

(NYSE: STVN)

# **Stevanato Group Q2 2025 Financial Results**

August 5, 2025



#### **Safe Harbor Statement**

#### **Forward-Looking Statements**

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the current views of Stevanato Group S.p.A. ("we", "our", "us", "Stevanato Group" or the "Company") and which involve known and unknown risks, uncertainties and assumptions because they relate to events and depend on circumstances that will occur in the future whether or not within the control of the Company. These forward-looking statements include, or may include words such as "is fueling, "growing," "rising," "are seeing," "believe," "will," "continued," "expected," "assumes," "sustained," "rise," "continuing," "remain," and other similar terminology. Forward-looking statements contained in this presentation include, but are not limited to, statements about: our future financial performance, including our revenue, operating expenses and our ability to maintain profitability and operational and commercial capabilities; our expectations regarding the development of our industry and the competitive environment in which we operate; the expansion of our plants and sites, and our expectations related to our capacity expansion; the global supply chain and our committed orders; customer demand; the success of the Company's initiatives to optimize the industrial footprint, harmonize processes and enhance supply chain and logistics strategies; our geographical and industrial footprint; and our goals, strategies, and investment plans. These statements are neither promises nor guarantees but involve known and unknown risks, uncertainties and other important factors and circumstances that may cause Stevanato Group's actual results, performance or achievements to be materially different from its expectations expressed or implied by the forward-looking statements, including conditions of the U.S. capital markets, negative global economic conditions, inflation, the impact of the conflict between Russia and Ukraine, the evolving events in Israel and Gaza, supply chain and logistical challenges and other negative developments affecting Stevanato Group's business or unfavorable legislative or regulatory developments. The following are some of the factors that could cause our actual results to differ materially from those expressed in or underlying our forward-looking statements: (i) our product offerings are highly complex, and, if our products do not satisfy applicable quality criteria, specifications and performance standards, we could experience lost sales, delayed or reduced market acceptance of our products, increased costs and damage to our reputation; (ii) we must develop new products and enhance existing products, adapt to significant technological and innovative changes and respond to introductions of new products by competitors to remain competitive; (iii) if we fail to maintain and enhance our brand and reputation, our business, results of operations and prospects may be materially and adversely affected; (iv) we are highly dependent on our management and employees. Competition for our employees is intense, and we may not be able to attract and retain the highly skilled employees that we need to support our business and our intended future growth; (v) our business, financial condition and results of operations depend upon maintaining our relationships with suppliers and service providers; (vi) our business, financial condition and results of operations depend upon the availability and price of high-quality materials and energy supply and our ability to contain production costs: (vii) significant interruptions in our operations could harm our business, financial condition and results of operations: (viii) as a consequence of the COVID-19 pandemic, sales of vials to and for vaccination programs globally increased resulting in a revenue growth acceleration. The demand for such products may shrink, as the need for COVID-19 related solutions continue to decline; (ix) our manufacturing facilities are subject to operating hazards which may lead to production curtailments or shutdowns and have an adverse effect on our business, results of operations, financial condition or cash flows; (x) our business, financial condition and results of operations may be impacted by our ability to successfully expand capacity to meet customer demand; (xi) the loss of a significant number of customers or a reduction in orders from a significant number of customers, including through destocking initiatives or lack of transparency of our products held by customers, could reduce our sales and harm our financial performance: (xii) we may face significant competition in implementing our strategies for revenue growth in light of actions taken by our competitors; (xiii) our global operations are subject to international market risks that may have a material effect on our liquidity, financial condition, results of operations and cash flows; (xiv) we are required to comply with a wide variety of laws and regulations and are subject to regulation by various federal, state and foreign agencies; (xv) given the relevance of our activities in the healthcare sector. investments by non-Italian entities in the Company, as well as certain asset disposals by the Company, may be subject to the prior authorization of the Italian Government (so called "golden powers"); (xvi) if relations between China and the U.S. deteriorate (including in connection with the current trade policy of the U.S. government), our business in the U.S. and China could be materially and adversely affected; (xvii) the U.S. government recently imposed tariffs on certain product manufactured in several jurisdictions, including China and the European Union, and has made announcements regarding the potential imposition of tariffs on other jurisdictions. Such tariffs as well as other trade policies that the U.S. government may implement in the future and the restrictive trade measures that other countries may adopt in response thereto, could adversely affect our business by making it more difficult or costly to trade goods between different jurisdictions; (xviii) cyber security risks and the failure to maintain the confidentiality, integrity and availability of our computer hardware. software and internet applications and related tools and functions, could result in damage to our reputation, data integrity and/or subject us to costs, fines or lawsuits under data privacy or other laws or contractual requirements; (xix) our trade secrets may be misappropriated or disclosed, and confidentiality agreements with directors, employees and third parties may not adequately prevent disclosure of trade secrets and protect other proprietary information; (xx) if we are unable to obtain and maintain patent protection for our technology, products and potential products, or if the scope of the patent protection obtained is not sufficiently broad, we may not be able to compete effectively in our markets; (xxi) we depend in part on proprietary technology licensed from others, and if we lose our existing licenses or are unable to acquire or license additional proprietary rights from third parties, we may not be able to continue developing our potential products; and (xxii) we are obligated to maintain proper and effective internal control over financial reporting. Our internal controls were not effective for the year ended December 31, 2024, and in the future may not be determined to be effective, which may adversely affect investor confidence in us and, as a result, the value of our ordinary shares; and any other risk described under the headings "Risk Factors," "Operating and Financial Review and Prospects" and "Business" in our most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission. This list is not exhaustive. We therefore caution you against relying on these forward-looking statements and we qualify all of our forward-looking statements by these cautionary statements.

