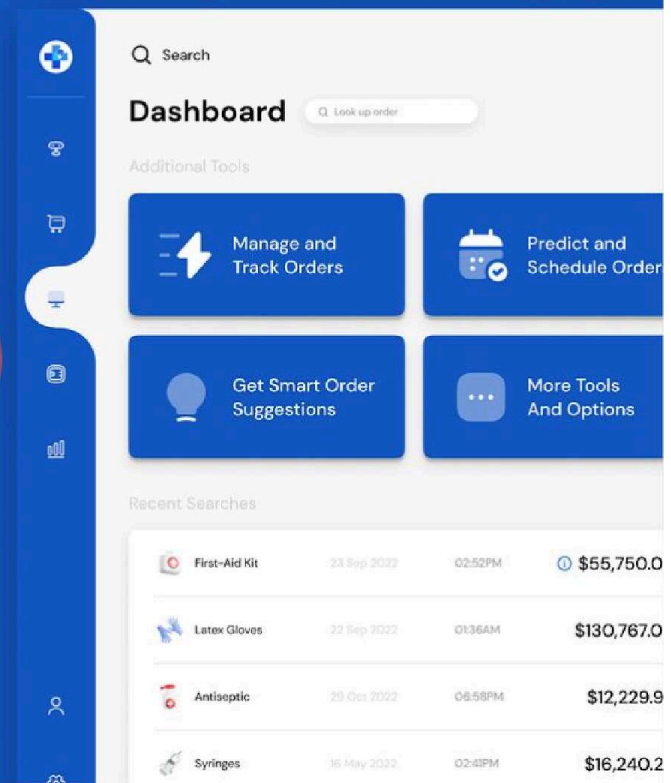
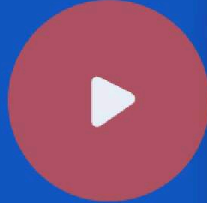




AMS.AI

Revolutionizing

Medical Purchasing with AI



INVEST IN ASSURED MED SUPPLY (AMS.AI)

AI Co-Pilot that could transform the \$1.3 Trillion Medical Distribution Market

assuredmedsupply.com/ai Los Angeles, CA

Technology

B2B

Healthcare

SaaS

Minority Founder

Highlights

Repeat Founder

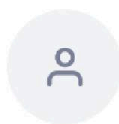
Founder has started a previous company funded with \$2M+

1

Transforming the Future of the \$1.3 Trillion Medical Distribution Industry with AI

- 2 Self-made success story: Prior to pivoting to AI, our medical supply business achieved \$5M+ revenue
- 3 Our medical supply business had year-on-year growth of over 100% with no outside debt or investment
- 4 AI-powered healthcare solutions are projected to save Americans \$150B annually by 2026
- 5 Secured key distribution partnerships, including SIEMENS (\$100B+ market cap)
- 6 Our primary customers include the #2-ranked hospital in America and other top-100 U.S. hospitals
- 7 Clients include the world's 2nd largest healthcare company, Thermo Fisher + 5 Fortune-500 companies
- 8 Leadership team featured on Forbes, CNBC, TED Talk, TechCrunch, and other major media

Featured Investor



Ostapchuk Liliia
Syndicate Lead

Follow

Invested \$50,000 ⓘ

"Investing in Assured Med Supply means joining an AI revolution in healthcare supply chain management - a \$1 Trillion market with high margins and long-term potential. Their AMS.AI platform solves a major pain point for hospitals: huge purchasing and reporting inefficiencies in supply chain. It tackles hospitals' second-largest expense, which can exceed \$600M per hospital. The team's track record is stellar. Their last startup they founded is now a world leader for their market and manages \$9B in assets. Previously, they built a supply chain startup ranked the fastest-growing in America by Inc. 5000. This expertise, combined with cutting-edge AI capabilities, positions this team to transform hospital supply chains. Beyond profits, there's a huge impact investment angle they're not advertising. AMS.AI is not just made for the biggest most successful hospitals but can directly prevent smaller rural hospitals from shutting down (Most people don't realize 30% are in danger of shut down due to financial issues), saving healthcare for millions of people and saving lives. As a

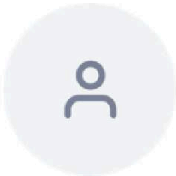
seasoned investor and myself a co-founder of a successful Silicon Valley tech company, I rarely see opportunities combining proven leadership, game-changing technology, and massive market need like this. Assured Med Supply isn't just a smart investment; it's a chance to be part of a healthcare & AI revolution."

