## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
$\qquad$
FORM 10-Q
(Mark One)

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$ -.

## Commission File Number 0-10967

## FIRST MIDWEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction of incorporation or organization) | 36-3161078 <br> One Pierce Place, Suite 1500 <br> Itasca, Illinois $\mathbf{6 0 1 4 3 - 9 7 6 8}$ | (IRS Employer Identification No.) |
| :---: | :---: | :---: |
| (Address of principal executive offices) (zip code) |  |  |

Registrant's telephone number, including area code: (630) 875-7450

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ].

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [ ].
 accelerated filer [ X ]
Accelerated filer [ ] Non-accelerated filer [] Smaller reporting company [ ]
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]
As of August 3, 2012, there were $74,852,985$ shares of $\$ .01$ par value common stock outstanding.

## FIRST MIDWEST BANCORP, INC.

## FORM 10-Q

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## gLOSSARY OF TERMS

 Management's Discussion and Analysis of Financial Condition \& Results of Operations.

| ALCO | Asset Liability Committee |
| :---: | :---: |
| ATM | automated teller machine |
| Bank | First Midwest Bank (the Company's wholly owned and principal operating subsidiary) |
| BOLI | Bank-owned life insurance |
| CDOs | collateralized debt obligations |
| CMOs | collateralized mortgage obligations |
| Code | the Code of Ethics and Standards of Conduct of First Midwest Bancorp, Inc. |
| Common Stock | shares of common stock of First Midwest Bancorp, Inc. $\$ 0.01$ par value per share, which are traded on the Nasdaq Stock Market under the symbol "FMBI" |
| Company | First Midwest Bancorp, Inc. |
| CSV | cash surrender value |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| Federal Reserve | Board of Governors of the Federal Reserve system |
| FHLB | Federal Home Loan Bank |
| GAAP | U.S. generally accepted accounting principles |
| LIBOR | London Interbank Offered Rate |
| MBSs | Mortgage-backed securities |
| OREO | Other real estate owned or properties acquired through foreclosure in partial or total satisfaction of certain loans as a result of borrower defaults |
| OTTI | other-than-temporary impairment |
| SEC | U.S. Securities and Exchange Commission |
| TDR | Troubled Debt Restructurings |
| Treasury | U.S. Department of the Treasury |
| TRUPS | trust preferred junior subordinated debentures |
| VIE | variable interest entity |

## introduction



 businesses in the communities where we live and work by providing customized banking solutions, quality products, and innovative services that fulfill those financial needs

## CAUTIONARY STATEMENT PURSUANT TO THE PRIVATE SECURITIES

LITIGATION REFORM ACT OF 1995




 these terms and other comparable terminology. We caution you not to place undue reliance on forward-looking statements, which speak only as of the date of this report or when made.



 not exhaustive. Other sections of this report describe additional factors that could adversely impact our business and financial performance.

## PART 1. FINANCIAL INFORMATION (Unaudited)

## ITEM 1. FINANCIAL STATEMENTS

## FIRST MIDWEST BANCORP, INC

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION



## FIRST MIDWEST BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except per share data)
(Unaudited)

|  | Quarters Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans | \$ | 61,993 | \$ | 63,089 | \$ | 123,484 | \$ | 126,006 |
| Investment securities |  | 8,414 |  | 9,848 |  | 17,348 |  | 19,713 |
| Covered loans |  | 4,473 |  | 7,655 |  | 8,675 |  | 15,477 |
| Federal funds sold and other short-term investments |  | 638 |  | 704 |  | 1,279 |  | 1,383 |
| Total interest income |  | 75,518 |  | 81,296 |  | 150,786 |  | 162,579 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Deposits |  | 4,678 |  | 6,969 |  | 10,191 |  | 14,640 |
| Borrowed funds |  | 490 |  | 687 |  | 1,005 |  | 1,367 |
| Senior and subordinated debt |  | 3,646 |  | 2,279 |  | 7,704 |  | 4,565 |
| Total interest expense |  | 8,814 |  | 9,935 |  | 18,900 |  | 20,572 |
| Net interest income |  | 66,704 |  | 71,361 |  | 131,886 |  | 142,007 |
| Provision for loan losses |  | 22,458 |  | 18,763 |  | 40,668 |  | 38,255 |
| Net interest income after provision for loan losses |  | 44,246 |  | 52,598 |  | 91,218 |  | 103,752 |
| Noninterest Income |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 8,848 |  | 9,563 |  | 17,508 |  | 17,707 |
| Wealth management fees |  | 5,394 |  | 5,237 |  | 10,786 |  | 10,290 |
| Other service charges, commissions, and fees |  | 4,097 |  | 4,243 |  | 7,617 |  | 8,220 |
| Card-based fees |  | 5,312 |  | 5,162 |  | 10,332 |  | 9,691 |
| Total fee-based revenues |  | 23,651 |  | 24,205 |  | 46,243 |  | 45,908 |
| Net securities gains (losses) (reclassified from other comprehensive (loss) income) |  | 151 |  | 1,531 |  | (792) |  | 2,071 |
| Net trading (losses) gains |  | (575) |  | (2) |  | 826 |  | 742 |
| Other |  | 810 |  | 760 |  | 2,449 |  | 1,990 |
| Total noninterest income |  | 24,037 |  | 26,494 |  | 48,726 |  | 50,711 |
| Noninterest Expense |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 23,852 |  | 25,493 |  | 51,109 |  | 51,158 |
| Retirement and other employee benefits |  | 5,714 |  | 6,061 |  | 12,507 |  | 13,214 |
| Net occupancy and equipment expense |  | 7,513 |  | 8,012 |  | 15,844 |  | 17,115 |
| Technology and related costs |  | 2,851 |  | 2,697 |  | 5,709 |  | 5,320 |
| Professional services |  | 6,905 |  | 5,640 |  | 12,534 |  | 10,759 |
| Net OREO expense |  | 4,124 |  | 5,223 |  | 5,988 |  | 9,154 |
| FDIC premiums |  | 1,659 |  | 1,708 |  | 3,378 |  | 4,433 |
| Other expenses |  | 8,539 |  | 10,885 |  | 16,701 |  | 19,984 |
| Total noninterest expense |  | 61,157 |  | 65,719 |  | 123,770 |  | 131,137 |
| Income before income tax expense |  | 7,126 |  | 13,373 |  | 16,174 |  | 23,326 |
| Income tax expense |  | 761 |  | 2,720 |  | 1,917 |  | 2,629 |
| Net income |  | 6,365 |  | 10,653 |  | 14,257 |  | 20,697 |
| Preferred dividends and accretion on preferred stock |  | - |  | $(2,582)$ |  |  |  | $(5,163)$ |
| Net income applicable to non-vested restricted shares |  | (76) |  | (100) |  | (215) |  | (237) |
| Net income applicable to common shares | \$ | 6,289 | \$ | 7,971 | \$ | 14,042 | \$ | 15,297 |
| Per Common Share Data |  |  |  |  |  |  |  |  |
| Basic earnings per common share | \$ | 0.09 | \$ | 0.11 | \$ | 0.19 | \$ | 0.21 |
| Diluted earnings per common share | \$ | 0.09 | \$ | 0.11 | \$ | 0.19 | \$ | 0.21 |
| Dividends declared per common share | \$ | 0.01 | \$ | 0.01 | \$ | 0.02 | \$ | 0.02 |
| Weighted-average common shares outstanding |  | 73,659 |  | 73,259 |  | 73,582 |  | 73,205 |
| Weighted-average diluted common shares outstanding |  | 73,659 |  | 73,259 |  | 73,582 |  | 73,205 |

See accompanying notes to unaudited condensed consolidated financial statements.

## FIRST MIDWEST BANCORP, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands)
(Unaudited)


See accompanying notes to unaudited condensed consolidated financial statements.

FIRST MIDWEST BANCORP, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(Amounts in thousands, except per share data)
(Unaudited)


See accompanying notes to unaudited condensed consolidated financial statements.

## FIRST MIDWEST BANCORP, INC

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)
(Unaudited)

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Net cash provided by operating activities | \$ | 86,051 | \$ | 100,402 |
| Investing Activities |  |  |  |  |
| Proceeds from maturities, repayments, and calls of securities available-for-sale |  | 191,624 |  | 135,320 |
| Proceeds from sales of securities available-for-sale |  | 12,059 |  | 97,330 |
| Purchases of securities available-for-sale |  | $(371,251)$ |  | $(167,174)$ |
| Proceeds from maturities, repayments, and calls of securities held-to-maturity |  | 10,470 |  | 35,497 |
| Purchases of securities held-to-maturity |  | $(10,945)$ |  | $(30,319)$ |
| Proceeds from the redemption of Federal Home Loan Bank stock |  | 11,437 |  | 3,151 |
| Net increase in loans |  | $(236,927)$ |  | $(17,785)$ |
| Proceeds from claims on BOLI, net of purchases |  | 315 |  | 6 |
| Proceeds from sales of OREO |  | 37,983 |  | 21,435 |
| Proceeds from sales of premises, furniture, and equipment |  | 3 |  | 5,526 |
| Purchases of premises, furniture, and equipment |  | $(3,986)$ |  | $(2,483)$ |
| Net cash (used in) provided by investing activities |  | $(359,218)$ |  | 80,504 |
| Financing Activities |  |  |  |  |
| Net increase (decrease) in deposit accounts |  | 148,568 |  | $(15,927)$ |
| Net decrease in borrowed funds |  | $(15,847)$ |  | $(31,950)$ |
| Payments for the retirement of subordinated debt |  | $(20,004)$ |  | - |
| Cash dividends paid |  | $(1,491)$ |  | $(6,310)$ |
| Restricted stock activity |  | $(1,392)$ |  | $(1,100)$ |
| Excess tax (expense) benefit related to share-based compensation |  | (35) |  | 74 |
| Net cash provided by (used in) financing activities |  | 109,799 |  | $(55,213)$ |
| Net (decrease) increase in cash and cash equivalents |  | $(163,368)$ |  | 125,693 |
| Cash and cash equivalents at beginning of period |  | 641,530 |  | 585,776 |
| Cash and cash equivalents at end of period | \$ | 478,162 | \$ | 711,469 |
| Supplemental Disclosures: |  |  |  |  |
| Non-cash transfers of loans to OREO | \$ | 20,828 | \$ | 13,477 |
| Non-cash transfer of loans held-for-investment to loans held-for-sale |  | 1,500 |  | 5,395 |
| Non-cash transfer of loans held-for-sale to loans held-for-investment |  | 1,500 |  | 841 |
| Dividends declared but unpaid |  | 749 |  | 746 |
| See accompanying notes to unaudited condensed consolidated financial statem |  |  |  |  |

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

 (Unaudited)
## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The accompanying unaudited condensed consolidated interim financial statements of First Midwest Bancorp, Inc. (the "Company"), a Delaware corporation, were prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for quarterly reports on Form 10-Q. The accounting and reporting policies of the Company and its subsidiaries conform to U.S. generally accepted accounting principles ("GAAP") and general practice within the banking industry. The accompanying statements do not include certain information and footnote disclosures required by GAAP for complete annual financial statements. Accordingly, these financial statements should be read in conjunction with the Company's 2011 Annual Report on Form 10-K ("2011 10-K").

The accompanying unaudited condensed consolidated interim financial statements were prepared in accordance with GAAP and reflect all adjustments that management deems necessary for the fair presentation of the financial position and results of operations for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the quarter ended June 30 , 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012.

The Company uses the accrual basis of accounting for financial reporting purposes. Certain reclassifications were made to prior year amounts to conform to the current year presentation.
Results for the six months ended June 30, 2011 were restated in the Condensed Consolidated Statements of Income to correct a 2011 actuarial pension expense calculation related to the valuation of future early retirement benefits. For second quarter 2011, the adjustment increased pension expense by $\$ 296,000$ and decreased income tax expense by $\$ 121,000$, reducing net income by $\$ 175,000$. For the six months ended June 30, 2011, pension expense increased by $\$ 591,000$ and income tax expense was reduced by $\$ 242,000$. The net effect was a reduction to income of $\$ 349,000$. This adjustment had no impact on earnings per common share for both periods presented. In addition, there was a corresponding reduction to retained earnings of $\$ 349,000$ for the six months ended June 30 , 2011 in the Consolidated Statements of Changes in Stockholders' Equity.

Use of Estimates - The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Although these estimates and assumptions are based on the best available information, actual results could differ from those estimates.

Principles of Consolidation - The accompanying consolidated financial statements include the accounts and results of operations of the Company and its subsidiaries after elimination of all significant intercompany accounts and transactions. Assets held in a fiduciary or agency capacity are not assets of the Company or its subsidiaries and are not included in the consolidated financial statements.

The Company owns an interest in certain variable interest entities ("VIEs") as described in Note 22, "Variable Interest Entities," contained in the Company's 2011 10-K. A VIE is a partnership, limited liability company, trust, or other legal entity that (i) does not have sufficient equity to finance its activities without additional subordinated financial support from other parties or (ii) has investors that lack certain characteristics associated with owning a controlling financial interest. The VIEs are not consolidated in the Company's financial statements since the Company is not the primary beneficiary of any of the VIEs.

The accounting policies related to loans, the allowance for credit losses, and comprehensive income are presented below. For a summary of all other significant accounting policies, please refer to Note 1 , "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

Loans - Loans are carried at the principal amount outstanding, including certain net deferred loan origination fees. Loans held-for-sale are carried at the lower of aggregate cost or fair value and are included in other assets in the Consolidated Statements of Financial Condition. Interest income on loans is accrued based on principal amounts outstanding. Loan and lease origination fees, commitment fees, and certain direct loan origination costs are deferred, and the net amount is amortized over the estimated life of the related loans or commitments as a yield adjustment. Fees related to standby letters of credit, whose ultimate exercise is remote, are amortized into fee income over the estimated life of the commitment. Other credit-related fees are recognized as fee income when earned.

Purchased Impaired Loans - Purchased impaired loans are recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows. No allowance for credit losses is recorded on these loans at the acquisition date. In determining the acquisition date fair value of purchased impaired loans and in subsequent periods, the Company generally aggregates purchased consumer loans and certain smaller balance commercial loans into pools of loans with common risk characteristics, such as delinquency status, credit score, and internal risk rating. Larger balance commercial loans are usually accounted for on an individual basis. Expected future cash flows in excess of the fair value of loans at the purchase date ("accretable yield") are recorded as interest income over the life of the loans if the timing and amount of the future cash flows can be reasonably estimated. The non-accretable yield represents estimated losses in the portfolio and is equal to the difference between contractually required payments and the cash flows expected to be collected at acquisition.

Subsequent to the purchase date, increases in cash flows over those expected at the purchase date are recognized as interest income prospectively. The present value of any decreases in expected cash flows, net of reimbursement from the FDIC, after the purchase date is recognized by recording a charge-off through the allowance for loan losses.

Non-accrual loans - Generally, commercial loans and loans secured by real estate are placed on non-accrual status (i) when either principal or interest payments become 90 days or more past due based on contractual terms unless the loan is sufficiently collateralized such that full repayment of both principal and interest is expected and is in the process of collection within a reasonable period or (ii) when an individual analysis of a borrower's creditworthiness indicates a credit should be placed on non-accrual status whether or not the loan is 90 days or more past due. When a loan is placed on non-accrual status, unpaid interest credited to income in the current year is reversed, and unpaid interest accrued in prior years is charged against the allowance for loan losses. After the loan is placed on nonaccrual, all debt service payments are applied to the principal on the loan. Future interest income may only be recorded on a cash basis after recovery of principal is reasonably assured. Non-accrual loans are returned to accrual status when the financial position of the borrower and other relevant factors indicate there is no longer doubt that the Company will collect all principal and interest due.

Commercial loans and loans secured by real estate are generally charged-off when deemed uncollectible. A loss is recorded at that time if the net realizable value can be quantified and it is less than the associated principal and interest outstanding. Consumer loans that are not secured by real estate are subject to mandatory charge-off at a specified delinquency date and are usually not classified as nonaccrual prior to being charged-off. Closed-end consumer loans, which include installment, automobile, and single payment loans, are generally charged-off in full no later than the end of the month in which the loan becomes 120 days past due.

Generally, purchased impaired loans are considered accruing loans unless reasonable estimates of the timing and amount of future cash flows cannot be determined. Loans without reasonable cash flow estimates are classified as non-accrual loans, and interest income will not be recognized until the timing and amount of the future cash flows can be reasonably determined.

Troubled Debt Restructurings ("TDRs") - A restructuring of debt is considered a TDR when (i) the borrower is experiencing financial difficulties and (ii) the creditor grants a concession, such as forgiveness of principal, reduction of the interest rate, changes in payments, or extension of the maturity, that it would not otherwise consider. Loans are not classified as TDRs when the modification is short-term or results in only an insignificant delay or shortfall in the payments to be received. The Company's TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes.

The Company does not accrue interest on any TDRs unless it believes collection of all principal and interest under the modified terms is reasonably assured. For a TDR to begin accruing interest, the borrower must demonstrate both some level of past performance and the capacity to perform under the modified terms. Generally, six months of consecutive payment performance by the borrower under the restructured terms is required before a TDR is returned to accrual status. However, the period could vary depending on the individual facts and circumstances of the loan. An evaluation of the borrower's current creditworthiness is used to assess whether the borrower has the capacity to repay the loan under the modified terms. This evaluation includes an estimate of expected cash flows, evidence of strong financial position, and estimates of the value of collateral, if applicable. However, in accordance with industry regulation, these restructured loans continue to be separately reported as restructured until after the calendar year in which the restructuring occurred if the loan was restructured at reasonable market rates and terms.

Impaired Loans - Impaired loans consist of corporate non-accrual loans and TDRs.
With the exception of loans that were restructured and are still accruing interest, a loan is considered impaired when it is probable that the Company will be unable to collect all contractual principal and interest due according to the terms of the

 be recorded on a cash basis after recovery of principal is reasonably assured.


 loans provided that estimates of the timing and amount of future cash flows can be reasonably determined.
 interest if it determines these loans are sufficiently collateralized and in the process of collection within a reasonable time period.


 historical loss experience, consideration of current economic trends, and other factors.



 allowance based on a loss migration analysis that uses historical credit loss experience for each loan category, and (iii) the impact of other internal and external qualitative factors.



 amount if it is a confirmed loss.


 external qualitative factors when estimating this adjustment, including:
 current conditions;

- Changes in credit policies and procedures, such as underwriting standards and collection, charge-off, and recovery practices;
. Changes in the experience, ability, and depth of credit management and other relevant staff;
. Changes in the quality of the Company's loan review system and Board of Directors oversight;
- The existence and effect of any concentration of credit and changes in the level of concentrations, such as market, loan type, or risk rating;
- Changes in the value of the underlying collateral for collateral-dependent loans;
- Changes in the national and local economy that affect the collectability of various segments of the portfolio; and

 unfunded commitments is included in other liabilities in the Consolidated Statements of Financial Condition.


 classifications by regulatory authorities. While each component of the allowance for credit losses is determined separately, the entire balance is available for the entire loan portfolio.


 costs related to the Company's pension plan.


## 2. RECENT ACCOUNTING PRONOUNCEMENTS






 liquidity.


 January 1, 2012 did not materially impact the Company's financial condition, results of operations, or liquidity.



 impairment testing or financial condition, results of operation, or liquidity.

