

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
8- 29452

**FACING PAGE**  
**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/17 AND ENDING 12/31/17  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

3724 47th Street Ct NW

(No. and Street)

Gig Harbor

WA

98335

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Kye Abraham

(253) 851-7486

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Haynie & Company

(Name - if individual, state last, first, middle name)

50 West Broadway, Ste 600

Salt Lake City

UT

84101

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

*\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)*

## OATH OR AFFIRMATION

I, Kye Abraham, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Abraham & Co., Inc., as of December 31, 20 17, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None

  
Notary Public

  
Signature  
President  
Title

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.



**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

**ABRAHAM & CO., INC.**  
**FINANCIAL STATEMENTS**  
**December 31, 2016**

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**Haynie &  
Company**  
Certified Public Accountants (a professional corporation)  
50 West Broadway, Suite 600 Salt Lake City, UT 84101 (801) 532-7800 Fax (801) 328-4461

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of the Firm  
Abraham & Co., Inc.  
Gig Harbor, Washington

We have audited the accompanying statement of financial condition of Abraham & Co., Inc. as of December 31, 2016, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of Abraham & Co., Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Abraham & Co., Inc. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplementary information contained in Schedules I, II, and III (the Supplemental Information) has been subjected to audit procedures performed in conjunction with the audit of Abraham & Co., Inc.'s financial statements. The supplemental information is the responsibility of Abraham & Co., Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplementary information contained in Schedules I, II, and III is fairly stated, in all material respects, in relation to the financial statements as a whole.

Haynie & Company  
Salt Lake City, Utah  
February 27, 2017

**ABRAHAM & CO., INC.**  
Statement of Financial Condition

	December 31, 2016
<u>ASSETS</u>	
CURRENT ASSETS	
Cash	\$ 3,484
Cash deposit with clearing organization	10,610
Due from affiliate and related party	31,500
Commissions receivable	38,010
Prepaid expenses and other current assets	317
Marketable securities, at fair value	234
Investment in affiliate company at fair value	76,790
Total Current Assets	<u>160,945</u>
Equipment and software at cost, net of accumulated depreciation of \$7,465	<u>6,628</u>
Total Assets	<u>\$ 167,573</u>
<u>LIABILITIES AND STOCKHOLDER'S EQUITY</u>	
CURRENT LIABILITIES	
Accounts payable, accrued expenses, and other liabilities	\$ 30,482
Due to affiliates	2,001
Total Current Liabilities	<u>32,483</u>
STOCKHOLDER'S EQUITY	
Common stock, \$1.00 par value, authorized 20,000 shares, issued 12,800 shares	12,800
Additional paid-in capital	241,243
Accumulated deficit	(118,953)
Total Stockholder's Equity	<u>135,090</u>
TOTAL CURRENT LIABILITIES AND STOCKHOLDER'S EQUITY	<u>\$ 167,573</u>

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**

## Statement of Income

	For the Year Ended December 31, 2016
REVENUES	
Commissions	\$ 219,123
Administrative fees charged to related parties	18,000
Total Revenue	237,123
OPERATING EXPENSES	
General and administrative expense	37,562
Contract services	16,162
Commission expense	168,159
Depreciation	2,612
Unrealized gain on marketable securities	(36)
Realized gain on sale of marketable securities on investment in affiliate company	(118)
Unrealized gain on marketable securities investment in affiliate company	(37,700)
Total Operating Expenses	186,642
INCOME BEFORE OTHER EXPENSES AND TAX EXPENSE	50,481
OTHER EXPENSE	
Interest expense	1,566
Total Other Expense	1,566
INCOME BEFORE TAXES	48,915
PROVISION FOR INCOME TAXES	-
NET INCOME	\$ 48,915
BASIC AND DILUTED INCOME PER SHARE	\$ 3.82
WEIGHTED AVERAGE SHARES OUTSTANDING	12,800