Our Team



Don Oparah Co-Founder, CEO

Former Disney and Liberty Media executive. Launched startups with exits to Amazon and Cisco. Co-founded Red Swan CRE (\$9B in Assets). Built a top-10 Medical Online Portal in Europe. Advised healthcare giants J&J, Pfizer, and Roche. MBA at UCLA. AI at MIT.



Roy Malkin



Gary Lipsky Co-Founder, COO

Tech founder and leader with 20+ yrs in tech, strategy & finance. Drove innovation & operational excellence for enterprise, government, and startup clients. Built products automating complex workflows. MBA from GW.



Don Oparah Co-Founder, Advisor

Don, a TED speaker with a Cambridge (UK) PhD in Computer Science, has an illustrious 25+ years in tech. He has worked with 20+ startups that have gained VC backing, Fortune 500 acquisitions, Inc. 5000 listings, and TechCrunch Disrupt victories.



Vyacheslav Kungurtsev Chief AI Scientist

Vyacheslav is a machine learning & AI wizard with a Ph.D. from UC, San Diego, and a Math degree from Duke. He has made a strong impact in Generative AI with his landmark publications and AI algorithm consulting for enterprises and the government.



Alejandro Narancio CTO

Alejandro has 20+ years in tech and has been a leader in AI & blockchain.



He led top projects focused on the traceability of medical prescriptions. He holds dual degrees from the University of Uruguay in Computer Science and Engineering.

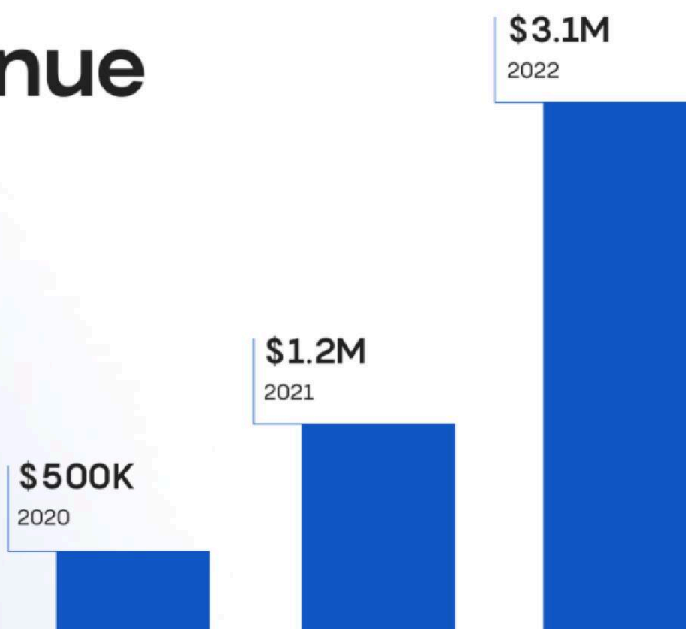
Who We Are

During our first three years working in the traditional medical supply industry, Assured Med Supply (AMS) achieved an annual growth rate of over 100% year-on-year without any outside financing or debt. We secured partnerships with top hospitals (ranked in the U.S. top 100) and multiple large Fortune 500 clients.

As seasoned medical industry insiders with a rare blend of tech expertise, we uncovered a major gap in the \$1.3 trillion medical distribution market. Recognizing the immense potential to address the #2 biggest expense for hospitals, we recently made a decisive pivot into AI. This strategic leap empowers us to eliminate critical inefficiencies in the medical supply chain, leveraging our proven healthcare success and extensive client base. As a pure-play AI healthcare company with an elite AI team, we are ready to lead the medical supply industry into a new era of AI-driven innovation.