## 3. SECURITIES

 comprehensive loss. Securities classified as held-to-maturity are securities that management has the positive intent and ability to hold to maturity and are stated at cost.
 income in the Condensed Consolidated Statements of Income.

 amounts earned to be invested in securities other than Company stock.

## Remaining Contractual Maturity of Securities <br> (Dollar amounts in thousands)

|  | June 30, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Available-for-Sale |  |  |  | Held-to-Maturity |  |  |  |
|  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| One year or less | \$ | 12,990 | \$ | 12,804 | \$ | 7,558 | \$ | 8,143 |
| One year to five years |  | 346,564 |  | 341,609 |  | 13,043 |  | 14,052 |
| Five years to ten years |  | 108,062 |  | 106,517 |  | 19,036 |  | 20,509 |
| After ten years |  | 79,691 |  | 78,552 |  | 21,296 |  | 22,943 |
| CMOs |  | 486,449 |  | 489,047 |  | - |  | - |
| Other residential MBSs |  | 130,032 |  | 135,927 |  | - |  | - |
| Equity securities |  | 9,466 |  | 10,475 |  | - |  | - |
| Total | \$ | 1,173,254 | \$ | 1,174,931 | \$ | 60,933 | \$ | 65,647 |

 December 31, 2011. No securities held-to-maturity were pledged as of June 30, 2012 or December 31, 2011.

Purchases and sales of securities are recognized on a trade date basis. Realized securities gains or losses are reported in net securities gains (losses) in the Condensed Consolidated Statements of Income. The cost of securities sold is recorded using the specific identification method.

Securities Gains (Losses)
(Dollar amounts in thousands)

|  | Quarters Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Proceeds from sales | \$ | 9,397 | \$ | 53,118 | \$ | 12,059 | \$ | 97,330 |
| Gains (losses) on sales of securities: |  |  |  |  |  |  |  |  |
| Gross realized gains | \$ | 1,556 | \$ | 1,974 | \$ | 1,603 | \$ | 2,782 |
| Gross realized losses |  | - |  | (443) |  | (253) |  | (711) |
| Net realized gains (losses) on securities sales |  | 1,556 |  | 1,531 |  | 1,350 |  | 2,071 |
| Non-cash impairment charges: |  |  |  |  |  |  |  |  |
| Other-than-temporary securities impairment ("OTTI") |  | $(1,591)$ |  | - |  | $(2,328)$ |  | - |
| Portion of other-than-temporary impairment recognized in other comprehensive income |  | 186 |  | - |  | 186 |  | - |
| Net non-cash impairment charges |  | $(1,405)$ |  | - |  | (2,142) |  | - |
| Net realized gains (losses) | \$ | 151 | \$ | 1,531 | \$ | (792) | \$ | 2,071 |
| Income tax expense (benefit) on net realized gains (losses) | \$ | 62 | \$ | 626 | \$ | (324) | \$ | 847 |
| Net trading (losses) gains (1) | \$ | (575) | \$ | (2) | \$ | 826 | \$ | 742 |

$$
\text { (1)All net trading (losses) gains relate to trading securities still held as of June 30, } 2012 \text { and June 30, } 2011 .
$$

The non-cash impairment charges in the table above primarily relate to OTTI charges on CDOs. Accounting guidance requires that only the credit portion of an OTTI charge be recognized through income. If a decline in fair value below carrying value is not attributable to credit loss and the Company does not intend to sell the security or believe it would not be more likely than not required to sell the security prior to recovery, the Company records the decline in fair value in other comprehensive income. In deriving the credit component of the impairment on the CDOs, projected cash flows were discounted at the contractual rate ranging from the London Interbank Offered Rate ("LIBOR") plus 125 basis points to LIBOR plus 160 basis points. Fair values are computed by discounting future projected cash flows at higher rates, ranging from LIBOR plus 1,300 basis points to LIBOR plus 1,600 basis points. The higher rates are used to account for other market factors, such as liquidity.

## Credit-Related CDO Impairment Losses

(Dollar amounts in thousands)

|  | Quarters EndedJune 30 |  |  |  | Six Months EndedJune 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CDO Number | 2012 |  | 2011 |  | 2012 |  | 2011 |  | Life-to-Date |  |
| 1 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 10,360 |
| 2 |  | 893 |  | - |  | 1,535 |  | - |  | 9,403 |
| 3 |  | 512 |  | - |  | 591 |  | - |  | 2,161 |
| 4 |  | - |  | - |  | - |  | - |  | 1,078 |
| 5 |  | - |  | - |  | - |  | - |  | 8,570 |
| 6 |  | - |  | - |  | - |  | - |  | 243 |
| 7 |  | - |  | - |  | - |  | - |  | 6,750 |
|  | \$ | 1,405 | \$ | - | \$ | 2,126 | \$ | - | \$ | 38,565 |

Changes in the amount of credit losses recognized in earnings on CDOs and other securities are summarized in the following table.

## Changes in Credit Losses Recognized in Earnings

(Dollar amounts in thousands)

|  | Quarters Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Cumulative amount recognized at beginning of period | \$ | 37,262 | \$ | 35,589 | \$ | 36,525 | \$ | 35,589 |
| Credit losses included in earnings (1): |  |  |  |  |  |  |  |  |
| Losses recognized on securities that previously had credit losses |  | 1,405 |  | - |  | 2,142 |  |  |
| Losses recognized on securities that did not previously have credit losses |  | - |  | - |  | - |  | - |
| Cumulative amount recognized at end of period | \$ | 38,667 | \$ | 35,589 | \$ | 38,667 | \$ | 35,589 |

${ }^{(1)}$ Included in net securities gains (losses) in the Condensed Consolidated Statements of Income.
The following table presents the aggregate amount of unrealized losses and the aggregate related fair values of securities with unrealized losses as of June 30,2012 and December $31,2011$.

|  | Securities in an Unrealized Loss Position <br> (Dollar amounts in thousands) |  |  |  |  | 12 Months or Longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Securities | Less Than 12 Months |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Fair Value |  | Unrealized Losses |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | $\begin{gathered} \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  | Fair <br> Value |  | Unrealized Losses |  |
| As of June 30, 2012 - - - - |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities | 1 | \$ | 2,006 | \$ | 5 | \$ | - | \$ |  | \$ | 2,006 | \$ | 5 |
| CMOs | 36 |  | 159,149 |  | 887 |  | 14,875 |  | 427 |  | 174,024 |  | 1,314 |
| Other residential mortgagebacked securities | 4 |  | 8,630 |  | 16 |  | 262 |  | 16 |  | 8,892 |  | 32 |
| Municipal securities | 36 |  | 22,975 |  | 191 |  | 3,365 |  | 30 |  | 26,340 |  | 221 |
| CDOs | 6 |  | - |  | - |  | 11,082 |  | 35,551 |  | 11,082 |  | 35,551 |
| Total | 83 | \$ | 192,760 | \$ | 1,099 | \$ | 29,584 | \$ | 36,024 | \$ | 222,344 | \$ | 37,123 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities | 2 | \$ | - | \$ | - | \$ | 5,035 | \$ | 25 | \$ | 5,035 | \$ | 25 |
| CMOs | 30 |  | 163,819 |  | 1,818 |  | 12,628 |  | 528 |  | 176,447 |  | 2,346 |
| Other residential mortgage- <br> backed securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities | 19 |  | 934 |  | 2 |  | 7,857 |  | 364 |  | 8,791 |  | 366 |
| CDOs | 6 |  | - |  | - |  | 13,394 |  | 35,365 |  | 13,394 |  | 35,365 |
| Corporate debt securities | 1 |  | 2,157 |  | 11 |  | - |  | - |  | 2,157 |  | 11 |
| Total | 62 | \$ | 167,092 | \$ | 1,848 | \$ | 39,986 | \$ | 36,288 | \$ | 207,078 | \$ | 38,136 |

Approximately $99 \%$ of the Company's CMOs and other MBSs are either backed by U.S. government-owned agencies or issued by U.S. government-sponsored enterprises. Municipal securities are issued by municipal authorities, and the majority is supported by third-party insurance or some other form of credit enhancement. Management does not believe any individual unrealized loss on these securities as of June 30, 2012 represents an OTTI. The unrealized losses associated with these securities are not believed to be attributed to credit quality, but rather to changes in interest rates and temporary market movements. In addition, the Company does not intend to sell the securities with unrealized losses, and it is not more likely than not that the Company will be required to sell them before recovery of their amortized cost basis, which may be at maturity.

The unrealized losses on CDOs as of June 30, 2012 reflect the market's unfavorable view of structured investment vehicles given the current interest rate and liquidity environment. Management does not believe the unrealized losses on the CDOs represent OTTI related to credit deterioration. In addition, the Company does not intend to sell the CDOs with unrealized losses, and the Company does not believe it is more likely than not that it will be required to sell them before recovery of their amortized cost basis, which may be at maturity. As of June 30, 2012, the portion of OTTI on these securities recognized in accumulated other comprehensive loss (i.e., not related to credit deterioration) totaled $\$ 35.6$ million.

Significant judgment is required to calculate the fair value of the CDOs, all of which are pooled. Generally, fair value determinations are based on several factors regarding current market and economic conditions related to these securities and the underlying collateral. For these reasons and due to the illiquidity in the secondary market for the CDOs, the Company estimates the fair value of these securities using discounted cash flow analyses with the assistance of a structured credit valuation firm. For additional discussion of the CDO valuation methodology, refer to Note 12, "Fair Value."

## 4. LOANS

The following table presents the Company's loan portfolio by class.

## Loan Portfolio

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,597,427 | \$ | 1,458,446 |
| Agricultural |  | 272,742 |  | 243,776 |
| Commercial real estate: |  |  |  |  |
| Office, retail, and industrial |  | 1,391,129 |  | 1,299,082 |
| Multi-family |  | 308,250 |  | 288,336 |
| Residential construction |  | 88,908 |  | 105,836 |
| Commercial construction |  | 147,626 |  | 144,909 |
| Other commercial real estate |  | 817,071 |  | 888,146 |
| Total commercial real estate |  | 2,752,984 |  | 2,726,309 |
| Total corporate loans |  | 4,623,153 |  | 4,428,531 |
| Home equity |  | 398,428 |  | 416,194 |
| 1-4 family mortgages |  | 237,341 |  | 201,099 |
| Installment loans |  | 39,104 |  | 42,289 |
| Total consumer loans |  | 674,873 |  | 659,582 |
| Total loans, excluding covered loans |  | 5,298,026 |  | 5,088,113 |
| Covered loans (1) |  | 230,047 |  | 260,502 |
| Total loans | \$ | 5,528,073 | \$ | 5,348,615 |
| Deferred loan fees included in total loans | \$ | 6,753 | \$ | 7,828 |
| Overdrawn demand deposits included in total loans | \$ | 2,582 | \$ | 2,850 |

${ }^{(1)}$ For information on covered loans, refer to Note 5, "Covered Assets."
The Company primarily lends to small and mid-sized businesses, commercial real estate customers, and consumers in the markets in which the Company operates. Within these areas, the Company seeks to diversify its loan portfolio by loan type, industry, and borrower.

It is the Company's policy to review each prospective credit to determine the appropriateness and the adequacy of security or collateral prior to making a loan. In the event of borrower default, the Company seeks recovery in compliance with state lending laws, the Company's lending standards, and credit monitoring and remediation procedures.

## 5. COVERED ASSETS

In 2009 and 2010, the Company acquired the majority of the assets of three financial institutions in FDIC-assisted transactions. Most loans and OREO acquired in these acquisitions are covered by loss sharing agreements with the FDIC (the "FDIC Agreements"), whereby the FDIC will reimburse the Company for the majority of any losses incurred on these assets. A more detailed discussion of these transactions is presented in Note 5, "Covered Assets" in the Company's 2011 10-K

## Covered Assets <br> (Dollar amounts in thousands)

|  | June 30, 2012 |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Home equity lines ${ }^{(1)}$ | \$ | 44,972 | \$ | 45,451 |
| Purchased impaired loans (2) |  | 151,383 |  | 178,025 |
| Other covered loans (3) |  | 33,692 |  | 37,026 |
| Total covered loans |  | 230,047 |  | 260,502 |
| FDIC indemnification asset |  | 58,302 |  | 65,609 |
| Covered OREO |  | 9,136 |  | 23,455 |
| Total covered assets | \$ | 297,485 | \$ | 349,566 |
| Covered non-accrual loans | \$ | 14,540 | \$ | 19,879 |
| Covered loans past due 90 days or more and still accruing interest | \$ | 33,288 | \$ | 43,347 |

${ }^{(1)}$ These loans are open-end consumer loans that are not categorized as purchased impaired loans
(2) Purchased impaired loans are recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows
${ }^{(3)}$ These are loans that did not have evidence of impairment on the date of acquisition.


 covered loans in the table above are past due based on contractual terms, but continue to perform in accordance with the Company's expectations of cash flows.
 procedures as specified in the FDIC Agreements.
 Note 1, "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

## Changes in the FDIC Indemnification Asset

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { Quarters Ended } \\ \text { June } 30, \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30, \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 58,488 | \$ | 85,386 | \$ | 65,609 | \$ | 95,899 |
| Amortization |  | $(2,517)$ |  | $(2,255)$ |  | $(4,496)$ |  | $(4,497)$ |
| Expected reimbursements from the FDIC for changes in expected credit losses (1) |  | 7,738 |  | 19,321 |  | 9,772 |  | 21,834 |
| Payments received from the FDIC |  | (5,407) |  | (6,700) |  | (12,583) |  | (17,484) |
| Balance at end of period | \$ | 58.302 | \$ | 95,752 | s | 58,302 | \$ | 95,752 |

 additional expected losses

Changes in the accretable yield for purchased impaired loans were as follows.

|  | Changes in Accretable Yield <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarters EndedJune 30, |  |  |  | Six Months EndedJune 30 , |  |  |  |
|  |  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | \$ | 41,045 | \$ | 51,010 | \$ | 52,147 | \$ | 63,616 |
| Accretion |  |  | $(5,794)$ |  | $(12,104)$ |  | $(11,181)$ |  | $(20,528)$ |
| Net reclassifications from non-accretable difference ${ }^{(1)}$ |  |  | 13,729 |  | 16,700 |  | 8,014 |  | 12,518 |
| Balance at end of period | \$ | S | 48,980 | \$ | 55,606 | \$ | 48,980 | \$ | 55,606 | ${ }^{(1)}$ Amount represents an increase in the estimated cash flows to be collected over the remaining estimated life of the underlying covered loan portfolios.

## 6. PAST DUE LOANS, ALLOWANCE FOR CREDIT LOSSES, AND IMPAIRED LOANS

## Past Due and Non-accrual Loans

The following table presents an aging analysis of the Company's past due loans as of June 30, 2012 and December 31, 2011. The aging is determined without regard to accrual status. The table also presents non-performing loans, consisting of non-accrual loans (the majority of which are past due) and loans 90 days or more past due and still accruing interest, as of each balance sheet date.

Aging Analysis of Past Due Loans and Non-Performing Loans by Class
(Dollar amounts in thousands)

|  | Aging Analysis (Accruing and Non-accrual) |  |  |  |  |  |  |  |  |  | Non-performing Loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | $\begin{gathered} 30-89 \text { Days } \\ \text { Past Due } \end{gathered}$ |  | 90 Days or More Past Due |  | $\begin{gathered} \text { Total } \\ \text { Past Due } \\ \hline \end{gathered}$ |  | Total <br> Loans |  | Nonaccrual Loans |  | 90 Days Past Due Loans, Still Accruing Interest |  |
| June 30, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,536,959 | \$ | 14,364 | \$ | 46,104 | \$ | 60,468 | \$ | 1,597,427 | \$ | 55,358 | \$ | 2,565 |
| Agricultural |  | 271,139 |  | 171 |  | 1,432 |  | 1,603 |  | 272,742 |  | 1,293 |  | 260 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 1,341,119 |  | 14,831 |  | 35,179 |  | 50,010 |  | 1,391,129 |  | 46,629 |  | 1,090 |
| Multi-family |  | 298,932 |  | 1,136 |  | 8,182 |  | 9,318 |  | 308,250 |  | 8,843 |  |  |
| Residential construction |  | 71,021 |  | 2,821 |  | 15,066 |  | 17,887 |  | 88,908 |  | 17,500 |  | - |
| Commercial construction |  | 123,200 |  | 1,945 |  | 22,481 |  | 24,426 |  | 147,626 |  | 21,981 |  | 500 |
| Other commercial real estate |  | 786,443 |  | 2,951 |  | 27,677 |  | 30,628 |  | 817,071 |  | 34,192 |  | 2,540 |
| Total commercial real estate |  | 2,620,715 |  | 23,684 |  | 108,585 |  | 132,269 |  | 2,752,984 |  | 129,145 |  | 4,130 |
| Total corporate loans |  | 4,428,813 |  | 38,219 |  | 156,121 |  | 194,340 |  | 4,623,153 |  | 185,796 |  | 6,955 |
| Home equity |  | 388,337 |  | 3,689 |  | 6,402 |  | 10,091 |  | 398,428 |  | 7,245 |  | 779 |
| 1-4 family mortgages |  | 230,104 |  | 1,985 |  | 5,252 |  | 7,237 |  | 237,341 |  | 5,466 |  | 366 |
| Installment loans |  | 38,683 |  | 328 |  | 93 |  | 421 |  | 39,104 |  | 1 |  | 92 |
| Total consumer loans |  | 657,124 |  | 6,002 |  | 11,747 |  | 17,749 |  | 674,873 |  | 12,712 |  | 1,237 |
| Total loans, excluding covered loans |  | 5,085,937 |  | 44,221 |  | 167,868 |  | 212,089 |  | 5,298,026 |  | 198,508 |  | 8,192 |
| Covered loans |  | 175,844 |  | 7,900 |  | 46,303 |  | 54,203 |  | 230,047 |  | 14,540 |  | 33,288 |
| Total loans | \$ | 5,261,781 | \$ | 52,121 | \$ | 214,171 | \$ | 266,292 | \$ | 5,528,073 | \$ | 213,048 | \$ | 41,480 |
| December 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,415,165 | \$ | 13,731 | \$ | 29,550 | \$ | 43,281 | \$ | 1,458,446 | \$ | 44,152 | \$ | 4,991 |
| Agricultural |  | 242,727 |  | 30 |  | 1,019 |  | 1,049 |  | 243,776 |  | 1,019 |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 1,276,920 |  | 2,931 |  | 19,231 |  | 22,162 |  | 1,299,082 |  | 30,043 |  | 1,040 |
| Multi-family |  | 281,943 |  | 1,121 |  | 5,272 |  | 6,393 |  | 288,336 |  | 6,487 |  |  |
| Residential construction |  | 87,606 |  | 2,164 |  | 16,066 |  | 18,230 |  | 105,836 |  | 18,076 |  |  |
| Commercial construction |  | 129,310 |  | 320 |  | 15,279 |  | 15,599 |  | 144,909 |  | 23,347 |  | - |
| Other commercial real estate |  | 849,066 |  | 6,372 |  | 32,708 |  | 39,080 |  | 888,146 |  | 51,447 |  | 1,707 |
| Total commercial real estate |  | 2,624,845 |  | 12,908 |  | 88,556 |  | 101,464 |  | 2,726,309 |  | 129,400 |  | 2,747 |
| Total corporate loans |  | 4,282,737 |  | 26,669 |  | 119,125 |  | 145,794 |  | 4,428,531 |  | 174,571 |  | 7,738 |
| Home equity |  | 402,842 |  | 6,112 |  | 7,240 |  | 13,352 |  | 416,194 |  | 7,407 |  | 1,138 |
| 1-4 family mortgages |  | 192,646 |  | 3,712 |  | 4,741 |  | 8,453 |  | 201,099 |  | 5,322 |  | - |
| Installment loans |  | 41,288 |  | 625 |  | 376 |  | 1,001 |  | 42,289 |  | 25 |  | 351 |
| Total consumer loans |  | 636,776 |  | 10,449 |  | 12,357 |  | 22,806 |  | 659,582 |  | 12,754 |  | 1,489 |
| Total loans, excluding covered loans |  | 4,919,513 |  | 37,118 |  | 131,482 |  | 168,600 |  | 5,088,113 |  | 187,325 |  | 9,227 |
| Covered loans |  | 195,289 |  | 7,853 |  | 57,360 |  | 65,213 |  | 260,502 |  | 19,879 |  | 43,347 |
| Total loans | \$ | 5,114,802 | \$ | 44,971 | \$ | $\underline{188,842}$ | \$ | 233,813 | \$ | 5,348,615 | \$ | 207,204 | \$ | 52,574 |

## Allowance for Credit Losses

The Company maintains an allowance for credit losses at a level deemed adequate by management to absorb probable losses inherent in the loan portfolio. Refer to Note 1 , "Summary of Significant Accounting Policies," for the accounting policy for the allowance for credit losses.

