## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

•	,			
$\checkmark$	Quarterly report pursuant to Section 13	` '	curities Exchange Act of 193	34
	For the quarterly period ended Septe	ember 30, 2012		
		or		
	TRANSITION REPORT PURSUANT TO SI	ECTION 13 OR 15(d)	of the Securities Exchange Ac	et of 1934
	For the transition period from	` '	•	
	Commission file number 1-6368			
			Company LLC	
	(Exact nam	ne of registrant as sp	pecified in its charter)	
	Delaware		38-1612	444
	(State of organization)		(I.R.S. employer ide	entification no.)
	One American Road, Dearborn, Mic	higan	48126	5
	(Address of principal executive office	ces)	(Zip cod	de)
	(Registrant	(313) 322-30 's telephone number	000 r, including area code)	
Secui	dicate by check mark whether the registratities Exchange Act of 1934 during the project to file such reports), and (2) has been	eceding 12 months	or for such shorter period t	hat the registrant was
Intera chapt	dicate by check mark whether the registrate to be submitted a lerious the preceding 12 months (or for files). ☑ Yes ☐ No	and posted pursuan	t to Rule 405 of Regulation	S-T (§ 232.405 of this
a sma	dicate by check mark whether the registraller reporting company. See the definitionary in Rule 12b-2 of the Exchange Act.	ons of "large acceler		
La	rge accelerated filer □ Accelera		Non-accelerated filer ☑ eck if a smaller reporting co	Smaller reporting company □ empany)
	dicate by check mark whether the registrands ☑ No	ant is a shell compar	ny (as defined in Rule 12b-2	2 of the Act).
	of the limited liability company interests hares are publicly traded.	in the registrant ("SI	hares") are held by an affilia	ate of the registrant. None of

The registrant meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format.

REDUCED DISCLOSURE FORMAT

### FORD MOTOR CREDIT COMPANY LLC QUARTERLY REPORT ON FORM 10-Q For the Quarter Ended September 30, 2012

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#### **PART I. FINANCIAL INFORMATION**

#### ITEM 1. FINANCIAL STATEMENTS

## FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS For the Periods Ended September 30, 2012 and 2011 (in millions)

	Third Quarter					First Nine	е Мо	Months		
		2012		2011		2012		2011		
				(unau	dited	)				
Financing revenue										
Operating leases	\$	672	\$	591	\$	1,909	\$	1,861		
Retail		468		513		1,426		1,563		
Interest supplements and other support costs earned from affiliated companies		589		692		1,800		2,129		
Wholesale		214		245		696		710		
Other		17		12		43		40		
Total financing revenue		1,960		2,053		5,874		6,303		
Depreciation on vehicles subject to operating leases		(640)		(464)		(1,808)		(1,236)		
Interest expense		(741)		(888)		(2,318)		(2,676)		
Net financing margin		579		701		1,748		2,391		
Other revenue										
Insurance premiums earned		24		31		75		77		
Other income, net (Note 11)		85		122		207		206		
Total financing margin and other revenue		688		854		2,030		2,674		
Expenses										
Operating expenses		240		264		731		806		
Provision for credit losses (Note 4)		42		(20)		(33)		(109)		
Insurance expenses		13		29		49		79		
Total expenses		295		273		747		776		
Income/(Loss) before income taxes		393		581		1,283		1,898		
Provision for income taxes (Note 1)		38		231		337		714		
Net income/(loss)	\$	355	\$	350	\$	946	\$	1,184		

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the Periods Ended September 30, 2012 and 2011 (in millions)

		Third (	ter		nths			
		2012		2011	2012			2011
	(unaudited)							
Net income/(loss)	\$	355	\$	350	\$	946	\$	1,184
Other comprehensive income/(loss), net of tax (Note 10)								
Foreign currency translation		185		(514)		141		(82)
Total other comprehensive income/(loss), net of tax		185		(514)		141		(82)
Comprehensive income/(loss)	\$	540	\$	(164)	\$	1,087	\$	1,102

## FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (in millions)

	Оср	September 30, 2012		ember 31, 2011
		(unau	audited)	
ASSETS				
Cash and cash equivalents	\$	7,059	\$	8,713
Marketable securities		4,111		3,835
Finance receivables, net (Note 2)		71,517		71,907
Net investment in operating leases (Note 3)		13,949		11,098
Notes and accounts receivable from affiliated companies		959		1,152
Derivative financial instruments (Note 7)		1,475		1,365
Other assets (Note 8)		2,257		2,172
Total assets	\$	101,327	\$	100,242
LIABILITIES				
Accounts payable				
Customer deposits, dealer reserves, and other	\$	975	\$	901
Affiliated companies		738		773
Total accounts payable		1,713		1,674
Debt (Note 9)		84,714		84,659
Deferred income taxes		1,491		1,134
Derivative financial instruments (Note 7)		400		286
Other liabilities and deferred income (Note 8)		3,626		3,593
Total liabilities		91,944		91,346
SHAREHOLDER'S INTEREST				
Shareholder's interest		5,274		5,274
Accumulated other comprehensive income/(loss) (Note 10)		741		600
Retained earnings		3,368		3,022
Total shareholder's interest		9,383		8,896
Total liabilities and shareholder's interest	\$	101,327	\$	100,242

The following table includes assets to be used to settle the liabilities of the consolidated variable interest entities ("VIEs"). These assets and liabilities are included in the consolidated balance sheet above. See Notes 5 and 6 for additional information on our VIEs.

	September 30, 2012		ember 31, 2011
	(unau	dited)	
ASSETS			
Cash and cash equivalents	\$ 2,774	\$	3,356
Finance receivables, net	43,991		49,329
Net investment in operating leases	5,079		6,354
Derivative financial instruments	3		157
LIABILITIES			
Debt	\$ 37,563	\$	41,421
Derivative financial instruments	139		97

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF SHAREHOLDER'S INTEREST For the Periods Ended September 30, 2012 and 2011 (in millions, unaudited)

					Retained Earnings	Total	
Balance at December 31, 2011	\$	5,274	\$	600	\$	3,022	\$ 8,896
Net income/(loss)		_		_		946	946
Other comprehensive income/(loss), net of tax		_		141		_	141
Distributions		_		_		(600)	(600)
Balance at September 30, 2012	\$	5,274	\$	741	\$	3,368	\$ 9,383
Balance at December 31, 2010	\$	5,274	\$	821	\$	4,227	\$ 10,322
Net income/(loss)		_		_		1,184	1,184
Other comprehensive income/(loss), net of tax		_		(82)		_	(82)
Distributions		_		_		(2,700)	(2,700)
Balance at September 30, 2011	\$	5,274	\$	739	\$	2,711	\$ 8,724

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS For the Periods Ended September 30, 2012 and 2011 (in millions)

	F	First Nine Months			
	2012	2	2011		
		(unaudited	)		
Cash flows from operating activities					
Net income/(loss)	\$	946 \$	1,184		
Adjustments to reconcile net income/(loss) to net cash provided by operations					
Provision for credit losses		(33)	(109)		
Depreciation and amortization		2,450	1,601		
Amortization of upfront interest supplements		(1,349)	(1,303)		
Net change in deferred income taxes		272	219		
Net change in other assets		696	948		
Net change in other liabilities		760	959		
All other operating activities		(318)	(289)		
Net cash provided by/(used in) operating activities		3,424	3,210		
Cash flows from investing activities					
Purchases of finance receivables (other than wholesale)	(	21,405)	(19,394)		
Collections of finance receivables (other than wholesale)	:	20,672	20,771		
Purchases of operating lease vehicles		(7,210)	(5,873)		
Liquidations of operating lease vehicles		2,530	4,143		
Net change in wholesale receivables		1,549	(62)		
Net change in notes receivable from affiliated companies		137	(142)		
Purchases of marketable securities	(	16,066)	(22,104)		
Proceeds from sales and maturities of marketable securities		15,786	24,610		
Settlements of derivatives		(46)	(90)		
All other investing activities		(126)	149		
Net cash provided by/(used in) investing activities		(4,179)	2,008		
Cash flows from financing activities					
Proceeds from issuances of long-term debt		23,770	23,028		
Principal payments on long-term debt	(	22,230)	(27,584)		
Change in short-term debt, net		(2,014)	1,836		
Cash distributions to parent		(600)	(2,700)		
All other financing activities		146	(49)		
Net cash provided by/(used in) financing activities		(928)	(5,469)		
Effect of exchange rate changes on cash and cash equivalents		29	57		
Net increase/(decrease) in cash and cash equivalents	\$	(1,654) \$	(194)		
Cash and cash equivalents at January 1	\$	8,713 \$	8,347		
Net increase/(decrease) in cash and cash equivalents		(1,654)	(194)		
Cash and cash equivalents at September 30	\$	7,059 \$	8,153		
	<u> </u>	, <del>-</del>	3,.53		

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#### **NOTE 1. ACCOUNTING POLICIES**

#### **Principles of Consolidation**

The consolidated financial statements have been prepared in conformity with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information, and instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. In the opinion of management, these unaudited financial statements include all adjustments considered necessary for a fair statement of the results of operations and financial condition for interim periods for Ford Motor Credit Company LLC, its consolidated subsidiaries and consolidated VIEs in which Ford Motor Credit Company LLC is the primary beneficiary (collectively referred to herein as "Ford Credit", "we", "our", or "us"). Results for interim periods should not be considered indicative of results for any other interim period or for the full year. Reference should be made to the financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2011. We are an indirect, wholly owned subsidiary of Ford Motor Company ("Ford").

We reclassified certain prior year amounts in our consolidated financial statements to conform to current year presentation.

#### **Provision for Income Taxes**

For interim tax reporting we estimate one single effective tax rate, which is applied to the year-to-date ordinary income/ (loss). Tax effects of significant unusual or extraordinary items are excluded from the estimated annual effective tax rate calculation and recognized in the interim period in which they occur.

In the third quarter of 2012, we released a valuation allowance against certain net deferred tax assets in South America, resulting in a favorable impact to the income tax provision of \$64 million for the third quarter and first nine months of 2012.

#### **Adoption of New Accounting Standards**

Fair Value Measurement. On January 1, 2012, we adopted the new accounting standard that requires us to report the level in the fair value hierarchy of assets and liabilities not measured at fair value in the balance sheet but for which the fair value is disclosed, and to expand existing disclosures. See Note 12 for further disclosure regarding our fair value measurements.

Comprehensive Income - Presentation. On January 1, 2012, we adopted the new accounting standard that modifies the options for presentation of other comprehensive income. The new accounting standard requires us to present comprehensive income either in a single continuous statement or two separate but consecutive statements. We have elected to present comprehensive income in two separate but consecutive statements.

On January 1, 2012, we also adopted the new accounting standards *Intangibles - Goodwill and Other, Transfers and Servicing - Repurchase Agreements*, and *Financial Services - Insurance*. The adoption of these new accounting standards did not impact our financial condition or results of operations.

#### **Accounting Standards Issued But Not Yet Adopted**

Balance Sheet - Offsetting. In December 2011, the Financial Accounting Standards Board ("FASB") issued a new accounting standard that requires disclosures about offsetting and related arrangements for recognized financial instruments and derivative instruments. The new accounting standard is effective for us as of January 1, 2013.

Intangibles – Goodwill and Other. In July 2012, the FASB issued a new accounting standard that provides the option to evaluate qualitative factors to determine whether a calculated impairment test for indefinite-lived intangible assets is necessary. The new accounting standard is effective for us as of January 1, 2013.

#### **NOTE 2. FINANCE RECEIVABLES**

We segment our North America and International portfolio of finance receivables into "consumer" and "non-consumer" receivables. The receivables are secured by the vehicles, inventory, or other property being financed.

Consumer Segment. Receivables in this portfolio segment relate to products offered to individuals and businesses that finance the acquisition of Ford vehicles from dealers for personal or commercial use. The products include:

- Retail financing retail installment contracts for new and used vehicles
- Direct financing leases direct financing leases with retail customers, government entities, daily rental companies, and fleet customers

*Non-Consumer Segment.* Receivables in this portfolio segment relate to products offered to automotive dealers and purchased receivables. The products include:

- Wholesale financing loans to dealers to finance the purchase of vehicle inventory, also known as floorplan financing
- Dealer loans loans to dealers to finance working capital, and to finance the purchase of dealership real estate and/or make improvements to dealership facilities
- Other financing purchased receivables and other finance receivables from Ford and its affiliates, primarily related to the sale of parts and accessories to dealers and certain used vehicles from daily rental fleet companies

Notes and accounts receivable from affiliated companies are presented separately on the balance sheet. These receivables are based on intercompany relationships and the balances are settled regularly. We do not assess these receivables for potential credit losses, nor are they subjected to aging analysis, credit quality reviews, or other formal assessments. As a result, Notes and accounts receivable from affiliated companies are not subject to the following disclosures contained herein.

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

#### Finance Receivables, Net

Finance receivables, net were as follows (in millions):

	September 30, 2012					December 31, 2011						
		North America Interr				Total Finance Receivables		North America		International		al Finance eceivables
Consumer												
Retail, gross	\$	39,279	\$	8,072	\$	47,351	\$	38,406	\$	8,124	\$	46,530
Less: Unearned interest supplements (a)		(1,326)		(214)		(1,540)		(1,407)		(217)		(1,624)
Retail		37,953		7,858		45,811		36,999		7,907		44,906
Direct financing leases, gross		31		845		876		4		988		992
Less: Unearned interest supplements (a)				(17)		(17)				(19)		(19)
Direct financing leases		31		828		859		4		969		973
Consumer finance receivables (b)	\$	37,984	\$	8,686	\$	46,670	\$	37,003	\$	8,876	\$	45,879
Non-Consumer												
Wholesale	\$	15,583	\$	7,022	\$	22,605	\$	15,480	\$	8,516	\$	23,996
Dealer loans		1,161		58		1,219		1,103		63		1,166
Other (c)		1,021		392		1,413		988		372		1,360
Non-Consumer finance receivables (b)(d)		17,765		7,472		25,237		17,571		8,951		26,522
Total recorded investment	\$	55,749	\$	16,158	\$	71,907	\$	54,574	\$	17,827	\$	72,401
Recorded investment in finance receivables (e)	\$	55,749	\$	16,158	\$	71,907	\$	54,574	\$	17,827	\$	72,401
Less: Allowance for credit losses		(298)		(92)		(390)		(388)		(106)		(494)
Finance receivables, net	\$	55,451	\$	16,066	\$	71,517	\$	54,186	\$	17,721	\$	71,907
Net finance receivables subject to fair value (f)					\$	70,652					\$	70,926
Fair value						72,560						72,466

<sup>(</sup>a) Ford-sponsored special-rate financing attributable to retail contracts and direct financing leases.

<sup>(</sup>b) At September 30, 2012 and December 31, 2011, includes North America consumer receivables of \$23.9 billion and \$29.4 billion and non-consumer receivables of \$14.2 billion and \$14.2 billion, respectively, and International consumer receivables of \$5.7 billion and \$6.6 billion and non-consumer receivables of \$4.3 billion and \$5.6 billion, respectively, that have been sold for legal purposes in securitization transactions but continue to be reported in our consolidated financial statements. The receivables are available only for payment of the debt and other obligations issued or arising in the securitization transactions; they are not available to pay our other obligations or the claims of our other creditors. We hold the right to receive the excess cash flows not needed to pay the debt and other obligations issued or arising in securitization transactions. See Note 5 for additional information.

<sup>(</sup>c) At September 30, 2012 and December 31, 2011, other receivables includes \$599 million and \$590 million, respectively, of receivables purchased from certain divisions and affiliates of Ford in the U.S. where control is retained by the seller and \$149 million and \$265 million, respectively, of receivables related to certain used vehicles from daily rental fleet companies where we are serving as Ford's agent.

