
UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2000, OR

____ TRANSITION REPORT PURSUANT TO SECTION 13 OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO _____

Commission file number 1-3754

GENERAL MOTORS ACCEPTANCE CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation or
organization)

38-0572512
(I.R.S.
Employer
Identification
No.)

200 Renaissance Center P.O. Box 200
Detroit, Michigan
(Address of principal executive
offices)

48265-2000
(Zip Code)

Registrant's telephone number, including area code 313-556-5000

The registrant meets the conditions set forth in General Instruction H(1) (a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X. No ____.

As of September 30, 2000, there were outstanding 10 shares of the issuer's common stock.

Documents incorporated by reference. None.

This quarterly report, filed pursuant to Rule 13a-13 of the General Rules and Regulations under the Securities Exchange Act of 1934, consists of the following information as specified in Form 10-Q:

PART 1. FINANCIAL INFORMATION

The required information is given as to the registrant, General Motors Acceptance Corporation and subsidiaries (the Company or GMAC).

ITEM 1. FINANCIAL STATEMENTS

In the opinion of management, the interim financial statements reflect all adjustments, consisting of only normal recurring items which are necessary for a fair presentation of the results for the interim periods presented. The results for interim periods are unaudited and are not necessarily indicative of results which may be expected for any other interim period or for the full year. These financial statements should be read in conjunction with the consolidated financial statements, the significant accounting policies, and the other notes to the consolidated financial statements included in the Company's 1999 Annual Report filed with the Securities and Exchange Commission on Form 10-K.

The Financial Statements described below are submitted herein as Exhibit 20.

1. Consolidated Balance Sheet, September 30, 2000 and December 31, 1999.
2. Consolidated Statement of Income, Net Income Retained for
Use in the Business and Comprehensive Income for the Third
Quarter and Nine Months Ended September 30, 2000 and 1999.
3. Consolidated Statement of Cash Flows for the Nine Months Ended
September 30, 2000 and 1999.
4. Notes to Consolidated Financial Statements.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

EARNINGS

GMAC earned record third quarter consolidated net income of \$401.0 million, up from the previous record of \$392.3 million earned in the third quarter of 1999. Net income for the first nine months of 2000 was \$1,193.4 million, up 1.5% from the \$1,175.7 million reported in the same period a year ago.

	Period Ended September 30,			
	Third Quarter		Nine Months	
	2000	1999	2000	1999
	(in millions)		of dollars)	
Automotive and other financing operations	\$ 272.4	\$ 286.5	\$ 812.5	\$ 790.6
Insurance operations *	50.3	54.8	169.9	169.9
Mortgage operations**	78.3	51.0	211.0	215.2
Consolidated net income	\$ 401.0	\$ 392.3	\$ 1,193.4	\$ 1,175.7

* GMAC Insurance Holdings, Inc. (GMACI)

** GMAC Mortgage Group, Inc. (GMACMG)

For the quarter, net income from automotive and other financing operations totaled \$272.4 million, down \$14.1 million from the \$286.5 million earned in the third quarter of last year. Higher asset levels were more than offset by the negative impact stemming from the higher level of market interest rates and the corresponding increased cost of funds over the past year.

Insurance operations generated net income of \$50.3 million in the third quarter of 2000, down 8.2% from the \$54.8 million earned in the third quarter of 1999. Third quarter earnings were down year-over-year reflecting lower realized capital gains in the quarter.

Mortgage operations earned \$78.3 million in the third quarter of 2000, up 54% from the \$51.0 million earned for the same period last year. Mortgage operations increased quarter-over-quarter primarily as a result of an increase in mortgage servicing and processing fees due to significant growth in the servicing portfolio over the last twelve months and to the revaluation to fair value of mortgage servicing rights and retained interests in securities. Additionally, investment income increased due to an increase in the international investment portfolio.

UNITED STATES NEW PASSENGER CAR AND TRUCK DELIVERIES

U.S. deliveries of new General Motors (GM) vehicles during the first nine months of 2000 were unchanged compared to the first nine months of 1999. The decrease in financing penetration in the third quarter of 2000 was primarily the result of reduced leasing incentives.