Allowance for Credit Losses
(Dollar amounts in thousands)

|  | Quarters EndedJune 30 , |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 118,764 | \$ | 145,003 | \$ | 121,962 | \$ | 145,072 |
| Loan charge-offs |  | $(23,681)$ |  | $(27,748)$ |  | $(46,367)$ |  | $(49,317)$ |
| Recoveries on previous loan charge-offs |  | 1,141 |  | 3,813 |  | 2,419 |  | 5,821 |
| Net loan charge-offs |  | $(22,540)$ |  | $(23,935)$ |  | $(43,948)$ |  | $(43,496)$ |
| Provision for loan losses |  | 22,458 |  | 18,763 |  | 40,668 |  | 38,255 |
| Balance at end of period | \$ | 118,682 | \$ | 139,831 | \$ | 118,682 | \$ | 139,831 |
| Allowance for loan losses | \$ | 116,182 | \$ | 137,331 | \$ | 116,182 | \$ | 137,331 |
| Reserve for unfunded commitments |  | 2,500 |  | 2,500 |  | 2,500 |  | 2,500 |
| Total allowance for credit losses | \$ | 118,682 | \$ | 139,831 | \$ | 118,682 | \$ | 139,831 |

Allowance for Credit Losses by Portfolio Segment
(Dollar amounts in thousands)

|  | Commercial, <br> Industrial, and <br> Agricultural |  | Office, Retail, and Industrial |  | Multi- <br> Family |  | Residential Construction |  | Other <br> Commercial Real Estate |  | Consumer |  | Covered Loans |  | Total Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended June 30, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 46,017 | \$ | 16,012 | \$ | 5,067 | \$ | 14,563 | \$ | 24,471 | \$ | 14,843 | \$ | 989 | \$ | 121,962 |
| Loan charge-offs |  | $(14,613)$ |  | $(5,237)$ |  | (484) |  | $(4,281)$ |  | $(13,922)$ |  | $(5,122)$ |  | $(2,708)$ |  | $(46,367)$ |
| Recoveries on previous loan charge-offs |  | 1,251 |  | 309 |  | 162 |  | 220 |  | 25 |  | 452 |  | - |  | 2,419 |
| Net loan charge-offs |  | $(13,362)$ |  | $(4,928)$ |  | (322) |  | $(4,061)$ |  | $(13,897)$ |  | $(4,670)$ |  | $(2,708)$ |  | $(43,948)$ |
| Provision for loan losses |  | 10,755 |  | 7,269 |  | 44 |  | 2,370 |  | 14,256 |  | 3,273 |  | 2,701 |  | 40,668 |
| Balance at end of period | \$ | 43,410 | \$ | 18,353 | \$ | 4,789 | \$ | 12,872 | \$ | 24,830 | \$ | 13,446 | \$ | 982 | \$ | $\underline{118,682}$ |
| Six months ended June 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 49,545 | \$ | 20,758 | \$ | 3,996 | \$ | 27,933 | \$ | 29,869 | \$ | 12,971 | \$ | - | \$ | 145,072 |
| Loan charge-offs |  | $(11,877)$ |  | $(1,846)$ |  | $(7,201)$ |  | $(9,083)$ |  | $(8,331)$ |  | $(5,779)$ |  | $(5,200)$ |  | $(49,317)$ |
| Recoveries on previous loan charge-offs |  | 2,356 |  | 54 |  | - |  | 2,766 |  | 472 |  | 173 |  | - |  | 5,821 |
| Net loan charge-offs |  | (9,521) |  | $(1,792)$ |  | (7,201) |  | $(6,317)$ |  | $(7,859)$ |  | $(5,606)$ |  | $(5,200)$ |  | $(43,496)$ |
| Provision for loan losses |  | 8,510 |  | $(2,104)$ |  | 12,080 |  | 2,711 |  | 5,425 |  | 6,433 |  | 5,200 |  | 38,255 |
| Balance at end of period | \$ | 48,534 | \$ | 16,862 | \$ | 8,875 | \$ | 24,327 | \$ | 27,435 | \$ | 13,798 | \$ |  | \$ | $\underline{ } 139,831$ |

## Impaired Loans

 installment, and 1-4 family mortgages, are not individually assessed for impairment

## Impaired Loans <br> (Dollar amounts in thousands)

|  | June 30, 2012 |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans individually evaluated for impairment: |  |  |  |  |
| Impaired loans with a related allowance for credit losses (1) | \$ | 102,475 | \$ | 76,397 |
| Impaired loans with no specific related allowance for credit losses (2) |  | 65,617 |  | 83,090 |
| Total impaired loans individually evaluated for impairment |  | 168,092 |  | 159,487 |
| Corporate non-accrual loans not individually evaluated for impairment ${ }^{(3)}$ |  | 17,704 |  | 15,084 |
| Total corporate non-accrual loans |  | 185,796 |  | 174,571 |
| TDRs, still accruing interest |  | 7,811 |  | 17,864 |
| Total impaired loans | \$ | 193,607 | \$ | 192,435 |
| Valuation allowance related to impaired loans | \$ | 25,267 | \$ | 26,095 |

 than the recorded investment in the loans.
${ }^{2}$ )No specific allowance for credit losses is allocated to these loans since they are deemed to be sufficiently collateralized or had charge-offs.
${ }^{(3)}$ These are loans with balances under a specified threshold.
 exception of certain loans with balances under a specified threshold.

 of the allowance for credit losses and are not displayed in this table except for open-end consumer loans.

${ }^{(1)}$ These are open-end consumer loans that are not categorized as purchased impaired loans.

The following table presents loans individually evaluated for impairment by class of loan as of June 30, 2012 and December 31, 2011.

${ }^{1}$ Recorded using the cash basis of accounting.

Loan modifications are generally performed at the request of the individual borrower and may include forgiveness of principal, reduction in interest rates, changes in payments, and maturity date extensions. A discussion of our accounting policies for TDRs is contained in Note 1, "Summary of Significant Accounting Policies."

|  | TDRs by Class (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of June 30, 2012 |  |  |  |  |  | As of December 31, 2011 |  |  |  |  |  |
|  | Accruing (1) |  | Non-accrual (2) |  | Total |  | Accruing (1) |  | Non-accrual (2) |  | Total |  |
| Commercial and industrial | \$ | 175 | \$ | 1,380 | \$ | 1,555 | \$ | 1,451 | \$ | 897 | \$ | 2,348 |
| Agricultural |  | - |  | - |  | - |  | - |  | - |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 620 |  | 220 |  | 840 |  | 1,742 |  | - |  | 1,742 |
| Multi-family |  | - |  | 1,758 |  | 1,758 |  | 11,107 |  | 1,758 |  | 12,865 |
| Residential construction |  | - |  | - |  | - |  | - |  | - |  |  |
| Commercial construction |  | - |  | 14,006 |  | 14,006 |  | - |  | 14,006 |  | 14,006 |
| Other commercial real estate |  | 5,883 |  | 6,025 |  | 11,908 |  | 227 |  | 11,417 |  | 11,644 |
| Total commercial real estate |  | 6,503 |  | 22,009 |  | 28,512 |  | 13,076 |  | 27,181 |  | 40,257 |
| Total corporate loans |  | 6,678 |  | 23,389 |  | 30,067 |  | 14,527 |  | 28,078 |  | 42,605 |
| Home equity |  | 21 |  | 395 |  | 416 |  | 1,093 |  | 471 |  | 1,564 |
| 1-4 family mortgages |  | 1,112 |  | 1,077 |  | 2,189 |  | 2,089 |  | 1,293 |  | 3,382 |
| Installment loans |  | - |  | - |  | - |  | 155 |  | - |  | 155 |
| Total consumer loans |  | 1,133 |  | 1,472 |  | 2,605 |  | 3,337 |  | 1,764 |  | 5,101 |
| Total loans | \$ | 7,811 | \$ | 24,861 | \$ | 32,672 | \$ | 17,864 | \$ | 29,842 | \$ | 47,706 |

(1)These loans are still accruing interest
${ }^{(2)}$ These loans are included in non-accrual loans in the preceding tables.
The following table presents a summary of loans that were restructured during the quarters ended June 30, 2012 and June 30, 2011.

|  | TDRs Restructured During the Period (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \begin{array}{c} \text { Number } \\ \text { of } \\ \text { Loans } \end{array} \\ \hline \end{gathered}$ | PreModification Recorded Investment |  | Funds Disbursed |  | Interest and Escrow Capitalized |  | Charge-offs |  | Post- <br> Modification Recorded Investment |  |
| Six months ended June 30, 2012 |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | 1 | \$ | 252 | \$ | - | \$ | - | \$ | 170 | \$ | 82 |
| Office, retail, and industrial | 1 |  | 625 |  | - |  | - |  | - |  | 625 |
| Other commercial real estate | 7 |  | 11,906 |  | - |  | - |  | 652 |  | 11,254 |
| 1-4 family mortgages | 4 |  | 563 |  | - |  | 4 |  | - |  | 567 |
| Total TDRs restructured during the period | 13 | \$ | 13,346 | \$ | - | \$ | 4 | \$ | 822 | \$ | 12,528 |
| Six Months Ended June 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | 5 | \$ | 223 | \$ | - | \$ | 7 | \$ | - | \$ | 230 |
| Office, retail, and industrial | 3 |  | 3,407 |  | 293 |  | 9 |  | - |  | 3,709 |
| Other commercial real estate | 1 |  | 174 |  | - |  | 74 |  | - |  | 248 |
| Home equity | 7 |  | 388 |  | - |  | 13 |  | - |  | 401 |
| 1-4 family mortgages | 8 |  | 831 |  | - |  | 35 |  | - |  | 866 |
| Installment loans | 1 |  | 151 |  | - |  | 4 |  | - |  | 155 |
| Total TDRs restructured during the period | 25 | \$ | 5,174 | \$ | 293 | \$ | 142 | \$ | . | \$ | 5,609 |

The specific reserve portion of the allowance for loan losses on TDRs for all segments of loans is determined by estimating the value of the loan. This is determined by discounting the restructured cash flows at the original effective rate of the loan before modification or is based on the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. If the resulting amount is less than the recorded book value, the Company either establishes a valuation allowance (i.e., specific reserve) as a component of the allowance for loan losses or charges off the impaired balance if it determines that it is a confirmed loss. TDRs had related valuation allowances totaling $\$ 1.2$ million as of June 30,2012 and $\$ 94,000$ as of December 31, 2011.

The allowance for loan losses also includes an allowance based on a loss migration analysis for each loan category for loans that are not individually evaluated for impairment. All loans charged-off, including TDRs charged-off, are factored into this calculation by portfolio segment.

TDRs that have payment defaults and do not perform in accordance with the modified terms are transferred to non-accrual. The following table presents TDRs that had payment defaults during the quarters ended June 30, 2012 and June 30, 2011 where the default occurred within twelve months of the restructured date.

## TDRs That Defaulted Within Twelve Months of the Restructured Date

(Dollar amounts in thousands)

|  | Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2012 |  |  | June 30, 2011 |  |  |
|  | Number of Loans | Recorded <br> Investment |  | Number of Loans | Recorded <br> Investment |  |
| Office, retail, and industrial | 1 | \$ | 220 | - | \$ | - |
| Home equity | - |  | - | 1 |  | 83 |
| 1-4 family mortgages | 1 |  | 62 | 1 |  | 141 |
| Total restructured loans | 2 | \$ | 282 | 2 | \$ | 224 |

There were no commitments to lend additional funds to borrowers with TDRs as of June 30, 2012 or December 31, 2011.

## Credit Quality Indicators

Corporate loans and commitments are assessed for risk and assigned ratings based on various characteristics, such as the borrower's cash flow, leverage, collateral, management characteristics, and other factors. Ratings for commercial credits are reviewed periodically. On a quarterly basis, consumer loans are assessed for credit quality based on the delinquency status of the loan.

Credit Quality Indicators by Class, Excluding Covered Loans
(Dollar amounts in thousands)

 prospects at some future date.
 interest because they are well secured and collection of principal and interest is expected within a reasonable time.
 Company could sustain some loss if the deficiencies are not corrected. These loans were placed on non-accrual status.

## 7. SENIOR AND SUBORDINATED DEBT

The following table presents the Company's senior and subordinated debt by issuance.
Senior and Subordinated Debt
(Dollar amounts in thousands)

|  | $\begin{gathered} \text { June } 30, \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 5.875\% senior notes due in 2016 (1) |  |  |  |  |
| Principal amount | \$ | 115,000 | \$ | 115,000 |
| Discount |  | (539) |  | (600) |
| Total senior notes due in 2016 |  | 114,461 |  | 114,400 |
| $5.85 \%$ subordinated notes due in 2016 |  |  |  |  |
| Principal amount |  | 50,500 |  | 50,500 |
| Discount |  | (21) |  | (24) |
| Total subordinated notes due in 2016 |  | 50,479 |  | 50,476 |
| 6.95\% junior subordinated debentures due in 2033 |  |  |  |  |
| Principal amount |  | 66,253 |  | 87,351 |
| Discount |  | (55) |  | (74) |
| Total junior subordinated debentures due in 2033 |  | 66,198 |  | 87,277 |
| Total senior and subordinated debt | \$ | 231,138 | \$ | 252,153 |

${ }^{(1)}$ These notes were issued to partially fund the redemption of $\$ 193.0$ million of Series B preferred stock held by the U.S. Department of the Treasury (the "Treasury") under the U.S. government's Troubled Asset Relief Program ("TARP").

The Company's senior and subordinated debt issuances are described in Note 11, "Senior and Subordinated Debt," contained in the Company's 2011 10-K.
In first quarter 2012, the Company repurchased and retired $\$ 21.1$ million out of a total of $\$ 84.7$ million of junior subordinated debentures at a discount of $2.25 \%$. This transaction resulted in the recognition of a pre-tax gain of $\$ 256,000$, which is included in other noninterest income in the Condensed Consolidated Statement of Income.

## 8. EARNINGS PER COMMON SHARE

## Basic and Diluted Earnings per Common Share

(Amounts in thousands, except per share data)

|  | Quarters Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net income | \$ | 6,365 | \$ | 10,653 | \$ | 14,257 | \$ | 20,697 |
| Preferred dividends |  | - |  | $(2,412)$ |  | - |  | $(4,825)$ |
| Accretion on preferred stock |  | - |  | (170) |  | - |  | (338) |
| Net income applicable to non-vested restricted shares |  | (76) |  | (100) |  | (215) |  | (237) |
| Net income applicable to common shares | \$ | 6,289 | \$ | 7,971 | \$ | $\underline{14,042}$ | \$ | 15,297 |
| Weighted-average common shares outstanding: |  |  |  |  |  |  |  |  |
| Weighted-average common shares outstanding (basic) |  | 73,659 |  | 73,259 |  | 73,582 |  | 73,205 |
| Dilutive effect of common stock equivalents |  | - |  | - |  | - |  | - |
| Weighted-average diluted common shares outstanding |  | 73,659 |  | 73,259 |  | 73,582 |  | 73,205 |
| Basic earnings per share | \$ | 0.09 | \$ | 0.11 | \$ | 0.19 | \$ | 0.21 |
| Diluted earnings per share | \$ | 0.09 | \$ | 0.11 | \$ | 0.19 | \$ | 0.21 |
| Anti-dilutive shares not included in the computation of diluted earnings per share ${ }^{(1)}$ |  | 1,756 |  | 3,619 |  | 1,809 |  | 3,676 |

${ }^{(1)}$ Represents outstanding stock options (and a common stock warrant for the 2011 periods) for which the exercise price is greater than the average market price of the Company's common stock.

## 9. INCOME TAXES

## Income Tax Expense <br> (Dollar amounts in thousands)

|  | Quarters Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Income before income tax expense | \$ | 7,126 | \$ | 13,373 | \$ | 16,174 | \$ | 23,326 |
| Income tax expense: |  |  |  |  |  |  |  |  |
| Federal income tax expense | \$ | 126 | \$ | 1,567 | \$ | 971 | \$ | 2,477 |
| State income tax expense |  | 635 |  | 1,153 |  | 946 |  | 152 |
| Total income tax expense | \$ | 761 | \$ | 2,720 | \$ | 1,917 | \$ | 2,629 |
| Effective income tax rate |  | 10.7\% |  | 20.3\% |  | 11.9\% |  | 11.3\% |

Federal income tax expense and the related effective income tax rate are primarily influenced by the amount of tax-exempt income derived from investment securities and bank-owned life insurance in relation to pre-tax income and state income taxes. State income tax expense and the related effective tax rate are influenced by the amount of state tax-exempt income in relation to pre-tax income and state tax rules relating to consolidated/combined reporting and sourcing of income and expense.

Income tax expense decreased for the 2012 periods presented compared to the same periods in 2011. The decreases resulted primarily from decreases in pre-tax income in the 2012 periods compared to 2011. This was partially offset by benefits recorded in the first quarter of 2011 related to Illinois tax law changes that became effective in that period.

Our accounting policies underlying the recognition of income taxes in the Consolidated Statements of Financial Condition and Income are included in Notes 1 and 14 to the Consolidated Financial Statements of our 2011 10-K.

## 10. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In the ordinary course of business, the Company enters into derivative transactions as part of its overall interest rate risk management strategy to minimize significant unplanned fluctuations in earnings and cash flows caused by interest rate volatility. The significant accounting policies related to derivative instruments and hedging activities are presented in Note 1, "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

During the six months ended June 30, 2012 and 2011, the Company hedged the fair value of fixed rate commercial real estate loans using interest rate swaps through which the Company pays fixed amounts and receives variable amounts. These derivative contracts were designated as fair value hedges and are valued using observable market prices, if available, or third party cash flow projection models. The fair values of the fair value hedges and the related amount of hedge ineffectiveness recognized were not material for any period presented.

The Company's derivative portfolio also includes derivative instruments not designated in a hedge relationship consisting of commitments to originate 1-4 family mortgage loans. The fair value of these instruments was not material for any period presented. The Company had no other derivative instruments as of June 30, 2012 or December 31, 2011. The Company does not enter into derivative transactions for purely speculative purposes.

