

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2002

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from .....to .....

Commission file number 1-4879



Diebold, Incorporated  
(Exact name of registrant as specified in its charter)

Ohio  
(State or other jurisdiction of incorporation or organization)  
5995 Mayfair Road, PO Box 3077, North Canton, Ohio  
(Address of principal executive offices)

34-0183970  
(IRS Employer Identification Number)  
44720-8077  
(Zip Code)

Registrant’s telephone number, including area code: (330) 490-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate the number of shares outstanding of each of the issuer’s classes of Common Shares, as of the latest practicable date.

Class	Outstanding at November 11, 2002
Common Shares \$1.25 Par Value	72,074,380 Shares

## **TABLE OF CONTENTS**

### **PART I — FINANCIAL INFORMATION**

#### **ITEM 1. FINANCIAL STATEMENTS**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

#### **ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

#### **ITEM 4. DISCLOSURE CONTROLS AND PROCEDURES**

### **PART II. OTHER INFORMATION**

#### **ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

**SIGNATURES**

**CERTIFICATIONS**

**INDEX TO EXHIBITS**

[Exhibit 10.5\(I\) Supp Employee Retirement Plan](#)

[Exhibit 10.5\(II\)Supp Employee Retirement Plan II](#)

[Exhibit 10.10 1992 Deferred Incentive](#)

[Exhibit 10.18\(II\) Letter](#)

[Exhibit 99.1 Cert of Principal Executive Officer](#)

[Exhibit 99.2 Cert of Principal Exec Financial Off](#)

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q

INDEX

	Page No.
PART I. FINANCIAL INFORMATION	
ITEM 1. Financial Statements	
Condensed Consolidated Balance Sheets - September 30, 2002 and December 31, 2001	3
Condensed Consolidated Statements of Income - Three Months and Nine Months Ended September 30, 2002 and 2001	4
Condensed Consolidated Statements of Cash Flows - Nine Months Ended September 30, 2002 and 2001	5
Notes to Condensed Consolidated Financial Statements	6
ITEM 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	13
ITEM 3. Quantitative and Qualitative Disclosures About Market Risk	23
ITEM 4. Disclosure Controls and Procedures	23
PART II. OTHER INFORMATION	
ITEM 6. Exhibits and Reports on Form 8-K	24
SIGNATURES	28
CERTIFICATIONS	29
INDEX TO EXHIBITS	31

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**PART I – FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(Dollars in thousands)**

	(Unaudited ) September 30, 2002	December 31, 2001
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 85,363	\$ 73,768
Short-term investments	10,476	51,901
Trade receivables less allowances of \$7,677 and \$7,054, respectively	459,042	387,201
Notes receivable	1,550	5,870
Inventories	251,976	235,923
Finance receivables	7,076	20,602
Deferred income taxes	53,320	48,539
Prepaid expenses and other current assets	108,734	97,792
Total current assets	977,537	921,596
Securities and other investments	64,008	65,430
Property, plant and equipment, at cost	462,866	413,053
Less accumulated depreciation and amortization	253,942	222,855
	208,924	190,198
Deferred income taxes	8,179	2,141
Finance receivables	16,314	31,382
Goodwill	251,067	275,685
Other assets	116,996	134,651
	\$1,643,025	\$1,621,083
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities		
Notes payable	\$ 236,695	\$ 229,703
Accounts payable	96,270	117,541
Estimated income taxes	32,545	32,584
Accrued insurance	15,670	14,439
Deferred income	116,059	81,011
Other current liabilities	124,759	151,910
Total current liabilities	621,998	627,188
Bonds payable	20,800	20,800
Pensions and other benefits	30,634	28,425
Postretirement and other benefits	33,915	32,178
Other long-term liabilities	16,488	—
Minority interest	12,587	9,382
Shareholders' equity		
Preferred Shares, no par value, authorized 1,000,000 shares, none issued		
Common shares, par value \$1.25, authorized 125,000,000 shares; issued 72,936,272 and 72,195,600 shares, respectively; outstanding 72,064,909 and 71,356,670 shares, respectively	91,170	90,245
Additional capital	128,943	103,390
Retained earnings	846,770	805,182
Treasury shares, at cost (871,363 and 838,930 shares, respectively)	(29,946)	(28,724)
Accumulated other comprehensive loss	(124,213)	(60,446)
Other	(6,121)	(6,537)
Total shareholders' equity	906,603	903,110
	\$1,643,025	\$1,621,083

See accompanying notes to condensed consolidated financial statements.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**(Unaudited)**  
**(Dollars in thousands except for per share amounts)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2002	2001	2002	2001
Net Sales				
Products	\$288,653	\$235,240	\$ 717,303	\$ 638,757
Services	241,146	209,387	697,031	613,338
	<u>529,799</u>	<u>444,627</u>	<u>1,414,334</u>	<u>1,252,095</u>
Cost of sales				
Products	198,757	154,050	477,823	404,494
Special charges	—	113	—	4,626
Services	171,489	154,520	504,895	452,061
	<u>370,246</u>	<u>308,683</u>	<u>982,718</u>	<u>861,181</u>
Gross Profit	159,553	135,944	431,616	390,914
Selling and administrative expense	75,602	69,607	216,021	204,743
Research, development and engineering expense	16,892	17,025	48,577	47,289
Realignment charges	—	1,516	—	31,317
	<u>92,494</u>	<u>88,148</u>	<u>264,598</u>	<u>283,349</u>
Operating Profit	67,059	47,796	167,018	107,565
Other income (expense)				
Investment income	1,970	(17,031)	6,084	(10,117)
Interest expense	(3,038)	(2,795)	(8,976)	(9,701)
Miscellaneous, net	(85)	(5,853)	1,558	(10,512)
Minority interest	(1,082)	(826)	(3,374)	(3,188)
	<u>64,824</u>	<u>21,291</u>	<u>162,310</u>	<u>74,047</u>
Income before taxes				
	<u>20,744</u>	<u>7,026</u>	<u>51,940</u>	<u>24,435</u>
Income before cumulative effect of a change in accounting principle	\$ 44,080	\$ 14,265	\$ 110,370	\$ 49,612
Cumulative effect of a change in accounting principle, net of taxes	—	—	33,147	—
	<u>44,080</u>	<u>14,265</u>	<u>77,223</u>	<u>49,612</u>
Net income				
	<u>72,049</u>	<u>71,595</u>	<u>71,951</u>	<u>71,578</u>
Diluted weighted-average shares outstanding	72,308	71,868	72,272	71,802
Basic earnings per share:				
Income before cumulative effect of a change in accounting principle, net of taxes	\$ 0.61	\$ 0.20	\$ 1.53	\$ 0.69
Cumulative effect of a change in accounting principle, net of taxes	—	—	( 0.46)	—
	<u>0.61</u>	<u>0.20</u>	<u>1.07</u>	<u>0.69</u>
Net income				
	<u>\$ 0.61</u>	<u>\$ 0.20</u>	<u>\$ 1.07</u>	<u>\$ 0.69</u>
Diluted earnings per share:				
Income before cumulative effect of a change in accounting principle, net of taxes	\$ 0.61	\$ 0.20	\$ 1.53	\$ 0.69
Cumulative effect of a change in accounting principle, net of taxes	—	—	( 0.46)	—
	<u>0.61</u>	<u>0.20</u>	<u>1.07</u>	<u>0.69</u>
Net income				
	<u>\$ 0.61</u>	<u>\$ 0.20</u>	<u>\$ 1.07</u>	<u>\$ 0.69</u>
Cash dividends paid per Common Share	\$ 0.165	\$ 0.160	\$ 0.495	\$ 0.480

See accompanying notes to condensed consolidated financial statements.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
**(Dollars in thousands)**

