

# HNI CORPORATION 408 EAST SECOND STREET MUSCATINE, IOWA 52761 563/272-7400

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

The 2008 Annual Meeting of Shareholders of HNI Corporation (the "Corporation") will be held at the Holiday Inn, 2915 North Highway 61, Muscatine, Iowa, on Tuesday, May 6, 2008, beginning at 10:30 a.m. (local time), for the following purposes:

- 1. To elect four Directors for terms of three years each or until their successors are elected and qualify;
- 2. To ratify the Audit Committee's selection of PricewaterhouseCoopers LLP as the Corporation's independent registered public accountant for the fiscal year ending January 3, 2009; and
- 3. To transact any other business that may properly be brought before the meeting or any adjournment or postponement of the meeting.

The holders of record of the Corporation's Common Stock, par value \$1.00 per share, as of the close of business on March 3, 2008, are entitled to vote at the meeting.

You are encouraged to attend the meeting. We want to keep you informed of the Corporation's activities and progress.

#### By Order of the Board of Directors,

Jun Brun

Steven M. Bradford Vice President, General Counsel and Secretary March 19, 2008

PLEASE MARK, SIGN, DATE AND RETURN PROMPTLY THE ENCLOSED PROXY CARD IN THE ENCLOSED POSTAGE PREPAID ENVELOPE, WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING.

# **TABLE OF CONTENTS**

INFORMATION ABOUT VOTING	
IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON MAY 6, 2008	•1
PROPOSAL NO. 1 – ELECTION OF DIRECTORS	•1
INFORMATION REGARDING THE BOARD	
PROPOSAL NO. 2 – RATIFICATION OF AUDIT COMMITTEE'S SELECTION OF PRICEWATERHOUSECOOPERS LLP AS THE CORPORATION'S INDEPENDENT REGISTERED PUBLIC ACCOUNTANT FOR FISCAL 2008	•1
AUDIT COMMITTEE REPORT	
FEES INCURRED FOR PRICEWATERHOUSECOOPERS LLP	••
REVIEW, APPROVAL OR RATIFICATION OF TRANSACTIONS WITH RELATED PERSONS	•1
CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	
CODE OF BUSINESS CONDUCT AND ETHICS	
CORPORATE GOVERNANCE GUIDELINES	••
EXECUTIVE COMPENSATION	••• •• •• ••
DIRECTOR COMPENSATION	н
SECURITY OWNERSHIP	••
EQUITY COMPENSATION PLAN INFORMATION	
SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE	
DEADLINE FOR SHAREHOLDER PROPOSALS FOR THE 2009 ANNUAL MEETING	
Appendix A—Companies Participating in the Survey Reports	
Appendix A—Companies I at ucipating in the Sulvey Keput is	н

# HNI Corporation 408 East Second Street Muscatine, Iowa 52761

# PROXY STATEMENT FOR ANNUAL MEETING OF SHAREHOLDERS TO BE HELD MAY 6, 2008

We are mailing this Proxy Statement, with the accompanying proxy card, to you on or about March 19, 2008 in connection with the solicitation of proxies by and on behalf of the HNI Corporation (the "Corporation," "we," "our" or "us") Board of Directors (the "Board" or "Directors") for the 2008 annual meeting of shareholders and any adjournment or postponement of that meeting (the "Meeting"). The Meeting will be held on Tuesday, May 6, 2008, beginning at 10:30 a.m., local time, at the Holiday Inn, 2915 North Highway 61, Muscatine, Iowa.

## **INFORMATION ABOUT VOTING**

### Who can attend and vote at the Meeting?

Shareholders of record as of the close of business on March 3, 2008 (the "Record Date") are entitled to attend and vote at the Meeting. Each share of the Corporation's common stock, par value \$1.00 per share ("Common Stock"), is entitled to one vote on all matters to be voted on at the Meeting and can be voted only if the shareholder of record is present to vote or is represented by proxy. The proxy card provided with this Proxy Statement indicates the number of shares of Common Stock that you own and are entitled to vote at the Meeting.

#### What constitutes a quorum at the Meeting?

The presence at the Meeting, in person or represented by proxy, of the holders of a majority of the outstanding shares of Common Stock ("Outstanding Shares") on the Record Date will constitute a quorum for purposes of the Meeting. On the Record Date, there were 44,504,669 Outstanding Shares. For purposes of determining whether a quorum exists, proxies received but marked "abstain" and so-called "broker non-votes" (described on the following page) will be counted as present.

## How do I vote by proxy?

If you properly complete your proxy card and the Corporation's transfer agent, Computershare Investor Services LLC, receives it in time to vote at the Meeting, your "proxy" (one of the individuals named on your proxy card) will vote your shares as you have directed. No postage is required if your proxy card is mailed in the United States in the return envelope that has been enclosed with this Proxy Statement.

If you sign, date and return the proxy card but do not specify how your shares are to be voted, then your proxy will vote your shares as follows:

- "FOR" the election of the four nominees for Director named on page 4 of this Proxy Statement under "*Proposal No. 1 Election of Directors.*"
- "FOR" the ratification of the Audit Committee's selection of PricewaterhouseCoopers LLP as the Corporation's independent registered public accountant for the fiscal year ending January 3, 2009, as described on page 10 of this Proxy Statement under "*Proposal No. 2 Ratification of Audit Committee's Selection of PricewaterhouseCoopers LLP as the Corporation's Independent Registered Public Accountant for Fiscal 2008.*"
- In your proxy's discretion as to any other business which may properly come before the Meeting or any adjournment or postponement of the Meeting.

## How do I vote if my shares of Common Stock are held through a broker, trustee or other nominee?

If your shares of Common Stock are held for you as the beneficial owner through a broker, trustee or other nominee (such as a bank) in "street name," rather than held directly in your name, you will need to instruct your broker, trustee or other nominee concerning how to vote your shares. Since a beneficial owner is not the shareholder of record, you may not vote these shares in person at the Meeting unless you obtain a "legal proxy" from the broker, trustee or other nominee that holds your shares, giving you the right to vote the shares at the Meeting. Your broker, trustee or other nominee has enclosed with this Proxy Statement or will provide upon request voting instructions for you to use in directing the broker, trustee or other nominee how to vote your shares.

# What discretion does my broker, trustee or other nominee have to vote my shares of Common Stock held in "street name"?

A broker, trustee or other nominee holding your shares of Common Stock in "street name" must vote those shares according to any specific instructions it receives from you. If specific instructions are not received, your broker, trustee or other nominee generally may vote your shares in its discretion, depending on the type of proposal involved. Under New York Stock Exchange ("NYSE") rules, there are certain proposals ("Non-Routine Proposals") on which brokers may not vote without specific instructions from you. If a Non-Routine Proposal comes to a vote at the Meeting, your shares will not be voted on that Non-Routine Proposal, giving rise to what is called a "broker non-vote." Shares represented by broker non-votes will be counted for purposes of determining the existence of a quorum.

At the Meeting, your broker, trustee or other nominee may vote your shares in its discretion with respect to Proposals No. 1 and 2.

## Can I change my vote after I return my proxy card?

Yes. You may change your vote at any time before your proxy is voted at the Meeting. To change your vote, you may:

- Deliver to the Corporation's Corporate Secretary a written notice revoking your earlier vote;
- Deliver to the Corporation's transfer agent, if you are the shareholder of record, a properly completed and signed proxy card with a later date;
- Deliver to your broker, trustee or other nominee, if your shares are held in "street name," a properly completed and signed proxy card with a later date; or
- Vote in person at the Meeting.

Your attendance alone at the Meeting will not revoke a previously delivered proxy. If you choose any of the foregoing methods to change your vote, you must take the described action no later than the beginning of the Meeting. Once voting is completed at the Meeting, you will not be able to revoke your proxy or change your vote. Unless your proxy is so revoked or changed, the shares of Common Stock represented by your proxy received by the Corporation's transfer agent will be voted at the Meeting and at any adjournment or postponement of the Meeting.

## How do I vote my shares in the Corporation's retirement plan?

If you participate in the Corporation's retirement plan, the proxy card you receive will also include Common Stock allocated to your account. Properly completed and signed proxy cards will serve to instruct the plan trustee on how to vote any shares allocated to your account and a portion of all shares as to which no instructions have been received (the "undirected shares") from plan participants. The proportion of the undirected shares to which your instructions will apply will be equal to the proportion of the shares to which the trustee receives instructions represented by your shares.

## How is the Corporation soliciting proxies?

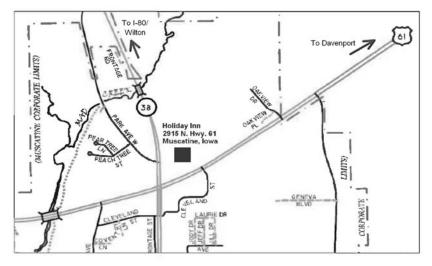
The Corporation bears the cost of preparing, assembling and mailing the proxy material related to the solicitation of proxies by and on behalf of the Board for the Meeting. In addition to the use of the mails, certain of the Corporation's officers may, without additional compensation, solicit proxies in person, by telephone or through other means of communication.

## Is my vote confidential?

Proxy instructions, ballots and voting tabulations that identify individual shareholders are handled in a manner that protects your voting privacy. Your vote will not be disclosed either within the Corporation or to third parties, except: (1) as necessary to meet applicable legal requirements; (2) to allow for the tabulation of votes and certification of the vote; and (3) to facilitate a successful proxy solicitation. Occasionally, shareholders provide written comments on their proxy cards, which are then forwarded to the Corporation's management.

## How do I get to the Meeting location?

The Meeting is being held at the Holiday Inn, 2915 North Highway 61, Muscatine, Iowa. If driving to the Meeting from the Quad City International Airport, from the main exit traffic light go straight onto I-74 to I-280, turn right (cloverleaf) onto I-280 West, drive approximately 10-12 miles crossing the Mississippi River Bridge, take the second exit in Iowa (Exit 6 – Muscatine), at the traffic light turn left (west) onto Highway 61 South, continue approximately 22 miles to Muscatine, Holiday Inn is on the right. If driving to the Meeting on I-80, take Exit 271 (Highway 38 South), drive approximately 12 miles to Highway 61, turn left (east) at the traffic light, Holiday Inn is one block on the left.



## Who will serve as inspector of elections?

The inspector of elections will be a representative of the Corporation's transfer agent, Computershare Investor Services LLC.

## What should I do if I receive more than one set of voting materials?

You may receive more than one set of voting materials, including multiple copies of this Proxy Statement and multiple proxy cards or voting instruction cards. For example, if you hold your shares in more than one brokerage account, you may receive a separate voting instruction card for each brokerage account in which you hold shares in "street name." If you are a shareholder of record and your shares are registered in more than one name, you will receive more than one proxy card. Please complete, sign, date and return each proxy card and voting instruction card that you receive.

The Securities and Exchange Commission (the "SEC") has adopted rules that allow us to deliver a single annual report and/or proxy statement to any household at which two or more shareholders reside, whom the Corporation believes to be members of the same family. If you have not previously consented to participate in this program and wish to receive only one copy of future annual reports and/or proxy statements, please write to the Corporation's transfer agent at Computershare Investor Services LLC, Attention: Proxy Unit, P.O. Box 1878, Chicago, Illinois 60690-1878. Your consent to receive only one copy of the annual report and/or proxy statement will remain in effect until the Corporation's transfer agent receives a written revocation notice from you, in which case the Corporation will begin sending individual copies within thirty days thereof. The Corporation will continue to separately mail a proxy card for each registered shareholder account. The Corporation will promptly deliver separate copies of its annual report and/or proxy statement upon request. Shareholders may request such separate copies by writing to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761 or calling the Corporation's Assistant Corporate Secretary at 563/272-7590.

## Where can I find the voting results of the Meeting?

The Corporation intends to announce preliminary voting results at the Meeting and publish final results in the Corporation's Quarterly Report on Form 10-Q for the second quarter of the Corporation's fiscal year ending January 3, 2009 ("Fiscal 2008").

## IMPORTANT NOTICE REGARDING THE AVAILIABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON MAY 6, 2008

#### The 2008 Proxy Statement and annual report to security holders are available at www.hnicorp.com.

The Corporation provides its annual reports, notices to shareholders of the annual meetings and proxy statements over the Internet. If you wish to give your consent to access such documents in the future over the Internet, please check the box in the CONSENT section on your proxy card. These documents will be available on or about March 19, 2008, on the Corporation's website at <u>www.hnicorp.com</u>, under "*Investor Information—Annual & Quarterly Reports*" and "*Investor Information—Proxy Report*." Once you give your consent, it will remain in effect until you notify the Corporation that you wish to resume mail delivery of the annual reports and proxy statements. Even though you give your consent, you still have the right at any time to request copies of these documents at no charge.

## **PROPOSAL NO. 1 – ELECTION OF DIRECTORS**

The Corporation's By-laws (the "By-laws") provide for thirteen Directors. The Board currently consists of thirteen Directors. Twelve of the thirteen Directors are independent Directors as further discussed on page 6 of this Proxy Statement under "*Information Regarding the Board – Director Independence*." Stan A. Askren, Chairman, President and Chief Executive Officer, is the only Director currently employed by the Corporation and is not independent under the NYSE listing standards pertaining to director independence or the Corporation's categorical independence standards for Directors (the "Categorical Standards").

The Board is divided into three classes. One class is elected each year for a term of three years. Four directors will be elected at the Meeting to serve for a three-year term expiring at the Corporation's 2011 annual meeting of shareholders.

#### **Nominees for Election**

The Board is nominating for election at the Meeting each of Miguel M. Calado, Cheryl A. Francis, Larry B. Porcellato and Brian E. Stern for a term of three years (collectively, the "Nominees"). The Nominees elected as Directors at the Meeting will hold office for such term or until their respective successors are elected and qualify, subject to their prior death, resignation or removal.

Ms. Francis and Messrs. Calado, Porcellato and Stern were most recently elected as Directors at the 2005 annual meeting of shareholders. Biographical information about each of the Nominees follows.

**Miguel M. Calado**, age 52, has been a Director of the Corporation since 2004. Mr. Calado has been a Director and the Chief Financial Officer of Hovione SA, an international fine chemicals company with manufacturing facilities and offices in the USA, Europe and Asia, since 2006. Mr. Calado has also been an advising partner of The Trion Group, a strategic management consulting group based in Dallas, Texas, since 2006 and President of GAMCAL, LLC, an investment company, since 2006. Previously, from 1998 to 2005, he was the Executive Vice President and President, International of Dean Foods Company, a processor and distributor of dairy, soy and specialty foods. Mr. Calado also serves as a member of the Advisory Board for the Business School of Catholic University of Portugal.

**Cheryl A. Francis**, age 54, has been a Director of the Corporation since 1999. Ms. Francis has been an independent business and financial advisor since 2000 and the Vice Chairman of the Corporate Leadership Center, a not-for-profit organization focused on developing tomorrow's business leaders, since 2002. Ms. Francis is a director of Hewitt Associates Inc. and Morningstar, Inc.

**Larry B. Porcellato**, age 49, has been a Director of the Corporation since 2004. Mr. Porcellato has been an independent business consultant since February 2007. From 2002 through January 2007, Mr. Porcellato was the Chief Executive Officer of

ICI Paints North America, a manufacturer and distributor of decorative coatings and a subsidiary of Imperial Chemical Industries PLC.

**Brian E. Stern**, age 60, has been a Director of the Corporation since 1998. Mr. Stern has been a director of Starboard Capital Partners, LLC, a financial sponsor that initiates, finances and partners with management and private equity investors in the acquisition of companies, since July 2007. Previously, from 2004 to June 2007, he was the Senior Vice President, Xerox, Fuji Xerox Operations of Xerox Corporation, a developer, marketer, manufacturer, financier and servicer of document processing products and services; and, from 2001 to 2004, he was the President, Xerox Supplies Business Group of Xerox Corporation.

We have no reason to believe that any of the Nominees listed above will be unavailable to serve if elected. However, if any one of them becomes unavailable, the persons named as proxies in the accompanying proxy card have discretionary authority to vote for a substitute chosen by the Board. Any vacancies not filled at the Meeting may be filled by the Board.

## **Incumbent Directors**

Messrs. Askren, Christensen, Scalzo and Waters comprise a class of Directors whose term will expire at the Corporation's 2009 annual meeting of shareholders. Biographical information about each of these Directors follows.

**Stan A. Askren**, age 47, has been a Director of the Corporation since 2003. Mr. Askren has also been the Chairman and Chief Executive Officer of the Corporation since 2004 and the President of the Corporation since 2003. Prior to that, he was an Executive Vice President of the Corporation from 2001 to 2003 and President of Allsteel Inc. from 1999 to 2003.

**Gary M. Christensen**, age 64, has been a Director of the Corporation since 2000 and the Lead Director of the Board since 2005. Mr. Christensen has been active with Wind Point Partners in private equity investment since 2002. Mr. Christensen is a director of United Subcontractors, Inc.

**Joseph E. Scalzo**, age 49, has been a Director of the Corporation since 2003. Mr. Scalzo has been the President and Chief Executive Officer of WhiteWave and Morningstar Foods Companies, manufacturers of premium food products, since the beginning of 2008 and, from 2005 to 2008, President and Chief Executive Officer of WhiteWave Food Company. Previously, from 2004 to 2005, he was the Group President, Personal Care and Global Value Chain and, from 2001 to 2004, he served as President, Global Personal Care Products, and as a Vice President of The Gillette Company, a marketer and manufacturer of personal care and use products.

**Ronald V. Waters, III**, age 55, has been a Director of the Corporation since 2002. Mr. Waters has been a Director and the President and Chief Operating Officer of LoJack Corporation, a premier worldwide marketer of wireless tracking and recovery systems for valuable mobile assets and a leader in global stolen vehicle recovery, since February 2007. Previously, from 2004 to 2006, Mr. Waters was the Chief Operating Officer of Wm. Wrigley Jr. Company, a leader in the confectionery industry and the world's largest manufacturer and marketer of gum. From 1999 to 2004, he was the Senior Vice President and Chief Financial Officer of Wm. Wrigley Jr. Company.

Ms. Bell, Ms. Smith and Messrs. Halbrook, Jenkins and Martin comprise a class of Directors whose term will expire at the Corporation's 2010 annual meeting of shareholders. The following is the biographical information about each of these Directors.

**Mary H. Bell**, age 47, has been a Director of the Corporation since 2006. Ms. Bell has been Vice President, Building Construction Products Division of Caterpillar Inc., the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines and industrial gas turbines, since 2007. Previously, from 2004 to 2007, Ms. Bell was a Vice President of Caterpillar Inc. and Chairman and President of Caterpillar Logistics Services, Inc., a wholly owned subsidiary of Caterpillar Inc. From 2002 to 2004, Ms. Bell was the General Manager of Caterpillar Distribution Services, Logistics Division.

**John A. Halbrook,** age 62, has been a Director of the Corporation since 2004. Mr. Halbrook has been the Chairman of Woodward Governor Company, a designer, manufacturer, marketer and service provider of energy control solutions for aircraft engines, industrial engines and turbines, power generation and process automation equipment, since 1995. From 1995 to 2005, he was also the Chairman and Chief Executive Officer of Woodward Governor Company. Mr. Halbrook is a director of Amcore Financial Inc.

**James R. Jenkins**, age 62, has been a Director of the Corporation since 2005. Mr. Jenkins has been the Senior Vice President and General Counsel of Deere & Company (John Deere), the world's leading manufacturer of agricultural and forestry equipment and a major manufacturer of equipment for use in construction and lawn and turf care, since 2000.

**Dennis J. Martin**, age 57, has been a Director of the Corporation since 2000. Mr. Martin has been an independent business consultant since 2005. Previously, from 2001 to 2005, he was the Chairman, President and Chief Executive Officer of General Binding Corporation, a manufacturer and marketer of binding and laminating office equipment. Mr. Martin is a director of Coleman Cable, Inc.

**Abbie J. Smith**, age 54, has been a Director of the Corporation since 2000. Ms. Smith has been a Chaired Professor of the University of Chicago's Graduate School of Business, a national leader in higher education and research, since 1999. Ms. Smith is a director of DFA Investment Dimensions Group, Inc., Dimensional Investment Group Inc. and Ryder System, Inc.

### **Required Vote**

Approval of the election of the Nominees as Directors requires the affirmative vote of the holders of a majority of the Outstanding Shares entitled to vote at the Meeting.

## **Recommendation of the Board**

# THE BOARD RECOMMENDS A VOTE "FOR" THE ELECTION OF THE NOMINEES AS DIRECTORS.

## INFORMATION REGARDING THE BOARD

### **Director Independence**

For purposes of determining director independence, the Corporation is subject to the NYSE listing standards pertaining to director independence as currently in effect and as they may be changed from time to time and the Categorical Standards.

Pursuant to the NYSE listing standards, no Director qualifies as "independent" unless the Board affirmatively determines that the Director has no material relationship with the Corporation or any of its subsidiaries (either directly or as a partner, shareholder or officer of an organization that has a relationship with the Corporation or any of its subsidiaries). In addition, a Director is not independent under the NYSE listing standards if: (i) the Director is, or has been within the last three years, a member (i.e., employee) of the Corporation, or an immediate family member is, or has been within the last three years, an executive officer of the Corporation; (ii) the Director has received, or has an immediate family member who has received, during any twelve-month period within the last three years, more than \$100,000 in direct compensation from the Corporation, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service); (iii) (A) the Director or an immediate family member is a current partner of a firm that is the Corporation's internal or external auditor; (B) the Director is a current employee of such a firm; (C) the Director has an immediate family member who is a current employee of such a firm and who participates in the firm's audit, assurance or tax compliance (but not tax planning) practice; or (D) the Director or an immediate family member was, within the last three years (but is no longer), a partner or employee of such a firm and personally worked on the Corporation's audit within that time; (iv) the Director or an immediate family member is, or has been within the last three years, employed as an executive officer of another company where any of the Corporation's present executive officers at the same time serves or served on that company's compensation committee; or (v) the Director is a current employee, or an immediate family member is a current executive officer, of a company that has made payments to, or received payments from, the Corporation for property or services in an amount which, in any of the last three fiscal years, exceeds the greater of \$1 million, or 2 percent of such other company's consolidated gross revenues.

In addition to the NYSE listing standards pertaining to director independence set forth above, the Corporation adopted the Categorical Standards, which are available on the Corporation's website at www.hnicorp.com. Under the Categorical Standards, the following relationships will not, in and of themselves, be considered material relationships, unless otherwise expressly provided for with respect to a particular interest or relationship, under the NYSE listing standards: (i) contributions or payments (including the provision of goods and services) by the Corporation to a charitable organization (including a

foundation), a university or other not-for-profit organization in which a Director or a Director's immediate family member is a director, trustee, officer or employee, unless the contribution or payment (excluding matching gifts) was: (A) made to an entity for which the Director or the Director's spouse currently serves as a director, trustee or officer and he or she served in such position at the time of the contribution or payment; (B) made within the three fiscal years preceding the date of any determination; and (C) in an amount exceeding the greater of \$1,000,000 or two percent of the charitable organization's aggregate annual charitable receipts during the organization's last completed fiscal year prior to the date of the contribution or payment; and (ii) other business relationships between a Director or a Director's immediate family member and the Corporation, such as a purchase by the Corporation of products or services, including consulting, legal or financial advisory services, unless: (A) the Director or the Director's spouse is a partner, officer or 10 percent owner of a company or firm providing such products or services were provided within the three fiscal years preceding the date of any determination; (B) the products or services were provided within the three fiscal years preceding the greater of \$1,000,000 or 1 percent of such company's or firm's consolidated gross revenues for its last completed fiscal year. The Categorical Standards in clause (ii) above do not include business relationships with the Corporation's internal or external auditors that are covered by the criteria set forth above and the NYSE listing standards.

Under the HNI Corporation Corporate Governance Guidelines (the "Governance Guidelines"), at least three-fourths of its Directors must meet the NYSE listing standards pertaining to director independence and the Categorical Standards. The Board has determined that each of the current non-management Directors, including Mary H. Bell, Gary M. Christensen, John A. Halbrook, James R. Jenkins, Dennis J. Martin, Joseph E. Scalzo, Abbie J. Smith, Ronald V. Waters, III (each of whom are current members of the Board), Miguel M. Calado, Cheryl A. Francis, Larry B. Porcellato and Brian E. Stern (each of whom are current members of the Board standing for re-election) and each of the current members of the Audit Committee, the Human Resources and Compensation Committee and the Public Policy and Corporate Governance Committee, has no material relationship with the Corporation (either directly or as a partner, shareholder or officer of an organization that has a relationship with the Corporation) and is independent under the NYSE listing standards and the Categorical Standards.

Mr. Askren does not meet such independence standards because he is the Chairman, President and Chief Executive Officer of the Corporation and is a member of the Corporation.

## **Board Committees**

The Board has three standing committees, the Audit Committee, the Human Resources and Compensation Committee and the Public Policy and Corporate Governance Committee. The Public Policy and Corporate Governance Committee fulfills the role of a nominating committee. Each committee operates under a written charter, which has been approved by the Board. The Board reviews each committee charter at least annually. Current copies of the committees' charters can be found on the Corporation's website at <u>www.hnicorp.com</u>, under "*Corporate Governance – Committee Charters*." Shareholders may request a paper copy of the Board's committees' charters by writing to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761. Each Director attended at least 75 percent of the total number of committee meetings for the committees on which such Director served that were held during the fiscal year ended December 29, 2007 ("Fiscal 2007").

*Audit Committee*. The Audit Committee, established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934 (the "Exchange Act"), consists of four independent Directors: Ronald V. Waters, III, Chair, Miguel M. Calado, James R. Jenkins and Joseph E. Scalzo. The Board has determined that each Audit Committee member is "independent" as independence for audit committee members is defined by NYSE listing standards pertaining to director independence, in Exchange Act Rule 10A-3(b)(1) and under the Categorical Standards. The Board has determined that all members of the Audit Committee are financially literate pursuant to NYSE listing standards. The Board has also determined that Messrs. Waters and Calado are each an "audit committee financial expert," as defined by Item 407(d)(5) of Regulation S-K under the Exchange Act. In accordance with the Audit Committee Charter, none of the Audit Committee members serve simultaneously on audit committee appoints the Corporation's independent registered public accountant and reviews the independent registered public accountant's performance, independence, fees and audit plans. The Audit Committee also reviews the annual and quarterly financial statements; internal audit staffing, plans and reports; nonaudit services provided by the independent registered public accountant; the Corporation's insurance coverage; and any other financial matters as directed by the Board.

*Human Resources and Compensation Committee.* The Human Resources and Compensation Committee (the "Compensation Committee") is comprised of Abbie J. Smith, Chair, Gary M. Christensen, John A. Halbrook and Larry B. Porcellato. Each member of the Compensation Committee is an independent director as that term is defined by the NYSE listing standards pertaining to director independence and under the Categorical Standards. The Compensation Committee met four times during

Fiscal 2007. The Compensation Committee reviews executive compensation, executive succession planning, benefit programs for all members, management's recommendations on election of officers and human resources development and oversees the evaluation of the Chief Executive Officer by the Board.