## 11. COMMITMENTS, GUARANTEES, AND CONTINGENT LIABILITIES

## Credit Commitments and Guarantees

In the normal course of business, the Company enters into a variety of financial instruments with off-balance sheet risk to meet the financing needs of its customers and to conduct lending activities. These instruments include commitments to extend credit and standby and commercial letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the Consolidated Statements of Financial Condition.

On May 17, 2012, the Company entered into a $\$ 200.0$ million forward committed advance with the FHLB scheduled to settle on May 19, 2014 and mature on May 20, 2019. The Company entered into this commitment to take advantage of the current low market rates for future funding. The Company will pay a fixed interest rate of $2.05 \%$ to the FHLB if and when the advance is funded.

## Contractual or Notional Amounts of Financial Instruments

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to extend credit: |  |  |  |  |
| Commercial and industrial | \$ | 641,637 | \$ | 609,601 |
| Commercial real estate |  | 157,964 |  | 139,574 |
| Home equity lines |  | 253,449 |  | 257,315 |
| 1-4 family real estate construction |  | 16,477 |  | 13,300 |
| Credit card lines |  | 23,522 |  | 21,257 |
| Overdraft protection program ${ }^{(1)}$ |  | 175,260 |  | 178,699 |
| All other commitments |  | 81,712 |  | 129,015 |
| Total commitments | \$ | 1,350,021 | \$ | 1,348,761 |
| Letters of credit: |  |  |  |  |
| 1-4 family real estate construction | \$ | 7,039 | \$ | 8,661 |
| Commercial real estate |  | 53,211 |  | 49,373 |
| All other |  | 49,020 |  | 58,532 |
| Total letters of credit | \$ | 109,270 | \$ | 116,566 |
| Unamortized fees associated with letters of credit (2) | \$ | 516 | \$ | 668 |
| Remaining weighted-average term (in months) |  | 13.39 |  | 9.62 |
| Remaining lives (in years) |  | 0.1 to 12.1 |  | 0.1 to 12.6 |

${ }^{(1)}$ Federal regulation regarding electronic fund transfers requires consumers to affirmatively consent to the institution's overdraft service for automated teller machine and one-time debit card transactions before overdraft fees may be assessed on the account. Consumers are provided a specific line for the amount they may overdraw.
${ }^{(2)}$ Included in other liabilities in the Consolidated Statements of Financial Condition. The Company will amortize these amounts into income over the commitment period.

 adequately completes the construction.
 Company may seek recourse through the liquidation of the underlying collateral including real estate, production plants and property, marketable securities, or receipt of cash.

## Legal Proceedings



 amount of damages and other relief, including restitution.
 against the allegations in the lawsuit.
 individually or in the aggregate, arising from legal proceedings, if any, would have a material adverse effect on the consolidated financial condition of the Company as of June 30 , 2012.

## 12. FAIR VALUE





 presented does not represent the underlying value of the Company.
 the inputs used to measure fair value. The hierarchy is defined as follows:
. Level 1 - Quoted prices in active markets for identical assets or liabilities.
 corroborated by observable market data.
 judgment or estimation, some of which use model-based techniques and may be internally developed.

 levels of the fair value hierarchy during the periods presented.

## Assets and Liabilities Required to be Measured at Fair Value on a Recurring Basis

The following table provides the level in the fair value hierarchy and corresponding fair value for assets and liabilities required to be measured at fair value on a recurring basis in the Consolidated Statements of Financial Condition.

|  | Recurring Fair Value Measurements <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2012 |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Level 1 |  | Level 2 |  | Level 3 |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market funds | \$ | 1,293 | \$ | - | \$ | - | \$ | 1,565 | \$ | - | \$ |  |
| Mutual funds |  | 14,021 |  | - |  | - |  | 12,904 |  | - |  | - |
| Total trading securities |  | 15,314 |  | - |  | - |  | 14,469 |  | - |  | - |
| Securities available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities |  | - |  | 2,006 |  | - |  | - |  | 5,035 |  | - |
| CMOs |  | - |  | 489,047 |  | - |  | - |  | 384,104 |  | - |
| Other residential MBSs |  | - |  | 135,927 |  | - |  | - |  | 87,691 |  | - |
| Municipal securities |  | - |  | 504,693 |  | - |  | - |  | 490,071 |  | - |
| CDOs |  | - |  | - |  | 11,082 |  | - |  | - |  | 13,394 |
| Corporate debt securities |  | - |  | 21,701 |  | - |  | - |  | 30,014 |  | - |
| Hedge fund investment |  | - |  | 2,033 |  | - |  | - |  | 1,616 |  | - |
| Other equity securities |  | 42 |  | 8,400 |  | - |  | 41 |  | 1,040 |  | - |
| Total securities available-for-sale |  | 42 |  | 1,163,807 |  | 11,082 |  | 41 |  | 999,571 |  | 13,394 |
| Mortgage servicing rights (1) |  | - |  | - |  | 836 |  | - |  | - |  | 929 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivative liabilities (2) | \$ | - | \$ | 2,466 | \$ | - | \$ | - | \$ | 2,459 | \$ | - |

${ }^{(1)}$ Included in other assets in the Consolidated Statements of Financial Condition.
${ }^{(2)}$ Included in other liabilities in the Consolidated Statements of Financial Condition.
The following sections describe the specific valuation techniques and inputs used to measure financial assets and liabilities at fair value.

## Trading Securities

Trading securities represent diversified investment securities held in a grantor trust and are invested in money market and mutual funds. The fair value of these money market and mutual funds is based on quoted market prices in active exchange markets and is classified in level 1 of the fair value hierarchy. Changes in the fair value of trading securities are included as a separate component of noninterest income in the Condensed Consolidated Statements of Income.

## Securities Available-for-Sale

U.S. Agency Securities, CMOs, Other Residential MBSs, Municipal Securities, Corporate Debt Securities, and Other Equity Securities - These securities are primarily fixed income instruments that are not quoted on an exchange, but may be traded in active markets. The fair values are based on quoted prices in active markets or market prices for similar securities obtained from external pricing services or dealer market participants and are classified in level 2 of the fair value hierarchy. Quarterly, the Company evaluates the methodologies used by its external pricing services to develop the fair values to determine whether the results of the valuations are representative of an exit price in the Company's principal markets and an appropriate representation of fair value.

CDOs - CDOs are classified in level 3 of the fair value hierarchy.

## Rollforward of the Carrying Value of CDOs

(Dollar amounts in thousands)

|  | Quarters Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 13,685 | \$ | 16,193 | \$ | 13,394 | \$ | 14,858 |
| Total (loss) income: |  |  |  |  |  |  |  |  |
| Included in earnings (1) |  | $(1,405)$ |  | - |  | $(2,126)$ |  | - |
| Included in other comprehensive income (2) |  | $(1,198)$ |  | 294 |  | (186) |  | 1,629 |
| Purchases |  | - |  | - |  | - |  | - |
| Sales |  |  |  | - |  | - |  |  |
| Issuances |  | - |  | - |  | - |  | - |
| Settlements |  | - |  | - |  | - |  | - |
| Balance at end of period | \$ | 11,082 | \$ | 16,487 | \$ | 11,082 | \$ | 16,487 |
| Change in unrealized losses recognized in earnings related to securities still held at end of period | \$ | $(1,405)$ | \$ | - | \$ | $(2,126)$ | \$ | - |

${ }^{(1)}$ Included in net securities gains (losses) in the Condensed Consolidated Statements of Income and related to securities still held at the end of the period.
${ }^{(2)}$ Included in unrealized holding (losses) gains in the Consolidated Statements of Comprehensive Income.
The Company estimates the fair values for each CDO using discounted cash flow analyses with the assistance of a structured credit valuation firm. This methodology relies on credit analysis and review of historical financial data for each of the issuers of the securities underlying the individual CDO (the "Issuers") to estimate the cash flows. These estimates are highly subjective and sensitive to several significant, unobservable input assumptions, including prepayment assumptions, default probabilities, loss given default assumptions, and deferral cure probabilities. The cash flows for each Issuer are then discounted to their present values using LIBOR plus an adjustment to reflect the higher risk inherent in these securities given their complex structures and the impact of market factors. Finally, the discounted cash flows for each Issuer are aggregated to derive the estimated fair value for the specific CDO. Specific information for each CDO, as well as the significant unobservable assumptions, is presented in the following table.

## Characteristics of CDOs and Unobservable Inputs Significant

## to the Valuation of CDOs as of June 30, 2012

(Dollar amounts in thousands)

|  | CDO Number ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |  |
| Characteristics: |  |  |  |  |  |  |  |  |  |  |  |  |
| Class (2) |  | C-1 |  | C-1 |  | C-1 |  | B1 |  | C |  | C |
| Original par | \$ | 17,500 | \$ | 15,000 | \$ | 15,000 | \$ | 15,000 | \$ | 10,000 | \$ | 6,500 |
| Amortized cost |  | 7,140 |  | 5,597 |  | 12,478 |  | 13,922 |  | 1,317 |  | 6,179 |
| Fair value |  | 2,538 |  | 233 |  | 2,787 |  | 3,770 |  | 311 |  | 1,443 |
| Lowest credit rating (Moody's) |  | Ca |  | Ca |  | Ca |  | Ca |  | C |  | Ca |
| Number of underlying Issuers |  | 46 |  | 56 |  | 62 |  | 63 |  | 56 |  | 79 |
| Percent of Issuers currently performing |  | 76.1\% |  | 76.8\% |  | 75.8\% |  | 54.0\% |  | 58.9\% |  | 65.8\% |
| Current deferral and default percent (3) |  | 17.6\% |  | 17.6\% |  | 12.3\% |  | 38.2\% |  | 45.1\% |  | 30.2\% |
| Expected future deferral and default percent (4) |  | 22.9\% |  | 19.4\% |  | 17.1\% |  | 32.0\% |  | 32.8\% |  | 16.3\% |
| Excess subordination percent (5) |  | 0.0\% |  | 0.0\% |  | 1.1\% |  | 0.0\% |  | 0.0\% |  | 1.8\% |
| Discount rate risk adjustment (6) |  | 14.8\% |  | 15.8\% |  | 14.8\% |  | 13.8\% |  | 14.8\% |  | 13.3\% |
| Significant unobservable assumptions, weighted average of Issuers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Probability of prepayment |  | 7.5\% |  | 4.1\% |  | 3.3\% |  | 6.0\% |  | 6.2\% |  | 3.2\% |
| Probability of default |  | 24.3\% |  | 28.4\% |  | 22.6\% |  | 29.8\% |  | 41.1\% |  | 30.1\% |
| Loss given default |  | 88.2\% |  | 88.6\% |  | 89.7\% |  | 92.5\% |  | 92.6\% |  | 94.8\% |
| Probability of deferral cure |  | 39.5\% |  | 25.1\% |  | 29.5\% |  | 49.3\% |  | 38.9\% |  | 50.9\% |

${ }^{(1)}$ The Company has a seventh CDO, but no information is reported for that CDO since the security had an amortized cost and fair value of zero as of June 30 , 2012.

order in which investors receive principal and interest payments (i.e., tranche B pays before tranche C).
${ }^{(3)}$ Represents actual deferrals and defaults, net of recoveries, as a percent of the original collateral.
${ }^{(4)}$ Represents expected future net deferrals and defaults, net of recoveries, as a percent of the remaining performing collateral
 potential additional loss that can be absorbed (before the receipt of all expected future principal and interest payments is affected) by the total balance of performing collateral.
(6)Cash flows are discounted at LIBOR plus this adjustment to reflect the higher risk inherent in these securities given the current market environment

 number of Issuers underlying each CDO, prepayments by a small number of Issuers would not likely have a material impact on the fair value of the CDO.
 nationally recognized credit rating agency and is assumed to be $90 \%$ for banks, $85 \%$ for insurance companies, and $100 \%$ for Issuers that have already defaulted
 ratios, and other measures of financial viability.

 assumption has a positive effect on the fair value, and, if a cure event takes place sooner than anticipated, the impact on the valuation is also favorable.

 the CDOs, when available. Annually, it validates significant assumptions by reviewing detailed back-testing performed by the valuation firm.
 hedge fund management. The majority of the hedge fund's investment portfolio is held in securities that are freely tradable and are listed on national securities exchanges.

## Mortgage Servicing Rights


 information regarding the Company's mortgage servicing rights can be found in Note 22, "Fair Value," in the Company's 2011 10-K.

## Derivative Assets and Derivative Liabilities


 performance risk, including the likelihood of default by itself and its counterparties, when evaluating whether the market quotes from the counterparty are representative of an exit price.

## Assets and Liabilities Required to be Measured at Fair Value on a Non-recurring Basis

 Statements of Financial Condition.

Non-Recurring Fair Value Measurements
(Dollar amounts in thousands)


> (1)Includes covered OREO.
> (2) Included in other assets in the Consolidated Statements of Financial Condition.
> (3)Included in premises, furniture, and equipment in the Consolidated Statements of Financial Condition.

## Collateral-Dependent Impaired Loans





 comparable sales data is limited or unavailable. Accordingly, collateral-dependent impaired loans are classified in level 3 of the fair value hierarchy.
 included in this disclosure.

## Other Real Estate Owned




 classified in level 3 of the fair value hierarchy. Any write-downs in the carrying value of a property at the time of initial transfer into OREO are charged against the allowance for loan losses.

 in the Company's operating results in the period in which they occur.

## Loans Held-for-Sale




## Assets Held-for-Sale

 contract price and classified in level 3 of the fair value hierarchy.

| Fair Value Adjustments Recorded for Assets Measured at Fair Value on a Non-Recurring Basis (Dollar amounts in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters Ended June 30 |  |  | Six Months EndedJune 30 |  |  |  |
|  | 2012 | 2011 |  | 2012 |  | 2011 |  |
| Charged to allowance for loan losses: $\quad$ - - - - |  |  |  |  |  |  |  |
| Collateral-dependent impaired loans | 17,674 | \$ | 19,459 | \$ | 36,414 | \$ | 36,269 |
| Loans held-for-sale | - |  | - |  | 3,135 |  | 200 |
| Charged to earnings: |  |  |  |  |  |  |  |
| OREO | 1,824 |  | 1,523 |  | 2,514 |  | 2,635 |
| Assets held-for-sale | - |  | 286 |  | - |  | 596 |

Goodwill and Other Intangible Assets
Goodwill and other intangible assets are subject to impairment testing, which requires a significant degree of management judgment and the use of significant unobservable inputs. Goodwill is tested at least annually for impairment or more often if events or circumstances between annual tests indicate that there may be impairment. If the testing had resulted in impairment, the Company would have classified goodwill and other intangible assets subjected to nonrecurring fair value adjustments as a level 3 nonrecurring fair value measurement. Additional information regarding goodwill, other intangible assets, and impairment policies can be found in Note 1, "Summary of Significant Accounting Policies," and Note 8, "Goodwill and Other Intangible Assets," contained in the Company's 2011 10-K.

## Financial Instruments Not Required to be Measured at Fair Value

For certain financial instruments that are not required to be measured at fair value in the Consolidated Statements of Financial Condition, the Company must disclose the estimated fair values and the level within the fair value hierarchy as shown in the following table.

Financial Instruments Not Required to be Measured at Fair Value
(Dollar amounts in thousands)

|  | June 30, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | $\begin{array}{ll} & \text { Fevel 1 }\end{array}$ |  |  |  | Level 3 |  | Carrying <br> Amount |  | Fair Value |  |  |  |  |  |
|  |  |  | Level 1 | Level 2 |  | Level 3 |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 110,924 |  |  |  |  | \$ | 110,924 | \$ | - | \$ | - | \$ | 123,354 | \$ | 123,354 | \$ | - | \$ | - |
| Interest-bearing deposits in other banks |  | 367,238 |  | - |  | 367,238 |  |  |  | - |  | 518,176 |  | - |  | 518,176 |  | - |
| Securities held-tomaturity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  | 60,933 |  | - |  | 65,647 |  | - |  | 60,458 |  | - |  | 61,477 |  |  |
| Loans, net of allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 1,597,427 |  | - |  | - |  | 1,601,726 |  | 1,458,446 |  | - |  | - |  | 1,460,972 |
| Agricultural |  | 272,742 |  | - |  | - |  | 271,095 |  | 243,776 |  | - |  | - |  | 243,035 |
| Office, retail, and industrial |  | 1,391,129 |  | - |  | - |  | 1,401,102 |  | 1,299,082 |  | - |  | - |  | 1,303,288 |
| Multi-family |  | 308,250 |  | - |  | - |  | 309,979 |  | 288,336 |  | - |  | - |  | 290,645 |
| Residential construction |  | 88,908 |  | - |  | - |  | 89,067 |  | 105,836 |  | - |  | - |  | 106,145 |
| Commercial construction |  | 147,626 |  | - |  | - |  | 147,838 |  | 144,909 |  | - |  | - |  | 145,305 |
| Other commercial real estate |  | 817,071 |  | - |  | - |  | 822,737 |  | 888,146 |  | - |  | - |  | 890,275 |
| Home equity |  | 398,428 |  | - |  | - |  | 388,548 |  | 416,194 |  | - |  | - |  | 394,404 |
| 1-4 family mortgages |  | 237,341 |  | - |  | - |  | 251,724 |  | 201,099 |  | - |  | - |  | 206,115 |
| Installment loans |  | 39,104 |  | - |  | - |  | 40,077 |  | 42,289 |  | - |  | - |  | 43,030 |
| Covered loans |  | 230,047 |  | - |  | - |  | 263,641 |  | 260,502 |  | - |  | - |  | 288,021 |
| Allowance for loan losses |  | $(116,182)$ |  | - |  | - |  | $(116,182)$ |  | (119,462) |  | - |  | - |  | $(119,462)$ |
| Loans, net of allowance for loan losses |  | 5,411,891 |  | - |  | - |  | 5,471,352 |  | 5,229,153 |  | - |  | - |  | 5,251,773 |
| FDIC indemnification asset |  | 58,302 |  | - |  | - |  | 33,235 |  | 65,609 |  | - |  | - |  | 37,173 |
| Accrued interest receivable |  | 28,849 |  | - |  | 28,849 |  | - |  | 29,826 |  | - |  | 29,826 |  |  |
| Investment in BOLI |  | 206,572 |  | - |  | - |  | 206,572 |  | 206,235 |  | - |  | - |  | 206,235 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits | \$ | 1,727,009 | \$ | - | \$ | 1,727,009 | \$ | - | \$ | 1,593,773 | \$ | - | \$ | 1,593,773 | \$ | - |
| Savings deposits |  | 1,038,806 |  | - |  | 1,038,806 |  | - |  | 970,016 |  | - |  | 970,016 |  | - |
| NOW accounts |  | 1,144,446 |  | - |  | 1,144,446 |  | - |  | 1,057,887 |  | - |  | 1,057,887 |  |  |
| Money market deposits |  | 1,211,000 |  | - |  | 1,211,000 |  | - |  | 1,198,382 |  | - |  | 1,198,382 |  |  |
| Time deposits |  | 1,506,482 |  | - |  | 1,509,537 |  | - |  | 1,659,117 |  | - |  | 1,659,251 |  | - |
| Total deposits |  | 6,627,743 |  | - |  | 6,630,798 |  | - |  | 6,479,175 |  | - |  | 6,479,309 |  |  |
| Borrowed funds |  | 189,524 |  | - |  | 192,946 |  | - |  | 205,371 |  | - |  | 208,728 |  | - |
| Senior and subordinated debt |  | 231,138 |  | 230,958 |  | - |  | - |  | 252,153 |  | 237,393 |  | - |  |  |
| Accrued interest payable |  | 3,329 |  | - |  | 3,329 |  | - |  | 4,019 |  | - |  | 4,019 |  | - |
| Standby letters of credit |  | 516 |  | - |  | 516 |  | - |  | 668 |  | - |  | 668 |  |  |

Management uses various methodologies and assumptions as described below to determine the estimated fair values of the financial instruments in the table above. The fair value estimates are made at a discrete point in time based on relevant market information and consider management's judgments regarding future expected economic conditions, loss experience, and risk characteristics of the financial instruments.
 value. Those financial instruments
 payable.
 market prices for similar securities.

 risk.



 and projections of the timing and amount of cash flows.