<sup>(</sup>d) At September 30, 2012 and December 31, 2011, includes \$66 million and \$67 million, respectively, of North America wholesale receivables and \$15 million and \$16 million, respectively, of North America dealer loans with entities (primarily dealers) that are reported as consolidated subsidiaries of Ford. At September 30, 2012 and December 31, 2011, includes \$362 million and \$305 million, respectively, of International wholesale receivables with entities (primarily dealers) that are reported as consolidated subsidiaries of Ford. The associated vehicles that are being financed by us are reported as inventory on Ford's balance sheet.

<sup>(</sup>e) At September 30, 2012 and December 31, 2011, excludes \$173 million and \$180 million, respectively, of accrued uncollected interest receivables, which we report in *Other assets* on our balance sheet.

<sup>(</sup>f) At September 30, 2012 and December 31, 2011, excludes \$877 million and \$1.0 billion, respectively, of certain receivables (primarily direct financing leases) that are not subject to fair value disclosure requirements. All finance receivables are categorized within Level 3 of the fair value hierarchy. See Note 12 for additional information.

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

Aging. For all classes of finance receivables, we define "past due" as any payment, including principal and interest, that has not been collected and is at least 31 days past the contractual due date. The aging analysis of our finance receivables balances at September 30, 2012 was as follows (in millions):

	31-60 Days Past Due	61-90 Days Past Due	91-120 Days Past Due	Greater Than 120 Days Past Due	Total Past Due	Current	Total Finance Receivables
North America							
Consumer							
Retail	\$ 625	\$ 72	\$ 20	\$ 55	\$ 772	\$ 37,181	\$ 37,953
Direct financing leases	_	_	_	_	_	31	31
Non-Consumer							
Wholesale	_	1	1	2	4	15,579	15,583
Dealer loans	3	4	4	11	22	1,139	1,161
Other	_	_	_	_	_	1,021	1,021
Total North America recorded investment	628	77	25	68	798	54,951	55,749
International							
Consumer							
Retail	33	18	10	28	89	7,769	7,858
Direct financing leases	4	2	1	3	10	818	828
Non-Consumer							
Wholesale	1	_	_	4	5	7,017	7,022
Dealer loans	_	_	_	1	1	57	58
Other	_	_	_	2	2	390	392
Total International recorded investment	38	20	11	38	107	16,051	16,158
Total recorded investment	\$ 666	\$ 97	\$ 36	\$ 106	\$ 905	\$ 71,002	\$ 71,907

### **Credit Quality**

Consumer. When originating all classes of consumer receivables, we use a proprietary scoring system that measures the credit quality of the receivables using several factors, such as credit bureau information, consumer credit risk scores (e.g., FICO score), and customer and contract characteristics. In addition to our proprietary scoring system, we consider other individual consumer factors, such as employment history, financial stability, and capacity to pay.

Subsequent to origination, we review the credit quality of our retail and direct financing lease receivables based on customer payment activity. As each customer develops a payment history, we use an internally-developed behavioral scoring model to assist in determining the best collection strategies. Based on data from this scoring model, contracts are categorized by collection risk. Our collection models evaluate several factors, including origination characteristics, updated credit bureau data, and payment patterns. These models allow for more focused collection activity on higher-risk accounts and are used to refine our risk-based staffing model to ensure collection resources are aligned with portfolio risk.

Credit quality ratings for our consumer receivables are categorized as follows:

- Pass current to 60 days past due
- Special Mention 61 to 120 days past due and in intensified collection status
- Substandard greater than 120 days past due and for which the uncollectible portion of the receivables has already been charged-off, as measured using the fair value of collateral

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

The credit quality analysis of our consumer receivables portfolio was as follows (in millions):

	Septembe	er 30, 2	2012		December 31, 2011			
	Retail		Direct nancing Leases	Retail			Direct Financing Leases	
North America								
Pass	\$ 37,806	\$	31	\$	36,839	\$	4	
Special Mention	92		_		90		_	
Substandard	55		_		70		_	
Total North America recorded investment	37,953		31		36,999		4	
International								
Pass	7,802		822		7,834		962	
Special Mention	28		3		33		4	
Substandard	28		3		40		3	
Total International recorded investment	7,858		828		7,907		969	
Total recorded investment	\$ 45,811	\$	859	\$	44,906	\$	973	

Non-Consumer. For all classes of non-consumer receivables, we extend commercial credit to dealers primarily in the form of approved lines of credit to purchase new Ford and Lincoln vehicles as well as used vehicles. Each commercial lending request is evaluated by taking into consideration the borrower's financial condition and the underlying collateral securing the loan. We use a proprietary model to assign each dealer a risk rating. This model uses historical performance data to identify key factors about a dealer that we consider significant in predicting a dealer's ability to meet its financial obligations. We also consider numerous other financial and qualitative factors including capitalization and leverage, liquidity and cash flow, profitability, and credit history with Ford Credit and other creditors. A dealer's risk rating does not reflect any guarantees or a dealer owner's net worth.

Dealers are assigned to one of four groups according to risk ratings as follows:

- Group I strong to superior financial metrics
- Group II fair to favorable financial metrics
- Group III marginal to weak financial metrics
- Group IV poor financial metrics, including dealers classified as uncollectible

We suspend credit lines and extend no further funding to dealers classified in Group IV.

We regularly review our model to confirm the continued business significance and statistical predictability of the factors and update the model to incorporate new factors or other information that improves its statistical predictability. In addition, we verify the existence of the assets collateralizing the receivables by physical audits of vehicle inventories, which are performed with increased frequency for higher-risk (i.e., Group III and Group IV) dealers. We perform a credit review of each dealer at least annually and adjust the dealer's risk rating, if necessary.

Performance of non-consumer receivables is evaluated based on our internal dealer risk rating analysis, as payment for wholesale receivables generally is not required until the dealer has sold the vehicle. Wholesale and dealer loan receivables with the same dealer share the same risk rating.

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

The credit quality analysis of our wholesale and dealer loan receivables was as follows (in millions):

	Septembe	er 30, 2012	December 31, 2011			
Wh	olesale	Dealer Loan	W	holesale	Dea	ler Loan
\$	13,000	\$ 958	\$	12,712	\$	876
	2,322	149		2,489		165
	247	48		273		58
	14	6		6		4
	15,583	1,161		15,480		1,103
	4,611	38		5,277		42
	1,329	10		1,912		10
	1,078	9		1,318		10
	4	1		9		1
	7,022	58		8,516		63
\$	22,605	\$ 1,219	\$	23,996	\$	1,166
		\$ 13,000 2,322 247 14 15,583 4,611 1,329 1,078 4 7,022	\$ 13,000 \$ 958 2,322 149 247 48 14 6 15,583 1,161  4,611 38 1,329 10 1,078 9 4 1 7,022 58	Wholesale         Dealer Loan         W           \$ 13,000         \$ 958         \$           2,322         149         48           14         6         6           15,583         1,161         38           1,329         10         1,078         9           4         1         7,022         58	Wholesale         Dealer Loan         Wholesale           \$ 13,000         \$ 958         \$ 12,712           2,322         149         2,489           247         48         273           14         6         6           15,583         1,161         15,480           4,611         38         5,277           1,329         10         1,912           1,078         9         1,318           4         1         9           7,022         58         8,516	Wholesale         Dealer Loan         Wholesale         Dealer Dealer           \$ 13,000         \$ 958         \$ 12,712         \$ 2,322         149         2,489           247         48         273         6         6         6           15,583         1,161         15,480         15,480         15,480         15,480         15,480         16,480

Other non-consumer receivables consist primarily of purchased receivables from Ford that are excluded from our credit quality reporting since the performance of this group of receivables is generally guaranteed by Ford.

#### **Non-Accrual Status**

The accrual of revenue is discontinued at the earlier of the time a receivable is determined to be uncollectible, at bankruptcy status notification, or greater than 120 days past due. Finance receivable accounts may be restored to accrual status only when a customer settles all past-due deficiency balances and future payments are reasonably assured. For receivables in non-accrual status, subsequent financing revenue is recognized only to the extent a payment is received. Payments are generally applied first to outstanding interest and then to the unpaid principal balance.

The recorded investment of consumer receivables in non-accrual status was \$323 million, or 0.7% of our consumer receivables, at September 30, 2012, and \$402 million, or 0.9% of our consumer receivables, at December 31, 2011.

The recorded investment of non-consumer receivables in non-accrual status was \$28 million, or 0.1% of our non-consumer receivables, at September 30, 2012, and \$27 million, or 0.1% of our non-consumer receivables, at December 31, 2011.

Finance receivables greater than 90 days past due and still accruing interest included \$15 million and \$14 million of non-bankrupt consumer accounts at September 30, 2012 and December 31, 2011, respectively, and were \$14 million and de minimis for non-consumer loans at September 30, 2012 and December 31, 2011, respectively.

#### Impaired Receivables

Consumer. Finance receivables are evaluated both collectively and specifically for impairment. Impaired consumer receivables include accounts that have been re-written or modified in reorganization proceedings pursuant to the U.S. Bankruptcy Code that are considered to be Troubled Debt Restructurings ("TDRs"), as well as all accounts greater than 120 days past due. The recorded investment of consumer receivables that were impaired at September 30, 2012 and December 31, 2011 was \$411 million, or 0.9% of consumer receivables, and \$382 million, or 0.8% of consumer receivables, respectively.

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

*Non-Consumer.* Impaired non-consumer receivables represent accounts with dealers that have weak or poor financial metrics or dealer loans that have been modified in TDRs. The following factors (not necessarily in order of importance or probability of occurrence) are considered in determining whether a non-consumer receivable is impaired:

- Delinguency in contractual payments of principal or interest
- Deterioration of the borrower's competitive position
- Cash flow difficulties experienced by the borrower
- · Breach of loan covenants or conditions
- Initiation of dealer bankruptcy or other insolvency proceedings
- Fraud or criminal conviction

The recorded investment of non-consumer receivables that were impaired at September 30, 2012 and December 31, 2011, was \$61 million, or 0.2% of non-consumer receivables, and \$64 million, or 0.2% of non-consumer receivables, respectively.

### **Troubled Debt Restructurings**

Effective July 1, 2011, we applied the requirements of the new accounting standard related to TDRs to restructurings occurring on or after January 1, 2011.

A restructuring of debt constitutes a TDR if we grant a concession to a customer or borrower for economic or legal reasons related to the debtor's financial difficulties that we otherwise would not consider.

Consumer. Payment extensions are granted to consumers in the normal course of business. Payment extensions result in a short-term deferral of the customer's normal monthly payment and do not constitute TDRs because payment concessions are not granted on the principal amount of the account or the interest rate charged and are not granted to consumers considered to be in financial difficulty.

Consumer receivable contracts may be modified to lower the customer's payment by extending the term of the contract or lowering the interest rate as a remedy to avoid or cure delinquency. We do not grant concessions on the principal balance for re-written contracts. Contracts that are modified at an interest rate that is below the market rate are considered to be TDRs. In addition, consumer receivables modified in reorganization proceedings pursuant to the U.S. Bankruptcy Code are considered to be TDRs.

The outstanding recorded investment at time of modification for consumer receivables that are considered to be TDRs was \$185 million, or 0.4% of our consumer receivables, during the period ended September 30, 2012 and \$297 million, or 0.6% during the period ended September 30, 2011. A subsequent default occurs when contracts that were previously modified in TDRs within the last twelve months and subsequently had past due payments that resulted in repossession. The subsequent annualized default rate for consumer contracts was 5.7% of TDRs during the period ended September 30, 2012.

Consumer receivables involved in TDRs are specifically assessed for impairment. A specific allowance is estimated based on the present value of the expected future cash flows of the receivable discounted at the loan's original effective interest rate or the fair value of any collateral adjusted for estimated costs to sell. For loans where foreclosure is probable, the fair value of collateral is used to estimate the specific impairment. The allowance for credit losses related to consumer TDRs was \$18 million and \$13 million at September 30, 2012 and at September 30, 2011, respectively.

### **NOTE 2. FINANCE RECEIVABLES (Continued)**

*Non-Consumer.* Within our non-consumer receivables segment, only dealer loans subject to forbearance, moratoriums, extension agreements, or other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral are classified as TDRs. We do not grant concessions on the principal balance of dealer loans. The recorded investment of dealer loans modified as TDRs during the periods ended September 30, 2012 and September 30, 2011 were de minimis.

Dealer loans involved in TDRs are assessed for impairment and included in our allowance for credit losses based on either the present value of the expected future cash flows of the receivable discounted at the loan's original effective interest rate, or the fair value of collateral adjusted for estimated costs to sell. For loans where foreclosure is probable, the fair value of collateral is used to estimate the specific impairment. An impairment charge is recorded as part of the provision to the allowance for credit losses for the amount by which the recorded investment of the receivable exceeds its estimated fair value. The allowance for credit losses related to non-consumer TDRs for the periods ended September 30, 2012 and September 30, 2011 were de minimis.

#### **NOTE 3. NET INVESTMENT IN OPERATING LEASES**

Net investment in operating leases consists primarily of lease contracts for new and used vehicles with retail customers, daily rental companies, government entities, and fleet customers with terms of 60 months or less.

We receive interest supplements and residual support payments on certain leasing transactions under agreements with Ford and other Ford affiliates. The unamortized balance of unearned interest supplements and residual support payments on operating leases are included in *Other liabilities and deferred income* on the balance sheet. See Note 8 for additional information.

Net investment in operating leases were as follows (in millions):

	September 30, 2012	December 31, 2011
Vehicles, at cost, including initial direct costs	\$ 16,566	\$ 13,545
Less: Accumulated depreciation	(2,591)	(2,407)
Net investment in operating leases before allowance for credit losses (a)	13,975	11,138
Less: Allowance for credit losses	(26)	(40)
Net investment in operating leases	\$ 13,949	\$ 11,098

<sup>(</sup>a) Includes net investment in operating leases of \$5.1 billion and \$6.4 billion at September 30, 2012 and December 31, 2011, respectively, that have been included in securitization transactions but continue to be included in our consolidated financial statements. These net investment in operating leases are available only for payment of the debt and other obligations issued or arising in the securitization transactions; they are not available to pay our other obligations or the claims of our other creditors. We hold the right to receive the excess cash flows not needed to pay the debt and other obligations issued or arising in securitization transactions. See Note 5 for additional information.

### **NOTE 4. ALLOWANCE FOR CREDIT LOSSES**

Following is an analysis of the allowance for credit losses related to finance receivables and net investment in operating leases for the periods ended September 30 (in millions):

		Third Quarter 2012										
		Finance Receivables Net Investment in										
	Con	Consumer Non-Consumer Total		Total	Operating Leases		Total Allowance					
Allowance for credit losses												
Beginning balance	\$	361	\$	19	\$	380	\$	26	\$	406		
Charge-offs		(77)		(1)		(78)		(11)		(89)		
Recoveries		40		3		43		11		54		
Provision for credit losses		45		(2)		43		(1)		42		
Other (a)		3		(1)		2		1		3		
Ending balance	\$	372	\$	18	\$	390	\$	26	\$	416		
<b>G</b>	<u> </u>				_							

			Fir	st N	ine Months 20	12			
		Finar	nce Receivables				nvestment in		
	 onsumer	_No	on-Consumer	_	Total	Oper	ating Leases	Total	Allowance
Allowance for credit losses									
Beginning balance	\$ 451	\$	43	\$	494	\$	40	\$	534
Charge-offs	(226)		(8)		(234)		(35)		(269)
Recoveries	133		10		143		39		182
Provision for credit losses	12		(27)		(15)		(18)		(33)
Other (a)	2		_		2		_		2
Ending balance	\$ 372	\$	18	\$	390	\$	26	\$	416
Analysis of ending balance of allowance for credit losses									
Collective impairment allowance	\$ 354	\$	16	\$	370	\$	26	\$	396
Specific impairment allowance	18		2		20		_		20
Ending balance	\$ 372	\$	18	\$	390	\$	26	\$	416
Analysis of ending balance of finance receivables and net investment in operating leases									
Collectively evaluated for impairment	\$ 46,259	\$	25,176	\$	71,435	\$	13,975		
Specifically evaluated for impairment	411		61		472		_		
Recorded investment (b)	\$ 46,670	\$	25,237	\$	71,907	\$	13,975		
Ending balance, net of allowance for credit losses	\$ 46,298	\$	25,219	\$	71,517	\$	13,949		

<sup>(</sup>a) Represents amounts related to translation adjustments.