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**  
Statement of Changes in Stockholder's Equity  
For the Year Ended December 31, 2016

	<u>Common Stock</u>		<u>Additional Paid-in Deficit</u>	<u>Accumulated Deficit</u>	<u>Total Stockholder's Equity</u>
	<u>Shares</u>	<u>Amount</u>			
Balance at December 31, 2015	12,800	\$ 12,800	\$ 241,243	\$ (167,868)	\$ 86,175
Net income for year ended December 31, 2016	-	-	-	48,915	48,915
Balance at December 31, 2016	<u>12,800</u>	<u>\$ 12,800</u>	<u>\$ 241,243</u>	<u>\$ (118,953)</u>	<u>\$ 135,090</u>

The accompanying notes are an integral part of these financial statements.



**ABRAHAM & CO., INC.**

## Statement of Cash Flows

	For the Year Ended December 31, 2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Net Income	\$ 48,915
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation expense	2,612
Unrealized gain on investment in affiliate company	(37,700)
Unrealized gain on marketable securities	(36)
Realized gain on investment in affiliate company	(118)
Changes in operating assets and liabilities:	
Increase in commissions receivable	(37,925)
Decrease in prepaid expense and other current assets	617
Increase in due from affiliate and related party	(16,500)
Increase in due to affiliate and related party	634
Increase in accounts payable and accrued expenses	24,004
Net Cash Provided by Operating Activities	(15,497)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Cash from sale of investment in affiliate company	373
Purchase of equipment	(752)
	(379)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	-
<b>NET DECREASE IN CASH</b>	(15,876)
<b>CASH, BEGINNING OF YEAR</b>	19,360
<b>CASH, END OF YEAR</b>	\$ 3,484
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>	
<b>CASH PAID FOR:</b>	
Interest	\$ 1,566
Income taxes	\$ -

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2016

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organization

Abraham & Co., Inc., a Washington corporation, is registered with the Securities and Exchange Commission as a broker/dealer under the Securities Exchange Act of 1934. The Company engages in the general retail securities business. It also provides management and administrative services to a related entity. The Company's source of customers is through its sole employee who is also the Company's sole stockholder. The Company has one office located in Gig Harbor, Washington.

All securities transactions, with the exception of concessions transactions, are cleared through another broker/dealer on a fully disclosed basis. The Company does not receive or hold funds of subscribers or securities of issuers, and does not hold customer funds or securities.

Income and Expense Recognition

The Company records income and expense on the accrual basis. Commission revenue and expense, net of clearing fees, are reflected in these financial statements on a trade date basis.

Securities Transactions

The Company has classified all marketable securities as trading. As such, all securities are carried at fair market value. Gains or losses are determined using a first-in-first-out valuation methodology.

During the year ended December 31, 2016, the Company recorded an unrealized gain of \$36 on its marketable securities and an unrealized gain of \$37,700 and a realized gain of \$118 on its investment in an affiliate company.

Fair Value Financial Instruments

Accounting Series Codification 820, *Fair Value Measurements* (ASC 820) and ASC 825, *Financial Instruments* (ASC 825), requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. It establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. It prioritizes the inputs into three levels that may be used to measure fair value:

*Level 1* - Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

*Level 2* - Level 2 applies to assets or liabilities for which there are inputs other than quoted prices that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2016

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Fair Value Financial Instruments (Continued)

insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

*Level 3* - Level 3 applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

The Company's financial instruments consist principally of cash, short-term receivables, marketable securities, accounts payable and accrued liabilities. Pursuant to ASC 820 and 825, the fair value of cash and trading marketable securities are determined based on "Level 1" inputs, which consist of quoted prices in active markets for identical assets. The recorded values of all other financial instruments approximate their current fair values because of their nature and respective maturity dates or durations.

