



**Terry Quinn** · 3rd  
Operations and Supply Chain Executive  
Del Mar, California, United States · [Contact info](#)  
500+ connections

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 **On Tap Consulting**  
 **Pepperdine University**

## Experience



### Senior Operations and Supply Chain Consultant

On Tap Consulting · Full-time

Mar 2021 – Present · 5 mos

San Diego Metropolitan Area

On Tap Consulting provides hardware companies with both hands-on and strategic expertise in Operations, Sales and Marketing.

We enable you to:

\*Accelerate progress by adding the right resources to enhance your internal capabilities

\*Meet your goals for cost, quality and time to market

\*Grow and scale on a solid foundation

[...see more](#)



### COO

Hupnos

Jan 2018 – Present · 3 yrs 7 mos

Alamo, CA

Hupnos is making the only affordable and effective solution for snoring. The company is producing product in both the US and Asia and distributing currently in North America, and selling through a combination of direct sales, distribution and retail.



### COO

EXIST TRIBE

Apr 2019 – Present · 2 yrs 4 mos

Greater San Diego Area

Existech is transforming the sleep deprivation environment by providing the only effective sleep module that blocks out interference and creates an environment where real sleep can be achieved resulting in a dramatic improvement in performance and overall well being.

### Vice President Operations

Apothecarry, Inc.

Jun 2017 – Present · 4 yrs 2 mos

Los Angeles, CA

Apothecarry sells a suite of high end humidior storage products and accessories with sales through B2C, Retail, and Distribution.



### Vice President of Supply Chain and Distribution

Solenica

Dec 2016 – Aug 2020 · 3 yrs 9 mos

Greater San Diego Area

[Show 5 more experiences](#) ▼

## Education



**Pepperdine University**  
MBA, Business Administration



**University of Wisconsin-Madison**  
BS, Psychology/Philosophy

## Skills & endorsements

### Supply Chain Management · 99+

Endorsed by **Wally Johnson and 10 others** who

are highly skilled at this

Endorsed by **13 of Terry's colleagues** at

BlackBerry

### Strategy · 93

Endorsed by **Mike Quindazzi and 10 others** who  
are highly skilled at thisEndorsed by **7 of Terry's colleagues** at  
BlackBerry

### Six Sigma · 73

Endorsed by **Joe Colarusso and 2 others** who  
are highly skilled at thisEndorsed by **7 of Terry's colleagues** at  
BlackBerry[Show more](#) ▼

## Recommendations

[Received \(6\)](#)[Given \(21\)](#)

### Gina Harriz

Director, Modern Work  
Channel Development at  
Microsoft

October 22, 2010, Terry was  
senior to Gina but didn't  
manage directly

I had the pleasure of working with Terry on creating and  
delivering a best in class supply chain and operational support  
for one of our key strategic customers. He worked balancing the  
demands of the customer with those of the company with ease.  
Terry is smart, works with a high level of integrity, an... [See more](#)



### Shawn DeGraw

Director, Program  
Management at Qualcomm  
Technologies, Inc.

August 29, 2010, Terry was  
senior to Shawn but didn't  
manage directly

Terry maintained tight control over our handset manufacturing  
operation, resulting in consistently high product quality and on-  
time delivery to customers. He implemented meaningful  
efficiency improvements to existing processes and established  
off-site manufacturing operations, allowing the com... [See more](#)

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