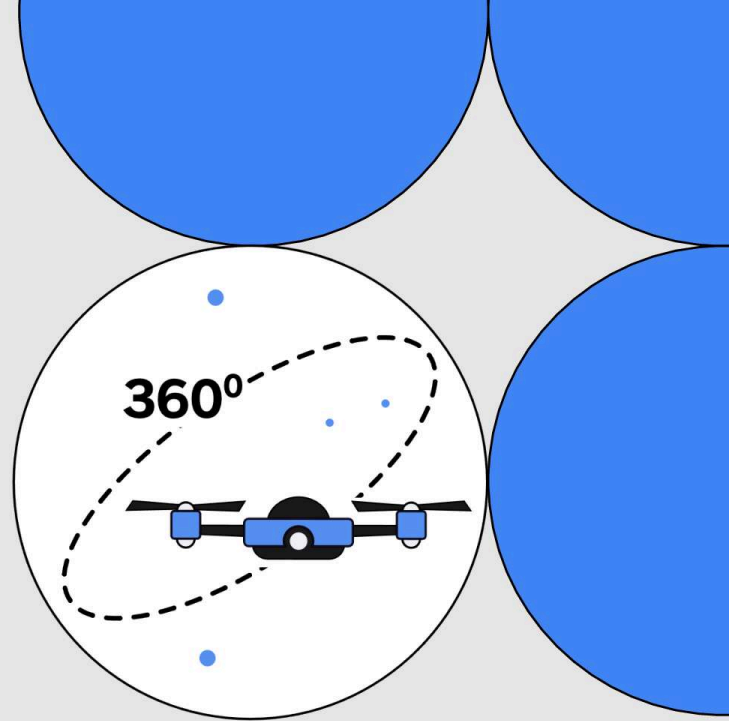


Drone Deliveries

360° turnkey solution for effective last-mile deliveries



Leadership team



The Visionary

Ian Annase
Founder & CEO



The Aerospace Strategist

Grayson Bertaina
Chief Innovation Officer



Advisory Board



Aaron Adams
Founder @ BEG
20-year solar
industry veteran



Chris Bley
Founder @
InspecTools
(Acq PrecisionHawk
in 2018)