The following table sets forth by level with the fair value hierarchy the Company's financial assets and liabilities measured at fair value on December 31, 2016:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets				
Marketable Securities	\$ 234	\$ -	\$ -	\$ 234
Investment in affiliate company	\$ 76,790	\$ -	\$ -	\$ 76,790
Liabilities	\$ -	\$ -	\$ -	\$ -

Recently Issued Accounting Pronouncements

The Company does not believe that any other recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on our accompanying financial statements.

Federal Income Taxes

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax assets are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2016

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Federal Income Taxes (Continued)

The provision (benefit) for income taxes for the years ended December 31, 2016 consists of the following:

Federal:	
Current	\$ -
Deferred	-
	<u>\$ -</u>

The net deferred tax liability consists of the following components at December 31, 2016:

Depreciation	\$ 270
Valuation allowance	(270)
Net deferred tax liability	<u>\$ -</u>

The income tax provision differs from the amount of income tax determined by applying the U.S. federal income tax rates of 15% to pretax income from continuing operations for the year ended December 31, 2016 due to the following:

Book income	7,358
Unrealized gain on marketable securities	(5,660)
Depreciation	165
Meals and entertainment	132
NOL carryforward	(1,388)
Other	(607)
Provision for federal income tax	<u>\$ -</u>

Cash and Cash Equivalents

The Company considers money market mutual funds and all highly liquid debt instruments with original maturities of three months or less to be cash equivalents for purposes of the statement of cash flows.

Depreciation

Depreciation is provided on a straight-line basis using estimated useful lives of between three and five years.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2016

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Receivable from Clearing Organization, Net

Amounts receivable from the Company's clearing organization consist of the net amounts receivable for commissions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE 2 - BASIC INCOME PER SHARE**

Basic income per share of common stock was computed by dividing the net income by the weighted average number of common shares outstanding for the year. Diluted income per share is not presented because the Company has not issued any potentially dilutive common shares. The weighted average number of common shares outstanding for the year ended December 31, 2016, was 12,800.

**NOTE 3 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2016, the Company had net capital of \$73,609 which was \$68,609 in excess of its required net capital of \$5,000.

**NOTE 4 - POSSESSION OR CONTROL REQUIREMENTS**

The Company adheres to the exemptive provisions of SEC Rule 15c3-3 (k)(2)(ii) by sending all funds and securities to the correspondent broker/dealer who carries the customer accounts. Therefore, the Company does not hold or have any possession or control of customer funds or securities.

**NOTE 5 - RELATED PARTY TRANSACTIONS**

The sole shareholder of the Company has a controlling interest in, and is president of, another corporation. During the year ended December 31, 2016, the Company earned \$18,000 in administrative fees for services provided to this corporation.

During March 2015, the Company sold 25,000 shares of affiliate company stock for \$0.50 per share, or \$15,000, realizing a gain on sale of \$3,997. During December 2016, the Company sold 760 shares of affiliate company stock for \$0.49 per share, or \$373, realizing a gain on sale of \$118.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2016

**NOTE 6 - SUBSEQUENT EVENTS**

Management performed an evaluation of Company activity through February 27, 2017 and has concluded that there are no further events requiring disclosure through the date these financial statements are issued.



**ABRAHAM & CO., INC.**  
Supplementary Information  
Pursuant to Rule 17a-5 of the  
Securities Exchange Act of 1934  
December 31, 2016

**ABRAHAM & CO., INC.**

## Schedule I

Computation under Rule 15c3-3 of the  
Securities and Exchange Commission

## COMPUTATION OF NET CAPITAL

Total stockholders' equity	\$ 135,090
Non-allowable assets:	
Fixed assets net of accumulated depreciation	(6,628)
Prepaid assets	(317)
Due from affiliate	(31,500)
Other deductions pursuant to subparagraph (c)(2)(i) of Rule 15c3-1	<u>(23,036)</u>
Net Capital	<u>\$ 73,609</u>

**ABRAHAM & CO., INC.**  
Schedule II  
Computations of Aggregate Indebtedness

**AGGREGATE INDEBTEDNESS**

Items included in statement of financial condition:

