## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
$\qquad$
FORM 10-Q
(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2012
or
[]
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

## Commission File Number 0-10967

## FIRST MIDWEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction of incorporation or organization) | 36-3161078 <br> One Pierce Place, Suite 1500 <br> Itasca, Illinois $\mathbf{6 0 1 4 3 - 9 7 6 8}$ | (IRS Employer Identification No.) |
| :---: | :---: | :---: |
| (Address of principal executive offices) (zip code) |  |  |

Registrant's telephone number, including area code: (630) 875-7450
 period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ].
 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [ ].
 accelerated filer [X]
Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company [ ]
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes [ ] No [X]
As of May 10, 2012, there were $74,900,893$ shares of $\$ .01$ par value common stock outstanding.

## FIRST MIDWEST BANCORP, INC.

## FORM 10-Q

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## GLOSSARY OF TERMS

First Midwest Bancorp, Inc. provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in the Notes to Condensed Consolidated Financial Statements and in Management's Discussion and Analysis of Financial Condition \& Results of Operations.

| ALCO | Asset Liability Committee |
| :--- | :--- |
| ATM | automated teller machine |
| Bank | First Midwest Bank (the Company's wholly owned and principal operating subsidiary) |
| BOLI | Bank-owned life insurance |
| CDOs | collateralized debt obligations |
| CMOs | collateralized mortgage obligations |
| Code | the Code of Ethics and Standards of Conduct of First Midwest Bancorp, Inc. |
| Common Stock | shares of common stock of First Midwest Bancorp, Inc. $\$ 0.01$ par value per share, which are traded on the Nasdaq Stock Market under the symbol |
|  | "FMBI" |
| Company | First Midwest Bancorp, Inc. |
| CSV | cash surrender value |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| Federal Reserve | Board of Governors of the Federal Reserve system |
| FHLB | Federal Home Loan Bank |
| GAAP | U.S. generally accepted accounting principles |
| LIBOR | London Interbank Offered Rate |
| MBSs | Mortgage-backed securities |
| OREO | Other real estate owned or properties acquired through foreclosure in partial or total satisfaction of certain loans as a result of borrower defaults |
| OTTI | other-than-temporary impairment |
| SEC | U.S. Securities and Exchange Commission |
| TDR | Troubled Debt Restructurings |
| Treasury | U.S. Department or the Treasury |
| TRUPS | trust preferred junior subordinated debentures |
| VIE | variable interest entity |

## INTRODUCTION



 businesses in the communities where we live and work by providing customized banking solutions, quality products, and innovative services that fulfill those financial needs.

## AVAILABLE INFORMATION




 our web site or are available in print upon the request of any stockholder to our Corporate Secretary:

- Certificate of Incorporation,

Company By-laws,

- Charters for our Audit, Compensation, and Nominating and Corporate Governance Committees,
- Related Person Transaction Policies and Procedures,
- Corporate Governance Guidelines,
- Code of Ethics and Standards of Conduct (the "Code"), which governs our directors, officers, and employees, and
- Code of Ethics for Senior Financial Officers


 certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time.
 can be contacted by telephone at (630) 875-7533 or by e-mail at investor.relations@firstmidwest.com.


## CAUTIONARY STATEMENT PURSUANT TO THE PRIVATE SECURITIES <br> LITIGATION REFORM ACT OF 1995





 these terms and other comparable terminology. We caution you not to place undue reliance on forward-looking statements, which speak only as of the date of this report or when made.


 Discussion
and Analysis of Results of Operations," as well as our subsequent periodic and current reports filed with the SEC. However, these risks and uncertainties are not exhaustive. Other sections of this report describe additional factors that could adversely impact our business and financial performance.

## PART 1. FINANCIAL INFORMATION (Unaudited)

## ITEM 1. FINANCIAL STATEMENTS

## FIRST MIDWEST BANCORP, INC

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION



## FIRST MIDWEST BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except per share data)
(Unaudited)

|  | Quarters Ended <br> March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Interest Income |  |  |  |  |
| Loans | \$ | 61,491 | \$ | 62,917 |
| Investment securities |  | 8,934 |  | 9,865 |
| Covered loans |  | 4,202 |  | 7,822 |
| Federal funds sold and other short-term investments |  | 641 |  | 679 |
| Total interest income |  | 75,268 |  | 81,283 |
| Interest Expense |  |  |  |  |
| Deposits |  | 5,513 |  | 7,671 |
| Borrowed funds |  | 515 |  | 680 |
| Senior and subordinated debt |  | 4,058 |  | 2,286 |
| Total interest expense |  | 10,086 |  | 10,637 |
| Net interest income |  | 65,182 |  | 70,646 |
| Provision for loan losses |  | 18,210 |  | 19,492 |
| Net interest income after provision for loan losses |  | 46,972 |  | 51,154 |
| Noninterest Income |  |  |  |  |
| Service charges on deposit accounts |  | 8,660 |  | 8,144 |
| Wealth management fees |  | 5,392 |  | 5,053 |
| Other service charges, commissions, and fees |  | 3,520 |  | 3,977 |
| Card-based fees |  | 5,020 |  | 4,529 |
| Total fee-based revenues |  | 22,592 |  | 21,703 |
| Net securities (losses) gains (reclassified from other comprehensive income) |  | (943) |  | 540 |
| Net trading gains |  | 1,401 |  | 744 |
| Other |  | 1,639 |  | 1,230 |
| Total noninterest income |  | 24,689 |  | 24,217 |
| Noninterest Expense |  |  |  |  |
| Salaries and wages |  | 27,257 |  | 25,665 |
| Retirement and other employee benefits |  | 6,793 |  | 7,153 |
| Net OREO expense |  | 1,864 |  | 3,931 |
| Net occupancy and equipment expense |  | 8,331 |  | 9,103 |
| Technology and related costs |  | 2,858 |  | 2,623 |
| Professional services |  | 5,629 |  | 5,119 |
| FDIC premiums |  | 1,719 |  | 2,725 |
| Other expenses |  | 8,162 |  | 9,099 |
| Total noninterest expense |  | 62,613 |  | 65,418 |
| Income before income tax expense (benefit) |  | 9,048 |  | 9,953 |
| Income tax expense (benefit) |  | 1,156 |  | (91) |
| Net income |  | 7,892 |  | 10,044 |
| Preferred dividends and accretion on preferred stock |  | - |  | $(2,581)$ |
| Net income applicable to non-vested restricted shares |  | (139) |  | (137) |
| Net income applicable to common shares | \$ | 7,753 | \$ | 7,326 |
| Per Common Share Data |  |  |  |  |
| Basic earnings per common share | \$ | 0.11 | \$ | 0.10 |
| Diluted earnings per common share | \$ | 0.11 | \$ | 0.10 |
| Dividends declared per common share | \$ | 0.01 | \$ | 0.01 |
| Weighted-average common shares outstanding |  | 73,505 |  | 73,151 |
| Weighted-average diluted common shares outstanding |  | 73,505 |  | 73,151 |

## FIRST MIDWEST BANCORP, INC

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands)
(Unaudited)

|  | Quarters EndedMarch 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Net income | \$ | 7,892 | \$ | 10,044 |
| Available-for-sale securities |  |  |  |  |
| Unrealized holding gains: |  |  |  |  |
| Before tax |  | 2,899 |  | 6,040 |
| Tax effect |  | $(1,099)$ |  | $(2,355)$ |
| Net of tax |  | 1,800 |  | 3,685 |
| Less: reclassification of net (losses) gains included in net income: |  |  |  |  |
| Before tax |  | (943) |  | 540 |
| Tax effect |  | 386 |  | (221) |
| Net of tax |  | (557) |  | 319 |
| Net unrealized holding gains |  | 2,357 |  | 3,366 |
| Total other comprehensive income |  | 2,357 |  | 3,366 |
| Total comprehensive income | \$ | 10,249 | \$ | 13,410 |


|  | Accumulated Unrealized (Loss) Gain on Securities Available-for-Sale |  | Unrecognized Net Pension Costs |  | Total <br> Accumulated Other Comprehensive Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2011 | \$ | $(19,806)$ | \$ | $(7,933)$ | \$ | $(27,739)$ |
| Other comprehensive income |  | 3,366 |  | - |  | 3,366 |
| Balance at March 31, 2011 | \$ | $(16,440)$ | \$ | $(7,933)$ | \$ | $(24,373)$ |
| Balance at January 1, 2012 | \$ | (354) | \$ | $(12,922)$ | \$ | $(13,276)$ |
| Other comprehensive income |  | 2,357 |  |  |  | 2,357 |
| Balance at March 31, 2012 | \$ | 2,003 | \$ | (12,922) | \$ | $(10,919)$ |

See accompanying notes to unaudited condensed consolidated financial statements.

FIRST MIDWEST BANCORP, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(Amounts in thousands, except per share data)
(Unaudited)

|  | $\begin{gathered} \text { Common } \\ \text { Shares } \\ \text { Outstanding } \\ \hline \end{gathered}$ | Preferred Stock |  | Common Stock |  | Additional <br> Paid-in Capital |  | Retained <br> Earnings |  | $\begin{gathered} \text { Accumulated } \\ \text { Other } \\ \text { Comprehensive } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Treasury Stock |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2011 | 74,096 | \$ | 190,882 | \$ | 858 | \$ | 437,550 | \$ | 787,678 | \$ | $(27,739)$ | \$ | $(277,184)$ | \$ | 1,112,045 |
| Comprehensive income |  |  |  |  |  |  |  |  | 10,044 |  | 3,366 |  |  |  | 13,410 |
| Common dividends declared ( $\$ 0.01$ per common share) | - |  | - |  | - |  |  |  | (746) |  | . |  | - |  | (746) |
| Preferred dividends declared ( $\$ 12.50$ per preferred share) | - |  |  |  | - |  |  |  | $(2,413)$ |  |  |  |  |  | $(2,413)$ |
| Accretion on preferred stock | - |  | 168 |  | - |  | - |  | (168) |  | - |  | - |  |  |
| Share-based compensation expense | - |  | - |  | - |  | 1,625 |  | - |  | - |  | - |  | 1,625 |
| Restricted stock activity | 449 |  | - |  | - |  | $(16,760)$ |  | - |  | - |  | 16,552 |  | (208) |
| Treasury stock purchased for benefit plans | (2) |  | - |  | - |  | (10) |  | - |  | - |  | (1) |  | (11) |
| Balance at March 31, 2011 | 74,543 | \$ | 191,050 | \$ | 858 | \$ | 422,405 | \$ | 794,395 | \$ | $\stackrel{(24,373)}{ }$ | \$ | (260,633) | \$ | 1,123,702 |
| Balance at January 1, 2012 | 74,435 | \$ | - | \$ | 858 | \$ | 428,001 | \$ | 810,487 | \$ | $(13,276)$ | \$ | $(263,483)$ | \$ | 962,587 |
| Comprehensive income | - |  | - |  | - |  | - |  | 7,892 |  | 2,357 |  | - |  | 10,249 |
| Common dividends declared ( $\$ 0.01$ per common share) | - |  | - |  | - |  | - |  | (749) |  | - |  | - |  | (749) |
| Share-based compensation expense | - |  | - |  | - |  | 1,533 |  | - |  | - |  | - ${ }^{-}$ |  | 1,533 |
| Restricted stock activity | 464 |  | - |  | - |  | $(15,777)$ |  | - |  | - |  | 14,853 |  | (924) |
| Treasury stock purchased for benefit plans | (1) |  | - |  | - |  | (15) |  | - |  | - |  | 20 |  | 5 |
| Balance at March 31, 2012 | 74,898 | \$ |  | \$ | 858 | \$ | $\underline{413,742}$ | \$ | $\underline{817,630}$ | \$ | $\underline{(10,919)}$ | \$ | $\underline{(248,610)}$ | \$ | $\underline{972,701}$ |

See accompanying notes to unaudited condensed consolidated financial statements.

## IRST MIDWEST BANCORP, INC

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)
(Unaudited)


See accompanying notes to unaudited condensed consolidated financial statements.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

 (Unaudited)
## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The accompanying unaudited condensed consolidated interim financial statements of First Midwest Bancorp, Inc. (the "Company"), a Delaware corporation, were prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for quarterly reports on Form 10-Q. The accounting and reporting policies of the Company and its subsidiaries conform to U.S. generally accepted accounting principles ("GAAP") and general practice within the banking industry. The accompanying statements do not include certain information and footnote disclosures required by GAAP for complete annual financial statements. Accordingly, these financial statements should be read in conjunction with the Company's 2011 Annual Report on Form 10-K ("2011 10-K").

The accompanying unaudited condensed consolidated interim financial statements were prepared in accordance with GAAP and reflect all adjustments that management deems necessary for the fair presentation of the financial position and results of operations for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the quarter ended March 31, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012

The Company uses the accrual basis of accounting for financial reporting purposes. Certain reclassifications were made to prior year amounts to conform to the current year presentation.
First quarter 2011 results were restated in the Condensed Consolidated Statements of Income to correct a 2011 actuarial pension expense calculation related to the valuation of future early retirement benefits. First quarter 2011 pension expense was increased by $\$ 295,000$ and income tax expense was reduced by $\$ 121,000$. The net effect was a reduction to income of $\$ 174,000$, which had no impact on earnings per common share for first quarter 2011. In addition, there was a corresponding $\$ 174,000$ reduction to retained earnings in the Consolidated Statements of Changes in Stockholders' Equity.

Use of Estimates - The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Although these estimates and assumptions are based on the best available information, actual results could differ from those estimates.

Principles of Consolidation - The accompanying consolidated financial statements include the accounts and results of operations of the Company and its subsidiaries after elimination of all significant intercompany accounts and transactions. Assets held in a fiduciary or agency capacity are not assets of the Company or its subsidiaries and are not included in the consolidated financial statements.

The Company owns an interest in certain variable interest entities ("VIEs") as described in Note 22, "Variable Interest Entities," contained in the Company's 2011 10-K. A VIE is a partnership, limited liability company, trust, or other legal entity that (i) does not have sufficient equity to finance its activities without additional subordinated financial support from other parties or (ii) has investors that lack certain characteristics associated with owning a controlling financial interest. The VIEs are not consolidated in the Company's financial statements since the Company is not the primary beneficiary of any of the VIEs.

The accounting policies related to loans, the allowance for credit losses, and comprehensive income are presented below. For a summary of all other significant accounting policies, please refer to Note 1 , "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

Loans - Loans are carried at the principal amount outstanding, including certain net deferred loan origination fees. Loans held-for-sale are carried at the lower of aggregate cost or fair value and are included in other assets in the Consolidated Statements of Financial Condition. Interest income on loans is accrued based on principal amounts outstanding. Loan and lease origination fees, commitment fees, and certain direct loan origination costs are deferred, and the net amount is amortized over the estimated life of the related loans or commitments as a yield adjustment. Fees related to standby letters of credit, whose ultimate exercise is remote, are amortized into fee income over the estimated life of the commitment. Other credit-related fees are recognized as fee income when earned.

Purchased Impaired Loans - Purchased impaired loans are recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows. No allowance for credit losses is recorded on these loans at the acquisition date. In determining the acquisition date fair value of purchased impaired loans and in subsequent
periods, the Company generally aggregates purchased consumer loans and certain smaller balance commercial loans into pools of loans with common risk characteristics, such as delinquency status, credit score, and internal risk rating. Larger balance commercial loans are usually accounted for on an individual basis. Expected future cash flows in excess of the fair value of loans at the purchase date ("accretable yield") are recorded as interest income over the life of the loans if the timing and amount of the future cash flows can be reasonably estimated. The non-accretable yield represents estimated losses in the portfolio and is equal to the difference between contractually required payments and the cash flows expected to be collected at acquisition.

Subsequent to the purchase date, increases in cash flows over those expected at the purchase date are recognized as interest income prospectively. The present value of any decreases in expected cash flows after the purchase date is recognized by recording a charge-off through the allowance for loan losses.

Non-accrual loans - Generally, commercial loans and loans secured by real estate are placed on non-accrual status (i) when either principal or interest payments become 90 days or more past due based on contractual terms unless the loan is sufficiently collateralized such that full repayment of both principal and interest is expected and is in the process of collection within a reasonable period or (ii) when an individual analysis of a borrower's creditworthiness indicates a credit should be placed on non-accrual status whether or not the loan is 90 days or more past due. When a loan is placed on non-accrual status, unpaid interest credited to income in the current year is reversed, and unpaid interest accrued in prior years is charged against the allowance for loan losses. After the loan is placed on nonaccrual, all debt service payments are applied to the principal on the loan. Future interest income may only be recorded on a cash basis after recovery of principal is reasonably assured. Non-accrual loans are returned to accrual status when the financial position of the borrower and other relevant factors indicate there is no longer doubt that the Company will collect all principal and interest due.

Commercial loans and loans secured by real estate are generally charged-off when deemed uncollectible. A loss is recorded at that time if the net realizable value can be quantified and it is less than the associated principal and interest outstanding. Consumer loans that are not secured by real estate are subject to mandatory charge-off at a specified delinquency date and are usually not classified as nonaccrual prior to being charged-off. Closed-end consumer loans, which include installment, automobile, and single payment loans, are generally charged-off in full no later than the end of the month in which the loan becomes 120 days past due.

Generally, purchased impaired loans are considered accruing loans unless reasonable estimates of the timing and amount of future cash flows cannot be determined. Loans without reasonable cash flow estimates are classified as non-accrual loans, and interest income will not be recognized until the timing and amount of the future cash flows can be reasonably determined.

Troubled Debt Restructurings ("TDRs") - A restructuring of debt is considered a TDR when the creditor, for economic or legal reasons related to the borrower's financial difficulties, grants a concession, such as forgiveness of principal, reduction of the interest rate, or extension of the maturity, that it would not otherwise consider. Loans are not classified as TDRs when the modification is short-term or results in only an insignificant delay or shortfall in the payments to be received. The Company's TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes.

The Company does not accrue interest on any TDRs unless it believes collection of all principal and interest under the modified terms is reasonably assured. For a TDR to begin accruing interest, the borrower must demonstrate both some level of past performance and the capacity to perform under the modified terms. Generally, six months of consecutive payment performance by the borrower under the restructured terms is required before a TDR is returned to accrual status. However, the period could vary depending on the individual facts and circumstances of the loan. An evaluation of the borrower's current creditworthiness is used to assess whether the borrower has the capacity to repay the loan under the modified terms. This evaluation includes an estimate of expected cash flows, evidence of strong financial position, and estimates of the value of collateral, if applicable. However, in accordance with industry regulation, these restructured loans continue to be separately reported as restructured until after the calendar year in which the restructuring occurred if the loan was restructured at reasonable market rates and terms.

Impaired Loans - Impaired loans consist of corporate non-accrual loans and TDRs.
With the exception of loans that were restructured and are still accruing interest, a loan is considered impaired when it is probable that the Company will be unable to collect all contractual principal and interest due according to the terms of the loan agreement based on current information and events. Loans deemed to be impaired are classified as non-accrual and are exclusive of smaller homogeneous loans, such as home equity, 1-4 family mortgages, and installment loans. When a loan is designated as impaired, any subsequent principal and interest payments received are applied to the principal on the loan. Future interest income may only be recorded on a cash basis after recovery of principal is reasonably assured.

