.78	222.92

(1) Loans include residential loans held for sale.

(2) Non-performing loans include nonaccrual and renegotiated loans.

## Premises and Equipment

Premises and equipment totaled \$212.8 million at December 31, 2004, an increase of \$31.4 million or 17.3% since December 31, 2003. This increase is primarily attributable to the construction of Old National's Evansville main financial center and corporate headquarters, which began in April 2002, and has a total project cost at December 31, 2004, of \$73.7 million. The building was placed in service on August 11, 2004. See the "Earnings Summary" of this "Management's Discussion and Analysis" for additional discussion of the Evansville main financial center and corporate headquarters.

## Funding

Total average funding, comprised of deposits and wholesale borrowings, was \$8.298 billion at December 31, 2004, a decrease of 4.5% from \$8.689 billion at December 31, 2003. Average deposits increased 0.1% in 2004 compared to a decrease of 1.4% in 2003. Total deposits were \$6.414 billion, including \$3.825 billion in transaction accounts and \$2.589 billion in time deposits at December 31, 2004. Total deposits decreased 1.2% or \$78.8 million compared to December 31, 2003. Transaction accounts increased 9.8% or \$340.6 million compared to December 31, 2003. Time deposits decreased 13.9% or \$419.4 million compared to December 31, 2003. Old National experienced growth in demand deposits and other low cost transaction accounts offset by a reduction in time deposits during 2004, due to lower interest rates and a marketing strategy that focused on increasing transaction accounts. The reduction in time accounts was also due to the maturity of a group of higher interest rate certificates of deposit during 2004.

Old National uses wholesale funding to augment deposit funding and to help maintain its desired interest rate risk position. Average wholesale borrowings, including short-term borrowings and other borrowings, decreased 17.6% in 2004, compared with an increase of 15.5% in 2003. Increases during the first half of 2003 financed investment portfolio growth, offset a reduction in certificates of deposits and was designed to take advantage of favorable interest rates. During the second half of 2003 and continuing into 2004, wholesale borrowings decreased as investment portfolio growth and loan growth slowed. Wholesale borrowings as a percentage of total funding was 20.6% at December 31, 2004, compared to 23.9% at December 31, 2003. The lower level of earning assets, primarily due to loan sales totaling \$448.7 million during 2004, reduced the company's reliance on wholesale funding. See Notes 10 and 11 to the consolidated financial statements for additional details on Old National's financing activities. Refer to the "Liquidity Management" section of this "Management's Discussion and Analysis" regarding information pertaining to a shelf registration filed with the Securities and Exchange Commission during the 2004. Table 14 presents changes in the average balances of all funding sources for the years ended December 31.

**FUNDING SOURCES - AVERAGE BALANCES (TABLE 14)**

(dollars in thousands)	2004	2003	2002	% Change From Prior Year	
				2004	2003
Demand deposits	\$ 803,074	\$ 752,788	\$ 712,308	6.7 %	5.7 %
NOW deposits	1,735,613	1,504,662	1,215,858	15.3	23.8
Savings deposits	471,339	479,328	462,633	(1.7)	3.6
Money market deposits	586,957	612,044	644,037	(4.1)	(5.0)
Time deposits	2,822,872	3,061,922	3,468,623	(7.8)	(11.7)
Total deposits	6,419,855	6,410,744	6,503,459	0.1	(1.4)
Short-term borrowings	406,121	687,588	688,958	(40.9)	(0.2)
Other borrowings	1,471,621	1,590,262	1,283,225	(7.5)	23.9
Total funding sources	\$8,297,597	\$8,688,594	\$8,475,642	(4.5) %	2.5 %

Table 15 presents a maturity distribution for certificates of deposit with denominations of \$100,000 or more at December 31.

**CERTIFICATES OF DEPOSIT, \$100,000 AND OVER (TABLE 15)**

(dollars in thousands)	Year-End Balance	Maturity Distribution			
		1-90 Days	91-180 Days	181-365 Days	Beyond 1 Year
2004	\$675,811	\$205,440	\$ 83,877	\$68,155	\$318,339
2003	760,278	477,835	79,753	41,435	161,255
2002	887,366	507,218	115,535	53,242	211,371

**Capital Resources and Regulatory Guidelines**

Shareholders' equity totaled \$703.2 million or 7.9% of total assets at December 31, 2004, and \$715.5 million or 7.6% of total assets at December 31, 2003. The primary contributors to the decline in shareholders' equity at December 31, 2004, compared to December 31, 2003, were decreased net income and the reduction of comprehensive income during 2004.

Old National paid cash dividends of \$0.72 per share in 2004 (restated for the 5% stock dividend distributed on January 26, 2005), which decreased equity by \$50.3 million, compared to cash dividends of \$0.69 per share in 2003, which decreased equity by \$48.4 million. Old National purchased shares of its stock in the open market under an ongoing repurchase program, reducing shareholders' equity by \$32.7 million in 2004, and \$37.8 million in 2003. Shares issued for stock options, restricted stock and stock purchase plans increased shareholders' equity by \$13.4 million in 2004, compared to \$6.7 million in 2003. Additionally, stock issued for purchase merger transactions increased shareholders' equity by \$21.1 million in 2003.

Old National filed an S-3 Registration Statement with the Securities and Exchange Commission for the purpose of amending the Old National Bancorp Stock Purchase and Dividend Reinvestment Plan, which became effective on January 6, 2005. The plan has two main purposes. First, the plan allows investors and shareholders a convenient, low-cost way to buy shares and reinvest cash dividends in additional shares of Old National common stock. Secondly, the plan gives Old National the ability to raise capital by selling newly issued shares of common stock. A key feature is the ability for Old National to sell newly issued shares at a discount from the market price. Common stock totaling 3.5 million shares can be issued under this plan.

Old National and the banking industry are subject to various regulatory capital requirements administered by the federal banking agencies. For additional information on capital adequacy see Note 20 to the consolidated financial statements.

## CONTRACTUAL OBLIGATIONS, COMMITMENTS, CONTINGENT LIABILITIES AND OFF-BALANCE SHEET ARRANGEMENTS

Table 16 presents Old National's significant fixed and determinable contractual obligations and significant commitments at December 31, 2004. Further discussion of each obligation or commitment is included in the referenced note to the consolidated financial statements.

### CONTRACTUAL OBLIGATIONS, COMMITMENTS, CONTINGENT LIABILITIES AND OFF-BALANCE SHEET ARRANGEMENTS (TABLE 16)

(dollars in thousands)	Note Reference	Payments Due In				Total
		One Year or Less	One to Three Years	Three to Five Years	Over Five Years	
Deposits without stated maturity		\$3,825,445	\$ -	\$ -	\$ -	\$3,825,445
Consumer and brokered certificates of deposit	9	977,728	863,305	216,977	530,808	2,588,818
Short-term borrowings	10	347,353	-	-	-	347,353
Other borrowings	11	195,082	235,436	419,077	463,066	1,312,661
Operating leases	18	4,692	7,394	6,281	10,409	28,776
<b>Commitments, Contingent Liabilities and Off-Balance Sheet Arrangements</b>						
Commitments to extend credit	18	1,239,223	-	-	-	1,239,223
Commercial letters of credit	18	16,736	-	-	-	16,736
Standby letters of credit	18	106,051	-	-	-	106,051

Old National is party to various derivative contracts as a means to manage the balance sheet and its related exposure to changes in interest rates, to manage its residential real estate loan origination and sale activity, and to provide derivative contracts with its clients. Since the derivative liabilities recorded on the balance sheet change frequently and do not represent the amounts that may ultimately be paid under these contracts, these liabilities are not included in the table of contractual obligations presented above. Further discussion of derivative instruments is included in Note 17 to the consolidated financial statements.

In the normal course of business, various legal actions and proceedings are pending against Old National and its affiliates which are incidental to the business in which they are engaged. Further discussion of contingent liabilities is included in Note 18 to the consolidated financial statements.

## COMPARISON OF 2003 WITH 2002

In 2003, Old National generated net income of \$70.4 million and net income per share of \$1.00 compared to \$117.9 million and \$1.67, respectively in 2002. The 2002 earnings included an \$8.3 million, or \$0.12 per share, after-tax gain on branch sales. The most significant impact on net income in 2003 was the provision for loan losses of \$85.0 million, an increase of \$51.5 million over the \$33.5 million recorded in 2002, resulting from significant deterioration in credit quality. Other significant factors negatively affecting net income included weak commercial loan demand, deterioration of the net interest margin from declining interest rates and a charge of \$10.0 million pre-tax, or \$6.7 million after-tax, to establish a reserve related to litigation settlements. During 2003, Old National recognized \$23.6 million of gains on the sales of investment securities compared to \$12.4 million recognized in 2002. In addition, record origination volumes in mortgage operations and acquisitions in the non-bank services segment had a positive impact on 2003 earnings results.

Old National's return on average assets was 0.74% and return on average shareholders' equity was 9.48% for the year, which decreased significantly from 2002 ratios of 1.27% and 17.05%, respectively.

Taxable equivalent net interest income was \$297.1 million in 2003, a 5.6% decrease from the \$314.6 million reported in 2002. The net interest margin was 3.37% for 2003, compared to 3.65% reported for 2002. The decline in interest rates and a shift in earning assets from loans to lower yielding investment securities were the factors contributing to lower net interest income in 2003.



During 2003, the provision for loan losses amounted to \$85.0 million, an increase of \$51.5 million over 2002. Various factors led to Old National's higher provision in 2003. First, the amount necessary to cover the higher than normal losses in 2003 was significant. Second, loan collateral values in the markets served by Old National deteriorated which led to the need for higher reserves in the event of liquidation. Third, recent experience elevated the rate of expected losses.

Noninterest income for 2003 was \$192.1 million, an increase of \$37.7 million, or 24.4% over the \$154.5 million reported for 2002. In 2003, Old National realized \$23.6 million of gains on the sales of investment securities in comparison to \$12.4 million for 2002. Mortgage banking revenue, a major component of this increase, totaled \$19.1 million for 2003 compared to \$14.5 million for 2002, an increase of \$4.6 million, or 32.1%. Residential real estate loan originations reached record levels in 2003 with dollars of loans closed of \$1.316 billion compared to \$1.100 billion for 2002 and number of closed loans of 13,249 in 2003 compared to 11,537 in 2002. During 2003 and in the second half of 2002, Old National acquired various insurance agencies and an investment consulting company increasing noninterest wealth management and investment consulting fees by \$5.0 million, insurance brokerage fees by \$22.6 million and investment product revenue by \$0.5 million over 2002 results.

Noninterest expense for 2003 totaled \$299.7 million, an increase of \$41.9 million, or 16.2% over the \$257.8 million recorded in 2002. Salaries and benefits, the largest component of noninterest expense, totaled \$169.0 million in 2003 compared to \$148.5 million in 2002, an increase of \$20.6 million, of which \$18.1 million directly related to acquisitions. Outside processing expenses totaled \$19.1 million for 2003 compared to \$13.6 million recorded in 2002. This increase in 2003 primarily resulted from a full year of expense related to the mortgage third-party servicing subcontractor compared to one-half year in 2002. Other losses of \$14.7 million in 2003 compared to \$5.4 million in 2002, included a \$10.0 million charge in 2003 to establish a reserve in connection with litigation. For additional information, see Note 18 to the consolidated financial statements. Overall, the remaining components of noninterest expense totaled \$96.9 million for 2003 compared to \$90.3 million for 2002, an increase of 7.3% or \$6.6 million, with \$6.1 million directly related to acquisitions. Old National's efficiency ratio increased to 61.26% in 2003 compared to 54.97% in 2002.

The provision for income taxes was \$9.0 million in 2003 compared to \$34.6 million in 2002. Old National's effective tax rate was 11.4% in 2003 and 22.7% in 2002. The decreased tax rate in 2003 resulted from a higher percentage of tax-exempt income to total income.

In regard to segment reporting, the community banking segment profit was \$50.0 million in 2003 compared to \$90.3 million in 2002, affected primarily by the increase in the provision for loan losses in 2003. The non-bank services segment profit was \$4.6 million in 2003 compared to \$1.2 million in 2002 with acquisitions accounting for the majority of the changes in noninterest income and noninterest expenses. The treasury segment profit was \$22.5 million in 2003 compared to \$18.1 million in 2002. The "Other" segment profit included expenses to record the litigation reserve of \$10.0 million in 2003 and included the gain of \$12.5 million related to the sales of branches in 2002. Management chose not to allocate these charges to the various segments.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### **MARKET RISK MANAGEMENT**

Inherent in Old National's balance sheet is market risk, defined as the sensitivity of income, fair market values and capital to changes in interest rates, foreign currency exchange rates, commodity prices and other relevant market rates or prices. The primary market risk to which Old National has exposure is interest rate risk. Interest rate risk arises because assets and liabilities may reprice, mature or prepay at different times or based upon different market instruments as market interest rates change. Changes in the slope of the yield curve and the pace of interest rate changes may also impact net interest income and the fair value of the balance sheet.

Old National manages interest rate risk within an overall asset and liability management framework that includes attention to credit risk, liquidity risk and capitalization. A principal objective of asset/liability management is to manage the sensitivity of net interest income to changing interest rates. Asset and liability management activity is governed by a policy reviewed and approved annually by the Board of Directors. The Board of Directors has delegated the administration of this policy to the Funds Management Committee, a committee of the Board of Directors, and the Balance Sheet Management Committee, a committee comprised of senior company management. The Funds Management Committee meets quarterly and oversees adherence to policy and recommends policy changes to the Board. The Balance Sheet Management committee meets monthly and provides guidance to Treasury and other operating units of the company regarding the execution of asset/liability management strategies.

Old National uses two modeling techniques to quantify the impact of changing interest rates on the company, Net Interest Income at Risk and Economic Value of Equity. Net Interest Income at Risk is used by management and the Board of Directors to evaluate the impact of changing rates over a two-year horizon. Economic Value of Equity is used to evaluate long-term interest rate risk. These models simulate the likely behavior of the company's net interest income and the likely change in the company's economic value due to changes in interest rates under various possible interest rate scenarios. Because the models are driven by expected behavior in various interest rate scenarios and many factors besides market interest rates affect the company's net interest income and value, Old National recognizes that model outputs are not guarantees of actual results. For this reason, Old National models many different combinations of interest rates and balance sheet assumptions to best understand its overall sensitivity to market interest rate changes.

Old National's Board of Directors, through its Funds Management Committee, monitors the company's interest rate risk. The Funds Management Committee establishes policy guidelines for the allowable change in cumulative net interest income over a two-year period and the change in Economic Value of Equity in an +/- 200 basis point instantaneous parallel change to the yield curve (+/- 200 basis point yield curve shock). As of December 31, 2004, the guideline for Net Interest Income at Risk was +/- 5% of net interest income over a two-year period in a 200 basis point shock to the yield curve. As of December 31, 2004, the guideline for the allowable fluctuation in Economic Value of Equity was +/- 12% in a 200 basis point shock to the yield curve. In addition to the output of the model in +/- 200 basis point shocks to the yield curve, Old National has provided the output of its rate risk model in +/- 50 and 100 basis point yield curve shocks to provide a better understanding of Old National's sensitivity to market interest rate changes.

As of December 31, 2004, Old National projects that in a -200 basis point shock to interest rates, Net Interest Income at Risk would be -2.94% cumulatively over the next two years. In a +200 basis point shock to interest rates, Old National projects Net Interest Income at Risk would be -4.81% cumulatively over the next two years. As of December 31, 2004, Old National projects Economic Value of Equity at -15.64% in a -200 basis point shock to interest rates and at -3.08% in a +200 basis point shock.

At December 31, 2004, modeling indicated Old National was within its policy limit of Net Interest Income at Risk in a +/- 200 basis point interest rate shock. Estimated change in Economic Value of Equity in a +200 basis points yield curve shock was estimated at -3.08%, well within the policy limit of +/-12%. Estimated change in Economic Value of Equity in a -200 basis points yield curve shock was estimated at -15.64%, which was outside of the company's policy guideline of +/- 12%. The Funds Management Committee has deemed this an acceptable risk given the company's outlook for rising interest rates.