Accounts payable, accrued expenses, and other liabilities \$ 32,483

Aggregate Indebtedness \$ 32,483

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

Minimum net capital required (6-2/3% of total aggregate indebtedness) \$ 2,167

Minimum dollar net capital requirement of reporting broker or dealer \$ 5,000

Net capital requirement (greater of above two minimum requirement amounts) \$ 5,000

Net capital in excess of required minimum \$ 68,609

Ratio: Aggregate indebtedness to net capital 2.11

**RECONCILIATION WITH COMPANY'S COMPUTATION**

Net capital as reported in Company's Part II FOCUS report \$ 59,445

Commissions revenue, net 14,164

Net Capital Per Above \$ 73,609

15  
**ABRAHAM & CO., INC.**  
Schedule III  
Exemptive Provision Under Rule 15c3-3  
For the Year Ended December 31, 2016

If an Exemption from Rule 15c3-3 is claimed, identify below the Section upon which such exemption is based (check only one):

- |  |                      |
|--|----------------------|
| A. \$2,500 Capital Category, As per rule 15c3-1  | _____                |
| B. Special Account for the exclusive benefit of Customer's maintained  | _____                |
| C. All customer transactions cleared through another Broker-Dealer on a fully disclosed basis. Name of Clearing Firm Southwest Securites, Inc. | _____ <u>X</u> _____ |
| D. Exempted by order of the Commission   | _____                |

# **Abraham & Co., Inc.**

## **EXEMPTION REPORT 2016**

Abraham & Co., Inc. ("Company") is a registered Broker/Dealer subject to SEC Rule 17a5(d)(i)(B)(2) (the "Rule"). This Exemption Report was prepared as required by the Rule. To the best of its knowledge and belief, the Company states the following:

1. The Company claimed an exemption from 17 C.F.R. 240.15c3-3 under the provisions 17 C.F.R. 240.15c3-3 (k)(2)(ii).
2. The Company met the identified exemption provisions in 17 C.F.R. 240.15c3-3(k) throughout its most recent fiscal year without exception.

Abraham & Co., Inc.

I, Kye Abraham, swear (or affirm) that to the best of my knowledge and belief, the Exemption Report is true and correct.

By: \_\_\_\_\_

Date: March 1, 2017

Title: President



Haynie &  
Company

Certified Public Accountants (a professional corporation)

50 West Broadway, Suite 600 Salt Lake City, UT 84101 (801) 532-7800 Fax (801) 328-4461

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To Members of the Firm  
Abraham & Co., Inc.  
Gig Harbor, Washington

We have reviewed management's statements, included in the accompanying Schedule III, in which Abraham & Co., Inc. stated that (a) Abraham & Co., Inc. may file an exemption report because the Company had no obligations under 17 C.F.R. § 240.15c3-3 and (b) Abraham & Co., Inc. had no obligations under 17 C.F.R. § 240.15c3-3 throughout the most recent fiscal year without exception. Abraham & Co., Inc.'s management is responsible for its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence that Abraham & Co., Inc. had no obligations under 17 C.F.R. § 240.15c3-3. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in Rule 15c3-3 under the Securities Exchange Act of 1934.

Haynie & Company  
Salt Lake City, Utah  
February 27, 2017





Certified Public Accountants (a professional corporation)

50 West Broadway, Suite 600 Salt Lake City, UT 84101 (801) 532-7800 Fax (801) 328-4461

February 27, 2017

To the Board of Directors  
Abraham & Co. Inc.

In connection with our audit of the financial statements and supplemental information of Abraham & Co. for the year ended December 31, 2016 and have issued our report thereon dated February 28, 2017. Professional standards require that we provide you with the following information related to our audit.