AMS Revenue Growth

- 141 % YOY Growth 2021 vs 2020
- 150 % YOY Growth 2022 vs 2021



Our Team and Projects Have Been Featured On:



...

We work with
some of the Biggest
**Healthcare
Organizations
on Earth.**

ThermoFisher
SCIENTIFIC

~\$200B
Market Cap

 **PROMEDICA**

\$4.1B
Revenue



Memorial Sloan Kettering
Cancer Center

#2 Top
Ranked Cancer
Hospital in U. S.



The Problem

The Medical Supply Chain is Broken.

This impacts Hospitals and Patients by making healthcare more expensive and less reliable



Healthcare Inefficiencies Lead to **\$1 Trillion** Annual Excess Costs in U.S.



Supply Chain Improvements Can Yield **\$11 Million** Annual Savings Per Hospital



Are medical supply shortages harming patients?



Delayed surgeries and chemotherapy: Drug and supply shortages are hurting patients



The Problem in Detail

Purchasing medical supplies is challenging for even the largest and most advanced

for even the largest and most advanced hospitals

Medical Purchasing Challenges



Our Solution

AMS transforms into  AMS.AI



AI
Conversational
Chat Interface



Visualization
& Analysis
Dashboards



Intelligent
Dynamic
Marketplace



Enterprise
Integration

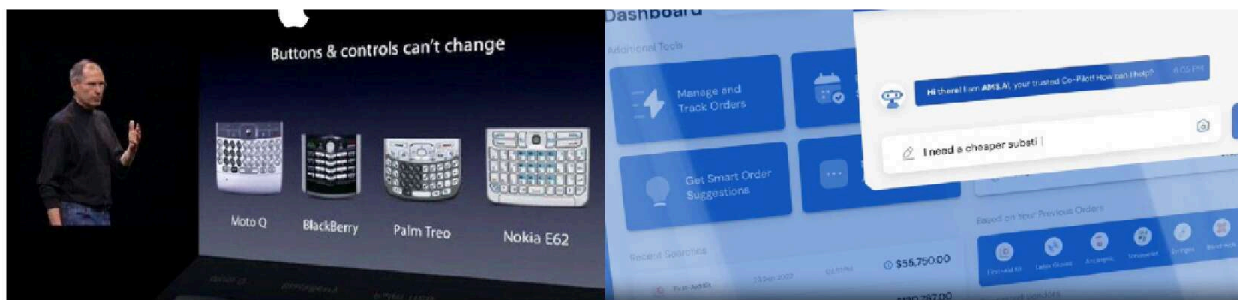
While growing our existing medical supply business, we realized that our past successes and AI experience uniquely position us to address many of these medical supply challenges with AI. Since 2023, we have been operating as a pure AI company, fully focused on developing technology such as:

- **AI Conversational Chat Interface** – hospital and clinic buyers can communicate purchasing needs in real-time and receive immediate feedback for decision-making based on an AI-powered natural human language chat interface
- **Dynamic AI-Powered Marketplace** – buyers can view available inventory across an aggregated set of pre-qualified vendors, receive automated price comparisons, and even benefit from dynamic group buying algorithms to further reduce costs
- **Visualization & Analysis AI Dashboards** – buyers can review key information such as product substitution options and predictive analysis on delivery schedules and inventory pipelines to make better decisions on purchasing and inventory planning
- **Enterprise Integration** – our platform integrates easily with dominant legacy ERP systems like SAP and major purchasing gateway systems like GHX to ensure ease of adoption for our healthcare customers

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How AMS.AI will be Transformative

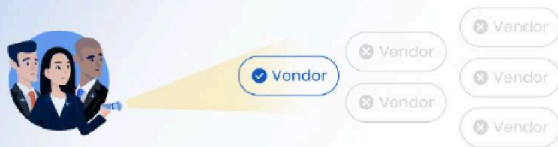
Just like Apple transformed the interface of phones to touch, **we will transform the interface of hospital operations to AI**



Future projections are not guaranteed.