<sup>(</sup>b) Represents finance receivables and net investment in operating leases before allowance for credit losses.

Allowance for credit losses

Beginning balance

### FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS

### NOTE 4. ALLOWANCE FOR CREDIT LOSSES (Continued)

		-	Γhir	d Quarter 2011						
ī	Finance F	Receivables			Ne	t Investment in				
Non-Consumer			Total	Op	erating Leases	Total Allowance				
	\$	46	\$	609	\$	64	\$	673		
)		(2)		(98)		(20)		(118)		

10,404

	 		<del>*</del> ***	<u>*                                    </u>	<u> </u>
Ending balance	\$ 507 \$	40	\$ 547	\$ 51	\$ 598
Other (a)	(8)	(2)	(10)	_	(10)
Provision for credit losses	(3)	(4)	(7)	(13)	(20)
Recoveries	51	2	53	20	73
Charge-offs	(96)	(2)	(98)	(20)	(118)

563 \$

Consumer

			Fir	st l	Nine Months 20	11		
		Fina	nce Receivables			Net Investment in		
	Consumer	N	lon-Consumer		Total	Ор	erating Leases	 otal Allowance
Allowance for credit losses								
Beginning balance	\$ 701	\$	66	\$	767	\$	87	\$ 854
Charge-offs	(300)		(8)		(308)		(75)	(383)
Recoveries	160		4		164		70	234
Provision for credit losses	(55)		(22)		(77)		(32)	(109)
Other (a)	1		_		1		1	2
Ending balance	\$ 507	\$	40	\$	547	\$	51	\$ 598
Analysis of ending balance of allowance for credit losses								
Collective impairment allowance	\$ 494	\$	31	\$	525	\$	51	\$ 576
Specific impairment allowance	13		9		22		_	22
Ending balance	\$ 507	\$	40	\$	547	\$	51	\$ 598
Analysis of ending balance of finance receivables and net investment in operating leases								
Collectively evaluated for impairment	\$ 45,747	\$	24,096	\$	69,843	\$	10,455	
Specifically evaluated for impairment	352		68		420		_	
Recorded investment (b)	\$ 46,099	\$	24,164	\$	70,263	\$	10,455	
					,			

45,592

24,124

Ending balance, net of allowance for credit losses

<sup>(</sup>a) Represents amounts related to translation adjustments.

<sup>(</sup>b) Represents finance receivables and net investment in operating leases before allowance for credit losses.

#### **NOTE 5. TRANSFERS OF RECEIVABLES**

We securitize finance receivables and net investment in operating leases through a variety of programs using amortizing, variable funding and revolving structures. We also sell finance receivables in structured financing transactions. Due to the similarities between securitization and structured financing, we refer to structured financings as securitization transactions. Our securitization programs are targeted to many different institutional investors in both public and private transactions in capital markets worldwide.

We engage in securitization transactions to fund operations and to maintain liquidity. Our securitization transactions are recorded as asset-backed debt and the associated assets are not derecognized and continue to be included in our financial statements.

The finance receivables and net investment in operating leases that have been included in securitization transactions are available only for payment of the debt and other obligations issued or arising in the securitization transactions. They are not available to pay our other obligations or the claims of our other creditors. We hold the right to the excess cash flows not needed to pay the debt and other obligations issued or arising in the securitization transactions. The debt is the obligation of our consolidated securitization entities and not the obligation of Ford Credit or our other subsidiaries.

Most of these securitization transactions utilize VIEs. See Note 6 for more information concerning VIEs. The following tables show the assets and debt related to our securitization transactions that were included in our financial statements (in billions):

			5	Septemb	er 30, 201	2			
		ı	Finance Rec C		and Net I		nent in		
	nd Cash valents	Al fo	Before lowance or Credit Losses	ance redit Allowance for		After Allowance for Credit Losses		Rela	ted Debt
VIE (b)									
Retail (c)	\$ 2.2	\$	27.1	\$	0.2	\$	26.9	\$	22.8
Wholesale	0.3		17.1		_		17.1		11.4
Finance receivables	 2.5		44.2		0.2		44.0		34.2
Net investment in operating leases	 0.3		5.1		_		5.1		3.4
Total VIE	\$ 2.8	\$	49.3	\$	0.2	\$	49.1	\$	37.6
Non-VIE									
Retail (c)	\$ 0.1	\$	2.5	\$	_	\$	2.5	\$	2.2
Wholesale	 _		1.4				1.4		1.3
Finance receivables	0.1		3.9		_		3.9		3.5
Net investment in operating leases						,			
Total Non-VIE	\$ 0.1	\$	3.9	\$		\$	3.9	\$	3.5
Total securitization transactions									
Retail (c)	\$ 2.3	\$	29.6	\$	0.2	\$	29.4	\$	25.0
Wholesale	 0.3		18.5		_		18.5		12.7
Finance receivables	 2.6		48.1		0.2		47.9		37.7
Net investment in operating leases	 0.3		5.1		_		5.1		3.4
Total securitization transactions	\$ 2.9	\$	53.2	\$	0.2	\$	53.0	\$	41.1

<sup>(</sup>a) Unearned interest supplements are excluded from securitization transactions.

<sup>(</sup>b) Includes assets to be used to settle the liabilities of the consolidated VIEs.

<sup>(</sup>c) Includes direct financing leases.

### NOTE 5. TRANSFERS OF RECEIVABLES (Continued)

	December 31, 2011											
		F		eivables and l perating Leas			nent in					
	and Cash valents	Before Allowance for Credit Losses Allowance for Credit Losses			All fo	After lowance r Credit osses	Related Deb					
VIE (b)												
Retail (c)	\$ 2.5	\$	31.7	\$	0.3	\$	31.4	\$	26.0			
Wholesale	 0.5		17.9		_		17.9		11.2			
Finance receivables	3.0		49.6		0.3		49.3		37.2			
Net investment in operating leases	 0.4		6.4		_		6.4		4.2			
Total VIE	\$ 3.4	\$	56.0	\$	0.3	\$	55.7	\$	41.4			
Non-VIE												
Retail (c)	\$ 0.3	\$	4.3	\$	_	\$	4.3	\$	3.8			
Wholesale	_		1.9		_		1.9		1.5			
Finance receivables	 0.3		6.2		_		6.2		5.3			
Net investment in operating leases	_		_		_		_		_			
Total Non-VIE	\$ 0.3	\$	6.2	\$	_	\$	6.2	\$	5.3			
Total securitization transactions												
Retail (c)	\$ 2.8	\$	36.0	\$	0.3	\$	35.7	\$	29.8			
Wholesale	0.5		19.8		_		19.8		12.7			
Finance receivables	3.3		55.8		0.3		55.5		42.5			
Net investment in operating leases	0.4		6.4		_		6.4		4.2			
Total securitization transactions	\$ 3.7	\$	62.2	\$	0.3	\$	61.9	\$	46.7			

<sup>(</sup>a) Unearned interest supplements are excluded from securitization transactions.

Interest expense related to securitization debt for the periods ended September 30 was as follows (in millions):

	Third Quarter					First Nine	Nine Months			
		2012		2011		2012		2011		
VIE	\$	171	\$	248	\$	599	\$	763		
Non-VIE		23		35		73		108		
Total securitization transactions	\$	194	\$	283	\$	672	\$	871		

<sup>(</sup>b) Includes assets to be used to settle the liabilities of the consolidated VIEs.

<sup>(</sup>c) Includes direct financing leases.

### **NOTE 5. TRANSFERS OF RECEIVABLES (Continued)**

Certain of our securitization entities enter into derivative transactions to mitigate interest rate exposure, primarily resulting from fixed-rate assets securing floating-rate debt and, in certain instances, currency exposure resulting from assets in one currency and debt in another currency. In many instances, the counterparty enters into offsetting derivative transactions with us to mitigate their interest rate risk resulting from derivatives with our securitization entities. See Notes 7 and 12 for information regarding our derivatives. Our exposures based on the fair value of derivative instruments related to securitization programs were as follows (in millions):

		Septembe	r 30	), 2012	Decembe	er 31, 2011			
	Derivative Asset			Derivative Liability	Derivative Asset	Derivative Liability			
VIE - securitization entities	\$	3	\$	139	\$ 157	\$	97		
Ford Credit related to VIE		85		70	81		63		
Other Ford Credit securitization related		13		26	12		25		
Total securitization transactions	\$	101	\$	235	\$ 250	\$	185		

Derivative expense/(income) related to our securitization transactions for the periods ended September 30 was as follows (in millions):

		Third C	Quarte	er	First Nine Months					
	2	012		2011		2012		2011		
VIE - securitization entities	\$	58	\$	(46)	\$	209	\$	(13)		
Ford Credit related to VIE		8		(18)		(7)		20		
Other Ford Credit securitization related		4		4		16		12		
Total securitization transactions	\$	70	\$	(60)	\$	218	\$	19		

#### NOTE 6. VARIABLE INTEREST ENTITIES

A VIE is an entity that either (i) has insufficient equity to permit the entity to finance its activities without additional subordinated financial support or (ii) has equity investors who lack the characteristics of a controlling financial interest. A VIE is consolidated by its primary beneficiary. The primary beneficiary has both the power to direct the activities that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits from the entity that could potentially be significant to the VIE. Nearly all of our VIEs are special purpose entities used for our securitizations.

If we determine that we have operating power and the obligation to absorb losses or right to receive benefits, we consolidate the VIE as the primary beneficiary. We have operating power when we have the ability to exercise discretion in the servicing of financial assets, issue additional debt, exercise a unilateral call option, add assets to revolving structures, or control investment decisions.

Assets recognized as a result of consolidating these VIEs do not represent additional assets that could be used to satisfy claims against our general assets. Conversely, liabilities recognized as a result of consolidating these VIEs do not represent additional claims on our general assets; rather, they represent claims against the specific assets of the consolidated VIEs.

### NOTE 6. VARIABLE INTEREST ENTITIES (Continued)

### VIEs of Which We are the Primary Beneficiary

We use special purpose entities to issue asset-backed securities in transactions to public and private investors, bank conduits, and government-sponsored entities or others who obtain funding from government programs. We have deemed most of these special purpose entities to be VIEs. The asset-backed securities are secured by finance receivables and interests in net investments in operating leases. The assets continue to be consolidated by us. We retain interests in our securitization VIEs, including subordinated securities issued by the VIEs, rights to cash held for the benefit of the securitization investors, and rights to the excess cash flows not needed to pay the debt and other obligations issued or arising in the securitization transactions.

The transactions create and pass along risks to the variable interest holders, depending on the assets securing the debt and the specific terms of the transactions. We aggregate and analyze the asset-backed securitization transactions based on the risk profile of the product and the type of funding structure, including:

- Retail consumer credit risk and pre-payment risk
- Wholesale dealer credit risk and Ford risk, as the receivables owned by the VIEs primarily arise from the financing provided by us to Ford-franchised dealers; therefore, the collections depend upon the sale of Ford vehicles
- Net investment in operating leases vehicle residual value risk, consumer credit risk, and pre-payment risk

As residual interest holder, we are exposed to the underlying residual and credit risk of the collateral, and are exposed to interest rate risk in some transactions. The amount of risk absorbed by our residual interests generally is represented by and limited to the amount of overcollateralization of the assets securing the debt and any cash reserves.

We have no obligation to repurchase or replace any securitized asset that subsequently becomes delinquent in payment or otherwise is in default, except under standard representations and warranties such as good and marketable title to the assets, or when certain changes are made to the underlying asset contracts. Securitization investors have no recourse to us or our other assets and have no right to require us to repurchase the investments. We generally have no obligation to provide liquidity or contribute cash or additional assets to the VIEs and do not guarantee any asset-backed securities. We may be required to support the performance of certain securitization transactions, however, by increasing cash reserves.

VIEs that are exposed to interest rate or currency risk have reduced their risks by entering into derivative transactions. In certain instances, we have entered into offsetting derivative transactions with the VIE to protect the VIE from the risks that are not mitigated through the derivative transactions between the VIE and its external counterparty. In other instances, we have entered into derivative transactions with the counterparty to protect the counterparty from risks absorbed through their derivative transactions with the VIEs.

Although not contractually required, we regularly support our wholesale securitization programs by repurchasing receivables of a dealer from a VIE when the dealer's performance is at risk, which transfers the corresponding risk of loss from the VIE to us. In order to continue to fund the wholesale receivables, we also may contribute additional cash or wholesale receivables if the collateral falls below the required levels. The balances of cash related to these contributions were \$0 at September 30, 2012 and December 31, 2011, and ranged from \$0 to \$373 million during the first nine months of 2012. In addition, while not contractually required, we may purchase the commercial paper issued by our FCAR Owner Trust asset-backed commercial paper program.

See Note 5 for information on the financial position and financial performance of our VIEs and Notes 7 and 12 for additional information regarding derivatives.

### NOTE 6. VARIABLE INTEREST ENTITIES (Continued)

### VIEs of Which We are Not the Primary Beneficiary

We have an investment in Forso Nordic AB, a joint venture determined to be a VIE of which we are not the primary beneficiary. The joint venture provides consumer and dealer financing in its local markets and is financed by external debt and additional subordinated debt provided by the joint venture partner. The operating agreement indicates that the power to direct economically significant activities is shared with the joint venture partner, and the obligation to absorb losses or right to receive benefits resides primarily with the joint venture partner. Our investment in the joint venture is accounted for as an equity method investment and is included in *Other assets*. Our maximum exposure to any potential losses associated with this VIE is limited to our equity investment and amounted to \$77 million and \$71 million at September 30, 2012 and December 31, 2011, respectively.

#### NOTE 7. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

In the normal course of business, our operations are exposed to global market risks, including the effect of changes in interest rates and foreign currency exchange rates. To manage these risks, we enter into various derivative contracts:

- Interest rate contracts including swaps, caps and floors that are used to manage the effects of interest rate fluctuations:
- · Foreign currency exchange contracts that are used to manage foreign exchange exposure; and
- Cross-currency interest rate swap contracts that are used to manage foreign currency and interest rate exposures
  on foreign-denominated debt.

Our derivatives are over-the-counter customized derivative transactions and are not exchange traded. We review our hedging program, derivative positions, and overall risk management strategy on a regular basis.

We have elected to apply hedge accounting to certain derivatives. Derivatives that are designated in hedging relationships are evaluated for effectiveness using regression analysis at the time they are designated and throughout the hedge period. Cash flows and the profit impact associated with designated hedges are reported in the same category as the underlying hedged item.