#### Significant and Critical Accounting Policies and Practices

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The Company's significant accounting policies are disclosed in the notes to the financial statements as required by generally accepted accounting principles pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. No new accounting policies were adopted and the application of existing accounting policies was not changed during 2016. We noted no transactions entered into by the Company during the year for which accounting policies are controversial or for which there is a lack of authoritative guidance or consensus or diversity in practice.

Critical accounting policies and practices are those that are both most important to the portrayal of the Company's financial condition and results and require management's most difficult, subjective, or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain. The critical accounting policies used by Abraham & Co. in its 2016 financial statements are described in Note 1 to the financial statements.

#### Critical Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Critical accounting estimates are estimates for which (1) the nature of the estimate is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change and (2) the impact of the estimate on financial condition or operating performance is material.

#### Significant Unusual Transactions

For purposes of this letter, professional standards define *significant unusual transactions* as transactions that are outside the normal course of business for the Company or that otherwise appear to be unusual due to their timing, size or nature. We noted no significant unusual transactions during our audit.

#### Related-party Relationships and Transactions

As part of our audit, we evaluated the Company's identification of, accounting for, and disclosure of the Company's relationships and transactions with related parties as required by professional standards. We noted no related parties or related-party relationships or transactions that were previously undisclosed to us; significant related-party transactions that have not been approved in accordance with the Company's policies or procedures or for which exceptions to the Company's policies or procedures were granted; or significant related-party transactions that appeared to lack a business purpose.

#### Quality of the Company's Financial Reporting

Management is responsible not only for the appropriateness of the accounting policies and practices, but also for the quality of such policies and practices. Our responsibility under professional standards is to evaluate the qualitative aspects of the company's accounting practices, including potential bias in management's judgments about the amounts and disclosures in the financial statements, and to communicate the results of our evaluation and our conclusions to you.

#### Exceptions to Exemption Provisions

In connection with our review of the Company's Exemption Report, we did not identify any exceptions to the exemption provisions that would cause the Company's assertions not to be fairly stated, in all material respects.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no disagreements with management arose during the course of our audit.

#### Uncorrected and Corrected Misstatements

Professional standards require us to accumulate misstatements identified during the audit, other than those that are clearly trivial, and to communicate accumulated misstatements to management. However, during our audit procedures there were no uncorrected or corrected misstatements that came to our attention.

#### Difficulties Encountered in Performing the Audit

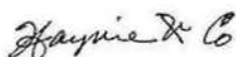
We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### Supplemental Information

Based on the regulatory requirements of SEC Rule 17a-5, the Company presents Schedule I: Computation of Net Capital; Schedule II: Computations of Aggregate Indebtedness; Schedule III: Exemptive Provision that accompanies the financial statements. We subjected that supplemental information to audit procedures in accordance with *PCAOB Auditing Standard No. 17, Auditing Supplemental Information Accompanying Audited Financial Statements*. Based on our audit procedures performed, the supplemental information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

This information is intended solely for the use of the Board of Directors, and management of Abraham & Co. and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,



Haynie & Company

**ABRAHAM & CO., INC.**  
**FINANCIAL STATEMENTS**  
**December 31, 2017**

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**ABRAHAM & CO., INC.**  
Statement of Financial Condition

	December 31, 2017
<u>ASSETS</u>	
CURRENT ASSETS	
Cash	\$ 22,274
Cash deposit with clearing organization	10,617
Due from affiliate and related party	24,000
Commissions receivable	97
Prepaid expenses and other current assets	511
Marketable securities at fair value	270
Investment in affiliate company at fair value – restricted	9,091
Investment in affiliate company at fair value	11,230
Total Current Assets	<u>78,090</u>
Equipment and software at cost, net of accumulated depreciation of \$8,967	<u>4,402</u>
Total Assets	<u><u>\$ 82,492</u></u>
<u>LIABILITIES AND STOCKHOLDER'S EQUITY</u>	
CURRENT LIABILITIES	
Accounts payable, accrued expenses, and other liabilities	\$ 5,353
Total Current Liabilities	<u>5,353</u>
STOCKHOLDER'S EQUITY	
Common stock, \$1.00 par value, authorized 20,000 shares, issued and outstanding 12,800 shares	12,800
Additional paid-in capital	241,243
Accumulated deficit	(176,904)
Total Stockholder's Equity	<u>77,139</u>
TOTAL CURRENT LIABILITIES AND STOCKHOLDER'S EQUITY	<u><u>\$ 82,492</u></u>

The accompanying notes are an integral part of these financial statements.