 OREO generally result in a corresponding decline in the indemnification asset, while reductions in expected reimbursements from the FDIC lead to an increase in the indemnification asset.

 of the underlying assets, offset by management fees.

 pricing.

 nature.

Senior and Subordinated Debt - The fair value of senior and subordinated debt was determined using quoted market prices.
 of these instruments and are based on several factors, including the remaining terms of the agreement and the credit standing of the customer.

 charged.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

 CONDITION AND RESULTS OF OPERATIONS
## INTRODUCTION

The following discussion and analysis is intended to address the significant factors affecting our results of operations and financial condition for the quarters and six-month periods ended June 30 , 2012 and 2011. When we use the terms "First Midwest," the "Company," "we," "us," and "our," we mean First Midwest Bancorp, Inc., a Delaware Corporation, and its consolidated subsidiaries. When we use the term "Bank," we are referring to our wholly owned banking subsidiary, First Midwest Bank. For your reference, a glossary of certain terms is presented on page 3 of this Form 10-Q. Management's discussion and analysis should be read in conjunction with the consolidated financial statements and accompanying notes presented elsewhere in this report, as well as in our 2011 Annual Report on Form 10-K ("2011 10-K"). Results of operations for the quarter and six months ended June 30, 2012 are not necessarily indicative of future results.

Our banking network is located primarily in suburban metropolitan Chicago with additional locations in northwest Indiana, central and western Illinois, and eastern Iowa. We provide a full range of business and retail banking and wealth management services through approximately 100 banking offices. Our primary sources of revenue are net interest income and fees from financial services provided to our customers. Our largest expenses include total interest expense, compensation expense, and various other noninterest expense items.

Our results of operations are affected by various factors, many of which are beyond our control, including interest rates, general economic conditions (nationally and in our service areas), business spending, consumer confidence, certain seasonal factors, legislative, and regulatory changes, and changes in real estate and securities markets. Our management evaluates performance using a variety of qualitative and quantitative metrics. Primary quantitative metrics include:

 assess the Company's operating performance. A reconciliation of pre-tax, pre-provision operating earnings to GAAP can be found in Table 1 .
 loans and securities) and interest expense incurred on interest-bearing liabilities (such as deposits and borrowed funds).

- Net Interest Margin - Net interest margin equals net interest income divided by total interest-earning assets.
 non-operating revenues (such as securities gains and losses).
 exposure, and incorporates an evaluation of a variety of factors, such as non-performing loans to total loans
 preferred stock, and qualifying trust-preferred securities, less goodwill and most intangible assets and (ii) Tier 2 capital includes qualifying subordinated debt and the allowance for credit losses, subject to limitations.

Unless otherwise stated, all earnings per common share data included in this section and throughout the remainder of this discussion are presented on a diluted basis.

## PERFORMANCE OVERVIEW

Table 1
Selected Financial Data (1)
(Dollar and share amounts in thousands, except per share data)

|  | Quarters Ended June 30, |  |  |  | \% Change | Six Months EndedJune 30, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 75,518 | \$ | 81,296 | (7.1) | \$ | 150,786 | \$ | 162,579 | (7.3) |
| Interest expense |  | $(8,814)$ |  | $(9,935)$ | (11.3) |  | $(18,900)$ |  | $(20,572)$ | (8.1) |
| Net interest income |  | 66,704 |  | 71,361 | (6.5) |  | 131,886 |  | 142,007 | (7.1) |
| Fee-based revenues |  | 23,651 |  | 24,205 | (2.3) |  | 46,243 |  | 45,908 | 0.7 |
| Other noninterest income |  | 235 |  | 758 | (69.0) |  | 3,019 |  | 2,732 | 10.5 |
| Noninterest expense, excluding write-downs and losses on sales of OREO (2) |  | $(58,630)$ |  | $(62,296)$ | (5.9) |  | $(120,625)$ |  | $(125,487)$ | (3.9) |
| Pre-tax, pre-provision operating earnings (3) |  | 31,960 |  | 34,028 | (6.1) |  | 60,523 |  | 65,160 | (7.1) |
| Provision for loan losses |  | $(22,458)$ |  | $(18,763)$ | 19.7 |  | $(40,668)$ |  | $(38,255)$ | 6.3 |
| Net gains on securities sales |  | 1,556 |  | 1,531 | 1.6 |  | 1,350 |  | 2,071 | (34.8) |
| Securities impairment losses |  | $(1,405)$ |  | - | N/M |  | $(2,142)$ |  | - | N/M |
| Gain on early extinguishment of debt |  | - |  |  | N/M |  | 256 |  | - | N/M |
| Write-downs of OREO (2) |  | $(1,824)$ |  | $(1,523)$ | 19.8 |  | $(2,514)$ |  | $(2,635)$ | (4.6) |
| Net losses on sales of OREO (2) |  | (703) |  | $(1,900)$ | N/M |  | (316) |  | $(3,015)$ | (89.5) |
| Severance-related costs ${ }^{(2)}$ |  | - |  | - | - |  | (315) |  | - | N/M |
| Income before income tax |  | 7,126 |  | 13,373 | (46.7) |  | 16,174 |  | 23,326 | (30.7) |
| Income tax expense |  | (761) |  | $(2,720)$ | N/M |  | $(1,917)$ |  | $(2,629)$ | (27.1) |
| Net income |  | 6,365 |  | 10,653 | (40.3) |  | 14,257 |  | 20,697 | (31.1) |
| Preferred dividends and accretion on preferred stock |  | - |  | $(2,582)$ | (100.0) |  | - |  | $(5,163)$ | (100.0) |
| Net income applicable to non-vested restricted shares |  | (76) |  | (100) | (24.0) |  | (215) |  | (237) | (9.3) |
| Net income applicable to common shares | \$ | $\underline{6,289}$ | \$ | $\underline{7,971}$ | (21.1) | \$ | $\xrightarrow{14,042}$ | \$ | 15,297 | (8.2) |
| Weighted average diluted shares outstanding |  | 73,659 |  | 73,259 |  |  | 73,582 |  | 73,205 |  |
| Diluted earnings per common share | \$ | 0.09 | \$ | 0.11 |  | \$ | 0.19 | \$ | 0.21 |  |
| Performance Ratios ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Return on average common equity |  | 2.59\% |  | 3.39\% |  |  | 2.90\% |  | 3.30\% |  |
| Return on average assets |  | 0.32\% |  | 0.52\% |  |  | 0.36\% |  | 0.51\% |  |
| Net interest margin - tax equivalent |  | 3.88\% |  | 4.10\% |  |  | 3.88\% |  | 4.13\% |  |
| Efficiency ratio |  | 60.56\% |  | 60.49\% |  |  | 62.58\% |  | 61.59\% |  |

N/M - Not meaningful.
${ }^{(1)}$ All ratios are presented on an annualized basis.
${ }^{(2)}$ For further discussion of write-downs and losses on sales of OREO, see the "Noninterest Expense" section below.
${ }^{(3)}$ Our accounting and reporting policies conform to GAAP and general practice within the banking industry. As a supplement to GAAP, we provided this non-GAAP performance result, which we believe is useful because it assists investors in assessing our operating performance. Although it is intended to enhance investors' understanding of our business and performance, this nonGAAP financial measure should not be considered an alternative to GAAP and may not be comparable to similar non-GAAP measures used by other companies.

| Balance Sheet Highlights | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ |  | June 30, 2012 Change From |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \hline \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { June } 30, \\ 2011 \\ \hline \end{gathered}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 8,099,355 | \$ | 7,973,594 |  |  | \$ | 8,129,391 | \$ | 125,761 | \$ | $(30,036)$ |
| Total loans, excluding covered loans |  | 5,298,026 |  | 5,088,113 |  | 5,112,911 |  | 209,913 |  | 185,115 |
| Total loans, including covered loans |  | 5,528,073 |  | 5,348,615 |  | 5,427,853 |  | 179,458 |  | 100,220 |
| Total deposits |  | 6,627,743 |  | 6,479,175 |  | 6,495,549 |  | 148,568 |  | 132,194 |
| Transactional deposits |  | 5,121,261 |  | 4,820,058 |  | 4,731,329 |  | 301,203 |  | 389,932 |
| Loans, excluding covered loans, to deposits ratio |  | 79.9\% |  | 78.5\% |  | 78.7\% |  |  |  |  |
| Transactional deposits to total deposits |  | 77.3\% |  | 74.4\% |  | 72.8\% |  |  |  |  |


|  | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ |  | December 31,2011 |  | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ |  | June 30, 2012 <br> Change From |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \hline \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { June } 30, \\ 2011 \end{gathered}$ |  |
| Asset Quality Highlights (1) |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans | \$ | 198,508 |  |  | \$ | 187,325 | \$ | 177,495 | \$ | 11,183 | \$ | 21,013 |
| 90 days or more past due loans (still accruing interest) |  | 8,192 |  | 9,227 |  |  |  | 6,502 |  | $(1,035)$ |  | 1,690 |
| Total non-performing loans |  | 206,700 |  | 196,552 |  | 183,997 |  | 10,148 |  | 22,703 |
| TDRs (still accruing interest) |  | 7,811 |  | 17,864 |  | 14,529 |  | $(10,053)$ |  | $(6,718)$ |
| Other real estate owned |  | 28,309 |  | 33,975 |  | 24,407 |  | $(5,666)$ |  | 3,902 |
| Total non-performing assets | \$ | 242,820 | \$ | 248,391 | \$ | 222,933 | \$ | $\stackrel{(5,571)}{ }$ | \$ | $\underline{\text { 19,887 }}$ |
| 30-89 days past due loans (still accruing interest) | \$ | 23,597 | \$ | 27,795 | \$ | 30,424 | \$ | $(4,198)$ | \$ | $(6,827)$ |
| Allowance for credit losses | \$ | 118,682 | \$ | 121,962 | \$ | 139,831 | \$ | $(3,280)$ | \$ | $(21,149)$ |
| Allowance for credit losses as a percent of loans |  | 2.24\% |  | 2.40\% |  | 2.73\% |  |  |  |  |
| Allowance for credit losses to non-accrual loans |  | 60\% |  | 65\% |  | 79\% |  |  |  |  |

 "Notes to Condensed Consolidated Financial Statements" in Part I, Item 1 of this Form 10-Q. Asset quality, including covered loans and covered OREO, is included in the "Loan Portfolio and Credit Quality" section below.

 net income applicable to common shareholders of $\$ 15.3$ million, or $\$ 0.21$ per share, for the same period in 2011.


 decline in rates paid on other interest-bearing liabilities.



 Performance."

Non-performing assets, excluding covered loans and covered OREO, were $\$ 242.8$ million at June 30, 2012, decreasing $\$ 5.6$ million, or $2.2 \%$, from December 31, 2011. Management's progress in OREO dispositions, the return of $\$ 16.6$ million in TDRs to performing status, and other remediation activities during the first six months of 2012 was substantially offset by the downgrade of loans to non-accrual status.

 provision for loan losses, refer to the "Loan Portfolio and Credit Quality" section below.

## EARNINGS PERFORMANCE

## Net Interest Income

 the recognition of interest income on loans, securities, and other interest-earning assets are presented in Note 1 to the Consolidated Financial Statements of our $201110-\mathrm{K}$.


 and 3 .

 attributable to volume and rate fluctuations. Table 3 presents this same information for the six months ended June 30, 2012 and 2011.

Table 2
Net Interest Income and Margin Analysis
(Dollar amounts in thousands)

|  | Quarters Ended June 30, |  |  |  |  |  |  |  |  |  | Attribution of Change in Net Interest Income (1) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | 2012 |  | Yield/ Rate (\%) | Average Balance |  | 2011 |  | Yield/ Rate (\%) |  |  |  |  |  |  |
|  |  |  | Interest |  |  |  |  | Interest |  |  | Volume |  | Yield/ <br> Rate |  | Total |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold and other short-term investments | \$ | 432,036 | \$ | 258 | 0.24 | \$ | 566,315 | \$ | 341 | 0.24 | \$ | (80) | \$ | (3) | \$ | (83) |
| Trading securities |  | 16,090 |  | 26 | 0.65 |  | 16,255 |  | 23 | 0.57 |  | - |  | 3 |  | 3 |
| Investment securities (2) |  | 1,238,767 |  | 11,172 | 3.61 |  | 1,150,221 |  | 12,933 | 4.50 |  | 1,121 |  | $(2,882)$ |  | $(1,761)$ |
| FHLB and Federal Reserve Bank stock |  | 46,750 |  | 354 | 3.03 |  | 59,745 |  | 340 | 2.28 |  | (27) |  | 41 |  | 14 |
| Loans, excluding covered loans (2) |  | 5,213,944 |  | 62,559 | 4.83 |  | 5,108,234 |  | 63,521 | 4.99 |  | 1,242 |  | $(2,204)$ |  | (962) |
| Covered interest-earning assets (3) |  | 297,141 |  | 4,473 | 6.05 |  | 420,108 |  | 7,655 | 7.31 |  | $(1,996)$ |  | $(1,186)$ |  | $(3,182)$ |
| Total loans |  | 5,511,085 |  | 67,032 | 4.89 |  | 5,528,342 |  | 71,176 | 5.16 |  | (754) |  | $(3,390)$ |  | $(4,144)$ |
| Total interest-earning assets (2) |  | 7,244,728 |  | 78,842 | 4.37 |  | 7,320,878 |  | 84,813 | 4.64 |  | 260 |  | $(6,231)$ |  | $(5,971)$ |
| Cash and due from banks |  | 122,165 |  |  |  |  | 120,599 |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(122,723)$ |  |  |  |  | $(148,092)$ |  |  |  |  |  |  |  |  |  |
| Other assets |  | 869,572 |  |  |  |  | 877,710 |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 8,113,742 |  |  |  | \$ | 8,171,095 |  |  |  |  |  |  |  |  |  |
| abilities and Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 1,042,099 |  | 269 | 0.10 | \$ | 944,802 |  | 485 | 0.21 |  | 57 |  | (273) |  | (216) |
| NOW accounts |  | 1,064,054 |  | 179 | 0.07 |  | 1,126,913 |  | 316 | 0.11 |  | (17) |  | (120) |  | (137) |
| Money market deposits |  | 1,176,723 |  | 465 | 0.16 |  | 1,205,736 |  | 789 | 0.26 |  | (19) |  | (305) |  | (324) |
| Time deposits |  | 1,548,410 |  | 3,765 | 0.98 |  | 1,813,164 |  | 5,379 | 1.19 |  | (722) |  | (892) |  | $(1,614)$ |
| Borrowed funds |  | 195,934 |  | 490 | 1.01 |  | 262,525 |  | 687 | 1.05 |  | (168) |  | (29) |  | (197) |
| Senior and subordinated debt |  | 231,123 |  | 3,646 | 6.34 |  | 137,747 |  | 2,279 | 6.64 |  | 1,468 |  | (101) |  | 1,367 |
| Total interest-bearing liabilities |  | 5,258,343 |  | 8,814 | 0.67 |  | 5,490,887 |  | 9,935 | 0.73 |  | 599 |  | $(1,720)$ |  | $(1,121)$ |
| Demand deposits |  | 1,797,854 |  |  |  |  | 1,465,438 |  |  |  |  |  |  |  |  |  |
| Other liabilities |  | 80,491 |  |  |  |  | 80,000 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - common |  | 977,054 |  |  |  |  | 941,770 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - preferred |  | - |  |  |  |  | 193,000 |  |  |  |  |  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 8,113,742 |  |  |  | \$ | 8,171,095 |  |  |  |  |  |  |  |  |  |
| Net interest income/margin (2) |  |  | \$ | 70,028 | 3.88 |  |  | \$ | 74,878 | 4.10 | \$ | (339) | \$ | $\underline{(4,511)}$ | \$ | $\underline{(4,850)}$ |
| Net interest income (GAAP) |  |  | \$ | 66,704 |  |  |  | \$ | 71,361 |  |  |  |  |  |  |  |
| Tax equivalent adjustment |  |  |  | 3,324 |  |  |  |  | 3,517 |  |  |  |  |  |  |  |
| Tax-equivalent net interest income |  |  | \$ | 70,028 |  |  |  | \$ | 74,878 |  |  |  |  |  |  |  |

 of the two.
${ }^{(2)}$ Interest income and yields are presented on a tax-equivalent basis, assuming a federal income tax rate of $35 \%$.
 "Notes to Consolidated Financial Statements" in Part I, Item 1 of this Form 10-Q.