	Nine Months Ended September 30,	
	2002	2001
Cash flow from operating activities:		
Net income	\$ 77,223	\$ 49,612
Adjustments to reconcile net income to cash provided by operating activities:		
Minority share of income	3,374	3,188
Depreciation and amortization	46,346	58,190
Deferred income taxes	(6,958)	3,626
Loss on disposal of assets, net	123	3,587
Loss on disposal of investments, net	—	20,000
Loss on sale of investments, net	1,098	813
Cumulative effect of accounting change	38,859	—
Cash provided (used) by changes in certain assets and liabilities:		
Trade receivables	(75,841)	(32,906)
Inventories	(17,422)	(67,025)
Prepaid expenses and other current assets	(14,142)	(15,404)
Accounts payable	(23,045)	30,597
Certain other assets and liabilities	(466)	36,731
Net cash provided by operating activities	29,149	91,009
Cash flow from investing activities:		
Payments for acquisitions, net of cash acquired	(3,682)	(5,000)
Proceeds from maturities of investments	56,171	78,073
Proceeds from sales of investments	2,909	9,636
Payments for purchases of investments	(18,874)	(55,817)
Capital expenditures	(31,332)	(50,721)
Decrease (increase) in net finance receivables	27,546	(11,652)
Increase in certain other assets	(11,357)	(58,215)
Net cash provided (used) by investing activities	21,381	(93,696)
Cash flow from financing activities:		
Dividends paid	(35,648)	(34,361)
Notes payable borrowings	507,262	201,390
Notes payable repayments	(516,166)	(255,146)
Net (payments) proceeds from securitization	(1,292)	71,160
Distribution of affiliate's earnings to minority interest holder	(185)	(250)
Issuance of Common Shares	6,656	2,084
Repurchase of Common Shares	(1,222)	(8,811)
Net cash used by financing activities	(40,595)	(23,934)
Effect of exchange rate changes on cash	1,660	(3,269)
Increase (decrease) in cash and cash equivalents	11,595	(29,890)
Cash and cash equivalents at the beginning of the period	73,768	65,184
Cash and cash equivalents at the end of the period	\$ 85,363	\$ 35,294

See accompanying notes to condensed consolidated financial statements.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

1. CONSOLIDATED FINANCIAL STATEMENTS

The financial information included herein is unaudited; however, such information reflects all adjustments (consisting solely of normal recurring adjustments), which are, in the opinion of management, necessary for a fair statement of the results for the interim periods. The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto together with management’s discussion and analysis of financial condition and results of operations contained in the company’s Annual Report on Form 10-K for the year ended December 31, 2001. In addition, some of the company’s statements in this Form 10-Q report may be considered forward-looking and involve risks and uncertainties that could significantly impact expected results. A discussion of these risks and uncertainties is contained in the management’s discussion and analysis of financial condition and results of operations in this Form 10-Q. The results of operations for the nine-month period ended September 30, 2002 are not necessarily indicative of results to be expected for the full year.

The company has reclassified the presentation of certain prior-year information to conform with the current presentation format.

2. EARNINGS PER SHARE

The basic and diluted earnings per share computations in the condensed consolidated statements of income are based on the weighted-average number of shares outstanding during each period reported. The following data show the amounts used in computing earnings per share and the effect on the weighted-average number of shares of potentially dilutive common stock.

	Three Months Ended Septemeber 30,		Nine Months Ended September 30,	
	2002	2001	2002	2001
<b>Numerator:</b>				
Income used in basic and diluted earnings per share	\$44,080	\$14,265	\$77,223	\$49,612
<b>Denominator:</b>				
Basic weighted-average shares	72,049	71,595	71,951	71,578
Effect of dilutive fixed stock options	259	273	321	224
Diluted weighted-average shares	72,308	71,868	72,272	71,802
<b>Basic earnings per share:</b>				
Income before cumulative effect of a change in accounting principle, net of taxes	\$ 0.61	\$ 0.20	\$ 1.53	\$ 0.69
Cumulative effect of a change in accounting principle, net of taxes	—	—	(0.46)	—
Net Income	\$ 0.61	\$ 0.20	\$ 1.07	\$ 0.69
<b>Diluted earnings per share:</b>				
Income before cumulative effect of a change in accounting principle, net of taxes	\$ 0.61	\$ 0.20	\$ 1.53	\$ 0.69
Cumulative effect of a change in accounting principle, net of taxes	—	—	(0.46)	—
Net Income	\$ 0.61	\$ 0.20	\$ 1.07	\$ 0.69
Anti-dilutive shares not used in calculating diluted weighted-average shares	1,173	1,288	541	1,313

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

3. INVENTORIES

Inventories are valued at the lower of cost or market applied on a first-in, first-out basis. Cost is determined on the basis of actual cost.

	September 30, 2002	December 31, 2001
Inventory detail at:		
Finished goods and service parts	\$ 69,164	\$ 58,551
Work in process	147,799	127,250
Raw materials	35,013	50,122
Total inventory	\$251,976	\$235,923

4. OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss is reported separately from retained earnings and additional paid-in-capital in the Consolidated Balance Sheets. Items considered to be other comprehensive loss include adjustments made for foreign currency translation (under SFAS No. 52), pensions (under SFAS No. 87) and unrealized holding gains and losses on available-for-sale securities (under SFAS No. 115).

Components of other accumulated comprehensive loss consist of the following:

	As of September 30,	
	2002	2001
Translation adjustment	(\$118,719)	(\$77,375)
Pensions less accumulated taxes of (\$1,207) for 2002 and (\$658) in 2001	(3,623)	(1,995)
Unrealized losses on investment securities less accumulated taxes of \$511 for 2002 and \$345 in 2001	(1,871)	(2,189)
Ending Balance	(\$124,213)	(\$81,559)

Components of comprehensive income (loss) consist of the following:

	As of September 30,	
	2002	2001
Net income	\$ 77,223	\$ 49,612
<b>Other comprehensive income (loss):</b>		
Translation adjustment	(63,908)	(69,935)
Unrealized gain on investment securities less accumulated taxes of \$76 for 2002 and \$613 in 2001	141	1,034
Total comprehensive income (loss)	\$ 13,456	(\$19,289)

The majority of the translation adjustment losses incurred during 2002 and 2001, respectively, was due to the devaluation of the Brazilian Real. The Real has devalued by 67.9 percent from December 31, 2001 to September 30, 2002 and by 36.6 percent from December 31, 2000 to September 30, 2001.



**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

5. NEW ACCOUNTING STANDARDS

In June 2001, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standard (“SFAS”) No. 142 *Goodwill and Other Intangible Assets*, which for the company, was effective January 1, 2002. SFAS 142 establishes accounting and reporting standards for acquired goodwill and other intangible assets in that goodwill and intangible assets that have indefinite useful lives will not be amortized but rather will be tested at least annually for impairment. Intangible assets that have finite useful lives will continue to be amortized over their useful lives. The nine month period of 2001 earnings per share of \$0.69 included goodwill amortization of \$7,728, net of tax. Had SFAS 142 been in effect as of January 1, 2001 and goodwill was not amortized, earnings per share would have been \$0.23 for the three month period ended September 30, 2001 and \$0.80 for the nine month period ended September 30, 2001.

Under SFAS 142, the company was required to test all existing goodwill for impairment as of January 1, 2002, on a “reporting unit” basis. A reporting unit is the operating segment. SFAS 142 requires that two or more component-level reporting units with similar economic characteristics be combined into a single reporting unit.

A fair value approach is used to test goodwill for impairment. An impairment charge is recognized for the amount, if any, by which the carrying amount of goodwill exceeds its implied fair value. Fair values of reporting units and the related implied fair values of their respective goodwill were established using discounted cash flows. When available and as appropriate, comparative market multiples were used to corroborate results of the discounted cash flows.