**Public Policy and Corporate Governance Committee.** The Public Policy and Corporate Governance Committee (the "Governance Committee") consists of Dennis J. Martin, Chair, Mary H. Bell, Cheryl A. Francis and Brian E. Stern. Each member of the Governance Committee is an independent director as that term is defined by the NYSE listing standards pertaining to director independence and under the Categorical Standards. The Governance Committee met four times during Fiscal 2007. The Governance Committee serves as the nominating committee and identifies individuals qualified to serve as Directors of the Corporation consistent with criteria approved by the Board; recommends director nominees to the Board for the next annual meeting of shareholders; develops and recommends to the Board corporate governance principles applicable to the Corporation; and oversees the Corporation's finance policy, capital structure and the evaluation of the Board and the Corporation by the Directors.

## **Director Nominations**

The Board has adopted guidelines for identifying and evaluating candidates for Director. Under those guidelines, the Governance Committee takes into account a number of factors when identifying potential nominees, including: possession of the desired skills, experience and abilities identified by the Governance Committee; ability to communicate ideas and contribute to Board deliberations; independence from management; diversity; judgment, skill, integrity and reputation; existing commitments to other businesses; potential conflicts of interest with other pursuits; and legal restraints. The Governance Committee may use a variety of means to identify potential nominees, including recommendations from the Chairman, Directors or others associated with the Corporation. The Governance Committee may also retain third-party search firms to identify potential nominees based on the Corporation's established criteria for director candidates discussed above. The Governance Committee then screens the potential candidates and eventually recommends suitable candidates to the Board for nomination.

The Governance Committee will consider candidates for Director recommended by shareholders by applying the criteria for candidates described above and considering the following additional information. Shareholders wishing to recommend a candidate for Director should write to the Corporation's Corporate Secretary before October 1, 2008, and include the following information: a statement that the writer is a shareholder and is recommending a candidate for Director; the name of and contact information for the candidate; a statement of the candidate's business and educational experience; information about each of the factors listed above, sufficient to enable the Governance Committee to evaluate the candidate; a statement detailing any relationship between the candidate and any customer, supplier or competitor of the Corporation; detailed information about any relationship or understanding between the writer or any other shareholder and the candidate; a statement whether such person, if elected, intends to tender, promptly following such person's election or re-election, an irrevocable resignation that is effective 90 days after the date of the certification of the election results upon such person's failure to receive the required vote for re-election at the next meeting at which such person would face re-election; and a statement that the candidate is willing to be considered and will serve as a Director if nominated and elected.

The Corporation does not have any minimum qualifications for Director nominees. However, the Board believes that it should be comprised of Directors with varied and complimentary backgrounds. Directors should also possess the highest personal and professional integrity and ethics and be willing and able to devote the required time to the Corporation.

## Processes and Procedures for the Consideration and Determination of Director Compensation by Governance Committee

The Governance Committee is responsible for annually reviewing the compensation paid to Directors for service on the Board and for recommending changes to such compensation to the Board, if appropriate. The Board is responsible for approving Director compensation annually based on recommendations of the Governance Committee. Neither the Governance Committee nor the Board delegates its authority with respect to Director compensation to any other person or group. However, the Corporation's management may, at the request of the Governance Committee, assist the Governance Committee in its annual review of Director compensation, which may include recommending changes to such compensation. Although it has not done so recently, the Governance Committee has authority to retain and terminate any consultant to assist in the evaluation of the compensation and benefits for Directors and to approve the consultant's fees and other retention terms.

# Processes and Procedures for the Consideration and Determination of Executive Compensation by Compensation Committee

The Compensation Committee is responsible for developing and implementing, subject to Board approval, the Corporation's compensation policies and programs for the Chairman and Chief Executive Officer and other senior executives as further discussed throughout the Compensation Discussion and Analysis (the "CD&A") which begins on page 14 of this Proxy Statement. With regard to senior executives, the Compensation Committee reviews management's recommendation, assesses the compensation of such senior executives and, in Fiscal 2007, recommended for approval to the Board compensation and benefit levels consistent with the Corporation's compensation philosophy and necessary to attract and retain senior executives. For Fiscal 2007, this included determining the following for recommendation to the Board:

- Total compensation and benefit levels for senior executives who report to the Chairman, President and Chief Executive Officer;
- Participants in and target and aggregate award levels for the HNI Corporation Executive Bonus Plan (the "Bonus Plan"); and
- Participants in and awards for the HNI Corporation 1995 Stock-Based Compensation Plan (the "1995 Compensation Plan"), the HNI Corporation Long-Term Performance Plan (the "Performance Plan") and the HNI Corporation ERISA Supplemental Retirement Plan (the "ESRP").

The Compensation Committee also reviews and approves the salaries for other executive officers of the Corporation who are subject to Section 16 of the Exchange Act and who do not report directly to the Chairman, President and Chief Executive Officer.

Beginning in Fiscal 2008, the Compensation Committee will directly approve the compensation and benefit levels for each senior executive, other than the Chairman and Chief Executive Officer, as described above, except with respect to stock option awards under the HNI Corporation 2007 Stock-Based Compensation Plan (the "2007 Compensation Plan"), which upon shareholder approval in May 2007, replaced the 1995 Compensation Plan, without the need for approval or ratification by the Board.

With regard to the Chairman and Chief Executive Officer, at least annually the Compensation Committee, together with the other independent Directors, evaluates the performance of, and sets the compensation for, such position(s) as follows:

- Determines total compensation and benefit levels for the Chairman and Chief Executive Officer;
- Reviews and approves corporate goals and objectives relevant to Chairman and Chief Executive Officer compensation;
- Evaluates the Chairman and Chief Executive Officer's performance in light of such goals and objectives and, together with other independent Directors, determines and approves the Chairman and Chief Executive Officer's compensation level based on this evaluation;
- Reviews the Chairman and Chief Executive Officer's performance evaluation form for appropriateness;
- Issues the Chairman and Chief Executive Officer performance evaluation form to all independent Directors;
- Compiles and reviews the Chairman and Chief Executive Officer performance evaluation results;
- Reviews the Chairman and Chief Executive Officer performance evaluation results with the Board for additional comment; and
- Chair of Compensation Committee reviews the Board's evaluation results of the Chief Executive Officer's performance with the Chairman and Chief Executive Officer.

In determining the long-term incentive component of Chairman and Chief Executive Officer compensation, the Compensation Committee, together with the other independent Directors, considers the Corporation's performance and shareholder return, the value of similar incentive awards granted to chairmen and chief executive officers in the marketplace and the awards granted to the Corporation's Chairman and Chief Executive Officer in past years. The Corporation uses the Compensation Analysis (as described below under "*Annual Incentives*" on page 16 of this Proxy Statement) to evaluate the competitiveness of the long-term incentive component of the Chairman and Chief Executive Officer's compensation.

For additional details regarding the process and procedures followed by the Compensation Committee in establishing the Corporation's compensation policies and programs for the Chairman and Chief Executive Officer and other senior executives, including the use of compensation consultants, see "*The Role of the Compensation Committee and Independent Consultant*" on

page 26 of this Proxy Statement and the Compensation Committee's Charter, which is posted on the Corporation's website at <u>www.hnicorp.com</u>, under "*Corporate Governance – Committee Charters*."

## **Board Meetings**

The Board held four regular meetings and no special meetings during Fiscal 2007. All Directors attended 100 percent of the total number of meetings of the Board.

In accordance with NYSE listing standards regarding corporate governance, the Corporation's non-management Directors meet at regularly scheduled executive sessions without management present. Mr. Christensen, Lead Director, presides at these executive sessions. The Corporation's non-management Directors met four times during Fiscal 2007.

## **Director Attendance at Annual Meetings of Shareholders**

All Directors are encouraged to attend annual meetings of shareholders when possible. Directors may attend either in person or by telephone. Last year each Director, except Mr. Waters, attended the 2007 annual meeting of shareholders in person.

## Shareholder Communications with the Board

Shareholders and interested parties may communicate with the Lead Director, the Chair of the Governance Committee and the Vice President, General Counsel and Secretary, or with the Corporation's non-management Directors as a group, by sending an email to "BoardOfDirectors@hnicorp.com" or by writing to Lead Director, Chair of the Governance Committee, Vice President, General Counsel and Secretary or Non-Management Directors at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761, Attention: Corporate Secretary. All communications received will be opened by the office of the Corporate Secretary for the sole purpose of determining whether the contents are a message to the Directors. Any communications that are not in the nature of advertising or promotions of a product or service will be promptly forwarded to the appropriate party.

# PROPOSAL NO. 2 — RATIFICATION OF AUDIT COMMITTEE'S SELECTION OF PRICEWATERHOUSECOOPERS LLP AS THE CORPORATION'S INDEPENDENT REGISTERED PUBLIC ACCOUNTANT FOR FISCAL 2008

The Audit Committee has selected PricewaterhouseCoopers LLP as the Corporation's independent registered public accountant for Fiscal 2008.

The Board proposes that the shareholders ratify the selection by the Audit Committee of PricewaterhouseCoopers LLP to serve as the Corporation's independent registered public accountant for Fiscal 2008. Pursuant to the Sarbanes-Oxley Act of 2002 and regulations promulgated by the SEC thereunder, the Audit Committee is directly responsible for the appointment of the independent registered public accountant. Although shareholder ratification of the Audit Committee's selection of the independent registered public accountant is not required by the By-laws or otherwise, the Corporation is submitting the selection of PricewaterhouseCoopers LLP to its shareholders for ratification to permit shareholders to participate in this important decision. If the shareholders fail to ratify the Audit Committee's selection of PricewaterhouseCoopers LLP as the Corporation's independent registered public accountant for Fiscal 2008 at the Meeting, the Audit Committee will reconsider the selection, although the Audit Committee will not be required to select a different independent registered public accountant. Representatives of PricewaterhouseCoopers LLP will be present at the Meeting, have an opportunity to make a statement if they so desire and be available to respond to appropriate questions.

## **Recommendation of the Board**

THE BOARD RECOMMENDS A VOTE "FOR" THE RATIFICATION OF THE AUDIT COMMITTEE'S SELECTION OF PRICEWATERHOUSECOOPERS LLP AS THE CORPORATION'S INDEPENDENT REGISTERED PUBLIC ACCOUNTANT.

## AUDIT COMMITTEE REPORT

The Board has adopted a written charter for the Corporation's Audit Committee. A current copy of the charter is available on the Corporation's website at <u>www.hnicorp.com</u>, under "*Corporate Governance – Committee Charters.*" The primary functions of the Audit Committee are set forth in its charter and on page 7 of this Proxy Statement under "*Board Committees.*"

All members of the Audit Committee are independent as defined in Section 303A.02 of the NYSE Listed Company Manual, Exchange Act Rule 10A-3(b)(1) and the Categorical Standards.

Management has represented to the Audit Committee that the Corporation's consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America, and the Audit Committee has reviewed and discussed the consolidated financial statements with management and PricewaterhouseCoopers LLP, the Corporation's independent registered public accountant. Management has also represented that it has assessed the effectiveness of the Corporation's internal control over financial reporting as of December 29, 2007, and has determined that, as of that date, the Corporation maintained effective internal control over financial reporting. The Audit Committee has reviewed and discussed with management and the Corporation's independent registered public accountant this assessment of internal control over financial reporting. The Audit Committee has also discussed with the Corporation's independent registered public accountant its evaluation of the accounting principles, practices and judgments applied by management, and the Audit Committee has discussed any items required to be communicated to it by the Corporation's independent registered public accountant in accordance with regulations promulgated by the SEC and the Public Company Accounting Oversight Board and standards established by the American Institute of Certified Public Accountants and the Independence Standards Board, including, but not limited to, the matters required to be discussed by SAS 61, as amended (Codification of Statements on Auditing Standards, AU Section 380).

The Audit Committee received and reviewed the written disclosures and the letter from the Corporation's independent registered public accountant required by Independence Standard No. 1, *Independence Discussions with Audit Committees*, as amended, and discussed with the Corporation's independent registered public accountant its independence.

Based on the reviews and discussions referred to above, the Audit Committee recommended to the Board that the financial statements referred to above be included in the Corporation's Annual Report on Form 10-K for the year ended December 29, 2007, for filing with the SEC.

#### AUDIT COMMITTEE

Ronald V. Waters, III, Chair Miguel M. Calado James R. Jenkins Joseph E. Scalzo

## FEES INCURRED FOR PRICEWATERHOUSECOOPERS LLP

The following table sets forth the aggregate fees billed to the Corporation for the audit and other services provided by PricewaterhouseCoopers LLP for Fiscal 2007 and for the fiscal year ended December 30, 2006 ("Fiscal 2006"):

	<b>Fiscal 2007</b>	<b>Fiscal 2006</b>
Audit Fees (1)	\$ 986,459	\$1,387,309
Audit-Related Fees (2)	-	26,685
Tax Fees	-	-
All Other Fees		
Total	<u>\$ 986,459</u>	<u>\$1,413,994</u>

- (1) Audit fees represent fees for professional services provided in connection with the audit of the financial statements, review of quarterly financial statements and audit services provided in connection with other statutory or regulatory filings.
- (2) Audit-related fees consisted primarily of accounting consultations.

## **Pre-Approval of Fees**

The Audit Committee has delegated to the Chair of the Audit Committee authority to pre-approve audit-related and non-audit services not prohibited by law to be performed by the Corporation's independent registered public accountant and associated fees. The Chair must report any decisions to pre-approve such audit-related or non-audit related services and fees to the Audit Committee at its next regular meeting. The delegated approvals for Fiscal 2006 were within the 5 percent de minimis exception permitted by the Sarbanes-Oxley Act of 2002 and were recognized at the time of engagement as non-audit services.

# **REVIEW, APPROVAL OR RATIFICATION OF TRANSACTIONS WITH RELATED PERSONS**

The Corporation has adopted a written policy (the "Policy") for review of transactions between the Corporation (including the Corporation's subsidiaries) and its Directors, executive officers and other related persons. The transactions subject to the Policy include any transaction, arrangement or relationship (including charitable contributions and including any series of similar transactions, arrangements or relationships) with the Corporation in which any Director, executive officer or other related person has a direct or indirect material interest except:

- Transactions available to all members generally;
- Transactions involving less than \$100,000 when aggregated with all similar transactions;
- Transactions involving compensation or indemnification of executive officers and Directors duly authorized by the appropriate Board committee;
- Transactions involving reimbursement for routine expenses in accordance with Corporation policy; and
- Purchases of any products on the same terms available to all members generally.

The Corporation's Office of the General Counsel (the "General Counsel") performs the initial review of all transactions subject to the Policy. Factors to be considered by the General Counsel in reviewing the transaction include:

- Whether the transaction is in conformity with the Corporation's Integrity Manual (i.e., Code of Business Conduct and Ethics), the Governance Guidelines, the By-laws and other related policies, including Outside Business Activities of Officers and Managers, Outside Directorships of Officers and Conflicts of Interest, and is in the best interests of the Corporation;
- Whether the transaction would be in the ordinary course of the Corporation's business;
- Whether the transaction is on terms comparable to those that could be obtained in arm's length dealings with an unrelated third party;
- The disclosure standards set forth in Item 404 of Regulation S-K under the Exchange Act or any similar provision; and
- Whether the transaction could call into question the status of any Director or Director nominee as an independent director under the NYSE listing standards pertaining to director independence and the Categorical Standards.

After reviewing the terms of the proposed transaction and taking into account the factors set forth above, the General Counsel will either:

- Approve the transaction if it is to be entered into in the ordinary course of the Corporation's business, is for an aggregate amount of \$120,000 or less and is on terms comparable to those that could be obtained in arm's length dealings with an unrelated third party;
- Disallow the transaction if it is not in the best interests of the Corporation;
- Recommend that the Audit Committee review the transaction in advance; or
- Allow the transaction, subject to ratification by the Audit Committee, but only if the interests of the Corporation will be best served by allowing the transaction to proceed.

At each regularly scheduled Audit Committee meeting, the General Counsel shall report each known transaction to be entered into by the Corporation and to be considered by the Audit Committee, including the proposed aggregate value of each transaction and any other relevant information. After review, the Audit Committee shall approve, ratify or disallow each such transaction in accordance with the guidelines set forth above.

For purposes of the Policy, an "executive officer" is an executive officer of the Corporation subject to Section 16 of the Exchange Act.

For purposes of the Policy, a "related person" is:

- An executive officer, Director or Director nominee of the Corporation;
- A person who is an immediate family member (including a person's spouse, parents, stepparents, children, stepchildren, siblings, fathers and mothers-in-law, sons and daughters-in-law, brothers and sisters-in-law, and anyone (other than members) who share such person's home) of an executive officer, Director or Director nominee;
- A shareholder owning in excess of 5 percent of the Corporation's voting securities (or its controlled affiliates), or an immediate family member of such 5 percent shareholder; or
- An entity which is owned or controlled by a related person or an entity in which a related person has a substantial ownership interest.

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Terrence L. and Loretta B. Mealy (collectively, "Mealy"), who beneficially own more than 5 percent of Common Stock, own two properties in Muscatine, Iowa indirectly through three separate companies controlled by Mealy (collectively, the "Mealy Entities"), portions of which are leased to one of the Corporation's subsidiaries pursuant to separate leases. The approximate amount the Corporation paid to the Mealy Entities in Fiscal 2007 under such leases was \$325,758. The Corporation's subsidiary has leased space at one of the two properties in question since at least 2000 pursuant to a month-to-month lease and leased additional space at the same property pursuant to three separate leases – one entered into in June 2006 which expired in May 2007 but continued on a month-to-month basis until August 2007 and two entered into in September 2007. The same subsidiary has leased space at the other property in question since at least 2006 pursuant to a month-to-month lease.

In March 2007, one of the Corporation's subsidiaries entered into a multi-year office furniture purchase agreement with Dean Foods Company ("Dean Foods"), pursuant to which Dean Foods purchased approximately \$1.1 million of office furniture in 2007. Dean Foods is the parent company of WhiteWave and Morningstar Foods Companies ("WhiteWave"), and Joseph E. Scalzo, a Director of the Corporation, is the President and Chief Executive Officer of WhiteWave. Mr. Scalzo was not involved with and did not have any interest in this transaction. The Corporation did not become aware of the related party implications of the agreement with Dean Foods until after the agreement was negotiated and signed. At that time, the Corporation's General Counsel approved the transaction and informed the Audit Committee in accordance with the Policy.

## CODE OF BUSINESS CONDUCT AND ETHICS

The Corporation maintains a Code of Business Conduct and Ethics (the "Ethics Code") as part of its corporate compliance program. The Ethics Code applies to all Directors and members, including the Corporation's principal executive officer, principal financial officer, principal accounting officer or controller or persons performing similar functions. The Ethics Code is available on the Corporation's website at <u>www.hnicorp.com</u>, under "*Corporate Governance—Code of Conduct.*" The Corporation intends to disclose amendments to or waivers of the Ethics Code granted to the individual executive officers listed above and the Directors on the Corporation's website within four business days of such amendment or waiver. Shareholders may request a paper copy of the Ethics Code by writing to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761.

## **CORPORATE GOVERNANCE GUIDELINES**

The Governance Guidelines are available on the Corporation's website at <u>www.hnicorp.com</u>, under "*Corporate Governance*— *Governance Guidelines*." Shareholders may request a paper copy of the Governance Guidelines by writing to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761.

## **EXECUTIVE COMPENSATION**

## **Compensation Discussion and Analysis**

## **Overview of Objectives**

Our executive compensation program has a pay-for-performance philosophy that aligns the interests of executives with those of our shareholders. The program is designed to support annual and long-term business goals by rewarding our executives for creating aggressive profitable growth and long-term value for shareholders.

The objectives of our executive compensation program are to:

- attract, motivate and retain highly qualified executives;
- link total compensation to both individual performance and the performance of the Corporation or relevant operating unit or operating segment;
- appropriately balance incentives for short-term and long-term performance; and
- align executive and shareholder interests by including equity as a component of total compensation.

### **Elements of Compensation Program**

Our executive compensation program includes three key elements: base salary, annual incentive compensation under the Bonus Plan and long-term incentive compensation under the Performance Plan and the 2007 Compensation Plan. We believe that total compensation is the key factor in determining the level of compensation for our executives and, using the market compensation survey reports described below, we consider all three elements of executive compensation in determining the amounts for each individual element.

Our executive compensation strategy is to target total compensation, including base salary, short-term or annual incentives and long-term incentives, at approximately 100 percent of the market median. Our compensation strategy emphasizes pay for performance by setting base salary targets at 90 percent of the market median and allocating a greater portion of executive compensation to performance-based incentive compensation programs.

#### **Base Salary**

Base salary is the basic element of our executive compensation program and the foundation for setting our incentive compensation target awards. With the other independent Directors, the Compensation Committee evaluates and approves the base salary of the Corporation's Chairman, President and Chief Executive Officer (the "CEO"). During Fiscal 2007, the Compensation Committee recommended and the Board approved the base salaries of the Corporation's Chief Financial Officer (the "CFO"), and the three other most highly compensated executives. In order to simplify and streamline Board and Compensation Committee responsibilities and functions pertaining to executive compensation, beginning in Fiscal 2008, the Compensation Committee alone will approve the base salary for the CFO and the three other most highly compensated executives. Throughout the CD&A, the CEO, CFO and three other most highly compensated executives are referred to collectively as the "Named Executive Officers."

*Criteria for Determining Base Salary.* We derive the base salary market median from the three market compensation survey reports discussed in further detail below. As disclosed above, the Compensation Committee generally sets base salary targets at 90 percent of the market median. In most cases, the Compensation Committee sets base salary for an executive between 80 and 120 percent of the below-market base salary target noted above resulting in a range of between 72 and 108 percent of the market median. Based on individual circumstances, however, actual base salaries may be higher or lower. For Fiscal 2007, the base salaries for each of the Named Executive Officers fell within the base salary range noted above. The Compensation Committee uses the following factors in determining base salary, including when it considers setting base salary outside of the base salary range noted above:

- the duties, complexities and responsibilities of the position;
- salary levels of comparable positions both within and outside the Corporation which are based in part on the survey reports described below;
- potential for advancement;

- individual performance and competency; and
- the length and nature of a Named Executive Officer's experience.

The Compensation Committee annually reviews base salaries paid to the Corporation's executives using the following commercially available, broad-based, comparative market compensation survey reports developed by independent professional organizations (the "Survey Reports"):

- Towers Perrin Human Resources Services ("Towers Perrin") Compensation Data Bank Executive Compensation Database Single Regression Report;
- Mercer Human Resource Consulting ("Mercer") US Mercer Benchmark Database Executive Survey; and
- Watson Wyatt Data Services ("Watson Wyatt") Comp Calculator Top Management Compensation.

The Survey Reports made available by Towers Perrin, Mercer and Watson Wyatt cover a significant number of companies over a broad range of industries. A list of the companies participating in the Survey Reports is attached to this Proxy Statement as <u>Appendix A</u>.

For purposes of the Compensation Committee's review, management provides information that combines and averages market data from the Survey Reports to balance data outliers and increase reliability. No particular industry peer group is selected for competitive review because we compete for executives within industries other than the office furniture and hearth products industries. The Compensation Committee believes that the size of the business and scope of the executive officer's responsibility are the most important benchmarking factors for attracting and retaining executive officers. In establishing appropriate compensation targets for our executives, management correlates business revenue and compensation across various industries to compare executives with responsibilities of similar size and scope.

Based on the factors identified above and the data derived from the Survey Reports, the Board has typically increased the annual base salary for each of the Named Executive Officers at the Compensation Committee's annual review of each such officer's base salary. The Compensation Committee normally conducts annual base salary reviews at the Board meeting prior to the anniversary date of each officer's appointment. The Compensation Committee conducts the CEO's annual base salary review at the February Board meeting. At the February 2008 Board meeting, the CEO requested that he not be considered for a base salary increase at such time due to current economic uncertainty. The Compensation Committee honored his request.

*Fiscal 2007 Base Salary.* In Fiscal 2007, the Compensation Committee, after reviewing the criteria described above, set (1) base salary targets for each Named Executive Officer at 90 percent of the market median, which was derived from the Survey Reports as described above and (2) base salaries for each Named Executive Officer between 80 and 120 percent of the base salary target. The table below sets forth for each Named Executive Officer the following: annual base salary as of the last day of Fiscal 2007; market median annual base salary for comparable positions based on our review of the Survey Reports; annual base salary as a percentage of market median; annual base salary target (90 percent of market median annual base salary); and annual base salary as a percentage of target. The variations in annual base salary among each of the Named Executive Officers are based on their individual performance against the criteria for determining base salary set forth above.

	Annual Base	Market Median Annual Base	Percentage of Market Median	Annual Base	Percentage of Annual Base Salary Target
Named Executive Officer	Salary (\$)(1)	Salary (\$)	(%)	Salary Target (\$)	(%)
Stan A. Askren	735,004	834,111	88	750,700	98
Chairman, President and Chief					
Executive Officer,					
HNI Corporation					
Jerald K. Dittmer	324,501	402,111	81	361,900	90
Vice President and Chief					
Financial Officer,					
HNI Corporation					
Bradley D. Determan	286,915	336,556	85	302,900	95
Executive Vice President,					
HNI Corporation					
President,					
Hearth & Home Technologies Inc.					

Named Executive Officer Eric K. Jungbluth Executive Vice President, HNI Corporation President, The HON Company	Annual Base Salary (\$)(1) 357,502	Market Median Annual Base Salary (\$) 384,889	Percentage of Market Median (%) 93	Annual Base Salary Target (\$) 346,400	Percentage of Annual Base Salary Target (%) 103
Marco V. Molinari Executive Vice President, HNI Corporation President, HNI International Inc.	319,501	359,778	89	323,800	99

#### Notes

(1) This column sets forth the annual base salary for each of the Named Executive Officers as of the last day of Fiscal 2007, which amounts differ from those set forth in the salary column of the Summary Compensation Table for Fiscal 2007 and Fiscal 2006 (the "Summary Compensation Table"). The amounts set forth in the salary column of the Summary Compensation Table reflect the actual salary earned by each of the Named Executive Officers during Fiscal 2007. We typically increase the annual base salary for each of the Named Executive Officers once per year at the Board meeting prior to the anniversary date of their appointment and such increases are usually 10 percent or less. For example, on February 14, 2007, the Board increased Mr. Askren's annual base salary from \$704,250 to \$735,004, a 4.4 percent increase. Hence, for the first seven weeks of Fiscal 2007, Mr. Askren earned \$95,415, and for the last 45 weeks of Fiscal 2007, Mr. Askren earned \$636,062, for a total salary earned during Fiscal 2007 of \$731,477.

### **Annual Incentives**

The Named Executive Officers are eligible for annual incentive compensation under the Bonus Plan, which was re-approved by shareholders at the 2005 annual meeting of shareholders. We use the Bonus Plan to motivate executives annually to achieve specific financial performance goals and individual strategic objectives. In Fiscal 2007, the Compensation Committee recommended and the Board approved the annual incentive targets under the Bonus Plan, set as a percent of base salary, for each of the Named Executive Officers. The CEO's 2007 annual incentive target is equal to 100 percent of the CEO's annual base salary as of the end of Fiscal 2007. The other Named Executive Officers have 2007 annual incentive targets ranging from 75 to 80 percent of their annual base salary as of the end of Fiscal 2007. The other Named Executive Officers because the CEO has the greatest potential impact on the Corporation's annual strategic objectives. In order to simplify and streamline Board and Compensation Committee responsibilities and functions pertaining to executive compensation, beginning in Fiscal 2008, the Compensation Committee will approve the annual incentive targets for each of the Named Executive Officers except the CEO, whose target will continue to be approved by the Board after recommendation by the Compensation Committee.