Certain impaired loans with balances under a specified threshold are not individually evaluated for impairment. For all other impaired loans, impairment is measured by comparing the estimated value of the loan to the recorded book value. The value of the loan is measured based on the present value of expected future cash flows discounted at the loan's initial effective interest rate or the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. All impaired loans are included in non-performing assets. Purchased impaired loans are not reported as impaired loans provided that estimates of the timing and amount of future cash flows can be reasonably determined.
 interest if it determines these loans are sufficiently collateralized and in the process of collection within a reasonable time period.


 historical loss experience, consideration of current economic trends, and other factors.



 allowance based on a loss migration analysis that uses historical credit loss experience for each loan category, and (iii) the impact of other internal and external qualitative factors.



 amount if it is a confirmed loss.


 external qualitative factors when estimating this adjustment, including:
 current conditions;

- Changes in credit policies and procedures, such as underwriting standards and collection, charge-off, and recovery practices;
. Changes in the experience, ability, and depth of credit management and other relevant staff;
- Changes in the quality of the Company's loan review system and Board of Directors oversight;
. The existence and effect of any concentration of credit and changes in the level of concentrations, such as market, loan type, or risk rating;
. Changes in the value of the underlying collateral for collateral-dependent loans;
- Changes in the national and local economy that affect the collectability of various segments of the portfolio; and
- The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the Company's loan portfolio.
 computed based on a loss migration analysis
 in the Consolidated Statements of Financial Condition.


 classifications by regulatory authorities. While each component of the allowance for credit losses is determined separately, the entire balance is available for the entire loan portfolio.


 costs related to the Company's pension plan.


## 2. RECENT ACCOUNTING PRONOUNCEMENTS





 15, 2011. The adoption of this guidance on January 1, 2012 did not impact the Company's financial condition, results of operations, or liquidity.


 guidance on January 1, 2012 did not impact the Company's financial condition, results of operations, or liquidity.



 results of operation, or liquidity.

## 3. SECURITIES



 Statements of Income

|  | Securities Portfolio <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |  |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Fair Value |  | Amortized Cost |  | Gross Unrealized |  |  |  | Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  | Gains | Losses |  |  |  |
| Securities Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities | \$ | 5,029 | \$ | - | S | (18) | \$ | 5,011 |  |  | \$ | 5,060 | \$ | - | \$ | (25) | \$ | 5,035 |
| Collateralized residential mortgage obligations ("CMOs") |  | 504,661 |  | 3,839 |  | (954) |  | 507,546 |  | 383,828 |  | 2,622 |  | $(2,346)$ |  | 384,104 |
| Other residential mortgage-backed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  | 462,985 |  | 25,297 |  | (279) |  | 488,003 |  | 464,282 |  | 26,155 |  | (366) |  | 490,071 |
| Collateralized debt obligations ("CDOs") |  | 48,038 |  | - |  | $(34,353)$ |  | 13,685 |  | 48,759 |  | - |  | $(35,365)$ |  | 13,394 |
| Corporate debt securities |  | 27,539 |  | 3,194 |  | - |  | 30,733 |  | 27,511 |  | 2,514 |  | (11) |  | 30,014 |
| Equity securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hedge fund investment |  | 1,231 |  | 705 |  | - |  | 1,936 |  | 1,231 |  | 385 |  | - |  | 1,616 |
| Other equity securities |  | 992 |  | 68 |  | - |  | 1,060 |  | 958 |  | 123 |  | - |  | 1,081 |
| Total equity securities |  | 2,223 |  | 773 |  | - |  | 2,996 |  | 2,189 |  | 508 |  |  |  | 2,697 |
| Total | \$ | $\underline{\text { 1,180,738 }}$ | \$ | 38,860 | \$ | $\underline{(35,623)}$ | \$ | $\underline{\text { 1,183,975 }}$ | \$ | 1,013,611 | \$ | 37,531 | \$ | $(38,136)$ | \$ | $\underline{1,013,006}$ |
| Securities Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities | \$ | 56,319 | \$ | 3,045 | \$ | - | \$ | 59,364 | \$ | 60,458 | \$ | 1,019 | \$ | - | \$ | 61,477 |
| Trading Securities (1) |  |  |  |  |  |  | \$ | 16,031 |  |  |  |  |  |  | \$ | 14,469 |

 amounts earned to be invested in securities other than Company stock.

## Remaining Contractual Maturity of Securities

(Dollar amounts in thousands)

|  | March 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Available-for-Sale |  |  |  | Held-to-Maturity |  |  |  |
|  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| One year or less | \$ | 14,286 | \$ | 14,124 | \$ | 10,495 | \$ | 11,063 |
| One year to five years |  | 345,276 |  | 341,364 |  | 18,603 |  | 19,609 |
| Five years to ten years |  | 102,598 |  | 101,436 |  | 10,366 |  | 10,927 |
| After ten years |  | 81,431 |  | 80,508 |  | 16,855 |  | 17,765 |
| CMOs |  | 504,661 |  | 507,546 |  | - |  | - |
| Other residential MBSs |  | 130,263 |  | 136,001 |  | - |  | - |
| Equity securities |  | 2,223 |  | 2,996 |  | - |  | - |
| Total | \$ | 1,180,738 | \$ | 1,183,975 | \$ | 56,319 | \$ | 59,364 |

 December 31, 2011. No securities held-to-maturity were pledged as of March 31, 2012 or December 31, 2011.
 cost of securities sold is recorded using the specific identification method.

## Securities Gains (Losses)

(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Proceeds from sales | \$ | 2,662 | \$ | 44,212 |
| Gains (losses) on sales of securities: |  |  |  |  |
| Gross realized gains | \$ | 47 | \$ | 808 |
| Gross realized losses |  | (253) |  | (268) |
| Net realized (losses) gains on securities sales |  | (206) |  | 540 |
| Non-cash impairment charges: |  |  |  |  |
| Other-than-temporary securities impairment ("OTTI") |  | (737) |  | - |
| Portion of other-than-temporary impairment recognized in other comprehensive income |  | - |  | - |
| Net non-cash impairment charges |  | (737) |  | - |
| Net realized (losses) gains | \$ | (943) | \$ | 540 |
| Income tax (benefit) expense on net realized (losses) gains | \$ | (386) | \$ | 221 |
| Net trading gains (1) | \$ | 1,401 | \$ | 744 |

(1)All net trading gains relate to trading securities still held as of March 31, 2012 and March 31, 2011.



 sell the security or believe it would not be more likely than not required to sell the security prior to recovery, the Company records the decline in fair value in other comprehensive income.

Credit-Related CDO Impairment Losses
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  | Life-to-Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number | 2012 |  | 2011 |  |  |  |
| 1 | \$ | - | \$ | - | \$ | 10,360 |
| 2 |  | 642 |  | - |  | 8,510 |
| 3 |  | 79 |  | - |  | 1,649 |
| 4 |  | - |  | - |  | 1,078 |
| 5 |  | - |  | - |  | 8,570 |
| 6 |  | - |  | - |  | 243 |
| 7 |  | - |  | - |  | 6,750 |
|  | \$ | 721 | \$ | - | \$ | 37,160 |

## Changes in Credit Losses Recognized in Earnings

(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Cumulative amount recognized at beginning of period | \$ | 36,525 | \$ | 35,756 |
| Credit losses included in earnings (1): |  |  |  |  |
| Losses recognized on securities that previously had credit losses |  | 737 |  |  |
| Losses recognized on securities that did not previously have credit losses |  | - |  |  |
| Cumulative amount recognized at end of period | \$ | 37,262 | \$ | 35,756 |

${ }^{(1)}$ Included in net securities (losses) gains in the Condensed Consolidated Statements of Income.
The following table presents the aggregate amount of unrealized losses and the aggregate related fair values of securities with unrealized losses as of March 31 , 2012 and December 31,2011 .


Approximately $99 \%$ of the Company's CMOs and other MBSs are either backed by U.S. government-owned agencies or issued by U.S. government-sponsored enterprises. Municipal securities are issued by municipal authorities, and the majority is supported by third-party insurance or some other form of credit enhancement. Management does not believe any individual unrealized loss as of March 31 , 2012 represents an OTTI. The unrealized losses associated with these securities are not believed to be attributed to credit quality, but rather to changes in interest rates and temporary market movements. In addition, the Company does not intend to sell the securities with unrealized losses, and it is not more likely than not that the Company will be required to sell them before recovery of their amortized cost basis, which may be at maturity

The unrealized losses on CDOs as of March 31, 2012 reflect the market's unfavorable view of structured investment vehicles given the current interest rate and liquidity environment. Management does not believe the unrealized losses on the CDOs represent OTTI related to credit deterioration. In addition, the Company does not intend to sell the CDOs with unrealized
losses, and the Company does not believe it is more likely than not that it will be required to sell them before recovery of their amortized cost basis, which may be at maturity.




## 4. LOANS

The following table presents the Company's loan portfolio by class.

## Loan Portfolio <br> (Dollar amounts in thousands)

|  | $\begin{gathered} \text { March } 31, \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,496,966 | \$ | 1,458,446 |
| Agricultural |  | 237,686 |  | 243,776 |
| Commercial real estate: |  |  |  |  |
| Office, retail, and industrial |  | 1,366,899 |  | 1,299,082 |
| Multi-family |  | 301,356 |  | 288,336 |
| Residential construction |  | 99,768 |  | 105,836 |
| Commercial construction |  | 142,307 |  | 144,909 |
| Other commercial real estate |  | 829,005 |  | 888,146 |
| Total commercial real estate |  | 2,739,335 |  | 2,726,309 |
| Total corporate loans |  | 4,473,987 |  | 4,428,531 |
| Home equity |  | 406,367 |  | 416,194 |
| 1-4 family mortgages |  | 217,729 |  | 201,099 |
| Installment loans |  | 39,245 |  | 42,289 |
| Total consumer loans |  | 663,341 |  | 659,582 |
| Total loans, excluding covered loans |  | 5,137,328 |  | 5,088,113 |
| Covered loans (1) |  | 251,376 |  | 260,502 |
| Total loans | \$ | 5,388,704 | \$ | 5,348,615 |
| Deferred loan fees included in total loans | \$ | 7,283 | \$ | 7,828 |
| Overdrawn demand deposits included in total loans | \$ | 2,173 | \$ | 2,850 |

(1)For information on covered loans, refer to Note 5, "Covered Assets."
 diversifies its loan portfolio by loan type, industry, and borrower.
 Company seeks recovery in compliance with state lending laws, the Company's lending standards, and credit monitoring and remediation procedures.

## 5. COVERED ASSETS

In 2009 and 2010, the Company acquired the majority of the assets of three financial institutions in FDIC-assisted transactions. Most loans and OREO acquired in these acquisitions are covered by loss sharing agreements with the FDIC (the "FDIC Agreements"), whereby the FDIC will reimburse the Company for the majority of the losses incurred on these assets. A detailed discussion of these transactions is presented in Note 5, "Covered Assets" contained in the Company's 2011 10-K.

## Covered Assets

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Home equity lines (1) | \$ | 44,855 | \$ | 45,451 |
| Covered impaired loans |  | 171,014 |  | 178,025 |
| Other covered loans (2) |  | 35,507 |  | 37,026 |
| Total covered loans |  | 251,376 |  | 260,502 |
| FDIC indemnification asset |  | 58,488 |  | 65,609 |
| Covered OREO |  | 16,990 |  | 23,455 |
| Total covered assets | \$ | 326,854 | \$ | 349,566 |
| Covered non-accrual loans | \$ | 19,264 | \$ | 19,879 |
| Covered loans past due 90 days or more and still accruing interest | \$ | 33,825 | \$ | 43,347 |

${ }^{(1)}$ These loans are open-end consumer loans that are not categorized as purchased impaired loans.
${ }^{(2)}$ These are loans that did not have evidence of impairment on the date of acquisition.
The loans purchased in the three FDIC-assisted transactions were recorded at their estimated fair values on the respective purchase dates and are accounted for prospectively based on expected cash flows. Except for leases and revolving loans, including lines of credit and credit card loans, management determined that a significant portion of the acquired loans ("purchased impaired loans") had evidence of credit deterioration since origination, and it was probable at the date of acquisition that the Company would not collect all contractually required principal and interest payments. Past due covered loans in the table above are past due based on contractual terms but continue to perform in accordance with the Company's expectations of cash flows

In connection with the FDIC Agreements, the Company recorded an indemnification asset. To maintain eligibility for the loss share reimbursement, the Company is required to follow certain servicing procedures as specified in the FDIC Agreements.

The accounting policies related to purchased impaired loans are presented in Note 1, "Summary of Significant Accounting Policies." Accounting for the related FDIC indemnification asset is presented in Note 1, "Summary of Significant Accounting Policies," contained in the Company's 2011 10-K.

Changes in the FDIC Indemnification Asset
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 65,609 | \$ | 95,899 |
| Amortization |  | $(1,979)$ |  | $(2,242)$ |
| Expected reimbursements from the FDIC for changes in expected credit losses (1) |  | 2,034 |  | 2,513 |
| Payments received from the FDIC |  | (7,176) |  | $(10,784)$ |
| Balance at end of period | \$ | 58,488 | \$ | 85,386 |

${ }^{(1)}$ The increases in indemnification asset were a result of decreases in estimated cash flows on certain loans. The indemnification asset increased by the applicable loss share percentage for additional expected losses.

Changes in the accretable yield for purchased impaired loans were as follows.

|  | Changes in Accretable Yield <br> (Dollar amounts in thousands) |  |
| :--- | :--- | :--- |
|  |  |  |

${ }^{(1)}$ Amount represents a decrease in the estimated cash flows to be collected over the remaining estimated life of the underlying portfolio.

## 6. PAST DUE LOANS, ALLOWANCE FOR CREDIT LOSSES, AND IMPAIRED LOANS

Past Due and Non-accrual Loans
The following table presents an aging analysis of the Company's past due loans as of March 31, 2012 and December 31, 2011. The aging is determined without regard to accrual status. The table also presents non-performing loans, consisting of non-accrual loans (the majority of which are past due) and loans 90 days or more past due and still accruing interest, as of each balance sheet date.

Aging Analysis of Past Due Loans and Non-Performing Loans by Class
(Dollar amounts in thousands)

|  | Aging Analysis (Accruing and Non-accrual) |  |  |  |  |  |  |  |  |  | Non-performing Loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | $\begin{aligned} & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | 90 Days or More Past Due |  | $\begin{gathered} \text { Total } \\ \text { Past Due } \end{gathered}$ |  | Total Loans |  | Nonaccrual Loans |  | 90 Days Past Due Loans, Still Accruing Interest |  |
| March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,439,402 | \$ | 22,899 | \$ | 34,665 | \$ | 57,564 | \$ | 1,496,966 | \$ | 55,158 | \$ | 3,525 |
| Agricultural |  | 236,818 |  | 159 |  | 709 |  | 868 |  | 237,686 |  | 882 |  | 393 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 1,329,162 |  | 20,045 |  | 17,692 |  | 37,737 |  | 1,366,899 |  | 34,831 |  | 901 |
| Multi-family |  | 291,061 |  | 1,362 |  | 8,933 |  | 10,295 |  | 301,356 |  | 9,615 |  | - |
| Residential construction |  | 77,531 |  | 1,768 |  | 20,469 |  | 22,237 |  | 99,768 |  | 21,104 |  |  |
| Commercial construction |  | 124,807 |  | 500 |  | 17,000 |  | 17,500 |  | 142,307 |  | 20,297 |  |  |
| Other commercial real estate |  | 793,385 |  | 12,842 |  | 22,778 |  | 35,620 |  | 829,005 |  | 43,137 |  | 963 |
| Total commercial real estate |  | 2,615,946 |  | 36,517 |  | 86,872 |  | 123,389 |  | 2,739,335 |  | 128,984 |  | 1,864 |
| Total corporate loans |  | 4,292,166 |  | 59,575 |  | 122,246 |  | 181,821 |  | 4,473,987 |  | 185,024 |  | 5,782 |
| Home equity |  | 394,424 |  | 2,723 |  | 9,220 |  | 11,943 |  | 406,367 |  | 8,851 |  | 1,596 |
| 1-4 family mortgages |  | 211,398 |  | 875 |  | 5,456 |  | 6,331 |  | 217,729 |  | 5,648 |  | 264 |
| Installment loans |  | 38,858 |  | 333 |  | 54 |  | 387 |  | 39,245 |  | 22 |  | 32 |
| Total consumer loans |  | 644,680 |  | 3,931 |  | 14,730 |  | 18,661 |  | 663,341 |  | 14,521 |  | 1,892 |
| Total loans, excluding covered loans |  | 4,936,846 |  | 63,506 |  | 136,976 |  | 200,482 |  | 5,137,328 |  | 199,545 |  | 7,674 |
| Covered loans |  | 191,785 |  | 8,394 |  | 51,197 |  | 59,591 |  | 251,376 |  | 19,264 |  | 33,825 |
| Total loans | \$ | 5,128,631 | \$ | 71,900 | \$ | 188,173 | \$ | 260,073 | \$ | 5,388,704 | \$ | 218,809 | \$ | 41,499 |
| December 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,415,165 | \$ | 13,731 | \$ | 29,550 | \$ | 43,281 | \$ | 1,458,446 | \$ | 44,152 | \$ | 4,991 |
| Agricultural |  | 242,727 |  | 30 |  | 1,019 |  | 1,049 |  | 243,776 |  | 1,019 |  |  |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 1,276,920 |  | 2,931 |  | 19,231 |  | 22,162 |  | 1,299,082 |  | 30,043 |  | 1,040 |
| Multi-family |  | 281,943 |  | 1,121 |  | 5,272 |  | 6,393 |  | 288,336 |  | 6,487 |  | - |
| Residential construction |  | 87,606 |  | 2,164 |  | 16,066 |  | 18,230 |  | 105,836 |  | 18,076 |  |  |
| Commercial construction |  | 129,310 |  | 320 |  | 15,279 |  | 15,599 |  | 144,909 |  | 23,347 |  | - |
| Other commercial real estate |  | 849,066 |  | 6,372 |  | 32,708 |  | 39,080 |  | 888,146 |  | 51,447 |  | 1,707 |
| Total commercial real estate |  | 2,624,845 |  | 12,908 |  | 88,556 |  | 101,464 |  | 2,726,309 |  | 129,400 |  | 2,747 |
| Total corporate loans |  | 4,282,737 |  | 26,669 |  | 119,125 |  | 145,794 |  | 4,428,531 |  | 174,571 |  | 7,738 |
| Home equity |  | 402,842 |  | 6,112 |  | 7,240 |  | 13,352 |  | 416,194 |  | 7,407 |  | 1,138 |
| 1-4 family mortgages |  | 192,646 |  | 3,712 |  | 4,741 |  | 8,453 |  | 201,099 |  | 5,322 |  |  |
| Installment loans |  | 41,288 |  | 625 |  | 376 |  | 1,001 |  | 42,289 |  | 25 |  | 351 |
| Total consumer loans |  | 636,776 |  | 10,449 |  | 12,357 |  | 22,806 |  | 659,582 |  | 12,754 |  | 1,489 |
| Total loans, excluding covered loans |  | 4,919,513 |  | 37,118 |  | 131,482 |  | 168,600 |  | 5,088,113 |  | 187,325 |  | 9,227 |
| Covered loans |  | 195,289 |  | 7,853 |  | 57,360 |  | 65,213 |  | 260,502 |  | 19,879 |  | 43,347 |
| Total loans | \$ | 5,114,802 | \$ | 44,971 | \$ | $\underline{188,842}$ | \$ | $\underline{233,813}$ | \$ | 5,348,615 | \$ | $\underline{\text { 207,204 }}$ | \$ | 52,574 |

## Allowance for Credit Losses

The Company maintains an allowance for credit losses at a level believed adequate by management to absorb probable losses inherent in the loan portfolio.