Table 3
Net Interest Income and Margin Analysis
(Dollar amounts in thousands)

|  | Six Months Ended June 30, |  |  |  |  |  |  |  |  |  | Attribution of Change in Net Interest Income (1) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | 2012 |  | Yield/ Rate (\%) | Average Balance |  | 2011 |  | Yield/ Rate (\%) |  |  |  |  |  |  |
|  |  |  | Interest |  |  |  |  | Interest |  |  | Volume |  | Yield/ <br> Rate |  | Total |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold and other short-term investments | \$ | 440,912 | \$ | 533 | 0.24 | \$ | 517,370 | \$ | 633 | 0.25 | \$ | (92) | \$ | (8) | \$ | (100) |
| Trading securities |  | 15,337 |  | 62 | 0.81 |  | 15,816 |  | 53 | 0.67 |  | (2) |  | 11 |  | 9 |
| Investment securities (2) |  | 1,201,053 |  | 22,906 | 3.81 |  | 1,158,560 |  | 25,981 | 4.49 |  | 999 |  | $(4,074)$ |  | $(3,075)$ |
| FHLB and Federal Reserve Bank stock |  | 49,641 |  | 684 | 2.76 |  | 60,537 |  | 697 | 2.30 |  | (125) |  | 112 |  | (13) |
| Loans, excluding covered loans (2) |  | 5,151,615 |  | 124,542 | 4.86 |  | 5,092,126 |  | 126,822 | 5.02 |  | 600 |  | $(2,880)$ |  | $(2,280)$ |
| Covered interest-earning assets (3) |  | 307,855 |  | 8,675 | 5.67 |  | 432,108 |  | 15,477 | 7.22 |  | $(3,905)$ |  | $(2,897)$ |  | $(6,802)$ |
| Total loans |  | 5,459,470 |  | 133,217 | 4.91 |  | 5,524,234 |  | 142,299 | 5.19 |  | $(3,305)$ |  | $(5,777)$ |  | $(9,082)$ |
| Total interest-earning assets (2) |  | 7,166,413 |  | 157,402 | 4.41 |  | 7,276,517 |  | 169,663 | 4.70 |  | $(2,525)$ |  | $(9,736)$ |  | $(12,261)$ |
| Cash and due from banks |  | 115,941 |  |  |  |  | 121,043 |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(123,195)$ |  |  |  |  | $(148,072)$ |  |  |  |  |  |  |  |  |  |
| Other assets |  | 876,307 |  |  |  |  | 883,745 |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 8,035,466 |  |  |  | \$ | 8,133,233 |  |  |  |  |  |  |  |  |  |
| abilities and Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 1,019,027 |  | 552 | 0.11 | \$ | 923,124 |  | 961 | 0.21 |  | 113 |  | (522) |  | (409) |
| NOW accounts |  | 1,057,962 |  | 397 | 0.08 |  | 1,085,825 |  | 636 | 0.12 |  | (16) |  | (223) |  | (239) |
| Money market deposits |  | 1,180,520 |  | 986 | 0.17 |  | 1,222,991 |  | 1,649 | 0.27 |  | (55) |  | (608) |  | (663) |
| Time deposits |  | 1,585,167 |  | 8,256 | 1.05 |  | 1,875,183 |  | 11,394 | 1.23 |  | $(1,631)$ |  | $(1,507)$ |  | $(3,138)$ |
| Borrowed funds |  | 199,741 |  | 1,005 | 1.01 |  | 274,122 |  | 1,367 | 1.01 |  | (374) |  | 12 |  | (362) |
| Senior and subordinated debt |  | 239,678 |  | 7,704 | 6.46 |  | 137,746 |  | 4,565 | 6.68 |  | 3,272 |  | (133) |  | 3,139 |
| Total interest-bearing liabilities |  | 5,282,095 |  | 18,900 | 0.72 |  | 5,518,991 |  | 20,572 | 0.75 |  | 1,309 |  | $(2,981)$ |  | $(1,672)$ |
| Demand deposits |  | 1,694,526 |  |  |  |  | 1,404,066 |  |  |  |  |  |  |  |  |  |
| Other liabilities |  | 85,135 |  |  |  |  | 81,599 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - common |  | 973,710 |  |  |  |  | 935,577 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - preferred |  | - |  |  |  |  | 193,000 |  |  |  |  |  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 8,035,466 |  |  |  | \$ | 8,133,233 |  |  |  |  |  |  |  |  |  |
| Net interest income/margin (2) |  |  | \$ | 138,502 | 3.88 |  |  | \$ | 149,091 | 4.13 | \$ | $(3,834)$ | \$ | $\underline{(6,755)}$ | \$ | $\underline{(10,589)}$ |
| Net interest income (GAAP) |  |  | \$ | 131,886 |  |  |  | \$ | 142,007 |  |  |  |  |  |  |  |
| Tax equivalent adjustment |  |  |  | 6,616 |  |  |  |  | 7,084 |  |  |  |  |  |  |  |
| Tax-equivalent net interest income |  |  | \$ | 138,502 |  |  |  | \$ | $\underline{149,091}$ |  |  |  |  |  |  |  |

 of the two.
${ }^{\text {(2) }}$ Interest income and yields are presented on a tax-equivalent basis, assuming a federal income tax rate of $35 \%$.
 "Notes to Consolidated Financial Statements" in Part I, Item 1 of this Form 10-Q.
 in 2011. This reduction was due primarily to the continuing decline in covered interest-earning assets.

 decline in interest expense resulted from lower rates paid on customer deposits, offset by the cost of additional senior debt.

The growth in average senior and subordinated debt for second quarter 2012 compared to second quarter 2011 reflects the issuance of $\$ 115.0$ million in senior debt in fourth quarter 2011 , which was used in combination with existing liquid assets to redeem the Series B preferred stock issued to the Treasury. Interest expense paid on the senior debt reduced net interest margin by 10 basis points in second quarter 2012.

Tax-equivalent net interest margin for the second quarter and the first six months of 2012 was $3.88 \%$, a decline of 22 basis points from second quarter 2011 and 25 basis points from the same prior periods in 2011. Both periods primarily reflect the impact of lower yields earned on investment securities and loans resulting from a decline in market interest rates and the cost of additional senior debt, partially offset by lower rates paid for other interest-bearing deposits.

Interest earned on covered loans is generally recognized through the accretion of the discount taken on expected future cash flows. The yield on covered interest-earning assets for the quarter and sixmonth periods ended June 30, 2012 declined compared to the same periods in 2011. The prior periods included adjustments from actual cash realized in excess of estimates upon final settlement of certain covered loans.

## Noninterest Income

A summary of noninterest income for the quarters and six-month periods ended June 30, 2012 and 2011 is presented in the following table.

$\mathrm{N} / \mathrm{M}$ - Not meaningful.
${ }^{(1)}$ Card-based fees consist of debit and credit card interchange fees charged for processing transactions as well as various fees charged on both customer and non-customer automated teller machine ("ATM") and point-of-sale transactions processed through the ATM and point-of-sale networks.
${ }^{(2) B O L I}$ income represents benefit payments received and the change in cash surrender value ("CSV") of the policies, net of premiums paid.
${ }^{(3)}$ Other income consists of various items, including safe deposit box rentals, miscellaneous recoveries, and gains on the sales of various assets.
${ }^{(4)}$ Net trading (losses) gains result from changes in the fair value of trading securities. Our trading securities represent diversified investment securities held in a grantor trust under deferred compensation arrangements in which plan participants may direct amounts earned to be invested in securities other than Company stock. Net trading (losses) gains are substantially offset by an adjustment to salaries and wages expense.
(5)For a discussion of these items, see the "Investment Portfolio Management" section below.
${ }^{(6)}$ The gain on early extinguishment of debt relates to the repurchase and retirement of approximately $\$ 21$ million in trust preferred junior subordinated debentures.

Total noninterest income decreased $9.3 \%$ for second quarter 2012 compared to second quarter 2011 reflecting a decline in fee-based revenues and higher impairment losses on securities. For the first six months of 2012 , total noninterest income decreased $3.9 \%$ primarily from lower net gains on security sales and an increase in impairment losses, which was offset by higher fee-based revenues.

For second quarter 2012, fee-based revenues declined $2.3 \%$ compared to second quarter 2011 as a result of lower service charges on deposit accounts and other service charges, commissions, and fees, which was partly offset by higher wealth management and card-based fees. The increase in fee-based revenues of $0.7 \%$ for the six months ended 2012 compared to the same period in 2011 reflects strong growth in wealth management and card-based fees offset by a decline in other service charges, commissions, and fees.

Service charges on deposit accounts declined $7.5 \%$ for second quarter 2012 compared to second quarter 2011 and $1.1 \%$ for the first six months of 2012 compared to the same period in 2011 due to lower non-sufficient funds fees mitigated by an increase in service charges on business checking accounts.

The increases in wealth management fees for second quarter and the first six months of 2012 compared to the same periods in 2011 were driven by greater transaction volumes. Assets under management and custody grew $\$ 177.2$ million from June 30, 2011 to June 30, 2012 driven by sales generated through increased staffing levels.

A decline in merchant fees resulting from lower processing volumes by certain larger merchants drove the decrease in other service charges, commissions, and fees from both prior periods presented. There is a corresponding decline in merchant card expense in the table that follows.

Card-based fees increased $2.9 \%$ for second quarter 2012 compared to second quarter 2011 and $6.6 \%$ for the first six months of 2012 compared to the same period in 2011 from growth in the number of outstanding cards.

## Noninterest Expense

The following table presents the components of noninterest expense for the quarters and six months ended June 30, 2012 and 2011.

|  | Table 5 <br> Noninterest Expense Analysis (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Quarters Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |  |  | \% Change | Six Months EndedJune 30 , |  |  |  | \% Change |
|  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |  |
| Compensation expense: |  |  |  |  |  |  |  |  |  |  |
| Salaries and wages | \$ | 24,446 | \$ | 25,436 | (3.9) | \$ | 50,145 | \$ | 50,310 | (0.3) |
| Nonqualified plan expense (1) |  | (594) |  | 57 | N/M |  | 964 |  | 848 | 13.7 |
| Retirement and other employee benefits |  | 5,714 |  | 6,061 | (5.7) |  | 12,507 |  | 13,214 | (5.4) |
| Total compensation expense |  | 29,566 |  | 31,554 | (6.3) |  | 63,616 |  | 64,372 | (1.2) |
| Net OREO expense: |  |  |  |  |  |  |  |  |  |  |
| Write-downs of OREO |  | 1,824 |  | 1,523 | 19.8 |  | 2,514 |  | 2,635 | (4.6) |
| Net losses on sales of OREO (2) |  | 703 |  | 1,900 | (63.0) |  | 316 |  | 3,015 | (89.5) |
| Net OREO operating expense ${ }^{(3)}$ |  | 1,597 |  | 1,800 | (11.3) |  | 3,158 |  | 3,504 | (9.9) |
| Total OREO expense |  | 4,124 |  | 5,223 | (21.0) |  | 5,988 |  | 9,154 | (34.6) |
| Professional services: |  |  |  |  |  |  |  |  |  |  |
| Loan remediation costs |  | 3,594 |  | 2,878 | 24.9 |  | 6,382 |  | 5,726 | 11.5 |
| Other professional services |  | 3,311 |  | 2,762 | 19.9 |  | 6,152 |  | 5,033 | 22.2 |
| Total professional services |  | 6,905 |  | 5,640 | 22.4 |  | 12,534 |  | 10,759 | 16.5 |
| Net occupancy expense |  | 5,300 |  | 5,681 | (6.7) |  | 11,505 |  | 12,465 | (7.7) |
| Equipment expense |  | 2,213 |  | 2,331 | (5.1) |  | 4,339 |  | 4,650 | (6.7) |
| Technology and related costs |  | 2,851 |  | 2,697 | 5.7 |  | 5,709 |  | 5,320 | 7.3 |
| FDIC premiums |  | 1,659 |  | 1,708 | (2.9) |  | 3,378 |  | 4,433 | (23.8) |
| Advertising and promotions |  | 1,032 |  | 1,378 | (25.1) |  | 1,902 |  | 2,457 | (22.6) |
| Merchant card expense |  | 2,324 |  | 2,391 | (2.8) |  | 4,120 |  | 4,479 | (8.0) |
| Other expenses |  | 5,183 |  | 7,116 | (27.2) |  | 10,679 |  | 13,048 | (18.2) |
| Total noninterest expense | \$ | 61,157 | \$ | 65,719 | (6.9) | \$ | 123,770 | \$ | 131,137 | (5.6) |
| Full-time equivalent employees |  | 1,758 |  | 1,846 | (4.8) |  | 1,172 |  | 1,230 | (4.7) |
| Efficiency ratio ${ }^{(4)}$ |  | 60.56\% |  | 60.49\% |  |  | 62.58\% |  | 61.59\% |  |

N/M - Not meaningful.
${ }^{(1)}$ Nonqualified plan expense results from changes in the Company's obligation to participants under deferred compensation agreements.
${ }^{(2)}$ For a discussion of sales of OREO properties, refer to the "Non-performing assets" section below.
${ }^{(3)}$ Net OREO operating expense consists of real estate taxes, commissions paid on sales, insurance, and maintenance, net of any rental income.
${ }^{(4)}$ The efficiency ratio expresses noninterest expense, excluding OREO expense, as a percentage of tax-equivalent net interest income plus total fees and other income.
Total noninterest expense for second quarter 2012 declined $6.9 \%$ from second quarter 2011. For the first six months of 2012, noninterest expense decreased $5.6 \%$ from the same period in 2011 .
The decline in salaries and wages for second quarter 2012 compared to the same period in 2011 is primarily attributed to reductions in share-based and short-term incentive compensation and higher levels of deferred salaries from new loan growth.

For the first six months of 2012 salaries and wages declined compared to the prior period due to the organizational realignment in fourth quarter 2011, resulting in the reduction of approximately 100 positions, and higher levels of deferred salaries from new loan growth, partially offset by annual merit increases.

Retirement and other employee benefits decreased in both periods presented due to the timing of certain benefit accruals.
 operating expenses.
 preserve its rights to collateral associated with problem loans.
 and wages expense during the second quarter of 2012 , higher personnel recruitment expense, and other non-recurring items.
 presented.

FDIC premiums decreased for the 2012 periods compared to the same periods in 2011 primarily due to a change in regulatory requirements for calculating the premium.

## Income Taxes

Our provision for income taxes includes both federal and state income tax expense. An analysis of the provision for income taxes is detailed in the following table.

|  | Table 6 <br> Income Tax Expense Analysis (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters Ended June 30, |  |  |  | \% Change | Six Months EndedJune 30, |  |  |  | \% Change |
|  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |  |
| Income before income tax expense | \$ | 7,126 | \$ | 13,373 | (46.7) | \$ | 16,174 | \$ | 23,326 | (30.7) |
| Income tax expense: |  |  |  |  |  |  |  |  |  |  |
| Federal income tax expense | \$ | 126 | \$ | 1,567 | (92.0) | \$ | 971 | \$ | 2,477 | (60.8) |
| State income tax expense |  | 635 |  | 1,153 | (44.9) |  | 946 |  | 152 | N/M |
| Total income tax expense | \$ | 761 | \$ | 2,720 | (72.0) | \$ | 1,917 | \$ | 2,629 | (27.1) |
| Effective income tax rate |  | 10.7\% |  | 20.3\% |  |  | 11.9\% |  | 11.3\% |  |

N/M - Not meaningful.

 tax rules relating to consolidated/combined reporting and sourcing of income and expense.

 period.
 Statements of our 2011 10-K.

## FINANCIAL CONDITION

## Investment Portfolio Management

Securities that we have the positive intent and ability to hold until maturity are classified as securities held-to-maturity and are accounted for using historical cost, adjusted for amortization of premiums

 value.
 sensitivity to mitigate the impact of changes in interest rates on net interest income.
 account, the interest rate environment, and the related value of various segments of the securities markets. The following table provides a valuation summary of our investment portfolio.

Table 7
Investment Portfolio Valuation Summary
(Dollar amounts in thousands)

|  | June 30, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Gains <br> (Losses) |  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ |  | $\%$ of Total Amortized Cost |  | Fair Value |  | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Gains } \\ & \text { (Losses) } \\ & \hline \end{aligned}$ |  | Amortized Cost |  | $\%$ of Total <br> Amortized Cost |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities | \$ | 2,006 | \$ | (5) | \$ | 2,011 |  | 0.2 | \$ | 5,035 | \$ | (25) | \$ | 5,060 | 0.5 |
| CMOs |  | 489,047 |  | 2,598 |  | 486,449 |  | 39.4 |  | 384,104 |  | 276 |  | 383,828 | 35.7 |
| Other MBSs |  | 135,927 |  | 5,895 |  | 130,032 |  | 10.5 |  | 87,691 |  | 5,709 |  | 81,982 | 7.7 |
| Municipal securities |  | 504,693 |  | 25,723 |  | 478,970 |  | 38.8 |  | 490,071 |  | 25,789 |  | 464,282 | 43.2 |
| CDOs |  | 11,082 |  | $(35,551)$ |  | 46,633 |  | 3.8 |  | 13,394 |  | $(35,365)$ |  | 48,759 | 4.5 |
| Corporate debt securities |  | 21,701 |  | 2,008 |  | 19,693 |  | 1.6 |  | 30,014 |  | 2,503 |  | 27,511 | 2.6 |
| Equity securities |  | 10,475 |  | 1,009 |  | 9,466 |  | 0.8 |  | 2,697 |  | 508 |  | 2,189 | 0.2 |
| Total available-forsale |  | 1,174,931 |  | 1,677 |  | 1,173,254 |  | 95.1 |  | 1,013,006 |  | (605) |  | 1,013,611 | 94.4 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  | 65,647 |  | 4,714 |  | 60,933 |  | 4.9 |  | 61,477 |  | 1,019 |  | 60,458 | 5.6 |
| Total securities | \$ | 1,240,578 | \$ | 6,391 | \$ | 1,234,187 |  | 100.0 | \$ | 1,074,483 | \$ | 414 | \$ | $\underline{\text { 1,074,069 }}$ | 100.0 |
|  |  |  |  |  |  | ne 30, 2012 |  |  |  |  |  | Decen | ber | 011 |  |
|  |  |  |  | ective <br> ation (1) |  | Average Life (2) |  | Yiel Matur | $\begin{aligned} & \text { to } \\ & \text { ty }(3) \\ & \hline \end{aligned}$ | Effe | $\begin{aligned} & \hline \text { ctive } \\ & \text { ion }{ }^{(1)} \end{aligned}$ |  |  |  | $\begin{gathered} \hline \text { Yield to } \\ \text { Maturity (3) } \\ \hline \end{gathered}$ |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities |  |  |  | 0.71\% |  |  | 0.28 |  | 4.72\% |  | 0.85\% |  |  | 0.53 | 4.01\% |
| CMOs |  |  |  | 1.46\% |  |  | 2.65 |  | 1.06\% |  | 0.92\% |  |  | 2.19 | 1.57\% |
| Other MBSs |  |  |  | 1.87\% |  |  | 3.68 |  | 3.17\% |  | 1.96\% |  |  | 3.91 | 4.50\% |
| Municipal securities |  |  |  | 3.77\% |  |  | 3.66 |  | 5.95\% |  | 3.84\% |  |  | 3.77 | 6.13\% |
| CDOs |  |  |  | 0.25\% |  |  | 8.47 |  | 0.00\% |  | 0.25\% |  |  | 8.57 | 0.00\% |
| Other securities (4) |  |  |  | 3.93\% |  |  | 5.84 |  | 4.35\% |  | 6.07\% |  |  | 10.29 | 6.45\% |
| Total available-for-sale |  |  |  | 2.45\% |  |  | 3.46 |  | 3.34\% |  | 2.45\% |  |  | 3.57 | 3.98\% |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  |  |  | 5.81\% |  |  | 9.04 |  | 5.93\% |  | 5.31\% |  |  | 9.33 | 5.91\% |
| Total securities |  |  |  | 2.61\% |  |  | 3.74 |  | 3.46\% |  | 2.61\% |  |  | 3.90 | 4.08\% |

 interest rates. This measure is used as a gauge of the portfolio's price volatility at a single point in time and is not intended to be a precise predictor of future fair values since those values will be influenced by a number of factors.
${ }^{(2)}$ Average life is presented in years and represents the weighted-average time to receive all future cash flows using the dollar amount of
principal paydowns, including estimated principal prepayments, as the weighting factor.
${ }^{(3)}$ Yields on municipal securities are reflected on a tax-equivalent basis, assuming a federal income tax rate of $35 \%$.
${ }^{(4)}$ This includes corporate debt and equity securities.

## Portfolio Composition

As of June 30, 2012, our securities portfolio totaled $\$ 1.2$ billion, an increase of $15.5 \%$ compared to December 31, 2011 primarily due to an increase in CMOs and other MBSs. In first quarter 2012, deposits acquired in a fourth quarter 2011 transaction that had previously been held in short-term investments were redeployed into these types of securities. Approximately $96 \%$ of our $\$ 1.2$ billion available-forsale portfolio was comprised of U.S. agency securities, municipal securities, CMOs, and other MBSs as of June 30, 2012. The remainder of the portfolio is comprised of seven CDOs with a fair value of $\$ 11.1$ million and miscellaneous other securities with a fair value of $\$ 32.2$ million.