Jeanine Suah
XIR @ Brex
Startup | Venture |
Community
connector



Chris Bennett
Founder @Callyo
Acquired by
Motorola in 2020



Jeff Whalen
Founder @ MagCorp
STEM Entrepreneur
in Residence at FSU

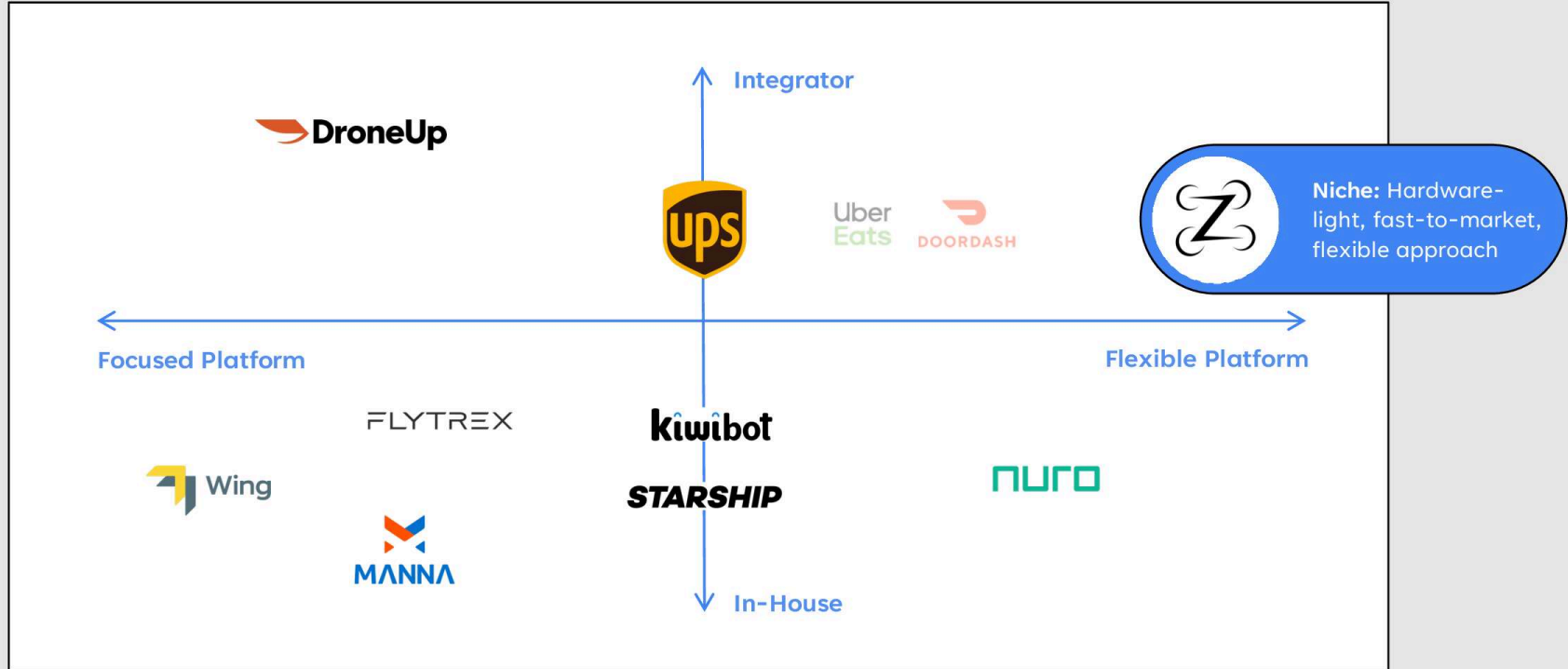


Alice Griffith
Director BD
@AirspaceLink

Key partner



Flexible platforms will win



Our ecosystem



We build, acquire, deploy.