...

Direct Impact for Patients and Hospitals



Before AMS.AI

- ✗ Limited vendor options for critical medical supplies
- ✗ Slow manual processes
- ✗ Increased costs for in-demand products
- ✗ Hard to predict shortages
- ✗ Procedure delays for patients due to product shortages



After AMS.AI

- ✓ Increased availability of supplies via multiple vendors
- ✓ Dynamic price comparison
- ✓ Automation of key processes like finding substitute products
- ✓ Predictive analytics
- ✓ Less Procedure Delays and Better Safety for Patients
- ✓ Hospitals can pass-through savings to patients

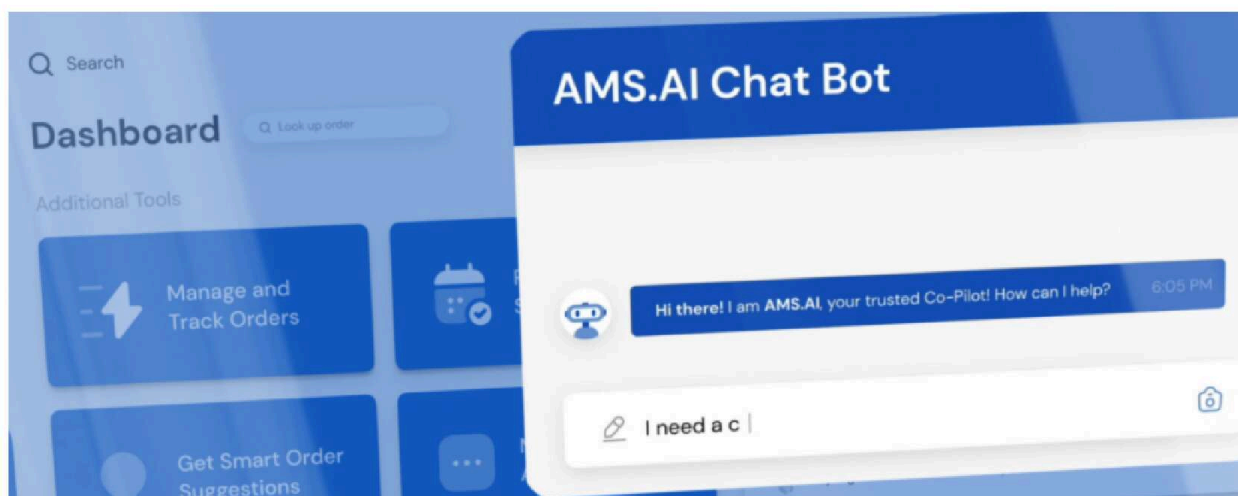
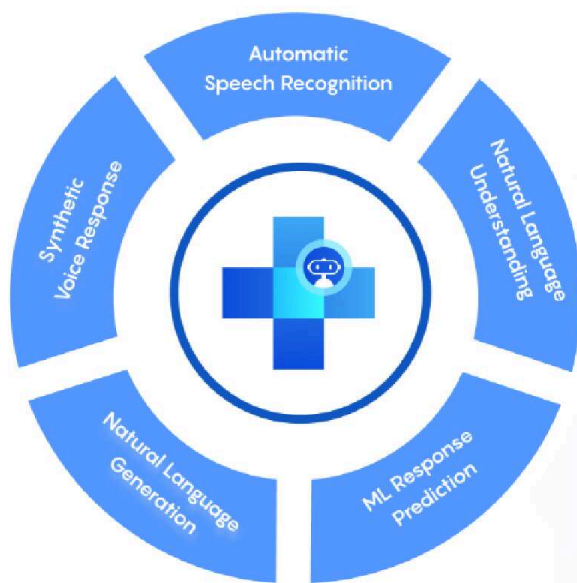
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The Product

Conversational AI Chat Interface

Benefits for the Hospital Buyers:

