

Contact

www.linkedin.com/in/mike-wilner-b8196321 (LinkedIn)

Top Skills

Entrepreneurship

Statistics

Strategy

Mike Wilner

Helping freelancers, consultants, and agencies grow via partnerships
New York, New York, United States

Experience

Upside

Founder/CEO

February 2023 - Present (1 year 4 months)

New York, United States

Prufrock Ventures

2 years

Co-founder, Venture Partner

February 2023 - Present (1 year 4 months)

New York, United States

Co-Founder, Partner

June 2022 - Present (2 years)

New York, United States

Prufrock Ventures is a company builder and investor. We are a team of former venture backed founders and Amazon alumni who build and scale new ventures.

On Deck

ODF Fundraising Coach

April 2021 - Present (3 years 2 months)

Help ODF members who actively or soon-to-be fundraising with fundraising prep and strategy

Amazon Web Services (AWS)

3 years 7 months

North America Startup BD Head of Strategy, Ops, and Programs

July 2020 - June 2022 (2 years)

Startup BD, Accelerators, Incubators, and Studios

December 2018 - June 2022 (3 years 7 months)

Greater New York City Area

Oversubscribed

Co-Author

September 2018 - December 2019 (1 year 4 months)

Co-authored Oversubscribed: A Founder's Guide to Seed Fundraising, a book read by thousands of startup founders and used by Accelerators and Incubators to educate their founders on how to raise seed rounds.

Chaac Ventures

Entrepreneur In Residence

April 2018 - December 2018 (9 months)

Sail

Co-Founder & CEO

April 2017 - February 2018 (11 months)

Philadelphia

Sail is a complete payments solution for client work, built for freelancers to help them get paid on-time.

Compass

Co-Founder & CEO

February 2015 - February 2018 (3 years 1 month)

Philadelphia

Compass is freelance web design marketplace, connecting hundreds of small business owners with web designers and other creative professionals, while automating project management aspects of creative service projects.

Venture For America

2013 Fellow & Alumni Board Representative

May 2013 - May 2016 (3 years 1 month)

Detroit & Philadelphia

BoostUp

Product Manager

August 2013 - December 2014 (1 year 5 months)

Detroit

J.P. Morgan

Summer Analyst

May 2012 - August 2012 (4 months)

New York, NY

Analyst in the Transportation and Higher Education sectors of the Public Finance division

Greenspring Associates

Summer Analyst

May 2011 - September 2011 (5 months)

Owings Mills, MD

Analyst at Greenspring Associates, a Baltimore VC firm.

Education

Washington and Lee University

B.S., Math, Business