**ABRAHAM & CO., INC.**  
Statement of Operations

	For the Year Ended December 31, 2017
REVENUES	
Commissions	\$ 173,490
Administrative fees charged to related parties	18,000
Total Revenue	<u>191,490</u>
OPERATING EXPENSES	
General and administrative expense	50,943
Contract services	11,423
Commission expense	101,715
Compensation expense	42,310
Depreciation	2,226
Unrealized loss on marketable securities	16,372
Realized gain on sale of marketable securities on investment in affiliate company	(15,787)
Unrealized loss on marketable securities on investment in affiliate company	38,551
Total Operating Expenses	<u>247,753</u>
LOSS BEFORE OTHER EXPENSES AND TAXES	<u>(56,263)</u>
OTHER EXPENSE	
Interest expense	1,076
Total Other Expense	<u>1,076</u>
LOSS BEFORE TAXES	<u>(57,339)</u>
INCOME TAX EXPENSE	<u>(611)</u>
NET LOSS	<u>\$ (57,950)</u>
BASIC AND DILUTED LOSS PER SHARE	<u>\$ (4.53)</u>
WEIGHTED AVERAGE SHARES OUTSTANDING	<u>12,800</u>

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**  
Statement of Changes in Stockholder's Equity  
For the Year Ended December 31, 2017

	<u>Common Stock</u>		<u>Additional</u>	<u>Accumulated</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Paid-in</u>	<u>Deficit</u>	<u>Stockholder's</u>
			<u>Deficit</u>		<u>Equity</u>
Balance at December 31, 2016	12,800	\$ 12,800	\$ 241,243	\$ (118,954)	\$ 135,089
Net loss for year ended December 31, 2017	<u>-</u>	<u>-</u>	<u>-</u>	<u>(57,950)</u>	<u>(57,950)</u>
Balance at December 31, 2017	<u>12,800</u>	<u>\$ 12,800</u>	<u>\$ 241,243</u>	<u>\$ (176,904)</u>	<u>\$ 77,139</u>

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**  
Statement of Cash Flows

	For the Year Ended December 31, 2017
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Net loss	\$ (57,950)
Adjustments to reconcile net income to net cash used by operating activities:	
Depreciation expense	2,226
Unrealized loss on investment in affiliate company	54,960
Unrealized gain on marketable securities	(37)
Realized gain on investment in affiliate company	(15,787)
Changes in operating assets and liabilities:	
Increase in clearing deposit	(7)
Decrease in commissions receivable	37,913
Increase in prepaid expense and other current assets	(194)
Decrease in due from affiliate and related party	(18,000)
Decrease in due to affiliate and related party	(2,001)
Decrease in accounts payable and accrued expenses	(25,130)
Net Cash Used by Operating Activities	<u>(24,007)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Cash from sale of investment in affiliate company	<u>42,797</u>
Net Cash Provided by Investing Activities	<u>42,797</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	<u>-</u>
<b>NET DECREASE IN CASH</b>	18,790
<b>CASH, BEGINNING OF YEAR</b>	3,484
<b>CASH, END OF YEAR</b>	<u><u>\$ 22,274</u></u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>	
<b>CASH PAID FOR:</b>	
Interest	\$ 1,076
Income taxes	\$ -
<b>NON-CASH INVESTING ACTIVITY:</b>	
Marketable securities in affiliate company received for accounts receivable	\$ 25,500

The accompanying notes are an integral part of these financial statements.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2017

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organization

Abraham & Co., Inc., a Washington corporation, is registered with the Securities and Exchange Commission as a broker/dealer under the Securities Exchange Act of 1934. The Company engages in the general retail securities business. It also provides management and administrative services to a related entity. The Company's source of customers is through its sole employee who is also the Company's sole stockholder. The Company has one office located in Gig Harbor, Washington.