In June 2002, the company completed the transitional goodwill impairment test in accordance with SFAS 142, which resulted in a non-cash charge of \$38,859 (\$33,147 after tax, or \$0.46 per share) and is reported in the caption “Cumulative effect of a change in accounting principle.” All of the charge related to the company’s Latin American division. The primary factors that resulted in the impairment charge was the difficult economic environment in the Latin American market. No impairment charge was appropriate under the FASB’s previous goodwill impairment standard, which was based on undiscounted cash flows.

In June 2001, the FASB issued SFAS No. 143, *Accounting for Asset Retirement Obligations*, which addresses the accounting and financial reporting for legal obligations and costs associated with the retirement of tangible long-lived assets. The provisions of SFAS No. 143 will be effective for the company’s financial statement for the year beginning January 1, 2003. The company does not expect the adoption of this standard to have a significant impact on its financial position, earnings or cash flows.

In August 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long- Lived Assets*. This statement supersedes SFAS No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of*, and the accounting and reporting provisions of Accounting Principles Board (APB) Opinion No. 30, *Reporting Results of Operations — Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions*.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

SFAS No. 144 requires that one accounting model be used for long-lived assets to be disposed of by sale, whether previously held and used or newly acquired, and it broadens the presentation of discontinued operations to include disposal transactions. Although retaining many of the fundamental recognition and measurement provisions of SFAS No. 121, the statement significantly changes the criteria that would have to be met to classify an asset as held-for-sale. This distinction is important because assets held-for-sale are stated at lower of their fair values or carrying amounts and depreciation is no longer recognized. The company has adopted the provisions of SFAS No. 144 as of January 1, 2002 and has determined that SFAS No. 144 has no impact on its financial position and results of operations.

In June 2002, the FASB issued SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. This statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue No. 94-3, *Liability Recognition for Certain Employee Termination Benefits and other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)*. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under Issue 94-3, a liability for an exit cost as defined in Issue 94-3 was recognized at the date of an entity's commitment to an exit plan. SFAS No. 146 also establishes that fair value is the objective for initial measurement of the liability. The provisions for this statement are effective for exit or disposal activities that are initiated after December 31, 2002. The company has elected early adoption as it pertains to the asset sale of the 1200 cash dispensers to Cardtronics. See footnote 6 for further information regarding the sale.

On October 4, 2002 the FASB issued an exposure draft, *Accounting for Stock-Based Compensation – Transition and Disclosure*, which would amend SFAS 123, *Accounting for Stock-Based Compensation*. As part of this proposed amendment, companies electing not to expense stock options would be required to provide the pro forma net income and earnings per share information not only annually but also on a quarterly basis. While continuing to review the matter, the company has no current plans to begin expensing stock options.

The company complies with Statement of Financial Accounting Standards No. 123 “*Accounting for Stock Based Compensation*” by providing disclosure in the annual filing of the proforma effects of issuing stock options to employees and directors. The company expects the proforma effect of issued stock options, will approximate \$0.05 per share for December 31, 2002.

## 6. ACQUISITIONS/DIVESTITURES

On January 22, 2002, the company announced the acquisition of Global Election Systems Inc. (GES), now known as Diebold Election Systems, Inc., a manufacturer and supplier of electronic voting terminals and solutions. GES was acquired in a combination of cash and stock for a total purchase price of \$24,667. A cash payment of \$4,845 was made in January 2002 with the remaining purchase price being paid with company stock valued at \$19,822. The acquisition has been accounted for as a purchase business combination and, accordingly, the purchase price has been allocated to identifiable tangible and intangible assets acquired and liabilities assumed, based upon their respective fair values, with the excess allocated to goodwill. Goodwill and other intangibles acquired in the transaction amounted to \$34,075.

On July 15, 2002, the company announced the acquisition of Sersi Italia, a company specializing in multi- vendor customer service and closed-circuit television monitoring of automated teller machines (ATMs) for banks and post offices throughout Italy. The purchase price was \$2,000 and was paid in cash in July 2002. The acquisition has been accounted for as a purchase business combination and, accordingly, the purchase price has been allocated to identifiable tangible and intangible assets acquired and liabilities assumed, based

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

upon their respective fair values, with any excess allocated to goodwill. Goodwill and other intangibles acquired in the transaction amounted to \$2,049.

On September 30, 2002, the company finalized the asset sale of 1,200 cash dispensers that it owned and operated to Cardtronics. The agreement included the sale of hardware and related placement contracts. The sale resulted in a gain of \$1,023, net of tax or approximately \$0.01 per share.

**7. CORPORATE OWNED LIFE INSURANCE (COLI) CLAIM**

As previously disclosed in prior filings, the company continues to dispute a claim by the IRS concerning the deductibility of interest on corporate owned life insurance (COLI). Since management believes that the company's facts and circumstances are meritorious and continues to vigorously contest the IRS' claim, the company has made no provision for any possible earnings impact. However, if unsuccessful, a pre-tax charge of approximately \$35,300 and \$29,300 after-tax would result. This amount represents tax of approximately \$17,600 and interest of approximately \$17,700. The company expects the claim to be resolved in 2003. Now that the IRS has completed its audit for years 1990 through 1996, the company was required to pay the taxes from those years and then pursue a refund for this amount. Therefore, the company has made payments totaling approximately \$31,300 in cash of which approximately \$19,400 was paid in July 2002 for taxes and interest related to these years. There are two years remaining (1997 and 1998) under audit, which could result in an additional cash payment of up to \$4,000, including interest. No other years after 1998 are subject to this claim.

**8. OTHER LONG-TERM LIABILITIES**

In July 2002, the company entered into a multi-year information technology outsourcing arrangement with Deloitte Consulting to transform specific business processes, administer application development, and provide related project management, maintenance and support. As part of this arrangement, the company purchased an Oracle global information technology platform, which was reflected in property, plant and equipment at a cost of \$24,863. The financing arrangement is included in both other current liabilities and other long-term liabilities with a term of 5 years and an interest rate of 5.75 percent.

**9. SEGMENTS**

In determining reportable segments, the company considers its operating and management structure and the types of information subject to regular review by its executive management team. Information subject to regular review by the company's management team is aggregated in three reporting segments consisting of its three main sales channels: Diebold North America ("DNA"), Diebold International ("DI") and Other, which combines several of the company's smaller sales channels including Diebold Election Systems Inc. These sales channels are evaluated based on Revenue from customers and operating profit contribution to the total corporation. A reconciliation between segment information and the Condensed Consolidated Financial Statements is also disclosed. All income and expense items below operating profit are not allocated to the segments and are not disclosed. Revenue by geography and revenue by product and service solution are also disclosed.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

The DNA segment sells financial and retail systems and also services financial, retail and educational customers in the United States and Canada. The DI segment sells and services financial and retail systems over the remainder of the globe. The segment called Other sells voting solutions and miscellaneous parts and products to other customers. Each of the sales channels buys the goods it sells from the company's manufacturing plants through inter-company sales that are eliminated on consolidation. Each year, inter-company pricing is agreed upon which drives sales channel operating profit contribution. As permitted under SFAS 131, certain information not routinely used in the management of these segments, information not allocated back to the segments or information that is impractical to report is not shown. Items not disclosed are as follows: interest revenue, interest expense, amortization, equity in the net income of investees accounted for by the equity method, income tax expense or benefit, extraordinary items, significant noncash items and total assets.

