

Calliope Restaurant is not accepting investment.

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Calliope Restaurant

Restaurant

313 McFarland Ave

Chattanooga, TN

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Discussion

This is a preview. It will become public when you start accepting investment.

Early Investor Bonus: The investment multiple is increased to 1.7x for the next \$5,500 invested.

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THE PITCH

Calliope Restaurant is seeking investment to raise operating capital, and purchase some equipment.

First LocationLease Secured

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INVESTOR PERKS

Calliope Restaurant is offering perks to investors. You earn the most valuable perk available based on your business. You will not also receive the perks of lesser value, unless specified below.

Calliope Perk + Merch Invest \$1,000 or more to qualify. 10 of 10 remaining

You are now a part of the Calliope Family! We would like to Thank you for your investment. You will get a C months.

Calliope Perk + Catering Invest \$5,500 or more to qualify. 4 of 4 remaining

Continuing his journey from Executive Chef overseeing Whiskey Thief and Whitebird Restaurant at The Ed of opening his own restaurant, Calliope. He looks forward to utilizing his knowledge and skills and ultimate experiences through sustainable, locally-sourced and relaxed dining. This Southern inspired Levantine cuisine de Mel Meadery opening summer 2021.

Raven Humphrey  
Beverage Manager & Event Coordinator

Raven grew up in a small town and then moved to Chattanooga at 18 and began her journey in the service world, working as a waitress, a bartender, and more.

Always ready for a visit to the bright lights and the big city, Raven loves traveling and exploring new places and loves meeting new people and getting to know them. She has been from New York to Las Vegas and Paris to India, enjoying all of her travels, but always coming home to the Mountains of Tennessee.

Raven's greatest journey thus far has been having and raising a Daughter. The past 11 years have been a challenge and a joy, and those who know her well say her daughter is a spitting image of her Mom, in looks, in style, and often in spirit.

Whether working for clients or just having fun with friends, Raven has planned birthday parties, weddings, and even a few girls' weekend trips. Although she has an eye for details whether big or small, in all planning, she is what we call a bit of a perfectionist. After having and raising a child, she is always prepared.

Raven has been in many bartending competitions and won people's choice as well as 1st place and continues to grow her knowledge and passion for

JM: Hans Wirsching Iphöfer Julius-Echter-Berg (2015). Everything about this wine is captivating, from its taste. It has great minerality, slight citrus notes, and a savory herb finish. I immediately shared the bottle with my reps. I knew this bottle would be special, so I wanted as many people as possible to enjoy it with me.

CS: What tips do you have for someone who wants to get into wine?

JM: My advice is to build a core group of people interested in studying and learning about wine. Studying wine is tremendously fun. If you work in a restaurant, practice blind-tasting your wines by the glass. Ask your manager for tips. Tasting as much and as often as possible is crucial for getting started and understanding wine in general.

CS: Is there a particular region or country you prefer for wine?

JM: I have been a fan of the Loire Valley for years. I love the versatility in Chenin Blanc, but at this moment I prefer Pinot Noir wines. They are fabulous. If you love Pinot Noir, then you would really appreciate the Saint Laurent grape - it has more texture than Pinot Noir, and balanced acidity. I also love Zweigelt; it's light, juicy, and easy drinking. My favorite is Grüner Veltliner – it is perfect with food. It's herbaceous and has great acidity and texture. Wagram, Austria is one of my favorite Grüner Veltliners.

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## OUR MISSION

Calliope restaurant's mission is to introduce the surrounding community to a Southern Inspired Levantine Mediterranean flavors. Our goal is also to create a collaborative environment where passion for cooking and food is shared.

Neighborhood eatery to gather whether for family dinner or a nice outing with friends

Community Involvement through Working with local High Schools and Colleges. Educating the students on how restaurants operate.

Teaching the students about food and the importance of sustainability

Offering the students jobs and helping them to continue their education and knowledge in the industry.

Zero Waste Kitchen, Working with local soup kitchens and non-profit organizations

Working with local Farms for composting

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## OUR LOCATION

Our location in conjunction to Flora Meadery features both Indoor and Outdoor dining. Indoor Dining area is located on the first floor.

Bar : Will feature 10 handcrafted barstools made by a local artist.

Dining room: Seats 38 guests, beautiful solid oak tables and warm lighting.

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## Working with local High Schools and Colleges

Offering educational programs in the culinary arts and beverage

Educating the students on basic business models and how restaurants operate

Teaching the students about food and the importance of sustainability

Offering the students jobs and helping them to continue their education and knowledge

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## Q&A

### Strengths

1. Experience in the Hospitality industry 2. Leadership team skill and knowledge 3. Surrounding areas marl Meadery, good location, décor, and brand. 5. Unique concepts

### Weaknesses

1. Local consumer concept knowledge 2. weak food scene

### Opportunities

1. First contemporary casual in Rossville, GA 2. Introducing the local community and the surrounding area business opportunities to the local community 4. Establish and build a great food scene

### Threats

1. Financing the initial operating capital 2. Regional and national market competition 3. Local unfamiliarity \

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Calliope restaurant, will be centrally located in a developing city, Rossville, GA.