As noted above, our executive compensation strategy is to target total compensation, including base salary, short-term incentives and long-term incentives, at approximately 100 percent of the market median. The Compensation Committee believes that the market level of incentive compensation remains relatively consistent from year to year and, accordingly, retains an independent consultant every three to five years to conduct a thorough, competitive review and analysis of our total executive compensation program. Mercer, a national compensation consulting firm, most recently conducted this analysis in late 2004 (the "Compensation Analysis"), and the Compensation Committee utilized this analysis to establish annual and long-term incentive targets for the Named Executive Officers for 2005, 2006 and 2007. Management annually monitors the market level of annual and long-term incentive compensation using the Survey Reports and the same benchmarking approach as described above under "*Base Salary – Criteria for Determining Base Salary*" on page 14 of this Proxy Statement.

The Compensation Committee establishes or recommends to the Board for approval annual incentive targets under the Bonus Plan for each of the Named Executive Officers slightly above the market median for annual incentive compensation to offset the fact that base salary targets are set slightly below the market median, emphasize pay for performance and encourage the achievement of established financial performance goals and individual strategic objectives. The above-market annual incentive targets, after taking into account the below-market base salary targets, provide an opportunity for Named Executive Officers to earn market-competitive cash compensation. To achieve a payout at 100 percent of target, executives must achieve superior results relative to economic and competitive conditions.

The annual incentives are weighted 60 percent on attainment of the Corporation's (or one of the Corporation's particular operating unit's) annual financial performance goals and 40 percent on attainment of individual strategic objectives. We believe this weighting encourages the proper focus by the Named Executive Officers on both annual financial returns and individual contributions to the Corporation's strategic objectives.

*Financial Goals.* We believe financial performance goals create a strong and objective link between executive compensation and shareholder value creation. We use economic profit as the measurement for financial performance goal achievement because it promotes the simultaneous optimization of growth, earnings and capital efficiency. We define economic profit as after-tax operating profit less a capital charge for invested capital. We believe economic profit is the best indicator of long-term shareholder value creation and correlates well with long-term stock price appreciation because it accounts for the investment required to generate a return by including a capital charge on invested capital.

Each year, the Compensation Committee evaluates historical performance, peer performance, external macroeconomic forecasts, market performance expectations for the Corporation and industry peers and other relevant data to determine the reasonableness of all financial performance goals and maintain a strong alignment of pay and performance. In addition, management prepares an annual financial plan that the Board approves and the Compensation Committee utilizes to establish economic profit goals that the Board also approves. The economic profit goals are based on current strategic market conditions (e.g., downturn in the housing market, strong corporate earnings) and business opportunities (e.g., launch of new product line or integration of recently acquired business) factored into the annual financial plan.

The Compensation Committee ties the economic profit goals to a predetermined payout percentage set forth in an award matrix. Payout achievement percentages range between 0 and 200 percent of target based on economic profit achievement. As part of our compensation philosophy, the Compensation Committee establishes and, in 2007, established economic profit achievement representing a 100 percent payout level as an aggressive but achievable goal for the Corporation as a whole or any operating unit based on economic and competitive conditions at the time goals are established. If a threshold level of economic profit is not achieved, no payout is made with respect to the financial component of the annual incentive. A 50 percent payout level reflects threshold performance required to justify a payout, while a 200 percent payout level represents the maximum incentive for exceptional performance. We expect that (1) payout levels will be between 80 and 120 percent of target in most years and average approximately 100 percent of target over time and (2) failure to achieve a 50 percent payout level or achievement of a 200 percent payout level will occur infrequently.

The Board sets separate economic profit goals for the Corporation and each operating unit to align executives' interests with the financial performance of either the Corporation or their individual area of responsibility, which may be one or more individual operating units. The goals of the CEO and the CFO are linked to the overall economic profit of the Corporation. The goals of the other Named Executive Officers are linked to the economic profit of their specific areas of responsibility.

The financial component of the annual incentive awards for Messrs. Askren and Dittmer is based on achievement of the economic profit goal of the Corporation as a whole because both are executive officers of the Corporation and responsible for its overall economic performance. For Fiscal 2007, the economic profit goal for the Corporation as a whole was \$57,891,000, and economic profit achievement was \$65,198,000.

The financial component of Mr. Determan's annual incentive award is based on achievement of the economic profit goal of Hearth & Home Technologies Inc. ("HHT"), the Corporation's operating unit for which he is responsible (HHT is the only operating unit included in the Corporation's hearth products operating segment). The economic profit goal for HHT was \$(2,502,000), and economic profit achievement was \$(5,158,000).

The financial component of Mr. Jungbluth's annual incentive award is based on achievement of the economic profit goal of The HON Company ("HON"), the Corporation's operating unit for which he is responsible. The financial component of Mr. Molinari's annual incentive award is based on achievement of the economic profit goals of HNI International Inc. ("HNII"), the Corporation's operating unit for which he is responsible, and Lamex, the Corporation's Chinese subsidiary for which he is also responsible. In addition, the financial component of Mr. Molinari's annual incentive award is increased or decreased based on the level of Lamex sales (i.e., for a given level of economic profit achievement, the greater the level of Lamex sales, the greater the financial component of Mr. Molinari's annual incentive award). The Corporation considers the economic profit goals and achievements of HON, HNII and Lamex to be confidential.

As for all Named Executive Officers, the economic profit performance goals for Messrs. Jungbluth and Molinari require superior performance by such officers and their corresponding operating units and areas of responsibility. Nonetheless, because we expect superior performance on a consistent basis, the Corporation and its operating units expect to achieve the annual

economic profit performance goals when such goals are established. Accordingly, we expect Messrs. Jungbluth and Molinari to achieve 100 percent of target over time on the financial incentive component of their respective annual incentive compensation award under the Bonus Plan.

The amount of the annual incentive attributable to financial performance goals for each of the Named Executive Officers is listed in the chart below. The chart also includes specific payouts and target percentages for each of the Named Executive Officers.

*Individual Strategic Objectives*. Each Named Executive Officer's individual strategic objectives are based on broad strategic objectives of the Corporation or a particular operating unit and are defined and measured within the calendar year. The independent Directors annually review and approve the CEO's individual strategic objectives. The CEO annually reviews and approves the individual strategic objectives of each of the other Named Executive Officers. Individual strategic objectives are designed to focus each Named Executive Officer on those matters having a significant impact on his individual area of responsibility. A summary of each Named Executive Officer's individual strategic objectives for 2007 is set forth below.

Mr. Askren. Mr. Askren's individual strategic objectives were to (1) strengthen the Corporation's market position by implementing growth initiatives, streamlining business process and product lines and executing an international expansion strategy and (2) enhance culture and capabilities by retaining and expanding a strong management team and improving diversity.

*Mr. Dittmer*. Mr. Dittmer's individual strategic objectives were to (1) reduce the Corporation's operating costs through corporate reporting capabilities and Rapid Continuous Improvement initiatives, (2) strengthen the Corporation's market position by providing effective finance and information technology services and managing long-term cash and capital structure and (3) enhance culture and capabilities by recruiting and developing the information technology and finance teams and improving diversity.

*Mr. Determan.* Mr. Determan's individual strategic objectives were to (1) strengthen the market position of the hearth products operating segment by increasing product sales and identifying market opportunities and (2) reduce operating costs by increasing total inventory turns and reducing OSHA recordables and lost-time injuries.

*Mr. Jungbluth.* Mr. Jungbluth's individual strategic objectives were to (1) strengthen the market position of HON through sales growth, market share and product development, (2) reduce operating costs through Rapid Continuous Improvement initiatives, enhanced productivity, inventory control and improved procurement efforts and (3) enhance HON's culture and capabilities by recruiting and retaining skill and talent and improving diversity.

*Mr. Molinari*. Mr. Molinari's individual strategic goals were to (1) strengthen the Corporation's international market position through product development and sourcing capabilities, (2) reduce international operating costs by Rapid Continuous Improvement initiatives and procurement processes and (3) enhance international culture and capabilities by improving depth of skill and talent and improving succession planning processes.

At year-end, each of the Named Executive Officers evaluates his performance against his individual strategic objectives. Next, the CEO, after reviewing these self-evaluations, recommends the achievement percentage for each of the other Named Executive Officers' individual strategic objectives for Compensation Committee approval, and the independent Directors, after reviewing the CEO's self-evaluation, determine the achievement percentage of the CEO's individual strategic objectives. Achievement percentages range from 0 to 125 percent. There is no threshold performance level for the individual strategic objective component of the annual incentive. The individual strategic objectives of each of the Named Executive Officers represent aggressive goals that are challenging to achieve. Historically, achievement of 100% is difficult and most achievement percentages have ranged between 75 and 95 percent, although future achievement percentages may vary from year to year. The amount of annual incentive attributable to individual strategic objectives for each of the Named Executive Officers is set forth in the chart below.

For each Named Executive Officer, achievement of individual strategic objectives accounts for 40 percent of the current year's annual incentive award under the Bonus Plan. If a Named Executive Officer fails to achieve an individual strategic objective, the portion (40 percent) of the Named Executive Officer's annual incentive award based solely on achievement of individual strategic objectives will be reduced. Moreover, the failure to achieve individual strategic objectives is considered, together with other factors discussed above under "*Base Salary*" on page 14 of this Proxy Statement, by the independent Directors or the Compensation Committee in establishing the officer's base salary for the following fiscal year. Due to the importance of each of the Named Executive Officers to the financial performance of the Corporation, the Compensation Committee also believes

that a low level of achievement by a Named Executive Officer on his individual strategic objectives could, in some years, impact the Corporation's financial performance and decrease the portion (60 percent) of the officer's annual incentive award based solely on the Corporation's financial performance.

The chart below sets forth detailed information regarding the calculation of the annual incentive awards under the Bonus Plan for each of the Named Executive Officers for Fiscal 2007:

					Actual Annual	
				Actual Annual Incentive	Incentive Award	
				Award Attributable to	Attributable to	Annual
	12/28/07	Target %	Annual	Financial Goals	Strategic Objectives	Incentive
	Annual Base	of Annual	Incentive	(Financial Performance	(Individual Strategic	Award
	Salary	Base Salary	Award Target	Goal)	Objective)	Payout
Participant	(\$)	(%)	(\$)	(\$)	(\$)	(\$)
Stan A. Askren						
(1)	735,004	100	735,004	599,764	279,296	879,060
Jerald K.						
Dittmer	324,501	75	243,376	198,594	87,616	286,210
Bradley D.						
Determan	286,915	75	215,186	107,163	77,467	184,630
Eric K.						
Jungbluth (2)	357,502	75 / 80	274,658	250,488	98,877	349,365
Marco V.						
Molinari	319,501	75	239,626	198,410	86,265	284,675

#### Notes

- (1) The Compensation Committee honored Mr. Askren's request to receive approximately \$222,058 of his annual incentive award under the Bonus Plan in the form of Common Stock.
- (2) At the August 2007 Board meeting, the Compensation Committee approved the increase of Mr. Jungbluth's annual incentive award target from 75 to 80 percent of his annual base salary. The increase recognized Mr. Jungbluth's increased responsibilities and performance. The amount reflected in the annual incentive award target column for Mr. Jungbluth was prorated to reflect this mid-year increase.

The Compensation Committee recommends and the Board approves the payment of the CEO's annual incentive award under the Bonus Plan. The Compensation Committee approves the payment of the annual incentive awards for the other Named Executive Officers. The awards are paid in February following the fiscal year for which they are earned, subject to a participant's employment with the Corporation on the last day of the fiscal year for which an award is earned. The awards are paid in cash unless the executive requests and the Compensation Committee approves taking the payment or part of the payment in the form of Common Stock. All of the Named Executive Officers, except for the CEO, received 100 percent of their respective Fiscal 2007 annual incentive awards in cash. The Compensation Committee honored the CEO's request to receive approximately 25 percent of his Fiscal 2007 annual incentive award in the form of Common Stock.

## Long-Term Incentives

We design long-term incentives to focus executives on long-term value creation and to provide balance to the annual incentives. We provide long-term incentives through (1) annual Performance Plan awards with rolling three-year performance periods and (2) annual stock option grants to select executives, including all of the Named Executive Officers under the 2007 Compensation Plan or the 1995 Compensation Plan. As discussed below, we believe the two types of long-term incentives provide a balance between emphasizing financial performance (the Performance Plan) and stock price performance (stock options). We generally set targeted long-term incentive compensation for each of the Named Executive Officers at the market median consistent with our executive compensation strategy noted above.

For Fiscal 2007, the Board granted all incentive awards under the Performance Plan, whether in the form of cash or stock, in February 2008 (the year following the end of the fiscal year for which the incentive awards are earned). The Board holds a scheduled meeting the second full week of February after the prior fiscal year's results are available to facilitate the determination of the Performance Plan awards for each of the Named Executive Officers. In order to simplify and streamline Board and Compensation Committee responsibilities and functions pertaining to executive compensation, beginning in Fiscal

2008, the Compensation Committee will grant all incentive awards under the Performance Plan for the CFO and the three other most highly compensated executives. For the CEO, the Compensation Committee will continue to recommend grants of incentive awards under the Performance Plan to the Board for approval.

For administrative convenience and because year-end results are first available at that time, the Board typically awards stock options under the 2007 Compensation Plan only once per year at the Board's February meeting. However, the Board may grant stock options or Performance Plan awards throughout the year for a new hire, a significant promotion or other special circumstances. In Fiscal 2007, the Board granted all stock options for the Named Executive Officers at the Board's February meeting.

The CEO's long-term incentive award target is equal to 200 percent of base salary, which approximates the market median for long-term incentive compensation. One-quarter of the CEO's long-term incentive awards, or 50 percent of base salary, is granted as Performance Plan awards, and three-quarters, or 150 percent of base salary, is granted as stock options. The other Named Executive Officers' long-term incentive award targets fall between 125 and 150 percent of base salary: Mr. Dittmer – 125 percent; Mr. Determan – 150 percent; Mr. Jungbluth – 150 percent; and Mr. Molinari – 150 percent. As with the CEO, the long-term incentive award target for each of the other Named Executive Officers' long-term incentive awards is delivered as Performance Plan awards, and the other half is delivered as stock options. The Board annually evaluates the award targets and determines the appropriate balance between Performance Plan awards and stock options for each of the Named Executive Officers.

**Performance Plan.** The Board approved the Performance Plan in 2000 and amended it in 2004 and 2007. The shareholders approved the Performance Plan at the 2005 annual meeting of shareholders. The Performance Plan reinforces our goal of long-term shareholder value creation. Performance Plan awards are granted annually. The payout value of each award is determined after a three-year performance period and is based on cumulative economic profit during the three-year period. Economic profit is used as the performance measure for the Performance Plan for the reasons set forth above under "Annual Incentives – Financial Goals" on page 17 of this Proxy Statement.

Awards under the Performance Plan are based on separate financial goals for the Corporation overall and each of the Corporation's two operating segments, office furniture and hearth products. The CEO's and the CFO's performance is measured against the Corporation as a whole, and the performance of the other Named Executive Officers is measured against their respective operating segments.

The Compensation Committee recommends and the Board approves cumulative three-year economic profit goals based on the same current strategic market conditions and business opportunities on which the economic profit goals for the annual incentive awards are based, but with a longer time horizon (three years as opposed to one year). Examples of such conditions and opportunities are noted above under "*Annual Incentives – Financial Goals*" on page 17 of this Proxy Statement.

The Compensation Committee ties the economic profit goals to a predetermined payout percentage set forth in an award matrix. Performance Plan awards are not paid unless threshold level of cumulative economic profit is achieved, but when paid, range from 50 to 200 percent, depending on cumulative economic profit achievement, with 100 percent as the target. Fifty percent of target is the minimum award paid if economic profit exceeds a specified threshold. If economic profit does not reach the threshold level, no award is paid. Two hundred percent is the maximum award for exceptional economic profit performance.

As part of our compensation philosophy, the Compensation Committee establishes and, in 2007 established, economic profit achievement representing a 100 percent payout level as an aggressive but achievable goal for the Corporation as a whole or any operating segment based on economic and competitive conditions at the time goals are established. We expect payout levels will average approximately 100 percent across multiple performance periods and failure to achieve a 50 percent payout level or achievement of a 200 percent payout level will occur infrequently.

For the 2005-2007 performance period, the cumulative economic profit goal for the Corporation as a whole was \$217,912,000 and the economic profit achieved was \$196,196,000. The cumulative economic profit goal for the office furniture operating segment was \$192,751,000 and the economic profit achieved was \$182,318,000. The cumulative economic profit goal for the hearth products operating segment was \$37,845,000 and the economic profit achieved was \$13,015,000. The chart below sets forth detailed information regarding the calculation of awards under the Performance Plan for the 2005-2007 performance period for each of the Named Executive Officers.

Name	Operating Segment	2005-2007 Performance Plan Award Target (\$)	2005-2007 Cumulative Economic Profit Goal (\$)	2005-2007 Cumulative Economic Profit Achieved (\$)	Total Payout (\$)
Stan A. Askren	HNI Corporation	337,500	217,912,000	196,196,000	212,625
Jerald K. Dittmer	HNI Corporation	168,800	217,912,000	196,196,000	106,344
Bradley D. Determan	Hearth Products	132,000	37,845,000	13,015,000	0
Eric K. Jungbluth	Office Furniture	132,500	192,751,000	182,318,000	94,075
Marco V. Molinari	Office Furniture	213,800	192,751,000	182,318,000	151,798

For Fiscal 2007, the Compensation Committee recommended and the Board approved the payment of Performance Plan awards for all the Named Executive Officers. Beginning in Fiscal 2008, the Compensation Committee will approve the payment of Performance Plan awards for the CFO and the three other most highly compensated executives. For the CEO, the Compensation Committee will continue to recommend payment of Performance Plan awards to the Board for approval. Awards, if earned, are paid in February following the close of the applicable three-year performance period. To encourage Common Stock ownership by executives, one-half of the awards is paid in cash and one-half of the awards is paid in Common Stock. We use the average of the high and low transaction prices of a share of Common Stock on the date the award is paid to determine the number of shares to issue. The payment of a Performance Plan award is conditioned upon continued employment through the end of the three-year performance period. Any early termination of employment other than due to retirement, death or disability prior to the end of the three-year period results in forfeiture of any outstanding awards. We believe this policy motivates executives to focus on long-term value creation and supports retention.

*Stock Option Awards.* In Fiscal 2007, the Board granted stock options pursuant to the 1995 Compensation Plan, which shareholders last approved at the 1997 annual meeting of shareholders. This plan expired in May 2007 upon approval by shareholders of the 2007 Compensation Plan at the 2007 annual meeting of shareholders. Future option grants will be made pursuant to the 2007 Compensation Plan. Stock options align the interests of the Named Executive Officers with the interests of shareholders by tying a portion of executive compensation to long-term stock price appreciation. The Board limits recipients of stock option grants to a small number of executives (29 in 2007, including all of the Named Executive Officers) who have the ability through their leadership and strategic actions to significantly impact the Corporation's long-term performance and, consequently, its stock price.

The Board grants stock options with an exercise price, under the 1995 Compensation Plan, equal to the average of the high and low transaction prices of a share of Common Stock on the date of the grant. Under the 2007 Compensation Plan, the Board will grant stock options with an exercise price equal to the closing price of a share of Common Stock on the date of grant. Annual grants typically occur at the February Board meeting, during which the options are authorized, priced and issued. The amount of income realized by an executive from an option is equal to the stock appreciation between the grant and the exercise dates, providing direct alignment between shareholder and executive interests over the long term (i.e., increase in stock price). The exercise price may be paid: (a) in cash; (b) in shares of Common Stock at fair market value on the date of delivery; (c) by authorizing the Corporation to withhold shares of Common Stock, which would otherwise be delivered upon exercise of the option, having a fair market value equal to the exercise price; (d) in cash by a broker-dealer to whom the executive has submitted an irrevocable notice of exercise; or (e) by any combination of the above.

The targeted dollar value of stock option awards generally ranges between 25 and 150 percent of an executive's base salary as of the end of the fiscal year prior to grant. Executives with the ability to significantly impact long-term strategic objectives receive a higher percentage of long-term incentives in the form of stock options. Consequently, the CEO receives a higher percentage of his long-term incentives in the form of stock options than any of the other Named Executive Officers as the Compensation Committee believes he has the greatest potential impact on the Corporation's long-term strategic objectives. Consistent with market practices, we use the Black-Scholes option valuation method to calculate the number of options granted, which is based on the targeted dollar value of the award. All stock options vest four years after the grant date and expire ten years after the grant date, providing a longer term time horizon than the three-year Performance Plan awards. This provides a balance between the shorter three-year period Performance Plan awards and the longer term options. Early termination of employment other than due to retirement, death or disability results in forfeiture of unvested option awards and a reduction in the exercise period

of vested option awards. We believe this policy motivates executives to focus on long-term value creation and supports retention.

Prior to November 2006, the CEO could authorize and issue option grants of fewer than 8,000 shares to certain executives. The CEO utilized this Board delegated authority only in rare circumstances and reported all such grants to the Board after the grants were authorized, priced and issued. Beginning in November 2006, the Board must approve all option grants.

In Fiscal 2007, the CEO received an option grant equal to 150 percent of his base salary as of the end of Fiscal 2006, or 58,676 options. The other Named Executive Officers received option grants equal to between 62.5 and 75 percent of their respective base salaries as of the end of Fiscal 2006 or between 10,463 and 13,452 options. The Board did not deviate from its prescribed formula set forth above in awarding options to the Named Executive Officers in Fiscal 2007.

The Board authorized, priced (\$48.66) and issued all stock option grants to the Named Executive Officers in Fiscal 2007 at the regularly scheduled Board meeting on February 14, 2007. We make no attempt to influence executive compensation by timing the stock option grants in coordination with disclosure of material information to the public which may result in an increase or decrease of the stock price. See the option valuation chart below for additional details regarding stock option awards in Fiscal 2007 for each of the Named Executive Officers:

Name	Targeted Value of Options Granted in February 2007 (\$)	Black-Scholes Value of Stock Option (\$) (1)	Number of Options Granted (#)	Percentage of Base Salary (%)
Stan A. Askren	1,063,200	18.12	58,676	150
Jerald K. Dittmer	189,591	18.12	10,463	62.5
Bradley D. Determan	215,186	18.12	11,876	75
Eric K. Jungbluth	243,758	18.12	13,452	75
Marco V. Molinari	230,880	18.12	12,742	75

## Notes

(1) The Black-Scholes option value for award purposes differs from the Black-Scholes option value calculated in accordance with Financial Accounting Standards Board Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment, or FAS 123(R), for financial statement reporting purposes. The difference between the Black-Scholes option value for award purposes and the Black-Scholes option value for financial statement reporting purposes results from utilizing a ten-year option life when calculating the value of an award and a seven-year expected option life when reporting the value of the award under FAS 123(R). Our utilization of the ten-year option life when calculating the value of an award results in fewer options granted to executives due to the higher option value produced.

## **Other Compensation Elements**

*Supplemental Retirement Plan.* The ESRP is available to select key executives who consistently earn income above compensation caps on our qualified plan and cash profit-sharing benefits. The 2007 statutory compensation limit for qualified plan and cash profit-sharing benefits was \$225,000. Any compensation in excess of that amount is excluded from the eligible earnings used to calculate such benefits.

Each year, the Compensation Committee approves and the Board ratifies participation in the ESRP. The ESRP provides a benefit to the plan's participants, including the Named Executive Officers, equal to the additional amounts that the participants would have earned had the qualified plan and cash profit-sharing benefits not been subject to compensation caps, except that no income attributable to the Performance Plan is considered. The benefit is paid on an after-tax basis in the form of fully vested shares of Common Stock, which, in Fiscal 2007, were issued under the 1995 Compensation Plan and, in all future periods, will be issued under the 2007 Compensation Plan, and bear a restrictive legend prohibiting the transfer by sale, pledge, gift or otherwise while the participant is employed by the Corporation. We calculate the number of shares of Common Stock by

dividing the amount of the benefit by the average of the high and low transaction prices of a share of Common Stock on the date the award is paid, with cash payable in lieu of any fractional share. Participation in the ESRP is provided to assure the overall competitiveness of our executive compensation program. The transfer restriction is intended to facilitate long-term stock ownership by executives, thereby further aligning the interests of executives with the interests of shareholders.

**Deferred Compensation Plan.** Executives in the Bonus Plan, which include all of the Named Executive Officers, are eligible to participate in the HNI Corporation Executive Deferred Compensation Plan (the "Deferred Plan"). The Deferred Plan allows executives to voluntarily defer base salary, Bonus Plan awards, profit sharing, Performance Plan awards and other amounts. The purpose of the Deferred Plan is to provide eligible executives the opportunity to voluntarily defer the receipt of compensation to supplement retirement and achieve personal financial planning goals. Amounts can be deferred to a cash account that earns interest at a rate set each year at one percent above the prime interest rate or to our notional stock account that fluctuates in value based on the price increase or decrease of Common Stock and earns dividends distributed to all shareholders. The only Named Executive Officer currently participating in the Deferred Plan is the CEO.

**Profit-Sharing Retirement Plan.** Each of the Named Executive Officers participates in the HNI Corporation Profit-Sharing Retirement Plan (the "Retirement Plan"). The Retirement Plan is a defined contribution plan that includes both pre- and after-tax member contributions as well as various employer contributions and is generally available to all members. Members are eligible to make voluntary (pre- and/or after-tax) contributions immediately upon hire. One year of service is typically required to be eligible for employer contributions. Each of the Named Executive Officers is eligible for employer contributions.

*Cash Profit-Sharing Plan.* Each of the Named Executive Officers participates in and is eligible for distributions under the HNI Corporation Cash Profit-Sharing Plan (the "Cash Profit-Sharing Plan"). The Cash Profit-Sharing Plan consists of cash profit-sharing calculated and paid twice per year. The actual amount of the profit-sharing benefit paid is based upon the profitability (net profit) of each respective operating unit for those members employed by an operating unit or consolidated adjusted net profit of the Corporation for those members employed directly by the Corporation. Members (who are not members of a bargaining unit) are generally eligible to participate after completion of one year of continuous service. To be eligible for distribution, a member must be (1) employed at the date of distribution, (2) retired in accordance with the retirement policy during the most recent profit-sharing period or (3) on leave of absence or disability pay.

*Perquisites.* We do not provide executives with any special perquisites, such as reserved parking spaces, company cars, country club memberships or personal use of the Corporation's aircraft. Executives participate in the same health, retirement, profit sharing, disability and life insurance programs and member stock purchase plan as other members.