These forward-looking statements speak only as at their dates. The Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible to predict all of these factors. Further, the Company cannot assess the impact of each such factor on our business or the extent to which any factor, or combination of factors, may cause actual results to be materially different from those contained in any forward-looking statements.

For a description of certain additional factors that could cause the Company's future results to differ from those expressed in any such forward-looking statements, refer to the risk factors discussed in our most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission.

#### **Non-GAAP Financial Information**

This presentation contains non-GAAP financial measures. Please refer to the tables included in this presentation for a reconciliation of non-GAAP financial measures. Management monitors and evaluates its operating and financial performance using several non-GAAP financial measures, including Constant Currency Revenue, EBITDA, Adjusted EBITDA Margin, Adjusted Operating Profit, Adjusted Income Taxes, Adjusted Net Profit, Adjusted Diluted EPS, Capital Employed, Net Cash, Free Cash Flow and CAPEX. The Company believes that these non-GAAP financial measures provide useful and relevant information regarding its performance and improve its ability to assess its financial condition. While similar measures are widely used in the industry in which the Company operates, the financial measures it uses may not be comparable to other similarly titled measures used by other companies, nor are they intended to be substitutes for measures of financial performance or financial position as prepared in accordance with IFRS. Accordingly, you should not place undue reliance on any non-IFRS financial measures contained in this presentation.



### **Stevanato Group Q2 2025 Financial Results Earnings Call**



Franco
Stevanato
Chairman & CEO



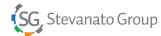
Marco Dal Lago



Lisa Miles CCO and IR



Franco Stevanato
Chairman & Chief Executive Officer



#### Delivered Top-line Growth, Increased Mix of HVS, and Expanded Margins

Q2 2025: Revenue grew +8% yoy, led by strong performance in the BDS Segment (+10% yoy) that offset a slight revenue decline in the Engineering Segment (-2% yoy)

Strong performance in the BDS Segment driven by growth in the core DCS business. Underpinned by favorable secular tailwinds, such as the rise in biologics, which is fueling demand

- Capacity expansion in **Latina and Fishers facilities,** in response to growing market demand; contributing to growth as we scale
- Favorable **mix of HVS:** growth driven primarily by high-value PFS; to a lesser extent growth in EZ-fill® cartridges and EZ-fill® vials
- Encouraging signs of stabilization in vial demand, as destocking eases

→ HVS accounted for 42% of total revenue in Q2 25

Soft margin performance in the Engineering Segment was due to higher mix of legacy projects, and timing of new orders previously forecasted in Q2 and now expected in 2H 2025