Interest Rate Change (basis points)	Estimated 24-Month Cumulative Impact On Net Interest Income		Estimated Change in Economic Value of Equity	
	Policy	Actual	Policy	Actual
<b>2004</b>				
+200	+/- 5.00 %	-4.81 %	+/- 12.00 %	-3.08 %
+100		-2.33		-0.15
+50		-1.05		0.44
-50		0.06 %		-1.86 %
-100		0.31		-5.00
-200	+/- 5.00 %	-2.94	+/- 12.00 %	-15.64
<b>2003</b>				
+200	+/- 5.00 %	-5.59 %	+/- 12.00 %	-8.07 %
+100		-2.61		-2.92
+50		-1.25		-1.02
-50		0.46 %		0.68 %
-100		0.14		0.11
-200	+/- 5.00 %	-2.19	+/- 12.00 %	-7.39

At December 31, 2004, a notable change in the company's rate risk profile is reflected in the decrease in the company's Estimated Change in Economic Value of Equity resulting from a +200 basis points yield curve shock. Economic Value of Equity changed from -8.07% in December 2003 to -3.08% in December 2004. The company reduced its long term exposure to rising interest rates by reducing the effective duration of the investment portfolio to 3.70 years at December 31, 2004, compared to 4.31 years at December 31, 2003, by selling \$405.6 million of residential mortgages in June 2004, and by executing \$295.0 million in forward-starting interest rate swaps that become effective between January 7, 2005 and June 1, 2006. Old National will pay a fixed rate and receive a floating rate on these derivatives beginning on future dates. These derivatives will serve to fix the interest rates of future debt issuances. The fixed interest rates range from 2.78% to 4.69% and have maturities of 2 to 3 years after the swaps become effective.

Old National uses derivatives, primarily interest rate swaps, to manage interest rate risk in the ordinary course of business. The company's derivatives had an estimated fair value loss of \$9.1 million at December 31, 2004, compared to an estimated market gain of \$2.2 million at December 31, 2003. The decline in market value is due both to the increase in interest rates during the year and the fact that Old National terminated certain receive fixed rate swaps. As explained above, Old National added forward-starting pay fixed rate swaps in 2004. All of these transactions served to better position the company's balance sheet for rising rates. See Note 17 to the consolidated financial statements for further discussion of derivative financial instruments.

On January 26, 2005, the Funds Management Committee approved new policy guidelines for the allowable change in Net Interest Income at Risk and the change in Economic Value of Equity to enhance the monitoring of compliance within identified interest rate risk exposure zones. Red zone policy limits will represent Old National's absolute interest rate risk exposure compliance limit. Policy limits defined as green zone will represent the range of potential interest rate risk exposures that the Funds Management Committee believes to be normal and acceptable operating behavior. Yellow zone policy limits will represent a range of interest rate risk exposures falling below the bank's maximum allowable exposure (red zone) but above its normally acceptable interest rate risk levels (green zone). The new policy guidelines become effective for 2005.

## LIQUIDITY MANAGEMENT

The Funds Management Committee of the Board of Directors establishes liquidity risk guidelines and, along with the Balance Sheet Management Committee, monitors liquidity risk. The objective of liquidity management is to ensure Old National has the ability to fund balance sheet growth and meet deposit and debt obligations in a timely and cost-effective manner. Management monitors liquidity through a regular review of asset and liability maturities, funding sources, and loan and deposit forecasts. The company maintains strategic and contingency liquidity plans to ensure sufficient available funding to satisfy requirements for balance sheet growth, properly manage capital markets' funding sources and to address unexpected liquidity requirements.

Old National's ability to raise funding at competitive prices is influenced by rating agencies' views of the company's credit quality, liquidity, capital and earnings. All three rating agencies have issued a stable outlook in conjunction with their ratings as of December 31, 2004. The senior debt ratings of Old National Bancorp and Old National Bank at December 31, 2004, are shown in the following table.

### SENIOR DEBT RATINGS

	Standard and Poor's		Moody's Investor Services		Fitch, Inc.	
	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term
Old National Bancorp	BBB	N/A	Baa1	N/A	BBB	F2
Old National Bank	BBB+	A2	A3	P-2	BBB	F2

N/A = not applicable

As of December 31, 2004, Old National Bank had the capacity to borrow \$857.9 million from the Federal Reserve Bank's discount window. Old National Bank is also a member of the Federal Home Loan Bank ("FHLB") of Indianapolis, which provides a source of funding through FHLB advances. Old National maintains relationships in capital markets with brokers and dealers to issue certificates of deposits and short-term and medium-term bank notes as well. In addition, at December 31, 2004, Old National had \$685 million available for issuance under a \$1 billion global bank note program for senior and subordinated debt.

Old National Bancorp, the parent company, has routine funding requirements consisting primarily of operating expenses, dividends to shareholders, debt service, net derivative cash flows and funds used for acquisitions. Old National Bancorp obtains funding to meet its obligations from dividends and management fees collected from its subsidiaries and the issuance of debt securities. At December 31, 2004, the parent company's other borrowings outstanding was \$262.4 million, compared with \$270.5 million at December 31, 2003. The decrease in other borrowings in 2004 was driven by a \$3.2 million maturity of medium-term notes payable and a \$5.0 million decline in derivative market values. Old National Bancorp, the parent company, has no debt scheduled to mature within the next 12 months. Federal banking laws regulate the amount of dividends that may be paid by banking subsidiaries without prior approval. At December 31, 2004, prior regulatory approval was not required for Old National's affiliate bank.

During 2004, Old National filed a Form S-3 for a \$750 million global shelf registration with the Securities and Exchange Commission, which became effective on December 2, 2004. The shelf permits the issuance of a variety of securities including debt, common and preferred stock, depositary shares, units and warrants of Old National. The proceeds of any issuance will be added to the general funds of the Company and may be used for debt reduction or debt refinancing, including the refinancing of outstanding capital securities, investments in or advances to subsidiaries, repurchase of shares of common stock or other securities and other general corporate purposes. At December 31, 2004, there were no borrowings under this shelf registration.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

### **REPORT OF MANAGEMENT**

#### **MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING**

Management is responsible for the preparation of the financial statements and related financial information appearing in this annual report on Form 10-K. The financial statements and notes have been prepared in conformity with generally accepted accounting principles and include some amounts which are estimates based upon currently available information and management's judgement of current conditions and circumstances. Financial information throughout this annual report on Form 10-K is consistent with that in the financial statements.

Management maintains a system of internal accounting controls which is believed to provide, in all material respects, reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition, transactions are properly authorized and recorded, and the financial records are reliable for preparing financial statements and maintaining accountability for assets. In addition, Old National has a Code of Business Conduct and Ethics, a Senior Financial and Executive Officer Code of Ethics and Corporate Governance Guidelines that outline high levels of ethical business standards. All systems of internal accounting controls are based on management's judgement that the cost of controls should not exceed the benefits to be achieved and that no system can provide absolute assurance that control objectives are achieved. Management believes Old National's system provides the appropriate balance between cost of controls and the related benefits.

In order to monitor compliance with this system of controls, Old National maintains an extensive internal audit program. Internal audit reports are issued to appropriate officers and significant audit exceptions, if any, are reviewed with management and the Audit Committee of the Board of Directors.

The Board of Directors, through an Audit Committee comprised solely of outside directors, oversees management's discharge of its financial reporting responsibilities. The Audit Committee meets regularly with Old National's independent registered public accounting firm, PricewaterhouseCoopers LLP, and the managers of internal audit and loan review. During these meetings, the committee has the opportunity to meet privately with the independent registered public accounting firm as well as with internal audit and loan review personnel to review accounting, auditing, loan and financial reporting matters. The appointment of the independent registered public accounting firm is made by the Audit Committee of the Board of Directors.

The consolidated financial statements in this annual report on Form 10-K have been audited by PricewaterhouseCoopers LLP, for the purpose of determining that the consolidated financial statements are presented fairly, in all material respects in conformity with accounting principles generally accepted in the United States of America. PricewaterhouseCoopers LLP's report on the financial statements follows.

#### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

The management of Old National is responsible for establishing and maintaining adequate internal control over financial reporting. A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Old National management assessed the effectiveness of the company's internal control over financial reporting as of December 31, 2004. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on that assessment Old National has concluded that, as of December 31, 2004, the company's internal control over financial reporting is effective based on those criteria. Old National's independent registered public accounting firm has audited that assessment of the effectiveness of the company's internal control over financial reporting as of December 31, 2004 as stated in their report which follows.

**Report of Independent Registered Public Accounting Firm**

To the Shareholders and  
Board of Directors of  
Old National Bancorp:

We have completed an integrated audit of Old National Bancorp's 2004 consolidated financial statements and of its internal control over financial reporting as of December 31, 2004 and audits of its 2003 and 2002 consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated financial statements

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, changes in shareholders' equity and cash flows present fairly, in all material respects, the financial position of Old National Bancorp and its subsidiaries (the "Company") at December 31, 2004 and 2003, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2004 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Internal control over financial reporting

Also, in our opinion, management's assessment, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 8 of the Company's annual report on Form 10-K for the year ended December 31, 2004, that the Company maintained effective internal control over financial reporting as of December 31, 2004 based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on criteria established in *Internal Control - Integrated Framework* issued by the COSO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Management's assessment and our audit of the Company's internal control over financial reporting also included controls over the preparation of financial statements in accordance with the instructions to the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9C) to comply with the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA). A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A handwritten signature in cursive script, appearing to read "PricewaterhouseCoopers", written in dark ink.

Chicago, Illinois  
March 11, 2005

**OLD NATIONAL BANCORP**  
**CONSOLIDATED BALANCE SHEET**

	December 31,	
(dollars and shares in thousands)	2004	2003
<b>Assets</b>		
Cash and due from banks	\$ 204,678	\$ 222,385
Money market investments	12,320	14,504
Total cash and cash equivalents	216,998	236,889
Investment securities - available-for-sale, at fair value	2,785,415	2,656,850
Investment securities - held-to-maturity, at amortized cost (fair value \$176,166 and \$209,316, respectively)	177,794	210,905
Federal Home Loan Bank stock, at cost	49,542	49,490
Residential loans held for sale	22,484	16,338
Loans, net of unearned income	4,964,842	5,570,117
Allowance for loan losses	(85,749)	(95,235)
Net loans	4,879,093	5,474,882
Premises and equipment, net	212,787	181,398
Accrued interest receivable	57,087	55,800
Goodwill	129,947	129,251
Other intangible assets	38,868	41,912
Mortgage servicing rights	15,829	14,659
Other assets	312,460	294,858
Total assets	\$8,898,304	\$9,363,232
<b>Liabilities</b>		
Deposits:		
Noninterest-bearing demand	\$ 851,218	\$ 823,146
Interest-bearing:		
NOW	1,920,501	1,612,145
Savings	480,392	441,427
Money market	573,334	608,177
Time	2,588,818	3,008,197
Total deposits	6,414,263	6,493,092
Short-term borrowings	347,353	414,588
Other borrowings	1,312,661	1,624,092
Accrued expenses and other liabilities	120,819	115,970
Total liabilities	8,195,096	8,647,742
Commitments and contingencies (Note 18)		
<b>Shareholders' Equity</b>		
Preferred stock, 2,000 shares authorized, no shares issued or outstanding	-	-
Common stock, \$1 stated value, 150,000 shares authorized, 69,287 and 66,575 shares issued and outstanding, respectively	69,287	66,575
Capital surplus	629,577	581,224
Retained earnings	-	53,107
Accumulated other comprehensive income, net of tax	4,344	14,584
Total shareholders' equity	703,208	715,490
Total liabilities and shareholders' equity	\$8,898,304	\$9,363,232

The accompanying notes to consolidated financial statements are an integral part of this statement.



**OLD NATIONAL BANCORP**  
**CONSOLIDATED STATEMENT OF INCOME**

	Years Ended December 31,		
(dollars and shares in thousands, except per share data)	2004	2003	2002
<b>Interest Income</b>			
Loans including fees:			
Taxable	\$283,588	\$320,859	\$391,412
Nontaxable	17,062	17,240	17,578
Investment securities, available-for-sale:			
Taxable	78,319	93,564	107,268
Nontaxable	29,020	30,828	30,742
Investment securities, held-to-maturity, taxable	7,891	6,943	-
Money market investments	1,318	314	383
Total interest income	417,198	469,748	547,383
<b>Interest Expense</b>			
Deposits	111,271	138,671	186,560
Short-term borrowings	3,890	7,258	10,971
Other borrowings	51,230	51,812	60,423
Total interest expense	166,391	197,741	257,954
Net interest income	250,807	272,007	289,429
Provision for loan losses	22,400	85,000	33,500
Net interest income after provision for loan losses	228,407	187,007	255,929
<b>Noninterest Income</b>			
Wealth management fees	19,897	19,945	19,209
Investment consulting fees	11,542	10,525	5,178
Service charges on deposit accounts	48,466	44,855	41,988
ATM and debit card fees	8,852	7,474	6,876
Mortgage banking revenue	8,491	19,144	14,496
Insurance premiums and commissions	53,175	39,225	16,686
Investment product fees	12,025	10,567	8,983
Bank-owned life insurance	7,477	6,922	7,944
Net securities gains	2,936	23,556	12,444
Gain on branch divestitures	-	-	12,473
Other income	9,302	9,936	8,220
Total noninterest income	182,163	192,149	154,497
<b>Noninterest Expense</b>			
Salaries and employee benefits	192,718	169,025	148,450
Occupancy	20,444	18,166	16,154
Equipment	14,662	14,296	15,153
Marketing	10,051	11,085	11,026
Outside processing	21,124	19,078	13,640
Communication and transportation	11,128	11,595	11,738
Professional fees	26,297	9,111	8,959
Loan expense	6,509	7,041	6,496
Supplies	4,019	4,829	5,048
Other losses	6,235	14,676	5,445
Other expense	22,740	20,814	15,736
Total noninterest expense	335,927	299,716	257,845
Income before income taxes	74,643	79,440	152,581
Income tax expense	7,072	9,027	34,649
Net income	\$ 67,571	\$ 70,413	\$117,932
<b>Net Income Per Common Share</b>			
Basic	\$0.97	\$1.00	\$1.67
Diluted	0.97	1.00	1.67
<b>Weighted Average Number Of Common Shares Outstanding</b>			
Basic	69,452	70,118	70,536
Diluted	70,024	70,174	70,673

The accompanying notes to consolidated financial statements are an integral part of this statement.