Some derivatives do not qualify for hedge accounting; for others, we elect not to apply hedge accounting. Regardless, we only enter into transactions that we believe will be highly effective at offsetting the underlying economic risk. We report net interest settlements and accruals and changes in the fair value of derivatives not designated as hedging instruments through *Other income*, *net*. Cash flows associated with non-designated or de-designated derivatives are reported in *Net cash provided by/(used in) investing activities* in our statement of cash flows.

Fair Value Hedges. We use derivatives to reduce the risk of changes in the fair value of liabilities. We have designated certain receive-fixed, pay-float interest rate swaps as fair value hedges of fixed-rate debt. The risk being hedged is the risk of changes in the fair value of the hedged debt attributable to changes in the benchmark interest rate. If the hedge relationship is deemed to be highly effective, we record the changes in the fair value of the hedged debt related to the risk being hedged in *Debt* with the offset in *Other income*, net. The change in fair value of the related derivative (excluding accrued interest) also is recorded in *Other income*, net. Consequently, hedge ineffectiveness (the difference between the change in fair value of the derivative and the change in the value of the hedged debt that is attributable to the changes in the benchmark interest rate) is reflected in *Other income*, net.

Net interest settlements and accruals on fair value hedges are excluded from the assessment of hedge effectiveness. We report net interest settlements and accruals in *Interest expense*. We report foreign currency revaluation on accrued interest in *Other income*, net. The cash flows associated with fair value hedges are reported in *Net cash provided by/* (used in) operating activities in our statement of cash flows.

When a fair value hedge is de-designated, or when the derivative is terminated before maturity, the fair value adjustment to the hedged debt continues to be reported as part of the carrying value of the debt and is amortized over its remaining life.

### NOTE 7. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES (Continued)

#### **Income Effect of Derivative Financial Instruments**

The following table summarizes by hedge designation the pre-tax gains/(losses) recognized in income for the periods ended September 30 (in millions):

	Third C	<b>)</b> uar	rter	First Nine Months				
	2012		2011		2012		2011	
Fair value hedges								
Interest rate contracts								
Net interest settlements and accruals excluded from the assessment of hedge effectiveness	\$ 44	\$	45	\$	126	\$	178	
Ineffectiveness (a)	6		(6)		8		(22)	
Total	\$ 50	\$	39	\$	134	\$	156	
Derivatives not designated as hedging instruments								
Interest rate contracts	\$ (13)	\$	(6)	\$	(27)	\$	(12)	
Foreign currency exchange contracts (b)	(10)		46		(67)		45	
Cross-currency interest rate swap contracts (b)	(61)		33		(109)		2	
Other (c)	_		83		(81)		85	
Total	\$ (84)	\$	156	\$	(284)	\$	120	

<sup>(</sup>a) For the third quarter of 2012 and 2011, hedge ineffectiveness reflects change in fair value on derivatives of \$118 million gain and \$372 million gain, respectively, and change in fair value on hedged debt of \$112 million loss and \$378 million loss, respectively. For the first nine months of 2012 and 2011, hedge ineffectiveness reflects a \$276 million gain and a \$418 million gain on derivatives, respectively, and a \$268 million loss and a \$440 million loss on hedged debt, respectively.

### **Balance Sheet Effect of Derivative Financial Instruments**

The following table summarizes the notional amount and estimated fair value of our derivative financial instruments (in millions):

		Sep	teml	ber 30, 2	012			Dec	cemb			
	No	otional	Va	Fair alue of ssets	Val	air ue of oilities	N	otional	Va	Fair lue of ssets	Valu	air ue of ilities
Fair value hedges												
Interest rate contracts	\$	14,431	\$	820	\$	5	\$	7,786	\$	526	\$	_
Derivatives not designated as hedging instruments												
Interest rate contracts		62,923		633		279		70,348		637		237
Foreign currency exchange contracts (a)		2,330		22		33		3,079		53		37
Cross-currency interest rate swap contracts		2,614		_		83		987		12		12
Other (b)		_		_		_		2,500		137		_
Total derivatives not designated as hedging instruments		67,867		655		395		76,914		839		286
Total derivative financial instruments	\$	82,298	\$	1,475	\$	400	\$	84,700	\$	1,365	\$	286

<sup>(</sup>a) Includes forward contracts between Ford Credit and an affiliated company.

<sup>(</sup>b) Gains/(Losses) related to foreign currency derivatives were substantially offset by net revaluation impacts on foreign denominated debt, which were also recorded in *Other income*, net.

<sup>(</sup>c) Reflects gains/(losses) for derivative features included in the Ford Upgrade Exchange Linked ("FUEL") notes (see Note 12).

<sup>(</sup>b) Represents derivative features included in the FUEL notes. The derivative features included in the FUEL notes were extinguished as a result of the mandatory exchange of the FUEL notes to unsecured notes in the second quarter of 2012 (see Note 12).

### NOTE 7. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES (Continued)

We report derivative assets and derivative liabilities in *Derivative financial instruments* in our balance sheet at fair value. We do not net our derivative position by counterparty for purposes of balance sheet presentation and disclosure. We do, however, consider our net position for determining fair value.

The notional amounts of the derivative financial instruments do not represent amounts exchanged by the parties and, therefore, are not a direct measure of our exposure to the financial risks described above. Notional amounts are presented on a gross basis with no netting of offsetting exposure positions. The amounts exchanged are calculated by reference to the notional amounts and by other terms of the derivatives, such as interest rates or foreign currency exchange rates.

### **Counterparty Risk**

Use of derivatives exposes us to the risk that a counterparty may default on a derivative contract. We establish exposure limits for each counterparty to minimize this risk and provide counterparty diversification. Substantially all of our derivative exposures are with counterparties that have an investment grade rating. The aggregate fair value of derivative instruments in asset positions at September 30, 2012 was \$1.5 billion, representing the maximum loss we would recognize at that date if all counterparties failed to perform as contracted. We enter into master agreements with counterparties that generally allow for netting of certain exposures; therefore, the actual loss we would recognize if all counterparties failed to perform as contracted would be lower.

We include an adjustment for non-performance risk in the fair value of derivative instruments. Our adjustment for non-performance risk relative to a measure based on an unadjusted inter-bank deposit rate (e.g., LIBOR) decreased our derivative assets by \$31 million and \$52 million at September 30, 2012 and December 31, 2011, respectively, and decreased our derivative liabilities by \$8 million and \$7 million at September 30, 2012 and December 31, 2011, respectively. See Note 12 for additional information regarding valuation methodologies.

#### NOTE 8. OTHER ASSETS AND OTHER LIABILITIES AND DEFERRED INCOME

Other assets and other liabilities and deferred income consist of various balance sheet items that are combined for financial statement presentation due to their respective materiality compared with other individual asset and liability items.

Other assets were as follows (in millions):

	mber 30, 2012	nber 31, 011
Accrued interest and other non-finance receivables	\$ 631	\$ 635
Collateral held for resale, at net realizable value	296	374
Restricted cash (a)	238	121
Deferred charges	261	281
Deferred charges – income taxes	225	156
Prepaid reinsurance premiums and other reinsurance receivables	280	252
Investment in non-consolidated affiliates	139	141
Property and equipment, net of accumulated depreciation (b)	130	137
Other	57	75
Total other assets	\$ 2,257	\$ 2,172

<sup>(</sup>a) Restricted cash primarily includes cash held to meet certain local governmental and regulatory reserve requirements and cash held under the terms of certain contractual agreements. Restricted cash does not include required minimum balances or cash securing debt issued through securitization transactions.

Other liabilities and deferred income were as follows (in millions):

	ember 30, 2012	nber 31, 011
Interest payable	\$ 764	\$ 812
Deferred interest supplements and residual support payments on net investment in operating leases	1,132	962
Income taxes payable to Ford and affiliated companies (a)	563	660
Unrecognized tax benefits	525	535
Unearned insurance premiums	292	266
Other	350	358
Total other liabilities and deferred income	\$ 3,626	\$ 3,593

<sup>(</sup>a) In the first nine months of 2012 and in the year ended December 31, 2011, we paid \$99 million and \$1.4 billion, respectively, to Ford in accordance with our intercompany tax sharing agreement.

#### NOTE 9. DEBT

We have a commercial paper program with qualified institutional investors. We also obtain other short-term funding from the issuance of demand notes to retail investors through our floating rate demand notes program. We have certain asset-backed securitization programs that issue short-term debt securities that are sold to institutional investors. Bank borrowings by several of our international affiliates in the ordinary course of business are an additional source of short-term funding.

We obtain long-term debt funding through the issuance of a variety of unsecured and asset-backed debt securities in the U.S. and international capital markets. We also sponsor a number of asset-backed securitization programs that issue long-term debt securities that are sold to institutional investors in the U.S. and international capital markets. Obligations issued in securitizations are payable only out of collections on the underlying securitized assets and related enhancements.

<sup>(</sup>b) Accumulated depreciation was \$402 million and \$383 million at September 30, 2012 and December 31, 2011, respectively.

#### NOTE 9. DEBT (Continued)

Interest rates and debt outstanding were as follows (in millions):

		Interest	Rates					
	Average Co	ntractual	Average E	ffective	-	De	bt	
	2012	2011	2012	2011		mber 30, 012	De	cember 31, 2011
Short-term debt								
Asset-backed commercial paper	0.4%	0.3%			\$	5,824	\$	6,835
Floating rate demand notes	1.1%	1.3%				4,962		4,713
Other asset-backed short-term debt	1.3%	1.5%				766		2,741
Unsecured commercial paper	1.6%	5.4%				1,176		156
Other short-term debt	6.0%	7.0%				1,347		1,579
Total short-term debt	1.3%	1.4%	1.3%	1.4%	•	14,075		16,024
Long-term debt								
Senior indebtedness								
Notes payable within one year						3,078		6,127
Notes payable after one year						32,381		24,892
Asset-backed debt								
Notes payable within one year						14,815		16,526
Notes payable after one year						19,636		20,558
Unamortized discount						(138)		(149)
Fair value adjustments						867		681
Total long-term debt	3.8%	4.2%	4.2%	4.6%		70,639		68,635
Total debt	3.4%	3.7%	3.7%	4.0%	\$	84,714	\$	84,659
Fair value of debt					\$	88,187	\$	86,785

Interest rates are presented for the third quarter of 2012 and fourth quarter of 2011. Average contractual rates reflect the stated contractual interest rate. Average effective rates reflect the average contractual interest rate plus amortization of discounts, premiums, and issuance fees. Fair value adjustments relate to designated fair value hedges of unsecured debt.

The fair value of debt includes \$7.5 billion and \$6.4 billion of short-term debt at September 30, 2012 and December 31, 2011, respectively, carried at cost which approximates fair value. All debt is categorized within Level 2 of the fair value hierarchy. See Note 12 for additional information.

Debt with affiliated companies included in the above table was as follows (in millions):

	mber 30, 012	mber 31, 2011
Other short-term debt	\$ 46	\$ 48
Notes payable within one year	78	466
Notes payable after one year	236	91
Total debt with affiliated companies	\$ 360	\$ 605

Debt Repurchases and Calls. From time to time and based on market conditions, we may repurchase or call some of our outstanding unsecured and asset-backed debt. If we have excess liquidity and it is an economically favorable use of our available cash, we may repurchase or call debt at a price lower or higher than its carrying value, resulting in a gain or loss on extinguishment.

#### NOTE 9. DEBT (Continued)

In the third quarter and first nine months of 2012, through private market transactions, we called an aggregate principal amount of \$267 million (of which none were maturing in 2012) and repurchased and called \$482 million, respectively, of our unsecured and asset-backed debt. As a result, in the third quarter and first nine months of 2012, we recorded a pretax loss of \$3 million and \$12 million, respectively, net of unamortized premiums, discounts, and fees in *Other income*, net

In the third quarter and first nine months of 2011, through private market transactions, we repurchased and called an aggregate principal amount of \$804 million (including \$1 million maturing in 2011) and \$2.3 billion, respectively, of our unsecured debt. As a result, in the third quarter and first nine months of 2011, we recorded a pre-tax loss of \$31 million and \$65 million, respectively, net of unamortized premiums, discounts, and fees in *Other income, net*. There were no repurchase or call transactions for asset-backed debt during the third quarter and first nine months of 2011.

*Debt Maturities.* Short-term and long-term debt matures at various dates through 2048. At September 30, 2012, maturities were as follows (in millions):

	20	012 (a)	2	2013 (b)		2014		2015	2016	Th	ereafter (c)	Total
Unsecured debt	\$	6,539	\$	6,649	\$	3,694	\$	8,878	\$ 4,807	\$	12,377	\$ 42,944
Asset-backed debt		9,111		14,731		11,112		3,723	869		1,495	41,041
Unamortized (discount)/premium (d)		_		(6)		(86)		(18)	(13)		(15)	(138)
Fair value adjustments (d)		_		43		29		93	46		656	867
Total debt	\$	15,650	\$	21,417	\$	14,749	\$	12,676	\$ 5,709	\$	14,513	\$ 84,714

<sup>(</sup>a) Includes \$10,970 million for short-term and \$4,680 million for long-term debt.

<sup>(</sup>b) Includes \$3,105 million for short-term and \$18,312 million for long-term debt.

<sup>(</sup>c) Includes \$10,449 million of unsecured debt maturing between 2017 and 2021 with the remaining balance maturing after 2031.

<sup>(</sup>d) Presented based on maturity date of related debt.

### NOTE 10. ACCUMULATED OTHER COMPREHENSIVE INCOME/(LOSS)

The changes in the accumulated balances for each component of accumulated other comprehensive income/(loss) ("AOCI") for the periods ended September 30 were as follows (in millions):

	F	irst Nin	e Month	ıs
	201	2	- 2	2011
Foreign currency translation				
Beginning balance	\$	600	\$	821
Net gain/(loss) on foreign currency translation (net of tax of \$0 and \$0)		141		(93)
Reclassifications to net income (net of tax of \$0 and \$0)		_		11
Other comprehensive income/(loss), net of tax		141		(82)
Ending balance	\$	741	\$	739
Total AOCI ending balance at September 30	\$	741	\$	739

#### NOTE 11. OTHER INCOME

Other income consists of various line items that are combined on the statement of operations due to their respective materiality compared with other individual income and expense items.

The amounts included in Other income, net are as follows for the periods ended September 30 (in millions):

	Third C	uarter		First Nine Months				
	 2012		2011		2012		2011	
Gains/(Losses) on extinguishment of debt	\$ (3)	\$	(31)	\$	(12)	\$	(65)	
Gains/(Losses) on derivatives (a)	(78)		150		(276)		99	
Currency revaluation gains/(losses) (a)	76		(95)		164		(102)	
Interest and investment income	21		16		71		87	
Insurance fee income	12		16		41		68	
Other	57		66		219		119	
Total other income, net	\$ 85	\$	122	\$	207	\$	206	

<sup>(</sup>a) Currency revaluation gains/(losses) primarily related to foreign denominated debt were substantially offset by gains/(losses) on derivatives. See Note 7 for detail by derivative instrument and risk type.

#### **NOTE 12. FAIR VALUE MEASUREMENTS**

Cash equivalents, marketable securities, and derivative financial instruments are presented in our financial statements on a recurring basis at fair value, while other assets and liabilities are measured at fair value on a nonrecurring basis such as when we have an asset impairment.

#### **Fair Value Measurements**

In measuring fair value, we use various valuation methodologies and prioritize the use of observable inputs. The use of observable and unobservable inputs and their significance in measuring fair value are reflected in our fair value hierarchy assessment.

- · Level 1 inputs include quoted prices for identical instruments and are the most observable
- Level 2 inputs include quoted prices for similar instruments and observable inputs such as interest rates, currency exchange rates, and yield curves
- Level 3 inputs include data not observable in the market and reflect management judgment about the assumptions market participants would use in pricing the instruments

We review the inputs to the fair value measurements to ensure they are appropriately categorized within the fair value hierarchy. Transfers into and transfers out of the hierarchy levels are recognized as if they had taken place at the end of the reporting period.