Allowance for Credit Losses
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Balance at beginning of period | \$ | 121,962 | \$ | 145,072 |
| Loans charged-off |  | $(22,686)$ |  | $(21,581)$ |
| Recoveries of loans previously charged-off |  | 1,278 |  | 2,020 |
| Net loans charged-off |  | $(21,408)$ |  | $(19,561)$ |
| Provision for loan losses |  | 18,210 |  | 19,492 |
| Balance at end of period | \$ | 118,764 | \$ | 145,003 |
| Allowance for loan losses | \$ | 116,264 | \$ | 142,503 |
| Reserve for unfunded commitments |  | 2,500 |  | 2,500 |
| Total allowance for credit losses | \$ | 118,764 | \$ | 145,003 |

Allowance for Credit Losses by Portfolio Segment
(Dollar amounts in thousands)

|  | ```Commercial, Industrial, and Agricultural``` |  | Office, Retail, and Industrial |  | Multi- <br> Family |  | Residential Construction |  | Other <br> Commercial Real Estate |  | Consumer |  | Covered Loans |  | Total <br> Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter ended March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 46,017 | \$ | 16,012 | \$ | 5,067 | \$ | 14,563 | \$ | 24,471 | \$ | 14,843 | \$ | 989 | \$ | 121,962 |
| Loans charged-off |  | $(8,190)$ |  | $(2,667)$ |  | (140) |  | (683) |  | $(8,354)$ |  | $(2,378)$ |  | (274) |  | $(22,686)$ |
| Recoveries of loans previously charged-off |  | 716 |  | 2 |  | 131 |  | 220 |  | 7 |  | 202 |  | - |  | 1,278 |
| Net loans charged-off |  | (7,474) |  | $(2,665)$ |  | (9) |  | (463) |  | $(8,347)$ |  | $(2,176)$ |  | (274) |  | (21,408) |
| Provision for loan losses |  | 6,172 |  | 4,209 |  | 24 |  | 163 |  | 6,325 |  | 1,039 |  | 278 |  | 18,210 |
| Balance at end of period | \$ | 44,715 | \$ | 17,556 | \$ | 5,082 | \$ | 14,263 | \$ | 22,449 | \$ | 13,706 | \$ | 993 | \$ | $\underline{118,764}$ |
| Quarter ended March 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 49,545 | \$ | 20,758 | \$ | 3,996 | \$ | 27,933 | \$ | 29,869 | \$ | 12,971 | \$ | - | \$ | 145,072 |
| Loans charged-off |  | $(4,974)$ |  | $(1,199)$ |  | (549) |  | $(5,422)$ |  | $(5,662)$ |  | $(2,671)$ |  | $(1,104)$ |  | $(21,581)$ |
| Recoveries of loans previously charged-off |  | 1,837 |  | 16 |  |  |  | 4 |  | 43 |  | 108 |  | 12 |  | 2,020 |
| Net loans charged-off |  | $(3,137)$ |  | $(1,183)$ |  | (549) |  | $(5,418)$ |  | (5,619) |  | $(2,563)$ |  | (1092) |  | $(19,561)$ |
| Provision for loan losses |  | 4,181 |  | 57 |  | 1,205 |  | 4,873 |  | 5,795 |  | 2,289 |  | 1,092 |  | 19,492 |
| Balance at end of period | \$ | 50,589 | \$ | 19,632 | \$ | 4,652 | \$ | 27,388 | \$ | 30,045 | \$ | 12,697 | \$ |  | \$ | $\underline{ } 145,003$ |

## Impaired Loans

 equity, installment, and 1-4 family mortgages, are not individually assessed for impairment.

## Impaired Loans <br> (Dollar amounts in thousands)


 than the recorded investment in the loans.
${ }^{(2)}$ No specific allowance for credit losses is allocated to these loans since they are deemed to be sufficiently collateralized or had charge-offs.
${ }^{(3)}$ These are loans with balances under a specified threshold.
 exception of certain loans with balances under a specified threshold.

 of the allowance for credit losses and are not displayed in this table except for open-end consumer loans.

${ }^{(1)}$ These are open-end consumer loans that are not categorized as purchased impaired loans.

The following table presents loans individually evaluated for impairment by class of loan as of March 31, 2012 and December 31, 2011.

|  | Impaired Loans Individually Evaluated by Class (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |  |
|  | Recorded Investment In |  |  |  | Unpaid <br> Principal <br> Balance |  | Allowance for Credit Losses Allocated |  | Recorded Investment In |  |  |  | Unpaid <br> Principal <br> Balance |  | Allowance for Credit Losses Allocated |  |
|  |  | with ecific ted nce for Losses | Loans with a Related Allowance for Credit Losses |  |  |  | Loans with No Specific Related Allowance for Credit Losses | Loans with a Related Allowance for Credit Losses |  |  |  |  |  |
| Commercial and industrial | \$ | 13,364 | \$ | 35,154 | \$ | 71,648 |  |  | \$ | 14,975 |  | 10,801 | \$ | 26,028 | \$ | 58,591 | \$ | 14,827 |
| Agricultural |  | 557 |  | - |  | 557 |  | - |  | 556 |  | - |  | 556 |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 7,635 |  | 25,178 |  | 42,873 |  | 1,447 |  | 11,897 |  | 16,319 |  | 33,785 |  | 1,507 |
| Multi-family |  | 8,551 |  | - |  | 14,087 |  | - |  | 5,072 |  | 517 |  | 11,265 |  | 20 |
| Residential construction |  | 8,666 |  | 11,358 |  | 35,110 |  | 3,110 |  | 9,718 |  | 7,660 |  | 33,124 |  | 2,502 |
| Commercial construction |  | 2,107 |  | 18,179 |  | 24,844 |  | 763 |  | 19,019 |  | 3,790 |  | 28,534 |  | 758 |
| Other commercial real estate |  | 24,533 |  | 15,252 |  | 65,333 |  | 2,808 |  | 26,027 |  | 22,083 |  | 70,868 |  | 6,481 |
| Total commercial real estate |  | 51,492 |  | 69,967 |  | 182,247 |  | 8,128 |  | 71,733 |  | 50,369 |  | 177,576 |  | 11,268 |
| Total impaired loans individually evaluated for impairment | \$ | 65,413 | \$ | 105,121 | \$ | 254,452 | \$ | 23,103 |  | 83,090 | \$ | 76,397 | \$ | 236,723 | \$ | 26,095 |


|  | Quarter Ended March 31, 2012 |  |  |  | Quarter Ended March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Recorded Investment Balance |  | Interest <br> Income Recognized (1) |  | Average Recorded Investment Balance |  | Interest <br> Income <br> Recognized (1) |
| Commercial and industrial | \$ | 45,630 | \$ | 9 | \$ | 51,024 | \$ |
| Agricultural |  | 922 |  | - |  | 2,515 |  |
| Commercial real estate: |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 28,683 |  | - |  | 17,910 |  |
| Multi-family |  | 6,528 |  | - |  | 6,650 |  |
| Residential construction |  | 17,074 |  | - |  | 49,823 |  |
| Commercial construction |  | 22,755 |  | - |  | 25,391 |  |
| Other commercial real estate |  | 51,842 |  | - |  | 44,339 |  |
| Total commercial real estate |  | 126,882 |  | - |  | 144,113 |  |
| Total impaired loans individually evaluated for impairment | \$ | 173,434 | \$ | 9 | \$ | 197,652 | \$ |

${ }^{(1)}$ Recorded using the cash basis of accounting.
 accounting policies for TDRs is contained in Note 1 of "Notes to Consolidated Financial Statements" in Item 1 of this Form 10-Q.
TDRs by Class
(Dollar amounts in thousands)

|  | As of March 31, 2012 |  |  |  |  |  | As of December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accruing (1) |  | Non-accrual (2) |  | Total |  | Accruing (1) |  | Non-accrual (2) |  | Total |  |
| Commercial and industrial | \$ | 518 | \$ | 1,240 | \$ | 1,758 | \$ | 1,451 | \$ | 897 | \$ | 2,348 |
| Agricultural |  | - |  | - |  | - |  | - |  | - |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office, retail, and industrial |  | 220 |  | - |  | 220 |  | 1,742 |  | - |  | 1,742 |
| Multi-family |  | - |  | 1,758 |  | 1,758 |  | 11,107 |  | 1,758 |  | 12,865 |
| Residential construction |  | - |  | - |  | - |  | - |  | - |  | - |
| Commercial construction |  | - |  | 14,006 |  | 14,006 |  | - |  | 14,006 |  | 14,006 |
| Other commercial real estate |  | - |  | 11,467 |  | 11,467 |  | 227 |  | 11,417 |  | 11,644 |
| Total commercial real estate |  | 220 |  | 27,231 |  | 27,451 |  | 13,076 |  | 27,181 |  | 40,257 |
| Total corporate loans |  | 738 |  | 28,471 |  | 29,209 |  | 14,527 |  | 28,078 |  | 42,605 |
| Home equity |  | 359 |  | 409 |  | 768 |  | 1,093 |  | 471 |  | 1,564 |
| 1-4 family mortgages |  | 979 |  | 1,080 |  | 2,059 |  | 2,089 |  | 1,293 |  | 3,382 |
| Installment loans |  | - |  | - |  | - |  | 155 |  | - |  | 155 |
| Total consumer loans |  | 1,338 |  | 1,489 |  | 2,827 |  | 3,337 |  | 1,764 |  | 5,101 |
| Total loans | \$ | 2,076 | \$ | 29,960 | \$ | 32,036 | \$ | 17,864 | \$ | 29,842 | \$ | 47,706 |

${ }^{(1)}$ These loans are still accruing interest.
${ }^{(2)}$ These loans are included in non-accrual loans in the preceding tables.
The following table presents a summary of loans that were restructured during the quarters ended March 31, 2012 and March 31, 2011.

TDRs Restructured During the Period
(Dollar amounts in thousands)

|  | Quarter Ended March 31, 2012 |  |  |  |  |  |  | Quarter Ended March 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Pre- <br> Modification Recorded Investment |  | Interest and Escrow Capitalized |  | Post- <br> Modification <br> Recorded Investment |  | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Loans } \end{gathered}$ | Pre- <br> Modification <br> Recorded <br> Investment |  | Interest and Escrow Capitalized |  | PostModification Recorded Investment |  |
| Commercial and industrial | - | \$ | - | \$ |  | \$ | - | 2 | \$ | 131 | \$ | 7 | \$ | 138 |
| Home equity | - |  | - |  | - |  | - | 5 |  | 284 |  | 12 |  | 296 |
| 1-4 family mortgages | 3 |  | 430 |  | 4 |  | 434 | 5 |  | 571 |  | 30 |  | 601 |
| Installment loans | - |  | - |  | - |  | - | 1 |  | 151 |  | 4 |  | 155 |
| Total TDRs restructured during the period | 3 | \$ | 430 | \$ | 4 | \$ | 434 | 13 | \$ | 1,137 | \$ | 53 | \$ | 1,190 |

The specific reserve portion of the allowance for loan losses on TDRs for all segments of loans is determined by estimating the value of the loan. This is determined by discounting the restructured cash flows at the original effective rate of the loan before modification or is based on the fair value of the underlying collateral, less costs to sell, if repayment of the loan is collateral-dependent. If the resulting amount is less than the recorded book value, the Company either establishes a valuation allowance (i.e. specific reserve) as a component of the allowance for loan losses or charges off the impaired balance if it determines that it is a confirmed loss. TDRs had related valuation allowances totaling $\$ 916,000$ as of March 31, 2012 and $\$ 94,000$ as of December 31, 2011 .

The allowance for loan losses also includes an allowance based on a loss migration analysis for each loan category for loans that are not individually evaluated for impairment. All loans charged-off, including TDRs charged-off, are factored into this calculation by portfolio segment.

TDRs that have payment defaults and do not perform in accordance with the modified terms are transferred to non-accrual. The following table presents TDRs that had payment defaults during the quarters ended March 31, 2012 and March 31, 2011 where the default occurred within twelve months of the restructured date.

TDRs That Defaulted Within Twelve Months of the Restructured Date
(Dollar amounts in thousands)

|  | Quarters Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  | March 31, 2011 |  |  |
|  | Number of Loans | Recorded Investment |  | Number of Loans | Recorded Investment |  |
| Home equity | - | \$ |  | 1 | \$ | 83 |
| 1-4 family mortgages | 1 |  | 62 | - |  | - |
| Total | 1 | \$ | 62 | 1 | \$ | 83 |

There were no commitments to lend additional funds to borrowers with TDRs as of March 31, 2012 or December 31, 2011.

## Credit Quality Indicators

Corporate loans and commitments are assessed for risk and assigned ratings based on various characteristics, such as the borrower's cash flow, leverage, collateral, management characteristics, and other factors. Ratings for commercial credits are reviewed periodically. On a quarterly basis, consumer loans are assessed for credit quality based on the delinquency status of the loan.

Credit Quality Indicators by Class, Excluding Covered Loans
(Dollar amounts in thousands)

 prospects at some future date.
 interest because they are well secured and collection of principal and interest is expected within a reasonable time.
 Company could sustain some loss if the deficiencies are not corrected. These loans were placed on non-accrual status.

## 7. SENIOR AND SUBORDINATED DEBT

The following table presents the Company's senior and subordinated debt by issuance.

|  | Senior and Subordinated Debt (Dollar amounts in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { March } 31 \text {, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| 5.875\% senior notes due in 2016 |  |  |  |  |  |
| Principal amount |  | \$ | 115,000 | \$ | 115,000 |
| Discount |  |  | (569) |  | (600) |
| Total senior notes due in 2016 |  |  | 114,431 |  | 114,400 |
| 5.85\% subordinated notes due in 2016 |  |  |  |  |  |
| Principal amount |  |  | 50,500 |  | 50,500 |
| Discount |  |  | (22) |  | (24) |
| Total subordinated notes due in 2016 |  |  | 50,478 |  | 50,476 |
| 6.95\% junior subordinated debentures due in 2033 |  |  |  |  |  |
| Principal amount |  |  | 66,253 |  | 87,351 |
| Discount |  |  | (56) |  | (74) |
| Total junior subordinated debentures due in 2033 |  |  | 66,197 |  | 87,277 |
| Total senior and subordinated debt |  | \$ | 231,106 | \$ | 252,153 |

The Company's senior and subordinated debt issuances are described in Note 11, "Senior and Subordinated Debt," contained in the Company's 2011 10-K.
 which is included in other noninterest income in the Condensed Consolidated Statements of Income.

## 8. EARNINGS PER COMMON SHARE

Basic and Diluted Earnings per Common Share
(Amounts in thousands, except per share data)

|  | Quarters Ended <br> March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Net income | \$ | 7,892 | \$ | 10,044 |
| Preferred dividends |  | - |  | $(2,413)$ |
| Accretion on preferred stock |  | - |  | (168) |
| Net income applicable to non-vested restricted shares |  | (139) |  | (137) |
| Net income applicable to common shares | \$ | 7,753 | \$ | 7,326 |
| Weighted-average common shares outstanding: |  |  |  |  |
| Weighted-average common shares outstanding (basic) |  | 73,505 |  | 73,151 |
| Dilutive effect of common stock equivalents |  | - |  | - |
| Weighted-average diluted common shares outstanding |  | 73,505 |  | 73,151 |
| Basic earnings per share | \$ | 0.11 | \$ | 0.10 |
| Diluted earnings per share | \$ | 0.11 | \$ | 0.10 |
| Anti-dilutive shares not included in the computation of diluted earnings per share (1) |  | 1,863 |  | 3,733 |

${ }^{(1)}$ Represents outstanding stock options (and a common stock warrant for the 2011 period) for which the exercise price is greater than the average market price of the Company's common stock.

## Income Tax Expense (Benefit)

(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Income before income tax expense (benefit) | \$ | 9,048 | \$ | 9,953 |
| Income tax expense (benefit): |  |  |  |  |
| Federal income tax expense | \$ | 845 | \$ | 910 |
| State income tax expense (benefit) |  | 311 |  | $(1,001)$ |
| Total income tax expense (benefit) | \$ | 1,156 | \$ | (91) |
| Effective income tax rate |  | 12.8\% |  | (0.9\%) |


 and state tax rules relating to consolidated/combined reporting and sourcing of income and expense.
 recorded in first quarter 2011 related to an increase in deferred tax assets resulting from an increase in the Illinois corporate tax rate from $7.3 \%$ to $9.5 \%$ effective January 1,2011
 Statements of our 2011 10-K.

## 10. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES


 Policies," contained in the Company's 2011 10-K.

 and the related amount of hedge ineffectiveness recognized were not material for any period presented.

 not enter into derivative transactions for purely speculative purposes.

## 11. COMMITMENTS, GUARANTEES, AND CONTINGENT LIABILITIES

## Credit Commitments and Guarantees


 the amount recognized in the Consolidated Statements of Financial Condition.

## Contractual or Notional Amounts of Financial Instruments

(Dollar amounts in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { December } 31 \text {, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to extend credit: |  |  |  |  |
| Home equity lines | \$ | 254,481 | \$ | 257,315 |
| Credit card lines |  | 21,255 |  | 21,257 |
| 1-4 family real estate construction |  | 10,512 |  | 13,300 |
| Commercial real estate |  | 133,918 |  | 139,574 |
| Commercial and industrial |  | 608,122 |  | 609,601 |
| Overdraft protection program (1) |  | 176,949 |  | 178,699 |
| All other commitments |  | 88,051 |  | 129,015 |
| Total commitments | \$ | 1,293,288 | \$ | 1,348,761 |
| Letters of credit: |  |  |  |  |
| 1-4 family real estate construction | \$ | 7,861 | \$ | 8,661 |
| Commercial real estate |  | 48,339 |  | 49,373 |
| All other |  | 55,872 |  | 58,532 |
| Total letters of credit | \$ | 112,072 | \$ | 116,566 |
| Unamortized fees associated with letters of credit (2) (3) | \$ | 598 | \$ | 668 |
| Remaining weighted-average term (in months) |  | 10.10 |  | 9.62 |
| Remaining lives (in years) |  | 0.1 to 12.3 |  | 0.1 to 12.6 |

${ }^{(1)}$ Federal regulation regarding electronic fund transfers requires consumers to affirmatively consent to the institution's overdraft service for automated teller machine and one-time debit card transactions before overdraft fees may be assessed on the account. Consumers are provided a specific line for the amount they may overdraw.
${ }^{(2)}$ Included in other liabilities in the Consolidated Statements of Financial Condition.
${ }^{(3)}$ The Company will amortize these amounts into income over the commitment period.

 adequately completes the construction.
 Company may seek recourse through the liquidation of the underlying collateral including real estate, production plants and property, marketable securities, or receipt of cash

## Legal Proceedings



 including restitution.
 against the allegations in the lawsuit.
 individually or in the aggregate, arising from legal proceedings, if any, would have a material adverse effect on the consolidated financial condition of the Company as of March $31,2012$.