	DNA	DI	Other	Total
Segment Information by Channel for the three month period ending September 30, 2002				
<b>Customer Revenue</b>	<b>\$291,781</b>	<b>\$183,250</b>	<b>\$ 54,768</b>	<b>\$ 529,799</b>
<b>Operating profit/(loss)</b>	<b>53,072</b>	<b>17,861</b>	<b>(3,874)</b>	<b>67,059</b>
<b>Capital expenditures</b>	<b>10,131</b>	<b>4,798</b>	<b>237</b>	<b>15,166</b>
<b>Depreciation</b>	<b>4,374</b>	<b>2,926</b>	<b>1,341</b>	<b>8,641</b>
<b>Long-lived assets</b>	<b>219,415</b>	<b>101,788</b>	<b>141,663</b>	<b>462,866</b>
Segment Information by Channel for the three month period ending September 30, 2001				
<b>Customer Revenue</b>	<b>\$255,272</b>	<b>\$191,059</b>	<b>(\$1,704)</b>	<b>\$ 444,627</b>
<b>Operating profit/(loss)</b>	<b>49,660</b>	<b>18,061</b>	<b>(19,925)</b>	<b>47,796</b>
<b>Realignment, special and other charges</b>	<b>—</b>	<b>—</b>	<b>(31,845)</b>	<b>(31,845)</b>
<b>Capital expenditures</b>	<b>8,234</b>	<b>11,045</b>	<b>234</b>	<b>19,513</b>
<b>Depreciation</b>	<b>5,756</b>	<b>2,239</b>	<b>1,881</b>	<b>9,876</b>
<b>Long-lived assets</b>	<b>206,350</b>	<b>80,047</b>	<b>111,119</b>	<b>397,516</b>
Segment Information by Channel for the nine month period ending September 30, 2002				
<b>Customer Revenue</b>	<b>\$812,486</b>	<b>\$498,296</b>	<b>\$103,552</b>	<b>\$1,414,334</b>
<b>Operating profit/(loss)</b>	<b>133,866</b>	<b>41,552</b>	<b>(8,400)</b>	<b>167,018</b>
<b>Capital expenditures</b>	<b>18,237</b>	<b>10,942</b>	<b>2,153</b>	<b>31,332</b>
<b>Depreciation</b>	<b>14,279</b>	<b>9,732</b>	<b>5,884</b>	<b>29,895</b>
<b>Long-lived assets</b>	<b>219,415</b>	<b>101,788</b>	<b>141,663</b>	<b>462,866</b>
Segment Information by Channel for the nine month period ending September 30, 2001				
<b>Customer Revenue</b>	<b>\$733,437</b>	<b>\$511,226</b>	<b>\$ 7,432</b>	<b>\$1,252,095</b>
<b>Operating profit/(loss)</b>	<b>122,419</b>	<b>43,772</b>	<b>(58,626)</b>	<b>107,565</b>
<b>Realignment, special and other charges</b>	<b>—</b>	<b>—</b>	<b>(70,163)</b>	<b>(70,163)</b>
<b>Capital expenditures</b>	<b>22,544</b>	<b>27,927</b>	<b>250</b>	<b>50,721</b>
<b>Depreciation</b>	<b>16,743</b>	<b>8,061</b>	<b>5,611</b>	<b>30,415</b>
<b>Long-lived assets</b>	<b>206,350</b>	<b>80,047</b>	<b>111,119</b>	<b>397,516</b>

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**  
**(In thousands except for per share amounts)**

**Total Revenue by Geography**

	For the three month period ending September 30:		For the nine month period ending September 30:	
	2002	2001	2002	2001
The Americas:				
Financial self-service solutions	\$242,858	\$251,786	\$ 717,549	\$ 712,001
Security solutions	118,880	90,621	308,046	238,731
Other (voting machines/MedSelect)	55,200	2,398	103,400	18,728
Total Americas	416,938	344,805	1,128,995	969,460
Asia-Pacific:				
Financial self-service solutions	36,013	27,335	86,887	69,340
Security solutions	1,215	663	2,268	1,860
Total Asia-Pacific	37,228	27,998	89,155	71,200
Europe, Middle East and Africa:				
Financial self-service solutions	75,508	71,802	195,923	211,280
Security solutions	125	22	261	155
Total Europe, Middle East and Africa	75,633	71,824	196,184	211,435
Total Revenue	\$529,799	\$444,627	\$1,414,334	\$1,252,095

**Total Revenue by Product and Service Solutions**

	For the three month period ending September 30:		For the nine month period ending September 30:	
	2002	2001	2002	2001
Financial self-service:				
Products	\$176,736	\$194,705	\$ 476,004	\$ 518,642
Services	177,643	156,218	524,355	473,979
Total financial self-service	354,379	350,923	1,000,359	992,621
Security:				
Products	58,380	40,314	140,836	108,505
Services	61,840	50,992	169,739	132,241
Total security	120,220	91,306	310,575	240,746
Total financial self-service & security	474,599	442,229	1,310,934	1,233,367
Voting solutions	55,200	—	103,400	—
Total excluding MedSelect, & Innoventry	529,799	442,229	1,414,334	1,233,367
MedSelect (discontinued business)	—	220	—	2,668
InnoVentry	—	2,178	—	16,060
Total Revenue	\$529,799	\$444,627	\$1,414,334	\$1,252,095

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

**Material Changes in Financial Condition**

The company's financial position provides it with sufficient resources to meet projected future capital expenditures, dividend and working capital requirements. However, if the need were to arise, the company's strong financial position should ensure the availability of adequate additional financial resources.

*Total Assets*

Total assets for the third quarter ended September 30, 2002 were \$1,643,025, representing an increase of \$21,942 or 1.4 percent from December 31, 2001.

*Short-term Investments*

Short-term investments decreased by \$41,425 or 79.8 percent due to certain municipal bonds maturing as of quarter end. The majority of the proceeds were used to pay down notes payable during the quarter.

*Trade Receivables*

Trade receivables less allowances increased by \$71,841 or 18.6 percent primarily due to increased voting solutions revenue and a combination of increased security sales and net service contract billings that occurred at the end of the quarter.

*Inventories*

Inventories increased \$16,053 or 6.8 percent, as the company prepared to fulfill large orders associated with Diebold Election Systems Inc. as well as positioning itself for fourth quarter business.

*Finance Receivables*

Net short-term and long-term finance receivables decreased by \$28,594 or 55.0 percent primarily due to the securitizations of certain finance receivables that occurred during the first quarter of 2002.

*Property, Plant and Equipment*

Property, plant and equipment, net increased by \$18,726 or 9.8 percent primarily due to the purchase of an Oracle global information technology platform during third quarter of 2002.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

*Goodwill*

Goodwill decreased by a net \$24,618 or 8.9 percent. The change in goodwill was due principally to the following: the January 2002 acquisition of the voting solutions provider, Global Election Systems Inc., now known as Diebold Election Systems Inc.; the impairment charge made in accordance with SFAS 142 of \$38,859; and the impact of foreign currency translation. The impairment charge was related to the goodwill recorded in the company's Latin America division.

*Current Liabilities*

Total current liabilities were \$621,998, representing a decrease of \$5,190 or 0.8 percent from December 31, 2001.

*Notes Payable*

Notes payable increased by \$6,992 or 3.0 percent due to short-term cash requirements.

At September 30, 2002, the company had outstanding bank credit lines approximating \$121,095, EUR 108,142 (translation \$106,094) and 17,500 Australian dollars (translation \$9,506), with an additional \$152,425 available under the credit line agreements.

*Deferred Income*

Deferred income is largely related to service contracts and is affected by customer service billings in advance of the period in which the service will be performed. Deferred income is recognized in income on a straight-line basis over the contract period. The company typically bills customers annually, semi-annually and quarterly, depending upon the terms of the contract. The majority of the billings occur on an annual basis with the next largest volume occurring on a semi-annual basis. As such, deferred income increased by \$35,048 or 43.3 percent primarily due to the combination of quarterly billings that occurred at the end of the third quarter and an increase in the customer service base.

