

Capay Mills

Profit and Loss

January - October, 2021

	TOTAL
Income	
Milling Revenue	52.00
Discounts given	-344.24
Freight Income	197.00
Product Sales	36,590.13
Stripe Refunds	-341.74
Stripe Sales	19,191.06
Total Milling Revenue	55,344.21
Sales of Product Income	5.46
Total Income	\$55,349.67
Cost of Goods Sold	
Cost of Goods Sold - Milling	40.00
Booth Fee	2,603.00
Cost of labor	1,643.35
Freight & Delivery	436.00
Grain Purchases	9,857.30
Packaging	3,428.06
Storage Fees	393.20
Supplies & Materials	21.33
Total Cost of Goods Sold - Milling	18,422.24
Total Cost of Goods Sold	\$18,422.24
GROSS PROFIT	\$36,927.43
Expenses	
Farming Expenses	0.00
Crop Supplies	717.26
Equipment Parts and Repairs - Farming	796.23
Farm production expense/material	641.79
Irrigation	183.72
Land Lease	1,810.00
On-farm fuel	197.35
Seed	69.29
Total Farming Expenses	4,415.64
Market Expenses	293.06
Milling Expenses	0.00
Advertising/Promotional	387.84
Bad Debts	89.24
Bank Charges	28.82

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	TOTAL
Brand and Identity Design	2,000.00
Building maintenance	450.70
Car and Truck Expenses	0.00
DMV	603.00
Fuel	209.94
Repairs and Service	1,525.97
Total Car and Truck Expenses	2,338.91
Computer & Software Expense	837.19
Dues & Subscriptions	162.00
Education/Training	328.13
Equipment Rental	225.00
Equipment Repairs - Milling	104.18
Insurance	0.00
Commercial vehicle insurance	1,237.48
Insurance - Liability	1,951.80
Total Insurance	3,189.28
Interest Expense	451.48
Legal & Professional Fees	2,173.06
Meals Expense	36.36
Merchant Fees	522.64
Office Expenses	513.22
Other General and Admin Expenses	60.00
Other Miscellaneous Service Cost	14.95
Parking/Tolls	436.00
Payroll Expenses	0.00
Payroll Service Fees	581.29
Payroll Taxes	990.57
Wages	8,905.55
Total Payroll Expenses	10,477.41
Pest Control	150.00
QuickBooks Payments Fees	172.29
Rent or Lease	7,750.00
Shipping	3,052.99
Shop Supplies	655.19
Square Fees	410.45
Stripe Fees	766.69
Supplies & Materials	1,649.79
Taxes & Licenses	1,499.21
Tools	64.41
Utilities	2,509.49
Workman's Comp Insurance	824.00
Total Milling Expenses	44,330.92

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Other Fees	40.00
Total Expenses	\$49,079.62
NET OPERATING INCOME	\$ -12,152.19
Other Income	
Interest Earned	0.25
Other Ordinary Income	0.00
Total Other Income	\$0.25
Other Expenses	
Charitable donation	108.30
Total Other Expenses	\$108.30
NET OTHER INCOME	\$ -108.05
NET INCOME	\$ -12,260.24

Note

UNAUDITED FOR INTERNAL USE ONLY