## **Post-Employment and Other Events**

Retirement, death, disability and change-in-control events trigger the payment of certain compensation to the Named Executive Officers that is not available to all salaried members. Such compensation is discussed below and quantified under "*Potential Payments Upon Termination or Change in Control*" on page 34 of this Proxy Statement.

*Change-in-Control Employment Agreements.* We have entered into change-in-control employment agreements with certain corporate officers and other key managers, including each of the Named Executive Officers. In 2006, the Compensation Committee retained Mercer to advise the Compensation Committee on the competitiveness and appropriateness of the form of change-in-control employment agreement and to recommend changes. After thorough analysis, the Board adopted an amended and restated agreement, determining it was in the best interest of shareholders. The description of the amended form of agreement set forth below is qualified in its entirety by the actual form of change-in-control employment agreement, attached as Exhibit 10.1 to the Corporation's Current Report on Form 8-K filed November 16, 2006.

The change-in-control employment agreement is designed to (1) assure the continuity of executive management during a threatened takeover and (2) ensure executive management is able to objectively evaluate any change-in-control proposal and act in the best interests of shareholders during a possible acquisition, merger or combination. We designed the agreement to be part of a competitive compensation package, thereby aiding in attracting and retaining top quality executives.

The agreement defines a change in control as having occurred (1) when a third person or entity becomes the beneficial owner of 20 percent or more Common Stock, subject to certain exceptions, (2) when more than one-third of the Board is composed of persons not recommended by at least three-fourths of the incumbent Board, (3) upon the occurrence of certain business combinations involving the Corporation and (4) upon approval by our shareholders of a complete liquidation or dissolution. Upon a change in control, a two-year employment contract between the Corporation and the executive becomes effective. The executive is entitled to certain benefits if, at any time within two years of the change in control, any of the following triggering

events occurs: (1) employment is terminated by the Corporation for any reason other than cause or disability of the executive; or (2) employment is terminated by the executive for good reason.

Cause is defined as: (1) an act or acts of dishonesty on the executive's part that are intended to result in his or her substantial personal enrichment at our expense; or (2) repeated violations by the executive of his or her obligations under the agreement which are demonstrably willful and deliberate on the executive's part and resulted in material injury to the Corporation. Good reason is defined as: (1) assignment to the executive of any duties substantially inconsistent with the executive's position, authority or responsibilities, or any other substantial adverse changes in the executive's position (including title), authority or responsibilities; (2) our failure to comply with any of the provisions of the agreement; (3) a required change of more than 50 miles in the executive's principal place of work, except for travel reasonably required in performing the executive's responsibilities; (4) a purported termination of the executive's employment by the Corporation that is not permitted by the agreement; (5) our failure to require a successor company to assume the agreement; or (6) the executive's good faith determination that the change in control resulted in the executive being substantially unable to carry out authorities or responsibilities attached to his or her position held prior to the change in control.

When a triggering event occurs following a change in control, the executive is entitled to a severance payment equal to two times (three times for the CEO) the sum of (1) the executive's annual base salary and (2) the average of the executive's annual incentive awards for the prior two years. The executive is also entitled to receive his or her annual salary through the date of termination and a bonus equal to the average of the executive's annual incentive awards for the prior two years prorated based on the length of employment during the year in which termination occurs.

If a triggering event occurs, the executive is also entitled to a continuation of certain employee benefits for up to eighteen months and group life insurance benefits for up to two years if comparable benefits are not otherwise available to the executive. In addition, the executive is entitled to receive a lump-sum payment in an amount equal to the present value of the cost of health and dental coverage for an additional six months and an additional lump-sum payment equal to the value, in our reasonable determination, of two years of continued participation in our disability plans.

The Corporation must fulfill certain obligations to the executive, or pay certain amounts to the executive, through the date of the executive's termination if, at any time within two years of the change in control, the executive is terminated by reason of death, disability or cause, or if the executive terminates employment other than for good reason. Disability and certain other benefits must be provided to the executive after the date of termination if the executive is terminated by reason of disability.

The Corporation must pay the full amount due under the agreement and "gross-up" the executive's compensation for any excise tax, for any federal, state and local income taxes applicable to the excise tax "gross-up" and for tax penalties and interest imposed on "excess parachute payments" (i.e., excess severance or change-in-control payments), as defined in Section 280G of the Internal Revenue Code of 1986, as amended (the "Code"). A gross-up payment is payable only to the extent the aggregate present value of the severance or change-in-control payments payable to the executive exceeds 110 percent of three times the executive's annualized includible compensation for the most recent five taxable years ending before the date on which the change in control occurred. If the 110 percent hurdle is not exceeded, the severance or change-in-control payments to the executive are reduced (or repaid to us) to the minimum extent necessary such that no portion of the executive's benefit constitutes an excess parachute payment.

In exchange for receipt of the severance payment, salary, bonus and benefits pursuant to the agreement as described above, the executive is prohibited, for a period of one year from the date of termination, from entering into any relationship with any enterprise, business or division thereof (other than the Corporation), that is engaged in the same business in those states within the United States in which we are, at the time of such termination of employment, conducting our business and which has annual sales of at least \$10,000,000. In addition, the executive shall not, without our prior written consent, communicate or divulge any confidential information, knowledge or data relating to us or any of our affiliated companies to anyone other than us and our designees.

The executive is entitled to receive reimbursement for any legal fees and expenses, plus interest thereon, that may be incurred in enforcing or defending his or her agreement. The agreement is automatically renewed, on an annual basis, for a period of two years. The Board may terminate the agreement if it determines that the executive is no longer a key executive; provided, however, that such a determination shall not be made, and if made shall have no effect, within two years after the occurrence of a change in control.

The Compensation Committee's rationale for our change-in-control employment agreements is a desire by the Compensation Committee to strike an appropriate balance between executive and shareholder interests, preserve productivity, avoid disruption

and limit distraction during a period when we are, or are rumored to be, involved in a change-in-control transaction. The Compensation Committee wants executives to be able to objectively evaluate any change-in-control proposal presented to us without being so advantaged by the potential change in control that he or she would overstate the value of the potential transaction. Likewise, the Compensation Committee intends to ease the consequences of an unexpected termination of employment so that offers that are in our and our shareholders' best interests are given careful and thoughtful review. In establishing the payment and benefit levels for each of the Named Executive Officers under their individual change-in-control employment agreements, the Compensation Committee evaluated several different options and selected the option that best met the objectives outlined above. The selected option is also consistent with market practices.

The Compensation Committee does not view the change-in-control employment agreements as an element of current compensation, and such agreements do not necessarily affect the Compensation Committee's annual decisions with respect to the compensation elements of our executive compensation program.

**Other Compensation Triggered by Change-in-Control Event.** Pursuant to both the 1995 Compensation Plan and the 2007 Compensation Plan, upon a change in control, each outstanding option is immediately exercisable in full and remains exercisable for the remaining term of the option. Pursuant to the Performance Plan, the Board values each outstanding Performance Plan award prior to the effective date of a change in control and such values are payable without proration within 30 days of the date of a change in control. In addition, pursuant to the Bonus Plan, the maximum bonus award for the current fiscal year is immediately payable in cash on a prorated basis, offset by the bonus actually paid. The foregoing payments occurring on or after a change in control are not conditioned on termination of employment.

*Compensation Triggered By Retirement, Death or Disability.* Upon retirement at age 65, or after age 55 with ten years of service, or upon disability or death, all outstanding Bonus Plan awards, Performance Plan awards and stock option awards immediately vest. Option holders who terminate employment due to disability may exercise stock options, which fully vest as of the date of disability, until the earlier of the expiration date of the stock option or the second anniversary of the date of disability. The representative of option holders whose employment is terminated due to death may exercise stock options, which shall fully vest as of the date of death, until the earlier of the expiration date of the stock option or the second anniversary of the date of death. Option holders who terminate employment due to retirement may exercise stock options, which shall fully vest as of the date of retirement, until the earlier of the expiration of the stock option, or the third anniversary of the date of retirement.

In the event of a termination of employment not due to a change-in-control event, retirement, death or disability, the Named Executive Officers receive only those benefits available to all members. However, in such event, the Named Executive Officers may exercise stock options which are vested as of the date of termination until the earlier of the expiration of the stock option or 30 days following the date of termination.

## **Tax Deductibility of Executive Compensation**

The Corporation seeks to maximize the tax deductibility of all components of executive compensation. Section 162(m) of the Code ("Section 162(m)") limits the ability of public companies to deduct compensation in excess of \$1,000,000 paid annually to the chief executive officer and the four other most highly compensated executive officers. There are exceptions to this limit, including compensation that qualifies as "performance-based." The portion of the Bonus Plan award linked to financial performance, the Performance Plan award and stock option awards comply with the exception to Section 162(m) and are not considered in determining the \$1,000,000 limit.

## **Impact of Prior Compensation in Setting Elements of Compensation**

Prior compensation of the Named Executive Officers does not impact how we set elements of current compensation. The Compensation Committee believes the competitive environment mandates that current total compensation be sufficient to attract, motivate and retain top management. The Compensation Committee analyzes outstanding option grants, outstanding plan awards and ownership of Common Stock for each of the Named Executive Officers to ensure that future stock option grants, change-in-control employment agreements and other benefits provide appropriate and relevant incentives to the executives. Based on the current analysis, the Compensation Committee believes that prior compensation will not impact the ongoing effectiveness of our compensation objectives.

## **Executive Stock Ownership Guideline**

We have adopted an Executive Stock Ownership Guideline based on the belief that key executives who can impact shareholder value through their achievements should own significant amounts of Common Stock. Under the guideline, ownership levels are provided for executives to acquire and hold a recommended amount of Common Stock based on their position and compensation level. The guideline is intended to align the interests of key executives with shareholder interests. The guideline ownership levels range from four times base salary for the CEO to two times base salary for the other Named Executive Officers, as shown below:

Position	<u>\$ Value of Shares</u>
Chairman of the Board, President and CEO	4.0 x Base Salary
Operating Company (Unit) Presidents,	
Chief Financial Officer, and Executive Vice Presidents	2.0 x Base Salary
Other Officers	1.5 x Base Salary

Executives to whom the guideline applies are encouraged to reach their respective stock ownership level within five years of the date the individual assumes an executive position covered by the guideline. At the February Board meeting each year, the Compensation Committee reviews each executive's progress toward his or her goal. If the Compensation Committee determines that an executive is not achieving appropriate progress toward the ownership goal, it can specify that a percentage of such executive's annual incentive compensation be paid in shares of Common Stock.

In addition to shares directly owned by the executive, the guideline credits the executive with vested shares allocated to the executive under our qualified and non-qualified retirement plans and with the number of shares (net of the exercise price) that would be issued to the executive if the executive exercised vested stock options. As of December 31, 2007, Common Stock ownership for all Named Executive Officers with five or more years of service (Messrs. Askren, Dittmer and Determan) exceeds the guideline levels.

## Impact of Restatements that Retroactively Impact Financial Goals

We have not restated or retroactively adjusted financial information that has materially impacted the financial goals related to previous annual or long-term incentive awards. If financial results are significantly restated due to fraud or intentional misconduct, the Board will review any performance-based compensation paid to executive officers who are found to be personally responsible for the fraud or intentional misconduct that led to the restatement and may, to the extent permitted by applicable law, seek recoupment of amounts paid in excess of the amounts that would have been paid based on the restated financial results.

## The Role of the Compensation Committee and Independent Consultant

Operating within the framework of the duties and responsibilities established by the Board, the Compensation Committee's role is to assure our compensation: (1) strategy is aligned with the long-term interests of our shareholders and members; (2) structure is fair and reasonable; and (3) reflects both corporate and individual performance.

The Compensation Committee evaluates management's executive compensation recommendations and provides independent review of our executive compensation program. The Compensation Committee is comprised solely of Directors who are not current or former members of the Corporation and each is independent as defined by the NYSE director independence standards and the Categorical Standards. Prior to Fiscal 2008, the Compensation Committee had been responsible for recommending compensation policies to the Board for approval, as well as developing and implementing the compensation programs for the Named Executive Officers and other key members. Key items pertaining to the compensation of the Named Executive Officers such as base salary increases, Bonus Plan awards, Performance Plan awards and stock option grants were submitted to the Board for approval following the review and recommendation of the Compensation Committee. In the case of the CEO, only the independent Directors approved the Compensation Committee's recommendation.

Beginning in Fiscal 2008, the Compensation Committee will review and approve base salary increases, Bonus Plan awards and Performance Plan awards for each of the Named Executive Officers other than the CEO, without the need for Board ratification. The Compensation Committee will continue to review and recommend to the Board for approval by the independent Directors (1) base salary increases, Bonus Plan awards and Performance Plan awards for the CEO and (2) stock option grants for each of the Named Executive Officers.

In discharging its responsibilities, the Compensation Committee utilized the Survey Reports. We purchased the Survey Reports, but the Compensation Committee did not retain any consultants in connection with our acquisition of the Survey Reports. As discussed above, we utilized the data from the Survey Reports to calculate targeted amounts of base salary and annual and long-term incentive compensation for the Named Executive Officers.

The Compensation Committee hired Mercer for two executive compensation projects in Fiscal 2007. The first project involved Mercer's review of the CD&A and executive compensation tables for our 2007 proxy statement. In the second project, per the Compensation Committee's request, Mercer reviewed our policies and practices aimed at executive retention and outlined potential issues for consideration by the Compensation Committee.

The Compensation Committee's Charter provides that any outside compensation consultants who offer advice on compensation levels and benefits for the CEO or other senior executives will be retained by the Compensation Committee, report to the Chair of the Compensation Committee and submit fee statements to the Chair of the Compensation Committee for approval. The consultants' findings are reported directly to the Compensation Committee. Any other consulting services by such compensation consultants for us must be approved in advance by the Compensation Committee Chair.

Approximately every three to five years, the Board, with the assistance of a compensation consultant, conducts an extensive competitive assessment of our executive compensation programs. From time to time, the Compensation Committee retains independent compensation consultants to offer professional assistance on other select executive compensation matters. During the fiscal year ended January 1, 2005, we retained Mercer to conduct the Compensation Analysis under the oversight of the Compensation Committee. In the Compensation Analysis, Mercer concluded that: (1) our executive compensation programs are fundamentally sound and consistent with its stated pay strategy, culture and business direction; (2) total compensation was structurally at market, with greater emphasis on variable pay; and (3) there is a demonstrated link between executive pay and performance with a balance of strategic and financial measures.

Our Law, Finance and Member and Community Relations departments support the Compensation Committee in a variety of ways related to executive compensation. This support includes filing necessary documents with regulatory bodies, interpreting laws and regulations, conducting executive compensation benchmark analyses, preparing compensation-related materials and providing recommendations on matters such as base salary increase percentages and target annual and long-term incentive award levels. The CEO, in conjunction with the Law, Finance and Member and Community Relations departments, compiles information for review by the Compensation Committee at each quarterly Board meeting addressing the foregoing executive compensation topics.

## **Compensation Committee Report**

The Compensation Committee has reviewed and discussed the CD&A, which begins on page 14 of this Proxy Statement, with management, and based on such review and discussions, the Compensation Committee recommended to the Board that the CD&A be included in this Proxy Statement.

HUMAN RESOURCES AND COMPENSATION COMMITTEE Abbie J. Smith, Chair Gary M. Christensen John A. Halbrook Larry B. Porcellato

## **Compensation Committee Interlocks and Insider Participation**

During Fiscal 2007, the Compensation Committee was comprised of Ms. Smith and Messrs. Christensen, Halbrook and Porcellato, none of whom is a current or former officer of the Corporation. There are no interlocking board memberships between officers of the Corporation and any member of the Compensation Committee.

## Summary Compensation Table for Fiscal 2007 and Fiscal 2006

The table below sets forth the compensation awarded to, earned by or paid to, each of the Named Executive Officers for Fiscal 2007 and Fiscal 2006. Other than the change-in-control employment agreements described above, the Corporation has no

employment agreements with any of its executives. While employed, executives are entitled to base salary, participation in the executive compensation programs identified in the tables below and discussed in the CD&A and other benefits common to all members. The performance-based conditions associated with Performance Plan and Bonus Plan awards as well as salary and bonus in proportion to total compensation are discussed in detail throughout the CD&A, which begins on page 14 of this Proxy Statement.

Performance Plan awards are disclosed in two separate columns in the table below. Performance Plan awards are payable 50 percent in Common Stock and 50 percent in cash. The portion of the Performance Plan awards paid in cash is considered non-equity incentive compensation. This portion of the awards is reported in the final year of the three-year performance period when the awards are fully earned. The portion of the Performance Plan awards payable in Common Stock is considered equity incentive compensation because, although the target is set at a dollar value, the award settles in Common Stock. The stock portion of the Performance Plan awards is reported each year an award is outstanding in an amount equal to the annual expense incurred by the Corporation under FAS 123(R).

		Salary	Bonus	Stock Awards	Option Awards	Non-Equity Incentive Plan Compensation	All Other Compensation	Total
Name and Principal Position	Year	(\$)	(\$)(1)	(\$)(2)	(\$)(3)	(\$)(4)	(\$)(5)	(\$)
Stan A. Askren	2007	731,477	9,731	314,141	874,452	763,315	171,622	2,864,738
Chairman, President and	2006	704,250	10,538	38,464	746,377	616,032	239,098	2,354,759
Chief Executive Officer,								
HNI Corporation								
Jerald K. Dittmer	2007	310,668	9,731	48,110	156,627	339,382	55,038	919,557
Vice President and	2006	290,370	10,538	20,481	152,272	236,260	75,783	785,704
Chief Financial Officer,								
HNI Corporation								
Bradley D. Determan	2007	286,915	6,723	0	174,627	184,630	33,933	686,828
Executive Vice President,								
HNI Corporation								
President								
Hearth & Home Technologies Inc.								
Eric K. Jungbluth	2007	336,883	10,281	59,242	156,441	396,403	74,694	1,033,944
Executive Vice President,	2006	289,424	7,425	30,248	140,841	283,654	58,962	810,554
HNI Corporation								
President,								
The HON Company								
Marco V. Molinari	2007	315,913	9,731	64,416	258,963	360,574	73,017	1,082,614
Executive Vice President,	2006	304,197	10,835	41,734	221,634	369,633	75,705	1,023,738
HNI Corporation								
President,								
HNI International Inc.								

#### Notes

- (1) The amounts in this column reflect the payments of cash profit-sharing during calendar years 2007 and 2006 under the Cash Profit-Sharing Plan. Cash profit-sharing is earned on a non-fiscal year cycle.
- (2) The amounts in this column reflect the dollar amounts recognized for Fiscal 2007 and Fiscal 2006 financial statement reporting purposes, in accordance with FAS 123(R), for stock awards under the Performance Plan for the performance periods noted below:

For Fiscal 2006: 2004-2006: Mr. Askren – \$21,420; Mr. Dittmer – \$11,957; Mr. Jungbluth – \$3,564; and Mr. Molinari – \$8,124. 2005-2007: Mr. Askren – \$17,044; Mr. Dittmer – \$8,524; Mr. Jungbluth – \$9,341; and Mr. Molinari – \$15,073. 2006-2008: Mr. Askren – \$-0-; Mr. Dittmer – \$-0-; Mr. Jungbluth – \$17,343; and Mr. Molinari – \$18,537.

For Fiscal 2007: 2005-2007: Mr. Askren – \$33,075; Mr. Dittmer – \$16,542; Mr. Determan – \$-0-; Mr. Jungbluth – \$15,635; and Mr. Molinari – \$25,228. 2006-2008: Mr. Askren – \$-0-; Mr. Dittmer – \$-0-; Mr. Determan – \$-0-; Mr. Jungbluth – \$(17,343); and Mr. Molinari – \$(18,537).

2007-2009: Mr. Askren – \$59,008; Mr. Dittmer – \$31,568; Mr. Determan – \$-0-; Mr. Jungbluth – \$60,950; and Mr. Molinari – \$57,725.

The amounts in this column also reflect the dollar amounts recognized for Fiscal 2007 financial statement reporting purposes, in accordance with FAS 123(R), pursuant to Mr. Askren's election to receive approximately \$222,058 of his annual incentive award under the Bonus Plan for Fiscal 2007 in the form of Common Stock.

- (3) The amounts in this column reflect the dollar amounts recognized for Fiscal 2007 and Fiscal 2006 financial statement reporting purposes for awards of stock options under the 1995 Compensation Plan, in accordance with FAS 123(R). The amounts reflect awards granted in 2003, 2004, 2005, 2006 and 2007. Assumptions used in the calculations of these amounts are included in the footnote titled "Stock-Based Compensation" to the Corporation's audited financial statements for (1) Fiscal 2007 included in the Corporation's Annual Report on Form 10-K filed with the SEC on February 25, 2008, (2) Fiscal 2006 included in the Corporation's Annual Report on Form 10-K filed with the SEC on February 26, 2007 and (3) Fiscal 2005 included in the Corporation's Annual Report on Form 10-K filed with the SEC on February 27, 2006.
- (4) The amounts in this column include annual incentive awards earned in Fiscal 2007 and Fiscal 2006, respectively, and paid in February 2008 and February 2007, respectively, under the Bonus Plan as follows: Mr. Askren \$657,002; \$453,632; Mr. Dittmer \$286,210; \$145,606; Mr. Determan \$184,630; Mr. Jungbluth \$349,365; \$256,921; and Mr. Molinari \$284,675; \$287,676. The portion of Mr. Askren's annual incentive award for Fiscal 2007, which he elected to receive in the form of Common Stock, approximately \$222,058, is reflected in the Stock Awards column of the Summary Compensation Table. The amounts in this column also include the cash portion (50 percent) of Performance Plan awards earned for the 2004-2006 performance period paid in February 2007 and the 2005-2007 performance period paid in February 2008 as follows: (1) 2005-2007 performance period: Mr. Askren \$106,313; Mr. Dittmer \$53,172; Mr. Determan \$-0-; Mr. Jungbluth \$47,038; and Mr. Molinari \$75,899; and (2) 2004-2006 performance period: Mr. Askren \$162,400; Mr. Dittmer \$90,654; Mr. Jungbluth \$26,733; and Mr. Molinari \$81,957.
- (5) The amounts in this column include the Corporation's contributions to the Retirement Plan, the dollar value of Corporation-paid life insurance premiums under the HNI Corporation Group Term Life Insurance Plan (the "Life Insurance Plan"), both of which are generally applicable to all members, the dollar value of Common Stock paid under the ESRP and earnings on deferred compensation, in each case for Fiscal 2007 and Fiscal 2006. Contributions under the Retirement Plan for Fiscal 2007 and Fiscal 2006 were as follows: Mr. Askren \$19,176; \$20,675; Mr. Dittmer \$19,176; \$20,675; Mr. Determan \$16,377; Mr. Jungbluth \$19,687; \$15,454; and Mr. Molinari –\$19,176; \$19,432. The dollar values of Corporation-paid life insurance premiums under the Life Insurance Plan in Fiscal 2007 and Fiscal 2006 were as follows: Mr. Askren \$180; \$180; Mr. Dittmer \$274; \$180; Mr. Determan \$-0-; Mr. Jungbluth \$-0-; \$-0-; and Mr. Molinari \$-0-; \$-0-. The dollar values of Common Stock earned under the ESRP for Fiscal 2007 and Fiscal 2006 were as follows: Mr. Askren \$180; \$180; Mr. Dittmer \$35,588; \$54,928; Mr. Determan \$17,556; Mr. Jungbluth \$55,007; \$43,508; and Mr. Molinari \$53,841; \$56,273. The ESRP Common Stock for Fiscal 2007 was issued February 15, 2008 and for Fiscal 2006 was issued February 15, 2007. Earnings on deferred compensation for Fiscal 2007 and Fiscal 2006 were as follows: Mr. Askren \$6,565; \$3,731.

#### **Grants of Plan-Based Awards for Fiscal 2007**

The table below sets forth the grants of plan-based awards to the Named Executive Officers during Fiscal 2007, including stock options granted under the 1995 Compensation Plan, Performance Plan awards for the 2007-2009 performance period and Bonus Plan awards. The aggregate grant date fair value of stock option awards and the stock portion of the Performance Plan awards are disclosed on a grant-by-grant basis in the table below. For additional information on the Bonus Plan, the Performance Plan and the 1995 Compensation Plan, see "*Elements of Compensation Program*" on page 14 of this Proxy Statement.

The 2007-2009 Performance Plan awards reported in the table below were granted in Fiscal 2007, vest at the end of the Corporation's fiscal year ended January 2, 2010, and are payable in 2010. The portion of the 2007-2009 Performance Plan awards payable in cash is reported in the Estimated Future Payouts Under Non-Equity Incentive Plan Awards column. The portion of the awards payable in Common Stock is reported in the Estimated Future Payouts Under Equity Incentive Plan Awards column. The target values of the stock portion of the 2007-2009 Performance Plan awards are reported in the Grant Date Fair Value of Stock and Option Awards column.

		No	d Future Pay n-Equity Inco Plan Awards	entive	Une	mated Future der Equity In Plan Awards	centive	All Other Option Awards: Number of	Exer- cise or	Closing Price of	Grant
Name	Grant Date	Thresh- old (\$)	Target (\$)	Maximum (\$)	Thresh- old (\$)	Target (\$)	Maximum (\$)	Securi- ties Underly- ing Options (#)	Base Price of Option Awards (\$/Sh) (3)	Common Stock on the Date of Option Grant (\$/Sh)	Date Fair Value of Stock and Option Awards (\$)
Stan A. Askren											
Stock Options	2/15/2007							58,676	48.66	49.10	919,453
2007-2009 Performance Plan	2/15/2007	88,600	177,200	354,400	88,600	177,200	354,400				177,200
2007 Bonus Plan	2/15/2007	0	735,004	1,249,507							
Jerald K. Dittmer											
Stock Options	2/15/2007							10,463	48.66	49.10	163,955
2007-2009 Performance Plan	2/15/2007	47,400	94,800	189,600	47,400	94,800	189,600				94,800
2007 Bonus Plan	2/15/2007	0	243,376	413,738							
Bradley D. Determan											
Stock Options	2/15/2007							11,876	48.66	49.10	186,097
2007-2009 Performance Plan	2/15/2007	53,800	107,600	215,200	53,800	107,600	215,200				107,600
2007 Bonus Plan	2/15/2007	0	215,186	365,817							
Eric K. Jungbluth											
Stock Options	2/15/2007							13,452	48.66	49.10	210,793
2007-2009 Performance Plan	2/15/2007	60,950	121,900	243,800	60,950	121,900	243,800				121,900
2007 Bonus Plan	2/15/2007	0	274,658	466,918							
Marco V. Molinari											
Stock Options	2/15/2007							12,742	48.66	49.10	199,667
2007-2009 Performance Plan	2/15/2007	57,725	115,450	230,900	57,725	115,450	230,900				115,450
2007 Bonus Plan	2/15/2007	0	239,626	407,364							

#### Notes

- (1) A 50 percent payout level is the minimum performance threshold required to receive a payout under the Performance Plan and is reflected in the Threshold sub-column for each of the Named Executive Officers. There is no threshold performance level for the individual strategic objective component of the annual incentive award under the Bonus Plan. However, with respect to the financial goal component of the annual incentive award under the Bonus Plan, a 50 percent payout level is the minimum performance threshold required to receive a payout. As the individual strategic objective component and the financial goal component of the annual incentive award are combined as one payment under the Bonus Plan, there is effectively no threshold performance level for payment of Bonus Plan awards. The threshold amounts for the financial goal component of the annual incentive award under the Bonus Plan awards. The threshold amounts for the financial goal component of the annual incentive award under the Bonus Plan awards. Mr. Askren \$220,501; Mr. Dittmer \$73,013; Mr. Determan \$64,556; Mr. Jungbluth \$82,397; and Mr. Molinari \$71,888.
- (2) A 50 percent payout level is the minimum performance threshold required to receive a payout under the Performance Plan and is reflected in the Threshold sub-column for each of the Named Executive Officers. This column includes the portion of the 2007-2009 Performance Plan awards that are payable in Common Stock. All Performance Plan awards are denoted in dollars. The portion of the

award payable in Common Stock is converted to shares on the date the award is paid by dividing such portion by the average of the high and the low transaction prices of a share of Common Stock on such date.

