

Chaia Georgetown LLC
Profit & Loss
 January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
4100 · Sales	
4110 · Food{91}	714,123.77
4120 · NA Beverage	21,239.50
4130 · Beer	2,485.50
4140 · Wine	5,492.50
4145 · Cocktails	3,453.00
4150 · Catering	
4151 · Food{135}	1,758.00
4152 · NA Beverage	105.00
4154 · Merchandise	18.00
4150 · Catering - Other	2.73
Total 4150 · Catering	1,883.73
4160 · Event	
4161 · Food & Beverage	339.50
Total 4160 · Event	339.50
4170 · Merchandise	816.00
4100 · Sales - Other	64.60
Total 4100 · Sales	749,898.10
4180 · Relief Fund	300.00
4190 · Delivery Fee	3,787.50
4999 · Refunds-Allowances	-368.64
Total Income	753,616.96
Cost of Goods Sold	
5100 · Cost of Goods Sold	
5110 · Food COGS	147,691.10
5120 · NA Beverage COGS	6,656.33
5130 · Beer COGS	2,661.00
5140 · Wine COGS	3,522.29
5145 · Liquor COGS	3,109.44
7110 · Packaging	56,336.73
7814 · 3rd Party Fees & Commissions	11,174.44
Total 5100 · Cost of Goods Sold	231,151.33
Total COGS	231,151.33
Gross Profit	522,465.63
Expense	
6000 · Employee Related	
6010 · Salaries & Wages	
6011 · Manager Gross Wages	41,845.92
6012 · FOH Gross Wages	50,834.59
6013 · BOH Gross Wages	130,325.70
Total 6010 · Salaries & Wages	223,006.21
6100 · Payroll Taxes	
6101 · Emplr FICA	22,416.39
6102 · FUTA	842.13
6103 · SUI	3,120.34
6104 · DC Family Leave	1,816.87
Total 6100 · Payroll Taxes	28,195.73

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6200 · Workers Comp Insurance	2,066.50
6500 · Payroll Processing	3,815.65
6900 · Bonuses	600.00
6000 · Employee Related - Other	38.58
Total 6000 · Employee Related	257,722.67
7000 · Operating Expenses	
7100 · Direct Operating	
7111 · Supplies	2,481.59
7112 · Equipment Rental	1,468.92
7113 · Decorations & Music	197.15
7114 · Linens	1,578.93
7115 · Smallwares	265.84
7116 · Uniforms & Cleaning	4,223.26
7117 · Taxes & Licenses	1,906.21
7119 · Phone	2,267.01
7100 · Direct Operating - Other	433.32
Total 7100 · Direct Operating	14,822.23
7200 · Advertising & Marketing	
7210 · Advertising	594.23
7220 · Marketing	2,827.55
7230 · Promotional	3,418.80
7250 · Promotions and Discounts	8,564.97
7200 · Advertising & Marketing - Other	304.00
Total 7200 · Advertising & Marketing	15,709.55
7300 · General and Admin Expenses	
7310 · Bank Charges	144.98
7311 · Dues & Subscriptions	730.83
7312 · Freight & Delivery	35.80
7313 · Office Expenses	6,623.17
7314 · Parking	526.75
7315 · Stationery & Printing	2,713.44
7316 · Exterminator	976.39
7318 · Penalties & Settlements	546.46
7320 · Sales (or Beverage) Taxes	-40.71
7325 · Keyman Insurance	354.50
7330 · Liability and Umbrella Insurance	4,004.43
7300 · General and Admin Expenses - Other	974.32
Total 7300 · General and Admin Expenses	17,590.36
7400 · Professional Services	
7410 · Accounting	14,375.00
7430 · Legal	2,272.50
7400 · Professional Services - Other	2,422.50
Total 7400 · Professional Services	19,070.00
7500 · Repair & Maintenance	11,203.56
7600 · Utilities	
7610 · Electricity	10,368.03
7620 · Water	4,591.49
7630 · Gas	5,215.63
7640 · Internet	3,923.27
7600 · Utilities - Other	1,065.78
Total 7600 · Utilities	25,164.20
7700 · Occupancy	
7710 · Rent or Lease	52,890.29
7715 · Real Estate/BID tax	16,815.05
7720 · Trash Removal	3,806.70
Total 7700 · Occupancy	73,512.04

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7800 · Selling Expenses	
7810 · Cash Over / Short	269.30
7811 · Commissions & fees	86.25
7813 · Credit Card Processing	26,462.20
7815 · POS	2,068.26
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Total 7800 · Selling Expenses	28,886.01
7000 · Operating Expenses - Other	72.60
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Total 7000 · Operating Expenses	206,030.55
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Total Expense	463,753.22
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Net Ordinary Income	58,712.41
Other Income/Expense	
Other Income	
4800 · COVID-19 Grant	21,380.95
9150 · PPP Forgiveness	117,700.00
9266 · ERTC Credits	49,290.37
9300 · Other Ordinary Income	10,468.79
9400 · SBA Loan Forgiveness	25,246.26
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Total Other Income	224,086.37
Other Expense	
6999 · Guaranteed payments	96,448.00
8000 · Non-Operating Expenses	
8100 · Interest Expense	21,190.47
8200 · Depreciation	29,790.00
8300 · Amortization	5,666.04
8400 · Corporate Expenses	
8410 · Travel & Entertainment	261.44
8420 · Meals	50.00
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Total 8400 · Corporate Expenses	311.44
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Total 8000 · Non-Operating Expenses	56,957.95
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8600 · Prior Period Expenses	-86,497.56
8700 · Deminimus Cap Expense	762.77
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Total Other Expense	67,671.16
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Net Other Income	156,415.21
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Net Income	215,127.62
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