- ✓ Human-like chat interface to streamline daily purchasing
- ✓ Automatic planning suggestions — e.g. for acceptable substitute products based on historical data
- ✓ Automatic queries to medical suppliers and consolidation of responses in real-time



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The Product

Visualization & Analysis Dashboard

Benefits for the Hospital Buyers:

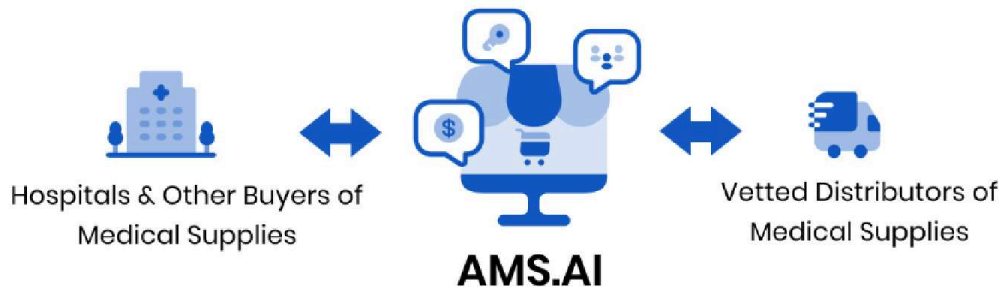
- ✓ Improved Scenario Analysis — e.g. to assess trade-offs between pricing and speed of delivery
- ✓ Consolidated view of demand and supply data — e.g. to better understand the impact of delivery delays
- ✓ Predictive analysis on delivery schedules based on past data
- ✓ Generate custom product comparison charts

...

The Product

Intelligent Dynamic

Marketplace



Benefits for the Hospital Buyers:

- ✓ View aggregated, up-to-date inventory
- ✓ Locate critical, hard-to-find products
- ✓ Price Comparison to get best deals
- ✓ Group buying discounts
- ✓ Identify quality sellers via ratings
- ✓ Information Database of Products

Benefits for the Medical Supply Vendors:

- ✓ Access many more potential buyers
- ✓ Proactively make special offers available
- ✓ Differentiate based on quality service
- ✓ Small/medium-sized and diverse vendors get seen by large hospital buyers

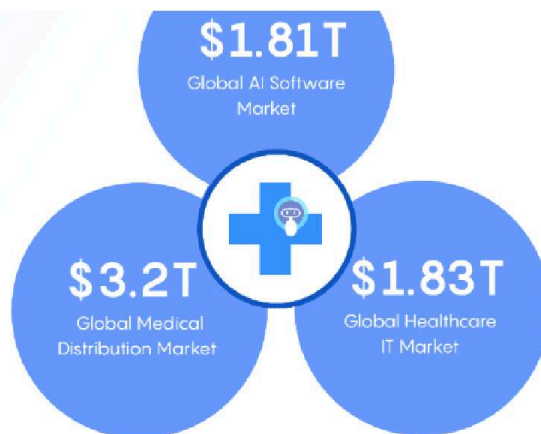
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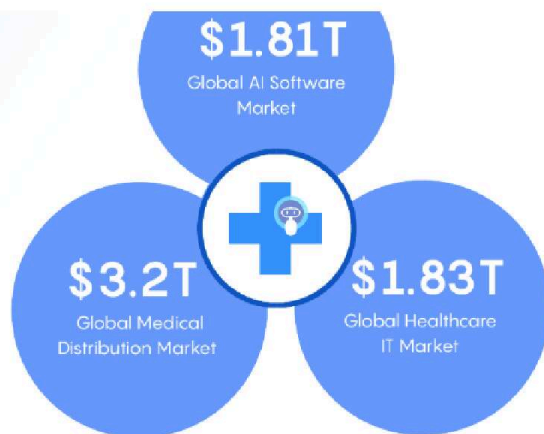
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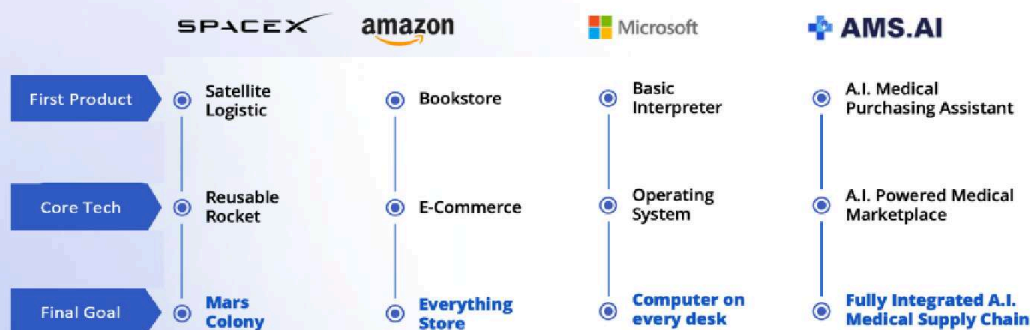


