

## Contact

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(LinkedIn)

## Top Skills

SharePoint  
Project Management  
IT Strategy

## Patents

System and method for accepting closed loop cards and codes at a merchant point of sale

System and method for accepting closed loop cards and codes at a merchant point of sale

System and method for merchant interaction with and tracking of the secondary gift card marketplace

System and method for processing closed loop cards and codes

System and method for processing closed loop cards and codes

# Sanjay Akut

Chief Technology Officer at Erickson Immigration Group  
Pittsburgh, Pennsylvania, United States

## Summary

An accomplished, forward thinking and goal-oriented technology leader with a 25 year track record of aligning cutting edge technology solutions and strategies with business needs to support organizational growth. Combine an entrepreneurial instinct, deep technical skill, and excellent leadership abilities with expertise in managing complex development projects from inception to completion. Decisive leader of development and operational initiatives for organizations of varying size and scope with success in building highly effective cross-functional teams. Change agent, with a career track record reflecting numerous successful accomplishments, including 5 issued patents, and a reputation for reliability, results and leadership.

## SPECIALTIES

- \* Executive Leadership
- \* Strategy Planning
- \* Full Development Lifecycle
- \* Product Management
- \* Team Leadership
- \* Business Intelligence
- \* Budgeting & Cost Control
- \* Business Reengineering
- \* Client Relationship Management
- \* Problem Solving & Analysis
- \* Quality Assurance
- \* Infrastructure Support

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## Experience

Erickson Immigration Group  
Chief Technology Officer  
September 2018 - Present (4 years 3 months)  
Arlington, VA

Duquesne Light Company  
Director, Corporate Applications  
July 2015 - September 2018 (3 years 3 months)  
Pittsburgh, PA

K&L Gates  
4 years 10 months

Director, IT Strategy and Development  
February 2015 - June 2015 (5 months)  
Pittsburgh, PA

Responsible for the overall management of the firm-wide Application Development, Database Systems, Enterprise Analytics/Business Intelligence, Financial Systems, Platform Development, Quality Assurance, Project Management and Business Analysis teams and their associated activities including budgeting, strategic direction and improvement.

Director, Application Development  
January 2013 - February 2015 (2 years 2 months)  
Pittsburgh, PA

Responsible for the overall management of the firm-wide Application Development, Database Systems, Financial Systems, Development Support, Application Support, Quality Assurance and Application Engineering teams and their associated activities including budgeting, quality control and improvement.

Associate Director, Development  
September 2010 - December 2012 (2 years 4 months)

Responsible for the overall management of the firm-wide Application Development, Database Systems, Financial Systems, and Production Support teams and their associated activities including budgeting, quality control and improvement.

Omni Prepaid Group / GiftCards.com  
CTO/Vice President - Technology  
May 2008 - September 2010 (2 years 5 months)  
Greater Pittsburgh Area

Directed all aspects of technology for Omni Prepaid and our consumer site, Giftcards.com. Instrumental in obtaining PCI, Visa, and MasterCard certifications within my first 2 months. Responsible for creating and implementing a disciplined development process to what had become a

chaotic development environment. Performed as architect as no formal technical architect was on staff during this transition. Hiring manager for all technology new hires. Implemented effective screening and interviewing techniques to maximize the quality of the new hires. Grew technology group from 3 resources to 14 within 6 months.

### Paragon Asset Recovery

#### Vice President of IT

January 2005 - May 2008 (3 years 5 months)

Directed all aspects of technology for Paragon Strategic Solutions. Responsible for recommending to executive leadership the technology initiatives that would support the organization's growth and financial objectives. Managed a total organization of approximately 20 technology resources including project managers, business analysts, QA, application developers, database developers/analysts. Worked closely with team members in directing all technology-related work, including analysis, architecture, development, testing, and infrastructure operations. Directed multiple projects that involved our corporate parent IS group, ensuring that all team members work together cohesively.

### Paragon Strategic Solutions

#### Vice President

2005 - 2008 (3 years)

### Interactive Media Systems

#### Founder/Chief Technology Officer

1993 - 2004 (11 years)

Monroeville, PA

Co-founded Interactive Media Systems, a multimedia information system firm concentrating in multimedia kiosks and Internet application development. Led all aspects of the software development life cycle for new projects and acted as the main liaison with all client engagements. Implemented agile software development and was responsible for the analysis and design of all software projects as well as coordinating the efforts of the multiple disciplines including graphic artists, web designers, and industrial engineers.

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## Education

### Carnegie Mellon University

Information and Decision Systems · (1992 - 1995)

Post University

Bachelor's Degree, Management Information Systems