**OLD NATIONAL BANCORP**  
**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY**

(dollars and shares in thousands)	Common Stock		Capital	Retained	Accumulated	Total	Comprehensive
	Shares	Amount	Surplus	Earnings	Other Comprehensive Income	Shareholders' Equity	Income
<b>Balance, December 31, 2001</b>	61,174	\$61,174	\$472,467	\$ 91,062	\$ 14,532	\$639,235	
Net income	-	-	-	117,932	-	117,932	\$117,932
Unrealized net securities gains, net of \$28,458 tax	-	-	-	-	44,075	44,075	44,075
Reclassification adjustment for gains included in net income, net of \$(4,882) tax	-	-	-	-	(7,562)	(7,562)	(7,562)
Net unrealized derivative gain on cash flow hedge, net of \$389 tax	-	-	-	-	603	603	603
Reclassification adjustment on cash flow hedges, net of \$113 tax	-	-	-	-	175	175	175
Stock issued for acquisition	656	656	14,717	-	-	15,373	
Cash dividends	-	-	-	(43,926)	-	(43,926)	
5% stock dividend	3,040	3,040	65,376	(68,416)	-	-	
Stock repurchased	(1,302)	(1,302)	(30,250)	-	-	(31,552)	
Stock issued under stock option and stock purchase plans	288	288	6,069	-	-	6,357	
<b>Balance, December 31, 2002</b>	63,856	63,856	528,379	96,652	51,823	740,710	\$155,223
Net income	-	-	-	70,413	-	70,413	\$70,413
Unrealized net securities losses, net of \$(15,566) tax	-	-	-	-	(23,321)	(23,321)	(23,321)
Reclassification adjustment for gains included in net income, net of \$(9,429) tax	-	-	-	-	(14,127)	(14,127)	(14,127)
Net unrealized derivative gain on cash flow hedge, net of \$23 tax	-	-	-	-	35	35	35
Reclassification adjustment on cash flow hedges, net of \$113 tax	-	-	-	-	174	174	174
Stock issued for acquisitions	918	918	20,156	-	-	21,074	
Cash dividends	-	-	-	(48,366)	-	(48,366)	
5% stock dividend	3,170	3,170	62,422	(65,592)	-	-	
Stock repurchased	(1,681)	(1,681)	(36,149)	-	-	(37,830)	
Stock issued under stock option and stock purchase plans	312	312	6,416	-	-	6,728	
<b>Balance, December 31, 2003</b>	66,575	66,575	581,224	53,107	14,584	715,490	\$33,174
Net income	-	-	-	67,571	-	67,571	\$67,571
Unrealized net securities losses, net of \$(4,431) tax	-	-	-	-	(7,109)	(7,109)	(7,109)
Reclassification adjustment for gains included in net income, net of \$(1,127) tax	-	-	-	-	(1,809)	(1,809)	(1,809)
Net unrealized derivative losses on cash flow hedges, net of \$(776) tax	-	-	-	-	(1,201)	(1,201)	(1,201)
Reclassification adjustment on cash flow hedges, net of \$(78) tax	-	-	-	-	(121)	(121)	(121)
Adjustments to stock issued for prior acquisitions	(3)	(3)	(65)	-	-	(68)	
Cash dividends	-	-	-	(50,275)	-	(50,275)	
5% stock dividend	3,299	3,299	67,104	(70,403)	-	-	
Stock repurchased	(1,405)	(1,405)	(31,259)	-	-	(32,664)	
Stock issued under stock option, restricted stock and stock purchase plans	821	821	12,573	-	-	13,394	
<b>Balance, December 31, 2004</b>	69,287	\$69,287	\$629,577	\$ -	\$ 4,344	\$703,208	\$57,331

The accompanying notes to consolidated financial statements are an integral part of this statement.

**OLD NATIONAL BANCORP**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

(dollars in thousands)	Years Ended December 31,		
	2004	2003	2002
<b>Cash Flows From Operating Activities</b>			
Net income	\$ 67,571	\$ 70,413	\$ 117,932
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation	14,077	13,018	12,401
Amortization of other intangible assets	3,172	2,612	1,174
Net premium amortization on investment securities	2,832	12,472	7,074
Amortization of unearned stock compensation	1,044	-	-
Provision for loan losses	22,400	85,000	33,500
Net securities gains	(2,936)	(23,556)	(12,444)
Gain on branch divestitures	-	-	(12,473)
Net gains on sales and write-downs of loans and other assets	(3,165)	(11,369)	(5,977)
Residential real estate loans originated for sale	(342,130)	(844,902)	(913,794)
Proceeds from sale of residential real estate loans	339,847	930,999	853,755
(Increase) decrease in interest receivable	(1,288)	3,301	(5,740)
Increase in other assets	(25,212)	(39,404)	(35,856)
Increase (decrease) in accrued expenses and other liabilities	11,897	5,408	(10,167)
Total adjustments	20,538	133,579	(88,547)
Net cash flows provided by operating activities	88,109	203,992	29,385
<b>Cash Flows From Investing Activities</b>			
Purchases of investment securities available-for-sale	(1,176,889)	(2,155,166)	(2,339,004)
Proceeds from maturities, prepayments and calls of investment securities available-for-sale	693,274	1,413,262	812,993
Proceeds from sales of investment securities available-for-sale	341,523	1,062,875	762,066
Purchases of investment securities held-to-maturity	-	(237,190)	-
Proceeds from maturities, prepayments and calls of investment securities held-to-maturity	32,215	25,417	-
Purchases of subsidiaries, net of cash acquired	-	(12,838)	(30,115)
Payments related to branch divestitures	-	-	(82,160)
Proceeds from sale of loans	444,070	47,934	-
Net principal collected from (loans made to) customers	128,564	(9,185)	303,969
Proceeds from sale of premises and equipment and other assets	4,973	1,434	2,305
Purchases of premises and equipment	(51,890)	(57,246)	(32,223)
Net cash flows provided by (used in) investing activities	415,840	79,297	(602,169)
<b>Cash Flows From Financing Activities</b>			
Net increase (decrease) in deposits and short-term borrowings:			
Noninterest-bearing demand deposits	28,072	44,717	58,740
Savings, NOW and money market deposits	312,478	231,883	292,520
Time deposits	(419,379)	(222,788)	(326,207)
Short-term borrowings	(67,235)	(503,761)	316,037
Proceeds from guaranteed preferred beneficial interests in subordinated debentures	-	-	100,000
Payments for maturities on other borrowings	(361,730)	(184,809)	(135,008)
Proceeds from issuance of other borrowings	54,543	431,600	275,683
Cash dividends paid	(50,275)	(48,366)	(43,926)
Common stock repurchased	(32,664)	(37,830)	(31,552)
Common stock issued under stock option, restricted stock and stock purchase plans	12,350	6,728	6,357
Net cash flows provided by (used in) financing activities	(523,840)	(282,626)	512,644
Net increase (decrease) in cash and cash equivalents	(19,891)	663	(60,140)
Cash and cash equivalents at beginning of period	236,889	236,226	296,366
<b>Cash and cash equivalents at end of period</b>	<b>\$ 216,998</b>	<b>\$ 236,889</b>	<b>\$ 236,226</b>

The accompanying notes to consolidated financial statements are an integral part of this statement.

## **OLD NATIONAL BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **BASIS OF PRESENTATION**

The accompanying consolidated financial statements include the accounts of Old National Bancorp and its wholly-owned affiliates ("Old National") and have been prepared in conformity with accounting principles generally accepted in the United States of America and prevailing practices within the banking industry. Such principles require management to make estimates and assumptions that affect the reported amounts of assets, liabilities and the disclosures of contingent assets and liabilities at the date of the financial statements and amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, the consolidated financial statements contain all the normal and recurring adjustments necessary for a fair statement of the financial position of Old National as of December 31, 2004 and 2003, and the results of its operations for the years ended December 31, 2004, 2003 and 2002.

All significant intercompany transactions and balances have been eliminated. A summary of the more significant accounting and reporting policies used in preparing the statements is presented below.

##### **NATURE OF OPERATIONS**

Old National, a financial holding company headquartered in Evansville, Indiana, operates in Indiana, Illinois, Kentucky, Tennessee, Ohio and Missouri. Through its bank and non-bank affiliates, Old National provides to its clients an array of financial services including loan, deposit, wealth management, investment consulting, investment and insurance products.

##### **INVESTMENT SECURITIES**

Old National classifies investment securities as available-for-sale or held-to-maturity on the date of purchase. Securities classified as available-for-sale are recorded at fair value with the unrealized gains and losses, net of tax effect, recorded as a separate component of shareholders' equity. Realized gains and losses affect income and the prior fair value adjustments are reclassified within shareholders' equity. Securities classified as held-to-maturity, which management has the intent and ability to hold to maturity, are reported at amortized cost. Premiums and discounts are recognized in interest income using the interest method over the period to maturity. Gains and losses on the sale of available-for-sale securities are determined using the specific-identification method.

##### **RESIDENTIAL LOANS HELD FOR SALE**

Residential loans held for sale are recorded at lower of cost or market value determined as of the balance sheet date. Interest rate risk on a portion of Old National's residential loans held for sale have been hedged using fair value hedge accounting in accordance with Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended. The loans' carrying bases reflect the effects of the SFAS No. 133 adjustments.

##### **LOANS**

Loans are stated at the principal amount outstanding. Interest income is accrued on the principal balances of loans outstanding. A loan is generally placed on nonaccrual status when principal or interest becomes 90 days past due unless it is well secured and in the process of collection, or earlier when concern exists as to the ultimate collectibility of principal or interest. Interest accrued during the current year on such loans is reversed against earnings. Interest accrued in the prior year, if any, is charged to the allowance for loan losses. The interest on these loans is accounted for on the cash-basis or cost-recovery method until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current, remain current for six months and future payments are reasonably assured.

##### **ALLOWANCE FOR LOAN LOSSES**

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable losses inherent in the consolidated loan portfolio. Management's evaluation of the adequacy of the allowance is an estimate based on reviews of individual loans, pools of homogeneous loans, assessments of the impact of current and anticipated economic conditions on the portfolio, and historical loss experience. The allowance is increased

through a provision charged to operating expense. Loans deemed to be uncollectible are charged to the allowance. Recoveries of loans previously charged-off are added to the allowance.

A loan is considered impaired when it is probable that contractual interest and principal payments will not be collected either for the amounts or by the dates as scheduled in the loan agreement. Old National's policy for recognizing income on impaired loans is to accrue interest unless a loan is placed on nonaccrual status.

#### **PREMISES AND EQUIPMENT**

Premises and equipment are stated at cost less accumulated depreciation. Land is stated at cost. Depreciation is charged to operating expense over the useful lives of the assets, principally on the straight-line method. Useful lives for premises and equipment are as follows: buildings and building improvements – 7 to 39 years; and furniture and equipment – 3 to 10 years. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized. Interest costs on construction of qualifying assets are capitalized.

#### **GOODWILL AND OTHER INTANGIBLE ASSETS**

The excess of the cost of acquired entities over the fair value of identifiable assets acquired less liabilities assumed is recorded as goodwill. In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," amortization on goodwill and indefinite-lived assets is not recorded. However, the recoverability of goodwill and other intangible assets are annually tested for impairment. Other intangible assets are amortized, on an accelerated cash flow basis over the period benefited, ranging from 4 to 40 years.

#### **MORTGAGE SERVICING RIGHTS**

Mortgage servicing rights are recognized as separate assets when loans are sold with servicing retained. The total price of loans sold is allocated between the loans sold and the mortgage servicing rights retained based on the relative fair values of each. The fair value of capitalized mortgage servicing rights is estimated by calculating the present value of estimated future net servicing income derived from related cash flows. Amortization of capitalized mortgage servicing rights is determined in proportion to and over the period of estimated net servicing income of the underlying financial assets. Impairment of mortgage servicing rights exists if the book value of the mortgage servicing rights exceeds its estimated fair value. In determining impairment, mortgage servicing rights are stratified by interest rates. Critical assumptions used in determining fair value include expected mortgage loan prepayment rates, discount rates and other economic factors, which are determined based on current market conditions. The expected rates of mortgage loan prepayments are the most significant factors driving the value of mortgage servicing rights. Increases in expected mortgage loan prepayments reduce estimated future net servicing cash flows because the life of the underlying loan is reduced. Fair values are derived by using a statistical modeling technique utilizing third-party market-based prepayment rate assumptions. Negative adjustments to the value, if any, are recognized through a valuation allowance by charges against mortgage servicing income. The use of a valuation allowance enables the recovery of this value as market conditions become more favorable.

#### **DERIVATIVE FINANCIAL INSTRUMENTS**

Old National designates its derivatives based upon criteria established by SFAS No. 133, as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities, an Amendment to Financial Accounting Standards Board ("FASB") Statement No. 133," and SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." For asset/liability management purposes, Old National uses interest rate contracts such as interest rate swaps to hedge various exposures or to modify interest rate characteristics of various balance sheet accounts. Such derivatives are used as part of the asset/liability management process and are linked to specific assets or liabilities, and have high correlation between the contract and the underlying item being hedged, both at inception and throughout the hedge period. Interest rate derivative financial instruments receive hedge accounting treatment only if they are designated as a hedge and are expected to be, and are, effective in substantially reducing interest rate risk arising from the assets and liabilities identified as providing exposure to risk. For a derivative designated as a fair value hedge, the derivative is recorded at fair value on the consolidated balance sheet. Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties. The change in fair value of the derivative and hedged item (related to the hedged risk) along with any ineffectiveness of the hedge is recorded in current earnings. For a derivative designated as a cash flow hedge, the effective portion of the derivative's gain or loss is initially reported as a component of accumulated other comprehensive income (loss) and subsequently reclassified into earnings when the hedged exposure affects earnings. Any ineffective portion of the gain or loss is reported in earnings immediately. Upon close out or termination, the net settlement that offsets changes in the value of the hedged item is deferred and

amortized into net interest income over the life of the hedged item. The net interest receivable or payable on swaps is accrued and recognized as an adjustment to the interest income or expense of the hedged asset or liability. Old National assesses the effectiveness of each hedging relationship by comparing the changes in fair value or cash flows of the derivative hedging instrument with the changes in fair value or cash flows of the designated hedged item or transaction.

Old National enters into various stand-alone mortgage banking derivatives in order to hedge the risk associated with the fluctuation of interest rates. Old National also enters into various stand-alone derivative contracts primarily to focus on providing derivative products to customers. These derivative contracts are not linked to specific assets and liabilities on the balance sheet and, therefore, do not qualify for hedge accounting. They are carried at fair value with changes in fair value recorded as noninterest income in the statement of income.

Old National is exposed to losses if a counterparty fails to make its payments under a contract in which Old National is in the net receiving position. Old National anticipates that the counterparties will be able to fully satisfy their obligations under the agreements. In addition, Old National obtains collateral up to certain thresholds of the fair value of its hedges for each counterparty based upon their credit standing. All of the contracts to which Old National is a party settle monthly, quarterly or semiannually. Further, Old National has netting agreements with the dealers with which it does business.

#### **CREDIT-RELATED FINANCIAL INSTRUMENTS**

In the ordinary course of business, Old National's affiliate bank has entered into credit-related financial instruments consisting of commitments to extend credit, commercial letters of credit and standby letters of credit. These commitments are not reflected in the consolidated financial statements until they are funded.

#### **FORECLOSED REAL ESTATE**

Other assets include real estate properties acquired as a result of foreclosure and are valued at the lower of the recorded investment in the related loan or fair value of the property less estimated cost to sell. The recorded investment is the sum of the outstanding principal loan balance, any accrued interest which has not been received and acquisition cost associated with the loan. Any excess recorded investment over the fair value of the property received is charged to the allowance for loan losses. Any subsequent write-downs are charged to expense, as are the costs of operating the properties. Such costs are not material to Old National's results of operation.

#### **SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE**

Securities sold under agreements to repurchase, which are classified as secured borrowings, are generally accounted for as collateralized financing transactions and are recorded at the amount of cash received in connection with the transaction. Short-term securities sold under agreements to repurchase generally mature within one to four days from the transaction date. Securities, generally U.S. government and federal agency securities, pledged as collateral under these financing arrangements can be replighted by the secured party. Additional collateral may be required based on the fair value of the underlying securities.

#### **NET INCOME PER SHARE**

Basic net income per share is computed by dividing net income by the weighted-average number of common shares outstanding during each year, adjusted to reflect all stock dividends. Diluted net income per share is computed as above and assumes the conversion of outstanding stock options and restricted stock. The following table reconciles basic and diluted net income per share for the years ended December 31:

**NET INCOME PER SHARE RECONCILIATION**

	<b>2004</b>			<b>2003</b>			<b>2002</b>		
(dollars and shares in thousands, except per share data)	<b>Income</b>	<b>Shares</b>	<b>Amount</b>	<b>Income</b>	<b>Shares</b>	<b>Amount</b>	<b>Income</b>	<b>Shares</b>	<b>Amount</b>
<b>Basic Net Income Per Share</b>									
Income from operations	\$67,571	69,452	<u>\$0.97</u>	\$70,413	70,118	<u>\$1.00</u>	\$117,932	70,536	<u>\$1.67</u>
<b>Effect Of Dilutive Securities</b>									
Restricted stock	-	35		-	-		-	-	
Stock options	-	537		-	56		-	137	
<b>Diluted Net Income Per Share</b>									
Income from operations and assumed conversions	\$67,571	70,024	<u>\$0.97</u>	\$70,413	70,174	<u>\$1.00</u>	\$117,932	70,673	<u>\$1.67</u>

Options to purchase 26 shares, 6,047 shares and 1,898 shares outstanding at December 31, 2004, 2003 and 2002, respectively, were not included in the computation of net income per diluted share because the exercise price of these options was greater than the average market price of the common shares and, therefore, the effect would be antidilutive.