*Other Current Liabilities*

Other current liabilities decreased by \$27,151 or 17.9 percent, primarily due to the repayment of cash borrowed to fund the owner-operated retail ATMs. The majority of these units were sold to Cardtronics on September 30, 2002.

*Bonds Payable*

The company has outstanding \$20,800 of Industrial Development Revenue Bonds. The proceeds of the bonds issued in 1997 were used to finance the construction of three manufacturing facilities located in the United States.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

*Other Long-term Liabilities*

Other long-term liabilities increased by \$16,488 or 100.0 percent due to the financing arrangement that was entered into during the third quarter related to the purchase of the Oracle global information technology platform.

*Minority Interests*

Minority interests of \$12,587 represented the minority interest in the following entities:

- Diebold Financial Equipment Company, Ltd (China), owned by the Aviation Industries of China;
- Diebold OLTP Systems, C.A (Venezuela), owned by OLTP ATM Systems, C.A.;
- Diebold Colombia, owned by Richardson and Company Ltd;
- Diebold Services, S.A. (France), owned by Serse S.A and Solymatic S.A.

*Shareholders' Equity*

Shareholders' equity was \$906,603, representing an increase of \$3,493 or 0.4 percent over December 31, 2001. Shareholders' equity per Common Share at September 30, 2002 decreased to \$12.58 from \$12.66 at December 31, 2001. Shareholders' equity was negatively impacted by the increase in accumulated other comprehensive loss of \$63,767 or 105.5 percent, which was due to translation adjustment losses arising principally from the devaluation of the Brazilian Real. Partially offsetting the decrease in shareholders' equity was an increase in retained earnings, which is the combination of year to date net income less cash dividends paid out during the nine month period of 2002. The third quarter cash dividend of \$0.165 per share was paid on September 6, 2002 to shareholders of record on August 16, 2002. On October 9, 2002, the fourth quarter cash dividend of \$0.165 per share was declared payable on December 6, 2002 to shareholders on record as of November 15, 2002. Diebold, Incorporated shares are listed on the New York Stock Exchange under the symbol of DBD.

**Management's Analysis of Cash Flows**

*Operating Activities*

During the nine month period ended September 30, 2002, the company generated \$29,149 in cash from operating activities, compared with \$91,009 for the comparable period in 2001. In addition to net income of \$77,223 adjusted for \$82,842 of non-cash items which includes depreciation, amortization, minority interest, and the cumulative effect of an accounting change, net cash provided by operating activities for the period was negatively impacted primarily by the increase in trade receivables, inventories, prepaid expenses and other current assets and decrease in accounts payable. The increase in certain other assets and liabilities negatively impacted cash provided by operating activities.

The increase in trade receivables was primarily due to increased voting solutions revenue and a combination of increased security sales and net service contract billings that occurred at the end of the quarter. The increase in inventories was primarily driven by several large orders associated with Diebold Election Systems Inc. as well as actions to position the company to service fourth quarter business.



**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

The change in certain other assets and liabilities year over year was primarily the result of the increase in estimated income tax and the use of the realignment reserve. The increase in estimated income tax was driven by higher income during the period. The realignment program was completed in 2001, resulting in the use of the reserve established in the first quarter of 2001.

*Investing Activities*

During the nine month period ended September 30, 2002, the company generated \$21,381 in cash from investing activities, compared with a use of cash of \$93,696 for the comparable period in 2001. The change was primarily due to a decrease in the amount that the company invested in marketable securities during the period, a decrease in capital expenditures and a decline in the level of securitizations in the current year versus the prior year.

**Results of Operations**

**Third Quarter 2002 Comparison to Third Quarter 2001**

*Revenue*

Net sales for the third quarter of 2002 totaled \$529,799 and were \$85,172 or 19.2 percent higher than the comparable period in 2001. The increase in net sales occurred in the security and voting solutions markets within The Americas as well as within the Asia-Pacific region. Total product revenue increased by \$53,413 or 22.7 percent primarily due to growth in the voting solution market. Service revenue increased by \$31,759 or 15.2 percent primarily due to an increase in our core service customer base.

*Gross Margin*

The total gross margin was 30.1 percent, down from 30.6 percent in the third quarter 2001. Excluding special charges, total gross margin was 31.8 percent in the third quarter 2001.

Product gross margin was 31.1 percent, down from 34.5 percent in the third quarter 2001. Despite the decrease in total product gross margins, margins for the financial self service product increased during the quarter. The reason for the decrease in total product gross margins was a change in product mix, with higher security and voting sales in the current period, which carry lower gross margins.

Service gross margin was 28.9 percent compared to 26.2 percent in the third quarter 2001. Excluding special charges, service gross margin compared favorably to the 28.7 percent from the third quarter 2001.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

*Operating Expenses*

Total operating expenses were 17.4 percent, down from 19.8 percent from the third quarter 2001. Excluding realignment and MedSelect, third quarter 2001 operating expenses were 18.4 percent. MedSelect was sold to Medecorx in the third quarter of 2001.

*Net Income*

Net income was 8.3 percent of revenue compared to 3.2 percent in the third quarter 2001. Excluding realignment, special charges and MedSelect, third quarter 2001 net income was 8.0 percent of revenue. Third quarter 2001 net income included goodwill amortization of \$2,564, net of tax. Had SFAS 142 been in effect as of January 1, 2001, goodwill would not have been amortized and earnings per share in the third quarter of 2001 would have increased from the \$0.20 reported to \$0.23.

**Nine Month 2002 Comparison to Nine Month 2001**

*Revenue*

Net sales for the nine month period of 2002 totaled \$1,414,334 and were \$162,239 or 13.0 percent higher than the comparable period in 2001. The increase in net sales occurred primarily in the security and voting solutions markets within The Americas along with increased growth in the Asia Pacific market.

Total product revenue increased by \$78,546 or 12.3 percent primarily due to growth in the voting business. Service revenue increased by \$83,693 or 13.6 percent primarily due to an increase in the company's core service customer base and approximately \$36 million of additional revenue from the Bank of America service contract.

*Gross Margin*

The total gross margin was 30.5 percent, down from 31.2 percent in the nine month period of 2001. Excluding special charges, total gross margin was 32.0 percent in the nine month period of 2001. Product gross margin decreased to 33.4 percent from 36.7 percent in the nine month period of 2001 (excluding special charges) due to geographic and product mix changes, including higher sales of security and voting solutions, which carry a lower gross margin. Service gross margin increased to 27.6 percent from 26.3 percent for the comparable period in 2001.

*Operating Expenses*

Total operating expenses were 18.7 percent, down from 22.6 percent from the nine month period of 2001. Excluding realignment and MedSelect, the nine month period 2001 operating expenses were 19.4 percent. This improvement was due to the streamlining of operations undertaken in 2001.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

*Net Income*

Net income before cumulative effect of a change in accounting principle was 7.8 percent of revenue compared to 4.0 percent in the nine month period of 2001. Excluding realignment, special charges and MedSelect, the nine month period of 2001 net income was 7.7 percent of revenue. Net income was 5.5 percent of revenue in the nine month period of 2002, which includes a cumulative effect of a change in accounting principle of \$33,147, net of taxes. The change in accounting principle was the result of adopting Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* (SFAS 142). The amortization of goodwill was discontinued effective January 1, 2002 and the transitional impairment test of goodwill was completed in June 2002 resulting in the impairment charge.

The nine month period of 2001 net income included goodwill amortization of \$7,728, net of tax. Had SFAS 142 been in effect as of January 1, 2001, goodwill would not have been amortized and earnings per share in the nine month period of 2001 would have increased from the \$0.69 reported to \$0.80.