- Meaningful progress on optimization plan: completed most of legacy projects; on track to finalize remaining ones by end of FY25
  - Increasing rate of Site Acceptance Testing (SATs) rates underscores our operational improvements
- Advancing on our footprint optimization: Denmark to serve as an innovation hub; evaluating second site (Bologna, Italy) to leverage
   (i) existing operations and (ii) pool of technical talent
- Enhancing commercial strategy to capitalize on long-term opportunities underpinned by (i) favorable trends and (ii) an increase in capital investments and U.S. onshoring by customers



#### **Demand-Driven Capacity Expansion Projects Update**



#### Fishers (IN), U.S.





Supporting U.S. customers across the full value chain, strategically focused to meet demand for biologics

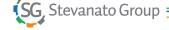
- **Installations and customer validations are ongoing**, exp. to reach full productivity towards end of FY28
- Hosted 40 customers from PDA Conference showcasing our premium drug containment solutions for biologics, integrated device manufacturing, and Engineering after-sales services
- → Hub in Fishers brings together our broad and complementary capabilities to offer customers an integrated offering



Focused on scaling commercial production for high-value PFS

for PFS and EZ-fill® cartridges to satisfy market demand

- Installation of PFS manufacturing lines (including lines that produce dual chamber products) and validation activities will continue into 2026, as planned
- Preparing for the **next phase of RTU cartridge** production, with commercial production still exp. to launch at the end of FY26



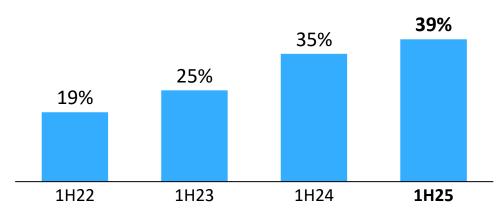
#### **Capital Investments Meet Rising Demand Amid The Growth In Biologics**

**Biologics present large set of opportunities** – beyond GLPs – driving demand for our broad HVS portfolio:

- High **demand for Alba® PFS** (highest performance PFS in our portfolio) in the **U.S., EU and APAC for a range of mABS** requiring minimal particle release (incl. ophthalmic applications, among others)
- Strong pipeline of mABS projects in clinical phases (both novel applications and biosimilars) driving demand for our Nexa® PFS
- Increasing requests for specially coated vials suited for highly potent drugs, including anti-body drug conjugates (ADCs), requiring more complex production processes and advanced technologies

#### **Share of BDS Revenue from Biologics**

(% of BDS Revenue excl. Covid-19)



Share of BDS revenue from biologics including revenue related to Covid-19 can be found in the Company's Annual Report on Form 20-F filed with the SEC for the fiscal years ended December 31, 2024, 2023, and 2022.

We believe the depth of our portfolio will put us in an optimal position to leverage the diverse set of opportunities ahead, particularly in biologics, to deliver long-term sustainable growth



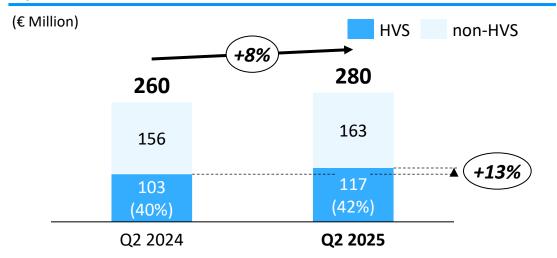


Marco Dal Lago
Chief Financial Officer



#### **Q2 2025: Financial Highlights**

#### **Q2 2025: Revenue**



- Revenue increase driven by 10% growth in the BDS Segment, which offset a 2% decline in the Engineering Segment
- HVS increased 13% yoy to €116.8 M and represented 42% of total revenue driven by strong demand in high-value PFS, as well as growth in both EZ-fill® vials and EZ-fill® cartridges

#### **Q2 2025: Margins**

- Gross profit margin increased 210 bps to 28.1%
  - Strong performance in the BDS Segment driven by:
    - (i) financial improvements from Latina and Fishers (sites remain margin-dilutive, but gaining operating leverage as volumes and revenue grow)
    - (ii) higher mix of accretive HVS
  - Favorable trends in the BDS Segment were partially offset by lower gross profit from the Engineering Segment
- Operating profit margin increased 400 bps to 14.8% (adj. operating profit margin was 15.5%)
- Net profit of €29.7M, or €0.11 of diluted EPS (adj. net profit\* of €31.3M, or €0.11 of adjusted diluted EPS\*)
- Adjusted EBITDA\* increased to €65.1M; adjusted EBITDA margin\* increased 240 bps to 23.2%