### Valuation Methodologies

Cash and Cash Equivalents. Included in Cash and cash equivalents are highly liquid investments that are readily convertible to known amounts of cash, and which are subject to an insignificant risk of change in value due to interest rate, market price, or penalty on withdrawal. A debt security is classified as a cash equivalent if it meets these criteria and if it has a remaining time to maturity of 90 days or less from the date of acquisition. Amounts on deposit and available upon demand, or negotiated to provide for daily liquidity without penalty, are classified as Cash and cash equivalents. Time deposits, certificates of deposit, and money market accounts that meet the above criteria are reported at par value on our balance sheet and are excluded from the tables below.

Marketable Securities. Investments in securities with a maturity date greater than 90 days at the date of purchase and other securities for which there is a more than an insignificant risk of change in value due to interest rate, market price, or penalty on withdrawal are classified as Marketable securities. We generally measure fair value using prices obtained from pricing services. Pricing methodologies and inputs to valuation models used by the pricing services depend on the security type (i.e., asset class). Where possible, fair values are generated using market inputs including quoted prices (the closing price in an exchange market), bid prices (the price at which a buyer stands ready to purchase), and other market information. For fixed income securities that are not actively traded, the pricing services use alternative methods to determine fair value for the securities, including: quotes for similar fixed-income securities, matrix pricing, discounted cash flow using benchmark curves, or other factors to determine fair value. In certain cases, when market data are not available, we use broker quotes to determine fair value.

A review is performed on the security prices received from our pricing services, which includes discussion and analysis of the inputs used by the pricing services to value our securities. We also compare the price of certain securities sold close to the quarter end to the price of the same security at the balance sheet date to ensure the reported fair value is reasonable.

### NOTE 12. FAIR VALUE MEASUREMENTS (Continued)

Derivative Financial Instruments. Our derivatives are over-the-counter customized derivative transactions and are not exchange traded. We estimate the fair value of these instruments using industry-standard valuation models such as a discounted cash flow. These models project future cash flows and discount the future amounts to a present value using market-based expectations for interest rates, foreign exchange rates, and the contractual terms of the derivative instruments. The discount rate used is the relevant interbank deposit rate (e.g., LIBOR) plus an adjustment for non-performance risk. The adjustment reflects the full credit default swap ("CDS") spread applied to a net exposure, by counterparty, considering the master netting agreements. We use our counterparty's CDS spread when we are in a net asset position and our own CDS spread when we are in a net liability position.

Our two FUEL securitization transactions had derivative features which included a mandatory exchange to our unsecured notes when our senior unsecured debt received two investment grade credit ratings among Fitch, Moody's, and S&P, and a make-whole provision. We estimated the fair value of these features by comparing the market value of the FUEL notes to the value of a hypothetical debt instrument without these features.

In the second quarter of 2012, we received two investment grade credit ratings thereby triggering the mandatory exchange feature and the FUEL derivatives were extinguished.

Finance Receivables. The fair value of finance receivables is measured for purposes of disclosure (see Note 2). We measure the fair value of finance receivables using internal valuation models. These models project future cash flows of financing contracts based on scheduled contract payments (including principal and interest). The projected cash flows are discounted to a present value based on assumptions regarding credit losses, pre-payment speed, and our discount rate. Our assumptions regarding pre-payment speed and credit losses are based on historical performance. The fair value of finance receivables is categorized within Level 3 of the hierarchy.

On a nonrecurring basis, when retail contracts are greater than 120 days past due or deemed to be uncollectible, or if individual dealer loans are probable of foreclosure, we use the fair value of collateral, adjusted for estimated costs to sell, to determine the fair value adjustment to our receivables. The collateral for retail receivables is the vehicle financed, and for dealer loans is real estate or other property.

The fair value measurements for retail receivables are based on the number of contracts multiplied by the loss severity and the probability of default ("POD") percentage, or the outstanding receivable balances multiplied by the average recovery value ("ARV") percentage to determine the fair value adjustment.

The fair value measurements for dealer loans are based on an assessment of the estimated market value of collateral. The assessment is performed by reviewing various appraisals, which include total adjusted appraised value of land and improvements, alternate use appraised value, broker's opinion of value, and purchase offers. The fair value adjustment is determined by comparing the net carrying value of the dealer loan and the estimated market value of collateral.

Debt. We measure debt at fair value for purposes of disclosure (see Note 9) using quoted market prices for our own debt with approximately the same remaining maturities, where possible. Where market prices are not available, we estimate fair value using discounted cash flows and market-based expectations for interest rates, our own credit risk, and the contractual terms of the debt instruments. For certain short-term debt with an original maturity date of one year or less, we assume that book value is a reasonable approximation of debt's fair value. For asset-backed debt issued in securitization transactions, the principal payments are based on projected payments for specific assets securing the underlying debt considering historical pre-payment speeds. The fair value of debt is categorized within Level 2 of the hierarchy.

### NOTE 12. FAIR VALUE MEASUREMENTS (Continued)

### Input Hierarchy of Items Measured at Fair Value on a Recurring Basis

The following table categorizes the fair values of items measured at fair value on a recurring basis on our balance sheet (in millions):

	September 30, 2012									December 31, 2011								
	Le	evel 1	Le	evel 2	Le	evel 3		Total	Le	vel 1	L	evel 2	Lev	vel 3	1	Γotal		
Assets																		
Cash equivalents financial instruments																		
U.S. government	\$	1	\$	_	\$	_	\$	1	\$	1	\$	_	\$	_	\$	1		
U.S. government-sponsored enterprises		_		167		_		167		_		75		_		75		
Non-U.S. government agencies (a)		_		5		_		5		_		150		_		150		
Corporate debt		_		18		_		18		_		_		_		_		
Non-U.S. government		_		16		_		16		_		15		_		15		
Total cash equivalents-financial instruments(b)		1		206				207		1		240		_		241		
Marketable securities																		
U.S. government		2,071		_		_		2,071		619		_		_		619		
U.S. government-sponsored enterprises		_		449		_		449		_		713		_		713		
Non-U.S. government agencies (a)		_		175		_		175		_		778		_		778		
Corporate debt		_		1,206		_		1,206		_		1,186		_		1,186		
Mortgage-backed and other asset-backed		_		73		_		73		_		88		_		88		
Non-U.S. government		_		121		_		121		_		444		_		444		
Other liquid investments (c)		_		16		_		16		_		7		_		7		
Total marketable securities		2,071		2,040				4,111		619		3,216				3,835		
Derivative financial instruments																		
Interest rate contracts		_		1,453		_		1,453		_		1,163		_		1,163		
Foreign currency exchange contracts		_		22		_		22		_		53		_		53		
Cross-currency interest rate swap contracts		_		_		_		_		_		12		_		12		
Other (d)		_		_		_		_		_		_		137		137		
Total derivative financial instruments				1,475				1,475				1,228		137		1,365		
Total assets at fair value	\$	2,072	\$	3,721	\$		\$	5,793	\$	620	\$	4,684	\$	137	\$	5,441		
Liabilities																		
Derivative financial instruments																		
Interest rate contracts	\$	_	\$	284	\$	_	\$	284	\$	_	\$	237	\$	_	\$	237		
Foreign currency exchange contracts		_		33		_		33		_		37		_		37		
Cross-currency interest rate swap contracts		_		83		_		83		_		12		_		12		
Total derivative financial instruments				400		_		400				286		_		286		
Total liabilities at fair value	\$		\$	400	\$		\$	400	\$		\$	286	\$		\$	286		

<sup>(</sup>a) Includes notes issued by non-U.S. government agencies, as well as notes issued by supranational institutions.

<sup>(</sup>b) Excludes time deposits, certificates of deposit, and money market accounts reported at par value on our balance sheet totaling \$4.8 billion and \$5.7 billion at September 30, 2012 and December 31, 2011, respectively. In addition to these cash equivalents, we also had cash on hand totaling \$2.1 billion and \$2.8 billion at September 30, 2012 and December 31, 2011, respectively.

<sup>(</sup>c) Includes certificates of deposit and time deposits subject to changes in value.

<sup>(</sup>d) Represents derivative features included in the FUEL notes.

### NOTE 12. FAIR VALUE MEASUREMENTS (Continued)

### **Reconciliation of Changes in Level 3 Balances**

The following tables summarize the changes recorded through income in Level 3 items measured at fair value on a recurring basis and reported on our balance sheet for the periods ended September 30 (in millions):

			Third	Quarter					
		2012		2011					
	etable irities	Derivative Financial Instruments, Net (a)	Total Level 3 Fair Value	Marketable Securities	Derivative Financial Instruments, Net (a)	Total Level 3 Fair Value			
Beginning balance	\$ 	\$ —	\$ —	\$ 5	\$ 80	\$ 85			
Realized/unrealized gains/(losses)									
Other income, net	_	_	_	_	397	397			
Other comprehensive income/(loss) (b)	_	_	_	_	2	2			
Interest income/(expense) (c)	_	_	_	_	40	40			
Total realized/unrealized gains/(losses)	_	_			439	439			
Purchases, issues, sales, and settlements									
Purchases	_	_	_	_	_	_			
Issues	_	_	_	_	_	_			
Sales	_	_	_	_	_	_			
Settlements	_	_	_	_	6	6			
Total purchases, issues, sales, and settlements	_		_	_	6	6			
Transfers into Level 3	_	_	_	_	_	_			
Transfers out of Level 3 (d)	_	_	_	(5)	_	(5)			
Ending balance	\$ _	\$ —	\$ —	\$ —	\$ 525	\$ 525			
Unrealized gains/(losses) on instruments still held	\$ 	<u></u>	<u> </u>	<u>\$</u>	\$ 436	\$ 436			

<sup>(</sup>a) See Note 7 for detail on financial statement presentation by hedge designation.

<sup>(</sup>b) Represents foreign currency translation on derivative asset and liability balances held by non-U.S. dollar foreign affiliates.

<sup>(</sup>c) Recorded in Interest expense.

<sup>(</sup>d) Represents transfers out due to the increase in availability of observable data.

### **NOTE 12. FAIR VALUE MEASUREMENTS (Continued)**

			First Nin	e Months					
		2012		2011					
	etable irities	Derivative Financial Instruments, Net (a)	Total Level 3 Fair Value	Marketable Securities	Derivative Financial Instruments, Net (a)	Total Level 3 Fair Value			
Beginning balance	\$ 	\$ 137	\$ 137	\$ 1	\$ (109)	\$ (108)			
Realized/unrealized gains/(losses)									
Other income, net	_	(81)	(81)	_	385	385			
Other comprehensive income/(loss) (b)	_	_	_	_	(1)	(1)			
Interest income/(expense) (c)	_	_	_	_	65	65			
Total realized/unrealized gains/(losses)	_	(81)	(81)	_	449	449			
Purchases, issues, sales, and settlements									
Purchases	_	_	_	5	_	5			
Issues (d)	_	_	_	_	73	73			
Sales	_	_	_	_	_	_			
Settlements (e)	_	(56)	(56)	_	112	112			
Total purchases, issues, sales, and settlements		(56)	(56)	5	185	190			
Transfers into Level 3	_	_	_	_	_	_			
Transfers out of Level 3 (f)	_	_	_	(6)	_	(6)			
Ending balance	\$ 	\$ —	\$ —	\$ —	\$ 525	\$ 525			
Unrealized gains/(losses) on instruments still held	\$ 	<u> </u>	<u>\$</u>	<u>\$</u>	\$ 475	\$ 475			

<sup>(</sup>a) See Note 7 for detail on financial statement presentation by hedge designation.

### Input Hierarchy of Items Measured at Fair Value on a Nonrecurring Basis

The following table summarizes the items measured at fair value subsequent to initial recognition on a nonrecurring basis by input hierarchy for the periods ended September 30, 2012 and December 31, 2011 that were still held on our balance sheet at those dates (in millions):

	September 30, 2012								<b>December 31, 2011</b>							
	Lev	vel 1	Le	vel 2	Le	vel 3	To	otal	Le	vel 1	Lev	/el 2	Lev	el 3	Т	otal
North America												,				
Retail receivables	\$	_	\$	_	\$	55	\$	55	\$	_	\$	_	\$	70	\$	70
Dealer loans		_		_		2		2		_		_		6		6
Total North America	\$	_	\$	_	\$	57	\$	57	\$	_	\$	_	\$	76	\$	76
												,				
International																
Retail receivables	\$		\$		\$	27	\$	27	\$		\$		\$	39	\$	39

<sup>(</sup>b) Represents foreign currency translation on derivative asset and liability balances held by non-U.S. dollar foreign affiliates.

<sup>(</sup>c) Recorded in Interest expense.

<sup>(</sup>d) Represents derivative features included in the FUEL notes.

<sup>(</sup>e) Reflects \$56 million due to the extinguishment of the derivative features included in the FUEL notes as a result of the mandatory exchange of the FUEL notes to unsecured notes in the second quarter of 2012.

<sup>(</sup>f) Represents transfers out due to the increase in availability of observable data.

### NOTE 12. FAIR VALUE MEASUREMENTS (Continued)

### **Nonrecurring Fair Value Changes**

The following table summarizes the total change in value of items for which a nonrecurring fair value adjustment has been included in our statement of operations for the periods ended September 30, related to items still held on our balance sheet at those dates (in millions):

		Total Gains/(Losses)									
		Third C	First Nin	First Nine Months							
	2012		2011	2012	2011						
North America											
Retail receivables	\$	(6)	\$ (8)	) \$ (14)	\$ (19)						
Dealer loans		_	_	_	_						
Total North America	\$	(6)	\$ (8)	\$ (14)	\$ (19)						
International											
Retail receivables	\$	(6)	\$ (3)	\$ (11)	\$ (11)						

Fair value changes related to retail and dealer loan finance receivables that have been written down based on the fair value of collateral adjusted for estimated costs to sell are recorded in *Provision for credit losses*.

### Information About Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

The following table summarizes significant unobservable inputs and the variability of those inputs to alternate methodologies for the period ended September 30, 2012 (in millions):

	Fair Value	Valuation Technique	Unobservable Input	Fair Value Range
Nonrecurring basis				
Retail receivables				
North America	\$55	Income Approach	POD percentage	\$44 - \$55
International	\$27	Income Approach	ARV percentage	\$22 - \$33
Dealer loans	\$2	Income Approach	Estimated market value	\$2 - \$4

#### **NOTE 13. SEGMENT INFORMATION**

We conduct our financing operations directly and indirectly through our subsidiaries and affiliates. We offer substantially similar products and services throughout many different regions, subject to local legal restrictions and market conditions. We divide our business segments based on geographic regions: the North America Segment (includes operations in the United States and Canada) and the International Segment (includes operations in all other countries).

We measure the performance of our segments primarily on an income before income taxes basis, after excluding the impact to earnings from gains and losses related to market valuation adjustments to derivatives primarily related to movements in interest rates. These adjustments are included in Unallocated Risk Management and are excluded in assessing our North America and International segment performance, because our risk management activities are carried out on a centralized basis at the corporate level, with only certain elements allocated to these segments. We also adjust segment performance to re-allocate interest expense between the North America and International segments reflecting debt and equity levels proportionate to their product risk. The North America and International segments are presented on a managed basis. Managed basis includes *Finance receivables*, *net* and *Net investment in operating leases* on our balance sheet, and excludes unearned interest supplements related to finance receivables.