(3) The exercise price is the average of the high and low transaction prices of a share of Common Stock on the date of grant, February 14, 2007, which was \$48.66 per share.

## **Outstanding Equity Awards at Fiscal Year-End 2007**

The following table sets forth the Named Executive Officers' outstanding equity awards as of the end of Fiscal 2007. All outstanding stock option awards reported in this table vest four years and expire ten years from the date of grant. The Corporation has never issued stock awards to any of the Named Executive Officers except pursuant to the Performance Plan. The awards under the Performance Plan are reflected in the final two columns of the table below. These awards represent the 50 percent of the Performance Plan award earned in Fiscal 2007 for the 2006-2008 and 2007-2009 performance periods, respectively, that, upon vesting, will be settled in Common Stock. As described in the CD&A above, the Corporation is unable to determine the actual number of shares of Common Stock underlying the portion of the Performance Plan award payable in Common Stock until such time as the award vests and is paid.

		Option	Stock A	Awards		
	Number of	Number of			Equity Incentive Plan Awards:	Equity Incentive Plan Awards: Market
	Securities	Securities			Number of	or Payout Value
	Underlying	Underlying			Unearned	of Unearned
	Unexercised	Unexercised			Shares, Units or	Shares, Units or
	Options	Options			Other Rights	Other Rights
	(#)	(#) Unexercisable	Option Exercise	Option	That Have Not	That Have Not
Name	Exercisable	(1)	Price (\$)(2)	Expiration Date	Vested (#)(3)	Vested (\$)(4)
Stan A. Askren	15,000		23.47	02/10/09	4,746	168,750
	25,000		18.31	02/16/10	4,983	177,200
	13,000		23.32	02/14/11		
	20,000		25.77	02/13/12		
	43,000		25.82	02/12/13		
		25,000	39.72	02/11/14		
		25,000	37.57	05/04/14		
		55,100	42.66	02/16/15		
		40,712	58.06	02/15/16		
		58,676	48.66	02/14/17		
Jerald K. Dittmer	5,250		18.31	02/16/10	2,492	88,600
	6,000		23.32	02/14/11	2,666	94,800
	12,000		25.77	02/13/12		
	15,000		25.82	02/12/13		
		9,000	39.72	02/11/14		
		9,200	42.66	02/16/15		
		7,125	58.06	02/15/16		
	_	10,463	48.66	02/14/17		
Bradley D. Determan	10,000		32.93	08/04/13	2,909	103,450
		8,000	39.72	02/11/14	3,026	107,600
		7,200	42.66	02/16/15		
		8,320	58.06	02/15/16		
		11,876	48.66	02/14/17		
Eric K. Jungbluth	2,000		25.50	01/27/13	2,920	103,850
	6,000		25.82	02/12/13	3,428	121,900
		7,000	39.72	02/11/14		
		7,200	42.66	02/16/15		
		8,351	58.06	02/15/16		
		13,452	48.66	02/14/17		
Marco V. Molinari	15,000		42.98	11/07/13	3,121	111,000
		13,000	39.72	02/11/14	3,247	115,450
		11,600	42.66	02/16/15		
		8,926	58.06	02/15/16		
		12,742	48.66	02/14/17		<u> </u>

#### Notes

- All stock options vest four years from the grant date. Vesting dates for each unexercisable option award, in descending order, for each of the Named Executive Officers are as follows: Mr. Askren February 11, 2008, May 4, 2008, February 16, 2009, February 15, 2010 and February 14, 2011; Mr. Dittmer February 11, 2008, February 16, 2009, February 15, 2010 and February 14, 2011; Mr. Determan February 11, 2008, February 16, 2009, February 16, 2009, February 14, 2011; Mr. Determan February 11, 2008, February 16, 2009, February 15, 2010 and February 14, 2011; Mr. Jungbluth February 11, 2008, February 16, 2009, February 16, 2009, February 16, 2009, February 16, 2009, February 17, 2010 and February 17, 2010 and February 17, 2010, February 16, 2009, February 16, 2011; Mr. Jungbluth February 11, 2008, February 16, 2009, February 16, 2011; Mr. Jungbluth February 11, 2008, February 16, 2010, February 14, 2011; Mr. Jungbluth February 15, 2010 and February 14, 2011; Mr. Jungbluth February 15, 2010 and February 14, 2011; Mr. Jungbluth February 15, 2010 and February 14, 2011; Mr. Jungbluth February 16, 2009, February 16, 2009, February 14, 2011; Mr. Molinari February 11, 2008, February 16, 2009, February 15, 2010 and February 14, 2011; Mr. Jungbluth February 16, 2009, February 16, 2010 and February 14, 2011; Mr. Molinari February 11, 2008, February 16, 2009, February 15, 2010 and February 14, 2011.
- (2) The exercise price is the average of the high and low transaction prices of a share of Common Stock on the date of grant.
- (3) This column reflects the number of shares underlying 100% of the target value of unvested outstanding Performance Plan awards (stock portion) for the 2006-2008 and 2007-2009 performance periods, respectively, listed in descending order for each Named Executive Officer and set forth in the next column of the table, calculated based on a share price of \$35.56 per share, the closing price of a share of Common Stock on December 28, 2007, the last trading day of Fiscal 2007. Such awards vest on the last day of the applicable performance period January 3, 2009 and January 2, 2010, respectively.
- (4) This column reflects the 100% target value of unvested outstanding Performance Plan awards (stock portion) for the 2006-2008 and 2007-2009 performance periods, respectively, listed in descending order for each Named Executive Officer.

## **Option Exercises and Stock Vested for Fiscal 2007**

The following table sets forth information concerning the Named Executive Officers' exercise of stock options and vesting of Performance Plan awards during Fiscal 2007. The table also sets forth information concerning the vesting of that portion of Mr. Askren's annual incentive award under the Bonus Plan, which Mr. Askren elected to receive in the form of shares of Common Stock. Mr. Askren was the only Named Executive Officer who elected to receive a portion of his annual incentive award under the Bonus Plan for Fiscal 2007 vested on the last day of Fiscal 2007.

	Option .	Awards	Stock Awards (2)		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(1)	Number of Shares Acquired on Vesting (#) (3)	Value Realized on Vesting (\$)	
Stan A. Askren	10,000	187,304	10,692	328,370	
Jerald K. Dittmer	14,000	430,403	1,731	53,172	
Bradley D. Determan	32,000	841,585	0	0	
Eric K. Jungbluth	8,000	179,333	1,532	47,038	
Marco V. Molinari	0	0	2,471	75,899	

#### Notes

(1) The Value Realized on Exercise is calculated by multiplying the number of shares acquired by the difference between the actual sale price on the date of exercise or, if the shares were retained by the Named Executive Officer, the average of the high and low transaction prices of a share of Common Stock on the date of exercise and the exercise price of the stock options. The Named Executive Officers exercised the following options in Fiscal 2007:

					Sale Price or Average of High and Low	
		Number of	Option	Sold or	Transaction Prices	Value
	Date of	Shares Acquired	Exercise Price	Retained	per Share on Date of	Realized on
Name	Exercise	on Exercise (#)	per Option (\$)	<b>Shares</b>	Exercise (\$)	Exercise (\$)
Mr. Askren	02/28/07	7,000	24.50	Sold	50.2634	180,344
	11/27/07	3,000	32.22	Sold	34.54	6,960
Mr. Dittmer	02/22/07	4,250	23.47	Sold	50.6195	115,385
	02/22/07	9,750	18.31	Sold	50.6195	315,018

					Sale Thee of Average	
					of High and Low	
		Number of	Option	Sold or	Transaction Prices	Value
	Date of	Shares Acquired	Exercise Price	Retained	per Share on Date of	Realized on
Name	Exercise	on Exercise (#)	per Option (\$)	<b>Shares</b>	Exercise (\$)	Exercise (\$)
Mr. Determan	02/22/07	1,690	23.47	Retained	50.61	45,867
	02/22/07	8,310	23.47	Sold	50.4537	224,235
	02/22/07	2,500	18.31	Retained	50.61	80,750
	02/22/07	4,000	23.32	Sold	50.4537	108,535
	02/22/07	7,500	25.77	Sold	50.4537	185,128
	02/22/07	8,000	25.82	Sold	50.4537	197,070
Mr. Jungbluth	03/09/07	8,000	25.50	Sold	47.9166	179,333

Sale Price or Average

- (2) The value of (1) the stock portion of the Performance Plan awards for the 2005-2007 performance period and (2) the portion of Mr. Askren's annual incentive award under the Bonus Plan for Fiscal 2007, which he elected to receive in the form of shares of Common Stock, are reflected in the table based on a share price of \$30.71, the average of the high and low transaction prices of a share of Common Stock on February 15, 2008, the date of distribution. Fractional shares were paid in cash. The value of the stock portion of Mr. Askren's Performance Plan award for the 2005-2007 performance period was \$106,313. The value of the portion of Mr. Askren's annual incentive award under the Bonus Plan for Fiscal 2007, which he elected to receive in the form of shares of Common Stock, was \$222,058.
- (3) After withholdings for taxes, each of the Named Executive Officers received the following net number of shares of Common Stock either under the Performance Plan or Bonus Plan or both: Mr. Askren 7,225 shares; Mr. Dittmer 1,170 shares; Mr. Determan -0-shares; Mr. Jungbluth 1,035 shares; and Mr. Molinari 1,670 shares.

### **Nonqualified Deferred Compensation for Fiscal 2007**

As discussed in the CD&A, the Deferred Plan allows executives to defer certain compensation to a cash account that earns interest at a rate set annually at one percent above the prime interest rate or to the Corporation's notional stock account that earns dividends distributed to shareholders. The only Named Executive Officer currently participating in the Deferred Plan is Mr. Askren. Mr. Askren deferred into the Corporation's notional stock account the after-tax-value of his 2006 ESRP award, which was granted in February 2007, totaling \$210,398 and is reflected in the table below. The value of Mr. Askren's 2006 ESRP award, before taxes, was \$214,512. Mr. Askren's balance in the Deferred Plan as of the end of Fiscal 2007 was 10,125 shares of notional stock. This balance will not be distributed until the earlier of January 31, 2017 or the date Mr. Askren is no longer employed by the Corporation. For additional information on the Deferred Plan, see "*Other Compensation Elements – Deferred Compensation Plan*" on page 23 of this Proxy Statement.

Name	Executive Contributions in Last FY (\$)(1)	Aggregate Earnings in Last FY (\$)(2)	Aggregate Balance at Last FYE (\$)(3)	
Stan A. Askren	210,398	6,565	357,716	
Jerald K. Dittmer	0	0	0	
Bradley D. Determan	0	0	0	
Eric K. Jungbluth	0	0	0	
Marco V. Molinari	0	0	0	

#### Notes

- (1) The amount of Mr. Askren's contribution, before taxes \$214,512, is reflected in the All Other Compensation Column of the Summary Compensation Table for Mr. Askren's Fiscal 2006 compensation.
- (2) The reported dollar value is calculated by multiplying 185.8 shares, the numbers of shares earned from dividends, by \$35.33, the average of the high and low transaction prices of a share of Common Stock on December 28, 2007, the last trading day of Fiscal 2007. This amount is reflected in the All Other Compensation Column of the Summary Compensation Table for Mr. Askren's Fiscal 2007 compensation.
- (3) The reported dollar value is calculated by multiplying 10,125 shares, the numbers of shares in Mr. Askren's account at the end of Fiscal 2007 by \$35.33, the average of the high and low transaction prices of a share of Common Stock on December 28, 2007, the last trading day of Fiscal 2007. Amounts deferred after Fiscal 2007 are not included in this column.

# Potential Payments Upon Termination or Change in Control

The following tables quantify compensation that would be payable to the Named Executive Officers upon a change in control or the retirement, death or disability of the executive. The tables include only compensation items not available to all salaried members and assume that the event occurred on the last business day of Fiscal 2007. For a qualitative discussion of the Corporation's obligations to the Named Executive Officers in the event of a change in control or the retirement, death or disability of such Named Executive Officers, see "*Post-Employment and Other Events*" on page 23 of this Proxy Statement.

Value in Event of Involuntary Termination or Voluntary Termination for Stated Good Reason Following a Change in Control

Name	Cash Severance (\$) (1)	2007 Incremental Bonus (\$) (2)	Total Value Benefit (\$) (3)	Performance Plan Acceleration (\$) (4)	Options Acceleration (\$) (5)	Excise Tax Gross Up (\$) (6)	Total (\$)
	(+) (-)	(+) (-)	(+) (-)	(+) (-)	(+) (-)	(+) (-)	
Stan A. Askren	4,199,685	370,447	18,754	354,400	910,991	2,771,232	8,625,509
Jerald K. Dittmer (7)	1,066,343	127,529	18,754	189,600	157,094	N/A	1,559,320
Bradley D.							
Determan (8)	823,086	181,177	18,754	0	169,182	N/A	1,192,199
Eric K. Jungbluth	1,292,189	117,554	18,754	365,637	182,505	843,739	2,820,378
Marco V. Molinari	1,198,850	122,688	18,754	346,350	194,344	841,998	2,722,984

#### Notes

- (1) Pursuant to the change-in-control employment agreements for each of the Named Executive Officers, the numbers in this column represent two times (three times for Mr. Askren) the sum of (1) the executive's annual base salary and (2) the average of the executive's annual incentive awards for the prior two years.
- (2) Represents the maximum annual incentive award payable in Fiscal 2007 minus the actual annual incentive award paid in Fiscal 2007 in accordance with the Bonus Plan.
- (3) Represents the value of benefits provided following termination of employment pursuant to the change-in-control employment agreement for each of the Named Executive Officers.
- (4) Assumes the Compensation Committee authorizes payment of the outstanding Performance Plan awards for the 2006-2008 and 2007-2009 performance periods based on performance to date without proration. Such awards are normally forfeited upon termination by reason other than death, disability or retirement.
- (5) Represents the value of accelerating the vesting of options not otherwise vested in accordance with the 1995 Compensation Plan.
- (6) Represents the payment to "gross up" the executive's compensation for any excise tax and for any federal, state and local taxes applicable to the excise tax "gross up."
- (7) The aggregate present value of Mr. Dittmer's payments do not exceed 110 percent of three times his annualized includible compensation for the most recent five taxable years ending before the date on which the change in control occurred. As such, Mr. Dittmer's cash severance payment is reduced such that no portion of his payments is subject to any excise tax.
- (8) The aggregate present value of Mr. Determan's payments do not exceed 110 percent of three times his annualized includible compensation for the most recent five taxable years ending before the date on which the change in control occurred. As such, Mr. Determan's cash severance payment is reduced such that no portion of his payments is subject to any excise tax.

## Value in Event of Change in Control with No Employment Termination

Name	Cash Severance (\$)	2006 Incremental Bonus (\$) (1)	Total Value Benefits (\$)	Performance Plan Acceleration (\$) (2)	Options Acceleration (\$) (3)	Excise Tax Gross Up (\$)	Total (\$)
Stan A. Askren	0	370,447	0	354,400	910,991	0	1,635,838
Jerald K. Dittmer	0	127,529	0	189,600	157,094	0	474,223
Bradley D. Determan	0	181,177	0	0	169,182	0	350,359
Eric K. Jungbluth	0	117,554	0	365,637	182,505	0	665,696
Marco V. Molinari	0	122,688	0	346,350	194,344	0	663,382

#### Notes

- (1) Represents the maximum annual incentive award payable in Fiscal 2007 minus the actual annual incentive award paid in Fiscal 2007 in accordance with the Bonus Plan.
- (2) Assumes the Compensation Committee authorizes payment of the outstanding Performance Plan awards for the 2006-2008 and 2007-2009 performance periods based on performance to date without proration. Such awards are normally forfeited upon termination by reason other than death, disability or retirement.
- (3) Represents the value of accelerating the vesting of options not otherwise vested in accordance with the 1995 Compensation Plan.

## Value in Event of Retirement

Name	Options Acceleration (\$) (1)	Performance Plan Acceleration (\$) (2)	Total (\$)
Stan A. Askren	308,969	118,133	427,102
Jerald K. Dittmer	52,554	63,200	115,754
Bradley D. Determan	55,134	0	55,134
Eric K. Jungbluth	25,233	121,879	147,112
Marco V. Molinari	33,236	115,450	148,686

#### Notes

- (1) Represents the value of accelerating the vesting of options not otherwise vested in accordance with the 1995 Compensation Plan. Such options will remain exercisable until three years from the date of retirement.
- (2) Assumes the Compensation Committee authorizes payment of the outstanding Performance Plan awards for the 2006-2008 and 2007-2009 performance periods based on performance to date, prorated according to the time elapsed through the performance period.

### Value in Event of Death or Disability

Name	Options Acceleration (\$) (1)	Performance Plan Acceleration (\$) (2)	Total (\$)	
Stan A. Askren	155,432	118,133	273,565	
Jerald K. Dittmer	26,099	63,200	89,299	

Name	Options Acceleration (\$) (1)	Performance Plan Acceleration (\$) (2)	Total (\$)
Bradley D. Determan	27,136	0	27,136
Eric K. Jungbluth	10,198	121,879	132,077
Marco V. Molinari	14,262	115,450	129,712

#### Notes

- (1) Represents the value of accelerating the vesting of options not otherwise vested in accordance with the 1995 Compensation Plan. Such options will remain exercisable until two years from the date of death or disability.
- (2) Assumes the Compensation Committee authorizes payment of the outstanding Performance Plan awards for the 2006-2008 and 2007-2009 performance periods based on performance to date, prorated according to the time elapsed through the performance period.

## DIRECTOR COMPENSATION

The Corporation's independent Directors generally receive an annual retainer of \$100,000, of which \$50,000 is paid in cash in equal installments of \$12,500 at each quarterly Board meeting and \$50,000 is paid in the form of a Common Stock grant issued under the 2007 Equity Plan for Non-Employee Directors of HNI Corporation (the "2007 Equity Plan") at the May Board meeting. The annual retainer for all future periods was increased from \$45,000 to \$100,000 by the Board at the May 2007 Board meeting. Each independent Director who serves as the Chair of a Board committee also receives an additional annual retainer for his or her services. The Audit Committee Chair and the Lead Director each receive an additional \$7,500, and the Chairs of the Compensation Committee and the Governance Committee each receive an additional \$4,000. Each Audit Committee member also receives an additional annual retainer of \$4,000. Independent Directors are also reimbursed for travel and related expenses incurred to travel six hours or more on a round-trip basis. Directors are also reimbursed for travel and related expenses incurred to attend meetings. For purposes of determining Director compensation, an independent Director is anyone who is not a member of the Corporation. Directors who are members of the Corporation do not receive additional compensation for service on the Board.

The Corporation's policy with regard to Common Stock ownership by Directors is for each Director to own Common Stock with a market value of five times or more the cash portion of the annual retainer. Pursuant to this policy, independent Directors are required to receive one-half of the cash portion of their annual retainer in the form of shares of Common Stock to be issued under the 2007 Equity Plan or, to the extent the Director participates in the HNI Corporation Directors Deferred Compensation Plan (the "Directors Deferred Plan"), in the form of shares to be credited to the Director's share sub-account under the Directors Deferred Plan. This requirement does not, however, apply to any Director owning Common Stock with a market value of five times or more the cash portion of the annual retainer.

In addition to acquiring Common Stock as partial payment of their annual retainer, independent Directors can also acquire Common Stock in several other ways. Under the 2007 Equity Plan, Directors may elect to receive up to 100% of their cash retainers in the form of shares of Common Stock. Under the Directors Deferred Plan, each Director has the opportunity to defer up to 100 percent of all their retainers earned as a Director. Deferred compensation may be deferred in cash or in the form of shares of Common Stock (determined by dividing the amount of the compensation deferred by the fair market value per share of Common Stock on the date such compensation would have otherwise been paid). In addition, each independent Director is eligible to receive awards of stock options to purchase Common Stock, restricted stock or Common Stock grants, or any combination thereof, under the 2007 Equity Plan in such amounts as the Board may authorize.

Until the increase in the annual retainer at the May 2007 Board meeting, each independent Director generally received an annual Common Stock grant of approximately 1,000 shares under the 1997 Equity Plan for Non-Employee Directors of HNI Corporation (the "1997 Equity Plan"). The 1997 Equity Plan terminated upon shareholder approval of the 2007 Equity Plan at the 2007 annual meeting of shareholders. In May 2007, each independent Director serving on the Board as of May 7, 2007, was issued 1,155 shares of Common Stock under the 2007 Equity Plan. The Corporation does not have a non-equity incentive plan for independent Directors. All shares of Common Stock issued in lieu of cash retainer amounts have heretofore been issued pursuant to the 1995 Compensation Plan, the 1997 Equity Plan or the 2007 Equity Plan. As of the Record Date, (1) the

Corporation has never issued stock options to purchase Common Stock or shares of restricted stock to the independent Directors and (2) all shares of Common Stock issued to Directors under the 1995 Compensation Plan, the 1997 Equity Plan or the 2007 Equity Plan were fully vested upon issuance.

### **Director Compensation for Fiscal 2007**

	Fees Earned	0: 1 A 1	Change in Pension Value and Nonqualified Deferred Compensation	All Other	<b>T</b> ( )
Name	or Paid in Cash (\$) <sup>(1)</sup>	Stock Awards (\$) <sup>(2)</sup>	Earnings $(\$)^{(3)}$	Compensation $(\$)^{(4)}$	Total (\$)
Mary H. Bell	47,500	50,000	(ψ) 	676	98,176
Miguel M. Calado	52,500	50,000		676	103,176
Gary M. Christensen	58,000	50,000		676	108,676
Cheryl A. Francis	47,500	50,000		676	98,176
John A. Halbrook	47,500	50,000		676	98,176
James R. Jenkins	52,500	50,000	450	676	103,626
Dennis J. Martin	49,500	50,000		676	100,176
Larry B. Porcellato	47,500	50,000	162	676	98,338
Joseph E. Scalzo	51,500	50,000	895	676	103,071
Abbie J. Smith	51,500	50,000		676	102,176
Brian E. Stern	49,500	50,000		676	100,176
Ronald V. Waters, III	59,000	50,000	1,333	676	111,009

#### Notes

- (1) Prior to the May 2007 Board meeting, each independent Director received an annual retainer of \$45,000, paid in equal installments of \$11,250 at each quarterly Board meeting. Effective after the May 2007 Board meeting, each independent Director received an annual retainer of \$100,000, of which \$50,000 was paid in cash in equal installments of \$12,500 at each quarterly Board meeting and \$50,000 was paid in the form of a Common Stock grant issued under the 2007 Equity Plan at the May Board meeting. For Fiscal 2007, each independent Director received \$11,250 at each of the first two quarterly Board meetings (February and May) and \$12,500 at each of the final two quarterly Board meetings (August and November). Each independent Director may also receive an annual retainer for service as a member of the Audit Committee (\$4,000); as Lead Director (\$7,500); as Audit Committee Chair (\$7,500); and as Compensation Committee or Governance Committee Chairs (\$4,000 each). As with the cash portion of the annual retainer for Board service, annual retainers for committee Chairs, Lead Director or Audit Committee service are paid in equal installments at each quarterly Board meeting. For Fiscal 2007, the independent Directors listed in the Table above each earned the following fees: Messrs. Calado and Jenkins - \$47,500 annual retainer plus a \$4,000 annual retainer for service on the Audit Committee and \$1,000 for travel to Board meetings in excess of 6 hours on a round-trip basis; Mr. Christensen – \$47,500 annual retainer plus a \$7,500 annual retainer as Lead Director and \$3,000 for travel to Board meetings in excess of 6 hours on a round-trip basis; Mr. Scalzo - \$47,500 annual retainer plus a \$4,000 annual retainer for service on the Audit Committee; Ms. Bell, Ms. Francis and Messrs. Halbrook and Porcellato - \$47,500 annual retainer; Ms. Smith - \$47,500 annual retainer plus a \$4,000 annual retainer as Chair of the Compensation Committee; Mr. Waters -\$47,500 annual retainer plus a \$4,000 annual retainer for service on the Audit Committee and a \$7,500 annual retainer as Chair of the Audit Committee. Mr. Stern completed his term as Chair of the Governance Committee in May 2007. Mr. Martin began serving as Chair of the Governance Committee after the May 2007 Board meeting. Messrs. Stern and Martin each earned the following fees: \$47,500 annual retainer plus one-half of the Governance Committee Chair annual retainer or \$2,000.
- (2) Includes the share portion of the annual retainer a \$50,000 Common Stock grant authorized by the Board under the 2007 Equity Plan. Each independent Director serving on the Board as of May 7, 2007, was issued 1,155 shares of Common Stock at a price of \$43.27 (the average of the high and low transaction prices for a share of Common Stock on the date of grant, May 8, 2007) for a total grant value of approximately \$49,977. The difference between the \$50,000 Common Stock grant authorized by the Board and the actual value of Common Stock issued pursuant to such grant (\$49,977) was approximately \$23. As the Corporation only issues fractional shares under the Directors Deferred Plan, the Corporation paid each independent Director \$23 either in the form of cash in lieu of a fractional share for those Directors that did not elect to defer their Common Stock grant under the Directors Deferred Plan or in the form of a fractional share for those Directors that did elect to defer their Common Stock grant under the Directors Deferred Plan. Ms. Smith and Messrs. Christensen, Jenkins, Porcellato, Scalzo and Waters each deferred 100% of their Common Stock grant under the Directors Deferred Plan. The closing price of Common Stock on May 8, 2007 was \$43.62 per share. There are no unexercised option awards or unvested stock awards outstanding as of the end of Fiscal 2007 for any of the Directors.

(3) Includes above-market interest earned on cash compensation deferred under the Directors Deferred Plan. Interest on deferred cash compensation is earned at 1% over the prime rate, as determined by the Compensation Committee. Messrs. Jenkins and Waters each deferred 50% of their cash compensation. Above-market interest earned by Mr. Scalzo is for cash compensation deferred prior to January 1, 2006. Above-market interest earned by Mr. Porcellato is for cash compensation deferred prior to January 1, 2007.

(4) Includes dividends earned on Common Stock grants during Fiscal 2007.

