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INVEST IN AJAI ROBOTICS

# Revolutionizing School Security

School shootings continue to plague our country. It's time we do something about it. Our robots provide continuous surveillance, weapon detection, and safe, non-lethal interventions to stop these tragedies.

Be part of the solution by investing in AJAI Robotics today.

[INVEST NOW](#)**\$1,032.50**

Min. Investment

**\$0.50**

Share Price

[Form C](#)[Offering Memorandum](#)[Investor Education](#)

FOUNDING STORY

## We Founded AJAI to Protect Children

Like millions of Americans, we're deeply troubled by the unthinkable tragedies unfolding in our schools. We realized we could help stop this violence with robotics. We're ready to launch our first AI-based robotic security system that will protect our neighborhood schools.



PROBLEM

## We Can Prevent and Stop School Shootings

At least 44 states and the District of Columbia now legally require a school safety plan. Yet school shootings are on the rise. Our technology can help these schools and police departments stop these in their tracks.

- ✓ **12.5 min** average length of incident
- ✓ **18 min** average response time for police
- ✓ **Fewer than 15%** end with the shooter being subdued or apprehended
- ✓ **71%** end with the shooter fleeing and remaining a threat
- ✓ **71%** end with the shooter fleeing and remaining a threat

Source: 50-State Comparison: K-12 School Safety



#### PRODUCT

## A Security Robot That Can Fight Back

Our robot-based security systems is designed to react to threats instantly and save lives. We can speed up police response times by instantly alerting them and directing them to the precise location. Our robots can spot and report threats, use machine vision to recognize faces and identify weapons, and take on the threat with pepper spray, bola wraps, or high-pitch noises.

#### Proactive



AJAI will not hesitate to protect from dangers at any time

#### Safe



Utilizes safe, effective non-lethal defenses

#### Reliable



Built to perform under all conditions

#### Timely



Emergency response time is virtually instantaneous

#### Unbiased



Video footage can be reviewed

#### Deep Learning



Will continuously teach itself to make better decisions



#### TRACTION

## 5 Field Tests Underway

Communities, businesses, and organizations are already lining up for our solution. We have pilots in place with a college, a mall, and are currently conducting field trials in Chicago.

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#### MARKET

## Tapping into the \$2B School Security Market

Schools alone spend \$2B a year on security. By capturing just 10% of this market, we can generate \$200M in revenue. That's just the start. There are many more security markets we can expand to.

Source: Commercial Security Systems Market Trends

Concerts



Sporting Events



Businesses



Malls



Theaters



Neighborhoods





# Download Our Investor Deck

Enter your email address

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## ROADMAP

# How Your Investment Fuels Our Growth

We have an ambitious plan to scale. We plan to make our first sale to a school district this year. By next year, we aim to make a sale to one school district each month. Here's how your investment can make this a reality.

2024

- R&D
- Salaries
- General Expenses
- Marketing
- Working Capital

2025

- R&D
- Plant and Equipment
- Salaries
- Marketing
- Working Capital

2026

- Production
- Salaries
- R&D
- Marketing
- Working Capital

Statements about our three-year roadmap are forward-looking and rely on current assumptions and projections. These plans are subject to risks and uncertainties, including technological advancements, regulatory approvals, and shifts in school safety policies, which may affect the implementation and success of our future developments.

## PERKS

# Get Investor Exclusive Benefits

Invest  
**\$2,500+**

Receive  
**1% bonus shares**

INVEST NOW

Invest  
**\$5,000+**

Receive  
**2% bonus shares**

INVEST NOW

Invest  
**\$25,000+**

Receive  
**3% bonus shares**

INVEST NOW

Invest  
**\$50,000+**

Receive  
**5% bonus shares**

INVEST NOW

Invest  
**\$100,000+**

Receive  
**10% bonus shares**

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I consent to receiving reports, promotional emails and other commercial electronic messages from AJAI Robotics or from other service providers on behalf of AJAI Robotics. The bonus shares will NOT be displayed in your DealMaker account dashboard.

All perks occur after the offering is completed. For time-based perks: The 1st 30 days begins upon the filing of the Form C being reflected on the SEC's EDGAR System, and concludes on the 30th day at 11:59 pm PST (6:59 am UTC the next day (UTC+7)).

## TEAM

# Invest Alongside Leading AI Entrepreneurs

Our world-class team is uniquely capable of fulfilling our vision.



**Ajay Sunkara**  
President

- ✓ Entrepreneur
- ✓ Director, Advansoft International
- ✓ Director, Usha Rama College of Engineering
- ✓ Co-founder, Best Brains Learning Centers
- ✓ Managing partner of multiple breweries, manufacturing and technology firms

**Srinivas Iyer**  
CEO

- ✓ MS, MBA (Rutgers, Kelley School of Business)
- ✓ 15 years in Manufacturing and New Product Introduction
- ✓ Experience in Tech, Auto and Aero Industries

**Vijaya Challa**  
Technology Director

- ✓ BS, MS Computer Science (Illinois)
- ✓ 20 years in SW Design, Development and Delivery
- ✓ Experience in Identity & Security Solutions Architecture

**Massimo Noja De Marco**  
Director

- ✓ Entrepreneur
- ✓ 20+ years experience in Restaurant Automation/Food Tech
- ✓ Current and Past Board Member, Nala Robotics, Kitchen United
- ✓ Past Leadership, Ownership and Operations Experience in the restaurant industry

**Srikanth Ramamurthy**  
Director

- ✓ Leads Operations for AJAI
- ✓ MBA in Marketing, HR
- ✓ 22 years in IT, Product Design and Development

**Christian Huff**  
Advisory CFO

- ✓ Formerly CFO, Miso Robotics/Vebu Labs
- ✓ CPA, Double BA, Business Economics and Spanish
- ✓ 16+ years in Accounting and Finance
- ✓ Experience in Capital Markets, \$300MM+ raised in Equity/Debt for FinTech, SaaS, Robotics/AI Companies

**Vijay Kodali**  
Director

- ✓ MS, MBA, (Syracuse, Tepper School of Business)
- ✓ 20 years of engineering and management
- ✓ Experience in management consulting, supply chain, and procurement technology
- ✓ Co-founder, Nala Robotics with Mr. Sunkara

## Download Our Investor Deck

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How much can I invest?



How do I calculate my net worth?



What are the tax implications of an equity crowdfunding investment?



Who can invest in a Regulation CF Offering?



What are the Fees for Investing?



What do I need to know about early-stage investing? Are these investments risky?



When will I get my investment back?



Can I sell my shares?



Exceptions to limitations on selling shares during the one-year lockup period:



What happens if a company does not reach their funding target?



How can I learn more about a company's offering?



What if I change my mind about investing?



How do I keep up with how the company is doing?



What relationship does the company have with DealMaker Securities?



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PROBLEM SOLUTION PERKS TEAM

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