**Segment Information**

*Third Quarter Results*

Diebold North America ("DNA") customer revenue of \$291,781 for the third quarter ended September 30, 2002 increased by \$36,509, or 14.3 percent from the same period in 2001. The higher revenue levels were due to an increase in the security solutions and service markets. DNA operating profits for the same period were \$53,072, which represented an increase of \$3,412 or 6.9 percent from the same period in 2001.

Diebold International ("DI") customer revenue was \$183,250 for the third quarter of 2002, which represented a decrease of \$7,809 or 4.1 percent from the same period in 2001. The decrease was due to lower spending in the Europe, Middle East and Africa and in the Latin America market. Revenue in the Asia Pacific region continued to increase from the prior period. While activity in the Europe, Middle East and Africa market was down, results did benefit in total from a strengthening in the Euro. Results in Latin America, on the other hand, were adversely impacted from a weakening in local currency, primarily in the Brazilian Real, which has devalued by 67.9 percent since December 31, 2001. DI operating profit for the period was \$17,861, a decrease of \$200 or 1.1 percent from the same period in 2001 due to geographic and product mix changes.

Other revenue was \$54,768 for the third quarter of 2002, which represented an increase of \$56,472. This increase was primarily due to the increase in the voting solutions market.

*Nine Month Period*

Diebold North America ("DNA") customer revenue of \$812,486 for the nine month period ended September 30, 2002 increased by \$79,049, or 10.8 percent from the same period in 2001. The higher revenue levels were due to an increase in the security solutions and service. DNA operating profits for the same period were \$133,866, which represented an increase of \$11,447 or 9.4 percent from the same period in 2001.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

Diebold International ("DI") customer revenue was \$498,296 for the nine month period ended September 30, 2002 which represented a decrease of \$12,930 or 2.5 percent from the same period in 2001. The decrease was primarily attributable to the decrease in Europe, Middle East and Africa due to weaker IT spending after the prior year Euro conversion. DI operating profit for the same period was \$41,552, a decrease of \$2,220 or 5.1 percent from the same period in 2001 due to geographic and product mix changes.

Other revenue was \$103,552 for the nine month period ended September 30, 2002, which represented an increase of \$96,120. This increase was primarily due to the increase in the voting solutions market.

**Significant Accounting Policies**

The consolidated financial statements of the company are prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. Management of the company uses historical information and all available information to make these estimates and assumptions. Actual amounts could differ from these estimates and different amounts could be reported using different assumptions and estimates.

The company's significant accounting policies are described in the Notes to Consolidated Financial Statements. Management believes that of its significant accounting policies, its policies concerning trade receivables and revenue recognition, inventory and deferred income are the most critical. Additional information regarding these policies is included below.

*Trade Receivables and Revenue Recognition*

Revenue is generally recognized based on the terms of the sales contract. The majority of sales contracts for products are written with selling terms "F.O.B. factory." However, certain sales contracts may have other terms such as "F.O.B. destination" or "upon installation." The company recognizes revenue on these contracts when the appropriate event has occurred. The equipment that is sold is usually shipped and installed within one year. Installation that extends beyond one year is ordinarily attributable to causes not under the control of the company. Service revenue is recognized in the period service is performed and subject to the individual terms of the service contract.

The concentration of credit risk in the company's trade receivables with respect to the banking and financial services industries is substantially mitigated by the company's credit evaluation process, reasonably short collection terms and the geographical dispersion of sales transactions from a large number of individual customers. The company maintains allowances for potential credit losses, and such losses have been minimal and within management's expectations. The allowance for doubtful accounts is estimated based on various factors including revenue, historical credit losses and current trends.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

*Inventories*

Inventories are valued at the lower of cost or market applied on a first-in, first-out basis. Cost is determined on the basis of actual cost. As the company launches new products and rationalizes its product offerings, inventory related to discontinued product is written down to salvage value.

*Deferred Income*

Deferred income is largely related to service contracts and is recognized for customer service billings in advance of the period in which the service will be performed and is recognized in income on a straight-line basis over the contract period.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

**Outlook**

The following statements are based on current expectations. These statements are forward-looking and actual results may differ materially. These statements do not include the potential impact of any future mergers, acquisitions, disposals or other business combinations.

The global efficiencies that Diebold has experienced by balancing manufacturing, product rationalization, organizational alignment and process improvements will continue to benefit the company into the fourth quarter.

Taking these factors into consideration, expectations for the fourth quarter and year include:

- Fourth quarter revenue will increase in the mid single digit range vs. prior year including voting. Voting is not expected to contribute materially to revenue in the fourth quarter.
- Fourth quarter EPS to be in the range of \$0.66 to \$0.72.
- Depreciation and amortization to be approximately \$17 to \$18 million for the fourth quarter.
- Full year revenue growth of approximately 10 percent.
- For 2002, operating profit margins, excluding pension income, for the self-service business will be approximately 14 percent, while the security and voting business operating profit margins will be approximately 8 percent.
- Full year EPS to be in the range of \$2.19 to \$2.25, before the effect of the cumulative accounting change, which represents 12-15 percent EPS growth over 2001.
- A full year effective tax rate of approximately 32.0 percent.

Looking forward to 2003, while business unit forecasts have yet to be finalized and visibility is difficult given uncertain global economic conditions, management believes that through continued focus on speed, global efficiencies, creative solutions to customer needs, the company will continue to gain market share. The company also expects positive gains in the global voting market as a result of our successful acquisition and integration of Diebold Elections Systems. The following expectations do not include the potential impact of any future mergers, acquisitions, disposals, other business combinations or any impact from an unfavorable ruling on the Company Owned Life Insurance claim by the IRS. Given these factors management has the following expectations:

- 2003 revenue growth of 8 to 10 percent, on a fixed rate basis.
- Depreciation and amortization in the range of \$70 to \$75 million.
- Pension expense will negatively impact earnings per share by approximately \$0.08 to \$0.09 versus 2002.
- Effective tax rate of 32 percent.
- 2003 earnings per share is expected to be in the range of \$2.32 to \$2.45. This represents a 10 to 13 percent increase in EPS excluding pension impact.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS (Continued)**

**As of September 30, 2002**

**(Unaudited)**

**(Dollars in thousands except for per share amounts)**

**Forward-Looking Statement Disclosure**

In the company's written or oral statements, the use of the words "believes," "anticipates," "expects" and similar expressions is intended to identify forward-looking statements that have been made and may in the future be made by or on behalf of the company, including statements concerning future operating performance, the company's share of new and existing markets, and the company's short- and long-term revenue and earnings growth rates. Although the company believes that its outlook is based upon reasonable assumptions regarding the economy, its knowledge of its business, and on key performance indicators, which impact the company, there can be no assurance that the company's goals will be realized. The company is not obligated to report changes to its outlook. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The company's uncertainties could cause actual results to differ materially from those anticipated in forward-looking statements. These include, but are not limited to:

- competitive pressures, including pricing pressures and technological developments;
- changes in the company's relationships with customers, suppliers, distributors and/or partners in its business ventures;
- changes in political, economic or other factors such as currency exchange rates, inflation rates, recessionary or expansive trends, taxes and regulations and laws affecting the worldwide business in each of the company's operations, including Brazil, where a significant portion of the company's revenue is derived;
- acceptance of the company's product and technology introductions in the marketplace;
- unanticipated litigation, claims or assessments;
- ability to reduce costs and expenses and improve internal operating efficiencies; and
- variation in consumer demand for self-service technologies, products and services.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**As of September 30, 2002**  
**(Unaudited)**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The company is exposed to foreign currency exchange rate risk inherent in our international operations denominated in currencies other than the U.S. Dollar. The company's risk management strategy uses derivative financial instruments such as forwards to hedge certain foreign currency exposures. The intent is to offset gains and losses that occur on the underlying exposures, with gains and losses on the derivative contracts hedging these exposures. The company does not enter into derivatives for trading purposes.