## 12. FAIR VALUE

Fair value represents the amount that would be received to sell an asset or paid to transfer a liability in its principal or most advantageous market in an orderly transaction between market participants at the measurement date. In accordance with fair value accounting guidance, the Company measures and reports fair value differently for various types of financial instruments.

Certain assets and liabilities are measured at fair value on a recurring and non-recurring basis in the Consolidated Statements of Financial Condition. The fair value of certain other financial instruments are not required to be measured at fair value in the Consolidated Statements of Financial Condition and are disclosed in the "Financial Instruments Required to be Disclosed at Fair Value" section of this footnote.

Certain other financial instruments, such as FHLB stock, and all non-financial instruments are excluded from the fair value accounting guidance. Therefore, any aggregation of the estimated fair values presented does not represent the underlying value of the Company.

Depending on the nature of the asset or liability, the Company uses various valuation methodologies and assumptions to estimate fair value. GAAP establishes a three-tiered fair value hierarchy based on the inputs used to measure fair value. The hierarchy is defined as follows:

- Level 1 - Quoted prices in active markets for identical assets or liabilities.
- Level 2 - Observable inputs other than level 1 prices, such as quoted prices for similar instruments, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These inputs require significant management judgment or estimation, some of which use model-based techniques and may be internally developed.

Assets and liabilities are assigned to a level within the fair value hierarchy based on the lowest level of significant input used to measure fair value (i.e. if both level 2 assumptions and level 3 assumptions are used, the asset or liability is classified in level 3). Assets and liabilities may change hierarchy level due to market conditions or other circumstances. These transfers are recognized on the date of the event that prompted the transfer. There were no transfers of assets or liabilities between levels of the fair value hierarchy during the periods presented.

## Assets and Liabilities Required to be Measured at Fair Value on a Recurring Basis

The following table provides the hierarchy level and corresponding fair value for assets and liabilities required to be measured at fair value on a recurring basis in the Consolidated Statements of Financial Condition.

|  | Recurring Fair Value Measurements <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Level 1 |  | Level 2 |  | Level 3 |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market funds | \$ | 1,209 | \$ | - | \$ | - | \$ | 1,565 | \$ | - | \$ | - |
| Mutual funds |  | 14,822 |  | - |  | - |  | 12,904 |  | - |  | - |
| Total trading securities |  | 16,031 |  | - |  | - |  | 14,469 |  | - |  | - |
| Securities available-for-sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities |  | - |  | 5,011 |  | - |  | - |  | 5,035 |  | - |
| CMOs |  | - |  | 507,546 |  | - |  | - |  | 384,104 |  | - |
| Other residential MBSs |  | - |  | 136,001 |  | - |  | - |  | 87,691 |  | - |
| Municipal securities |  | - |  | 488,003 |  | - |  | - |  | 490,071 |  | - |
| CDOs |  | - |  | - |  | 13,685 |  | - |  | - |  | 13,394 |
| Corporate debt securities |  | - |  | 30,733 |  | - |  | - |  | 30,014 |  | - |
| Hedge fund investment |  | - |  | 1,936 |  | - |  | - |  | 1,616 |  | - |
| Other equity securities |  | 42 |  | 1,018 |  | - |  | 41 |  | 1,040 |  | - |
| Total securities available-for-sale |  | 42 |  | 1,170,248 |  | 13,685 |  | 41 |  | 999,571 |  | 13,394 |
| Mortgage servicing rights (1) |  | - |  | - |  | 878 |  | - |  | - |  | 929 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivative liabilities (2) | \$ | - | \$ | 2,319 | \$ | - | \$ | - | \$ | 2,459 | \$ | - |
| (1) Included in other as <br> ${ }^{(2)}$ Included in other lia | $\begin{aligned} & \text { tate } \\ & \mathrm{dSt} \end{aligned}$ | nancia <br> Finan |  |  |  |  |  |  |  |  |  |  |

## Trading Securities

Trading securities represent diversified investment securities held in a rabbi trust and are invested in money market and mutual funds. The fair value of these money market and mutual funds is based on quoted market prices in active exchange markets and classified in level 1 of the fair value hierarchy. Changes in the fair value of trading securities are included as a separate component of noninterest income in the Condensed Consolidated Statements of Income.

## Securities Available-for-Sale



 determine whether the results of the valuations are representative of an exit price in the Company's principal markets and an appropriate representation of fair value.

CDOs - CDOs are classified in level 3 of the fair value hierarchy.

${ }^{(1)}$ Included in net securities (losses) gains in the Condensed Consolidated Statements of Income and related to securities still held at the end of the period.
(2)Included in unrealized holding gains in the Consolidated Statements of Comprehensive Income.




 unobservable assumptions, is presented in the following table.

## Characteristics of CDOs and Unobservable Inputs Significant

 to the Valuation of CDOs as of March 31, 2012(Dollar amounts in thousands)

|  | CDO Number ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |  |
| Characteristics: |  |  |  |  |  |  |  |  |  |  |  |  |
| Class (2) |  | C-1 |  | C-1 |  | C-1 |  | B1 |  | C |  | C |
| Original par | \$ | 17,500 | \$ | 15,000 | \$ | 15,000 | \$ | 15,000 | \$ | 10,000 | \$ | 6,500 |
| Amortized cost |  | 7,140 |  | 6,490 |  | 12,990 |  | 13,922 |  | 1,317 |  | 6,179 |
| Fair value |  | 3,180 |  | 1,251 |  | 2,963 |  | 4,168 |  | 408 |  | 1,715 |
| Lowest credit rating (Moody's) |  | Ca |  | Ca |  | Ca |  | Ca |  | C |  | Ca |
| Number of underlying Issuers |  | 46 |  | 57 |  | 62 |  | 63 |  | 56 |  | 79 |
| Percent of Issuers currently performing |  | 78.3\% |  | 78.9\% |  | 74.2\% |  | 55.6\% |  | 60.7\% |  | 67.1\% |
| Current deferral and default percent (3) |  | 14.6\% |  | 16.9\% |  | 12.8\% |  | 33.3\% |  | 40.4\% |  | 27.2\% |
| Expected future deferral and default percent (4) |  | 19.9\% |  | 22.1\% |  | 16.1\% |  | 28.6\% |  | 27.2\% |  | 12.8\% |
| Excess subordination percent (5) |  | 0.0\% |  | 0.0\% |  | 1.0\% |  | 0.0\% |  | 0.0\% |  | 5.6\% |
| Discount rate risk adjustment, in basis points (6) |  | 1,400 |  | 1,400 |  | 1,400 |  | 1,300 |  | 1,400 |  | 1,300 |
| Significant unobservable assumptions, weighted average of Issuers: |  |  |  |  |  |  |  |  |  |  |  |  |
| Probability of prepayments |  | 8.3\% |  | 4.3\% |  | 3.2\% |  | 7.0\% |  | 7.2\% |  | 3.2\% |
| Probability of default |  | 22.9\% |  | 27.5\% |  | 21.5\% |  | 29.2\% |  | 39.9\% |  | 28.1\% |
| Loss given default |  | 88.2\% |  | 88.7\% |  | 89.8\% |  | 92.6\% |  | 92.7\% |  | 95.3\% |
| Probability of deferral cure |  | 31.8\% |  | 24.0\% |  | 30.4\% |  | 42.9\% |  | 32.1\% |  | 51.1\% |

${ }^{(1)}$ The Company has a seventh CDO, but no information is reported for that CDO since the security had an amortized cost and fair value of zero as of March $31,2012$.

order in which investors receive principal and interest payments (i.e. tranche B pays before tranche C).
${ }^{(3)}$ Represents actual deferrals and defaults, net of recoveries, as a percent of the original collateral.
${ }^{(4)}$ Represents expected future net deferrals and defaults, net of recoveries, as a percent of the remaining performing collateral
 potential additional loss that can be absorbed (before the receipt of all expected future principal and interest payments is affected) by the total balance of performing collateral.
(6)Cash flows are discounted at LIBOR plus this adjustment to reflect the higher risk inherent in these securities given the current market environment

 number of Issuers underlying each CDO, prepayments by a small number of Issuers would not likely have a material impact on the fair value of the CDO.
 nationally recognized credit rating agency and is assumed to be $90 \%$ for banks, $85 \%$ for insurance companies, and $100 \%$ for Issuers that have already defaulted
 ratios, and other measures of financial viability.

 assumption has a positive effect on the fair value, and, if a cure event takes place sooner than anticipated, the impact on the valuation is also favorable.

 the CDOs, when available. Annually, it validates significant assumptions by reviewing detailed back-testing performed by the valuation firm.
 hedge fund management. The majority of the hedge fund's investment portfolio is held in securities that are freely tradable and are listed on national securities exchanges.

## Mortgage Servicing Rights


 hierarchy. Additional information regarding the Company's mortgage servicing rights can be found in Footnote 22, "Fair Value," in the Company's $201110-\mathrm{K}$.

## Derivative Assets and Derivative Liabilities


 performance risk, including the likelihood of default by itself and its counterparties, when evaluating whether the market quotes from the counterparty are representative of an exit price.

## Assets and Liabilities Required to be Measured at Fair Value on a Non-recurring Basis

 Statements of Financial Condition.


## ${ }^{(1)}$ Includes covered OREO.

${ }^{(2)}$ Included in other assets in the Consolidated Statements of Financial Condition.
${ }^{(3)}$ Included in premises, furniture, and equipment in the Consolidated Statements of Financial Condition.

## Collateral-Dependent Impaired Loans





 comparable sales data is limited or unavailable. Accordingly, collateral-dependent impaired loans are classified in level 3 of the fair value hierarchy.
 included in this disclosure.

## Other Real Estate Owned




 in level 3 of the fair value hierarchy. Any write-downs in the carrying value of a property at the time of initial transfer into OREO are charged against the allowance for loan losses.

 in the Company's operating results in the period in which they occur.

## Loans Held-for-Sale

 level 3 of the fair value hierarchy.

## Assets Held-for-Sale

 contract price and classified in level 3 of the fair value hierarchy.

| Fair Value Adjustments Recorded for Assets Measured at Fair Value on a Non-Recurring Basis (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters Ended March 31, |  |  |  |  |  |  |  |
|  | 2012 |  |  |  | 2011 |  |  |  |
|  | Charged to Allowance for Loan Losses |  | Charged to Earnings |  | Charged to Allowance for Loan Losses |  | Charged to Earnings |  |
| Collateral-dependent impaired loans | \$ | 18,740 | \$ |  | \$ | 16,810 | \$ | - |
| OREO |  | - |  | 690 |  | - |  | 1,112 |
| Loans held-for-sale |  | 3,135 |  | - |  | 200 |  | - |
| Assets held-for-sale |  | - |  |  |  | - |  | 310 |

## Goodwill and Other Intangible Assets




 Form 10-K.

## Financial Instruments Required to be Disclosed at Fair Value

The Company is required to disclose the estimated fair values of certain financial instruments that are not required to be measured at fair value in the Consolidated Statements of Financial Position. The following table provides the hierarchy level and related fair value measurement for each class of these financial assets and liabilities.

|  | Financial Instruments Required to be Disclosed at Fair Value (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |  |
|  | Carrying <br> Amount |  | Fair Value |  |  |  |  |  | Carrying Amount |  | Fair Value |  |  |  |  |  |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 105,722 | \$ | 105,722 | \$ | - | \$ | - | \$ | 123,354 | \$ | 123,354 | \$ | - | \$ | - |
| Interest-bearing deposits in other banks |  | 380,651 |  | - |  | 380,651 |  | - |  | 518,176 |  | - |  | 518,176 |  | - |
| Securities held-tomaturity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  | 56,319 |  | - |  | 59,364 |  | - |  | 60,458 |  | - |  | 61,477 |  | - |
| Loans, net of allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 1,496,966 |  | - |  | - |  | 1,498,870 |  | 1,458,446 |  | - |  | - |  | 1,460,972 |
| Agricultural |  | 237,686 |  | - |  | - |  | 236,753 |  | 243,776 |  | - |  | - |  | 243,035 |
| Office, retail, and industrial |  | 1,366,899 |  | - |  | - |  | 1,375,680 |  | 1,299,082 |  | - |  | - |  | 1,303,288 |
| Multi-family |  | 301,356 |  | - |  | - |  | 304,217 |  | 288,336 |  | - |  | - |  | 290,645 |
| Residential construction |  | 99,768 |  | - |  | - |  | 100,165 |  | 105,836 |  | - |  | - |  | 106,145 |
| Commercial construction |  | 142,307 |  | - |  | - |  | 142,503 |  | 144,909 |  | - |  | - |  | 145,305 |
| Other commercial real estate |  | 829,005 |  | - |  | - |  | 833,919 |  | 888,146 |  | - |  | - |  | 890,275 |
| Home equity |  | 406,367 |  | - |  | - |  | 387,653 |  | 416,194 |  | - |  | - |  | 394,404 |
| 1-4 family mortgages |  | 217,729 |  | - |  | - |  | 222,162 |  | 201,099 |  | - |  | - |  | 206,115 |
| Installment loans |  | 39,245 |  | - |  | - |  | 40,218 |  | 42,289 |  | - |  | - |  | 43,030 |
| Covered loans |  | 251,376 |  | - |  | - |  | 274,983 |  | 260,502 |  | - |  | - |  | 288,021 |
| Allowance for loan losses |  | $(116,264)$ |  | - |  | - |  | $(116,264)$ |  | $(119,462)$ |  | - |  | - |  | $(119,462)$ |
| Loans, net of allowance for loan losses |  | 5,272,440 |  | - |  | - |  | 5,300,859 |  | 5,229,153 |  | - |  | - |  | 5,251,773 |
| FDIC indemnification asset |  | 58,488 |  | - |  | - |  | 31,486 |  | 65,609 |  | - |  | - |  | 37,173 |
| Accrued interest receivable |  | 29,423 |  | - |  | 29,423 |  |  |  | 29,826 |  | - |  | 29,826 |  |  |
| Investment in BOLI |  | 206,304 |  | - |  | - |  | 206,304 |  | 206,235 |  | - |  | - |  | 206,235 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits | \$ | 1,637,593 | \$ | - | \$ | 1,637,593 | \$ | - | \$ | 1,593,773 | \$ | - | \$ | 1,593,773 | \$ | - |
| Savings deposits |  | 1,030,554 |  | - |  | 1,030,554 |  | - |  | 970,016 |  | - |  | 970,016 |  | - |
| NOW accounts |  | 1,055,558 |  | - |  | 1,055,558 |  | - |  | 1,057,887 |  | - |  | 1,057,887 |  | - |
| Money market deposits |  | 1,173,388 |  | - |  | 1,173,388 |  | - |  | 1,198,382 |  | - |  | 1,198,382 |  | - |
| Time deposits |  | 1,589,270 |  | - |  | 1,591,759 |  | - |  | 1,659,117 |  | - |  | 1,659,251 |  | - |
| Total deposits |  | 6,486,363 |  | - |  | 6,488,852 |  | - |  | 6,479,175 |  | - |  | 6,479,309 |  | - |
| Borrowed funds |  | 202,155 |  | - |  | 205,777 |  | - |  | 205,371 |  | - |  | 208,728 |  | - |
| Senior and subordinated debt |  | 231,106 |  | 226,442 |  | - |  | - |  | 252,153 |  | 237,393 |  | - |  | - |
| Accrued interest payable |  | 7,155 |  | - |  | 7,155 |  | - |  | 4,019 |  | - |  | 4,019 |  | - |
| Standby letters of credit |  | 598 |  | - |  | 598 |  | - |  | 668 |  | - |  | 668 |  | - |

Management uses various methodologies and assumptions as described below to determine the estimated fair values of the Company's financial instruments. The fair value estimates are made at a discrete point in time based on relevant market information and consider management's judgments regarding future expected economic conditions, loss experience, and risk characteristics of the financial instruments.

Short-Term Financial Assets and Liabilities - For financial instruments with a shorter-term or with no stated maturity, prevailing market rates, and limited credit risk, the carrying amounts approximate fair value. Those financial instruments
 payable.
 market prices for similar securities.

 risk.



 the timing and amount of cash flows.

 OREO generally result in a corresponding decline in the indemnification asset, while reductions in expected reimbursements from the FDIC lead to an increase in the indemnification asset.

 of the underlying assets, offset by management fees.

 associated with current pricing.

 nature.

Senior and Subordinated Debt - The fair value of senior and subordinated debt was determined using quoted market prices.
 of these instruments and are based on several factors, including the remaining terms of the agreement and the credit standing of the customer.

 charged.

## 13. SUBSEQUENT EVENTS

 not believe any subsequent events occurred that would require further disclosure or adjustment to the consolidated financial statements.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

 CONDITION AND RESULTS OF OPERATIONS
## INTRODUCTION

The following discussion and analysis is intended to address the significant factors affecting our results of operations and financial condition for the quarters ended March 31, 2012 and 2011. When we use the terms "First Midwest," the "Company," "we," "us," and "our," we mean First Midwest Bancorp, Inc., a Delaware Corporation, and its consolidated subsidiaries. When we use the term "Bank," we are referring to our wholly owned banking subsidiary, First Midwest Bank. For your reference, a glossary of certain terms is presented on page 3 of this Form 10-Q. Management's discussion and analysis should be read in conjunction with the consolidated financial statements and accompanying notes presented elsewhere in this report, as well as in our 2011 Annual Report on Form 10-K ("2011 10-K"). Results of operations for the quarter ended March 31, 2012 are not necessarily indicative of future results.

Our banking network is located primarily in suburban metropolitan Chicago with additional locations in northwest Indiana, central and western Illinois, and eastern Iowa. We provide a full range of business and retail banking and wealth management services through approximately 100 banking offices. Our primary sources of revenue are net interest income and fees from financial services provided to customers. Our largest expenses are interest on deposits and compensation expense.

Our results of operations are affected by various factors, many of which are beyond our control, including interest rates, general economic conditions (nationally and in our service areas), business spending, consumer confidence, certain seasonal factors, legislative changes, and changes in real estate and securities markets. Our management evaluates performance using a variety of qualitative and quantitative metrics. Primary quantitative metrics include:
 infrequent, or non-recurring revenues and expenses) is a non-GAAP financial measure, which we believe is useful because it helps investors to assess the Company's operating performance. A reconciliation of pre-tax, pre-provision operating earnings to GAAP can be found in Table 1.
 loans and securities) and interest expense incurred on interest-bearing liabilities (such as deposits and borrowed funds).
. Net Interest Margin - Net interest margin equals net interest income divided by total interest-earning assets.
 non-operating revenues (such as securities gains and losses).
 evaluation of a variety of factors, such as non-performing loans to total loans.
 preferred stock, and qualifying trust-preferred securities, less goodwill and most intangible assets and (ii) Tier 2 capital includes qualifying subordinated debt and the allowance for credit losses, subject to limitations.