Key operating data for our business segments for the periods ended or at September 30 were as follows (in millions):

						Unallocated/Eliminations									
		North America Segment		America		America Internatio		ernational Segment	Unallocated Risk Management		Effect of Unearned Interest Supplements		Total Unallocated/ Eliminations		Total
Third Quarter 2012															
Total revenue (a)	\$	1,636	\$	437	\$	(4)	\$	_	\$ (4)	\$	2,069				
Income/(Loss) before income taxes		334		63		(4)		_	(4)		393				
Other disclosures															
Depreciation on vehicles subject to operating leases		550		90		_		_	_		640				
Interest expense		551		190		_		_	_		741				
Provision for credit losses		41		1		_		_	_		42				
Third Quarter 2011															
Total revenue (a)	\$	1,678	\$	499	\$	29	\$	_	\$ 29	\$	2,206				
Income/(Loss) before income taxes		465		84		32		_	32		581				
Other disclosures															
Depreciation on vehicles subject to operating leases		381		83		_		_	_		464				
Interest expense		655		236		(3)		_	(3)		888				
Provision for credit losses		(12)		(8)		_		_	_		(20)				

<sup>(</sup>a) Represents Total financing revenue, Insurance premiums earned, and Other income, net.

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS

# NOTE 13. SEGMENT INFORMATION (Continued)

				Unall	oca	ted/Eliminati	ions	}	
	North America Segment	ternational Segment	_	Inallocated Risk anagement	l	Effect of Jnearned Interest pplements		Total nallocated/ iminations	Total
First Nine Months 2012	 								 _
Total revenue (a)(b)	\$ 4,885	\$ 1,370	\$	(99)	\$	_	\$	(99)	\$ 6,156
Income/(Loss) before income taxes (b)	1,173	202		(92)		_		(92)	1,283
Other disclosures									
Depreciation on vehicles subject to operating leases	1,547	261		_		_		_	1,808
Interest expense	1,704	622		(8)		_		(8)	2,318
Provision for credit losses	(33)	_		_		_		_	(33)
Net finance receivables and net investment in operating leases (b)	70,335	16,688		_		(1,557)		(1,557)	85,466
Total assets (b)	81,521	21,363		_		(1,557)		(1,557)	101,327
First Nine Months 2011									
Total revenue (a)	\$ 5,076	\$ 1,591	\$	(81)	\$	_	\$	(81)	\$ 6,586
Income/(Loss) before income taxes	1,723	251		(76)		_		(76)	1,898
Other disclosures									
Depreciation on vehicles subject to operating leases	1,042	194		_		_		_	1,236
Interest expense	1,839	842		(5)		_		(5)	2,676
Provision for credit losses	(103)	(6)		_		_		_	(109)
Net finance receivables and net investment in operating leases	63,011	18,858		_		(1,749)		(1,749)	80,120
Total assets	75,308	23,924		_		(1,749)		(1,749)	97,483

<sup>(</sup>a) Represents Total financing revenue, Insurance premiums earned, and Other income, net.

# **NOTE 14. COMMITMENTS AND CONTINGENCIES**

Commitments and contingencies consist primarily of lease commitments, guarantees and indemnifications, and litigation and claims.

# **Guarantees and Indemnifications**

The carrying value of recorded liabilities related to guarantees are not material. At September 30, 2012 and December 31, 2011, the following guarantees and indemnifications were issued and outstanding:

Guarantees of Certain Obligations of Unconsolidated and Other Affiliates. In some cases, we have guaranteed debt and other financial obligations of unconsolidated affiliates, including Ford. Expiration dates vary, and guarantees will terminate on payment and/or cancellation of the obligation. A payment by us would be triggered by failure of the guaranteed party to fulfill its obligation covered by the guarantee. In some circumstances, we are entitled to recover from Ford or an affiliate of Ford amounts paid by us under the guarantee. However, our ability to enforce these rights is sometimes stayed until the guaranteed party is paid in full. The maximum potential payments under these guarantees totaled \$78 million and \$81 million at September 30, 2012 and December 31, 2011, respectively. Of these values, \$70 million and \$71 million at September 30, 2012 and December 31, 2011, respectively, were counter-guaranteed by Ford to us.

<sup>(</sup>b) In the second quarter of 2012, we recorded a \$37 million unfavorable cumulative pre-tax accounting adjustment to correct the amortization of interest supplements for certain International retail finance contracts, which decreased *Interest supplements and other support costs earned from affiliated companies* and decreased *Finance receivables, net*. The impact of the accounting adjustment on our previously issued annual and interim financial statements was not material.

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS

# NOTE 14. COMMITMENTS AND CONTINGENCIES (Continued)

In addition, FCE has guaranteed obligations of Ford in Romania pursuant to one guarantee with maximum potential payments of \$285 million at September 30, 2012. This guarantee has been partially collateralized by \$74 million of cash received from Blue Oval Holdings, a Ford U.K. subsidiary. This cash is available for use in FCE's daily operations, and is recorded as *Debt*. The remaining \$211 million is not collateralized by Blue Oval Holdings, but is counter-guaranteed by Ford. This guarantee has an expiration date of June 9, 2013, and it could terminate upon payment and/or cancellation of the obligations by Ford. A payment to the guaranteed party would be triggered by failure of Ford to fulfill its obligation covered by the guarantee.

Indemnifications. In the ordinary course of business, we execute contracts involving indemnifications standard in the industry and indemnifications specific to a transaction. These indemnifications might include and are not limited to claims relating to any of the following: environmental, tax, and shareholder matters; intellectual property rights; governmental regulations and employment-related matters; dealers; other commercial contractual relationships; and financial matters, such as securitizations. Performance under these indemnities generally would be triggered by a breach of terms of the contract or by a third-party claim. We are party to numerous indemnifications which do not limit potential payment; therefore, we are unable to estimate a maximum amount of potential future payments that could result from claims made under these indemnities.

# **Litigation and Claims**

Various legal actions, governmental investigations and other proceedings and claims are pending or may be instituted or asserted against us. These include but are not limited to matters arising out of state and federal laws related to tax matters, financial services, employment-related matters, dealers, personal injury matters, investor matters, financial reporting matters and other contractual relationships. Certain of the pending legal actions are, or purport to be, class actions. Some of the matters involve or may involve compensatory, punitive, or treble damage claims in very large amounts, or other relief, which, if granted, would require very large expenditures.

Litigation is subject to many uncertainties, and the outcome of individual litigated matters is not predictable with assurance. We have established accruals for certain of the matters discussed in the foregoing paragraph where losses are deemed probable and reasonably estimable. It is reasonably possible, however, that some of the matters discussed in the foregoing paragraph for which accruals have not been established could be decided unfavorably to us and could require us to pay damages or make other expenditures in amounts or a range of amounts that cannot be estimated at September 30, 2012. We do not reasonably expect, based on our analysis, that such matters would have a material effect on future financial statements for a particular year, although such an outcome is possible.

# Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholder of Ford Motor Credit Company LLC:

We have reviewed the accompanying consolidated balance sheet of Ford Motor Credit Company LLC and its subsidiaries (the "Company") as of September 30, 2012 and December 31, 2011, and the related consolidated statements of operations, of comprehensive income, of shareholder's interest and of cash flows for the three-month and nine-month periods ended September 30, 2012 and 2011. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2011, and the related consolidated statements of operations, of shareholder's interest, and of cash flows for the year then ended (not presented herein), and in our report dated February 21, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 2011, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

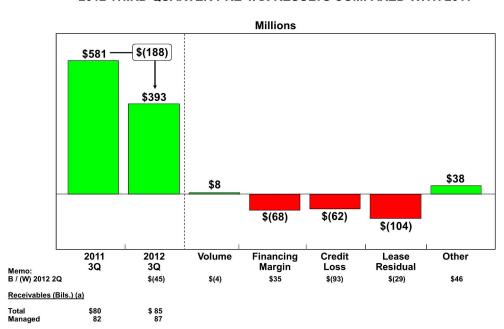
/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP Detroit, Michigan November 2, 2012

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **Results of Operations**

On a pre-tax basis we earned \$393 million in the third quarter of 2012, compared with \$581 million a year ago. The following chart shows the decrease in pre-tax operating profit by causal factor:



#### 2012 THIRD QUARTER PRE-TAX RESULTS COMPARED WITH 2011

The \$188 million decrease in pre-tax profits is more than explained by fewer lease terminations, which resulted in fewer vehicles sold at a gain, lower financing margin as higher-yielding assets originated in prior years run off, and the non recurrence of credit loss reserve reductions.

Results of our operations by business segment and unallocated risk management for the periods ending September 30 are shown below (in millions). For additional information, see Note 13 of our Notes to the Financial Statements.

	 Third Quarter					First Nine Months						
	 2012		2011	c	2012 Over/(Under) 2011		2012		2011	c	2012 Over/(Under) 2011	
Income/(Loss) before income taxes					_				_			
North America Segment	\$ 334	\$	465	\$	(131)	\$	1,173	\$	1,723	\$	(550)	
International Segment	63		84		(21)		202		251		(49)	
Unallocated risk management	 (4)		32		(36)		(92)		(76)		(16)	
Income/(Loss) before income taxes	\$ 393	\$	581	\$	(188)	\$	1,283	\$	1,898	\$	(615)	

#### North America Segment

The decreases in North America Segment pre-tax profits are more than explained by fewer lease terminations, which resulted in fewer vehicles sold at a gain, lower financing margin, and the non recurrence of credit loss reserve reductions.

<sup>(</sup>a) Total receivables reflect net finance receivables and net investment in operating leases reported on Ford Credit's balance sheet. Managed receivables equal total receivables, excluding unearned interest supplements of \$(2) billion at September 30, 2012 and September 30, 2011.

### International Segment

The decreases in International Segment pre-tax profits are more than explained by lower volume and unfavorable lease residual performance, partially offset by higher financing margin.

# **Contract Placement Volume and Financing Share**

Total worldwide consumer financing contract placement volumes for new and used vehicles for the periods ending September 30 were as follows (in thousands):

	Third Quarter		First Nine	Months
	2012	2011	2012	2011
North America Segment				
United States	259	227	740	645
Canada	29	29	86	84
Total North America Segment	288	256	826	729
International Segment				
Europe	94	94	295	293
Other International	15	14	40	39
Total International Segment	109	108	335	332
Total contract placement volume	397	364	1,161	1,061

Shown below are our financing shares of new vehicles sold by dealers in the United States and new vehicles sold by dealers in Europe for the periods ending September 30. Also shown below are our wholesale financing shares of new vehicles acquired by dealers in the United States, excluding fleet, and of new vehicles acquired by dealers in Europe for the periods ending September 30:

	Third Quarter		First Nine M	onths
·	2012	2011	2012	2011
United States				
Financing share - Ford and Lincoln				
Retail installment and lease	42%	38%	39%	36%
Wholesale	77	79	78	81
Europe				
Financing share - Ford				
Retail installment and lease	34%	30%	31%	28%
Wholesale	98	99	98	99

# North America Segment

The increases in total contract placement volumes primarily reflected higher financing share and higher sales of new vehicles. Higher financing share was primarily explained by changes in Ford's marketing programs that favored us.

# International Segment

Total contract placement volumes in the third quarter and first nine months of 2012 were about equal to a year ago. The increases in financing share for the third quarter and first nine months were primarily explained by changes in Ford's marketing programs that favored us.

#### **Financial Condition**

# Finance Receivables and Operating Leases

Our receivables, including finance receivables and operating leases, at September 30, 2012 and December 31, 2011 are shown in the table below (in billions). Receivables at September 30, 2012, increased from year end 2011, primarily due to higher net investment in operating leases in North America.

	mber 30, Dec 012	cember 31, 2011
Receivables		
Finance receivables – North America Segment		
Consumer		
Retail installment and direct financing leases	\$ 39.3 \$	38.4
Non-Consumer		
Wholesale	15.6	15.5
Dealer loan and other	 2.2	2.1
Total North America Segment – finance receivables (a)	57.1	56.0
Finance receivables – International Segment		
Consumer		
Retail installment and direct financing leases	8.9	9.1
Non-Consumer		
Wholesale	7.0	8.5
Dealer loan and other	 0.4	0.4
Total International Segment – finance receivables (a)	16.3	18.0
Unearned interest supplements	(1.5)	(1.6)
Allowance for credit losses	 (0.4)	(0.5)
Finance receivables, net	71.5	71.9
Net investment in operating leases (a)	 14.0	11.1
Total receivables (b)	\$ 85.5 \$	83.0
Memo:	 	
Total managed receivables (c)	\$ 87.0 \$	84.6

<sup>(</sup>a) At September 30, 2012 and December 31, 2011, includes consumer receivables before allowance for credit losses of \$29.6 billion and \$36.0 billion, respectively, and non-consumer receivables before allowance for credit losses of \$18.5 billion and \$19.8 billion, respectively, that have been sold for legal purposes in securitization transactions but continue to be reported in our consolidated financial statements. In addition, at September 30, 2012 and December 31, 2011, includes net investment in operating leases before allowance for credit losses of \$5.1 billion and \$6.4 billion, respectively, that have been included in securitization transactions but continue to be reported in our financial statements. The receivables are available only for payment of the debt and other obligations issued or arising in the securitization transactions; they are not available to pay our other obligations or the claims of our other creditors. We hold the right to receive the excess cash flows not needed to pay the debt and other obligations issued or arising in each of these securitization transactions. For additional information on our securitization transactions, refer to the "Securitization Transactions" and "On-Balance Sheet Arrangements" sections of Item 7 of Part II of our 10-K Report and Note 6 of our Notes to the Financial Statements for the period ended December 31, 2011.

<sup>(</sup>b) Includes allowance for credit losses of \$416 million and \$534 million at September 30, 2012 and December 31, 2011, respectively.

<sup>(</sup>c) Excludes unearned interest supplements related to finance receivables.

#### **Credit Risk**

Credit risk is the possibility of loss from a customer's or dealer's failure to make payments according to contract terms. Credit risk has a significant impact on our business. We actively manage the credit risk of our consumer (retail installment and lease) and non-consumer (wholesale and dealer loan) segments to balance our level of risk and return. The allowance for credit losses (also referred to as the credit loss reserves) is our estimate of the probable credit losses inherent in receivables and leases at the date of our balance sheet. The allowance for credit losses is estimated using a combination of models and management judgment, and is based on such factors as portfolio quality, historical loss performance, and receivable levels. Consistent with our normal practices and policies, we assess the adequacy of our allowance for credit losses quarterly and regularly evaluate the assumptions and models used in establishing the allowance. A description of our allowance setting process is provided in the "Critical Accounting Estimates - Allowance for Credit Losses" section of Item 7 of Part II of our 2011 10-K Report.

Most of our charge-offs are related to retail installment sale and lease contracts. Charge-offs result from the number of vehicle repossessions, the unpaid balance outstanding at the time of repossession, the auction price of repossessed vehicles, and other charge-offs. We also incur credit losses on our wholesale loans, but default rates for these receivables historically have been substantially lower than those for retail installment sale and lease contracts. For additional information on severity, refer to the "Critical Accounting Estimates - Allowance for Credit Losses" section of Item 7 of Part II of our 2011 10-K Report.