**INCOME TAXES**

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. Recognition of deferred tax assets is based on management's belief that it is more likely than not that the tax benefit associated with certain temporary differences, tax operating loss carryforwards and tax credits will be realized.

**STATEMENT OF CASH FLOWS DATA**

For the purpose of presentation in the accompanying consolidated statement of cash flows, cash and cash equivalents are defined as cash, due from banks and money market investments, which have maturities less than 90 days. Cash paid during 2004, 2003 and 2002 for interest was \$168.7 million (net of capitalized interest of \$1.6 million), \$201.8 million (net of capitalized interest of \$1.2 million) and \$261.2 million (net of capitalized interest of \$0.3 million), respectively. Cash paid for income tax during 2004, 2003 and 2002 was \$6.6 million, \$26.0 million and \$33.0 million, respectively. Other noncash transactions include stock issued in acquisitions of subsidiaries of \$21.1 million in 2003 and \$15.4 million in 2002 and loans transferred to loans held for sale of \$448.7 million in 2004 and \$62.7 million in 2003.

**IMPACT OF ACCOUNTING CHANGES**

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment," that requires companies to expense the value of employee stock options and similar awards. SFAS No. 123R is effective for interim and annual periods beginning after June 15, 2005, and applies to all outstanding and unvested share-based payment awards at the adoption date. Old National expects to adopt SFAS No. 123R in the third quarter of 2005 using the modified prospective method. Under this method, Old National expects to expense approximately \$1.3 million in 2005, \$1.8 million in 2006 and \$0.1 million in 2007 for unvested awards outstanding at the adoption date. At December 31, 2004, and until the effective date of SFAS No. 123R, Old National will apply Accounting Principles Board ("APB") Opinion No. 25 and related Interpretations in accounting for stock-based compensation plans. Under APB Opinion No. 25, no compensation cost has been recognized for any of the years presented, except with respect to restricted stock plans as disclosed in the accompanying table. In accordance with SFAS No. 148, "Accounting for Stock-based Compensation – Transition and Disclosure" and SFAS No. 123, "Accounting for Stock-Based Compensation," Old National has presented in the following table net income and net income per share adjusted to proforma amounts had compensation costs for Old National's stock-based compensation plans been recorded based on fair values at grant dates. All per share data has been adjusted for stock dividends, including a 5% stock dividend distributed to shareholders on January 26, 2005.

(dollars in thousands, except per share data)	2004	2003	2002
Net income as reported	\$67,571	\$70,413	\$117,932
<b>Restricted Stock:</b>			
Add: restricted stock compensation expense included in reported net income, net of related tax effects	679	-	-
Deduct: restricted stock compensation expense determined under fair value based method for all awards, net of related tax effects	(617)	-	-
<b>Stock Options:</b>			
Deduct: stock option compensation expense determined under fair value based method for all awards, net of related tax effects	(4,122)	(6,002)	(2,992)
Proforma net income	\$63,511	\$64,411	\$114,940
Basic net income per share:			
As reported	\$0.97	\$1.00	\$1.67
Proforma	0.91	0.92	1.63
Diluted net income per share:			
As reported	\$0.97	\$1.00	\$1.67
Proforma	0.91	0.92	1.63

In March 2004, the Emerging Issues Task Force ("EITF"), a unit of the FASB, reached a consensus on EITF Issue 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." This EITF Issue provides guidance on evaluating when securities losses should be deemed "other-than-temporary" and, consequently, written down through earnings. In November 2003, a consensus was reached on the section of this EITF Issue that mandates certain disclosures in annual financial statements for all investments in an unrealized loss position for which "other-than-temporary" impairments have not been recognized. The recognition and measurement guidance of this EITF Issue was effective for reporting periods beginning after June 15, 2004, and the disclosure requirements were effective for annual financial statements for fiscal years ending after December 15, 2003. Old National made the required disclosures in Note 3 to the consolidated financial statements. On September 30, 2004, the FASB issued a Final FASB Staff Position that delayed the effective date for the measurement and recognition guidance included in this EITF Issue to enable the FASB to issue implementation guidance. Until such guidance is finalized, it is uncertain whether this EITF Issue will have a material impact on Old National.

In December 2003, the FASB revised SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits." This statement requires annual and interim disclosures in addition to those in the original SFAS No. 132, which provides additional information regarding assets, obligations, cash flows and net periodic benefit costs of defined benefit pension plans. The revised SFAS No. 132 is effective for financial statements with fiscal years ending after December 15, 2003. Old National adopted this statement as of December 31, 2003, and has included all such required disclosures in Note 13.

In December 2003, the FASB revised FASB Interpretation No. 46 ("FIN 46R"), "Consolidation of Variable Interest Entities," which was initially released in January 2003. FIN 46R provides guidance with respect to variable interest entities and when the assets, liabilities, noncontrolling interest and results of operations of a variable interest entity need to be included in a company's consolidated financial statements. FIN 46R was effective for companies with "special-purpose entities" as of December 31, 2003. Old National does not have special-purpose entities. However, under this new guidance, Old National was required to deconsolidate ONB Capital Trust I and ONB Capital Trust II as these trusts no longer meet the definition of a related subsidiary under the terms of FIN 46R. This change also resulted in the remaining debt being disclosed in "other borrowings" beginning with the year ended December 31, 2003, compared to separate disclosure on the balance sheet prior to that date. The effect of this deconsolidation was an increase of \$4.6 million to both assets and liabilities with no impact to the results of operations. The effective date for consolidation of all other entities was after March 15, 2004. Old National consolidated various low income housing partnerships on March 31, 2004, for which the impact on the results of operations and financial position was immaterial.



In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity." SFAS No. 150 establishes standards for classification and measurement in the statement of financial position of certain financial instruments with characteristics of both liabilities and equity. Old National has determined that it has no such instruments.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." This statement clarifies reporting of contracts as either derivatives or hybrid instruments. Old National has determined that all derivatives or hybrid instruments covered under this statement have been properly reported under SFAS No. 149.

In November 2002, FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" was issued. FIN 45 elaborates on the disclosures to be made by a guarantor in its financial statements about its obligations under certain guarantees that it has issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. Certain guarantee contracts are excluded from both the disclosure and recognition requirements of FIN 45, including, among others, residual value guarantees under capital lease arrangements, commercial letters of credit and loan commitments. The disclosure requirements of FIN 45 were effective as of December 31, 2002. The recognition requirements of FIN 45 are to be applied prospectively to guarantees issued or modified after December 31, 2002. The impact of FIN 45 at December 31, 2003, resulted in additional liabilities of \$0.3 million and reduced noninterest income by the same amount.

## RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the 2004 presentation. Such reclassifications had no effect on net income.

## NOTE 2 – ACQUISITION AND DIVESTITURE ACTIVITY

### COMPLETED MERGERS

Old National acquired three companies in the non-bank services segment during 2003. All acquisitions were accounted for as purchases in accordance with SFAS No. 141.

(dollars in thousands)		Purchase Price				Other	
		Shares	Stock	Cash	Total		
Entity Acquired	Date	Issued	Value	Paid		Goodwill	Intangibles
Insurance and Risk Management	08/01/2003	590,411	\$13,739	\$16,206	\$29,945	\$14,213	\$12,376
Graham and Peat Insurance Agency	06/01/2003	131,992	3,029	72	3,101	2,058	1,797
James L. Will Insurance Agency	05/01/2003	195,427	4,306	92	4,398	2,634	2,667

Intangible assets related to client business relationships from these purchases are being amortized over a weighted-average amortization period of 19 years. Of the \$18.9 million of goodwill recorded from these transactions \$14.2 million is expected to be deductible for tax purposes. Unaudited financial statements of aggregate companies acquired during 2003 showed assets of \$12.2 million on the acquisition dates and revenues from the beginning of the year to acquisition dates of \$10.9 million with net income of \$1.5 million. Contingent payments are often made as a result of these acquisitions. These payments, which are not deemed to be material, result in a change to the purchase price and goodwill when paid.

### DIVESTITURES

During 2004, Old National sold its Greencastle, Indiana insurance operations and Robinson, Illinois trust operations resulting in pre-tax gains totaling \$1.2 million. During 2003, Old National sold its Fort Wayne, Indiana, trust operations resulting in a pre-tax gain totaling \$0.3 million. Old National finalized the sales of branches in the normal course of business resulting in a pre-tax gain totaling \$12.5 million during 2002.

Subsequent to December 31, 2004, Old National committed to a plan to sell selected non-strategic assets consisting of non-bank subsidiaries to better align its operations with its market and product focus. See Note 23 for further discussion regarding the expected divestitures identified subsequent to December 31, 2004.

### NOTE 3 - INVESTMENT SECURITIES

The following tables summarize the amortized cost and fair value of the available-for-sale and held-to-maturity investment securities portfolio at December 31 and the corresponding amounts of unrealized gains and losses therein:

(dollars in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>2004</b>				
<b>Available-for-Sale</b>				
U.S. Treasury	\$ 67,661	\$ -	\$ (824)	\$ 66,837
U.S. Government agencies and corporations	641,121	466	(9,114)	632,473
Mortgage-backed securities	1,280,051	6,443	(19,174)	1,267,320
States and political subdivisions	568,970	29,191	(530)	597,631
Other securities	218,339	3,200	(385)	221,154
Total available-for-sale securities	\$2,776,142	\$39,300	\$(30,027)	\$2,785,415
<b>Held-to-Maturity</b>				
Mortgage-backed securities	\$177,794	\$98	\$(1,726)	\$176,166
<b>2003</b>				
<b>Available-for-Sale</b>				
U.S. Treasury	\$ 25,972	\$ 115	\$ (30)	\$ 26,057
U.S. Government agencies and corporations	590,941	1,863	(11,984)	580,820
Mortgage-backed securities	1,306,293	12,629	(20,041)	1,298,881
States and political subdivisions	617,703	37,543	(178)	655,068
Other securities	92,192	3,862	(30)	96,024
Total available-for-sale securities	\$2,633,101	\$56,012	\$(32,263)	\$2,656,850
<b>Held-to-Maturity</b>				
Mortgage-backed securities	\$210,905	\$170	\$(1,759)	\$209,316

Proceeds from sales of investment securities available-for-sale were \$341.5 million in 2004, \$1.063 billion in 2003 and \$762.1 million in 2002. In 2004, realized gains were \$4.9 million and losses were \$2.0 million. In 2003, realized gains were \$24.3 million and losses were \$0.7 million. In 2002, realized gains were \$12.7 million and losses were \$0.3 million. At December 31, investment securities were pledged to secure public and other funds with a carrying value of \$1.542 billion in 2004 and \$1.743 billion in 2003.

The amortized cost and fair value of the investment securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Weighted average yield is based on amortized cost.

(dollars in thousands)	2004		Weighted Average Yield	2003		Weighted Average Yield
	Amortized Cost	Fair Value		Amortized Cost	Fair Value	
<b>Maturity</b>						
<b>Available-for-sale</b>						
Within one year	\$ 34,793	\$ 34,894	3.15 %	\$ 148,498	\$ 149,591	4.31 %
One to five years	893,490	897,625	3.58	1,394,858	1,402,042	4.46
Five to ten years	540,235	538,164	3.96	704,216	698,180	4.60
Beyond ten years	1,307,624	1,314,732	4.50	385,529	407,037	7.29
Total	\$2,776,142	\$2,785,415	4.08 %	\$2,633,101	\$2,656,850	4.90 %
<b>Held-to-maturity</b>						
One to five years	\$177,794	\$176,166	4.31 %	\$210,905	\$209,316	4.29 %

The following table summarizes the investment securities with unrealized losses at December 31 by aggregated major security type and length of time in a continuous unrealized loss position:

	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(dollars in thousands)						
<b>2004</b>						
<b>Available-for-Sale</b>						
U.S. Treasury	\$ 66,837	\$ (824)	\$ -	\$ -	\$ 66,837	\$ (824)
U.S. Government agencies and corporations	390,016	(3,460)	172,597	(5,654)	562,613	(9,114)
Mortgage-backed securities	609,186	(7,099)	372,850	(12,075)	982,036	(19,174)
States and political subdivisions	28,661	(509)	805	(21)	29,466	(530)
Other securities	96,863	(365)	693	(20)	97,556	(385)
Total available-for-sale	\$1,191,563	\$(12,257)	\$546,945	\$(17,770)	\$1,738,508	\$(30,027)
<b>Held-to-Maturity</b>						
Mortgage-backed securities	\$137,330	\$(1,726)	\$ -	\$ -	\$137,330	\$(1,726)
<b>2003</b>						
<b>Available-for-Sale</b>						
U.S. Treasury	\$ 7,939	\$ (30)	\$ -	\$ -	\$ 7,939	\$ (30)
U.S. Government agencies and corporations	399,248	(11,984)	-	-	399,248	(11,984)
Mortgage-backed securities	837,218	(20,041)	-	-	837,218	(20,041)
States and political subdivisions	17,243	(167)	444	(11)	17,687	(178)
Other securities	688	(30)	-	-	688	(30)
Total available-for-sale	\$1,262,336	\$(32,252)	\$444	\$(11)	\$1,262,780	\$(32,263)
<b>Held-to-Maturity</b>						
Mortgage-backed securities	\$162,808	\$(1,759)	\$ -	\$ -	\$162,808	\$(1,759)

Old National does not believe any individual unrealized loss represents other-than-temporary impairment. The unrealized losses are primarily attributable to changes in interest rates. Factors considered in evaluating the securities included whether the securities were backed by the U.S. government or its agencies and credit quality concerns surrounding the recovery of the full principal balance. Old National has both the intent and ability to hold the securities for a time necessary to recover the amortized cost.

#### NOTE 4 – LOANS HELD FOR SALE

At December 31, 2004 and 2003, Old National had residential loans held for sale of \$22.5 million and \$16.3 million, respectively. As of December 31, 2004 and 2003, ineffectiveness related to the hedge of a portion of the residential loans held for sale as calculated in accordance with SFAS No. 133 was immaterial.

During 2004, residential real estate loans held for investment of \$405.6 million were reclassified to residential loans held for sale and sold for \$404.4 million resulting in a write-down on loans transferred to held for sale of \$1.2 million, which was recorded as a reduction to the allowance for loan losses. Also, in connection with this transaction, mortgage servicing rights of \$2.7 million were capitalized, and a net gain of \$2.7 million was recognized. Also, during 2004, Old National entered into an ongoing agency agreement with a third party for assistance with facilitation of periodic loan sales. In connection with this arrangement, commercial and commercial real estate loans held for investment of \$43.1 million were transferred to loans held for sale and sold for \$39.7 million net of expenses, resulting in a net write-down on loans transferred to held for sale of \$3.4 million, which was recorded as a reduction to the allowance for loan losses. At December 31, 2004, there were no loans held for sale under this arrangement.

During 2003, residential real estate loans of \$14.5 million and commercial loans of \$48.2 million held for investment were reclassified to loans held for sale and sold for \$11.1 million and \$36.9 million, respectively. This resulted in write-downs on loans transferred to held for sale of \$3.4 million and \$11.3 million, respectively, which were recorded as reductions to the allowance for loan losses.

## NOTE 5 - LOANS

The composition of loans at December 31 by lending classification was as follows:

(dollars in thousands)	2004	2003
Commercial	<b>\$1,550,640</b>	\$1,618,095
Commercial real estate	<b>1,653,122</b>	1,849,275
Residential real estate	<b>555,423</b>	939,422
Consumer credit, net of unearned	<b>1,205,657</b>	1,163,325
Total loans	<b>\$4,964,842</b>	\$5,570,117

Through its affiliate bank, Old National makes loans to clients in various industries including manufacturing, agribusiness, transportation, mining, wholesaling and retailing. Old National predominately operates in the geographic market areas of Indiana, Illinois, Kentucky and Tennessee. Old National has no concentration of loans in any single industry exceeding 10% of its portfolio.