## SECURITY OWNERSHIP

## Security Ownership of Certain Beneficial Owners

On the Record Date, there were 44,504,669 Outstanding Shares. On that date, to the Corporation's knowledge, there were two shareholders who owned beneficially more than 5 percent of all Outstanding Shares. The table below contains information, as of that date (except as noted below), regarding the beneficial ownership of these persons or entities. Unless otherwise indicated, the Corporation believes that each of the persons or entities listed below has sole voting and investing power with respect to all the shares of Common Stock indicated.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class
State Farm Insurance Companies One State Farm Plaza Bloomington, Illinois 61701	7,366,400 (1)	16.6%
Terrence L. and Loretta B. Mealy 301 East Second Street Muscatine, Iowa 52761	3,436,513 (2)	7.7%

#### Notes

- (1) Information is based on a Schedule 13G/A, dated January 24, 2008, filed with the SEC by State Farm Insurance Companies for the period ended December 31, 2007.
- (2) Information is based on a Schedule 13G/A, dated February 27, 2008, filed with the SEC by Terrence L. and Loretta B. Mealy for the period ended December 31, 2007.

## Security Ownership of Directors and Executive Officers

The following table sets forth the beneficial ownership of Common Stock as of the Record Date for each Director and nominee for Director, each Named Executive Officer and by all Directors (including nominees) and executive officers of the Corporation as a group. The address of the persons listed below is 408 East Second Street, Muscatine, Iowa 52761.

		Common Stock	Options Exercisable as of the Record Date or Within 60 Days	Total Stock and Stock-Based
Name	Common Stock (1)	Units (2)	Thereof	Holdings
Stan A. Askren	48,015	14,887	141,000	203,902
Mary H. Bell	0	2,977	0	2,977
Miguel M. Calado	12,328	0	0	12,328
Gary M. Christensen	0	16,896	0	16,896
Cheryl A. Francis	17,361	0	0	17,361
John A. Halbrook	5,655	4,345	0	10,000
James R. Jenkins	0	3,697	0	3,697
Dennis J. Martin	1,155	11,872	0	13,027
Larry B. Porcellato	2,000	4,807	0	6,807
Joseph E. Scalzo	0	8,464	0	8,464
Abbie J. Smith	0	16,051	0	16,051
Brian E. Stern	19,414	0	0	19,414
Ronald V. Waters, III	0	9,018	0	9,018
Bradley D. Determan	18,343	0	18,000	36,343

Name	Common Stock (1)	Common Stock Units (2)	Options Exercisable as of the Record Date or Within 60 Days Thereof	Total Stock and Stock-Based Holdings
Jerald K. Dittmer	16,655	0	47,250	63,905
Eric K. Jungbluth	6,827	0	15,000	21,827
Marco V. Molinari	6,629	0	28,000	34,629
All Director and Executive Officers as a Group - (23)	179.644	93.014	254,250	526,908
	177,011	>0,01		020,,,00

#### Notes

- (1) Includes restricted shares held by Directors and executive officers over which they have voting power but not investment power, shares held directly or in joint tenancy, shares held in trust, by broker, bank or nominee or other indirect means and over which the individual or member of the group has sole voting or shared voting and/or investment power. Each individual or member of the group has sole voting and investment power with respect to the shares shown in the table above, except Mr. Askren's spouse shares voting and investment power with respect to 7,588 of the 48,015 shares listed above for Mr. Askren. No Director or Named Executive Officer owns more than one percent of the Outstanding Shares. All Directors and executive officers as a group own approximately 1.2 percent of the Outstanding Shares.
- (2) Indicates the nonvoting share units credited to the account of the named individual or members of the group, as applicable, under either the Deferred Plan (as described on page 23 of this Proxy Statement) or the Directors Deferred Plan (as described on page 36 of this Proxy Statement).

## EQUITY COMPENSATION PLAN INFORMATION

The following table provides information as of December 29, 2007, about Common Stock which may be issued under the Corporation's equity compensation plans.

	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
Plan Category	(a) (1)	(b)	(c) (2)
Equity compensation plans approved by security holders	1,043,066	\$38.72	5,283,384
Equity compensation plans not approved by security holders		_	_
Total	1,043,066	\$38.72	5,283,384

#### Notes

- (1) Includes shares to be issued upon the exercise of outstanding options granted under the 1995 Compensation Plan prior to termination of such plan. The 1995 Compensation Plan terminated upon shareholder approval of the 2007 Compensation Plan at the 2007 annual meeting of shareholders. The termination of the 1995 Compensation Plan does not impact the validity of any outstanding options granted under such plan prior to termination. As of the last day of Fiscal 2007, there were no outstanding (1) warrants or rights under the 1995 Compensation Plan and (2) options, warrants or rights under the 2007 Compensation Plan, the 1997 Equity Plan or the 2007 Equity Plan. The 1997 Equity Plan terminated upon shareholder approval of the 2007 Equity Plan at the 2007 annual meeting of shareholders.
- (2) Includes shares available for issuance under the 2007 Compensation Plan 5,000,000, and the 2007 Equity Plan 283,384. Of the 5,000,000 shares available for issuance under the 2007 Compensation Plan, no more than 1,000,000 of such shares can be issued in the form of restricted stock, restricted stock units, performance shares, dividend equivalents, deferred share units and bonus stock.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Under the federal securities laws, the Directors and executive officers of the Corporation, and certain persons who own more than 10 percent of the Outstanding Shares, are required to report their ownership of Common Stock and changes in that ownership to the SEC and the NYSE. Specific due dates for these reports have been established by the SEC, and the Corporation is required to report in this Proxy Statement any known failure to file by these dates during Fiscal 2007.

Based solely on a review of copies of the reports the Corporation has received, or written representations from certain reporting persons, the Corporation believes that during Fiscal 2007 all reporting persons made all filings required by Section 16(a) on a timely basis.

Notwithstanding anything to the contrary set forth in any of the Corporation's previous filings under the Securities Act of 1933 or the Exchange Act that might incorporate future filings, including this Proxy Statement, in whole or in part, the Audit Committee Report included on page 11 of this Proxy Statement and the Compensation Committee Report included on page 27 of this Proxy Statement shall not be incorporated by reference into any such filings.

## DEADLINE FOR SHAREHOLDER PROPOSALS FOR THE 2009 ANNUAL MEETING

Proposals by shareholders intended to be presented at the 2009 annual meeting of shareholders must be received at the Corporation's executive offices no later than November 23, 2008 to be included in the proxy statement and proxy form. All shareholder notice of proposals submitted outside the processes of Exchange Act Rule 14a-8 must be received between February 7, 2009 and March 9, 2009 to be considered for presentation at the 2009 annual meeting of shareholders. In addition, any shareholder proposals must comply with the informational requirements contained in the By-laws, Section 2.16(a)(2), in order to be presented at the 2009 annual meeting of shareholders. On written request to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761, the Corporation will provide, without charge to any shareholder, a copy of the By-laws.

## **OTHER MATTERS**

The Board knows of no other matters that will be brought before the Meeting, but, if other matters properly come before the Meeting, it is intended that the persons named in the proxy will vote the proxy according to their best judgment.

On written request to the Corporate Secretary at HNI Corporation, 408 East Second Street, Muscatine, Iowa 52761, the Corporation will provide, without charge to any shareholder, a copy of its Annual Report on Form 10-K for Fiscal 2007, including financial statements and schedules, filed with the SEC. The report is also available on the Corporation's website at <u>www.hnicorp.com</u>, under "*Investor Information–Annual & Quarterly Reports*."

Information set forth in this Proxy Statement is as of March 19, 2008, unless otherwise noted.

Steven M. Bradford Vice President, General Counsel and Secretary March 19, 2008

The Annual Report to Shareholders of the Corporation for Fiscal 2007, which includes financial statements, is being mailed to shareholders of the Corporation together with this Proxy Statement. The Annual Report does not form any part of the material for the solicitation of proxies.

#### APPENDIX A

#### Companies Participating in the Survey Reports

1-800 CONTACTS, Inc. 7-Eleven, Inc. AT. Cross AARP Abilities! Abrazo Health Care Accenture ACE Limited ACORD Adecco Advance Auto Parts Advanta Corporation Aegis Mortgage Corporation Aeronix, Inc. Affinity Health Plan AGCO Corporation AgriBank FCB Air Frame Manufacturing & Supply Company, Inc. Aistom Power Alabama Gas Corporation Albertson's, Inc. Aleris International, Inc. Allegheny County Sanitary Authority Allegheny Technologies, Inc. Alliant Energy Allied Building Products Corp. Allstate Corporation ALSTOM Power Services Altria Group, Inc. Amcor Pet Packaging North America, Inc. American Airlines American Casino & Entertainment Properties American College of Emergency Physicians American Institute of Physics American Red Cross American United Life Insurance Co. AMERIGROUP Corporation Ameriquest Ames True Temper Amplifon USA Anadarko Petroleum Corporation ANH Refractories Company Anna's Linens Company APL Ltd. Apple Computer Appleton Papers AQS, Inc. Arch Coal, Inc. Arctic Cat Argonne National Laboratory Arizona Public Service Arkansas BlueCross BlueShield Arnold and Porter, LLP Arup San Francisco Ashland, Inc. Aspect Energy, LLC Associated Banc-Corp Astoria Financial AtlantiCare Regional Medical Cntr Aurora Health Care Automobile Club of Southern CA AvalonBay Communities, Inc.

21st Century Oncology A O Smith Corporation AT. Kearney, Inc. ABB. Inc. ABM Industries, Inc. Abt Associates. Inc. ACCO Brands, Inc. Acergy US, Inc. Acuity ADESA, Inc. Advanced Measurement Technology, Inc. Adventist Health System Aegon USA AET AFLAC, Inc. AgFirst Agrium U.S. Air Products and Chemicals AK Steel Holding Corporation Alaska Communications Systems Group Alcoa, Inc. Alexander & Baldwin, Inc. Allegheny Energy, Inc. Allergan, Inc. Alliant Techsystems Allied Irish Banks, plc US ALLTEL Corporation Alta Resources Corporation Altru Health System Ameren Corporation American Airlines Publishing American Century Investments American Electric Power American Financial Group American International American Signature, Inc. American Water AmeriHealth Mercy Health Plan AmerisourceBergen Corporation Amgen, Inc. AMSEC, LLC Anchor Blue Retail Group Anheuser-Busch Companies, Inc. Anne Arundel Medical Center Apache Corporation Apogen Technologies Apple, Inc. Applied Materials, Inc. ARAMARK Corporation Archer Daniels Midland Company Ardent Health Services ARGO-TECH Corporation AREVA NP, Inc. Arlington County Government Arrow Electronics, Inc. Arvig Communication Systems Arysta LifeScience North America Ashmore Energy International Aspect Abundant Shale, LP Associated Electric Co-op, Inc. AstraZeneca Atmos Energy Aurora Loan Services Automobile Protection Corporation Avaya, Inc.

2Wire, Inc. A&P AAA National Office Abbott Laboratories AboveNet Communications. Inc. ABX Air. Inc. Accor North America, Inc. ACH Food Adams Resources & Energy Administaff, Inc. Advanced Medical Optics, Inc. ADVO. Inc. Aera Energy Services Company Aetna, Inc. Ag Processing, Inc. AGL Resources AIG Airlines Reporting Corporation Aker Kvaerner Albany Medical Center Alcon Laboratories Alfa Laval, Inc. Allete Alliance Pipeline, Inc. Allianz Global Investors of America, LP Allied Waste Industries ALON USA Energy, Inc. Altana Pharma Amalgamated Bank of New York America Online, Inc. American Axle & Manufacturing Holding, Inc. American Express American Farmers & Ranchers Mutual Insurance Company American Standard Companies, Inc. American Library Association AmeriCredit Corp. AmeriPride Services, Inc. Ameristar Casinos, Inc. Amica Mutual Insurance Co. AmTrust Bank Anchor Danly Anixter International, Inc. AOC LLC Apartment Investment and Management Company Apollo Group, Inc. Applebee's International, Inc. Applied Technology & Mgmt. Arby's Restaurant Group Archon Group, L.P. Argonaut Group Armed Forces Insurance ARTEL, Inc. Arvin Sango, Inc. Asante Health System Aspect Energy, LLC Asset Marketing Service, Inc. Assurant, Inc. Asurion Atria Senior Living Group Auto Club Group Autonation, Inc. Aveda Corporation

3M Company AG. Edwards, Inc. AAA of Science ABC Health Plans Abraxas Petroleum Corporation ACC Capital Holdings Accredited Home Lenders, Inc. ACI Worldwide Adams Respiratory Therapeutics ADTRAN Incorporated Advanced Micro Devices Advocate Healthcare Aeroiet Affinity Bank Ag Processing, Inc. Agnesian HealthCare AIPSO Aisin Automotive Akzo Nobel, Inc. Albemarle Corporation Alegent Health Alibritton Communications Alliance Data Systems AllianceBernstein L.P. Allianz Life Insurance Allina Health System ALSAC/St. Jude Children's Research Hospital Alticor Amazon.Com, Inc. America's Test Kitchen American Bureau of Shipping American Family Insurance American Greetings American Home Mortgage Investment Corporation American Packaging Company American Systems Corporation AmeriGas Propane, Inc. Ameriprise Financial Ameritrade Amphenol Corporation AMVEST Osage, Inc. Angiotech Pharmaceuticals Ann Taylor Stores Corporation AON Corporation APAC Customer Services APC/MGE Critical Power and **Cooling Services** Appalachian Regional Healthcare Applera Apria Healthcare Group, Inc. Arch Capital Group, Ltd. Archstone Smith Ariens Company Armstrong World Industries, Inc. Arup New York ArvinMeritor Asbury Automotive Group ASCAP Assisted Living Concepts Assurant Health AT&T, Inc. AURA/Gemini Observatory Automatic Data Processing AutoZone, Inc. Avery Dennison Corporation

Aviall. Inc. Avon Products BC. Ziegler BAE Systems, Inc. Ball State University Bank of America Corporation Bankers Bank Baptist St. Anthony's Health System Barr Pharmaceutical Battelle Memorial Institute Bayhealth Medical Center **BB&T** Corporation Belo Corporation Benchmark Electronics, Inc. Betsy Johnson Regional Hospital Biodvnamic Research Corporation BISYS Group, Inc. Black & Veatch Corporation Blockbuster, Inc. Bluebonnet Federal Credit Union Bluelinx Holdings, Inc. Board of Governors of the Federal Reserve System Boehringer Ingeiheim BOK Financial Booz Allen Hamilton Boston Market Corporation Borg Warner, Inc. Bovis Lend Lease Boys & Girls Clubs of America Branch Banking & Trust Company Bristol West Holdings, Inc. Broadlane Brookhaven National Laboratory Brotherhood Mutual Insurance Co. Brownells, Inc. Bryant College Building Materials Holding Corp. Burlington Northern Santa Fe Butler Manufacturing Company C2 Portfolio, Inc. Cablevision Systems Corporation CAE Simuflite Civil Training & Services California Automobile Association California Independent System California State Automobile Assn. Camcraft Canandaigua National Bank & Trust Company Capitol Broadcasting CareFirst BlueCross BlueShield Carestream Health Carlson Companies Carson Tahoe Regional Healthcare Catalytic Solutions Catholic Healthcare West (CHW) Catholic Health Initiatives Kentucky Region Celanese Corporation Cell Therapeutic Centegra Health System Centex Corporation Century Tel Enterprises, Inc. Ceridian Ceramic Protection Corporation of America Chaparrol Steel Company Charter Communications Chelan County Public Util. Dept. Chesapeake Energy Corporation

Avis Budget Group AXA Equitable B E Aerospace **Bahakel Communications** Baltimore Aircoil Company Bank of New York Co., Inc. Barloworld Industrial Distribution Bank of NT, Butterfield & Son Limited Barrick Gold of North America Bausch & Lomb, Inc. Baylor College of Medicine Beacon Industrial Group Beckman Coulter, Inc. Bemis Company, Inc. Benjamin Moore BioForm Medical, Inc. BJ'S Wholesale Club, Inc. Black Hills Blood-Horse BlueCare Network of Michigan Boart Longvear Black Stone Minerals Company, LLP Boeing Company Bombardier Transportation Borders Group, Inc. Boeing Employees Credit Union Bose Corporation Bowater, Inc. BP North America BRE Properties, Inc. Bristol-Myers Squibb Company Broadview Networks **Brooklyn Industries** Brown and Caldwell Brown-Forman Corporation Bucyrus International, Inc. Bulgari Retail USA Burnett Oil Co., Inc. BWXTY-12 Cabelas, Inc. Cabot Corporation CAE Simuflite Military Simulation & Training California Institute of Technology California Water Service Company Cameron International Canon USA Capital Region Health Care Corporation Cardinal Health CareFirst, Inc. Cargill, Inc. Carmax. Inc. Carters, Inc. Caterpillar, Inc. Catholic Knights CCS Income Trust - CCS Energy Services CEC Entertainment, Inc. Celestica Cellular South, Inc. Centene Corporation Central Georgia Health System CenturyTel, Inc. CGI Technologies and Solutions, Inc. US Charles L, Crane Agency Co. Chase Automotive Finance Chemical Lime Company Chevron Corporation

Avista Corporation Axis Capital Holdings Babcock & Wilcox Company Baker Hughes, Inc. Baltimore Life Insurance Co. Bank of the West Banner Health Bechtel Systems & Infrastructure, Inc. Barnes & Noble **Basic Energy Services** Baxter International Baylor Health Care System **Bechtel** Corporation Belk, Inc. Bemis Manufacturing Company Berwick Offray LLC BIC Biogen Idec, Inc. BJC HealthCare Blockbuster Entertainment Blue Cross Bon Secours Richmond Health System BlueCross BlueShield BMW Manufacturing Co., LLC Bob Evans Farms, Inc. Boise Cascade, LLC Boston Scientific Corporation Boy Scouts of America Bracco Diagnostics Brigham Exploration Company British Gas North America, LLC Brockridge Real Estate Brooks Health Systems Brown Printing Company Brunswick New Technologies Buffets, Inc. Bunge, Ltd. Busch, Inc. C&S Wholesale Grocers Cable One, Inc. CACI International, Inc. California Casualty Management Company California Dental Association California ISO Callaway Golf Company Candela Corporation Canberra Industries, Inc. Capgemini US, Inc. Care New England CareMark RX, Inc. Carilion Health System Carpenter Technology Corp. Casino Arizona Catholic Health East Catholic Medical Center CBRL Group **CBS** Corporation Cedar Rapids TV Celgene Celtic Insurance Center For Creative Leadership Cephalon, Inc. CFA Institute CGG Veritas, Inc. CGI-AMS Charles Schwab Corporation CheckFree Corporation ChemTreat, Inc. Chevron Phillips Chemical Co.

Aviva USA B Braun Medical, Inc. Babson College **Ball Corporation** Bank North BankAtlantic Baptist Health System BHP Billiton Petroleum (Americas), Inc. Barr Laboratories Basler Electric Company Bayer CropScience Baystate Health System Bechtel Plant Machinery, Inc. Belkin International, Inc. Benchmark Brands Best Buy Big Lots, Inc. Birmingham-Southern College Black & Decker Corporation BlueLinx Corporation Blue Shield Boston Financial Data Services. Inc. Bluegreen Corporation BMW of North America, LLC Bobit Business Media Bookspan Boston University Boyd Gaming Corporation Brady Corporation Brinks Company Broadcom Corporation Bronson Healthcare Group, Inc. Brookstone Company Brown Shoe Company, Inc. Bryan Cave, LLP **Builders Firstsource** Burger King Corporation Business & Legal Reports, Inc. C. H. Robinson Worldwide Cablevision of Boston Cadbury-Schweppes N. America Caelum Research Corporation Calibre Systems California Hospital Association California Pizza Kitchen Calpine Capital One Financial Corp.n Capital Bank Capital Blue Cross Capital Safety CareCentrix Caremark, Inc. Carlisle Companies, Inc. Carrizo Oil & Gas, Inc. Castle Rock Industries CB Richard Ellis, Inc. CDM. Inc. **CDW** Corporation Cedars-Sinai Health System Celina Insurance Group Cemex, Inc. U5 CenterPoint Energy Centura Health CFC International CH2M Hill Chanel Charming Shoppes, Inc. CheckFree Holdings Chemtura Corporation Chevy Chase Bank

Chicago Mercantile Exchange, Inc. Children's Health System Birmingham Chief Oil & Gas, LLC Chiquita Brands International, Inc. Chittenden Corporation Chubb Corporation Church of Jesus Christ Latter Day Saints CIGNA Corporation Cincinnati Financial Corporation Circuit City Stores, Inc. Citigroup, Inc. Citizens Property Insurance Corp. City of Columbus City of Houston City of Redmond Clarke American Checks Clear Channel Communications Clinics of North Texas LLP CMP Media COACH College of DuPage Colonial Williamsburg Foundation Columbia St. Mary's Comcast Corporation Communication Technologies, Inc. Communications Data Services. Inc. CommunityCare Managed Healthcare Plans of Oklahoma Compass Bank Computer Task Group ConnectiCare, Inc. Conseco, Inc. Constellation Brands, Inc. Continental Western Insurance Co. **Cook Communication Ministries** CooperVision Cook Children's Health Care Systm Corporate Express, Inc., a Buhrmann Company Cost Plus, Inc. County of Spotsylvania Cox Enterprises, Inc. Crane Company Credit Acceptance Corporation Crowe Chizek and Company, LLC Crozer-Keystone Health System Cubic Corporation CUNA Mutual Group CVS Caremark Corporation Daiichi Sankyo, Inc. Dallas County Danaher Corporation Darden Restaurants Data Recognition Corporation DCH Regional Medical Center Del Laboratories, Inc. Delorme Publishing DaimlerChrysler Financial Services Americas, LLC Dentsply **DFB** Pharmaceuticals Dick's Sporting Goods Digitas Inc. **Discover Financial Services** Dispatch Broadcast Group Dobson Communications Corp. Dominion Resources, Inc. Dow Chemical Dresser-Rand Company DTE Energy Company

Chicago Board Options Exchange Children's Hospital & Regional Medical Center, Seattle Children's Hospital of Orange Co. Children's Medical Center - Dallas Christian City Chumash Casino Cincinnati Children's Hospital Medical Center Cincinnati Bell Circle K Stores, Inc. CIT Group, Inc. CitiStreet, LLC City and County of Denver City of Dallas City of Lubbock City of Richmond Clarkston Consulting Clear Channel Outdoor Holdings **Clopay Corporation** CMS Energy Corporation Cobank Collins & Aikman Colorado Springs Utilities Columbus McKinnon Corporation Comerica, Inc. Commerce Bancshares, Inc. Community Health Network Community Hospitals Indianapolis CompuCom Systems, Inc. Computershare Connell Consol Energy, Inc. Constellation Energy Group, Inc. Convergys Corporation Cooper Industries, Ltd. Copeland Corporation Corinthian College, Inc. Corrections Corporation of America Countrymark Cooperative, LLP **Covansys** Corporation Cox Target Media Cranston Print Works Company Critical Health Systems, Inc. Crowley Maritime Corporation CSL Behring, LCC Cullen Frost Bankers Cushman & Wakefield Cytec Industries, Inc. Dal-Tile Corporation Danaher Motion Dassault Falcon Jet Corporation Dave & Buster's Dean Health Systems, Inc. Del Monte Foods Company Delphi Corporation Denny's Corporation Denso Manufacturing Michigan, Inc. DePaul University **DHL Express** Dickstein Shapiro LLP Diliards, Inc. Discovery Communications, Inc. **DKRW** Energy Doherty Employment Group Donaldson Company, Inc. Dow Jones DSC Logistics Duane Morris, LLP

Chicago Bridge & Iron Company Children's Hospitals and Clinics of Minnesota Children's Healthcare of Atlanta Children's Memorial Hospital Christopher & Banks Church & Dwight City of Hope National Medical Center Cinco Natural Resources Corp. Citation Oil & Gas Corporation Citizens Communications Co. City of Austin City of Frederick City of Overland Park, Kansas Claremont Graduate University Classified Ventures, LLC Cleco Corporation Clorox CNA Financial Corporation Cobra Electronics Corporation COG Operating, LLC Colonial Banc Group Colsa Corporation Comair Comfort Systems USA CommScope, Inc. Community Health Systems Connecticut Children's Medical Center CompUSA ConAgra Foods, Inc. Conoco Phillips Consolidated Edison, Inc. Continental Airlines, Inc. Con-Way, Inc. Cooper Tire & Rubber Company Cordillera Communications Corn Products Country Insurance & Financial Services Countrywide Financial Corp. Covenant Health **CPS** Energy Crate and Barrel Crosstex Energy Services Crown Castle International Corp. CSS Industries, Inc. Culligan International Company CVR Energy, Inc. D&E Communications, Inc. Dairy Management, Inc. Dal-Tile, Inc. Danbury Health Systems Data Center. Inc. Davita, Inc. Deere & Company Delek US Holdings, Inc. Deluxe Corporation Denver Health & Hospital Authority Devon Energy Diageo North America Diebold, Inc. Direct General Corporation Disney Consumer Products DLA Piper US, LLP Dollar General Corporation Dorsey & Whitney, LLP Downey Savings & Loan Assn. DST Systems, Inc. Duke Energy Corporation

Chicago Transit Authority Children's Hospital and Health System Children's Hospital Central CA Chipotle Mexican Grill CHS, Inc. CIBA Vision Corporation Coca Cola Bottling Company Consolidated Cingular Wireless CITGO Petroleum Citizens Financial Group, Inc. City of Charlotte City of Philadelphia Clarian Health Partners, Inc. Claymont Steel Holdings, Inc. Cleveland Clinic ClubCorp, Inc. CNL Financial Group Coca-Cola Company Coca-Cola Enterprises, Inc. Colgate Palmolive Company Colonial Bank Columbia Bank Combe Commerce Bancorp, Inc. Community Care Compass Bancshares Computer Technology Associates, Inc. Computer Sciences Corporation Concentra, Inc. Conseco Services LLC **CONSTAR** International Continental Automotive Systems Cooper University Hospital Core Mark Holding Co., Inc. Corning, Inc. Cornell University Cracker Barrel Old Country Store, Inc. County of Kent, Michigan County of Monterey Coventry Health Care, Inc. Crawford and Company Crosstex Energy, Inc. Crown Cork & Seal CSX Corporation Cummins, Inc. **CVS** Pharmacy Dade Behring, Inc. Dallas Central Appraisal District Dana Danfoss US - Compressors Data Exchange Dayton Superior Corporation DeKalb Medical Center Dell, Inc. - Dell Direct Store Denny's, Inc. Derry Township Municipal Authority DeVry, Inc. Diamond Offshore Drilling, Inc. Digital Risk, LLC DIRECTV, Inc. Disneyland Resort, Retail Operations **D-M-E** Company Dollar Thrifty Automotive Group Dover Corporation Dress Barn, Inc. DSW, Inc.