	Period Ended September 30,			
	Third Quarter		Nine Months	
	2000	1999	2000	1999
	(in millions of units)			
Industry	4.6	4.5	13.9	13.3
General Motors	1.2	1.3	3.9	3.9
New GM vehicle deliveries financed by GMAC				
Retail (installment sale contracts and	40.6%	43.3%	43.7%	42.4%
Fleet transactions (lease financing)	1.4%	1.1%	1.6%	1.6%
Total	32.2%	36.6%	34.5%	34.2%

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

FINANCING VOLUME

The number of new vehicle deliveries financed for GM and other dealers are summarized below:

	Period Ended September 30,			
	Third		Nine Months	
	2000	1999	2000	1999
	(in thousands of units)			
United States				
Retail installment sale	242	235	739	701
Operating leases	153	239	582	615
Leasing	5	3	18	18
New deliveries financed	<u>400</u>	<u>477</u>	<u>1,339</u>	<u>1,334</u>
Other Countries				
Retail installment sale	110	141	373	352
Operating leases	57	79	197	230
Leasing	17	17	49	50
New deliveries financed	<u>184</u>	<u>237</u>	<u>619</u>	<u>632</u>
Worldwide				
Retail installment sale	352	376	1,112	1,053
Operating leases	210	318	779	845
Leasing	22	20	67	68
New deliveries financed	<u>584</u>	<u>714</u>	<u>1,958</u>	<u>1,966</u>

The number of new vehicles financed in the U.S. during the third quarter of 2000 was lower than the comparable period in 1999, primarily due to a decline in operating lease units in the U.S. which resulted from a decrease in GM incentives on this product line during the third quarter of 2000.

GMAC also provides wholesale financing for GM and other dealers' new and used vehicle inventories. In the United States, inventory financing was provided for 826,000 and 2,696,000 new GM vehicles during the third quarter and first nine months of 2000, respectively, compared with 852,000 and 2,580,000 new GM vehicles during the respective periods in 1999. GMAC's wholesale financing represented 70.3% of all GM vehicle sales to U.S. dealers during the first nine months of 2000, up from 66.9% for the comparable period a year ago. The increase in wholesale penetration levels was attributable to marketing initiatives and competitive pricing strategies offered by the Company.

INCOME AND EXPENSES

Financing revenue totaled \$3,906.7 million and \$11,514.0 million in the third quarter and first nine months of 2000, respectively, compared to \$3,480.0 million and \$10,118.3 million for the comparable periods in 1999. The growth was mainly due to higher average retail and other loan receivable balances, which resulted primarily from strong GM sales levels and continued GM-sponsored special financing programs. Financing revenue also increased due to an increase in asset earning rates compared to the same periods in 1999.

The Company's worldwide cost of borrowing, including the effects of derivatives, for the third quarter and first nine months of 2000 averaged 6.71% and 6.43%, respectively, compared to 5.62% and 5.55% for the same periods in 1999. Total borrowing costs for U.S. operations averaged 6.84% and 6.57% for the third quarter and first nine months of 2000, respectively, compared to 5.61% and 5.50% for the third quarter and first nine months of 1999, respectively. The increase in average borrowing costs was mainly a result of the continued increase in market interest rates beginning in the third quarter of 1999.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

INCOME AND EXPENSES (concluded)

Other income totaled \$500.1 million and \$1,298.9 million for the third quarter and nine months ended September 30, 2000, respectively, compared to \$339.5 million and \$790.0 million during the comparable 1999 periods. The change from the comparable periods in 1999 was mainly attributable to increases in interest and servicing fees earned on receivables due from GM and the inclusion of GMAC Commercial Credit LLC, which was acquired in July 1999, resulting in only three months of income in 1999. Additionally, other income related to sales of receivables increased mainly due to the increase in service fees received on secured notes and an increase in other income related to the sale of wholesale finance receivables.

Consolidated salaries and other operating expenses totaled \$1,471.1 million and \$4,071.6 million for the third quarter and first nine months of 2000, respectively, compared to \$1,198.5 million and \$3,326.7 million for the comparable periods last year. The increase was mainly attributable to continued growth and acquisitions at GMAC and GMACMG during the last two quarters of 1999 and during the first three quarters of 2000. Additionally, these acquisitions contributed to a rise in goodwill amortization.

The provision for credit losses, most of which relates to retail receivables, totaled \$135.3 million and \$373.0 million for the third quarter and first nine months of 2000, respectively, compared to \$97.8 million and \$327.5 million for the comparable periods last year. The increases were due to higher outstanding finance receivables compared to the same periods in 1999. Annualized net retail losses were 0.60% and 0.58% of total average serviced automotive receivables during the third quarter and first nine months of 2000, respectively, compared to 0.50% and 0.57% for the same periods last year.