Our targeted market consists of both casual and occasional diners who want high quality food, service and  
Catering to families, couples, and friends, in the middle – class income level and over

Calliope will be one of two full service restaurants in the area

Our primary market will consist of Millennials, as the generation is more ethnically diverse and usually seeks  
and community engagement

Calliope in conjunction with Flora De Mel, the first Meadery in Chattanooga and surrounding areas

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Data Room

Intended Use of Funds

Target Raise

Maximum Raise

Operating Capital \$9,000

Equipment \$1,340

Mainvest Compensation \$660

Total \$11,000

Financial Forecasts

Year 1 Year 2 Year 3 Year 4 Year 5

Gross Sales \$380,000 \$426,400 \$1,250,000 \$1,312,499 \$1,351,871

Cost of Goods Sold \$105,600 \$118,494 \$347,367 \$364,735 \$375,676

Gross Profit \$274,400 \$307,906 \$902,633 \$947,764 \$976,195

## EXPENSES

Rent \$15,600 \$15,990 \$75,000 \$75,000 \$75,000

Utilities \$6,000 \$6,150 \$16,200 \$16,589 \$16,987

Salaries \$146,400 \$161,906 \$401,327 \$421,393 \$434,033

Insurance \$1,500 \$1,537 \$9,000 \$9,216 \$9,437

Repairs & Maintenance \$1,200 \$1,230 \$8,000 \$8,192 \$8,389

Legal & Professional Fees \$1,800 \$1,845 \$6,000 \$6,144 \$6,291

Payroll Tax \$0 \$0 \$0 \$0 \$0

Marketing \$2,400 \$2,460 \$6,000 \$6,500 \$7,000

Fees and Subscriptions \$1,200 \$1,230 \$2,000 \$2,200 \$2,500

Operating Profit \$98,300 \$115,558 \$379,106 \$402,530 \$416,558

This information is provided by Calliope Restaurant. Mainvest never predicts or projects performance, and  
financial forecast. Please see below for additional risk disclosures.

Documents

Investor Agreement

2021 Balance Sheet

Calliope About Us.docx

Calliope Restaurant achieved the following milestones:

Secured lease in Rossville, Ga in May, 2021.

Hired the following positions in July, 2021: Sous Chef, Line Cook, Porter.

Introduced Calliope Restaurant for the first time at the Crabtree farm 100 dinner in June, 2021.

Booked Calliope's first offsite event for August, 2021.

Historical financial performance is not necessarily predictive of future performance.

Forecasted milestones

Calliope Restaurant forecasts the following milestones:

Open location by August, 25th, 2021

Achieve \$1,250,000 revenue per year by 2024.

Achieve \$379,106 profit per year by 2024

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No other outstanding debt or equity

The capital raised through Mainvest will make up the entirety of the Calliope Restaurant's fundraising. However, we may raise additional funds from alternate sources at a later date.