Unless otherwise stated, all earnings per common share data included in this section and throughout the remainder of this discussion are presented on a diluted basis.

## PERFORMANCE OVERVIEW

## Table 1

## Selected Financial Data (1)

(Dollar and share amounts in thousands, except per share data)

|  | Quarters Ended March 31, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |
| Operating Results |  |  |  |  |  |
| Interest income | \$ | 75,268 | \$ | 81,283 | (7.4) |
| Interest expense |  | $(10,086)$ |  | $(10,637)$ | (5.2) |
| Net interest income |  | 65,182 |  | 70,646 | (7.7) |
| Fee-based revenues |  | 22,592 |  | 21,703 | 4.1 |
| Other noninterest income |  | 2,784 |  | 1,974 | 41.0 |
| Noninterest expense, excluding losses realized on OREO (2) |  | (61,995) |  | $(63,191)$ | (1.9) |
| Pre-tax, pre-provision operating earnings (3) |  | 28,563 |  | 31,132 | (8.3) |
| Provision for loan losses |  | $(18,210)$ |  | $(19,492)$ | (6.6) |
| Net (losses) gains on securities sales |  | (206) |  | 540 | N/M |
| Securities impairment losses |  | (737) |  | - | 100.0 |
| Gain on early extinguishment of debt |  | 256 |  | - | 100.0 |
| Write-downs of OREO ${ }^{(2)}$ |  | (690) |  | $(1,112)$ | (37.9) |
| Net gains (losses) on sales of OREO (2) |  | 387 |  | $(1,115)$ | N/M |
| Severance-related costs (2) |  | (315) |  |  | 100.0 |
| Income before income tax |  | 9,048 |  | 9,953 | (9.1) |
| Income tax (expense) benefit |  | $(1,156)$ |  | 91 | N/M |
| Net income |  | 7,892 |  | 10,044 | (21.4) |
| Preferred dividends and accretion on preferred stock |  | - |  | $(2,581)$ | (100.0) |
| Net income applicable to non-vested restricted shares |  | (139) |  | (137) | 1.5 |
| Net income applicable to common shares | \$ | 7,753 | \$ | 7,326 | 5.8 |
| Weighted average diluted shares outstanding |  | 73,505 |  | 73,151 |  |
| Diluted earnings per common share | \$ | 0.11 | \$ | 0.10 |  |
| Performance Ratios (1) |  |  |  |  |  |
| Return on average common equity |  | 3.21\% |  | 3.20\% |  |
| Return on average assets |  | 0.40\% |  | 0.50\% |  |
| Net interest margin - tax equivalent |  | 3.88\% |  | 4.15\% |  |
| Efficiency ratio |  | 64.62\% |  | 62.70\% |  |

N/M - Not meaningful.
(1)All ratios are presented on an annualized basis.
${ }^{(2)}$ For further discussion of net gains (losses) OREO and severance-related costs, see the "Noninterest Expense" section of this Item 2.
 believe is useful because it assists investors in assessing our operating performance. Although it is intended to enhance investors' understanding of our business and performance, this nonGAAP financial measure should not be considered an alternative to GAAP

${ }^{(1) E x c l u d e s}$ covered loans and covered OREO. For a discussion of covered assets, which consist of covered loans, covered OREO, and the related FDIC indemnification asset, refer to Note 5 of "Notes to Condensed Consolidated Financial Statements" in Item 1 of this Form 10-Q. Asset quality, including covered loans and covered OREO, is included in the "Loan Portfolio and Credit Quality" section of this Item 2.

Net income applicable to common shareholders for first quarter 2012 was $\$ 7.8$ million, or $\$ 0.11$ per share, compared to net income applicable to common shareholders of $\$ 7.3$ million, or $\$ 0.10$ per share, for first quarter 2011. Pre-tax, pre-provision operating earnings of $\$ 28.6$ million for first quarter 2012 decreased $\$ 2.6$ million, or $8.3 \%$, compared to first quarter 2011.

In fourth quarter 2011, we redeemed and retired $\$ 193.0$ million Series B preferred stock held by the United States Department of the Treasury (the "Treasury") using a combination of existing liquid assets and proceeds from the completion of a $\$ 115.0$ million senior debt offering. This transaction replaced a $\$ 2.4$ million quarterly preferred dividend with $\$ 1.8$ million in quarterly interest expense on the new senior debt. Although the Series B preferred stock redemption eliminated our quarterly preferred dividends and benefited net income applicable to common shares, it did not impact pre-tax, pre-provision operating earnings. The additional interest expense related to the senior debt reduced our quarterly pre-tax, pre-provision operating earnings and affects its comparison to prior periods.

A discussion of net interest income and noninterest income and expense is presented in the following section titled "Earnings Performance."
Non-performing assets, excluding covered loans and covered OREO, were $\$ 244.6$ million at March 31, 2012, decreasing $\$ 3.8$ million, or $1.5 \%$, from December 31, 2011. The reduction was substantially due to remediation activities, charge-offs, the
return of $\$ 16.0$ million in TDRs to performing status, and $\$ 8.5$ million in OREO dispositions, largely offset by the downgrade of performing loans.
 of 30 to 89 days past due loans since 2003. For further discussion of non-performing assets and past due loans, refer to the "Loan Portfolio and Credit Quality" section of this Item 2.

## EARNINGS PERFORMANCE

## Net Interest Income



 and other interest-earning assets are presented in Note 1 to the Consolidated Financial Statements of our 2011 10-K.




 are attributable to volume and rate fluctuations.

Table 2
Net Interest Income and Margin Analysis
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  |  |  |  |  |  |  | Attribution of Change in Net Interest Income (1) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  |  | 2011 |  |  |  |  |  |  |  |  |  |  |
|  | Average Balance |  | Interest |  | Yield/ <br> Rate <br> (\%) | Average Balance |  | Interest |  | Yield/ Rate (\%) | Volume |  | Yield/ <br> Rate |  | Total |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term investments | \$ | 449,788 | \$ | 275 | 0.25 | \$ | 467,880 | \$ | 292 | 0.25 | \$ | (11) | \$ | (6) | \$ | (17) |
| Trading securities |  | 14,585 |  | 36 | 0.99 |  | 15,372 |  | 30 | 0.78 |  | (1) |  | 7 |  | 6 |
| Investment securities (2) |  | 1,163,338 |  | 11,734 | 4.03 |  | 1,166,991 |  | 13,048 | 4.47 |  | (41) |  | $(1,273)$ |  | $(1,314)$ |
| FHLB and Federal Reserve Bank stock |  | 52,531 |  | 330 | 2.51 |  | 61,338 |  | 357 | 2.33 |  | (60) |  | 33 |  | (27) |
| Loans, excluding covered loans (2) |  | 5,089,286 |  | 61,983 | 4.90 |  | 5,075,840 |  | 63,301 | 5.06 |  | 215 |  | $(1,533)$ |  | $(1,318)$ |
| Covered interest-earning assets (3) |  | 318,569 |  | 4,202 | 5.31 |  | 444,242 |  | 7,822 | 7.14 |  | $(1,919)$ |  | $(1,701)$ |  | $(3,620)$ |
| Total loans |  | 5,407,855 |  | 66,185 | 4.92 |  | 5,520,082 |  | 71,123 | 5.23 |  | $(1,704)$ |  | $(3,234)$ |  | $(4,938)$ |
| Total interest-earning assets (2) |  | 7,088,097 |  | 78,560 | 4.45 |  | 7,231,663 |  | 84,850 | 4.75 |  | $(1,817)$ |  | $(4,473)$ |  | $(6,290)$ |
| Cash and due from banks |  | 109,717 |  |  |  |  | 121,494 |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(123,667)$ |  |  |  |  | $(148,051)$ |  |  |  |  |  |  |  |  |  |
| Other assets |  | 883,044 |  |  |  |  | 889,845 |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 7,957,191 |  |  |  | \$ | 8,094,951 |  |  |  |  |  |  |  |  |  |
| abilities and Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 995,955 |  | 283 | 0.11 | \$ | 901,205 |  | 476 | 0.21 |  | 57 |  | (250) |  | (193) |
| NOW accounts |  | 1,051,870 |  | 218 | 0.08 |  | 1,044,280 |  | 320 | 0.12 |  | 2 |  | (104) |  | (102) |
| Money market deposits |  | 1,184,316 |  | 521 | 0.18 |  | 1,240,439 |  | 860 | 0.28 |  | (37) |  | (302) |  | (339) |
| Time deposits |  | 1,621,926 |  | 4,491 | 1.11 |  | 1,937,890 |  | 6,015 | 1.26 |  | (917) |  | (607) |  | $(1,524)$ |
| Borrowed funds |  | 203,548 |  | 515 | 1.02 |  | 285,847 |  | 680 | 0.96 |  | (211) |  | 46 |  | (165) |
| Senior and subordinated debt |  | 248,232 |  | 4,058 | 6.57 |  | 137,745 |  | 2,286 | 6.73 |  | 1,805 |  | (33) |  | 1,772 |
| Total interest-bearing liabilities |  | 5,305,847 |  | 10,086 | 0.76 |  | 5,547,406 |  | 10,637 | 0.78 |  | 699 |  | $(1,250)$ |  | (551) |
| Demand deposits |  | 1,591,198 |  |  |  |  | 1,342,013 |  |  |  |  |  |  |  |  |  |
| Other liabilities |  | 89,778 |  |  |  |  | 83,217 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - common |  | 970,368 |  |  |  |  | 929,315 |  |  |  |  |  |  |  |  |  |
| Stockholders' equity - preferred |  | - |  |  |  |  | 193,000 |  |  |  |  |  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 7,957,191 |  |  |  | \$ | 8,094,951 |  |  |  |  |  |  |  |  |  |
| Net interest income/margin (2) |  |  | \$ | 68,474 | 3.88 |  |  | \$ | 74,213 | 4.15 | \$ | $(2,516)$ | \$ | $(3,223)$ |  | $(5,739)$ |
| Net interest income (GAAP) |  |  | \$ | 65,182 |  |  |  | \$ | 70,646 |  |  |  |  |  |  |  |
| Tax equivalent adjustment |  |  |  | 3,292 |  |  |  |  | 3,567 |  |  |  |  |  |  |  |
| Tax-equivalent net interest income |  |  | \$ | 68,474 |  |  |  | \$ | 74,213 |  |  |  |  |  |  |  |

 of the two.
${ }^{(2)}$ Interest income and yields are presented on a tax-equivalent basis, assuming a federal income tax rate of $35 \%$.

"Notes to Consolidated Financial Statements" in Item 1 of this Form 10-Q.
 assets acquired in FDIC-assisted transactions.

 senior and subordinated debt.
 partially fund the redemption of the Series B
preferred stock issued to the Treasury. Interest expense paid on the new senior debt reduced net interest margin by 10 basis points in first quarter 2012 .
 interest-earning assets, and the impact of lower interest rate spreads earned on loans and investment securities resulting from a decline in market interest rates over this period.
 declined from first quarter 2011, which included adjustments in accretable yield based on actual cash realized in excess of estimates upon final settlement of certain covered loans.

## Noninterest Income

A summary of noninterest income for the quarters ended March 31, 2012 and 2011 is presented in the following table.

## Table 3

Noninterest Income Analysis
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |
| Service charges on deposit accounts | \$ | 8,660 | \$ | 8,144 | 6.3 |
| Wealth management fees |  | 5,392 |  | 5,053 | 6.7 |
| Other service charges, commissions, and fees |  | 3,520 |  | 3,977 | (11.5) |
| Card-based fees (1) |  | 5,020 |  | 4,529 | 10.8 |
| Total fee-based revenues |  | 22,592 |  | 21,703 | 4.1 |
| BOLI income ${ }^{(2)}$ |  | 248 |  | 252 | (1.6) |
| Other income (3) |  | 1,135 |  | 978 | 16.1 |
| Total operating revenues |  | 23,975 |  | 22,933 | 4.5 |
| Net trading gains (4) |  | 1,401 |  | 744 | 88.3 |
| Net (losses) gains on securities sales (5) |  | (206) |  | 540 | N/M |
| Securities impairment losses (5) |  | (737) |  | - | N/M |
| Gain on early extinguishment of debt (6) |  | 256 |  | - | N/M |
| Total noninterest income | \$ | 24,689 | \$ | 24,217 | 1.9 |

N/M - Not meaningful.
 machine ("ATM") and point-of-sale transactions processed through the ATM and point-of-sale networks.
 investments made by the insurer. For a further discussion of our investment in BOLI, see Note 1 to the Consolidated Financial Statements of our 2011 10-K.
${ }^{(3)}$ Other income consists of various items, including safe deposit box rentals, miscellaneous recoveries, and gains on the sales of various assets.

 and wages expense.
${ }^{(5)}$ For a discussion of these items, see the "Investment Portfolio Management" section of this Item 2.
${ }^{(6)}$ The gain on early extinguishment of debt relates to the retirement of approximately $\$ 21$ million in trust preferred junior subordinated debentures.
 securities losses for first quarter 2012 compared to net securities gains for first quarter 2011.

Fee-based revenues for first quarter 2012 rose $4.1 \%$ compared to first quarter 2011 as a result of market-driven price increases that were effective in second quarter 2011 and contributed to growth in service charges, commissions, and fees and card-based fees. The increase in service charges on deposit accounts was partially offset by a decline in the number of occurrences of non-sufficient funds fees.

The first quarter 2012 increase in wealth management fees compared to the same period in 2011 was driven by higher levels of assets under management and custody, a one-time court-approved estate fee, and greater transaction volumes. Assets under management and custody grew over $\$ 80$ million from March 31, 2011 to March 31, 2012 driven by sales generated through increased staffing levels and improved market performance.

A decline in merchant fees resulting from lower processing volumes by certain larger merchants drove the decrease in other service charges, commissions, and fees from first quarter 2011 to first quarter 2012. There is a corresponding decline in merchant card expense in the table that follows.

## Noninterest Expense

The following table presents the components of noninterest expense for the quarters ended March 31, 2012 and 2011.

## Table 4

Noninterest Expense Analysis
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |
| Compensation expense: |  |  |  |  |  |
| Salaries and wages (1) | \$ | 27,257 | \$ | 25,665 | 6.2 |
| Employee benefits (1) |  | 6,793 |  | 7,153 | (5.0) |
| Total compensation expense |  | 34,050 |  | 32,818 | 3.8 |
| Net OREO expense: |  |  |  |  |  |
| Write-downs of OREO |  | 690 |  | 1,112 | (37.9) |
| Net (gains) losses on sales of OREO (2) |  | (387) |  | 1,115 | N/M |
| Net OREO operating expense (3) |  | 1,561 |  | 1,704 | (8.4) |
| Total OREO expense |  | 1,864 |  | 3,931 | (52.6) |
| Professional services: |  |  |  |  |  |
| Loan remediation costs |  | 2,788 |  | 2,848 | (2.1) |
| Other professional services (1) |  | 2,841 |  | 2,271 | 25.1 |
| Total professional services |  | 5,629 |  | 5,119 | 10.0 |
| Net occupancy expense |  | 6,205 |  | 6,784 | (8.5) |
| Equipment expense |  | 2,126 |  | 2,319 | (8.3) |
| Technology and related costs |  | 2,858 |  | 2,623 | 9.0 |
| FDIC insurance premiums |  | 1,719 |  | 2,725 | (36.9) |
| Advertising and promotions |  | 870 |  | 1,079 | (19.4) |
| Merchant card expense |  | 1,796 |  | 2,088 | (14.0) |
| Other expenses |  | 5,496 |  | 5,932 | (7.3) |
| Total noninterest expense | \$ | 62,613 | \$ | 65,418 | (4.3) |
| Full-time equivalent employees |  | 1,757 |  | 1,845 | (4.8) |
| Efficiency ratio (4) |  | 64.62\% |  | 62.70\% |  |

N/M - Not meaningful.
 retirement and other employee benefits, and $\$ 31,000$ in other professional services.
(2)For a discussion of sales of OREO properties, refer to the "Non-performing assets" section of this Item 2 .
${ }^{(3) N e t ~ O R E O ~ o p e r a t i n g ~ e x p e n s e ~ c o n s i s t s ~ o f ~ r e a l ~ e s t a t e ~ t a x e s, ~ c o m m i s s i o n s ~ p a i d ~ o n ~ s a l e s, ~ i n s u r a n c e, ~ a n d ~ m a i n t e n a n c e, ~ n e t ~ o f ~ a n y ~ r e n t a l ~ i n c o m e . ~}$
${ }^{(4)}$ The efficiency ratio expresses noninterest expense, excluding OREO expense, as a percentage of tax-equivalent net interest income plus total fees and other income.
Total noninterest expense for first quarter 2012 declined 4.3\% from first quarter 2011.
Salaries and wages in first quarter 2012 were higher than first quarter 2011 due to annual merit increases and higher expense related to an increase in the obligations to participants in deferred compensation plans resulting from changes in the fair value of trading securities held on behalf of plan participants. Excluding this year-over-year fair value increase (which is largely offset by an increase in noninterest income described above), salaries and wages would have increased $3.3 \%$ from first quarter 2011. The variance in employee benefits for this period primarily resulted from lower pension and profit sharing expense.

OREO expenses for first quarter 2012 declined $52.6 \%$ from first quarter 2011 due to lower OREO write-downs in addition to gains realized on the sale of OREO properties in first quarter 2012 compared to losses realized for first quarter 2011.

 change in regulatory requirements for calculating the premium

## Income Taxes

Our provision for income taxes includes both federal and state income tax expense. An analysis of the provision for income taxes is detailed in the following table.

Table 5
Income Tax Expense (Benefit) Analysis
(Dollar amounts in thousands)

|  | Quarters Ended March 31, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |
| Income before income tax expense (benefit) | \$ | 9,048 | \$ | 9,953 | (9.1) |
| Income tax expense (benefit): |  |  |  |  |  |
| Federal income tax expense | \$ | 845 | \$ | 910 | (7.1) |
| State income tax expense (benefit) |  | 311 |  | $(1,001)$ | N/M |
| Total income tax expense (benefit) | \$ | 1,156 | \$ | (91) | N/M |
| Effective income tax rate |  | 12.8\% |  | (0.9\%) |  |

## N/M - Not meaningful.


 and state tax rules relating to consolidated/combined reporting and sourcing of income and expense.
 recorded in first quarter 2011 related to an increase in deferred tax assets resulting from an increase in the Illinois corporate tax rate from $7.3 \%$ to $9.5 \%$ effective January 1,2011
 Statements of our 2011 10-K.

## FINANCIAL CONDITION

## Investment Portfolio Management




 sensitivity to mitigate the impact of changes in interest rates on net interest income.

From time to time, we adjust the size and composition of our securities portfolio based on a number of factors, including expected loan growth, anticipated changes in collateralized public funds on account, the interest rate environment, and the related value of various segments of the securities markets. The following table provides a valuation summary of our investment portfolio.