The company performed a sensitivity analysis assuming a hypothetical 10% adverse movement in foreign exchange rates applied to the hedging contracts and underlying exposures describe above. As of September 30, 2002, the analysis indicated that these hypothetical market movements would not materially affect the results of operations. Actual gains and losses in the future may differ materially from that analysis based on changes in the timing and amount of foreign currency exchange rate movements and our actual exposures and hedges.

**ITEM 4. DISCLOSURE CONTROLS AND PROCEDURES**

The company evaluated the design and operation of its disclosure controls and procedures to determine whether they are effective in ensuring that the disclosure of required information is timely made in accordance with the Exchange Act and the rules and forms of the Securities and Exchange Commission. This evaluation was made under the supervision and with the participation of management, including the company's principal executive officer and principal financial officer within the 90-day period prior to the filing of this Quarterly Report on Form 10-Q. The principal executive officer and principal financial officer have concluded, based on their review, that the company's disclosure controls and procedures, as defined at Exchange Act Rules 13a-14(c) and 15d-14(c), are effective to ensure that information required to be disclosed by the company in reports that it files under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. No significant changes were made to the company's internal controls or other factors that could significantly affect these controls subsequent to the date of their evaluation.



**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**PART II. OTHER INFORMATION**

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

<b>(a)</b>		<b>Exhibits</b>
3.1	(i)	Amended and Restated Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.1(i) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1994. (Commission File No. 1-4879)
3.1	(ii)	Code of Regulations — incorporated by reference to Exhibit 4(c) to Registrant’s Post-Effective Amendment No. 1 to Form S-8 Registration Statement No. 33-32960.
3.2		Certificate of Amendment by Shareholders to Amended Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.2 to Registrant’s Form 10-Q for the quarter ended March 31, 1996. (Commission File No. 1-4879)
3.3		Certificate of Amendment to Amended Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.3 to Registrant’s Form 10-K for the year ended December 31, 1998. (Commission File No. 1-4879)
4.		Rights Agreement dated as of February 11, 1999 between Diebold, Incorporated and The Bank of New York — incorporated by reference to Exhibit 4.1 to Registrant’s Registration Statement on Form 8-A dated February 11, 1999.
*10.1		Form of Employment Agreement as amended and restated as of September 13, 1990 — incorporated by reference to Exhibit 10.1 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1990. (Commission File No. 1-4879)
*10.2		Schedule of Certain Officers who are Parties to Employment Agreements in the form of Exhibit 10.1 — incorporated by reference to Exhibit 10.2 to Registrant’s Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
*10.5	(i)	Supplemental Employee Retirement Plan I as amended and restated July 1, 2002.
*10.5	(ii)	Supplemental Employee Retirement Plan II as amended and restated July 1, 2002.
*10.7	(i)	1985 Deferred Compensation Plan for Directors of Diebold, Incorporated — incorporated by reference to Exhibit 10.7 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1992. (Commission File No. 1-4879)
*10.7	(ii)	Amendment No. 1 to the Amended and Restated 1985 Deferred Compensation Plan for Directors of Diebold, Incorporated — incorporated by reference to Exhibit 10.7 (ii) to Registrant’s Form 10-Q for the quarter ended March 31, 1998. (Commission File No. 1-4879)
*10.8		1991 Equity and Performance Incentive Plan as Amended and Restated as of February 7, 2001 — incorporated by reference to Exhibit 4(a) to Form S-8 Registration Statement No. 333-60578.
	*	Reflects management contract or other compensatory arrangement required to be filed as an exhibit pursuant to Item 14(c) of this report.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**PART II. OTHER INFORMATION**

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

<b>(a)</b>		<b>Exhibits (Continued)</b>
*10.9		Long-Term Executive Incentive Plan — incorporated by reference to Exhibit 10.9 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1993. (Commission File No. 1-4879)
*10.10	(i)	1992 Deferred Incentive Compensation Plan (as amended and restated ).
*10.11		Annual Incentive Plan — incorporated by reference to Exhibit 10.11 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
*10.13	(i)	Forms of Deferred Compensation Agreement and Amendment No. 1 to Deferred Compensation Agreement — incorporated by reference to Exhibit 10.13 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1996. (Commission File No. 1-4879)
*10.13	(ii)	Section 162(m) Deferred Compensation Agreement (as amended and restated January 29, 1998) — incorporated by reference to Exhibit 10.13 (ii) to Registrant’s Form 10-Q for the quarter ended March 31, 1998. (Commission File No. 1-4879)
*10.14		Deferral of Stock Option Gains Plan — incorporated by reference to Exhibit 10.14 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1998. (Commission File No. 1-4879)
*10.15		Employment Agreement with Walden W. O’Dell — incorporated by reference to Exhibit 10.15 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1999. (Commission File No. 1-4879)
*10.16		Separation Agreement with Gerald F. Morris — incorporated by reference to Exhibit 10.16 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1999. (Commission File No. 1-4879)
10.17	(i)	Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
10.17	(ii)	First Amendment to Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (ii) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
10.17	(iii)	Second Amendment to Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (iii) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
	*	Reflects management contract or other compensatory arrangement required to be filed as an exhibit pursuant to Item 14(c) of this report.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**PART II. OTHER INFORMATION**

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

<b>(a)</b>		<b>Exhibits (Continued)</b>
10.17	(iv)	Third Amendment to Loan Agreement dated as of March 30, 2001 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (iv) of Registrant’s Form 10-Q for the quarter ended June 30, 2001. (Commission File No. 1-4879)
10.17	(v)	Fourth Amendment to Loan Agreement dated as of February 13, 2002 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (v) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2001. (Commission File No. 1-4879)
10.17	(vi)	Fifth Amendment to Loan Agreement dated as of May 24, 2002 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (vi) of Registrant’s Form 10-Q for the quarter ended June 30, 2002. (Commission File No. 1-4879)
*10.18	(i)	Retirement and Consulting Agreement with Robert W. Mahoney — incorporated by reference to Exhibit 10.18 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000.
*10.18	(ii)	Extension of Retirement and Consulting Agreement with Robert W. Mahoney.
*10.19		Employment Agreement with Wesley B. Vance — incorporated by reference to Exhibit 10.19 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)
10.20	(i)	Transfer and Administration Agreement by and among DCC Funding LLC, Diebold Credit Corporation, Diebold, Incorporated, Receivables Capital Corporation and Bank of America, National Association — incorporated by reference to Exhibit 10.20 (i) on Registrant’s Form 10-Q for the quarter ended March 31, 2001. (Commission File No. 1-4879)
10.20	(ii)	Amendment No. 1 to the Transfer and Administration Agreement by and among DCC Funding LLC, Diebold Credit Corporation, Diebold, Incorporated, Receivables Capital Corporation and Bank of America, National Association — incorporated by reference to Exhibit 10.20 (ii) on Registrant’s Form 10-Q for the quarter ended March 31, 2001. (Commission File No. 1-4879)
99.1		Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
99.2		Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
	*	Reflects management contract or other compensatory arrangement required to be filed as an exhibit pursuant to Item 14(c) of this report.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**PART II. OTHER INFORMATION**

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

**(b) Reports on Form 8-K.**

Registrant filed a Form 8-K on August 7, 2002 which included sworn statements from the Registrant's Chief Executive Officer and Chief Financial Officer as required by the Securities and Exchange Commission Order No. 4-460, dated June 27, 2002.