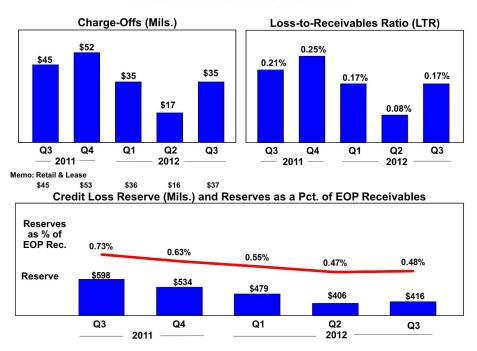
In purchasing retail finance and lease contracts, we use a proprietary scoring system that classifies contracts using several factors, such as credit bureau information, credit bureau scores (e.g., FICO score), customer characteristics, and contract characteristics. In addition to our proprietary scoring system, we consider other factors, such as employment history, financial stability, and capacity to pay. At September 30, 2012 and December 31, 2011, between 5% - 6% of the outstanding U.S. retail finance and lease contracts in our portfolio were classified by us as high risk at contract inception. For additional information on the quality of our receivables, see Note 2 of our Notes to the Financial Statements.

#### **Credit Loss Metrics**

#### Worldwide

The following charts show quarterly trends of charge-offs (credit losses, net of recoveries), loss-to-receivables ratios (charge-offs on an annualized basis divided by the average amount of receivables outstanding for the period, excluding the reserves and unearned interest supplements related to finance receivables), credit loss reserve, and our credit loss reserves as a percentage of end-of-period ("EOP") receivables:

# **WORLDWIDE CREDIT LOSS METRICS**



Our third quarter 2012 credit losses continued to be at or near historically low levels.

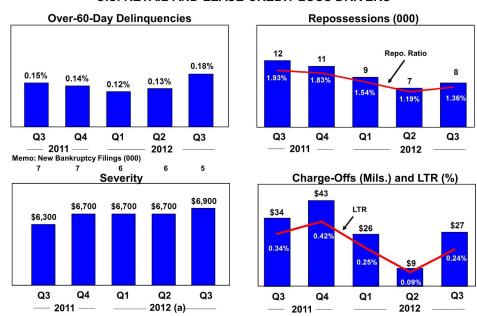
Year-over-year charge-offs were down \$10 million, reflecting lower repossessions in the United States. Quarter-over-quarter charge-offs were up \$18 million, reflecting lower recoveries and higher repossessions and severities, consistent with historical seasonality.

Although credit loss performance (i.e. LTRs) continued to be in line with historical lows, we started to see a reduction in our year-over-year improvements.

The credit loss reserve was \$416 million, down \$182 million from a year ago reflecting lower repossessions and up \$10 million from the second quarter of 2012, primarily reflecting growth of the portfolio.

#### U.S. Ford and Lincoln Brand Retail Installment and Operating Lease

The following charts show the credit loss metrics for our U.S. Ford and Lincoln brand retail installment sale and operating lease portfolio, which comprised approximately 70% of our worldwide consumer portfolio at September 30, 2012:



**U.S. RETAIL AND LEASE CREDIT LOSS DRIVERS** 

Over-60-day delinquencies were 0.18% in the third quarter, up three basis points from the same period a year ago. Although higher, our over-60-day delinquencies are still below our historical average.

Repossessions in the third quarter were 8,000 units or 1.36% of average accounts outstanding, down 57 basis points from the same period a year ago.

Severity of \$6,900 in the third quarter was up \$600 from the same period a year ago, primarily reflecting a younger portfolio as we are experiencing growth.

Year-over-year and quarter-over-quarter changes in credit loss performance in the United States are consistent with the worldwide results discussed previously.

<sup>(</sup>a) Reflects a change to include certain repossession expenses in charge-offs.

#### Residual Risk

We are exposed to residual risk on operating leases and similar balloon payment products where the customer may return the financed vehicle to us. Residual risk is the possibility that the amount we obtain from returned vehicles will be less than our estimate of the expected residual value for the vehicle. We estimate the expected residual value by evaluating recent auction values, return volumes for our leased vehicles, industry-wide used vehicle prices, marketing incentive plans, and vehicle quality data.

For additional information on our residual risk on operating leases, refer to the "Critical Accounting Estimates - Accumulated Depreciation on Vehicles Subject to Operating Leases" section of Item 7 of Part II of our 2011 10-K Report.

#### U.S. Ford and Lincoln Brand Operating Lease Experience

The following charts show return volumes and auction values at constant third quarter 2012 vehicle mix for vehicles returned in the respective periods. Our U.S. Ford and Lincoln operating lease portfolio accounted for about 90% of our total investment in operating leases at September 30, 2012.

#### Lease Return Volume (000) Auction Values (At Q3 2012 Mix) 24-Month 36-Month 24-Month 39-Month / Other \$19.840 \$19,490 \$17,830 \$17,800 \$17,140 8 Q3 Q4 Q1 Q2 Q3 Q3 Q4 Q1 Q2 Q3 2011 2012 2011 2012 Memo: U.S. Return Rates Memo: Worldwide Net Investment in Operating Leases (Bils.) 48% 58% 66% 59% 61% \$10.4 \$11.1 \$11.9 \$12.9 \$14.0

# U.S. LEASE RESIDUAL PERFORMANCE

Lease return volumes in the third quarter were 2,000 units lower than the same period a year ago, primarily reflecting lower lease placements in 2009. The third quarter lease return rate was 61%, up 13 percentage points compared with the same period last year, reflecting a higher mix of 24-month contracts, which typically have higher return rates than longer term contracts.

In the third quarter of 2012, our auction values for 36-month vehicles were comparable with the same period a year ago and with the second quarter of 2012. Our 24-month auction values declined \$125 per unit from second quarter 2012.

Our worldwide net investment in operating leases was \$14.0 billion at the end of the third quarter of 2012, up from \$11.1 billion at year end 2011.

# **Credit Ratings**

Our short-term and long-term debt is rated by four credit rating agencies designated as nationally recognized statistical rating organizations ("NRSROs") by the SEC:

- DBRS Limited ("DBRS");
- Fitch, Inc. ("Fitch");
- Moody's Investors Service, Inc. ("Moody's"); and
- Standard & Poor's Ratings Services, a division of The McGraw-Hill Companies, Inc. ("S&P").

The following chart summarizes changes in long-term senior unsecured credit ratings, short-term credit ratings, and the outlook assigned to us since January 2011 by these four NRSROs:

	NRSRO RATINGS											
		DBRS			Fitch Moody's					S&P		
Date	Long- Term	Short- Term	Trend	Long- Term	Short- Term	Outlook	Long- Term	Short- Term	Outlook	Long- Term	Short- Term	Outlook
Jan. 2011	ВВ	R-4	Stable	BB-	В	Positive	Ba2	NP	Positive	B+	NR	Positive
Feb. 2011	ВВ	R-4	Stable	BB-	В	Positive	Ba2	NP	Positive	BB-	NR	Positive
Sep. 2011	BB (high)	R-4	Stable	BB-	В	Positive	Ba2	NP	Positive	BB-	NR	Positive
Oct. 2011	BB (high)	R-4	Stable	BB+	В	Positive	Ba1	NP	Positive	BB+	NR	Stable
Apr. 2012	BB (high)	R-4	Stable	BBB-	F3	Stable	Ba1	NP	Positive	BB+	NR	Stable
May 2012	BB (high)	R-4	Positive	BBB-	F3	Stable	Ваа3	P-3	Stable	BB+	NR	Stable
Aug. 2012	BB (high)	R-4	Positive	BBB-	F3	Stable	Ваа3	P-3	Stable	BB+	NR	Positive (a)
Sep. 2012	BBB (low)	R-3	Stable	BBB-	F3	Stable	Ваа3	P-3	Stable	BB+ (b)	NR	Positive

<sup>(</sup>a) S&P placed Ford Credit under review with positive implications on August 10, 2012.

<sup>(</sup>b) S&P assigns FCE Bank plc ("FCE") a long-term senior unsecured credit rating of BBB-, maintaining a one notch differential versus Ford Credit.

### **Funding**

#### Overview

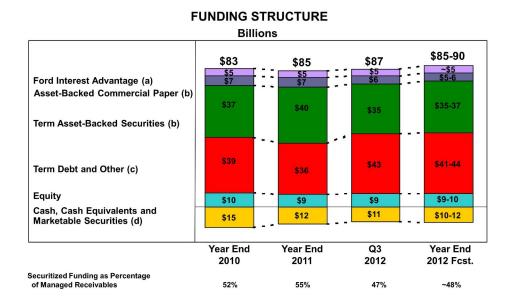
Our funding strategy remains focused on diversification and we plan to continue accessing a variety of markets, channels and investors. Our liquidity remains strong, and we will maintain cash balances and committed capacity that meet our business and funding requirements over an economic cycle.

We are largely complete with our 2012 public term funding plan. Through November 1, 2012, we completed \$21 billion of funding in the public markets, including about \$9 billion of unsecured issuance, of which about \$600 million was issued under the Ford Credit U.S. Retail Notes program, and \$12 billion of securizations.

We ended the quarter with about \$21 billion of liquidity and about \$32 billion of committed capacity, compared with about \$17 billion of liquidity and about \$33 billion of committed capacity at December 31, 2011. Ford Credit renewed about \$2 billion of committed capacity in the third quarter. For additional information on our committed capacity programs, refer to the "Liquidity" section.

# Funding Portfolio

The following chart shows the trends in funding for our managed receivables:



At the end of the third quarter of 2012, managed receivables were \$87 billion. We ended the quarter with about \$11 billion in cash, and securitized funding was 47% of managed receivables.

We are projecting 2012 year-end managed receivables in the range of \$85 billion to \$90 billion, and securitized funding is expected to represent about 48% of total managed receivables, compared with 55% at year end 2011. It is our expectation that securitized funding as a percentage of managed receivables will continue to decline going forward.

<sup>(</sup>a) The Ford Interest Advantage program consists of our floating rate demand notes.

<sup>(</sup>b) Obligations issued in securitization transactions that are payable only out of collections on the underlying securitized assets and related enhancements.

<sup>(</sup>c) Includes about \$1.1 billion of unsecured commercial paper in the United States in the third quarter of 2012.

<sup>(</sup>d) Excludes marketable securities related to insurance activities.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

# Public Term Funding Plan

The following table shows our planned issuances for full-year 2012, and our public term funding issuances through November 1, 2012, as well as our funding issuances for full-year 2011 and 2010 (in billions):

		Term Funding Plan							
	_	2012							
	_	Full-Year Through Forecast November 1,		Full-Year 2011	Full-Year 2010				
Unsecured	\$	9-10	\$ 9	\$ 8	\$ 6				
Securitizations (a)		12-14	12	11	11				
Total	\$	21-24	\$ 21	\$ 19	\$ 17				

<sup>(</sup>a) Includes Rule 144A offerings.

Through November 1, 2012, we completed \$21 billion of public term funding in the United States, Canada and Europe, including about \$9 billion of unsecured debt and \$12 billion of securitizations. These levels represent the low-end of our projected range for the year.

# Liquidity

We define gross liquidity as cash, cash equivalents, and marketable securities (excluding marketable securities related to insurance activities) and capacity (which includes our credit facilities, FCAR Owner Trust retail securitization program ("FCAR"), and asset-backed funding facilities), less utilization of liquidity. Utilization of liquidity is the amount funded under our liquidity sources, and also includes the cash and cash equivalents required to support securitization transactions. Securitization cash is cash held for the benefit of the securitization investors (for example, a reserve fund). Liquidity available for use is defined as gross liquidity less asset-backed capacity in excess of eligible receivables.

The following table illustrates our liquidity programs and utilization (in billions):

	ember 30, 2012	Dec	ember 31, 2011
Liquidity Sources (a)			
Cash (b)	\$ 10.7	\$	12.1
Unsecured credit facilities	0.7		0.7
FCAR bank lines	6.5		7.9
Conduit/Bank Asset-Backed Securitizations ("ABS")	 25.2		24.0
Total liquidity sources	43.1		44.7
Utilization of Liquidity			
Securitization cash (c)	(2.9)		(3.7)
Unsecured credit facilities	_		(0.2)
FCAR bank lines	(5.8)		(6.8)
Conduit/Bank ABS	 (9.2)		(14.5)
Total utilization of liquidity	(17.9)		(25.2)
Gross liquidity	 25.2		19.5
Capacity in excess of eligible receivables	 (4.4)		(2.4)
Liquidity available for use	\$ 20.8	\$	17.1

<sup>(</sup>a) FCAR and conduits subject to availability of sufficient assets and ability to obtain derivatives to manage interest rate risk; FCAR commercial paper must be supported by bank lines equal to at least 100% of the principal amount; conduits include committed securitization programs.

At September 30, 2012, we had \$43.1 billion of committed capacity and cash diversified across a variety of markets and platforms. The utilization of our liquidity totaled \$17.9 billion at the end of the third quarter, compared with \$25.2 billion at year end 2011. The reduction of \$7.3 billion from year end primarily reflects lower usage of our private conduits.

We ended the third quarter of 2012 with gross liquidity of \$25.2 billion. Capacity in excess of eligible receivables increased to \$4.4 billion, providing a funding source for future originations and flexibility to transfer capacity among markets and asset classes where most needed. Liquidity available for use was \$20.8 billion at the end of the quarter, compared with \$17.1 billion at year end 2011.

Cash, Cash Equivalents, and Marketable Securities. At September 30, 2012, our cash, cash equivalents, and marketable securities (excluding marketable securities related to insurance activities) totaled \$10.7 billion, compared with \$12.1 billion at year end 2011. In the normal course of our funding activities, we may generate more proceeds than are required for our immediate funding needs. These excess amounts are maintained primarily as highly liquid investments, which provide liquidity for our short-term funding needs and give us flexibility in the use of our other funding programs. Our cash, cash equivalents, and marketable securities are held primarily in highly liquid investments, which provide for anticipated and unanticipated cash needs. Our cash, cash equivalents, and marketable securities (excluding marketable securities related to insurance activities) primarily include U.S. Department of Treasury obligations, federal agency securities, bank time deposits with investment-grade institutions and non-U.S. central banks, corporate investment-grade securities, commercial paper rated A-1/P-1 or higher, debt obligations of a select group of non-U.S. governments, non-U.S. government agencies, supranational institutions and money market funds that carry the highest possible ratings.

<sup>(</sup>b) Cash, cash equivalents, and marketable securities (excludes marketable securities related to insurance activities).

<sup>(</sup>c) Securitization cash is to be used only to support on-balance sheet securitization transactions.

We currently do not hold cash, cash equivalents, or marketable securities consisting of investments in government obligations of Greece, Ireland, Italy, Portugal, or Spain, nor did we hold any at September 30, 2012.

The average maturity of these investments ranges from 90 days to up to one year and is adjusted based on market conditions and liquidity needs. We monitor our cash levels and average maturity on a daily basis. Cash, cash equivalents, and marketable securities include amounts to be used only to support our securitization transactions of \$2.9 billion and \$3.7 billion at September 30, 2012 and December 31, 2011, respectively.

Our substantial liquidity and cash balance have provided the opportunity to selectively call and repurchase our outstanding unsecured and asset-backed debt. We called an aggregate principal amount of \$267 million in the third quarter of 2012 and repurchased and called \$482 million in the first nine months.

Committed Liquidity Programs. We and our subsidiaries, including FCE, have entered into agreements with a number of bank-sponsored asset-backed commercial paper conduits ("conduits") and other financial institutions. Such counterparties are contractually committed, at our option, to purchase from us eligible retail or wholesale assets or to purchase or make advances under asset-backed securities backed by retail, lease, or wholesale assets for proceeds of up to \$25.2 billion (\$13.1 billion of retail, \$7.9 billion of wholesale, and \$4.2 billion of lease assets) at September 30, 2012, of which about \$6.0 billion are commitments to FCE. These committed liquidity programs have varying maturity dates, with \$22.7 billion (of which \$4.8 billion relates to FCE commitments), having maturities within the next twelve months and the remaining balance having maturities between October 2013 and August 2014. We plan to achieve committed capacity renewals to protect our global funding needs, optimize capacity utilization and maintain sufficient liquidity.