The effective income tax rate for the first nine months of 2000 was 37.4%, compared to 38.6% and 39.3% for the periods ended December 31, 1999 and September 30, 1999, respectively. The decline in the effective tax rate can be attributed to decreases in accruals from prior years based upon periodic assessment of the adequacy of such accruals primarily for tax liabilities of non-U.S. operations.

INSURANCE OPERATIONS

Net premiums earned by GMACI and its subsidiaries totaled \$486.2 million and \$1,414.3 million for the third quarter and nine months ended September 30, 2000, respectively, compared to \$449.7 million and \$1,338.5 million for the same periods during 1999. This increase was primarily a result of higher policies in force and higher average premiums for the mechanical repair protection and personal auto lines, partially offset by a loss of premiums due to the July 1999 termination of a commercial auto dealership program.

Pre-tax capital gains and investment and other income at GMACI totaled \$135.3 million and \$440.6 million for the third quarter and first nine months of 2000, compared to \$143.9 million and \$432.9 million for the same periods in 1999. The decrease from quarter-to-quarter was a result of lower capital gains, partially offset by higher investment income and higher service fee income related to the mechanical repair protection line of business. On a year-to-year basis, higher investment income and service fee income exceeded the decline in capital gains. Period to period fluctuations in realized capital gains are largely due to the timing of sales of marketable securities.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

INSURANCE OPERATIONS (concluded)

Insurance losses and loss adjustment expenses totaled \$392.0 million and \$1,122.1 million during the third quarter and nine months of 2000, respectively, compared to \$358.8 and \$1,044.1 million for the comparable periods in 1999. The quarter-to-quarter increase in 2000 was primarily due to higher loss severity in the mechanical repair protection line while loss severity and frequency were higher for personal auto. On a year-to-year basis, mechanical repair protection loss severity was also up, in addition to higher storm-related losses in personal auto, commercial auto and property and casualty reinsurance lines of business.

Net income was \$50.3 million and \$169.9 million for the third quarter and nine months ended September 30, 2000, respectively, compared to \$54.8 million and \$169.9 million for the same periods in 1999. Third quarter earnings were down year-over-year reflecting lower realized capital gains.

MORTGAGE OPERATIONS

Mortgage revenue totaled \$1,038.6 million and \$2,775.4 million for the third quarter and first nine months of 2000, respectively, compared to \$789.2 million and \$2,247.7 million for the comparable periods in 1999. The growth in revenue can be attributed to increases in mortgage servicing and processing fees and other income. In addition, there were significant portfolio acquisitions made during 2000, as well as continued growth in investment revenues.

During the third quarter and first nine months of 2000, GMACMG loan origination, production and correspondent loan volume totaled \$18.5 billion and \$49.1 billion, respectively, compared to \$20.9 billion and \$60.0 billion for the same periods in 1999. The decline can be attributed to volume reduction and increased inventory due to interest rate fluctuations. The combined GMACMG servicing portfolio, excluding GMAC term loans to dealers, totaled \$313.0 billion at September 30, 2000, compared with \$292.2 billion serviced at December 31, 1999. The increase was the result of significant servicing portfolio acquisitions made during 2000.

Net income was \$78.3 million and \$211.0 million for the third quarter and nine months ended September 30, 2000, respectively, compared to \$51.0 million and \$215.2 million for the same periods in 1999. Mortgage operations increased quarter-over-quarter primarily as a result of an increase in mortgage servicing and processing fees due to significant growth in the servicing portfolio over the last twelve months and to the revaluation to fair value of mortgage servicing rights and retained interests in securities. Additionally, investment income increased due to an increase in the international investment portfolio.

FINANCIAL CONDITION AND LIQUIDITY

At September 30, 2000, the Company owned assets and serviced automotive receivables totaling \$174.9 billion, \$12.6 billion above December 31, 1999. The increase over year-end 1999 was principally the result of higher serviced retail receivables, commercial and other loan receivables, other assets, receivables with GM, mortgage loans held for investment, mortgage lending receivables, mortgage servicing rights and factored receivables.