Investments in municipal securities comprised $43.0 \%$, or $\$ 504.7$ million, of the total available-for-sale securities portfolio at June 30,2012 , and the majority is general obligations of local municipalities. Our municipal securities portfolio has
historically experienced very low default rates and provided a predictable cash flow. Available-for-sale municipal securities declined $3.0 \%$ from $\$ 490.1$ million at December 31,2011 .
The average life and effective duration of our available-for-sale securities portfolio are relatively stable as of June 30, 2012 compared to December 31, 2011.

## Securities Sales

Net securities gains were $\$ 151,000$ for second quarter 2012 compared to $\$ 1.5$ million for second quarter 2011. Second quarter 2012 gains are net of an OTTI charge of $\$ 1.4$ million associated with our investment in two CDOs. No impairment charge was recognized in second quarter 2011.
 OTTI charge of $\$ 2.1$ million on two CDOs.

## Unrealized Gains and Losses



 at December 31, 2011.

 temporary market movements.


 represents an OTTI.




 Financial Statements," in Part I, Item 1 of this Form 10-Q.

## LOAN PORTFOLIO AND CREDIT QUALITY

## Portfolio Composition


 relationship customers

|  | Table 8 <br> Loan Portfolio <br> (Dollar amounts in thousands) |  |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { \% of } \\ \text { Total } \end{gathered}$ | Annualized \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | \% of <br> Total |  |  |  |  |
| Commercial and industrial | \$ | 1,597,427 | 30.2 | \$ | 1,458,446 | 28.7 | 19.1 |
| Agricultural |  | 272,742 | 5.1 |  | 243,776 | 4.8 | 23.8 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Office |  | 495,901 | 9.4 |  | 444,368 | 8.7 | 23.2 |
| Retail |  | 375,078 | 7.1 |  | 334,034 | 6.6 | 24.6 |
| Industrial |  | 520,150 | 9.8 |  | 520,680 | 10.2 | (0.2) |
| Multi-family |  | 308,250 | 5.8 |  | 288,336 | 5.7 | 13.8 |
| Residential construction |  | 88,908 | 1.7 |  | 105,836 | 2.1 | (32.0) |
| Commercial construction |  | 147,626 | 2.8 |  | 144,909 | 2.8 | 3.7 |
| Other commercial real estate ${ }^{(1)}$ |  | 817,071 | 15.4 |  | 888,146 | 17.4 | (16.0) |
| Total commercial real estate |  | 2,752,984 | 52.0 |  | 2,726,309 | 53.5 | 2.0 |
| Total corporate loans |  | 4,623,153 | 87.3 |  | 4,428,531 | 87.0 | 8.8 |
| Home equity |  | 398,428 | 7.5 |  | 416,194 | 8.2 | (8.5) |
| 1-4 family mortgages |  | 237,341 | 4.5 |  | 201,099 | 4.0 | 36.0 |
| Installment loans |  | 39,104 | 0.7 |  | 42,289 | 0.8 | (15.1) |
| Total consumer loans |  | 674,873 | 12.7 |  | 659,582 | 13.0 | 4.6 |
| Total loans, excluding covered loans |  | 5,298,026 | 100.0 |  | 5,088,113 | 100.0 | 8.3 |
| Covered loans (2) |  | 230,047 |  |  | 260,502 |  | (23.4) |
| Total loans | \$ | 5,528,073 |  | \$ | 5,348,615 |  | 6.7 |

 real estate.
 I, Item 1 of this Form 10-Q
 expanded sales distribution within our markets.

 significant decline in the residential construction portfolio.

## Commercial, Industrial, and Agricultural Loans


 capital needs to term financing of equipment. The underwriting for these loans is
primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. Most commercial and industrial loans are secured by the assets being financed or other business assets, such as accounts receivable or inventory, and may incorporate a personal guarantee. Agricultural loans generally provide seasonal support and are secured by crop production, facilities and equipment.

## Commercial Real Estate Loans

Commercial real estate loans represent $52.0 \%$ of total loans, excluding covered loans, and totaled $\$ 2.8$ billion at June 30,2012 , an increase of $\$ 26.7$ million from December 31,2011 . A variety of properties serves as collateral for our commercial real estate loans, which subjects this portfolio to varying degrees of credit risk. Approximately half of our commercial real estate loans consist of loans for industrial buildings, office buildings, and retail shopping centers. Other types of commercial real estate loans include construction loans for single-family and multi-family dwellings, residential projects, and commercial projects and loans for various types of other commercial properties, such as land for future commercial development, multi-unit residential mortgages, warehouses and storage facilities, and service stations.

Included as part of our commercial real estate portfolio are loans secured by owner-occupied real estate, which tend to exhibit lower credit risk than non-owner-occupied properties. These loans are viewed primarily as cash flow loans (similar to commercial and industrial loans) and secondarily as loans secured by real estate, which is reflected in the underwriting standards. At June 30 , 2012, owneroccupied commercial real estate loans were $\$ 1.0$ billion, or almost $46.6 \%$, of the commercial real estate portfolio, excluding multi-family and construction loans.

The following table presents commercial real estate loans by owner-occupied or investor status and product type.

## Table 9

Commercial Real Estate Loans
(Dollar amounts in thousands)

|  | June 30, 2012 |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | OwnerOccupied |  | Investor |  | Total |  | OwnerOccupied |  | Investor |  | Total |  |
| Office, retail, and industrial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office | \$ | 176,292 | \$ | 319,609 | \$ | 495,901 | \$ | 146,818 | \$ | 297,550 | \$ | 444,368 |
| Retail |  | 124,251 |  | 250,827 |  | 375,078 |  | 89,831 |  | 244,203 |  | 334,034 |
| Industrial |  | 297,017 |  | 223,133 |  | 520,150 |  | 298,887 |  | 221,793 |  | 520,680 |
| Total office, retail, and industrial |  | 597,560 |  | 793,569 |  | 1,391,129 |  | 535,536 |  | 763,546 |  | 1,299,082 |
| Multi-family |  | - |  | 308,250 |  | 308,250 |  | - |  | 288,336 |  | 288,336 |
| Residential construction |  | - |  | 88,908 |  | 88,908 |  | - |  | 105,836 |  | 105,836 |
| Commercial construction |  | - |  | 147,626 |  | 147,626 |  | - |  | 144,909 |  | 144,909 |
| Other commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental properties (1) |  | 31,697 |  | 99,022 |  | 130,719 |  | 31,417 |  | 95,668 |  | 127,085 |
| Service stations and truck stops |  | 98,449 |  | 19,247 |  | 117,696 |  | 102,870 |  | 26,061 |  | 128,931 |
| Warehouses and storage |  | 90,565 |  | 42,999 |  | 133,564 |  | 89,293 |  | 40,198 |  | 129,491 |
| Hotels |  | - |  | 71,208 |  | 71,208 |  | - |  | 73,889 |  | 73,889 |
| Restaurants |  | 62,404 |  | 18,902 |  | 81,306 |  | 59,460 |  | 19,407 |  | 78,867 |
| Medical |  | 16,205 |  | 829 |  | 17,034 |  | 19,808 |  | 1,051 |  | 20,859 |
| Automobile dealers |  | 34,023 |  | 5,596 |  | 39,619 |  | 31,588 |  | 4,189 |  | 35,777 |
| Mobile home parks |  | - |  | 29,300 |  | 29,300 |  | - |  | 30,071 |  | 30,071 |
| Recreational |  | 36,430 |  | 8,888 |  | 45,318 |  | 26,826 |  | 7,882 |  | 34,708 |
| Religious |  | 24,010 |  | 171 |  | 24,181 |  | 23,919 |  | 178 |  | 24,097 |
| Multi-use properties |  | 12,821 |  | 52,957 |  | 65,778 |  | 59,068 |  | 96,517 |  | 155,585 |
| Other |  | 25,170 |  | 36,178 |  | 61,348 |  | 8,802 |  | 39,984 |  | 48,786 |
| Total other commercial real estate |  | 431,774 |  | 385,297 |  | 817,071 |  | 453,051 |  | 435,095 |  | 888,146 |
| Total commercial real estate | \$ | 1,029,334 | \$ | 1,723,650 | \$ | 2,752,984 | \$ | 988,587 | \$ | 1,737,722 | \$ | 2,726,309 |
| Commercial real estate loans, excluding multi-family and construction loans Percent of total (2) | \$ | 1,029,334 | \$ | 1,178,866 | \$ | 2,208,200 | \$ | 988,587 | \$ | 1,198,641 | \$ | 2,187,228 |
|  |  | 46.6\% |  | 53.4\% |  |  |  | 45.2\% |  | 54.8\% |  |  |

${ }^{(1)}$ Owner-occupied rental properties primarily represent home-based businesses.
${ }^{(2)}$ The percent reported does not include multi-family or construction loans since the owner-occupied classification is not relevant to these categories.
The increase in the office and retail portfolios primarily resulted from the reclassification of multi-use properties into these categories during second quarter 2012.
Non-performing Assets
Increases in both charge-offs and the provision for loan losses during second quarter 2012 are indicative of our ongoing evaluation of our existing and potential problem loans and our remediation strategies consistent with our previously stated intention to make greater progress in reducing problem credits. Given the challenges these credits pose, we continue to evaluate all of our remediation strategies with a sharpened focus on the accelerated reduction of both existing and potential problem credits, thereby minimizing future credit costs over the longer term.

The following table presents our loan portfolio by performing and non-performing status.
Table 10

## Loan Portfolio by Performing/Non-Performing Status

(Dollar amounts in thousands)


The following table provides a comparison of our non-performing assets and past due loans to prior periods.

## Table 11


${ }^{(1)}$ For a discussion of covered loans and covered OREO, refer to Note 5 of "Notes to Condensed Consolidated Financial Statements" in Part I, Item 1 of this Form 10-Q.

 discussion of OREO dispositions, refer to the "OREO" section below.

 considered accruing loans. However, the timing and amount of future cash flows for some loans
 estimated.

## Non-accrual Loans

At June 30, 2012, non-accrual loans, excluding covered loans, totaled $\$ 198.5$ million, increasing from $\$ 187.3$ million at December 31, 2011 as the amount of loans downgraded from performing to non-accrual status exceeded sales, payments, charge-offs, and transfers to OREO during the six months ended June 30, 2012. A discussion of our accounting policies for non-accrual loans is contained in Note 1 of "Notes to Consolidated Financial Statements" in Item 1 of this Form 10-Q.

## TDRs

Loan modifications are generally performed at the request of the individual borrower and may include reduction in forgiveness of principal, interest rates, changes in payments, and maturity date extensions. A discussion of our accounting policies for TDRs is contained in Note 1 of "Notes to Consolidated Financial Statements" in Part I, Item 1 of this Form 10-Q

|  | Table 12TDRs by Type(Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2012 |  |  | March 31, 2012 |  |  | December 31, 2011 |  |  | June 30, 2011 |  |  |
|  | Number of Loans | Amount |  | Number of Loans | Amount |  | Number of Loans | Amount |  | Number of Loans | Amount |  |
| Commercial and industrial | 15 | \$ | 1,555 | 15 | \$ | 1,758 | 20 | \$ | 2,348 | 25 | \$ | 18,887 |
| Agricultural | - |  | - | - |  | - | - |  | - | - |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office | - |  | - | - |  |  | - |  | - | 1 |  | 1,938 |
| Retail | 1 |  | 220 | 1 |  | 220 | 2 |  | 1,742 | 1 |  | 1,529 |
| Industrial | 1 |  | 620 | - |  | - | - |  | - |  |  |  |
| Multi-family | 8 |  | 1,758 | 8 |  | 1,758 | 9 |  | 12,865 | 8 |  | 2,582 |
| Commercial construction | 1 |  | 14,006 | 1 |  | 14,006 | 1 |  | 14,006 | 3 |  | 3,115 |
| Other commercial real estate | 11 |  | 11,908 | 7 |  | 11,467 | 9 |  | 11,644 | 7 |  | 2,633 |
| Total commercial real estate loans | 22 |  | 28,512 | 17 |  | 27,451 | 21 |  | 40,257 | 20 |  | 11,797 |
| Total corporate loans | 37 |  | 30,067 | 32 |  | 29,209 | 41 |  | 42,605 | 45 |  | 30,684 |
| Home equity loans | 7 |  | 416 | 11 |  | 768 | 25 |  | 1,564 | 24 |  | 1,701 |
| 1-4 family mortgages | 18 |  | 2,189 | 17 |  | 2,059 | 26 |  | 3,382 | 28 |  | 3,420 |
| Installment loans | - |  | - | - |  | - | 1 |  | 155 |  |  |  |
| Total consumer loans | 25 |  | 2,605 | 28 |  | 2,827 | 52 |  | 5,101 | 52 |  | 5,121 |
| Total TDRs | 62 | \$ | 32,672 | 60 | \$ | 32,036 | 93 | \$ | 47,706 | 97 | \$ | 35,805 |
| TDRs, still accruing interest | 18 | \$ | 7,811 | 17 | \$ | 2,076 | 57 | \$ | 17,864 | 56 | \$ | 14,529 |
| TDRs, included in non-accrual | 44 |  | 24,861 | 43 |  | 29,960 | 36 |  | 29,842 | 41 |  | 21,276 |
| Total TDRs | 62 | \$ | 32,672 | 60 | \$ | 32,036 | 93 | \$ | 47,706 | 97 | \$ | 35,805 |
| Year-to-date charge-offs on |  |  |  |  |  |  |  |  |  |  |  |  |
| Valuation allowance related to |  |  |  |  |  |  |  |  |  |  |  |  |
| TDRs |  | \$ | 1,156 |  | \$ | 916 |  | \$ | 94 |  | \$ |  |

At June 30, 2012, we had TDRs totaling $\$ 32.7$ million, a decrease of $\$ 15.0$ million from December 31, 2011. The June 30, 2012 total includes $\$ 7.8$ million in loans that were restructured at market terms and are accruing interest compared to $\$ 17.9$ million as of December 31, 2011. During the first six months of 2011, we returned $\$ 16.6$ million in accruing TDRs to performing status since they exhibited a sufficient period of performance under the restructured terms. In addition, management restructured $\$ 13.3$ million of loans at market rates and terms incurring a loss of approximately $\$ 800,000$. Assuming continued performance, management expects to reclassify these loans from restructured to performing in the first quarter of 2013

 period of time, and these TDRs are also reported in non-accrual status.

## OREO

 $\$ 24.4$ million at June 30, 2011.

Table 13
OREO Properties by Type
(Dollar amounts in thousands)


For the six months ended June 30, 2012, we sold $\$ 21.9$ million of OREO, excluding covered OREO, with proceeds at approximately $98.0 \%$ of carrying value. These sales consisted of 43 properties with the majority classified as raw land and commercial units. We also recorded additional write-downs of $\$ 2.4$ million related to updated appraisals and changes in remediation strategies to accelerate disposition.

For the six months ended June 30, 2011, OREO sales, excluding covered OREO, consisted of 60 properties, primarily from farmland, residential lots, and 1-4 family categories.

## Construction Portfolio

Construction loans totaled $\$ 236.5$ million at June 30, 2012, a reduction of $\$ 14.2$ million, or $5.7 \%$, from December 31, 2011. This portfolio represents loans to developers and home builders and is particularly susceptible to declining real estate values. Non-performing construction loans totaled $\$ 39.5$ million at June 30,2012 , which is approximately $5 \%$ lower than the level at December $31,2011$.

The following table provides details on the types of collateral supporting these construction portfolios.
Table 15

## Construction Loans by Underlying Collateral, Excluding Covered Loans

 (Dollar amounts in thousands)|  | Residential Construction |  |  | Commercial Construction |  |  | Combined |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Percent of Total | Amount |  | Percent of Total | Amount |  | Percent of Total |
| As of June 30, 2012 |  |  |  |  |  |  |  |  |  |
| Raw land | \$ | 20,301 | 22.8 | \$ | 53,207 | 36.1 | \$ | 73,508 | 31.1 |
| Developed land |  | 42,777 | 48.1 |  | 41,774 | 28.3 |  | 84,551 | 35.7 |
| Construction |  | 12,393 | 14.0 |  | 8,749 | 5.9 |  | 21,142 | 8.9 |
| Substantially completed structures |  | 13,262 | 14.9 |  | 43,867 | 29.7 |  | 57,129 | 24.2 |
| Mixed and other |  | 175 | 0.2 |  | 29 | - |  | 204 | 0.1 |
| Total | \$ | 88,908 | 100.0 | \$ | 147,626 | 100.0 | \$ | 236,534 | 100.0 |
| Weighted-average maturity (in years) |  | 0.70 |  |  | 0.85 |  |  | 0.79 |  |
| Non-performing loans | \$ | 17,500 |  | \$ | 22,481 |  | \$ | 39,981 |  |
| Non-performing loans as a percent of total loans |  | 19.7\% |  |  | 15.2\% |  |  | 16.9\% |  |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |
| Raw land | \$ | 24,981 | 23.6 | \$ | 42,768 | 29.5 | \$ | 67,749 | 27.0 |
| Developed land |  | 55,501 | 52.4 |  | 57,949 | 40.0 |  | 113,450 | 45.3 |
| Construction |  | 12,133 | 11.5 |  | 14,415 | 9.9 |  | 26,548 | 10.6 |
| Substantially completed structures |  | 12,195 | 11.5 |  | 27,221 | 18.8 |  | 39,416 | 15.7 |
| Mixed and other |  | 1,026 | 1.0 |  | 2,556 | 1.8 |  | 3,582 | 1.4 |
| Total | \$ | 105,836 | 100.0 | \$ | 144,909 | 100.0 | \$ | 250,745 | 100.0 |
| Weighted-average maturity (in years) |  | 0.63 |  |  | 0.74 |  |  | 0.69 |  |
| Non-performing loans | \$ | 18,076 |  | \$ | 23,347 |  | \$ | 41,423 |  |
| Non-performing loans as a percent of total loans |  | 17.1\% |  |  | 16.1\% |  |  | 16.5\% |  |

Seven credits primarily classified in the raw land category represent approximately $70 \%$ of the $\$ 40.0$ million in non-performing construction loans as of June 30, 2012, with the largest single loan totaling $\$ 14.0$ million. Life-to-date charge-offs on these seven credits totaled $\$ 9.1$ million and valuation allowances related to these loans totaled $\$ 2.5$ million as of June $30,2012$.

## Potential Problem Loans

Potential problem loans consist of special mention loans and substandard loans that continue to accrue interest. These loans are performing in accordance with contractual terms, but management has concerns about the ability of the obligor to continue to comply with contractual terms because of the obligor's potential operating or financial difficulties.

Table 16

## Potential Problem Loans

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Special mention loans ${ }^{(1)}$ | \$ | 209,174 | \$ | 276,577 | \$ | 355,634 |
| Substandard loans (2) |  | 125,736 |  | 126,657 |  | 185,188 |
| Total potential problem loans | \$ | 334,910 | \$ | 403,234 | \$ | 540,822 |

 prospects at some future date.
 interest because they are well secured and collection of principal and interest is expected within a reasonable time.



