

## Contact

[www.linkedin.com/in/dushan-batrovic-cpa-mba-basc-01b38712](https://www.linkedin.com/in/dushan-batrovic-cpa-mba-basc-01b38712)  
(LinkedIn)

## Top Skills

Analytical Skills  
Executive Management  
Equity Research

## Languages

Serbian

## Certifications

Blockchain Fundamentals Certificate  
Certified Public Accountant (CPA)  
AI for Everyone

# Dushan Batrovic, CPA, MBA, BASc

Tech Founder, Investor, CEO and CFO  
Toronto, Ontario, Canada

## Summary

Strategically minded investor, founder, CEO and CFO with tech company experience. I spent the first 10 years of my career in the capital markets as an equity research analyst covering US and Canadian technology stocks. I then transitioned into venture capital where I was involved in due diligence and managing portfolio investments. Previously, I joined a multi-million dollar technology company as CFO, where I helped expand revenues by over 5x. Currently, I am Managing Director with a venture capital and merchant banking firm. I have an engineering degree, MBA and CPA. A few of my favorite hobbies include food, wine, film and basketball.

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## Experience

### Thrivelab

Chief Financial Officer

June 2023 - Present (10 months)

Thrivelab is a telehealth-based provider of evidence-based hormone and testosterone balancing programs as well as natural bioidentical products to alleviate age-related symptoms and restore youthful vitality.

### Antera Inc.

Managing Director

July 2019 - Present (4 years 9 months)

Toronto, Canada Area

Antera is a technology focused merchant bank and venture capital firm. We are entrepreneurs, business managers and capital market specialists who are ready to provide more than just capital to help accelerate growth for our portfolio companies and clients.

### Antares Media Corp.

Co-Founder and CEO

September 2020 - January 2023 (2 years 5 months)

Toronto, Ontario, Canada

## Opera Event

Board Member

December 2019 - January 2023 (3 years 2 months)

## Vizetto

Chief Financial Officer

January 2017 - June 2019 (2 years 6 months)

Toronto, Canada Area

Vizetto is a developer of interactive presentation software. We sell via on premise and SaaS models to multi-billion dollar enterprises across the globe.

## Baanto

Chief Financial Officer

June 2015 - June 2019 (4 years 1 month)

Strategic, operational and financial planning of a multi-million dollar industrial touchscreen leader.

Managing North American and Asian supply chain that sells to global customer base.

## Nytrix Ltd.

Chief Financial Officer

June 2015 - June 2019 (4 years 1 month)

## Bluedrop Performance Learning

VP Corporate Development

June 2015 - May 2016 (1 year)

Capital planning strategy for \$20 million training & simulation and eLearning company.

Lead sales organization re-alignment into specialized pursuit teams to compete in the enterprise and government markets

## Difference Capital Financial Inc.

Vice President

October 2013 - May 2015 (1 year 8 months)

Conducted due diligence on a diverse group of tech companies for a \$200M private equity fund.

Specialized in SaaS, e-commerce, adtech and enterprise markets.

Identified and qualified prospective investments; negotiated financing agreements

Managed portfolio investments through strategy formulation and implementation; facilitated dialog with prospective business relationships and M&A partners

#### 4Front Capital Partners

VP - Senior Technology Analyst

September 2011 - October 2013 (2 years 2 months)

Established technology-focused advisory and investment banking boutiques.

#### Dundee Securities

Analyst

December 2009 - December 2010 (1 year 1 month)

#### Canaccord Capital

Analyst

June 2004 - December 2009 (5 years 7 months)

#### Reliance Aerotech Services

Business Analyst

2003 - 2004 (1 year)

#### Honeywell

Business Analyst

2000 - 2002 (2 years)

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## Education

University of Toronto - Rotman School of Management

MBA, Business · (2001 - 2003)

University of Toronto

BASc, Engineering · (1996 - 2000)