



Kon Tiki Room is not accepting investment.

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Kon Tiki Room

Kansas City, MO

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THE PITCH

Kon Tiki Room is seeking investment to open a tiki bar and street taco restaurant in Kansas City, MO.

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Highlights

Experienced operators with previous exits

25 years of experience building and managing successful restaurants bars and nightclubs.

Anticipating \$1.5M - \$2.5M in sales per year with a net profit of ~30%
(\$450k - \$750k) per location

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BUSINESS OVERVIEW - KON TIKI ROOM

Tiki and Tacos. Kon Tiki is coming to Downtown Kansas City, set to provide a welcoming Tiki bar and a late-night taco joint for the greater KC Community, in a vibrant, relaxed setting.

Kon Tiki will provide handcrafted Tiki cocktails, gourmet street tacos, and a Polynesian inspired ambiance.

Every city should have a good Tiki bar and Kansas City is no exception - We see an immediate market opportunity to fill that void.

The Crossroads District needs a late night option for fresh, quick, and delicious food.

Management has a proven track record of owning and operating successful bars and restaurants.

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REVENUE DRIVERS - BUSINESS MODEL

High foot-traffic area next door to one of the most popular bars in all of Kansas City (Up-Down KC).

A modern take on Tiki that fills a notable gap for a fun, themed bar with high-margin, higher-quality bespoke cocktail program.

• Street taco joint open from 11am to 1:30am — an answer to the area's limited late-night dining choices.

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VISION AND TEAM OVERVIEW

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[Data Room](#)

[Intended Use of Funds](#)

[Target Raise](#)

[Maximum Raise](#)

Construction Costs \$96,625

Equipment \$77,000

Soft Costs \$71,125

Working Capital \$35,000

Mainvest Compensation \$20,250

Total \$300,000

[Financial Forecasts](#)

Year 1 Year 2 Year 3 Year 4 Year 5

Gross Sales \$2,366,000 \$2,413,320 \$2,461,586 \$2,510,818 \$2,561,034

Cost of Goods Sold \$663,790 \$677,065 \$690,606 \$704,418 \$718,506

Gross Profit \$1,702,210 \$1,736,255 \$1,770,980 \$1,806,400 \$1,842,528

EXPENSES

Staffing \$515,788 \$528,682 \$541,899 \$555,446 \$569,332
Opex \$337,155 \$345,583 \$354,222 \$363,077 \$372,153
Supplies \$68,850 \$70,571 \$72,335 \$74,143 \$75,996
Fees/Processing \$70,980 \$72,754 \$74,572 \$76,436 \$78,346
Operating Profit \$709,437 \$718,665 \$727,952 \$737,298 \$746,701

This information is provided by Kon Tiki Room. Mainvest never predicts or projects performance, and has not reviewed or audited this financial forecast. Please see below for additional risk disclosures.

Documents

Investor Agreement
Reviewed Financial Statements.pdf
Investment Round Status

\$300,000

TARGET

\$450,000

MAXIMUM

This investment round closes on January 5th, 2024. 0 people have invested so far.

Summary of Terms

Legal Business Name KON TIKI ROOM LLC
Investment Structure Revenue Sharing Note
Investment Multiple 1.6x
Business's Revenue Share 3.5%-5.2%
Minimum Investment Amount \$100
Repayment Schedule Quarterly
Securitization None
Maturity Date March 31st, 2029
Financial Condition
No other outstanding debt or equity

The capital raised through Mainvest will make up the entirety of the Kon Tiki Room's fundraising. However, Kon Tiki Room may require additional funds from alternate sources at a later date.

No operating history

Kon Tiki Room was established in July 2023. Accordingly, there are limited financial statements and information for investors to review. When evaluating this investment opportunity, investors should consider factors outlined in the risk section as well.

Risk Factors

You Might Lose Your Money

When you buy a certificate of deposit from a bank, the Federal government (through the FDIC) guarantees you will get your money back. Buying a Note is not like that at all. The ability of Kon Tiki Room to make the payments you expect, and ultimately to give you your money back, depends on a number of factors, including many beyond our control.

Limited Services

Kon Tiki Room operates with a very limited scope, offering only particular services to potential clients, making them vulnerable to changes in customer preferences.

Lack of Accounting Controls

Larger companies typically have in place strict accounting controls. Smaller companies typically lack these controls, exposing themselves to additional risk.

Competition

The market in which we operate is highly competitive and could become increasingly competitive with new entrants in the market. Kon Tiki Room competes with many other businesses, both large and small, on the basis of quality, price, location, and customer experience. Changes in customer preference away from Kon Tiki Room's core business or the inability to compete successfully against the with other competitors could negatively affect Kon Tiki Room's financial performance.

Reliance on Management

As a securities holder, you will not be able to participate in Kon Tiki Room's management or vote on and/or influence any managerial decisions regarding Kon Tiki Room. Furthermore, if the founders or other key personnel of Kon Tiki Room were to leave Kon Tiki Room or become unable to work, Kon Tiki Room (and your investment) could suffer substantially.

Financial Forecasts Risks

The financial forecasts provided by us herein are reasonable forecasts by us based upon assumption of stable economic conditions and other various assumptions regarding operations. The validity and accuracy of these assumptions will depend in large part on future events over which Kon Tiki Room and the key persons will have no control. Changes in assumptions or their underlying facts could significantly affect the forecasts. To the extent that the assumed events do not occur, the outcome may vary significantly from the projected outcomes. Consequently, there can be no assurance that the actual operating results will correspond to the forecasts provided herein. Additionally, Kon Tiki Room is a newly established entity and therefore has no operating history from which forecasts could be projected with.