Table 6
Investment Portfolio Valuation Summary
(Dollar amounts in thousands)

|  | March 31, 2012 |  |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Gains (Losses) |  | Amortized Cost |  | $\%$ of Total <br> Amortized Cost |  | Fair <br> Value |  | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Gains } \\ & \text { (Losses) } \end{aligned}$ |  | Amortized Cost |  | $\%$ of Total <br> Amortized Cost |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities | \$ | 5,011 | \$ | (18) | \$ | 5,029 |  | 0.4 | \$ | 5,035 | \$ | (25) | \$ | 5,060 | 0.5 |
| CMOs |  | 507,546 |  | 2,885 |  | 504,661 |  | 40.8 |  | 384,104 |  | 276 |  | 383,828 | 35.7 |
| Other MBSs |  | 136,001 |  | 5,738 |  | 130,263 |  | 10.5 |  | 87,691 |  | 5,709 |  | 81,982 | 7.7 |
| Municipal securities |  | 488,003 |  | 25,018 |  | 462,985 |  | 37.4 |  | 490,071 |  | 25,789 |  | 464,282 | 43.2 |
| CDOs |  | 13,685 |  | $(34,353)$ |  | 48,038 |  | 3.9 |  | 13,394 |  | $(35,365)$ |  | 48,759 | 4.5 |
| Corporate debt securities |  | 30,733 |  | 3,194 |  | 27,539 |  | 2.2 |  | 30,014 |  | 2,503 |  | 27,511 | 2.6 |
| Equity securities |  | 2,996 |  | 773 |  | 2,223 |  | 0.2 |  | 2,697 |  | 508 |  | 2,189 | 0.2 |
| Total available-forsale |  | 1,183,975 |  | 3,237 |  | 1,180,738 |  | 95.4 |  | 1,013,006 |  | (605) |  | 1,013,611 | 94.4 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  | 59,364 |  | 3,045 |  | 56,319 |  | 4.6 |  | 61,477 |  | 1,019 |  | 60,458 | 5.6 |
| Total securities | \$ | 1,243,339 | \$ | 6,282 | \$ | $\xrightarrow{1,237,057}$ |  | 100.0 | \$ | 1,074,483 | \$ | 414 | \$ | 1,074,069 | $\underline{100.0}$ |
|  |  |  | March 31, 2012 |  |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |
|  |  |  |  | $\begin{aligned} & \text { ective } \\ & \text { tion (1) } \\ & \hline \end{aligned}$ |  | Average Life (2) |  | $\begin{array}{r} \text { Yielc } \\ \text { Maturi } \end{array}$ |  | Effe |  |  | ife |  | $\begin{gathered} \text { Yield to } \\ \text { Maturity (3) } \\ \hline \end{gathered}$ |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agency securities |  |  |  | 0.71\% |  |  | 0.28 |  | 4.13\% |  | 0.85\% |  |  |  | 4.01\% |
| CMOs |  |  |  | 1.32\% |  |  | 2.48 |  | 1.32\% |  | 0.92\% |  |  |  | 1.57\% |
| Other MBSs |  |  |  | 2.52\% |  |  | 4.08 |  | 3.24\% |  | 1.96\% |  |  |  | 4.50\% |
| Municipal securities |  |  |  | 3.95\% |  |  | 3.56 |  | 6.08\% |  | 3.84\% |  |  |  | 6.13\% |
| CDOs |  |  |  | 0.25\% |  |  | 8.52 |  | 0.00\% |  | 0.25\% |  |  |  | 0.00\% |
| Other securities |  |  |  | 5.98\% |  |  | 10.12 |  | 6.43\% |  | 6.07\% |  |  |  | 6.45\% |
| Total available-for-sale |  |  |  | 2.55\% |  |  | 3.49 |  | 3.49\% |  | 2.45\% |  |  |  | 3.98\% |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal securities |  |  |  | 4.78\% |  |  | 7.46 |  | 5.98\% |  | 5.31\% |  |  |  | 5.91\% |
| Total securities |  |  |  | 2.65\% |  |  | 3.68 |  | 3.60\% |  | 2.61\% |  |  | 90 | 4.08\% |

 interest rates. This measure is used as a gauge of the portfolio's price volatility at a single point in time and is not intended to be a precise predictor of future fair values since those values will be influenced by a number of factors.
${ }^{(2)}$ Average life is presented in years and represents the weighted-average time to receive all future cash flows using the dollar amount of
principal paydowns, including estimated principal prepayments, as the weighting factor.
${ }^{(3)}$ Yields on municipal securities are reflected on a tax-equivalent basis, assuming a federal income tax rate of $35 \%$.

## Portfolio Composition

As of March 31, 2012, our securities portfolio totaled $\$ 1.2$ billion, an increase of $15.7 \%$ compared to December 31, 2011 primarily in CMOs and other MBSs. In first quarter 2012, deposits acquired in a fourth quarter 2011 transaction that had previously been held in short-term investments were redeployed into these types of securities. Approximately $96 \%$ of our $\$ 1.2$ billion available-for-sale portfolio was comprised of U.S. agency securities, municipal securities, CMOs, and other

MBSs as of March 31, 2012. The remainder consisted of seven CDOs with a fair value of $\$ 13.7$ million and miscellaneous other securities totaling $\$ 33.7$ million.

 $\$ 490.1$ million at December 31, 2011.


## Securities Sales

 $\$ 737,000$ on a single CDO.

Net securities gains were $\$ 540,000$ for first quarter 2011 resulting from the sale of $\$ 44.2$ million in CMOs and municipal securities.

## Unrealized Gains and Losses



 $\$ 605,000$ at December 31, 2011.

 temporary market movements.


 represents an OTTI.




 Consolidated Financial Statements," in Item 1 of this Form 10-Q.

## LOAN PORTFOLIO AND CREDIT QUALITY

## Portfolio Composition


 relationship customers.

Table 7 Loan Portfolio
(Dollar amounts in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\%$ of <br> Total | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | \% of <br> Total | Annualized \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,496,966 | 29.2 | \$ | 1,458,446 | 28.7 | 10.6 |
| Agricultural |  | 237,686 | 4.6 |  | 243,776 | 4.8 | (10.0) |
| Commercial real estate: |  |  |  |  |  |  |  |
| Office |  | 480,288 | 9.4 |  | 444,368 | 8.7 | 32.3 |
| Retail |  | 371,258 | 7.2 |  | 334,034 | 6.6 | 44.6 |
| Industrial |  | 515,353 | 10.0 |  | 520,680 | 10.2 | (4.1) |
| Multi-family |  | 301,356 | 5.9 |  | 288,336 | 5.7 | 18.1 |
| Residential construction |  | 99,768 | 1.9 |  | 105,836 | 2.1 | (22.9) |
| Commercial construction |  | 142,307 | 2.8 |  | 144,909 | 2.8 | (7.2) |
| Other commercial real estate (1) |  | 829,005 | 16.1 |  | 888,146 | 17.4 | (26.6) |
| Total commercial real estate |  | 2,739,335 | 53.3 |  | 2,726,309 | 53.5 | 1.9 |
| Total corporate loans |  | 4,473,987 | 87.1 |  | 4,428,531 | 87.0 | 4.1 |
| Home equity |  | 406,367 | 7.9 |  | 416,194 | 8.2 | (9.4) |
| 1-4 family mortgages |  | 217,729 | 4.2 |  | 201,099 | 4.0 | 33.1 |
| Installment loans |  | 39,245 | 0.8 |  | 42,289 | 0.8 | (28.8) |
| Total consumer loans |  | 663,341 | 12.9 |  | 659,582 | 13.0 | 2.3 |
| Total loans, excluding covered loans |  | 5,137,328 | 100.0 |  | 5,088,113 | 100.0 | 3.9 |
| Covered loans ${ }^{(2)}$ |  | 251,376 |  |  | 260,502 |  | (14.0) |
| Total loans | \$ | 5,388,704 |  | \$ | 5,348,615 |  | 3.0 |

 commercial real estate.
 of this Form 10-Q.

Total loans, including covered loans, of $\$ 5.4$ billion as of March 31, 2012 were up $\$ 40.1$ million, a $3.0 \%$ annualized increase, from December 31, 2011.
 during this period. Continued efforts to reduce lending exposure to less favorable real estate categories contributed to a $14 \%$ annualized decline in the construction portfolios.

## Commercial, Industrial, and Agricultural Loans

Commercial, industrial, and agricultural loans represent $33.8 \%$ of loans, excluding covered loans, and totaled $\$ 1.7$ billion at March 31, 2012, an increase of $\$ 32.4$ million, or $1.9 \%$, from December 31 , 2011 . Our commercial and industrial loans are a diverse group of loans to middle market businesses generally located in the Chicago area with purposes that range from supporting seasonal working capital needs to term financing of equipment. The underwriting for these loans is primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower.

Most commercial and industrial loans are secured by the assets being financed or other business assets, such as accounts receivable or inventory, and may incorporate a personal guarantee.

## Commercial Real Estate Loans




 stations.

 occupied commercial real estate loans were $\$ 1.0$ billion, or almost $50 \%$, of the commercial real estate portfolio, excluding multi-family and construction loans.

The following table presents commercial real estate loans by owner-occupied or investor status and product type.

Table 8
Commercial Real Estate Loans
(Dollar amounts in thousands)

|  | March 31, 2012 |  |  |  |  |  | December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owner Occupied |  | Investor |  | Total |  | Owner Occupied |  | Investor |  | Total |  |
| Office, retail, and industrial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office | \$ | 177,067 | \$ | 303,221 | \$ | 480,288 | \$ | 146,818 | \$ | 297,550 | \$ | 444,368 |
| Retail |  | 123,661 |  | 247,597 |  | 371,258 |  | 89,831 |  | 244,203 |  | 334,034 |
| Industrial |  | 289,058 |  | 226,295 |  | 515,353 |  | 298,887 |  | 221,793 |  | 520,680 |
| Total office, retail, and industrial |  | 589,786 |  | 777,113 |  | 1,366,899 |  | 535,536 |  | 763,546 |  | 1,299,082 |
| Multi-family |  | - |  | 301,356 |  | 301,356 |  | - |  | 288,336 |  | 288,336 |
| Residential construction |  | - |  | 99,768 |  | 99,768 |  | - |  | 105,836 |  | 105,836 |
| Commercial construction |  | - |  | 142,307 |  | 142,307 |  | - |  | 144,909 |  | 144,909 |
| Other commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental properties (1) |  | 32,030 |  | 101,240 |  | 133,270 |  | 31,417 |  | 95,668 |  | 127,085 |
| Service stations and truck stops |  | 102,719 |  | 19,258 |  | 121,977 |  | 102,870 |  | 26,061 |  | 128,931 |
| Warehouses and storage |  | 86,053 |  | 39,556 |  | 125,609 |  | 89,293 |  | 40,198 |  | 129,491 |
| Hotels |  | - |  | 71,757 |  | 71,757 |  | - |  | 73,889 |  | 73,889 |
| Restaurants |  | 67,367 |  | 18,053 |  | 85,420 |  | 59,460 |  | 19,407 |  | 78,867 |
| Medical |  | 19,555 |  | 834 |  | 20,389 |  | 19,808 |  | 1,051 |  | 20,859 |
| Automobile dealers |  | 30,212 |  | 4,158 |  | 34,370 |  | 31,588 |  | 4,189 |  | 35,777 |
| Mobile home parks |  | - |  | 29,967 |  | 29,967 |  | - |  | 30,071 |  | 30,071 |
| Recreational |  | 36,048 |  | 7,906 |  | 43,954 |  | 26,826 |  | 7,882 |  | 34,708 |
| Religious |  | 24,417 |  | 174 |  | 24,591 |  | 23,919 |  | 178 |  | 24,097 |
| Multi-use properties |  | 13,929 |  | 60,427 |  | 74,356 |  | 59,068 |  | 96,517 |  | 155,585 |
| Other |  | 24,719 |  | 38,626 |  | 63,345 |  | 8,802 |  | 39,984 |  | 48,786 |
| Total other commercial real estate |  | 437,049 |  | 391,956 |  | 829,005 |  | 453,051 |  | 435,095 |  | 888,146 |
| Total commercial real estate | \$ | 1,026,835 | \$ | 1,712,500 | \$ | 2,739,335 | \$ | 988,587 | \$ | 1,737,722 | \$ | 2,726,309 |
| Commercial real estate loans, excluding multi-family and construction loans Percent of total (2) |  | 1,026,835 | \$ | 1,169,069 | \$ | 2,195,904 | \$ | 988,587 | \$ | 1,198,641 | \$ | 2,187,228 |
|  |  | 46.8\% |  | 53.2\% |  |  |  | 45.2\% |  | 54.8\% |  |  |

${ }^{(1)}$ The owner occupied rental properties primarily represent home-based businesses.
${ }^{(2)}$ The percent reported does not include multi-family or construction loans since the owner-occupied classification does not apply to these categories.

## Non-performing Assets

The following table presents our loan portfolio by performing and non-performing status.

Table 9
Loan Portfolio by Performing/Non-Performing Status (Dollar amounts in thousands)

|  | Total <br> Loans |  | Performing |  | Past Due |  |  |  | Non-accrual |  | TDRs(still accruinginterest) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ | 90 Days <br> Past Due |  |  |  |  |  |
| As of March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,496,966 |  |  | \$ | 1,431,711 | \$ | 6,054 | \$ | 3,525 | \$ | 55,158 | \$ | 518 |
| Agricultural |  | 237,686 |  | 236,252 |  | 159 |  | 393 |  | 882 |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office |  | 480,288 |  | 468,525 |  | 1,110 |  | 250 |  | 10,403 |  | - |
| Retail |  | 371,258 |  | 364,924 |  | 612 |  | 261 |  | 5,241 |  | 220 |
| Industrial |  | 515,353 |  | 494,562 |  | 1,214 |  | 390 |  | 19,187 |  | - |
| Multi-family |  | 301,356 |  | 290,379 |  | 1,362 |  | - |  | 9,615 |  |  |
| Residential construction |  | 99,768 |  | 77,016 |  | 1,648 |  | - |  | 21,104 |  | - |
| Commercial construction |  | 142,307 |  | 121,510 |  | 500 |  | - |  | 20,297 |  | - |
| Other commercial real estate |  | 829,005 |  | 780,034 |  | 4,871 |  | 963 |  | 43,137 |  | - |
| Total commercial real estate |  | 2,739,335 |  | 2,596,950 |  | 11,317 |  | 1,864 |  | 128,984 |  | 220 |
| Total corporate loans |  | 4,473,987 |  | 4,264,913 |  | 17,530 |  | 5,782 |  | 185,024 |  | 738 |
| Home equity |  | 406,367 |  | 392,930 |  | 2,631 |  | 1,596 |  | 8,851 |  | 359 |
| 1-4 family mortgages |  | 217,729 |  | 210,091 |  | 747 |  | 264 |  | 5,648 |  | 979 |
| Installment loans |  | 39,245 |  | 38,858 |  | 333 |  | 32 |  | 22 |  | - |
| Total consumer loans |  | 663,341 |  | 641,879 |  | 3,711 |  | 1,892 |  | 14,521 |  | 1,338 |
| Total loans, excluding covered loans |  | 5,137,328 |  | 4,906,792 |  | 21,241 |  | 7,674 |  | 199,545 |  | 2,076 |
| Covered loans |  | 251,376 |  | 189,900 |  | 8,387 |  | 33,825 |  | 19,264 |  | - |
| Total loans | \$ | 5,388,704 | \$ | 5,096,692 | \$ | 29,628 | \$ | 41,499 | \$ | 218,809 | \$ | 2,076 |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,458,446 | \$ | 1,397,569 | \$ | 10,283 | \$ | 4,991 | \$ | 44,152 | \$ | 1,451 |
| Agricultural |  | 243,776 |  | 242,727 |  | 30 |  | - |  | 1,019 |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Office |  | 444,368 |  | 436,881 |  | - |  | - |  | 7,487 |  | - |
| Retail |  | 334,034 |  | 326,922 |  | 395 |  | 52 |  | 4,923 |  | 1,742 |
| Industrial |  | 520,680 |  | 501,674 |  | 385 |  | 988 |  | 17,633 |  | - |
| Multi-family |  | 288,336 |  | 270,138 |  | 604 |  | - |  | 6,487 |  | 11,107 |
| Residential construction |  | 105,836 |  | 87,482 |  | 278 |  | - |  | 18,076 |  | - |
| Commercial construction |  | 144,909 |  | 121,562 |  | - |  | - |  | 23,347 |  | - |
| Other commercial real estate |  | 888,146 |  | 829,492 |  | 5,273 |  | 1,707 |  | 51,447 |  | 227 |
| Total commercial real estate |  | 2,726,309 |  | 2,574,151 |  | 6,935 |  | 2,747 |  | 129,400 |  | 13,076 |
| Total corporate loans |  | 4,428,531 |  | 4,214,447 |  | 17,248 |  | 7,738 |  | 174,571 |  | 14,527 |
| Home equity |  | 416,194 |  | 400,570 |  | 5,986 |  | 1,138 |  | 7,407 |  | 1,093 |
| 1-4 family mortgages |  | 201,099 |  | 190,052 |  | 3,636 |  | - |  | 5,322 |  | 2,089 |
| Installment loans |  | 42,289 |  | 41,133 |  | 625 |  | 351 |  | 25 |  | 155 |
| Total consumer loans |  | 659,582 |  | 631,755 |  | 10,247 |  | 1,489 |  | 12,754 |  | 3,337 |
| Total loans, excluding covered |  |  |  |  |  |  |  |  |  |  |  |  |
| Covered loans |  | 260,502 |  | 193,044 |  | 4,232 |  | 43,347 |  | 19,879 |  | - |
| Total loans | \$ | 5,348,615 | \$ | 5,039,246 | \$ | 31,727 | \$ | 52,574 | \$ | 207,204 | \$ | 17,864 |