Executive officers and directors of Old National and significant subsidiaries and their related interests are loan clients of Old National's affiliate bank in the normal course of business. These loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the same time for comparable transactions with unrelated parties and involve no unusual risk of collectibility. An analysis of the current year activity of these loans is as follows:

(dollars in thousands)	2004
Balance, January 1	<b>\$ 21,099</b>
New loans	<b>78,572</b>
Repayments	<b>(62,113)</b>
Officer and director changes	<b>(8,609)</b>
Balance, December 31	<b>\$ 28,949</b>

## NOTE 6 - ALLOWANCE FOR LOAN LOSSES

Activity in the allowance for loan losses was as follows:

(dollars in thousands)	2004	2003	2002
Balance, January 1, as previously reported	<b>\$ 95,235</b>	\$87,742	\$74,241
Transfer (to) from allowance for unfunded commitments	<b>755</b>	(9,336)	-
Additions:			
Provision charged to expense	<b>22,400</b>	85,000	33,500
Deductions:			
Write-downs from loans transferred to held for sale	<b>4,611</b>	14,744	-
Loans charged-off	<b>41,246</b>	61,654	27,576
Recoveries	<b>(13,216)</b>	(8,227)	(7,577)
Net charge-offs	<b>32,641</b>	68,171	19,999
Balance, December 31	<b>\$ 85,749</b>	\$95,235	\$87,742

During 2004, Old National reclassified the allowance for loan losses related to unfunded loan commitments to other liabilities. Prior period amounts deemed to be material were reclassified for conformity of presentation and comparability of ratios related to the allowance for loan losses.

The following is a summary of information pertaining to impaired and nonaccrual loans at December 31:

(dollars in thousands)	2004	2003
Impaired loans without a valuation allowance	\$13,052	\$31,027
Impaired loans with a valuation allowance	30,626	60,562
Total impaired loans	\$43,678	\$91,589
Valuation allowance related to impaired loans	\$14,282	\$20,588
Total nonaccrual loans	\$54,890	\$104,627
Total loans past due 90 days or more and still accruing	2,414	5,120

For the year ended December 31, 2004, the average balance of impaired loans was \$79.1 million for which no interest was recorded. For the year ended December 31, 2003, the average balance of impaired loans was \$182.6 million for which no interest was recorded. No additional funds are committed to be advanced in connection with impaired loans. Loans deemed impaired are evaluated using the fair value of the underlying collateral.

#### NOTE 7 – GOODWILL AND OTHER INTANGIBLE ASSETS

At December 31, 2004 and 2003, Old National had goodwill in the amount of \$129.9 million and \$129.3 million, respectively. Old National performed its annual impairment testing resulting in no impairment for 2004 and 2003. Fair values used for this test are estimated using the expected present value of future cash flows. Other intangible assets are evaluated for impairment if events and circumstances indicate a possible impairment. The changes in the carrying amount of goodwill by segment for the years ended December 31 were as follows:

(dollars in thousands)	Community Banking	Non-bank Services	Total
Balance, January 1, 2003	\$70,944	\$39,704	\$110,648
Goodwill acquired during the year	-	18,905	18,905
Adjustments to goodwill acquired in prior year	-	(74)	(74)
Goodwill related to divestitures	-	(228)	(228)
Balance, December 31, 2003	70,944	58,307	129,251
Adjustments to goodwill acquired in prior year	-	696	696
Balance, December 31, 2004	\$70,944	\$59,003	\$129,947

Old National continues to amortize definite-lived intangible assets over the estimated remaining life of each respective asset. At December 31, 2004, Old National had \$38.9 million in unamortized intangible assets compared with \$41.9 million in unamortized intangible assets at December 31, 2003. Indefinite-lived assets of \$2.8 million were included in each year.

The following table shows the gross carrying amounts and accumulated amortization for intangible assets as of December 31:

(dollars in thousands)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
<b>2004</b>			
Amortized intangible assets:			
Core deposit	\$ 5,574	\$(3,639)	\$ 1,935
Customer business relationships	36,767	(4,185)	32,582
Non-compete agreements	1,100	(137)	963
Technology	1,300	(712)	588
Total amortized intangible assets	44,741	(8,673)	36,068
Unamortized intangible assets:			
Trade name	2,800	-	2,800
Total intangible assets	\$47,541	\$(8,673)	\$38,868
<b>2003</b>			
Amortized intangible assets:			
Core deposit	\$ 5,574	\$(3,044)	\$ 2,530
Customer business relationships	36,676	(1,984)	34,692
Non-compete agreements	1,100	(82)	1,018
Technology	1,300	(428)	872
Total amortized intangible assets	44,650	(5,538)	39,112
Unamortized intangible assets:			
Trade name	2,800	-	2,800
Total intangible assets	\$47,450	\$(5,538)	\$41,912

Total amortization expense associated with intangible assets was \$3.2 million in 2004, \$2.6 million in 2003 and \$1.2 million in 2002. The following is the estimated amortization expense for the future years.

(dollars in thousands)	
2005	\$ 3,069
2006	2,853
2007	2,389
2008	2,226
2009	2,134
Thereafter	23,397
Total	\$36,068

#### NOTE 8 – MORTGAGE SERVICING RIGHTS

Mortgage servicing rights derived from loans sold with servicing retained were \$15.8 million and \$14.7 million at December 31, 2004 and 2003, respectively. Loans serviced for others are not included in the consolidated balance sheet of Old National. The unpaid principal balance of mortgage loans serviced for others at December 31 was \$1.955 billion in 2004, \$1.738 billion in 2003 and \$1.523 billion in 2002.

The following summarizes the activities related to mortgage servicing rights and the related valuation allowance:

(dollars in thousands)	2004	2003
Balance before valuation allowance, January 1	\$15,790	\$13,423
Rights capitalized	6,250	8,655
Amortization	(6,211)	(6,288)
Balance before valuation allowance, December 31	15,829	15,790
Valuation allowance:		
Balance, January 1	(1,131)	(2,056)
Additions to valuation allowance	(2,390)	(6,433)
Reductions to valuation allowance	3,521	7,358
Balance, December 31	-	(1,131)
Mortgage servicing rights, net	\$15,829	\$14,659

The following summarizes the fair market value of mortgage servicing rights as of December 31 and the key economic assumptions used in determining this value as well as a sensitivity analysis:

(dollars in thousands)	2004	2003
Fair value	\$17,121	\$15,039
Expected weighted-average life (in years)	5.2	5.2
Weighted-average prepayment speed assumptions	315	335
Discount rate	9.10 %	8.50 %
Prepayment speed assumptions:		
Decrease in fair value from 10% adverse change	\$ (865)	\$ (743)
Decrease in fair value from 20% adverse change	(1,650)	(1,423)
Discount rate:		
Decrease in fair value from 10% adverse change	(456)	(376)
Decrease in fair value from 20% adverse change	(890)	(735)

The key economic assumptions used in determining the fair value of mortgage servicing rights capitalized during the year was as follows:

(dollars in thousands)	2004	2003
Weighted-average prepayment speed assumptions	310	397
Weighted-average life (in years)	6.1	4.4
Weighted-average discount rate	9.30 %	9.43 %

## NOTE 9 – DEPOSITS

The aggregate amount of time deposits in denominations of \$100,000 or more at December 31, 2004 and 2003 was \$675.8 million and \$760.3 million, respectively. At December 31, 2004, the scheduled maturities of time deposits were as follows:

(dollars in thousands)	
Due in 2005	\$ 977,728
Due in 2006	566,459
Due in 2007	296,846
Due in 2008	123,667
Due in 2009	93,310
Thereafter	530,808
Total	\$2,588,818

## NOTE 10 – SHORT-TERM BORROWINGS

The following table presents the distribution of Old National's short-term borrowings and related weighted-average interest rates for each of the years ended December 31:

(dollars in thousands)	Federal Funds Purchased	Repurchase Agreements	Other Short-term Borrowings	Total
<b>2004</b>				
Outstanding at year-end	\$ 39,273	\$288,934	\$19,146	\$347,353
Average amount outstanding	105,353	284,689	16,079	406,121
Maximum amount outstanding at any month-end	243,954	332,447	37,530	
Weighted average interest rate:				
During year	1.07 %	0.91 %	0.99 %	0.96 %
End of year	1.93	1.67	1.90	1.72
<b>2003</b>				
Outstanding at year-end	\$123,582	\$276,471	\$14,535	\$414,588
Average amount outstanding	340,124	327,101	20,363	687,588
Maximum amount outstanding at any month-end	592,880	429,425	73,397	
Weighted average interest rate:				
During year	1.18 %	0.91 %	1.42 %	1.06 %
End of year	0.92	0.94	0.77	0.93
<b>2002</b>				
Outstanding at year-end	\$500,180	\$334,418	\$ 83,751	\$918,349
Average amount outstanding	299,846	323,386	65,726	688,958
Maximum amount outstanding at any month-end	500,180	352,687	281,889	
Weighted average interest rate:				
During year	1.67 %	1.49 %	1.76 %	1.59 %
End of year	1.21	1.09	1.42	1.18



## NOTE 11 - FINANCING ACTIVITIES

The following table summarizes Old National's other borrowings at December 31:

(dollars in thousands)	2004	2003
<b>Old National Bancorp:</b>		
Medium-term notes, Series 1997 (fixed rates 3.50% to 7.03%) maturities August 2007 to June 2008	\$ 110,000	\$ 113,200
Junior subordinated debentures (fixed rates 8.00% to 9.50%) maturities March 2030 to April 2032	150,000	150,000
SFAS 133 fair value hedge and other basis adjustments	2,374	7,336
<b>Old National Bank:</b>		
Securities sold under agreements to repurchase (fixed rates 1.70% to 2.75% and variable rates 2.07% to 3.06%) maturities January 2007 to December 2009	245,000	248,000
Federal Home Loan Bank advances (fixed rates 4.28% to 8.34%) maturities January 2005 to October 2022	484,837	765,347
Senior unsecured bank notes (fixed rate 3.95% and variable rates 1.99% to 2.84%) maturities January 2005 to February 2008	165,000	190,000
Subordinated bank notes (fixed rate 6.75%) maturing October 2011	150,000	150,000
Capital lease obligation	4,523	-
SFAS 133 fair value hedge and other basis adjustments	927	209
Total other borrowings	\$1,312,661	\$1,624,092

Contractual maturities of long-term debt at December 31, 2004, were as follows:

(dollars in thousands)	
Due in 2005	\$ 195,082
Due in 2006	78,402
Due in 2007	157,034
Due in 2008	343,037
Due in 2009	76,040
Thereafter	459,765
SFAS 133 fair value hedge and other basis adjustments	3,301
Total	\$1,312,661

### FEDERAL HOME LOAN BANK

Federal Home Loan Bank advances had weighted-average rates of 5.79% and 5.48% at December 31, 2004, and 2003, respectively. These borrowings are collateralized by investment securities and residential real estate loans up to 145% of outstanding debt.

### SUBORDINATED BANK NOTES

Subordinated bank notes qualify as Tier 2 Capital for regulatory purposes and are in accordance with the senior and subordinated global bank note program in which Old National Bank may issue and sell up to a maximum of \$1 billion. Notes issued by Old National Bank under the global note program are not obligations of, or guaranteed by, Old National Bancorp.

## **JUNIOR SUBORDINATED DEBENTURES**

In accordance with FIN 46, junior subordinated debentures related to trust preferred securities are classified in "other borrowings" beginning in 2003.

Old National guarantees the payment of distributions on the trust preferred securities issued by ONB Capital Trust II. ONB Capital Trust II issued \$100 million in preferred securities in April 2002. The preferred securities have a liquidation amount of \$25 per share with a cumulative annual distribution rate of 8.0% or \$2.00 per share payable quarterly and maturing on April 15, 2032. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by ONB Capital Trust II.

Old National guarantees the payment of distributions on the trust preferred securities issued by ONB Capital Trust I. ONB Capital Trust I issued \$50 million in preferred securities in March 2000. The preferred securities have a liquidation amount of \$25 per share with a cumulative annual distribution rate of 9.5% or \$2.375 per share payable quarterly and maturing on March 15, 2030. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by ONB Capital Trust I.

Old National may redeem the junior subordinated debentures and thereby cause a redemption of the trust preferred securities in whole (or in part from time to time) on or after March 15, 2005 (for debentures owned by ONB Capital Trust I) and on or after April 12, 2007 (for debentures owned by ONB Capital Trust II), and in whole (but not in part) following the occurrence and continuance of certain adverse federal income tax or capital treatment events. These securities qualify as Tier 1 capital for regulatory purposes.

Costs associated with the issuance of the trust preferred securities totaling \$3.3 million in 2002 and \$1.8 million in 2000, were capitalized and are being amortized through the maturity dates of the securities. The unamortized balance is included in other assets in the consolidated balance sheet.

## **CAPITAL LEASE OBLIGATION**

On January 1, 2004, Old National entered into a long-term capital lease obligation for a new branch office building in Owensboro, Kentucky, which extends for 25 years with one renewal option for 10 years. The economic substance of this lease is that Old National is financing the acquisition of the building through the lease and accordingly, the building is recorded as an asset and the lease is recorded as a liability. The fair value of the capital lease obligation was estimated using a discounted cash flow analysis based on Old National's current incremental borrowings rate for similar types of borrowing arrangements.

At December 31, 2004, the future minimum lease payments under the capital lease were as follows:

(dollars in thousands)	
2005	\$ 371
2006	371
2007	371
2008	371
2009	390
Thereafter	12,875
Total minimum lease payments	14,749
Less amounts representing interest	10,226
Present value of net minimum lease payments	\$ 4,523

## NOTE 12 – TAXES

Following is a summary of the major items comprising the differences in taxes computed at the federal statutory tax rate and as recorded in the consolidated statement of income for the years ended December 31:

(dollars in thousands)	2004	2003	2002
Provision at statutory rate of 35%	\$ 26,125	\$ 27,804	\$ 53,403
Tax-exempt income	(18,486)	(19,055)	(19,060)
State income taxes	(557)	(594)	1,377
Other, net	(10)	872	(1,071)
Income tax expense	\$ 7,072	\$ 9,027	\$ 34,649
Effective tax rate	9.5 %	11.4 %	22.7 %

The effective tax rate was significantly lower in 2004 and 2003 compared to 2002. The main factor for the significant decrease in the effective tax rate was that tax-exempt income comprised a larger percentage of total income. The provision for income taxes consisted of the following components for the years ended December 31:

(dollars in thousands)	2004	2003	2002
Income taxes currently payable			
Federal	\$11,972	\$16,715	\$31,829
State	(856)	(914)	2,114
Deferred income taxes related to:			
Provision for loan losses	2,769	(6,505)	(5,642)
Other, net	(6,813)	(269)	6,348
Deferred income tax expense (benefit)	(4,044)	(6,774)	706
Provision for income taxes	\$ 7,072	\$ 9,027	\$34,649

Significant components of net deferred tax assets (liabilities) were as follows at December 31:

(dollars in thousands)	2004	2003
<b>Deferred Tax Assets</b>		
Allowance for loan losses, net of recapture	\$ 37,603	\$ 40,372
Benefit plans accruals	2,903	3,706
AMT credit	14,777	8,389
Net operating loss	10,616	8,523
Unrealized losses on hedges	1,319	465
Other, net	6,711	1,416
Total deferred tax assets	\$ 73,929	\$ 62,871
<b>Deferred Tax Liabilities</b>		
Premises and equipment	(11,046)	(3,580)
Accretion on investment securities	(307)	(47)
Unrealized gains on available- for-sale investment securities	(2,569)	(9,398)
Lease receivable, net	(9,752)	(12,713)
Mortgage servicing rights	(6,173)	(5,717)
Purchase accounting	(7,986)	(7,047)
Total deferred tax liabilities	(37,833)	(38,502)
Net deferred tax assets	\$ 36,096	\$ 24,369

No valuation allowance was recorded at December 31, 2004 and 2003.

