

New York City Metropolitan Area · 500+ connections · Contact info

Providing services

Commercial Lending and Commercial Real Estate See all details

# Featured

This is the first of a couple of important announcements for StackSource this week, and the...



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Join StackSource

StackSource is building the commercial real estate financing platform of the future. To accomplish that,...

### Experience



### Cofounder & CEO

StackSource Dec 2015 – Present · 5 yrs 3 mos Greater New York City Area

StackSource is a tech-enabled commercial real estate loan platform. We connect investors who are developing, acquiring, or refinancing commercial properties with the best possible financing options across banks, insurance companies, and debt funds through an easy, transparent process. We're taking the best of commercial mortgage brokerage and updating it for the 21st century, Learn more at StackSource.com.



Online Financing for Real

Behind the Trend of

Sourcing Debt and...





# Sales Operations Manager, LiveRail

Facebook

Aug 2014 – Dec 2015 · 1 yr 5 mos Greater New York City Area

- Provided operational/analytical support to the sales and business teams with Facebook's new publisher ad tech group (via LiveRail acquisition).
   Interviewed and hired other Sales Operations staff to support the growing Ad Tech business at



# Sales Operations & Analytics Manager

LiveRail
Oct 2013 – Aug 2014 · 11 mos
Greater New York City Area

As the first Sales Operations hire at LiveRail, a high-growth advertising tech platform for online

- Manage existing centralized sales tools for a rapidly growing sales team including CRM.
 Administration (Salesforce). Designed and developed internal workflow automation to minisee more.





2 yrs 5 mos

Strategic Account Manager Jun 2012 – Oct 2013 - 1 yr 5 mos New York, NY

- Manage and grow relationships with strategic Entertainment Sector publishers and help them formulate and execute programmatic advertising sales strategies across digital display, mobile, and
- Provide deep product and data insights to fine-tune publishers' exchange, SSP, and ad ...see more

# Sales Operations Coordinator Jun 2011 – Jun 2012 - 1 yr 1 mo New York, NY

- Served as Salesforce expert, leveraging CRM data to implement a powerful new pipeline reporting solution to optimize a growing sales team of over 100. Led pipeline reporting initiative from requirements gathering through implementation.

  - Led Salesforce CRM integration with newly acquired AdMeld business including project...see more



Google Acquires AdMeld
For \$400 Million

# Global Wealth Management Intern

Bank of America Merrill Lynch Sep 2010 – Dec 2010 · 4 mos

Research and select ideal mutual funds for an investment matrix based on client objectives and risk

Analyze and improve client experience.

### Education



Liberty University

BS, Finance 2008 – 2011 Activities and Societies: Campus Serve Leadership Team. Intramural Sports. Fed Challenge, Financial Management Association. Sigma Beta Delta

Cum. GPA - 3.8 (Magna Cum Laude) Scored 189 out of 200 on ETS Major Field Test – top 5% nationally scored at least 179

Fed Challenge Competition Team 2010 (Economics) Sigma Beta Delta Honor Society (Business) FMA National Honor Society (Finance)



Techstars

Media (1)





Gordon College

Show 1 more education >

### Volunteer experience



Board Member, Executive Vice President

All the King's Horses Ministry Nov 2014 – Present • 6 yrs 4 mos

Brand new ministry surrounding the upcoming release of Barry Milazzo (my father)'s book, All the King's Horses: Finding Purpose and Hope in Brokenness and Impossibility. For more information visit AllTheKingsHorsesMinistry.com.



Board Member

Wings of Refuge, Inc.
Jan 2012 – Sep 2013 • 1 yr 9 mos
Children



CampusServe
Dec 2008 – May 2011 • 2 yrs 6 mos
Children

• Expanded CampusServe organization to a new government-subsidized housing community in the

city.

Organized and led up to 30 volunteers weekly who reach out to serve neighborhood of 50 families.

Planned and implemented targeted service projects and weekly mentoring of elementary children

and teens.

Recruited, supervised and evaluated volunteer base of college students.

Skills

Strategy

Leadership

Sales Operations

Show more ~

# Recommendations

Received (0) Given (1)



Dushyant Ravi Commercial Real Estate Finance at CIBC

Dushyant is not just the type of intern you want to have, he's the guy in the office you expect big things from down the road. He's a true self-starter who constantly seeks to learn and support the team. No complaints, just action.

# Accomplishments



1 Honor & Award Real Estate Tech Startup Pitch Winner

## Interests



Shane Snow Explorer, Journalist, Speaker, Bestselling author of [ 382,360 followers



Ray Dalio 🛅 ent Officer & Co-Chairman of Bric



Adam Grant 🛅



Commercial Real Estate NYC



Jason Calacanis 🛅



Bill Gates in Co-chair, Bill & Melinda Gates Foundation 31,489,663 followers