Finance receivables serviced by the Company, including sold receivables, totaled \$104.9 billion at September 30, 2000, \$7.9 billion above December 31, 1999 levels. This increase was primarily a result of a \$4.7 billion increase in serviced retail receivables and a \$4.2 billion increase in commercial and other loan receivables. Continued GM-sponsored retail financing incentives contributed to the rise in serviced retail receivables. The change in commercial and other loan receivables was primarily attributable to increases in secured notes as well as continued growth at Commercial Credit LLC and GMAC Business Credit.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

FINANCIAL CONDITION AND LIQUIDITY (continued)

Other assets at September 30, 2000 totaled \$11.6 billion, compared with \$9.6 billion at December 31, 1999. The increase over year-end 1999 was partially the result of GMAC and GM entering into a lease arrangement during the first quarter of 2000. Under this transaction, GM transferred to GMAC three properties located in Michigan totaling \$479.1 million, representing an equity contribution. Also contributing to this increase, other mortgage related assets totaled \$3.3 billion at September 30, 2000, compared to \$2.2 billion at December 31, 1999. The increase in other mortgage related assets was primarily due to the GMACMG acquisition of Nippon Asset Management, a Japanese real estate holding company, during the second quarter of 2000. In addition, GMACMG increased activity in its Purchased Model Homes program, which is the financing of builders' model homes, in the first quarter of 2000.

Receivables due from GM amounted to \$4.8 billion at September 30, 2000 compared with \$4.0 billion at December 31, 1999. The source of the growth over year-end is primarily attributable to an increase of \$0.7 billion related to a \$2.0 billion revolving line of credit that GM has available with GMAC. In addition, there were additional loans from GMAC of Canada, Limited, a wholly-owned subsidiary, to GM of Canada ("GMCL"), a wholly-owned subsidiary of GM. The loans are used to fund GMCL's vehicle leasing program.

Mortgage lending receivables amounted to \$2,175.2 million and \$1,800.6 million at September 30, 2000 and December 31, 1999, respectively. The increase relates to the continued increase in construction and warehouse lending activity in 2000 compared to 1999.

The mortgage loans held for investment amounted to \$1,892.5 million at September 30, 2000 compared to \$1,497.4 million at December 31, 1999. The increase is partially attributable to portfolio acquisitions that occurred during the third quarter of 2000. Additionally, non-performing assets were reclassified from held for sale to held for investment to more accurately reflect the nature of this asset.

Mortgage servicing rights amounted to \$3,754.7 million at September 30, 2000 compared to \$3,421.8 million at December 31, 1999. The increase is primarily a result of significant portfolio acquisitions made during the third quarter and first nine months of 2000.

Factored receivables totaled \$1,069.0 million and \$764.9 million at September 30, 2000 and December 31, 1999, respectively. This growth relates to Commercial Credit LLC's acquisition of the assets of Finova Capital Corporation during the third quarter of 2000.

The Company's due and deferred from receivable sales (net) totaled \$1,022.0 million at September 30, 2000, compared with \$742.2 million at December 31, 1999. The increase over year-end was mainly due to an increase in cash deposits held for trusts related to two sales of wholesale receivables and one sale of retail receivables that occurred during the second and third quarters of 2000, partially offset by the elimination of cash deposits held for trusts in conjunction with the buyback of three retail receivables sales and the wind down of one wholesale receivables sale during the first nine months of 2000.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

FINANCIAL CONDITION AND LIQUIDITY (concluded)

As of September 30, 2000, GMAC's total borrowings were \$127.7 billion, compared with \$121.2 billion at December 31, 1999. The increased borrowings since December 31, 1999 were used to fund increased asset levels. GMAC's ratio of consolidated debt to total stockholder's equity at September 30, 2000 was 9.4:1, compared to 10.9:1 at December 31, 1999. The decline was due to capital contributions from GM totaling \$1,479.1 million during the first quarter of 2000 and an increase of \$1,193.4 million in retained earnings from consolidated net income for the first nine months of 2000.