Global Market Size Sources: Grand View Research (Medical IT Market), Precedence Research (Medical Distribution Market and AI Software Market)



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Growth



Disclaimer: It is not yet knowable whether AMS.AI growth will match growth of companies listed above

Competitor Analysis

AMS.AI delivers a unique combination of an online marketplace of pre-vetted suppliers and a suite of AI-powered features that greatly streamlines the purchasing experience for healthcare procurement professionals, resulting in significant cost and time savings compared to existing competitive products

	 AMS.AI	Hybrent	 ENVI	vizient
Aggregated Vendor Marketplace	✓	✓	✗	✗
AI-enabled Purchasing	✓	✗	✗	✗
Online Purchases	✓	✓	✓	✗
Aggregate Purchasing	✓	✗	✗	✓
AI-enabled Dynamic Price Optimization	✓	✗	✗	✗
AI-driven Predictive Analytics	✓	✗	✗	✗
Inventory Management	✓	✓	✓	✗
AI-powered Vendor Performance Rating	✓	✗	✗	✗
Enterprise Integration	✓	✓	✓	✓

Go-To-Market Strategy

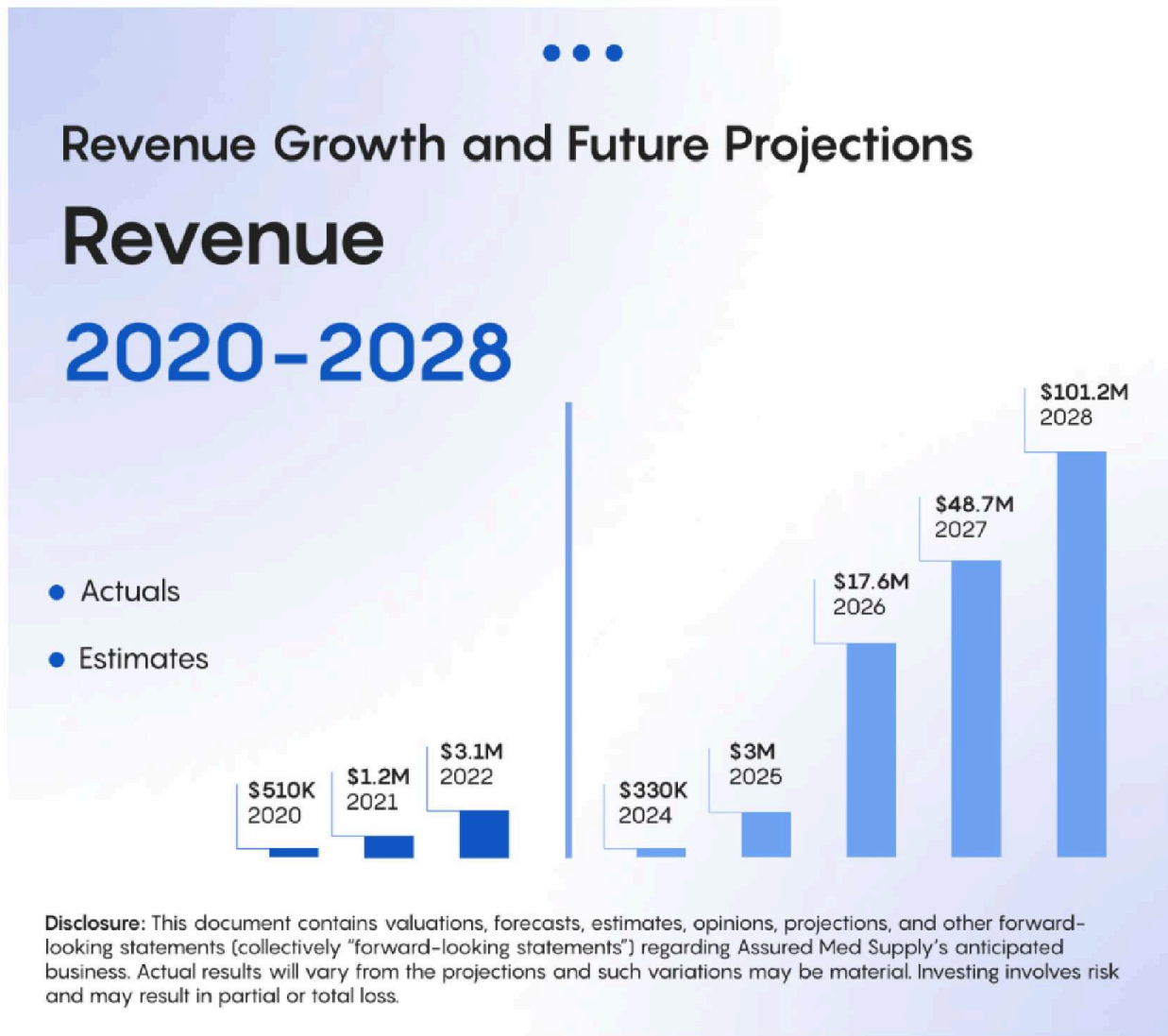


Distinct from many other startups, we have shown that we can successfully grow our Company. We also have several years of experience in the medical supply business space, and the added advantage of already having some of the world's leading hospitals and medical companies as our customers. We plan to leverage our prior success and unique experience in medical supplies, AI chatbots, messaging, logistics, and marketplaces for a best-in-class solution.