Duke University Health System DynMcDermott Petroleum Op. EON US, LW Eastman Chemical Company EBS Asset Management Eddie Bauer Edison Mission Energy EDS Edward Lowe Foundation Eisai Electronic Data Systems Elsevier Emerson Electric Enbridge Energy Partners, LP Energen Corporation Energy Northwest EnerVest Management Partners Ensign United States Drilling, Inc. Entergy EOG Resources, Inc. Equifax, Inc. eResearch Technology Erie County Medical Center Corp. Erie Insurance Group ESCO Technologies Estee Lauder Companies, Inc. Eugene Water & Electric Board Excellus BlueCross BlueShield Expeditors Intl. of WA, Inc. Extendicare Health Services Faegre & Benson, LLP Fairchild Controls FANUC Robotics America Farmer's Home Furniture FCI USA, Inc. Federal Reserve Information Tech. FedEx Express Fermi National Accelerator Lab. Fidelity National Information Serv. First Charter Bank First Horizon National Company First Marblehead Corporation Fiskars Brands, Inc. Fletcher Allen Health Care Flowserve Corporation Foamex International. Inc. Foot Locker, Inc. Forest Laboratories, Inc. Foseco Metallurgical, Inc. Fox Chase Cancer Center Franklin Resources Freeport McMoRan Copper and Gold, Inc. Fremont Bank FX Energy, Inc. Gambro, Inc. Gartner, Inc. GATX Corporation GENCO Distribution Systems General Communication, Inc. General Mills Generali USA Life Reassurance Co. Genpro Transportation Genzyme Corporation George Mason University Gerdau Ameristeel Givaudan US Global Consultants, Inc. Global Power Technology, Inc. Gold Eagle Company Golden Ventures LLC **Goodrich Corporation** 

#### DuPont

E Trade Financial Corporation East Kentucky Power Cooperative Eastman Kodak Company EchoStar Communications Corp. EDFUND Edison Schools, Inc. Education Management Edwards Lifesciences, LLC El Paso Corporation Eli Lilly & Company EMBARQ Corporation Emory Healthcare, Inc. EnCana Oil & Gas USA Energizer Energy Partners, Ltd. Eni US Operating Company, Inc. Enron Enterprise Products Partners, LP EON US LLC Equitable Resources Ergotron, Inc. Ernst & Young, LLP ESL Federal Credit Union Esterline Technologies Corp. EverBank Exel plc USA Exostar LLC Exide Corporation E-Z-EM, Inc. Fairfax County Public Schools Farm Credit Bank of Texas Fasken Oil and Ranch, Ltd. Federal Express Corporation Federal-Mogul Corporation FedEx Kinko's FermiLab Fidelity National Financial, Inc. Fidelity Nat'l Real Estate Solutions First Citizens Bank First Insurance Company of HI First Midwest Bank, Inc. Fleetwood Enterprises, Inc. Flint Group Fluor Corporation Focus on the Family Foote Health System Forrest General Hospital Fossil. Inc. Fox River Paper Company Franklin Templeton Investments Funeral Directors Life Insurance Company Fremont Group G&K Services, Inc. GameTech International Gary-Williams Energy Corp. Gaylord Entertainment GenCorp. Inc. General Dynamics Info. Tech. General Motors Corporation Genesco, Inc. Gentiva Health Services GEO Group Georgia Gulf Corporation Getty Images GKN North America Services, Inc. **Global Crossing** GlobalSantaFe Corporation Golden Horizons LLC Golf Galaxy, Inc. Goodyear Tire & Rubber

Duquesne Light Holdings, Inc. E W Scripps Company Eastern Bank Eaton Corporation EchoStar Satellite LLC Edge Petroleum Corporation Edmund Optics Educational Testing Service eFunds Corporation Electro Rent Corporation Elkhart General Hospital EMC Mortgage Corporation Employers Insurance Company Encore Capital Group Energy East Corporation EnergySouth, Inc. Enodis plc ENSCO International. Inc. Entertainment Publications **EPCO** Equity Office Properties Erickson Retirement Comm. Eschelon Telecom, Inc. ESRI Esurance, Inc. Everest Re Group, Ltd. Exelon Corporation Experian Group Explorer Pipeline Company Fabri-Kal Corporation Fairview Health Services Farmer Bros. Company FBD Consulting, Inc. Federal Home Loan Bank Federated Department Stores Fellowes, Inc. Ferrellgas Fidelity Investments Fifth Third Bancorp First Citizens of South Carolina First Interstate BancSystem FirstEnergy Corporation Fleetwood Group Florida Power & Light Company FMC Corporation Foldcraft Company Ford Motor Company Fortune Brands, Inc. Foster Wheeler. Ltd. FPL Group Franklin W. Olin College of Eng. Furniture Brands International, Inc Friendly Ice Cream Corporation G. Loomis, Inc. Gap, Inc. Gates GEICO Genentech. Inc. General Electric Company General Nutrition, Inc. Genesis HealthCare Corp., Inc. Genuine Parts Company GeoMet, Inc. Georgia Institute of Technology Gilead Sciences, Inc. Glatfelter Global Industries Offshore LLC GMAC Insurance Mgmt. Corp. **Golden Innovations** Golfsmith Goody's Family Clothing

Duke Realty Corporation Dynea USA E I duPont deNemours and Co. Eastern Mountain Spoils eBay, Inc. Ecolab, Inc. Edison International EDO Edward Jones EG&G - Defense Materials Electrolux Homecare of N.A. Elmer's Products, Inc. EMCOR Group, Inc. Employers Mutual Casualty Co. Endeavour International Energy Enterprise Solutions, Inc. Enerplus Resources Fund EnPro Industries, Inc. Entegra Power Services, LLC Enzon Pharmaceuticals, Inc. Episcopal Retirement Homes Equity Residential ESCO Corporation Essilor of America Etnyre International, Ltd. Evraz Oregon Steel Mills Exempla Healthcare, Inc. Exxon Mobil Corporation -Express Scripts, Inc. Factory Card & Party Outlet Fannie Mae Farmers Group FBL Financial Group, Inc. Federal Reserve Bank Federated Investors Ferguson Enterprises Ferro Corporation Fifth Third Bank Fireman's Fund Insurance Co. First American Corporation First Data Corporation First Investors Corporation Fiserv, Inc. Fleischmann's Yeast Florida Production Engineering FMC Technologies, Inc. Foley & Lardner LLP Forest City Enterprises Forum Communications Foundation Coal Corporation Frankford Hospitals -Freddie Mac Freedom Communications, Inc. Frontier Oil Corporation Galamba Companies, Inc. Gardner Denver Gateway, Inc. Geisinger Health System General Cable Corporation General Growth Properties, Inc. General Parts International, Inc. Genpro Genworth Financial, Inc. George Fisher Signet, Inc. Georgia Merit System Girl Scouts of the USA GlaxoSmithKline Global Payments, Inc. GMAC ResCap Golden State Foods **Golub** Corporation

Google, Inc.

Gorton's Government Employees Hospital Association, Inc. Granite Construction, Inc. Greyhound Lines, Inc. GROWMARK, Inc. Guaranty Bank GuideStone Financial Resources H Enterprises International H.J. Heinz Company HR Fuller Half Price Books, Records, Magazines, Inc. Hallwood Petroleum, LLC Hanover Insurance Group, Inc. Harold's Stores, Inc. Harris County Hospital District Harsco Corporation Harvard Pilgrim Health Care Hasbro, Inc. Hazelden Foundation HCR Manor Care Health First. Inc. Health Plan Services, Inc. Healthways Helmerich & Payne, Inc. Hendrickson International Herbalife International of America Hershey Foods High Liner Foods USA Hill Phoenix Hines Interests, LLP **HNTB** Companies Holly Corporation Home Shopping Network Horizon BlueCross BlueShield of New Jersey Hovnanian Enterprises Hu-Friedy Manufacturing Co., Inc. Hunter Douglas, Inc. Hunton & Williams, LLP Hutchinson Technology, Inc. Hydril Company, LP ICI American Holdings, Inc. IDEX Illinois Tool Works Independence Blue Cross Indianapolis Power & Light Co. Information Handling Services Ingram Book Company Innovative Wireless Tech., Inc. Integrys Energy Group, Inc. Institute of Nuclear Power Operations Intel Corporation International Business Machines International Electric Supply Corp. Interstate Bakeries Corporation Intertape Polymer Group Invesco, plc iPCS, Inc. Irving Oil J R Simplot Company J.D. Power and Associates Jack in the Box, Inc. Jacobs Technology, Inc. JEA Jockey International, Inc. John Knox Village Johns-Manville Johnson Outdoors, Inc. Jostens, Inc.

Graco. Inc. Great American Financial Resources, Inc. Graphic Packaging Corporation Green Mountain Coffee Grotech Capital Group Grubb & Ellis Company Guardian Life Guitar Center, Inc. H Lee Moffitt Cancer Center Habitat for Humanity Int'l. Harman International Industries, Inc. Hamot Medical Center Harley Davidson, Inc. Harpers Magazine Foundation Harris Enterprises Harshaw Trane Harvard University Hastings Mutual Insurance Co. HBO HD Supply Health Management Association HealthEast Care System Hearst-Argyle Television Helzberg Diamonds Henkel of America The Dial Corp. Hercules, Inc. Hertz Global Holdings, Inc. Highlights for Children Hilti. Inc. Hitachi Hoffmann-La Roche Holy Spirit Hospital Honeywell International, Inc. Hortica Insurance and Employee Benefits HSBC - North America Humana, Inc. Hunter Industries Incorporated Huntsman Corporation Huttig Building Products, Inc. Hyundai Motor America IDACORP, Inc. **IKON Office Solutions** IMC, Inc. Indiana Farm Bureau Insurance Indianapolis Public Schools Information Management Service Ingram Industries, Inc. **INOVA Health Systems** Institutional Shareholder Services InterContinental Hotels Group Americas Interbake Foods, Inc. International Data International Flavors & Fragrances Intier Automotive Seating Invitrogen Irex Corporation Irwin Financial Corporation **ITT** Corporation J&B Software, Inc. J.M. Smucker Jackson Hewitt Tax Service, Inc. James Avery Craftsman, Inc. Jefferson County Public Schools JLT Services Corporation John Crane, Inc. John Muir Health Johnson & Johnson Joint Commission

Grady Health System Greater Harris County 9-1-1 Emergency Network Great Plains Energy Greene, Tweed & Co. Group 1 Automotive, Inc. **GTECH** Corporation Guess?, Inc. GulfMark Offshore, Inc. H&R Block, Inc. Halliburton Company Hartford Financial Services Group Hanesbrands, Inc. Harley-Davidson Motor Co. Harrah's Entertainment Harris Interactive Hawaiian Electric Company HCA HDS Retail North America Health Net. Inc. HealthONE Heat Transfer Research. Inc. Hendrick Medical Center Henry Ford Health System Hennepin County Medical Center Henry Schein, Inc. Herman Miller, Inc. Hess Corporation Highline Media Hilton Grand Vacations Hitchiner Mfg. Co., Inc. Holden Industries Home Depot, Inc. Hospira, Inc. Howard Hughes Medical Institute HSN, Inc. Hunt Consolidated Hunterdon Medical Center Huntsville Hospital Hyatt Corporation IC, System, Inc. Idearc Media Illinois Housing Dev. Authority Immix Management Services Indiana State Personnel Dept. Indymac Bancorp, Inc. ING North America Ins. Corp. Ingram Micro, Inc. Input Output, Inc. Instrument Sales & Service International Imaging Materials, Inc. Interface Solutions International Game Technology International Truck and Engine Invensys Controls Iowa Health System Iron Mountain ISO, Inc. ITT Industries System Division J.C. Penney Company, Inc. J.R. Simplot Company Jackson National Life Ins. Co. James Hardie Building Products Jefferson Wells International JM Family John Deere Credit John Wiley & Sons, Inc. Johnson Controls Jones Apparel Group, Inc.

Graham Packaging Grande Cheese Company Grange Mutual Casualty Co. Great-West Life & Annuity Greenheck Fan Corporation Group Health Cooperative GTSI Guideposts H E Butt Grocery Company H. E. Butt Grocers Company Hallmark Cards, Inc. Harvard Vanguard Medical Associates Hannaford Bros. Company Harleysville Insurance Harris Associates, LP Harris Bank Harris Trust & Savings Bank Hartford HealthCare Corporation Harvey Industries Haves Lemmerz HCC Insurance Holdings, Inc. Health Care Service Corporation Health Partners HealthPartners Heller Ebrman, LLP Hershey Company Hewlett-Packard Highmark Hilton Hotels Corporation Hollister. Inc. Home Interiors & Gifts, Inc. Horizon Lines Host Hotels & Resorts, Inc. Hospital Sisters Health System Hot Topic, Inc. Houghton Mifflin Company Hubbard Broadcasting Hunt ELP, Ltd. Huntington Bancshares, Inc. Huron Consulting Group Hyatt Hotels Corporation IBM Idearc, Inc. IL Municipal Retirement Fund IMS Health Indiana University Infinite Solutions LLC Ingersoll-Rand Co., Ltd. Innomark Communications Insituform Technologies Integra Telecom, Inc. Itochu International, Inc. North America Intermountain Health Care, Inc. International Paper Company Interpublic Group of Companies Invensys Process Systems Iowa State University Irvine Company Isuzu Motors America, Inc. J J Keller & Associates, Inc. J.B. Hunt Transport, Inc. Jabil Circuit, Inc. Jacobs Engineering Group, Inc. Jarden Corporation JetBlue Airways Jo-Ann Fabric & Craft Stores John Hancock Financial Services Johns Hopkins HealthCare, LLC Johnson Financial Group Jones Lang LaSalle

JPMorgan Chase Jewish Hospital & St. Mary's HealthCare K & M International Power Kaiser Foundation Health Plan Kamehameha Schools Kaye Scholer, LLP Keihin Indiana Precision Tech. Kendle International Kentucky Higher Education Student Loan Corporation KIK Custom Products Kinetico, Inc. Knowledge Learning Corporation Komatsu America Corporation Kraft Foods, Inc. Kyocera America, Inc. L-3 Government Services Lafarge North America Lancaster General Hospital Landstar System, Inc. Lario Oil & Gas Company LeasePlan USA Legacy Reserves, LP Lehigh University Lennox International, Inc. Levi Strauss LexisNexis Liberty Mutual Group Life Fitness Limited Brands, Inc. Lincoln Financial Little Lady Foods Lockheed Martin Information Systems and Global Services Los Angeles Community College District Lowe's Companies, Inc. LTD Commodities, LLC Lundbeck Research USA, Inc. Lyondell Chemical Company MacDill Federal Credit Union Magellan Health Services Magna Donnelly Corporation Malco Products, Inc. Mannington Mills Maricopa Integrated Health System Maritz, Inc. Marsh Martha Stewart Living Omnimedia Martins Point Health Care Masco Corporation Mastercard, Inc. Matthews International Corp. Mavo Foundation McDonald's Corporation McKinley Capital Management, Inc. MDC Holdings Mecklenburg County Government Medical University of South Carolina Medical Center Meijer, Inc. Memorial Hermann Healthcare System Memphis Managed Care Corp. Merck & Company Merial Limited Memill Corporation Metavante Corporation Metropolitan Atlanta Rapid Transit Authority

Michael Baker Corporation

Journal Broadcast Group JSJ Corporation Judicial Council of California K. Hovnanian Companies Kaiser Permanente Kansas Farm Bureau KB Toys Kellogg Company Kenexa Keystone Automotive Industries, Inc. Kimberly-Clark Corporation King Pharmaceuticals Koch Industries Kone, Inc. (USK) US KRATON Polymers US, LLC L-3 Communications Holdings, Inc LA Aluminum Casting Company LaGarde, Inc. Land O'Lakes, Inc. Lansing Board of Water & Light Laureate Education. Inc. Lebhar-Friedman Legal & General America, Inc. Lehigh Valley Hospital & Health Network Leviton Manufacturing Co., Inc. Lexmark International. Inc. LifeMasters Supported Selfcare, Inc. Lincoln National Corporation Live Nation, Inc. Loews Corporation Longs Drug Stores LOOP LLC Los Angeles Unified School District Lower Colorado River Authority Lubrizol Corporation Lutheran Social Services of Mich. M D Anderson Cancer Center Mack Energy Co. Magellan Midstream Holdings, LP Main Line Health Malcolm Pimie, Inc. Manor Care, Inc. Marine Computation Services, Inc. Markel Corporation Marshall & IIsley Corporation Martin Marietta Materials Mary Kay, Inc. Massachusetts Institute of Tech. Masterfoods USA Maurices. Inc. MBIA. Inc. MCG Health, Inc. McLeodUSA MDS Pharma Services Medco Health Solutions, Inc. Medical Group Management Assn. Medicorp Health System Mellon Financial Corporation Memorial Sloan-Kettering Cancer Center Menasha Corporation Mercury General Corporation Merit Medical Systems Merrill Lynch & Co., Inc. Methodist Health System Metropolitan Transit Authority MFS Investment Management

JP Morgan Chase & Company Judicial Branch of California Administration Branch Kaleida Health KAPL KBR, Inc. Kelly Services, Inc. Kennametal Kentucky Lottery Corporation Key Energy Services, Inc. KeyCorp Kinder Morgan, Inc. Kiplinger Kohler Company Konecranes, Inc. Kronospan, LLC L Perrigo Company Lab Volt System LAIKA LandAmerica Financial Group Lantech.com LAUSD Lee Memorial Health System Leggett & Platt, Inc. Lenox Hill Hospital Leo Burnett Worldwide, Inc. Lewistown Hospital Liberty Diversified Industries LifeBridge Health Lifepoint Hospitals, Inc. Linde Group Liz Claiborne, Inc. Logan's Roadhouse Lord Baltimore Capital Corporation Louisville Regional Airport Authority Lozier Corporation Luck Stone Corporation Lutron Electronics M&T Bank Corporation Macv's Main Street America Group Manitowoc Company Manpower, Inc. Marathon Oil Company MARKEM Corporation Marshfield Clinic Martek Biosciences Corporation Mary Washington Hospital Massachusetts Mutual Matson Navigation Company Maverick Tube Corporation McClatchv McGraw-Hill Education MCN Energy Enterprises MDU Resources Group, Inc. Media General Medica Health Plans Medimmune MedPlus, Inc. Memorial Health Care System Mercy Health System of Southeastern Pennsylvania Mercedes-Benz USA Mercury Insurance Group Meritage Homes Corporation MerrillI Lynch Private Client MetoKote Corporation MGE Energy MUM Mirage Microflex Corporation

JPI Partners, LLC Juniper Networks, Inc. Jupiter Medical Center, Inc. Kaman Industrial Technologies Kason Corporation Keenan & Associates Kemper Auto and Home Group Kentucky Baptist Convention Kerry Inc. US Keystone Foods, LLC Keyston Powdered Metal Co. Kindred Healthcare, Inc. Kiwanis International, Inc. Kohl's Department Stores **KPS Health Plans** Krueger International LL. Bean, Inc. Laboratory Corp. of America Lake Federal Bank Landis+Gyr, Inc. LANXESS Corporation US Lawson Products, Inc. Legacy Marketing Group Lehigh Cement Company LESCO. Inc. Leupold & Stevens, Inc. Lexington Medical Center Liberty Media Corporation Lifetouch, Inc. Lillian Vernon Corporation Lithia Motors, Inc. Lockheed Martin Corporation LOMA Lorillard Tobacco Company Los Alamos National Laboratory Louisiana Legislative Auditor Louisiana-Pacific Corporation LSG Sky Chefs Lululemon Athletica, USA Luxottica Retail US MAAX - Pearl Baths, LLC Maersk, Inc. Makino Mannatech, Inc. ManTech International Maricopa County Marriott International MARTA Martha Jefferson Hospital Maryland Procurement Office Massey Energy Company Mattel. Inc. Mayo Clinic McDermott International, Inc. McKesson McNaughton-McKav Electric Co MeadWestvaco Mediacom Communications Corp Medical Mutual of Ohio MedStar Health Medtronic Memorial Health Services Memorial Health System, Inc. Mercer University MeritCare Health System Messier-Bugatti USA MetLife Mestena Operating, Ltd. MetroPCS Communications, Inc. Metropolitan Life Insurance Co. Miami Children's Hospital Microsoft Corporation

Micro Motion, Inc.

Midwest ISO Miles Kimball Company Milliken & Company MindLeaders.com Missouri Botanical Gardens Missouri Botanical Gardens Mitsui & Co. (USA), Inc. Mohawk Industries Molson Coors Brewing Company MoneyGram International, Inc. Morgan Murphy Stations Mosaic Moses Cone Health System MPSI Systems, Inc. MTA Long Island Bus Mueller Industries Murphy Oil USA, Inc. NACR Nalco Holding Company National Academies National Fuel Gas National Rural Electric Co-op Assn. National Semiconductor Nationwide Financial Services, Inc. Nature's Sunshine Products Navy Exchange Service Command NCMIC Neiman Marcus Nestle USA, Inc. Network Solutions New York ISO NY State Catholic Health Plan Newly Weds Foods NICOR, Inc. Nippon Oil Exploration USA, Ltd Noble Corporation Northfolk Redevelopment Housing Northfolk Southern Corporation North Memorial Health Care Northeast Utilities Northrop Grumman Corporation NorthWestern Energy Norwood Promotional Products Novartis Consumer Health NSK Corporation Nuclear Management Co., LLC Oakwood Hospital & Medical Cntr. Oberg Industries, Inc. Occidental Petroleum Corporation Odyssey Re Holdings Corporation **Ohio Public Employees** Retirement System Old Dominion Univ. Research Fdn. **OLIN** Corporation Oninova Solutions OppenheimerFunds, Inc. Orange County Government Orrick, Herrington & Sutcliffe, LLP Osage Resources, LLC Our Lady of the Lake Regional Medical Center Pacific Northwest National Lab. PacifiCorp Palos Community Hospital Parkland Health & Hospital System Parkview Health Partner Reinsurance Co. of the US Patterson Companies, Inc. Peak Energy Operating #2, LLC Pentair, Inc. Pepsi Bottling Group, Inc. Performance Food Group

MidAmerican Energy Holdings Co Midwest Research Institute Millbrook Partners Millipore Mine Safety Appliances Company Missouri Depart. of Conservation Mizuno USA, Inc. Mohegan Sun Monaco Coach Monsanto Morgan, Lewis & Bockius, LLP Motion Picture Industry Pension & Health Plans M-real USA Corporation MTC Technologies Munich Reinsurance America, Inc. Mutual of Enumclaw Insurance NASD National Auto Dealers Association National Futures Association National Oilwell Varco National Rural Utilities Cooperative Finance Corp. Nationwide Insurance Nautilus, Inc. Navy Federal Credit Union NCR Corporation Nelson Mullins Riley & Scarborough, LLP New York Life Insurance Co. New York Times Company Newmont Mining Corporation NIH Clinical Center NiSource, Inc. Noble Energy, Inc. Nordson Corporation Norsk Hydro Gulf of Mexico, LLC NE Georgia Health System, Inc. Northern Arizona Healthcare Northrop Grumman Mission Systm Northwestern Mutual Novamex Novo Nordisk Pharmaceuticals NSTAR Nucor Corporation NYU Hospitals Center Oakland County Government Océ North America, Inc. Office Depot Ohio Police & Fire Pension Fund Ohio State University OhioHealth Old Republic International Corp. OM Group, Inc. OneBeacon Insurance Option One Mortgage Company Orange County Public Schools Oriental Trading Company, Inc. OSI Industries. LLC **Owens Corning** Owens Illinois, Inc. Pacific Gas & Electric Company Packaging Corporation of America Panasonic Automotive Parallel Petroleum Corporation Parkway Corporation Partnerre, Ltd. PayDay Holding LLC Pearson Education Pentax USA, Inc. PepsiAmericas, Inc. Perfumania, Inc.

MidMichigan Health Mike Albert Leasing, Inc. Millennium Pharmaceuticals Milltronics Mirant Corp Missouri Depart. Transportation MMS Consultants, Inc. Molex Monadnock Community Hospital Moody's Corporation Morrison & Foerster, LLP Motorists Insurance Group Motorola, Inc. MSC Industrial Direct MTD Products, Inc. MultiCare Health System Mutual of Omaha Nash Finch Company National City Corporation National Geographic Society National Medical Health Card National Starch & Chemical National-Louis University Navarre NCCI Holdings, Inc. NCS Pearson Nelnet. Inc. NEW Customer Service Companies New York Power Authority Newell Rubbermaid, Inc. Newton Medical Center NII Holdings, Inc. Nissin Foods (USA) Co., Inc. Nokia Nordstrom, Inc. - Nordstrom fsb Nortel Networks Corporation Northeast Health Northern Arizona University Northwest Airlines, Inc. Northwestern University Novant Health, Inc. NRG Energy, Inc. NTELOS NVR, Inc. Nypro, Inc. Oakley Ocean Spray Cranberries, Inc. OfficeMax Ohio Casualty Ins. Co. Oil-Dri Corporation of America Oklahoma Today Magazine Omaha Public Power Oneok Partners LP **Opus** Corporation Orange County's Credit Union Orlando Regional Healthcare Osteotech Otterbein College Oxford Industries Owens & Minor, Inc. Pacific Life Pactiv Corporation Panasonic of North America Parker Drilling Company Parsons Brinckerhoff Parts Now LLC Payless ShoeSource, Inc. Pegasus Solutions People's Bank Pepsico, Inc. Pergo, Inc.

Midwest Airlines, Inc. Milacron Miller Brewing Company Milwaukee Electric Tool Corp. Mississippi Lime Company Mitsubishi International Corp. Modern Woodmen of America Molina Healthcare, Inc. Money Mailer LLC Moore & Van Allen, PLLC Mortgage Guaranty Ins. Corp. Mountain American Credit Union Mountain States Health Alliance MSP Communications MTS Systems Corporation Munder Capital Management Nacco Industries, Inc. NATCO National Exchange Carrier Assn. National Interstate Insurance Co. National Security Tech LLC National Western Life Ins. Co. Nationwide Credit, Inc. Navistar International NCH Corporation Nebraska Public Power District Neighborhood Health Plan New Hanover Regional Medical Center New York Presbyterian Hospital Newfield Exploration Company Nexen Petroleum U51, Inc. Nike, Inc. NJM Insurance Group Noranda Aluminum Norcal Waste Systems, Inc. North Broward Hospital District NorthEast Medical Center Northern Trust Corporation Northwest Comm. Healthcare Norton Healthcare Novartis Pharmaceuticals NRUCFC NTN Bearing Corp. of America NW Natural O'Reilly Automotive, Inc. Oak Ridge National Laboratory Oceaneering International, Inc. OGE Energy Corporation Ohio Savings Bank Old Dominion Electric Co-op. Old National Bancorp Oninicom Group ONEOK, Inc. Oracle Orbital Sciences Oregon Lottery Offer Tail Corporation Outrigger Marketing, Inc. PACCAR Pacer International Palmetto Health Panduit Corporation Papa John's International, Inc. Parsons Corporation Patheon Peabody Energy Corporation Penn State Hershey Med. Cntr. Pepco Holdings, Inc. Pequot Healthcare Perini Corporation PETCO Animal Supplies, Inc.