Registrant filed a Form 8-K on August 9, 2002 disclosing that the Registrant's Chief Executive Officer and Chief Financial Officer each certified Form 10-Q for the period ended June 30, 2002, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIEBOLD, INCORPORATED

(Registrant)

Date : November 12, 2002

By: /s/ Walden W. O’Dell

Walden W. O’Dell  
Chairman of the Board,  
President and Chief  
Executive Officer  
(Principal Executive  
Officer)

Date : November 12, 2002

By: /s/ Gregory T. Geswein

Gregory T. Geswein  
Senior Vice President and  
Chief Financial Officer  
(Principal Accounting and  
Financial Officer)

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**CERTIFICATIONS**

I, Walden W. O'Dell, Chairman of the Board, President and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Diebold, Incorporated;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on the evaluation as of the Evaluation Date;
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and
6. The Registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 12, 2002

DIEBOLD, INCORPORATED  
(Registrant)

By: /s/ Walden W. O'Dell

Walden W. O'Dell  
Chairman of the Board, President  
and Chief Executive Officer  
(Principal Executive Officer)

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**CERTIFICATIONS (continued)**

I, Gregory T. Geswein, Senior Vice President and Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Diebold, Incorporated;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on the evaluation as of the Evaluation Date;
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and
6. The Registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 12, 2002

DIEBOLD, INCORPORATED  
(Registrant)

By: /s/ Gregory T. Geswein

Gregory T. Geswein  
Senior Vice President and Chief  
Financial Officer (Principal  
Accounting and Financial Officer)

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**INDEX TO EXHIBITS**

<b>EXHIBIT NO.</b>		<b>PAGE NO.</b>
3.1	(i) Amended and Restated Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.1(i) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1994. (Commission File No. 1-4879)	—
3.1	(ii) Code of Regulations — incorporated by reference to Exhibit 4(c) to Registrant’s Post-Effective Amendment No. 1 to Form S-8 Registration Statement No. 33-32960.	—
3.2	Certificate of Amendment by Shareholders to Amended Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.2 to Registrant’s Form 10-Q for the quarter ended March 31, 1996. (Commission File No. 1-4879)	—
3.3	Certificate of Amendment to Amended Articles of Incorporation of Diebold, Incorporated — incorporated by reference to Exhibit 3.3 to Registrant’s Form 10-K for the year ended December 31, 1998. (Commission File No. 1-4879)	—
4.	Rights Agreement dated as of February 11, 1999 between Diebold, Incorporated and the Bank of New York — incorporated by reference to Exhibit 4.1 to Registrant’s Registration Statement on Form 8-A dated February 11, 1999.	—
*10.1	Form of Employment Agreement as amended and restated as of September 13, 1990 — incorporated by reference to Exhibit 10.1 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1990. (Commission File No. 1-4879)	—
*10.2	Schedule of Certain Officers who are Parties to Employment Agreements in the form of Exhibit 10.1 — incorporated by reference to Exhibit 10.2 to Registrant’s Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—
*10.5	(i) Supplemental Employee Retirement Plan I as amended and restated July 1, 2002.	35
*10.5	(ii) Supplemental Employee Retirement Plan II as amended and restated July 1, 2002.	36
*10.7	(i) 1985 Deferred Compensation Plan for Directors of Diebold, Incorporated — incorporated by reference to Exhibit 10.7 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1992. (Commission File No. 1-4879)	—
*10.7	(ii) Amendment No. 1 to the Amended and Restated 1985 Deferred Compensation Plan for Directors of Diebold, Incorporated — incorporated by reference to Exhibit 10.7 (ii) to Registrant’s Form 10-Q for the quarter ended March 31, 1998. (Commission File No. 1-4879)	—



**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**INDEX TO EXHIBITS (continued)**

<b>EXHIBIT NO.</b>		<b>PAGE NO.</b>
*10.8	1991 Equity and Performance Incentive Plan as Amended and Restated as of February 7, 2001 — incorporated by reference to Exhibit 4(a) to Form S-8 Registration Statement No. 333-60578.	—
*10.9	Long-Term Executive Incentive Plan — incorporated by reference to Exhibit 10.9 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1993. (Commission File No. 1-4879)	—
*10.10	(i) 1992 Deferred Incentive Compensation Plan (as amended and restated)	37
*10.11	Annual Incentive Plan – incorporated by reference to Exhibit 10.11 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—
*10.13	(i) Forms of Deferred Compensation Agreement and Amendment No. 1 to Deferred Compensation Agreement — incorporated by reference to Exhibit 10.13 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 1996. (Commission File No. 1-4879)	—
*10.13	(ii) Section 162(m) Deferred Compensation Agreement (as amended and restated January 29, 1998) — incorporated by reference to Exhibit 10.13 (ii) to Registrant’s Form 10-Q for the quarter ended March 31, 1998. (Commission File No. 1-4879)	—
*10.14	Deferral of Stock Option Gains Plan — incorporated by reference to Exhibit 10.14 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1998. (Commission File No. 1-4879)	—
*10.15	Employment Agreement with Walden W. O’Dell — incorporated by reference to Exhibit 10.15 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1999. (Commission File No. 1-4879)	—

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**INDEX TO EXHIBITS (continued)**

<b>EXHIBIT NO.</b>			<b>PAGE NO.</b>
*10.16		Separation Agreement with Gerald. F. Morris — incorporated by reference to Exhibit 10.16 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 1999. (Commission File No. 1-4879)	—
10.17	(i)	Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—
10.17	(ii)	First Amendment to Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (ii) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—
10.17	(iii)	Second Amendment to Loan Agreement dated as of December 1, 1999 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (iii) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—
10.17	(iv)	Third Amendment to Loan Agreement dated as of March 30, 2001 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (iv) of Registrant’s Form 10-Q for the quarter ended June 30, 2001. (Commission File No. 1-4879)	—
10.17	(v)	Fourth Amendment to Loan Agreement dated as of February 13, 2002 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (v) of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2001. (Commission File No. 1-4879)	—
10.17	(vi)	Fifth Amendment to Loan Agreement dated as of May 24, 2002 among Diebold, Incorporated, the Subsidiary Borrowers, the Lenders and Bank One, Michigan as Agent — incorporated by reference to Exhibit 10.17 (vi) of Registrant’s Form 10-Q for the quarter ended June 30, 2002. (Commission File No. 1-4879)	—
*10.18	(i)	Retirement and Consulting Agreement with Robert W. Mahoney — incorporated by reference to Exhibit 10.18 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000.	—
*10.18	(ii)	Extension of Retirement and Consulting Agreement with Robert W. Mahoney	38
*10.19		Employment Agreement with Wesley B. Vance — incorporated by reference to Exhibit 10.19 of Registrant’s Annual Report on Form 10-K for the year ended December 31, 2000. (Commission File No. 1-4879)	—

**DIEBOLD, INCORPORATED AND SUBSIDIARIES**  
**FORM 10-Q**  
**INDEX TO EXHIBITS (continued)**

<u>EXHIBIT NO.</u>			<u>PAGE NO.</u>
10.20	(i)	Transfer and Administration Agreement by and among DCC Funding LLC, Diebold Credit Corporation, Diebold, Incorporated, Receivables Capital Corporation and Bank of America, National Association – incorporated by reference to Exhibit 10.20 (i) on Registrant’s Form 10-Q for the quarter ended March 31, 2001. (Commission File No. 1-4879)	—
10.20	(ii)	Amendment No. 1 to the Transfer and Administration Agreement by and among DCC Funding LLC, Diebold Credit Corporation, Diebold, Incorporated, Receivables Capital Corporation and Bank of America, National Association – incorporated by reference to Exhibit 10.20 (ii) on Registrant’s Form 10-Q for the quarter ended March, 31, 2001. (Commission File No. 1-4879)	—
99.1		Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.	39
99.2		Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.	40
	*	Reflects management contract or other compensatory arrangement required to be filed as an exhibit pursuant to Item 14(c) of this report.	