The Revenue Model

- **AI-SaaS Subscriptions** – hospital buyers pay an annual subscription fee for the intelligent AI marketplace, AI purchasing assistant, and smart analytics
- **AI Marketplace Platform Fees** – medical vendors pay a percentage of the value of any sales they conduct via the marketplace platform

value of any sales they conduct via the marketplace platform



We aim to achieve over \$20M of total revenue in the first two full years of our new AI platform operation, and project that we will scale to over \$100M in 2028

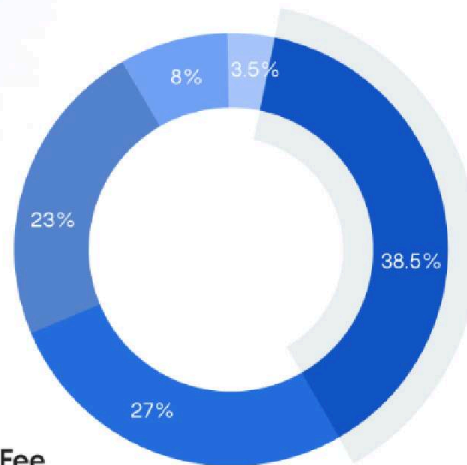
Current Round Offering: \$1,234,925

Budget &

Use of Funds

New Budget \$1,234,925

- **AI Platform Development**
\$475,000
- **Operations and Management**
\$335,000
- **Marketing and Business Development**
\$285,000
- **Reserve**
\$42,365
- **WeFunder Investment Standard Processing Fee**
\$97,560



This budget is based on full funding. If total funding is below the \$1,234,925 budget, the totals will be readjusted. We will prioritize AI Platform Development over other categories.

Road Map 2024 - 2025



Actual results may vary materially from these projections.

Downloads



[AMS-PitchDeck-WeFunder2024- -.pdf](#)