

**Ronald Aschkar** · 3rd

Here on behalf of The Boss

Austin, Texas, United States ·

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500+ connections

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and Technology****Experience****CEO**

FantasyBoss

Dec 2020 – Present · 8 mos

Austin, Texas, United States

I work for The Boss. Don't ask me who The Boss is, we don't talk about The Boss. But if you're Boss enough, more details will be provided.

**Higher Education Renewals Manager**

Box

Jul 2019 – Jul 2020 · 1 yr 1 mo

Austin, Texas Area

Role Details:

- Contract Position. Responsible for migrating & renewing contracts for Higher Education.
- Increased profitability by reducing storage or inci ...see more

**Account Executive**

StreamSets Inc.

Jun 2018 – Jul 2019 · 1 yr 2 mos

Austin, TX

Role Details:

- Hunter Role. Interfaced with internal/external stakeholders to expand new and existing business. Used cold calling, marketing, leads and referrals to meet/exceed fore ...see more

WIN-911**Channel Account Manager**

WIN-911

Jan 2017 – Mar 2018 · 1 yr 3 mos

Austin, Texas

Role Details:

- Channel Role. Worked with and trained partners/resellers on our software. Attended trade shows locally and internationally to make relationships and promote our company. ...see more

Strategic Business Consultant

6 Degrees

May 2016 – Dec 2016 · 8 mos

Austin, TX

Boutique Consulting Company

Role Details:

- Problem Solving Role. Worked with clients to imp ...see more

Show 5 more experiences ✓**Education****Quantic School of Business and Technology**

Master of Business Administration (M.B.A.), Business Administration and Management

2018 – 2019

**Abilene Christian University**

BA, Business Administration, Marketing

2001 – 2005

Skills & endorsements**Sales** · 32



Endorsed by **Jason Smith and 2 others** who are
highly skilled at this



Endorsed by **2 of Ronald's colleagues** at
Mitratach

Leadership · 25



Endorsed by **11 of Ronald's colleagues** at **Forcepoint**

Customer Service · 23



Endorsed by **2 of Ronald's colleagues** at
Mitratach



Endorsed by **8 people** who know **Customer
Service**

Show more ▾

Recommendations

Received (2)

Given (2)



Kerry Laird
Helping
Companies
Simplify Their
Recruiting
Pipelines

March 8, 2021,
Ronald worked
with Kerry in the
same group

It was great working with Ron and learning
about sales from him.



Cade Girod
Inside Sales
Representative/
Partner
Specialist

September 2,
2015, Ronald
worked with Cade
in the same group

working with Ron was fantastic. Always knew
the answer to any questions i would ask. He
was a leader who continued would teach
other team members. Ron is a great asset
and very determined to win. Sales is very
hard and watching Ron be a great example
and teaching us how to be successful... **See
more**