The Company maintains substantial bank lines of credit, which totaled \$47.4 billion at September 30, 2000, compared to \$46.2 billion at year-end 1999. The unused portion of these credit lines increased by \$2.5 billion from December 31, 1999 to \$38.1 billion at September 30, 2000. Included in the unused credit lines at September 30, 2000, is a \$14.7 billion syndicated multi-currency global credit facility available for use in the U.S. by GMAC and in Europe by GMAC International Finance B.V. and GMAC (UK) plc. The entire \$14.7 billion is available to GMAC in the U.S., \$0.9 billion is available to GMAC (UK) plc and \$0.8 billion is available to GMAC International Finance B.V. The syndicated credit facility serves primarily as back up for the Company's unsecured commercial paper programs. Also included in the unused credit lines is a \$12.3 billion U.S. asset-backed commercial paper liquidity and receivables facility for New Center Asset Trust ("NCAT"), a non-consolidated limited purpose business trust established to issue asset-backed commercial paper.

In June 1999, GMAC modified its existing syndicated revolving credit facilities to combine the U.S. and certain European facilities into one syndicated multi-currency global facility. Modified terms consisted of five years on one-half of the facility, with a 364-day term (including a provision that allows GMAC to draw down a one year term loan on the termination date) on the remaining facility. The 364-day portion of the facility was renewed for another 364-day period in June 2000, including the provision that allows GMAC to draw down a one year term loan on the termination date. The remainder of the facility which had an original term of five years expires in June 2004. Additionally, there is a leverage covenant restricting the ratio of consolidated debt to total stockholder's equity to no greater than 11.0:1. This covenant is only applicable under certain conditions. Those conditions are not in effect now and were not in effect during the quarter ended September 30, 2000.

As discussed in the Company's 1999 Annual Report on Form 10-K, the Company utilizes a variety of interest rate and currency derivative instruments in managing its interest rate and foreign exchange exposures. The notional amount of derivatives increased from \$77.6 billion at December 31, 1999 to \$95.5 billion at September 30, 2000. The change is partially attributable to an increase in financial instruments associated with GMAC's increased debt levels.

ACQUISITIONS AND MERGERS

On August 28, 2000 Commercial Credit LLC acquired the assets of Finova Capital Corporation. The acquired factoring business provides a wide array of accounts receivable management services and financial products to traditional industries (i.e. apparel, textiles and home furnishings) and non-traditional industries (i.e. services, food, electronics and computers).

Additionally, GMAC continued its growth through the acquisition of a variety of operations during the year, none of which were individually significant.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

EURO CONVERSION

On January 1, 1999, eleven of fifteen member countries of the European Monetary Union established fixed conversion rates between their existing currencies and adopted the euro as their new common currency. The euro trades on currency exchanges and the legacy currencies remain legal tender in the participating countries for a transition period until January 1, 2002. Beginning on January 1, 2002, euro denominated bills and coins will be issued and legacy currencies will be withdrawn from circulation.

The Company has established plans to assess and address the potential impact to GMAC that may result from the euro conversion. These issues include, but are not limited to: 1) the technical challenges to adapt information systems to accommodate euro transactions; 2) the competitive impact of cross-border price transparency; 3) the impact on currency exchange rate risks; 4) the impact on existing contracts; and 5) tax and accounting implications. The Company expects that the euro conversion will not have a material adverse impact on its financial condition or results of operations.

ACCOUNTING STANDARDS

In June 1998, the FASB issued SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, effective for fiscal years beginning after June 15, 1999. During the second quarter of 1999, the FASB issued SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities- Deferral of the Effective Date of FASB Statement No. 133, which delayed implementation until fiscal years beginning on or after June 15, 2000. The new standard requires that all companies record derivatives on the balance sheet as assets or liabilities, measured at fair value. Gains or losses resulting from changes in the values of those derivatives would be accounted for depending on the use of the derivative and whether it qualifies for hedge accounting. In June 2000, the FASB issued SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities - an Amendment of FASB Statement No. 133. This statement amends issues in SFAS 133 to ease implementation difficulties. The Company is currently in the process of implementing systems to perform the accounting for its derivative instruments under the new standards. System testing and completion is expected to take place in the fourth quarter of 2000. Until the system implementation is complete, management is unable to reasonably estimate the impact of adopting SFAS 133. The Company will adopt this accounting standard on January 1, 2001, as required.

In September 2000, the FASB issued SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, which supersedes SFAS No. 125, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 140 is effective for transfers occurring after March 31, 2001, with its disclosure requirements relating to securitization transactions and collateral effective for fiscal years ending after December 15, 2000. management is currently assessing the impact of SFAS No. 140 on the financial statements of the Company.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company did not become a party to any material pending legal proceedings during the third quarter ended September 30, 2000, or prior to the filing of this report.