Old National has a federal net operating loss carryforward totaling \$25.8 million that may be offset against future taxable income. If not used, \$22.3 million of the carryforward will expire in 2023 and \$3.5 million of the carryforward will expire in 2024.

## NOTE 13 - EMPLOYEE BENEFIT PLANS

### RETIREMENT PLAN

Old National has qualified and nonqualified noncontributory defined benefit pension plans. During 2001, Old National amended the plans freezing the benefits accrued for all participants except active participants who had completed at least 20 years of service or who had attained age 50 with at least five years of vesting service. In addition, the amendment discontinued new enrollments under the plans after December 31, 2001.

Retirement benefits are based on years of service and compensation during the highest paid five years of employment. Old National's policy is to contribute at least the minimum funding requirement determined by the plan's actuary. Old National uses a December 31 measurement date for its defined benefit pension plans.

The following table sets forth the plan's benefit obligation and funded status at December 31:

(dollars in thousands)	2004	2003	2002
<b>Change in Benefit Obligation</b>			
Balance at January 1	\$63,519	\$ 54,267	\$ 51,912
Service cost	1,993	1,866	1,816
Interest cost	3,972	3,846	3,720
Benefits paid	(6,554)	(4,605)	(6,422)
Actuarial loss	94	8,145	3,241
Balance at December 31	63,024	63,519	54,267
<b>Change in Plan Assets</b>			
Fair value at January 1	44,935	27,409	32,253
Actual return on plan assets	2,494	3,405	(2,549)
Employer contributions	8,935	18,726	4,127
Benefits paid	(6,554)	(4,605)	(6,422)
Fair value at December 31	49,810	44,935	27,409
Funded status	(13,214)	(18,584)	(26,858)
Unrecognized:			
Net actuarial loss	22,883	23,298	17,436
Transition asset	-	(431)	(862)
Prior service cost	200	233	267
Net amount recognized	\$ 9,869	\$ 4,516	\$(10,017)
Net amount recognized in financial statements:			
Prepaid benefit cost	\$12,099	\$ 6,187	\$ -
Accrued benefit liability	(2,230)	(1,671)	(10,017)
Net amount recognized	\$ 9,869	\$ 4,516	\$(10,017)

The accumulated benefit obligation for the defined benefit pension plans was \$48.6 million, \$45.6 million and \$39.1 million at December 31, 2004, 2003 and 2002, respectively. The net periodic benefit cost and its components were as follows for the years ended December 31:

(dollars in thousands)	2004	2003	2002
Service cost	\$ 1,993	\$ 1,866	\$ 1,816
Interest cost	3,972	3,846	3,720
Expected return on plan assets	(3,556)	(2,411)	(2,622)
Amortization of prior service cost	33	33	33
Amortization of transitional asset	(431)	(431)	(431)
Recognized actuarial loss	1,571	1,291	373
Net periodic benefit cost	\$ 3,582	\$ 4,194	\$ 2,889

The weighted-average assumptions used to determine benefit obligations at December 31 were as follows:

	2004	2003	2002
Discount rate	6.00 %	6.25 %	6.75 %
Rate of compensation increase	4.00	5.00	5.00

The weighted-average assumptions used to determine net periodic benefit costs for the years ended December 31 were as follows:

	2004	2003	2002
Discount rate	6.25 %	6.75 %	7.25 %
Expected return on plan assets	8.00	8.00	8.00
Rate of compensation increase	5.00	5.00	5.00

Old National's pension plan weighted-average asset allocations at December 31 by asset category were as follows:

Asset Category	2005 Target	2004	2003	2002
	Allocation			
Equity securities	40 - 70%	61 %	50 %	53 %
Debt securities	30 - 60%	35	27	39
Cash equivalents	0 - 15%	4	23	8
Total		100 %	100 %	100 %

The expected long-term rate of return on assets, based on 10-year compounded trailing returns on equity and fixed income indices weighted by the typical asset allocation for the plan, exceeds the assumed long-term rate of return of 8%. This assumption is monitored on an on-going basis.

The plan's assets are invested in the plan trust within the ranges specified above. Fixed income securities and cash equivalents must meet minimum rating standards. Exposure to any particular company or industry is also limited. The investment policy is reviewed annually. Equity securities included common stock of Old National in the amount of \$3.9 million (8% of total plan assets), \$3.3 million (7% of total plan assets) and \$3.4 million (12% of total plan assets) at December 31, 2004, 2003 and 2002 respectively.

At December 31, 2003, asset category allocations were outside the target range due to a December employer contribution included in cash equivalents. On January 31, 2004, subsequent to investing this contribution, allocations were 60% equity securities, 31% debt securities and 9% cash equivalents.

During the fourth quarter of 2004, Old National made an additional contribution of \$8.1 million to the plan. Old National expects to contribute \$0.6 million to the pension plan in 2005. In addition, the following benefit payments, which reflect expected future service, are expected to be paid:

(dollars in thousands)	
2005	\$ 1,823
2006	2,122
2007	2,438
2008	2,804
2009	2,762
Years 2010 - 2014	20,706

#### EMPLOYEE STOCK OWNERSHIP PLAN

Old National has an Employee Stock Ownership Plan (ESOP) covering all associates who have completed an eligibility period of at least 12 months of employment and 1,000 hours of service, as defined under the plan. Old National's contributions to the plan are made in the form of Old National Bancorp stock or cash contributed to the plan for purchase of Old National Bancorp stock on the market. Contributions made to the plan are a percentage match up to 4% of covered salaries, based on years of service, of each eligible participant's contributions to the Old National Bancorp Employees' Savings Plan (401k). In addition, Old National may contribute an amount designated

at the sole discretion of the Board of Directors. Old National's Board of Directors' designated discretionary contributions equal to 5%, 4% and 5% of each participant's salary in 2004, 2003 and 2002, respectively. The plan includes a diversification feature which permits plan participants, upon reaching age 55, to sell up to 100% of their Old National Bancorp shares on the market and invest proceeds in their 401k. Dividends paid on shares held by the plan are charged to retained earnings. Participants can annually elect to have dividends reinvest in the plan or have dividends be paid to the participant. All shares owned through the ESOP are included in the calculation of weighted-average shares outstanding for purposes of calculating diluted and basic earnings per share.

At December 31, 2004, 2003 and 2002, the number of allocated shares in the plan were 2.5 million, 2.4 million and 2.1 million, respectively. Unallocated shares were minimal for these years. Contribution expense under the plan was \$9.5 million in 2004, \$7.4 million in 2003 and \$7.7 million in 2002. Effective January 1, 2005, the Employee Stock Ownership Plan and the Employees' Saving Plan (401k) were merged into a single plan with the same terms and conditions as the predecessor plans.

## STOCK-BASED COMPENSATION

Under the 1999 Equity Incentive Plan, Old National is authorized to grant up to 7.6 million shares of common stock. At December 31, 2004, 6.5 million shares were outstanding under the plan, including 6.3 million stock options and 0.2 million shares of restricted stock as described below, and 1.1 million shares were available for issuance. In addition, Old National assumed 0.1 million stock options outstanding through various mergers. Old National accounts for its stock-based compensation plans in accordance with APB Opinion No. 25 and related Interpretations, under which no compensation cost has been recognized, except with respect to restricted stock plans. See Note 1 for proforma net income and net income per share data. All per share data and exercise price data have been adjusted for a 5% stock dividend that was declared to shareholders of record on January 5, 2005, and distributed on January 26, 2005.

### Stock Options

On February 2, 2004, Old National granted 0.3 million stock options to key associates at an option price of \$20.43, the closing price of Old National's stock on that date. The options vested 100% on December 31, 2004, and expire in ten years. Also during 2004, Old National granted 26.3 thousand shares to a key associate at an option price of \$23.99, the closing price of Old National's stock on that date. These options vest 100% on September 7, 2005, and expire in ten years. On January 31, 2003, Old National granted 2.7 million stock options to key associates at an option price of \$20.68, the closing price of Old National's stock on that date. On January 22, 2002, Old National granted 2.1 million stock options to key associates at an exercise price of \$20.59, the closing price of Old National's stock on that date. The 2003 and 2002 options vest 25% per year over a four-year period and expire in ten years. If certain financial targets are achieved, vesting is accelerated. At December 31, 2004, Old National had 6.3 million of stock options outstanding. The fair value of each option grant is estimated on the date of grant using a ten-year expected life and the Black-Scholes option-pricing model using the following weighted-average assumptions: dividend yield of 3.4% in 2004, 3.1% in 2003 and 3.0% in 2002; expected volatility of 18.4% in 2004, 18.0% in 2003 and 18.0% in 2002; and a risk-free rate of 4.5% in 2004, 4.5% in 2003 and 5.4% in 2002.

	2004		2003		2002	
		Weighted Average Exercise Price		Weighted Average Exercise Price		Weighted Average Exercise Price
(shares in thousands)	Shares	Price	Shares	Price	Shares	Price
Outstanding, January 1	6,790	\$20.80	4,257	\$20.83	2,358	\$20.75
Granted	321	20.74	2,738	20.68	2,079	20.59
Exercised	(254)	18.73	(22)	9.21	(60)	8.92
Forfeited	(529)	21.86	(183)	21.01	(120)	21.15
Outstanding, December 31	6,328	\$20.88	6,790	\$20.80	4,257	\$20.83
Options exercisable at end of year	3,956	\$20.99	2,312	\$20.91	1,024	\$20.24
Weighted-average fair value of options granted during the year		4.00		4.18		4.89

Information pertaining to options outstanding was as follows at December 31, 2004:

(shares in thousands)	Options Outstanding			Options Exercisable	
		Weighted Average Remaining	Weighted Average Exercise		Weighted Average Exercise
Range of Exercise Price	Number Outstanding	Contractual Life	Price	Number Exercisable	Price
\$ 5.08 - 5.08	1	0.3 Years	\$ 5.08	1	\$ 5.08
9.21 - 11.12	30	2.0	10.29	30	10.29
11.90 - 14.36	18	3.4	13.06	18	13.06
15.82 - 17.16	14	3.1	16.45	14	16.45
20.43 - 23.99	6,265	7.4	20.96	3,893	21.13
Total	6,328	7.3	\$20.88	3,956	\$20.99

#### *Restricted Stock*

On July 22, 2004, Old National's Board of Directors approved a restricted stock award to grant 0.2 million shares to certain key officers. The shares vest at the end of a thirty-two month period based on the achievement of certain targets. Compensation expense is recognized on a straight-line basis over the performance period. Shares are subject to certain restrictions and risk of forfeiture by the participants. At December 31, 2004, 0.2 million shares were issued at an estimated value of \$6.7 million based on the stock price on that date. The expense recognized during 2004 related to the vesting of these awards was \$1.0 million. The remaining \$5.7 million of deferred compensation is included as a component of capital surplus.

#### **NOTE 14 – OUTSIDE DIRECTOR STOCK COMPENSATION PROGRAM**

During 2003, Old National implemented a director stock compensation program covering all outside directors. Compensation shares are earned semi-annually. A maximum of 165,375 shares of common stock is available for issuance under this program. As of December 31, 2004, Old National had issued 11,289 shares under this program.

#### **NOTE 15 - SHAREHOLDERS' EQUITY**

##### **STOCK DIVIDEND**

A 5% stock dividend was declared on December 9, 2004, and distributed on January 26, 2005, to the shareholders of record on January 5, 2005. The 5% stock dividend was issued from retained earnings and capital surplus. Old National issued 2.9 million shares from retained earnings at market price and issued 0.4 million shares from capital surplus as a return of shareholder investment. All share and per share amounts have been retroactively adjusted to reflect this stock dividend.

##### **DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN**

Old National has a dividend reinvestment and stock purchase plan under which common shares issued may be either repurchased shares or authorized and previously unissued shares. As of December 31, 2004, 0.5 million authorized and unissued common shares were reserved for issuance under the plan. A new plan became effective on January 6, 2005, which increased the total authorized and unissued common shares reserved for issuance to 3.5 million.

##### **SHAREHOLDER RIGHTS PLAN**

Old National has adopted a Shareholder Rights Plan whereby one right is distributed for each outstanding share of Old National's common stock. The rights become exercisable on the tenth day following a public announcement that a person has acquired or intends to acquire beneficial ownership of 20% or more of Old National's outstanding common stock. Upon exercising the rights, the holder is entitled to buy 1/100 of a share of Junior Preferred Stock at \$60, subject to adjustment, for every right held. Upon the occurrence of certain events, the rights may be redeemed by Old National at a price of \$0.01 per right.

In the event an acquiring party becomes the beneficial owner of 20% or more of Old National's outstanding shares, rights holders (other than the acquiring person) may purchase two shares of Old National common stock for the price of one share at the then market price. If Old National is acquired and is not the surviving corporation, or if Old National survives a merger but has all or part of its common stock exchanged, each rights holder will be entitled to acquire shares of the acquiring company with a value of two times the then exercise price for each right held.

## **NOTE 16 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of certain financial instruments, both assets and liabilities recognized and not recognized in the consolidated balance sheet, are required to be disclosed when it is practicable to estimate fair value. The following methods and assumptions were used to estimate the fair value of each type of financial instrument.

### **CASH, DUE FROM BANKS AND MONEY MARKET INVESTMENTS**

For these instruments, the carrying amounts approximate fair values.

### **INVESTMENT SECURITIES**

Fair values for investment securities, excluding Federal Home Loan Bank stock, are based on quoted market prices, if available. For securities where quoted prices are not available, fair values are estimated based on market prices of similar securities. The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

### **RESIDENTIAL LOANS HELD FOR SALE**

The fair value of residential loans held for sale is based on quoted market prices. A portion of the residential loans held for sale have been hedged using fair value hedge accounting in accordance with SFAS No. 133. The loans' carrying bases reflects the effects of the SFAS No. 133 adjustments.

### **LOANS**

The fair value of loans is estimated by discounting future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

### **MORTGAGE SERVICING RIGHTS**

The fair value of capitalized mortgage servicing rights is estimated by calculating the present value of estimated future net servicing income derived from related cash flows.

### **DERIVATIVE FINANCIAL INSTRUMENTS**

The fair values of derivative financial instruments are determined based on dealer quotes and are recorded in "Other assets" or "Accrued expenses and other liabilities".

### **DEPOSITS**

The fair value of noninterest-bearing demand deposits and savings, NOW and money market deposits is the amount payable as of the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using rates currently offered for deposits with similar remaining maturities.

### **SHORT-TERM BORROWINGS**

Federal funds purchased and securities sold under agreements to repurchase generally have an original term to maturity of 30 days or less and, therefore, their carrying amount is a reasonable estimate of fair value.

### **OTHER BORROWINGS**

The fair values of other borrowings are estimated using rates currently available to Old National for obligations with similar terms and remaining maturities.

### **STANDBY LETTERS OF CREDIT**

Fair values for standby letters of credit are based on fees currently charged to enter into similar agreements. The fair value for standby letters of credit was recorded in "Accrued expenses and other liabilities" on the consolidated balance sheet in accordance with FIN 45.

### **OFF-BALANCE SHEET FINANCIAL INSTRUMENTS**

Fair values for off-balance sheet credit-related financial instruments are based on fees currently charged to enter into similar agreements, and for fixed-rate commitments, also considered the difference between current levels of interest rates and committed rates. For further information regarding the notional amounts of these financial instruments, see Notes 18 and 19.