## Table 10

|  | Non-Performing Assets and Past Due Loans <br> (Dollar amounts in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |  |  |  |  |  |
|  | March 31 |  | December 31 |  | September 30 |  | June 30 |  | March 31 |  |
| Non-performing assets, excluding covered loans and covered OREO |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans | \$ | 199,545 | \$ | 187,325 | \$ | 171,189 | \$ | 177,495 | \$ | 186,563 |
| 90 days or more past due loans |  | 7,674 |  | 9,227 |  | 6,008 |  | 6,502 |  | 5,231 |
| Total non-performing loans |  | 207,219 |  | 196,552 |  | 177,197 |  | 183,997 |  | 191,794 |
| TDRs (still accruing interest) |  | 2,076 |  | 17,864 |  | 7,033 |  | 14,529 |  | 14,120 |
| Other real estate owned |  | 35,276 |  | 33,975 |  | 23,863 |  | 24,407 |  | 33,863 |
| Total non-performing assets | \$ | 244,571 | \$ | 248,391 | \$ | 208,093 | \$ | 222,933 | \$ | 239,777 |
| 30-89 days past due loans | \$ | 21,241 | \$ | 27,495 | \$ | 34,061 | \$ | 30,424 | \$ | 28,927 |
| Non-accrual loans to total loans |  | 3.88\% |  | 3.68\% |  | 3.35\% |  | 3.47\% |  | 3.66\% |
| Non-performing loans to total loans |  | 4.03\% |  | 3.86\% |  | 3.47\% |  | 3.60\% |  | 3.76\% |
| Non-performing assets to loans plus OREO |  | 4.73\% |  | 4.85\% |  | 4.06\% |  | 4.34\% |  | 4.67\% |
| Covered loans and covered OREO (1) |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans | \$ | 19,264 | \$ | 19,879 | \$ | 15,573 | \$ | 3,588 | \$ | - |
| 90 days or more past due loans |  | 33,825 |  | 43,347 |  | 56,834 |  | 68,324 |  | 88,605 |
| Total non-performing loans |  | 53,089 |  | 63,226 |  | 72,407 |  | 71,912 |  | 88,605 |
| TDRs (still accruing interest) |  | - |  | - |  | - |  | - |  | - |
| Other real estate owned |  | 16,990 |  | 23,455 |  | 21,594 |  | 14,583 |  | 21,543 |
| Total non-performing assets | \$ | 70,079 | \$ | 86,681 | \$ | 94,001 | \$ | 86,495 | \$ | 110,148 |
| 30-89 days past due loans | \$ | 8,387 | \$ | 4,232 | \$ | 11,070 | \$ | 26,180 | \$ | 10,399 |
| Non-performing assets, including covered loans and covered OREO |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans | \$ | 218,809 | \$ | 207,204 | \$ | 186,762 | \$ | 181,083 | \$ | 186,563 |
| 90 days or more past due loans |  | 41,499 |  | 52,574 |  | 62,842 |  | 74,826 |  | 93,836 |
| Total non-performing loans |  | 260,308 |  | 259,778 |  | 249,604 |  | 255,909 |  | 280,399 |
| TDRs (still accruing interest) |  | 2,076 |  | 17,864 |  | 7,033 |  | 14,529 |  | 14,120 |
| Other real estate owned |  | 52,266 |  | 57,430 |  | 45,457 |  | 38,990 |  | 55,406 |
| Total non-performing assets | \$ | 314,650 | \$ | 335,072 | \$ | 302,094 | \$ | 309,428 | \$ | 349,925 |
| 30-89 days past due loans | \$ | 29,628 | \$ | 31,727 | \$ | 45,131 | \$ | 56,604 | \$ | 39,326 |
| Non-accrual loans to total loans |  | 4.06\% |  | 3.87\% |  | 3.46\% |  | 3.34\% |  | 3.43\% |
| Non-performing loans to total loans |  | 4.83\% |  | 4.86\% |  | 4.63\% |  | 4.71\% |  | 5.15\% |
| Non-performing assets to loans plus OREO |  | 5.78\% |  | 6.20\% |  | 5.55\% |  | 5.66\% |  | 6.36\% |

${ }^{(1)}$ For a discussion of covered loans and covered OREO, refer to Note 5 of "Notes to Condensed Consolidated Financial Statements" in Item 1 of this Form 10-Q.


 will not be recognized until the timing and amount of the future cash flows can be reasonably estimated.
 remediation activities, charge-offs, the
 "OREO" section of this Item 2.
 loans since 2003.

 of foreclosed real estate coming into the market.

## Non-accrual Loans

 exceeded sales, payments, charge-offs, and transfers to OREO during the first quarter of 2012.
 2011. Refer to the "Potential Problem Loans" section of this Item 2 for additional discussion.

A discussion of our accounting policies for non-accrual loans is contained in Note 1 of "Notes to Consolidated Financial Statements" in Item 1 of this Form 10-Q.

## Construction Portfolio

 susceptible to declining real estate values. Non-performing construction loans totaled $\$ 41.4$ million at March 31, 2012, which is consistent with the December 31 , 2011 level.

The following table provides details on the nature of these construction portfolios.

Table 11

## Construction Loans by Underlying Collateral, Excluding Covered Loans

 (Dollar amounts in thousands)|  | Residential Construction |  |  | Commercial Construction |  |  | Combined |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Percent of Total | Amount |  | Percent of Total | Amount |  | Percent of Total |
| As of March 31, 2012 |  |  |  |  |  |  |  |  |  |
| Raw Land | \$ | 25,103 | 25.2 | \$ | 47,003 | 33.0 | \$ | 72,106 | 29.8 |
| Developed Land |  | 49,356 | 49.4 |  | 52,967 | 37.2 |  | 102,323 | 42.3 |
| Construction |  | 10,329 | 10.4 |  | 13,709 | 9.6 |  | 24,038 | 9.9 |
| Substantially completed structures |  | 13,863 | 13.9 |  | 27,984 | 19.7 |  | 41,847 | 17.3 |
| Mixed and other |  | 1,117 | 1.1 |  | 644 | 0.5 |  | 1,761 | 0.7 |
| Total | \$ | 99,768 | 100.0 | \$ | 142,307 | 100.0 | \$ | 242,075 | 100.0 |
| Weighted-average maturity (in years) |  | 0.72 |  |  | 0.86 |  |  | 0.80 |  |
| Non-performing loans | \$ | 21,104 |  | \$ | 20,297 |  | \$ | 41,401 |  |
| Non-performing loans as a percent of total loans |  | 21.2\% |  |  | 14.3\% |  |  | 17.1\% |  |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |
| Raw land | \$ | 24,981 | 23.6 | \$ | 42,768 | 29.5 | \$ | 67,749 | 27.0 |
| Developed land |  | 55,501 | 52.4 |  | 57,949 | 40.0 |  | 113,450 | 45.3 |
| Construction |  | 12,133 | 11.5 |  | 14,415 | 9.9 |  | 26,548 | 10.6 |
| Substantially completed structures |  | 12,195 | 11.5 |  | 27,221 | 18.8 |  | 39,416 | 15.7 |
| Mixed and other |  | 1,026 | 1.0 |  | 2,556 | 1.8 |  | 3,582 | 1.4 |
| Total | \$ | $\underline{\text { 105,836 }}$ | 100.0 | \$ | 144,909 | 100.0 | \$ | 250,745 | 100.0 |
| Weighted-average maturity (in years) |  | 0.63 |  |  | 0.74 |  |  | 0.69 |  |
| Non-performing loans | \$ | 18,076 |  | \$ | 23,347 |  | \$ | 41,423 |  |
| Non-performing loans as a percent of total loans |  | 17.1\% |  |  | 16.1\% |  |  | 16.5\% |  |

 charge-offs on these six credits totaled $\$ 6.5$ million and valuation allowances related to these loans totaled $\$ 2.8$ million as of March $31,2012$.
 accounting policies for TDRs is contained in Note 1 of "Notes to Consolidated Financial Statements" in Item 1 of this Form 10-Q.

|  | Table 12TDRs by Type(Dollar amounts in thousands) |  |  | December 31, 2011 |  |  | March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  |  |  |  |  |  |  |  |
|  | Number of Loans | Amount |  | Number of Loans | Amount |  | Number of Loans |  |  |
| Commercial and industrial | 15 | \$ | 1,758 | 20 | \$ | 2,348 | 28 | \$ | 22,569 |
| Agricultural | - |  | - | - |  | - | - |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| Office | - |  | - | - |  | - | - |  | - |
| Retail | 1 |  | 220 | 2 |  | 1,742 | - |  | - |
| Industrial | - |  | - | - |  | - | 1 |  | 1,828 |
| Multi-family | 8 |  | 1,758 |  |  | 12,865 | 8 |  | 3,078 |
| Commercial construction | 1 |  | 14,006 | 1 |  | 14,006 | 4 |  | 4,539 |
| Other commercial real estate | 7 |  | 11,467 | 9 |  | 11,644 | 7 |  | 6,588 |
| Total commercial real estate loans | 17 |  | 27,451 | 21 |  | 40,257 | 20 |  | 16,033 |
| Home equity loans | 11 |  | 768 | 25 |  | 1,564 | 22 |  | 1,641 |
| 1-4 family mortgages | 17 |  | 2,059 | 26 |  | 3,382 | 23 |  | 2,944 |
| Installment loans | - |  | - | 1 |  | 155 | - |  | - |
| Total consumer loans | 28 |  | 2,827 | 52 |  | 5,101 | 45 |  | 4,585 |
| Total TDRs | $\underline{60}$ | \$ | 32,036 | 93 | \$ | $\underline{47,706}$ | 93 | \$ | 43,187 |
| TDRs, still accruing interest | 17 | \$ | 2,076 | 57 | \$ | 17,864 | 53 | \$ | 14,120 |
| TDRs included in non-accrual | 43 |  | 29,960 | 36 |  | 29,842 | 40 |  | 29,067 |
| Total TDRs | 60 | \$ | 32,036 | 93 | \$ | 47,706 | 93 | \$ | 43,187 |
| Year-to-date charge-offs on TDRs |  | \$ | - |  | \$ | 8,890 |  | \$ | 63 |
| Valuation allowance related to TDRs |  | \$ | 916 |  | \$ | 94 |  | \$ | 519 |


 performance under the restructured terms



## Potential Problem Loans

 concerns about the ability of the obligor to continue to comply with contractual terms because of the obligor's potential operating or financial difficulties.

## Table 13

Potential Problem Loans
(Dollar amounts in thousands)

|  | $\begin{gathered} \text { March } 31, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  | March 31, <br> 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Special mention loans ${ }^{(1)}$ | \$ | 234,055 | \$ | 276,577 | \$ | 399,477 |
| Substandard loans (2) |  | 123,316 |  | 126,657 |  | 182,842 |
| Total potential problem loans | \$ | 357,371 | \$ | 403,234 | \$ | 582,319 |

 prospects at some future date.
 interest because they are well secured and collection of principal and interest is expected within a reasonable time.

 $30 \%$ of potential problem loans.

## OREO

 Statements" in Item 1 of this Form 10-Q.

Table 14
OREO Properties by Type
(Dollar amounts in thousands)

|  | March 31, 2012 |  |  | December 31, 2011 |  |  | March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Properties | Amount |  | Number of Properties | Amount |  | Number of Properties | Amount |  |
| Single family homes | 13 | \$ | 2,340 | 5 | \$ | 985 | 13 | \$ | 1,336 |
| Land parcels: |  |  |  |  |  |  |  |  |  |
| Raw land | 8 |  | 5,047 | 8 |  | 8,316 | 5 |  | 7,467 |
| Farmland | 1 |  | 207 | - |  | - | 3 |  | 3,562 |
| Commercial lots | 16 |  | 5,482 | 19 |  | 5,944 | 16 |  | 7,165 |
| Single-family lots | 25 |  | 6,803 | 25 |  | 7,677 | 24 |  | 5,659 |
| Total land parcels | 50 |  | 17,539 | 52 |  | 21,937 | 48 |  | 23,853 |
| Multi-family units | 6 |  | 609 | 4 |  | 3,083 | 3 |  | 343 |
| Commercial properties | 21 |  | 14,788 | 16 |  | 7,970 | 13 |  | 8,331 |
| Total OREO, excluding covered OREO | 90 |  | 35,276 | 77 |  | 33,975 | 77 |  | 33,863 |
| Covered OREO | 44 |  | 16,990 | 46 |  | 23,455 | 46 |  | 21,543 |
| Total OREO properties | 134 | \$ | 52,266 | 123 | \$ | 57,430 | 123 | \$ | 55,406 |

OREO, excluding covered OREO, was $\$ 35.3$ million at March 31, 2012 compared to $\$ 34.0$ million at December 31, 2011 and $\$ 33.9$ million at March 31 , 2011.

Table 15
Disposals of OREO Properties
(Dollar amounts in thousands)

|  | Quarter Ended March 31, 2012 |  |  |  |  |  | Quarter Ended March 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | OREO |  | Covered OREO |  | Total |  | OREO |  | Covered OREO |  | Total |  |
| OREO sales |  |  |  |  |  |  |  |  |  |  |  |  |
| Proceeds from sales | \$ | 8,830 | \$ | 8,326 | \$ | 17,156 | \$ | 7,114 | \$ | 1,125 | \$ | 8,239 |
| Less: Basis of properties sold |  | 8,532 |  | 8,237 |  | 16,769 |  | 8,210 |  | 1,144 |  | 9,354 |
| Net gains (losses) on sales of OREO | \$ | 298 | \$ | 89 | \$ | 387 | \$ | $\underline{(1,096)}$ | \$ | (19) | \$ | $\stackrel{(1,115)}{ }$ |
| OREO write-downs | \$ | 691 | \$ | (1) | \$ | 690 | \$ | 1,101 | \$ | 11 | \$ | 1,112 |

OREO sales, excluding covered OREO, consisted of 13 properties for the quarter ended March 31, 2012, with the majority classified as raw land and multi-family units.
OREO sales, excluding covered OREO, consisted of 28 properties for the quarter ended March 31, 2011, with the majority classified as farmland; office, retail, and industrial; and 1-4 family.

## Allowance for Credit Losses

The allowance for credit losses is comprised of the allowance for loan losses and the reserve for unfunded commitments and is maintained by management at a level believed adequate to absorb estimated losses inherent in the existing loan portfolio. Determination of the allowance for credit losses is inherently subjective since it requires significant estimates and management judgment, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans, consideration of current economic trends, and other factors.

While management utilizes its best judgment and information available, the ultimate adequacy of the allowance for credit losses depends on a variety of factors beyond the Company's control, including the performance of its loan portfolio, the economy, changes in interest rates and property values, and the interpretation of loan risk classifications by regulatory authorities. Management believes that the allowance for credit losses is an appropriate estimate of credit losses inherent in the loan portfolio as of March 31, 2012.

The accounting policies underlying the establishment and maintenance of the allowance for credit losses are discussed in Note 1 of "Notes to Consolidated Financial Statements" in Item 1 of this Form 10Q.

Table 16
Allowance for Credit Losses
and Summary of Loan Loss Experience
(Dollar amounts in thousands)

|  | Quarters Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |  |  |  |  |  |
|  | March 31 |  | December 31 |  | September 30 |  | June 30 |  | March 31 |  |
| Change in allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of quarter | \$ | 121,962 | \$ | 131,291 | \$ | 139,831 | \$ | 145,003 | \$ | 145,072 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | $(8,170)$ |  | $(9,451)$ |  | $(10,761)$ |  | $(6,003)$ |  | $(4,965)$ |
| Agricultural |  | (20) |  | (484) |  | (177) |  | (900) |  | (9) |
| Office, retail, and industrial |  | $(2,667)$ |  | $(3,798)$ |  | $(2,549)$ |  | (647) |  | $(1,199)$ |
| Multi-family |  | (140) |  | $(5,139)$ |  | $(2,244)$ |  | $(6,652)$ |  | (549) |
| Residential construction |  | (683) |  | $(2,498)$ |  | $(2,314)$ |  | $(3,661)$ |  | $(5,422)$ |
| Commercial construction |  | (170) |  | $(1,673)$ |  | $(4,197)$ |  | (185) |  | (261) |
| Other commercial real estate |  | $(8,184)$ |  | $(3,021)$ |  | $(4,490)$ |  | $(2,484)$ |  | $(5,401)$ |
| Consumer |  | $(2,152)$ |  | $(2,311)$ |  | $(1,909)$ |  | $(2,767)$ |  | $(2,424)$ |
| 1-4 family mortgages |  | (226) |  | (199) |  | (333) |  | (341) |  | (247) |
| Total loans charged-off |  | (22,412) |  | $(28,574)$ |  | $(28,974)$ |  | (23,640) |  | $(20,477)$ |
| Recoveries on loans previously charged-off: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 646 |  | 541 |  | 596 |  | 418 |  | 1,837 |
| Agricultural |  | 70 |  | - |  | - |  | 101 |  | - |
| Office, retail, and industrial |  | 2 |  | 19 |  | 6 |  | 38 |  | 16 |
| Multi-family |  | 131 |  | 336 |  | 74 |  | - |  |  |
| Residential construction |  | 220 |  | - |  | 64 |  | 2,762 |  | 4 |
| Commercial construction |  | - |  | - |  | 82 |  | 52 |  | - |
| Other commercial real estate |  | 7 |  | 19 |  | 69 |  | 377 |  | 43 |
| Consumer |  | 186 |  | 112 |  | 129 |  | 64 |  | 107 |
| 1-4 family mortgages |  | 16 |  | 3 |  | 13 |  | 1 |  | 1 |
| Total recoveries on loans previously charged-off |  | 1,278 |  | 1,030 |  | 1,033 |  | 3,813 |  | 2,008 |
| Net loans charged-off, excluding covered loans |  | $(21,134)$ |  | $(27,544)$ |  | $(27,941)$ |  | $(19,827)$ |  | $(18,469)$ |
| Net charge-offs of covered loans |  | (274) |  | $(3,687)$ |  | $(1,024)$ |  | $(4,108)$ |  | $(1,092)$ |
| Net loans charged off |  | $(21,408)$ |  | $(31,231)$ |  | $(28,965)$ |  | $(23,935)$ |  | $(19,561)$ |
| Provision charged to operating expense: |  |  |  |  |  |  |  |  |  |  |
| Provision, excluding provision for <br> covered loans 17,932 18,249 18,378 14,655 |  |  |  |  |  |  |  |  |  |  |
| Provision for covered loans |  | 1,387 |  | 16,139 |  | 5,271 |  | 22,356 |  | 7,501 |
| Less: expected reimbursement from the FDIC |  | $(1,109)$ |  | $(12,486)$ |  | $(3,224)$ |  | $(18,248)$ |  | $(6,409)$ |
| Net provision for covered loans |  | 278 |  | 3,653 |  | 2,047 |  | 4,108 |  | 1,092 |
| Total provision charged to operating expense |  | 18,210 |  | 21,902 |  | 20,425 |  | 18,763 |  | 19,492 |
| Balance at end of quarter | \$ | 118,764 | \$ | 121,962 | \$ | 131,291 | \$ | 139,831 | \$ | 145,003 |
| Allowance for loan losses | \$ | 116,264 | \$ | 119,462 | \$ | 128,791 | \$ | 137,331 | \$ | 142,503 |
| Reserve for unfunded commitments |  | 2,500 |  | 2,500 |  | 2,500 |  | 2,500 |  | 2,500 |
| Total allowance for credit losses | \$ | 118,764 | \$ | 121,962 | \$ | 131,291 | \$ | 139,831 | \$ | 145,003 |


|  | Quarters Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  |  |  |  |  |  |
|  | March 31 |  | December 31 |  | September 30 |  | June 30 |  | March 31 |  |
| Average loans (1) | \$ | 5,089,286 | \$ | 5,085,792 | \$ | 5,136,130 | \$ | 5,108,234 | \$ | 5,075,840 |
| Net loans charged-off to average loans (1), annualized |  | 1.67\% |  | 2.15\% |  | 2.16\% |  | 1.56\% |  | 1.48\% |
| Allowance for credit losses at end of period as a percent of: |  |  |  |  |  |  |  |  |  |  |
| Total loans (1) |  | 2.31\% |  | 2.40\% |  | 2.57\% |  | 2.73\% |  | 2.85\% |
| Non-accrual loans (1) |  | 60\% |  | 65\% |  | 77\% |  | 79\% |  | 78\% |
| Non-performing loans ${ }^{(1)}$ |  | 57\% |  | 62\% |  | 74\% |  | 76\% |  | 76\% |
| Average loans, including covered loans | \$ | 5,345,074 | \$ | 5,365,286 | \$ | 5,440,354 | \$ | 5,443,761 | \$ | 5,438,978 |
| Net loans charged-off to average loans, annualized |  | 1.61\% |  | 2.31\% |  | 2.11\% |  | 1.76\% |  | 1.46\% |
| Allowance for credit losses at end of period as a percent of: |  |  |  |  |  |  |  |  |  |  |
| Total loans |  | 2.20\% |  | 2.28\% |  | 2.43\% |  | 2.58\% |  | 2.66\% |
| Non-accrual loans |  | 54\% |  | 59\% |  | 70\% |  | 77\% |  | 78\% |
| Non-performing loans |  | 46\% |  | 47\% |  | 53\% |  | 55\% |  | 52\% |

(1)Excludes covered loans.

 which drove a decrease in our estimate of credit losses inherent in the loan portfolio and the amount of allowance for credit losses deemed appropriate to cover those losses.
 resulted from the write-down of three credits, including one that was transferred to held-for-sale status and sold in April 2012.


 flows exceeded cumulative declines.