ITEM 5. OTHER INFORMATION

RATIO OF EARNINGS TO FIXED CHARGES

Nine Months Ended September 30,	
<u>2000</u>	<u>1999</u>
1.31	1.40

The ratio of earnings to fixed charges has been computed by dividing earnings before income taxes and fixed charges by the fixed charges. This ratio includes the earnings and fixed charges of the Company and its consolidated subsidiaries. Fixed charges consist of interest, debt discount and expense and the portion of rentals for real and personal properties in an amount deemed to be representative of the interest factor.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-

(a) EXHIBITS

- 20 General Motors Acceptance Corporation and
Subsidiaries Consolidated Financial Statements
for the Nine Months Ended September 30, 2000.

(b) REPORTS ON FORM 8-K.

The Company filed Forms 8-K on July 18, 2000, September 12, 2000 and October 12, 2000 reporting matters under Item 5, Other Events.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GENERAL MOTORS ACCEPTANCE CORPORATION
(Registrant)

Dated: November 8, 2000 s/ William F. Muir
William F. Muir, Executive Vice
President and Principal Financial Officer

Dated: November 8, 2000 s/ Gerald E. Gross
Gerald E. Gross, Comptroller and
Principal Accounting Officer

GENERAL MOTORS ACCEPTANCE CORPORATION
CONSOLIDATED BALANCE SHEET

	September 2000	December 31, 1999
	(in millions of dollars)	(in millions of dollars)
Assets		
Cash and cash equivalents	\$	\$
Investments in securities	9,209.4	8,984.7
Finance receivables, net (Note 1)	88,106.5	81,288.9
Investment in operating leases, net	30,242.7	30,242.4
Notes receivable from General Motors Corporation	4,816.7	4,025.0
Real estate mortgages - held for sale	5,481.3	5,678.4
- held for investment	1,892.5	1,497.4
- lending receivables	2,175.2	1,800.6
Factored receivables	1,069.0	764.9
Due and deferred from receivable sales, net	1,022.0	742.2
Mortgage servicing rights, net	3,754.7	3,421.8
Other	11,588.9	9,638.6
Total Assets	<u>\$ 160,253.6</u>	<u>\$ 148,789.2</u>
<u>Liabilities and Stockholder's Equity</u>		
Liabilities		
General Motors Corporation and affiliated	\$	\$
Interest	1,802.8	1,550.8
Insurance losses and loss expense reserve	1,763.4	1,861.9
Unearned insurance premiums	2,118.8	1,949.5
Deferred income taxes	3,468.7	3,496.7
United States and foreign income and other taxes	832.8	521.9
Other postretirement benefits	734.1	704.3
Other	8,111.6	6,207.5
Debt (Note 2)	127,733.3	121,158.2
Total liabilities	<u>146,669.7</u>	<u>137,666.8</u>
Commitments and contingencies		
Stockholder's Equity		
Common stock, \$.10 par value (authorized 10,000		
shares, outstanding 10 shares) and paid-in	3,679.1	2,200.0
Retained earnings	9,997.3	8,803.9
Net unrealized gains on securities	296.1	356.8
Unrealized accumulated foreign currency	(388.6)	(238.3)
Accumulated other comprehensive income	(92.5)	118.5
Total stockholder's equity	<u>13,583.9</u>	<u>11,122.4</u>
Total Liabilities and Stockholder's Equity	<u>\$ 160,253.6</u>	<u>\$ 148,789.2</u>

Certain amounts for 1999 have been reclassified to conform with 2000 classifications.

Reference should be made to the Notes to Consolidated Financial Statements

GENERAL MOTORS ACCEPTANCE CORPORATION
CONSOLIDATED STATEMENT OF INCOME,
NET INCOME RETAINED FOR USE IN THE BUSINESS AND
COMPREHENSIVE INCOME