In-House

Hardware

Remote ID

Winch

Groundstation

Ops

Pilots

End-to-end
operations

Software

Precision Landing

Remote ID

Partners

Drones

A2Z RDS-T

Heven Urban

Narma AF-200

UTM

Airspace Link

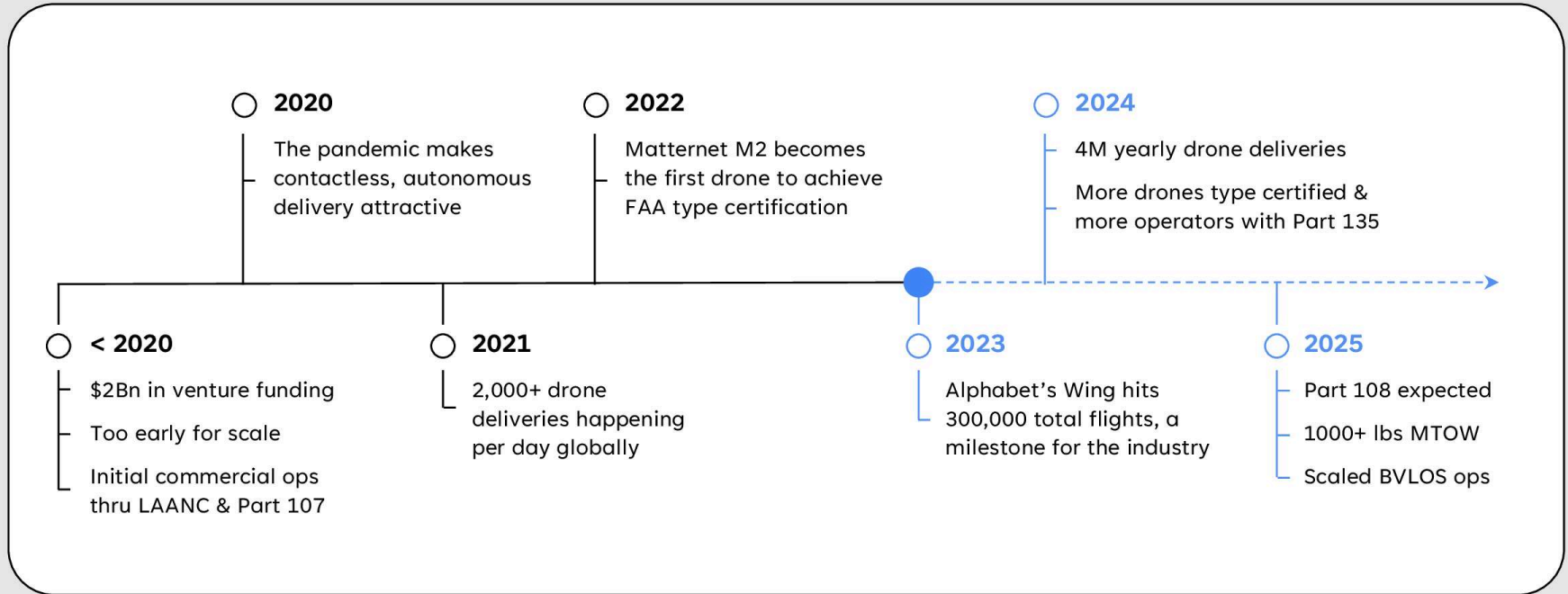
Landing Infrastructure

Valqari



We build in-house what the market is missing and partner up with companies that offer the state-of-the-art technology.

Past / Present / Future



Building a turnkey solution since...