PerkinElmer Peter Kiewit Sons, Inc. Pfizer, Inc. Pharmaceutical Product Develop. PHH Anal Philips Lifeline Phoenix Children's Hospital Pinnacle West Capital Corporation Plains Exploration & Production Co PlainsCapital Playtex Products, Inc. PNC Financial Services Group, Inc. PNM Resources Polo Ralph Lauren Popular, Inc. Portland General Electric PPL Corporation Premera BlueCross Presbyterian Foundation Price Chopper Princeton Community Hospital Pro Staff Project Management Institute Provena Health Provident Credit Union Public Company Accounting **Oversight Board** Purdue University QSC Audio Products, Inc. Quanta Services, Inc. Qwest Communications Intl., Inc. Radiological Associates of Sacramento Medical Group, Inc. Random House, Inc. **RBC** Centura Bank Reading Hospital & Medical Center Reckitt Benckiser, Inc. Redcats USA Regence BlueCrossBlueShield UT Reid Hospital & Health Care Srvs Remuda Ranch Republic Underwriters Ins. Co. Rewards Network **Rich Products Corporation** Rio Tinto plc US **Riverside Health System** Robert Half International, Inc. Roche Diagnostics US Rockwell Collins Roland Corporation U5 Ross Stores, Inc. Royal Neighbors of America RSM McGladrey Rutland Regional Medical Center S.C. Johnson & Son. Inc. SAC Federal Credit Union Safeway, Inc. SAIF Corporation Saint Raphael Healthcare System Sallie Mae San Manuel Band of Mission Indians San Antonio Water System Samuel Roberts Noble Fdn. Sanjel USA, Inc. Santee Cooper Sarkes Tarzian SCANA Corporation Schlumberger Ltd. Schott Solar, Inc. Schwarz Scranton Gillette Communications

Pernod Ricard USA Peter R. Johnson & Company PG&E Corporation Pharmavite LLC PHI, Inc. Phillips Plastics Corporation Phoenix Companies PinnacleHealth System Pitney Bowes, Inc. Plante & Moran, PLLC Plexus Corporation PM Company Polar Electro, Inc. Polymer Group Inc. Port Authority of Allegheny Co. Poudre Valley Health S\stem PRA International Premier Health Partner Presbyterian Healthcare Services Pride International, Inc. Princeton Healthcare Procter & Gamble Prologis Providence College Prudential Financial, Inc. Public Service Enterprise Group, Inc. Putnam Media QUALCOMM, Inc. Queen of the Valley Hospital Ouintiles R L Polk & Company R. Lacy, Inc. Ratner Companies RBC Dam Rauscher Recon Optical, Inc. Reed Elsevier **Regency Centers** Reinsurance Group of America Renaissance Learning, Inc. Rent-A-Center, Inc. Resolute Natural Resources Co. Rexel, Inc. **Ricoh Corporation US** RISO Riverstone Residential Group Robins, Kaplan, Miller & Ciresi, LLP Rockwood Holdings, Inc. Rollins, Inc. Rotary International RR Donnellev & Sons Company Ruiz Foods, Inc. Ryder Systems, Inc. S.W.I.F.T SAE International Safilo USA Saint Agnes Medical Center Saks. Inc. Sally Beauty Company Samsung Telecommunications America Samson Investment Company Sandisk Corporation Sanmina-SCI Corporation Sarasota Memorial Health Care System, Inc. Schaumburg Twnshp Dist. Library Schneider Electric US Schreiber Foods, Inc. Science Applications Intl. Corp. Scripps Health

Perot Systems Petro-Canada Resources (USA) PGT Industries Pharmion Philip Morris USA Phillips-Van Heusen Corporation Pilot Corporation America Pioneer Hi-Bred International PJM Interconnection Plato Learning, Inc. Plum Creek Timber Co., Inc. PMA Insurance Group Polaroid Corporation PolyOne Corporation Port Authority of NY & NJ Powerwave Technologies, Inc. Praxair Premier Mfg. Support Services Pressure Chemical Company Prime Therapeutics Principal Financial Group Progress Energy ProQuest Company Providence Health System PSCU Financial Services Publix Super Markets, Inc. Puget Sound Energy **Qdoba Restaurant Corporation** Qualex, Inc. Quest Diagnostics QVC, Inc. RadioShack Corporation Rainin Instrument LLC Raymond James Financial **RBC** Financial Group Recreational Equipment, Inc. Reed Exhibitions **Regions Financial Corporation** Reliance Steel & Aluminum Renown Health System Republic Services, Inc. Reynolds American, Inc. Ricoh Electronics, Inc. Rite - Hite Corporation **RLI** Corp Robert Bosch LLC Rockefeller Group Technology Solutions Rodale Press Roper St. Francis Healthcare Rotork Controls RREEF Rush Enterprises, Inc. Ryland Group, Inc. SABIC Innovative Plastics Safeco Corporation Sage Publications, Inc. Saint Luke's Health System Sakura Finetek USA Inc. Salt River Project San Antonio Federal Credit Union San Diego State University Sandoz, Inc. Sanofi Pasteur SAS Institute, Inc. Sauer-Danfoss SCF Arizona Schneider National, Inc. Schurz Scotts Miracle-Gro SCS Engineers

Petrohawk Energy Corporation Phacil, Inc. Phelps Dodge Philip Services Corporation PHNS, Inc. Ping, Inc. Pioneer Natural Resources Co. Piper Jaffray Companies Playboy Enterprises Plymouth Rock Assurance Plymouth Tube Policy Studies, Inc. Pomona Valley Hospital Port of Portland PPG Industries, Inc. Preformed Line Products Co. Premier, Inc. Prestolite Wire Corporation Prince William Hospital Priority Health Progressive Corporation Protective Life Corporation Providence Healthcare Network PSECU Puget Energy, Inc. Pulte Homes, Inc. Purdue Pharma OLT Quality Ingredients Corporation Questar Corporation Quincy Mutual Raley's Superstores RAM Energy, Inc. Raytheon Company REA Magnet Wire Co., Inc. Realogy Corporation **Recycled Paper Greetings** Regal Entertainment Group Regions Hospital Reliant Energy Respironics Ricelec, Inc. Rimage Corporation Rite Aid Corporation Robert Bosch Corporation Robert Bosch Tool Corporation Roche Palo Alto Rockwell Automation, Inc. Rohm and Haas Company Rosewood Resources, Inc. Rowan Companies, Inc. RSC Equipment Rental Rutgers University S&C Electric Company Sabre Holdings, Inc. Safety-Kleen Systems, Inc. SAIC Saint Peter's University Hospital Salk Institute Samaritan Health Services San Diego County Regional Airport Authority San Francisco Chronicle Sanford Health Plan Sanofi-Aventis US SavaSeniorCare, LLC SBA Network Services, Inc. Schein Henry, Inc. Schering-Plough Schnitzer Steel Industries, Inc. Schwan Food Company Scottsdale Healthcare

Seaboard Corporation Seamen Corporation Securitas Security Services, USA Senco Products, Inc. Sentara Healthcare Seventh Generation Sharp HealthCare Shure, Inc. Sierra Pacific Resources Sinclair Broadcast Group Sisters of Mercy Health System Skywest, Inc. SMDC Health System SMSC Gaming Enterprise Society of Mfg. Engineers Solo Cup Company Sonic Automotive, Inc. Southern California Edison Southern Research Institute Southern Ute Indian Tribe dba Red Willow Production Co. Spartan Stores, Inc. Spencer Gifts, LLC Sprague Energy Corp SPX Corporation SSM Health Care System, Inc. St. Cloud Hospital St. Joe Company St. Joseph Medical Center St. Luke's Episcopal Health System St. Vincent Healthcare Stamats Communications Standard Pacific Homes Staples, Inc. Starwood Hotels & Resorts State of Neb. Depart. Admin. Srvs. State Teachers Retirement System of Ohio Stewart Information Srvcs. Corp. Stora Enso Oyj Subway Franchisee Advertising Fund Trust Summa Health System SunCom Wireless, Inc. SunTrust Bank, Inc. SureWest Communications Swedish Medical Center Sykes Enterprises, Inc. Svnovate Sysco Food Services of Dallas, LP Takeda Pharmaceutical Tampa General Hospital Tastefully Simple TD Ameritrade Holding Corp. Technical Prof. Services. Inc. Tecolote Research, Inc. Telco Solutions III, LLC Telerx Marketing, Inc. Temple University Health System Tenet Healthcare Corporation Tension Envelope Corporation Tesco Corporation (US) Texas Children's Hospital Texas Mutual Insurance Company The Antioch Company The Body Shop - Americas The Capital Group Companies The Children's Place Retail Stores, Inc. The Decurion Corporation The Florida Aquarium Inc. The Guardian Life Insurance Co. of Seagate Technology Sears Holdings Corporation Security Benefit Group SENCORP Sentry Group Shachihata, Inc. USA Shell Oil Sidley Austin, LLP Silgan Holdings, Inc. Sinclair Broadcast Group, Inc. SITA SLM Corporation Smith & Nephew, Inc. Smurfit-Stone Container Corp. Sodexho Solutia, Inc. Sonoco Products Company So. Calif. Regional Rail Authority Southern States Cooperative, Inc. Southwest Airlines Southwest Gas Corporation Spectra Energy Spirit Aerosystems Holding Springs Global US, Inc. SRAM SST Energy Corporation St. Elizabeth Health System St. John Health St. Jude Children's Research Hosp. St. Mary's Hospital St. Vincent Heart Cntr of Indiana Stampin' Up!, Inc. Stanford University Starbucks Coffee Company Starwood Vacation Ownership State of North Carolina State Street Corporation Steel Dynamics, Inc. Sticky Ribhouse, LLC Storck USA LP Strong Health Stryker Corporation Sun Life Financial (US) Sundt Companies SUNY Upstate Medical University Sutter Health Swift Transportation Symetra Financial Synovus Financial Corporation T D Williamson, Inc. Tallahassee Memorial HealthCare TAP Pharmaceuticals Taubman Centers **TDS** Telecom Technology Credit Union TECO-Westinghouse Motor Co. Tele-Consultants, Inc. TeleTech Holdings, Inc. Temple-Inland Tenet Healthcare Systems Terex Corporation Tesoro Corporation Texas Depart. of Transportation Textainer The Arizona Republic The Carson Companies The Children's Hospital, Denver The Children's Mercy Hospital The Chronicle of Higher Education The Doe Run Company The Ford Foundation The Golden 1 Credit Union

Sealed Air Seco Tools, Inc. Selective Ins. Co. of America Seneca Resources Corporation Sequa Corporation Shands HealthCare Sherwin-Williams Company Siemens AG US Simon Property Group SIR VA Sitel (formerly ClientLogic) Sloan Valve Company Smith International, Inc. Snap-on, Inc. Sofa Express Solvay Pharmaceuticals South Jersey Gas Company Southern Company Southern Union Company Southwestern Energy Company Sovereign Bancorp, Inc. Spansion. Inc. Spectrum Health System Sport Supply Group Springs Window Fashions Div. SRCTec, Inc. St. Anthony's Medical Center St. Joseph Health System St. Jude Medical, Inc. St. Mary's Hospital Amsterdam StanCorp Financial Group Stanford University Med. Cntr. Stars Media, LLC State Corporation Commission State Farm Insurance State of Ohio - HR Department Steelcase, Inc. Sterilite Corporation Stoll Keenon Ogden PLLC STP Nuclear Operating Subaru of America, Inc. Subaru of Indiana Automotive Sun Microsystems SunGard Data Systems Superior Essex, Inc. SVB Financial Group Swiss Reinsurance Synacor, Inc. Synthes T. Rowe Price Talbots Targa Resources Tax Analysts Tech Data Corporation TechTeam Global, Inc. Tektronix Teledyne Brown Engineering Tellabs, Inc. Templeton Press Tenneco, Inc. Terlato Wine Group Texas A & M University System Texas Health Resources Textron, Inc. The Auto Club Group The Children's Medical Center of Dayton The Chubb Corporation The Colman Group, Inc. The Employers Association The Frost National Bank The John H. Harland Company

Sea Star Line, LLC Sealy, Inc. Securian Financial Group Sempra Energy Sensata Technologies Service Master Sharp Electronics Corporation Shire Pharmaceuticals Sierra Health Services, Inc. Simpson Housing, Ltd. Sirius Satellite Radio SJE-Rhombus SMC Corporation of America Smithfield Foods Snyder's of Hanover Solarus Solvere Southeastern Freight Lines Southern Copper Corporation Sovereign Bank Corporation Space Telescope Science Institute Sparrow Health System Speedway SuperAmerica, LLC Sports Authority Sprint Nextel Corporation SRT Communications, Inc. St. Barnabas Medical Center St. Joseph HealthCare St. Louis County Government St. Peter's Health Care Services Standard Insurance Company Stanley Works StarTek State Employee Credit Union State of Indiana State of Oregon STERIS Sterling Bancshares Stony Brook University Hospital Stream Suburban Health Organization SUEZ Energy NA, Inc. Sunbeam Television Sunoco, Inc. SuperValu Swedish Match North America Sybron Dental Specialties Synnex Corporation Sypris Solutions Taco Bueno Restaurants, LP Tampa Bay Federal Credit Union Target Corporation Taylor Energy Company, LLC Technical Olympic USA, Inc. TECO Transport TelAlaska, Inc. Teletlex Tellus Operating Group, LLC Tenaris, Inc. USA Tennessee Valley Authority Terra Industries Texas Air Composites Texas Industries, Inc. The Actors Fund of America The Beacon Mutual Ins. Co. The Children's Hospital of Philadelphia The Commerce Insurance Co. The Dannon Company, Inc. The Finish Line, Inc. The Gannett Company The Health Alliance of Cincinnati

America The Kroger Company The Mark Travel Corporation The Minacs Group The Ohio St. Univ. Medical Cntr. The Reading Hospital & Medical Center The Seattle Times Company The University of Arizona The Univ. of Chicago Med. Center The Valvoline Company The Washington Post Think Federal Credit Union Thresholds Psychiatric Rehabilitation Tiffany and Company Time Warner, Inc. TIW Corporation Toshiba America Business Solutions, Inc. Toro Company Tower Federal Credit Union TransCanada TravelCenters of America Travis County Triad Financial Corporation Trinity Health Trover Solutions. Inc. TRW Automotive Holdings Tween Brands, Inc. Tyco Healthcare U.S. Foodservice UCLA Medical Center Ulticom UNC Health Care System Union Bank of California UniSource Energy United Auto Group, Inc. United HealthCare Corporation United States Steel Corporation UnitedHealth Group Universal Forest Products, Inc. Universal Weather & Aviation University Health System University Hospitals University of Arkansas for Medical Sciences University of California, Davis Health System University of Colorado Hospital University of Illinois at Chicago University of Louisville University of Michigan University of Missouri Health Care Univ. of Pittsburgh Medical Center University of Virginia Univ. of Washington Medicine Univision Communications Upper Valley Medical Center US Bancorp US Oncology, Inc. USRA Utica National Insurance V S E Corporation ValueOptions Vanderbilt Univ. Medical Center Venetian Hotel & Casino VeriSign, Inc. Vermeer Manufacturing Company Via Christi Health System Viasystems Group, Inc. Virginia Commonwealth

The Hospital of Central Conn. The Lamson & Sessions The McGraw-Hill Companies The MITRE Corporation The Pantry, Inc. The Receivable Management Services Corporation The Taubman Company The Univ. of Central Oklahoma The University of Texas M. D. Anderson Cancer Center The Woodbridge Group Thomas & Betts Thomas Jefferson National Accelerator Facility Timberland Company TIMET TJX Companies, Inc. Toshiba America Medical Systems, Inc. Total E&P USA, Inc. Tractor Supply Company Transcore Travelers Travis County Hospital District Tribune Company Trinity Industries True Partners Consulting Tupperware Brands Corporation Twin Cities Public Television U.S. Bancorp UAL Corporation UDR, Inc. Ultra Petroleum Corp. Under Armour, Inc. Union Pacific Corporation Unisys Corporation United Rentals, Inc. United Services Automobile Assn. United Stationers, Inc. Unitil Universal Health Services, Inc. Universal Well Site Solutions University of Akron University of Central Florida University of California at Berkeley University of Connecticut Health Center University of Chicago University of Maryland Med. Cntr. University of Miami Univ. of Michigan Health System University of New Mexico University of Texas Southwestern Medical Center Univ. of Wisconsin Credit Union Unum Group UPS US Cellular Corporation US Xpress, Inc. UST Vail Resorts Van Andel Institute Vanguard Ventura Foods, LLC Verizon Business Vertex Pharmaceuticals Via Christi Regional Medical Cntr. VICORP Restaurants, Inc. Vinson & Elkins, LLP Virginia Farm Bureau Mutual

The Johns Hopkins University The Lindy Group, Inc. The Methodist Hospital System The Nielsen Company The Pennslyania State University The Queen's Medical Center The Raymond Corporation The Termo Company The Univ. of Texas at Austin The Univ. of Texas Medical Branch Thermadyne Holdings Corp. Thomson Corporation Thomas Jefferson University Hospital Time Warner Cable Timken Company TM GE Automation Systm, LLC Toyota Industrial Equipment Manufacturing Totes Isotoner Corporation Trans Union LLC Transocean Offshore, Inc. Travelers Companies, Inc. Trebol USA, LLC Tri-City Medical Center TriWest Healthcare Alliance True Value Hardware Turner Broadcasting System, Inc. TXCO Resources, Inc. U.S. Energy Systems, Inc. UCare Minnesota UHHS CSAHS Cuyahoga, Inc. UMass Memorial Health Care Underwriters Laboratories, Inc. Union Tank Car Company Unit Corporation United States Cellular United States Enrichment United Technologies Corporation Unitrin Specialty Universal Instruments Corp. University Book Store University of Akron University of Central Missouri University of California Irvine Medical Center University of Iowa Hospitals and Clinics University of Georgia University of Kansas Hospital University of Minnesota Univ. of NM Hospitals University of St. Thomas University of Virginia Health System Univ. of Wisconsin Medical Fdn. Uponor, Inc. North America URS Corporation US Fiduciary Services, Inc. USAA Utah Transit Authority Valero Energy Corporation Van Winkle Law Firm Vectren Corporation Venturedyne, Ltd. Verizon Communications Vetco Gray, Inc. Viacom Videojet Technologies, Inc. Virgin America, Inc. Virginia United Methodist

The Joint Commission The Longaberger Company The Midland Company The NORDAM Group The Picture People Inc. The Regence Group The Ryland Group, Inc. The Trizetto Group The Valley Hospital The Wallace Foundation The Washington Hospital Thermo Fisher Scientific Thrifty White Stores Thrivent Financial for Lutherans TIAA-CREF Time Warner Telecom, Inc. Title Resource Group T-Mobile USA TNS North America Toray Plastics (America), Inc. Tower Automotive TransUnion. LLC Travelocity Tremco, Inc. Trinity Consultants, Inc. TRMI, Inc. Truman Medical Centers Turnkey E&P Corporation TXU Corporation Tyco Electronics UCB UIL Holdings UMDNJ-University Hospital Unilever United States Unionbancal Corporation United Airlines United American Insurance United Parcel Service of America, Inc. United Water Resources Unitrin, Inc. Universal Orlando University Community Health University of Alabama at Birmingham Hospital University of California San Francisco Medical Center University of Medicine & Dentistry of New Jersey University of Houston University of Kentucky Hospital University of Missouri University of Pennsylvania University of South Florida University of Texas Health Science Center University Physicians Healthcare University Physicians, Inc. Upper Deck US Airways US Investigations Services USG Corporation Valmont Industries Vance Publishing Velsicol Chemical Corporation Verado Energy, Inc. Verizon Wireless VF Corporation Viad Corporation Viejas Enterprise Virgin Media, Inc. Visa USA

University Health System Vision Maker VistaPrint VITAS Healthcare Corporation Vonage Holdings Corporation **VWR** International W.W. Grainger, Inc. Wachovia Corporation Wakefern Walt Disney Parks & Resorts, LLC Washington Suburban Sanitary Commission Weather Channel Wegmans Food Markets, Inc. Welch's Wells Blue Bunny Weltman & Weinberg & Reis Co. West Penn Allegheny Health Systm Western Digital Westfield Group Westinghouse Savannah River Co. Whip Mix Corporation Whitney National Bank William Beaumont Hospital Williams Lea, Inc. Wilmer Cutler Pickering Hale & Dorr Winn-Dixie Stores, Inc. Wisconsin Court System Wolseley plc World Kitchen Worthington Industries Wright Line, LLC Wyle Laboratories XL Capital, Ltd. Yale University Yazaki North America, Inc. YSI Zions Bancorporation

Insurance Co. Vision Service Plan Vistar Corporation Vivendi Vornado Realty Trust W C Bradley Company Washington Metropolitan Area Transit Authority Walgreen Company Washington Group Intl. Inc. Waste Management, Inc. Watlow Electric Weatherford International, Ltd. Weil, Gotshal & Manges, LLP WellCare Health Plans Wells' Dairy, Inc. WellStar Health System Werner Enterprises, Inc. West Virginia University Western Michigan University Westinghouse Electric Company Weverhauser Company Whirlpool Corporation Whole Foods Market William Blair & Company, LLC Williams-Sonoma, Inc. Willis North America Winnebago Industries Wisconsin Energy Corporation Wolters Kluwer NA World Vision United States WR Berkley Corporation Wright State University Wyndham Worldwide XO Communications, Inc. Yale-New Haven Health System Yeshiva University Yum! Brands, Inc. Zumiez, Inc.

Homes, Inc. Visiting Nurse Service of NY Visteon Corporation Volvo Financial Services Vulcan Materials Company W R Grace & Company Wackenhut Services, Inc. Savannah River Site Wal-Mart Stores, Inc. Washington Mutual, Inc. Watson Pharmaceuticals, Inc. Wayne Farms Webster Bank Weill Medical College Wellmark BlueCross BlueShield Wells Fargo & Company Wellstream International Ltd. US Wesco International, Inc. WV Univ. Hospitals, Inc. Western Textile Companies Weston Solutions, Inc. W-H Energy Services, Inc. White Mountains Ins.Group, Ltd. Wilbur Smith Associates William Rainey Harper College Wilmer Hale Wilmington Trust Company Winston Industries, LLC Wisc. Physicians Serv. Ins. Corp. Womans Hospital World Wildlife Fund Wrav Edwin WW Grainger, Inc. Xcel Energy, Inc. XTO Energy, Inc. Yamaha Corporation of America Young Broadcasting Zale Corporation Zurich North America

Viking River Cruises Vista Federal Credit Union Visteon Vulcan Von Roll USA, Inc. **VWR** Corporation W.I. Gore & Associates, Inc. Waddell & Reed Waggener Edstrom Worldwide Warnaco Washington Savannah River Co. Wayne Memorial Hospital, Inc. WBNS Webster Financial Corporation Weis Markets, Inc. WellPoint, Inc. WellSpan Health Wendy's International, Inc. West Marine Products, Inc. Westar Energy Western Union Company Westlake Chemical Co. Wheaton Franciscan Healthcare White Mountains Re Services Wilder Foundation Williams Companies Wilsons Leather Windstream Communications Winterthur US Holdings Wm. Wrigley Jr. Company World Access Worldspan Wright Express Corporation Wyeth Xerox Corporation Yahoo! Yankee Candle Company YRC Worldwide Zimmer Holdings, Inc.

# البيا البرابية المابية المالية Using a <u>black ink</u> pen, mark your votes with an X as shown in Х this example. Please do not write outside the designated areas. **Annual Meeting Proxy Card** ▼ PLEASE FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. ▼ \_\_\_\_\_ This proxy, when properly executed, will be voted as specifically directed herein. If no directions are given, this proxy will be voted FOR all Proposals listed below. A Proposals — The Board of Directors recommends a vote FOR all the nominees listed and FOR Proposal 2. 1. Election of Directors: For Three-Year Term For Against For Against For Against 01 Miguel M. Calado 02 Cheryl A. Francis 03 - Larry B. Porcellato 04 Brian E. Stern Against Abstain For 2. Ratify the Audit Committee's Selection of PricewaterhouseCoopers LLP as the Corporation's Independent Registered Public Accountant for Fiscal 2008. B Non-Voting Items Consent Change of Address - Please print your new address below. Unless contrary notice is given to the Corporation, I consent to access all future notices of annual reports issued by the Corporation over the internet. (see back for more details) C Authorized Signatures — This section must be completed for your vote to be counted. — Date and Sign Below Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, corporate officer, trustee, guardian, or custodian, please give full title. Date (mm/dd/yyyy) - Please print date below. Signature 1 — Please keep signature within the box. Signature 2 — Please keep signature within the box.

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 Signature 2 - Prease keep signature within the box.
 Signature 2 - Prease keep signature within the box.

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**HNI CORPORATION** 

To Our Shareholders:

#### IMPORTANT NOTICE REGARDING DELIVERY OF SECURITY HOLDER DOCUMENTS

We provide our annual reports, notices to shareholders of annual meetings and proxy statements over the Internet for those shareholders who consented in prior years. If you wish to give your consent to access these documents over the Internet in the future, please check the box in the CONSENT section on the reverse side of this proxy card. These documents will be available on or about March 19, 2008 on our website at www.hnicorp.com, under "Investor Information - Annual & Quarterly Reports" and "Investor Information - Proxy Report." Once you give your consent, it will remain in effect until you notify the Corporation that you wish to resume mail delivery of the annual reports and proxy statements. Even though you give your consent, you still have the right at any time to request copies of these documents.

# IF APPLICABLE, WE ENCOURAGE YOU TO PARTICIPATE IN THIS PROGRAM. IT WILL HELP HNI CORPORATION REDUCE PRINTING AND POSTAGE COSTS, AS WELL AS OPERATING EXPENSES.

Thank you.

#### ▼ PLEASE FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. ▼

# **HNI CORPORATION**

# Proxy — HNICorporation

# Notice of 2008 Annual Meeting of Shareholders

## Common Stock Proxy Solicited by Board of Directors for Annual Meeting of Shareholders on May 6, 2008.

The undersigned acknowledges receipt of a Notice of Annual Meeting and Proxy Statement dated March 19, 2008 and appoints Stan A. Askren and Jerald K. Dittmer, or either of them, with full power of substitution, as the proxies and attorneys of the undersigned, to vote all shares of common stock, par value \$1.00 per share, of HNI Corporation, which the undersigned is entitled to vote at the annual meeting of shareholders of HNI Corporation to be held at the Holiday Inn, 2915 N. Highway 61, Muscatine, Iowa on May 6, 2008 at 10:30 a.m. and any adjournment thereof. The proxies are directed to vote as checked on the reverse side on the proposed matters or in the absence of an instruction to the contrary, this proxy will be voted "FOR" all proposals.

This proxy card also provides for shares of common stock, if any, held for the account of the undersigned by Fidelity Management Trust Company as Trustee of the HNI Corporation Profit Sharing Retirement Plan. You may instruct the Trustee how to vote your shares as indicated on this proxy card. If you fail to give voting instructions to the Trustee, your shares will be voted by the Trustee in the same proportion as the shares for which valid instructions have been received.

The Board of Directors knows of no other matters that may properly be, or that are likely to be, brought before the meeting. However, if any other matters are properly brought before the meeting or any adjournment thereof, the proxies will vote on such matter in their discretion.

# You are encouraged to specify your choices by marking the appropriate boxes, SEE REVERSE SIDE. The proxies cannot vote your shares unless you sign and return this proxy card.

(Items to be voted appear on reverse side.)