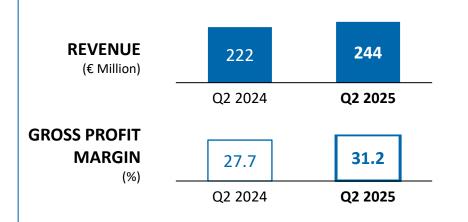
SG, Stevanato Grou

All comparisons refer to Q2 2024 unless otherwise specified

<sup>\*</sup> Adjusted operating profit margin, adjusted net profit, adjusted DEPS, adjusted EBITDA, adjusted EBITDA margin, are non-GAAP financial measures. Please refer to slides 16 to 21 for a reconciliation of non-GAAP measures

#### **Q2 2025: Segment Trends**

#### **Biopharmaceutical and Diagnostic Solutions (BDS) Segment**

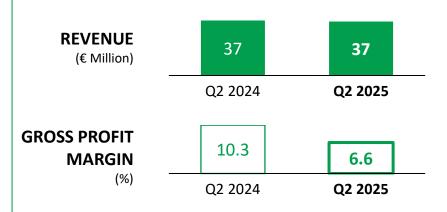


**Revenue increased 10%** (12% at cc), driven by solid growth in HVS, and other containment and delivery solutions. Vial demand is stabilizing.

- Revenue from HVS grew 13% to €116.8 million, or approx. 48% of BDS revenue, fueled by HVS syringes, and to a lesser extent EZ-fill® cartridges and EZ-fill® vials
- Revenue from other containment and delivery solutions increased 6% to €126.7 million, driven by bulk syringes, cartridges, and contract manufacturing activities

**Gross profit margin increased 350 bps to 31.2%:** driven by financial improvements in Latina and Fishers and the higher mix of more accretive HVS; operating profit margin was 19.1%, 460 bps higher than the same period last year

#### **Engineering Segment**



**Revenue decreased 2%** to €36.5 million, driven by lower sales from glass converting, partially offset by growth in device assembly and packaging lines

Gross profit margin decreased to 6.6% and operating profit was -0.8%, resulting from a higher level of revenue from legacy projects and the timing of new work. This was due to a shift in new orders that were initially forecasted for the second quarter and are now expected to be secured in the second half of 2025.



All comparisons refer to Q2 2024 unless otherwise specified. Rounded figures

#### **Balance Sheet and Cash Flow Items**

#### At Quarter Ended June 30, 2025

€ 94.2M

Total Cash and Cash Equivalents

€ 312.4M

Net Debt\*

In Q2 2025

€ 69.1M

CapEx\*

€ 44.9M

Net Cash Generated from Operations

(€ 13.0M)

Free Cash Flow\*

In July, announced financing agreements totaling €200M

#### Funds will support:

- PFS capacity and future capacity for RTU cartridges at our Latina facility
- Scale-up operations in Fishers, including PFS and DDS operations

<sup>\*</sup>Net Debt, CapEx, Free Cash Flow are non-GAAP financial measures. Please refer to slides 16 to 21 for a reconciliation of non-GAAP measures.



#### **Maintaining Guidance Despite Higher FX Rates and Tariffs Headwinds**

	FY 2025 Guidance
Revenue	€ 1.160B - € 1.190B
Implied Revenue Growth	5% to 8%
Adjusted DEPS*	€ 0.50 - € 0.54
Adjusted EBITDA*	€ 288.5M - € 301.8M

FY25 Guidance Assumptions	New	Previous
BDS Segment yoy growth	HSD	MSD to HSD
ENG Segment yoy performance	LDD decrease	flat to LSD growth
HVS share	40% to 42%	39% to 41%
Tariff rate for goods shipping from the E.U. to the U.S.	15%	10%
Foreign exchange headwind (EUR:USD for 2H25)	€12M to €15M (1.13 to 1.17)	- (1.13)
Gross Profit margin expansion	approx. 125bps	approx. 100bps
Operating Profit margin expansion	approx. 150bps	approx. 100bps
Depreciation (% of guide mid-point)	8.2% to 8.4%	8.7% to 9.0%
Tax rate	25.8%	22.9%

<sup>\*</sup>Adjusted operating profit margin, adjusted net profit, adjusted DEPS, adjusted EBITDA and adjusted EBITDA margin, Net Debt, CapEx, Free Cash Flow are non-GAAP financial measures. Please refer to slides 16 to 21 for a reconciliation of non-GAAP measures.