Inability to Sell Your Investment

The law prohibits you from selling your securities (except in certain very limited circumstances) for 12 months after you acquire them. Even after that one-year period, a host of Federal and State securities laws may limit or restrict your ability to sell your securities. Even if you are permitted to sell, you will likely have difficulty finding a buyer because there will be no established market. Given these factors, you should be prepared to hold your investment for its full term.

The Company Might Need More Capital

Kon Tiki Room might need to raise more capital in the future to fund/expand operations, buy property and equipment, hire new team members, market its services, pay overhead and general administrative expenses, or a variety of other reasons. There is no assurance that additional capital will be available when needed, or that it will be available on terms that are not adverse to your interests as an investor. If Kon Tiki Room is unable to obtain additional funding when needed, it could be forced to delay its business plan or even cease operations altogether.

Changes in Economic Conditions Could Hurt Kon Tiki Room

Factors like global or national economic recessions, changes in interest rates, changes in credit markets, changes in capital market conditions, declining employment, changes in real estate values, changes in tax policy, changes in political conditions, and wars and other crises, among other factors are unpredictable and could negatively affect Kon Tiki Room's financial performance or ability to continue to operate. In the event Kon Tiki Room ceases operations due to the foregoing factors, it can not guarantee that it will be able to resume operations or generate revenue in the future.

No Registration Under Securities Laws

The Notes will not be registered with the SEC or the securities regulator of any State. Hence, neither Kon Tiki Room nor the Notes will be subject to the same degree of regulation and scrutiny as if they were registered.

Incomplete Offering Information

Title III does not require us to provide you with all the information that would be required in some other kinds of securities offerings, such as a public offering of shares (for example, publicly-traded firms must generally provide investors with quarterly and annual financial statements that have been audited by an independent accounting firm). Although Title III does require extensive information, it is possible that you would make a different decision if you had more information.

Lack of Ongoing Information

Kon Tiki Room will be required to provide some information to investors for at least 12 months following the offering. However, this information is far more limited than the information that would be required of a publicly-reporting company; and Kon Tiki Room is allowed to stop providing annual information in certain circumstances.

Uninsured Losses

Although Kon Tiki Room will carry some insurance, Kon Tiki Room may not carry enough insurance to protect against all risks to the business. Additionally, there are some kinds of risks that are very difficult or impossible to insure against, at least at a reasonable cost. Therefore, Kon Tiki

Room could incur an uninsured loss that could damage its business.

Changes in Laws

Changes in laws or regulations, including but not limited to zoning laws, environmental laws, tax laws, consumer protection laws, securities laws, antitrust laws, and health care laws, could negatively affect Kon Tiki Room's financial performance or ability to continue to operate. Specifically, any additional regulation on the industry could significantly negatively affect the business.

Conflict of Interest With Companies and Their Management

In many ways, your interests and the interests of Kon Tiki Room's management will coincide: you both want Kon Tiki Room to be as successful as possible. However, your interests might be in conflict in other important areas, including these: You might want Kon Tiki Room to act conservative to make sure they are best equipped to repay the Note obligations, while Kon Tiki Room might prefer to spend aggressively to invest in the business. You would like to keep the compensation of managers low, while managers want to make as much as they can.

Future Investors Might Have Superior Rights

If Kon Tiki Room needs more capital in the future and takes on additional debt or other sources of financing, the new investors might have rights superior to yours. For example, they might have the right to be paid before you are, to receive larger distributions, to have a greater voice in management, or otherwise.

The Company is Not Subject to the Corporate Governance Requirements of the National Securities Exchanges

Any company whose securities are listed on a national stock exchange (for example, the New York Stock Exchange) is subject to a number of rules about corporate governance that are intended to protect investors. For example, the major U.S. stock exchanges require listed companies to have an audit committee made up entirely of independent members of the board of directors (i.e., directors with no material outside relationships with Kon Tiki Room or management), which is responsible for monitoring Kon Tiki Room's compliance with the law. Kon Tiki Room will not be required to implement these and other investor protections.

You Have a Limited Upside

Notes include a maximum amount you can receive. You cannot receive more than that even if Kon Tiki Room is significantly more successful than your initial expectations.

You Do Have a Downside

Conversely, if Kon Tiki Room fails to generate enough revenue, you could lose some or all of your money.

Payments and Return Are Unpredictable

Because your payments are based on the revenue of Kon Tiki Room, and the revenue of Kon Tiki Room can go up or down (or even disappear altogether) unpredictably, it is impossible to predict how much you will receive and when. And because the payments are unpredictable, so is your ultimate return.

The Notes Are Unsecured and Uninsured

The Notes are not secured by any collateral, nor are they guaranteed or insured by the FDIC or any other entity.

Subordination

The Notes shall be subordinated to all indebtedness of Kon Tiki Room to banks, commercial finance lenders, leasing and equipment financing institutions, and/or other institutions regularly engaged in the business of lending money.

Lack of Guaranty

The Notes are not personally guaranteed by any of the founders or any other person.

Limitation of Individual Rights in Event of Default

In the event of a default under the Notes, you will not be able to enforce your rights individually (for example, by bringing a lawsuit). Instead, a representative will be appointed according to the procedures set forth in the Note Indenture. It's possible that you will not like the representative, or that the representative will do things you believe are wrong or misguided. If an event of default has occurred and a representative has been appointed, all of the representative's reasonable expenses must be paid before any further payments are made with respect to the Notes.

COVID-19 Impact

The ongoing COVID-19 pandemic may impact the Company's ability to generate revenue and/or continue operations. If operations are ceased due to COVID-19 restrictions, the Company can not guarantee that it will resume operations in the future.

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