Our ability to obtain funding under these programs is subject to having a sufficient amount of assets eligible for these programs as well as our ability to obtain interest rate hedging arrangements for certain securitization transactions. Our capacity in excess of eligible receivables protects us against the risk of lower than planned renewal rates, and also provides a committed funding source for future originations and flexibility to transfer capacity among different asset classes and markets. At September 30, 2012, \$9.2 billion of these commitments were in use. These programs are free of material adverse change clauses, restrictive financial covenants (for example, debt-to-equity limitations and minimum net worth requirements), and generally, credit rating triggers that could limit our ability to obtain funding. However, the unused portion of these commitments may be terminated if the performance of the underlying assets deteriorates beyond specified levels. Based on our experience and knowledge as servicer of the related assets, we do not expect any of these programs to be terminated due to such events.

Credit Facilities. At September 30, 2012, we and our majority-owned subsidiaries had \$744 million of contractually-committed unsecured credit facilities with financial institutions, including FCE's £440 million (equivalent to \$713 million at September 30, 2012) credit facility (the "FCE Credit Agreement") that matures in 2014, all of which is available for use. The FCE Credit Agreement contains certain covenants, including an obligation for FCE to maintain its ratio of regulatory capital to risk weighted assets at no less than the applicable regulatory minimum, and for the support agreement between FCE and us to remain in full force and effect (and enforced by FCE to ensure that its net worth is maintained at no less than \$500 million). In addition to customary payment, representation, bankruptcy, and judgment defaults, the FCE Credit Agreement contains cross-payment and cross-acceleration defaults with respect to other debt. At September 30, 2012, FCE had £55 million (equivalent to about \$89 million) of commitments from financial institutions in Italy and Spain. There were no commitments from financial institutions in Greece, Ireland, or Portugal.

In addition, at September 30, 2012, we had about \$6.5 billion of contractually-committed liquidity facilities provided by banks to support our FCAR program, of which \$154 million expires in 2012, \$3.3 billion expires in 2013, and \$3.1 billion expires in 2014. Utilization of these facilities is subject to conditions specific to the FCAR program and our having a sufficient amount of eligible retail assets for securitization. The FCAR program must be supported by liquidity facilities equal to at least 100% of its outstanding balance. At September 30, 2012, \$6.5 billion of FCAR's bank liquidity facilities were available to support FCAR's asset-backed commercial paper, subordinated debt, or FCAR's purchase of our asset-backed securities. At September 30, 2012, the outstanding commercial paper balance for the FCAR program was \$5.8 billion.

# Liquidity Risks

Refer to the "Liquidity" section of Item 7 of Part II of our 2011 10-K Report for a list of factors that could affect our liquidity.

#### Leverage

We use leverage, or the debt-to-equity ratio, to make various business decisions, including evaluating and establishing pricing for retail, wholesale, and lease financing, and assessing our capital structure. We refer to our shareholder's interest as equity.

The following table shows the calculation of our financial statement leverage (in billions, except for ratios):

	September 30, 2012	December 31, 2011
Total debt	\$ 84.7	\$ 84.7
Equity	9.4	8.9
Financial statement leverage (to 1)	9.0	9.5

The following table shows the calculation of our managed leverage (in billions, except for ratios):

	S	September 30, 2012	D	ecember 31, 2011
Total debt	\$	84.7	\$	84.7
Adjustments for cash, cash equivalents, and marketable securities (a)		(10.7)		(12.1)
Adjustments for derivative accounting (b)		(0.9)		(0.7)
Total adjusted debt	\$	73.1	\$	71.9
Equity	\$	9.4	\$	8.9
Adjustments for derivative accounting (b)		(0.3)		(0.2)
Total adjusted equity	\$	9.1	\$	8.7
Managed leverage (to 1) (c)		8.0		8.3

<sup>(</sup>a) Excludes marketable securities related to insurance activities.

We plan our managed leverage by considering prevailing market conditions and the risk characteristics of our business. At September 30, 2012, our managed leverage was 8.0 to 1 compared with 8.3 to 1 at December 31, 2011, significantly below the threshold of 11.5 to 1 set forth in the Amended and Restated Support Agreement with Ford. We project managed leverage to continue in the range of 8-9:1, which is consistent with our goal of maintaining a strong investment grade balance sheet.

Through September 30, 2012, we paid \$600 million in distributions to our parent, Ford Holdings LLC. For additional information on our planned distributions or managed leverage, refer to the "Outlook" section.

# **Accounting Standards Issued But Not Yet Adopted**

For information on accounting standards issued but not yet adopted, see Note 1 of our Notes to the Financial Statements.

### **Outlook**

We now expect full year 2012 pre-tax profits of about \$1.6 billion and to pay distributions to our parent for the full year of about \$600 million. We will continue to assess future distributions based on our available liquidity and managed leverage objectives.

We project managed receivables at year end to be in the range of \$85 billion to \$90 billion.

<sup>(</sup>b) Primarily related to market valuation adjustments to derivatives due to movements in interest rates. Adjustments to debt are related to designated fair value hedges and adjustments to equity are related to retained earnings.

<sup>(</sup>c) Equals total adjusted debt over total adjusted equity.

# **Cautionary Statement Regarding Forward Looking Statements**

Statements included or incorporated by reference herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations, forecasts and assumptions by our management and involve a number of risks, uncertainties, and other factors that could cause actual results to differ materially from those stated, including, without limitation:

#### Automotive Related:

- Decline in industry sales volume, particularly in the United States or Europe, due to financial crisis, recession, geopolitical events or other factors:
- · Decline in Ford's market share or failure to achieve growth;
- · Lower-than-anticipated market acceptance of new or existing Ford products;
- Market shift away from sales of larger, more profitable vehicles beyond Ford's current planning assumption, particularly in the United States;
- An increase in fuel prices, continued volatility of fuel prices, or reduced availability of fuel;
- Continued or increased price competition resulting from industry excess capacity, currency fluctuations or other factors;
- Economic distress of suppliers that may require Ford to provide substantial financial support or take other
  measures to ensure supplies of components or materials and could increase Ford's costs, affect Ford's liquidity, or
  cause production constraints or disruptions;
- Work stoppages at Ford or supplier facilities or other limitations on production (whether as a result of labor disputes, natural or man-made disasters, tight credit markets or other financial distress, information technology issues, production constraints or difficulties, or other factors);
- Single-source supply of components or materials;
- Restriction on use of tax attributes from tax law "ownership change";
- The discovery of defects in Ford vehicles resulting in delays in new model launches, recall campaigns, reputational damage or increased warranty costs;
- Increased safety, emissions, fuel economy or other regulation resulting in higher costs, cash expenditures and/or sales restrictions;
- Unusual or significant litigation, governmental investigations or adverse publicity arising out of alleged defects in Ford products, perceived environmental impacts, or otherwise;
- A change in Ford's requirements for parts where it has entered into long-term supply arrangements that commit it
  to purchase minimum or fixed quantities of certain parts, or to pay a minimum amount to the seller ("take-or-pay
  contracts");
- Adverse effects on Ford's results from a decrease in or cessation or clawback of government incentives related to capital investments;

# Ford Credit Related:

- Inability to access debt, securitization or derivative markets around the world at competitive rates or in sufficient amounts due to credit rating downgrades, market volatility, market disruption, regulatory requirements or other factors:
- Increased competition from banks or other financial institutions seeking to increase their share of financing Ford vehicles;
- Higher-than-expected credit losses, lower-than-anticipated residual values or higher-than-expected return volumes for leased vehicles;
- Cybersecurity risks to operational systems, security systems, or infrastructure owned by us or a third-party vendor, or at a supplier facility;
- New or increased credit, consumer or data protection or other laws and regulations resulting in higher costs and/or additional financing restrictions;
- Changes in Ford's operations or changes in Ford's marketing programs could result in a decline in our financing volumes;

#### General:

- Fluctuations in foreign currency exchange rates and interest rates;
- Adverse effects on Ford's or our operations resulting from economic, geopolitical, or other events;
- Failure of financial institutions to fulfill commitments under committed credit and liquidity facilities;
- Labor or other constraints on Ford's or our ability to maintain competitive cost structure;
- Substantial pension and postretirement healthcare and life insurance liabilities impairing Ford's or our liquidity or financial condition;
- Worse-than-assumed economic and demographic experience for postretirement benefit plans (e.g., discount rates
  or investment returns); and
- Inherent limitations of internal controls impacting financial statements and safeguarding of assets.

We cannot be certain that any expectations, forecasts, or assumptions made by management in preparing these forward-looking statements will prove accurate, or that any projections will be realized. It is to be expected that there may be differences between projected and actual results. Our forward-looking statements speak only as of the date of their initial issuance, and we do not undertake any obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events, or otherwise. For additional discussion of these risk factors, see Item 1A of Part I of our 2011 10-K Report and Item 1A of Part I of Ford's 2011 10-K Report.

#### Other Financial Information

With respect to the unaudited financial information of Ford Motor Credit Company LLC as of September 30, 2012, and for the three-month and nine-month periods ended September 30, 2012 and 2011 included in this Form 10-Q, PricewaterhouseCoopers LLP reported that they have applied limited procedures in accordance with professional standards for a review of such information. However, their separate report dated November 2, 2012 appearing herein states that they did not audit and they do not express an opinion on that unaudited financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers LLP is not subject to the liability provisions of Section 11 of the Securities Act of 1933 for their report on the unaudited financial information because that report is not a "report" or a "part" of the registration statement prepared or certified by PricewaterhouseCoopers LLP within the meaning of Sections 7 and 11 of the Act.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In our 2011 10-K Report, we discuss in greater detail our market risk, counter-party risk, credit risk, residual risk, liquidity risk, and operating risk.

To provide a quantitative measure of the sensitivity of our pre-tax cash flow to changes in interest rates, we use interest rate scenarios that assume a hypothetical, instantaneous increase or decrease of one percentage point in all interest rates across all maturities (a "parallel shift"), as well as a base case that assumes that all interest rates remain constant at existing levels. These interest rate scenarios are purely hypothetical and do not represent our view of future interest rate movements. The differences in pre-tax cash flow between these scenarios and the base case over a twelve-month period represent an estimate of the sensitivity of our pre-tax cash flow. Under this model, we estimate that at September 30, 2012, all else constant, such an increase in interest rates would increase our pre-tax cash flow by \$81 million over the next twelve months, compared with an increase of \$60 million at December 31, 2011. The sensitivity analysis presented above assumes a one percentage point rate change to the yield curve that is both instantaneous and parallel. In reality, interest rate changes are rarely instantaneous or parallel and rates could move more or less than the one percentage point assumed in our analysis. As a result, the actual impact to pre-tax cash flow could be higher or lower than the results detailed above.

#### **ITEM 4. CONTROLS AND PROCEDURES**

Evaluation of Disclosure Controls and Procedures

Michael E. Bannister, our Chairman of the Board and Chief Executive Officer ("CEO"), and Michael L. Seneski, our Chief Financial Officer ("CFO") and Treasurer, have performed an evaluation of the Company's disclosure controls and procedures, as that term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of September 30, 2012, and each has concluded that such disclosure controls and procedures are effective to ensure that information required to be disclosed in our periodic reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, and such information is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting

There were no changes in internal control over financial reporting during the quarter ended September 30, 2012, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

#### ITEM 5. OTHER INFORMATION

We have none to report.

# **ITEM 6. EXHIBITS**

Exhibits: please refer to the Exhibit Index on page 55.

Instruments defining the rights of holders of certain issues of long-term debt of Ford Credit have not been filed as exhibits to this Report because the authorized principal amount of any one of such issues does not exceed 10% of the total assets of Ford Credit. Ford Credit will furnish a copy of each such instrument to the SEC upon request.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Ford Motor Credit Company LLC has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

# FORD MOTOR CREDIT COMPANY LLC

By: /s/ Michael L. Seneski

Michael L. Seneski

Chief Financial Officer and Treasurer

Date: November 2, 2012

# FORD MOTOR CREDIT COMPANY LLC

# **EXHIBIT INDEX**

Designation	Description	Method of Filing
Exhibit 12	Ford Motor Credit Company LLC and Subsidiaries Calculation of Ratio of Earnings to Fixed Charges.	Filed with this Report
Exhibit 15	Letter of PricewaterhouseCoopers LLP, dated November 2, 2012, relating to Unaudited Interim Financial Information	Filed with this Report
Exhibit 31.1	Rule 15d-14(a) Certification of CEO.	Filed with this Report
Exhibit 31.2	Rule 15d-14(a) Certification of CFO.	Filed with this Report
Exhibit 32.1	Section 1350 Certification of CEO.	Furnished with this Report
Exhibit 32.2	Section 1350 Certification of CFO.	Furnished with this Report
Exhibit 99	Items 2 - 4 of Part I and Items 1 and 2 of Part II of Ford Motor Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2012	Incorporated herein by reference to Ford Motor Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012. File No. 1-3950.
Exhibit 101.INS	XBRL Instance Document	Furnished with this Report (a)
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document	Furnished with this Report (a)
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document	Furnished with this Report (a)
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document	Furnished with this Report (a)
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document	Furnished with this Report (a)
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document	Furnished with this Report (a)

<sup>(</sup>a) Submitted electronically with this Report.

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES (in millions)

	First Nine Months 2012	
Earnings	 	
Income/(Loss) before income taxes	\$ 1,283	
Add/(Deduct):		
Equity in net income of affiliated companies	(27)	
Dividends from affiliated companies	27	
Fixed charges	2,325	
Earnings/(Losses)	\$ 3,608	
Fixed charges		
Interest expense	\$ 2,318	
Interest portion of rental expense (a)	7	
Total fixed charges	\$ 2,325	
Ratio of earnings to fixed charges	1.55	

<sup>(</sup>a) One-third of all rental expense is deemed to be interest.

November 2, 2012

Securities and Exchange Commission 100 F Street, N.E. Washington DC 20549

Re: Ford Motor Credit Company LLC Registration Statement Nos. 333-180094 and 333-180342 on Form S-3

# Commissioners:

We are aware that our report dated November 2, 2012 on our review of interim financial information of Ford Motor Credit Company LLC (the "Company") for the three-month and nine-month periods ended September 30, 2012 and 2011 and included in the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2012 is incorporated by reference in the aforementioned Registration Statements.

Very truly yours,

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP Detroit, Michigan

#### **CERTIFICATION**

- I, Michael E. Bannister, certify that:
- I have reviewed this Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 of Ford Motor Credit Company LLC;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a
  material fact necessary to make the statements made, in light of the circumstances under which such
  statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 2, 2012 /s/ Michael E. Bannister

Michael E. Bannister

Chairman of the Board and Chief Executive Officer

#### **CERTIFICATION**

- I, Michael L. Seneski, certify that:
- I have reviewed this Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 of Ford Motor Credit Company LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 2, 2012

/s/ Michael L. Seneski

Michael L. Seneski

Chief Financial Officer and Treasurer

# **CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

- I, Michael E. Bannister, Chairman of the Board and Chief Executive Officer of Ford Motor Credit Company LLC (the "Company"), hereby certify pursuant to Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - 1. the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
  - 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 2, 2012 /s/ Michael E. Bannister

Michael E. Bannister

Chairman of the Board and Chief Executive Officer

# **CERTIFICATION OF CHIEF FINANCIAL OFFICER**

- I, Michael L. Seneski, Chief Financial Officer and Treasurer of Ford Motor Credit Company LLC (the "Company"), hereby certify pursuant to Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - 1. the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
  - 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 2, 2012 /s/ Michael L. Seneski

Michael L. Seneski

Chief Financial Officer and Treasurer