Franco Stevanato
Chairman & Chief Executive Officer



# Continue to See Sustained Momentum Driven by Healthy Market Demand and Rise in Biologics, Positioning Us Well for Long-term Profitable Growth

- As we advance our multi-year investments and optimization plan, we are focused on: (i)
  disciplined execution, (ii) industry-leading innovation, and (iii) continuing to meet the
  evolving needs of our customers
- Operate in high growth markets and capital investments strategically aligned to meet demand-driven needs
- Track record with major biopharma players with a rich pipeline of biologic injectables: we remain a trusted partner to bring new, groundbreaking treatments to patients
- Opportunities tied to secular trends aligned on our core capabilities: (i) aging populations; (ii) accelerating pharma innovation; (iii) shift toward self-administration of therapies
- Continued shift toward HVS and value of a fully integrated platform will support sustainable revenue growth and margin expansion
- Strong business fundamentals and a disciplined financial strategy, we have the flexibility to invest in growth while creating long-term value for shareholders







(NYSE: STVN)

## **Stevanato Group Q2 2025 Financial Results**

## Thank You



# Reconciliation of Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures. Please refer to the tables included in this presentation for a reconciliation of non-GAAP measures.

Management monitors and evaluates our operating and financial performance using several non-GAAP financial measures, including Constant Currency Revenue, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Operating Profit, Adjusted Operating Profit Margin, Adjusted Income Taxes, Adjusted Net Profit, Adjusted Diluted EPS, Capital Employed, Net Cash, Free Cash Flow, and CapEx. We believe that these non-GAAP financial measures provide useful and relevant information regarding our performance and improve our ability to assess our financial condition. While similar measures are widely used in the industry in which we operate, the financial measures we use may not be comparable to other similarly titled measures used by other companies, nor are they intended to be substitutes for measures of financial performance or financial position as prepared in accordance with IFRS.





#### **Reconciliation of Non-GAAP Financial Measures (1/5)**

### Reconciliation of Revenue to Constant Currency Revenue (Amounts in € millions)

Three months ended June 30, 2025 Reported Revenue (IFRS GAAP)	Biopharmaceutical and Diagnostic Solutions 243.5	Engineering 36.5	Consolidated 280.0
Effect of changes in currency translation rates	4.9		4.9
Constant Currency Revenue (Non-IFRS GAAP)	248.4	36.5	284.9
Six months ended June 30, 2025	Biopharmaceutical and Diagnostic Solutions	Engineering	Consolidated
Reported Revenue (IFRS GAAP)	464.4	72.3	536.6
Effect of changes in currency translation rates	4.3	——————————————————————————————————————	4.3
Constant Currency Revenue (Non-IFRS GAAP)	468.7	72.3	540.9

### Reconciliation of EBITDA (Amounts in € millions)

	For the three		Change	For the six ended Ju		Change
	2025	2024	%	2025	2024	%
Net Profit	29.7	20.6	44.0%	56.2	39.4	42.6%
Income Taxes	9.4	8.5	10.0%	18.0	15.4	16.8%
Finance Income	(9.2)	(3.6)	156.9%	(15.2)	(6.3)	142.5%
Finance Expenses	11.5	2.4	381.2%	17.0	4.7	263.1%
Operating Profit	41.4	28.0	47.9%	76.0	53.3	42.7%
Depreciation and Amortization						
and Impairment of PPE	21.6	20.8	3.5%	42.2	42.5	(0.7)%
EBITDA	62.9	48.8	28.9%	118.2	95.8	23.4%

## Calculation of Net Profit margin, Operating Profit Margin, Adjusted EBITDA Margin and Adjusted Operating Profit Margin (Amounts in € millions)