The estimated carrying and fair values of Old National's financial instruments as of December 31 are as follows:

(dollars in thousands)	Carrying Value	Fair Value
<b>2004</b>		
<b>Financial Assets</b>		
Cash, due from banks and money market investments	\$ 216,998	\$ 216,998
Investment securities available-for-sale	2,785,415	2,785,415
Investment securities held-to-maturity	177,794	176,166
Federal Home Loan Bank stock	49,542	49,542
Residential loans held for sale	22,484	22,572
Loans, net	4,879,093	4,860,823
Mortgage servicing rights	15,829	17,121
Derivative assets	9,322	9,322
<b>Financial Liabilities</b>		
Deposits	\$6,414,263	\$6,421,718
Short-term borrowings	347,353	347,353
Other borrowings	1,312,661	1,356,568
Derivative liabilities	18,399	18,399
Standby letters of credit	396	396
<b>Off-Balance Sheet Financial Instruments</b>		
Commitments to extend credit	\$ -	\$ 1,748
Commercial letters of credit	-	41
<b>2003</b>		
<b>Financial Assets</b>		
Cash, due from banks and money market investments	\$ 236,889	\$ 236,889
Investment securities available-for-sale	2,656,850	2,656,850
Investment securities held-to-maturity	210,905	209,316
Federal Home Loan Bank stock	49,490	49,490
Residential loans held for sale	16,338	16,435
Loans, net	5,474,882	5,469,966
Mortgage servicing rights	14,659	15,039
Derivative assets	15,244	15,244
<b>Financial Liabilities</b>		
Deposits	\$6,493,092	\$6,542,898
Short-term borrowings	414,588	414,588
Other borrowings	1,624,092	1,692,186
Derivative liabilities	13,024	13,024
Standby letters of credit	326	326
<b>Off-Balance Sheet Financial Instruments</b>		
Commitments to extend credit	\$ -	\$ 2,590
Commercial letters of credit	-	69

## NOTE 17 – DERIVATIVE FINANCIAL INSTRUMENTS

The following table summarizes the derivative financial instruments utilized by Old National at December 31:

(dollars in thousands)	2004			2003		
	Notional Amount	Estimated Fair Value		Notional Amount	Estimated Fair Value	
		Gain	Loss		Gain	Loss
<b>Fair Value Hedges</b>						
Receive fixed interest rate swaps	\$1,219,313	\$7,312	\$(14,545)	\$ 714,696	\$12,878	\$(11,784)
Pay fixed interest rate swaps	20,000	-	(329)	-	-	-
Forward mortgage loan contracts	4,663	-	(7)	6,679	-	(76)
<b>Cash Flow Hedges</b>						
HELOC cash flow	100,000	-	(373)	100,000	1,127	-
Pay fixed interest rate swaps	-	-	-	30,000	-	(12)
Anticipated floating rate debt	295,000	742	(1,939)	-	-	-
<b>Stand Alone Hedges</b>						
Interest rate lock commitments	28,073	201	-	26,152	280	-
Forward mortgage loan contracts	37,638	-	(135)	30,153	-	(190)
Options on contracts purchased	4,000	-	(4)	3,000	-	(3)
<b>Matched Customer Hedges</b>						
Customer interest rate swaps	69,449	641	(374)	43,756	618	(293)
Customer interest rate swaps with counterparty	69,449	374	(641)	43,756	293	(618)
Customer interest rate cap	2,300	-	(18)	13,000	-	(48)
Customer interest rate cap with counterparty	2,300	18	-	13,000	48	-
Customer foreign exchange forward contract	329	34	-	-	-	-
Customer foreign exchange forward contract with counterparty	329	-	(34)	-	-	-
<b>Total</b>	<b>\$1,852,843</b>	<b>\$9,322</b>	<b>\$(18,399)</b>	<b>\$1,024,192</b>	<b>\$15,244</b>	<b>\$(13,024)</b>

Old National has interest rate contracts that are an exchange of interest payments with no effect on the principal amounts of the underlying hedged assets or liabilities. For fair value hedges on liabilities, Old National pays the counterparty a variable rate based on LIBOR and receives fixed rates ranging from 2.69% to 9.50%. For fair value hedges on assets, Old National pays the counterparty a fixed rate ranging from 3.88% to 4.38% and receives a variable rate based on LIBOR. The contracts terminate on or prior to April 15, 2032.

Old National also has interest rate contracts classified as cash flow hedges. For cash flow hedges on assets, Old National pays the counterparty a variable rate based on prime and receives a fixed rate ranging from 5.57% to 6.15%. During 2004, Old National also had cash flow hedges on various liabilities that paid the counterparty a fixed rate ranging from 2.12% to 3.04% and received a variable rate based on LIBOR. Old National also has interest rate contracts on anticipated floating rate debt, in which payments begin on or after January 7, 2005, and terminate on or prior to June 1, 2009. The change in net unrealized losses on cash flow hedges reflects a reclassification of \$0.1 million of net unrealized gains from accumulated other comprehensive income to net interest income during 2004. During 2005, Old National expects approximately \$0.1 million of net unrealized losses will be reclassified.

Old National has various derivatives related to its mortgage-banking activities. In accordance with SFAS No. 149, interest rate lock commitments issued on residential mortgage loans with clients are considered stand alone derivatives and are accounted for at fair value. Also, Old National uses forward mortgage loan contract, primarily mortgage-backed whole loan cash forward sale agreements, to hedge exposure to changes in interest rates related to its mortgage loan pipeline and its residential loans held for sale warehouse, which are recorded at fair value. Beginning in February 2003, Old National began assigning a portion of its residential real estate loans held for sale warehouse to qualifying forward mortgage loan contracts, which receives fair value accounting treatment under FAS No. 133.

Old National enters into various derivative contracts with its clients, which include interest rate swaps, caps and foreign exchange forward contracts. Old National hedges the exposure of these derivatives by entering into an offsetting third-party contract with reputable counterparties with matching terms, which are offset through earnings. These derivative contracts are not linked to specific assets and liabilities in the balance sheet or to a forecasted transaction in an accounting hedge relationship and, therefore, do not qualify for hedge accounting. Contracts are carried at fair value with changes recorded as a component of other noninterest income. Old National does not assume any interest rate risk associated with these contracts.

## **NOTE 18 - COMMITMENTS AND CONTINGENCIES**

### **LITIGATION**

In the normal course of business, various legal actions and proceedings, which are being vigorously defended, are pending against Old National and its affiliates.

Among these are several lawsuits relating to activities in 1995 of First National Bank & Trust Company, Carbondale, Illinois, ("First National"), which Old National acquired in 1999. These lawsuits were brought against Old National Bank, as successor to First National, and were filed by alleged third-party creditors of certain structured settlement trusts. The lawsuits filed by the third-party creditors allege actual damages totaling approximately \$31.0 million, as well as unspecified punitive damages and other damages and attorneys' fees. In addition, certain of the corporate defendants in these lawsuits have filed lawsuits asserting contribution and indemnity against Old National Bank. The cases were brought in the City of St. Louis and St. Louis County in Missouri; St. Clair County, Madison County and Cook County in Illinois; and the U.S. Federal District Court in southern Illinois. Subsequent to December 31, 2004, Old National received summary judgement in its favor in the U.S. Federal District Court case in southern Illinois. No appeal has been filed from that summary judgement order.

During the fourth quarter of 2003, Old National established a reserve of \$10.0 million for settlement of certain of the lawsuits pending in the City of St. Louis and St. Louis County in Missouri and St. Clair County and Madison County in Illinois. As of December 31, 2004, Old National has paid \$9.1 million of this reserve to settle a number of lawsuits representing approximately \$12.0 million in alleged damages. The approximate \$0.9 million remaining in the reserve for litigation settlement is deemed at this time to be adequate to cover the remaining exposure for these cases of approximately \$3.0 million.

Old National has obtained a summary judgement in its favor at the trial court level on lawsuits representing approximately \$16.0 million of the estimated \$31.0 million in exposure. These cases were filed in Cook County, Illinois and are currently on appeal to the Court of Appeals in Illinois. It is not expected that future judgements or settlements in the Cook County matters will have a material impact on Old National's results of operations.

### **LEASES**

Old National rents certain premises and equipment under operating leases, which expire at various dates. Many of these leases require the payment of property taxes, insurance premiums, maintenance and other costs. In some cases, rentals are subject to increase in relation to a cost-of-living index. Total rental expense was \$7.3 million in 2004, \$6.8 million in 2003 and \$5.7 million in 2002. The following is a summary of future minimum lease commitments as of December 31, 2004:

(dollars in thousands)	
2005	\$ 4,692
2006	3,861
2007	3,533
2008	3,218
2009	3,063
Thereafter	10,409
Total	\$28,776

## **CREDIT-RELATED FINANCIAL INSTRUMENTS**

In the normal course of business, Old National's banking affiliates have entered into various agreements to extend credit, including loan commitments of \$1.239 billion, commercial letters of credit of \$16.7 million and standby letters of credit of \$106.1 million at December 31, 2004. At December 31, 2003, loan commitments were \$1.577 billion, commercial letters of credit were \$19.3 million and standby letters of credit were \$85.4 million. These commitments are not reflected in the consolidated financial statements. At December 31, 2004 and 2003, the balance of the allowance for unfunded loan commitments was \$9.9 million and \$9.3 million, respectively.

At December 31, 2004 and 2003, Old National had credit extensions of \$72.8 million and \$70.2 million, respectively with various unaffiliated banks related to letter of credit commitments issued on behalf of Old National's clients. At December 31, 2004 and 2003, the unsecured portion was \$31.9 million and \$31.6 million respectively.

## **NOTE 19 – FINANCIAL GUARANTEES**

Old National holds instruments, in the normal course of business with clients, that are considered financial guarantees in accordance with FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." Standby letters of credit guarantees are issued in connection with agreements made by clients to counterparties. Standby letters of credit are contingent upon failure of the client to perform the terms of the underlying contract. Credit risk associated with standby letters of credit is essentially the same as that associated with extending loans to clients and is subject to normal credit policies. The term of these standby letters of credit is typically one year or less. At December 31, 2004, the notional amount of standby letters of credit was \$106.1 million, which represents the maximum amount of future funding requirements, and the carrying value was \$0.4 million.

Old National also enters into forward contracts for the future delivery of conforming residential real estate loans at a specified interest rate to reduce interest rate risk associated with loans held for sale. These forward contracts are considered derivative instruments accounted for under SFAS No. 133. See additional information in Note 17.

## **NOTE 20 - REGULATORY RESTRICTIONS**

### **RESTRICTIONS ON CASH AND DUE FROM BANKS**

Old National's affiliate bank is required to maintain reserve balances on hand and with the Federal Reserve Bank which are noninterest bearing and unavailable for investment purposes. The reserve balances at December 31 were \$52.5 million in 2004 and \$58.5 million in 2003.

### **RESTRICTIONS ON TRANSFERS FROM AFFILIATE BANK**

Regulations limit the amount of dividends an affiliate bank can declare in any year without obtaining prior regulatory approval. Prior regulatory approval is required if dividends to be declared in any year would exceed net earnings of the current year plus retained net profits for the preceding two years. At December 31, 2004, prior regulatory approval was not required for Old National's affiliate bank.

### **CAPITAL ADEQUACY**

Old National and its bank subsidiary are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can elicit certain mandatory actions by regulators that, if undertaken, could have a direct material effect on Old National's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Old National and its bank subsidiary must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgements by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies. Quantitative measures established by regulation to ensure capital adequacy require Old National and its bank subsidiary to maintain minimum amounts and ratios as set forth in the following table.

At December 31, 2004, Old National and its bank subsidiary exceeded the regulatory minimums and met the regulatory definition of well-capitalized. To be categorized as well-capitalized, the bank subsidiary must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios.

The following table summarizes capital ratios for Old National and its bank subsidiary as of December 31:

(dollars in thousands)	Actual		For Capital Adequacy Purposes		For Well Capitalized Purposes	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>2004</b>						
Total capital to risk-weighted assets						
Old National Bancorp	\$904,589	14.90 %	\$485,621	8.00 %	\$ N/A	N/A %
Old National Bank	868,203	14.58	476,532	8.00	595,665	10.00
Tier 1 capital to risk-weighted assets						
Old National Bancorp	678,466	11.18	242,811	4.00	N/A	N/A
Old National Bank	643,485	10.80	238,266	4.00	357,399	6.00
Tier 1 capital to average assets						
Old National Bancorp	678,466	7.68	353,279	4.00	N/A	N/A
Old National Bank	643,485	7.38	261,582	3.00	435,969	5.00
<b>2003</b>						
Total capital to risk-weighted assets						
Old National Bancorp	\$905,941	14.65 %	\$494,882	8.00 %	\$ N/A	N/A %
Old National Bank	861,986	14.23	484,706	8.00	605,883	10.00
Tier 1 capital to risk-weighted assets						
Old National Bancorp	678,279	10.96	247,441	4.00	N/A	N/A
Old National Bank	635,898	10.50	242,353	4.00	363,530	6.00
Tier 1 capital to average assets						
Old National Bancorp	678,279	7.35	369,195	4.00	N/A	N/A
Old National Bank	635,898	6.97	273,526	3.00	455,876	5.00

## NOTE 21 - PARENT COMPANY FINANCIAL STATEMENTS

The following are the condensed parent company only financial statements of Old National Bancorp:

### OLD NATIONAL BANCORP (PARENT COMPANY ONLY) CONDENSED BALANCE SHEET

(dollars in thousands)	December 31,	
	2004	2003
<b>Assets</b>		
Deposits in affiliate bank	\$ 263	\$ 174
Deposits in banks	-	8
Investments at fair value	1,181	1,181
Investment in affiliates:		
Bank, including purchase accounting goodwill of \$5,102 in 2004 and 2003	732,883	731,978
Non-banks	104,515	112,411
Advances to affiliates	53,527	81,611
Other assets	87,408	84,418
Total assets	\$979,777	\$1,011,781
<b>Liabilities and Shareholders' Equity</b>		
Other liabilities	\$ 14,195	\$ 25,755
Other borrowings	262,374	270,536
Shareholders' equity	703,208	715,490
Total liabilities and shareholders' equity	\$979,777	\$1,011,781

### OLD NATIONAL BANCORP (PARENT COMPANY ONLY) CONDENSED STATEMENT OF INCOME

(dollars in thousands)	Years Ended December 31,		
	2004	2003	2002
<b>Income</b>			
Dividends from affiliates	\$ 72,400	\$56,000	\$ 71,550
Other income	2,356	2,089	2,263
Other income from affiliates	41,437	24,306	22,311
Total income	116,193	82,395	96,124
<b>Expense</b>			
Interest on borrowings	8,024	8,141	9,726
Other expenses	48,959	34,557	19,709
Total expense	56,983	42,698	29,435
Income before income taxes and equity in undistributed earnings of affiliates	59,210	39,697	66,689
Income tax benefit	(6,296)	(8,042)	(3,417)
Income before equity in undistributed earnings of affiliates	65,506	47,739	70,106
Equity in undistributed earnings of affiliates	2,065	22,674	47,826
Net income	\$ 67,571	\$70,413	\$117,932

**OLD NATIONAL BANCORP (PARENT COMPANY ONLY)**  
**CONDENSED STATEMENT OF CASH FLOWS**

	Years Ended December 31,		
(dollars in thousands)	2004	2003	2002
<b>Cash Flows From Operating Activities</b>			
Net income	\$ 67,571	\$ 70,413	\$ 117,932
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation	469	491	483
Amortization of unearned stock compensation	468	-	-
Net gains on sales of premises and equipment	(12)	-	-
Increase in other assets	(8,838)	(13,108)	(26,891)
(Decrease) increase in other liabilities	(11,346)	9,904	3,850
Equity in undistributed earnings of affiliates	(2,065)	(22,674)	(47,826)
Total adjustments	(21,324)	(25,387)	(70,384)
Net cash flows provided by operating activities	46,247	45,026	47,548
<b>Cash Flows From Investing Activities</b>			
Purchases and adjustments to purchase prices of subsidiaries	(857)	(16,295)	(31,863)
Purchases of investment securities available-for-sale	-	-	16,608
Net repayments from (advances to) affiliates	28,084	(3,804)	(38,344)
Proceeds from sales of premises and equipment	107	-	-
Purchases of premises and equipment	(287)	(412)	(670)
Net cash flows provided by (used in) investing activities	27,047	(20,511)	(54,269)
<b>Cash Flows From Financing Activities</b>			
Payments for maturities on other borrowings	(3,200)	(45,000)	(24,100)
Proceeds from issuance of other borrowings	-	100,000	-
Proceeds from guaranteed preferred beneficial interest in subordinated debentures	-	-	100,000
Cash dividends paid	(50,275)	(48,366)	(43,926)
Common stock repurchased	(32,664)	(37,830)	(31,552)
Common stock issued under stock option, restricted stock and stock purchase plans	12,926	6,728	6,357
Net cash flows provided by (used in) financing activities	(73,213)	(24,468)	6,779
Net increase in cash and cash equivalents	81	47	58
Cash and cash equivalents at beginning of period	182	135	77
Cash and cash equivalents at end of period	\$ 263	\$ 182	\$ 135

**NOTE 22 - SEGMENT INFORMATION**

Old National operates in three reportable segments: community banking, non-bank services and treasury. The community banking segment serves customers in both urban and rural markets providing a wide range of financial services including commercial, real estate and consumer loans; lease financing; checking, savings, time deposits and other depository accounts; cash management services; and debit cards and other electronically accessed banking services and Internet banking. The non-bank services segment combines the management and operations of wealth management, investment consulting, insurance brokerage and investment and annuity sales. Treasury manages investments, wholesale funding, interest rate risk, liquidity and leverage for Old National. Additionally, treasury provides other miscellaneous capital markets products for its corporate banking clients. The accounting policies of the segments are the same as those described in Note 1.

