

HAVELL RODRIGUES, CAIA

Successful Start-up Executive with deep Institutional Investment, Portfolio Management, Risk Management experience

New Majority Capital (DEI Impact Platform)

2022-present

Founding Partner

- ▶ Lead all efforts in running NMC from fund-raising to building community of entrepreneurs to support and match to small businesses for sale

Adjoint Inc. (No-Code Workflows, SME Lending Startup)

2016-2021

CEO/Co-Founder/Board Member

- ▶ Led pivot to offer small business loan under-writing platform to banks and CDFIs
- ▶ Built award winning Treasury product – Only non-bank startup to win Global Finance Award
- ▶ Led a geographically dispersed (Boston, NY, London, Zurich) team of 15+ professionals
- ▶ Landed pilot institutional customers– Caterpillar, Allianz Global, Credit Suisse, etc.
- ▶ Led key strategic partnerships with Visa, Mastercard, Tech M, Deloitte
- ▶ Raised over \$5M from early-stage venture funds and family offices
- ▶ Managed Financials – budgeting, cash management, oversaw accounting

Nextgen Venture Partner

2016-present

Venture Partner

- ▶ Part of Investment Committee in Due diligence calls with founders

Elsen, Inc. –Multi-factor Equity modelling FinTech

2014 - 2016

Chief Revenue Officer

- ▶ Led partnership with major financial data vendor to distribute firm's product to institutions

Greenbean Recycle, Inc. – Digital Payments - Acquired by TOMRA Systems ASA

2010 - 2014

CFO/Board Member

- ▶ Formulated and guided the company's strategy from market entry to acquisition
- ▶ Led negotiations leading to acquisition by a strategic buyer

Venus Capital Management, Inc. – Boston, MA

2005 - 2014

Winner of 2004 and 2005 Asia-Hedge Fund of the Year Award, 2007 HFM Week US award, 2011 Hedge-week US and Europe award for Best Relative Value Fund and 2011 HFM week best "Macro fund under US\$1bn" award.

Senior Vice President ■ Hedge Fund Portfolio Management and Risk Management

- ▶ Drove performance of firm's \$50M hedge fund-of-fund portfolios by strategically and tactically guiding portfolio allocations and manager selection to deliver 10%+ annualized returns
- ▶ Managed team that monitored daily risk reports summarizing firms' \$400M flagship Arbitrage fund's risk limits/exposures using funds' position-level data.
- ▶ Managed investments into structured products, Managed institutional investor relationships

ADDITIONAL EXPERIENCE

Venture Investment Management Company, LLC ■ Venture Analyst
Charter Member ■ TiE-Boston (The Indus Entrepreneurs) Mentor ■ MassChallenge
Volunteer ■ Social Innovation Forum, Supporter ■ TDSS (Non-Profit based in India)

EDUCATION

Master of Business Administration (M.B.A) ■ Finance & Entrepreneurship, Babson College
Bachelor of Science (B.S.) ■ Statistics - University of Mumbai