All securities transactions, with the exception of concessions transactions, are cleared through another broker/dealer on a fully disclosed basis. The Company does not receive or hold funds of subscribers or securities of issuers, and does not hold customer funds or securities.

Income and Expense Recognition

The Company records income and expense on the accrual basis. Commission revenue and expense, net of clearing fees, are reflected in these financial statements on a trade date basis.

Securities Transactions

The Company has classified all marketable securities as trading. As such, all securities are carried at fair market value. Gains or losses are determined using a first-in-first-out valuation methodology.

During the year ended December 31, 2017, the Company recorded an unrealized gain of \$37 on its marketable securities and an unrealized loss of \$54,960 and a realized gain of \$15,787 on its investment in an affiliate company.

Fair Value Financial Instruments

Accounting Series Codification 820, *Fair Value Measurements* (ASC 820) and ASC 825, *Financial Instruments* (ASC 825), requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. It establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. It prioritizes the inputs into three levels that may be used to measure fair value:

*Level 1* - Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

*Level 2* - Level 2 applies to assets or liabilities for which there are inputs other than quoted prices that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with



**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2017

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Fair Value Financial Instruments (Continued)

insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

*Level 3* - Level 3 applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

The Company's financial instruments consist principally of cash, short-term receivables, marketable securities, accounts payable and accrued liabilities. Pursuant to ASC 820 and 825, the fair value of cash and trading marketable securities are determined based on "Level 1" inputs, which consist of quoted prices in active markets for identical assets. The recorded values of all other financial instruments approximate their current fair values because of their nature and respective maturity dates or durations.

The following table sets forth by level with the fair value hierarchy the Company's financial assets and liabilities measured at fair value on December 31, 2017:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets				
Marketable Securities	\$ 270	\$ -	\$ -	\$ 270
Investment in affiliate company	\$ 20,321	\$ -	\$ -	\$ 20,321
Liabilities	\$ -	\$ -	\$ -	\$ -

Recently Issued Accounting Pronouncements

The Company does not believe that any other recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on our accompanying financial statements.

Federal Income Taxes

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax assets are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2017

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Federal Income Taxes (Continued)

The provision (benefit) for income taxes for the year ended December 31, 2016 consists of the following:

Federal:	
Current	\$ -
Deferred	-
	<u>\$ -</u>

The net deferred tax liability consists of the following components at December 31, 2017:

Depreciation	\$ 256
Valuation allowance	(256)
Net deferred tax liability	<u>\$ -</u>

The income tax provision differs from the amount of income tax determined by applying the U.S. federal income tax rates of 15% to pretax income from continuing operations for the year ended December 31, 2017 due to the following:

Book loss	(8,693)
Unrealized gain on marketable securities	8,238
Depreciation	(256)
Meals and entertainment	8
Valuation allowance	703
Provision for federal income tax	<u>\$ -</u>

Cash and Cash Equivalents

The Company considers money market mutual funds and all highly liquid debt instruments with original maturities of three months or less to be cash equivalents for purposes of the statement of cash flows.

Depreciation

Depreciation is provided on a straight-line basis using estimated useful lives of between three and five years.

Receivable from Clearing Organization, Net

Amounts receivable from the Company's clearing organization consist of the net amounts receivable for commissions.



**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2017

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE 2 - BASIC INCOME PER SHARE**

Basic income per share of common stock was computed by dividing the net income by the weighted average number of common shares outstanding for the year. Diluted income per share is not presented because the Company has not issued any potentially dilutive common shares. The weighted average number of common shares outstanding for the year ended December 31, 2017, was 12,800.

