

24 Hr Truck Services LLC
Profit and Loss
January - December 2019

| | Total |
|---|-----------------------|
| Income | |
| Sales of Product Income | 1,100.00 |
| STRIPE Income | 9,553.21 |
| Total Sales of Product Income | 10,653.21 |
| Services | 8,620.60 |
| Total Income | 19,273.81 |
| Cost of Goods Sold | |
| Outside Services | |
| Consultant | 14,376.71 |
| Contractors | 13,226.00 |
| Mexico Team | 9,446.92 |
| Total Outside Services | 37,049.63 |
| Total Cost of Goods Sold | 37,049.63 |
| Gross Profit | \$ (17,775.82) |
| Expenses | |
| Advertising & Marketing | 9.98 |
| Advertising Craigslist | 5.00 |
| Facebook | 1,621.86 |
| GOOGLE ADWORDS | 18,933.67 |
| Total Advertising & Marketing | 20,570.51 |
| Ask My Accountant | 1,310.04 |
| Auto | 45.57 |
| Car & Truck | 45.77 |
| Total Auto | 91.34 |
| Bank Charges & Fees | 502.29 |
| Meals & Entertainment | 310.95 |
| Office/General Administrative Expenses | 57.51 |
| Call Center | 10,293.00 |
| Insurance | 750.50 |
| Legal & Professional Services | 1,099.50 |
| Other Business Expenses | 33.28 |
| Phone System | 868.30 |
| Total Office/General Administrative Expenses | 13,102.09 |
| Software - General | 2,591.02 |
| Clickfunnels Software | 330.45 |
| CRM Software | 990.00 |
| Office Supplies & Software | 2,011.22 |
| Software Forms Builder | 29.94 |
| Tookan Software | 3,488.63 |
| Uber Conference | 30.00 |
| VPS Hosting | 310.33 |
| Zapier Soft | 628.46 |
| Total Software - General | 10,410.05 |
| Travel | |
| Travel Expenses | 263.91 |
| Total Travel | 263.91 |
| Total Expenses | 46,561.18 |
| Net Operating Income | \$ (64,337.00) |
| Net Income | \$ (64,337.00) |