

ANDEANSUN CORP
Profit and Loss
January - December 2019

	<u>Total</u>
Income	
Non-Ecommerce Sales	3,599.43
Sales	
Amazon Income	
Amazon Returns	-7,627.49
Amazon Sales	122,792.78
AMZ Product Charges	417,353.12
AMZ Refund Product Charges	-17,698.22
Total AMZ Product Charges	\$ 399,654.90
AMZ Promo Rebates	-4,876.28
AMZ Refund Promo Rebates	163.83
Total AMZ Promo Rebates	-\$ 4,712.45
AMZ Other (Shipping/Gift Wrap Credits)	4,266.33
AMZ Refund Other (Shipping/Gift Wrap Credits)	-84.73
Total AMZ Other (Shipping/Gift Wrap Credits)	\$ 4,181.60
AMZ Other Transactions	744.75
Total Amazon Income	\$ 515,034.09
PayPal Sales	457,896.43
Total Sales	\$ 972,930.52
Sales Returns (deleted)	
PayPal Returns (deleted)	-2,463.60
Total Sales Returns (deleted)	-\$ 2,463.60
Total Income	\$ 974,066.35
Cost of Goods Sold	
Cost of Goods Sold	216,532.11
Cost of Sales	
Amazon COS	
Amazon Fees	
Amazon FBA Returns Shipping Charges	36.89
Amazon Promo Rebates	1,061.52
Amazon Sales fees	37,814.45
Total Amazon Fees	\$ 38,912.86
AMZ FBA Fees	6,992.27
AMZ Fees	123,462.90
AMZ Refund Fees	-2,507.91
Total AMZ Fees	\$ 120,954.99
AMZ Shipping Services Purch thru AMZ	61.72
AMZ Subscriptions	235.60
Total Amazon COS	\$ 167,157.44
Other COS	
Freight Cost	
Custom Duties	797.28
Outbound Freight	38,856.31

Shipping Insurance	2,239.07
Shipping Supplies	1,698.54
Total Freight Cost	\$ 43,591.20
PayPal Fees	12,717.95
Total Other COS	\$ 56,309.15
Total Cost of Sales	\$ 223,466.59
Materials	
Materials - Peru	119,164.66
Total Materials	\$ 119,164.66
Total Cost of Goods Sold	\$ 559,163.36
Gross Profit	\$ 414,902.99
Expenses	
Advertising& Promotional	
AAF Wholesale	1,500.00
AMZ Cost of Advertising	33,380.08
ASY Retail	
ASY Facebook	768.19
ASY Marketing Services	9,324.99
Total ASY Retail	\$ 10,093.18
Total Advertising& Promotional	\$ 44,973.26
Auto and Truck Expenses	
Fuel	52.95
Parking & Tolls	16.00
Total Auto and Truck Expenses	\$ 68.95
Bank Service Charges	
Bank Charges/Fees	18,151.32
Cashback Rewards	163.41
Total Bank Service Charges	\$ 18,314.73
Business Licenses & Permits	150.00
Computer Services	
Computer Equipment	681.78
Ecommerce/Cloud Services	17,518.90
Internet Services	1,428.29
Total Computer Services	\$ 19,628.97
Depreciation Expense	1,849.00
Dues & Subscriptions	301.31
Education Expenses	
Business Coaching	3,402.74
Other Education Expenses	14,032.05
Total Education Expenses	\$ 17,434.79
Gifts	76.99
Insurance Expense	
General Liability	3,063.17
Property Insurance	636.58
Workers Compensation Insurance	762.59
Total Insurance Expense	\$ 4,462.34
Interest & Finance Charges	
Credit Card Interest	19,578.28

Finance Charges	934.33
Loan Interest	<u>37,545.02</u>
Total Interest & Finance Charges	\$ 58,057.63
Meals and Entertainment	
Meals	<u>1,659.24</u>
Total Meals and Entertainment	\$ 1,659.24
Office Expenses	2,419.44
Payroll	
Payroll Expenses	
Other Payroll Expenses	1,497.63
Taxes	8,053.59
Wages	<u>100,455.93</u>
Total Payroll Expenses	\$ 110,007.15
Payroll Fees	577.00
Payroll Taxes	
UCT-6	<u>126.67</u>
Total Payroll Taxes	\$ 126.67
Total Payroll	\$ 110,710.82
Product Development	1,047.28
Professional Fees	
Accountant	8,310.00
Bookkeeping	11,259.20
Remote Assistance	<u>45,533.63</u>
Total Professional Fees	\$ 65,102.83
Rent	19,260.00
Repairs & Maintenance	
Leasehold Improvements-Expenses	2,381.40
Other Repair & Maintenance	<u>4,107.60</u>
Total Repairs & Maintenance	\$ 6,489.00
Security System	499.48
Telephone Expenses	1,463.55
Travel Expense	775.11
Utilities	<u>3,317.39</u>
Total Expenses	\$ 378,062.11
Net Operating Income	\$ 36,840.88
Other Income	
Cleanup Gain/(Loss)	<u>5,240.88</u>
Total Other Income	\$ 5,240.88
Other Expenses	
Unrealized Gain or Loss	0.00
Ask?	35.00
Exchange (Gain)/Loss	<u>-0.01</u>
Total Other Expenses	\$ 34.99
Net Other Income	\$ 5,205.89
Net Income	\$ 42,046.77