	Period Ended September 30,			
	Third Quarter		Nine Months	
	2000	1999	2000	1999
	(in millions of dollars)			
Financing Revenue				
Retail and lease financing	\$ 1,237.0	\$ 1,095.2	\$ 3,508.8	\$ 3,170.3
Operating leases	1,967.5	1,902.1	5,975.7	5,494.4
Wholesale, commercial and term loans	702.2	482.7	2,029.5	1,453.6
Total financing revenue	3,906.7	3,480.0	11,514.0	10,118.3
Interest and discount	2,158.5	1,666.9	6,095.4	4,717.8
Depreciation on operating leases	1,262.9	1,225.7	3,875.6	3,575.9
Net financing revenue	485.3	587.4	1,543.0	1,824.6
Insurance premiums earned	486.2	449.7	1,414.3	1,338.5
Mortgage revenue	1,038.6	789.2	2,775.4	2,247.7
Other income	635.4	483.4	1,739.5	1,222.9
Net financing revenue and other	2,645.5	2,309.7	7,472.2	6,633.7
Expenses				
Salaries and benefits	474.4	431.0	1,397.0	1,225.1
Other operating expenses	996.7	767.5	2,674.6	2,101.6
Insurance losses and loss adjustment	392.0	358.8	1,122.1	1,044.1
Provision for credit losses	135.3	97.8	373.0	327.5
Total expenses	1,998.4	1,655.1	5,566.7	4,698.3
Income before income taxes	647.1	654.6	1,905.5	1,935.4
United States, foreign and other income	246.1	262.3	712.1	759.7
Net Income	401.0	392.3	1,193.4	1,175.7
Retained earnings at beginning of the	9,201.2	8,060.0	8,803.9	7,351.6
Total	9,602.2	8,452.3	9,997.3	8,527.3
Cash dividends	--	--	--	75.0
Retained Earnings At End Of The Period	<u>\$ 9,602.2</u>	<u>\$ 8,452.3</u>	<u>\$ 9,997.3</u>	<u>\$ 8,452.3</u>
Total Comprehensive Income	<u>\$ 325.0</u>	<u>\$ 347.6</u>	<u>\$ 982.5</u>	<u>\$ 1,004.8</u>

Reference should be made to the Notes to Consolidated Financial Statements

GENERAL MOTORS ACCEPTANCE CORPORATION
CONSOLIDATED STATEMENT OF CASHFLOWS (concluded)

Supplementary Cash Flows Information (concluded)

During the nine months ended September 30, 2000 and 1999, assets acquired, liabilities assumed, and consideration paid for the acquisitions of businesses were as follows:

	Nine Months Ended September 30,	
	2000	1999
	(in millions of dollars)	
Fair value of assets acquired	\$ 1,209.7	\$ 6,622.1
Cash acquired	(8.2)	(43.9)
Liabilities assumed	(795.5)	(4,457.8)
)
Net acquisitions	\$ 406.0	\$ 2,120.4

GENERAL MOTORS ACCEPTANCE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. FINANCE RECEIVABLES

The composition of finance receivables outstanding is summarized as follows:

	September 30, 2000	December 31, 1999
	(in millions of dollars)	
United States		
Retail	\$ 39,714.3	\$ 35,607.9
Wholesale	17,970.6	17,716.5
Commercial	3,646.5	2,382.7
Leasing and lease financing	633.3	627.3
Other	11,491.9	8,841.4
Total United States	<u>73,456.6</u>	<u>65,175.8</u>
Europe		
Retail	5,383.7	5,684.6
Wholesale	2,924.9	3,904.9
Commercial	1,098.0	997.2
Leasing and lease financing	425.8	452.9
Other	444.9	490.9
Total Europe	<u>10,277.3</u>	<u>11,530.5</u>
Canada		
Retail	3,176.5	2,344.5
Wholesale	2,119.8	2,086.8
Commercial	339.3	169.5
Leasing and lease financing	710.8	771.6
Other	207.7	170.9
Total Canada	<u>6,554.1</u>	<u>5,543.3</u>
Other Countries		
Retail	2,326.4	2,398.9
Wholesale	893.1	1,011.6
Leasing and lease financing	475.9	693.5
Other	207.4	202.8
Total Other Countries	<u>3,902.8</u>	<u>4,306.8</u>
Total finance receivables	<u>94,190.8</u>	<u>86,556.4</u>
Deductions		
Unearned income	4,813.0	4,153.1
Allowance for credit losses	1,271.3	1,114.4
Total deductions	<u>6,084.3</u>	<u>5,267.5</u>
Finance receivables, net	<u>\$ 88,106.5</u>	<u>\$ 81,288.9</u>

GENERAL MOTORS ACCEPTANCE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2. DEBT