Zing Demo Reel

[Watch](#) →



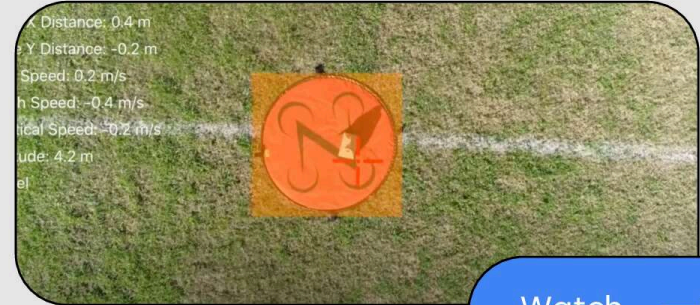
New Orleans Case Study

[Watch](#) →



Zing BVLOS Podcast

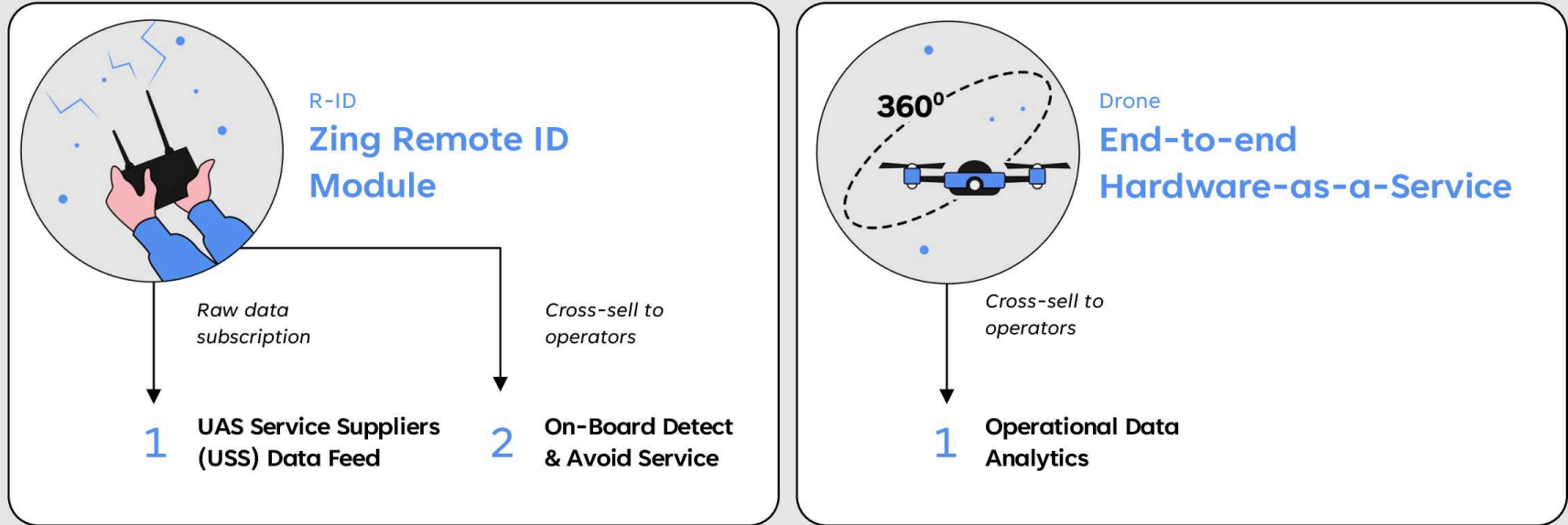
[Watch](#) →



Zing Landing With Package

[Watch](#) →

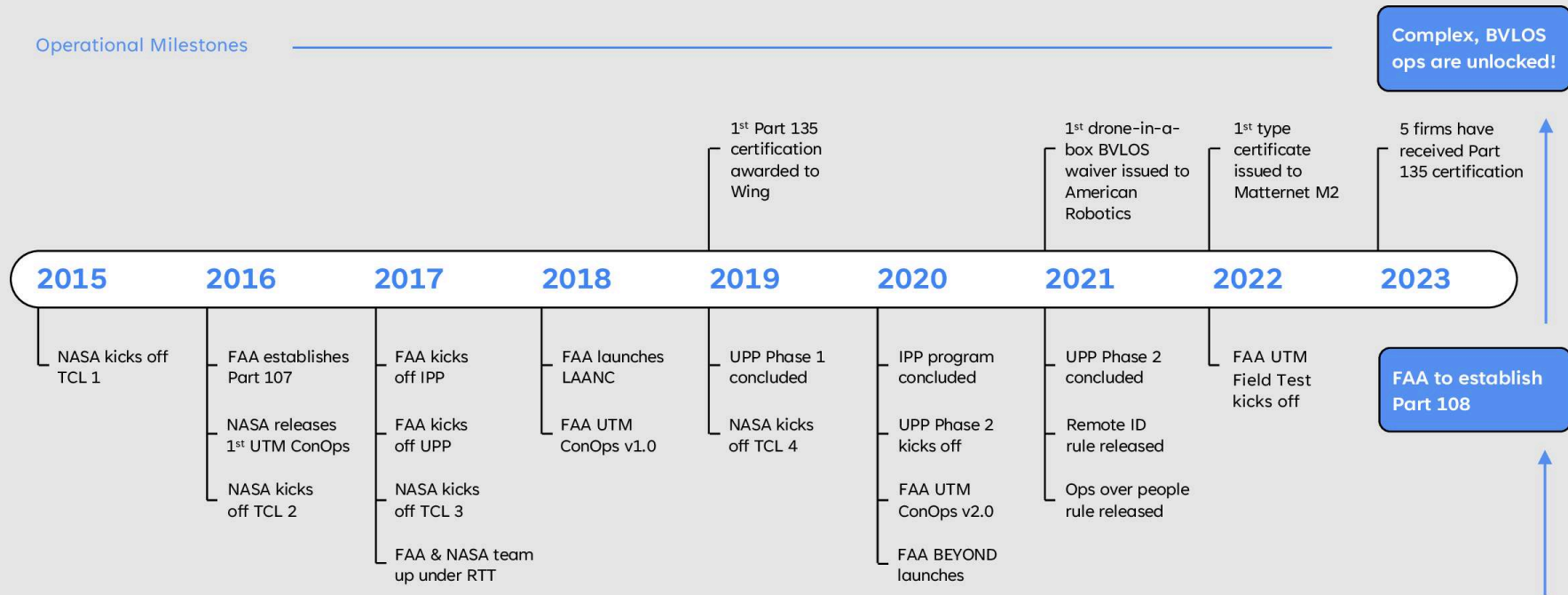
Data as the Next Revenue Unlock



Data sharing agreements with operators will be key to giving Zing access to enterprise-specific and anonymized bulk data on operations.

Complex Ops at scale are at the horizon

Operational Milestones



Regulatory Initiatives

Mid-2020s

Drone Delivery

Company	Target Market	Key Client/Partner	Integrator/OEM?	Funding
Wing	Food, Medical, E-commerce, Grocery	Doordash, KFC, Walgreens	OEM	Corporate
Amazon	E-commerce	D2C	OEM	Corporate
UPS	E-commerce, Logistics	CVS, Wake Forest	Integrator	Corporate
Zipline	Medical, Retail, Food, E-commerce, Agriculture	Sweetgreen, Michigan Medicine, Multicare, Intermountain Health	OEM	\$821M
Flytrex	Restaurant, Retail, Drone Operators	Unilever, Walmart	OEM	\$60M
Manna	Medical, Food	Coca Cola	OEM	\$30M
Skydrop	Food, Retail	Domino's Pizza	OEM	\$16M
DroneUp	Medical, Food, Retail, Entertainment	Walmart	Integrator	\$7.5M
Flyby Robotics	Food	MAD Greens, Tokyo Joe's and Nekter Juice Bar	OEM	\$4M