## Allowance for Credit Losses


 amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans, consideration of current economic trends, and other factors.

 allowance for credit losses is an appropriate estimate of credit losses inherent in the loan portfolio as of June 30, 2012.
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|  | Quarters Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  | 2011 |  |  |  |  |  |
|  | June 30 |  | March 31 |  | December 31 |  | September 30 |  | June 30 |  |
| Average loans (1) | \$ | 5,213,944 | \$ | 5,089,286 | \$ | 5,085,792 | \$ | 5,136,130 | \$ | 5,108,234 |
| Net loan charge-offs to average |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses at end of period as a percent of: |  |  |  |  |  |  |  |  |  |  |
| Total loans ${ }^{(1)}$ |  | 2.24\% |  | 2.31\% |  | 2.40\% |  | 2.57\% |  | 2.73\% |
| Non-accrual loans (1) |  | 60\% |  | 60\% |  | 65\% |  | 77\% |  | 79\% |
| Non-performing loans (1) |  | 57\% |  | 57\% |  | 62\% |  | 74\% |  | 76\% |
| Average loans, including covered loans | \$ | 5,454,295 | \$ | 5,345,074 | \$ | 5,365,286 | \$ | 5,440,354 | \$ | 5,443,761 |
| Net loan charge-offs to average loans, annualized |  | 1.66\% |  | 1.61\% |  | 2.31\% |  | 2.11\% |  | 1.76\% |
| Allowance for credit losses at end of period as a percent of: |  |  |  |  |  |  |  |  |  |  |
| Total loans |  | 2.15\% |  | 2.20\% |  | 2.28\% |  | 2.43\% |  | 2.58\% |
| Non-accrual loans |  | 56\% |  | 54\% |  | 59\% |  | 70\% |  | 77\% |
| Non-performing loans |  | 47\% |  | 46\% |  | 47\% |  | 53\% |  | 55\% |

> (1)Excludes covered loans.
 million as of June 30, 2012, declining \$3.3 million, or $2.7 \%$, from $\$ 122.0$ million as of December 31, 2011.

The $\$ 1.4$ million reduction in net loan charged-offs from second quarter 2011 to second quarter 2012 is primarily attributable to lower charge-offs on covered loans.


 declines.

## FUNDING AND LIQUIDITY MANAGEMENT

The following table provides a comparison of average funding sources for the quarters ended June 30, 2012, December 31, 2011, and June 30, 2011. We believe that average balances, rather than periodend balances, are more meaningful in analyzing funding sources because of the inherent fluctuations that may occur on a monthly basis within most funding categories.

Table 18
Funding Sources - Average Balances
(Dollar amounts in thousands)

|  | Quarters Ended |  |  |  |  |  | Second Quarter 2012 <br> \% Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2011 \\ \hline \end{gathered}$ |  | Fourth Quarter 2011 | Second Quarter 2011 |
| Demand deposits | \$ | 1,797,854 | \$ | 1,613,221 | \$ | 1,465,438 | 11.4 | 22.7 |
| Savings deposits |  | 1,042,099 |  | 952,962 |  | 944,802 | 9.4 | 10.3 |
| NOW accounts |  | 1,064,054 |  | 1,062,993 |  | 1,126,913 | 0.1 | (5.6) |
| Money market accounts |  | 1,176,723 |  | 1,237,600 |  | 1,205,736 | (4.9) | (2.4) |
| Transactional deposits |  | 5,080,730 |  | 4,866,776 |  | 4,742,889 | 4.4 | 7.1 |
| Time deposits |  | 1,519,945 |  | 1,669,348 |  | 1,799,218 | (8.9) | (15.5) |
| Brokered deposits |  | 28,465 |  | 19,647 |  | 13,946 | 44.9 | 104.1 |
| Total time deposits |  | 1,548,410 |  | 1,688,995 |  | 1,813,164 | (8.3) | (14.6) |
| Total deposits |  | 6,629,140 |  | 6,555,771 |  | 6,556,053 | 1.1 | 1.1 |
| Repurchase agreements |  | 83,434 |  | 87,893 |  | 122,607 | (5.1) | (32.0) |
| Federal funds purchased |  | - |  |  |  | 2,418 | - | (100.0) |
| FHLB advances |  | 112,500 |  | 164,946 |  | 137,500 | (31.8) | (18.2) |
| Total borrowed funds |  | 195,934 |  | 252,839 |  | 262,525 | (22.5) | (25.4) |
| Senior and subordinated debt |  | 231,123 |  | 187,488 |  | 137,747 | 23.3 | 67.8 |
| Total funding sources | \$ | 7,056,197 | \$ | 6,996,098 | \$ | $\underline{6,956,325}$ | 0.9 | 1.4 |
| Average interest rate paid on borrowed funds |  | 1.01\% |  | 1.05\% |  | 1.05\% |  |  |
| Weighted-average maturity of FHLB advances |  | 26.6 months |  | 19.3 months |  | 21.6 months |  |  |
| Weighted-average interest rate of FHLB advances |  | 1.71\% |  | 2.13\% |  | 1.95\% |  |  |

Average funding sources for second quarter 2012 increased $\$ 60.1$ million from fourth quarter and $\$ 100.0$ million from second quarter 2011. Double-digit growth in average demand deposits from both prior periods presented offset a decline in average interest-bearing liabilities, which resulted in a more favorable product mix.

The growth in average senior and subordinated debt for second quarter 2012 compared to both prior periods reflects the issuance of $\$ 115.0$ million in senior debt in fourth quarter 2011, which was used to fund the redemption of the Series B preferred stock issued to the Treasury in combination with existing liquid assets.

Table 19
Borrowed Funds
(Dollar amounts in thousands)

|  | June 30, 2012 |  |  | June 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Weighted- <br> Average <br> Rate (\%) | Amount |  | WeightedAverage Rate (\%) |
| At period-end: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 77,024 | 0.01 | \$ | 134,524 | 0.02 |
| FHLB advances |  | 112,500 | 1.71 |  | 137,500 | 1.95 |
| Total borrowed funds | \$ | 189,524 | 1.02 | \$ | 272,024 | 0.99 |
| Average for the year-to-date period: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 87,241 | 0.01 | \$ | 135,407 | 0.02 |
| Federal funds purchased |  | - | - |  | 1,215 | 0.17 |
| FHLB advances |  | 112,500 | 1.76 |  | 137,500 | 1.98 |
| Total borrowed funds | \$ | 199,741 | 1.01 | \$ | 274,122 | 1.01 |
| Maximum amount outstanding at the end of any day during the period: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 103,591 |  | \$ | 174,810 |  |
| Federal funds purchased |  | - |  |  | 175,000 |  |
| FHLB advances |  | 112,500 |  |  | 137,500 |  |
| Federal term auction facilities |  | - |  |  | 1 |  |

Securities sold under repurchase agreements declined from June 30, 2011 to June 30, 2012 as certain municipal customers shifted balances into demand deposits, which are insured by the FDIC.
Average borrowed funds totaled $\$ 199.7$ million for the first six months of 2012, decreasing $\$ 74.4$ million, or $27.1 \%$, from the same period in 2011. The increase in demand deposits during this period reduced our reliance on these higher-costing funds.

Securities sold under agreements to repurchase, federal funds purchased, and term auction facilities generally mature within 1 to 90 days from the transaction date.

## MANAGEMENT OF CAPITAL

## Capital





 in excess of the Federal Reserve's minimum levels considered to be "well-capitalized," which is the highest capital category established.
 regulatory mandated ratios for characterization as "well-capitalized" were exceeded as of June 30, 2012 and December 31, 2011.

 comprehensive loss in stockholders' equity. Reconciliations of the components of those ratios to GAAP are also presented in the table below.

Table 20
Capital Measurements
(Dollar amounts in thousands)

|  | June 30,$2012$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | Regulatory <br> Minimum For <br> "Well- <br> Capitalized" | Excess Over Required Minimums at June 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of capital components to requlatory requirements: |  |  |  |  |  |  |  |  |
| Total regulatory capital, as defined in federal regulations | \$ | 829,463 | \$ | 853,961 |  |  |  |  |
| Tier 1 capital, as defined in federal regulations | \$ | 718,525 | \$ | 724,863 |  |  |  |  |
| Trust preferred securities included in Tier 1 capital |  | $(64,265)$ |  | $(84,730)$ |  |  |  |  |
| Tier 1 common capital | \$ | 654,260 | \$ | 640,133 |  |  |  |  |
| Risk-weighted assets, as defined in federal regulations | \$ | 6,409,299 | \$ | 6,241,191 |  |  |  |  |
| Average assets, as defined in federal regulations |  | 7,772,866 |  | 7,813,637 |  |  |  |  |
| Regulatory capital ratios: |  |  |  |  |  |  |  |  |
| Total capital to risk-weighted assets |  | 12.94\% |  | 13.68\% | 10.00\% | 29\% | \$ | 188,533 |
| Tier 1 capital to risk-weighted assets |  | 11.21\% |  | 11.61\% | 6.00\% | 87\% | \$ | 333,967 |
| Tier 1 common capital to risk-weighted assets (1) |  | 10.21\% |  | 10.26\% | N/A ${ }^{(2)}$ | N/A ${ }^{(2)}$ |  | N/A ${ }^{(2)}$ |
| Tier 1 leverage to average assets |  | 9.24\% |  | 9.28\% | 5.00\% | 85\% | \$ | 329,882 |
| Reconciliation of capital components to GAAP: |  |  |  |  |  |  |  |  |
| Total stockholder's equity | \$ | 978,552 | \$ | 962,587 |  |  |  |  |
| Goodwill and other intangible assets |  | $(281,981)$ |  | $(283,650)$ |  |  |  |  |
| Tangible common equity |  | 696,571 |  | 678,937 |  |  |  |  |
| Accumulated other comprehensive loss |  | 11,867 |  | 13,276 |  |  |  |  |
| Tangible common equity, excluding accumulated other comprehensive loss | \$ | 708,438 | \$ | 692,213 |  |  |  |  |
| Total assets | \$ | 8,099,355 | \$ | 7,973,594 |  |  |  |  |
| Goodwill and other intangible assets |  | $(281,981)$ |  | $(283,650)$ |  |  |  |  |
| Tangible assets | \$ | 7,817,374 | \$ | 7,689,944 |  |  |  |  |
| Tangible common equity ratios: |  |  |  |  |  |  |  |  |
| Tangible common equity to tangible assets |  | 8.91\% |  | 8.83\% | N/A ${ }^{(2)}$ | N/A ${ }^{(2)}$ |  | N/A ${ }^{(2)}$ |
| Tangible common equity, excluding other accumulated comprehensive loss, to tangible assets |  | 9.06\% |  | 9.00\% | N/A ${ }^{(2)}$ | N/A ${ }^{(2)}$ |  | N/A ${ }^{(2)}$ |
| Tangible common equity to risk-weighted assets |  | 10.87\% |  | 10.88\% | N/A ${ }^{(2)}$ | N/A ${ }^{(2)}$ |  | N/A ${ }^{(2)}$ |
| Regulatory capital ratios, Bank only ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |
| Total capital to risk-weighted assets |  | 14.49\% |  | 14.37\% | 10.00\% | 45\% | \$ | 281,831 |
| Tier 1 capital to risk-weighted assets |  | 13.23\% |  | 13.11\% | 6.00\% | 120\% | \$ | 454,087 |
| Tier 1 leverage to average assets |  | 10.79\% |  | 10.37\% | 5.00\% | 116\% | \$ | 445,790 |

[^0]


The Board of Directors reviews the Company's capital plan each quarter, considering the current and expected operating environment as well as an evaluation of various capital alternatives.

## Proposed Capital Rules






 international implementation schedules for the Basel III Proposal and the Standardized Approach Proposal are expected to be effective on January 1, 2013 and January 1, 2015, respectively.
 internationally active banks.

## Basel III Proposal

The Basel III Proposal is generally consistent with the final Basel III capital framework, as described in our Annual Report on Form 10-K under "Item 1. Business - Supervision and Regulation."
 consistent with Section 171 of the Dodd-Frank Act.

With respect to the Bank, the Basel III Proposal would also revise the "prompt corrective action" regulations pursuant to Section 38 of the Federal Deposit Insurance Act by:

- introducing a Common Equity Tier 1 ("CET1") ratio requirement at each level (other than critically undercapitalized) with a required CET1 ratio of $6.5 \%$ for well-capitalized status;
- increasing the minimum Tier 1 capital ratio requirement for each category with an $8 \%$ minimum Tier 1 capital ratio for well-capitalized status (compared to the current $6 \%$ ); and
. eliminating the current provision allowing a bank with a composite supervisory rating of 1 to have a $3 \%$ leverage ratio and still be well capitalized.


## Standardized Approach Proposal


 for U.S. government and agency securities to $600 \%$ for certain equity exposures. These provisions are expected to result in higher risk weights for a variety of asset categories. Specifics include:

- applying a $150 \%$ risk weight compared to a $100 \%$ risk-weight for certain high volatility commercial real estate acquisition, development and construction loans;
 ranging from $35 \%$ to $200 \%$ depending upon the loan-to-value ratio and whether the mortgage is a "category 1 " or "category 2 " residential mortgage exposure (based on eight criteria that include the term, use of negative amortization, balloon payments and certain rate increases);
- assigning a $150 \%$ risk-weight to exposures (other than residential mortgage exposures) that are 90 days or more past due;
- providing for a $20 \%$ credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at $0 \%$ ).
 the scope of eligible guarantors and eligible collateral for purposes of credit risk mitigation.

 before adoption, or when ultimate adoption will occur.


## CRITICAL ACCOUNTING POLICIES



 in information may affect these estimates, assumptions, and judgments, which, in turn, may affect amounts reported in the financial statements.




 accounting policies, as discussed in our 2011 10-K.

## ITEM 3. QUANTITATIVE AND QUALITATIVE

## DISCLOSURES ABOUT MARKET RISK


 Disclosures about Market Risk," contained in our 2011 10-K.


 Management uses net interest income and economic value of equity simulation modeling tools to analyze and capture short-term and long-term interest rate exposures.

## Net Interest Income Sensitivity


 six-month time horizon, and immediate increases and decreases of 200 and 300 basis points.


 analysis cannot definitively measure net interest income or predict the impact of the fluctuation in interest rates on net interest income. Actual
results may differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies.

Analysis of Net Interest Income Sensitivity
(Dollar amounts in thousands)

|  | Gradual Change in Rates ${ }^{(1)}$ |  |  |  | Immediate Change in Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -200 |  | +200 |  | -200 |  | +200 |  | $-300{ }^{(2)}$ |  | +300 |  |
| June 30, 2012: |  |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(9,715)$ | \$ | 3,699 | \$ | $(12,352)$ | \$ | 8,612 | \$ | N/M | \$ | 18,093 |
| Percent change |  | -3.6\% |  | +1.4\% |  | -4.6\% |  | +3.2\% |  | N/M |  | +6.7\% |
| December 31, 2011: |  |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(8,457)$ | \$ | 13,392 | \$ | $(13,983)$ | \$ | 19,209 | \$ | N/M | \$ | 36,576 |
| Percent change |  | -3.1\% |  | +4.9\% |  | -5.2\% |  | +7.1\% |  | N/M |  | +13.5\% |

${ }^{(1)}$ Reflects an assumed uniform change in interest rates across all terms that occurs in equal steps over a six-month horizon.
${ }^{(2) N} / \mathrm{M}$ - Due to the low level of interest rates as of June 30, 2012 and December 31, 2011, management deemed an assumed 300 basis point drop in interest rates not meaningful.


 31, 2011 to June 30, 2012.

## Economic Value of Equity



 liability, or derivative positions because certain factors are not considered, such as credit risk, liquidity risk, and the impact of future changes to the balance sheet.

|  | Analysis of Economic Value of Equity <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Immediate Change in Rates |  |  |  |  |  |  |  |
|  | -200 |  | +200 |  | -300 (1) |  | +300 |  |
| June 30, 2012: |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(84,418)$ | \$ | 125,529 | \$ | N/M | \$ | 175,955 |
| Percent change |  | -6.9\% |  | +10.3\% |  | N/M |  | +14.4\% |
| December 31, 2011: |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(168,853)$ | \$ | 148,369 | \$ | N/M | \$ | 221,525 |
| Percent change |  | -13.3\% |  | +11.7\% |  | N/M |  | +17.4\% |

${ }^{(1)}$ N/M- Due to the low level of interest rates as of June 30, 2012 and December 31, 2011, management deemed an assumed 300 basis point drop in interest rates not meaningful.

 addition, during first quarter 2012, approximately $\$ 21$ million of TRUPS were redeemed and retired. The decrease in these long-term liabilities reduced exposure to rising rates.

## ITEM 4. CONTROLS AND PROCEDURES






 to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS


 including litigation prosecution, arbitration, insurance coverage, and settlement. Generally, if the Company determines it has meritorious defenses to a matter, it vigorously defends itself.



 defenses. As a result, the Bank intends to vigorously defend itself against the allegations in the lawsuit.

## ITEM 1A. RISK FACTORS

 the only risks or uncertainties the Company faces.

Based on currently available information, the Company has not identified any additional material changes in the Company's risk factors as previously disclosed, except as discussed above.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS


 expiration or termination date.

## Issuer Purchases of Equity Securities

(Number of shares in thousands)

|  | Total Number of Shares Purchased (1) |  |  | Total Number <br> of Shares Purchased as Part of a Publicly Announced Plan or Program | Maximum <br> Number of Shares that May Yet Be Purchased Under the Plan or Program |
| :---: | :---: | :---: | :---: | :---: | :---: |
| April 1 - April 30, 2012 |  | \$ |  |  | 2,494,747 |
| May 1 - May 31, 2012 | 65,508 |  | 10.15 |  | 2,494,747 |
| June 1 - June 30, 2012 | - |  | - |  | 2,494,747 |
| Total | 65,508 | \$ | 10.15 |  |  |


 options or, in the case of restricted shares of common stock, the withholding of shares to satisfy tax withholding obligations associated with the vesting of restricted shares.

## TEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.
ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

| Exhibit Number | Description of Documents |
| :---: | :---: |
| 3.1 | Restated Certificate of Incorporation of First Midwest Bancorp, Inc. is herein incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 27, 2009. |
| 3.2 | Restated By-laws of First Midwest Bancorp, Inc. is herein incorporated by reference to Exhibit 3.2 to the Company's Annual Report on Form 10K filed with the Securities and Exchange Commission on February 28, 2012. |
| 4.1 | Indenture dated April 3, 2012. |
| 10.1 | Form of Regular Tier II Employment Agreement. |
| 10.2 | Form of Regular Tier III Employment Agreement. |
| 10.3 | Form of Commission Tier III Employment Agreement. |
| 10.4 | Employment Agreement between the Company and its Retail Banking Director. |
| 11 | Statement re: Computation of Per Share Earnings - The computation of basic and diluted earnings per common share is included in Note 7 of the Company's Notes to Condensed Consolidated Financial Statements included in "ITEM 1. FINANCIAL STATEMENTS" of this document. |
| 15 | Acknowledgment of Independent Registered Public Accounting Firm. |
| 31.1 | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 (1) | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 (1) | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 99 | Report of Independent Registered Public Accounting Firm. |
| 101 (1) | Interactive Data File. |

${ }^{(1)}$ Furnished, not filed.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
First Midwest Bancorp, Inc.

[^1]* Duly authorized to sign on behalf of the registrant.


[^0]:    (1)Excludes the impact of trust-preferred securities.
    ${ }^{(2)}$ Ratio is not subject to formal Federal Reserve regulatory guidance.
    ${ }^{(3)}$ Ratio presented pertains to our wholly owned banking subsidiary, First Midwest Bank.

[^1]:    /s/ PAUL F. CLEMENS Paul F. Clemens
    Executive Vice President, Chief Financial Officer, and Principal Accounting Officer*

    Date: August 3, 2012