	Weighted Interest Rate	September 2000	December 31, 1999
Short-Term Debt			
Commercial paper		\$ 33,721.7	\$ 33,224.0
Demand notes		4,710.2	4,301.3
Master notes and other		5,921.7	4,503.9
Bank loans and overdrafts		7,324.1	9,010.0
Total principal amount		51,677.7	51,039.2
Unamortized discount		(254.3)	(200.7)
Total short-term debt		51,423.4	50,838.5
Long-Term Debt			
Current portion of long-term debt		17,120.4	14,995.9
United States			
2001	6.9%	3,803.4	12,656.0
2002	6.2%	14,474.2	12,074.4
2003	6.3%	10,461.3	7,225.7
2004	6.7%	5,787.7	4,449.8
2005 to 2049	7.1%	15,592.4	9,235.2
Total United States		50,119.0	45,641.1
Other countries			
2000 - 2008	5.9%	9,669.4	10,310.5
Total United States and other		76,908.8	70,947.5
Unamortized discount		(598.9)	(627.8)
Total long-term debt		76,309.9	70,319.7
Total debt		\$ 127,733.3	\$ 121,158.2

GENERAL MOTORS ACCEPTANCE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 3. TRANSACTIONS WITH AFFILIATES

During the first quarter of 2000, GMAC received capital contributions from GM totaling \$1,479.1 million.

The Company and GM entered into a lease arrangement during the first quarter of 2000. Under this transaction, GM transferred to GMAC three properties located in Michigan totaling \$479.1 million, representing an equity contribution. As part of the lease arrangement, the Company will fund and capitalize improvements to these properties totaling \$1.2 billion over the next four years. The lease arrangement also provides for the properties to be leased to GM for sixteen years. In addition, GMAC received a cash contribution from GM for \$1.0 billion during the first quarter of 2000.

GENERAL MOTORS ACCEPTANCE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 4. SEGMENT INFORMATION

GMAC's reportable operating segments include GMAC North American Financing Operations (GMAC-NAO), GMAC International Financing Operations (GMAC-IO), Insurance Operations (GMACI) and Mortgage Operations (GMACMG). GMAC-NAO consists of the United States and Canada, and GMAC-IO consists of all other countries and Puerto Rico.

Financial results of GMAC's operating segments for the quarters and nine months ended September 30, 2000 and 1999 are summarized below:

(in millions of dollars)

	GMAC-NAO	GMAC-IO	GMACI	GMACMG	Eliminations/ Reclassifications	Total
For the Quarters Ended:						
<u>September 30,</u>						
<u>2000</u>						
Total assets	\$ 135,553.4	\$ 16,534.6	\$ 7,238.8	\$20,838.3	\$ (19,911.5)	\$ 160,253.6
Net financing revenue	262.6	235.3	0.0	0.0	(12.6)	485.3
Other revenue	666.3	93.3	621.3	774.5	4.8	2,160.2
Net income	221.3	51.1	50.3	78.3	0.0	401.0
<u>September 30,</u>						
<u>1999</u>						
Total assets	\$117,248.1	\$18,202.9	\$7,131.5	\$16,980.9	\$ (16,972.5)	\$142,590.9
Net financing revenue	344.4	216.3	0.0	0.0	26.7	587.4
Other revenue	503.8	40.7	590.5	618.9	(31.6)	1,722.3
Net income	235.6	50.9	54.8	51.0	0.0	392.3
For the Nine Months Ended:						
<u>September 30,</u>						
<u>2000</u>						
Total assets	\$ 135,553.4	\$16,534.6	\$7,238.8	\$20,838.3	\$ (19,911.5)	\$160,253.6
Net financing revenue	793.5	751.1	0.0	0.0	(1.6)	1,543.0
Other revenue	1,859.4	155.6	1,849.5	2,081.6	(16.9)	5,929.2
Net income	641.8	170.7	169.9	211.0	0.0	1,193.4
<u>September 30,</u>						
<u>1999</u>						
Total assets	\$117,248.1	\$18,202.9	\$7,131.5	\$16,980.9	\$ (16,972.5)	\$142,590.9
Net financing revenue	1,097.9	665.4	0.0	0.0	61.3	1,824.6
Other revenue	1,300.2	65.9	1,761.4	1,756.7	(75.1)	4,809.1
Net income	640.4	150.2	169.9	215.2	0.0	1,175.7