**NOTE 3 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2017, the Company had net capital of \$35,767 which was \$30,767 in excess of its required net capital of \$5,000.

**NOTE 4 - POSSESSION OR CONTROL REQUIREMENTS**

The Company adheres to the exemptive provisions of SEC Rule 15c3-3 (k)(2)(ii) by sending all funds and securities to the correspondent broker/dealer who carries the customer accounts. Therefore, the Company does not hold or have any possession or control of customer funds or securities.

**NOTE 5 - RELATED PARTY TRANSACTIONS**

The sole shareholder of the Company has a controlling interest in, and is president of, another corporation. During the year ended December 31, 2017, the Company earned \$18,000 in administrative fees for services provided to this corporation.

During February 2017, the Company accepted 56,818 shares of common stock of an affiliate company in payment of \$25,500 in affiliate entity receivables.

During the year ended December 31, 2017, the Company sold 80,383 shares of affiliate company stock for an average price of \$0.53 per share, or \$42,796, realizing a gain on sale of \$15,787.

**ABRAHAM & CO., INC.**  
Notes to Financial Statements  
December 31, 2017

**NOTE 6 - SUBSEQUENT EVENTS**

Management performed an evaluation of Company activity through March 1, 2018 and has concluded that there are no further events requiring disclosure through the date these financial statements are issued.

**ABRAHAM & CO., INC.**  
Supplementary Information  
Pursuant to Rule 17a-5 of the  
Securities Exchange Act of 1934  
December 31, 2017

**ABRAHAM & CO., INC.**  
Schedule I  
Computation under Rule 15c3-3 of the  
Securities and Exchange Commission

COMPUTATION OF NET CAPITAL

Total stockholders' equity	\$ 77,139
Non-allowable assets:	
Fixed assets net of accumulated depreciation	(4,402)
Prepaid assets	(511)
Due from affiliate	(24,000)
Unmarketable securities	(9,091)
Other deductions pursuant to subparagraph (c)(2)(i) of Rule 15c3-1	<u>(3,368)</u>
Net Capital	<u>\$ 35,767</u>

**ABRAHAM & CO., INC.**  
Schedule II  
Computations of Aggregate Indebtedness

**AGGREGATE INDEBTEDNESS**

Items included in statement of financial condition:

Accounts payable, accrued expenses, and other liabilities	\$ 5,353
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Aggregate Indebtedness	<u>\$ 5,353</u>
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**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

Minimum net capital required (6-2/3% of total aggregate indebtedness)	<u>\$ 357</u>
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Minimum dollar net capital requirement of reporting broker or dealer	<u>\$ 5,000</u>
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Net capital requirement (greater of above two minimum requirement amounts)	<u>\$ 5,000</u>
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Net capital in excess of required minimum	<u>\$ 30,767</u>
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Ratio: Aggregate indebtedness to net capital	<u>14.97</u>
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**RECONCILIATION WITH COMPANY'S COMPUTATION**

Net capital as reported in Company's Part II FOCUS report	<u>\$ 35,767</u>
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Commissions revenue, net	<u>173,490</u>
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Net Capital Per Above	<u>\$ 35,767</u>
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**ABRAHAM & CO., INC.**  
Schedule III  
Exemptive Provision Under Rule 15c3-3  
For the Year Ended December 31, 2017

If an Exemption from Rule 15c3-3 is claimed, identify below the Section upon which such exemption is based (check only one):

- A. \$2,500 Capital Category, As per rule 15c3-1 \_\_\_\_\_
- B. Special Account for the exclusive benefit of Customer's maintained \_\_\_\_\_
- C. All customer transactions cleared through another Broker-Dealer on a fully disclosed basis. Name of Clearing Firm Southwest Securities, Inc.       X
- D. Exempted by order of the Commission \_\_\_\_\_

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**