

## Contact

[www.linkedin.com/in/scottglazer](https://www.linkedin.com/in/scottglazer)  
(LinkedIn)  
[www.atakama.com/](https://www.atakama.com/) (Company)  
[calendly.com/scottglazer](https://calendly.com/scottglazer) (Other)

## Top Skills

Encryption  
Cybersecurity  
Data Security

# Scott Glazer

Chief Revenue Officer at Atakama  
New York, New York, United States

## Summary

Atakama delivers unrivaled data protection by redefining the encryption landscape. Atakama's decentralized, multifactor approach to cryptographic key management protects organizations from data exfiltration. With Atakama, security practitioners and end-users alike realize true data protection and unimpeded business performance.

<https://www.atakama.com/>

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## Experience

### Atakama

#### Chief Revenue Officer

December 2019 - Present (3 years 11 months)

Greater New York City Area

Atakama is the pioneer in multifactor encryption, enabling unrivaled data protection through distributed cryptographic key management. Organizations rely on Atakama to protect their most sensitive data, even when identity and rules-based access controls fail. Atakama removes the conventional trade-off between data security and accessibility to protect data, simplify the user experience, and visualize data usage and security trends.

### Cybersafe Solutions LLC

#### Advisory Board Member

March 2016 - Present (7 years 8 months)

### Duco

#### Head of Sales, North America

July 2018 - January 2020 (1 year 7 months)

Greater New York City Area

### Novus Partners, Inc.

#### Global Head of Sales

November 2015 - July 2018 (2 years 9 months)

Greater New York City Area

## SKOUT CYBERSECURITY

Global Head of Sales

February 2015 - October 2015 (9 months)

Greater New York City Area

## Third Bridge Group Limited

Managing Director, Head of Sales

August 2010 - January 2015 (4 years 6 months)

Greater New York City Area

## TheMarkets.com

Senior Sales Manager

June 2005 - August 2010 (5 years 3 months)

Greater New York City Area

## Clear Channel Radio Sales

Sr. Account Executive

June 2001 - June 2005 (4 years 1 month)

## Doubleclick Inc.

Account Manager

August 2000 - June 2001 (11 months)

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## Education

### Penn State University

Bachelor of Science - BS, Business Management · (1994 - 1998)

### Half Hollow Hills HS West

· (1990 - 1994)