In order to measure performance for each segment, Old National allocates capital, corporate overhead and income tax provision to each segment. Capital and corporate overhead are allocated to each segment using various methodologies, which are subject to periodic changes by management. Income taxes are allocated using the effective tax rate. Tax-exempt income is primarily within the treasury segment, creating a tax benefit for this segment. The "Other" column for 2003 includes noninterest expense of \$10.0 million and segment loss of \$6.7 million after-tax related to litigation as discussed in Note 18. The "Other" column for 2002 also includes noninterest income of \$12.5 million and segment profit of \$8.3 million after-tax related to the branch divestitures as

discussed in Note 2. Intersegment sales and transfers are not significant. In prior years, to provide a basis for employee incentives, revenues and expenses related to the non-bank services segment were allocated to the community banking segment and reflected in both the community banking segment and the non-bank services segment. This practice was discontinued in 2004, and prior year numbers have been restated to conform to the current year presentation. The impact of this change on the 2003 disclosure was to decrease the community banking segment profit by \$8.7 million with corresponding increases to the non-bank services and treasury segment profits of \$0.1 million and \$8.6 million, respectively. The impact on the 2002 disclosure was to decrease the community banking and non-bank services segment profits by \$2.9 million and \$1.2 million, respectively, with an increase to the treasury segment profit of \$4.1 million.

Old National uses a funds transfer pricing ("FTP") system to eliminate the effect of interest rate risk from the community banking and non-bank services segments net interest income. The FTP system is used to credit or charge each segment for the funds the segments create or use. The net FTP credit or charge is reflected in segment net interest income.

The financial information for each operating segment is reported on the basis used internally by Old National's management to evaluate performance and is not necessarily comparable with similar information for any other financial institution.

Summarized financial information concerning segments is shown in the following table for the years ended December 31:

(dollars in thousands)	Community Banking	Non-bank Services	Treasury	Other	Total
<b>2004</b>					
Net interest income	\$ 275,042	\$ 550	\$ (10,017)	\$(14,768)	\$ 250,807
Provision for loan losses	22,189	-	211	-	22,400
Noninterest income	75,036	92,649	10,071	4,407	182,163
Noninterest expense	254,202	88,996	3,090	(10,361)	335,927
Income tax expense (benefit)	17,103	1,321	(11,352)	-	7,072
Segment profit	56,584	2,882	8,105	-	67,571
Total assets	5,219,840	120,369	3,428,172	129,923	8,898,304
<b>2003</b>					
Net interest income	\$ 280,157	\$ 260	\$ (12,282)	\$ 3,872	\$ 272,007
Provision for loan losses	85,000	-	-	-	85,000
Noninterest income	83,068	75,055	30,647	3,379	192,149
Noninterest expense	213,082	68,442	941	17,251	299,716
Income tax expense (benefit)	15,100	2,245	(5,052)	(3,266)	9,027
Segment profit (loss)	50,043	4,628	22,476	(6,734)	70,413
Total assets	5,809,635	137,927	3,286,544	129,126	9,363,232
<b>2002</b>					
Net interest income	\$ 293,677	\$ 1,535	\$ (7,259)	\$ 1,476	\$ 289,429
Provision for loan losses	33,500	-	-	-	33,500
Noninterest income	73,598	43,329	20,705	16,865	154,497
Noninterest expense	206,802	43,022	2,152	5,869	257,845
Income tax expense (benefit)	36,637	620	(6,798)	4,190	34,649
Segment profit	90,336	1,222	18,092	8,282	117,932
Total assets	6,072,644	97,051	3,359,364	83,497	9,612,556



## NOTE 23 – SUBSEQUENT EVENT

Subsequent to December 31, 2004, Old National committed to a plan to sell selected non-strategic assets. At that time, the disposal groups were reclassified on the balance sheet as held for sale at fair value. Actions to locate buyers and complete the sales have been initiated and are expected to be complete during 2005. The carrying amounts of the major classes of assets and liabilities of the disposal groups were as follows at December 31, 2004:

<u>(dollars in thousands)</u>	<u>Assets (Liabilities)</u>
Money market investments	\$ 2,908
Available-for-sale securities	11
Premises and equipment, net	364
Goodwill	28,982
Other intangible assets	21,906
Other assets	6,853
Other liabilities	(17,623)

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Not applicable

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### **Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures**

Evaluation of disclosure controls and procedures. Old National's principal executive officer and principal financial officer have concluded that Old National's disclosure controls and procedures (as defined in Exchange Act Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this annual report on Form 10-K, are effective at the reasonable assurance level as discussed below to ensure that information required to be disclosed by Old National in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to Old National's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Limitations on the Effectiveness of Controls. Management, including the principal executive officer and principal financial officer, does not expect that Old National's disclosure controls and internal controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgements in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls.

The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be only reasonable assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, control may become inadequate because of changes in conditions or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Changes in Internal Control over Financial Reporting. There were no changes in Old National's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, Old National's internal control over financial reporting.

Refer to Item 8 for Management's Report on Internal Control over Financial Reporting.

### **ITEM 9B. OTHER INFORMATION**

Not Applicable.

## **PART III**

### **ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT**

This information is omitted from this report pursuant to General Instruction G.(3) of Form 10-K as Old National will file with the Commission its definitive Proxy Statement pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2004.

Old National has adopted a code of ethics that applies to Old National's principal executive officer, principal financial officer and principal accounting officer. The text of the code of ethics is available on Old National's Internet website at [www.oldnational.com](http://www.oldnational.com) or in print to any shareholder who requests it.

## ITEM 11. EXECUTIVE COMPENSATION

This information is omitted from this report pursuant to General Instruction G.(3) of Form 10-K as Old National will file with the Commission its definitive Proxy Statement pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2004. The applicable information appearing in our 2004 Proxy Statement is incorporated by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

This information is omitted from this report, with the exception of the equity compensation plan information, pursuant to General Instruction G.(3) of Form 10-K as Old National will file with the Commission its definitive Proxy Statement pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2004. The applicable information appearing in the 2004 Proxy Statement is incorporated by reference.

### EQUITY COMPENSATION PLAN INFORMATION

The following table contains information concerning the 1999 Equity Incentive Plan approved by security holders in 1999 as of the fiscal year ended December 31, 2004.

<b>Plan Category</b>	<b>Number of securities to be issued upon exercise of outstanding options and issuance of restricted stock</b>	<b>Weighted-average exercise price of outstanding options</b>	<b>Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in column (a))</b>
Equity compensation plans approved by security holders	6,536,141	\$20.96	1,102,404
Equity compensation plans not approved by security holders	-	-	-
<b>Total</b>	<b>6,536,141</b>	<b>\$20.96</b>	<b>1,102,404</b>

Old National has assumed a number of stock options through various mergers. The number of stock options outstanding related to acquisitions at December 31, 2004, was 63,211 with a weighted-average exercise price of \$12.42. The table above includes 271,318 shares of restricted stock with no exercise price. All shares outstanding and the exercise price have been adjusted for a 5% stock dividend to shareholders of record on January 5, 2005, and distributed on January 26, 2005.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

This information is omitted from this report pursuant to General Instruction G.(3) of Form 10-K as Old National will file with the Commission its definitive Proxy Statement pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2004. The applicable information appearing in the 2004 Proxy Statement is incorporated by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

This information is omitted from this report pursuant to General Instruction G.(3) of Form 10-K as Old National will file with the Commission its definitive Proxy Statement pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2004. The applicable information appearing in the 2004 Proxy Statement is incorporated by reference.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### 1. Financial Statements:

The following consolidated financial statements of the registrant and its subsidiaries are filed as part of this document under "Item 8. Financial Statements and Supplementary Data."

Report of Independent Accountants

Consolidated Balance Sheet--December 31, 2004 and 2003

Consolidated Statement of Income--Years Ended December 31, 2004, 2003 and 2002

Consolidated Statement of Changes in Shareholders' Equity--Years Ended December 31, 2004, 2003 and 2002

Consolidated Statement of Cash Flows--Years Ended December 31, 2004, 2003 and 2002

Notes to Consolidated Financial Statements

#### 2. Financial Statement Schedules

The schedules for Old National and its subsidiaries are omitted because of the absence of conditions under which they are required, or because the information is set forth in the consolidated financial statements or the notes thereto.

#### 3. Exhibits

The exhibits filed as part of this report and exhibits incorporated herein by reference to other documents are as follows:

Exhibit  
Number

- 3 (i) Articles of Incorporation of Old National (incorporated by reference to Exhibit 3(i) of Old National's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002).
- 3 (ii) By-Laws of Old National, amended and restated effective April 22, 2004 (incorporated by reference to Exhibit 3(ii) of Old National's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004).
- 4 Instruments defining rights of security holders, including indentures
- 4.1 Senior Indenture between Old National and J.P. Morgan Trust Company, National Association (as successor to Bank One, NA), as trustee (incorporated by reference to Exhibit 4.3 to Old National's Registration Statement on Form S-3, Registration No. 333-118374, filed with the Securities and Exchange Commission on December 2, 2004).
- 4.2 Form of Indenture between Old National and J.P. Morgan Trust Company, National Association (as successor to Bank One, NA), as trustee (incorporated by reference to Exhibit 4.1 to Old National's Registration Statement on Form S-3, Registration No. 333-87573, filed with the Securities and Exchange Commission on September 22, 1999).
- 4.3 Rights Agreement, dated March 1, 1990, as amended on February 29, 2000, between Old National Bancorp and Old National Bank, as trustee (incorporated by reference to Old National's Form 8-A, dated March 1, 2000).
- 10 Material contracts
  - (a) Deferred Compensation Plan for Directors of Old National Bancorp and Subsidiaries (As Amended and Restated Effective as of January 1, 2003) (incorporated by reference to Exhibit 10(a) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*

- (b) Second Amendment to the Deferred Compensation Plan for Directors of Old National Bancorp and Subsidiaries (As Amended and Restated Effective as of January 1, 2003) (incorporated by reference to Exhibit 10(b) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (c) 2005 Directors Deferred Compensation Plan (Effective as of January 1, 2005) (incorporated by reference to Exhibit 10(c) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (d) Supplemental Deferred Compensation Plan for Select Executive Employees of Old National Bancorp and Subsidiaries (As Amended and Restated Effective as of January 1, 2003) (incorporated by reference to Exhibit 10(d) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (e) Second Amendment to the Supplemental Deferred Compensation Plan for Select Executive Employees of Old National Bancorp and Subsidiaries (As Amended and Restated Effective as of January 1, 2003) (incorporated by reference to Exhibit 10(e) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (f) Third Amendment to the Supplemental Deferred Compensation Plan for Select Executive Employees of Old National Bancorp and Subsidiaries (As Amended and Restated Effective as of January 1, 2003) (incorporated by reference to Exhibit 10(f) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (g) 2005 Executive Deferred Compensation Plan (Effective as of January 1, 2005) (incorporated by reference to Exhibit 10(g) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 15, 2004).\*
- (h) Summary of Old National Bancorp's Outside Director Compensation Program (incorporated by reference to Old National's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003).\*
- (i) Severance Agreement, between Old National and Robert G. Jones (incorporated by reference to Exhibit 10(a) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2005).\*
- (j) Form of Severance Agreement for Michael R. Hinton and Daryl D. Moore, as amended (incorporated by reference to Exhibit 10(b) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2005).\*
- (k) Form of Severance Agreement for John S. Poelker, as amended (incorporated by reference to Exhibit 10(a) of Old National's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004).\*
- (l) Severance Agreement, between Old National and James Risinger (incorporated by reference to Exhibit 10(c) of Old National's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004).\*
- (m) Form of Change of Control Agreement for Michael R. Hinton, Daryl D. Moore and Robert G. Jones, as amended (incorporated by reference to Exhibit 10(c) of Old National's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2005).\*
- (n) Form of Change of Control Agreement for John S. Poelker, as amended (incorporated by reference to Exhibit 10(b) of Old National's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004).\*
- (o) Old National Bancorp 1999 Equity Incentive Plan (incorporated by reference to Old National's Form S-8 filed on July 20, 2001).\*

- (p) First Amendment to the Old National Bancorp 1999 Equity Incentive Plan (incorporated by reference to Exhibit 10(f) of Old National's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004).\*
  - (q) Form of "Performance-Based" Restricted Stock Award Agreement between Old National and certain key associates (incorporated by reference to Exhibit 10(g) of Old National's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004).\*
  - (r) Form of Executive Stock Option Award Agreement between Old National and certain key associates (incorporated by reference to Exhibit 10(h) of Old National's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004).\*
  - (s) Construction Manager Contract, dated as of May 30, 2002, between Old National Bancorp and Industrial Contractors, Inc. (incorporated by reference to Old National's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002).
  - (t) Owner-Contractor Agreement, dated as of October 11, 2002, between Old National Bancorp and Industrial Contractors, Inc. (incorporated by reference to Old National's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002).
  - (u) Stock Purchase and Dividend Reinvestment Plan (incorporated by reference to Old National's Registration Statement on Form S-3, Registration No. 333-120545 filed with the Securities and Exchange Commission on November 16, 2004).
- 21 Subsidiaries of Old National Bancorp
- 23 Consent of PricewaterhouseCoopers LLP
- 31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

---

\* Management contract or compensatory plan or arrangement

With the exception of the information herein expressly incorporated by reference, the 2004 Proxy Statement is not to be deemed filed as part of this annual report on Form 10-K.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Old National has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OLD NATIONAL BANCORP

By: /s/ Robert G. Jones

Date: March 16, 2005

-----  
Robert G. Jones,  
President and Chief Executive Officer  
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 16, 2005, by the following persons on behalf of Old National and in the capacities indicated.

By: /s/ Joseph D. Barnette, Jr.

By: /s/ Robert G. Jones

-----  
Joseph D. Barnette, Jr., Director

-----  
Robert G. Jones,  
President and Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Alan W. Braun

By: /s/ Marjorie Z. Soyugenc

-----  
Alan W. Braun, Director

-----  
Marjorie Z. Soyugenc, Director

By: /s/ Larry E. Dunigan

By: /s/ Kelly N. Stanley

-----  
Larry E. Dunigan,  
Chairman of the Board of Directors

-----  
Kelly N. Stanley, Director

By: /s/ David E. Eckerle

By: /s/ Charles D. Storms

-----  
David E. Eckerle, Director

-----  
Charles D. Storms, Director

By: /s/ Niel C. Ellerbrook

By: /s/ Christopher A. Wolking

-----  
Niel C. Ellerbrook, Director

-----  
Christopher A. Wolking  
Executive Vice President and Chief  
Financial Officer (Principal Financial Officer)

By: /s/ Douglas D. French

-----  
Douglas D. French, Director

By: /s/ Andrew E. Goebel

-----  
Andrew E. Goebel, Director

By: /s/ Candice J. Jenkins

-----  
Candice J. Jenkins  
Vice President and Corporate Controller  
(Principal Accounting Officer)

By: /s/ Phelps L. Lambert

-----  
Phelps L. Lambert, Director