	For the three months ended June 30,		For the six n ended Jun	
	2025	2024	2025	2024
Revenue	280.0	259.6	536.6	495.6
Net Profit Margin (Net Profit/ Revenue)	10.6%	7.9%	10.5%	8.0%
Operating Profit Margin (Operating Profit/				
Revenue)	14.8%	10.8%	14.2%	10.7%
Adjusted EBITDA Margin (Adjusted EBITDA/				
Revenue)	23.2%	20.8%	22.8%	21.1%
Adjusted Operating Profit Margin (Adjusted Operating Profit/ Revenue)	15.5%	12.8%	14.9%	12.5%



#### Reconciliation of Non-GAAP Financial Measures (2/5)

## Reconciliation of Reported and Adjusted EBITDA, Operating Profit, Income Taxes, Net Profit, and Diluted EPS (Amounts in € millions, except per share data)

Three months ended June 30, 2025	EBITDA	Operating Profit	Income Taxes <sup>(3)</sup>	Net Profit	Diluted EPS (EUR cents)
Reported	62.9	41.4	9.4	29.7	0.11
Adjusting items:					
Start-up costs new plants (1)	1.3	1.3	0.3	0.9	0.00
Restructuring and related charges (2)	0.9	0.9	0.2	0.6	0.00
Adjusted	65.1	43.5	10.0	31.3	0.11
Adjusted Margin	23.2%	15.5%			

Six months ended June 30, 2025	EBITDA	Operating Profit	Income Taxes <sup>(3)</sup>	Net Profit	Diluted EPS (EUR cents)
Reported	118.2	76.0	18.0	56.2	0.21
Adjusting items:					
Start-up costs new plants (1)	2.1	2.1	0.6	1.5	0.01
Restructuring and related charges (2)	2.1	2.1	0.5	1.6	0.01
Adjusted	122.4	80.2	19.1	59.3	0.22
Adjusted Margin	22.8%	14.9%			

Three months ended June 30, 2024	EBITDA	Operating Profit	Income Taxes <sup>(3)</sup>	Net Profit	Diluted EPS (EUR cents)
Reported	48.8	28.0	8.5	20.6	0.08
Adjusting items:					
Start-up costs new plants (1)	3.0	3.0	0.8	2.2	0.01
Restructuring and related charges (2)	2.2	2.2	0.5	1.7	0.00
Adjusted	54.0	33.2	9.9	24.5	0.09
Adjusted Margin	20.8%	12.8%			

Six months ended June 30, 2024	EBITDA	Operating Profit	Income Taxes <sup>(3)</sup>	Net Profit	Diluted EPS (EUR cents)
Reported	95.8	53.3	15.4	39.4	0.15
Adjusting items:					
Start-up costs new plants (1)	5.7	5.7	1.5	4.2	0.02
Restructuring and related charges (2)	3.1	3.1	0.8	2.4	0.01
Adjusted	104.6	62.1	17.7	46.0	0.17
Adjusted Margin	21.1%	12.5%			



<sup>(1)</sup> During the three and the six months ended June 30, 2025, the Group recorded EUR 1.3 million and EUR 2.1 million, respectively, of start-up costs for the new plants in Fishers, Indiana, United States, and in Latina, Italy. These costs are primarily related to labor costs for training and travel of personnel who are in the learning and development phase and not active in the manufacturing of products. During the three and the six months ended June 30, 2024, the Group recorded EUR 3.0 million and EUR 5.7 million, respectively, of start-up costs for the new plants in Fishers, Indiana, United States, and in Latina, Italy.

<sup>(2)</sup> During the three and the six months ended June 30, 2025, the Group recorded EUR 0.9 million and EUR 2.1 million, respectively, of restructuring and related charges among cost of sales, general and administrative expenses. These are mainly employee costs related to the reorganization of certain business functions. During the three and the six months ended June 30, 2024, the Group recorded EUR 2.2 million and EUR 3.1 million, respectively, of restructuring and related charges among general and administrative expenses and research and development expenses.

<sup>(3)</sup> The income tax adjustment is calculated by multiplying the applicable nominal tax rate to the adjusting items.