## FUNDING AND LIQUIDITY MANAGEMENT

The following table provides a comparison of average funding sources for the quarters ended March 31, 2012, December 31, 2011, and March 31, 2011. We believe that average balances, rather than period-end balances, are more meaningful in analyzing funding sources because of the inherent fluctuations that may occur on a monthly basis within most funding categories.

Table 17
Funding Sources - Average Balances
(Dollar amounts in thousands)

|  | Quarters Ended |  |  |  |  |  | First Quarter 2012 \% Change From |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | Fourth Quarter 2011 | First Quarter 2011 |
| Demand deposits | \$ | 1,591,198 | \$ | 1,613,221 | \$ | 1,342,013 | (1.4) | 18.6 |
| Savings deposits |  | 995,955 |  | 952,962 |  | 901,205 | 4.5 | 10.5 |
| NOW accounts |  | 1,051,870 |  | 1,062,993 |  | 1,044,280 | (1.0) | 0.7 |
| Money market accounts |  | 1,184,316 |  | 1,237,600 |  | 1,240,439 | (4.3) | (4.5) |
| Transactional deposits |  | 4,823,339 |  | 4,866,776 |  | 4,527,937 | (0.9) | 6.5 |
| Time deposits |  | 1,601,518 |  | 1,669,348 |  | 1,914,486 | (4.1) | (16.3) |
| Brokered deposits |  | 20,408 |  | 19,647 |  | 23,404 | 3.9 | (12.8) |
| Total time deposits |  | 1,621,926 |  | 1,688,995 |  | 1,937,890 | (4.0) | (16.3) |
| Total deposits |  | 6,445,265 |  | 6,555,771 |  | 6,465,827 | (1.7) | (0.3) |
| Repurchase agreements |  | 91,048 |  | 87,893 |  | 148,347 | 3.6 | (38.6) |
| FHLB advances |  | 112,500 |  | 164,946 |  | 137,500 | (31.8) | (18.2) |
| Total borrowed funds |  | 203,548 |  | 252,839 |  | 285,847 | (19.5) | (28.8) |
| Senior and subordinated debt |  | 248,232 |  | 187,488 |  | 137,745 | 32.4 | 80.2 |
| Total funding sources | \$ | 6,897,045 | \$ | 6,996,098 | \$ | 6,889,419 | (1.4) | 0.1 |
| Average interest rate paid on borrowed funds |  | 1.02\% |  | 1.05\% |  | 0.96\% |  |  |
| Weighted-average maturity of FHLB advances |  | 29.6 months |  | 19.3 months |  | 24.6 months |  |  |
| Weighted-average interest rate of FHLB advances |  | 1.71\% |  | 2.13\% |  | 1.95\% |  |  |

Average funding sources for first quarter 2012 declined $\$ 99.1$ million, or $1.4 \%$, from fourth quarter 2011 due to a $\$ 160.0$ million, or $2.3 \%$, seasonal decline in deposits and borrowed funds, partially offset by a $\$ 60.7$ million, or $32.4 \%$, increase in senior and subordinated debt.

Average funding sources grew $\$ 7.6$ million from first quarter 2011 to first quarter 2012. Growth of $\$ 249.2$ million, or $18.6 \%$, in demand deposits offset a decline in interest-bearing liabilities, which resulted in a more favorable product mix.

The growth in average senior and subordinated debt for first quarter 2012 compared to both prior periods reflects the issuance of $\$ 115.0$ million in senior debt in fourth quarter 2011 , which was used to partially fund the redemption of the Series B preferred stock issued to the Treasury.

Table 18

## Borrowed Funds

(Dollar amounts in thousands)

|  | March 31, 2012 |  |  | March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate (\%) | Amount |  | Rate (\%) |
| At period-end: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 89,655 | 0.01 | \$ | 135,842 | 0.02 |
| FHLB advances |  | 112,500 | 1.71 |  | 137,500 | 1.95 |
| Total borrowed funds | \$ | 202,155 | 0.96 | \$ | 273,342 | 0.99 |
| Average for the year-to-date period: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 91,048 | 0.01 | \$ | 148,347 | 0.03 |
| FHLB advances |  | 112,000 | 1.83 |  | 137,500 | 1.98 |
| Total borrowed funds | \$ | 203,048 | 1.02 | \$ | 285,847 | 0.96 |
| Maximum amount outstanding at the end of any day during the period: |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 103,591 |  | \$ | 174,810 |  |
| FHLB advances |  | 112,500 |  |  | 137,500 |  |

Securities sold under repurchase agreements declined from March 31, 2011 to March 31, 2012 as certain municipal customers shifted balances into demand deposits, which are insured by the FDIC.
Average borrowed funds totaled $\$ 203.0$ million for first quarter 2012, decreasing $\$ 82.8$ million, or $29.0 \%$, from first quarter 2011. The increase in demand deposits during this period reduced our reliance on these higher-costing funds.

Securities sold under agreements to repurchase, federal funds purchased, and term auction facilities generally mature within 1 to 90 days from the transaction date.

## MANAGEMENT OF CAPITAL

A strong capital structure is crucial in maintaining investor confidence, accessing capital markets, and enabling us to take advantage of future profitable growth opportunities. Our capital policy requires that the Company and the Bank maintain capital ratios in excess of the minimum regulatory guidelines. It serves as an internal discipline in analyzing business risks and internal growth opportunities and sets targeted levels of return on equity. Under regulatory capital adequacy guidelines, the Company and the Bank are subject to various capital requirements set and administered by the federal banking agencies. These requirements specify minimum capital ratios, defined as Tier 1 and total capital as a percentage of assets and off-balance sheet items that were weighted according to broad risk categories and a leverage ratio calculated as Tier 1 capital as a percentage of adjusted average assets. We manage our capital ratios for both the Company and the Bank to consistently maintain such measurements in excess of the Federal Reserve's minimum levels considered to be "well-capitalized," which is the highest capital category established.
 regulatory mandated ratios for characterization as "well-capitalized" were exceeded as of March 31, 2012 and December 31, 2011.

Table 19
Capital Measurements
(Dollar amounts in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ | Regulatory Minimum For "WellCapitalized" |  | M |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory capital ratios: |  |  |  |  |  |  |
| Total capital to risk-weighted assets | 13.47\% | 13.68\% | 10.00\% | 35\% | \$ | 217,431 |
| Tier 1 capital to risk-weighted assets | 11.41\% | 11.61\% | 6.00\% | 90\% | \$ | 338,648 |
| Tier 1 leverage to average assets | 9.38\% | 9.28\% | 5.00\% | 88\% | \$ | 333,429 |
| Tier 1 common capital to risk-weighted assets (1) | 10.38\% | 10.26\% | N/A ${ }^{(2)}$ | N/A (2) |  | N/A ${ }^{(2)}$ |
| Tangible common equity ratios: |  |  |  |  |  |  |
| Tangible common equity to tangible assets | 8.95\% | 8.83\% | N/A (2) | N/A (2) |  | N/A (2) |
| Tangible common equity, excluding other accumulated comprehensive loss, to tangible assets <br> 9.10\% <br> 9.00\% <br> N/A (2) <br> N/A (2) <br> N/A (2) |  |  |  |  |  |  |
| Tangible common equity to risk- weighted assets | 11.01\% | 10.88\% | N/A (2) | N/A (2) |  | N/A (2) |
| Regulatory capital ratios, Bank only (3): |  |  |  |  |  |  |
| Total capital to risk-weighted assets | 14.58\% | 14.37\% | 10.00\% | 46\% | \$ | 281,135 |
| Tier 1 capital to risk-weighted assets | 13.32\% | 13.11\% | 6.00\% | 122\% | \$ | 449,401 |
| Tier 1 leverage to average assets | 10.82\% | 10.37\% | 5.00\% | 116\% | \$ | 439,937 |

(1) Excludes the impact of trust-preferred securities.
${ }^{(2)}$ Ratio is not subject to formal Federal Reserve regulatory guidance
${ }^{(3)}$ Ratio presented pertains to our wholly owned banking subsidiary, First Midwest Bank.
All other ratios presented in the table above are capital adequacy metrics used and relied on by investors and industry analysts; however, they are non-GAAP financial measures for U.S. Securities and Exchange Commission purposes. These non-GAAP measures are valuable indicators of a financial institution's capital strength since they eliminate intangible assets from stockholders' equity and retain the effect of accumulated other comprehensive loss in stockholders' equity. Reconciliations of the components of those ratios to GAAP are presented in the table below.

In first quarter 2012, we redeemed and retired approximately $\$ 21$ million of $6.95 \%$ trust preferred junior subordinated debentures ("TRUPs") at a discount of $2.25 \%$. This transaction resulted in the recognition of a pre-tax gain of $\$ 256,000$. Although the TRUPs were included as a component of Tier 1 capital, we elected to retire them given the low interest rate environment.

The Board of Directors reviews the Company's capital plan each quarter, considering the current and expected operating environment as well as an evaluation of various capital alternatives.

Table 20
Reconciliation of Capital Components to Regulatory Requirements and GAAP (Dollar amounts in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Reconciliation of Capital Components to Regulatory Requirements |  |  |  |  |
| Total regulatory capital, as defined in federal regulations | \$ | 843,798 | \$ | 853,961 |
| Tier 1 capital, as defined in federal regulations | \$ | 714,468 | \$ | 724,863 |
| Trust preferred securities included in Tier 1 capital |  | $(64,265)$ |  | $(84,730)$ |
| Tier 1 common capital | \$ | 650,203 | \$ | 640,133 |
| Risk-weighted assets, as defined in federal regulations | \$ | 6,263,673 | \$ | 6,241,191 |
| Average assets, as defined in federal regulations |  | 7,620,777 |  | 7,813,637 |
| Total capital to risk-weighted assets |  | 13.47\% |  | 13.68\% |
| Tier 1 capital to risk-weighted assets |  | 11.41\% |  | 11.61\% |
| Tier 1 common capital to risk-weighted assets |  | 10.38\% |  | 10.26\% |
| Tier 1 leverage to average assets |  | 9.38\% |  | 9.28\% |
| Reconciliation of Capital Components to GAAP |  |  |  |  |
| Total stockholder's equity | \$ | 972,701 | \$ | 962,587 |
| Goodwill and other intangible assets |  | $(282,815)$ |  | $(283,650)$ |
| Tangible common equity |  | 689,886 |  | 678,937 |
| Accumulated other comprehensive loss |  | 10,919 |  | 13,276 |
| Tangible common equity, excluding accumulated other comprehensive loss | \$ | 700,805 | \$ | 692,213 |
| Total assets | \$ | 7,988,002 | \$ | 7,973,594 |
| Goodwill and other intangible assets |  | $(282,815)$ |  | $(283,650)$ |
| Tangible assets | \$ | 7,705,187 | \$ | 7,689,944 |
| Tangible common equity to tangible assets |  | 8.95\% |  | 8.83\% |
| Tangible common equity, excluding accumulated other comprehensive loss, to tangible assets |  | 9.10\% |  | 9.00\% |
| Tangible common equity to risk-weighted assets |  | 11.01\% |  | 10.88\% |

## CRITICAL ACCOUNTING POLICIES



 in information may affect these estimates, assumptions, and judgments, which, in turn, may affect amounts reported in the financial statements.




 discussed in our 2011 10-K.

## ITEM 3. QUANTITATIVE AND QUALITATIVE

 DISCLOSURES ABOUT MARKET RISKMarket risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates, and equity prices. Interest rate risk is our primary market risk and is the result of repricing, basis, and option risk. A description and analysis of our interest rate risk management policies is included in Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," contained in our 2011 10-K.

We seek to achieve consistent growth in net interest income and net income while managing volatility that arises from shifts in interest rates. The Bank's Asset and Liability Committee ("ALCO") oversees financial risk management by developing programs to measure and manage interest rate risks within authorized limits set by the Bank's Board of Directors. ALCO also approves the Bank's asset and liability management policies, oversees the formulation and implementation of strategies to improve balance sheet positioning and earnings, and reviews the Bank's interest rate sensitivity position. Management uses net interest income and economic value of equity simulation modeling tools to analyze and capture short-term and long-term interest rate exposures.

## Net Interest Income Sensitivity

The analysis of net interest income sensitivities assesses the magnitude of changes in net interest income resulting from changes in interest rates over a 12 -month horizon using multiple rate scenarios. These scenarios include, but are not limited to, a most likely forecast, a flat to inverted or unchanged rate environment, a gradual increase and decrease of 200 basis points that occur in equal steps over a six-month time horizon, and immediate increases and decreases of 200 and 300 basis points.

This simulation analysis is based on actual cash flows and repricing characteristics for balance sheet and off-balance sheet instruments and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. This simulation analysis includes management's projections for activity levels in each of the product lines we offer. The analysis also incorporates assumptions based on the historical behavior of deposit rates and balances in relation to interest rates. Because these assumptions are inherently uncertain, the simulation analysis cannot definitively measure net interest income or predict the impact of the fluctuation in interest rates on net interest income. Actual results may differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies.

We monitor and manage interest rate risk within approved policy limits. Our current interest rate risk policy limits are determined by measuring the change in net interest income over a 12 -month horizon.
Analysis of Net Interest Income Sensitivity
(Dollar amounts in thousands)

|  | Gradual Change in Rates (1) |  |  |  | Immediate Change in Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -200 |  | +200 |  | -200 |  | +200 |  | -300 (2) |  | +300 |  |
| March 31, 2012: |  |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(10,019)$ | \$ | 6,101 | \$ | $(13,212)$ | \$ | 10,121 | \$ | N/M | \$ | 22,132 |
| Percent change |  | -3.7\% |  | +2.3\% |  | -4.9\% |  | 3.7\% |  | N/M |  | +8.2\% |
| December 31, 2011: |  |  |  |  |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(8,457)$ | \$ | 13,392 | \$ | $(13,983)$ | \$ | 19,209 | \$ | N/M | \$ | 36,576 |
| Percent change |  | -3.1\% |  | +4.9\% |  | -5.2\% |  | +7.1\% |  | N/M |  | +13.5\% |

${ }^{(1)}$ Reflects an assumed uniform change in interest rates across all terms that occurs in equal steps over a six-month horizon.
${ }^{(2)}$ N/M - Due to the low level of interest rates as of March 31, 2012 and December 31, 2011, management deemed an assumed 300 basis point drop in interest rates not meaningful.
Overall, in rising interest rate scenarios, interest rate risk volatility is less positive at March 31, 2012 than at December 31, 2011 and in declining interest rate scenarios, interest rate risk volatility is more negative at March 31, 2012 compared to December 31, 2011. In first quarter 2012, deposits acquired in a fourth quarter 2011 transaction that had previously been held in short-term investments were redeployed into securities, specifically CMOs and other MBSs. This reinvestment drove the change in interest rate sensitivity from December 31, 2011 to March 31, 2012. While the negative exposure to net interest income is higher compared to December 31, 2011, the risk of significant rate declines is small, since interest rates remain at low levels.

## Economic Value of Equity



 liability, or derivative positions because certain factors are not considered, such as credit risk, liquidity risk, and the impact of future changes to the balance sheet.

|  | Analysis of Economic Value of Equity <br> (Dollar amounts in thousands) <br> Immediate |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | -200 |  | +200 |  | -300 (1) |  | +300 |  |
| March 31, 2012: |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(128,864)$ | \$ | 112,320 | \$ | N/M | \$ | 164,447 |
| Percent change |  | -10.3\% |  | +9.0\% |  | N/M |  | +13.2\% |
| December 31, 2011: |  |  |  |  |  |  |  |  |
| Dollar change | \$ | $(168,853)$ | \$ | 148,369 | \$ | N/M | \$ | 221,525 |
| Percent change |  | -13.3\% |  | +11.7\% |  | N/M |  | +17.4\% |

${ }^{(1)}$ N/M- Due to the low level of interest rates as of March 31, 2012 and December 31, 2011, management deemed an assumed 300 basis point drop in interest rates not meaningful.

 during first quarter 2012, approximately $\$ 21$ million of TRUPS were redeemed and retired. The decrease in these long-term liabilities reduced exposure to rising rates.

## ITEM 4. CONTROLS AND PROCEDURES






 to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS


 including litigation prosecution, arbitration, insurance coverage, and settlement. Generally, if the Company determines it has meritorious defenses to a matter, it vigorously defends itself.
 complaint was amended in February 2012, and the Bank filed a motion to dismiss the lawsuit in May 2012, which is pending. The lawsuit is based on the Bank's practices
 damages and other relief, including restitution.
 against the allegations in the lawsuit.

 Company's financial position, results of operations, or cash flows.

## ITEM 1A. RISK FACTORS

 the only risks or uncertainties the Company faces.

Based on currently available information, the Company has not identified any additional material changes in the Company's risk factors as previously disclosed, except as discussed above.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS


 expiration or termination date.

Issuer Purchases of Equity Securities
(Number of shares in thousands)

|  | Total <br> Number of Shares Purchased (1) |  | Average Price Paid per Share | Total Number of Shares <br> Purchased as Part of a Publicly Announced Plan or Program |  | Maximum <br> Number of Shares that May Yet Be Purchased Under the Plan or Program |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 - January 31, 2012 | 892 | \$ | 10.55 |  | - | 2,494,747 |
| February 1 - February 29, 2012 | 60,916 |  | 11.78 |  | - | 2,494,747 |
| March 1 - March 31, 2012 | - |  | - |  | - | 2,494,747 |
| Total | 61,808 | \$ | 11.77 |  | - |  |

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.
ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

| Exhibit <br> Number | Description of Documents |
| :--- | :--- |

(1) Furnished, not filed.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
First Midwest Bancorp, Inc.
/s/ PAULF. CLEMENS Paul F. Clemens
Executive Vice President, Chief Financial Officer, and Principal Accounting Officer*

Date: May 10, 2012

* Duly authorized to sign on behalf of the registrant.