No operating history

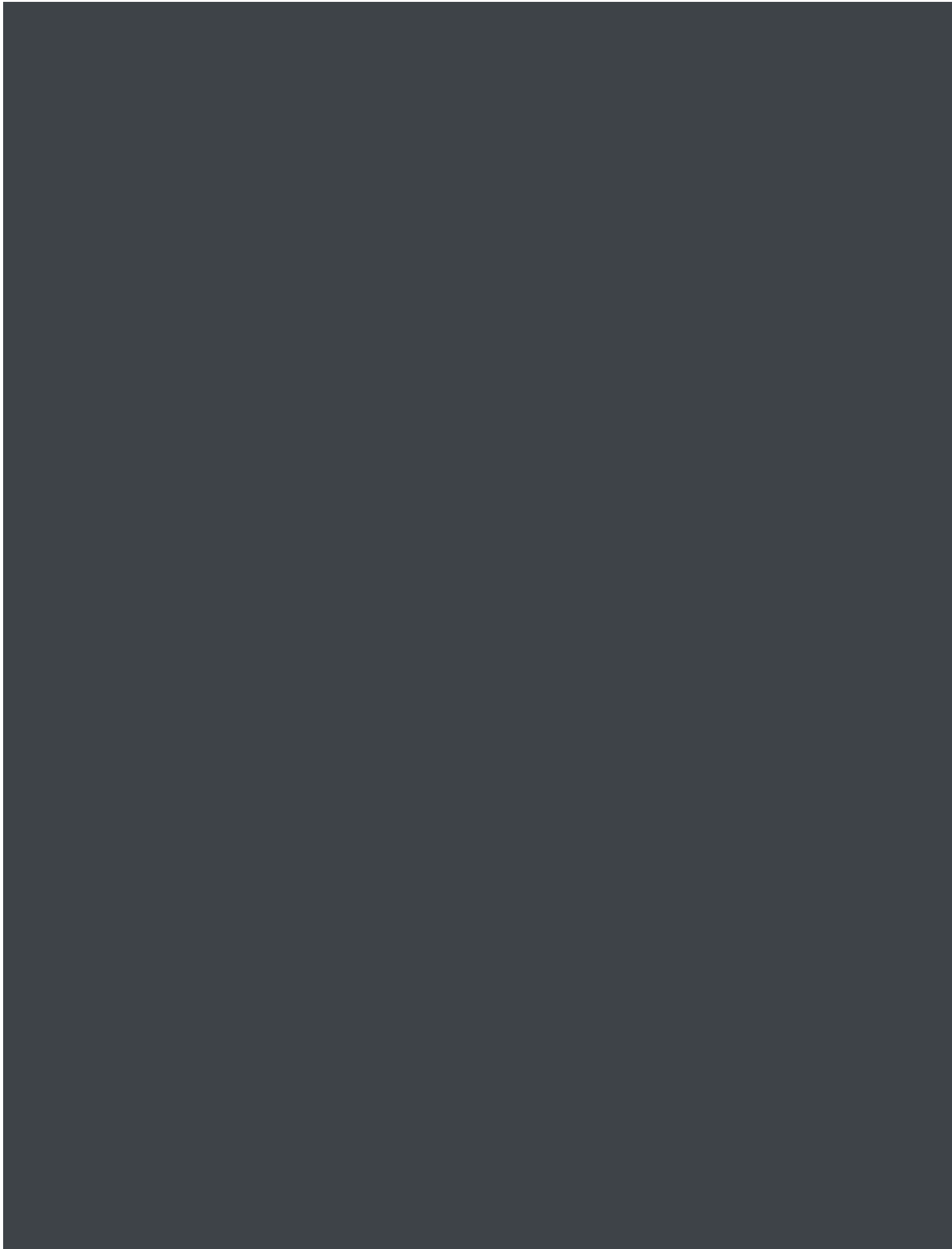
Calliope Restaurant was established in June, 2021. Accordingly, there are limited financial statements and no operating history. When evaluating this investment opportunity, investors should consider factors outlined in the risk section.

Financial liquidity

Calliope Restaurant has a strong liquidity position due to its high cash reserves as compared to debt and capital expenditures. However, we expect its liquidity position to decline upon raising capital on Mainvest and deploying the capital to grow the business.

Risk Factors

You Might Lose Your Money



Changes in laws or regulations, including but not limited to zoning laws, environmental laws, tax laws, consumer protection laws, antitrust laws, and health care laws, could negatively affect Calliope Restaurant's financial performance or profitability. Specifically, any additional regulation on the industry could significantly negatively affect the business.

### Conflict of Interest With Companies and Their Management

In many ways, your interests and the interests of Calliope Restaurant's management will coincide: you both want the business to be as successful as possible. However, your interests might be in conflict in other important areas, including the timing of payments. You would like to act conservative to make sure they are best equipped to repay the Note obligations, while Calliope Restaurant might want to aggressively invest in the business. You would like to keep the compensation of managers low, while management might want to pay them as much as they can.

### Future Investors Might Have Superior Rights

If Calliope Restaurant needs more capital in the future and takes on additional debt or other sources of financing, they might have rights superior to yours. For example, they might have the right to be paid before you are, to receive larger amounts of capital, to have a say in management, or otherwise.

### The Company is Not Subject to the Corporate Governance Requirements of the National Securities Exchange Act

Any company whose securities are listed on a national stock exchange (for example, the New York Stock Exchange) is subject to rules about corporate governance that are intended to protect investors. For example, the major U.S. stock exchanges require companies to have an audit committee made up entirely of independent members of the board of directors (i.e., directors with no material relationships with Calliope Restaurant or management), which is responsible for monitoring Calliope Restaurant's financial reporting. Calliope Restaurant will not be required to implement these and other investor protections.

### You Have a Limited Upside

Notes include a maximum amount you can receive. You cannot receive more than that even if Calliope Restaurant becomes more successful than your initial expectations.

### You Do Have a Downside

Conversely, if Calliope Restaurant fails to generate enough revenue, you could lose some or all of your money.

### Payments and Return Are Unpredictable

Because your payments are based on the revenue of Calliope Restaurant, and the revenue of Calliope Restaurant can disappear altogether) unpredictably, it is impossible to predict how much you will receive and when. And because the revenue is unpredictable, so is your ultimate return.

The ongoing COVID-19 pandemic may impact the Company's ability to generate revenue and/or continue due to COVID-19 restrictions, the Company can not guarantee that it will resume operations in the future.

This information is provided by Calliope Restaurant. Mainvest never predicts or projects performance, and information. For additional information, review the official Form C filing with the Securities and Exchange Commission. This is a preview. It will become public when you start accepting investment.

#### Investor Discussion

Calliope Restaurant isn't accepting investments right now, but is trying to get a sense of how they should need to provide any money, and we won't be accepting money or selling securities, until all of its forms will to ultimately invest. All investments will must be done through Mainvest.com. Once the offering goes live, choose.

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