

APPENDIX B:
FINANCIAL STATEMENTS
(Unaudited)

SoulFully Vegan

Profit and Loss

January - December 2021

	<u>Total</u>
Income	
Sales	122,941.66
Services	5.00
Total Income	\$ 122,946.66
Cost of Goods Sold	
Cost of goods sold	20,159.20
Supplies & materials	57.64
Total Cost of goods sold	\$ 20,216.84
Total Cost of Goods Sold	\$ 20,216.84
Gross Profit	\$ 102,729.82
Expenses	
Advertising & marketing	1,534.47
Social media	26.48
Website ads	184.88
Total Advertising & marketing	\$ 1,745.83
Commissions & fees	836.00
Contract labor	30,095.00
General business expenses	1,000.00
Bank fees & service charges	9.55
Continuing education	106.00
Event Fee	3,281.63
Total General business expenses	\$ 4,397.18
Insurance	20.00
Meals	791.12
Meals with clients	133.82
Travel meals	36.79
Total Meals	\$ 961.73
Office expenses	883.99
Merchant account fees	461.93
Office supplies	211.53
Shipping & postage	57.26
Software & apps	450.89
Total Office expenses	\$ 2,065.60
Repairs & maintenance	2,167.50
Supplies	12,036.34
Supplies & materials	32,963.08
Total Supplies	\$ 44,999.42
Travel	1,055.65
Uncategorized Expense	53.18

Total Expenses	\$ 88,397.09
Net Operating Income	\$ 14,332.73
Other Expenses	
Home office	35.79
Repairs & maintenance	326.44
Total Home office	\$ 362.23
Other Miscellaneous Expense	383.70
Vehicle expenses	0.00
Parking & tolls	75.78
Vehicle gas & fuel	4,378.44
Vehicle repairs	986.30
Total Vehicle expenses	\$ 5,440.52
Total Other Expenses	\$ 6,186.45
Net Other Income	-\$ 6,186.45
Net Income	\$ 8,146.28

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Balance Sheet As of December 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
PayBack Business Checking	4,877.95
Total Bank Accounts	\$4,877.95
Accounts Receivable	
Accounts Receivable (A/R)	5.00
Total Accounts Receivable	\$5.00
Other Current Assets	
Uncategorized Asset	480.00
Total Other Current Assets	\$480.00
Total Current Assets	\$5,362.95
Fixed Assets	
Long-term office equipment	0.00
Photo & video equipment	25.15
Total Long-term office equipment	25.15
Tools, machinery, and equipment	3,091.47
Vehicles	11,000.00
Total Fixed Assets	\$14,116.62
TOTAL ASSETS	\$19,479.57
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Short-term business loans	-344.00
Total Other Current Liabilities	\$ -344.00
Total Current Liabilities	\$ -344.00
Total Liabilities	\$ -344.00
Equity	
Opening balance equity	-97.88
Owner draws	-8,384.03
Retained Earnings	0.00
Net Income	28,305.48
Total Equity	\$19,823.57
TOTAL LIABILITIES AND EQUITY	\$19,479.57

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Statement of Cash Flows

January - December 2021

	TOTAL
OPERATING ACTIVITIES	
Net Income	28,305.48
Adjustments to reconcile Net Income to Net Cash provided by operations:	0.00
Accounts Receivable (A/R)	-5.00
Uncategorized Asset	-480.00
Short-term business loans	-344.00
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-829.00
Net cash provided by operating activities	\$27,476.48
INVESTING ACTIVITIES	
Long-term office equipment:Photo & video equipment	-25.15
Tools, machinery, and equipment	-3,091.47
Vehicles	-11,000.00
Net cash provided by investing activities	\$ -14,116.62
FINANCING ACTIVITIES	
Opening balance equity	-97.88
Owner draws	-8,384.03
Net cash provided by financing activities	\$ -8,481.91
NET CASH INCREASE FOR PERIOD	\$4,877.95
CASH AT END OF PERIOD	\$4,877.95

