Profit and Loss Little Likes Kids, LLC January 1 through December 31 2020

Accrual Basis

| ACCOUNTS | Jan 01, 2020 to Dec 31, 2020 | |
|----------------------------------|------------------------------|--|
| Income | | |
| Revenue | \$335,429.01 | |
| Discounts | (\$615.40) | |
| Total Income | \$334,813.61 | |
| Cost of Goods Sold | | |
| Cost of Goods Sold | \$71,912.95 | |
| Inventory Storage & Inbound Fees | \$12,281.91 | |
| Total Cost of Goods Sold | \$84,194.86 | |
| Gross Profit | \$250,618.75 | |
| Operating Expenses | | |
| Advertising | \$24,781.97 | |
| Expenses | \$31,029.50 | |
| Postage & Delivery | \$55,541.87 | |
| Professional Fees | \$29,683.35 | |
| SG&A | \$81,012.82 | |
| Total Operating Expenses | \$222,049.51 | |
| Net Profit | \$28,569.24 | |

Balance Sheet Little Likes Kids, LLC As of December 31, 2020

Accrual Basis

| ACCIUAI DASIS | ACCOUNTS | | 24.520 |
|---------------|-----------------------|-----------------------------------|---|
| | ACCOUNTS | | 31-Dec-20 |
| | Assets | | |
| | Cash and Bank | | |
| | | Total Cash and Bank | \$11,055.21 |
| | Other Current Assets | | |
| | | Accounts Receivable | \$44,697.50 |
| | | Inventory | \$5,933.32 |
| | | Total Other Current Assets | \$50,630.82 |
| | Long-term Assets | | |
| | | Total Long-term Assets | \$0.00 |
| | Total Assets | _ | \$61,686.03 |
| | | | |
| | Liabilities | | |
| | Current Liabilities | | |
| | | Accounts Payable | \$1,701.03 |
| | | Credit Cards | \$59,138.55 |
| | | Total Current Liabilities | \$60,839.58 |
| | Long-term Liabilities | | |
| | = | zens Bank & Trust Co. LOAN | \$11,602.17 |
| | Martha's V | ineyard Savings Bank LOAN | \$25,000.00 |
| | | SBA COVID EIDL LOAN | \$1,700.00 |
| | | | . , |
| | | Total Long-term Liabilities | \$38,302.17 |
| | | | . , |
| | Total Liabilities | | \$99,141.75 |
| | | | . , |
| | Equity | | |
| | . , | Total Other Equity | (\$16,677.97) |
| | Retained Earnings | 17 | . , , , , , , , , , , , , , , , , , , , |
| | 3 - | Total Retained Earnings | (\$20,777.75) |
| | Total Equity | | (\$37,455.72) |
| | 1 7 | : | (, - , : - / |

Little Likes Kids, LLC Statement of Cash Flows

January - December 2020

| | Total | |
|---|-------|------------|
| OPERATING ACTIVITIES | | |
| Net Income | | 28,569.24 |
| Adjustments to reconcile Net Income to Net Cash provided by operations: | | |
| Total Adjustments to reconcile Net Income to Net Cash provided by operations: | -\$ | 22,976.60 |
| Net cash provided by operating activities | \$ | 5,592.64 |
| FINANCING ACTIVITIES | | |
| First-Citizens Bank & Trust Co. LOAN | | -4,445.91 |
| Martha's Vineyard Savings Bank LOAN | | 25,000.00 |
| SBA COVID EIDL LOAN | | 1,700.00 |
| Owner Investment / Drawings | | -22,035.23 |
| Net cash provided by financing activities | \$ | 219.36 |
| Net cash increase for period | \$ | 5,812.00 |
| Cash at beginning of period | | 5,243.21 |
| Cash at end of period | \$ | 11,055.21 |