## **Reconciliation of Non-GAAP Financial Measures (3/5)**

Capital Employed (Amounts in € millions)	As of June 30, 2025	As of December 31, 2024
-		-
- Goodwill and intangible assets	83.5	83.6
- Right of use assets	13.4	15.7
- Property, plant and equipment	1,280.3	1,248.4
- Financial assets - investments FVTPL	0.1	0.2
- Other non-current financial assets	13.4	5.4
- Deferred tax assets	99.7	95.3
Non-current assets excluding FV of derivative financial instruments	1,490.4	1,448.7
- Inventories	274.1	245.2
- Inventories - Contract assets	175.3	168.5
- Trade receivables	242.3	296.0
- Trade payables	(223.9)	(231.0)
- Advances from customers	(25.2)	(16.6)
- Non-current advances from customers	(51.1)	(44.0)
- Contract liabilities	(10.2)	(16.5)
Trade working capital	381.3	401.6
Trade working capital	301.3	401.0
- Tax receivables and other receivables	62.2	70.6
- Current financial receivables - rent to buy agreement	0.9	_
- Non-current assets held for sale	0.2	0.2
- Tax payables and other current liabilities	(141.6)	(92.2)
- Current provisions	(5.0)	(4.1)
Net working capital	298.0	376.1
D ( ) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(40.0)	(40.0)
- Deferred tax liabilities	(12.9)	(12.6)
- Employees benefits	(6.7)	(7.2)
- Non-current provisions	(2.9)	(2.8)
- Other non-current liabilities  Total non-current liabilities and provisions	(55.6) (78.1)	(62.7) (85.3)
Total non-current liabilities and provisions	(10.1)	(65.5)
Capital employed	1,710.3	1,739.4
Net (debt) /cash	(312.4)	(335.0)
Total Equity	(1,397.9)	(1,404.4)
Total equity and net (debt)/ cash	(1,710.3)	(1,739.4)



## **Reconciliation of Non-GAAP Financial Measures (4/5)**

## CAPEX (Amounts in € millions)

Net (Debt) / Net Cash (Amounts in € millions)

	For the three		Change	For the six		Change
	2025	2024	€	2025	2024	€
Addition to Property, plant and equipment	66.4	72.6	(6.2)	134.7	142.3	(7.6)
Addition to Intangible Assets	2.7	3.3	(0.6)	4.1	5.5	(1.4)
CAPEX	69.1	75.9	(6.8)	138.8	147.8	(9.0)

	As of June 30, 2025	As of December 31, 2024
Non-current financial liabilities	(342.6)	(317.7)
Current financial liabilities	(75.6)	(116.9)
Other non-current financial assets - Fair value of derivatives financial		
instruments	0.1	_
Other current financial assets other than financial receivables for rent to buy		
agreement	11.6	1.3
Cash and cash equivalents	94.2	98.3
Net (Debt)/ Cash	(312.4)	(335.0)

## Free Cash Flow (Amounts in € millions)

	For the three mended June		For the six months ended June 30,	
	2025	2024	2025	2024
Net cash flow from operating activities	44.9	22.3	144.7	93.8
Interest paid	2.1	1.7	3.5	2.3
Interest received	(0.1)	(1.0)	(1.0)	(1.2)
Purchase of property, plant and equipment	(57.6)	(68.7)	(128.0)	(169.2)
Proceeds from sale of property, plant and				
equipment	0.4	3.0	1.4	3.0
Purchase of intangible assets	(2.7)	(3.4)	(4.1)	(5.5)
Free Cash Flow	(13.0)	(46.1)	16.6	(76.8)



### **Reconciliation of Non-GAAP Financial Measures (5/5)**

## Reconciliation of 2025 Guidance\* Reported and Adjusted EBITDA, Operating Profit, Net Profit, Diluted EPS (Amounts in € millions, except per share data)

	Revenue	EBITDA	Operating Profit	Net Profit	Diluted EPS (EUR cents)
	1,160.0-				
Reported	1,190.0	280.3-293.6	183.2 - 196.5	130.2 - 140.1	0.48-0.52
Adjusting items					
Start-up costs new plants	_	8.2	8.2	6.1	0.02
Adjusted	1,160.0-	288 5-301 8	191 4 - 204 7	136 3 - 146 2	0.50-0.54
Adjusted	1,190.0	288.5-301.8	191.4 - 204.7	136.3 - 146.2	0.50-0.