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Profit and Loss

January - December 2022

	<u>Total</u>
Income	
Sales	225,359.94
Services	<u>0.00</u>
Total Income	\$ 225,359.94
Cost of Goods Sold	
Cost of goods sold	53,531.41
Supplies & materials	<u>38,172.24</u>
Total Cost of goods sold	\$ 91,703.65
Total Cost of Goods Sold	\$ 91,703.65
Gross Profit	\$ 133,656.29
Expenses	
Advertising & marketing	2,533.90
Social media	1,146.16
Website ads	<u>6.38</u>
Total Advertising & marketing	\$ 3,686.44
Building & property rent	185.45
Contract labor	18,649.93
Entertainment with clients	170.00
General business expenses	132.55
Bank fees & service charges	1,117.00
Continuing education	79.97
Event Fee	22,702.80
Memberships & subscriptions	<u>693.80</u>
Total General business expenses	\$ 24,726.12
Insurance	3,387.24
Legal & accounting services	425.00
Meals	53.23
Meals with clients	<u>298.32</u>
Total Meals	\$ 351.55
Office expenses	553.10
Merchant account fees	767.70
Office supplies	41.33
Shipping & postage	259.05
Software & apps	<u>384.10</u>
Total Office expenses	\$ 2,005.28
Payroll expenses	7,444.65
Wages	<u>238.34</u>
Total Payroll expenses	\$ 7,682.99
Repairs & maintenance	2,692.24

Supplies	18,764.37
Supplies & materials	<u>19,407.87</u>
Total Supplies	\$ 38,172.24
Taxes paid	0.00
Payroll taxes	2,562.19
Property taxes	<u>-38.70</u>
Total Taxes paid	\$ 2,523.49
Travel	0.00
Hotels	<u>1,836.26</u>
Total Travel	\$ 1,836.26
Utilities	92.86
Phone service	<u>48.95</u>
Total Utilities	\$ 141.81
Total Expenses	<u>\$ 106,636.04</u>
Net Operating Income	\$ 27,020.25
Other Expenses	
Vehicle expenses	3,615.90
Vehicle gas & fuel	2,876.91
Vehicle repairs	<u>129.16</u>
Total Vehicle expenses	<u>\$ 6,621.97</u>
Total Other Expenses	<u>\$ 6,621.97</u>
Net Other Income	<u>-\$ 6,621.97</u>
Net Income	\$ 20,398.28

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Balance Sheet As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
PayBack Business Checking	8,713.04
PayBack Business Checking	15,898.60
PayBack Business	2,065.69
Total Bank Accounts	\$26,677.33
Accounts Receivable	
Accounts Receivable (A/R)	5.00
Total Accounts Receivable	\$5.00
Other Current Assets	
Uncategorized Asset	480.00
Total Other Current Assets	\$480.00
Total Current Assets	\$27,162.33
Fixed Assets	
Long-term office equipment	0.00
Photo & video equipment	25.15
Total Long-term office equipment	25.15
Tools, machinery, and equipment	3,112.73
Vehicles	11,000.00
Total Fixed Assets	\$14,137.88
TOTAL ASSETS	\$41,300.21
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Connecticut Department of Revenue Services Payable	0.00
Lines of credit	-315.00
Short-term business loans	-10,012.95
Total Other Current Liabilities	\$ -10,327.95
Total Current Liabilities	\$ -10,327.95
Total Liabilities	\$ -10,327.95
Equity	
Opening balance equity	10,143.64
Owner draws	-11,688.03
Retained Earnings	28,305.48
Net Income	24,867.07
Total Equity	\$51,628.16
TOTAL LIABILITIES AND EQUITY	\$41,300.21

SoulFully Vegan

Statement of Cash Flows

January - November, 2022

	TOTAL
OPERATING ACTIVITIES	
Net Income	21,859.37
Adjustments to reconcile Net Income to Net Cash provided by operations:	0.00
Accounts Receivable (A/R)	0.00
Connecticut Department of Revenue Services Payable	0.00
Lines of credit	-280.00
Short-term business loans	-8,877.44
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-9,157.44
Net cash provided by operating activities	\$12,701.93
INVESTING ACTIVITIES	
Tools, machinery, and equipment	-21.26
Net cash provided by investing activities	\$ -21.26
FINANCING ACTIVITIES	
Opening balance equity	10,241.52
Owner draws	-3,304.00
Net cash provided by financing activities	\$6,937.52
NET CASH INCREASE FOR PERIOD	\$19,618.19
Cash at beginning of period	4,877.95
CASH AT END OF PERIOD	\$24,496.14

I, Allison Vaughan, certify that:

1. The financial statements of SoulFully Vegan, LLC included in this Form are true and complete in all material respects; and
2. The tax return information of SoulFully Vegan, LLC included in this Form reflects accurately the information reported on the tax return for SoulFully Vegan, LLC for the fiscal year ended 2021 (most recently available as of the Date of this Form C).

Signature Allison Vaughan

Name: Allison Vaughan

Title: Owner